



Peterbilt Motors Company

SOURCEWELL CONTRACT #060920-PMC - CY2021-2024

FILL IN ALL BLUE CELLS

Golden State Peterbilt G802	INSERT CUSTOMER INVOICE DATE	City of Visalia
707 W. Acequia Ave Visalia Ca. 93291	INSERT CUSTOMER SOURCEWELL NUMBER BELOW - LOOK UP AT (https://www.sourcewell-mn.gov/member-lookup) INSERT CUSTOMER'S SOURCEWELL MEMBER NUMBER	

PETERBILT MODEL	520
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CHASSIS #	115367
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CAB & CHASSIS LIST PRICE (do not factor in list discounts)	\$250,127
SOURCEWELL DISCOUNT %	35.00%
SOURCEWELL DISCOUNT \$	\$87,544
CAB & CHASSIS PRICE	\$162,583

BODY SUPPLIER (if applicable) name only (not distributor/dealer)	OEM- Ruckstell Sales
BODY SUPPLIER SOURCEWELL CONTRACT NUMBER (if applicable)	0191219-NWY 4%

BODY PRICE (if applicable)	123421
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TOTAL PRICE FOR ALL SOURCED GOODS/SERVICES (other than body)	\$31,802
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TOTAL PRICE FOR CAB & CHASSIS, BODY, AND ALL SOURCED GOODS/SERVICES (automatically calculated)	\$317,806
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PETERBILT MODEL	SOURCEWELL DISCOUNT
MEDIUM DUTY	
220	10.00%
220EV	14.00%
325	17.00%
330	18.00%
337	19.00%
348	26.00%
535	15.00%
536	16.00%
537	17.00%
548	20.00%
CLASS 8	
365	31.00%
367	34.00%
567	34.00%
579	35.00%
579EV	37.00%
389	35.00%
520	35.00%
520EV	37.00%

Notes:

Ruckstell California Sales Co.

3399 E Malaga Ave
Fresno, CA 93725-9200
Phone: (559) 233-3277
Fax: (559) 233-9844

Quotation

Quote E.m. Tharp Sales
To: 15243 Road 192
Porterville, CA 93257
United States

Quote Number:	51123	Contact:	CHAD EVERETT
Quote Date:	02/24/2022	Expires:	03/26/2022
Customer:	E.M. THARP S	Inquiry:	
Salesman:	Bevel, Mike L.	Terms:	Net 10
Ship Via:	Delivery	Phone:	782-5800
FOB:	Origin	FAX:	1-661-833-8874
		Delivery:	Will Call

CURRENT SOURCEWELL PRICING WITH CURRENT SURCHARGE

<u>Item</u>	<u>Part Number</u> <u>Description</u>	<u>Revision</u>	<u>Quantity</u>	<u>Price</u>
1	FRONT LOADER NEWAY WEST COAST 40 YARD FRONT LOADER MOUNTED ON A 2022 LH DRIVE 520 PETERBILT W/ ALL OPTIONS SPECIFIED		1	\$117,420.950 /EA
2	FREIGHT DRIVE OUT COST FROM SCRANTON TO FRESNO		1	\$6,000.000 /EA
Total:				\$123,420.95

By Inahara, Edward
Ruckstell California Sales Co.

E.M. Tharp Inc., d.b.a. Golden State Peterbilt

15243 Road 192 Porterville, CA 93257 (559) 782-5800 Phone (559) 746-0346 Fax

City of Visalia
707 W. Acequia Ave
Visalia Ca. 93291
559-713-4299
Danny Galindo

Stock Number: 115367
Quote Number: 365987

Customer Proposal Letter
February 25, 2022

Thank you for the opportunity to earn your business. We look forward to working with you on your business needs.
Please accept the following proposal

Year	Make	Model	Description	Mileage
<u>2023</u>	<u>Peterbilt</u>	<u>520</u>	<u>Garbage/Refuse Truck</u>	<u>0</u>
Estimated Delivery Date: <u>March 20, 2023</u>				
Quantity			<u>1</u>	Total
Vehicle Price per Unit			<u>\$161,583.00</u>	<u>\$161,583.00</u>
Neway West Coast 40 yard FEL			<u>\$123,420.95</u>	<u>\$123,420.95</u>
N/A			<u>\$0.00</u>	<u>\$0.00</u>
N/A			<u>\$0.00</u>	<u>\$0.00</u>
PACCAR Material Surcharge HD			<u>\$1,000.00</u>	<u>\$1,000.00</u>
PACCAR Dealer Global Supply Base HD Surcharge			<u>\$0.00</u>	<u>\$0.00</u>
2021 Peterbilt HD Delivery Surcharge			<u>\$0.00</u>	<u>\$0.00</u>
Federal Excise Tax			<u>\$0.00</u>	<u>\$0.00</u>
Federal Excise Tax Tire Credit			<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price			<u>\$286,003.95</u>	<u>\$286,003.95</u>
Estimated License, License Transfer, Reg. Fee			<u>\$0.00</u>	<u>\$0.00</u>
State & Local Taxes		8.500%	<u>\$24,310.34</u>	<u>\$24,310.34</u>
Tire Recycling Fee			<u>\$21.00</u>	<u>\$21.00</u>
Documentary Fee			<u>\$45.00</u>	<u>\$45.00</u>
Administration Fee			<u>\$350.00</u>	<u>\$350.00</u>
Out of State Delivery			<u>\$0.00</u>	<u>\$0.00</u>
Optional Extended Warranty (ies) / Non Taxable Items				
CARB Warranty 5/150			<u>\$1,676.00</u>	<u>\$1,676.00</u>
Flooring			<u>\$4,800.00</u>	<u>\$4,800.00</u>
Delivery Fee			<u>\$600.00</u>	<u>\$600.00</u>
N/A			<u>\$0.00</u>	<u>\$0.00</u>
N/A			<u>\$0.00</u>	<u>\$0.00</u>
Total Sales Price			<u>\$317,806.29</u>	<u>\$317,806.29</u>
Trade Allowance				<u>* \$0.00</u>

Proposal Valid for: 30 Days

*See DISCLAIMER (page 2)

E.M. Tharp Inc., d.b.a. Golden State Peterbilt

15243 Road 192 Porterville, CA 93257 (559) 782-5800 Phone (559) 746-0346 Fax

Quote Number: 365987

NEW EQUIPMENT ORDERS & CHARGES:

Customer has 15 days from the estimated delivery date to accept delivery of the vehicle. After 15 days from the estimated delivery date the Dealer reserves the right to access a monthly charge of .83% percent on the cash price of vehicle. On any new vehicle orders that are canceled, there will be a loss of Non-Refundable Deposit.

Sales Representative

Signature

Chad Everett

Printed Name

Purchaser

Signature

Printed Name

Title

Date

Accepted by
Dealer General Sales Manager
Vice President or President

Signature

Title

Note: The above Customer Proposal is a quotation only. Sale terms subject to Dealer approval.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Order Incorporating above terms. Any documentary fees, state tax, title, registration, F.E.T., and license fees subject to adjustment and change. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.