



9245 Activity Road, Ste 105  
San Diego, CA 92126

QUOTE

Customer	CITY OF VISALIA	Date Quote #	11/12/2024 H11350SA
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School Site	Product SKU #	Mftr	Product Description	Qty	Price	Extended	Tax Amount	Total
CITY OF VISALIA	SBP6KRM2U	APC	APC Service Bypass Panel - Bypass switch ( rack-mountable ) - AC 200/208/240 V - 3 output connector(s) - 2 U - 19 inch	4	\$892.30	\$ 3,569.20	\$303.38	\$ 3,872.58
CITY OF VISALIA	SRT6KRMXLT	APC	APC Smart-UPS On-Line,6000 Watts /6000 VA,Input 208V /Output 208V, Interface Port Contact Closure, RJ-45 10/100 Base-T, RJ-45 Serial, Smart-Slot, USB, Extended runtime model, Rack Height 4 U	4	\$5,789.74	\$ 23,158.96	\$1,968.51	\$ 25,127.47
CITY OF VISALIA	APDU9941	APC	APC Rack PDU 9000 Switched, ZeroU, 30A, 200/208V, (21) C13 & (3) C19	8	\$1,170.06	\$ 9,360.48	\$795.64	\$ 10,156.12
CITY OF VISALIA	SMX750CNC	APC	APC Smart UPS X 750VA Rack Tower LCD 120V	8	\$978.31	\$ 7,826.48	\$665.25	\$ 8,491.73
CITY OF VISALIA	SMTL1500RM3UCNC	APC	APC Smart-UPS Lithium-ion 1500VA Short Depth 120V Network Card	55	\$2,165.39	\$ 119,096.45	\$10,123.20	\$ 129,219.65
CITY OF VISALIA	SFTWES100-DIGI	APC	EcoStruxure IT Expert Access for 100 nodes	1	\$4,220.16	\$ 4,220.16	\$0.00	\$ 4,220.16
CITY OF VISALIA	SRT192RMBP	APC	APC Smart-UPS SRT 192V 5kVA and 6kVA RM Battery Pack - SRT192RMBP - UPS - 6000VA - Black - 2 Year Warranty	4	\$1,276.34	\$ 5,105.36	\$433.96	\$ 5,539.32
CITY OF VISALIA	SRTRK3	APC	APC 2-Post Mounting Rail Kit for Smart-UPS SRT	6	\$212.54	\$ 1,275.24	\$108.40	\$ 1,383.64
Line Items Total						\$173,612.33	\$14,398.33	\$188,010.66
Shipping: Dock to Dock with Liftgate to 1 Location								\$1,693.28
Grand Total								\$189,703.94

THANK YOU FOR YOUR BUSINESS

[GigaKOM Business Information](#)  
SPIN: 143027209, FCC # 0011991395, Certified Small Business – Micro # 40936,DIR Registration: 1000003984  
[GigaKOM Job Site Terms & Conditions](#)

- 1. All areas of Hand holes/ maintenance holes and conduit pathways must be provided and accessible at time of work.
- 2. Work shall be performed during normal business hours unless specified in the contact SOW. Additional charges for after hour/holiday work might apply
- 3. Parking on site shall be provided by the client at no cost to GigaKOM.
- 4. Client will provide free and clear access to all working areas.
- 5. An onsite contact and access must be provided to GigaKOM prior to job site arrival.
- 6. Any down time resulting from the lack of access or client-required information, equipment is not the responsibly of GigaKOM and is billable.
- 7. A \$250 fee will be billed to client for missed appointments, or site not ready for installation. Also, \$150 will be billed for additional dispatch.
- 8. Project performance and payment bond might not be included in the price; if requested, they will be added as a line item on the total awarded amount.
- 9. Shipping is dock-to-dock to a single location.

All sales are final. Exceptions may be considered if a return request is submitted to GigaKOM within 20 days of the order confirmation.  
Any changes to the order as described above may result in a price change. Additionally, removing any labor will incur a 15% penalty on the total labor cost.



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GigaKOM Terms and Conditions, Billing and SLA: <http://bit.ly/GIGAKOM-TCandSLA>

--ANY WORK NOT INCLUDED IN THIS ESTIMATE WILL BE BILLED AS TIME AND MATERIAL, INCLUDING ANY ADDITIONAL LABOR OUTSIDE OF SERVICES SPECIFIED ABOVE, CONSULTING, ETC. Please refer to GigaKOM Terms AND Conditions, Billing, AND SLA for rates: Please WORK WITH YOU ACCOUNT MANAGER ON CHANGES.

The price set forth above is a good faith estimate based on the information received through the date of this Estimate and may change based on updated information. Any price changes shall be communicated to the customer through a revised Estimate.

This Estimate is valid for 30 days from the day of issue ( except for erate deals). Any changes to quantities and equipment specified may result in an increase in pricing.  
Payment Terms: NET 15

GigaKOM WILL BILL IN PROGRESS INVOICES. HARDWARE AND SOFTWARE WILL BE BILLED UPON ARRIVAL on the customer site or at GigaKOM, whichever occurs first. Services/labor will be billed in milestones, the initial milestone will be billed at project commencement totaling up to 50% of the Service/ Labor price. Additional training or Professional Services can be provided at our standard rates.

**Shipping charges may apply to all orders. Shipping Charges are estimates and will be billed at the actual amount if higher.**  
Payment Details Past due amounts subject to finance charges\* Customer shall reimburse all costs incurred in collecting past due amounts\* \*See GigaKOM Standard Terms and Conditions.

For Clients that utilize USAC SLD funding, GigaKOM will, based on the agreement, invoice SLD for discounted portion. In case SLD denies payment or SLD does not pay within 90 days, the Client will be responsible for the full amount.  
Thank you for your business