# Visalia City Council

## City Council

## Meeting Agenda - Final

Visalia City Council
707 W. Acequia
Visalia, CA 93291

Mayor Brian Poochigian
Vice Mayor Brett Taylor
Council Member Steve Nelsen
Council Member Emmanuel Hernandez Soto
Council Member Liz Wynn

**Monday, February 6, 2023** **7:00 PM** **City Council Chambers**

## ROLL CALL

## CALL TO ORDER WORK SESSION - 4:00 PM

## PUBLIC COMMENTS

Citizens are now invited to comment on issues within the jurisdiction of the Visalia City Council. The Council asks that you keep your comments concise and positive. Creative criticism, presented with appropriate courtesy, is welcome.

Each speaker will be allowed three minutes and a timer will notify you when your time is expired. Please begin your comments by stating and spelling your name and providing your city of residence.

## WORK SESSION AND ACTION ITEMS (as described)

**Time permitting, Work Session items 2, 3, 4, and 5 will be presented during the Work Session at 4:00 p.m.; otherwise the items will be called and discussed during Regular Session at 7:00 p.m.**

**1.** Continue discussion on the Civic Center Phase II: Public Safety Office Building (PSOB, Police Services Building (Evidence/Training/Crime Lab), and City Council Chambers Project. Receive information on the City Council chambers layout and building orientation and possible outdoor amenities and recreational activities programming to be included in the project. Provide direction as needed. **23-0017**

**2.** Receive presentation from Nielsen, Merksamer, Parrinello, Gross & Leoni (NMPGL) on 2022 state legislative activity and a forecast of state legislative activity for 2023. **23-0024**

**3.** Receive the Annual Comprehensive Financial Report (ACFR) for the City of Visalia for the 2021-22 fiscal year. **22-0471**

4. Review and acceptance of the Annual Measure T Compliance Audit for fiscal year ending 6/30/22. **22-0469**

5. Review and acceptance of the Annual Measure N Compliance Audit for fiscal year ending 6/30/22. **22-0470**

## ADJOURN TO CLOSED SESSION - 6:00 PM (Or, immediately following Work Session)

## CALL TO ORDER REGULAR SESSION - 7:00 PM

## PLEDGE OF ALLEGIANCE

## MOMENT OF SILENCE FOR LOUIS DORADO, City of Visalia Heavy Equipment Operator, Streets Maintenance Division.

## INVOCATION

## ITEMS OF INTEREST

## PUBLIC COMMENTS

This is the time for citizens to comment on subject matters that are not on the agenda and within the jurisdiction of the Visalia City Council. The Council asks that you keep your comments brief and positive. Creative criticism, presented with appropriate courtesy, is welcome.

This is also the time for citizens to request an item from the Consent Calendar be pulled for discussion purposes. Public comments related to all pulled Consent Calendar items and Regular or Public Hearing items listed on the agenda will be heard at the time that item is discussed or when the Public Hearing is opened.

Each speaker will be allowed three minutes, and a timer will notify you when your time is expired. Please begin your comments by stating and spelling your name and providing your city of residence.

## CONSENT CALENDAR

Consent Calendar items are considered routine and will be enacted in one motion. There will be no separate discussion of these matters unless a request is made and then the item will be removed from the Consent Calendar to be discussed and voted upon by a separate motion.

1. Authorization to read ordinances by title only. **23-0036**

2. Authorize the appropriation of $1.7M for Phase VI of the Riverway Sports Park which will include the overflow parking lot north of the Riverway Sport Park and the Riverway Community Dog Park Project. **22-0338**

**3.** Request authorization to file a Notice of Completion for RFB 21-22-20, Grading of Peoples Basin. (CIP 3010-72000/CP8334-999) **22-0460**

**4.** Authorize the City Manager to file a Notice of Completion for the construction of the FY 22-23 Cape Seal Project (1410-72000/CP0247-999). **23-0002**

**5.** Authorization for the City Manager to award the annual contract in the amount of $72,566 to William B. Oliver d.b.a. Kaweah Maintenance of Lemon Cove, CA for the steam cleaning of the Visalia Transit owned bus shelters/stops. This is a single year contract with the ability for single year extensions for a total of five years. **23-0015**

**6.** Authorize a sole source purchase to replace three (3) Police Services Dogs from Gold Coast K9 Services located in Ventura, CA, appropriate $83,300 and accept a donation of $40,000 from the non-profit organization, Friends of Visalia Police K-9. **23-0019**

**7.** Authorize the award of a Contract for Veterinary Supplies to Patterson Veterinary Supply Inc, for a 1-year initial period with 4 additional 1-year renewal options not to exceed $30,000.00 per year for a possible 5-year term and total of $150,000. **23-0020**

**8.** Authorize the City Manager to execute a new contract with DelRay Tire & Retreading for tires and retreading services for all City vehicles and equipment serviced by the Fleet Division. Pricing for this contract will "piggyback" on State of California contract pricing. The contract will be Not-To-Exceed $500,000 per year with the costs split monthly through allocations to the appropriate City divisions whose vehicles are receiving the tires. This contract will be for one year, with an option to annually renew for up to four years. **23-0025**

**9.** Authorize the City Manager to execute a new Maintenance, Repair and Operations (MRO) contract with Lawson Products, Inc. to provide the small parts, fasteners, hydraulic hoses, clamps, and vehicle repair supplies for the Fleet Division, Solid Waste Division and Wastewater Treatment Plant Division of Public Works. The contract will include storage cabinets, machining tools and weekly inventory replenishment. The contract will be not-to-exceed $125,000 per year, with the costs split monthly through allocations to the appropriate City divisions whose vehicles and equipment are receiving the parts. This contract will be for one year, with 1 one-year optional renewal. **23-0026**

**10.** Consideration of a fee waiver request from Visalia Gadabouts to utilize the Visalia Senior Center for the purpose of providing programs and services for senior citizens. **23-0027**

**11.** Authorize the appropriation of $29,875.00 from the Golf Fund for well repair at the Valley Oaks Golf Course which is utilized for Plaza Park irrigation. **23-0033**

**12.** Authorize Staff to seeking funding through area State and Federal Legislative Representatives for a variety of projects as listed in this report. **23-0038**

## REGULAR ITEMS AND PUBLIC HEARINGS

Comments related to regular Items and Public Hearing Items are limited to three minutes per speaker, for a maximum of 30 minutes per item. The Mayor may reasonably limit or extend the public comment period to preserve the Council's interest in conducting efficient, orderly meetings.

**1.** Receive a presentation and approve the revised proposed 2023 Citizens Advisory Committee Annual Public Opinion Survey. **23-0029**

## CLOSED SESSION REPORT

## ADJOURNMENT

**1.** UPCOMING CITY COUNCIL MEETINGS: **22-0409**
Tuesday, February 21, 2023 @ 7:00 p.m., 303 E. Acequia
Monday, March 06, 2023 @ 7:00 p.m., 707 W. Acequia

Note: Meeting dates/times are subject to change, check posted agenda for correct details.

In Compliance with the American Disabilities Act, if you need special assistance to participate in meetings call (559) 713-4512 48-hours in advance of the meeting. For Hearing Impaired - Call (559) 713-4900 (TTY) 48-hours in advance of the scheduled meeting time to request signing services.

Any written materials relating to an item on this agenda submitted to the Council after distribution of the agenda are available for public inspection in the Office of the City Clerk, 220 N. Santa Fe Street, Visalia CA 93292, during normal business hours.

# Visalia City Council

Staff Report

Visalia City Council
707 W. Acequia
Visalia, CA 93291

**File #:** 23-0017 **Agenda Date:** 2/6/2023 **Agenda #:** 1.

**Agenda Item Wording:**
Continue discussion on the Civic Center Phase II: Public Safety Office Building (PSOB, Police Services Building (Evidence/Training/Crime Lab), and City Council Chambers Project. Receive information on the City Council chambers layout and building orientation and possible outdoor amenities and recreational activities programming to be included in the project. Provide direction as needed.

**Deadline for Action:** None

**Submitting Department:** Administration - CIP Engineering

**Contact Name and Phone Number:**
Jim Wirick, LPA Design Studios
Bob Petithomme, Darden Architects
Dan Veyna, Sierra Designs
Mike Porter, Civil Engineer, Mike.Porter@visalia.city, (559)-713-4412
Jaklin Rowley, Assistant Engineer, Jaklin.Rowley@visalia.city, (559)-713-4369
Frank Senteno, City Engineer, Frank.Senteno@visalia.city, (559)-713-4331
Nick Mascia, Assistant City Manager, Nick.Mascia@visalia.city, (559) 713-4323

**Department Recommendation:**
Staff recommends that City Council receive a presentation, have a continued discussion regarding the Civic Center Phase II project and determine whether further direction may be warranted. (Presentation with more information attached)

**Summary:**
During the December 19th work session, City Council provided direction on the building locations, site plan, and architectural style. Following that meeting, City Staff and the Architects began to develop the “Mission Inspired” architectural style, further refine the building elevations and site plan, and began to develop the landscaping, outdoor amenities and space programming specific to Civic Center Phase II.

Staff is requesting Council approve a final Council Chambers building layout, review the revised architectural renderings, and approve the outdoor space programming and amenities proposed for Phase 2 of the Civic Center.

**Fiscal Impact:**
No new impacts. Once design progresses, construction costs will be presented for consideration early this summer..

**Prior Council Action:**

December 19, 2022 - Council received an update and presentation on the site plan and possible architectural styles for the Civic Center buildings and approved the “Mission Inspired” style.

November 21, 2022 - Council received an update and presentation on the site plan and provided direction on the building orientation.

October 17, 2022 - Council accepted the presentation and approve the recommended site plan layout. City Council further considered and provided input on architectural styles via a visual exercise.

April 4, 2022 - Council Received an update on the Public Safety Office Building and City Council Chambers Project and approved a Consultant Contract Amendment requested by Darden Architects

June 7, 2021 - Council approved a motion for Mayor Steve Nelson to appoint two members of the Council to the Planning & Preliminary Project Assessment Committee.

March 15, 2021 - Council authorized the City Manager to enter into an A/E contract with Darden Architects to design the Public Safety Office Building/City Council Chambers.

November 4, 2019 - Council approved using the design-bid-build method of procurement for the PSOB Project.

August 19, 2019 - Council authorized appropriation of funds to issue an RFP for A/E Consulting Services for the new PSOB Project.

August 5, 2019 - Council received an update on the PSF project planning. Council directed staff to return with recommendation for appropriation of funds and creation of a new CIP for the planning and design of the new Public Safety Facility.

March 4, 2019 - Staff was directed to begin the planning phase of the new Public Safety Facility, and to return with an update on building size, staffing and Project funding.

**Other:** N/A

**Alternatives:** None

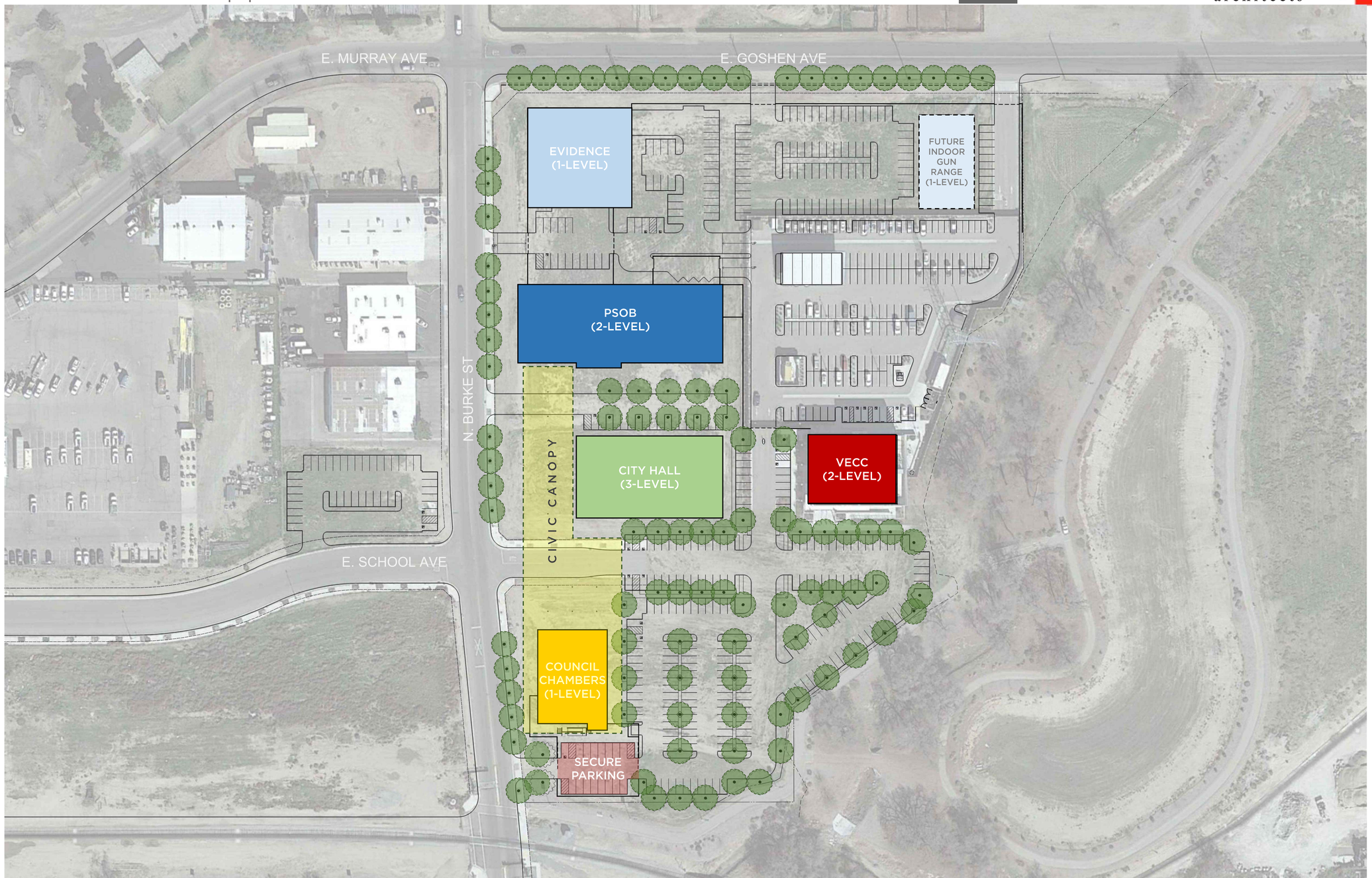
**Recommended Motion (and Alternative Motions if expected):**
Council may choose to provide Staff further direction on the Council Chambers layout and possible outdoor space and amenities programming options.
**Environmental Assessment Status:** None at this time

**CEQA Review:** N/A at this time

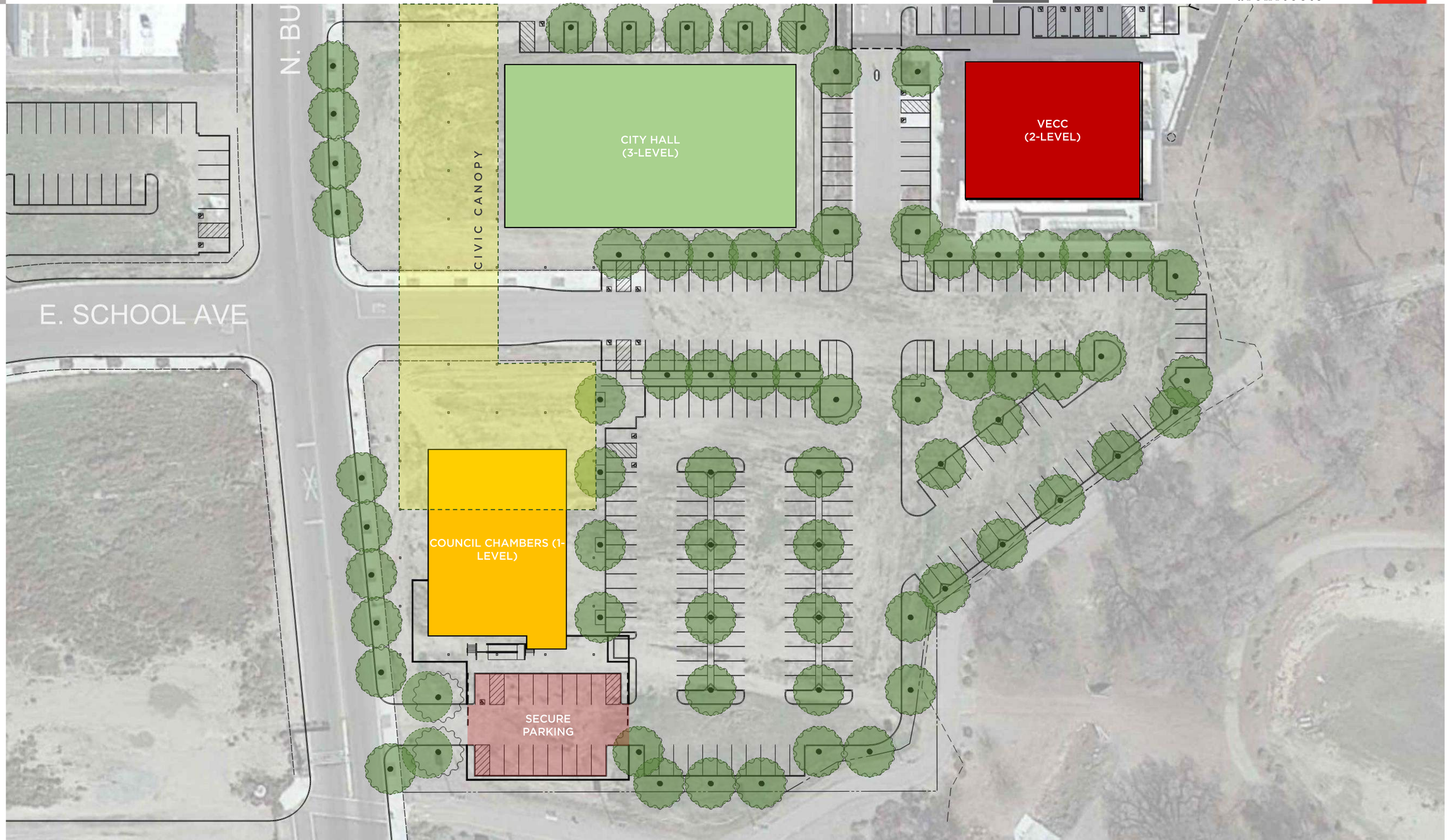
**Attachments:** Presentation

# Visalia Civic Center
# 06 February 2023

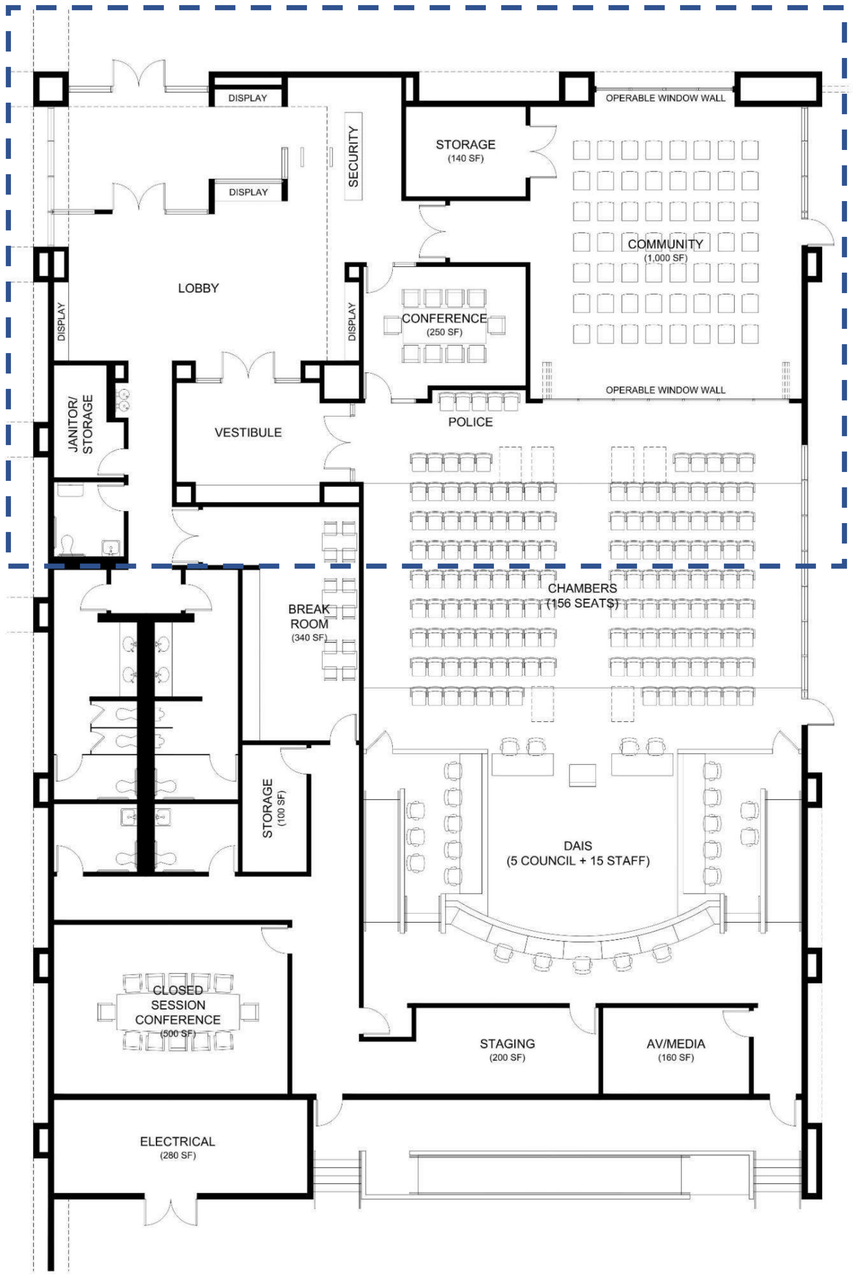
# MASTER PLAN : Approved Plan



# FLOOR PLAN: Council Chamber Site Area



# FLOOR PLAN: Council Chamber

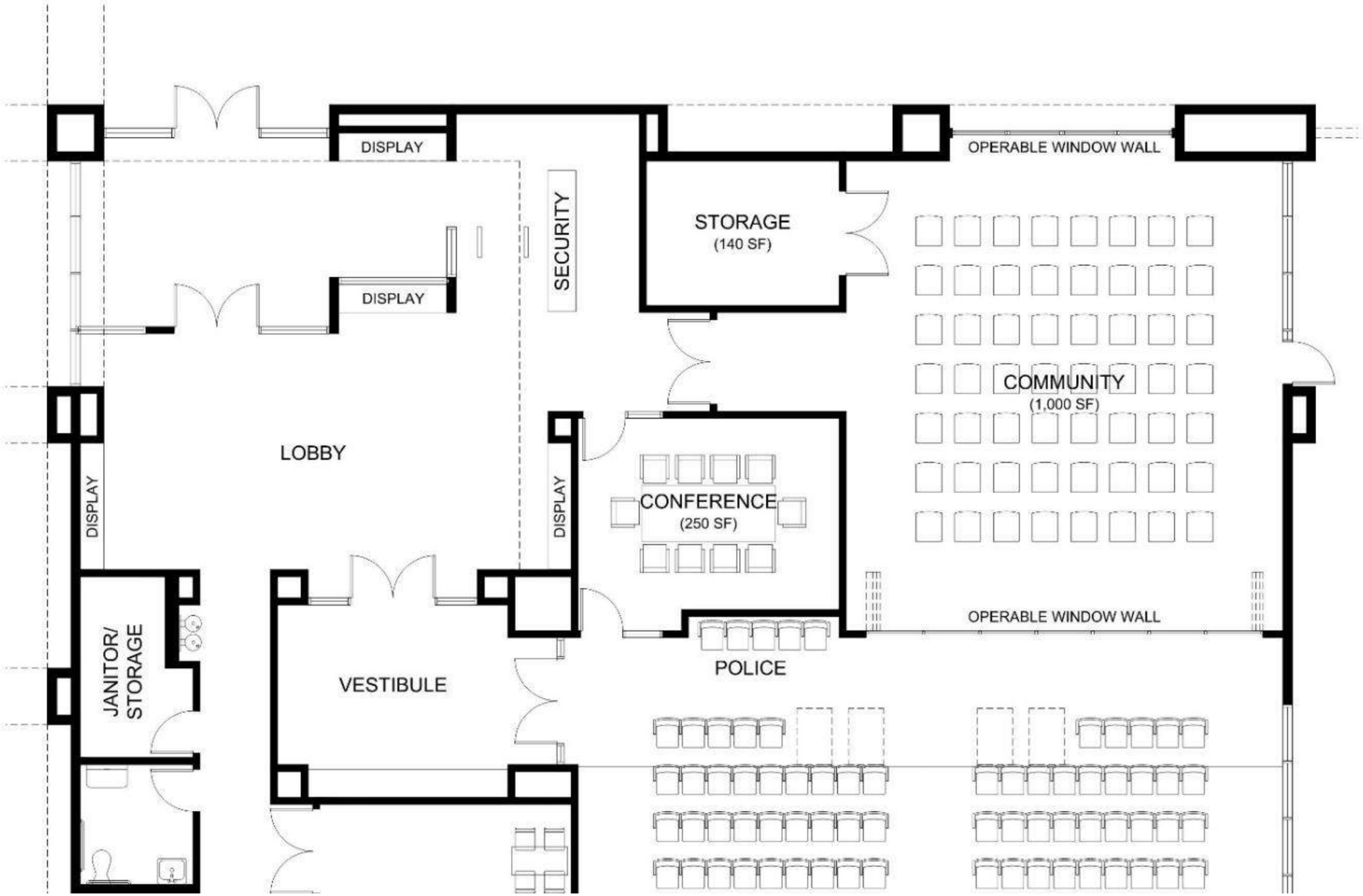



N Burke St

Parking Area

N

# FLOOR PLAN: Council Chamber



# AESTHETIC STYLES: Cornice vs. no cornice











# AESTHETIC STYLES: Landscape opening day vs mature











# Thank You

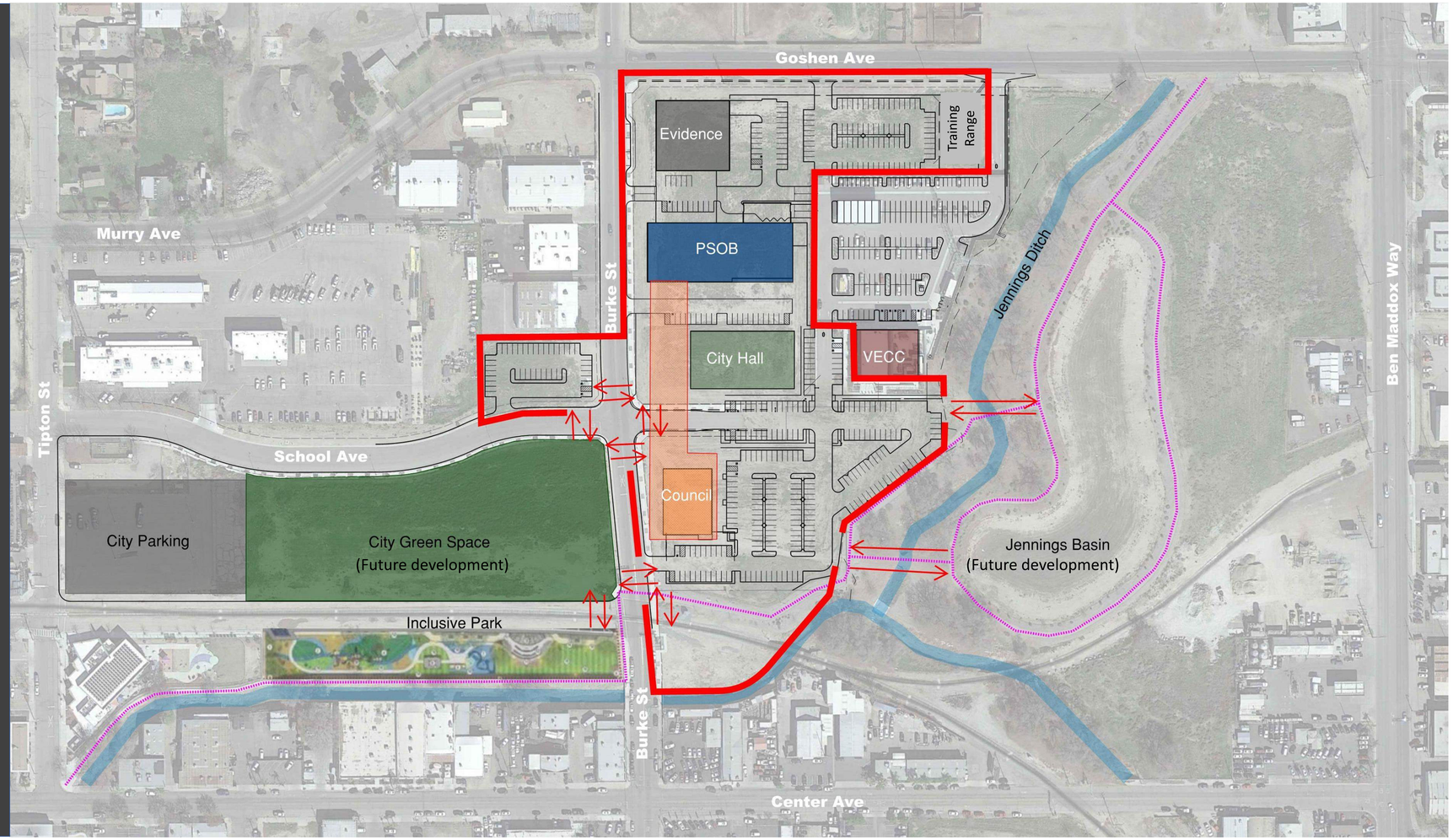
# Visalia Civic Center Site

# SITE PROGRAMMING : Goals

## Today's Goals:

1. Confirm the project area for the Visalia Civic Center contract.

2. Confirm the functions that may occur on the Civic Center site.



# What We Know

# SITE PROGRAMMING :

## Sense of Place

1.Image, Identity, Presence

2.Destination

3.Amenities

4.Flexible use








## SITE PROGRAMMING :

# Design considerations

1. Match the presence of the “Mission Inspired Architecture”
2. Develop plaza/ promenade
3. Accommodate both business and community events
4. Connectivity to adjacent sites










# SITE PROGRAMMING :

## Basic Needs

1. Safety
2. Access for Pedestrian & Motorists
3. Parking
4. Maintainable
5. Serve the Employees and Patrons visiting the Civic Center












# Site Programing

# Possible Anticipated Uses Beyond Basics Needs

## SITE PROGRAMMING :

# Events & Activities
## *Beyond the Workday*
(Plaza/Pavilion & Council Parking Lot)

1. Fairs, Festivals and Events

2. Size Appropriate Gatherings (Weddings, Concerts, Galas/ Fundraising Dinners)

3. Recreational Activities (Giant Chess, Cornhole, Skate Rink in Plaza, Dance nights, Movie nights, Group Ride or Running Meeting Location, Host Parades)












# SITE PROGRAMMING :

## Temporary Kiosks/ Vendors

1. Coffee/ Beverage Vendor
2. Food Vendor/ Concessions
3. Food Truck











## SITE PROGRAMMING :

# Public Restrooms

1. Bring in portable retrooms for outdoor events

2. Small/ Select events may utilize restrooms indoors





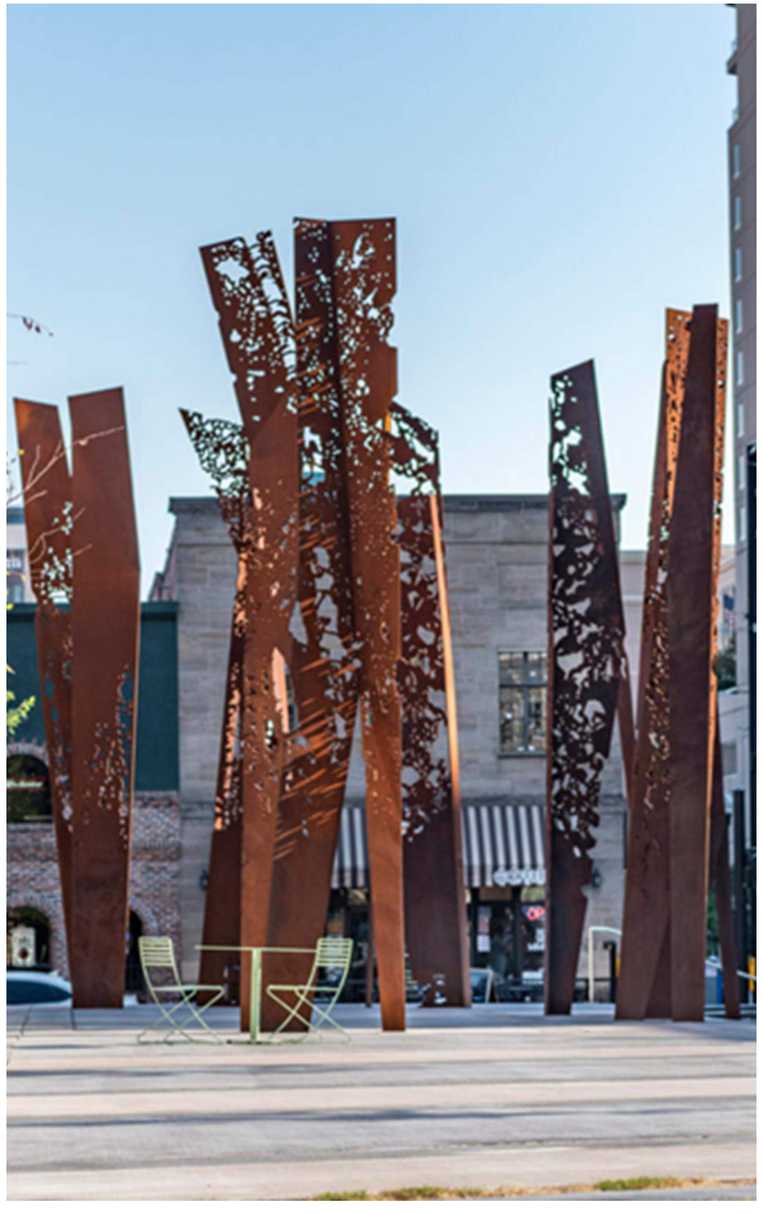



# SITE PROGRAMMING :

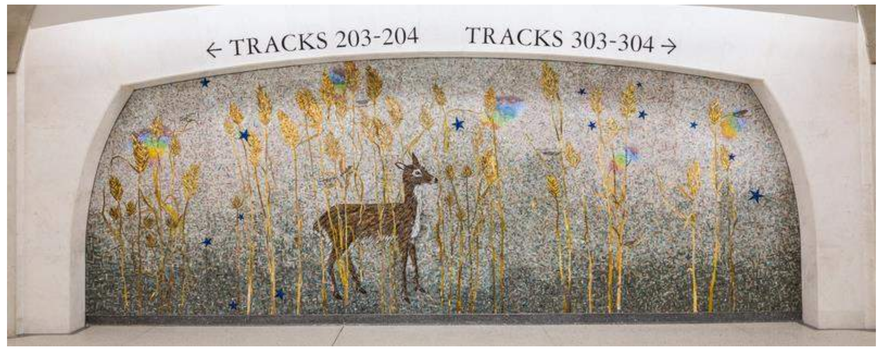
## Art Installations

Examples

1. Art
2. Murals
3. Sculptures
4. Waterless Fountains





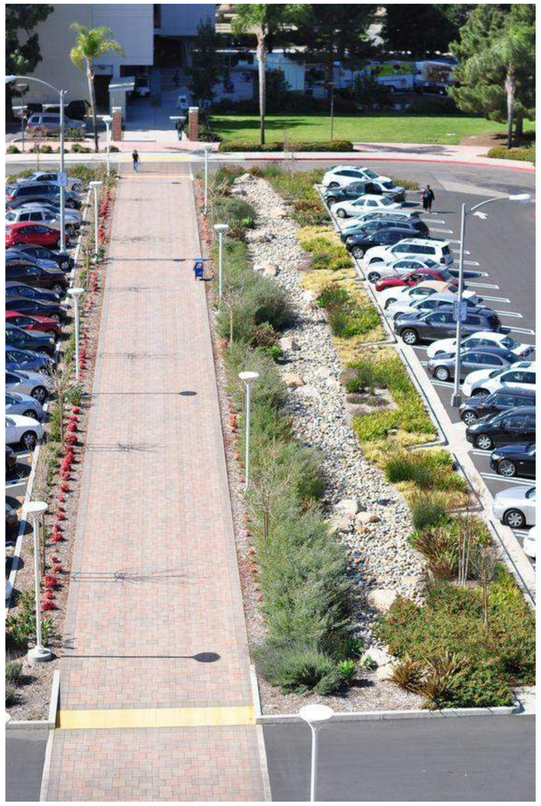





# SITE PROGRAMMING :





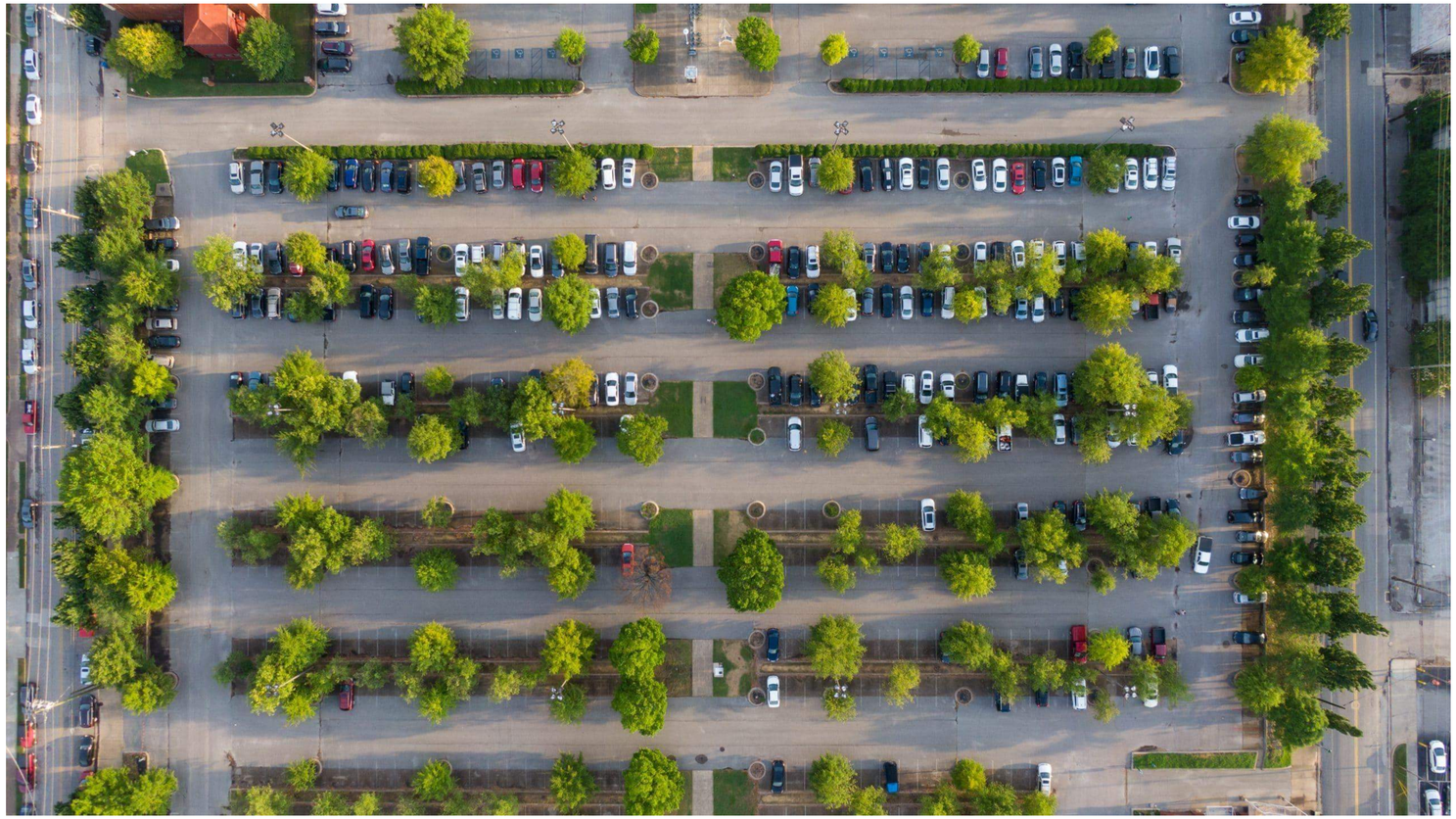






## Promenades & Enhanced Paving

# SITE PROGRAMMING :

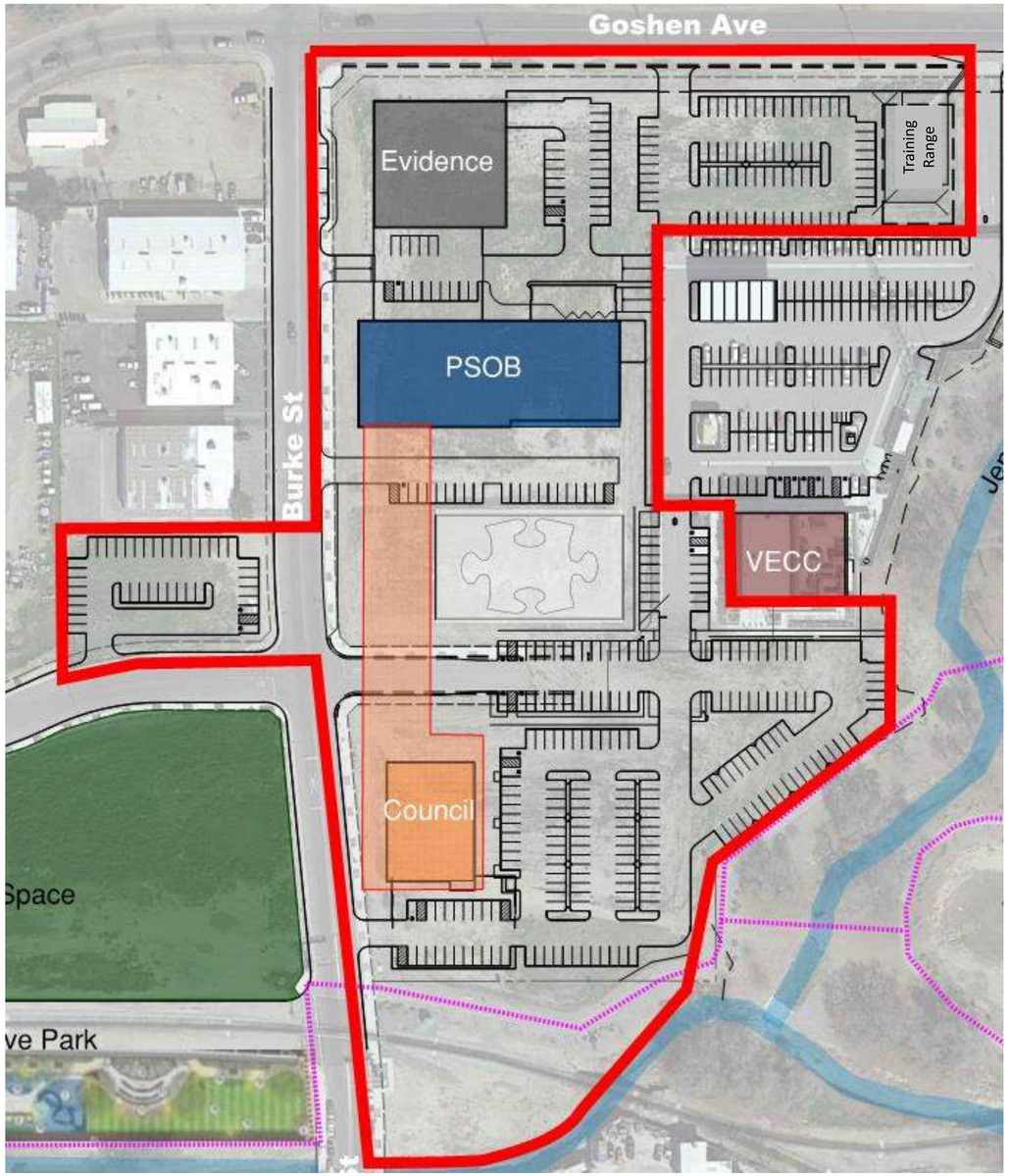






## Shaded Parking

# SITE PROGRAMMING :





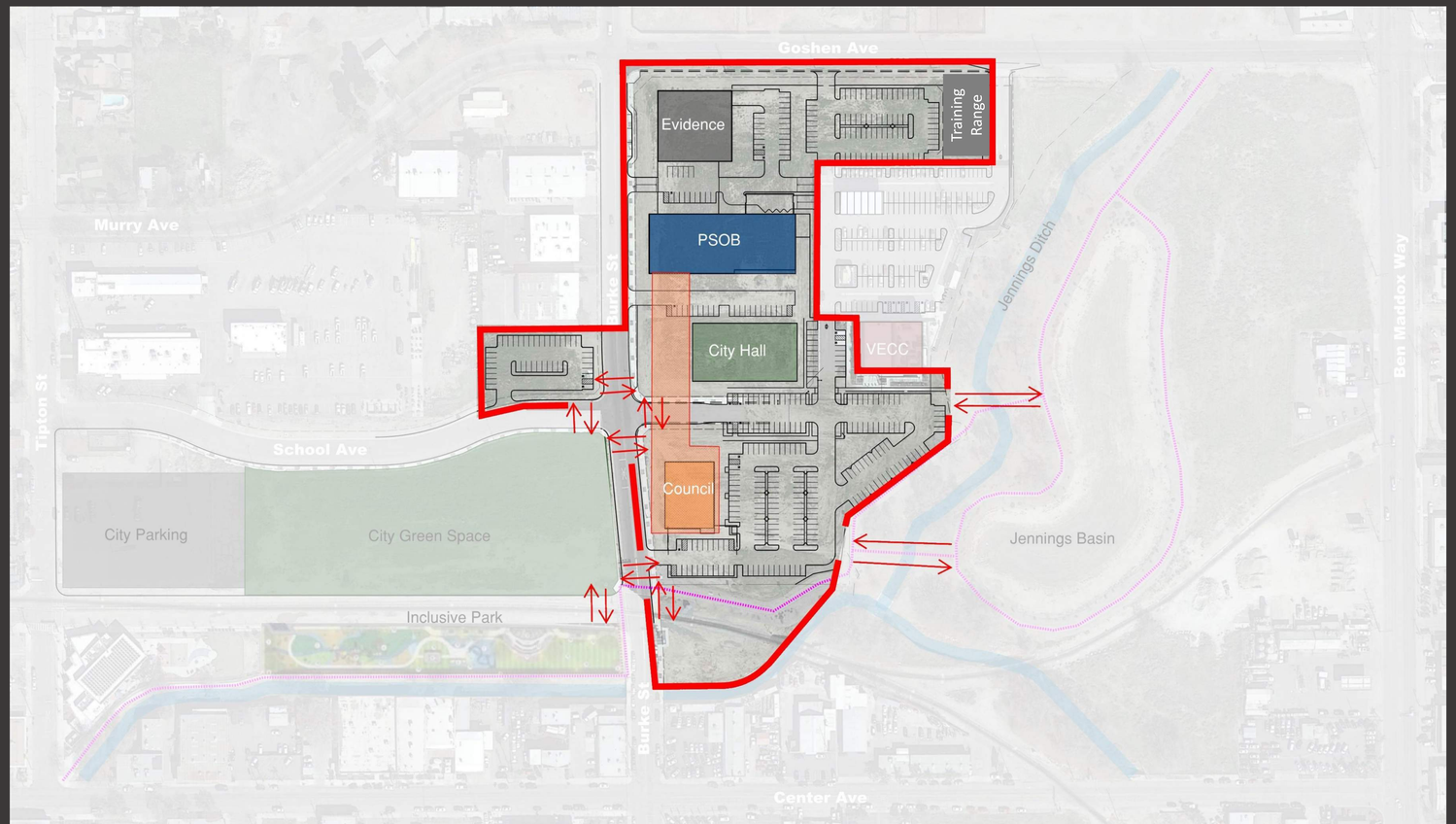


# Design & Use of City Hall Lot

## SITE PROGRAMMING :

# Questions?

Are there any items we need to add or remove from what was reviewed today?



# Visalia City Council

## Staff Report

**File #:** 23-0024 **Agenda Date:** 2/6/2023 **Agenda #:** 2.

**Agenda Item Wording:**
Receive presentation from Nielsen, Merksamer, Parrinello, Gross & Leoni (NMPGL) on 2022 state legislative activity and a forecast of state legislative activity for 2023.
Deadline for Action: 2/6/2023

**Submitting Department:** Community Development

**Contact Name and Phone Number:** Devon Jones, 4190

**Department Recommendation:**
Receive presentation from Nielsen, Merksamer, Parrinello, Gross & Leoni (NMPGL) and provide NMPGL and city staff any input on state legislative priorities or concerns to be mindful of for 2023.

**Background Discussion:**
Nielsen, Merksamer, Parrinello, Gross & Leoni LLP (NMPGL) is the current service provider for state lobbying services. NMPGL has represented the City of Visalia for state lobbying services since July of 2011. John Moffatt has been the City's lead lobbyist since that time and will provide an overview of state legislative activity for the 2022 session, expectations for the 2023 session, and some of the strategies his firm employs as state legislative advocate for the City. Michelle Rubalcava, Senior Counsel at NMPGL, also represents the City and will present as well. Not presenting, but also an active member of the City's lobbyist team at NMPGL is Andrew Langley, Manager of Research for Legislation and Public Policy. Mr. Moffatt and his support staff have been consistently responsive to City issues, up to date on legislation as it moves through various committees to the Assembly and Senate and are well informed of state legislative matters that may be of interest to the City.

Mr. Moffatt and Ms. Rubalcava come annually to present to Council. At this time, we are seeking any input the Council may have on state legislative matters to be mindful of for the coming year. Along those lines, attached is the current State Legislative Platform that was approved by Council on January 18, 2022. This state platform is a guiding document that outlines proposed positions the City may take on a broad array of state legislative items that has been crafted based on previous stances on legislation and direction from City Council and city staff. The platform identifies positions of support, opposition, and continued monitoring on a variety of issues of importance to city leaders and staff. Upon approval of the platform, the mayor may sign letters to legislators or appropriate agencies advocating the city's position as stated in the platform, and Council Members and/or staff may use the platform to discuss the city's position with interested parties. If there is legislation or new information that could lead to a change in the city's position, recommendations on that change will be brought back to the Council for formal consideration.

There is no formal action requested at this time to modify the current platform, however NMPGL and city staff would welcome any potential input the Council may have for any potential edits to consider for a revised platform for 2023 activity. Any potential edits will come back to Council for formal

approval in a future council meeting.

The current contract with NMPGL was approved by Council on November 15, 2021 and it is an annual service contract with up to four additional one-year extension options. The service cost represented a status quo extension of the prior contract amount ($7,000 monthly plus an estimated monthly hourly expense of $200 for separate lobbying activity reporting required by the state). NMPGL is currently in their first annual extension option term.

**Fiscal Impact:** This is an existing, budgeted contract with twelve months of service at a monthly fee of $7,000 plus an estimated hourly expense of $200 each month (for separate lobbying activity reporting service) along with any travel related expenses for pre-approved trips to the City of Visalia.

**Prior Council Action:** 11.15.21 - authorized new service contract with NMPGL for state legislative advocacy services and included up to four additional one-year extension options.

**Other:** N/A

**Alternatives:** Per Council direction

**Recommended Motion (and Alternative Motions if expected):**
No formal action required
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** NMPGL City of Visalia - 2022 session review ppt, current State Legislative Platform, NMPGL activity letter

**CITY OF VISALIA**
**2022 STATE LEGISLATIVE PLATFORM**

*The Legislative Platform sets forth the City's goals and priorities for the 2022 State Legislative Year. It includes policy statements that provide direction to staff and the City's Legislative Advocates during the year and sets forth recommendations on positions the City may take on a variety of issues that could be addressed in the upcoming legislative session. Guided by the Platform, staff can effectively respond to new legislation in a timely manner. It allows the Mayor, City Council or the City Manager to send letters to the Legislature with positions consistent with the Platform. The Platform also provides a vehicle for summarizing the City Council's position on priority issues without precluding the consideration of additional legislative and budget issues that arise during the legislative session.*

## GENERAL PRINCIPLES

*Support* legislation that provides governmental decision making at the local level where it provides the most effective, efficient results.

*Support* reforms in the State-local fiscal relationship that will improve the City's ability to finance and efficiently administer both mandated and discretionary services while opposing legislation that creates mandates without State funding sources to carry them out.

*Support* legislation to preserve and build the City's job base and to improve the regulatory climate for private enterprise and infrastructure development.

*Support* State investment in local infrastructure; tax and financial incentives that will encourage the sustainability and growth of new and existing businesses in the City.

*Support* public safety measures, including funding programs, designed to enhance the City's efforts to protect its citizenry.

## LOCAL CONTROL

*Support* legislation that promotes local land use authority and that authorizes and incentivizes, but does not mandate, the formation of regional alliances.

*Oppose* legislation that withholds local transportation funds, or funds of any kind, in lieu of complying with any State mandates.

*Support* a flexible approach to addressing climate change that uses fiscal and other incentives to meet technically achievable and practical goals in reducing emissions.

*Support* reforms that simplify, consolidate, standardize, reduce or eliminate data-gathering and reporting requirements imposed on cities.

*Oppose* legislation that proposes restrictions on the city's ability to address the issue of homelessness within our community.

*Support* legislation that provides additional state funding and other resources for the city to address the issue of homelessness within our community.

*Oppose* legislation that would require prevailing wage on additional projects not already subject to prevailing wage.

## PUBLIC WORKS & TRANSPORTATION

*Support* legislation pertaining to the Americans' with Disabilities Act (ADA) in California, particularly as it relates to requirements for ADA improvements and provides an "opportunity to cure" before litigation may be initiated.

*Support* legislation that provides distribution of necessary State funding for road, highway and public transit projects at the city's discretion.

*Support* legislation that provides additional new funding for both road maintenance and capacity increasing projects and is funded by a variety of state funding sources including, but not limited to, the state General Fund and funds from the Greenhouse Gas Emissions Reduction Fund.

*Oppose* legislation that shifts taxation from fuel sales taxes, constitutionally guaranteed for local transportation, to excise taxes, which are not similarly protected.

*Support* the maintenance of the State Public Transportation Account and Proposition 1B allocations specifically intended for Transit.

*Monitor* legislation and other proposals that could impact the planning, funding and development of the High Speed Rail in California, and specifically a Kings-Tulare station conveniently accessible to Visalia residents.

*Support* full funding for the State Aeronautics Division of the California Department of Transportation to ensure that there is the aeronautical infrastructure statewide to support economic development, especially in jurisdictions where general aviation access can be an economic stimulus.

*Support* State appropriations or bond measures that develop alternative fuel infrastructure on Highways 5 and 99 through the Central Valley such as LNG for heavy trucks, CNG, and BEV charging stations.

*Support* State appropriations to fund programs to expand facilities for storing, banking, replenishing, conveying, distributing, conserving, and reclaiming water, and for flood control and storm water management.

*Monitor and oppose* legislation and/or regulations that create undue burdens or costs on groundwater recharge with recycled wastewater.

*Support* legislation that improves efficiencies in the California Public Utilities Commission's processes.

*Support* legislation that allows the sharing of water use information between public and private entities in an effort to comply with the State Water Resources Control Board's mandatory conservation target for the City of Visalia.

## PUBLIC SAFETY

*Support* programs, funding and legislation designed to enhance local and regional efforts to maintain public safety, including gang prevention and suppression.

*Support* State funding for staff training and equipment in Fire Safety.

*Support* funding for regional coverage by the City's Type 1 Regional Haz-Mat team.

*Support* additional funding for Central Valley counties for AB 109 prison realignment purposes.

*Monitor* legislation regarding police use of force and mandated body cameras for police officers.

*Monitor* legislation that amends or attempts to remedy increasing crime rates that have resulted from the passage and implementation of Proposition 47.

*Monitor* the ongoing implementation of the Control, Regulate and Tax Adult Use of Marijuana Act of 2016.

## FINANCE

*Support* legislation that would stabilize funding for the State's pension programs.

*Support* State legislation which facilitates the local collective bargaining process and the City's ability to fairly manage and compensate its employees.

*Support* legislation to provide greater authority to generate local revenues for discretionary services and to protect local revenue streams against State budgetary incursions.

*Monitor* the enactment of Workers' Compensation reforms to ensure lower costs and increased effectiveness for employers and equitable benefits to employees.

*Monitor* legislation that would broaden the sales tax base, eliminate sales tax exemptions or reconfigure the sales tax system with the intent to consider the comprehensive impacts before taking a position.

*Oppose* legislation that would result in the reduction of local share of taxes with the primary focus of the legislation being a state issue or statewide program.

## COMMUNITY DEVELOPMENT

*Support* funding and incentives that promote smart growth and sustainable development at the discretion of the City.

*Support* legislation that creates clear, fair and equitable emission reduction goals that can be realistically achieved and do not infringe on local government land use authority.

*Oppose* legislation that eliminates local decision making authority on the use and disposition of carbon credits earned by the city.

*Monitor* legislation that requires carbon credit offsets for future development within cities like Visalia.

*Support* legislation that clarifies and simplifies state requirements for local General Plans.

*Support* legislation and grants that promote the development and funding of affordable, sustainable, and accessible housing within the City.

*Support* legislative efforts to establish an affordable housing program exclusively for cities, housing authorities and non-profit organizations to acquire existing multi-family dwellings to rehabilitate and create affordable units for qualifying families.

*Support* legislative efforts to increase the amount of state funding available for local affordable housing

projects.

*Support* legislation that establishes new neighborhood revitalization programs, appropriately focused on affordable housing, and the elimination of urban blight.

*Oppose* legislation that reduces or dilutes local government controls over land use decision making.

*Oppose* legislation to impose State regulations on federal programs such as CDBG, HOME, and NSP.

## ENVIRONMENTAL QUALITY

*Support* streamlining of environmental regulations and permitting in order to reduce costs and unnecessary delays.

Water:

*Support* the retention of the City's ability to manage programs efficiently, cost-effectively, and without excessive permitting requirements in carrying out State mandates for environmental protection and waste disposal.

*Support* State appropriations to fund programs and projects to expand facilities for storing, banking, conveying, distributing, conserving, and reclaiming water, groundwater recharge, and for flood control and storm water management.

*Monitor* legislation that makes any changes to the Sustainable Groundwater Management Act of 2014. Any legislation should continue to support local control in the implementation of groundwater regulation.

*Monitor* legislation that aims to address long term groundwater sustainability.

Storm Water:

*Monitor* and engage in rule-making for legislation regarding the ability to treat storm drain systems as a utility.

Solid Waste:

*Monitor* and engage in legislation regarding landfill diversion and mandatory commercial recycling mandates.

*Monitor* and engage in rule-making for SB 1016, adopted in 2007, for changes to methods of calculating landfill diversion compliance from tonnages diverted from landfills to Pounds-Per-Person-Per-Day taken to landfills.

*Monitor* all recycling legislation, including but not limited to bills that impact household hazardous waste diversion, alternative daily cover and bottle and can recycling.

*Monitor* and engage in rule-making for SB 1383, which requires increasing organics recycling over the next several years.

Energy:

*Support* legislation that provides more local control and flexibility for use of rate-payer subsidized Public Goods Funds for energy efficiency and alternative energy projects.

*Support* increased funding of the California Solar Initiative and the California Energy Commission 1% interest loans for Energy Efficiency and Energy Generation Projects using Proposition 39 or other sources.

*Support* legislation that would compensate local government, businesses, and residents at market rates for alternative energy generation, including solar through feed-in tariffs.

Department of Toxic Substances Control:

*Support* legislation that places appropriate limits on the ability of the California Department of Toxic Substances Control to seek reimbursement from municipalities for exploratory PCE searches and activities.

*Support* a State allocation of bond funding for PCE groundwater management and clean-up.

## ECONOMIC DEVELOPMENT

*Support* legislation that reforms the California Environmental Quality Act (CEQA) in a manner that reduces litigation and eliminates CEQA as a tool to stifle economic development in California.

*Support* legislation that is designed to provide local governments with the tools necessary to bolster economic development and efforts to streamline initiatives that would enhance the City's ability to attract and retain businesses, as well as, encourage business expansion and job retention.

*Support* legislation that increases local access to post-high school education and other workforce development opportunities, including the promotion and creation of apprenticeship programs.

*Support* legislation that requires the UC and CSU system to study the need for a new campus in the southern Central Valley between Fresno and Bakersfield.

## QUALITY OF LIFE

Parks and Recreation:

*Support* legislation and funding for parks, recreation and capital improvements, and programs which increase the quality of life for the community and improve the public health and well-being of its citizens.

*Support* grants and legislation that provide for appropriate construction, rehabilitation and maintenance of public recreational facilities.

Animal Care:

*Support* legislation and funding that provide for quality care and shelter for impounded animals, including laws that allow local discretion for reasonable and cost-effective holding time of animals.

*Support* measures that facilitate responsible pet ownership and licensing.

*Oppose* animal services or care measures which impose state-mandated costs with no guarantee of local funding.

Arts & Culture and Tourism:

*Support* legislation and funding for programs and facilities which serve to enhance arts and culture development and provide opportunities for tourism.

January 25, 2023

Ms. Leslie Caviglia, City Manager
City of Visalia
707 West Acequia Ave.
Visalia, CA 93291

Ms. Caviglia:

Nielsen Merksamer Parrinello Gross & Leoni LLP (Nielsen Merksamer) has been honored to work with the City of Visalia over the past several years. We appreciate your recent extension of our contract and look forward to working with you in 2023.

We have truly enjoyed working with the Council, you and Devon over the course of the past several years, including in 2022 where we accomplished the following:

- Strengthened the city's presence and influence in Sacramento by establishing relationships and coalitions with the city's partners, like the League of California Cities, to lobby for and against bills.
- Met with Visalia's elected state officials in Sacramento regarding issues of importance to the city.
- Updated the city's legislative platform to guide city positions on bills and expedite our response to legislation introduced in each legislative session.
- Tracked hundreds of introduced and amended bills and working with city staff to establish an annual list of priority bills for lobbying.
- Lobbied bills dealing with a range of issues including homelessness, law enforcement, local government permitting processes, workers compensation issues and protection of local government and local businesses from frivolous lawsuits.
- Reviewed the annual state budget and May Revise for proposals that could negatively impact the city and engaged in budget discussions to attempt to secure funds for the city.

We look forward to focusing on a number of important items for the City in the coming year, including, but not limited to:

- Establishing working relationships with Visalia's two new representatives, Assemblyman Vince Fong and Senator Melissa Hurtado.
- Protecting local government funding and programs in light of the state's estimated $24 billion budget deficit.
- Continuing to pursue funding and policies to address water supply and SGMA implementation.
- Supporting and promoting policies that benefit the Industrial Park and increase job opportunities in the state.
- Engaging on legislation that assist local government in addressing local homelessness and housing.
- Efforts to support Visalia's local healthcare industry, and any other sectors, facing long term impacts of COVID 19.
- Any other issues as directed by Council and city staff.

Once again, thank you for giving us the opportunity to represent the City of Visalia in Sacramento. We look forward to continuing our work together.

Sincerely,





John J. Moffatt

Michelle Rubalcava

NIELSEN MERKSAMER

NIELSEN MERKSAMER PARRINELLO GROSS & LEONI LLP

POLITICAL & GOVERNMENT | LAW ADVOCACY LITIGATION

# City of Visalia

## 2022 Legislative & Executive Branch Review 2023 Overview

# Representing the City

- Michelle Rubalcava
- Andrew Langley
- Geoff Neill
- Two Main Areas
  - Legislative Branch
  - Executive Branch/Regulatory
- Political Law Compliance and Reporting

# Executive Branch/Regulatory Issues

- COVID-19 – ongoing issues
- Water
  - Sustainable Groundwater Management and related projects
  - Outdoor water conservation
- Recycling
- Homeless shelters/funding
- Industrial Park/Energy Needs
- Solar Energy

# 2022 Legislative Summary

- 2,421 bills introduced in 2022
- 1,166 bills sent to Governor's desk
  - 48% passage rate
- Total Bills Signed into Law: 997 (85.5%)
- Total Bills Vetoed: 169 (14.5%)
- Visalia
  - 67 Bills Watched
  - 19 bills with positions

# Bills with Positions

- AB 1014 (Cannabis) – Oppose - Died on Senate Inactive File
- AB 1740 (Cat Con theft) – Support - Signed by Governor
- AB 1985 (1383 compliance relief) – Support - Signed by Governor
- AB 2011 (Housing) – Oppose - Signed by Governor
- AB 2062 (Law enforcement grants) – Support - Died in Assembly Appropriations
- AB 2097 (Parking requirements) – Oppose -Signed by Governor
- AB 2142 (Water cons rebates) – Support - Signed by Governor
- AB 2237 (Limits on transportation projects) – Oppose -Died in Senate Transportation Committee
- AB 2295 (Housing) - Support if Amended - Signed by Governor
- AB 2407 (Cat con theft) – Support -Died in Assembly Appropriations

# Bills with Positions

- AB 2622 (ZEV transit buses tax exemption) – Support - Signed by Governor
- SB 6 (Housing) - Oppose Unless Amended - Signed by Governor
- SB 843 (Renter's tax credit report) – Support - Died on Assembly Floor
- SB 919 (Cat con theft) – Support - Died in Senate Appropriations
- SB 932 (Transportation planning) - Oppose Unless Amended - Signed by Governor
- SB 1042 (Human trafficking) – Support - Died in Senate Public Safety Committee
- SB 1186 (Medical Cannabis) – Oppose - Signed by Governor
- SB 1410 (Grants for transportation planning) – Support - Died in Assembly Appropriations
- SB 1449 (Unincorporated Area Annexation Incentive Program) – Support - Vetoed by Governor

# Looking Ahead to 2023

- City of Visalia split across two districts
- Senate
  - SD 12 –Shannon Grove (R)
  - SD 16 – Melissa Hurtado (D)
- Assembly
  - AD 32 – Vince Fong (R)
  - AD 33 – Devin Mathis (R)

# Looking Ahead to 2023

- Issues
  - Special Session on Gas Prices
    - Windfall Profits Tax
  - Recurring issues – Housing, Homelessness
  - Focus may shift depending on control of Congress
- Fiscal Picture

# Governor's Veto Message

*"With our state facing lower-than-expected revenues over the first few months of this fiscal year, it is important to remain disciplined when it comes to spending.*

*We must prioritize existing obligations and priorities, including education, health care, public safety and safety-net programs. The Legislature sent measures with potential costs of well over $20 billion in one time spending commitments and more than $10 billion in ongoing commitments not accounted for in the state budget. Bills with significant fiscal impact, such as this measure, should be considered and accounted for as part of the annual budget process."*

# Governor's Budget Proposal

- Unveiled Wednesday Jan 10
- $297 billion spending plan
  - $22.5 billion budget gap in 2023/2024

# Governor's Economic Outlook

- Dept of Finance
  - California continues to experience growth, although slower than in the past few years.
  - State has recovered all COVID-19 pandemic-induced job losses by October of 2022 and unemployment fell to a record low in September of 2022.
  - Inflation rates have continued to impact economic growth.
    - Nationwide, inflation rates grew to a high of 8.5 percent in March 2022.
  - Federal Reserve raised the target federal funds rate multiple times between March and December of 2022.
  - "As a result of both strong job growth, and high inflation, the Governor's budget adjusts its economic outlook from the 2022 Budget Act to reflect slower economic and job growth, returning to normalized trends over time."

# How to close the gap?

- Governor
  - Funding Delays—$7.4 billion
  - Reductions/Pullbacks—$5.7 billion
  - Fund Shifts—$4.3 billion
  - Trigger Reductions—$3.9 billion
  - Limited Revenue Generation and Borrowing—$1.2 billion
- LAO – Recommend delayed spending, more programmatic reductions
- Assembly – Delayed spending, tap into Rainy Day fund

# 2023 Legislation Status

- Bill Introduction deadline – Feb 17
- As of Feb 2
  - Assembly bills introduced – 356
  - Senate bills introduced - 273
- Visalia
  - 127 Bills identified for review

# Thank you!

# Visalia City Council

## Staff Report

**File #:** 22-0471 **Agenda Date:** 2/6/2023 **Agenda #:** 3.

**Agenda Item Wording:**
Receive the Annual Comprehensive Financial Report (ACFR) for the City of Visalia for the 2021-22 fiscal year.
Deadline for Action: 2/6/2023

**Submitting Department:** Finance and Technology Services

**Contact Name and Phone Number:** Kari Williams 559-713-4298

**Department Recommendation:**
It is recommended that the City Council acknowledges receipt of the ACFR for the year ended June 30, 2022 and provide comments as appropriate.

**Background Discussion:**
The attached Fiscal Year (FY) 2021-22 ACFR represents the City's financial, operational, and current economic condition for the fiscal year ending June 30, 2022. The City's financial statements for this period have been audited by The PUN Group, Certified Public Accountants, the City's independent auditing firm. Their Independent Auditors Report has been incorporated into the ACFR document. This item is presented to the City Council each year for review and acknowledgement.

State law requires the City of Visalia to prepare a complete set of audited financial statements. The attached 2021-22 ACFR fulfills this requirement.

The City's Independent Auditors, The PUN Group, have audited the City's financial statements prepared by finance staff for the fiscal year ended June 30, 2022 and have provided an unqualified (clean) opinion. An unqualified opinion concludes that the ACFR presents fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City; and the respective changes in financial position.

There were no audit findings for fiscal year 2021-22.

The ACFR is prepared annually in accordance with generally accepted accounting principles (GAAP) and reporting standards established by the national Governmental Accounting Standards Board (GASB), as verified during the independent auditor's examination. The June 30, 2022 ACFR continues to comply with the GASB reporting standards.

The financial statement information and audit opinion, as well as additional narrative and statistical information, is presented within the ACFR. Below is a listing of the different sections in the report:

- Transmittal Letter by the City Manager and Finance Director
- Independent Auditor's Report
- Management's Discussion and Analysis
- Government-wide Financial Statements
- Fund Financial Statements
- Notes to Basic Financial Statements

- Required Supplementary Information
- Supplementary Information: Combining Statements and Budgetary Comparison Schedules
- Statistical Section
- Compliance Section

The City issues copies of its ACFR to financial institutions and credit rating agencies for use in evaluating the City's financial position, as well as to the City Council, City Management, and interested citizens. The City's ACFR will also be available on the City's web site.

The Government Finance Officers Association of the United States and Canada (GFOA) awards a Certificate of Achievement for Excellence in Financial Reporting which is only valid for a period of one year. The City recently received this award for the prior fiscal year (2020-21) and has now received the award for excellence in financial reporting for 36 consecutive years. The current report has been submitted and is under consideration for award. City staff believes the current report continues to exceed financial reporting standards.

**New Reporting Requirements**

The following Governmental Accounting Standards Board (GASB) Statements have been implemented and have had an effect on the current financial statements:

GASB Statement No. 87, *Leases*
The objective of the Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. The provisions of this statement are effective for fiscal year 2021-22. The City has implemented this statement for the June 30, 2022 year end.

The following Governmental Accounting Standards Board (GASB) Statements are effective for this fiscal year but had no effect on the current financial statements:

GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*
The objectives of this statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. The provisions of this statement are effective for fiscal year 2021-22. There was no effect on the financial statements as a result of implementing this statement.

GASB Statement No. 92, *Omnibus 2020*
The objectives of this statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. This statement addresses a variety of topics. The provisions of this statement are effective for fiscal year 2021-22. There was no effect on the financial statements as a result of implementing this statement.

GASB Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation*
The primary objectives of this statement are to (1) increase consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a governing board typically would perform; (2) mitigate costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements; and (3) enhance the relevance, consistency, and comparability of the accounting and financial

reporting for Internal Revenue Code (IRC) Section 457 deferred compensation plans (Section 457 plans) that meet the definition of a pension plan and for benefits provided through those plans. The provisions of this statement are effective for fiscal year 2021-22; paragraphs 4 and 5 were effective in fiscal year 2019-20. There was no effect on the financial statements as a result of implementing this statement.

Additional GASB Statement Reporting Requirement Items

From time to time, there are some GASB statement reporting requirements that the City is obligated to do that have a material impact on the financial statements. This year, two reporting requirements had a significant effect on the financial statements.

GASB Statement No. 31 requires the City to adjust investments held at year end to the fair market value of those investments as of June 30. This adjustment is an accounting entry and can increase or decrease the value of those investments held by the City with the offset effecting interest earnings for the year (Uses of Money and Property). This in no way affects current cash or the cash the City expects to receive for those investments when they mature, as the City holds their investments to maturity. This year's fair market value adjustment was a very large decrease of $16.6 million which resulted in negative interest earnings for the year. This decrease was mainly a result of the Federal Open Market Committee's (FOMC) swift increases to the Federal Funds Rate of 1.50% at the end of the fiscal year after two years of rates being held at 0.00 - 0.25%. The Federal Funds Rate has a significant impact on the value of the types of investments the City can purchase for its portfolio.

GASB Statement No. 68 requires the City to record and adjust any net pension liability it may have as well as any pension related components. Any adjustment from year to year, whether positive or negative, is offset to pension expense. The information used to make these pension related adjustments is based on the prior fiscal year and is calculated and received from CalPERS annually. This year's adjustment to the net pension liability and other pension related components was a large reduction to the net pension liability which resulted in a large decrease to pension expense for the year of $13.7 million. This was mainly due to CalPERS earning 21.3% on their investments for the reporting period which was fiscal year 2020-21.

Overall, for the fiscal year, these two reporting requirements, combined, had a net accounting decrease in City -wide fund balance of $2.9 million, which was allocated out across all funds.

## Financial Statements

The financial statements are separated into Governmental and Enterprise (Business) type funds. Governmental Funds and Enterprise funds have different methods of accounting. Table 1 - Governmental and Enterprise Funds shows these differences.

Table 1- Governmental and Enterprise Funds

| | Governmental Funds | Enterprise Funds |
|---|---|---|
| **Capital Assets** | Not Included | Included |
| **Debt** | Not Included | Included |
| **Depreciation** | Not Included | Included |
| **Net Pension Liability (GASB 68)** | Not Included | Included |

**Governmental Funds**

Governmental funds are prepared on the modified accrual basis of accounting, which means they measure only current financial resources and uses. This basis focuses on (1) how cash and other financial assets can be readily converted to available resources and (2) the balances left at year-end that are available for spending. Capital assets and other long-lived assets along with long-term liabilities are not presented in the Governmental Fund Financial Statements. The City uses governmental funds to account for the General Fund (which includes the Emergency Reserve Fund), Measure N, Housing and Community Grants, Housing Successor, American Rescue Plan, Transportation, Civic Center, as well as many other special revenue and capital project funds such as Measure T and Measure R.

**2021-22 ACFR Summary**

Fiscal year 2021-22 saw significant growth in all major revenue categories for Visalia, except for one, as prices for goods and services were greatly affected by high inflation that was occurring in the country as well as the continued economic rebound from the COVID-19 pandemic. The California consumer price index stood at 8.3% at the end of June 2022. Employment in the country remained strong as the national unemployment rate as of June 2022 was at 3.6%, below the natural unemployment rate of 4% that the Federal Open Market Committee likes to see.

Fiscal year 2021-22 ended the year with an overall increase of $11.5 million in the total economic-sensitive revenue category for the General Fund as shown in Table 2 - Economic Sensitive Revenues.

Table 2 - GF Economic Sensitive Revenues
(as shown in the Financial Statements)

| Description | FY 20/21 | FY 21/22 | Increase Over Prior Year | % Increase |
|---|---|---|---|---|
| Sales Tax | $ 38,986,517 | $ 47,052,657 | $ 8,066,140 | 21% |
| Property Tax | 27,884,766 | 29,725,873 | 1,841,107 | 7% |
| Transient Occupancy Tax | 3,323,538 | 4,589,178 | 1,265,640 | 38% |
| Franchise Fees | 2,795,357 | 3,155,645 | 360,288 | 13% |
| Business License | 3,088,633 | 3,045,708 | (42,925) | -1% |
| **Total** | **$ 76,078,811** | **$ 87,569,061** | **$ 11,490,250** | **15%** |

Sales Tax grew at 21% for fiscal year 2021-22, mainly due to the high inflation rate that occurred during the fiscal year as well as the new businesses that were opened. The main areas of the growth in Sales Tax for Visalia were in General Retail (department stores, apparel stores) which grew $2.9 million; Business to Business (office equipment, industry) which grew $1.3 million; Food Products (restaurants, food markets, liquor stores) which grew $.9 million; and Transportation (auto sales, service stations) which grew $.7 million. Property Tax continued its growth trend increasing 7% as existing houses sales, new development, and property values increased in Visalia. Travel remained a priority for people in fiscal year 2021-22 as Transient Occupancy Tax (TOT) revenue had an increase of 38% as compared to last year. Franchise Fee revenue increased 13% in fiscal year 2020-21 mainly due to increases in gas and electric revenue as the City continued to have new development as well as the utility companies increased fees to their customers. Business License revenue decreased slightly at -1% as compared to last year. Business License revenue was up more than normal *last year* as several businesses were remitting prior year delinquencies to bring their accounts current for fiscal year 2020-21 so that they were eligible for various COVID-19 relief programs.

At June 30, 2022, Visalia had 12,953 licensed businesses operating in the City, a net increase of 448 as

compared to last year. These businesses include private manufacturing, technology research, retail and service businesses, educational services, healthcare and social assistance, consulting, arts and entertainment, hospitality services, along with non-profit institutions.

Fiscal year 2021-22 had continued strong growth in the main General Fund revenue categories of Sales Tax, Property Tax, and Other Taxes, which consists of Transient Occupancy Tax and Franchise Fee revenue. It seems that consumers continued to put money into the economy in fiscal year 2021-22 possibly as a result of remaining funds available to them from COVID-19 pandemic relief received from both the Federal and State governments. Also contributing to the growth in revenues was the increase in inflation over the last year. The inflation rate in California was at 8.3% on June 30, 2022 and was high for most of the fiscal year averaging 6.70%. With careful management, the City was able to continue to provide service enhancements, infrastructure improvements, and increases in employee compensation. As shown in Table 3 - General Fund Statement of Revenues & Expenditures, the General Fund ended the year with a change in fund balance and surplus of $15.70 million. Contributing to the surplus was not only the growth in the main General Fund revenue categories, but also in charges for services (engineering fees and recreation programs) as these fees were up $2.1 million when compared to the prior year as development activity continued to be active and we had a full year of recreation programs operating. Offsetting the large revenue growth this fiscal year, total expenditures were up $4.7 million as compared to last year as the City had increases in employee compensation of 4%, which also affects pension obligations, as well as increases in operating costs due to a full year's operation of recreation programs and increases in most all other costs due to inflation.

Table 3 - General Fund Statement of Revenues & Expenditures
(in millions)

| | General Fund FY 21/22 | Emergency Reserve FY 21/22 | Total FY 21/22 |
|---|---|---|---|
| Revenues | $ 97.36 | $ (0.49) | $ 96.87 |
| Expenditures | 71.99 | - | 71.99 |
| Over/(Under) Expenditures | $ 25.37 | $ (0.49) | $ 24.88 |
| Other Financing Sources (Uses) | $ (9.67) | $ - | $ (9.67) |
| Net Change in Fund Balance | $ 15.70 | $ (0.49) | $ 15.21 |
| Surplus before Transfers to Emergency Reserve and Civic Center Fund | $ 15.70 | $ (0.49) | $ 15.21 |
| Transfer surplus to Emergency Reserve Fund* | $ (1.48) | $ 1.48 | $ - |
| Transfer surplus to Civic Center Fund* | (14.22) | | (14.22) |
| Total | $ - | $ 0.99 | $ 0.99 |

*Note - Per the March 19, 2018 Emergency Reserve Policy, all surpluses will be deposited into the General Fund Emergency Reserve until it reaches 25% of operating expenditures. Any remaining surplus is to be transferred into the Civic Center Fund.

The General Fund revenues came in over expenditures by $25.4 million. The Expenditures category included capital projects which totaled $1.7 million. The category Other Financing Sources and Uses of $9.6 million includes transfers out to Risk $5.0 million (operations), Convention Center $1.9 million ($0.6 million operations + $0.2 million capital set-aside + $1.1 million debt), Animal Control $1.6 million ($1.0 million operations + $0.6 million debt), Baseball $0.4 million ($0.1 million operations + $0.3 million capital), and Debt service funds $0.7 million (debt).

Once you take Revenues minus Expenditures less Other Financing Uses, the General Fund had a change in fund balance/surplus of $15.7 million. Of the surplus, $1.5 million was transferred to the Emergency Reserve Fund and $14.2 million was transferred to the Civic Center Reserve Fund as per the current Council Policy on surpluses. The current General Fund emergency reserves replenishment policy states that any revenues in excess of actual expenditures would continue to be deposited in the emergency reserve to maintain the reserve at 25% of operating expenditures and then all remaining surplus is to be deposited into the Civic Center Reserve Fund.

This is the ninth consecutive year that the General Fund has ended the year with a surplus. However, we must remember that the balance between revenues and expenditures in the General Fund can be volatile from year to year. The City must continue to monitor increasing operating costs (i.e., rising pension costs, health, technology), the economy for a possible downturn (recession) due to continued high inflation rates as well as the ending of COVID-19 stimulus packages, and continue to seek new opportunities to increase tax base revenues to maintain fiscal sustainability.

The General Fund's fund balance (including the emergency reserve) is $53.8 million at fiscal year-end. It is important to remember that fund balance is not cash. Fund balance is the amount left after liabilities are subtracted from assets. A positive fund balance means that there are more assets than liabilities; a negative fund balance means just the opposite. The General Fund's fund balance is split into the following categories (2021-22 ACFR pg 91):

- Nonspendable Fund Balance - $1.6 million for items such prepaids, deposits, supplies, long term receivables and advances to other funds.

- Restricted Fund Balance - There are currently no restricted fund balances.

- Committed Fund Balance - $17.6 million for Council authorized encumbrances (contracts awarded that are not paid out) and specific purposes such as the Emergency Reserve (currently at $17.4 million, 25% of the General Fund's operating costs).

- Assigned Fund Balance - $27.9 million for advances to custodial funds, capital projects that have been budgeted but not started, CalPERS unfunded liability payment for FY 2022-23 and the Successor Agency Note.

- Unassigned Fund Balance - $6.7 million is primarily used for three reasons:

  1. Grants - To temporarily advance one time expenditures which are awaiting grant funds. The City receives many grants, and typically, funds that have grants will need a cash advance due to the timing of the grant reimbursements and the crossing of fiscal years. Grant advances are typically paid back within 1-2 years.

  2. Impact Fees - To advance money in order to keep moving forward on large projects. When advances happen, the amount of the advance is transferred out of unassigned fund balance to assigned fund balance. When the advances are paid back to the general fund those amounts are transferred back to the unassigned fund balance. If the money is not available to advance from the unassigned funds then the money would need to come from the committed funds that have been set aside for emergency reserves or capital projects. This is not ideal because this could postpone projects or cause there to not

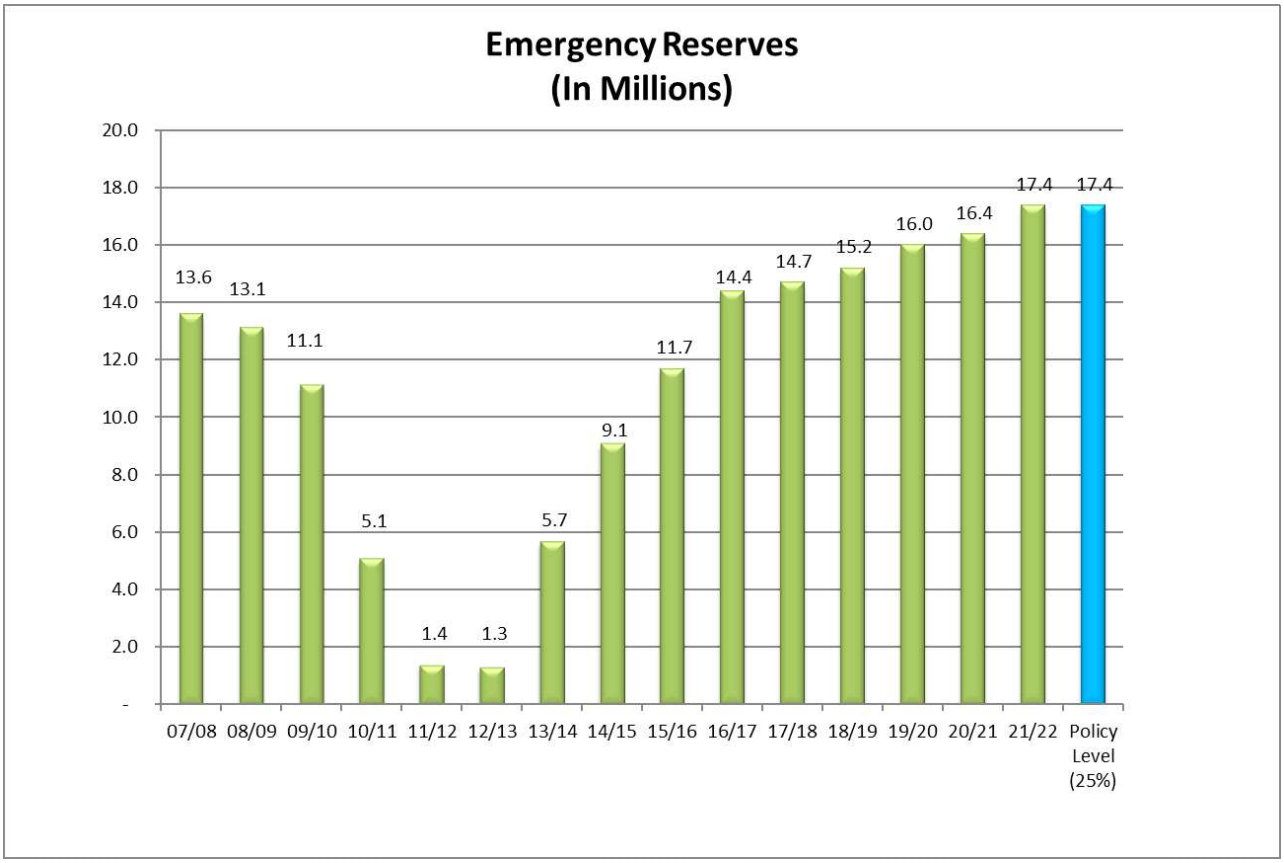
be enough in reserves for when it is needed. Advances for capital projects are typically paid back over larger periods of time (5-10 years). For example, the fire impact fees assisted with the construction of stations 55 and received an advance that was recently paid back. Also, the police impact fees are projected to need an advance of $1.5 million to make the VECC debt payments for the life of the debt which will be fully paid off in 2029.

3. Prior Year Adjustments - The City financial statements are a summary of the year and are comprised of many numbers, categories, funds, objects and task numbers. As staff continues to audit numbers and compare to prior years, accounting errors are found and need to be adjusted. For example, expenditures for FY 2021-22 may have been coded to FY 2022-23 and are found when reviewing FY 2022-23. In addition, the Financials include receivables that may be written off due to bad debt or fees waived once they have complied with City regulations. If the Unassigned Fund Balance category did not exist, these adjustments would need to come from the committed funds that have been set aside for emergency reserves or capital projects.

4. However, these funds may be considered a part of the Emergency Reserves and at the end of the fiscal year, at Council's discretion, can be added to the Emergency Reserves or any other designation. Staff does not recommend depleting this category because, in the end, using committed funds that have been set aside for emergency reserves or capital projects is not ideal for advancing for grant reimbursements, capital projects, and prior year adjustments. This would cause the Emergency Reserves or any other fund to increase and decrease as accounting adjustments are made and money is borrowed leaving uncertainty in the amount available at any given time.

As shown in Table 4 - General Fund Emergency Reserves, the Emergency Reserves ending balance for FY 2021-22 was at $17.4 million which meets the Council policy level of 25% of operating expenditures.

Table 4 - General Fund Emergency Reserves




**Other Governmental Funds**

- The **Measure N** fund (FY 2021-22 ACFR: page 34 & 38) is used to account for the half-cent sales tax override approved by the citizens of Visalia in November 2016 which funds increased City essential services of Police, Fire, Streets and Parks. Measure N saw an overall increase in revenues of $1.8 million. The increase includes sales tax of $2.8 million offset by a decrease in use of money and property of $1.0 million due to the annual fair market value adjustment to investments (GASB31). The Measure N Fund's fund balance increased $7.6 million to $37.3 million as a result of revenues exceeding expenditures for the year.

- The **Housing & Community Grants** fund (FY 2021-22 ACFR: page 34 & 38) accounts for the Community Development Block Grants (CDBG), Home Investment Partnership Program (HOME) and Neighborhood Stabilization Program (NSP) Grant funds. Also included are the Substandard Housing and Vehicle Abatement funds. The fund's assets include $14.5 million in notes and loans receivable. The notes and loans receivable are for housing assistance through the various grant programs as well as past rental rehabilitation loans. Housing & Community Grant's fund balance increased $0.7 million to $16.1 million as a result of revenues exceeded expenditures for the year.

- The **Housing Successor Agency** fund (FY 2021-22 ACFR: page 34 & 38) was part of the former Redevelopment Agency. The principal assets of the housing successor are notes from past loans from the City to receiving parties for affordable housing projects. The majority of these notes will be forgiven if the receiving party maintains the projects built with those monies at affordable levels for 45 years for single family units and 55 years for multi-family units. Revenues of $0.5 million included residual payments and regular scheduled note payments. This money is used for programs as intended or used for future programs or projects.

The Housing Successor will receive two types of limited payments in the future. One of the payments will be for a loan given from the Low/Mod funds to Redevelopment from past State take-aways balance of $0.8 million to be paid back based on availability of residual receipts. There were $0.5 million in residual receipts for FY 21/22. The other limited revenue source will be 20% of any loan repayments the City receives for past advances made to the former Redevelopment Agency by the General Fund until those advances are paid off. Otherwise, the Housing Successor has no significant ongoing revenues.

- The **American Rescue Plan** fund (FY 2021-22 ACFR: page 35 & 39) is used to account for the American Rescue Plan Act federal grant funding. Monies can only be used according to the plan guidelines. The funds' assets include $28.5 million in unearned revenue. The American Rescue Plan Fund's balance is $67K.

- The **Transportation** fund (FY 2021-22 ACFR: page 35 & 39) is used to account for the financing and construction of new streets, roads, and various new transportation infrastructure and facilities. Funding is provided by Transportation Impact Fees. The Transportation fund's fund balance increased $3.1 million to $19.5 million as a result of revenues exceeding capital projects for the year.

- The **Civic Center** fund (FY 2021-22 ACFR: page 35 & 39) is used to account for the construction of the Civic Center and related capital improvement projects. Revenue is collected from land sales, one time monies as incentive revenues and General Fund surplus or other transfers authorized by City Council. The Civic Center Fund's balance increased $14.1 million mainly due to a transfer of surplus from the General Fund of $14.2 million.

- All **Other Governmental Funds** (FY 2021-22 ACFR: page 35 & 39) (referred to as Non-Major Funds) are not presented separately in the Basic Financial Statements but are individually presented in Supplementary Information. Combined they received $36.9 million in revenue and have a combined Fund Balance at year-end of $93.2 million. The larger funds in this category include Special Service Districts at $12.5 million, Measure T Fire at $6.9 million, Measure T Police at $6.8 million, Measure R local at $10.3 million, Highway Users at $13.3 million, and Government Facilities Impact Fee at $8.7 million.

**Business Type Funds**

Enterprise Funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses enterprise funds to account for the Water Reclamation Facility, Storm Sewer Maintenance, Solid Waste, and Transit, which are considered to be Major Funds of the City and Convention Center, Airport, Building Safety, and Animal Control which are considered to be Non-Major Funds of the City.

Enterprise funds also recognize the net pension liability as required by GASB 68. As a result, annual adjustments are required to adjust to the net pension liability being reported by CalPERS for our employee retirement plans. Changes in the net pension liability occur as a result of annual actuarial valuations performed by CalPERS on our plans, investment earnings for the year, and changes to pension formula assumptions made by CalPERS. These annual GASB 68 adjustments to the net pension liability affect the Salaries, Wages and Employee Benefits line item reported under Operating Expenses (pages 46 and 47) as any adjustment is made to pension expense. Below is a brief summary of changes for each Enterprise Fund's revenues and expenditures. These summaries are comparing each Fund to last fiscal year.

- **Water Reclamation Facility** (FY 2021-22 ACFR: page 44 & 46) Operating revenues increased $3.1 million due to a combination of increases in industrial fees of $1.7 million, front footage fees of $0.2 million, trunk line capacity fees of $0.2 million, services provided of $0.1 million and residential fees of $1.0 million which are mainly due to the prior year having a change in utility bill due dates for all accounts to the 30th of the

month, offset by decreases in restaurant fees of $0.1 million.

Operating expenses increased by $2.4 million mainly due to increases in capital related activity of $1.8 million compared to the prior year, utility expenses of $1.1 million, chemical expenses of $0.3 million, bad debt expenses of $0.1 million, and allocated expenses and services provided of $0.3 million, with decreases in equipment supply and maintenance repair of $0.2 million, contracted professional services of $0.2 million for farming services and salaries and benefits of $0.9 million due to vacancies and the annual pension adjustments.

- **Storm Sewer Maintenance** (FY 2021-22 ACFR: page 44 & 46) Operating revenues had a slight increase of $3K. Operating expenses decreased by $0.2 million including decreases in capital related activity of $0.4 million, offset by increases in maintenance and operations expenses of $0.1 million consisting of allocated expenses and services provided, and salaries and benefits of $43K due to the annual pension adjustments.

- **Solid Waste** (FY 2021-22 ACFR: page 44 & 46) Operating revenues increased $1.1 million mainly due to increases in single family fee revenue of $0.1 million, multifamily fee revenue of $0.1 million, commercial recycling fee revenue of $0.2 million and commercial fee revenue of $0.8 million offset by a decrease in CNG fuel rebates of $0.1 million due to the timing of receiving the fuel rebate.

  Operating expenses increased by $1.9 million mainly due to an increase of capital related activity of $1.0 million, depreciation expense of $0.5 million, and salaries and benefits of $0.4 million mainly due to vacancies and the annual pension adjustments.

- **Transit** (FY 2021-22 ACFR: page 44 & 46) Operating revenues increased $0.3 million from last year. Increases were seen in Charges for Services of $1.5 million, Sequoia Shuttle internal operations reimbursement from the National Parks Service of $0.7 million (as the Sequoia Shuttle resumed regular operation), farebox sales of $0.2 million and ticket sales of $0.1 million as ridership fees were no longer being suspended from the COVID-19 pandemic. Increases were also seen in carbon credits of $0.1 million due to a timing issue of federal reimbursements, offset by a decrease in CNG sales of $0.1 million. In addition, operating grant revenue decreased $1.3 million due to the prior year receiving COVID grant funding.

  Operating expenses increased by $2.3 million mainly due to increases in maintenance and operations for scheduled increases for bus contracted services and Sequoia shuttle resuming operation after COVID shutdown of $1.6 million, allocated expenses and services provided of $0.4 million, CNG fuel of $0.5 million, utility expenses of $0.1 million, revenue share expense of $0.1 million due to increased advertising, and depreciation of $0.2 million, offset by decreases in salaries and benefits of $0.2 due to annual pension adjustments and capital related activity of $0.4 million.

- **Convention Center** (FY 2021-22 ACFR: page 44 & 46) Operating revenues increased by $1.0 million as COVID19 restrictions were lifted. As operations and events were allowed by the state to reopen on June 15, 2021, increases were mainly seen in conference room rental of $0.8 million, and food and bar sales of $0.2 million.

  Operating expenses decreased by $1.2 million mainly due to the annual pension adjustments offset by increases in salaries and benefits of $0.6 million due to increased staffing levels, and maintenance and operations of $0.2 million due to the increase in events as compared to the prior year.

- **Airport** (FY 2021-22 ACFR: page 45 & 47) Operating revenues increased by $0.5 million mainly due to increases in fuel sales of $0.5 million, hanger rentals of $60K, and utility (electric) fee of $23K, offset by decreases for “into plane” fuel sales of $16K and fuel flowage fees of $16K.

Operating expenses decreased by $0.6 million mainly due to a decrease in capital related activity of $1.2 million, offset by increases in maintenance and operations for aviation fuel of $0.5 million and allocated expenses and services provided of $0.1 million with a decrease in salaries and benefits of $0.1 million due to the annual pension adjustments.

- **Building Safety** (FY 2021-22 ACFR: page 45 & 47) Operating revenues increased by $0.8 million due to an overall increase in construction permits compared to prior years activity.

  Operating expenses decreased by $0.4 million including decreases in salaries and benefits of $0.6 million due to vacancies and the annual pension adjustments with increases in maintenance and operations expenses of $0.2 million mainly due to computer software support of $0.1 million and professional & specialized services for consulting of $0.2 million offset by a decrease in capital related activity of $0.1 million.

- **Animal Control** (FY 2021-22 ACFR: page 45 & 47) Operating revenues decreased by $59K as a result of decreased activity for services provided to Tulare of $25K as they no longer required animal disposal services. In addition, decreases in license fees of $19K, tax rolled fees of $18K, and grant/contributions funding of $43K, were offset by increases in administration, fines of $29K, kennel fees of $9K, facility/shelter fee of $5K and penalty/late charges of $3K.
  Operating expenses decreased by $30K mainly due to a decrease in salaries and benefits of $71K due to vacancies and the annual pension adjustments with an increase in maintenance and operations expenses of $41K consisting of allocated expenses and services provided of $57K, and capital related activity of $14K offset by a decrease in bad debt expense of $25K.

- **Internal Service Funds** (FY 2021-22 ACFR: page 166 & 168) There are several funds designed to set aside resources to pay for replacement of vehicles and computers as well as insurance costs. Fiscal Year 2021-22 revenues exceeded expenditures by $3.5 million which leaves fund balances of $38.6 million. he IT Fund holds assets for the General Fund and charges depreciation to the General Fund divisions for the assets being used for future replacement. Asset contributions totaled $2.3 million for Fiscal Year 2021-22 which included vehicle replacements, computer replacements, equipment, and software.

There are three business funds that have Council authorized subsidies, the Convention Center ($0.6 million operations + $0.2 million capital set-aside + $1.1 million debt), Animal Control ($1.0 million operations + $0.6 million debt), and Baseball ($0.1 million operations + $0.3 million capital) which are shown on the financial statements and notes as transfers. Subsidies are not paid back. All other funds receive an advance when revenues don't cover operations. Advances are made from the General Fund which requires reimbursement and charges the investment rate plus 1%. All advances are shown in the ACFR on page 79.

**Summary**

Governmental Funds had a change in fund balance of $42.3 million, Emergency Reserves continue to be at the policy level of 25% of operating expenditures with a balance of $17.4 million, and the Business Type Funds (excluding the Internal Service Funds) had an overall change in net position of $13.9 million. In addition, fiscal year 2021-22 met the City Council budget goals of gradually rebuilding the organization by restoring resources, increasing funding levels for Capital Improvement Projects, increasing resources directed at maintaining City facilities, maintaining Emergency Reserves, and handling increasing pension costs.

Overall, the City is in a good financial condition that will help us withstand a future recession.

**Fiscal Impact:** N/A

**Prior Council Action:** N/A
**Alternatives:** N/A

**Recommended Motion (and Alternative Motions if expected):**
I move to accept the Fiscal Year 2021-22 Annual Comprehensive Financial Report (ACFR).
**Environmental Assessment Status:** N/A
**CEQA Review:** N/A

**Attachments:** Annual Comprehensive Financial Report (ACFR) for Fiscal Year Ended June 30, 2022.

State of California

# City of Visalia




## Annual Comprehensive Financial Report

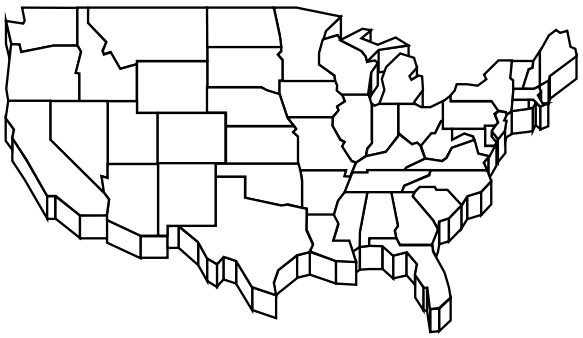
## Fiscal Year Ended June 30, 2022

CITY OF VISALIA
STATE OF CALIFORNIA

# ANNUAL COMPREHENSIVE FINANCIAL REPORT

For the Year Ended June 30, 2022



**Prepared by the Finance Department**

**707 W. Acequia Ave.**
**Visalia, California 93291**
**(559) 713-4298**

VISALIA
Founded 1852

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# Introductory Section

VISALIA
Founded 1852

January 24, 2023

To the Honorable Mayor, City Council, and Citizens of the City of Visalia:

We are pleased to submit the City of Visalia's (the City) Annual Comprehensive Financial Report (ACFR) for the fiscal year July 1, 2021 through June 30, 2022. The City Charter (Article VI - Section 17) requires that a licensed certified public accountant conduct an annual audit at the end of each fiscal year and issue a complete set of financial statements to be submitted to City Council. The ACFR is also intended to provide relevant financial information to the residents of Visalia, taxpayers, creditors, investors, and other interested parties. Like many financial reports, the ACFR is a "snapshot in time". It reflects the financial condition of the organization at a specific point in time. The complex financial operations of a city are extremely dynamic and constantly undergoing change. This is not a document requiring decision-making or adjustment, it is a merely a reflection of a financial point in our history that provides an open and transparent review of our operations.

This letter of transmittal provides a non-technical summary of City finances, services, and achievements, and economic prospects. We ask that readers who wish a more detailed discussion of the City's financial results refer to Management's Discussion & Analysis ("MD&A") contained in the Financial Section of the ACFR.

The City Finance Department is responsible for establishing and maintaining internal controls to ensure that the assets of the city are protected from loss, theft or misuse, and that adequate accounting data is compiled to allow for the preparation of financial statements in conformity with GAAP. Internal controls are established to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: the cost of a control should not exceed the benefits likely to be derived; and the evaluation of costs and benefits requires estimates and judgements by management. All internal control evaluations occur within the stated framework. City management believes the City's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

The City contracted with The Pun Group, LLP, a firm of Certified Public Accountants licensed to practice in the State of California, to perform the annual independent audit. The auditors expressed an opinion that the City's financial statements for fiscal year 2021-2022 are fairly stated in accordance with generally accepted accounting principles (GAAP). This is the most favorable conclusion and is commonly known as an "unmodified" or "clean" opinion. The independent auditor's report is included in front of the Financial Section of this report.

The ACFR is organized into four sections:

- The **Introductory Section** provides this transmittal letter which includes information about the governmental structure, economic activities of the community, and notable financial activities.

- The **Financial Section** includes the financial statements, notes, and supplemental information. It has management's discussion and analysis (MD&A) which immediately follows the independent auditor's report and provides a narrative introduction, overview, and analysis of the Basic Financial Statements including notes, the Required Supplementary Information and Supplementary Information.

- The **Statistical Section** includes tables containing historical financial data, debt statistics, and miscellaneous social and economic data of potential interest to readers of financial documents. The data also includes ten-year revenue and expenditure data.

- The **Compliance Section** which includes the Measure T Agreed Upon Procedures Audit, the Measure N Agreed Upon Procedures Audit, and Bond Disclosure Requirements. The citizens of the City of Visalia, in 2004, passed a sales tax ballot measure for public safety operations and in 2016, passed a sales tax ballot measure for essential City services. An annual compliance audit was required as part of the measures and is included in this document.

**CITY PROFILE**

**Basic Information**

Visalia is located in the central San Joaquin Valley in California, approximately 185 miles north of Los Angeles and 220 miles south of San Francisco. Visalia is the county seat and principal trading center for Tulare County, which is currently one of the most productive agricultural counties in the United States. Currently, the City has a land area of approximately 38 square miles with an estimated population of 142,091 as of May 2022, making it the 42cnd largest city in California (*Department of Finance, State of California)*.

The City was founded in 1852, incorporated in 1874, and became a charter city in 1923. The charter was amended in 1974 and the City operates under a Council-Manager form of government. The City Council is comprised of five members who are elected to alternating four-year terms staggered every two years. Beginning in November 2016, the Council elections moved from at-large elections to district-based elections. The Council selects two of its members to serve as Mayor and Vice Mayor for a two-year term. City Council is responsible for making policy, passing ordinances, adopting the budget, appointing committees, and hiring the City Manager and the City Attorney. The City Manager is responsible for carrying out the ordinances and polices of the City Council, overseeing operations, and appointing, with Council approval, the City's department heads.

**Types of Services**

The City provides a full range of municipal services including those required by statute or charter. These services include Police, Fire, Planning, Building Safety, Successor Agencies to Redevelopment, Housing and

Economic Development, Wastewater Treatment and Collection, Storm Water Collection, Ground Water Recharge, Solid Waste, Streets, Parks, Traffic Safety, Transit, Airport, Recreation, Convention Center, Senior Center, Baseball Park, and General Administrative Services.

**BUDGET**

The City Council is required to adopt a budget by no later than the close of the prior fiscal year. This budget is prepared on a two-year basis and serves as the foundation for the City's fiscal planning and financial control. The budget is organized by departments (e.g., Community Development), by funds (e.g., Transportation), and by divisions (e.g., Planning). The City Manager may transfer appropriations within a fund, provided that the total appropriation is not increased.

The City's Capital Budget is considered as part of the City's Five-Year Capital Improvement Plan. The capital expenditures approved are the two years adopted in the budget.

**ECONOMIC CONDITION**

Fiscal year 2021-22 saw significant growth in all major revenue categories for Visalia, except for one, as prices for goods and services were greatly affected by high inflation that was occurring in the country as well as the continued economic rebound from the COVID-19 pandemic. The California consumer price index stood at 8.3% at the end of June 2022. Employment in the country remained strong as the national unemployment rate as of June 2022 was at 3.6%, below the natural unemployment rate of 4% that the Federal Open Market Committee likes to see.

Fiscal year 2021-22 ended the year with an overall increase of $11.5 million in the total economic-sensitive revenue category for the General Fund as shown in Table 1 – Economic Sensitive Revenues.

Table 1 - Economic Sensitive Revenues
(as shown in the Financial Statements)

| Description | FY 20/21 | FY 21/22 | Increase Over Prior Year | % Increase |
|---|---|---|---|---|
| Sales Tax | $ 38,986,517 | $ 47,052,657 | $ 8,066,140 | 21% |
| Property Tax | 27,884,766 | 29,725,873 | 1,841,107 | 7% |
| Transient Occupancy Tax | 3,323,538 | 4,589,178 | 1,265,640 | 38% |
| Franchise Fees | 2,795,357 | 3,155,645 | 360,288 | 13% |
| Business License | 3,088,633 | 3,045,708 | (42,925) | -1% |
| **Total** | **$ 76,078,811** | **$ 87,569,061** | **$ 11,490,250** | **15%** |

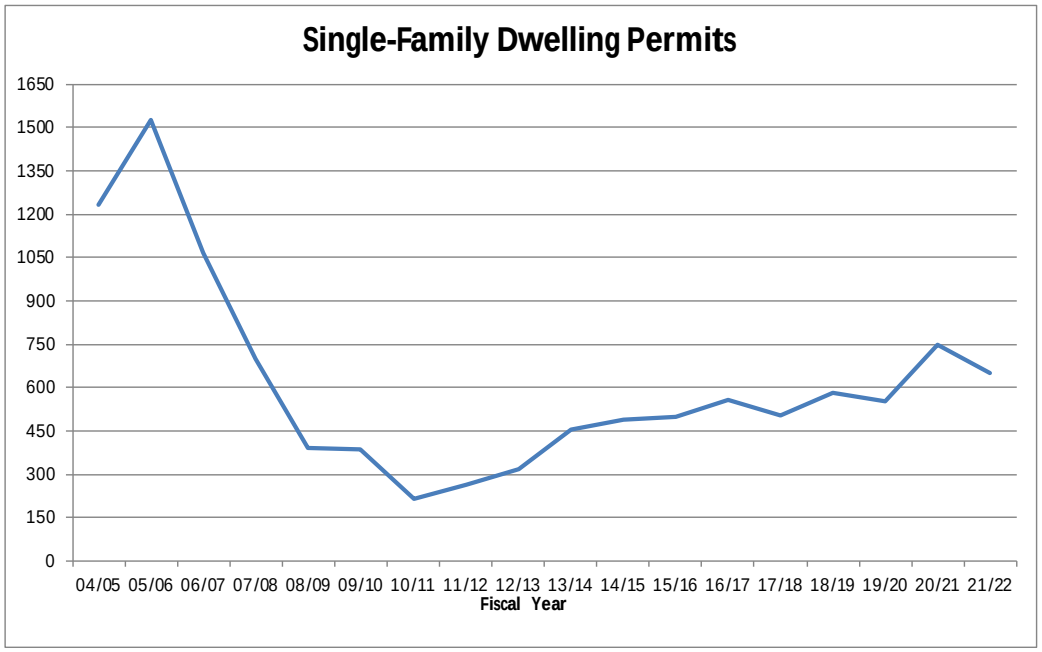
Sales Tax grew at 21% for fiscal year 2021-22, mainly due to the high inflation rate that occurred during the fiscal year as well as the new businesses that were opened. The main areas of the growth in Sales Tax for Visalia were in General Retail (department stores, apparel stores) which grew $2.9 million; Business to Business (office equipment, industry) which grew $1.3 million; Food Products (restaurants, food markets, liquor stores) which grew $.9 million; and Transportation (auto sales, service stations) which grew $.7

million. Property Tax continued its growth trend increasing 7% as existing houses sales, new development, and property values increased in Visalia. Travel remained a priority for people in fiscal year 2021-22 as Transient Occupancy Tax (TOT) revenue had an increase of 38% as compared to last year. Franchise Fee revenue increased 13% in fiscal year 2020-21 mainly due to increases in gas and electric revenue as the City continued to have new development as well as the utility companies increased fees to their customers. Business License revenue decreased slightly at -1% as compared to last year. Business License revenue was up more than normal *last year* as several businesses were remitting prior year delinquencies to bring their accounts current for fiscal year 2020-21 so that they were eligible for various COVID-19 relief programs.

Visalia has 12,953 licensed businesses operating in the City, a net increase of 448 as compared to last year. These businesses include private manufacturing, technology research, retail and service businesses, educational services, healthcare and social assistance, consulting, arts and entertainment, hospitality services, along with non-profit institutions.

Construction activity in the City increased 17% (based on number of all permits issued) in fiscal year 2021-22. The total valuation for all permits issued was $610 million, a 29% increase from the prior year as the City added 2.5 million square feet of new commercial property and 4.2 million square feet of space overall. In terms of single-family dwelling permits, fiscal year 2021-22 had a decrease in construction activity compared to the prior year as can be seen in Table 2 – New Single-Family Dwelling Permits Comparison. The new single-family dwelling permits issued were down from the prior year by 13%. The construction value for 652 new single-family dwelling permits came in at $174 million, which was down 11% from the prior year valuation level.

Table 2 – New Single-Family Dwelling Permits Comparison



Overall, this construction activity drives the revenue collection in several categories and is an indicator of future activity for several other categories, such as property taxes, impact fees, and storm and sanitary sewer system fees.

**DEVELOPMENT**

The City of Visalia continued to see steady growth industrially, commercially, and in other developments throughout the community in fiscal year 2021-22.

**Industrial Park Highlights**

Caprock Partners is constructing a 1.13 million square foot building at 8817 West Kibler Avenue that will house another Amazon Distribution Center.

Kaweah Health will be building a new health clinic in the industrial park.

Pace International is expanding into a new 50,000 square foot facility at 7435 West Sunnyview Avenue.

Nammour's Inc. will be moving forward on a new 52,271 square foot facility at 8028 West Sunnyview Avenue. Nammour's supplies and offers various exceptional flooring options.

A new development is being proposed south of the MilliporeSigma building located south of Riggin Avenue and Kelsey Street. The new facility will be a 100,000 square feet industrial warehouse.

Seefried Industrial Properties have submitted their site plan for the next phase of their project adjacent to the Ace Hardware Distribution Center they have recently constructed at the southwest corner of Plaza Drive and Ferguson Avenue.

YS Holdings Inc. LLC has proposed to construct another 350,000 square foot building just east of their existing phase 1 development along Riggin Avenue and Clancy Street.

A new 141,000 square foot industrial project is being proposed along Goshen Avenue and west of Clancy Street. The complex will offer several leasable spaces.

A developer is proposing two new warehouse and distribution facilities at Hurley Avenue and Kelsey Street. One facility will be 1,375,000 square feet with the second being 725,000 square feet.

Pickett and Associates will be constructing three 12,225 square foot pre-manufactured metal buildings on Nevada Street, south of Goshen Avenue and west of Plaza Drive.

Other projects in the Industrial Park include:

- Serpa Packaging Solutions will be expanding their existing site by adding 15,000 square feet.
- Sorma USA, LyCon Rebuilding, and Pinnacle Pre-Mix have all submitted site plans for adding additional space at their existing facilities.

**Business Research Park**

The Business Research Park is in northwest Visalia adjacent to the Industrial Park and continues to add amenities.

Carmax plans to bring their no-haggle used car buying experience to the Visalia Auto Plaza located northwest of Highway 198 and Plaza Drive.

A new hotel, Home 2 Suites, will be constructing a new facility at 9027 West Crowley Avenue.

**Mooney Boulevard**

US Foods Chef Store opened up in the former Best Buy building east of Mooney Boulevard. Chef Store serves both professional chefs and home chefs alike offering great food at wholesale prices as well as equipment and supplies.

New 5,600 and 13,650 square foot medical offices as well as a new 3,500 square foot retail building with a drive-thru have been proposed in the Packwood Grove North center near the Surf-Thru Express Car Wash along Cameron Avenue.

Texas Roadhouse is currently under construction at 4425 South Mooney Boulevard. Texas Roadhouse is an American steakhouse that specializes in steaks in a Texan and Southwestern cuisine style.

Good Guys Tires and Auto Repair will be bringing their services to a new location at 1623 West Cameron Avenue.

**Downtown Developments**

**Historic Downtown:**

Family Healthcare Network continues its construction of a new two-story, 23,500 square foot facility at the corner of Bridge Street and School Avenue. Family Healthcare Network provides high quality health care to all with dignity and respect regardless of a person's ability to pay.

Family Healthcare Network has also opened a bookstore downtown. The goal of the store is to provide a place where local readers of all ages can gather and purchase books and supports the promotion of Family Healthcare Networks objective of early childhood literacy.

Soccer City is now open. Located at the former Johnson Pipe Supply building located at Goshen Avenue and Johnson Street, the indoor soccer facility features a new Visalia Microbrewery.

**North Visalia**

A new Costco with a gas station and car wash is being proposed in the Carleton Acres master planned development located at the northeast corner of Riggin Avenue and Shirk Street.

El Pollo Loco has opened a new restaurant at 636 Riggin Avenue.

Tractor Supply Company will be constructing a new facility at Orchard Walk West located at Dinuba Boulevard and Riggin Avenue. Tractor Supply Company will be a welcome addition to the area suppling products for home improvement, agriculture, lawn and garden maintenance, livestock, equine and pet care for recreational farmers and ranchers, pet owners, and landowners.

A permit has been issued for a new 6,595 square foot retail building located at 2926 North Dinuba Boulevard located near the ARCO gas station and Del Taco.

Pro-PT Physical Therapy will be bringing their rehabilitative services to the area with a new location at 2335 West Corvina Avenue. Pro-PT specializes in the evaluation and treatment of orthopedic injuries, sports-related injuries, and spine conditions, in addition to post-surgical care.

**Other Locations**

A new 101 room Marriott TownePlace Suites hotel is being proposed adjacent to the Holiday Inn Express near Adventure Park. TownePlace Suites is an extended stay lodging segment of the hospitality industry.

A new two-story medical office building is being proposed in the office park new the southeast corner of Noble Avenue and Akers Street off of Atwood Street. The medical office will house Dr. Paz Dermatology which provides dermatology care specializing in skin cancer treatment, cosmetic dermatology, and comprehensive treatment for all general dermatologic conditions.

A new permit has been issued for a new 58,656 square foot medical building located at 2300 West Sunnyside Avenue.

A permit has been issued for the construction of a new 5,590 square foot office building located at 5644 Avenue de Las Robles.

United Health Center is proposing a new site at the northwest corner of Chinowth and Mineral King. United Health Centers provide general and family medical care with the vision of improving the health and quality of life for the community.

RoofLine Supply and Delivery has moved into the former PrintXcel facility at 1424 East Tulare Avenue. RoofLine Supply and Delivery is one of the nation's leading distributors of roofing materials and building products.

A new permit has been issued for the construction of a new 7,900 square foot business building located at 225 East Caldwell Avenue. No tenant has been identified to date.

**ONGOING CAPITAL PROJECTS**

The City's Capital Improvement Program has a number of significant projects currently underway that will continue into fiscal year 2023 and beyond.

**Caldwell Improvements - Akers to Shady Street**

- The $9 million project will widen Caldwell Avenue between Akers Street and Shady Street creating new transit pullouts and enhancing traffic flow.

**Caldwell Improvements – Santa Fe to Lovers Lane**

- The $18.9 million project will widen Caldwell Avenue between Santa Fe and Lovers Lane converting it from an undivided two-lane road to a four-lane divided road with a median.

**Downtown Street Light Project**

- The $9.1 million project will replace the downtown street light system to meet current standards as the existing street light system was installed in the 1930's.

**Fire Station 56 Relocation**

- This project will construct a new Fire Station 56 north of the current temporary station located at Lovers Lane and Walnut Avenue. Current station is leased from CAL FIRE through an agreement that will expire December 2023 and will not renewed by CAL FIRE.

**FINANCIAL CONDITION**

Fiscal year 2021-22 had continued strong growth in the main General Fund revenue categories of Sales Tax, Property Tax, and Other Taxes, which consists of Transient Occupancy Tax and Franchise Fee revenue. It seems that consumers continued to put money into the economy in fiscal year 2021-22 possibly as a result of remaining funds available to them from COVID-19 pandemic relief received from both the Federal and State governments. Also contributing to the growth in revenues was the increase in inflation over the last year. The inflation rate in California was at 8.3% on June 30, 2022 and was high for most of the fiscal year averaging 6.70%. With careful management, the City was able to continue to provide service enhancements, infrastructure improvements, and increases in employee compensation. As shown in Table 3 – General Fund Statement of Revenues & Expenditures, the General Fund ended the year with a change in fund balance and surplus of $15.70 million. Contributing to the surplus was not only the growth in the main General Fund revenue categories, but also in charges for services (engineering fees and recreation programs) as these fees were up $2.1 million when compared to the prior year as development

activity continued to be active and we had a full year of recreation programs operating. Offsetting the large revenue growth this fiscal year, total expenditures were up $4.7 million as compared to last year as we had increases in employee compensation of 4%, which also affects pension obligations, as well as increases in operating costs due to a full year's operation of recreation programs and increases in most all other costs due to inflation.

Table 3 – General Fund Statement of Revenues & Expenditures
(in millions)

| | General Fund FY 21/22 | Emergency Reserve FY 21/22 | Total FY 21/22 |
|---|---|---|---|
| Revenues | $ 97.36 | $ (0.49) | $ 96.87 |
| Expenditures | 71.99 | - | 71.99 |
| Over/(Under) Expenditures | $ 25.37 | $ (0.49) | $ 24.88 |
| Other Financing Sources (Uses) | $ (9.67) | $ - | $ (9.67) |
| Net Change in Fund Balance | $ 15.70 | $ (0.49) | $ 15.21 |
| Surplus before Transfers to Emergency Reserve and Civic Center Fund | $ 15.70 | $ (0.49) | $ 15.21 |
| Transfer surplus to Emergency Reserve Fund* | $ (1.48) | $ 1.48 | $ - |
| Transfer surplus to Civic Center Fund* | (14.22) | | (14.22) |
| Total | $ - | $ 0.99 | $ 0.99 |

*Note - Per the March 19, 2018 Emergency Reserve Policy, all surpluses will be deposited into the General Fund Emergency Reserve until it reaches 25% of operating expenditures. Any remaining surplus is to be transferred into the Civic Center Fund.

This is the ninth consecutive year that the General Fund has ended the year with a surplus. However, we must remember that the balance between revenues and expenditures in the General Fund can be volatile from year to year. The City must continue to monitor increasing operating costs (i.e., rising pension costs, health, technology), the economy for a possible downturn (recession) due to continued high inflation rates as well as the ending of COVID-19 stimulus packages, and continue to seek new opportunities to increase tax base revenues to maintain fiscal sustainability.

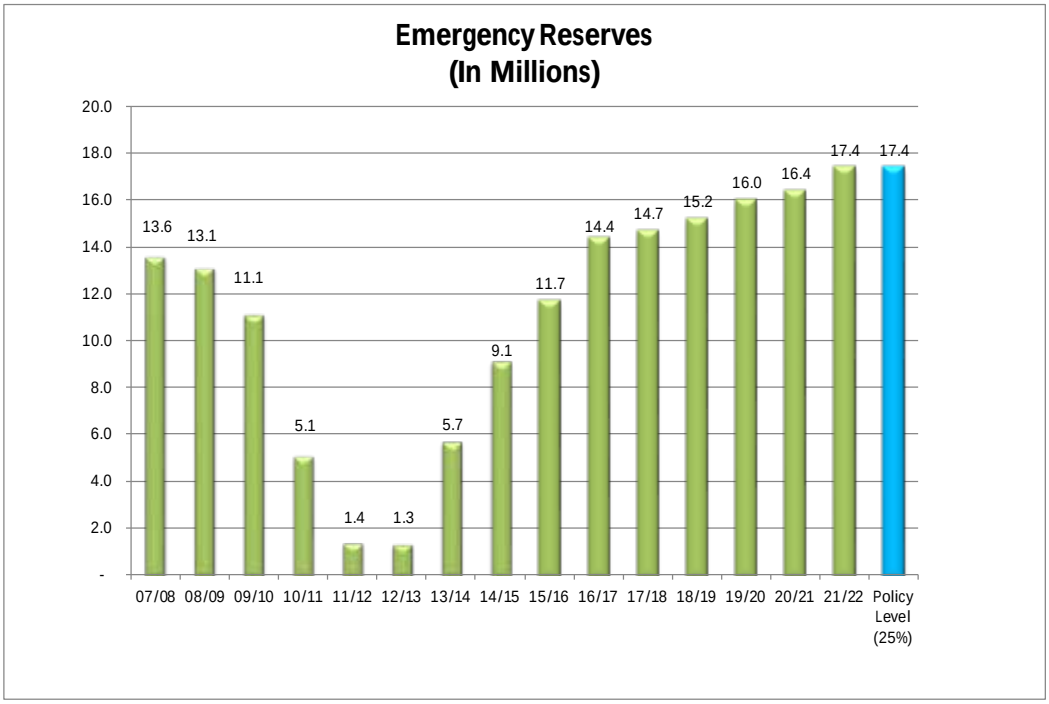
In June 2022, the City Council adopted a balanced biennial budget for fiscal years 2022-2023 and 2023-2024. The biennial budget focused on the following goals:

- Maintain quality of life for Citizens;
- Maintain financial stability by continuing to be conservative with revenues and expenditures;

- Continue to improve infrastructure and replace capital;
- Enhance City services by efficiently adding staff, programs, and technology; and
- Facilitate and promote economic development.

Both fiscal years budgets project a surplus for the General Fund. As per Councils direction, any surplus will be first transferred to the Emergency Reserve to maintain a balance of 25% of General Fund operating expenditures. Any remaining surplus will be transferred to the Civic Center Fund. Table 4 - General Fund Emergency Reserves shows the usage of the reserves during the great recession and the efforts to replenish and maintain the reserves.

Table 4 – General Fund Emergency Reserves




The City has met City Council's goal of funding the Emergency Reserves with a balance of 25% of General Fund operating expenditures for fiscal year 2021-22. For this fiscal year, a transfer from the General Fund's surplus of $1,483,134 was needed to continue to meet Council's 25% Emergency Reserve Policy. This is the sixth year in a row that this policy has been met.

**MEASURE N**

Fiscal year 2021-22 was the fifth full year of operation of Measure N, the City of Visalia's half-cent Essential City Services Measure which provides additional funding for public safety, maintenance for streets, parks, trail ways, and City facilities. Sales Tax proceeds received for the year totaled $19.7 million; $8.0 million more than budgeted for the year. As of June 30, 2022, Measure N had enabled the City to fund 24 police officers, 2 community service officers, 2 police technicians, 2 police records specialists, 1 urban forest

employee, 2 park maintenance employees, 1 Battalion Chief, 1 Fire Captain, 1 EMS coordinator, 3 paramedics and 6 parks and recreation hourly employees. Major purchases in this fiscal year include the purchase of 3 Dodge Chargers. In addition, the City contributed $3.3 million in road rehabilitation due to Measure N funding.

**BOND RATING**

The City's current general obligation credit ratings are A+ from Standard & Poor's ("S&P"). The ratings continue to reflect the diversity of the local economy anchored by a strong business presence, sound financial management and prudent budgetary practices.

**AWARDS**

The Government Finance Officers Association ("GFOA") awarded its Certificate of Achievement for Excellence in Financial Reporting to the City for its ACFR for the fiscal year ended June 30, 2021. To qualify for the Certificate of Achievement, the governmental entity must publish an easily readable and efficiently organized ACFR, the contents of which conform to program standards. Such report must satisfy accounting principles generally accepted in the United States of America, as well as all applicable legal requirements.

The Certificate of Achievement is valid for only one year. The City believes this ACFR continues to conform to the Certificate of Achievement Program requirements and will be submitting it to GFOA for consideration of the annual award.

**ACKNOWLEDGMENTS**

The preparation of this ACFR represents a team effort by the entire staff of the Finance Department. Sincere appreciation goes to Finance Manager Jason Montgomery and Financial Analyst Kari Williams. They demonstrated personal determination and dedicated many long days of focused attention to produce this document. The City also recognizes the contributions and positive working relationship with The Pun Group, LLP.

Finally, we wish to express our sincere appreciation to the Mayor and City Council for providing policy direction and a firm foundation of support for the pursuit of excellence in all realms of professional endeavors, especially their role in guiding the City to a secure financial condition that assures resources are available to provide core services to the community.

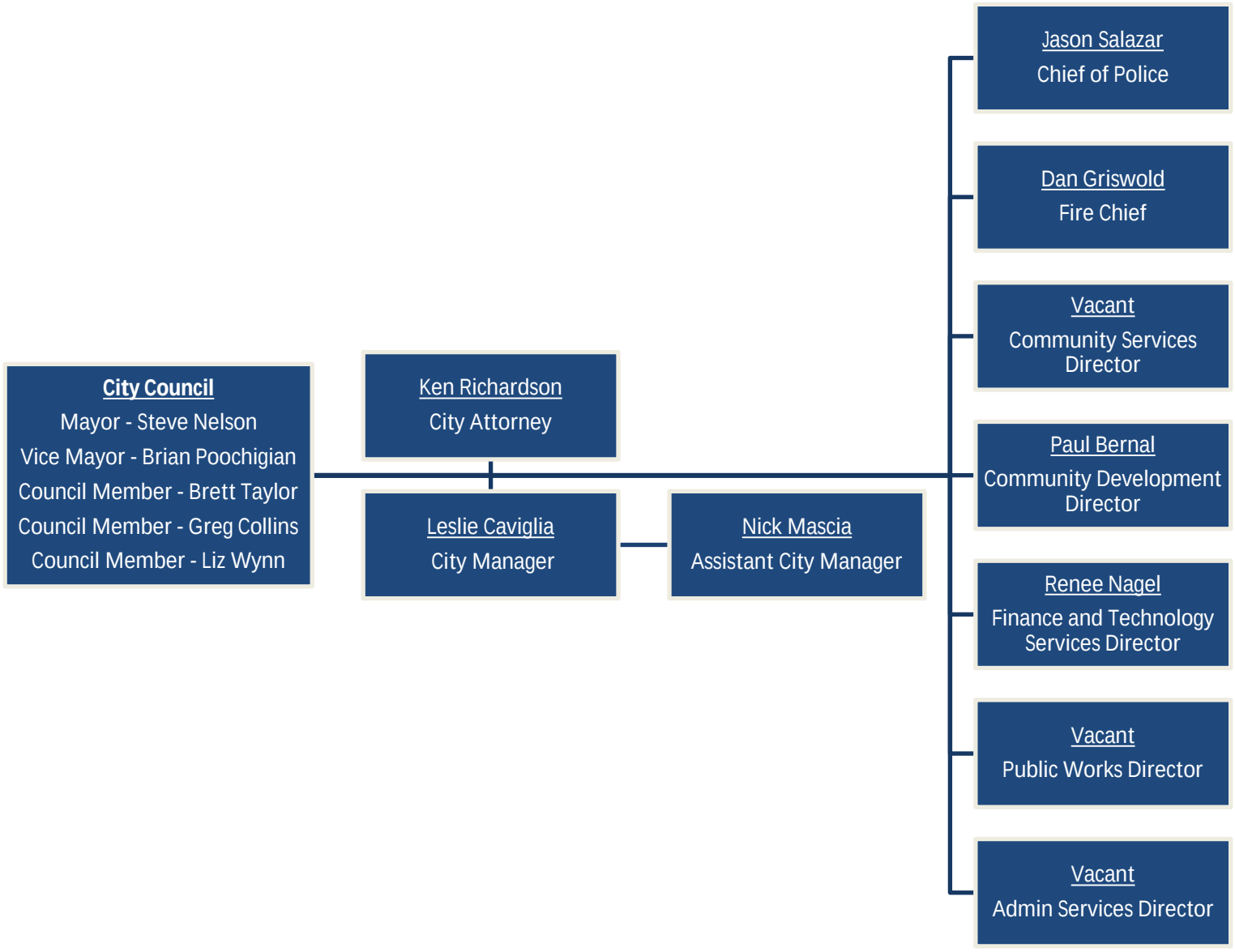
Respectfully submitted,



Leslie B. Caviglia
City Manager

Renee Nagel
Finance Director

# Organizational Chart




**As of June 30, 2022**

Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

**City of Visalia**
**California**

For its Annual Comprehensive
Financial Report
For the Fiscal Year Ended

June 30, 2021

Christopher P. Morrill

Executive Director/CEO

VISALIA
Founded 1852

# Financial Section

VISALIA
Founded 1852

THE PUN GROUP
ACCOUNTANTS & ADVISORS

200 E. Sandpointe Avenue, Suite 600
Santa Ana, California 92707

www.pungroup.cpa

# INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and the Members of the City Council
of the City of Visalia
Visalia, California

## Report on the Audit of the Financial Statements

### *Opinions*

We have audited the accompanying financial statements of the governmental activities, business-type activities, each major fund, and the aggregate remaining fund information of the City of Visalia, California (the "City") as of and for the year ended June 30, 2022, and the related notes to the basic financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, business-type activities, each major funds, and the aggregate remaining fund information of the City, as of June 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### *Basis for Opinions*

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### *Emphasis of Matter*

*Change In Accounting Principle*

As discussed in Note 1N to the basic financial statements, the City adopted new accounting guidance, Governmental Accounting Standards Board ("GASB") Statement No. 87, *Leases*. Our opinion is not modified with respect to this matter.

### *Prior Period Adjustments*

As discussed in Note 14 to the basic financial statements, certain amounts were restated due to corrections of errors recorded in the past. Our opinions are not modified with respect to these matters.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, no such opinion is expressed
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, and budgetary comparison schedules, the Schedule of Changes in Net Pension Liability and Related Ratios, the Schedules of Contributions – Pensions be presented to supplement the basic financial statements as listed in the table of contents be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the Required Supplementary Information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

***Supplementary Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The accompanying combining and individual nonmajor fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

***Other Information***

Management is responsible for the other information included in the annual report. The other information comprises the introductory and statistical sections but does not include the basic financial statements and our auditors' report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated January 24, 2023, on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

The Pun Group, LLP

Santa Ana, California
January 24, 2023

**CITY OF VISALIA**
**MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)**
**FISCAL YEAR ENDING JUNE 30, 2022**

The Governmental Accounting Standards Board (GASB) Statement No. 34 Government-wide statements present a combined picture of the City of Visalia (the City) on a full accrual basis of accounting, where all debt and assets are included in the presentation. Conversely, the Fund level statements present a picture that is based on a modified accrual basis of accounting, where long-term assets and debt are excluded. Thus, Government-wide and Fund level presentations produce different results based on the type of accounting basis used. Please read this document in conjunction with the accompanying Transmittal Letter and the Basic Financial Statements.

## OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the City's Basic Financial Statements which have three components:

1. Government–wide financial statements
2. Fund financial statements
3. Notes to the financial statements

This Annual Comprehensive Financial Report also contains Supplemental Information which includes combining statements for Non-major Governmental, Internal Service and Fiduciary Funds, Measure T Agreed Upon Procedures Audit, Measure N Agreed Upon Procedures Audit, Bond Disclosure Requirements, as well as a Statistical Section.

### Government-wide Financial Statements

The *Government-wide Financial Statements* are designed to provide a broad overview of all of the City's finances taken as a whole, using a long-term view, in a manner similar to private-sector businesses.

The ***Statement of Net Position*** presents financial information on all the City's assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference between the four reported as net position. The full accrual basis of accounting is used; thus the flow of all economic resources are measured.

The ***Statement of Activities*** presents financial information reporting how the City's net position changed during the fiscal year by listing the revenues and expenses of each of the City's major activities. The full accrual basis of accounting is also used, thereby all changes to net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in a future fiscal period.

All of the City's activities are grouped into either Governmental Activities (those functions that are principally supported by taxes or by specific governmental program revenues such as developer fees) or into Business-type Activities (whose services are supported by charges paid by direct users of the service such as Solid Waste collection). All of the amounts in both of the Statement of Net Position and the Statement of Activities are segregated into Governmental Activities and Business-type Activities to provide a summary of these City activities. The City's **Governmental Activities** include general government, community development, police, fire, public works, housing & community grants and community services. The City's **Business-type Activities** include the convention center, airport, water reclamation facility, storm sewer maintenance, solid waste, transit, building safety, and animal control.

The City's Government-wide Financial Statements include not only the City itself (referred to as the primary government) but also the Visalia Public Finance Authority, which is financially accountable to the City and is blended into these financial statements.

**Fund Financial Statements**

The Fund Financial Statements are designed to report information about related accounts that have been segregated for specific activities or objectives. The City uses fund accounting to ensure and demonstrate compliance with finance related legal requirements. All of the City's funds are divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

The Fund Financial Statements provide detailed information about each of the City's most significant funds called Major Funds which include the General Fund, Measure N Fund, Housing & Community Grants Fund, Housing Successor Agency Fund, American Rescue Plan Fund, Transportation Fund, and Civic Center Fund (detail on pages 34-41). Major funds account for the major financial activities of the City and are presented individually, while the activities of the Non-major funds are presented in summary as Other Governmental Funds. Non-major funds include Special Revenue Funds such as Measure T, Measure R and Transportation Grants; Debt Service Funds such as VPFA 2014 Refunding COP and 2015 COP; and Capital Projects Funds such as Government Facilities Impact Fee, and Facility Improvements Fund (detail on pages 130-161). Subordinate schedules of the Non-major funds present detailed financial information for the City's smaller funds.

**Governmental Funds**: Governmental funds are prepared on the modified accrual basis of accounting, which means they measure only current financial resources and uses. This basis focuses on (1) how cash and other financial assets can be readily converted to available resources and (2) the balances left at year-end that are available for spending. Such information may be useful in determining what financial resources are available in the near future to finance the City's programs. Capital assets and other long-lived assets along with long-term liabilities are not presented in the Governmental Fund Financial Statements.

Because the focus of the governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with the similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The City follows Governmental Accounting Standards Board (GASB) Statement No. 54. In the Fund financial statements, governmental funds report fund balance as nonspendable, restricted, committed, assigned or unassigned. Each of these components of fund balance is classified based primarily on the extent to which the City is bound to honor constraints on how specific amounts can be spent.

1. Nonspendable Fund Balance – amounts that are inherently nonspendable such as long-term receivables.

2. Restricted Fund Balance – amounts that have externally enforceable limitations on use that are either imposed by law or constrained by grantors, contributors, or laws and regulations of other governments.

3. Committed Fund Balance – amounts that can only be used for specific purposes determined by resolution of the City's highest level of decision-making authority, the City Council. These committed amounts cannot be used for any other purpose unless the City Council removes or changes the specified use through a resolution. The resolution must occur prior to the end of the reporting period; however, the amount can be determined subsequently.

4. Assigned Fund Balance - amounts that are constrained by the City's *intent* to be used for specific purposes, but are neither restricted nor committed, should be reported as assigned fund balance. The intent can be expressed by the City Council itself or by an official to which the governing body has delegated the authority.

5. Unassigned Fund Balance - the residual positive net resources of the General Fund in excess of what can properly be classified in one of the other four categories. This amount is reported only in the General Fund except in cases of negative fund balance. Negative fund balances in other governmental funds are reported as Unassigned Fund Balance.

The City Council establishes, modifies, or rescinds fund balance commitments by passage of an ordinance or resolution. This is done through the adoption of the budget and subsequent budget amendments that occur throughout the year. Assignments may be established and modified by the City Council, City Manager, or Finance Director.

The accounting policies of the City consider restricted fund balance to have been spent first when expenditure is incurred for purposes for which both restricted and unrestricted fund balance is available. Similarly, when an expenditure is incurred for purposes for which amounts in any of the unrestricted classifications of fund balance could be used, the City considers committed amounts to be reduced first, followed by assigned amounts and then unassigned amounts.

This Fund Balance policy was established by the City Council on June 20, 2011.

**Proprietary Funds**: Proprietary funds are generally used to account for services for which the City charges customers – either citizens (e.g., Enterprise funds) or departments of the City (e.g., Internal Service funds). Proprietary funds provide the same type of information as shown in the government-wide financial statements only in more detail. Proprietary funds are prepared on the full accrual basis of accounting and include all of their assets and liabilities, current and long-term.

- **Enterprise Funds** are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses enterprise funds to account for the Water Reclamation Facility, Storm Sewer Maintenance, Solid Waste, and Transit which are considered to be major funds of the City and Convention Center, Airport, Building Safety, and Animal Control which are considered to be non-major Funds of the City.

- **Internal Service Funds** are used to report activities that provide certain supplies and services only to City programs and activities. The internal service funds are combined into a single, aggregated total presented in the Fund Level proprietary fund financial statements. Subordinate Internal Service fund schedules that provide individual fund financial data in the form of combining statements are also contained in this report. Internal service's revenues are eliminated in the City-wide financial statements and any related profits or losses are returned to the activities which created them. Because these services predominantly benefit governmental rather than business-type functions, the residual net position of these funds has been included within governmental activities in the government-wide financial statements. The City uses internal service funds to account for Fleet Services, Vehicle Replacement, Information Services, Risk Management, Health Benefits, Compensated Absences and Building Maintenance.

**Fiduciary Funds**: Fiduciary funds are used to account for resources held for the benefit of parties outside the City. The City's fiduciary activities are reported in the Statement of Fiduciary Net Position included in the Basic Financial Statements. For the City of Visalia, seven fiduciary funds are maintained: the Property and Business Improvement District #5 (for Downtown Visalians & Alliance), the Village West Improvement District, the Orchard Walk

Underground Utilities District, the Atwood Assessment District, the Laura Assessment District, Visalia Tourism & Marketing District, and the Visalia Redevelopment Successor Agency.

**Notes to the Financial Statements**

The notes to the financial statements provide additional financial information that is essential for a full understanding of the data provided in the Government-wide and Fund Financial Statements.

## FINANCIAL HIGHLIGHTS

Visalia's population increased to 142,091 an increase of 2.0% this past fiscal year. The California Department of Finance adjusted the prior year figure from 139,254 to 141,279. The California Consumer Price Index for All Urban Consumers was at 8.3% as of June 30, 2022. The major factors driving the City's governmental financial results this fiscal year are the following:

- Increased Sales Tax Revenues of $11.2 million, up 16% from last year which includes growth in general sales tax of $8.1 (21%) million in the General Fund, an increase of $2.8 (17%) million in Measure N and an increase in Measure T sales tax of $1.4 (17%) million. Measure R sales tax revenues had a decrease of $1.1 (17%) million as funding for projects in those funds were received due to a portion of the revenues received is bases on project reimbursement.

- Increased property taxes of $1.8 million, up 7% from last year.

- Increased in government wide Charges for Services of $7.8 million, up 30% from last year with the majority of the increases in impact fee revenue from residential, industrial, and commercial fees.

## GOVERNMENT-WIDE FINANCIAL ANALYSIS (FINANCIAL ACTIVITIES OF THE CITY AS A WHOLE)

**Government-wide Statements**

Table 1, Government-wide City Totals, summarizes the Government-wide financial activity for this past year.

*Table 1*
**Government-wide City Totals**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| Assets | $ 1,299.1 | $ 1,218.5 | $ 80.6 | 7% |
| Deferred Outflows of Resources | 20.6 | 25.3 | (4.7) | -19% |
| Liabilities | 253.1 | 298.1 | (45.0) | -15% |
| Deferred Inflows of Resources | 51.8 | 12.2 | 39.6 | 325% |
| Net Position | 1,014.8 | 933.5 | 81.3 | 9% |
| Revenues | 256.5 | 244.3 | 12.2 | 5% |
| Expenses | 175.2 | 173.9 | 1.3 | 1% |

* As restated due to prior period adjustments and the implementation of GASB 87.

- The City's Total Assets increased by $80.6 million (7%) during the current fiscal year mainly due to increases in cash and investments of $79.7 million, accounts receivable of $6.8 million, interest receivable

of $0.3 million and notes and loans receivable of $1.1 million. Decreases in Total Assets included taxes receivable of $1.1 million, due from other governmental units of $2.5 million, and capital asset changes of $3.7 million. The overall decrease in capital assets includes additions, deletions, depreciation, and amortization comprised of increases of $2.3 million in vehicles and equipment, $1.7 million in buildings, $1.5 million in construction in progress and as well as decreases of $0.2 million in land, $3.0 million in infrastructure, and $6.0 million in improvements.

- The City's Deferred Outflows of Resources decreased by $4.7 million (19%) due to annual adjustments by CalPERS for GASB 68 recording of deferred pensions.

- The City's Liabilities decreased by $45.0 million (15%) during the current fiscal year. This was mainly due to decreases in net pension liability of $58.7 million, scheduled debt service payments of $3.7 million, and self-Insurance claims of $0.8 million in combination with increases for unearned revenue of $14.2 million, of which $14.7 million is American Rescue Plan funds received in fiscal year 21-22, liability for payables of $3.6 million, customer deposits of $0.8 million, and advances from grantors and third parties of $0.4 million.

- The City's Deferred Inflows of Resources increased by $39.6 million due to an increase in pension related activity of $40.1 million for the annual adjustments by CalPERS for GASB 68 and a decrease in lease related activity of $0.5 million.

- The City's Total Net Position (assets and deferred outflows of resources exceeding its liabilities and deferred inflows of resources) were $1,014.8 million as of June 30, 2022.

- The City's Total Revenues, including program and general revenues, were $256.5 million for fiscal year 2021-22, an increase of $12.2 million (5%) from last year, while total City expenses were $175.2 million, an increase of $1.7 million (1%) from last year. The revenue increase is due to a combination of increases in tax revenue of $14.7 million, miscellaneous revenue of $1.7 million, and charges for services of $16.1 million in combination with decreases in grants and contributions of $7.8 million, transfers of $0.2 million, and investment loss of $12.4 million due to a significant decrease in the fair market value of the investments held at June 30, 2022 as the City had unrealized investment losses in accordance with GASB 31. Per GASB 31, the City must annually adjust their investment holdings to fair market value as of June 30. The offset from the adjustment is to investment earnings. This is an unrealized loss and any adjustment will be recovered at the maturity of the investments.

- Revenues can be divided between Program Revenues related to work activities and General or Tax Revenues. For fiscal year 2021-22, Program Revenues were $139.7 million (revenues derived from specific activities) and General Revenues (e.g., taxes and investment earnings) were $116.8 million. These same revenues can be classified as either Governmental activity revenues or Business-type activity revenues. For fiscal year 2021-22, Governmental activity revenues and Business-type activity revenues were $165.3 million (64.4%) and $91.2 million (35.6%), respectively.

- Expenses for governmental activities and for business-type activities were $96.9 million (a 3.6% decrease from last year) and $78.3 million (a 7.2% increase from last year), respectively.

**Analysis of Governmental Net Position**

The City's governmental assets are shown in Table 2, Governmental Net Position. These assets and deferred outflows of resources exceeded its liabilities and deferred inflows of resources by $585.6 million. The largest portion of the net position, $344.3 million (59%), is Net Investment in Capital Assets (net of debt to acquire those

assets). The remaining portions of the City's net position are: $159.7 million (27%) represents resources that are subject to restrictions and the remaining $81.6 million (14%) being unrestricted.

*Table 2*
**Governmental Net Position**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **Assets** | | | | |
| Cash and Investments | $ 299.8 | $ 230.9 | $ 68.9 | 30% |
| Current and Other Assets | 73.5 | 70.7 | 2.8 | 4% |
| Adv. To Other Funds & Internal Balances | 2.6 | 3.0 | (0.4) | -13% |
| Capital Assets, Net of Accum. Deprec. | 353.5 | 352.0 | 1.5 | 0% |
| Total Assets | 729.4 | 656.6 | 72.8 | 11% |
| **Deferred Outflows of Resources** | | | | |
| Pensions | 16.8 | 20.9 | (4.1) | -20% |
| Total Deferred Outflows of Resources | 16.8 | 20.9 | (4.1) | -20% |
| **Liabilities** | | | | |
| Other Liabilities | 48.2 | 31.9 | 16.3 | 51% |
| Long-Term Obligations | 75.7 | 123.4 | (47.7) | -39% |
| Total Liabilities | 123.9 | 155.3 | (31.4) | -20% |
| **Deferred Inflows of Resources** | | | | |
| Pensions | 34.7 | 3.0 | 31.7 | 1057% |
| Leases | 2.0 | 2.1 | (0.1) | 100% |
| Total Deferred Inflows of Resources | 36.7 | 5.1 | 31.6 | 620% |
| **Net Position** | | | | |
| Net Investment in Capital Assets | 344.3 | 341.8 | 2.5 | 1% |
| Restricted | 159.7 | 130.7 | 29.0 | 22% |
| Unrestricted | 81.6 | 44.6 | 37.0 | 83% |
| Total Net Position | $ 585.6 | $ 517.1 | $ 68.5 | 13% |

* As restated due to prior period adjustments, implementation of GASB 87 and an error in the ACFR.

- *Cash and Investments* of $299.8 million increased $68.9 million from last year mainly due to an increase in tax and grant revenues, receipt of American Rescue Plan funds, and revenues exceeding expenses for the year.

- *Capital Assets, Net of Accumulated Depreciation* totaling $353.5 million are categorized in Table 8, Capital Assets, Net of Accumulated Depreciation & Amortization.

- *Deferred Outflows of Resources* of $16.8 million decreased $4.1 million due to the annual adjustments by CalPERS for GASB 68 recording of deferred pensions.

- *Long-Term Obligations* totaling $75.7 million is comprised of Net Pension Liability, Certificates of Participation, government loans, lease liabilities, and compensated absences. There were $0.9 million in long term debt payments made by the City during the year and $0.1 million in lease payments. Compensated Absences increased $0.2 million. The Net pension liability adjustments decreased by $46.9 million. See the accompanying *Notes to Basic Financial Statements, Note 7 – Long-Term Debt* and *Note 10 – Employee Benefits* for further detail.

- *Deferred Inflows of Resources* of $36.7 million is comprised of increases of $31.6 million. Increases were mainly due to the annual adjustments by CalPERS for GASB 68 recording of pensions of $31.7 million offset by a decrease in leases of $0.1 million as lease revenue was recognized.

- *Net Position–Net Investment in Capital Assets* of $344.3 million represents the City's capital assets less accumulated depreciation and amortization and any debt used to finance its construction or purchase.

- *Restricted Net Position* of $159.7 million is primarily found in Capital Projects funds which have been restricted for related capital projects.

- *Unrestricted Net Position* of $81.6 million is the remaining part of the assets. Of this amount, $53.8 million is the General Fund's net position. Of the General Fund's portion, all but $6.7 million is either nonspendable ($1.6 million), committed ($17.6 million) or assigned ($27.9 million). Additional information on the General Fund's Fund Balance can be found in the Statistical Section (pages 188-189).

**Analysis of Changes in Governmental Net Position**

Governmental activities are summarized on Table 3, Changes in Governmental Net Position, showing that during fiscal year 2021-22 the City's net position increased by $68.5 million.

*Table 3*
**Changes in Governmental Net Position**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **REVENUES** | | | | |
| Program Revenues: | | | | |
| Charges for Services | $ 33.7 | $ 25.9 | $ 7.8 | 30% |
| Operating Grants & Contributions | 6.3 | 6.1 | 0.2 | 3% |
| Capital Grants & Contributions | 10.6 | 12.1 | (1.5) | -12% |
| General Revenues: | | | | |
| Taxes | | | | |
| Sales | 82.1 | 70.9 | 11.2 | 16% |
| Property | 29.8 | 27.9 | 1.9 | 7% |
| Other | 10.7 | 9.3 | 1.4 | 15% |
| Investment Earnings | (5.3) | 1.3 | (6.6) | -508% |
| Miscellaneous | 1.2 | 1.0 | 0.2 | 20% |
| Total Revenues | 169.1 | 154.5 | 14.6 | 9% |
| **EXPENSES** | | | | |
| General Government | 2.2 | 7.3 | (5.1) | -70% |
| Community Development | (3.9) | 2.7 | (6.6) | -244% |
| Housing & Community Grants | 2.2 | 2.8 | (0.6) | -21% |
| Police | 41.1 | 44.4 | (3.3) | -7% |
| Fire | 20.3 | 19.7 | 0.6 | 3% |
| Public Works | 19.7 | 12.2 | 7.5 | 61% |
| Community Services | 14.8 | 11.3 | 3.5 | 31% |
| Interest on Long-Term Debt | 0.4 | 0.4 | - | 0% |
| Total Expenses | 96.8 | 100.8 | (4.0) | -4% |
| Increase (Decrease) in Net Position Before Transfers | 72.3 | 53.7 | 18.6 | 35% |
| Transfers | (3.8) | (4.0) | (0.2) | -5% |
| Total Transfers | (3.8) | (4.0) | (0.2) | -5% |
| Increase (Decrease) in Net Position | 68.5 | 49.7 | 18.8 | 38% |
| Net Position at Beg. of Year, as Restated | 517.1 | 467.4 | 49.7 | 11% |
| Net Position at End of Year | $ 585.6 | $ 517.1 | $ 68.5 | 13% |

* As restated due to prior period adjustments.

Total governmental revenues of $169.1 million, increased by $14.6 million (9%) and total governmental expenses of $96.8 million, decreased by $4.0 million (4%) when compared to last year. The most significant revenue changes were the increases in sales taxes of $11.2 million (16%), property tax of $1.9 million (7%), charges for services of $7.8 million (30%) and operating grants & contributions of $0.2 million (3%) with decreases in investment earnings of $6.6 million due to the significant fair market value adjustment to investments held at June 30, 2022 in accordance with GASB 31, and capital grants & contributions of $1.5 million. Expenditures had decreases seen in General Government of $5.1 million (70%), Community Development of $6.6 million (244%), Housing & Community Grants of $0.6 million (21%), Police of $3.3 million (7%), with increases in Fire of $0.6 million (3%) Public Works of $7.5 million (61%), and Community Services of $3.5 million (31%). The large decrease in Community Development expenses this fiscal year was a result of a correction to the way the City allocates the GASB 68 pension adjustments.

***PROGRAM REVENUES***

**Charges for Services**

These charges increased $7.8 million or 30% as compared to the prior year. The increase was mainly due to increased impact fee revenue for residential, industrial, and commercial fees.

**Grants (Operating & Capital) & Contributions**

The combined income from operating and capital grants and contributions decreased this year, down from last year by $1.3 million, for a total of $16.9 million.

***GENERAL REVENUES***

- **Sales Tax -** Sales tax increased $11.2 million from last year with increases in the general fund of $8.1 million, Measure N of $2.8 million, Measure T of $1.4 million offset with a decrease in Measure R sales tax revenues of $1.1 million as funding for projects in those funds were received on a reimbursement basis. Measure N, Measure T, and Measure R are voter approved sales tax overrides whereas Measure N helps fund essential City services, Measure T public safety, and Measure R regional, local transit, bike, and pedestrian projects. The current year overall sales tax total is $82.1 million.

- **Property Taxes** - Property tax revenues increased $1.9 million (7%) over last year currently totaling $29.8 million.

- **Investment Earnings -** Investment earnings decreased $6.6 million over last year due to the significant fair market value adjustment to investments held at June 30, 2022 in accordance with GASB 31; offset by a slight increase in interest earnings due to higher earnings rates as compared to the prior year.

***EXPENSES***

- **General Government** - There were $2.2 million in expenses, a decrease of $5.1 million (70%) as compared to last year which was mainly due to decreases in the annual GASB 68 pension adjustments of $3.7 million, services provided of $0.4 million, interest expense of $0.4 million, one-time COVID expenses of $0.6 million reported last year, and an increase in depreciation expense of $0.1 million.

- **Community Development** - There were $-3.9 million in expenses, a decrease of $6.6 million (244%) as compared to last year mainly due to decreases to the annual GASB 68 pension adjustment of $7.7 million as the City made a correction to the way it allocates the GASB 68 pension adjustments this fiscal year. The offset to the decrease were increases in services provided of $0.2 million, salaries and benefits of $0.4 million, and capital expenses of $0.3 million.

- **Housing & Community Grants** – There were $2.2 million in expenses, a decrease of $0.6 million (21%) compared to last year which was mainly due to decreases in program activity.

- **Police** - There were $41.1 million in expenses, a decrease of $3.3 million (7%) as compared to last year which was mainly due to decreases in the annual GASB 68 pension adjustment of $6.1 million as strong investment returns helped reduce the net pension liability for the measurement year. This decrease was offset partially by an increase in salaries and benefits of $2.3 million as a result of wage increases and one-time wage lump sum payment/bonus.

- **Fire** - There were $20.3 million in expenses, an increase of $0.6 million (3%) as compared to last year which was mainly due to decreases in the annual GASB 68 pension adjustment of $1.0 million as strong investment returns helped reduce the net pension liability for the measurement year. This decrease was offset partially by an increase in in salaries and benefits of $1.8 million as a result of wage increases and one-time wage lump sum payment/bonus .

- **Public Works** - There were $19.7 million in expenses, an increase of $7.5 million (61%) as compared to last year which was mainly due to due to increases in capital related activity and projects of $7.7 million, services provided of $0.2 million, depreciation of $0.4 million, salaries and benefits of $0.6 million as a result of wage increases and one-time wage lump sum payment/bonus, and a decrease in the annual GASB 68 pension adjustments of $1.5 million as strong investment returns helped reduce the net pension liability for the measurement year.

- **Community Services** - There were $14.8 million in expenses, an increase of $3.5 million (31%) as compared to last year which was mainly due to an increase in the annual GASB 68 pension adjustments of $2.3 million as strong investment returns helped reduce the net pension liability for the measurement year and an increase in salaries and benefits of $1.1 million as a result of wage increases and one-time wage lump sum payment/bonus.

- **Interest on Long-Term Debt -** There was $0.4 million in interest expense for fiscal year 2021-22. Scheduled principal payments were made on Certificates of Participation and bank notes. The 2014 COP has a maturity date of 2025 and the 2015 COP has a maturity date of 2029. As the City approaches the maturity, the annual debt payment goes towards interest less and more towards the principal.

**Analysis of Business-Type Net Position**

The City's business-type net position, shown in Table 4, Business-Type Net Position, exceeded liabilities by $429.2 million. The largest portion of the net position, Net Investment in Capital Assets, is $276.5 million (64%). Resources that are subject to restrictions total $11.0 million (3%). The remaining balance of $141.7 million (33%) represents unrestricted net position.

*Table 4*
**Business-Type Net Position**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **Assets** | | | | |
| Cash and Investments | $ 174.4 | $ 163.5 | $ 10.9 | 7% |
| Current and Other Assets | 26.2 | 25.0 | 1.2 | 5% |
| Internal Balances | (2.6) | (3.0) | 0.4 | -13% |
| Capital Assets | 371.7 | 376.4 | (4.7) | -1% |
| Total Assets | 569.7 | 561.9 | 7.8 | 1% |
| **Deferred Outflows of Resources** | | | | |
| Deferred Pensions | 3.8 | 4.4 | (0.6) | -14% |
| Total Deferred Outflows of Resources | 3.8 | 4.4 | (0.6) | -14% |
| **Liabilities** | | | | |
| Other Liabilities | 11.6 | 9.8 | 1.8 | 18% |
| Long-Term Debt Outstanding | 117.6 | 133.0 | (15.4) | -12% |
| Total Liabilities | 129.2 | 142.8 | (13.6) | -10% |
| **Deferred Inflows of Resources** | | | | |
| Deferred Pensions | 9.0 | 0.6 | 8.4 | 1400% |
| Deferred Leases | 6.1 | 6.5 | (0.4) | 100% |
| Total Deferred Inflows of Resources | 15.1 | 7.1 | 8.0 | 113% |
| **Net Position** | | | | |
| Net Investment in Capital Assets | 276.5 | 277.3 | (0.8) | 0% |
| Restricted | 11.0 | 12.8 | (1.8) | -14% |
| Unrestricted | 141.7 | 126.3 | 15.4 | 12% |
| Total Net Position | $ 429.2 | $ 416.4 | $ 12.8 | 3% |

* As restated due to prior period adjustments and the implementation of GASB 87.

- ***Cash and Investments*** increased $10.9 million (7%), as these funds are accumulating cash for capital projects and scheduled debt payments. Increases included funds in Water Reclamation Facility of $4.0 million, Solid Waste of $3.5 million, Transit of $0.7 million, Building Safety of $1.8 million, Airport of $0.8 million and Convention Center of $0.2 million with a decrease in and Storm Sewer Maintenance of $0.1 million.

- ***Current and Other Assets*** totaled $26.2 million for the fiscal year, an increase of $1.2 million (5%). Accounts receivable had an overall increase of $1.5 million and lease receivables had a decrease of $0.3 million.

- ***Capital Assets*** totaled $371.7 million for the fiscal year, a decrease of $4.7 million (1%) compared to the prior year. Construction in progress had a decrease of $4.2 million and buildings had an increase of $4.3 million as the airport hangar project was capitalized. Improvements other than buildings had an increase of $0.3 million. Machinery, Equipment and Vehicles had additions and retirements which mainly consisted of additions of five new refuse trucks in Solid Waste of $1.5 million, building surveillance system and two ice machines for the Convention Center of $0.1 million, four high flow rate pumps, RPGS equipment, lab equipment, one excavator, and an aeration blower in Wastewater of $0.9 million, and four passenger busses and two trailers in Transit of $4.1 million offset by retirements which included twenty-four refuse trucks, two trailers and a forklift in Solid Waste of $5.6 million and one CCTV Van with camera equipment in Wastewater of $0.1 million. Infrastructure increased by $1.1 million which includes Storm Sewer lines and Sanitary Sewer lines. Accumulated depreciation and amortization increased by $6.2

million as assets were depreciated for the year. See Table 8, Capital Assets, Net of Accumulated Depreciation below for additional detail.

- ***Deferred Outflows of Resources*** totaled $3.8 million for the fiscal year, a decrease of $0.6 million (14%). The decrease is due to the GASB 68 annual adjustment.

- ***Long-Term Debt*** totaling $117.6 million is composed of Net Pension Liability, Certificates of Participation, Capital Lease, Clean Water State Revolving Fund Loan, and Compensated absences. Regularly scheduled payments of $3.6 million and adjustments to the Net Pension Liability of $11.8 million resulted in a net decrease in long term debt of $15.4 million. See the accompanying *Notes to Basic Financial Statements, Note 7- Long-Term Debt, and Note 10 Employee Benefits for* further detail.

- ***Deferred Inflows of Resources*** totaled $15.1 million for the fiscal year, an increase of $8.0 million (113%). The increases include Deferred Pensions of $8.4 million due to the GASB 68 annual adjustment and a decrease in Deferred Leases of $0.4 million due to lease activity.

- ***Net Position – Net Investment in Capital Assets*** totaling $276.5 million represents capital assets less accumulated depreciation and net of any debt used to finance its construction or purchase. This is a $0.8 million decrease as compared to last year.

- ***Restricted Net Position*** of $11.0 million is primarily found in Capital Projects funds which have been restricted for related capital projects and debt service reserves.

- ***Unrestricted Net Position*** of $141.7 million experienced an increase of $15.4 million. Unrestricted Net Position is normally the part of net position that can be used without constraints established by debt covenants or other legal requirements.

**Analysis of Changes in Business-Type Net Position**

Table 5, Changes in Business-Type Net Position shows the results of the City's businesses for the last two fiscal years. The City's Business-type activities increased the City's net position by $12.8 million during fiscal year 2021-22. Total Business-type revenues of $87.4 million decreased by $2.4 million (3%) when compared to last year. Total Business-type expenses totaled $78.3 million, an increase of $5.2 million (7%) as compared to last year.

*Table 5*

**Changes in Business-Type Net Position**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **REVENUES** | | | | |
| Program Revenues: | | | | |
| Charges for Services | $ 68.0 | $ 59.8 | $ 8.2 | 14% |
| Operating Grants & Contributions | 14.0 | 15.4 | (1.4) | -9% |
| Capital Grants & Contributions | 7.1 | 12.1 | (5.0) | -41% |
| Investment Earnings | (5.0) | 0.7 | (5.7) | -814% |
| Miscellaneous | 3.3 | 1.8 | 1.5 | 83% |
| Total Revenues | 87.4 | 89.8 | (2.4) | -3% |
| **EXPENSES** | | | | |
| Water Reclamation Facility | 25.4 | 22.7 | 2.7 | 12% |
| Storm Sewer Maintenance | 2.7 | 2.9 | (0.2) | -7% |
| Solid Waste | 21.7 | 19.2 | 2.5 | 13% |
| Transit | 19.8 | 17.3 | 2.5 | 14% |
| Convention Center | 1.2 | 2.4 | (1.2) | -50% |
| Airport | 2.5 | 3.1 | (0.6) | -19% |
| Baseball | - | 0.2 | (0.2) | -100% |
| Building Safety | 3.1 | 3.4 | (0.3) | -9% |
| Animal Control | 1.9 | 1.9 | - | 0% |
| Total Expenses | 78.3 | 73.1 | 5.2 | 7% |
| Increase in Net Position Before Transfers | 9.0 | 16.7 | (7.7) | -46% |
| Transfers | 3.8 | 3.4 | 0.4 | 12% |
| Increase in Net Position | 12.8 | 20.1 | (7.3) | -36% |
| Net Position at Beg. Year, as restated | 416.4 | 396.3 | 20.1 | 5% |
| Net Position at End of Year | $ 429.2 | $ 416.4 | $ 12.8 | 3% |

* As restated due to prior period adjustments.

**Revenues**

- **Charges for Services** – These revenues were up collectively by $8.2 million due to increased revenue at the Convention Center of $1.0 million as a result of the facility opening after being shut down the prior year due to the COVID-19 pandemic, and Transit of $1.6 million also due to the COVID-19 pandemic as fees for ridership were suspended in the prior year as well as the Sequoia Shuttle. Increases also include Water Reclamation facility of $3.3 million (residential and industrial users), Airport of $0.5 million (fuel sales), Solid Waste of $1.0 million (commercial, single and multifamily fees), and Building Safety of $0.8 million (overall increase in construction permits).

- **Operating and Capital Grants and Contributions** – The combined revenue from operating and capital grants & contributions decreased this year $6.4 million due to decreases in Storm Sewer Maintenance of $1.7 million, Water Reclamation Facility of $1.1 million, Airport of $0.3 million, Solid Waste of $1.9 million and Transit of $1.4 million as funds received less grants, contributions, and assets from impact fee funds.

**Expenses**

- **Water Reclamation Facility** – There were $25.4 million in expenses, an increase of $2.7 million (12%) due to increases in capital related activity of $1.8 million compared to the prior year, utility expenses of $1.1 million, chemical expenses of $0.3 million, bad debt expenses of $0.1 million, and allocated expenses and services provided of $0.3 million, with decreases in equipment supply and maintenance repair of $0.2 million, contracted professional services of $0.2 million for farming services and salaries and benefits of $1.3 million due to vacancies and the annual pension adjustments.

- **Storm Sewer Maintenance** – There were $2.7 million in expenses, a decrease of $0.2 million (7%) mainly due to decreases in capital related activity of $0.4 million, offset by increases in maintenance and operations expenses of $0.1 million consisting of allocated expenses and services provided, and salaries and benefits of $43K due to the annual pension adjustments.

- **Solid Waste** – There were $21.7 million in expenses, an increase of $2.5 million (13%) mainly due to increases were seen in capital related activity of $1.0 million, depreciation of $0.5 million, and salaries and benefits of $0.9 million due to vacancies and the annual pension adjustments.

- **Transit** – There were $19.8 million in expenses, an increase of $2.5 million (14%) mainly due to increases in scheduled bus contracted services and the Sequoia Shuttle resuming operation (COVID shutdown prior year) of $1.6 million, allocated expenses and services provided of $0.4 million, CNG fuel of $0.5 million, utility expenses of $0.1 million, revenue share expense of $0.1 million due to increased advertising, and depreciation of $0.2 million, offset by decreases in salaries and benefits of $0.2 million due to the annual pension adjustments and capital related activity of $0.4 million

- **Convention Center** – There were $1.2 million in expenses, a decrease of $1.2 million (50%) mainly due to the annual pension adjustments of $2.0 million being less than the previous year. Increases were seen in salaries and benefits of $0.6 million due to increased staffing levels and maintenance and operations of $0.2 million due to the increase in events as compared to the prior year when restrictions were in place as a result of the COVID-19 pandemic. The state guidelines allowed for reopening of the Convention Center June 15, 2021.

- **Airport** – There were $2.5 million in expenses, a decrease of $0.6 million (19%) mainly due to decreased capital related activity of $1.2 million as compared to the prior year and an increase in salaries and benefits of $0.1 million offset by a decrease in the annual pension adjustments. These decreases were partly offset by increases to maintenance and operations expenses of $0.6 million consisting of aviation fuel of $0.5 million and allocated expenses and services provided of $0.1 million.

- **Baseball** – The baseball fund is no longer recognized as a Business-Type Fund and is currently being presented in the non-major financial statements.

- **Building Safety** – There were $3.1 million in expenses, a decrease of $0.3 million (9%) mainly due to a decrease to salaries and benefits of $0.6 million due to vacancies and the annual pension adjustments and increases in maintenance and operations expenses of $0.3 million consisting of computer software support of $0.1 million and professional & specialized services for consulting of $0.2 million.

- **Animal Control** – There were $1.9 million in expenses, consistent with the prior year. Decreases were seen in salaries and benefits of $20K due to vacancies and the annual pension adjustments offset by increases in maintenance and operations expenses of $41K consisting of allocated expenses and services provided of $57K, capital related activity of $14K, offset by a decrease in bad debt expense of $25K.

## FUND FINANCIAL ANALYSIS

Governmental Funds are reported on a modified accrual basis of accounting in the fund statements, essentially eliminating the effects of capital assets and related debt. Table 6, Balance Sheet – Governmental Funds shows the last two fiscal years' results.

*Table 6*
**Balance Sheet - Governmental Funds**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **Assets** | | | | |
| Cash and Investments | $ 257.3 | $ 195.5 | $ 61.8 | 32% |
| Other Assets | 70.7 | 65.4 | 5.3 | 8% |
| Intergovernmental Balances | 2.1 | 6.1 | (4.0) | -66% |
| Total Assets | 330.1 | 267.0 | 63.1 | 24% |
| **Liabilities** | | | | |
| Advances From Other Funds | 1.4 | 1.5 | (0.1) | -7% |
| Other Liabilities | 39.7 | 22.7 | 17.0 | 75% |
| Total Liabilities | 41.1 | 24.2 | 16.9 | 70% |
| **Deferred Inflows of Resources** | | | | |
| Unavailable Revenue | 9.5 | 5.5 | 4.0 | 73% |
| Leases | 2.0 | 2.1 | (0.1) | 100% |
| Total Deferred Inflows of Resources | 11.5 | 7.6 | 3.9 | 73% |
| **Fund Balances** | | | | |
| Nonspendable | 1.6 | 3.5 | (1.9) | -54% |
| Restricted | 163.3 | 145.3 | 18.0 | 12% |
| Committed | 78.7 | 52.8 | 25.9 | 49% |
| Assigned | 28.2 | 28.5 | (0.3) | -1% |
| Unassigned | 5.7 | 5.1 | 0.6 | 12% |
| Total Fund Balances | $ 277.5 | $ 235.2 | $ 42.3 | 18% |

* As restated due to prior period adjustments and the implementation of GASB 87.

***Assets*** – The composition of assets changed by $63.1 million (24%) during the year with increases in cash, other assets, and a decrease in intergovernmental balances. Cash and investments increased $61.8 million (32%) mainly due to revenues exceeding expenditures and other sources & (uses) by $42.3 million. Other assets increased $5.3 million (8%) as increases were seen in accounts receivable of $5.3 million (the majority is Transportation Impact Fee receivables of $3.7 million and other funds of $1.6 million), loans receivable of $1.1 million offset by a decrease in taxes receivable of $1.1 million. Intergovernmental balances decreased $4.0 million (66%) as a result of a decrease in advances to other funds of $1.5 million and a decrease in amounts due from other governmental agencies of $2.5 million.

***Liabilities*** – Liabilities have increased $16.9 million (70%) mainly due to an increase in other liabilities of $17.0 million (75%) due to the increase in unearned revenue for the American Rescue Plan fund of $14.4 million and accounts payable of $2.6 million.

***Deferred Inflows of Resources*** – Deferred Inflows of Resources increased $3.9 million (73%) mainly due to increases in impact fees receivable of $4.0 million and a decrease in lease receivables of $0.1 million.

***Fund Balances*** - By June 30, 2022, the City's Governmental Funds had a total fund balance of $277.5 million, an increase of $42.3 million (18%) from the prior fiscal year, which was a combination of increases and decreases in various funds which are discussed later.

Table 7, Statement of Revenues & Expenditures – Governmental Funds shows the results of the last two fiscal years' activities.

*Table 7*
**Statement of Revenues & Expenditures - Governmental Funds**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| Revenues | $ 163.2 | $ 153.0 | $ 10.2 | 7% |
| Expenditures | 113.5 | 106.5 | 7.0 | 7% |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 49.7 | 46.5 | 3.2 | 7% |
| Other Sources & (Uses) | (7.4) | (3.0) | (4.4) | 147% |
| Net Change | $ 42.3 | $ 43.5 | $ (1.2) | -3% |

* As restated due to prior period adjustments.

Revenues increased $10.2 million from the prior year. Sales tax increased $11.2 million which includes growth in general sales tax of $8.1 million (21%), Measure N sales tax of $2.8 million (17%) and Measure T sales tax of $1.4 million (17%). Measure R sales tax revenues had a decrease of $1.1 million (17%) as funding for projects in those funds were received on a reimbursement basis. Property tax revenue saw an increase of $1.8 million (7%). Other increases in revenues included fees and fines of $3.1 million as impact fee revenue was up, other taxes of $1.6 million which include transient occupancy tax and franchise fees, charges for current services of $2.4 million and miscellaneous of $1.0 million which $0.8 million is due to the implementation of GASB 87. Decreases were seen in subventions and grants of $4.5 million as less funding was obtained for projects and uses of money and property of $6.4 million as there was a significant fair market value adjustment to investments held at June 30, 2022 in accordance with GASB 31, offset by interest earnings as they were slightly up $0.1 million (2%) due to higher earnings rates as compared to the prior year.

Expenditures increased by $7.0 million mainly due to increases in capital related projects compared to the prior year of $2.1 million. Other increases in expenses were seen in Police of $2.4 million, Fire of $1.9 million, Community Services of $2.1 million, Public Works of $0.6 million, and Community Development of $0.6 million, and decreases were seen in Housing & Community Grants of $1.3 million, and General Government of $1.4 million.

Other Financing Sources & Uses in the governmental funds had an increase of $4.4 million mainly due to transfers out exceeding transfers in for the current year.

**ANALYSIS OF MAJOR GOVERNMENTAL FUNDS**

**General Fund -** The General Fund saw a change in fund balance with an increase of $1.0 million. The General Fund had an overall increase in revenues of $12.6 million (15%) as compared to last year. The increases included sales tax of $8.1 million (21%), property taxes of $1.8 million (7%), other taxes of $1.6 million (17%), fees and fines of $0.1 million (7%), charges for current services of $2.1 million (76%) and miscellaneous revenue of $1.0 million

(77%) of which $0.8 million is due to the implementation of GASB 87. Decreases occurred in subventions and grants of $0.6 million (28%), and uses of money and property of $1.5 million (184%).

If there is a General Fund surplus at year end, the surplus is first to be distributed to fund the Emergency Reserve to meet Council's goal of 25% of operating expenditures and then any remaining surplus is to be transferred to the Civic Center Fund. This fiscal year, the largest transfer out from the General Fund is to the Civic Center Fund totaling $14.2 million.

**Measure N -** The Measure N fund is used to account for the half-cent sales tax override approved by the citizens of Visalia in November 2016 which funds increased City essential services of Police, Fire, Streets and Parks. Measure N saw an overall increase in revenues of $1.8 million. The increase includes sales tax of $2.8 million offset by a decrease in uses of money and property of $1.0 million. The Measure N Fund's fund balance increased $7.6 million to $37.3 million as a result of revenues exceeding expenditures for the year.

**Housing & Community Grants -** This fund accounts for the Community Development Block Grants (CDBG), Home Investment Partnership Program (HOME) and Neighborhood Stabilization Program (NSP) Grant funds. Also included are the Substandard Housing and Vehicle Abatement funds. The fund's assets include $14.5 million in notes and loans receivable. The notes and loans receivable are for housing assistance through the various grant programs as well as past rental rehabilitation loans. Housing & Community Grant's fund balance increased $0.7 million to $16.1 million as a result of revenues exceeded expenditures for the year.

**Housing Successor Agency -** The Housing Successor Agency Fund is used to retain the housing assets and functions previously performed by the dissolved Redevelopment Agency of the City of Visalia. Housing Successor Agency's fund balance decreased by $0.1 million to $10.6 million as a result of expenditures exceeding revenues for the year.

**American Rescue Plan -** The American Rescue Plan Fund is used to account for the tracking of these special revenue funds. Funding is provided by the American Rescue Plan Act resulting from the COVID pandemic. The funds' assets include $28.5 million in unearned revenue. The American Rescue Plan Fund's balance is $67K.

**Transportation** - The transportation Fund is used to account for the financing and construction of new streets, roads, and various new transportation infrastructure and facilities. Funding is provided by Transportation Impact Fees. The Transportation Fund's fund balance increased $3.1 million to $19.5 million as a result of revenues exceeding capital projects for the year.

**Civic Center** – The Civic Center fund is used to account for the construction of the Civic Center and related capital improvement projects. Revenue is collected from land sales, one time monies as incentive revenues and General Fund surplus or other transfers authorized by City Council. The Civic Center Fund's balance increased $14.1 million mainly due to transfers from the General Fund of $14.2 million.

**All Other Governmental Funds -** These funds (referred to as Non-Major Funds) are not presented separately in the Basic Financial Statements but are individually presented in Supplementary Information. Combined they received $36.9 million in revenue and have a combined Fund Balance at year-end of $93.2 million.

## ANALYSIS OF MAJOR PROPRIETARY FUNDS

### Business-Type Funds

By June 30, 2022, the City's Proprietary Funds combined net position totaled $431.9 million, an increase of $13.2 million from the prior fiscal year, which was a combination of increases and decreases in various funds.

Enterprise operating revenues, including charges for services and grants and contributions, were $82.0 million this year, an increase of $6.8 million from last year. Grants and contributions had a decrease of $1.4 million mainly due to receiving less grant revenue in Transit due to the prior year receiving COVID grant funding. The increase in charges for services of $8.2 million is mainly due to increase in the Convention Center of $1.0 million as a result of the facility opening after being shut down the prior year due to the COVID-19 pandemic, and Transit of $1.6 million also due to the COVID-19 pandemic restrictions being lifted as fees for ridership were suspended in the prior year. Increases also include Water Reclamation facility of $3.3 million (residential and industrial users), Airport of $0.5 million (fuel sales), Solid Waste of $1.0 million (commercial, single and multifamily fees), and Building Safety of $0.8 million (overall increase in construction permits).

Operating expenses were $74.5 million this year, an increase of $3.9 million from last year mainly due to Convention Center having an increase of $0.6 million due to increased staffing levels and operational events due to reopening after restrictions related to COVID-19 as the facility was closed, Transit having an increase of $2.4 million mainly due to resuming cancelled bus services also related to the COVID-19 pandemic in addition to an increase for scheduled bus contracted services, Water Reclamation Facility of $2.3 million due to increased project related activity offset by other funds having project related activity of $1.4 million.

**Water Reclamation Facility -** Operating revenues increased $3.1 million due to a combination of increases in industrial fees of $1.7 million, front footage fees of $0.2 million, trunk line capacity fees of $0.2 million, services provided of $0.1 million and residential fees of $1.0 million which are mainly due to the prior year having a change in utility bill due dates for all accounts to the 30th of the month, offset by decreases in restaurant fees of $0.1 million. Operating expenses increased by $2.4 million mainly due to increases in capital related activity of $1.8 million compared to the prior year, utility expenses of $1.1 million, chemical expenses of $0.3 million, bad debt expenses of $0.1 million, and allocated expenses and services provided of $0.3 million, with decreases in equipment supply and maintenance repair of $0.2 million, contracted professional services of $0.2 million for farming services and salaries and benefits of $0.9 million due to vacancies and the annual pension adjustments.

**Storm Sewer Maintenance -** Operating revenues had a slight increase of $3K. Operating expenses decreased by $0.2 million including decreases in project related activity of $0.4 million, offset by increases in maintenance and operations expenses of $0.1 million consisting of allocated expenses and services provided, and salaries and benefits of $43K due to the annual pension adjustments.

**Solid Waste -** Operating revenues increased $1.1 million mainly due to increases in single family fee revenue of $0.1 million, multifamily fee revenue of $0.1 million, commercial recycling fee revenue of $0.2 million and commercial fee revenue of $0.8 million offset by a decrease in CNG fuel rebates of $0.1 million due to the timing of receiving the fuel rebate. Operating expenses increased by $1.9 million mainly due to an increase of capital related activity of $1.0 million, depreciation expense of $0.5 million, and salaries and benefits of $0.4 million mainly due to vacancies and the annual pension adjustments.

**Transit –** Operating revenues increased $0.3 million from last year. Increases were seen in Charges for Services of $1.5 million, Sequoia Shuttle ticket sales of $0.7 million (as the Sequoia Shuttle resumed regular operation), farebox sales of $0.2 million and ticket sales of $0.1 million as ridership fees were no longer being suspended from the COVID-19 pandemic. Increases were also seen in carbon credits of $0.1 million due to a timing issue of federal reimbursements, offset by a decrease in CNG sales of $0.1 million. In addition, operating grant revenue decreased $1.3 million due to the prior year receiving COVID grant funding. Operating expenses increased by $2.3 million mainly due to increases in maintenance and operations of $1.6 million for scheduled increases for bus contracted services and the Sequoia shuttle resuming operation after the ending of the COVID shutdown, allocated expenses and services provided of $0.4 million, CNG fuel of $0.5 million, utility expenses of $0.1 million, revenue share expense of $0.1 million due to increased advertising, and depreciation of $0.2 million, offset by decreases in salaries and benefits of $0.2 due to annual pension adjustments and capital related activity of $0.4 million.

**Convention Center -** Operating revenues increased by $1.0 million as COVID19 restrictions were lifted. As operations and events were allowed by the state to reopen on June 15, 2021, increases were mainly seen in conference room rental of $0.8 million, and food and bar sales of $0.2 million. Operating expenses decreased by $1.2 million mainly due to the annual pension adjustments offset by increases in salaries and benefits of $0.6 million due to increased staffing levels, and maintenance and operations of $0.2 million due to the increase in events as compared to the prior year.

**Airport -** Operating revenues increased by $0.5 million mainly due to increases in fuel sales of $0.5 million, hanger rentals of $60K, and utility (electric) fee of $23K, offset by decreases for "into plane" fuel sales of $16K and fuel flowage fees of $16K. Operating expenses decreased by $0.6 million mainly due to a decrease in capital related activity of $1.2 million, offset by increases in maintenance and operations for aviation fuel of $0.5 million and allocated expenses and services provided of $0.1 million with a decrease in salaries and benefits of $0.1 million due to the annual pension adjustments.

**Building Safety –** Operating revenues increased by $0.8 million due to an overall increase in construction permits compared to prior years activity. Operating expenses decreased by $0.4 million including decreases in salaries and benefits of $0.6 million due to vacancies and the annual pension adjustments with increases in maintenance and operations expenses of $0.2 million mainly due to computer software support of $0.1 million and professional & specialized services for consulting of $0.2 million offset by a decrease in capital related activity of $0.1 million.

**Animal Control –** Operating revenues decreased by $59K as a result of decreased activity for services provided to Tulare of $25K as they no longer required animal disposal services. In addition, decreases in license fees of $19K, tax rolled fines of $18K, and grant/contributions funding of $43K, were offset by increases in administration, fines of $29K, kennel fees of $9K, facility/shelter fee of $5K and penalty/late charges of $3K. Operating expenses decreased by $30K mainly due to a decrease in salaries and benefits of $71K due to vacancies and the annual pension adjustments with an increase in maintenance and operations expenses of $41K consisting of allocated expenses and services provided of $57K, and capital related activity of $14K offset by a decrease in bad debt expense of $25K.

## GENERAL FUND BUDGETARY HIGHLIGHTS

### General Fund - Original and Final Budget Comparison

The City's final General Fund budget differs from the original budget due to carry-forward appropriations for capital projects and supplemental appropriations approved throughout the year at Council meetings and during the Mid-Year budget reviews.

Budgeted total expenditures increased by $2.0 million to a final budgeted amount of $70.6 million, mainly due to an increase of $1.9 million in Capital Outlay (Projects).

### General Fund - Final Budget and Actual Comparison

Total revenues were $21.4 million higher than the final budgeted amount, as detailed below. The fiscal year 2021-22 budget was adopted during the initial stages of the COVID-19 pandemic in FY 19-20. These were very uncertain times as historic shutdowns were occurring making economic forecasting very difficult. Because of this, staff budgeted with worst case scenarios in mind.

- Sales Tax – was $16.1 million more than budgeted as the economy had growth, inflation had increased and averaged 7.7% for the year making goods and services more expensive, and new business opened within the City.

- Property Tax – was $3.7 million more than budgeted as valuation increased more than anticipated due to increased development and increases in real estate prices.

- Transient Occupancy Tax – was $2.3 million more than budgeted as the budget was conservative due to the COVID-19 pandemic and the effects it initially had on the travel and hospitality industry.

- Business License – was $0.5 million more than budgeted as business license activity was higher than anticipated for the year.

- Subventions and Grants – was $2.0 million less than budgeted mostly due to the City not drawing down awarded grant funding of $2.8 million for capital improvement programs as the project is still in progress and will draw down the grant upon completion of the project.

- Total Fees and Fines – was $0.1 million less than budgeted as vehicle code and parking violations were less than projected.

- Interest Earned – was $1.6 million less than budgeted due to the significant fair market value adjustment to investments held at June 30, 2022 in accordance with GASB 31. This annual adjustment for fair market valuation is an unrealized loss and will be recovered as the investments mature over the upcoming years.

- Engineering and Subdivision Services – was $1.1 million more than budgeted as these specialized services were higher than anticipated for the year as building growth continued in the City.

- Recreation Programs – was $0.6 million less than budgeted as these programs were highly impacted by the shutdown due to the COVID-19 pandemic. Programs were being offered however participation was down. Community wide special events were not being offered this year.

Total expenditures were $1.4 million more than budget. This difference was mainly due to the one-time wage lump sum payment/bonus of $0.7 million to employees, as well as the implementation of GASB 87 which required the recording of Lessee agreements of $0.8 million as an expense.

## CAPITAL ASSETS AND DEBT ADMINISTRATION

### Capital Assets

The City's capital assets for its Governmental and Business-Type activities as of June 30, 2022 totaled $725.3 million (net of accumulated depreciation and amortization), as shown in Table 8, Capital Assets, Net of Accumulated Depreciation & Amortization. For Government-wide Financial Statements, capital asset purchases for governmental activities are capitalized and depreciated. In contrast, in the Fund Financial Statements capital asset purchases for governmental activities are recorded as expenditures. Additional information about the City's capital assets can be found in the *Notes to Financial Statements, Note 6 – Capital Assets.*

*Table 8*

**Capital Assets, Net of Accumulated Depreciation & Amortization**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **Governmental Activities** | | | | |
| Land | $ 41.4 | $ 41.6 | $ (0.2) | 0% |
| Buildings | 45.3 | 46.6 | (1.3) | -3% |
| Improvements | 59.7 | 61.5 | (1.8) | -3% |
| Equipment | 20.3 | 18.9 | 1.4 | 7% |
| Infrastructure | 159.0 | 161.2 | (2.2) | -1% |
| Construction in Progress | 27.1 | 21.4 | 5.7 | 27% |
| Leased Assets | 0.7 | 0.8 | (0.1) | 100% |
| **Total** | $ 353.5 | $ 352.0 | $ 1.5 | 0% |
| **Business-Type Activities** | | | | |
| Land | $ 26.2 | $ 26.1 | $ 0.1 | 0% |
| Buildings | 36.2 | 33.1 | 3.1 | 9% |
| Improvements | 159.9 | 164.1 | (4.2) | -3% |
| Equipment | 28.2 | 27.3 | 0.9 | 3% |
| Infrastructure | 117.0 | 117.8 | (0.8) | -1% |
| Construction in Progress | 4.3 | 8.6 | (4.3) | -50% |
| **Total** | $ 371.8 | $ 377.0 | $ (5.2) | -1% |
| **Total City-Wide** | $ 725.3 | $ 729.0 | $ (3.7) | -1% |

* As restated due to the implementation of GASB 87.

Major capital asset events during the current fiscal year included the following:

Governmental

- Traffic signal at Riggin & County Center completed
- Traffic signal at Riggin & Giddings completed
- Caldwell Improvements Akers to Shady & Santa Fe to Lovers Lane in progress
- Shirk Widening project in progress
- Riggin Widening project in progress
- Downtown Street lighting & pavement rehabilitation in progress
- New Arbors at Plaza Park project completed
- Greenway Trail project completed
- Purchased 21 new VPD Patrol vehicles
- Purchased new Transfer Truck and Trailer for Streets Division

Business-type

- New Aircraft Hangar construction project completed
- Addition of storm drain infrastructure
- Purchased 5 Solid Waste collection vehicles
- Purchased 4 new 35” Catalyst busses
- Purchased Ditch Witch Vacuum Excavator
- Purchased new Aeration Blower

## Debt Administration

The City's total long-term debt decreased by $4.5 million (4%) during the fiscal year, as shown in Table 9, Outstanding Debt. This was due to the City's regularly scheduled debt service payments, lease payments and adjustments to Compensated Absences. See the accompanying *Notes to Basic Financial Statements, Note 7 – Long-Term Debt* for further detail. The following summarizes the City's outstanding debt.

*Table 9*
**Outstanding Debt**
**(in millions)**

| | FY 21-22 | FY 20-21 * | Increase (Decrease) $ | Increase (Decrease) % |
|---|---|---|---|---|
| **Governmental Activities** | | | | |
| Certificates of Participation | $ 8.5 | $ 9.4 | $ (0.9) | -10% |
| Lease Liabilities | 0.7 | 0.8 | (0.1) | 100% |
| Compensated Absences | 6.0 | 5.8 | 0.2 | 3% |
| **Total** | 15.2 | 16.0 | (0.8) | -5% |
| **Business-Type Activities** | | | | |
| Certificates of Participation | 5.4 | 6.3 | (0.9) | -14% |
| Lease | 3.1 | 3.5 | (0.4) | -11% |
| Notes - Direct Borrowings | 86.8 | 89.3 | (2.5) | -3% |
| Compensated Absences | 1.2 | 1.1 | 0.1 | 9% |
| **Total** | $ 96.5 | $ 100.2 | $ (3.7) | -4% |
| **Total City-Wide** | $ 111.7 | $ 116.2 | $ (4.5) | -4% |

* As restated due to the implementation of GASB 87.

## REQUEST FOR FINANCIAL INFORMATION

This financial report is designed to provide our citizens, customers, investors, and creditors with a general overview of the City's finances, and to demonstrate the City's accountability for the money it receives and expends. If you have questions about this report, or need any additional financial information, contact the City of Visalia's Finance Department at 707 W. Acequia Ave., Visalia, CA 93291.

VISALIA
Founded 1852

# BASIC FINANCIAL STATEMENTS

VISALIA
Founded 1852

## STATEMENT OF NET POSITION AND STATEMENT OF ACTIVITIES

The Statement of Net Position and the Statement of Activities are required by Governmental Accounting Standards Board (GASB) Statement No. 34. Their purpose is to summarize the entire City's financial activities and financial position. They are prepared on the same basis of accounting as is used by most businesses, which means they include all the City's assets and all its liabilities, deferred inflows and outflows of resources, as well as all its revenues and expenses. This is known as the full accrual basis of accounting - the effect of all the City's transactions is taken into account, regardless of whether or when cash changes hands, but all material internal transactions between City funds have been eliminated.

The Statement of Net Position reports the difference between the City's total assets and deferred outflows of resources and deferred inflows of resources and the City's total liabilities, including all the City's capital assets and all its long-term debt. The Statement of Net Position presents information similar to the old balance sheet format, but presents it in a way that focuses the reader on the composition of the City's net position, by subtracting total liabilities from total assets.

The Statement of Net Position summarizes the financial position of all of the City's Governmental Activities in a single column, and the financial position of all the City's Business-type Activities in a single column; these columns are followed by a total column that presents the financial position of the entire City.

The City's Governmental Activities include the activities of its General Fund, along with all its Special Revenue, Capital Projects and Debt Service Funds. Since the City's Internal Service Funds service these Funds, their activities are consolidated with Governmental Activities, after eliminating interfund transactions and balances. The City's Business-type Activities include all its Enterprise Fund activities.

The Statement of Activities reports increases and decreases in the City's net position. It is also prepared on the full accrual basis of accounting, which means it includes all the City's revenues and all its expenses, regardless of when cash changes hands. This differs from the modified accrual basis of accounting used in the Fund financial statements, which reflect only current assets, current liabilities, available revenues and measurable expenditures.

The format of the Statement of Activities differs considerably from those used in the past. It presents the City's expenses first, listed by program, and follows these with the expenses of its business-type activities. Program revenues - revenues which are generated directly by these programs - are then deducted from program expenses to arrive at the net expense of each governmental and business-type program. The City's general revenues are then listed in the Governmental Activities or Business-type Activities column, as appropriate, and the Change in Net Position is computed and reconciled with the Statement of Net Position.

Both these statements include the financial activities of the City and the Visalia Public Finance Authority, which is legally separate but is a component unit of the City because it is controlled by the City, which is financially accountable for the activities of this entity.

These financial statements, along with the fund financial statements and footnotes, are called *Basic Financial Statements*.

**CITY OF VISALIA**
**STATEMENT OF NET POSITION**
**JUNE 30, 2022**

| | Governmental Activities | Business-Type Activities | Total |
|---|---|---|---|
| **ASSETS** | | | |
| Cash and Investments (Note 3) | $ 299,354,212 | $ 170,040,635 | $ 469,394,847 |
| Restricted Cash and Investments (Note 3) | 397,149 | 4,365,229 | 4,762,378 |
| Accounts Receivable | 10,843,002 | 7,564,201 | 18,407,203 |
| Leases Receivable (Note 16) | 2,041,882 | 6,127,951 | 8,169,833 |
| Interest Receivable | 1,541,831 | - | 1,541,831 |
| Taxes Receivable | 19,050,179 | 296,505 | 19,346,684 |
| Notes and Loans Receivable (Note 5) | 36,952,162 | 134,280 | 37,086,442 |
| Supplies | 1,220,610 | 40,819 | 1,261,429 |
| Inventory | 221,595 | 71,558 | 293,153 |
| Internal Balances (Note 4C) | 2,623,668 | (2,623,668) | - |
| Due from Other Governmental Units | 729,302 | 11,902,310 | 12,631,612 |
| Prepaids and Deposits | 935,339 | 14,710 | 950,049 |
| Capital Assets, Net of Accumulated Depreciation (Note 6): | | | |
| Capital Assets Not Being Depreciated or Amortized | 68,515,439 | 30,477,660 | 98,993,099 |
| Capital Assets Being Depreciated or Amortized | 285,008,927 | 341,278,284 | 626,287,211 |
| Total Assets | 729,435,297 | 569,690,474 | 1,299,125,771 |
| **DEFERRED OUTFLOWS OF RESOURCES** | | | |
| Pension Related (Note 10) | 16,800,325 | 3,803,070 | 20,603,395 |
| Total Deferred Outflows of Resources | 16,800,325 | 3,803,070 | 20,603,395 |
| **LIABILITIES** | | | |
| Accounts, Interest, and Contracts Payable | 9,318,946 | 7,193,180 | 16,512,126 |
| Advances from Grantors and Third Parties | - | 2,856,360 | 2,856,360 |
| Customer Deposits | 811,348 | 1,430,452 | 2,241,800 |
| Unearned Revenue | 30,031,663 | 63,974 | 30,095,637 |
| Accrued Personnel Costs | 42,115 | - | 42,115 |
| Long-Term Liabilities (Note 7): | | | |
| Due Within One Year | 2,287,759 | 4,128,056 | 6,415,815 |
| Due in More Than One Year | 12,957,476 | 92,330,564 | 105,288,040 |
| Liability for Self-Insurance Claims (Note 11): | | | |
| Due Within One Year | 859,236 | - | 859,236 |
| Due in More Than One Year | 7,162,970 | - | 7,162,970 |
| Net Pension Liability Due in More Than One Year (Note10) | 60,448,014 | 21,155,679 | 81,603,693 |
| Total Liabilities | 123,919,527 | 129,158,265 | 253,077,792 |
| **DEFERRED INFLOWS OF RESOURCES** | | | |
| Pension Related (Note 10) | 34,737,851 | 9,037,520 | 43,775,371 |
| Lease Related (Note 16) | 2,010,828 | 6,056,204 | 8,067,032 |
| Total Deferred Inflows of Resources | 36,748,679 | 15,093,724 | 51,842,403 |
| **NET POSITION** | | | |
| Net Investment in Capital Assets | 344,300,095 | 276,505,115 | 620,805,210 |
| Restricted for: | | | |
| Capital Projects | 108,507,786 | 6,629,471 | 115,137,257 |
| Debt Service | 8,685 | 4,365,229 | 4,373,914 |
| Waterways/Groundwater Projects | 8,726,828 | - | 8,726,828 |
| Landscape & Lighting Districts | 13,207,549 | - | 13,207,549 |
| Public Safety | 13,821,472 | - | 13,821,472 |
| Roadway Projects | 14,061,695 | - | 14,061,695 |
| Golf Course Maintence Projects & Misc. | 1,349,922 | - | 1,349,922 |
| Total Restricted Net Position | 159,683,937 | 10,994,700 | 170,678,637 |
| Unrestricted | 81,583,384 | 141,741,740 | 223,325,124 |
| Total Net Position | $ 585,567,416 | $ 429,241,555 | $ 1,014,808,971 |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF ACTIVITIES**
**FOR THE YEAR ENDED JUNE 30, 2022**

| Functions/Programs | Expenses | Program Revenues: Charges for Services | Program Revenues: Operating Grants and Contributions | Program Revenues: Capital Grants and Contributions | Net (Expense) Revenue and Changes in Net Position: Governmental Activities | Net (Expense) Revenue and Changes in Net Position: Business-Type Activities | Net (Expense) Revenue and Changes in Net Position: Total |
|---|---|---|---|---|---|---|---|
| **Governmental Activities** | | | | | | | |
| General Government | $ 2,236,655 | $ 1,381,102 | $ 1,486,735 | $ 881,131 | $ 1,512,313 | $ - | $ 1,512,313 |
| Community Development | (3,942,056) | 1,205,740 | 38,193 | - | 5,185,989 | - | 5,185,989 |
| Housing & Community Grants | 2,181,990 | 22,016 | 3,914,291 | - | 1,754,317 | - | 1,754,317 |
| Public Safety | | | | | | | |
| Police | 41,080,859 | 2,817,625 | 788,958 | 277,172 | (37,197,104) | - | (37,197,104) |
| Fire | 20,379,865 | 2,142,496 | 40,609 | 491 | (18,196,269) | - | (18,196,269) |
| Public Works | 19,716,826 | 15,791,336 | - | 9,459,595 | 5,534,105 | - | 5,534,105 |
| Community Services | 14,827,358 | 10,394,532 | - | - | (4,432,826) | - | (4,432,826) |
| Interest on Long-Term Debt | 362,130 | - | - | - | (362,130) | - | (362,130) |
| **Total Governmental Activities** | 96,843,627 | 33,754,847 | 6,268,786 | 10,618,389 | (46,201,605) | - | (46,201,605) |
| **Business-Type Activities** | | | | | | | |
| Convention Center | 1,180,363 | 1,547,005 | - | - | - | 366,642 | 366,642 |
| Airport | 2,544,619 | 2,313,055 | - | 1,899,246 | - | 1,667,682 | 1,667,682 |
| Water Reclamation Facility | 25,450,117 | 29,651,281 | - | 377,273 | - | 4,578,437 | 4,578,437 |
| Storm Sewer Maintenance | 2,682,523 | 1,323,551 | - | 1,567,411 | - | 208,439 | 208,439 |
| Solid Waste | 21,658,796 | 21,573,595 | 171,420 | - | - | 86,219 | 86,219 |
| Transit | 19,791,018 | 5,160,837 | 13,851,052 | 3,201,058 | - | 2,421,929 | 2,421,929 |
| Animal Control | 1,934,727 | 636,081 | 7,604 | - | - | (1,291,042) | (1,291,042) |
| Building Safety | 3,099,212 | 5,771,399 | - | - | - | 2,672,187 | 2,672,187 |
| **Total Business-Type Activities** | 78,341,375 | 67,976,804 | 14,030,076 | 7,044,988 | - | 10,710,493 | 10,710,493 |
| **Total** | $ 175,185,002 | $ 101,731,651 | $ 20,298,862 | $ 17,663,377 | (46,201,605) | 10,710,493 | (35,491,112) |
| | | **General Revenues** | | | | | |
| | | Taxes: | | | | | |
| | | Sales Taxes | | | 82,151,189 | - | 82,151,189 |
| | | Property Taxes | | | 29,810,247 | - | 29,810,247 |
| | | Transient Occupancy Taxes | | | 4,589,178 | - | 4,589,178 |
| | | Franchise Taxes | | | 3,155,645 | - | 3,155,645 |
| | | Business License Taxes | | | 2,968,958 | - | 2,968,958 |
| | | Investment Earnings (loss) | | | (5,351,055) | (5,026,075) | (10,377,130) |
| | | Miscellaneous | | | 1,195,570 | 3,355,976 | 4,551,546 |
| | | **Transfers** | | | (3,835,950) | 3,835,950 | - |
| | | **Total General Revenues and Transfers** | | | 114,683,782 | 2,165,851 | 116,849,633 |
| | | **Change in Net Position** | | | 68,482,177 | 12,876,344 | 81,358,521 |
| | | Net Position - Beginning of Year, As Restated (Note 14) | | | 517,085,239 | 416,365,211 | 933,450,450 |
| | | Net Position - End of Year | | | $ 585,567,416 | $429,241,555 | $1,014,808,971 |

The accompanying notes are an integral part of these financial statements.

VISALIA
Founded 1852

## FUND FINANCIAL STATEMENTS

GASB Statement No. 34 revised the format of the Fund Financial Statements so that only individual major funds are presented, while non-major funds are combined in a single column. Major funds are defined generally as having significant activities or balances in the current year. No distinction is made between fund types.

## MAJOR GOVERNMENTAL FUNDS

The funds described below were determined to be Major Funds by the City in fiscal year 2021-22. Individual non-major funds are presented in the Supplementary Information section.

**GENERAL FUND**
The General Fund is used to account for all the general revenues of the City not specifically levied or collected for other City funds and their related expenditures. The General Fund accounts for all financial resources of the City which are not accounted for in another fund. The General Fund includes the Emergency Reserve Fund.

**MEASURE N**
Measure N is used to account for increased Police, Fire, Streets, and Parks essential services. Financing is provided by the ½ cent sales tax ballot measure (N) approved by voters during the November 8, 2016 election.

**HOUSING & COMMUNITY GRANTS FUND**
The Housing & Community Grants Fund is used to account for the affordable housing and public service needs of the City's low and moderate income households. Financing is provided by Community Development Block Grants (CDBG), the Home Investment Partnership Program (HOME), Neighborhood Stabilization Program (NSP), Permanent Local Housing Allocation and fines charged for substandard housing and abandoned vehicle abatement. Also, within the CDBG, HOME and NSP programs, when money that was previously loaned out is paid back, it again becomes available for use in the rehabilitation and development programs.

**HOUSING SUCCESSOR AGENCY FUND**
The Housing Successor Agency Fund is used to retain the housing assets and functions previously performed by the dissolved Redevelopment Agency of the City of Visalia.

**AMERICAN RESCUE PLAN ACT FUND**
Established to track and account for American Rescue Plan Act federal grant funding. Monies can only be used according to the plan guidelines.

**TRANSPORTATION FUND**
Established to account for the financing and construction of streets, roads, and various transportation infrastructure and facilities. Funding is provided by Transportation Impact Fees.

**CIVIC CENTER**
Established to account for the construction of the Civic Center and related capital improvement projects. Revenue is collected from land sales, one time monies such as incentive revenues and General Fund surplus or other transfers authorized by City Council.

**CITY OF VISALIA**
**BALANCE SHEET**
**GOVERNMENTAL FUNDS**
**JUNE 30, 2022**

| | Major Funds | | | |
|---|---|---|---|---|
| | General Fund | Measure N - Special Revenue Fund | Housing & Community Grants - Special Revenue Fund | Housing Successor Agency - Special Revenue Fund |
| **ASSETS** | | | | |
| Cash and Investments (Note 3) | $ 30,304,591 | $ 33,877,098 | $ 1,427,713 | $ 1,814,129 |
| Restricted Cash and Investments (Note 3) | - | - | - | - |
| Accounts Receivable | 1,723,339 | - | - | - |
| Leases Receivable (Note 16) | 532,649 | - | - | - |
| Interest Receivable | 1,541,831 | - | - | - |
| Taxes Receivable | 11,787,823 | 3,775,485 | 26,626 | - |
| Notes and Loans Receivable (Note 5) | 12,211,244 | - | 14,459,239 | 8,773,988 |
| Supplies | 14,028 | - | - | - |
| Inventory (Note 1I) | 136,564 | - | - | - |
| Advances to Other Funds (Note 4B) | 1,389,252 | - | - | - |
| Due from Other Governmental Units | 456,450 | - | 167,295 | - |
| Prepaids and Deposits | 26,515 | - | - | - |
| Total Assets | $ 60,124,286 | $ 37,652,583 | $ 16,080,873 | $ 10,588,117 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 1,652,388 | $ 384,083 | $ 36,374 | $ 2,924 |
| Advances from Other Funds (Note 4B) | - | - | - | - |
| Customer Deposits | 420,599 | - | - | - |
| Unearned Revenue | 1,355,828 | - | - | - |
| Accrued Personnel Costs (Note 10 H) | 39,840 | - | - | - |
| Total Liabilities | 3,468,655 | 384,083 | 36,374 | 2,924 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Unavailable Revenue - Property Tax | 1,096,588 | - | - | - |
| Unavailable Revenue - Business Tax | 704,346 | - | - | - |
| Unavailable Revenue - Impact Fees | 2,789 | - | - | - |
| Unavailable Revenue - Misc | 533,384 | - | - | - |
| Unavailable Revenue - Asset Forfeiture | - | - | - | - |
| Leases (Note 16) | 526,204 | - | - | - |
| Total Deferred Inflows of Resources | 2,337,107 | - | - | - |
| **FUND BALANCES** (Note 9) | | | | |
| Nonspendable | 1,563,869 | - | - | - |
| Restricted | - | 27,895,454 | 14,957,289 | 10,059,284 |
| Committed | 17,558,668 | 9,373,046 | 1,087,210 | 225,090 |
| Assigned | 27,938,850 | - | - | 300,819 |
| Unassigned | 6,730,933 | - | - | - |
| Total Fund Balances | 53,792,320 | 37,268,500 | 16,044,499 | 10,585,193 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 59,598,082 | $ 37,652,583 | $ 16,080,873 | $ 10,588,117 |

The accompanying notes are an integral part of these financial statements.

| | Major Funds | | | Non-Major Funds | |
|---|---|---|---|---|---|
| | American Rescue Plan - Special Revenue Fund | Transportation - Capital Project Fund | Civic Center - Capital Project Fund | All Other Governmental Funds | Total |
| **ASSETS** | | | | | |
| Cash and Investments (Note 3) | $ 28,551,845 | $ 22,159,999 | $ 46,903,819 | $ 92,226,282 | $ 257,265,476 |
| Restricted Cash and Investments (Note 3) | - | - | - | 8,685 | 8,685 |
| Accounts Receivable | - | 6,277,321 | - | 2,831,024 | 10,831,684 |
| Leases Receivable (Note 16) | - | - | - | 1,509,233 | 2,041,882 |
| Interest Receivable | - | - | - | - | 1,541,831 |
| Taxes Receivable | - | 25,000 | - | 3,435,245 | 19,050,179 |
| Notes and Loans Receivable (Note 5) | - | 862,021 | 130,532 | 515,138 | 36,952,162 |
| Supplies | - | - | - | - | 14,028 |
| Inventory (Note 1I) | - | - | - | 85,031 | 221,595 |
| Advances to Other Funds (Note 4B) | - | - | - | - | 1,389,252 |
| Due from Other Governmental Units | - | - | - | 105,557 | 729,302 |
| Prepaids and Deposits | - | - | - | - | 26,515 |
| Total Assets | $ 28,551,845 | $ 29,324,341 | $ 47,034,351 | $ 100,716,195 | $ 330,072,591 |
| **LIABILITIES** | | | | | |
| Accounts, Interest and Contracts Payable | $ 27 | $ 5,640,208 | $ 29,927 | $ 1,088,418 | $ 8,834,349 |
| Advances from Other Funds (Note 4B) | - | - | - | 1,389,252 | 1,389,252 |
| Customer Deposits | - | - | - | 390,749 | 811,348 |
| Unearned Revenue | 28,485,137 | - | - | 190,698 | 30,031,663 |
| Accrued Personnel Costs (Note 10 H) | - | - | - | - | 39,840 |
| Total Liabilities | 28,485,164 | 5,640,208 | 29,927 | 3,059,117 | 41,106,452 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | | |
| Unavailable Revenue - Property Tax | - | - | - | - | 1,096,588 |
| Unavailable Revenue - Business Tax | - | - | - | - | 704,346 |
| Unavailable Revenue - Impact Fees | - | 4,187,908 | - | 2,517,438 | 6,708,135 |
| Unavailable Revenue - Misc | - | - | - | - | 533,384 |
| Unavailable Revenue - Asset Forfeiture | - | - | - | 460,493 | 460,493 |
| Leases (Note 16) | - | - | - | 1,484,624 | 2,010,828 |
| Total Deferred Inflows of Resources | - | 4,187,908 | - | 4,462,555 | 11,513,774 |
| **FUND BALANCES** (Note 9) | | | | | |
| Nonspendable | - | - | - | - | 1,563,869 |
| Restricted | - | 19,496,225 | 47,004,424 | 90,836,023 | 210,248,699 |
| Committed | 977,315 | - | - | 2,436,321 | 31,657,650 |
| Assigned | - | - | - | - | 28,239,669 |
| Unassigned | (910,634) | - | - | (77,821) | 5,742,478 |
| Total Fund Balances | 66,681 | 19,496,225 | 47,004,424 | 93,194,523 | 277,452,365 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 28,551,845 | $ 29,324,341 | $ 47,034,351 | $ 100,716,195 | $ 330,072,591 |

The accompanying notes are an integral part of these financial statements.

VISALIA
Founded 1852

**CITY OF VISALIA**
**RECONCILIATION OF THE BALANCE SHEET -**
**GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION**
**JUNE 30, 2022**

| | | |
|---|---|---|
| **Total Fund Balances - Governmental Funds** | | $277,452,365 |
| CAPITAL ASSET AND LEASED ASSET TRANSACTIONS: | | |
| Capital Assets and Leased Assets: In governmental funds, only current assets are reported. In the statement of net position, all assets are reported, including capital assets and accumulated depreciation and leased assets and accumulated amortization. | | |
| Capital Assets at Cost | $494,535,874 | |
| Accumulated Depreciation | (155,809,440) | |
| Leased Assets at Cost | 837,396 | |
| Accumulated Amortization | (120,017) | 339,443,813 |
| ALLOCATION OF INTERNAL SERVICE FUND NET POSITION | | |
| Internal service funds are used by management to charge the cost of certain activities, such as insurance, fleet services, compensated absences, and information services, to individual governmental and proprietary funds. The net current assets and current liabilities of the internal service funds are included in governmental activities in the statement of net position. | | 41,259,496 |
| LONG-TERM LIABILITIES | | |
| Long-term Liabilities: In governmental funds, only current liabilities are reported. In the statement of net position, all liabilities, including long-term liabilities, are reported. Long-term liabilities relating to governmental activities consist of: | | |
| Certificates of Participation | | (8,501,308) |
| Lease Liabilities | | (722,963) |
| DEFERRED INFLOWS / (OUTFLOWS) OF RESOURCES | | |
| Deferred Inflows of Resources: In governmental funds, future payments for receivables on deliquent property taxes, business taxes and deferred impact fees are treated as deferred inflows of resources. In government-wide statements, future payments of deliquent property taxes, business taxes and deferred impact fees are recorded as an offset to receivables. | | 9,502,946 |
| Net pension liability and the related deferred outflows of resources and deferred inflows of resources are not due and payable in the current period or not available for current expenditures and are not reported in the governmental fund financial statements: | | |
| Pension related deferred outflows of resources - net of $795,284 allocated to the internal service funds | 16,005,041 | |
| Aggregate net pension liabilities - net of $4,423,998 allocated to the internal service funds | (56,024,016) | |
| Pension related deferred inflows of resources - net of $1,889,893 allocated to the internal service funds | (32,847,958) | (72,866,933) |
| **Total Net Position - Governmental Activities** | | $585,567,416 |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**GOVERNMENTAL FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Major Funds | | | |
|---|---|---|---|---|
| | General Fund | Measure N - Special Revenue Fund | Housing & Community Grants - Special Revenue Fund | Housing Successor Agency - Special Revenue Fund |
| **REVENUES** | | | | |
| Sales Taxes | $ 47,052,657 | $ 19,717,002 | $ - | $ - |
| Property Taxes | 29,725,873 | - | - | - |
| Other Taxes | 10,790,531 | - | - | - |
| Subventions and Grants | 1,597,853 | 8,231 | 3,952,484 | 325,021 |
| License and Permits | 46,588 | - | - | - |
| Fees and Fines | 1,070,138 | - | 14,175 | - |
| Uses of Money and Property | (675,060) | (944,964) | 2,810 | 26,430 |
| Charges for Current Services | 4,880,929 | 77,308 | 5,000 | - |
| Miscellaneous | 2,381,522 | 40,521 | 638 | 30 |
| Total Revenues | 96,871,031 | 18,898,098 | 3,975,107 | 351,481 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | 3,126,598 | 271,018 | - | 180,779 |
| Community Development | 3,045,632 | - | 79,739 | - |
| Housing & Community Grants | - | - | 947,055 | - |
| Public Safety: | | | | |
| Fire | 16,324,009 | 1,286,697 | - | - |
| Police | 35,557,194 | 4,942,293 | - | - |
| Public Works | 4,276,183 | - | - | - |
| Community Services | 7,871,256 | 668,948 | - | - |
| Capital Outlay | 1,669,399 | 4,279,194 | 2,229,013 | 329,320 |
| Debt Service (Note 7): | | | | |
| Principal | 114,433 | - | - | - |
| Interest and Fiscal Charges | 9,199 | - | - | - |
| Total Expenditures | 71,993,903 | 11,448,150 | 3,255,807 | 510,099 |
| Excess (Deficiency) of Revenues over (Under) Expenditures | 24,877,128 | 7,449,948 | 719,300 | (158,618) |
| Other Financing Sources (Uses) | | | | |
| Sale of Land | - | 144,938 | - | 41,331 |
| Proceeds From Sale of Capital Assets | 46,775 | - | - | - |
| Transfers In (Note 4A) | 134 | - | 30,191 | - |
| Transfers Out (Note 4A) | (23,929,268) | - | - | - |
| Total Other Financing Sources (Uses) | (23,882,359) | 144,938 | 30,191 | 41,331 |
| Net Change in Fund Balances | 994,769 | 7,594,886 | 749,491 | (117,287) |
| Fund Balances - Beginning of Year | 53,145,697 | 29,673,614 | 15,295,008 | 10,702,480 |
| Prior Period Adjustment (Note 14) | (348,146) | - | - | - |
| Fund Balances - Beginning of Year, as Restated | 52,797,551 | 29,673,614 | 15,295,008 | 10,702,480 |
| Fund Balances - End of Year | $ 53,792,320 | $ 37,268,500 | $ 16,044,499 | $ 10,585,193 |

The accompanying notes are an integral part of these financial statements.

| | Major Funds | | | Non-Major Funds | |
|---|---|---|---|---|---|
| | American Rescue Plan - Special Revenue Fund | Transportation - Capital Project Fund | Civic Center - Capital Project Fund | All Other Governmental Funds | Total |
| **REVENUES** | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ 15,381,530 | $ 82,151,189 |
| Property Taxes | - | - | - | - | 29,725,873 |
| Other Taxes | - | - | - | 77,171 | 10,867,702 |
| Subventions and Grants | 879,318 | - | - | 7,925,907 | 14,688,814 |
| License and Permits | - | - | - | 11,100 | 57,688 |
| Fees and Fines | - | 6,728,696 | - | 9,568,603 | 17,381,612 |
| Uses of Money and Property | 63,786 | (573,505) | (972,043) | (1,904,315) | (4,976,861) |
| Charges for Current Services | - | - | - | 5,566,794 | 10,530,031 |
| Miscellaneous | 128 | 55,588 | - | 301,809 | 2,780,236 |
| Total Revenues | 943,232 | 6,210,779 | (972,043) | 36,928,599 | 163,206,284 |
| **EXPENDITURES** | | | | | |
| Current: | | | | | |
| General Government | - | - | 6,503 | 15,081 | 3,599,979 |
| Community Development | - | - | - | 9,985 | 3,135,356 |
| Housing & Community Grants | - | - | - | - | 947,055 |
| Public Safety: | | | | | - |
| Fire | - | - | - | 2,931,268 | 20,541,974 |
| Police | - | - | - | 4,292,352 | 44,791,839 |
| Public Works | - | 35,375 | - | 1,568,924 | 5,880,482 |
| Community Services | - | - | - | 3,285,124 | 11,825,328 |
| Capital Outlay | 879,318 | 3,040,445 | 310,902 | 8,651,807 | 21,389,398 |
| Debt Service (Note 7): | | | | | - |
| Principal | - | - | - | 926,598 | 1,041,031 |
| Interest and Fiscal Charges | - | - | - | 352,931 | 362,130 |
| Total Expenditures | 879,318 | 3,075,820 | 317,405 | 22,034,070 | 113,514,572 |
| Excess (Deficiency) of Revenues over (Under) Expenditures | 63,914 | 3,134,959 | (1,289,448) | 14,894,529 | 49,691,712 |
| Other Financing Sources (Uses) | | | | | |
| Sale of Land | - | - | 1,200,000 | - | 1,386,269 |
| Proceeds From Sale of Capital Assets | - | - | - | - | 46,775 |
| Transfers In (Note 4A) | - | - | 14,221,739 | 1,707,178 | 15,959,242 |
| Transfers Out (Note 4A) | - | - | - | (865,924) | (24,795,192) |
| Total Other Financing Sources (Uses) | - | - | 15,421,739 | 841,254 | (7,402,906) |
| Net Change in Fund Balances | 63,914 | 3,134,959 | 14,132,291 | 15,735,783 | 42,288,806 |
| Fund Balances - Beginning of Year | 2,767 | 15,546,676 | 32,738,468 | 77,100,109 | 234,204,819 |
| Prior Period Adjustment (Note 14) | - | 814,590 | 133,665 | 358,631 | 958,740 |
| Fund Balances - Beginning of Year, as Restated | 2,767 | 16,361,266 | 32,872,133 | 77,458,740 | 235,163,559 |
| Fund Balances - End of Year | $ 66,681 | $ 19,496,225 | $ 47,004,424 | $ 93,194,523 | $ 277,452,365 |

The accompanying notes are an integral part of these financial statements.

VISALIA
Founded 1852

**CITY OF VISALIA**
**RECONCILIATION OF THE NET CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS**
**WITH THE CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | | |
|---|---|---|
| **Total Net Changes in Fund Balances - Governmental Funds** | | $ 42,288,806 |
| CAPITAL OUTLAY: In governmental funds, the cost of capital assets are reported as expenditures. In the statement of activities, costs of those assets are allocated over their estimated useful lives as depreciation and amortization expense. The difference between capital outlay expenditures and depreciation expense for the period is: | | |
| Expenditures for Capital Outlay | $ 11,849,136 | |
| Net Retirements of Capital Assets | (1,416,874) | |
| Depreciation and Amortizaiton Expenses | (10,309,592) | 122,670 |
| DEBT SERVICE: In governmental funds, repayments of long-term debt are reported as expenditures. In the government-wide statements, repayments of long-term debt are reported as reduction of liabilities. Expenditures for repayment of the principal portion of the long-term debt were: | | |
| Principal Payments of Long-Term Debt | 926,598 | |
| Principal Payments of Lease Liabilities | 114,433 | 1,041,031 |
| In governmental funds, repayments for deliquent property taxes, business taxes, and deferred impact fees are recognized as revenue. In government-wide statements, repayments of deliquent property taxes, business taxes, and deferred impact fees are recorded as reduction of receivables. Change in unavailable revenue relating to deliquent property taxes, business taxes, and deferred impact fees: | | 3,995,462 |
| Internal service funds are used by management to charge the cost of certain activities, such as insurance, fleet services, compensated absences, and information services, to individual governmental and proprietary funds. The portion of the net revenue (expense) of these internal allocations to governmental activities was: | | 4,520,282 |
| Pension Related Expenses | | 16,513,926 |
| **Total Change in Net Position - Governmental Activities** | | $ 68,482,177 |

The accompanying notes are an integral part of these financial statements.

VISALIA
Founded 1852

## MAJOR AND NON-MAJOR PROPRIETARY FUNDS

Proprietary funds account for City operations financed and operated in a manner similar to private business enterprises. The intent of the City is that the cost of providing goods and services be financed primarily through user charges.

The City has identified the funds below as major proprietary funds in fiscal year 2021-22.

**WATER RECLAMATION FACILITY**
Established to account for the collection and treatment of wastewater. Revenue is provided by user charges and impact fees as well as limited grant funding. Formerly known as Wastewater Fund.

**STORM SEWER MAINTENANCE**
Established to account for the operations of the City's storm and sewer drain activity. Revenue is provided by user charges and impact fees as well as limited grant funding.

**SOLID WASTE**
Established to account for the operations of collecting and disposing of solid waste and street sweeping activities. Revenues are provided by user charges and limited grant funding.

**TRANSIT**
Established to account for the operations of the City's transit activities. Revenue is provided by state transportation funds, federal grants, and passenger fares.

The City has identified the funds below as non-major proprietary funds in fiscal year 2021-22.

**CONVENTION CENTER**
Established to account for operations of the Convention Center. Revenues are provided by fees charged for the Convention Center and by operating transfers from the General Fund.

**AIRPORT**
Established to account for the operations of the Visalia Municipal Airport. Revenue is provided by the fees charged to the airport users for the aviation fuel, hangar rentals, and leases of land and buildings, as well as from federal grants for capital assets and projects.

**BUILDING SAFETY**
Established to account for the operations of the City's reviewing and checking of building plans from developers, contractors and/or property owners, permitting, and inspection of buildings. Revenue is provided by permit fees.

**ANIMAL CONTROL**
Established to account for the operations of the City's animal control services. Revenue is provided by users through fees for licensing, adoptions, vaccinations and shelter related fees.

# CITY OF VISALIA
# STATEMENT OF NET POSITION
# PROPRIETARY FUNDS
# JUNE 30, 2022

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Major Funds | | | | Non-Major Fund |
| | Water Reclamation Facility | Storm Sewer Maintenance | Solid Waste | Transit | Convention Center |
| **ASSETS** | | | | | |
| Current Assets | | | | | |
| Cash and Investments (Note 3) | $ 86,755,239 | $ 762,365 | $ 31,797,745 | $ 35,817,870 | $ 513,044 |
| Accounts Receivable | 4,191,640 | 161,321 | 2,387,410 | 220,032 | 176,427 |
| Leases Receivable (Note 16) | - | - | - | 45,293 | - |
| Taxes Receivable | 105,353 | 63,963 | 127,189 | - | - |
| Current Portion of Note and Loans Receivable (Note 5) | 39,152 | - | - | - | - |
| Supplies | - | - | - | - | - |
| Inventory (Note 1I) | 20,053 | 20,766 | - | - | - |
| Due from Other Governmental Units | - | - | 191,418 | 11,684,273 | - |
| Prepaid Expenses | - | - | - | - | - |
| Total Current Assets | 91,111,437 | 1,008,415 | 34,503,762 | 47,767,468 | 689,471 |
| Non-Current Assets | | | | | |
| Restricted Cash and Investments (Note 3) | 4,365,228 | - | - | - | 1 |
| Leases Receivable | - | - | - | 133,415 | - |
| Non-current Portion of Note and Loans Receivable (Note 5) | 95,128 | - | - | - | - |
| Capital Assets (Note 6) | | | | | |
| Land | 6,952,363 | 9,437,692 | 1,567,372 | 4,361,902 | 829,047 |
| Construction in Progress | 2,230,495 | 2,093,155 | - | 5,044 | - |
| Buildings | 2,937,862 | - | 197,130 | 19,589,783 | 22,428,375 |
| Improvements Other Than Buildings | 206,806,075 | 2,546,130 | 981,520 | 2,602,376 | 5,435,369 |
| Machinery, Equipment and Vehicles | 9,791,534 | 1,136,411 | 21,202,472 | 39,707,070 | 1,963,299 |
| Infrastructure | 92,524,761 | 60,892,301 | - | - | - |
| Accumulated Depreciation | (84,100,108) | (15,544,614) | (11,515,536) | (32,975,981) | (19,535,118) |
| Total Non-Current Assets | 241,603,338 | 60,561,075 | 12,432,958 | 33,423,609 | 11,120,973 |
| Total Assets | 332,714,775 | 61,569,490 | 46,936,720 | 81,191,077 | 11,810,444 |
| **DEFERRED OUTFLOWS OF RESOURCES** | | | | | |
| Pension Related (Note 10) | 960,681 | 139,894 | 1,372,116 | 250,249 | 213,818 |
| Total Deferred Outflows of Resources | 960,681 | 139,894 | 1,372,116 | 250,249 | 213,818 |
| **LIABILITIES** | | | | | |
| Current Liabilities | | | | | |
| Accounts, Interest and Contracts Payable | 2,826,066 | 59,200 | 612,382 | 2,455,351 | 238,071 |
| Advances from Grantors and Third Parties | - | - | - | 2,856,360 | - |
| Accrued Personnel Costs | - | - | - | - | - |
| Customer Deposits | 1,256,506 | - | - | - | 31,370 |
| Current Portion of Long-Term Liabilities (Note 7): | | | | | |
| Compensated Absences | 90,852 | - | 42,351 | - | 28,689 |
| Certificates of Participation and Loans | 2,542,949 | - | - | - | 911,785 |
| Liability for Self-insured Claims (Note 11) | - | - | - | - | - |
| Total Current Liabilities | 6,716,373 | 59,200 | 654,733 | 5,311,711 | 1,209,915 |
| Non-Current Liabilities | | | | | |
| Advance from Other Funds (Note 4B) | - | - | - | - | - |
| Unearned Revenue | 20,053 | 20,766 | - | - | - |
| Non-current Portion of Long-term Liabilities (Note 7): | | | | | |
| Compensated Absences | 190,348 | 23,406 | 462,504 | 65,192 | 54,272 |
| Certificates of Participation and Loans | 84,232,241 | - | - | - | 4,512,716 |
| Liability for Self-insured Claims (Note 11) | - | - | - | - | - |
| Net Pension Liability (Note 10) | 5,344,068 | 778,202 | 7,632,795 | 1,392,079 | 1,189,425 |
| Total Non-Current Liabilities | 89,786,710 | 822,374 | 8,095,299 | 1,457,271 | 5,756,413 |
| Total Liabilities | 96,503,083 | 881,574 | 8,750,032 | 6,768,982 | 6,966,328 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | | |
| Pension Related (Note 10) | 2,282,938 | 332,441 | 3,260,663 | 594,684 | 508,112 |
| Lease Realated (Note 16) | - | - | - | 177,430 | - |
| Total Deferred Inflows of Resources | 2,282,938 | 332,441 | 3,260,663 | 772,114 | 508,112 |
| **NET POSITION (Note 9)** | | | | | |
| Net Investment in Capital Assets | 150,367,792 | 60,561,075 | 12,432,958 | 33,290,194 | 5,696,471 |
| Restricted for: | | | | | |
| Debt Service | 4,365,228 | - | - | - | 1 |
| Capital Projects | 1,616,511 | 52,211 | 2,555,259 | 2,281,308 | 9,894 |
| Unrestricted | 78,539,904 | (117,917) | 21,309,924 | 38,328,728 | (1,156,544) |
| Total Net Position | $ 234,889,435 | $ 60,495,369 | $ 36,298,141 | $ 73,900,230 | $ 4,549,822 |

The accompanying notes are an integral part of these financial statements.

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Non-Major Funds | | | | |
| | Airport | Building Safety | Animal Control | Total | Governmental Activities Internal Service Funds |
| **ASSETS** | | | | | |
| Current Assets | | | | | |
| Cash and Investments (Note 3) | $ 796,560 | $ 13,135,047 | $ 462,765 | $ 170,040,635 | $ 42,088,736 |
| Accounts Receivable | 65,846 | 1,060 | 360,465 | 7,564,201 | 11,318 |
| Leases Receivable (Note 16) | 409,372 | - | - | 454,665 | - |
| Taxes Receivable | - | - | - | 296,505 | - |
| Current Portion of Note and Loans Receivable (Note 5) | - | - | - | 39,152 | - |
| Supplies | 71,558 | - | - | 71,558 | 1,206,582 |
| Inventory (Note 1I) | - | - | - | 40,819 | - |
| Due from Other Governmental Units | 26,619 | - | - | 11,902,310 | - |
| Prepaid Expenses | 14,710 | - | - | 14,710 | 908,824 |
| Total Current Assets | 1,384,665 | 13,136,107 | 823,230 | 190,424,555 | 44,215,460 |
| Non-Current Assets | | | | | |
| Restricted Cash and Investments (Note 3) | - | - | - | 4,365,229 | 388,464 |
| Leases Receivable | 5,539,871 | - | - | 5,673,286 | - |
| Non-current Portion of Note and Loans Receivable (Note 5) | - | - | - | 95,128 | - |
| Capital Assets (Note 6) | | | | | |
| Land | 3,000,590 | - | - | 26,148,966 | - |
| Construction in Progress | - | - | - | 4,328,694 | 1,512 |
| Buildings | 6,469,160 | - | 6,750,891 | 58,373,201 | 654,910 |
| Improvements Other Than Buildings | 13,511,504 | - | - | 231,882,974 | 218,785 |
| Machinery, Equipment and Vehicles | 1,093,596 | 296,067 | 33,750 | 75,224,199 | 36,659,717 |
| Infrastructure | - | - | - | 153,417,062 | - |
| Accumulated Depreciation | (12,605,976) | (148,063) | (1,193,756) | (177,619,152) | (23,454,371) |
| Total Non-Current Assets | 17,008,745 | 148,004 | 5,590,885 | 381,889,587 | 14,469,017 |
| Total Assets | 18,393,410 | 13,284,111 | 6,414,115 | 572,314,142 | 58,684,477 |
| **DEFERRED OUTFLOWS OF RESOURCES** | | | | | |
| Pension Related (Note 10) | 119,483 | 525,274 | 221,555 | 3,803,070 | 795,284 |
| Total Deferred Outflows of Resources | 119,483 | 525,274 | 221,555 | 3,803,070 | 795,284 |
| **LIABILITIES** | | | | | |
| Current Liabilities | | | | | |
| Accounts, Interest and Contracts Payable | 216,085 | 762,805 | 23,220 | 7,193,180 | 484,597 |
| Advances from Grantors and Third Parties | - | - | - | 2,856,360 | - |
| Accrued Personnel Costs | - | - | - | - | 2,275 |
| Customer Deposits | - | 142,096 | 480 | 1,430,452 | - |
| Current Portion of Long-Term Liabilities (Note 7): | | | | | |
| Compensated Absences | 20,373 | 16,586 | 8,422 | 207,273 | 1,214,672 |
| Certificates of Participation and Loans | - | - | 466,049 | 3,920,783 | - |
| Liability for Self-insured Claims (Note 11) | - | - | - | - | 859,236 |
| Total Current Liabilities | 236,458 | 921,487 | 498,171 | 15,608,048 | 2,560,780 |
| Non-Current Liabilities | | | | | |
| Advance from Other Funds (Note 4B) | - | - | - | - | - |
| Unearned Revenue | - | 23,155 | - | 63,974 | - |
| Non-current Portion of Long-term Liabilities (Note 7): | | | | | |
| Compensated Absences | 35,723 | 129,840 | 39,233 | 1,000,518 | 4,806,292 |
| Certificates of Participation and Loans | - | - | 2,585,089 | 91,330,046 | - |
| Liability for Self-insured Claims (Note 11) | - | - | - | - | 7,162,970 |
| Net Pension Liability (Note 10) | 664,660 | 2,921,985 | 1,232,465 | 21,155,679 | 4,423,998 |
| Total Non-Current Liabilities | 700,383 | 3,074,980 | 3,856,787 | 113,550,217 | 16,393,260 |
| Total Liabilities | 936,841 | 3,996,467 | 4,354,958 | 129,158,265 | 18,954,040 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | | |
| Pension Related (Note 10) | 283,937 | 1,248,246 | 526,499 | 9,037,520 | 1,889,893 |
| Lease Realated (Note 16) | 5,878,774 | - | - | 6,056,204 | - |
| Total Deferred Inflows of Resources | 6,162,711 | 1,248,246 | 526,499 | 15,093,724 | 1,889,893 |
| **NET POSITION (Note 9)** | | | | | |
| Net Investment in Capital Assets | 11,468,874 | 148,004 | 2,539,747 | 276,505,115 | 14,080,553 |
| Restricted for: | | | | | |
| Debt Service | - | - | - | 4,365,229 | - |
| Capital Projects | 114,288 | - | - | 6,629,471 | 145,619 |
| Unrestricted | (169,821) | 8,416,668 | (785,534) | 144,365,408 | 24,409,656 |
| Total Net Position | $ 11,413,341 | $ 8,564,672 | $ 1,754,213 | 431,865,223 | $ 38,635,828 |
| Adjustments to Reflect the Consolidation of Internal Service Fund Activities Related to Enterprise Funds | | | | (2,623,668) | |
| Net Position of Business-Type Activities | | | | $ 429,241,555 | |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION**
**PROPRIETARY FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Major Funds | | | | Non-Major Fund |
| | Water Reclamation Facility | Storm Sewer Maintenance | Solid Waste | Transit | Convention Center |
| **OPERATING REVENUES** | | | | | |
| Charges for Services | $ 29,651,281 | $ 1,323,551 | $ 21,573,595 | $ 5,160,837 | $ 1,547,005 |
| Operating Grants and Contributions | - | - | 171,420 | 13,851,052 | - |
| Total Operating Revenues | 29,651,281 | 1,323,551 | 21,745,015 | 19,011,889 | 1,547,005 |
| **OPERATING EXPENSES** | | | | | |
| Salaries, Wages and Employee Benefits | 3,450,109 | 684,527 | 6,754,997 | 787,844 | (759,608) |
| Maintenance and Operations | 14,285,031 | 1,105,153 | 12,705,073 | 15,792,353 | 875,017 |
| Insurance Premiums and Loss Provisions | - | - | - | - | - |
| Depreciation and Amortization | 5,528,474 | 824,208 | 1,456,588 | 2,935,953 | 755,430 |
| Total Operating Expenses | 23,263,614 | 2,613,888 | 20,916,658 | 19,516,150 | 870,839 |
| Operating Income (Loss) | 6,387,667 | (1,290,337) | 828,357 | (504,261) | 676,166 |
| **NONOPERATING REVENUES (EXPENSES)** | | | | | |
| Interest Income | (2,611,020) | (23,611) | (942,432) | (1,129,490) | (7,493) |
| Interest Expense | (1,831,163) | - | - | - | (249,723) |
| Other Income | 1,486,265 | 65,710 | 638,562 | 811,646 | 101,361 |
| Other Expenses | (169,542) | (47,522) | (226,971) | (207,305) | (13,352) |
| Total Nonoperating Revenues (Expenses) | (3,125,460) | (5,423) | (530,841) | (525,149) | (169,207) |
| Income (Loss) Before Contributions and Transfers | 3,262,207 | (1,295,760) | 297,516 | (1,029,410) | 506,959 |
| Capital Grants and Contributions | 377,273 | 1,567,411 | - | 3,201,058 | - |
| Transfers In (Note 4A) | - | 300,000 | - | - | 1,917,474 |
| Net Contributions and Transfers | 377,273 | 1,867,411 | - | 3,201,058 | 1,917,474 |
| Change in Net Position | 3,639,480 | 571,651 | 297,516 | 2,171,648 | 2,424,433 |
| Net Position - Beginning | 231,090,459 | 59,923,718 | 36,000,625 | 71,979,001 | 2,125,389 |
| Prior Period Adjustment (Note 14) | 159,496 | - | | (250,419) | - |
| Net Position - Beginning, as restated | 231,249,955 | 59,923,718 | 36,000,625 | 71,728,582 | 2,125,389 |
| Net Position - Ended | $ 234,889,435 | $ 60,495,369 | $ 36,298,141 | $ 73,900,230 | $ 4,549,822 |

The accompanying notes are an integral part of these financial statements.

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Non-Major Funds | | | | |
| | Airport | Building Safety | Animal Control | Total | Governmental Activities Internal Service Funds |
| **OPERATING REVENUES** | | | | | |
| Charges for Services | $ 2,313,055 | $ 5,771,399 | $ 636,081 | $ 67,976,804 | $ 30,255,033 |
| Operating Grants and Contributions | - | - | 7,604 | 14,030,076 | - |
| Total Operating Revenues | 2,313,055 | 5,771,399 | 643,685 | 82,006,880 | 30,255,033 |
| **OPERATING EXPENSES** | | | | | |
| Salaries, Wages and Employee Benefits | 516,951 | 1,709,816 | 985,046 | 14,129,682 | 8,785,979 |
| Maintenance and Operations | 1,654,767 | 1,298,427 | 605,853 | 48,321,674 | 6,019,637 |
| Insurance Premiums and Loss Provisions | - | - | - | - | 17,769,534 |
| Depreciation and Amortization | 339,315 | 19,184 | 171,982 | 12,031,134 | 1,902,559 |
| Total Operating Expenses | 2,511,033 | 3,027,427 | 1,762,881 | 74,482,490 | 34,477,709 |
| Operating Income (Loss) | (197,978) | 2,743,972 | (1,119,196) | 7,524,390 | (4,222,676) |
| **NONOPERATING REVENUES (EXPENSES)** | | | | | |
| Interest Income | 63,019 | (360,980) | (14,068) | (5,026,075) | (1,023,971) |
| Interest Expense | (4,027) | - | (116,951) | (2,201,864) | - |
| Other Income | 250,840 | 1,127 | 465 | 3,355,976 | 1,539,507 |
| Other Expenses | - | - | - | (664,692) | (37,396) |
| Total Nonoperating Revenues (Expenses) | 309,832 | (359,853) | (130,554) | (4,536,655) | 478,140 |
| Income (Loss) Before Contributions and Transfers | 111,854 | 2,384,119 | (1,249,750) | 2,987,735 | (3,744,536) |
| Capital Grants and Contributions | 1,899,246 | - | - | 7,044,988 | 2,272,489 |
| Transfers In (Note 4A) | - | - | 1,618,476 | 3,835,950 | 5,000,000 |
| Net Contributions and Transfers | 1,899,246 | - | 1,618,476 | 10,880,938 | 7,272,489 |
| Change in Net Position | 2,011,100 | 2,384,119 | 368,726 | 13,868,673 | 3,527,953 |
| Net Position - Beginning | 9,402,241 | 6,180,553 | 1,385,487 | 418,087,473 | 35,107,875 |
| Prior Period Adjustment (Note 14) | - | - | - | (90,923) | - |
| Net Position - Beginning, as restated | 9,402,241 | 6,180,553 | 1,385,487 | 417,996,550 | 35,107,875 |
| Net Position - Ended | $ 11,413,341 | $ 8,564,672 | $ 1,754,213 | 431,865,223 | $ 38,635,828 |
| Adjustments to Reflect the Consolidation of Internal Service Fund Activities Related to Enterprise Funds | | | | (992,329) | |
| Change in Net Position of Business-Type Activities | | | | $ 12,876,344 | |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF CASH FLOWS**
**PROPRIETARY FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Major Funds | | | | Non-Major Fund |
| | Water Reclamation Facility | Storm Sewer Maintenance | Solid Waste | Transit | Convention Center |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | |
| Cash Received from Customers or Other Funds | $ 28,482,667 | $ 1,317,169 | $ 21,557,255 | $ 17,499,731 | $ 1,425,307 |
| Cash Payments to Employees for Services | (4,043,403) | (623,659) | (6,253,203) | (834,683) | (1,162,438) |
| Cash Payments to Suppliers for Services | (13,152,523) | (1,071,604) | (11,145,447) | (15,057,196) | (798,738) |
| Cash Received from (Payments to) Other Governments | 4,658 | - | 1,446,825 | - | - |
| Other Income | 1,645,761 | 65,710 | 638,562 | 811,646 | 101,361 |
| Other Payments | (169,542) | (47,522) | (226,971) | (457,724) | (13,352) |
| Net Cash Provided (Used) by Operating Activities | 12,767,618 | (359,906) | 6,017,021 | 1,961,774 | (447,860) |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | | | |
| Advance (to) from Other Funds | 25,216 | - | - | 350,340 | - |
| Transfers In | - | 300,000 | - | - | 1,917,474 |
| Transfers (Out) | - | - | - | - | - |
| Net Cash Provided (Used) by Noncapital Financing Activities | 25,216 | 300,000 | - | 350,340 | 1,917,474 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | | |
| Capital Payments | (2,199,721) | (1,591,277) | (1,551,345) | (3,707,262) | (66,042) |
| Capital Grants Received | - | - | - | 3,201,058 | - |
| Contributions | 377,273 | 1,567,411 | - | - | - |
| Long-Term Debt Payments - Principal | (2,490,646) | - | - | - | (838,402) |
| Long-Term Debt Payments - Interest | (1,831,163) | - | - | - | (295,091) |
| Net Cash Provided (Used) by Capital and Related Financing Activities | (6,144,257) | (23,866) | (1,551,345) | (506,204) | (1,199,535) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | |
| Interest Earnings | (2,611,020) | (23,611) | (942,432) | (1,129,490) | (7,493) |
| Net Cash Provided by Investing Activities | (2,611,020) | (23,611) | (942,432) | (1,129,490) | (7,493) |
| Net Increase (Decrease) in Cash and Investments | 4,037,557 | (107,383) | 3,523,244 | 676,420 | 262,586 |
| Cash and Investments - Beginning of Year | 87,082,910 | 869,748 | 28,274,501 | 35,141,450 | 250,459 |
| Cash and Investments - End of Year | $ 91,120,467 | $ 762,365 | $ 31,797,745 | $ 35,817,870 | $ 513,045 |
| Consisting of: | | | | | |
| Unrestricted | $ 86,755,239 | $ 762,365 | $ 31,797,745 | $ 35,817,870 | $ 513,044 |
| Restricted | 4,365,228 | - | - | - | 1 |
| Total Cash and Investments | $ 91,120,467 | $ 762,365 | $ 31,797,745 | $ 35,817,870 | $ 513,045 |

The accompanying notes are an integral part of these financial statements.

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Major Funds | | | | Non-Major Fund |
| | Water Reclamation Facility | Storm Sewer Maintenance | Solid Waste | Transit | Convention Center |
| Reconciliation of Operating Income (Loss) to Cash Flows from Operating Activities: | | | | | |
| Operating Income (Loss) | $ 6,503,786 | $ (1,126,364) | $ 2,310,047 | $ (558,489) | $ (1,108,096) |
| Other Income | 1,645,761 | 65,710 | 638,562 | 811,646 | 101,361 |
| Other Payments | (169,542) | (47,522) | (226,971) | (457,724) | (13,352) |
| Adjustments to Reconcile Operating Income (Loss) to Net Cash Flows from Operating Activities: | | | | | |
| Depreciation and Amortization | 5,528,474 | 824,208 | 1,456,588 | 2,935,953 | 755,430 |
| Net Change in Assets and Liabilities: | | | | | |
| Accounts and Interest Receivable | (1,168,614) | (6,382) | (185,798) | (104,152) | (121,698) |
| Taxes Receivable | 4,658 | - | (1,962) | (1,408,006) | - |
| Supplies | - | - | - | - | - |
| Due from Other Governments | - | - | 1,446,825 | - | - |
| Prepaid Expenses | - | - | - | - | - |
| Accounts and Contracts Payable | 613,586 | 33,549 | 1,559,626 | 735,157 | 50,559 |
| Deferred Outflows Pensions | 2,138,545 | 311,414 | 3,054,429 | 734,500 | 36,105 |
| Deferred Inflows Pensions & Leases | 162,220 | 23,623 | 231,695 | 42,257 | 475,974 |
| Unearned Revenue | (159,496) | - | - | | - |
| Accrued Personnel Costs | - | - | - | - | - |
| Compensated Absences | 15,524 | 2,460 | 55,513 | 18,799 | 23,565 |
| Other Liability | (3,025,702) | (440,602) | (4,321,533) | (788,167) | (673,428) |
| Liability for Self-Insurance Claims | - | - | - | - | - |
| Customer Deposits | 678,418 | - | - | - | 25,720 |
| Net Cash Provided (Used) by Operating Activities | $ 12,767,618 | $ (359,906) | $ 6,017,021 | $ 1,961,774 | $ (447,860) |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF CASH FLOWS (Continued)**
**PROPRIETARY FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Business-Type Activities - Enterprise Funds | | | | Governmental Activities |
|---|---|---|---|---|---|
| | Non-Major Funds | | | | |
| | Airport | Building Safety | Animal Control | Total | Internal Service Funds |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | |
| Cash Received from Customers or Other Funds | $ (3,647,732) | $ 5,770,707 | $ 583,983 | $ 72,989,087 | $ 30,455,400 |
| Cash Payments to Employees for Services | 5,358,860 | (2,094,678) | (1,013,815) | (10,667,019) | (3,267,372) |
| Cash Payments to Suppliers for Services | (1,636,058) | (1,544,521) | (620,946) | (45,027,033) | (25,970,611) |
| Cash Received from (Payments to) Other Governments | (26,619) | - | - | 1,424,864 | - |
| Other Income | 250,840 | 1,127 | 465 | 3,515,472 | 1,539,507 |
| Other Payments | - | - | - | (915,111) | (37,396) |
| Net Cash Provided (Used) by Operating Activities | 299,291 | 2,132,635 | (1,050,313) | 21,320,260 | 2,719,528 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | | | |
| Advance (to) from Other Funds | (1,367,284) | - | - | (991,728) | - |
| Transfers In | - | - | 1,618,476 | 3,835,950 | 5,000,000 |
| Transfers (Out) | (4,027) | - | - | (4,027) | - |
| Net Cash Provided (Used) by Noncapital Financing Activities | (1,371,311) | - | 1,618,476 | 2,840,195 | 5,000,000 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | | |
| Capital Payments | (94,035) | - | - | (9,209,682) | (1,784,700) |
| Capital Grants Received | 1,899,246 | - | - | 5,100,304 | - |
| Contributions | - | - | - | 1,944,684 | 2,272,489 |
| Long-Term Debt Payments - Principal | - | - | (450,376) | (3,779,424) | - |
| Long-Term Debt Payments - Interest | - | - | (116,951) | (2,243,205) | - |
| Net Cash Provided (Used) by Capital and Related Financing Activities | 1,805,211 | - | (567,327) | (8,187,323) | 487,789 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | |
| Interest Earnings | 63,019 | (360,980) | (14,068) | (5,026,075) | (1,023,971) |
| Net Cash Provided by Investing Activities | 63,019 | (360,980) | (14,068) | (5,026,075) | (1,023,971) |
| Net Increase (Decrease) in Cash and Investments | 796,210 | 1,771,655 | (13,232) | 10,947,057 | 7,183,346 |
| Cash and Investments - Beginning of Year | 350 | 11,363,392 | 475,997 | 163,458,807 | 35,293,854 |
| Cash and Investments - End of Year | $ 796,560 | $ 13,135,047 | $ 462,765 | $174,405,864 | $ 42,477,200 |
| Consisting of: | | | | | |
| Unrestricted | $ 796,560 | $ 13,135,047 | $ 462,765 | $170,040,635 | $ 42,088,736 |
| Restricted | - | - | - | 4,365,229 | 388,464 |
| Total Cash and Investments | $ 796,560 | $ 13,135,047 | $ 462,765 | $174,405,864 | $ 42,477,200 |

The accompanying notes are an integral part of these financial statements.

| | Business-Type Activities - Enterprise Funds | | | | |
|---|---|---|---|---|---|
| | Non-Major Funds | | | | Governmental Activities Internal Service Funds |
| | Airport | Building Safety | Animal Control | Total | Funds |
| Reconciliation of Operating Income (Loss) to Cash Flows from Operating Activities: | | | | | |
| Operating Income (Loss) | $ (117,831) | $ 2,746,299 | $ (983,888) | $ 7,665,464 | $ 1,295,931 |
| Other Income | 250,840 | 1,127 | 465 | 3,515,472 | 1,539,507 |
| Other Payments | - | - | - | (915,111) | (37,396) |
| Adjustments to Reconcile Operating Income (Loss) to Net Cash Flows from Operating Activities: | | | | | |
| Depreciation and Amortization | 339,315 | 19,184 | 171,982 | 12,031,134 | 1,902,559 |
| Net Change in Assets and Liabilities: | | | | | |
| Accounts and Interest Receivable | (5,960,787) | (692) | (59,702) | (7,607,825) | (1,989) |
| Taxes Receivable | - | - | - | (1,405,310) | - |
| Supplies | (28,241) | - | - | (28,241) | (67,816) |
| Due from Other Governments | (26,619) | - | - | 1,420,206 | - |
| Prepaid Expenses | (1,294) | - | - | (1,294) | 94,472 |
| Accounts and Contracts Payable | 48,244 | (244,808) | (15,093) | 2,780,820 | (1,370,819) |
| Deferred Outflows Pensions | 20,176 | 1,169,296 | 493,198 | 7,957,663 | - |
| Deferred Inflows Pensions & Leases | 6,144,753 | 88,698 | 37,412 | 7,206,632 | - |
| Unearned Revenue | - | (5,514) | - | (165,010) | - |
| Accrued Personnel Costs | - | - | - | - | (30,583) |
| Compensated Absences | 7,052 | 9,185 | 3,110 | 135,208 | 202,356 |
| Other Liability | (376,317) | (1,654,368) | (697,797) | (11,977,914) | - |
| Liability for Self-Insurance Claims | - | - | - | - | (806,694) |
| Customer Deposits | - | 4,228 | - | 708,366 | - |
| Net Cash Provided (Used) by Operating Activities | $ 299,291 | $ 2,132,635 | $ (1,050,313) | $ 21,320,260 | $ 2,719,528 |

The accompanying notes are an integral part of these financial statements.

## FIDUCIARY FUNDS

Custodial funds are used to account for assets held by the City as an agent for individuals, private organizations, and other governments. The financial activities of these funds are excluded from the Government-wide financial statements but are presented in separate Fiduciary Fund financial statements.

The Fiduciary Funds include the following Custodial Funds:

**Property and Business Improvement District #5 (PBID)**
The City collects the district's assessments on real property in the district to improve the district. The effective dates for the district are January 1, 2020 through December 31, 2029.

**Village West Improvement District (Village West)**
The City collects the district's assessments on real property in the district to repay bonds for the repair of a private street.

**Orchard Walk Underground Utilities District (Orchard Walk)**
The City collects the district's assessments on real property in the district to pay for underground utilities.

**Atwood Water Main Assessment District (Atwood)**
The City collects the district's assessments on real property in the district to repay bonds for connection to the Cal Water main extension.

**Laura Water Main Assessment District (Laura)**
The City collects the district's assessments on real property in the district to repay bonds for connection to the Cal Water main extension.

**Visalia Tourism & Marketing District (VTMD)**
The City collects the district's assessments on room nights in the district to pay for promotion of travel and tourism specific to Visalia.

The Fiduciary Funds also include the following Private Purpose Trust Fund:

**Successor Agency**
The Successor Agency is responsible for the wind down of the affairs of the dissolved Redevelopment Agency of the City of Visalia (RDA). It is responsible for fulfilling the obligations of the former RDA and is also responsible for revenue collection, maintaining bond reserves, and disposing of excess property. The Successor Agency is overseen by an oversight board which is comprised primarily of representatives of other affected taxing agencies and the City.

**CITY OF VISALIA**
**STATEMENT OF FIDUCIARY NET POSITION**
**FIDUCIARY FUNDS**
**JUNE 30, 2022**

| | Custodial Funds | Successor Agency Private Purpose Trust Fund |
|---|---|---|
| **ASSETS** | | |
| Cash and Investments (Note 3) | $ 486,041 | $ 178,400 |
| Restricted Cash and Investments (Note 3) | - | 495,207 |
| Accounts Receivable | 164,752 | - |
| District Assesment Receivable | 106,014 | - |
| Notes and Loan Receivable (Note 5) | - | 125,951 |
| Land Held For Resale | - | 2,824,503 |
| Total Assets | 756,807 | 3,624,061 |
| **LIABILITIES** | | |
| Accounts, Interest, and Contracts Payable | 72,826 | 41,690 |
| Deposits | 41,124 | - |
| Due to City | 113,383 | - |
| Long - Term Liabilities (Note 7): | | |
| Due Within One Year | - | 338,346 |
| Due in More Than One Year | - | 14,146,119 |
| Total Long - Term Liabilities | - | 14,484,465 |
| Total Liabilities | 227,333 | 14,526,155 |
| **NET POSITION** | | |
| **Restricted for:** | | |
| Held in Trust | - | (10,902,094) |
| Individuals, Organizations, and Other Governments | 529,474 | - |
| Total Net Position | $ 529,474 | $ (10,902,094) |

The accompanying notes are an integral part of these financial statements.

**CITY OF VISALIA**
**STATEMENT OF CHANGES IN FIDUCIARY NET POSITION**
**FIDUCIARY FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Custodial Funds | Successor Agency Private Purpose Trust Fund |
|---|---|---|
| **Additions** | | |
| Redevelopment Property Taxes Trust Funds | $ - | $ 1,021,614 |
| Use of Money and Property | 188 | 27,935 |
| Revenue from District Assessments | 1,444,064 | - |
| Miscellaneous Revenue | 86,877 | 1,819 |
| Total Additions | 1,531,129 | 1,051,368 |
| **Deductions** | | |
| Obligation Requirements | | |
| Interest on Bonds and Notes Payable | 22,680 | 358,981 |
| Total Obligation Requirements | 22,680 | 358,981 |
| Administrative Expenses | 9,570 | 29,908 |
| Total Administrative Expenses | 9,570 | 29,908 |
| Distribution of District Assessment | 1,313,630 | - |
| Total Distribution of District Assessment | 1,313,630 | - |
| Total Deductions | 1,345,880 | 388,889 |
| Change in Net Position | 185,249 | 662,479 |
| Net Position - Beginning of Year | 344,225 | (12,012,668) |
| Prior Period Adjustment (Note 14) | - | 448,095 |
| Net Position (Deficit) - Beginning of Year, as restated | 344,225 | (11,564,573) |
| Net Position (Deficit) - End of Year | $ 529,474 | $ (10,902,094) |

The accompanying notes are an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

VISALIA
Founded 1852

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VISALIA
Founded 1852

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The City of Visalia, California ("the City") was founded in 1852 and incorporated in 1874. It became a charter city in 1923. The City operates under the Council-Manager form of government and provides the following services: public safety (police and fire), highways and streets, wastewater, solid waste, transit, street sweeping, airport facilities, culture-recreation, public improvements, planning and zoning, general administration services, and redevelopment.

The financial statements and accounting policies of the City conform with generally accepted accounting principles in the United States of America applicable to governments. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. Significant accounting policies are summarized below.

A. Reporting Entity

As required by generally accepted accounting principles in the United States of America, these financial statements present the City and its component units, entities for which the City is considered to be financially accountable. Blended component units, although legally separate entities, are in substance, part of the City's operations and so data from these units are combined with data of the primary government. Each component unit has a June 30 year-end. The blended component unit included in the City's financial statements is identified below with a brief explanation of the reason for its inclusion.

The **Visalia Public Finance Authority** (VPFA) was established pursuant to a joint exercise of powers dated February 1991, by and between the City and the Visalia Community Redevelopment Agency. The VPFA has the power to issue bonds to pay the cost of any public capital improvements. The VPFA is controlled by the City and has the same governing body as the City, which also performs accounting and administrative functions for the VPFA. The financial activities of the VPFA are included in the 2014 Refunding Certificates of Participation Debt Service Fund and the Convention Center Enterprise Fund.

Financial statements or financial information for the above component unit may be obtained from the City of Visalia at 707 West Acequia, Visalia, California 93291.

The financial statements exclude the following:

On June 2, 2003, the **Visalia Civic Facilities Authority** (VCFA) joint powers agreement was established by the City and the Visalia Unified School District (VUSD). The VCFA has the authority to issue bonds, incur indebtedness, and enter into agreements to acquire real property. The VCFA is administered by the Board of Directors, which consists of four members, two from the City Council and two from the VUSD. The VCFA is not a component unit of the City.

The **Downtown Improvement District** was incorporated under the Nonprofit Public Benefit Corporation Law of the State of California for the purpose of making improvements in the City's downtown area. The City collects the district's assessment revenue on behalf of the district. The district has the sole discretion on how revenues are to be spent. A twenty-one member Board, comprised of mainly downtown land and business owners, governs the district. A Council member is a sitting member of the Board. The district is accounted for in the Property and Business Improvement District Agency Funds. The district is not a component unit of the City.

The **Village West Assessment District** (VWAD) was established to collect the district's assessments on real property in the district to repay bonds for the repair of a private street. The VWAD is not a component unit of the City.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

A. Reporting Entity (Continued)

The **Orchard Walk Underground Utilities District** (OWUUD**)** was established to collect assessments on real property in the district to repay bonds for underground utilities. The OWUUD is not a component unit of the City.

The **Atwood Assessment District** (AAD) was established to collect assessments on real property in the district to repay bonds for Cal Water main extensions. The AAD is not a component unit of the City.

The **Laura Assessment District** (LAD) was established to collect assessments on real property in the district to repay bonds for Cal Water main extensions. The LAD is not a component unit of the City.

The **Visalia Tourism & Marketing District** (VTMD) was established to collect assessments on room nights in the district to pay for promotion of travel and tourism specific to Visalia. The VTMD is not a component unit of the City.

The **Visalia Redevelopment Successor Agency** (Successor Agency) accounts for assets transferred from the former redevelopment agency (RDA) which was dissolved as of January 31, 2012. The sole purpose of this fund is to retire debt of the former RDA.

B. Basis of Presentation

The City's Basic Financial Statements are prepared in accordance with generally accepted accounting principles in the United States of America. The Governmental Accounting Standards Board is the acknowledged standard-setting body for establishing accounting and financial reporting standards followed by governmental entities in the United States of America.

The accompanying financial statements are presented on the basis set forth in Governmental Accounting Standards Board Statements No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*; No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*; No. 36, *Recipient Reporting for Certain Non-exchange Revenues, an Amendment of GASB Statement No. 33*; No. 37, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments; Omnibus*; and No. 38, *Certain Financial Statement Note Disclosures*.

***Government-wide Statements:*** The Statement of Net Position and the Statement of Activities display information about the primary government (the City and its component unit). These statements include the financial activities of the overall City government, except for fiduciary activities. Certain eliminations have been made as prescribed by GASB statement No. 34 to minimize the double counting of internal activities in regard to inter-fund activities, payables and receivables. All internal balances in the Statement of Net Position have been eliminated except those representing balances between the governmental activities and the business-type activities, which are presented as internal balances and eliminated in the total primary government column. In the Statement of Activities, internal fund transactions have been eliminated; however, those transactions between governmental and business-type activities have not been eliminated. The following inter-fund activities have been eliminated:

- Due to/from other funds
- Advances to/from other funds
- Transfers in/out

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

B. Basis of Presentation (Continued)

These statements distinguish between the *governmental* and *business-type activities* of the City. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

The Statement of Activities presents a comparison between direct expenses and program revenues for each segment of the business-type activities of the City and for each function of the City's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) charges paid by the recipients for goods or services offered by the programs, (b) grants and contributions that are restricted to meeting the operational needs of a particular program and (c) fees, grants and contributions that are restricted to financing the acquisition or construction of capital assets. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

***Fund Financial Statements:*** The fund financial statements provide information about the City's funds, including fiduciary funds and the blended component unit. Separate statements for each fund category - *governmental, proprietary*, and *fiduciary* - are presented. The emphasis of fund financial statements is on major individual governmental and enterprise funds, each of which is displayed in a separate column. All remaining governmental and enterprise funds are aggregated and reported as non-major funds.

Proprietary funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the City's enterprise funds and internal service funds are charges to customers for sales and services. Operating expenses for enterprise funds and internal service funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

C. Major Funds

GASB Statement No. 34 defines major funds and requires that the City's major governmental and business-type funds be identified and presented separately in the fund financial statements. All other funds, called non-major funds, are combined, and reported in a single column, regardless of their fund type.

Major funds are defined as funds that have either assets, liabilities, revenues, or expenditures/expenses equal to ten percent of their fund type total and five percent of the grand total. The General Fund is always a major fund. The City may also select other funds it believes should be presented as major funds.

The City reported the following major governmental funds in the accompanying financial statements.

Governmental major funds include:
**General Fund** is used to account for all the general revenues of the City not specifically levied or collected for other City funds and their related expenditures. The General Fund accounts for all financial resources of a governmental unit which are not accounted for in another fund. The General Fund includes the Emergency Reserve Fund.

**Measure N - Special Revenue Fund** is used to account for increased Police, Fire, Streets, and Parks essential services. Financing is provided by the ½ cent sales tax ballot measure (N) approved by voters during the November 8, 2016 election.

**Housing & Community Grant - Special Revenue Fund** is used to account for the affordable housing and public service needs of the City's low and moderate income households. Financing is provided by Community Development Block Grants (CDBG), the Home Investment Partnership Program (HOME), Neighborhood Stabilization Program (NSP) and

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

C. Major Funds (Continued)

fines charged for substandard housing and abandoned vehicle abatement. Also, within the CDBG, HOME and NSP programs, when money that was previously loaned out is paid back; it again becomes available for use in the rehabilitation and development programs.

**Housing Successor Agency - Special Revenue Fund** accounts for assets transferred from the former low/mod redevelopment housing assets of the former Redevelopment Agency which was dissolved as of January 31, 2012. The use of these assets is for affordable housing as governed by redevelopment law before the dissolution. Revenue earned in this fund is derived from the receipt of payment on notes and loans receivable outstanding in the fund.

**American Rescue Plan Act - Special Revenue Fund e**stablished to track and account for American Rescue Plan Act federal grant funding. Monies can only be used according to the plan guidelines.

**Transportation - Capital Project Fund** is used to account for the financing and construction of streets, roads, and various transportation infrastructure and facilities. Funding is provided by Transportation Impact Fees.

**Civic Center - Capital Project Fund** is used to account for the construction of the Civic Center and related capital improvement projects. Revenue is collected from land sales, one time monies such as incentive revenues and General Fund surplus or other transfers authorized by City Council.

The City reported the following major enterprise funds in the accompanying financial statements.

Enterprise major funds include:
**Water Reclamation Facility Fund** is used to account for the collection, treatment and disposal of wastewater. Revenue is provided by user charges and impact fees as well as limited grant funding. Formerly known as the Wastewater Fund.

**Storm Sewer Maintenance Fund** is used to account for the operations of the City's storm and sewer drain activity. Revenue is provided by user charges and impact fees as well as limited grant funding.

**Solid Waste Fund** is used to account for the operations of collecting and disposing of solid waste and street sweeping activities. Revenues are provided by user charges and limited grant funding.

**Transit Fund** is used to account for the operations of the City's transit activities. Revenue is provided by state transportation funds, federal grants, and passenger fares.

The City also reports the following fund types:

**Internal Service Funds** The funds account for fleet services, vehicle replacement, information services, risk management, health benefits, compensated absences, and building maintenance; all of which are provided to other departments on a cost-reimbursement basis.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

C. Major Funds (Continued)

**Fiduciary Funds** Custodial and Private Purpose Trust Funds are used to account for assets held by the City as an agent for individuals, private organizations, and other governments. Custodial funds use the economic resources measurement focus. The financial activities of these funds are excluded from the Government-wide financial statements but are presented in separate Fiduciary Fund financial statements. Custodial Funds maintained by the City are the Property and Business Improvement District #5 Funds, Village West Improvement District, Orchard Walk Underground Utilities District, Atwood Water Main Assessment District, Laura Water Main Assessment District, and the Visalia Tourism & Marketing District. A Private Purpose Trust Fund maintained by the City is the Redevelopment Successor Agency.

D. Basis of Accounting

The government-wide and proprietary financial statements are reported using the *economic resources measurement focus* and the *full accrual basis* of accounting. The Custodial funds use the economic resources measurement focus and are also reported using the full accrual basis of accounting. Revenues are recorded when *earned* and expenses are recorded at the time liabilities are *incurred*, regardless of when the related cash flows take place.

Governmental funds are reported using the *current financial resources measurement focus* and the *modified accrual basis* of accounting. Under this method, revenues are recognized when *measurable* and *available*. The City considers all revenues reported in the governmental funds to be available if the revenues are collected within ninety days after year-end. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. Governmental capital asset acquisitions are reported as *expenditures* in governmental funds. Proceeds of governmental long-term debt and acquisitions under capital leases are reported as *other financing sources*.

Those revenues susceptible to accrual are federal and state grants and subventions, property taxes, sales taxes, franchise taxes, transient occupancy taxes, certain charges for services and interest revenue. Fines, licenses, and permits, and charges for services are not susceptible to accrual because they are not measurable until received in cash.

Non-exchange transactions, in which the City gives or receives value without directly receiving or giving equal value in exchange, include taxes, grants, entitlements, and contributions. On the accrual basis of accounting, revenue from taxes is recognized in the fiscal year for which the taxes are levied or assessed. Revenue from grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

The City may fund programs with a combination of cost-reimbursement grants, categorical block grants, and general revenues. Thus, both restricted and unrestricted net position may be available to finance program expenditures. The City's policy is to first apply restricted grant resources to such programs, followed by general revenues if necessary. Certain indirect costs are included in program expenses reported for individual functions, activities, and interest.

E. Property Tax

Tulare County (the County) assesses properties, and it bills, collects, and distributes property taxes to the City. The County remits the taxes periodically throughout the year, as they are paid, with the largest amounts in December and April of each year. Secured and unsecured property taxes are levied on January 1 of the preceding fiscal year.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

E. Property Tax (Continued)

Secured property tax is due in two installments, on November 1 and March 1, and becomes a lien on those dates. It becomes delinquent on December 10 and April 10, respectively. Unsecured property tax is due on July 1 and becomes delinquent on August 31. Collection of delinquent accounts is the responsibility of the County. Delinquent property taxes are remitted by the County, to the City, periodically throughout the year as they are paid.

The term "unsecured" refers to taxes on personal property other than real estate, land and buildings. These taxes are secured by liens on the property being taxed. Property tax revenues are recognized by the City in the fiscal year they are assessed provided they become available as defined above.

F. Compensated Absences

Compensated absences comprise unused vacation leave, vested sick pay and certain compensated time off, which are accrued as earned. An employee retiring with 10 years or more of continuous service with the City will be compensated for unused sick leave at 30% of its value on their retirement date. An employee resigning from the City in good standing with 20 years or more of continuous service with the City will be compensated for unused sick leave at 30% of its value on their resignation date. The City's liability for compensated absences is recorded in Proprietary Funds and Internal Service Funds as appropriate. The liability for compensated absences is determined annually. Compensated absences are liquidated by the fund that has recorded the liability. The governmental activities compensated absences are liquidated by the Compensated Absences Internal Service Fund.

G. Land Held for Redevelopment

Land held for redevelopment is stated at the lower of historical cost or net realizable value, if estimable.

H. Capital Assets

Capital assets, in general, are those purchased or acquired with an original cost of $5,000 or more. Infrastructure, Land, and technology equipment are included regardless of cost. All capital assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Donated capital assets, donated works of art and similar items, and capital assets received in a service concession arrangement are reported at acquisition value.

With the implementation of GASB Statement No. 34 during the 2002-03 fiscal year, the City has recorded all its public domain (infrastructure) capital assets, which include roads, bridges, curbs and gutters, streets and sidewalks, drainage systems and lighting systems. GASB Statement No. 34 requires that all capital assets with limited useful lives be depreciated over their estimated useful lives.

The purpose of depreciation is to spread the cost of capital assets equitably among all users over the life of these assets. The amount charged to depreciation expense each year represents that year's pro rata share of the cost of capital assets. Depreciation is calculated using the straight-line method, which means the cost of the asset is divided by its expected useful life in years and the result is charged to expense each year until the asset is fully depreciated. The City has assigned the standard useful lives listed below to capital assets. Several asset categories have ranges for the useful lives to cover a wide range of assets that are listed in each asset class. The useful life will be consistent for each individual type of asset.

| | |
|---|---|
| Buildings, storage buildings, and restrooms | 10 - 50 years |
| Improvements other than buildings | 20 - 40 years |
| Infrastructure | 40 – 100 years |
| Machinery, equipment, and vehicles | 2 - 25 years |

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

H. Capital Assets (Continued)

The City of Visalia Capital Asset Capitalization Policy, which contains more detail concerning the standard useful lives of individual asset types within the categories listed above, may be obtained from the City of Visalia at 707 West Acequia, Visalia, California 93291.

Major outlays for capital assets and improvement are capitalized as projects are constructed.

Some capital assets may be acquired using federal and state grant funds, or they may be contributed by developers or other governments. GASB Statement No. 34 requires that these contributions be accounted for as revenues at the time the capital assets are contributed.

I. Inventory

Inventory is comprised of nuts available for sale that the City has harvested and processed from City owned farmlands. This inventory is currently in storage. The method of valuation of the inventory was to take the number of pounds in storage as of June 30, 2022 and to multiply it by the average pool inventory value per pound, using level 2 inputs from Atlas World Food & Agriculture. As of June 30, 2022, nut inventory consisted of 21,272 pounds of walnuts valued at $76,500 and 65,238 pounds of pecans valued at $185,914, for a total value of $262,414. The Governmental funds account for $221,595 of the total value with $136,564 in the General Fund and $85,031 in the Groundwater Recharge Special Revenue fund. The Proprietary funds account for $40,819 of the total value with $20,053 in the Water Reclamation Facility fund and $20,766 in the Storm Sewer Maintenance Fund.

J. Fund Balance

In the Fund financial statements, governmental funds report fund balance as nonspendable, restricted, committed, assigned or unassigned. Each of these components of fund balance is classified based primarily on the extent to which the City is bound to honor constraints on how specific amounts can be spent.

1. Nonspendable Fund Balance – amounts that are inherently nonspendable such as prepaids, long term receivables, advances, and supplies.

2. Restricted Fund Balance – amounts that have externally enforceable limitations on use that are either imposed by law or constrained by grantors, contributors, or laws and regulations of other governments.

3. Committed Fund Balance – amounts that can only be used for specific purposes determined by resolution of the City's highest level of decision-making authority, the City Council. These committed amounts cannot be used for any other purpose unless the City Council removes or changes the specified use through a resolution. The resolution must occur prior to the end of the reporting period; however, the amount can be determined subsequently.

4. Assigned Fund Balance - amounts that are constrained by the City's *intent* to be used for specific purposes, but are neither restricted nor committed, should be reported as assigned fund balance. The intent can be expressed by the City Council itself or by an official to which the governing body has delegated the authority.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

J. Fund Balance (Continued)

5. Unassigned Fund Balance - the residual positive net resources of the General Fund in excess of what can properly be classified in one of the other four categories. This amount is reported only in the General Fund except in cases of negative fund balance. Negative fund balances in other governmental funds are reported as Unassigned Fund Balance.

The City Council establishes, modifies, or rescinds fund balance commitments and assignments by passage of an ordinance or resolution. Assignments may be established and modified by the City Council, City Manager, or Finance Director.

The accounting policies of the City consider restricted fund balance to have been spent first when expenditure is incurred for purposes for which both restricted and unrestricted fund balance is available. Similarly, when an expenditure is incurred for purposes for which amounts in any of the unrestricted classifications of fund balance could be used, the City considers committed amounts to be reduced first, followed by assigned amounts and then unassigned amounts. This Fund Balance policy was established by the City Council June 20, 2011.

K. Net Position

In governmental-wide and proprietary fund financial statements, net positions are categorized as follows:

***Net Investment in Capital Assets*** - This component of net position consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of debt that are attributable to the acquisition, construction, or improvement of those assets and retention payable.

***Restricted*** - This component of net position consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets.

***Unrestricted*** - This component of net position is the amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

When expenses are incurred for purposes for which both restricted and unrestricted net position are available, the City's policy is to apply restricted net position first, then unrestricted net position as they are needed.

L. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels based on the extent to which inputs used in measuring fair value are observable in the market.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 inputs are inputs (other than quoted prices included within Level 1) that are observable for an asset or liability, either directly or indirectly.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

L. Fair Value Measurements (Continued)

Level 3 inputs are unobservable inputs for an asset or liability.

If the fair value of an asset or liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level input that is significant to the entire measurement.

M. Encumbrances

The City uses an encumbrance system as an extension of normal budgetary accounting for governmental funds. Under this system purchase orders, contracts, and other commitments for the expenditure of monies are recorded in order to reserve that portion of applicable appropriations. Encumbrances outstanding at year-end are recorded as restricted, committed, or assigned fund balance, depending on the classification of the resources to be used to liquidate the encumbrance, since they do not constitute expenditures or liabilities. Outstanding encumbrances at year-end are automatically re-appropriated for the following year. Unencumbered and unexpended appropriation lapse at year end except for capital which is rolled to the next fiscal year until project completion. Encumbrances outstanding as of June 30, 2022 were as listed below:

| | Amount |
|---|---|
| General Fund | $ 595,953 |
| Measure N | 9,373,046 |
| Housing & Community Grants | 1,087,210 |
| Housing Successor Agency | 225,090 |
| American Rescue Plan | 977,315 |
| Transportation | 404,370 |
| Non-Major Governmental Funds | 10,247,748 |
| Water Reclamation Facility | 1,616,510 |
| Storm Sewer Maintenance | 52,211 |
| Solid Waste | 2,555,259 |
| Transit | 2,281,308 |
| Convention Center | 9,894 |
| Airport | 114,288 |
| Vehicle Replacement | 89,218 |
| Information Services | 56,401 |
| Total | $ 29,685,821 |

N. Leases (GASB 87 – Implemented in FY 21-22)

**Lessee**

The City recognizes lease liabilities and the right-to-use lease assets in the government-wide financial statements. The City currently has lease obligations for buildings and land with land improvements.

At the commencement of a lease, the City initially measures the lease liability at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of the lease payments made.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

N. Leases (Continued)

Lease assets are recorded at the amount of the initial measurement of the lease liabilities. Lease assets are amortized using the straight-line method over the lease term as there are currently no purchase options associated with any of the leases.

In calculating the lease liability and lease asset, the City uses key estimates and judgements for (1) the discount rate it uses to discount the expected lease payments to present value, (2) lease term, and (3) lease payments.

- The City uses the incremental borrowing rate provided by the State of California as the discount rate. For this fiscal year the rates were as follows: .20% for a lease term of 0-60 months; .90% for a lease term of 61-120 months; and 1.50% for a lease term of 121 months or more.

- The lease term includes the noncancellable period of the lease as well as any options to extend the lease if the City feels that it will be exercised. Lease payments included in the measurement of the lease liability are composed of fixed payments.

- The City monitors situations that would require a remeasurement of a lease and will remeasure a lease asset and liability if the situation is expected to significantly affect the amount of the lease liability.

- Lease assets are reported as right to use along with other capital assets and lease liabilities are reported with long-term obligations on the statement of net position.

**Lessor**

The City is a lessor for leases of buildings, office and commercial space, and land. The City recognizes leases receivable and deferred inflows of resources in the financial statements.

At the commencement of a lease, the City initially measures the lease receivable at the present value of payments expected to be received during the lease term. Subsequently, the lease receivable is reduced by the principal portion of lease payments received.

The deferred inflows of resources are initially measured as the initial amount of the lease receivable. The deferred inflows of resources are recognized as revenue over the life of the lease term in a systematic and rational method.

In calculating the lease receivable and deferred inflows of resources, the City uses key estimates and judgements for (1) the discount rate it uses to discount the expected lease receipts to present value, (2) lease term, and (3) lease receipts.

- The City uses the incremental borrowing rate provided by the State of California as the discount rate. For this fiscal year the rates were as follows: .20% for a lease term of 0-60 months; .90% for a lease term of 61-120 months; and 1.50% for a lease term of 121 months or more.

- The lease term includes the noncancellable period of the lease as well as any options to extend the lease if the City feels that it will be exercised. Lease receipts included in the measurement of the lease receivable are composed of fixed payments from the lessee.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

N. Leases (Continued)

- The City monitors situations that would require a remeasurement of a lease and will remeasure the lease receivable and deferred inflows of resources if the situation is expected to significantly affect the amount of the lease receivable.

O. Implementation of Accounting Pronouncements

The following GASB Statements has been implemented in the current financial statements:

GASB Statement No. 87, *Leases.*

The objective of the Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. The provisions of this statement are effective for fiscal year 2021-22. The City has implemented this statement for the June 30, 2022 year end.

GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*

The objectives of this statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. The provisions of this statement are effective for fiscal year 2021-22. There was no effect on the financial statements as a result of implementing this statement.

GASB Statement No. 92, *Omnibus 2020*

The objectives of this statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. This statement addresses a variety of topics. The provisions of this statement are effective for fiscal year 2021-22. There was no effect on the financial statements as a result of implementing this statement.

GASB Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation*

The primary objectives of this statement are to (1) increase consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a governing board typically would perform; (2) mitigate costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements; and (3) enhance the relevance, consistency, and comparability of the accounting and financial reporting for Internal Revenue Code (IRC) Section 457 deferred compensation plans (Section 457 plans) that meet the definition of a pension plan and for benefits provided through those plans. The provisions of this statement are effective for fiscal year 2021-22; paragraphs 4 and 5 were effective in fiscal year 2019-20. There was no effect on the financial statements as a result of implementing this statement.

P. Future GASB Pronouncements

The following GASB Statements will be implemented in future financial statements:

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

P. Future GASB Pronouncements (Continued)

GASB Statement No. 91, *Conduit Debt Obligations*

The primary objectives of this statement are to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity in practice associated with (1) commitments extended by issuers, (2) arrangements associated with conduit debt obligations, and (3) related note disclosures. The provisions of this statement are effective for fiscal year 2022-23. The City has elected not to implement GASB Statement No. 91 early and has not determined its effects on the City's financial statements.

GASB Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*

The primary objective of this statement is to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements (PPPs). The provisions of this statement are effective for fiscal year 2022-23. The City has elected not to implement GASB Statement No. 94 early and has not determined its effects on the City's financial statements.

GASB Statement No. 96, *Subscription-Based Information Technology Arrangements*

This statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). The provisions of this statement are effective for fiscal year 2022-23. The City has elected not to implement GASB Statement No. 96 early and has not determined its effects on the City's financial statements.

GASB Statement No. 99, *Omnibus 2022*

The objectives of this statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. This statement addresses a variety of topics. The provisions of this statement are effective for fiscal years 2022-23 and 2023-24. The City has elected not to implement GASB Statement No. 99 early and has not determined its effects on the City's financial statements.

GASB Statement No. 100, *Accounting Changes and Error Corrections*

The primary objective of these Statement is to enhance accounting and financial reporting requirements for accounting changes and error corrections to provide more understandable, reliable, relevant, consistent, and comparable information for making decisions or assessing accountability. The provisions of this statement are effective for fiscal year 2023-24. The City has elected not to implement GASB Statement No. 100 early and has not determined its effects on the City's financial statements.

GASB Statement No. 101, *Compensated Absences*

The objective of this Statement is to better meet the information needs of financial statement users by updating the recognition and measurement guidance for compensated absences. That objective is achieved by aligning the recognition and measurement guidance under a unified model and by amending certain previously required disclosures. The provisions of this statement are effective for fiscal year 2024-25. The City

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

P. Future GASB Pronouncements (Continued)

has elected not to implement GASB Statement No. 101 early and has not determined its effects on the City's financial statements.

Q. New Funds

During fiscal year 2021-22, the City created the Baseball Fund to account for the maintenance and improvements to the baseball facility. This fund is a non-major governmental fund.

**NOTE 2 - BUDGETS AND BUDGETARY ACCOUNTING**

A. Budgetary Information

Annual budgets are legally required to be adopted by the City Council for all funds to provide for operations, debt service, and capital expenditures of the City. Special Revenue Fund revenues are budgeted by entitlements, subventions, and grants; expenditures and transfers are budgeted based upon available fund resources, which include amounts for encumbrances from prior periods. The City adopts an operating budget for the General Fund; all Special Revenue Funds; all Debt Service Funds and all Capital Projects Funds.

Budgetary controls are set by the City Council within State guidelines. The budgetary basis of accounting is consistent with accounting principles generally accepted in the United States of America applicable to the City's financial statements.

The City Council adopts an operating budget at the beginning of the City's fiscal year. The resolution approving the budget authorizes the City Manager to transfer appropriations within fund budgets including salary, capital accounts, and staffing levels provided that total appropriations are not increased. The legally adopted budget requires expenditures not to exceed total appropriations in each fund. Therefore, budget control is at the fund level, and resides with the Department Head responsible for that fund. The City Council is required to intervene to increase or decrease the adopted budget. Also, City Council approval is required to spend reserves from any fund.

The City adopts a two-year budget. The operating and capital expenditures have two mid-year reviews in each March and one mid-cycle review in June. The City Council is authorized to make appropriation adjustments to the budget during the year as deemed necessary.

**NOTE 2 - BUDGETS AND BUDGETARY ACCOUNTING** (Continued)

B. Excess of Expenditures

The expenditures of the funds below exceeded their appropriated expenditures as follows. However, sufficient additional resources were available to fund these expenditures.

| | | |
|---|---|---|
| Major Funds: | | |
| *General Fund | $ | 1,378,643 |
| *Measure N | $ | 502,908 |
| American Rescue Plan | $ | 263,484 |
| Civic Center | $ | 6,503 |
| Non-Major Funds: | | |
| Special Revenue Funds: | | |
| Kaweah Lake and Local Stormwater Maintenanc | $ | 1,398 |
| Northeast Area | $ | 41 |
| Grant & Loan Funds | $ | 7,301 |
| Golf Course | $ | 8,280 |
| Oak Tree Preservation | $ | 7,306 |
| Conservation | $ | 48 |
| Capital Projects Funds: | | |
| Public Safety Impact Fee | $ | 1,125 |
| Facility Improvements | $ | 155 |
| Sports Complex | $ | 114 |
| Animal Control Reserve | $ | 49 |
| Baseball | $ | 196,151 |

*Salary increases were not budgeted at the time of budget adoption.

**NOTE 3 - CASH AND INVESTMENTS**

The City pools cash from all sources and all funds, except Cash with Fiscal Agents, so that it can be invested at the maximum yield, consistent with safety and liquidity, while individual funds can make expenditures at any time. Investments are carried at fair value.

The City's cash and cash equivalents for statement of cash flows purposes are considered to be cash on hand, demand deposits, restricted cash, and investments held in a cash management investment pool.

Cash and investments as of June 30, 2022, are classified in the Statement of Net Position as follows:

| | |
|---|---|
| Government-Wide Statement of Net Position: | |
| Cash and Investments | $ 469,394,847 |
| Restricted Cash and Investments | 4,762,378 |
| Fiduciary Funds Statement of Net Position: | |
| Cash and Investments | 664,441 |
| Restricted Cash and Investments | 495,207 |
| Total Cash and Investments | $ 475,316,873 |

**NOTE 3 - CASH AND INVESTMENTS** (Continued)

Cash and investments as of June 30, 2022, consist of the following:

| | |
|---|---|
| Cash on hand | $ 11,700 |
| Deposits with financial institutions | 10,989,623 |
| Investments | 464,315,550 |
| Total Cash and Investments | $ 475,316,873 |

A. Investments Authorized by the California Government Code and the City of Visalia's Investment Policy

The table below identifies the **investment types** that are authorized for the City of Visalia by the California Government Code (or the City of Visalia's investment policy, where more restrictive). The table also identifies certain provisions of the California Government Code (or the City of Visalia's investment policy, where more restrictive) that addresses **interest rate risk**, **credit risk**, and **concentration of credit risk**. This table does not address investments of debt proceeds held by bond trustees that are governed by the provisions of debt agreements with the City of Visalia, rather than the general provisions of the California Government Code or the City of Visalia's investment policy.

| Authorized Investment Type | Maximum Maturity | Maximum Percentage Of Portfolio * | Maximum Investment In One Issuer | Credit Risk |
|---|---|---|---|---|
| Local Agency Bonds | 5 years | None | None | None |
| U.S. Treasury Obligations | 5 years | None | None | None |
| U.S. Agency Securities | 5 years | None | None | None |
| Banker's Acceptances | 180 days | 40% | 30% | None |
| Commercial Paper | 270 days | 25% | 10% | AAA/Aaa |
| Negotiable Certificates of Deposit | 5 years | 30% | None | None |
| Repurchase Agreements | 1 year | 20% | None | None |
| Reverse Repurchase Agreements | 92 days | 20% of base value | None | None |
| Medium-Term Notes | 5 years | 30% | None | A |
| Mutual Funds | 5 years | 20% | 10% | AAA/Aaa |
| Money Market Mutual Funds | N/A | 20% | 10% | AAA/Aaa |
| Mortgage Pass-Through Securities | 5 years | 20% | None | None |
| County Pooled Investment Funds | N/A | None | None | None |
| Managed Investment Pools (CAMP) | N/A | None | None | None |
| Local Agency Investment Fund (LAIF) | N/A | None | $75M | None |

* Excluding amounts held by bond trustees that are not subject to California Government Code restrictions.

**NOTE 3 - CASH AND INVESTMENTS** (Continued)

B. Investments Authorized by Debt Agreements

Investment of debt proceeds held by the bond trustee are governed by provisions of the debt agreements, rather than the general provisions of the California Government Code or the City of Visalia's investment policy. The table below identifies the **investment types** that are authorized for investments held by the bond trustee. The table also identifies certain provisions of these debt agreements that address **interest rate risk**, **credit risk**, and **concentration of credit risk**.

| Authorized Investment Type | Maximum Maturity | Maximum Percentage Of Portfolio | Maximum Investment In One Issuer |
|---|---|---|---|
| Local Agency Bonds | 5 years | None | None |
| U.S. Treasury Obligations | 5 years | None | None |
| U.S. Agency Securities | 5 years | None | None |
| Banker's Acceptances | 180 days | 40% | 30% |
| Commercial Paper | 270 days | 25% | 10% |
| Negotiable Certificates of Deposit | 5 years | 30% | None |
| Repurchase Agreements | 1 year | 20% | None |
| Money Market Mutual Funds | N/A | None | None |
| Mortgage Pass-Through Securities | 5 years | 20% | None |
| Local Agency Investment Fund (LAIF) | N/A | None | None |
| Investment Contracts | 30 years | None | None |

C. Disclosures Relating to Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. One of the ways that the City of Visalia manages its exposure to interest rate risk is by purchasing a combination of shorter term and longer-term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time as necessary to provide the cash flow and liquidity needed for operations. The City of Visalia monitors the interest rate risk inherent in its portfolio by measuring the weighted average maturity of its portfolio. The City of Visalia has no specific limitations with respect to this metric.

| Investment Type | | Balance at 06/30/2022 | Weighted Average Maturity (in Days ) | % of Investments |
|---|---|---|---|---|
| Federal Agency Securities | $ | 157,636,189 | 234.23 | 33.95% |
| U.S. Treasuries | | 54,170,515 | 85.20 | 11.67% |
| Local Agency Investment Fund | | 72,244,010 | - | 15.56% |
| California Asset Management Program | | 3,518,177 | - | 0.76% |
| Corporate Medium-Term Notes | | 91,669,034 | 154.75 | 19.74% |
| Municipal Bonds | | 84,260,270 | 169.98 | 18.15% |
| Local Agency Bonds | | 313,462 | 1.42 | 0.06% |
| Held by Bond Trustee: | | | | |
| Money Market Funds | | 503,893 | 0.02 | 0.11% |
| Total | $ | 464,315,550 | | |

**NOTE 3 - CASH AND INVESTMENTS** (Continued)

D. Investments with Fair Values Highly Sensitive to Interest Rate Fluctuations

As of June 30, 2022, and during the 2021-2022 fiscal year, the City of Visalia did not hold or purchase investments that were highly sensitive to interest rate fluctuations (to a greater degree than already indicated in the information provided above), such as interest only treasury strips or mortgage-backed securities.

E. Disclosures Relating to Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Presented below is the minimum rating required by (where applicable) the California Government Code, the City of Visalia's investment policy, or debt agreements, and the actual rating as of year-end for each investment type. The column marked "not rated" identifies those investment types for which GASB Statement No. 40 does not require disclosure as to credit risk:

| Investment Type | | Minimum Legal Rating | *Moody's Rating* | *Standard & Poors Rating* | *% of Portfolio* |
|---|---|---|---|---|---|
| Federal Agency Securities | $ 157,636,189 | N/A | Aaa | AA+ | 33.95% |
| U.S. Treasuries | 54,170,515 | N/A | Aaa | Not Rated | 11.67% |
| Corporate Medium-Term Notes | 999,970 | A | Aa2 | AA | 0.22% |
| Corporate Medium-Term Notes | 7,639,030 | A | A1 | AA | 1.65% |
| Corporate Medium-Term Notes | 2,758,680 | A | Aa3 | AA- | 0.59% |
| Corporate Medium-Term Notes | 4,982,870 | A | A1 | AA- | 1.07% |
| Corporate Medium-Term Notes | 13,402,060 | A | A1 | A+ | 2.89% |
| Corporate Medium-Term Notes | 8,421,485 | A | A2 | A+ | 1.81% |
| Corporate Medium-Term Notes | 10,791,590 | A | A1 | A | 2.32% |
| Corporate Medium-Term Notes | 12,988,668 | A | A2 | A | 2.80% |
| Corporate Medium-Term Notes | 12,872,710 | A | A3 | A | 2.77% |
| Corporate Medium-Term Notes | 11,463,696 | A | A2 | A- | 2.47% |
| Corporate Medium-Term Notes | 2,347,975 | A | A3 | A- | 0.51% |
| Corporate Medium-Term Notes | 3,000,300 | A | A1 | BBB+ | 0.65% |
| Local Agency Investment Fund | 72,244,010 | N/A | Not Rated | Not Rated | 15.56% |
| California Asset Management Prograı | 3,518,177 | N/A | Not Rated | Not Rated | 0.76% |
| Municipal Bonds | 3,340,373 | A | Aaa | AAA | 0.72% |
| Municipal Bonds | 9,170,500 | A | Aa1 | AAA | 1.98% |
| Municipal Bonds | 6,413,769 | A | Not Rated | AAA | 1.38% |
| Municipal Bonds | 8,668,120 | A | Aaa | AA+ | 1.87% |
| Municipal Bonds | 802,672 | A | Not Rated | AA+ | 0.17% |
| Municipal Bonds | 3,342,736 | A | Aa1 | AA | 0.72% |
| Municipal Bonds | 1,452,855 | A | Aa2 | AA | 0.31% |
| Municipal Bonds | 3,370,364 | A | Not Rated | AA | 0.73% |
| Municipal Bonds | 35,629,527 | A | Aa2 | AA- | 7.67% |
| Municipal Bonds | 4,256,145 | A | Aa3 | AA- | 0.92% |
| Municipal Bonds | 3,122,959 | A | Aa3 | Not Rated | 0.67% |
| Municipal Bonds | 4,690,250 | A | Aa3 | A+ | 1.01% |
| Local Agency Bonds | 313,462 | N/A | Not Rated | Not Rated | 0.07% |
| Held by Bond Trustee: | | | | | |
| Money Market Funds | 503,893 | A | Aaa-mf | AAAm | 0.11% |
| Total | $ 464,315,550 | | | | 100.00% |

**NOTE 3 - CASH AND INVESTMENTS** (Continued)

F. Concentration of Credit Risk

The investment policy of the City of Visalia contains no limitations on the amount that can be invested in any one issuer beyond that stipulated by the California Government Code. Investments in any one issuer (other than external investment pools and debt explicitly guaranteed by the U.S. government) that represents 5% or more of the total City of Visalia investments are as follows:

| Issuer | Investment Type | Reported |
|---|---|---|
| Federal Home Loan Bank | Federal Agency Securities | $ 45,512,910 |
| Federal Farm Credit Bank | Federal Agency Securities | 40,743,924 |
| Federal National Mortgage Association | Federal Agency Securities | 29,346,286 |
| Federal Home Loan Mortgage Corporation | Federal Agency Securities | 42,033,069 |
| U.S. Treasuries | U.S. Treasuries | 54,170,515 |
| State of California Bonds | Municipal Bonds | 25,598,746 |
| Total | | $ 237,405,450 |

G. Custodial Credit Risk

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The California Government Code and the City of Visalia's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments, other than the following provision for deposits: The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The fair value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure City deposits by pledging first trust deed mortgage notes having a value of 150% of the secured public deposits.

GASB Statement No. 40 requires that the following disclosure be made with respect to custodial credit risks relating to deposits and investments: none of the City of Visalia's deposits with financial institutions in excess of federal depository insurance limits were held in uncollateralized accounts. As of June 30, 2022, none of the City of Visalia investments were held by the broker-dealer (counterparty) that was used by the City of Visalia to buy the securities.

H. Investment in State Investment Pool

The City of Visalia is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The fair value of the City of Visalia's investment in this pool is reported in the accompanying financial statements at amounts based upon the City of Visalia's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

**NOTE 3 - CASH AND INVESTMENTS** (Continued)

H. Investment in State Investment Pool (Continued)

The State Treasurer's Office reports its investments at fair value. The fair value of securities in the State Treasurer's pooled investment program, including LAIF, generally is based on quoted market prices. The State Treasurer's Office performs a quarterly fair market valuation of the pooled investment program portfolio. In addition, the State Treasurer's Office performs a monthly fair market valuation of all securities held against carrying cost. At June 30, 2022, these investments matured in an average of 311 days. These valuations and financial statements are posted to the State Treasurer's Office website at www.treasurer.ca.gov

I. Investment in California Asset Management Program

The City of Visalia is a voluntary participant in the California Asset Management Program (CAMP), which is a permitted investment under California Government Code 53601(p). CAMP is directed by a Board of Trustees, which is made up of experienced local government finance directors and treasurers.

J. Fair Value Measurements

The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure fair value of the assets. Level 1 inputs are quoted prices in an active market for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

The following is a summary of the fair value hierarchy of the fair value of investments of the City as of June 30, 2022:

| *Investments by Fair Value Level* | Level 1 | Level 2 | Total |
|---|---|---|---|
| Federal Agency Securities | $ - | $ 157,636,189 | $ 157,636,189 |
| U.S. Treasuries | 54,170,515 | - | 54,170,515 |
| Corporate Medium-Term Notes | - | 91,669,034 | 91,669,034 |
| Municipal Bonds | - | 84,260,270 | 84,260,270 |
| Held by Bond Trustee: | | | |
| Money market funds | - | 503,893 | 503,893 |
| Subtotal | $ 54,170,515 | $ 334,069,386 | 388,239,901 |
| *Investments Measured at Amortized Cost* | | | |
| Local Agency Bonds | | | 313,462 |
| Local Agency Investment Fund | | | 72,244,010 |
| California Asset Management Program | | | 3,518,177 |
| Total Investments | | | $ 464,315,550 |

U.S. Treasuries totaling $54.2 million, classified in Level 1 of the fair value hierarchy, are valued at quoted prices in active markets for identical assets. Federal agency securities totaling $157.6 million, corporate medium-term notes totaling $91.7 million, municipal bonds totaling $84.3 million, and money market funds held by the bond Trustee totaling $.5 million, classified in Level 2 of the fair value hierarchy, are valued using a matrix pricing technique. Matrix pricing is the process of estimating the fair value price of a bond based on the quoted prices of more frequently traded comparable bonds. The Local Agency Investment Fund, California Asset Management Program, and Local Agency Bonds are reported at amortized cost.

## NOTE 4 - INTERFUND TRANSACTIONS

### A. Transfers Among Funds

With City Council approval, resources may be transferred from one City fund to another. Transfers are used in cases when a fund subsidizes another fund as in the case of the General Fund subsidizing the Convention Center, Animal Control, and Baseball Funds. Transfers are also used between Funds to fund capital projects and debt service payments. Transfers between funds during the fiscal year ended June 30, 2022, were as follows:

| Fund Receiving Transfer | Fund Making Transfer | Amount Transferred | |
|---|---|---|---|
| **Governmental Funds:** | | | |
| General Fund | Grant & Loan Funds - Special Revenue | $ 134 | (B) |
| Housing & Community Grants | General Fund | 30,191 | (B) |
| **Debt Service Funds:** | | | |
| VPFA 2014 Refunding COP | General Fund | 127,488 | (C) |
| 2015 COP | General Fund | 591,165 | (C) |
| 2015 COP | Public Safety Impact Fee - Capital Projects | 414,541 | (C) |
| 2015 COP | Measure T Police - Special Revenue | 151,249 | (C) |
| **Capital Projects Funds:** | | | |
| Baseball | General Fund | 122,735 | (B) |
| Baseball | General Fund | 300,000 | (A) |
| Civic Center | General Fund | 14,221,739 | (A) |
| GOVERNMENTAL Funds Sub-Total | | 15,959,242 | |
| **Enterprise Funds:** | | | |
| Animal Control | General Fund | 1,051,148 | (B) |
| Animal Control | General Fund | 567,328 | (C) |
| Convention Center | General Fund | 250,000 | (A) |
| Convention Center | General Fund | 575,915 | (B) |
| Convention Center | General Fund | 1,091,559 | (C) |
| Storm Sewer Maintenance | Kaweah Lake and Local Storm Water Maintenance - Special Revenue | 300,000 | (B) |
| ENTERPRISE Funds Sub-Total | | 3,835,950 | |
| **Internal Service Funds:** | | | |
| Risk Management | General Fund | 5,000,000 | (B) |
| INTERNAL SERVICE Funds Sub-Total | | 5,000,000 | |
| | TOTAL TRANSFERS | $ 24,795,192 | |

(A) To fund capital expenses
(B) To fund operating expenses
(C) To fund debt service payments

**NOTE 4 - INTERFUND TRANSACTIONS** (Continued)

B. Long-Term Interfund Advances

At June 30, 2022, the funds below had advance balances which were not expected to be repaid within the next year.

| | Advances From Other Funds | Advances To Other Funds |
|---|---|---|
| General Fund | $ - | $ 1,389,252 |
| Special Revenue Funds: | | |
| Special Service Districts (Landscape & Lighting) (a) | 971,223 | - |
| Measure R - Regional (b) | 392,008 | - |
| Capital Projects Funds: | | |
| Government Facilities Impact Fee (Library) (c) | 26,021 | - |
| Total Advances | $ 1,389,252 | $ 1,389,252 |

The repayment plans for each of the above advances are as follows:

(a) To be repaid through higher assessment fees.

(b) To be repaid from future Measure R Sales Tax.

(c) To be repaid from future impact fees.

C. Internal Balances

Internal balances are presented in the Government-wide financial statements only. They represent the net interfund receivables and payables remaining after the elimination of all such balances within governmental and business-type activities.

## NOTE 5 - NOTES AND LOANS RECEIVABLE

### A. Current Year Transactions and Balances

| | Ref # | Issue Date | Maturity | Balance at June 30, 2021 as restated | Additions | Repayments | Balance at June 30, 2022 |
|---|---|---|---|---|---|---|---|
| GOVERNMENTAL ACTIVITIES | | | | | | | |
| General Fund | | | | | | | |
| * Visalia Successor Agency | - | - | - | $ 11,982,553 | $ 265,544 | $ 170,927 | $ 12,077,170 |
| Visalia Investment Associates | 13010-J13044 | April 2004 | June 2034 | 316,849 | - | 316,849 | - |
| Déjà Vu LP B153025 | 13010-J13084 | Jan 2018 | June 2023 | 15,845 | - | 7,923 | 7,922 |
| Déjà Vu LP B153018 | 13010-J13085 | Jan 2018 | June 2023 | 92,814 | - | 46,407 | 46,407 |
| Déjà Vu LP B153023 | 13010-J13086 | Jan 2018 | June 2023 | 40,021 | - | 20,010 | 20,011 |
| 101 NW 5th (SHE) | 13010-R93009 | Nov 2018 | Nov 2063 | 30,578 | - | 711 | 29,867 |
| 105 NW 5th (SHE) | 13010-R93010 | Nov 2018 | Nov 2063 | 30,578 | - | 711 | 29,867 |
| Subtotal General Fund | | | | 12,509,238 | 265,544 | 563,538 | 12,211,244 |
| * Beginning balance as restated (see Note 14 for Prior Period Adjustments) | | | | | | | |
| Housing & Community Grants | | | | | | | |
| 1001 N Jacob (TCHA) | 13010-R94101 | May 1996 | May 2024 | 7,400 | - | 2,400 | 5,000 |
| Fairview Village (KMC) | 13010-R94707 | Dec 1994 | Dec 2034 | 120,000 | - | - | 120,000 |
| Robinwood | 13010-J13503 | April 2007 | April 2036 | 649,988 | - | 43,333 | 606,655 |
| 1627 S Garden Public Facilty | 13010-J13505 | Aug 2019 | Aug 2039 | 380,000 | - | 20,000 | 360,000 |
| 1627 S Garden Public Facilty | 13010-J13505 | Aug 2019 | Aug 2039 | 251,750 | - | 13,250 | 238,500 |
| 101 N Strawberry | 13010-R93003 | June 2015 | Dec 2045 | 429,150 | - | - | 429,150 |
| SHE 517-519 N Encina | 13010-R93007 | May 2018 | May 2048 | 436,656 | - | - | 436,656 |
| Visalia Senior Housing III | 13010-J13057 | Jan 2007 | Jan 2062 | 2,720,193 | - | - | 2,720,193 |
| Court & Paradise Apts | 13010-J13504 | Nov 2010 | Nov 2066 | 500,000 | - | - | 500,000 |
| Highland Gardens | 13010-R92000 | Sep 2015 | Dec 2070 | 1,980,000 | - | - | 1,980,000 |
| 101 NW 5th (SHE) | 13010-R93009 | Aug 2019 | When Sold | 206,679 | - | - | 206,679 |
| 105 NW 5th (SHE) | 13010-R93010 | Aug 2019 | When Sold | 223,629 | - | - | 223,629 |
| 113 NW 5th (SHE) | 13010-R93011 | Aug 2019 | When Sold | 222,952 | - | - | 222,952 |
| 111 NW 5th (SHE) | 13010-R93012 | Aug 2019 | When Sold | 203,119 | - | - | 203,119 |
| 1105 N Court (SHE) | 13010-R93008 | Aug 2019 | When Sold | 217,419 | - | - | 217,419 |
| Lofts Project | 13010-CP0478 | Feb 2022 | Dec 2057 | - | 1,148,735 | - | 1,148,735 |
| Sequoia Village Project | 13010-CP0479 | April 2022 | Mar 2057 | - | 1,069,101 | - | 1,069,101 |
| Habitat for Humanity Assigned | 13411 | Various | Various | 175,481 | - | 24,467 | 151,014 |
| NSP | 13418 | Various | Various | 575,485 | - | 23,239 | 552,246 |
| CDBG | 13411 | Various | Various | 818,096 | - | 42,814 | 775,282 |
| Cal Home | 13412 | Various | Various | 561,332 | - | - | 561,332 |
| HOME | 13412 | Various | Various | 2,018,200 | - | 286,623 | 1,731,577 |
| Subtotal Housing & Community Grants | | | | 12,697,529 | 2,217,836 | 456,126 | 14,459,239 |
| Housing Successor Agency | | | | | | | |
| Visalia Successor Agency | - | - | - | 848,566 | - | 547,747 | 300,819 |
| Town Meadows (1) | 13010-J13030 | April 2001 | April 2025 | 114,000 | - | - | 114,000 |
| Kaweah Management (1) | 13010-J13019 | June 1996 | Nov 2025 | 250,000 | - | - | 250,000 |
| Encina Triplex | 13010-J13066 | Aug 2008 | Aug 2048 | 273,279 | - | 6,614 | 266,665 |
| Kimball Court (1) | 13010-J13020 | Aug 1999 | Aug 2054 | 605,438 | - | - | 605,438 |
| Downtown Senior Housing (1) | 13010-J13035 | April 2002 | April 2057 | 900,000 | - | - | 900,000 |
| Tulare County Housing Authority (1) | 13010-J13040 | Aug 2003 | Aug 2058 | 33,636 | - | 909 | 32,727 |
| Mill Creek Parkway $1.5M (KMC) | 13010-R09029 | Mar 2006 | Mar 2061 | 1,117,418 | - | 27,936 | 1,089,482 |
| Mill Creek Parkway $3.0M (KMC) | 13010-R09027 | Oct 2015 | Oct 2070 | 2,727,273 | - | 54,545 | 2,672,728 |
| Kaweah Management - East (1) | 13010-J13067 | Sep 2009 | June 2065 | 472,708 | - | - | 472,708 |
| Court & Paradise Apts | 13010-J13504 | Nov 2010 | Nov 2066 | 500,000 | - | - | 500,000 |
| 617 & 619 Santa Fe (KMC) | 13010-R09028 | July 2017 | July 2072 | 150,000 | - | - | 150,000 |
| 517-519 N Encina (SHE) | 13010-R93007 | May 2018 | May 2074 | 100,000 | - | - | 100,000 |
| 111 NW 5th (SHE) | 13010-R93011 | Nov 2018 | Nov 2063 | 30,578 | - | 711 | 29,867 |
| 113 NW 5th (SHE) | 13010-R93012 | Nov 2018 | Nov 2063 | 30,578 | - | 711 | 29,867 |
| 1105 N Court (SHE) | 13010-R93008 | Nov 2018 | Nov 2063 | 30,578 | - | 711 | 29,867 |
| 1029 W Goshen | 13418-R89000 | Jan 2011 | Jan 2066 | 133,095 | - | 2,954 | 130,141 |
| Lofts Project | 13010-CP0478 | Feb 2022 | Dec 2057 | - | 329,320 | - | 329,320 |
| East Visalia Redevelopment | 13413 | Various | Various | 32,461 | - | - | 32,461 |
| Habitat for Humanity Assigned | 13417 | Various | Various | 676,250 | - | 8,974 | 667,276 |
| Housing Fund | 13418 | Various | Various | 99,310 | - | 28,688 | 70,622 |
| Subtotal Housing Successor Funds | | | | 9,125,168 | 329,320 | 680,500 | 8,773,988 |

## NOTE 5 - NOTES AND LOANS RECEIVABLE (Continued)

| | Ref # | Issue Date | Maturity | Balance at June 30, 2021 as restated | Additions | Repayments | Balance at June 30, 2022 |
|---|---|---|---|---|---|---|---|
| Transportation Fund | | | | | | | |
| Central Ca Conf Assoc (B090414) | 13010-J13088 | Nov 2018 | June 2024 | 15,065 | - | 5,046 | 10,019 |
| Dillon Ent (B170632) | 13010-J13089 | Dec 2018 | June 2024 | 150,000 | - | 50,000 | 100,000 |
| COGO Prop (B180570) | 13010-J13090 | Aug 2018 | June 2024 | 10,510 | - | 10,510 | - |
| TRD Plaza LLC (B182646) | 13010-J13091 | May 2019 | June 2025 | 26,699 | - | 6,675 | 20,024 |
| El Centro Corner (B183341) | 13010-J13092 | May 2019 | June 2025 | 190,530 | - | 47,632 | 142,898 |
| NW Visalia Senior (B173132) | 13010-J13094 | Oct 2019 | June 2025 | 201,024 | - | 50,256 | 150,768 |
| J Beast LP (B193168) | 13010-J93168 | July 2020 | June 2026 | 140,932 | - | 28,186 | 112,746 |
| J Beast LP (B193169) | 13010-J93169 | July 2020 | June 2026 | 79,829 | - | 15,966 | 63,863 |
| Vaccinated LP (B201416) | 13010-J93170 | June 2021 | June 2027 | - | 172,763 | - | 172,763 |
| Vaccinated LP (B201417) | 13010-J93171 | June 2021 | June 2027 | - | 88,940 | - | 88,940 |
| Subtotal Transportation Fund | | | | 814,589 | 261,703 | 214,271 | 862,021 |
| Civic Center Fund | | | | | | | |
| Imagine U Museum | 13010-J13082 | Dec 2016 | Dec 2046 | 133,665 | - | 3,133 | 130,532 |
| Subtotal Civc Center Fund | | | | 133,665 | - | 3,133 | 130,532 |
| Parking District Fund | | | | | | | |
| Barrell House Brewing | 13010-J13083 | April 2017 | June 2023 | 6,534 | - | 6,534 | - |
| Comfort Suites | 13010-J13038 | Oct 2002 | Oct 2032 | 127,409 | - | 10,287 | 117,122 |
| Subtotal Parking District Fund | | | | 133,943 | - | 16,821 | 117,122 |
| Waterways Fund | | | | | | | |
| Imagine U Museum | 13010-J13082 | Dec 2016 | Dec 2046 | 163,369 | - | 3,829 | 159,540 |
| Subtotal Waterways Fund | | | | 163,369 | - | 3,829 | 159,540 |
| Govt Facilities Impact Fee Fund | | | | | | | |
| Central Ca Conf Assoc (B090414) | 13010-J13088 | Nov 2018 | June 2024 | 441 | - | 142 | 299 |
| TRD Plaza LLC (B182646) | 13010-J13091 | May 2019 | June 2025 | 3,914 | - | 978 | 2,936 |
| El Centro Corner (B183341) | 13010-J13092 | May 2019 | June 2025 | 1,012 | - | 253 | 759 |
| J Beast LP (B193168) | 13010-J93168 | July 2020 | June 2026 | 74,994 | - | 14,999 | 59,995 |
| J Beast LP (B193169) | 13010-J93169 | July 2020 | June 2026 | 36,840 | - | 7,368 | 29,472 |
| Vaccinated LP (B201416) | 13010-J93170 | June 2021 | June 2027 | - | 10,404 | - | 10,404 |
| Vaccinated LP (B201417) | 13010-J93171 | June 2021 | June 2027 | - | 44,208 | - | 44,208 |
| Subtotal Govt Facilities Impact Fee Fund | | | | 117,201 | 54,612 | 23,740 | 148,073 |
| Public Safety Impact Fee Fund | | | | | | | |
| TRD Plaza LLC (B182646) | 13010-J13091 | May 2019 | June 2025 | 7,377 | - | 1,844 | 5,533 |
| El Centro Corner (B183341) | 13010-J13092 | May 2019 | June 2025 | 12,683 | - | 3,171 | 9,512 |
| J Beast LP (B193168) | 13010-J93168 | July 2020 | June 2026 | 46,578 | - | 9,316 | 37,262 |
| Vaccinated LP (B201417) | 13010-J93171 | June 2021 | June 2027 | - | 32,003 | - | 32,003 |
| Subtotal Public Safety Impact Fee Fund | | | | 66,638 | 32,003 | 14,331 | 84,310 |
| Storm Sewer Construction Fund | | | | | | | |
| TRD Plaza LLC (B182646) | 13010-J13091 | May 2019 | June 2025 | 774 | - | 193 | 581 |
| El Centro Corner (B183341) | 13010-J13092 | May 2019 | June 2025 | 829 | - | 208 | 621 |
| J Beast LP (B193168) | 13010-J93168 | July 2020 | June 2026 | 3,289 | - | 658 | 2,631 |
| Vaccinated LP (B201417) | 13010-J93171 | June 2021 | June 2027 | - | 2,260 | - | 2,260 |
| Subtotal Storm Sewer Construction Fund | | | | 4,892 | 2,260 | 1,059 | 6,093 |
| Subtotal Governmental Activities | | | | 35,766,232 | 3,163,278 | 1,977,348 | 36,952,162 |
| BUSINESS - TYPE | | | | | | | |
| Water Reclamation Facility Fund | | | | | | | |
| Central Ca Conf Assoc (B090414) | 13010-J13088 | Nov 2018 | June 2024 | 5,811 | - | 1,919 | 3,892 |
| TRD Plaza LLC (B182646) | 13010-J13091 | May 2019 | June 2025 | 1,855 | - | 464 | 1,391 |
| El Centro Corner (B183341) | 13010-J13092 | May 2019 | June 2025 | 11,217 | - | 2,804 | 8,413 |
| NW Visalia Senior (B173132) | 13010-J13094 | Oct 2019 | June 2025 | 50,208 | - | 12,552 | 37,656 |
| 120 W Main St (B150085) | 13010-J13095 | May 2015 | June 2025 | 19,730 | - | 4,932 | 14,798 |
| J Beast LP (B193168) | 13010-J93168 | July 2020 | June 2026 | 66,499 | - | 13,300 | 53,199 |
| J Beast LP (B193169) | 13010-J93169 | July 2020 | June 2026 | 4,176 | - | 835 | 3,341 |
| Vaccinated LP (B201416) | 13010-J93170 | June 2021 | June 2027 | - | 6,570 | - | 6,570 |
| Vaccinated LP (B201417) | 13010-J93171 | June 2021 | June 2027 | - | 5,020 | - | 5,020 |
| Subtotal Water Reclamation Facility Fund | | | | 159,496 | 11,590 | 36,806 | 134,280 |
| Total | | | | $ 35,925,728 | $ 3,174,868 | $ 2,014,154 | $ 37,086,442 |
| FIDUCIARY | | | | | | | |
| Successor Agency | | | | | | | |
| Willow Street Parking Structure | 13010-J13015 | - | - | 146,543 | - | 20,592 | 125,951 |
| Subtotal Successor Agency | | | | 146,543 | - | 20,592 | 125,951 |

Note: (1) Repayment is based on residual cash flow from operations. To the extent there is excess revenues, the developer is required to repay all accrued interest and principal annually.

**NOTE 5 - NOTES AND LOANS RECEIVABLE** (Continued)

B. Notes Receivable

The City loans monies for various purposes in the course of its operations. The General Fund holds notes receivable for deferred impact fees and land sales. The Parking District holds notes relating to payment of downtown parking in-lieu fees. Various housing funds hold notes related to housing development. The Housing Successor Agency loans are mainly for developers who develop housing projects for low-income persons which meet affordability requirements. At June 30, 2022, these notes receivable totaled $37,212,393 in the following funds: $12,211,244 in the General Fund, $14,459,239 in Housing & Community Grants, $8,773,988 in the Housing Successor Agency Fund, $862,021 in the Transportation Fund, $117,122 in the Parking District Fund, $159,540 in the Waterways Fund, $148,073 in the Government Facilities Impact Fee Fund, $84,310 in the Public Safety Impact Fee Fund, $6,093 in the Storm Sewer Construction Fund, $130,532 in the Civic Center Fund, $134,280 in the Water Reclamation Facility Fund, and $125,951 in the Fiduciary Successor Agency.

C. Loans Receivable

The City uses several sources of funds to provide financial assistance, mainly in the form of loans to low and moderate income residents. The three funding sources are:

The *Community Development Block Grant* (CDBG) has provided low-interest loans to rehabilitate or purchase affordable housing, as well as to rehabilitate rental properties that house low income residents. The outstanding balance of these loans was $775,282 at June 30, 2022.

The *Home Investment Partnerships Grant* (HOME) has provided low-interest loans to rehabilitate or purchase affordable housing, as well as to rehabilitate rental properties that house low income residents. The outstanding balance of these loans was $1,731,577 at June 30, 2022.

The *Housing Successor Agency* holds loans made by the former Redevelopment Agency which provided low-interest loans to rehabilitate or purchase affordable housing as well as to rehabilitate rental properties that house low income residents. The outstanding balance of these loans was $8,473,169 at June 30, 2022.

## NOTE 6 - CAPITAL ASSETS

### A. Capital Assets Additions and Retirements

| | Balance July 1, 2021 as restated | Additions | Retirements | Transfers | Balance June 30, 2022 |
|---|---|---|---|---|---|
| **GOVERNMENTAL ACTIVITIES:** | | | | | |
| Capital assets not being depreciated | | | | | |
| Land | $ 41,576,156 | $ 1,184,395 | $ (1,355,690) | $ - | $ 41,404,861 |
| Construction in progress | 21,449,011 | 7,505,533 | (49,382) | (1,796,096) | 27,109,066 |
| | 63,025,167 | 8,689,928 | (1,405,072) | (1,796,096) | 68,513,927 |
| Capital assets being depreciated | | | | | |
| Buildings | 62,476,948 | - | - | - | 62,476,948 |
| Improvements other than buildings | 90,077,714 | 44,792 | - | 546,114 | 90,668,620 |
| Machinery, equipment and vehicles | 13,941,648 | 257,695 | (102,304) | 613,399 | 14,710,438 |
| Infrastructure - streets, traffic signals & signs | 254,520,018 | 2,382,378 | - | 1,263,545 | 258,165,941 |
| | 421,016,328 | 2,684,865 | (102,304) | 2,423,058 | 426,021,947 |
| Accumulated depreciation | | | | | |
| Buildings | (15,957,193) | (1,289,248) | - | - | (17,246,441) |
| Improvements other than buildings | (28,653,047) | (2,327,880) | - | (58,931) | (31,039,858) |
| Machinery, equipment and vehicles | (7,634,091) | (766,336) | 90,502 | (93,688) | (8,403,613) |
| Infrastructure - streets, traffic signals & signs | (93,313,417) | (5,806,111) | - | - | (99,119,528) |
| | (145,557,748) | (10,189,575) | 90,502 | (152,619) | (155,809,440) |
| Lease assets | | | | | |
| Land and land improvements | 646,059 | - | - | - | 646,059 |
| Buildings | 191,337 | - | - | - | 191,337 |
| | 837,396 | - | - | - | 837,396 |
| Accumulated amortization | | | | | |
| Land and land improvements | - | (25,842) | - | - | (25,842) |
| Buildings | - | (94,175) | - | - | (94,175) |
| | - | (120,017) | - | - | (120,017) |
| Governmental Capital Asset Activity, Net | $ 339,321,143 | $ 1,065,201 | $ (1,416,874) | $ 474,343 | $ 339,443,813 |
| **INTERNAL SERVICE FUND ACTIVITIES:** | | | | | |
| Capital assets not being depreciated | | | | | |
| Land | $ - | $ - | $ - | $ - | $ - |
| Construction in progress | - | 1,512 | - | - | 1,512 |
| | - | 1,512 | - | - | 1,512 |
| Capital assets being depreciated | | | | | |
| Buildings | 654,910 | - | - | - | 654,910 |
| Improvements other than buildings | 218,785 | - | - | - | 218,785 |
| Machinery, equipment and vehicles | 34,181,939 | 1,783,188 | (814,287) | 1,508,877 | 36,659,717 |
| | 35,055,634 | 1,783,188 | (814,287) | 1,508,877 | 37,533,412 |
| Accumulated depreciation | | | | | |
| Buildings | (589,910) | - | - | - | (589,910) |
| Improvements other than buildings | (169,432) | (7,159) | - | - | (176,591) |
| Machinery, equipment and vehicles | (21,555,888) | (1,895,400) | 763,418 | - | (22,687,870) |
| | (22,315,230) | (1,902,559) | 763,418 | - | (23,454,371) |
| Internal Service Fund Capital Asset Activity, Net | $ 12,740,404 | $ (117,859) | $ (50,869) | $ 1,508,877 | $ 14,080,553 |
| Capital assets not being depreciated or Amortized | | | | | $ 68,515,439 |
| Capital assets being depreciated or Amortized | | | | | $ 285,008,927 |
| **BUSINESS-TYPE ACTIVITIES:** | | | | | |
| Capital assets not being depreciated | | | | | |
| Land | $ 26,148,966 | $ - | $ - | $ - | $ 26,148,966 |
| Construction in progress | 8,536,251 | 1,780,402 | - | (5,987,959) | 4,328,694 |
| | 34,685,217 | 1,780,402 | - | (5,987,959) | $ 30,477,660 |
| Capital assets being depreciated | | | | | |
| Buildings | 54,067,102 | 94,036 | - | 4,212,063 | 58,373,201 |
| Improvements other than buildings | 231,440,723 | 593,722 | - | (151,471) | 231,882,974 |
| Machinery, equipment and vehicles | 75,773,000 | 5,684,923 | (6,025,252) | (208,472) | 75,224,199 |
| Infrastructure - sewer and storm drainage | 152,360,463 | 1,056,599 | - | - | 153,417,062 |
| | 513,641,288 | 7,429,280 | (6,025,252) | 3,852,120 | $ 518,897,436 |
| Accumulated depreciation | | | | | |
| Buildings | (20,965,943) | (1,170,889) | - | - | (22,136,832) |
| Improvements other than buildings | (67,335,642) | (4,700,760) | - | 58,931 | (71,977,471) |
| Machinery, equipment and vehicles | (48,510,405) | (4,240,142) | 5,636,236 | 93,688 | (47,020,623) |
| Infrastructure - sewer and storm drainage | (34,564,883) | (1,919,343) | - | - | (36,484,226) |
| | (171,376,873) | (12,031,134) | 5,636,236 | 152,619 | $ (177,619,152) |
| Business-type Capital Asset Activity, Net | $ 376,949,632 | $ (2,821,452) | $ (389,016) | $ (1,983,220) | $ 371,755,944 |
| Capital assets not being depreciated or Amortized | | | | | $ 30,477,660 |
| Capital assets being depreciated or Amortized | | | | | $ 341,278,284 |

**NOTE 6 - CAPITAL ASSETS** (Continued)

B. Depreciation and Amortization Expense

Depreciation and amortization expense is charged to functions and programs based on their usage of the related assets. The accounts allocated to each function or programs are as follows:

| | | |
|---|---|---|
| **Governmental Activities** | | |
| General Government | $ | 6,909,561 |
| Housing & Community Grants | | 6,198 |
| Public Works | | 714,133 |
| Public Safety: | | |
| Police | | 636,632 |
| Fire | | 452,795 |
| Community Services | | 1,590,273 |
| Capital Assets Held by the City's Internal Service Funds are Charged to the Various Functions Based on their Usage of the Assets | | 1,902,559 |
| Total Governmental Activities | $ | 12,212,151 |
| **Business-Type Activities** | | |
| Water Reclamation Facility | $ | 5,528,474 |
| Storm Sewer Maintenance | | 824,208 |
| Solid Waste | | 1,456,588 |
| Transit | | 2,935,953 |
| Convention Center | | 755,430 |
| Airport | | 339,315 |
| Building Safety | | 19,184 |
| Animal Control | | 171,982 |
| Total Business-Type Activities | $ | 12,031,134 |

## NOTE 7 - LONG-TERM LIABILITIES

### A. Current Year Transactions and Balances

| | Original Issue Amount | Balance at June 30, 2021 as Restated | Additions | Retirements | Balance at June 30, 2022 | Due Within One Year |
|---|---|---|---|---|---|---|
| **Governmental Activity Debt** | | | | | | |
| Certificates of Participation: | | | | | | |
| 2015 COP | $ 13,121,230 | $ 8,864,706 | $ - | $ (824,198) | $ 8,040,508 | $ 860,829 |
| 2014 VPFA - Refunding (1) | 1,180,800 | 563,200 | - | (102,400) | 460,800 | 107,200 |
| Lease Liabilities (2) | 837,396 | 837,396 | - | (114,433) | 722,963 | 105,058 |
| Internal Service Funds | | | | | | |
| Compensated Absences | - | 5,818,608 | 1,116,371 | (914,015) | 6,020,964 | 1,214,672 |
| Total Governmental Activities | $ 15,139,426 | $ 16,083,910 | $ 1,116,371 | $ (1,955,046) | $ 15,245,235 | $ 2,287,759 |
| **Business-Type Activity Debt** | | | | | | |
| Certificates of Participation: | | | | | | |
| 2015 COP | $ 4,788,770 | $ 3,235,294 | $ - | $ (300,802) | $ 2,934,492 | $ 314,171 |
| 2014 VPFA - Refunding (1) | 6,199,200 | 2,956,800 | - | (537,600) | 2,419,200 | 562,800 |
| Bond Premium | 971,504 | 116,177 | - | (45,368) | 70,809 | 34,814 |
| Notes - Direct Borrowings: | | | | | | |
| 2014 Clean Water State Revolving Fund Loan | 96,434,597 | 89,265,836 | - | (2,490,646) | 86,775,190 | 2,542,949 |
| Lease - Direct Borrowings: | | | | | | |
| 2012 Animal Control | 6,600,000 | 3,501,514 | - | (450,376) | 3,051,138 | 466,049 |
| Compensated Absences | - | 1,072,583 | 155,892 | (20,684) | 1,207,791 | 207,273 |
| Total Business-Type Activities | $ 114,994,071 | $ 100,148,204 | $ 155,892 | $ (3,845,476) | $ 96,458,620 | $ 4,128,056 |
| **Fiduciary Funds** | | | | | | |
| Redevelopment Agency Tax Allocation Bonds: | | | | | | |
| 2003 East Visalia District | $ 5,185,000 | $ 1,280,000 | $ - | $ (190,000) | $ 1,090,000 | $ 200,000 |
| Notes - Direct Borrowings: | | | | | | |
| 2004 RDA - Mooney District | 2,707,250 | 1,148,981 | - | (132,505) | 1,016,476 | 138,346 |
| Advances: | | | | | | |
| *General Fund | - | 11,982,553 | 265,544 | (170,927) | 12,077,170 | - |
| Housing Successor Agency | - | 848,566 | - | (547,747) | 300,819 | - |
| Total Private Purpose Trust Funds | $ 7,892,250 | $ 15,260,100 | $ 265,544 | $ (1,041,179) | $ 14,484,465 | $ 338,346 |

(1) The 2014 VPFA issues were for refunding of the 2005 VPFA Issues, and corresponding debt's proportionate allocation remains at 84% to Business-Type Activities (Convention Center - Enterprise Fund) and 16% to Governmental Activities.

(2) The City has entered into leases for building space and land with land improvements. The terms of the agreements range from 2 to 25 years. The calculated interest rates range from .20% to 1.50%

* Beginning balance as restated (see Note 14 for Prior Period Adjustments)

**NOTE 7 – LONG-TERM LIABILITIES** (Continued)

B. Certificates of Participation

On July 2, 2014, the City issued $7,380,000 of 2014 Refunding Certificates of Participation (the Certificates VPFA) to (a) refund all of the City's outstanding 2005 Refunding Certificates of Participation (the "Prior Certificates"), (b) to purchase a municipal bond debt service reserve insurance policy for deposit into a debt service reserve fund established for the Certificates, and (c) to pay the costs related to the execution and delivery of the Certificates, including, but not limited to, the cost of municipal bond insurance. Of this issue, 84% is allocable to the Convention Center and 16% is considered general long-term debt. The term of the refunding is 11 years with an all in total interest cost of 3.02%. Principal payments are due annually on June 1 and interest is due semiannually on June 1 and December 1, commencing December 1, 2014, with the final payment due in the year 2025. The refunding was structured to lower the annual certificate payments and was achieved by taking advantage of historically low interest rates and extend out the final maturity date by 4 years. The refunding resulted in a bond premium of $971,504 for the business-type activities, of which $70,809 remains to be amortized. The City also chose to unencumber the Convention Center, which was the leased asset for the Prior Certificates, and encumber a new asset, which is the City's Riverway Sports Park, with the 2014 Certificates. The lowering of the annual payments and unencumbering of the Convention Center were done to help with a larger future financing issued by the City in September of 2015.

The bonds are limited obligations of the Visalia Public Finance Authority and are payable by the City solely from Lease Payments to be made by the City under the Lease and certain other moneys held under the Trust Agreement. The City has covenanted to budget and appropriate Lease Payments in each fiscal year in consideration of the use and occupancy of the Property from any source of legally available funds, and to take such action as may be necessary to include all Lease Payments in its annual budgets and to make the necessary annual appropriations thereof. Should the City default under the facilities sublease, the trustee, as the assignee of the Authority, may elect either to terminate the Lease and seek to collect damages from the City or to maintain the Lease in effect and seek to collect the Lease Payments as they become due. Base Rental payments may not be accelerated upon a default under the facilities sublease. No such events of default occurred during the fiscal year ending June 30, 2022.

On September 10, 2015 the City issued $17,910,000 of 2015 Certificates of Participation to (a) construct and equip the Visalia Emergency Communications Center (the VECC), (b) to replace the City's Computer Aided Dispatch and Records Management System (the CAD/RMS), (c) to make certain improvements to the Visalia Convention Center, (d) to purchase a municipal bond debt service reserve insurance policy for deposit into a debt service reserve fund established for the Certificates, and (e) to pay the costs related to the execution and delivery of the Certificates. Of this issue, 27% is allocable to the Convention Center, 10% is allocable to the Measure T Fund, 26% is allocable to Police Impact Fees, and 37% is considered general long-term debt. The term of the certificates is 14 years with an all in total interest cost of 3.14%. Principal and interest payments are payable semiannually on June 1 and December 1 of each year, commencing on December 1, 2015, with the final payment due in the year 2029.

The bonds are limited obligations of the Public Property Financing Corporation of California and are payable by the City solely from Lease Payments to be made by the City under the Lease and certain other moneys held under the Trust Agreement. The City has covenanted to budget and appropriate Lease Payments in each fiscal year in consideration of the use and occupancy of the Property from any source of legally available funds, and to take such action as may be necessary to include all Lease Payments in its annual budgets and to make the necessary annual appropriations thereof. Should the City default under the facilities sublease, the Trustee, as the assignee of the Corporation, may elect either to terminate the Lease and seek to collect personal damages from the City or to maintain the Lease in effect to seek to collect the Lease Payments as they become due. Base Rental payments may not be accelerated upon a default under the facilities sublease. No such events of default occurred during the fiscal year ending June 30, 2022.

**NOTE 7 – LONG-TERM LIABILITIES** (Continued)

C. Lease – Animal Control

On December 1, 2012, the City entered into a lease agreement with Municipal Finance Corporation for $6,600,000 for the acquisition and construction of an animal control facility and shelter. The lease agreement pledges two police substations and the animal control center site for the construction of the animal shelter. The fifteen year lease financing arrangement begins March 2013 at an interest rate of 3.45%. Principal and interest payments are due each September and March with the first payment beginning September 2013 and the final payment due in March 2028.

D. Compensated Absences

The City accounts for compensated absences (unpaid, vacation, sick leave and compensatory time) in accordance with GASB standards. In governmental funds, compensated absences are recorded as expenditures in the year paid, as it is the City's intention to liquidate any unpaid compensated absences at June 30 from future resources, rather than current available financial resources. Accordingly, the unpaid liability for governmental funds is recorded in the Statement of Net Position. In business-type activities and enterprise funds, the unpaid liability is accrued when the liability occurs.

E. Redevelopment Agency Tax Allocation Bonds

On June 18, 2003, the Community Redevelopment Agency (RDA) issued $5,185,000 of 2003 Tax Allocation Refunding Bonds (2003 Bonds) to retire outstanding variable rate 1990 Tax Allocation Bonds and to pay for issuance costs

Tax increment revenue is pledged for the repayment of the 2003 Bonds. Interest ranges from 2.0% to 4.1% and is due semiannually each July 1 and January 1. Commencing 2004, principal is payable each July 1 through 2026.

The bonds are special obligations of the Agency payable solely from the Tax Revenues. The Successor Agency has covenanted in the Indenture to manage its fiscal affairs in a manner which ensures that it will have sufficient Tax Revenues available under the Plan Limitations in the amounts and at the times required to enable the Agency to pay the principal of and interest and premium (if any) on the Bond when due. Should the Successor Agency default, any Holder or Beneficial Owner of the Bonds may take such actions as may be necessary and appropriate including seeking mandate or specific performance by court order, to cause the Issuer to comply with its obligations under this Disclosure Certificate. If termination occurs prior to the final maturity of the Bonds; the Issuer shall give notice of such termination in the same manner as for a Listed Event. No such events of default occurred during the fiscal year ending June 30, 2022.

This debt was transferred to the Redevelopment Successor Agency (Private Purpose Trust Fund) on February 1, 2012, as a result of the dissolution of the Visalia Community Redevelopment Agency.

F. Note – WestAmerica Bank Loan – RDA Mooney District

On September 7, 2004, the City approved the refinancing of the remaining balance of the 1993 Mooney Tax Allocation Revenue Bond with a Stockmen's bank loan in the amount of $2,707,250. The bank loan is a variable rate loan, fixed every five years with a floor of 4.30% and a ceiling of 6.00%. The term of the loan is set at 24 years to match the sunset of the Mooney Redevelopment Area in 2028.

This loan is secured by the tax revenues received by the RDA for the project area.

**NOTE 7 – LONG-TERM LIABILITIES** (Continued)

F. Note – WestAmerica Bank Loan – RDA Mooney District (Continued)

Although the note originated with Stockmen's Bank in 2004, as of June 30, 2012, the note is held by WestAmerica Bank. WestAmerica Bank may determine the loan to be breached and the City to be in default if the City (1) fails to pay the money payment when due, (2) discontinues, or (3) otherwise breaches this agreement, and the breach is not cured as specified therein. Following a breach, WestAmerica Bank shall have the right to declare the entire unpaid balance of the loan obligation due and payable.

This debt was transferred to the Redevelopment Successor Agency (Private Purpose Trust Fund) on February 1, 2012, as a result of the dissolution of the Visalia Community Redevelopment Agency.

G. Note – Clean Water State Revolving Fund – Wastewater Conservation Plant Upgrade Project

On March 27, 2014, the City entered into an installment sale agreement with the California State Water Resources Control Board (CSWRCB) for up to $132,490,000 for a major upgrade to the City's Water Conservation Plant to provide tertiary level treatment to the water being processed. The project is complete and the City's loan balance is set at $96,434,597, which includes $3,854,165 of capitalized interest. The term of the loan is 30 years at an interest rate of 2.1%. Principal and interest payments will be repaid in annual installments commencing on September 13, 2018 and shall be fully amortized by September 13, 2047.

The CSWRCB may determine the loan to be breached and the City to be in default if the City (1) fails to pay the money payment when due, (2) discontinues, or (3) otherwise breaches this agreement, and the breach is not cured as specified therein. Following a breach, CSWRCB shall have the right to declare the entire unpaid balance of the loan obligation due and payable.

H. Debt Service Requirements

Annual debt service requirements to maturity are shown below for all long-term debt:

| | Governmental Activities | | | |
|---|---|---|---|---|
| For the Year | Public Offering | | Lease Liabilities | |
| Ending June 30, | Principal | Interest | Principal | Interest |
| 2023 | $ 968,029 | $ 314,095 | $ 105,058 | $ 9,531 |
| 2024 | 1,013,123 | 268,870 | 37,967 | 9,090 |
| 2025 | 1,066,343 | 216,884 | 22,432 | 8,749 |
| 2026 | 1,120,364 | 162,216 | 22,770 | 8,411 |
| 2027 | 1,036,658 | 118,657 | 23,114 | 8,067 |
| 2028-2032 | 3,296,791 | 159,469 | 120,906 | 34,999 |
| 2033-2037 | - | - | 130,305 | 25,600 |
| 2038-2042 | - | - | 140,436 | 15,469 |
| 2043-2047 | - | - | 119,975 | 4,749 |
| | $ 8,501,308 | $ 1,240,191 | $ 722,963 | $ 124,665 |

**NOTE 7 – LONG-TERM LIABILITIES** (Continued)

H. Debt Service Requirements (Continued)

| For the Year Ending June 30, | Business-Type Activities: Direct Borrowings Principal | Direct Borrowings Interest | Public Offering Principal | Public Offering Interest | Public Offering Bond Premium |
|---|---|---|---|---|---|
| 2023 | $ 3,008,998 | $ 1,923,557 | $ 876,971 | $ 214,093 | $ 34,814 |
| 2024 | 3,078,617 | 1,853,939 | 916,877 | 170,817 | 23,787 |
| 2025 | 3,149,922 | 1,782,634 | 963,657 | 123,804 | 12,208 |
| 2026 | 3,222,956 | 1,709,600 | 1,014,636 | 74,346 | - |
| 2027 | 3,297,763 | 1,634,792 | 378,342 | 43,306 | - |
| 2028-2032 | 15,265,103 | 7,128,364 | 1,203,209 | 58,200 | - |
| 2033-2037 | 16,323,154 | 5,502,985 | - | - | - |
| 2038-2042 | 18,110,598 | 3,715,541 | - | - | - |
| 2043-2047 | 20,093,774 | 1,732,365 | - | - | - |
| 2048 | 4,275,443 | 89,784 | - | - | - |
| | $ 89,826,328 | $ 27,073,561 | $ 5,353,692 | $ 684,566 | $ 70,809 |

| For the Year Ending June 30, | Private Purpose Trust Fund: Direct Borrowings Principal | Direct Borrowings Interest | Public Offering Principal | Public Offering Interest |
|---|---|---|---|---|
| 2023 | $ 138,346 | $ 42,770 | $ 200,000 | $ 47,187 |
| 2024 | 144,443 | 36,673 | 210,000 | 38,938 |
| 2025 | 150,719 | 30,397 | 220,000 | 29,750 |
| 2026 | 157,451 | 23,665 | 225,000 | 20,125 |
| 2027 | 164,391 | 16,726 | 235,000 | 10,281 |
| 2028-2029 | 261,126 | 11,407 | - | - |
| | $ 1,016,476 | $ 161,638 | $ 1,090,000 | $ 146,281 |

**NOTE 8 - DEBT WITHOUT CITY COMMITMENT**

The City issued a $72,020 bond designated as the, "Limited Obligation Improvement Bonds, Village West Improvement Project, Series 2007" for the unpaid assessments levied upon the Village West Improvement Project special assessment district. The City then purchased the bonds for the City's cash portfolio. The bonds yield 6% and were for the construction of street improvements in the Village West Subdivision. As of June 30, 2022, no remaining principal balance was outstanding as all assessments on property in the Assessment District had been collected.

The City issued a $675,000 bond designated as the "City of Visalia Orchard Walk East and West Undergrounding Utilities Assessment District, Series 2011". The City then purchased the bonds for the City's cash portfolio. The bonds yield 6.75% and mature on September 2, 2026 and were for the construction of underground electrical utilities at the Orchard Walk East and West commercial shopping center. As of June 30, 2022, $180,000 of principal balance, which is repayable out of assessments on property in the Assessment District, remained outstanding.

**NOTE 8 - DEBT WITHOUT CITY COMMITMENT** (Continued)

The City issued a $148,367 bond designated as the "City of Visalia Atwood Street Water Assessment District No. 2014-01, Series 2015-2". The City then purchased the bonds for the City's cash portfolio. The bonds yield 4.00% and mature on September 2, 2030 and were for the construction of improvements for the extension of a California Water main into Atwood Street to provide services to each property as the properties had wells that were beginning to fail. As of June 30, 2022, $81,676 of principal balance, which is repayable out of assessments on property in the Assessment District, remained outstanding.

The City issued a $106,530 bond designated as the "City of Visalia Laura Street Water Assessment District No. 2014-01, Series 2015-2". The City then purchased the bonds for the City's cash portfolio. The bonds yield 4.00% and mature on September 2, 2030 and were for the construction of improvements for the extension of a California Water main into Laura Street to provide services to each property as the properties had wells that were beginning to fail. As of June 30, 2022, $51,785 of principal balance, which is repayable out of assessments on property in the Assessment District, remained outstanding.

Although the City assisted in the issuance of the above debts, it is not obligated in any way to repay this debt and has not reflected the debt in its financial statements.

## NOTE 9 - FUND BALANCE CLASSIFICATIONS

GASB Statement No. 34 incorporates the concept of Net Position, which is measured on the full accrual basis of accounting, to the concept of Fund Balance, as amended by GASB Statement No. 54, which is measured on the modified accrual basis of accounting.

A. Fund Balances

Fund balances are presented in the following categories: nonspendable, restricted, committed, assigned, and unassigned (see Note 1 for a description of these categories). A detailed schedule of fund balances at June 30, 2022 is as follows:

**City of Visalia**
**Governmental Fund Balances**
**June 30, 2022**
(in thousands)

| | General Fund | Measure N | Housing & Community Grants | Housing Successor Agency | American Rescue Plan | Transportation | Civic Center | All Other Governmental Funds | Total Governmental Funds |
|---|---|---|---|---|---|---|---|---|---|
| **Nonspendable** | | | | | | | | | |
| Prepaids/Deposits | $ 27 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ 27 |
| Supplies | 14 | - | - | - | - | - | - | - | 14 |
| Long Term Receivable | 134 | - | - | - | - | - | - | - | 134 |
| Advance - Public Facility Impact Fee | 26 | - | - | - | - | - | - | - | 26 |
| Advance - Measure R - Trailways | 392 | - | - | - | - | - | - | - | 392 |
| Advance - Special Service Districts | 971 | - | - | - | - | - | - | - | 971 |
| Total Nonspendable Fund Balance | 1,564 | - | - | - | - | - | - | - | 1,564 |
| **Restricted** | | | | | | | | | |
| Purpose of Fund | - | 27,896 | 14,957 | 10,059 | - | 19,496 | - | 90,836 | 163,244 |
| Total Restricted Fund Balance | - | 27,896 | 14,957 | 10,059 | - | 19,496 | - | 90,836 | 163,244 |
| **Committed** | | | | | | | | | |
| Civic Center Facilities | - | - | - | - | - | - | 47,004 | - | 47,004 |
| Sports Park | - | - | - | - | - | - | - | 561 | 561 |
| Animal Control | - | - | - | - | - | - | - | 245 | 245 |
| Conservation | - | - | - | - | - | - | - | 241 | 241 |
| Baseball | - | - | - | - | - | - | - | 232 | 232 |
| Oaktree Preservation | - | - | - | - | - | - | - | 273 | 273 |
| Police Unclaimed | - | - | - | - | - | - | - | 124 | 124 |
| Facility Improvement Fund | - | - | - | - | - | - | - | 761 | 761 |
| Emergency Reserve | 17,402 | - | - | - | - | - | - | - | 17,402 |
| Miscellaneous Capital Projects | 156 | 9,373 | 1,087 | 225 | 978 | - | - | - | 11,819 |
| Total Committed Fund Balance | 17,558 | 9,373 | 1,087 | 225 | 978 | - | 47,004 | 2,437 | 78,662 |
| **Assigned** | | | | | | | | | |
| Advance - Atwood District (Custodial Fund) | 75 | - | - | - | - | - | - | - | 75 |
| Advance - Laura District (Custodial Fund) | 38 | - | - | - | - | - | - | - | 38 |
| CIP Budgeted Not Started | 3,522 | - | - | - | - | - | - | - | 3,522 |
| Cal PERS Unfunded Liability Payment FY 22/23 | 12,227 | - | - | - | - | - | - | - | 12,227 |
| Successor Agency Loans | 12,077 | - | - | 301 | - | - | - | - | 12,378 |
| Total Assigned Fund Balance | 27,939 | - | - | 301 | - | - | - | - | 28,240 |
| **Unassigned** | | | | | | | | | |
| Total Unassigned Fund Balance | 6,731 | - | - | - | (911) | - | - | (78) | 5,742 |
| Total Fund Balances | $ 53,792 | $ 37,269 | $ 16,044 | $ 10,585 | $ 67 | $ 19,496 | $ 47,004 | $ 93,195 | $ 277,452 |

**NOTE 9 – FUND BALANCE CLASSIFICATIONS** (Continued)

B. Fund Balances

**CITY OF VISALIA**
**SCHEDULE OF FUND BALANCE - GENERAL FUND**
(In Thousands)

| | FY 17/18 | FY 18/19 | FY 19/20 | FY 20/21 | FY 21/22 |
|---|---|---|---|---|---|
| **Nonspendable Fund Balance:** | | | | | |
| Prepaid Expenditures | 47 | 180 | 26 | 22 | 27 |
| Supplies | 8 | 13 | 19 | 19 | 14 |
| Long-Term Receivable | 1,310 | 932 | 633 | 527 | 134 |
| Advance - Public Safety Impact Fee (Fire) | 977 | 641 | 304 | - | - |
| Advance - Public Facility Impact Fee (Library) | 158 | 126 | 98 | 60 | 26 |
| Advance - Softball Development | 1 | - | - | - | - |
| Advance - Measure R - Regional | - | 967 | 1,284 | - | - |
| Advance - Measure R - Trailways | 1,106 | 1,292 | 844 | 522 | 392 |
| Advance - Special Service Districts | 893 | 899 | 931 | 963 | 971 |
| Advance - CHFA | 5 | 1 | - | - | - |
| Advance - Transportation Grants | - | - | 300 | - | - |
| Advance - Valley Oaks Golf | 2,798 | - | - | - | - |
| Advance - Airport | 278 | 44 | 944 | 1,367 | - |
| **Nonspendable Fund Balance Total** | 7,581 | 5,095 | 5,383 | 3,480 | 1,564 |
| **Committed Fund Balance:** | | | | | |
| * Civic Center Facilities | 5,144 | - | - | - | - |
| * Sports Park | 583 | - | - | - | - |
| * Animal Control | 236 | - | - | - | - |
| * Conservation | 232 | - | - | - | - |
| * Police Unclaimed | 156 | - | - | - | - |
| * Facility Improvement Fund | 733 | - | - | - | - |
| Emergency Reserve | 14,695 | 15,182 | 15,953 | 16,407 | 17,402 |
| Miscellaneous Capital Projects | 142 | 162 | 286 | 202 | 156 |
| **Committed Fund Balance Total** | 21,921 | 15,344 | 16,239 | 16,609 | 17,558 |
| **Assigned Fund Balance:** | | | | | |
| Custodial Fund Advance - Atwood District | 75 | 77 | 75 | 76 | 75 |
| Custodial Fund Advance - Laura District | 36 | 37 | 36 | 36 | 38 |
| Due from - Community Development | 73 | - | 2 | 5 | - |
| Due from - Golf Course | - | - | 6 | - | - |
| CIP Budgeted not started | 1,971 | 2,551 | 3,219 | 3,961 | 3,522 |
| Cal PERS Unfunded Liability Payment FY 22/23 | 5,234 | 6,863 | 10,166 | 11,120 | 12,227 |
| Successor Agency | 11,376 | 11,717 | 12,069 | 12,431 | 12,077 |
| **Assigned Fund Balance Total** | 18,765 | 21,245 | 25,573 | 27,629 | 27,939 |
| **Unassigned Fund Balance:** | | | | | |
| Unassigned | 10,214 | 9,753 | 5,497 | 5,428 | 6,731 |
| **Unassigned Fund Balance Total** | 10,214 | 9,753 | 5,497 | 5,428 | 6,731 |
| **Total Fund Balance** | $ 58,481 | $ 51,437 | $ 52,692 | $ 53,146 | $ 53,792 |

* These funds were previously reported in the General Fund are now being reported in the Non Major Statements.

**NOTE 9 - FUND BALANCE CLASSIFICATIONS** (Continued)

C. Fund Balance and Net Position Deficits

The following funds had deficit fund balances or net position at June 30, 2022. Future revenues or interfund transfers are expected to offset these deficits:

| | | |
|---|---|---|
| Special Revenue Funds: | | |
| Measure R Regional | $ | 50,446 |
| Debt Service Funds: | | |
| VPFA 2014 Refunding Certificates of Participation | $ | 1,888 |
| 2015 Certificates of Participation | $ | 16,802 |
| Fiduciary Funds: | | |
| Successor Agency | $ | 10,902,094 |
| Internal Services: | | |
| Fleet Services | $ | 615,573 |
| Compensated Absences | $ | 173,192 |

D. Net Investment in Capital Assets

The following is the calculation of net investment in capital assets at June 30, 2022:

| | Governmental Activities | Business-Type Activities | Total |
|---|---|---|---|
| Capital Assets, net of accumulated depreciation and amortization | $ 353,524,366 | $ 371,755,944 | $ 725,280,310 |
| Less: outstanding principal on capital related debt | (8,501,308) | (95,250,829) | (103,752,137) |
| Less: outstanding capital lease liability | (722,963) | - | (722,963) |
| Net Investment in Capital Assets | $ 344,300,095 | $ 276,505,115 | $ 620,805,210 |

**NOTE 10 - EMPLOYEE BENEFITS**

A. General Information about the Pension Plans

***Plan Descriptions*** – All qualified permanent and probationary employees are eligible to participate in the City of Visalia separate Safety (police and fire) and Miscellaneous (all other) Plans, agent multiple-employer defined benefit pension plans administered by the California Public Employees' Retirement System (CalPERS), which acts as a common investment and administrative agent for its participating member employers. Benefit provisions under the Plans are established by State statute and City of Visalia resolution. CalPERS issues publicly available reports that include a full description of the pension plans regarding benefit provisions, assumptions and membership information that can be found on the CalPERS website.

***Benefits Provided*** – CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five or more years of total service are eligible to retire at age 50 with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: the Basic Death Benefit, the 1957 Survivor Benefit, or the Optional Settlement 2W Death Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law.

The Plans' provisions and benefits in effect at June 30, 2022, are summarized as follows:

| | Miscellaneous | | | |
|---|---|---|---|---|
| Hire date | Prior to May 9, 2008 | May 10, 2008 through May 20, 2011 | May 21, 2011 through December 31, 2012 | January 1, 2013 through current |
| Benefit formula | 3% @ 60 | 2.5% @ 55 | 2.0% @ 60 | 2% @ 62 |
| Benefit vesting schedule | 5 years service | 5 years service | 5 years service | 5 years service |
| Benefit payments | Monthly for life | Monthly for life | Monthly for life | Monthly for life |
| Retirement age | 50 | 50 | 50 | 52 |
| Monthly benefits, as a % of eligible compensation | 2.0% to 3.0% | 2.0% to 2.5% | 1.09% to 2.42% | 1.0% to 2.5% |
| Required employee contribution rates | 8% | 8% | 7% | 6.75% |
| Required employer contribution rates | 10.630% | 10.630% | 10.630% | 10.630% |
| Unfunded Liability Contribution % of Payroll (illustrative only) | 20.722% | 20.722% | 20.722% | 20.722% |

| | Safety | | |
|---|---|---|---|
| Hire date | Prior to February 26, 2011 | February 27, 2011 through December 31, 2012 | January 1, 2013 through current |
| Benefit formula | 3% @ 50 | 3.0% @ 55 | 2.7% @ 57 |
| Benefit vesting schedule | 5 years service | 5 years service | 5 years service |
| Benefit payments | Monthly for life | Monthly for life | Monthly for life |
| Retirement age | 50 | 50 | 50 |
| Monthly benefits, as a % of eligible compensation | 3.0% | 2.4% to 3.0% | 2.0% to 2.7% |
| Required employee contribution rates | 9% | 9% | 13.50% |
| Required employer contribution rates | 21.100% | 21.100% | 21.100% |
| Unfunded Liability Contribution % of Payroll (illustrative only) | 24.960% | 24.960% | 24.960% |

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

A. General Information about the Pension Plans (Continued)

***Employees Covered*** – For valuation date, as of June 30, 2020, the following employees were covered by the benefit terms for each Plan:

| | Miscellaneous | Safety |
|---|---|---|
| Inactive employees or beneficiaries currently receiving benefits | 479 | 245 |
| Inactive employees entitled to but not yet receiving benefits | 321 | 126 |
| Active employees | 385 | 223 |
| Total | 1,185 | 594 |

***Contributions*** – Section 20814(c) of the California Public Employees' Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Plans are determined annually on an actuarial basis as of June 30 by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The City of Visalia is required to contribute the difference between the actuarially determined rate and the contribution rate of employees.

B. Net Pension Liability

The City of Visalia's net pension liability for each Plan is measured as the total pension liability, less the pension plan's fiduciary net position. The net pension liability of each of the Plans is measured as of June 30, 2021, using an annual actuarial valuation as of June 30, 2020 rolled forward to June 30, 2021 using standard update procedures. A summary of principal assumptions and methods used to determine the net pension liability is shown below.

***Actuarial Assumptions*** – The total pension liabilities in the June 30, 2020 actuarial valuations were determined using the following actuarial assumptions:

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

B. Net Pension Liability (Continued)

| | Miscellaneous | Safety |
|---|---|---|
| Valuation Date | June 30, 2020 | June 30, 2020 |
| Measurement Date | June 30, 2021 | June 30, 2021 |
| Actuarial Cost Method | Entry-Age Normal Cost Method | Entry-Age Normal Cost Method |
| Actuarial Assumptions: | | |
| Discount Rate | 7.15% | 7.15% |
| Inflation | 2.50% | 2.50% |
| Payroll Growth | 2.750% | 2.750% |
| Projected Salary Increase | .40% - 8.5% (1) | .97% - 17.0% (1) |
| Investment Rate of Return | 7.00% (2) | 7.00% (2) |
| Post Retirement Benefit Increase | The lessor of contract COLA or 2.50% until Purchasing Power Protection Allowance floor on purchasing power applies, 2.50% thereafter | |
| Mortality (3) | Derived using CalPERS Membership Data for all Funds | |

(1) Depending on age, service and type of employment

(2) Net of pension plan investment and administrative expenses, including inflation

(3) The mortality table used was developed based on CalPERS-specific data. The probabilities of mortality are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015. Pre-retirement and Post-retirement mortality rates include 15 years of projected mortality improvement using 90% of Scale MP-2016 published by the Society of Actuaries. For more details on this table, please refer to the CalPERS Experience Study and Review of Actuarial Assumptions report from December 2017 that can be found on the CalPERS website.

The underlying mortality assumptions and all other actuarial assumptions used in the June 30, 2020 valuation were based on the results of a December 2017 actuarial experience study for the period 1997 to 2015. Further details of the Experience Study can found on the CalPERS website.

***Long-term Expected Rate of Return*** – The long-term expected rate of return on pension plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11+ years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the rounded single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equal to the single equivalent rate calculated above and adjusted to account for assumed administrative expenses. The expected real rates of return by asset class are as followed:

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

B. Net Pension Liability (Continued)

| Asset Class(a) | Assumed Asset Allocation | Real Return Years 1 - 10(b) | Real Return Years 11+(c) |
|---|---|---|---|
| Global Equity | 50.0% | 4.80% | 5.98% |
| Fixed Income | 28.0% | 1.00% | 2.62% |
| Inflation Assets | 0.0% | 0.77% | 1.81% |
| Private Equity | 8.0% | 6.30% | 7.23% |
| Real Assets | 13.0% | 3.75% | 4.93% |
| Liquidity | 1.0% | 0.00% | -0.92% |
| Total | 100% | | |

(a) In the System's ACFR, Fixed Income is included in Global Debt Securities; Liquidity is included in Short-term Investments; Inflation Assets are included in both Global Equity Securities and Global Debt Securities.

(b) An expected inflation of 2.00% used for this period.

(c) An expected inflation of 2.92% used for this period.

***Discount Rate*** – The discount rate used to measure the total pension liability was 7.15% for each Plan. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on those assumptions, the Plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore the long-term expected rate of return on plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

On July 12, 2021, CalPERS reported a preliminary 21.3% net return on investments for fiscal year 2020-21. Based on the thresholds specified in CalPERS Funding Risk Mitigation policy, the excess return of 14.3% prescribes a reduction in investment volatility that corresponds to a reduction in the discount rate used for funding purposes of 0.20%, from 7.00% to 6.80%. Since CalPERS was in the final stages of the four-year Asset Liability Management (ALM) cycle, the board elected to defer any changes to the asset allocation until the ALM process concluded, and the board could make its final decision on the asset allocation in November 2021.

On November 17, 2021, the board adopted a new strategic asset allocation. The new asset allocation along with the new capital market assumptions, economic assumptions and administrative expense assumption support a discount rate of 6.90% (net of investment expense but without a reduction for administrative expense) for financial reporting purposes. This includes a reduction in the price inflation assumption from 2.50% to 2.30% as recommended in the November 2021 CalPERS Experience Study and Review of Actuarial Assumptions. This study also recommended modifications to retirement rates, termination rates, mortality rates and rates of salary increases that were adopted by the board. These new assumptions will be reflected in the GASB 68 accounting valuation reports for the June 30, 2022, measurement date.

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

C. Changes in the Net Pension Liability

The changes in the Net Pension Liability for each Plan are as follows:

***Miscellaneous Plan:***

| | Increase (Decrease) | | |
|---|---|---|---|
| | Total Pension Liability | Plan Fiduciary Net Position | Net Pension Liability/(Asset) |
| **Balance at June 30, 2020** | $250,482,970 | $175,164,455 | $75,318,515 |
| **Changes in the year:** | | | |
| Service cost | 4,395,969 | - | 4,395,969 |
| Interest on the total pension liability | 17,627,181 | - | 17,627,181 |
| Differences between actual and expected experience | (88,959) | - | (88,959) |
| Contribution - employer | - | 7,688,208 | (7,688,208) |
| Contribution - employee | - | 1,897,359 | (1,897,359) |
| Net investment income | - | 39,751,521 | (39,751,521) |
| Administrative expenses | - | (174,979) | 174,979 |
| Benefit payments, including refunds of employee contributions | (12,115,961) | (12,115,961) | - |
| **Net changes** | 9,818,230 | 37,046,148 | (27,227,918) |
| **Balance at June 30, 2021** | $260,301,200 | $212,210,603 | $48,090,597 |

***Safety Plan:***

| | Increase (Decrease) | | |
|---|---|---|---|
| | Total Pension Liability | Plan Fiduciary Net Position | Net Pension Liability/(Asset) |
| **Balance at June 30, 2020** | $259,269,633 | $194,292,181 | $64,977,452 |
| **Changes in the year:** | | | |
| Service cost | 6,473,248 | - | 6,473,248 |
| Interest on the total pension liability | 18,396,919 | - | 18,396,919 |
| Differences between actual and expected experience | 403,302 | - | 403,302 |
| Contribution - employer | - | 10,044,602 | (10,044,602) |
| Contribution - employee | - | 2,349,763 | (2,349,763) |
| Net investment income | - | 44,537,546 | (44,537,546) |
| Administrative expenses | - | (194,086) | 194,086 |
| Benefit payments, including refunds of employee contributions | (11,219,989) | (11,219,989) | - |
| **Net changes** | 14,053,480 | 45,517,836 | (31,464,356) |
| **Balance at June 30, 2021** | $273,323,113 | $239,810,017 | $33,513,096 |

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

C. Changes in the Net Pension Liability (Continued)

***Sensitivity of the Net Pension Liability to Changes in the Discount Rate*** – The following presents the net pension liability of the City of Visalia for each Plan, calculated using the discount rate for each Plan, as well as what the City of Visalia's net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

| | Miscellaneous | Safety | Total |
|---|---|---|---|
| 1% Decrease | 6.15% | 6.15% | 6.15% |
| Net Pension Liability | $82,127,961 | $73,267,202 | $155,395,163 |
| Current Discount Rate | 7.15% | 7.15% | 7.15% |
| Net Pension Liability | $48,090,597 | $33,513,096 | $81,603,693 |
| 1% Increase | 8.15% | 8.15% | 8.15% |
| Net Pension Liability | $19,914,163 | $1,157,127 | $21,071,290 |

***Pension Plan Fiduciary Net Position*** – Detailed information about each pension plan's fiduciary net position is available in the separately issued CalPERS financial reports.

D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions

For the year ended June 30, 2022, the City of Visalia recognized pension expense of $4,980,648 ($1,700,648 related to the Miscellaneous Plan and $3,280,000 related to the Safety Plan). At June 30, 2022, the City of Visalia reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

***Miscellaneous Plan:***

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|---|
| Pension contributions subsequent to measurement date | $8,224,107 | $ - |
| Differences between expected and actual experience | 420,943 | (670,240) |
| Net differences between projected and actual earnings on plan investments | - | (19,873,640) |
| Total | $8,645,050 | ($20,543,880) |

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions (Continued)

***Safety Plan:***

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|---|
| Pension contributions subsequent to measurement date | $10,480,454 | $ - |
| Differences between expected and actual experience | 1,477,891 | (779,994) |
| Changes in assumptions | - | (172,320) |
| Net differences between projected and actual earnings on plan investments | - | (22,279,177) |
| Total | $11,958,345 | ($23,231,491) |
| **Grand Total** | $20,603,395 | ($43,775,371) |

$18,704,561 ($8,224,107 related to the Miscellaneous Plan and $10,480,454 related to the Safety Plan) reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2023. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

| ***Miscellaneous Plan:*** | | ***Safety Plan:*** | |
|---|---|---|---|
| Measurement Periods Ending June 30 | Annual Amortization | Measurement Periods Ending June 30 | Annual Amortization |
| 2022 | ($5,019,522) | 2022 | ($5,317,721) |
| 2023 | (4,855,425) | 2023 | (4,925,661) |
| 2024 | (4,781,230) | 2024 | (5,458,582) |
| 2025 | (5,466,760) | 2025 | (6,051,636) |
| Total | ($20,122,937) | Total | ($21,753,600) |

***Expected Average Remaining Service Lifetime (EARSL) – Miscellaneous Plan*** – The EARSL for the plan for the measurement period ending June 30, 2021 is 3.4 years, which was obtained by dividing the total service years of 4,076 (the sum of remaining service lifetimes of the active employees) by 1,185 (the total number of participants: active, inactive, and retired). Inactive employees and retirees have remaining service lifetimes equal to 0. Total future service is based on the members' probability of decrementing due to an event other than receiving a cash refund.

***Expected Average Remaining Service Lifetime (EARSL) – Safety Plan*** – The EARSL for the plan for the measurement period ending June 30, 2021 is 4.9 years, which was obtained by dividing the total service years of 2,899 (the sum of remaining service lifetimes of the active employees) by 594 (the total number of participants: active, inactive, and retired). Inactive employees and retirees have remaining service lifetimes equal to 0. Total future service is based on the members' probability of decrementing due to an event other than receiving a cash refund.

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

E. Liquidating Net Pension Liability

The net pension asset, liability, and related components for the miscellaneous plan are allocated to the governmental activities and business-type activities based on the distribution of current year contributions to the plan. At June 30, 2022, it is distributed 56% to governmental activities and 44% to business-type activities. The net pension asset, liability, and related components for the safety plan are distributed 100% to the governmental activities.

F. Payable to the Pension Plan

At June 30, 2022, the City of Visalia did not report a payable for the outstanding amount of contributions to the pension plan required for the year ended June 30, 2022 as there were none outstanding.

G. Deferred Compensation Plan

City employees may defer a portion of their compensation under a City sponsored Deferred Compensation Plan created in accordance with Internal Revenue Code Section 457. Under this plan, participants are not taxed on the deferred portion of their compensation until it is distributed to them; distributions may be made only at termination, retirement, death, or in an emergency as defined by the plan.

The laws governing deferred compensation plan assets require plan assets to be held by a Trust for the exclusive benefit of plan participants and their beneficiaries. Since the assets held under these plans are not the City's property and are not subject to City control, they have been excluded from these financial statements.

The City has a contract with Mission Square, Empower, and CalPERS to manage and invest the assets of the plan; all pool the assets of the plan with those of other participants and do not make separate investments for employees.

H. Accrued Personnel Costs

Accrued personnel costs are costs that are related to payroll withholdings such as PERS contributions, supplemental life insurance, medical and dependent care flexible spending accounts, and union dues just to name a few.

I. Postemployment Health Care Benefits

City Policy permits retirees access to the City's health plan but at a cost determined each year by the City. The specific language of Policy 301 is "Retirees and their dependents are eligible for medical and vision benefits at a cost determined each year by the City. "

As of June 30, 2022, 46 retirees are participating in the City's health plan at full cost. Of these retirees 18 have dependent coverage. The full cost is up to $1,125 per month for retiree and is up to an additional $1,125 for their spouse. Family coverage is also available for an additional $605 per month for a total family PPO premium up to $2,855 per month fully funded by the retiree.

As an alternative, the City also offers retirees access to the City's high deductible health plan at a premium cost up to $913 per month for the retiree and an additional $913 for spouse. Family coverage is available for a total of $2,283 per month.

J. Defined Contribution for Retiree Health Care

In 2011, the City adopted Resolution 2011-17 establishing the phase out of City subsidy to retiree health care cost by 2019. The guidelines included an additional 10 years to phase out the City's subsidy for qualifying retirees so that all

**NOTE 10 - EMPLOYEE BENEFITS** (Continued)

J. Defined Contribution for Retiree Health Care (Continued)

retirees pay full cost by 2029. A qualified retiree is defined as having a household income less than the Federal Social Security Earnings Limit and either a CalPERS Disability Retirement or 15 years of service with Visalia and eligible for Medicare.

Four retirees qualified for the 2022 reduced rate, all are enrolled as retirees only. The retiree cost is up to $844 per month with the City subsidizing up to $856 per month. Qualified retirees must re-certify every year to qualify for the subsidy. A portion of the City's subsidy will transition to the retiree each year until the qualified retirees are paying full cost in 2029 or they no longer qualify for this provision.

For fiscal year 2021-2022, the City's Retiree Health Care Contribution was approximately $118,334.

**NOTE 11 – RISK MANAGEMENT**

A. Coverage

The City self-insures workers' compensation claims. The City retains or self-insures the first $1,000,000 of claims and purchases insurance above the $1,000,000 self-retention to $25,000,000. The program is administered by a third party.

The City has public employee dishonesty insurance with a $100,000 deductible and coverage up to $5,000,000 per loss. The City's property and machinery insurance has various deductibles and various coverages based on the kind of machinery. During the past four years there have been no significant reductions in any of the City's insurance coverage and no settlement amounts have exceeded insurance coverage.

The City currently provides three medical plan options for employees and retirees: a Preferred Provider Plan (PPO), an Exclusive Provider (EPO) and a High Deductible Plan (HD). The City provides medical benefits through an insurance pool, Excess Insurance Authority – Health (EIA – Health) which in turn participates in a larger pool, Self-Insured Schools of California (SISC). The insurance pool is responsible for maintaining a reserve for incurred but not reported claims. The City retains an equity share in the assets and liabilities of both pools.

The City provides dental and vision coverage to employees through programs which are administered by a third party service agent. The City is self-insured for the dental and vision coverage. The City's dental and vision liability is calculated based upon the historical lag between when a claim is incurred and the time it takes to be paid. Historically, 2 months of claims remain in the system at any given time. The City calculated the estimated incurred but not reported (IBNR) claim s by averaging the yearly claims and multiplying by 2.

The City is a member of the Authority for California Cities Excess Liability (ACCEL), a joint powers authority, which provides general liability coverage up to $55,000,000 ultimate net loss per occurrence. The City retains the risk for the first $1,000,000 in losses for each occurrence under this policy.

ACCEL was established for the purpose of creating a risk management pool for California municipalities. ACCEL is governed by a Board of Directors consisting of representatives of its member cities. The board controls the operations of ACCEL, including selection of management and approval of the annual budget.

The City's deposits with ACCEL are calculated based on the ratio of the City's payroll to the total payrolls of all entities, the losses of all members and the City's experience rate. Actual surpluses or losses are shared according to a formula developed from overall loss costs and spread to member entities on a percentage basis after a retrospective rating.

**NOTE 11 – RISK MANAGEMENT** (Continued)

A. Coverage (Continued)

During the fiscal year ended June 30, 2022, the City contributed $1,435,908 to ACCEL for current year coverage. ACCEL audited financial statements are available from Alliant Insurance Services at 560 Mission Street, Sixth Floor, San Francisco, California 94105.

B. Liability for Uninsured Claims

The City provides for the uninsured portion of claims and judgments in the Risk Management Internal Service Fund. Claims and judgments, including a provision for claims incurred but not reported, are recorded when a loss is deemed probable of assertion and the amount of the loss is reasonably determinable. As discussed above, the City has coverage for such claims, but it has retained the risk for the deductible or uninsured portion of these claims.

The City's liability for uninsured claims is limited to general liability claims, as discussed above, and was estimated by management based on the fact that claims must be filed with the City within 6 months of the claim's occurrence. Incurred but not reported (IBNR) claims are estimated by taking the previous 5 year's average claim experience for a year and multiplying by .5 (6 month/12 months).

Changes in the balances of claim liabilities during the past three years are as follows:

| | Beginning of Year Liability | Current Year Claims & Changes in Estimates | Claim Payments | End of Year Liability | Due Within One Year |
|---|---|---|---|---|---|
| 2019-20 | $ 6,605,420 | $ 3,168,120 | $ (2,554,102) | $ 7,219,438 | $ 841,499 |
| 2020-21 | 7,219,438 | 4,297,344 | (2,687,882) | 8,828,900 | 1,614,142 |
| 2021-22 | 8,828,900 | 2,776,089 | (3,582,783) | 8,022,206 | 859,236 |

**NOTE 12 - CONTINGENT LIABILITIES AND COMMITMENTS**

The City is subject to litigation arising in the normal course of business. In the opinion of the City Attorney, there is no pending litigation which is likely to have a material adverse effect on the financial position of the City.

At June 30, 2022, the City had made commitments of approximately $24.5 million for outstanding construction projects and open purchase orders.

The City participates in Federal and State grant programs. These programs are subject to audit by the City's independent accountants in accordance with the provisions of Title 2 U.S. Code of Federal Regulations Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Award (Uniform Guidance) and applicable State requirements. No material cost disallowances were proposed as a result of these audits; however, these programs are still subject to further examination by the grantors, and the amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time. The City expects such amounts, if any, to be immaterial.

**NOTE 13 – SUBSEQUENT EVENTS**

Subsequent events have been evaluated through January 24, 2023, which is the date the basic financial statements were available to be issued are there are no notable events to report.

**NOTE 14 – PRIOR PERIOD ADJUSTMENTS**

| | Government-wide Financial Statements | | |
|---|---|---|---|
| | Governmental Activities | Business-Type Activities | Total |
| Net position at July 1, 2021 as previously reported | $ 517,535,546 | $ 417,027,035 | $ 934,562,581 |
| Error when unavailable revenue was booked | - | 159,496 | 159,496 |
| Error when revenue was booked | - | (250,419) | (250,419) |
| Baseball fund moved from Businss to Govrnmental fund | (41,005) | (570,901) | (611,906) |
| DOF interest methodolgy calculation adjustment | (448,095) | - | (448,095) |
| Accounts receivable adjustment | 38,793 | - | 38,793 |
| Net position at July 1, 2021, as restated | $ 517,085,239 | $ 416,365,211 | $ 933,450,450 |

| | Governmental Funds | | | |
|---|---|---|---|---|
| | General Fund | Transportation | Civic Center | Non-Major Governmental Funds |
| Fund balance at July 1, 2021 as previously reported | $ 53,145,697 | $ 15,546,676 | $ 32,738,468 | $ 77,100,109 |
| Error when unavailable revenue was booked | 61,156 | 814,590 | 133,665 | 358,631 |
| DOF interest methodolgy calculation adjustment | (448,095) | - | - | - |
| Accounts receivable adjustment | 38,793 | - | - | - |
| Fund balance at July 1, 2021, as restated | $ 52,797,551 | $ 16,361,266 | $ 32,872,133 | $ 77,458,740 |

| | Enterprise Funds | |
|---|---|---|
| | Water Reclamation Facility | Transit |
| Net position at July 1, 2021 as previously reported | $ 231,090,459 | $ 71,979,001 |
| Error when unavailable revenue was booked | 159,496 | - |
| Error when revenue was booked | - | (250,419) |
| Net position at July 1, 2021, as restated | $ 231,249,955 | $ 71,728,582 |

| | Fiduciary Funds |
|---|---|
| | Successor Agency |
| Net position at July 1, 2021 as previously reported | $ (12,012,668) |
| DOF interest methodolgy calculation adjustment | 448,095 |
| Net position at July 1, 2021, as restated | $ (11,564,573) |

**NOTE 15 – TRANSACTIONS WITH RELATED PARTIES**

The related party transactions of the City are summarized as follows:

| Other Related Party Transactions | Related Parties | Purpose | Amount for the Year Ended June 30, 2022 |
|---|---|---|---|
| Downtown Visalians | City Council Member | Business tax surcharge (passthrough) | $ 144,974 |
| Downtown Visalians | City Council Member | Security, cleaning services and misc. | 67,020 |
| Total | | | 211,994 |
| | | | |
| Downtown Visalia Property Owners Association | City Council Member | Property Based Improvement District (passthrough) | 490,000 |
| Downtown Visalia Property Owners Association | City Council Member | Parking fund revenue match | (34,434) |
| Total | | | 455,566 |
| | | | |
| **Total Related Party Transactions** | | | $ 667,560 |

**NOTE 16 – LEASES RECEIVABLE**

Some governmental and proprietary funds of the City lease property to others.

In the case of the governmental funds, such property includes buildings and land. The terms of these arrangements range from 5 to 36 years with the calculated interest rates used ranging from .20% to 1.50% depending on the length of the lease. For the year ended June 30, 2022, the City's governmental funds recognized $144,757 in lease revenue and $26,211 in lease interest revenue.

For proprietary funds, leased property includes buildings, office space, and land. The terms of these arrangements range from 5 to 40 years with the calculated interest rates used ranging from .20% to 1.50% depending on the length of the lease. For the year ended June 30, 2022, the City's proprietary funds recognized $457,597 in lease revenue and $73,690 in lease interest revenue.

**NOTE 16 – LEASES RECEIVABLE** (Continued)

A. Current Year Transactions and Balances

A summary of the changes in lease receivables for the fiscal year ended June 30, 2022 is as follows:

| | Balance at June 30, 2021 | Additions | Deletions | Balance at June 30, 2022 | Due Within One Year | Due in More Than One Year |
|---|---|---|---|---|---|---|
| **Governmental Lease Receivable Activity** | | | | | | |
| General Fund | $ 579,628 | $ - | $ (46,979) | $ 532,649 | $ 52,302 | $ 480,347 |
| Golf Course | 1,430,299 | - | (65,038) | 1,365,261 | 75,875 | 1,289,386 |
| Parking District | 145,658 | - | (1,686) | 143,972 | 2,806 | 141,166 |
| Total Governmental Activity | $ 2,155,585 | $ - | $ (113,703) | $ 2,041,882 | $ 130,983 | $ 1,910,899 |
| **Business-Type Leae Receivable Activity** | | | | | | |
| Transit | $ 219,336 | $ - | $ (40,628) | $ 178,708 | $ 45,293 | $ 133,415 |
| Airport | 6,294,465 | - | (345,222) | 5,949,243 | 409,372 | 5,539,871 |
| Total Business-Type Activity | $ 6,513,801 | $ - | $ (385,850) | $ 6,127,951 | $ 454,665 | $ 5,673,286 |

B. Scheduled Lease Receivables Due

Lease receivables are due in the upcoming years is as follows:

| | Governmental Activities | | | Business-Type Activities | | |
|---|---|---|---|---|---|---|
| For the Year Ending June 30, | Principal | Interest | Total | Principal | Interest | Total |
| 2023 | $ 130,983 | $ 31,336 | $ 162,319 | $ 454,665 | $ 86,447 | $ 541,112 |
| 2024 | 126,326 | 27,488 | 153,814 | 438,640 | 77,044 | 515,684 |
| 2025 | 128,104 | 25,710 | 153,814 | 430,014 | 72,381 | 502,395 |
| 2026 | 129,908 | 23,905 | 153,813 | 401,014 | 67,867 | 468,881 |
| 2027 | 126,248 | 22,081 | 148,329 | 312,224 | 63,532 | 375,756 |
| 2028-2032 | 627,390 | 83,531 | 710,921 | 975,278 | 272,194 | 1,247,472 |
| 2033-2037 | 635,727 | 34,048 | 669,775 | 961,007 | 199,761 | 1,160,768 |
| 2038-2042 | 79,332 | 6,202 | 85,534 | 928,298 | 126,547 | 1,054,845 |
| 2043-2047 | 26,740 | 3,794 | 30,534 | 613,929 | 69,434 | 683,363 |
| 2048-2052 | 29,095 | 1,439 | 30,534 | 277,135 | 35,026 | 312,161 |
| 2053-2057 | 2,029 | 7 | 2,036 | 269,800 | 15,358 | 285,158 |
| 2058-2062 | - | - | - | 65,947 | 634 | 66,581 |
| | $ 2,041,882 | $ 259,541 | $ 2,301,423 | $ 6,127,951 | $ 1,086,225 | $ 7,214,176 |

**NOTE 16 – LEASES RECEIVABLE** (Continued)

C. Deferred Inflows of Resources – Leases

Lease revenue to be recognized in the upcoming years is as follows:

| For the Year Ending June 30, | Governmental Activities Deferred Inflows of Resources to be Reognized | Business-Type Activities Deferred Inflows of Resources to be Reognized |
|---|---|---|
| 2023 | $ 144,758 | $ 461,343 |
| 2024 | 144,758 | 450,613 |
| 2025 | 144,758 | 445,248 |
| 2026 | 144,758 | 436,321 |
| 2027 | 139,447 | 341,810 |
| 2028-2032 | 640,360 | 1,039,617 |
| 2033-2037 | 537,368 | 957,774 |
| 2038-2042 | 66,585 | 865,904 |
| 2043-2047 | 23,243 | 547,365 |
| 2048-2052 | 23,243 | 240,701 |
| 2053-2057 | 1,550 | 218,494 |
| 2058-2062 | - | 51,014 |
| | $ 2,010,828 | $ 6,056,204 |

VISALIA
Founded 1852

# REQUIRED SUPPLEMENTARY INFORMATION

(Unaudited)

VISALIA
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**Budget and Budgetary Accounting**

The City follows these procedures in establishing the budgetary data reflected in the financial statements:

1. The biennial budget adopted by the City Council provides for the general operation of the City. It includes proposed expenditures and the means of financing them.

2. The City Council approves total budgeted appropriations and any amendments to appropriations throughout the year. This "appropriated budget" covers substantially all City expenditures. There were no significant non-budgeted financial activities. Actual expenditures may not exceed budgeted appropriations at the fund level. The City Manager is authorized to make transfers of budget appropriations between classifications and activities within a fund.

3. Formal budgetary integration is employed as a management control device. Commitments for materials and services, such as purchase orders and contracts, are recorded during the year as encumbrances to assist in controlling expenditures. Appropriations, which are encumbered at year end, are added to the following year's budgeted appropriations. However, encumbrances at year end are reported as committed fund balance.

4. Budgets are adopted on a basis substantially consistent with accounting principles generally accepted in the United States of America. Accordingly, actual revenues and expenditures can be compared with related budgeted amounts without any significant reconciling items. No budgetary comparisons are presented for Proprietary Funds as the City is not legally required to adopt a budget for these types of funds.

5. Under Article XIIIB of the California Constitution (the Gann Spending Limitation Initiative), the City is restricted as to the amount of annual appropriations from the proceeds of taxes, and if proceeds of taxes exceed allowed appropriations, the excess must either be refunded to the State Controller, returned to the taxpayers through revised tax rates or revised fee schedules, or an excess in one year may be offset against a deficit in the following year. For the fiscal year ended June 30, 2022, based on calculations by City Management, proceeds of taxes did not exceed related appropriations. Further, Section 5 of Article XIIIB allows the City to designate a portion of fund balance for general contingencies, to be used in future years without limitation.

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - GENERAL FUND**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Budgeted Amounts | | | |
|---|---|---|---|---|
| | Original | Final | | Variance With |
| **REVENUES** | Budget | Budget | Actual | Final Budget |
| Taxes | | | | |
| Sales | $ 30,995,400 | $ 30,995,400 | $ 47,052,657 | $ 16,057,257 |
| Property | 25,992,300 | 25,992,300 | 29,725,873 | 3,733,573 |
| Transient Occupancy | 2,288,900 | 2,288,900 | 4,589,178 | 2,300,278 |
| Franchise | 2,652,300 | 2,652,300 | 3,155,645 | 503,345 |
| Business License | 2,507,000 | 2,507,000 | 3,045,708 | 538,708 |
| Total Taxes | 64,435,900 | 64,435,900 | 87,569,061 | 23,133,161 |
| Subventions and Grants | | | | |
| Police and Other | 473,700 | 3,552,492 | 1,436,979 | (2,115,513) |
| Motor Vehicle License In-Lieu | 65,000 | 65,000 | 160,874 | 95,874 |
| Total Subventions and Grants | 538,700 | 3,617,492 | 1,597,853 | (2,019,639) |
| License and Permits | | | | |
| Other License and Permits | 76,100 | 76,100 | 46,588 | (29,512) |
| Total License and Permits | 76,100 | 76,100 | 46,588 | (29,512) |
| Fees and Fines | | | | |
| Vehicle Code and Parking Violations | 720,000 | 720,000 | 418,163 | (301,837) |
| Local Ordinance Violations | 461,200 | 461,200 | 651,975 | 190,775 |
| Total Fees and Fines | 1,181,200 | 1,181,200 | 1,070,138 | (111,062) |
| Use of Money and Property | | | | |
| Interest Earned | 539,000 | 539,000 | (1,018,395) | (1,557,395) |
| Rents and Concessions | 295,200 | 295,200 | 343,335 | 48,135 |
| Total Use of Money and Property | 834,200 | 834,200 | (675,060) | (1,509,260) |
| Charges for Services | | | | |
| Engineering and Subdivision Fees | 892,400 | 892,400 | 1,996,811 | 1,104,411 |
| Zoning Fees | 213,600 | 213,600 | 354,250 | 140,650 |
| Special Public Safety Services | 1,250,300 | 1,250,300 | 1,550,070 | 299,770 |
| Recreation Programs | 1,577,800 | 1,577,800 | 979,798 | (598,002) |
| Total Charges for Services | 3,934,100 | 3,934,100 | 4,880,929 | 946,829 |
| Other Revenue | 1,360,700 | 1,360,700 | 2,381,522 | 1,020,822 |
| Total Revenues | 72,360,900 | 75,439,692 | 96,871,031 | 21,431,339 |

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - GENERAL FUND (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Budgeted Amounts | | | |
|---|---|---|---|---|
| | Original | Final | | Variance With |
| **EXPENDITURES** | Budget | Budget | Actual | Final Budget |
| Current: | | | | |
| General Government | $ 4,311,500 | $ 4,317,754 | $ 3,126,598 | $ 1,191,156 |
| Community Development | 2,143,200 | 2,149,700 | 3,045,632 | (895,932) |
| Public Safety: | | | | |
| Fire | 14,573,500 | 14,588,148 | 16,324,009 | (1,735,861) |
| Police | 34,645,000 | 34,724,426 | 35,557,194 | (832,768) |
| Public Works | 4,264,100 | 4,286,959 | 4,276,183 | 10,776 |
| Community Services | 8,675,000 | 8,564,142 | 7,871,256 | 692,886 |
| Capital Outlay | 17,600 | 1,951,031 | 1,669,399 | 281,632 |
| Debt Service (Note 7) | | | | |
| Principal | 32,600 | 32,600 | 114,433 | (81,833) |
| Interest and Fiscal Charges | 500 | 500 | 9,199 | (8,699) |
| Total Expenditures | 68,663,000 | 70,615,260 | 71,993,903 | (1,378,643) |
| Excess (Deficiency) of | | | | |
| Revenues Over (Under) Expenditures | 3,697,900 | 4,824,432 | 24,877,128 | 20,052,696 |
| Other Financing Sources (Uses) | | | | |
| Proceeds From Sale of Capital Assets | - | - | 46,775 | 46,775 |
| Transfers In | - | - | 134 | 134 |
| Transfers Out | (5,253,400) | (5,253,400) | (23,929,268) | (18,675,868) |
| Total Other Financing Sources (Uses) | (5,253,400) | (5,253,400) | (23,882,359) | (18,628,959) |
| Net Change in Fund Balance | $ (1,555,500) | $ (428,968) | 994,769 | $ 1,423,737 |
| Fund Balance Beginning of Year | | | 53,145,697 | |
| Prior Period Adjustment (Note 14) | | | (348,146) | |
| Fund Balance - Beginning of Year, as Restated | | | 52,797,551 | |
| Fund Balance - End of Year | | | $ 53,792,320 | |

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - MEASURE N**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Budgeted Amounts | | | |
|---|---|---|---|---|
| | Original | Final | | Variance With |
| **REVENUES** | Budget | Budget | Actual | Final Budget |
| Taxes | | | | |
| Sales | $ 11,704,700 | $ 11,704,700 | $ 19,717,002 | $ 8,012,302 |
| Total Taxes | 11,704,700 | 11,704,700 | 19,717,002 | 8,012,302 |
| Subventions and Grants | | | | |
| Police and Other | - | - | 8,231 | 8,231 |
| Total Subventions and Grants | - | - | 8,231 | 8,231 |
| Use of Money and Property | | | | |
| Interest Earned | 118,900 | 118,900 | (944,964) | (1,063,864) |
| Total Use of Money and Property | 118,900 | 118,900 | (944,964) | (1,063,864) |
| Charges for Current Services | - | - | 77,308 | 77,308 |
| Other Revenue | - | - | 40,521 | 40,521 |
| Total Revenues | 11,823,600 | 11,823,600 | 18,898,098 | 7,074,498 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | 274,300 | 274,300 | 271,018 | 3,282 |
| Public Safety: | | | | |
| Fire | 1,019,400 | 1,019,400 | 1,286,697 | (267,297) |
| Police | 4,409,400 | 4,409,400 | 4,942,293 | (532,893) |
| Community Services | 787,900 | 803,252 | 668,948 | 134,304 |
| Capital Outlay | 9,112,400 | 4,438,890 | 4,279,194 | 159,696 |
| Total Expenditures | 15,603,400 | 10,945,242 | 11,448,150 | (502,908) |
| Excess (Deficiency) of | | | | |
| Revenues Over (Under) Expenditures | (3,779,800) | 878,358 | 7,449,948 | 6,571,590 |
| Other Financing Sources | | | | |
| Sale of Land | - | - | 144,938 | 144,938 |
| Total Other Financing Sources | - | - | 144,938 | 144,938 |
| Net Change in Fund Balance | $ (3,779,800) | $ 878,358 | 7,594,886 | $ 6,716,528 |
| Fund Balance Beginning of Year | | | 29,673,614 | |
| Fund Balance - End of Year | | | $ 37,268,500 | |

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - HOUSING & COMMUNITY GRANTS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Final Budget | Actual | Variance With Final Budget |
|---|---|---|---|
| **Revenues** | | | |
| Subventions and Grants | $ 6,801,829 | $ 3,952,484 | $ (2,849,345) |
| Fees and Fines | 25,100 | 14,175 | (10,925) |
| Uses of Money and Property | 53,600 | 2,810 | (50,790) |
| Charges for Current Services | - | 5,000 | 5,000 |
| Miscellaneous | 5,500 | 638 | (4,862) |
| Total Revenues | 6,886,029 | 3,975,107 | (2,910,922) |
| **Expenditures** | | | |
| Current: | | | |
| Community Development | 73,100 | 79,739 | (6,639) |
| Housing & Community Grants | 2,040,247 | 947,055 | 1,093,192 |
| Capital Outlay | 2,336,004 | 2,229,013 | 106,991 |
| Total Expenditures | 4,449,351 | 3,255,807 | 1,193,544 |
| Excess (Deficiency) of Revenue Over (Under) Expenditures | 2,436,678 | 719,300 | (1,717,378) |
| Other Financing Sources | | | |
| Transfers In | - | 30,191 | 30,191 |
| Total Other Financing Sources | - | 30,191 | 30,191 |
| Net Changes in Fund Balance | $ 2,436,678 | 749,491 | $ (1,687,187) |
| Fund Balance - Beginning of Year | | 15,295,008 | |
| Fund Balance - End of Year | | $ 16,044,499 | |

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - HOUSING SUCCESSOR AGENCY**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Final Budget | Actual | Variance With Final Budget |
|---|---|---|---|
| **Revenues** | | | |
| Subventions and Grants | $ - | $ 325,021 | $ 325,021 |
| Uses of Money and Property | 8,000 | 26,430 | 18,430 |
| Miscellaneous | - | 30 | 30 |
| Total Revenues | 8,000 | 351,481 | 343,481 |
| **Expenditures** | | | |
| Current: | | | |
| General Government | 112,200 | 180,779 | (68,579) |
| Capital Outlay | 529,320 | 329,320 | 200,000 |
| Total Expenditures | 641,520 | 510,099 | 131,421 |
| Excess (Deficiency) of Revenue Over (Under) Expenditures | (633,520) | (158,618) | 474,902 |
| Other Financing Sources (Uses) | | | |
| Sale of Land | - | 41,331 | (41,331) |
| Total Other Financing Sources | - | 41,331 | (41,331) |
| Net Changes in Fund Balance | $ (633,520) | (117,287) | $ 433,571 |
| Fund Balance - Beginning of Year | | 10,702,480 | |
| Fund Balance - End of Year | | $ 10,585,193 | |

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - AMERICAN RESCUE PLAN**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Final Budget | Actual | Variance With Final Budget |
|---|---|---|---|
| **Revenues** | | | |
| Subventions and Grants | $ - | $ 879,318 | $ 879,318 |
| Uses of Money and Property | - | 63,786 | 63,786 |
| Miscellaneous | - | 128 | 128 |
| Total Revenues | - | 943,232 | 943,232 |
| **Expenditures** | | | |
| Capital Outlay | 615,834 | 879,318 | (263,484) |
| Total Expenditures | 615,834 | 879,318 | (263,484) |
| Excess (Deficiency) of Revenue Over (Under) Expenditures | (615,834) | 63,914 | 679,748 |
| Net Changes in Fund Balance | $ (615,834) | 63,914 | $ 679,748 |
| Fund Balance - Beginning of Year | | 2,767 | |
| Fund Balance - End of Year | | $ 66,681 | |

CITY OF VISALIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS
FOR THE YEAR ENDED:

**Miscellaneous Plan**

| Measurement Period | 2020-21[1] | 2019-20[1] | 2018-19[1] | 2017-18[1] | 2016-17[1] | 2015-16[1] | 2014-15[1] | 2013-14[1] |
|---|---|---|---|---|---|---|---|---|
| **TOTAL PENSION LIABILITY** | | | | | | | | |
| Service Cost | $ 4,395,969 | $ 4,403,664 | $ 4,255,037 | $ 4,192,969 | $ 4,245,437 | $ 3,786,783 | $ 3,692,092 | $ 3,797,356 |
| Interest | 17,627,181 | 16,958,814 | 16,380,941 | 15,535,179 | 14,997,055 | 14,571,322 | 13,839,466 | 13,175,275 |
| Changes of Benefit Terms | - | - | - | - | - | - | - | - |
| Difference Between Expected and Actual Experience | (88,959) | (1,366,753) | 2,525,650 | (286,874) | (2,890,524) | 431,303 | (307,086) | - |
| Changes of Assumptions | - | - | - | (1,586,819) | 12,685,479 | - | (3,447,570) | - |
| Benefit Payments, Including Refunds of Employee Contributions | (12,115,961) | (11,727,761) | (10,795,043) | (10,116,949) | (9,515,763) | (8,700,574) | (8,186,347) | (7,668,885) |
| **Net Change in Total Pension Liability** | **9,818,230** | **8,267,964** | **12,366,585** | **7,737,506** | **19,521,684** | **10,088,834** | **5,590,555** | **9,303,746** |
| **Total Pension Liability - Beginning** | **250,482,970** | **242,215,006** | **229,848,421** | **222,110,915** | **202,589,231** | **192,500,397** | **186,909,842** | **177,606,096** |
| **Total Pension Liability - Ending (a)** | **$ 260,301,200** | **$ 250,482,970** | **$ 242,215,006** | **$ 229,848,421** | **$ 222,110,915** | **$ 202,589,231** | **$ 192,500,397** | **$ 186,909,842** |
| **PLAN FIDUCIARY NET POSITION** | | | | | | | | |
| Contributions - Employer | $ 7,688,208 | $ 7,072,583 | $ 6,219,874 | $ 5,482,359 | $ 5,129,632 | $ 4,678,278 | $ 4,077,411 | $ 3,947,176 |
| Contributions - Employee | 1,897,359 | 1,918,767 | 1,845,020 | 1,850,278 | 1,781,007 | 1,733,983 | 1,747,629 | 1,809,951 |
| Net Investment Income | 39,751,521 | 8,526,757 | 10,604,879 | 12,914,267 | 15,518,122 | 742,388 | 3,174,848 | 21,053,194 |
| Benefit Payments, Including Refunds of Employee Contributions | (12,115,961) | (11,727,761) | (10,795,043) | (10,116,949) | (9,515,763) | (8,700,574) | (8,186,347) | (7,668,885) |
| Net Plan to Plan Resource Movement | - | - | - | (376) | - | - | - | - |
| Administrative Expense | (174,979) | (239,113) | (115,502) | (237,501) | (206,266) | (86,138) | (159,136) | - |
| Other Miscellaneous Income/(Expense)[2] | - | - | 376 | (451,018) | - | - | - | - |
| **Net Change in Fiduciary Net Position** | **37,046,148** | **5,551,233** | **7,759,604** | **9,441,060** | **12,706,732** | **(1,632,063)** | **654,405** | **19,141,436** |
| **Plan Fiduciary Net Position - Beginning[3]** | **175,164,455** | **169,613,222** | **161,853,618** | **152,412,558** | **139,705,826** | **141,337,889** | **140,683,484** | **121,542,048** |
| **Plan Fiduciary Net Position - Ending (b)** | **$ 212,210,603** | **$ 175,164,455** | **$ 169,613,222** | **$ 161,853,618** | **$ 152,412,558** | **$ 139,705,826** | **$ 141,337,889** | **$ 140,683,484** |
| **PLAN NET PENSION LIABILITY / (ASSET) - ENDING (a)-(b)** | **$ 48,090,597** | **$ 75,318,515** | **$ 72,601,784** | **$ 67,994,803** | **$ 69,698,357** | **$ 62,883,405** | **$ 51,162,508** | **$ 46,226,358** |
| **Plan Fiduciary Net Position as a Percentage of the Total Pension Liability** | **81.53%** | **69.93%** | **70.03%** | **70.42%** | **68.62%** | **68.96%** | **73.42%** | **75.27%** |
| **Covered Payroll[4]** | **$ 25,483,876** | **$ 25,250,366** | **$ 23,916,793** | **$ 23,303,337** | **$ 22,840,895** | **$ 22,218,995** | **$ 21,309,546** | **$ 20,653,520** |
| **Plan Net Pension Liability/(Asset) as a Percentage of Covered Payroll** | **188.71%** | **298.29%** | **303.56%** | **291.78%** | **305.15%** | **283.02%** | **240.09%** | **223.82%** |

[1] Historical information is presented only for measurement periods for which GASB 68 is applicable. Additional years information will be displayed as it becomes available.

[2] During Fiscal Year 2017-18, as a result of Governmental Accounting Standards Board Statement (GASB) No. 75, Accounting and Financial Reporting for Postemployment Benefit Plans Other than Pensions (GASB 75), CalPERS reported its proportionate share of activity related to postemployment benefits for participation in the State of California's agent OPEB plan. Accordingly, CalPERS recorded a one-time expense as a result of the adoption of GASB 75.

Additionally, CalPERS employees participate in various State of California agent pension plans and during Fiscal Year 2017-18, CalPERS recorded a correction to previously reported financial statements to properly reflect its proportionate share of activity related to pensions in accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions (GASB 68).

[3] Includes any begining of year adjustments.

[4] Includes one year's payroll growth using 2.75 percent payroll growth assumption for fiscal years ended June 30, 2018-21; 3.00 percent payroll growth assumption for fiscal years ended June 30, 2014-17.

**Notes to Schedule:**

Benefit Changes: The figures above generally include any liability impact that may have resulted from voluntary benefit changes that occurred on or before the Measurement Date. However, offers of Two Years Additional Service Credit (a.k.a. Golden Handshakes) that occurred after the Valuation Date are not included in the figures above, unless the liability impact is deemed to be material by the plan actuary.

Changes of Assumptions: None in 2019 - 2021. In 2018, demographic assumptions and inflation rate were changed in accordance to the CalPERS Experience Study and Review of Actuarial Assumptions December 2017. There were no changes in the discount rate. In 2017, the discount rate was reduced from 7.65 percent to 7.15 percent. In 2016, there were no changes. In 2015, amounts reported reflect an adjustment of the discount rate from 7.5 percent (net of administrative expense) to 7.65 percent (without a reduction for pension plan administrative expense). In 2014, amounts reported were based on the 7.5 percent discount rate.

CITY OF VISALIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS
FOR THE YEAR ENDED:

**Safety Plan**

| Measurement Period | 2020-21[1] | 2019-20[1] | 2018-19[1] | 2017-18[1] | 2016-17[1] | 2015-16[1] | 2014-15[1] | 2013-14[1] |
|---|---|---|---|---|---|---|---|---|
| **TOTAL PENSION LIABILITY** | | | | | | | | |
| Service Cost | $ 6,473,248 | $ 6,324,588 | $ 6,222,413 | $ 5,995,204 | $ 5,853,759 | $ 5,349,411 | $ 5,222,479 | $ 5,100,652 |
| Interest | 18,396,919 | 17,437,680 | 16,600,696 | 15,464,636 | 14,715,002 | 14,186,919 | 13,269,691 | 12,494,891 |
| Changes of Benefit Terms | - | - | - | - | - | - | - | - |
| Difference Between Expected and Actual Experience | 403,302 | (1,240,319) | 3,326,073 | (517,263) | (4,891,206) | 807,923 | (373,500) | - |
| Changes of Assumptions | - | - | - | (1,321,124) | 13,266,074 | - | (3,509,871) | - |
| Benefit Payments, Including Refunds of Employee Contributions | (11,219,989) | (10,427,951) | (9,427,686) | (8,593,404) | (8,040,046) | (7,578,069) | (7,169,237) | (6,653,993) |
| **Net Change in Total Pension Liability** | **14,053,480** | **12,093,998** | **16,721,496** | **11,028,049** | **20,903,583** | **12,766,184** | **7,439,562** | **10,941,550** |
| **Total Pension Liability - Beginning** | **259,269,633** | **247,175,635** | **230,454,139** | **219,426,090** | **198,522,507** | **185,756,323** | **178,316,761** | **167,375,211** |
| **Total Pension Liability - Ending (a)** | **$ 273,323,113** | **$ 259,269,633** | **$ 247,175,635** | **$ 230,454,139** | **$ 219,426,090** | **$ 198,522,507** | **$ 185,756,323** | **$ 178,316,761** |
| **PLAN FIDUCIARY NET POSITION** | | | | | | | | |
| Contributions - Employer | $ 10,044,602 | $ 8,928,558 | $ 8,085,201 | $ 7,221,051 | $ 6,623,640 | $ 6,259,154 | $ 5,610,391 | $ 5,703,922 |
| Contributions - Employee | 2,349,763 | 2,142,637 | 2,172,900 | 1,924,202 | 1,846,297 | 1,750,054 | 1,805,168 | 1,618,205 |
| Net Investment Income | 44,537,546 | 9,341,900 | 11,443,404 | 13,555,587 | 15,911,405 | 717,302 | 3,141,564 | 20,530,453 |
| Benefit Payments, Including Refunds of Employee Contributions | (11,219,989) | (10,427,951) | (9,427,686) | (8,593,404) | (8,040,046) | (7,578,069) | (7,169,237) | (6,653,993) |
| Net Plan to Plan Resource Movement | - | - | - | (400) | - | (9,962) | - | - |
| Administrative Expense | (194,086) | (260,195) | (123,040) | (247,809) | (210,978) | (86,447) | (159,587) | - |
| Other Miscellaneous Income/(Expense)[2] | - | - | 400 | (470,593) | - | - | - | - |
| **Net Change in Fiduciary Net Position** | **45,517,836** | **9,724,949** | **12,151,179** | **13,388,634** | **16,130,318** | **1,052,032** | **3,228,299** | **21,198,587** |
| **Plan Fiduciary Net Position - Beginning[3]** | **194,292,181** | **184,567,232** | **172,416,053** | **159,027,419** | **142,897,101** | **141,845,069** | **138,616,770** | **117,418,183** |
| **Plan Fiduciary Net Position - Ending (b)** | **$ 239,810,017** | **$ 194,292,181** | **$ 184,567,232** | **$ 172,416,053** | **$ 159,027,419** | **$ 142,897,101** | **$ 141,845,069** | **$ 138,616,770** |
| **PLAN NET PENSION LIABILITY/(ASSET) - ENDING (a)-(b)** | **$ 33,513,096** | **$ 64,977,452** | **$ 62,608,403** | **$ 58,038,086** | **$ 60,398,671** | **$ 55,625,406** | **$ 43,911,254** | **$ 39,699,991** |
| **Plan Fiduciary Net Position as a Percentage of the Total Pension Liability** | **87.74%** | **74.94%** | **74.67%** | **74.82%** | **72.47%** | **71.98%** | **76.36%** | **77.74%** |
| **Covered Payroll** [4] | **$ 21,898,673** | **$ 21,060,898** | **$ 20,360,634** | **$ 19,541,081** | **$ 18,777,695** | **$ 19,201,043** | **$ 18,560,232** | **$ 17,363,328** |
| **Plan Net Pension Liability/(Asset) as a Percentage of Covered Payroll** | **153.04%** | **308.52%** | **307.50%** | **297.01%** | **321.65%** | **289.70%** | **236.59%** | **228.64%** |

[1] Historical information is presented only for measurement periods for which GASB 68 is applicable. Additional years information will be displayed as it becomes available.

[2] During Fiscal Year 2017-18, as a result of Governmental Accounting Standards Board Statement (GASB) No. 75, Accounting and Financial Reporting for Postemployment Benefit Plans Other than Pensions (GASB 75), CalPERS reported its proportionate share of activity related to postemployment benefits for participation in the State of California's agent OPEB plan. Accordingly, CalPERS recorded a one-time expense as a result of the adoption of GASB 75.

Additionally, CalPERS employees participate in various State of California agent pension plans and during Fiscal Year 2017-18, CalPERS recorded a correction to previously reported financial statements to properly reflect its proportionate share of activity related to pensions in accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions (GASB 68).

[3] Includes any begining of year adjustments.

[4] Includes one year's payroll growth using 2.75 percent payroll growth assumption for fiscal years ended June 30, 2018-21; 3.00 percent payroll growth assumption for fiscal years ended June 30, 2014-17.

**Notes to Schedule:**

Benefit Changes: The figures above generally include any liability impact that may have resulted from voluntary benefit changes that occurred on or before the Measurement Date. However, offers of Two Years Additional Service Credit (a.k.a. Golden Handshakes) that occurred after the Valuation Date are not included in the figures above, unless the liability impact is deemed to be material by the plan actuary.

Changes of Assumptions: None in 2019 - 2021. In 2018, demographic assumptions and inflation rate were changed in accordance to the CalPERS Experience Study and Review of Actuarial Assumptions December 2017. There were no changes in the discount rate. In 2017, the discount rate was reduced from 7.65 percent to 7.15 percent. In 2016, there were no changes. In 2015, amounts reported reflect an adjustment of the discount rate from 7.5 percent (net of administrative expense) to 7.65 percent (without a reduction for pension plan administrative expense). In 2014, amounts reported were based on the 7.5 percent discount rate.

**CITY OF VISALIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF CONTRIBUTIONS**
**FOR THE YEAR ENDED:**

**Miscellaneous Plan**

| Fiscal Year[1] | Actuarially Determined Contribution (ADC) | Contributions in Relation to the ADC | Contribution Deficiency (Excess) | Covered Payroll | Contributions as a Percentage of Covered Payroll |
|---|---|---|---|---|---|
| 2021-22 | $ 8,224,107 | $ (8,224,107) | $ - | $ 26,244,915 | 31.34% |
| 2020-21 | 7,688,208 | (7,688,208) | - | 25,483,876 | 30.17% |
| 2019-20 | 7,072,583 | (7,072,583) | - | 25,250,366 | 28.01% |
| 2018-19 | 6,219,874 | (6,219,874) | - | 23,916,793 | 26.01% |
| 2017-18 | 5,482,359 | (5,482,359) | - | 23,303,337 | 23.53% |
| 2016-17 | 5,129,632 | (5,129,632) | - | 22,840,895 | 22.46% |
| 2015-16 | 4,678,278 | (4,678,278) | - | 22,218,995 | 21.06% |
| 2014-15 | 4,077,411 | (4,077,411) | - | 21,309,546 | 19.13% |
| 2013-14 | 3,947,176 | (3,947,176) | - | 20,653,520 | 19.11% |

**Safety Plan**

| Fiscal Year[1] | Actuarially Determined Contribution (ADC) | Contributions in Relation to the ADC | Contribution Deficiency (Excess) | Covered Payroll[2] | Contributions as a Percentage of Covered Payroll |
|---|---|---|---|---|---|
| 2021-22 | $ 10,480,454 | $ (10,480,454) | $ - | $ 22,762,490 | 46.04% |
| 2020-21 | 10,044,602 | (10,044,602) | - | 21,898,673 | 45.87% |
| 2019-20 | 8,928,558 | (8,928,558) | - | 21,060,898 | 42.39% |
| 2018-19 | 8,085,201 | (8,085,201) | - | 20,360,634 | 39.71% |
| 2017-18 | 7,221,051 | (7,221,051) | - | 19,541,081 | 36.95% |
| 2016-17 | 6,623,640 | (6,623,640) | - | 18,777,695 | 35.27% |
| 2015-16 | 6,259,154 | (6,259,154) | - | 19,201,043 | 32.60% |
| 2014-15 | 5,610,391 | (5,610,391) | - | 18,560,232 | 30.23% |
| 2013-14 | 5,703,922 | (5,703,922) | - | 17,363,328 | 32.85% |

[1] Historical information is presented only for measurement periods for which GASB 68 is applicable. Additional years information will be displayed as it becomes available.

[2] Includes one year's payroll growth using 2.75% payroll growth assumption for fiscal years ended June 30, 2018-21; 3.00% payroll growth assumption for fiscal years ended June 30, 2014-17.

**Notes to Schedule**

The actuarial methods and assumptions used to set the actuarially determined contributions for Fiscal Year 2020-21 were derived from the June 30, 2018 funding valuation report.

| | |
|---|---|
| Actuarial Cost Method | Entry Age Normal. |
| Amortization Method/Period | For details, see June 30, 2018 Funding Valuation Report. |
| Asset Valuation Method | Fair Value of Assets. For details, see June 30, 2018 Funding Valuation Report. |
| Inflation | 2.50% |
| Salary Increases | Varies by Entry Age and Service. |
| Payroll Growth | 2.75% |
| Investment Rate of Return | 7.00% Net of Pension Plan Investment and Administrative Expenses; includes Inflation. |
| Retirement Age | The probabilities of Retirement are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015. |
| Mortality | The probabilities of mortality are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015. Pre-retirement and Post-retirement mortality rates include 15 years of projected mortality improvement using 90% of Scale MP-2016 published by the Society of Actuaries. |

Other information:
For changes to previous years' information, refer to past GASB 68 reports.

# SUPPLEMENTARY INFORMATION

VISALIA
Founded 1852

**CITY OF VISALIA**
**SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - TRANSPORTATION**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Final Budget | Actual | Variance With Final Budget |
|---|---|---|---|
| **Revenues** | | | |
| Fees and Fines | $ 4,089,300 | $ 6,728,696 | $ 2,639,396 |
| Uses of Money and Property | 124,700 | (573,505) | (698,205) |
| Miscellaneous | - | 55,588 | 55,588 |
| Total Revenues | 4,214,000 | 6,210,779 | 1,996,779 |
| **Expenditures** | | | |
| Current: | | | |
| Public Works | 40,000 | 35,375 | 4,625 |
| Capital Outlay | 4,070,676 | 3,040,445 | 1,030,231 |
| Total Expenditures | 4,110,676 | 3,075,820 | 1,034,856 |
| Excess (Deficiency) of Revenue Over (Under) Expenditures | 103,324 | 3,134,959 | 3,031,635 |
| Net Changes in Fund Balance | $ 103,324 | 3,134,959 | $ 3,031,635 |
| Fund Balance - Beginning of Year | | 15,546,676 | |
| Prior Period Adjustment (Note 14) | | 814,590 | |
| Fund Balances - Beginning of Year, as Restated | | 16,361,266 | |
| Fund Balance - End of Year | | $ 19,496,225 | |

**CITY OF VISALIA**
**SUPPLEMENTARY INFORMATION**
**BUDGETARY COMPARISON SCHEDULE - CIVIC CENTER**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Final Budget | Actual | Variance With Final Budget |
|---|---|---|---|
| **Revenues** | | | |
| Uses of Money and Property | - | (972,043) | (972,043) |
| Total Revenues | - | (972,043) | (972,043) |
| **Expenditures** | | | |
| Current: | | | |
| General Government | - | 6,503 | (6,503) |
| Capital Outlay | 310,902 | 310,902 | - |
| Total Expenditures | 310,902 | 317,405 | (6,503) |
| Excess (Deficiency) of Revenue Over (Under) Expenditures | (310,902) | (1,289,448) | (978,546) |
| Other Financing Sources (Uses) | | | |
| Sale of Land | - | 1,200,000 | 1,200,000 |
| Transfers In | - | 14,221,739 | 14,221,739 |
| Total Other Financing Sources | - | 15,421,739 | 15,421,739 |
| Net Changes in Fund Balance | $ (310,902) | 14,132,291 | $ 14,443,193 |
| Fund Balance - Beginning of Year | | 32,738,468 | |
| Prior Period Adjustment (Note 14) | | 133,665 | |
| Fund Balances - Beginning of Year, as Restated | | 32,872,133 | |
| Fund Balance - End of Year | | $ 47,004,424 | |

# NON- MAJOR GOVERNMENTAL FUNDS

VISALIA
Founded 1852

## SPECIAL REVENUE FUNDS

**WATERWAYS**
Established to account for the acquisition and landscaping of development buffers along designated waterways. This is funded by monthly rates and development impact fees.

**GROUNDWATER RECHARGE**
Established to account for the costs of recharging the City's underground water system. The funding is provided by monthly rates and development fees.

**KAWEAH LAKE AND LOCAL STORMWATER MAINTENANCE**
Established to account for the costs of adding to the water holding capacity of Lake Kaweah (a source of the City's water) and was expanded to include the maintenance of local storm channels by a successful ballot election that concluded on March 18, 2013. The funding is provided by monthly rates and development fees.

**SPECIAL SERVICE DISTRICTS**
Established to account for the maintenance of landscape districts throughout the City. Revenue is collected from fees charged to property owners in the districts.

**NORTHEAST AREA**
Funded by fees collected on Northeast properties at the time of building permit issuance; monies can only be used for improvements specified in the Northeast Area Master Plan.

**GRANT & LOAN FUNDS**
Established to account for various funds receiving federal funding. Also established to account for the loans given to the City for low and moderate income housing assistance by the California Housing Finance Agency. Federal funding received provides for such activities as community policing, bicycle and foot patrol in business districts in the City of Visalia.

**NARCOTICS FORFEITURE**
Established to account for money received from narcotics seizures of cash and property as authorized by the Health and Safety Code. Monies deposited in this fund are invested until a court determines whether the money must be returned to the previous owner or the fund are forfeited to the City which may use the seized funds for the recovery of narcotics law enforcement costs associated with the seized funds.

**MEASURE T – POLICE**
Established to account for increased Police operational and capital expenditures. Financing is provided by 60% of the ¼ cent sales tax ballot measure (T) approved by voters during the March 2, 2004, primary election. No sales tax funds can replace General Fund dollars budgeted for normal operations at the previous years' service level unless the City Council declares an economic emergency by a 4/5$^{ths}$ vote.

**MEASURE T – FIRE**
Established to account for increased Fire operational and capital expenditures. Financing is provided by 40% of the ¼ cent sales tax ballot measure (T) approved by voters during the March 2, 2004, primary election. No sales tax funds can replace General Fund dollars budgeted for normal operations at the previous years' service level unless the City Council declares an economic emergency by a 4/5$^{ths}$ vote.

**MEASURE R – LOCAL**
Established to account for the costs of specific local transportation projects and for its funding from a ¼ cent sales tax ballot measure (R) approved by the voters.

**MEASURE R – REGIONAL**
The Measure R Regional Fund is used to account for the costs of specific transportation projects and for its funding from a ¼ cent sales tax ballot measure (R) approved by the voters for regional, transit, bike and pedestrian projects.

**TRANSPORTATION GRANTS**
Established to account for the financing and construction of streets, roads, and various transportation infrastructure and facilities. Funding is provided by ¼ cent of the 7 ¼ cent retail sales tax collected statewide and by Proposition 1B funds for streets and transit.

**GOLF COURSE**
Established to account for the major repairs to buildings and equipment (ie heating/cooling equipment) located at the Golf Course. Revenue is collected through the lease of the Golf Course to Course Co.

**CASP PROGRAM**
Established to account for the additional $1 assessed to all business licenses as required by the State of California Senate Bill (SB) 1186. SB 1186 adds new rules and protections for business owners related to access compliance requirements set forth under the ADA, the California Building Code, and SB 1608.

**OAK TREE PRESERVATION**
Established to account for the activity of oak tree preservation and maintenance throughout the City. Revenue is collected from fees charged to property owners for removal of Oak Trees.

**CONSERVATION**
Established for energy conservation projects throughout the City. Revenue is collected from grants, reimbursements and incentives.

**POLICE UNCLAIMED FUNDS**
Established to track and account for money that is found or seized and no longer required as evidence and remains unclaimed after three years. If the money remains unclaimed the money becomes the property of the City. This fund should not be confused with Narcotics Forfeiture Funds.

## DEBT SERVICE FUNDS

**VPFA 2014 REFUNDING CERTIFICATES OF PARTICIPATION**
Established to account for the payment of the VPFA 2014 Refunding Certificates of Participation**.**

**2015 CERTIFICATES OF PARTICIPATION**
Established to account for the payment of the 2015 Certificates of Participation.

## CAPITAL PROJECTS FUNDS

**SOFTBALL FACILITY DEVELOPMENT**
Established to account for the financing and improvement and/or development of a community softball facility. Financing is provided from fees charged to existing softball facility users specifically for future development or improvement.

**HIGHWAY USERS**
Established to account for the construction and improvement of streets and roads. Financing is provided by grant funds received from state sale taxes on gasoline.

**RECREATIONAL FACILITIES**
Established to account for the acquisition and development of park and open space. Financing is provided by fees paid by developers in lieu of providing parks and open space.

**STORM SEWER CONSTRUCTION**
Established to account for the acquisition and installation of storm drain systems. Financing is provided by a specific storm sewer fee charged to new developments.

**PUBLIC SAFETY IMPACT FEE**
Established to defray the costs of public safety facilities needed as a result of new development projects. Funding is provided by fees charged to new developments.

**GOVERNMENT FACILITIES IMPACT FEE**
Established to defray the cost of public facilities (i.e., Civic Center, Corporation Yard, and Library) needed as a result of new development projects. Funding is provided by fees charged to new developments.

**PARKING DISTRICT**
Established to account for acquisition and development of downtown parking facilities. Funding is provided by a specific fee charged on new development and expanded uses within the central business district. Therefore, it is not governed by a formal budget and its financial presentation reflects changes in assets and liabilities as well as the flow of resources.

**FACILITY IMPROVEMENTS**
Established to account for the maintenance and improvements to City facilities.

**SPORTS COMPLEX**
Established to account for the construction of the sports complex.

**ANIMAL CONTROL RESERVE**
Established to account for the construction of the Animal Control Facility.

**BASEBALL**
Established to account for the maintenance and improvements to the baseball facility.

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS**
**JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Waterways | Groundwater Recharge | Kaweah Lake and Local Storm Water Maintenance | Special Service Districts |
| **ASSETS** | | | | |
| Cash and Investments | $ 3,899,736 | $ 3,695,861 | $ 638,034 | $ 13,832,679 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | 43,537 | 104,327 | 44,552 | 7,178 |
| Lease Receivable | - | - | - | - |
| Taxes Receivable | - | 189,321 | - | 133,514 |
| Notes and Loans Receivable | 159,540 | - | - | - |
| Inventory | - | 85,031 | - | - |
| Due from Other Governmental Units | - | - | - | - |
| Total Assets | $ 4,102,813 | $ 4,074,540 | $ 682,586 | $ 13,973,371 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 41,655 | $ 2,014 | $ - | $ 501,905 |
| Advance from Other Funds | - | - | - | 971,223 |
| Customer Deposits | - | - | - | - |
| Unearned Revenue | - | 85,031 | - | - |
| Total Liabilities | 41,655 | 87,045 | - | 1,473,128 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | 3,471 | 940 | - | - |
| Leases | - | - | - | - |
| Total Deferred Inflows of Resources | 3,471 | 940 | - | - |
| **FUND BALANCES** | | | | |
| Restricted | 4,057,687 | 3,986,555 | 682,586 | 12,500,243 |
| Committed | - | - | - | - |
| Unassigned | - | - | - | - |
| Total Fund Balances (Deficit) | 4,057,687 | 3,986,555 | 682,586 | 12,500,243 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 4,102,813 | $ 4,074,540 | $ 682,586 | $ 13,973,371 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Northeast Area | Grant & Loan Funds | Narcotics Forfeiture | Measure T Police |
| **ASSETS** | | | | |
| Cash and Investments | $ 707,305 | $ 160,459 | $ 804,367 | $ 5,674,695 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | 9,615 | - | - | - |
| Lease Receivable | - | - | - | - |
| Taxes Receivable | - | 3,644 | - | 1,121,132 |
| Notes and Loans Receivable | - | - | - | - |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | - | - | - | - |
| Total Assets | $ 716,920 | $ 164,103 | $ 804,367 | $ 6,795,827 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ - | $ 2,897 | $ 6 | $ 1,152 |
| Advance from Other Funds | - | - | - | - |
| Customer Deposits | - | - | 334,396 | - |
| Unearned Revenue | - | - | - | - |
| Total Liabilities | - | 2,897 | 334,402 | 1,152 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | 460,493 | - |
| Impact Fees | 9,614 | - | - | - |
| Leases | - | - | - | - |
| Total Deferred Inflows of Resources | 9,614 | - | 460,493 | - |
| **FUND BALANCES** | | | | |
| Restricted | 707,306 | 161,206 | 9,472 | 6,794,675 |
| Committed | - | - | - | - |
| Unassigned | - | - | - | - |
| Total Fund Balances (Deficit) | 707,306 | 161,206 | 9,472 | 6,794,675 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 716,920 | $ 164,103 | $ 804,367 | $ 6,795,827 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Measure T Fire | Measure R Local | Measure R Regional | Transportation Grants |
| **ASSETS** | | | | |
| Cash and Investments | $ 6,158,356 | $ 9,990,616 | $ - | $ 3,750,956 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | - | - | - | - |
| Lease Receivable | - | - | - | - |
| Taxes Receivable | 747,421 | 317,143 | 392,260 | - |
| Notes and Loans Receivable | - | - | - | - |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | - | - | - | 94,565 |
| Total Assets | $ 6,905,777 | $ 10,307,759 | $ 392,260 | $ 3,845,521 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 11,048 | $ 7,017 | $ 50,698 | $ 34,122 |
| Advance from Other Funds | - | - | 392,008 | - |
| Customer Deposits | - | - | - | - |
| Unearned Revenue | - | - | - | - |
| Total Liabilities | 11,048 | 7,017 | 442,706 | 34,122 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | - | - | - | - |
| Leases | - | - | - | - |
| Total Deferred Inflows of Resources | - | - | - | - |
| **FUND BALANCES** | | | | |
| Restricted | 6,894,729 | 10,300,742 | - | 3,811,399 |
| Committed | - | - | - | - |
| Unassigned | - | - | (50,446) | - |
| Total Fund Balances (Deficit) | 6,894,729 | 10,300,742 | (50,446) | 3,811,399 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 6,905,777 | $ 10,307,759 | $ 392,260 | $ 3,845,521 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Golf Course | CASP Program | Oak Tree Preservation | Conservation |
| **ASSETS** | | | | |
| Cash and Investments | $ 272,463 | $ 420,016 | $ 273,333 | $ 241,138 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | - | - | - | - |
| Lease Receivable | 1,365,261 | - | - | - |
| Taxes Receivable | - | - | - | - |
| Notes and Loans Receivable | - | - | - | - |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | - | - | - | - |
| Total Assets | $ 1,637,724 | $ 420,016 | $ 273,333 | $ 241,138 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 73 | $ 2,699 | $ - | $ - |
| Advance from Other Funds | - | - | - | - |
| Customer Deposits | - | - | - | - |
| Unearned Revenue | - | - | - | - |
| Total Liabilities | 73 | 2,699 | - | - |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | - | - | - | - |
| Leases | 1,343,615 | - | - | - |
| Total Deferred Inflows of Resources | 1,343,615 | - | - | - |
| **FUND BALANCES** | | | | |
| Restricted | 294,036 | 417,317 | - | - |
| Committed | - | - | 273,333 | 241,138 |
| Unassigned | - | - | - | - |
| Total Fund Balances (Deficit) | 294,036 | 417,317 | 273,333 | 241,138 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 1,637,724 | $ 420,016 | $ 273,333 | $ 241,138 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | DEBT SERVICE FUNDS | | CAPITAL PROJECT FUNDS |
|---|---|---|---|---|
| | Police Unclaimed Funds | VPFA 2014 Refunding Certificates of Participation | 2015 Certificates of Participation | Softball Facility Development |
| **ASSETS** | | | | |
| Cash and Investments | $ 230,941 | $ - | $ - | $ 1,099 |
| Restricted Cash and Investments | - | - | 8,685 | - |
| Accounts Receivable | - | - | - | - |
| Lease Receivable | - | - | - | - |
| Taxes Receivable | - | - | - | - |
| Notes and Loans Receivable | - | - | - | - |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | - | - | - | - |
| Total Assets | $ 230,941 | $ - | $ 8,685 | $ 1,099 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 1,176 | $ 1,888 | $ 25,487 | $ - |
| Advance from Other Funds | - | - | - | - |
| Customer Deposits | - | - | - | - |
| Unearned Revenue | 105,667 | - | - | - |
| Total Liabilities | 106,843 | 1,888 | 25,487 | - |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | - | - | - | - |
| Leases | - | - | - | - |
| Total Deferred Inflows of Resources | - | - | - | - |
| **FUND BALANCES** | | | | |
| Restricted | - | - | 8,685 | 1,099 |
| Committed | 124,098 | - | - | - |
| Unassigned | - | (1,888) | (25,487) | - |
| Total Fund Balances (Deficit) | 124,098 | (1,888) | (16,802) | 1,099 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 230,941 | $ - | $ 8,685 | $ 1,099 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | CAPITAL PROJECT FUNDS | | | |
|---|---|---|---|---|
| | Highway Users | Recreational Facilities | Storm Sewer Construction | Public Safety Impact Fee |
| **ASSETS** | | | | |
| Cash and Investments | $ 12,991,131 | $ 8,888,750 | $ 4,596,256 | $ 853,949 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | - | 1,220,993 | 170,908 | 745,903 |
| Lease Receivable | - | - | - | - |
| Taxes Receivable | 515,771 | - | 15,039 | - |
| Notes and Loans Receivable | - | - | 6,093 | 84,310 |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | 10,992 | - | - | - |
| Total Assets | $ 13,517,894 | $ 10,109,743 | $ 4,788,296 | $ 1,684,162 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ 179,668 | $ 4,217 | $ 200,070 | $ 18 |
| Advance from Other Funds | - | - | - | - |
| Customer Deposits | - | - | - | - |
| Unearned Revenue | - | - | - | - |
| Total Liabilities | 179,668 | 4,217 | 200,070 | 18 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | - | 1,220,992 | 105,265 | 745,903 |
| Leases | - | - | - | - |
| Total Deferred Inflows of Resources | - | 1,220,992 | 105,265 | 745,903 |
| **FUND BALANCES** | | | | |
| Restricted | 13,338,226 | 8,884,534 | 4,482,961 | 938,241 |
| Committed | - | - | - | - |
| Unassigned | - | - | - | - |
| Total Fund Balances (Deficit) | 13,338,226 | 8,884,534 | 4,482,961 | 938,241 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 13,517,894 | $ 10,109,743 | $ 4,788,296 | $ 1,684,162 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | CAPITAL PROJECT FUNDS | | | |
|---|---|---|---|---|
| | Government Facilities Impact Fee | Parking District | Facility Improvements | Sports Complex |
| **ASSETS** | | | | |
| Cash and Investments | $ 8,556,647 | $ 3,821,481 | $ 761,099 | $ 560,441 |
| Restricted Cash and Investments | - | - | - | - |
| Accounts Receivable | 431,254 | 1,030 | - | - |
| Lease Receivable | - | 143,972 | - | - |
| Taxes Receivable | - | - | - | - |
| Notes and Loans Receivable | 148,073 | 117,122 | - | - |
| Inventory | - | - | - | - |
| Due from Other Governmental Units | - | - | - | - |
| Total Assets | $ 9,135,974 | $ 4,083,605 | $ 761,099 | $ 560,441 |
| **LIABILITIES** | | | | |
| Accounts, Interest and Contracts Payable | $ - | $ 619 | $ - | $ - |
| Advance from Other Funds | 26,021 | - | - | - |
| Customer Deposits | - | 56,353 | - | - |
| Unearned Revenue | - | - | - | - |
| Total Liabilities | 26,021 | 56,972 | - | - |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Asset Forfeiture | - | - | - | - |
| Impact Fees | 431,253 | - | - | - |
| Leases | - | 141,009 | - | - |
| Total Deferred Inflows of Resources | 431,253 | 141,009 | - | - |
| **FUND BALANCES** | | | | |
| Restricted | 8,678,700 | 3,885,624 | - | - |
| Committed | - | - | 761,099 | 560,441 |
| Unassigned | - | - | - | - |
| Total Fund Balances (Deficit) | 8,678,700 | 3,885,624 | 761,099 | 560,441 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 9,135,974 | $ 4,083,605 | $ 761,099 | $ 560,441 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING BALANCE SHEETS (Continued)**
**JUNE 30, 2022**

| | CAPITAL PROJECT FUNDS | | |
|---|---|---|---|
| | Animal Control Reserve | Baseball | Total Non-major Governmental Funds |
| **ASSETS** | | | |
| Cash and Investments | $ 244,474 | $ 200,000 | $ 92,226,282 |
| Restricted Cash and Investments | - | - | 8,685 |
| Accounts Receivable | - | 51,727 | 2,831,024 |
| Lease Receivable | - | - | 1,509,233 |
| Taxes Receivable | - | - | 3,435,245 |
| Notes and Loans Receivable | - | - | 515,138 |
| Inventory | - | - | 85,031 |
| Due from Other Governmental Units | - | - | 105,557 |
| Total Assets | $ 244,474 | $ 251,727 | $ 100,716,195 |
| **LIABILITIES** | | | |
| Accounts, Interest and Contracts Payable | $ - | $ 19,989 | $ 1,088,418 |
| Advance from Other Funds | - | - | 1,389,252 |
| Customer Deposits | - | - | 390,749 |
| Unearned Revenue | - | - | 190,698 |
| Total Liabilities | - | 19,989 | 3,059,117 |
| **DEFERRED INFLOWS OF RESOURCES** | | | |
| Asset Forfeiture | - | - | 460,493 |
| Impact Fees | - | - | 2,517,438 |
| Leases | - | - | 1,484,624 |
| Total Deferred Inflows of Resources | - | - | 4,462,555 |
| **FUND BALANCES** | | | |
| Restricted | - | - | 90,836,023 |
| Committed | 244,474 | 231,738 | 2,436,321 |
| Unassigned | - | - | (77,821) |
| Total Fund Balances (Deficit) | 244,474 | 231,738 | 93,194,523 |
| Total Liabilities, Deferred Inflows of Resources, and Fund Balances | $ 244,474 | $ 251,727 | $ 100,716,195 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND**
**CHANGES IN FUND BALANCES**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Waterways | Groundwater Recharge | Kaweah Lake and Local Storm Water Maintenance | Special Service Districts |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - |
| Subventions and Grants | - | - | - | - |
| License and Permits | - | - | - | - |
| Fees and Fines | 882,258 | 1,421,414 | 349,322 | - |
| Uses of Money and Property | (102,035) | (99,539) | (23,302) | (367,662) |
| Charges for Current Services | 314,302 | - | - | 5,151,807 |
| Miscellaneous | - | - | - | 3,490 |
| Total Revenues | 1,094,525 | 1,321,875 | 326,020 | 4,787,635 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | - | - |
| Community Development | - | - | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | - |
| Police | - | - | - | - |
| Public Works | 341,787 | 434,251 | 21,198 | - |
| Community Services | - | - | - | 3,020,886 |
| Capital Outlay | 187,175 | 130,722 | - | 83,852 |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 528,962 | 564,973 | 21,198 | 3,104,738 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 565,563 | 756,902 | 304,822 | 1,682,897 |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | - | (300,000) | - |
| Total Other Financing Sources (Uses) | - | - | (300,000) | - |
| Net Changes in Fund Balances | 565,563 | 756,902 | 4,822 | 1,682,897 |
| Fund Balances - Beginning of Year (Deficits) | 3,328,756 | 3,229,653 | 677,764 | 10,817,346 |
| Prior Period Adjustment | 163,368 | - | - | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 3,492,124 | 3,229,653 | 677,764 | 10,817,346 |
| Fund Balances (Deficits) - End of Year | $ 4,057,687 | $ 3,986,555 | $ 682,586 | $ 12,500,243 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Northeast Area | Grant & Loan Funds | Narcotics Forfeiture | Measure T Police |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ 5,930,439 |
| Other Taxes | - | - | - | - |
| Subventions and Grants | - | 342,409 | - | 4,933 |
| License and Permits | - | - | - | - |
| Fees and Fines | 62,203 | - | - | - |
| Uses of Money and Property | (20,077) | (4,147) | - | (147,806) |
| Charges for Current Services | - | - | - | - |
| Miscellaneous | - | 62 | 18,467 | 112,425 |
| Total Revenues | 42,126 | 338,324 | 18,467 | 5,899,991 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | - | - |
| Community Development | - | - | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | - |
| Police | - | 277,940 | 6,597 | 4,006,265 |
| Public Works | 1,441 | - | - | - |
| Community Services | - | - | - | - |
| Capital Outlay | - | 22,158 | 11,824 | - |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 1,441 | 300,098 | 18,421 | 4,006,265 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 40,685 | 38,226 | 46 | 1,893,726 |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | (134) | - | (151,249) |
| Total Other Financing Sources (Uses) | - | (134) | - | (151,249) |
| Net Changes in Fund Balances | 40,685 | 38,092 | 46 | 1,742,477 |
| Fund Balances - Beginning of Year (Deficits) | 666,621 | 123,114 | 9,426 | 5,052,198 |
| Prior Period Adjustment | - | - | - | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 666,621 | 123,114 | 9,426 | 5,052,198 |
| Fund Balances (Deficits) - End of Year | $ 707,306 | $ 161,206 | $ 9,472 | $ 6,794,675 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Measure T Fire | Measure R Local | Measure R Regional | Transportation Grants |
| **REVENUES** | | | | |
| Sales Taxes | $ 3,953,626 | $ 4,036,734 | $ 1,460,731 | $ - |
| Other Taxes | - | - | - | - |
| Subventions and Grants | 3,421 | - | - | 1,471,650 |
| License and Permits | - | - | - | - |
| Fees and Fines | - | - | - | - |
| Uses of Money and Property | (170,040) | (242,093) | - | (100,706) |
| Charges for Current Services | 100,685 | - | - | - |
| Miscellaneous | 46,155 | 3 | 8 | 2,193 |
| Total Revenues | 3,933,847 | 3,794,644 | 1,460,739 | 1,373,137 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | - | - |
| Community Development | - | - | - | - |
| Public Safety: | | | | |
| Fire | 2,928,345 | - | - | - |
| Police | - | - | - | - |
| Public Works | - | 34,712 | 7,878 | 669 |
| Community Services | - | - | - | - |
| Capital Outlay | 543 | 500,663 | 2,223,388 | 2,191,014 |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 2,928,888 | 535,375 | 2,231,266 | 2,191,683 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 1,004,959 | 3,259,269 | (770,527) | (818,546) |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - |
| Net Changes in Fund Balances | 1,004,959 | 3,259,269 | (770,527) | (818,546) |
| Fund Balances - Beginning of Year (Deficits) | 5,889,770 | 7,036,699 | 724,855 | 4,629,945 |
| Prior Period Adjustment | - | 4,774 | (4,774) | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 5,889,770 | 7,041,473 | 720,081 | 4,629,945 |
| Fund Balances (Deficits) - End of Year | $ 6,894,729 | $ 10,300,742 | $ (50,446) | $ 3,811,399 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | | | |
|---|---|---|---|---|
| | Golf Course | CASP Program | Oak Tree Preservation | Conservation |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - |
| Other Taxes | - | 77,171 | - | - |
| Subventions and Grants | - | - | - | - |
| License and Permits | - | - | - | - |
| Fees and Fines | 260,355 | - | 10,715 | - |
| Uses of Money and Property | 12,260 | (11,367) | (8,332) | (7,349) |
| Charges for Current Services | - | - | - | - |
| Miscellaneous | - | 6 | - | - |
| Total Revenues | 272,615 | 65,810 | 2,383 | (7,349) |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | - | - |
| Community Development | - | 1,507 | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | - |
| Police | - | - | - | - |
| Public Works | - | - | - | - |
| Community Services | 59,480 | - | 7,306 | 48 |
| Capital Outlay | - | - | - | - |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 59,480 | 1,507 | 7,306 | 48 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 213,135 | 64,303 | (4,923) | (7,397) |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - |
| Net Changes in Fund Balances | 213,135 | 64,303 | (4,923) | (7,397) |
| Fund Balances - Beginning of Year (Deficits) | 80,901 | 353,014 | 278,256 | 248,535 |
| Prior Period Adjustment | - | - | - | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 80,901 | 353,014 | 278,256 | 248,535 |
| Fund Balances (Deficits) - End of Year | $ 294,036 | $ 417,317 | $ 273,333 | $ 241,138 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | SPECIAL REVENUE FUNDS | DEBT SERVICE FUNDS | | CAPITAL PROJECTS FUNDS |
|---|---|---|---|---|
| | Police Unclaimed Funds | VPFA 2014 Refunding Certificates of Participation | 2015 Certificates of Participation | Softball Facility Development |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - |
| Subventions and Grants | - | - | - | - |
| License and Permits | - | - | - | - |
| Fees and Fines | - | - | - | - |
| Uses of Money and Property | (6,973) | - | 23 | (33) |
| Charges for Current Services | - | - | - | - |
| Miscellaneous | 67,217 | - | - | - |
| Total Revenues | 60,244 | - | 23 | (33) |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | 1,208 | - |
| Community Development | - | - | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | - |
| Police | 748 | - | - | - |
| Public Works | - | - | - | - |
| Community Services | - | - | - | 2 |
| Capital Outlay | 2,551 | - | - | - |
| Debt Service: | | | | |
| Principal | - | 102,400 | 824,198 | - |
| Interest and Fiscal Charges | - | 24,752 | 328,179 | - |
| Total Expenditures | 3,299 | 127,152 | 1,153,585 | 2 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 56,945 | (127,152) | (1,153,562) | (35) |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | 127,488 | 1,156,955 | - |
| Transfers Out | - | - | - | - |
| Total Other Financing Sources (Uses) | - | 127,488 | 1,156,955 | - |
| Net Changes in Fund Balances | 56,945 | 336 | 3,393 | (35) |
| Fund Balances - Beginning of Year (Deficits) | 67,153 | (2,224) | (20,195) | 1,134 |
| Prior Period Adjustment | - | - | - | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 67,153 | (2,224) | (20,195) | 1,134 |
| Fund Balances (Deficits) - End of Year | $ 124,098 | $ (1,888) | $ (16,802) | $ 1,099 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | CAPITAL PROJECTS FUNDS | | | |
|---|---|---|---|---|
| | Highway Users | Recreational Facilities | Storm Sewer Construction | Public Safety Impact Fee |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - |
| Subventions and Grants | 6,069,060 | - | - | - |
| License and Permits | - | - | - | - |
| Fees and Fines | - | 2,708,970 | 1,766,433 | 1,079,745 |
| Uses of Money and Property | 154,349 | (223,985) | (114,428) | (16,435) |
| Charges for Current Services | - | - | - | - |
| Miscellaneous | 48 | - | - | - |
| Total Revenues | 6,223,457 | 2,484,985 | 1,652,005 | 1,063,310 |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | - | - | - | - |
| Community Development | - | - | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | 2,923 |
| Police | - | - | - | 802 |
| Public Works | 691,428 | - | 33,210 | - |
| Community Services | - | 23,125 | - | - |
| Capital Outlay | 2,568,491 | 147,560 | 493,769 | 60,563 |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 3,259,919 | 170,685 | 526,979 | 64,288 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 2,963,538 | 2,314,300 | 1,125,026 | 999,022 |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | - | - | (414,541) |
| Total Other Financing Sources (Uses) | - | - | - | (414,541) |
| Net Changes in Fund Balances | 2,963,538 | 2,314,300 | 1,125,026 | 584,481 |
| Fund Balances - Beginning of Year (Deficits) | 10,374,688 | 6,570,234 | 3,353,043 | 287,123 |
| Prior Period Adjustment | - | - | 4,892 | 66,637 |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 10,374,688 | 6,570,234 | 3,357,935 | 353,760 |
| Fund Balances (Deficits) - End of Year | $ 13,338,226 | $ 8,884,534 | $ 4,482,961 | $ 938,241 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | CAPITAL PROJECTS FUNDS | | | |
|---|---|---|---|---|
| | Government Facilities Impact Fee | Parking District | Facility Improvements | Sports Complex |
| **REVENUES** | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - |
| Subventions and Grants | - | 34,434 | - | - |
| License and Permits | - | 11,100 | - | - |
| Fees and Fines | 1,027,188 | - | - | - |
| Uses of Money and Property | (245,157) | (106,187) | (23,195) | (17,080) |
| Charges for Current Services | - | - | - | - |
| Miscellaneous | - | 8 | - | - |
| Total Revenues | 782,031 | (60,645) | (23,195) | (17,080) |
| **EXPENDITURES** | | | | |
| Current: | | | | |
| General Government | 13,555 | - | 155 | 114 |
| Community Development | - | 8,478 | - | - |
| Public Safety: | | | | |
| Fire | - | - | - | - |
| Police | - | - | - | - |
| Public Works | 2,350 | - | - | - |
| Community Services | - | - | - | - |
| Capital Outlay | - | 5,632 | - | 28 |
| Debt Service: | | | | |
| Principal | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - |
| Total Expenditures | 15,905 | 14,110 | 155 | 142 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 766,126 | (74,755) | (23,350) | (17,222) |
| **OTHER FINANCING SOURCES (USES)** | | | | |
| Sale of Land | - | - | - | - |
| Transfers In | - | - | - | - |
| Transfers Out | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - |
| Net Changes in Fund Balances | 766,126 | (74,755) | (23,350) | (17,222) |
| Fund Balances - Beginning of Year (Deficits) | 7,795,373 | 3,953,846 | 784,449 | 577,663 |
| Prior Period Adjustment | 117,201 | 6,533 | - | - |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 7,912,574 | 3,960,379 | 784,449 | 577,663 |
| Fund Balances (Deficits) - End of Year | $ 8,678,700 | $ 3,885,624 | $ 761,099 | $ 560,441 |

**CITY OF VISALIA**
**NON-MAJOR GOVERNMENTAL FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | CAPITAL PROJECTS FUNDS | | |
|---|---|---|---|
| | Animal Control Reserve | Baseball | Total Non-major Governmental Funds |
| **REVENUES** | | | |
| Sales Taxes | $ - | $ - | $ 15,381,530 |
| Other Taxes | - | - | 77,171 |
| Subventions and Grants | - | - | 7,925,907 |
| License and Permits | - | - | 11,100 |
| Fees and Fines | - | - | 9,568,603 |
| Uses of Money and Property | (7,451) | (5,568) | (1,904,315) |
| Charges for Current Services | - | - | 5,566,794 |
| Miscellaneous | - | 51,727 | 301,809 |
| Total Revenues | (7,451) | 46,159 | 36,928,599 |
| **EXPENDITURES** | | | |
| Current: | | | |
| General Government | 49 | - | 15,081 |
| Community Development | - | - | 9,985 |
| Public Safety: | | | |
| Fire | - | - | 2,931,268 |
| Police | - | - | 4,292,352 |
| Public Works | - | - | 1,568,924 |
| Community Services | - | 174,277 | 3,285,124 |
| Capital Outlay | - | 21,874 | 8,651,807 |
| Debt Service: | | | |
| Principal | - | - | 926,598 |
| Interest and Fiscal Charges | - | - | 352,931 |
| Total Expenditures | 49 | 196,151 | 22,034,070 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | (7,500) | (149,992) | 14,894,529 |
| **OTHER FINANCING SOURCES (USES)** | | | |
| Sale of Land | - | - | - |
| Transfers In | - | 422,735 | 1,707,178 |
| Transfers Out | - | - | (865,924) |
| Total Other Financing Sources (Uses) | - | 422,735 | 841,254 |
| Net Changes in Fund Balances | (7,500) | 272,743 | 15,735,783 |
| Fund Balances - Beginning of Year (Deficits) | 251,974 | (41,005) | 77,100,109 |
| Prior Period Adjustment | - | - | 358,631 |
| Fund Balances (Deficits) - Beginning of Year, as Restated | 251,974 | (41,005) | 77,458,740 |
| Fund Balances (Deficits) - End of Year | $ 244,474 | $ 231,738 | $ 93,194,523 |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Waterways | | | Groundwater Recharge | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | 516,100 | 882,258 | 366,158 | 1,084,000 | 1,421,414 | 337,414 |
| Uses of Money and Property | 4,100 | (102,035) | (106,135) | 2,500 | (99,539) | (102,039) |
| Charges for Current Services | 312,300 | 314,302 | 2,002 | - | - | - |
| Miscellaneous | - | - | - | - | - | - |
| Total Revenues | 832,500 | 1,094,525 | 262,025 | 1,086,500 | 1,321,875 | 235,375 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | 221,100 | 341,787 | (120,687) | 135,000 | 434,251 | (299,251) |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | 937,175 | 187,175 | 750,000 | 875,722 | 130,722 | 745,000 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 1,158,275 | 528,962 | 629,313 | 1,010,722 | 564,973 | 445,749 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | (325,775) | 565,563 | 891,338 | 75,778 | 756,902 | 681,124 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ (325,775) | 565,563 | $ 891,338 | $ 75,778 | 756,902 | $ 681,124 |
| Fund Balances - Beginning of Year (Deficits) | | 3,328,756 | | | 3,229,653 | |
| Prior Period Adjustment | | 163,368 | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 3,492,124 | | | 3,229,653 | |
| Fund Balances - End of Year (Deficits) | | $ 4,057,687 | | | $ 3,986,555 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Kaweah Lake and Local Storm Water Maintenance | | | Special Service Districts | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | 290,000 | 349,322 | 59,322 | - | - | - |
| Uses of Money and Property | 3,000 | (23,302) | (26,302) | 3,000 | (367,662) | (370,662) |
| Charges for Current Services | - | - | - | 5,258,600 | 5,151,807 | (106,793) |
| Miscellaneous | - | - | - | - | 3,490 | 3,490 |
| Total Revenues | 293,000 | 326,020 | 33,020 | 5,261,600 | 4,787,635 | (473,965) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | 19,800 | 21,198 | (1,398) | - | - | - |
| Community Services | - | - | - | 3,314,800 | 3,020,886 | 293,914 |
| Capital Outlay | - | - | - | 961,653 | 83,852 | 877,801 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 19,800 | 21,198 | (1,398) | 4,276,453 | 3,104,738 | 1,171,715 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 273,200 | 304,822 | 31,622 | 985,147 | 1,682,897 | 697,750 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | (300,000) | (300,000) | - | - | - | - |
| Total Other Financing Sources (Uses) | (300,000) | (300,000) | - | - | - | - |
| Net Changes in Fund Balances | $ (26,800) | 4,822 | $ 31,622 | $ 985,147 | 1,682,897 | $ 697,750 |
| Fund Balances - Beginning of Year (Deficits) | | 677,764 | | | 10,817,346 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 677,764 | | | 10,817,346 | |
| Fund Balances - End of Year (Deficits) | | $ 682,586 | | | $ 12,500,243 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Northeast Area | | | Grant & Loan Funds | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | 342,409 | 342,409 | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | 84,200 | 62,203 | (21,997) | - | - | - |
| Uses of Money and Property | 3,500 | (20,077) | (23,577) | - | (4,147) | (4,147) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | 62 | 62 |
| Total Revenues | 87,700 | 42,126 | (45,574) | 342,409 | 338,324 | (4,085) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | 266,200 | 277,940 | (11,740) |
| Public Works | 1,400 | 1,441 | (41) | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | - | - | - | 26,597 | 22,158 | 4,439 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 1,400 | 1,441 | (41) | 292,797 | 300,098 | (7,301) |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 86,300 | 40,685 | (45,615) | 49,612 | 38,226 | (11,386) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | (134) | (134) |
| Total Other Financing Sources (Uses) | - | - | - | - | (134) | (134) |
| Net Changes in Fund Balances | $ 86,300 | 40,685 | $ (45,615) | $ 49,612 | 38,092 | $ (11,520) |
| Fund Balances - Beginning of Year (Deficits) | | 666,621 | | | 123,114 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 666,621 | | | 123,114 | |
| Fund Balances - End of Year (Deficits) | | $ 707,306 | | | $ 161,206 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Narcotics Forfeiture | | | Measure T - Police | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ 3,482,600 | $ 5,930,439 | $ 2,447,839 |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | 6,000 | 4,933 | (1,067) |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | - | - | 26,000 | (147,806) | (173,806) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | 105,000 | 18,467 | (86,533) | 33,700 | 112,425 | 78,725 |
| Total Revenues | 105,000 | 18,467 | (86,533) | 3,548,300 | 5,899,991 | 2,351,691 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | 5,000 | 6,597 | (1,597) | 4,039,100 | 4,006,265 | 32,835 |
| Public Works | - | - | - | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | 100,000 | 11,824 | 88,176 | - | - | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 105,000 | 18,421 | 86,579 | 4,039,100 | 4,006,265 | 32,835 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | - | 46 | 46 | (490,800) | 1,893,726 | 2,384,526 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | (151,500) | (151,249) | 251 |
| Total Other Financing Sources (Uses) | - | - | - | (151,500) | (151,249) | 251 |
| Net Changes in Fund Balances | $ - | 46 | $ 46 | $ (642,300) | 1,742,477 | $ 2,384,777 |
| Fund Balances - Beginning of Year (Deficits) | | 9,426 | | | 5,052,198 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 9,426 | | | 5,052,198 | |
| Fund Balances - End of Year (Deficits) | | $ 9,472 | | | $ 6,794,675 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Measure T - Fire | | | Measure R - Local | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ 2,321,800 | $ 3,953,626 | $ 1,631,826 | $ 2,731,100 | $ 4,036,734 | $ 1,305,634 |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | 3,421 | 3,421 | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | 82,000 | (170,040) | (252,040) | 30,700 | (242,093) | (272,793) |
| Charges for Current Services | 25,000 | 100,685 | 75,685 | - | - | - |
| Miscellaneous | 73,800 | 46,155 | (27,645) | - | 3 | 3 |
| Total Revenues | 2,502,600 | 3,933,847 | 1,431,247 | 2,761,800 | 3,794,644 | 1,032,844 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | 2,996,000 | 2,928,345 | 67,655 | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | 30,200 | 34,712 | (4,512) |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | - | 543 | (543) | 2,846,614 | 500,663 | 2,345,951 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 2,996,000 | 2,928,888 | 67,112 | 2,876,814 | 535,375 | 2,341,439 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | (493,400) | 1,004,959 | 1,498,359 | (115,014) | 3,259,269 | 3,374,283 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ (493,400) | 1,004,959 | $ 1,498,359 | $ (115,014) | 3,259,269 | $ 3,374,283 |
| Fund Balances - Beginning of Year (Deficits) | | 5,889,770 | | | 7,036,699 | |
| Prior Period Adjustment | | - | | | 4,774 | |
| Fund Balances - Beginning of Year, as Restated | | 5,889,770 | | | 7,041,473 | |
| Fund Balances - End of Year (Deficits) | | $ 6,894,729 | | | $ 10,300,742 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Measure R - Regional | | | Transportation Grants | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ 2,193,000 | $ 1,460,731 | $ (732,269) | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | 5,025,800 | 1,471,650 | (3,554,150) |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | - | - | - | (100,706) | (100,706) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | 8 | 8 | - | 2,193 | 2,193 |
| Total Revenues | 2,193,000 | 1,460,739 | (732,261) | 5,025,800 | 1,373,137 | (3,652,663) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | 7,878 | (7,878) | - | 669 | (669) |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | 9,722,578 | 2,223,388 | 7,499,190 | 6,250,400 | 2,191,014 | 4,059,386 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 9,722,578 | 2,231,266 | 7,491,312 | 6,250,400 | 2,191,683 | 4,058,717 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | (7,529,578) | (770,527) | 6,759,051 | (1,224,600) | (818,546) | 406,054 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ (7,529,578) | (770,527) | $ 6,759,051 | $ (1,224,600) | (818,546) | $ 406,054 |
| Fund Balances - Beginning of Year (Deficits) | | 724,855 | | | 4,629,945 | |
| Prior Period Adjustment | | (4,774) | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 720,081 | | | 4,629,945 | |
| Fund Balances - End of Year (Deficits) | | $ (50,446) | | | $ 3,811,399 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Golf Course | | | CASP Program | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | 83,000 | 77,171 | (5,829) |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | 90,000 | 260,355 | 170,355 | - | - | - |
| Uses of Money and Property | 1,300 | 12,260 | 10,960 | 4,100 | (11,367) | (15,467) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | 200 | 6 | (194) |
| Total Revenues | 91,300 | 272,615 | 181,315 | 87,300 | 65,810 | (21,490) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | 21,300 | 1,507 | 19,793 |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | 51,200 | 59,480 | (8,280) | - | - | - |
| Capital Outlay | - | - | - | - | - | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 51,200 | 59,480 | (8,280) | 21,300 | 1,507 | 19,793 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 40,100 | 213,135 | 173,035 | 66,000 | 64,303 | (1,697) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ 40,100 | 213,135 | $ 173,035 | $ 66,000 | 64,303 | $ (1,697) |
| Fund Balances - Beginning of Year (Deficits) | | 80,901 | | | 353,014 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 80,901 | | | 353,014 | |
| Fund Balances - End of Year (Deficits) | | $ 294,036 | | | $ 417,317 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Oak Tree Preservation | | | Conservation | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | 10,715 | 10,715 | - | - | - |
| Uses of Money and Property | - | (8,332) | (8,332) | - | (7,349) | (7,349) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | - | - |
| Total Revenues | - | 2,383 | 2,383 | - | (7,349) | (7,349) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | - | 7,306 | (7,306) | - | 48 | (48) |
| Capital Outlay | - | - | - | - | - | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | - | 7,306 | (7,306) | - | 48 | (48) |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | - | (4,923) | (4,923) | - | (7,397) | (7,397) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ - | (4,923) | $ (4,923) | $ - | (7,397) | $ (7,397) |
| Fund Balances - Beginning of Year (Deficits) | | 278,256 | | | 248,535 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 278,256 | | | 248,535 | |
| Fund Balances - End of Year (Deficits) | | $ 273,333 | | | $ 241,138 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Police Unclaimed Funds | | | VPFA 2014 Refunding Certificates of Participation | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | (6,973) | (6,973) | - | - | - |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | 9,000 | 67,217 | 58,217 | - | - | - |
| Total Revenues | 9,000 | 60,244 | 51,244 | - | - | - |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | 748 | (748) | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | 6,551 | 2,551 | 4,000 | - | - | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | 104,200 | 102,400 | 1,800 |
| Interest and Fiscal Charges | - | - | - | 25,088 | 24,752 | 336 |
| Total Expenditures | 6,551 | 3,299 | 3,252 | 129,288 | 127,152 | 2,136 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 2,449 | 56,945 | 54,496 | (129,288) | (127,152) | 2,136 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | 127,500 | 127,488 | (12) |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | 127,500 | 127,488 | (12) |
| Net Changes in Fund Balances | $ 2,449 | 56,945 | $ 54,496 | $ (1,788) | 336 | $ 2,124 |
| Fund Balances - Beginning of Year (Deficits) | | 67,153 | | | (2,224) | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 67,153 | | | (2,224) | |
| Fund Balances - End of Year (Deficits) | | $ 124,098 | | | $ (1,888) | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | 2015 Certificates of Participation | | | Softball Facility Development | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | 23 | 23 | - | (33) | (33) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | - | - |
| Total Revenues | - | 23 | 23 | - | (33) | (33) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | 1,208 | (1,208) | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | - | - | - | - | 2 | (2) |
| Capital Outlay | - | - | - | 100 | - | 100 |
| Debt Service: | | | | | | |
| Principal Repayment | 824,198 | 824,198 | - | - | - | - |
| Interest and Fiscal Charges | 331,556 | 328,179 | 3,377 | - | - | - |
| Total Expenditures | 1,155,754 | 1,153,585 | 2,169 | 100 | 2 | 98 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | (1,155,754) | (1,153,562) | 2,192 | (100) | (35) | 65 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | 1,156,400 | 1,156,955 | 555 | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | 1,156,400 | 1,156,955 | 555 | - | - | - |
| Net Changes in Fund Balances | $ 646 | 3,393 | $ 2,747 | $ (100) | (35) | $ 65 |
| Fund Balances - Beginning of Year (Deficits) | | (20,195) | | | 1,134 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | (20,195) | | | 1,134 | |
| Fund Balances - End of Year (Deficits) | | $ (16,802) | | | $ 1,099 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Highway Users | | | Recreational Facilities | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | 7,651,100 | 6,069,060 | (1,582,040) | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | 2,295,600 | 2,708,970 | 413,370 |
| Uses of Money and Property | 29,600 | 154,349 | 124,749 | 24,900 | (223,985) | (248,885) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | 48 | 48 | - | - | - |
| Total Revenues | 7,680,700 | 6,223,457 | (1,457,243) | 2,320,500 | 2,484,985 | 164,485 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | 766,800 | 691,428 | 75,372 | - | - | - |
| Community Services | - | - | - | 30,100 | 23,125 | 6,975 |
| Capital Outlay | 5,355,004 | 2,568,491 | 2,786,513 | 3,109,696 | 147,560 | 2,962,136 |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 6,121,804 | 3,259,919 | 2,861,885 | 3,139,796 | 170,685 | 2,969,111 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 1,558,896 | 2,963,538 | 1,404,642 | (819,296) | 2,314,300 | 3,133,596 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ 1,558,896 | 2,963,538 | $ 1,404,642 | $ (819,296) | 2,314,300 | $ 3,133,596 |
| Fund Balances - Beginning of Year (Deficits) | | 10,374,688 | | | 6,570,234 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 10,374,688 | | | 6,570,234 | |
| Fund Balances - End of Year (Deficits) | | $ 13,338,226 | | | $ 8,884,534 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Storm Sewer Construction | | | Public Safety Impact Fee | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | 953,000 | 1,766,433 | 813,433 | 647,100 | 1,079,745 | 432,645 |
| Uses of Money and Property | - | (114,428) | (114,428) | - | (16,435) | (16,435) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | - | - |
| Total Revenues | 953,000 | 1,652,005 | 699,005 | 647,100 | 1,063,310 | 416,210 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | - | - | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | 2,100 | 2,923 | (823) |
| Police | - | - | - | 500 | 802 | (302) |
| Public Works | 40,800 | 33,210 | 7,590 | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | 495,526 | 493,769 | 1,757 | 60,563 | 60,563 | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 536,326 | 526,979 | 9,347 | 63,163 | 64,288 | (1,125) |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 416,674 | 1,125,026 | 708,352 | 583,937 | 999,022 | 415,085 |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | (419,900) | (414,541) | 5,359 |
| Total Other Financing Sources (Uses) | - | - | - | (419,900) | (414,541) | 5,359 |
| Net Changes in Fund Balances | $ 416,674 | 1,125,026 | $ 708,352 | $ 164,037 | 584,481 | $ 420,444 |
| Fund Balances - Beginning of Year (Deficits) | | 3,353,043 | | | 287,123 | |
| Prior Period Adjustment | | 4,892 | | | 66,637 | |
| Fund Balances - Beginning of Year, as Restated | | 3,357,935 | | | 353,760 | |
| Fund Balances - End of Year (Deficits) | | $ 4,482,961 | | | $ 938,241 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Government Facilities Impact Fee | | | Parking District | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | 34,700 | 34,434 | (266) |
| License and Permits | - | - | - | 20,700 | 11,100 | (9,600) |
| Fees and Fines | 408,900 | 1,027,188 | 618,288 | - | - | - |
| Uses of Money and Property | 3,600 | (245,157) | (248,757) | 51,200 | (106,187) | (157,387) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | 8 | 8 |
| Total Revenues | 412,500 | 782,031 | 369,531 | 106,600 | (60,645) | (167,245) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | 18,300 | 13,555 | 4,745 | - | - | - |
| Community Development | - | - | - | 11,300 | 8,478 | 2,822 |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | 1,600 | 2,350 | (750) | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | - | - | - | 5,632 | 5,632 | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | 19,900 | 15,905 | 3,995 | 16,932 | 14,110 | 2,822 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 392,600 | 766,126 | 373,526 | 89,668 | (74,755) | (164,423) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ 392,600 | 766,126 | $ 373,526 | $ 89,668 | (74,755) | $ (164,423) |
| Fund Balances - Beginning of Year (Deficits) | | 7,795,373 | | | 3,953,846 | |
| Prior Period Adjustment | | 117,201 | | | 6,533 | |
| Fund Balances - Beginning of Year, as Restated | | 7,912,574 | | | 3,960,379 | |
| Fund Balances - End of Year (Deficits) | | $ 8,678,700 | | | $ 3,885,624 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Facility Improvements | | | Sports Complex | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | (23,195) | (23,195) | - | (17,080) | (17,080) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | - | - |
| Total Revenues | - | (23,195) | (23,195) | - | (17,080) | (17,080) |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | 155 | (155) | - | 114 | (114) |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | - | - | - | - | - | - |
| Capital Outlay | - | - | - | 28 | 28 | - |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | - | 155 | (155) | 28 | 142 | (114) |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | - | (23,350) | (23,350) | (28) | (17,222) | (17,194) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | - | - | - |
| Net Changes in Fund Balances | $ - | (23,350) | $ (23,350) | $ (28) | (17,222) | $ (17,194) |
| Fund Balances - Beginning of Year (Deficits) | | 784,449 | | | 577,663 | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 784,449 | | | 577,663 | |
| Fund Balances - End of Year (Deficits) | | $ 761,099 | | | $ 560,441 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Animal Control Reserve | | | Baseball | | |
|---|---|---|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | | | | |
| Sales Taxes | $ - | $ - | $ - | $ - | $ - | $ - |
| Other Taxes | - | - | - | - | - | - |
| Subventions and Grants | - | - | - | - | - | - |
| License and Permits | - | - | - | - | - | - |
| Fees and Fines | - | - | - | - | - | - |
| Uses of Money and Property | - | (7,451) | (7,451) | - | (5,568) | (5,568) |
| Charges for Current Services | - | - | - | - | - | - |
| Miscellaneous | - | - | - | - | 51,727 | 51,727 |
| Total Revenues | - | (7,451) | (7,451) | - | 46,159 | 46,159 |
| **EXPENDITURES** | | | | | | |
| Current: | | | | | | |
| General Government | - | 49 | (49) | - | - | - |
| Community Development | - | - | - | - | - | - |
| Public Safety: | | | | | | |
| Fire | - | - | - | - | - | - |
| Police | - | - | - | - | - | - |
| Public Works | - | - | - | - | - | - |
| Community Services | - | - | - | - | 174,277 | (174,277) |
| Capital Outlay | - | - | - | - | 21,874 | (21,874) |
| Debt Service: | | | | | | |
| Principal Repayment | - | - | - | - | - | - |
| Interest and Fiscal Charges | - | - | - | - | - | - |
| Total Expenditures | - | 49 | (49) | - | 196,151 | (196,151) |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | - | (7,500) | (7,500) | - | (149,992) | (149,992) |
| **OTHER FINANCING SOURCES (USES)** | | | | | | |
| Sale of Land | - | - | - | - | - | - |
| Transfers In | - | - | - | 300,000 | 422,735 | 122,735 |
| Transfers Out | - | - | - | - | - | - |
| Total Other Financing Sources (Uses) | - | - | - | 300,000 | 422,735 | 122,735 |
| Net Changes in Fund Balances | $ - | (7,500) | $ (7,500) | $ 300,000 | 272,743 | $ (27,257) |
| Fund Balances - Beginning of Year (Deficits) | | 251,974 | | | (41,005) | |
| Prior Period Adjustment | | - | | | - | |
| Fund Balances - Beginning of Year, as Restated | | 251,974 | | | (41,005) | |
| Fund Balances - End of Year (Deficits) | | $ 244,474 | | | $ 231,738 | |

**CITY OF VISALIA**
**NON - MAJOR GOVERNMENTAL FUNDS**
**COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**
**BUDGET AND ACTUAL (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Total | | |
|---|---|---|---|
| | Final Budget | Actual | Variance With Final Budget |
| **REVENUES** | | | |
| Sales Taxes | $ 10,728,500 | $ 15,381,530 | $ 4,653,030 |
| Other Taxes | 83,000 | 77,171 | (5,829) |
| Subventions and Grants | 13,060,009 | 7,925,907 | (5,134,102) |
| License and Permits | 20,700 | 11,100 | (9,600) |
| Fees and Fines | 6,368,900 | 9,568,603 | 3,199,703 |
| Uses of Money and Property | 269,500 | (1,904,315) | (2,173,815) |
| Charges for Current Services | 5,595,900 | 5,566,794 | (29,106) |
| Miscellaneous | 221,700 | 301,809 | 80,109 |
| Total Revenues | 36,348,209 | 36,928,599 | 580,390 |
| **EXPENDITURES** | | | |
| Current: | | | |
| General Government | 18,300 | 15,081 | 3,219 |
| Community Development | 32,600 | 9,985 | 22,615 |
| Public Safety: | | | |
| Fire | 2,998,100 | 2,931,268 | 66,832 |
| Police | 4,310,800 | 4,292,352 | 18,448 |
| Public Works | 1,216,700 | 1,568,924 | (352,224) |
| Community Services | 3,396,100 | 3,285,124 | 110,976 |
| Capital Outlay | 30,753,839 | 8,651,807 | 22,102,032 |
| Debt Service: | | | |
| Principal Repayment | 928,398 | 926,598 | 1,800 |
| Interest and Fiscal Charges | 356,644 | 352,931 | 3,713 |
| Total Expenditures | 44,011,481 | 22,034,070 | 21,977,411 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | $ (7,663,272) | $ 14,894,529 | $ 22,557,801 |
| **OTHER FINANCING SOURCES (USES)** | | | |
| Sale of Land | - | - | - |
| Transfers In | 1,583,900 | 1,707,178 | 123,278 |
| Transfers Out | (871,400) | (865,924) | 5,476 |
| Total Other Financing Sources (Uses) | 712,500 | 841,254 | 128,754 |
| Net Changes in Fund Balances | $ (6,950,772) | 15,735,783 | $ 22,686,555 |
| Fund Balances - Beginning of Year (Deficits) | | 77,100,109 | |
| Prior Period Adjustment | | 358,631 | |
| Fund Balances - Beginning of Year, as Restated | | 77,458,740 | |
| Fund Balances - End of Year (Deficits) | | $ 93,194,523 | |

VISALIA
Founded 1852

# INTERNAL SERVICE FUNDS

VISALIA
Founded 1852

## INTERNAL SERVICE FUNDS

Internal Service Funds are used to finance and account for activities and services performed by a designated department for other departments in the City on a cost reimbursement basis.

The concept of major funds introduced by GASB Statement No. 34 does not extend to internal service funds because they do not do business with outside parties. GASB Statement No. 34 requires that for the Statement of Activities, the net revenue or expenses of each internal service fund be eliminated by netting them against the operations of the other City departments which generated them. The remaining balance sheet items are consolidated with these same funds in the Statement of Net Position.

However, internal service funds are still presented separately in the Fund financial statements, which includes the funds listed below.

**FLEET SERVICES**
Established to account for the maintenance and fueling of vehicles and related equipment in use by the City.

**VEHICLE REPLACEMENT**
Established to account for the acquisition of City vehicles. Replacement vehicles are purchased through this fund. New vehicles added to this fleet (not replacing an existing one) are considered Contributed Capital to the Vehicle Replacement fund.

**INFORMATION SERVICES**
Established to account for the acquisition, maintenance and upgrade of the City's computer operations.

**RISK MANAGEMENT**
Established to account for the self-insured and purchased insurance for the City's various types of insurance including liability, workers' compensation, unemployment, property, and employee bonds.

**HEALTH BENEFITS**
Established to account for the self-insured and purchased insurance for the City's various types of employee health insurance.

**COMPENSATED ABSENCES**
Established to account for the long-term portion of the compensated absences liability in the governmental funds.

**BUILDING MAINTENANCE**
Established to account for the repairs and maintenance for the City's owned/occupied buildings.

**CITY OF VISALIA**
**INTERNAL SERVICE FUNDS**
**COMBINING STATEMENT OF NET POSITION**
**JUNE 30, 2022**

| | Fleet Services | Vehicle Replacement | Information Services | Risk Management |
|---|---|---|---|---|
| **ASSETS** | | | | |
| Current Assets | | | | |
| Cash and Investments | $ 406,688 | $ 8,057,062 | $ 5,420,106 | $ 17,671,905 |
| Restricted Cash and Investments | - | - | - | 316,554 |
| Accounts and Interest Receivables | 2,050 | - | - | - |
| Supplies | 1,206,582 | - | - | - |
| Prepaid Expenses | - | - | - | - |
| Capital Assets: | | | | |
| Building | 654,910 | - | - | - |
| Improvements Other Than Buildings | 211,545 | - | 7,240 | - |
| Machinery, Equipment and Vehicles | 443,004 | 22,759,094 | 13,457,619 | - |
| Construction in Progress | 1,512 | - | - | - |
| Accumulated Depreciation | (1,136,530) | (13,584,362) | (8,733,479) | - |
| Total Assets | 1,789,761 | 17,231,794 | 10,151,486 | 17,988,459 |
| **DEFERRED OUTFLOWS OF RESOURCES** | | | | |
| Pension Related (Note 10) | 298,721 | - | 358,960 | 137,603 |
| Total Deferred Outflows of Resources | 298,721 | - | 358,960 | 137,603 |
| **LIABILITIES** | | | | |
| Current Liabilities | | | | |
| Accounts, Interest, and Contracts Payable | 332,460 | 74,087 | 19,725 | 6,075 |
| Accrued Personnel Costs | - | - | - | - |
| Current Portion of Long-Term Liabilities (Note 7): | | | | |
| Compensated Absences | - | - | - | - |
| Liability for Self-Insurance Claims | - | - | - | 762,236 |
| Total Current Liabilities | 332,460 | 74,087 | 19,725 | 768,311 |
| Non-Current Liabilities | | | | |
| Non-current Portion of Long-term Liabilities (Note 7): | | | | |
| Compensated Absences | - | - | - | - |
| Liability for Self-Insurance Claims | - | - | - | 7,162,970 |
| Net Pension Liability (Note 10) | 1,661,722 | - | 1,996,818 | 765,458 |
| Total Non-Current Liabilities | 1,661,722 | - | 1,996,818 | 7,928,428 |
| Total Liabilities | 1,994,182 | 74,087 | 2,016,543 | 8,696,739 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Pension Related (Note 10) | 709,873 | - | 853,023 | 326,997 |
| Total Deferred Inflows of Resources | 709,873 | - | 853,023 | 326,997 |
| **NET POSITION** | | | | |
| Net Investment in Capital Assets | 174,441 | 9,174,732 | 4,731,380 | - |
| Restricted | - | 89,218 | 56,401 | - |
| Unrestricted | (790,014) | 7,893,757 | 2,853,099 | 9,102,326 |
| Total Net Position | $ (615,573) | $ 17,157,707 | $ 7,640,880 | $ 9,102,326 |

**CITY OF VISALIA**
**INTERNAL SERVICE FUNDS**
**COMBINING STATEMENT OF NET POSITION (Continued)**
**JUNE 30, 2022**

| | Health Benefits | Compensated Absences | Building Maintenance | Totals |
|---|---|---|---|---|
| **ASSETS** | | | | |
| Current Assets | | | | |
| Cash and Investments | $ 3,963,539 | $ 5,847,772 | $ 721,664 | $ 42,088,736 |
| Restricted Cash and Investments | 71,910 | - | - | 388,464 |
| Accounts and Interest Receivables | 9,268 | - | - | 11,318 |
| Supplies | - | - | - | 1,206,582 |
| Prepaid Expenses | 908,824 | - | - | 908,824 |
| Capital Assets: | | | | |
| Building | - | - | - | 654,910 |
| Improvements Other Than Buildings | - | - | - | 218,785 |
| Machinery, Equipment and Vehicles | - | - | - | 36,659,717 |
| Construction in Progress | - | - | - | 1,512 |
| Accumulated Depreciation | - | - | - | (23,454,371) |
| Total Assets | 4,953,541 | 5,847,772 | 721,664 | 58,684,477 |
| **DEFERRED OUTFLOWS OF RESOURCES** | | | | |
| Pension Related (Note 10) | - | - | - | 795,284 |
| Total Deferred Outflows of Resources | - | - | - | 795,284 |
| **LIABILITIES** | | | | |
| Current Liabilities | | | | |
| Accounts, Interest, and Contracts Payable | 52,250 | - | - | 484,597 |
| Accrued Personnel Costs | 2,275 | - | - | 2,275 |
| Current Portion of Long-Term Liabilities (Note 7): | | | | |
| Compensated Absences | - | 1,214,672 | - | 1,214,672 |
| Liability for Self-Insurance Claims | 97,000 | - | - | 859,236 |
| Total Current Liabilities | 151,525 | 1,214,672 | - | 2,560,780 |
| Non-Current Liabilities | | | | |
| Non-current Portion of Long-term Liabilities (Note 7): | | | | |
| Compensated Absences | - | 4,806,292 | - | 4,806,292 |
| Liability for Self-Insurance Claims | - | - | - | 7,162,970 |
| Net Pension Liability (Note 10) | - | - | - | 4,423,998 |
| Total Non-Current Liabilities | - | 4,806,292 | - | 16,393,260 |
| Total Liabilities | 151,525 | 6,020,964 | - | 18,954,040 |
| **DEFERRED INFLOWS OF RESOURCES** | | | | |
| Pension Related (Note 10) | - | - | - | 1,889,893 |
| Total Deferred Inflows of Resources | - | - | - | 1,889,893 |
| **NET POSITION** | | | | |
| Net Investment in Capital Assets | - | - | - | 14,080,553 |
| Restricted | - | - | - | 145,619 |
| Unrestricted | 4,802,016 | (173,192) | 721,664 | 24,409,656 |
| Total Net Position | $ 4,802,016 | $ (173,192) | $ 721,664 | $ 38,635,828 |

**CITY OF VISALIA**
**INTERNAL SERVICE FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENSES, AND**
**CHANGES IN NET POSITION**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Fleet Services | Vehicle Replacement | Information Services | Risk Management |
|---|---|---|---|---|
| **OPERATING REVENUES** | | | | |
| Service Charges and Fees | $ 6,528,084 | $ 1,342,023 | $ 2,665,565 | $ 6,001,877 |
| **OPERATING EXPENSES** | | | | |
| Salaries, Wages and Employee Benefits | 3,455,624 | - | 3,840,024 | 1,490,331 |
| Maintenance and Operations | 4,776,002 | 68,155 | 812,162 | 127,683 |
| Insurance Premiums and Loss Provisions | - | - | - | 4,635,381 |
| Depreciation | 16,849 | 1,342,024 | 543,686 | - |
| Total Operating Expenses | 8,248,475 | 1,410,179 | 5,195,872 | 6,253,395 |
| Operating Income (Loss) | (1,720,391) | (68,156) | (2,530,307) | (251,518) |
| **NONOPERATING REVENUES (EXPENSES)** | | | | |
| Interest Income | - | (230,339) | (137,299) | (344,759) |
| Other Income | 27,949 | - | 879,073 | 632,485 |
| Other (Expenses) | - | (37,039) | (357) | - |
| Total Nonoperating Revenues (Expenses) | 27,949 | (267,378) | 741,417 | 287,726 |
| Income (Loss) Before Contributions and Transfers | (1,692,442) | (335,534) | (1,788,890) | 36,208 |
| **CONTRIBUTIONS AND TRANSFERS** | | | | |
| Grants and Contributions | - | 892,482 | 1,380,007 | - |
| Transfers In | - | - | - | 5,000,000 |
| Net Contributions and Transfers | - | 892,482 | 1,380,007 | 5,000,000 |
| CHANGE IN NET POSITION | (1,692,442) | 556,948 | (408,883) | 5,036,208 |
| **NET POSITION** | | | | |
| Net Position - Beginning of Year | 1,076,869 | 16,600,759 | 8,049,763 | 4,066,118 |
| Net Position - End of Year | $ (615,573) | $ 17,157,707 | $ 7,640,880 | $ 9,102,326 |

**CITY OF VISALIA**
**INTERNAL SERVICE FUNDS**
**COMBINING STATEMENT OF REVENUES, EXPENSES, AND**
**CHANGES IN NET POSITION (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Health Benefits | Compensated Absences | Building Maintenance | Totals |
|---|---|---|---|---|
| **OPERATING REVENUES** | | | | |
| Service Charges and Fees | $ 13,717,484 | $ - | $ - | $ 30,255,033 |
| **OPERATING EXPENSES** | | | | |
| Salaries, Wages and Employee Benefits | - | - | - | 8,785,979 |
| Maintenance and Operations | 234,346 | 1,144 | 145 | 6,019,637 |
| Insurance Premiums and Loss Provisions | 13,134,153 | - | - | 17,769,534 |
| Depreciation | - | - | - | 1,902,559 |
| Total Operating Expenses | 13,368,499 | 1,144 | 145 | 34,477,709 |
| Operating Income (Loss) | 348,985 | (1,144) | (145) | (4,222,676) |
| **NONOPERATING REVENUES (EXPENSES)** | | | | |
| Interest Income | (117,532) | (172,048) | (21,994) | (1,023,971) |
| Other Income | - | - | - | 1,539,507 |
| Other (Expenses) | - | - | - | (37,396) |
| Total Nonoperating Revenues (Expenses) | (117,532) | (172,048) | (21,994) | 478,140 |
| Income (Loss) Before Contributions and Transfers | 231,453 | (173,192) | (22,139) | (3,744,536) |
| **CONTRIBUTIONS AND TRANSFERS** | | | | |
| Grants and Contributions | - | - | - | 2,272,489 |
| Transfers In | - | - | - | 5,000,000 |
| Net Contributions and Transfers | - | - | - | 7,272,489 |
| CHANGE IN NET POSITION | 231,453 | (173,192) | (22,139) | 3,527,953 |
| **NET POSITION** | | | | |
| Net Position - Beginning of Year | 4,570,563 | - | 743,803 | 35,107,875 |
| Net Position - End of Year | $ 4,802,016 | $ (173,192) | $ 721,664 | $ 38,635,828 |

**CITY OF VISALIA**
**COMBINING STATEMENT OF CASH FLOWS**
**INTERNAL SERVICE FUNDS**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Fleet Services | Vehicle Replacement | Information Services | Risk Management |
|---|---|---|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Cash Received from Customers or Other Funds | $ 6,528,040 | $ 1,342,023 | $ 2,665,565 | $ 6,001,877 |
| Cash Payments to Suppliers for Services | (4,800,616) | (81,120) | (2,175,382) | (5,613,596) |
| Cash Payments to Employees for Services | (1,382,750) | - | (1,349,143) | (535,479) |
| Other Income | 27,949 | - | 879,073 | 632,485 |
| Other Payments | - | (37,039) | (357) | - |
| Net Cash Provided (Used) by Operating Activities | 372,623 | 1,223,864 | 19,756 | 485,287 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | | |
| Transfers In | - | - | - | 5,000,000 |
| Net Cash (Used) by Noncapital Financing Activities | - | - | - | 5,000,000 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | |
| Capital Payments | (1,512) | (1,740,954) | (42,234) | - |
| Contributions | - | 892,482 | 1,380,007 | - |
| Net Cash (Used) by Capital and Related Financing Activities | (1,512) | (848,472) | 1,337,773 | - |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Interest Received | - | (230,339) | (137,299) | (344,759) |
| Cash Flows from Investing Activities | - | (230,339) | (137,299) | (344,759) |
| Net Increase (Decrease) in Cash and Cash Investments | 371,111 | 145,053 | 1,220,230 | 5,140,528 |
| Cash and Cash Investments at Beginning of Year | 35,577 | 7,912,009 | 4,199,876 | 12,847,931 |
| Cash and Cash Investments at End of Year | $ 406,688 | $ 8,057,062 | $ 5,420,106 | $ 17,988,459 |
| Reconciliation of Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities: | | | | |
| Operating Income (Loss) | $ 352,483 | $ (68,156) | $ (39,426) | $ 703,334 |
| Other Income | 27,949 | - | 879,073 | 632,485 |
| Other Expenses | - | (37,039) | (357) | - |
| Adjustments to Reconcile Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities: | | | | |
| Depreciation | 16,849 | 1,342,024 | 543,686 | - |
| Net Change in Assets and Liabilities: | | | | |
| Accounts and Interest Receivable | (44) | - | - | - |
| Supplies | (67,816) | - | - | - |
| Prepaid Expenses | - | - | - | - |
| Accounts Payable | 43,202 | (12,965) | (1,363,220) | (45,838) |
| Accrued Personnel Costs | - | - | - | - |
| Compensated Absences | - | - | - | - |
| Liability for Self-Insurance Claims | - | - | - | (804,694) |
| Net Cash Provided (Used) by Operating Activities | $ 372,623 | $ 1,223,864 | $ 19,756 | $ 485,287 |

**CITY OF VISALIA**
**COMBINING STATEMENT OF CASH FLOWS**
**INTERNAL SERVICE FUNDS (Continued)**
**FOR THE YEAR ENDED JUNE 30, 2022**

| | Health Benefits | Compensated Absences | Building Maintenance | Total |
|---|---|---|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Cash Received from Customers or Other Funds | $ 13,715,539 | $ 202,356 | $ - | $ 30,455,400 |
| Cash Payments to Suppliers for Services | (13,298,608) | (1,144) | (145) | (25,970,611) |
| Cash Payments to Employees for Services | - | - | - | (3,267,372) |
| Other Income | - | - | - | 1,539,507 |
| Other Payments | - | - | - | (37,396) |
| Net Cash Provided (Used) by Operating Activities | 416,931 | 201,212 | (145) | 2,719,528 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | | |
| Transfers In | - | - | - | 5,000,000 |
| Net Cash (Used) by Noncapital Financing Activities | - | - | - | 5,000,000 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | |
| Capital Payments | - | - | - | (1,784,700) |
| Contributions | - | - | - | 2,272,489 |
| Net Cash (Used) by Capital and Related Financing Activities | - | - | - | 487,789 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Interest Received | (117,532) | (172,048) | (21,994) | (1,023,971) |
| Cash Flows from Investing Activities | (117,532) | (172,048) | (21,994) | (1,023,971) |
| Net Increase (Decrease) in Cash and Cash Investments | 299,399 | 29,164 | (22,139) | 7,183,346 |
| Cash and Cash Investments at Beginning of Year | 3,736,050 | 5,818,608 | 743,803 | 35,293,854 |
| Cash and Cash Investments at End of Year | $ 4,035,449 | $ 5,847,772 | $ 721,664 | $ 42,477,200 |
| Reconciliation of Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities: | | | | |
| Operating Income (Loss) | $ 348,985 | $ (1,144) | $ (145) | $ 1,295,931 |
| Other Income | - | - | - | 1,539,507 |
| Other Expenses | - | - | - | (37,396) |
| Adjustments to Reconcile Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities: | | | | |
| Depreciation | - | - | - | 1,902,559 |
| Net Change in Assets and Liabilities: | | | | |
| Accounts and Interest Receivable | (1,945) | - | - | (1,989) |
| Supplies | - | - | - | (67,816) |
| Prepaid Expenses | 94,472 | - | - | 94,472 |
| Accounts Payable | 8,002 | - | - | (1,370,819) |
| Accrued Personnel Costs | (30,583) | | | (30,583) |
| Compensated Absences | - | 202,356 | - | 202,356 |
| Liability for Self-Insurance Claims | (2,000) | - | - | (806,694) |
| Net Cash Provided (Used) by Operating Activities | $ 416,931 | $ 201,212 | $ (145) | $ 2,719,528 |

VISALIA
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# CUSTODIAL FUNDS

VISALIA
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## CUSTODIAL FUNDS

GASB Statement No. 34 requires that Custodial Funds be presented separately from the government-wide and Fund financial statements.

Custodial funds account for resources held by the City in custodial capacity for individuals, other governmental units and non-public organizations.

**Property and Business Improvement District #5 (PBID)**
The City collects the district assessments on real property in the district to improve the district. The effective dates for the district are January 1, 2020 through December31, 2029.

**Village West Improvement District (Village West)**
The City collects the district assessments on real property in the district to repay bonds for the repair of a private street.

**Orchard Walk Underground Utilities District (Orchard Walk)**
The City collects the district assessments on real property in the district to pay for underground utilities.

**Atwood Water Main Assessment District (Atwood)**
The City collects the district assessments on real property in the district to repay bonds issued for the connection to the Cal Water main extension.

**Laura Water Main Assessment District (Laura)**
The City collects the district assessments on real property in the district to repay bonds issued for the connection to the Cal Water main extension.

**Visalia Tourism & Marketing District (VTMD)**
The City collects the district assessments on room nights in the district to pay for promotion of travel and tourism specific to Visalia.

**CITY OF VISALIA**
**COMBINING STATEMENTS OF FIDUCIARY NET POSITION**
**CUSTODIAL FUNDS**
**JUNE 30, 2022**

| | PBID # 5 | Village West | Orchard Walk | Atwood | Laura | VTMD | Total Custodial Funds |
|---|---|---|---|---|---|---|---|
| **ASSETS** | | | | | | | |
| Cash and Investments (Note 3) | $344,312 | $ - | $ 73,272 | $ - | $ - | $ 68,457 | $486,041 |
| Accounts Receivable | - | - | - | 100,204 | 64,548 | - | 164,752 |
| District Assesment Receivable | 23,992 | 154 | - | - | - | 81,868 | 106,014 |
| Total Assets | 368,304 | 154 | 73,272 | 100,204 | 64,548 | 150,325 | 756,807 |
| **LIABILITIES** | | | | | | | |
| Accounts, Interest, and Contracts Payable | - | - | - | - | - | 72,826 | 72,826 |
| Deposits | - | - | - | 20,000 | 21,124 | - | 41,124 |
| Due to City | - | 268 | - | 74,983 | 38,132 | - | 113,383 |
| Total Liabilities | - | 268 | - | 94,983 | 59,256 | 72,826 | 227,333 |
| **NET POSITION (DEFICIT)** | | | | | | | |
| **Restricted for:** | | | | | | | |
| Individuals, Organizations, and Other Governments | $368,304 | $ (114) | $ 73,272 | $ 5,221 | $ 5,292 | $ 77,499 | 529,474 |

**CITY OF VISALIA**
**COMBINING STATEMENTS OF CHANGES IN FIDUCIARY NET POSITION**
**CUSTODIAL FUNDS**
**FOR THE YEAR ENEDED JUNE 30, 2022**

| | PBID # 5 | Village West | Orchard Walk | Atwood | Laura | VTMD | Total Custodial Funds |
|---|---|---|---|---|---|---|---|
| **Additions** | | | | | | | |
| Use of Money and Property | $ 171 | $ 17 | $ - | $ - | $ - | $ - | $ 188 |
| Revenue from District Assessments | 611,783 | - | - | - | - | 832,281 | 1,444,064 |
| Miscellaneous Revenue | - | 5,599 | 61,366 | 12,132 | 7,780 | - | 86,877 |
| Total Additions | 611,954 | 5,616 | 61,366 | 12,132 | 7,780 | 832,281 | 1,531,129 |
| **Deductions** | | | | | | | |
| Obligation Requirements | | | | | | | |
| Interest on Bonds and Notes Payable | - | 330 | 16,366 | 3,608 | 2,376 | - | 22,680 |
| Total Obligation Requirements | - | 330 | 16,366 | 3,608 | 2,376 | - | 22,680 |
| Administrative Expenses | 531 | 235 | 228 | 110 | 108 | 8,358 | 9,570 |
| Total Administrative Expenses | 531 | 235 | 228 | 110 | 108 | 8,358 | 9,570 |
| Distribution of District Assessment | 490,000 | 5,234 | 45,000 | 8,523 | 5,404 | 759,469 | 1,313,630 |
| Total Distribution of District Assessment | 490,000 | 5,234 | 45,000 | 8,523 | 5,404 | 759,469 | 1,313,630 |
| Total Deductions | 490,531 | 5,799 | 61,594 | 12,241 | 7,888 | 767,827 | 1,345,880 |
| Change in Net Position | 121,423 | (183) | (228) | (109) | (108) | 64,454 | 185,249 |
| Net Position - Beginning of Year | 246,881 | 69 | 73,500 | 5,330 | 5,400 | 13,045 | 344,225 |
| Net Position (Deficit) - End of Year | $ 368,304 | $ (114) | $ 73,272 | $ 5,221 | $ 5,292 | $ 77,499 | $ 529,474 |

VISALIA
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# Statistical Section

(Unaudited)

VISALIA
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# Statistical Section

This part of the City of Visalia's Annual Comprehensive Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City's overall financial health.

**Financial Trends**

These schedules contain trend information to help the reader understand how the City of Visalia's financial performance and well-being have changed over time.

**Revenue Capacity**

These schedules contain information to help the reader assess the City of Visalia's significant revenue sources, property tax and sales tax.

**Debt Capacity**

These schedules present information to help the reader assess the affordability of the City of Visalia's current levels of outstanding debt and the City of Visalia's ability to issue additional debt in the future.

**Demographic and Economic Information**

These schedules offer demographic and economic indicators to help the reader understand the environment within which the City of Visalia's financial activities take place.

**Operating Information**

These schedules contain service and infrastructure data to help the reader understand how the information in the City of Visalia's financial report relates to the services the City of Visalia provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules is derived from the Annual Comprehensive Financial Report for the relevant year.

**CITY OF VISALIA**
**NET POSITION BY COMPONENT**
**ACCRUAL BASIS OF ACCOUNTING**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Governmental Activities: | | | | |
| Net Investment in Capital Assets | $ 259,744 | $ 271,964 | $ 284,901 | $ 288,048 |
| Restricted | 39,249 | 45,363 | 52,401 | 56,417 |
| Unrestricted | 61,930 | 60,694 | (2,230) | 12,676 |
| Total Governmental Activities Net Position | $ 360,923 | $ 378,021 | $ 335,072 | $ 357,141 |
| Business-type Activities: | | | | |
| Net Investment in Capital Assets | $ 203,346 | $ 198,310 | $ 212,853 | $ 242,950 |
| Restricted | 4,890 | 121,630 | 71,139 | 45,202 |
| Unrestricted | 70,743 | (27,024) | 5,135 | 24,631 |
| Total Business-type Activities Net Position | $ 278,979 | $ 292,916 | $ 289,127 | $ 312,783 |
| Primary Government: | | | | |
| Net Investment in Capital Assets | $ 463,090 | $ 470,274 | $ 497,754 | $ 530,998 |
| Restricted | 44,139 | 166,993 | 123,540 | 101,619 |
| Unrestricted | 132,673 | 33,670 | 2,905 | 37,307 |
| Total Primary Government Net Position | $ 639,902 | $ 670,937 | $ 624,199 | $ 669,924 |

| Fiscal Year | | | | | | |
|---|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| $ 312,172 | $ 325,420 | $ 324,799 | $ 335,920 | $ 341,796 | $ 344,300 |
| 56,984 | 69,608 | 79,763 | 94,930 | 130,726 | 159,684 |
| 17,877 | 22,633 | 35,203 | 38,351 | 45,014 | 81,583 |
| $ 387,033 | $ 417,661 | $ 439,765 | $ 469,201 | $ 517,536 | $ 585,567 |
| $ 266,867 | $ 271,696 | $ 269,444 | $ 270,985 | $ 277,874 | $ 276,505 |
| 16,732 | 12,785 | 11,368 | 20,325 | 12,887 | 10,995 |
| 63,975 | 89,290 | 93,039 | 104,952 | 126,266 | 141,742 |
| $ 347,574 | $ 373,771 | $ 373,851 | $ 396,262 | $ 417,027 | $ 429,242 |
| $ 579,039 | $ 597,116 | $ 594,243 | $ 606,905 | $ 619,670 | $ 620,805 |
| 73,716 | 82,393 | 91,131 | 115,255 | 143,613 | 170,679 |
| 81,852 | 111,923 | 128,242 | 143,303 | 171,280 | 223,325 |
| $ 734,607 | $ 791,432 | $ 813,616 | $ 865,463 | $ 934,563 | $ 1,014,809 |

**CITY OF VISALIA**
**CHANGES IN NET POSITION**
**ACCRUAL BASIS OF ACCOUNTING**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Expenses: | | | | |
| Governmental Activities: | | | | |
| General Government | $ 1,396 | $ 4,070 | $ 4,299 | $ 4,262 |
| Community Development | 6,133 | 5,266 | 5,985 | 4,768 |
| Housing & Economic Development | 608 | - | - | - |
| Housing & Community Grants | - | - | - | - |
| Public Safety | | | | |
| Police | 30,407 | 31,714 | 30,378 | 31,182 |
| Fire | 13,548 | 14,308 | 13,858 | 15,331 |
| Public Works | 15,519 | 11,906 | 13,596 | 24,526 |
| Parks & Recreation | 6,455 | 9,000 | 8,999 | 799 |
| Community Services | - | - | - | - |
| Interest on Long-Term Debt | 304 | 191 | 145 | 702 |
| Total Governmental Activities Expenses | 74,370 | 76,455 | 77,260 | 81,570 |
| Business-type Activities: | | | | |
| Convention Center | 5,404 | 5,943 | 5,688 | 5,822 |
| Airport | 2,389 | 2,505 | 2,530 | 2,219 |
| Valley Oaks Golf | 2,350 | 2,574 | 2,756 | 2,502 |
| Wastewater and Storm | | | | |
| Sewer Maintenance | 13,004 | 15,281 | 16,791 | 19,836 |
| Solid Waste | 15,348 | 18,589 | 17,969 | 16,309 |
| Transit | 11,929 | 13,670 | 14,702 | 14,772 |
| Baseball | 285 | 295 | 332 | 342 |
| Animal Control | 1,103 | 1,184 | 1,141 | 1,881 |
| Building Safety | 1,570 | 1,768 | 1,969 | 2,306 |
| Total Business-Type Activities Expenses | 53,382 | 61,809 | 63,878 | 65,989 |
| Total Primary Government Expenses | 127,752 | 138,264 | 141,138 | 147,559 |
| Program Revenues: | | | | |
| Governmental Activities: | | | | |
| Charges for Services: | | | | |
| General Government | 152 | 265 | 1,952 | 653 |
| Community Development | 778 | 1,503 | 1,633 | 2,142 |
| Housing & Economic Development | 199 | - | - | - |
| Housing & Community Grants | - | - | - | - |
| Public Safety | | | | |
| Police | 2,135 | 2,516 | 2,690 | 2,804 |
| Fire | 667 | 626 | 802 | 1,256 |
| Public Works | 7,643 | 8,773 | 9,279 | 10,011 |
| Parks & Recreation | 1,875 | 2,974 | 3,068 | 3,468 |
| Community Services | - | - | - | - |
| Operating Grants and Contributions | 3,983 | 3,184 | 4,581 | 3,660 |
| Capital Grants and Contributions | 22,621 | 12,152 | 8,556 | 9,625 |
| Total Governmental Activities Program Revenues | $ 40,053 | $ 31,993 | $ 32,561 | $ 33,619 |

In 2007 the City created the Housing & Economic Development Department and in 2014 it was absorbed in Community Development.
In 2020 the City seperated the Housing & Community Grants from Community Development.
In 2020 the City renamed the Parks & Recreation department to Community Services Department.

| Fiscal Year | | | | | |
|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| | | | | | |
| $ 3,653 | $ 5,778 | $ 4,951 | $ 7,404 | $ 6,883 | $ 2,237 |
| 3,570 | 2,028 | 6,098 | 2,477 | 2,741 | (3,942) |
| - | - | - | - | - | - |
| - | - | - | 1,667 | 2,751 | 2,182 |
| | | | | | |
| 34,737 | 38,720 | 39,996 | 44,992 | 44,431 | 41,081 |
| 16,948 | 16,881 | 17,371 | 19,000 | 19,745 | 20,380 |
| 19,270 | 19,579 | 15,155 | 20,424 | 12,224 | 19,717 |
| 3,988 | 4,820 | 5,540 | - | - | - |
| - | - | - | 12,146 | 11,271 | 14,827 |
| 561 | 508 | 471 | 450 | 401 | 362 |
| | | | | | |
| 82,727 | 88,314 | 89,582 | 108,560 | 100,447 | 96,844 |
| | | | | | |
| 5,525 | 5,517 | 4,952 | 4,300 | 2,360 | 1,180 |
| 1,999 | 2,017 | 2,199 | 2,127 | 3,119 | 2,545 |
| 2,426 | 1,571 | - | - | - | - |
| | | | | | |
| 23,845 | 18,488 | 21,031 | 25,263 | 25,541 | 28,133 |
| 17,422 | 18,847 | 24,168 | 18,963 | 19,212 | 21,658 |
| 14,726 | 18,360 | 20,408 | 17,837 | 17,263 | 19,791 |
| 329 | 354 | 350 | 221 | 243 | - |
| 2,490 | 1,993 | 1,908 | 2,003 | 1,927 | 1,935 |
| 3,103 | 3,303 | 3,303 | 3,490 | 3,411 | 3,099 |
| | | | | | |
| 71,865 | 70,450 | 78,319 | 74,204 | 73,076 | 78,341 |
| | | | | | |
| 154,592 | 158,764 | 167,901 | 182,764 | 173,523 | 175,185 |
| | | | | | |
| | | | | | |
| 717 | 794 | 1,247 | 896 | 1,110 | 1,381 |
| 2,122 | 1,955 | 1,788 | 1,283 | 871 | 1,206 |
| - | - | - | - | - | - |
| - | - | - | 23 | 22 | 22 |
| | | | | | |
| 2,716 | 2,636 | 3,055 | 3,126 | 2,953 | 2,818 |
| 1,492 | 1,875 | 1,678 | 1,620 | 1,654 | 2,142 |
| 10,736 | 11,344 | 12,286 | 10,459 | 11,303 | 15,791 |
| 3,321 | 3,509 | 4,140 | - | - | - |
| - | - | - | 7,778 | 7,957 | 10,395 |
| 3,118 | 2,619 | 2,648 | 5,083 | 6,064 | 6,269 |
| 14,635 | 9,206 | 12,022 | 11,765 | 12,148 | 10,618 |
| | | | | | |
| $ 38,857 | $ 33,938 | $ 38,864 | $ 42,033 | $ 44,082 | $ 50,642 |

**CITY OF VISALIA**
**CHANGES IN NET POSITION**
**ACCRUAL BASIS OF ACCOUNTING**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Business-Type Activities: | | | | |
| Charges for Services: | | | | |
| Convention Center | $ 3,446 | $ 4,099 | $ 3,617 | $ 3,587 |
| Airport | 1,647 | 1,734 | 1,708 | 1,925 |
| Valley Oaks Golf | 2,389 | 2,409 | 2,401 | 2,405 |
| Wastewater and Storm Sewer Maintenance | 21,465 | 22,365 | 26,210 | 26,033 |
| Solid Waste | 17,945 | 19,570 | 19,222 | 18,852 |
| Transit | 4,051 | 3,974 | 4,366 | 6,004 |
| Baseball | 102 | 8 | 17 | 18 |
| Animal Control | 104 | 219 | 309 | 430 |
| Building Safety | 2,102 | 2,948 | 3,274 | 3,873 |
| Operating Grants and Contributions | 6,433 | 6,588 | 9,841 | 4,183 |
| Capital Grants and Contributions | 5,370 | 4,045 | 2,691 | 17,291 |
| Total Business-Type Activities Program Revenues | 65,054 | 67,959 | 73,656 | 84,601 |
| Total Primary Government Program Revenues | 105,107 | 99,952 | 106,217 | 118,220 |
| Net Revenues (Expenses): | | | | |
| Governmental Activities | (34,317) | (44,462) | (44,699) | (47,951) |
| Business-Type Activities | 11,672 | 6,150 | 9,778 | 18,612 |
| Total Net Revenues (Expenses) | (22,645) | (38,312) | (34,921) | (29,339) |
| General Revenues and Other Changes in Net Position: | | | | |
| Governmental Activities: | | | | |
| Taxes: | | | | |
| Sales Taxes | 30,342 | 28,791 | 32,237 | 36,145 |
| Property Taxes | 23,886 | 27,306 | 27,708 | 26,810 |
| Other Taxes | 6,276 | 6,921 | 8,306 | 7,638 |
| Investment Earnings | 993 | 513 | 1,894 | 725 |
| Gain from Sale of Capital Assets | - | - | 5 | 7 |
| Miscellaneous | 2,892 | 1,317 | 1,587 | 2,563 |
| Transfers and Extraordinary Items | (3,355) | (4,322) | (4,265) | (4,138) |
| Total Governmental Activities | 61,034 | 60,526 | 67,472 | 69,750 |
| Business-Type Activities: | | | | |
| Investment Earnings | 457 | 454 | 440 | 576 |
| Miscellaneous | 1,764 | 3,349 | 2,622 | 3,439 |
| Transfers | 3,355 | 4,322 | 4,265 | 4,138 |
| Total Business-Type Activities | 5,576 | 8,125 | 7,327 | 8,153 |
| Total Primary Government | 66,610 | 68,651 | 74,799 | 77,903 |
| Changes in Net Position: | | | | |
| Governmental Activities | 26,717 | 16,064 | 22,773 | 21,799 |
| Business-Type Activities | 17,248 | 14,275 | 17,105 | 26,765 |
| Total Primary Government | $ 43,965 | $ 30,339 | $ 39,878 | $ 48,564 |

| Fiscal Year | | | | | |
|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| | | | | | |
| $ 3,483 | $ 3,657 | $ 2,967 | $ 1,882 | $ 505 | $ 1,547 |
| 1,710 | 1,817 | 1,701 | 1,616 | 1,775 | 2,313 |
| 2,372 | 1,337 | - | - | - | - |
| | | | | | |
| 26,822 | 27,060 | 28,057 | 27,479 | 27,744 | 30,975 |
| 19,831 | 20,216 | 19,225 | 19,457 | 20,564 | 21,574 |
| 4,969 | 5,055 | 5,000 | 5,081 | 3,623 | 5,161 |
| 51 | 68 | 50 | 4 | - | - |
| 487 | 441 | 573 | 580 | 646 | 636 |
| 3,741 | 3,465 | 3,959 | 4,520 | 4,934 | 5,771 |
| 14,050 | 16,499 | 12,987 | 15,949 | 15,455 | 14,030 |
| 21,188 | 12,160 | 5,093 | 7,650 | 12,093 | 7,045 |
| | | | | | |
| 98,704 | 91,775 | 79,612 | 84,218 | 87,339 | 89,052 |
| | | | | | |
| 137,561 | 125,713 | 118,476 | 126,251 | 131,421 | 139,694 |
| | | | | | |
| (43,870) | (54,376) | (50,718) | (66,527) | (56,365) | (46,202) |
| 26,839 | 21,325 | 1,293 | 10,014 | 14,263 | 10,711 |
| | | | | | |
| (17,031) | (33,051) | (49,425) | (56,513) | (42,102) | (35,491) |
| | | | | | |
| | | | | | |
| 44,574 | 54,104 | 58,561 | 60,351 | 70,926 | 82,151 |
| 22,429 | 23,687 | 25,076 | 26,297 | 27,875 | 29,810 |
| 7,800 | 8,341 | 8,663 | 7,987 | 9,275 | 10,714 |
| 1,074 | 1,409 | 4,064 | 4,614 | 1,311 | (5,351) |
| 3 | 1 | - | - | - | - |
| 1,944 | 1,504 | 1,704 | 1,387 | 1,056 | 1,196 |
| (3,869) | (4,140) | (3,785) | (4,489) | (4,018) | (3,836) |
| | | | | | |
| 73,955 | 84,906 | 94,283 | 96,147 | 106,425 | 114,684 |
| | | | | | |
| 690 | 872 | 4,024 | 4,345 | 674 | (5,026) |
| 3,478 | 3,431 | 2,344 | 2,939 | 1,810 | 3,356 |
| 3,869 | 4,140 | 3,785 | 4,489 | 4,018 | 3,836 |
| | | | | | |
| 8,037 | 8,443 | 10,153 | 11,773 | 6,502 | 2,166 |
| | | | | | |
| 81,992 | 93,349 | 104,436 | 107,920 | 112,927 | 116,850 |
| | | | | | |
| 30,085 | 30,530 | 43,565 | 29,620 | 50,060 | 68,482 |
| 34,876 | 29,768 | 11,446 | 21,787 | 20,765 | 12,876 |
| | | | | | |
| $ 64,961 | $ 60,298 | $ 55,011 | $ 51,407 | $ 70,825 | $ 81,358 |

**CITY OF VISALIA**
**FUND BALANCES OF GOVERNMENTAL FUNDS**
**MODIFIED ACCRUAL BASIS OF ACCOUNTING**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| General Fund: | | | | |
| Nonspendable | $ 1,168 | $ 580 | $ 435 | $ 357 |
| Restricted | - | - | - | - |
| Committed | 12,186 | 16,330 | 17,719 | 28,018 |
| Assigned | 21,665 | 18,629 | 19,486 | 18,781 |
| Unassigned | 1,305 | 1,387 | 4,043 | 4,787 |
| Total General Fund | 36,324 | 36,926 | 41,683 | 51,943 |
| All Other Governmental Funds: | | | | |
| Nonspendable | 7 | 15 | - | - |
| Restricted | 44,392 | 44,817 | 45,965 | 50,857 |
| Committed | - | 5,318 | 7,271 | 15,903 |
| Assigned | 1,632 | 1,632 | 1,632 | 1,243 |
| Unassigned | (6,782) | (6,419) | (2,471) | (11,627) |
| Total All Other Governmental Funds | 39,249 | 45,363 | 52,397 | 56,376 |
| Total Governmental Fund Balance | $ 75,573 | $ 82,289 | $ 94,080 | $ 108,319 |

| Fiscal Year | | | | | | |
|---|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| $ 1,346 | $ 1,365 | $ 1,125 | $ 678 | $ 3,480 | $ 1,564 |
| 1,193 | - | - | - | - | - |
| 19,805 | 21,921 | 15,344 | 16,239 | 16,609 | 17,559 |
| 21,857 | 24,981 | 25,215 | 30,278 | 27,629 | 27,939 |
| 9,612 | 10,214 | 9,753 | 5,497 | 5,428 | 6,731 |
| 53,813 | 58,481 | 51,437 | 52,692 | 53,146 | 53,793 |
| 47 | 815 | - | - | - | - |
| 51,465 | 54,253 | 68,188 | 91,088 | 144,003 | 210,248 |
| 9,582 | 18,233 | 31,924 | 30,259 | 36,280 | 14,099 |
| 1,243 | 1,632 | 1,632 | 1,168 | 848 | 301 |
| (5,393) | (6,005) | (3,925) | (4,475) | (31) | (989) |
| 56,944 | 68,928 | 97,819 | 118,040 | 181,100 | 223,659 |
| $ 110,757 | $ 127,409 | $ 149,256 | $ 170,732 | $ 234,246 | $ 277,452 |

**CITY OF VISALIA**
**CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS**
**MODIFIED ACCRUAL BASIS OF ACCOUNTING**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Revenues: | | | | |
| Sales Tax | $ 30,342 | $ 28,791 | $ 32,237 | $ 36,144 |
| Property Tax | 23,886 | 27,306 | 26,711 | 26,880 |
| Other Taxes | 6,276 | 6,920 | 7,662 | 7,608 |
| Subventions and Grants | 26,604 | 15,336 | 13,137 | 13,286 |
| Licenses and Permits | 109 | 61 | 109 | 87 |
| Fees and Fines | 6,433 | 8,751 | 9,199 | 10,520 |
| Use of Money and Property | 1,087 | 907 | 2,334 | 1,133 |
| Charges for Current Services | 5,042 | 5,589 | 6,257 | 7,014 |
| Miscellaneous | 4,256 | 2,253 | 2,067 | 2,477 |
| Total Revenues | 104,035 | 95,914 | 99,713 | 105,149 |
| Expenditures | | | | |
| Current: | | | | |
| General Government | 270 | 2,477 | 2,896 | 3,102 |
| Community Development | 5,384 | 5,209 | 6,684 | 5,119 |
| Community Services | 5,777 | 7,956 | 8,104 | 3,231 |
| Housing & Economic Development | 598 | - | - | - |
| Housing & Community Grants | - | - | - | - |
| Public Safety: | | | | |
| Police | 29,412 | 30,228 | 30,469 | 31,728 |
| Fire | 13,130 | 13,708 | 13,598 | 15,070 |
| Public Works | 7,875 | 3,239 | 5,563 | 8,958 |
| Capital Outlay | 24,708 | 22,429 | 17,378 | 32,435 |
| Debt Service: | | | | |
| Principal Retirement | 615 | 649 | 2,229 | 1,178 |
| Interest and Fiscal Charges | 294 | 189 | 138 | 694 |
| Total Expenditures | 88,063 | 86,084 | 87,059 | 101,515 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | 15,972 | 9,830 | 12,654 | 3,634 |
| Other Financing Sources (Uses): | | | | |
| Issuance of Long-Term Debt | - | - | - | - |
| Proceeds from Long-Term Debt | - | - | - | - |
| Redemption of Long-Term Debt | - | - | - | - |
| Sales of Real Property | 96 | 11 | 12 | 655 |
| Proceeds from Sale of Capital | - | - | 5 | 7 |
| Issuance of Debt | - | - | 1,558 | 13,121 |
| Bond Premium | - | - | - | 785 |
| Transfers In | 1,424 | 970 | 2,482 | 2,070 |
| Transfers Out | (4,760) | (5,300) | (7,254) | (6,304) |
| Total Other Financing Sources (Uses) | (3,240) | (4,319) | (3,197) | 10,334 |
| Extraordinary Items | - | - | - | - |
| Net Change in Fund Balances | $ 12,732 | $ 5,511 | $ 9,457 | $ 13,968 |
| Debt Service as a Percentage of | | | | |
| Noncapital Expenditures [1] | 1.3% | 1.2% | 3.2% | 2.4% |

[1] The calculation of debt service as a percentage of noncapital expenditures excludes capital outlays.

In 2007 the City created the Housing & Economic Development Department and in 2014 it was absorbed in Community Development.
In 2020 the City seperated the Housing & Community Grants from Community Development.
In 2020 the City renamed the Parks & Recreation department to Community Services Department.

| Fiscal Year | | | | | |
|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| $ 44,575 | $ 54,104 | $ 58,561 | $ 60,350 | $ 70,926 | $ 82,151 |
| 22,370 | 23,694 | 25,048 | 26,282 | 27,885 | 29,726 |
| 7,681 | 8,272 | 8,619 | 8,020 | 9,290 | 10,868 |
| 14,160 | 10,355 | 13,505 | 14,829 | 17,865 | 14,689 |
| 81 | 88 | 95 | 84 | 73 | 57 |
| 10,552 | 10,991 | 12,267 | 13,929 | 14,264 | 17,382 |
| 1,522 | 1,843 | 4,470 | 4,841 | 1,479 | (4,977) |
| 7,859 | 8,367 | 8,692 | 8,374 | 8,117 | 10,530 |
| 2,578 | 2,260 | 2,999 | 2,208 | 1,754 | 2,780 |
| 111,378 | 119,974 | 134,256 | 138,917 | 151,653 | 163,206 |
| 3,335 | 3,913 | 3,049 | 3,944 | 4,610 | 3,600 |
| 5,245 | 5,272 | 6,052 | 2,114 | 2,552 | 3,135 |
| 3,531 | 3,510 | 3,988 | 10,501 | 9,736 | 11,825 |
| - | - | - | - | - | - |
| - | - | - | 753 | 2,269 | 947 |
| 33,378 | 35,382 | 38,446 | 41,638 | 42,420 | 44,792 |
| 15,855 | 16,160 | 17,115 | 17,360 | 18,678 | 20,542 |
| 8,874 | 9,053 | 8,966 | 5,400 | 5,305 | 5,881 |
| 34,136 | 24,248 | 27,031 | 29,900 | 19,298 | 21,389 |
| 1,321 | 1,364 | 1,136 | 895 | 882 | 1,041 |
| 548 | 507 | 465 | 437 | 397 | 362 |
| 106,223 | 99,409 | 106,248 | 112,942 | 106,147 | 113,514 |
| 5,155 | 20,565 | 28,008 | 25,975 | 45,506 | 49,692 |
| - | - | - | - | - | - |
| - | - | - | - | - | - |
| - | - | - | - | - | - |
| 1,465 | 113 | 517 | - | 1,028 | 1,386 |
| 3 | 1 | 1 | 16 | 3 | 47 |
| - | - | - | - | - | - |
| - | - | - | - | - | - |
| 8,373 | 3,272 | 9,509 | 8,482 | 13,700 | 15,959 |
| (12,365) | (7,398) | (13,125) | (12,813) | (17,697) | (24,795) |
| (2,524) | (4,012) | (3,098) | (4,315) | (2,966) | (7,403) |
| - | - | - | - | - | - |
| $ 2,631 | $ 16,553 | $ 24,910 | $ 21,660 | $ 42,540 | $ 42,289 |
| 2.3% | 2.3% | 2.0% | 1.5% | 1.5% | 1.4% |

**CITY OF VISALIA**
**DIRECT AND OVERLAPPING PROPERTY TAX RATES**
**LAST TEN FISCAL YEARS**
**(Rate per $100 of Assessed Value)**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| City Direct Rate: | | | | |
| City Basic Rate | $ 0.1152 | $ 0.1152 | $ 0.1150 | $ 0.1150 |
| Total City Direct Rate | 0.1152 | 0.1152 | 0.1150 | 0.1150 |
| Overlapping Rates: | | | | |
| Visalia Unified School District | 0.3068 | 0.3068 | 0.3068 | 0.3068 |
| College of The Sequoias | 0.0537 | 0.0537 | 0.0537 | 0.0537 |
| County of Tulare | 0.1840 | 0.1832 | 0.1832 | 0.1834 |
| Tulare County Schools | 0.0248 | 0.0248 | 0.0248 | 0.0248 |
| Tulare County Flood Control District | 0.0022 | 0.0022 | 0.0022 | 0.0022 |
| Air Pollution Control District | 0.0004 | 0.0004 | 0.0004 | 0.0004 |
| Library Fund | 0.0156 | 0.0156 | 0.0158 | 0.0158 |
| Memorial District | 0.0016 | 0.0016 | 0.0016 | 0.0016 |
| Cemetery District | 0.0011 | 0.0011 | 0.0011 | 0.0011 |
| Delta Vector Control District | 0.0142 | 0.0142 | 0.0142 | 0.0142 |
| Kaweah Delta Hospital | 0.0096 | 0.0096 | 0.0096 | 0.0096 |
| Kaweah Delta Water District | 0.0289 | 0.0289 | 0.0289 | 0.0289 |
| Education Revenue Augmentation | 0.2420 | 0.2429 | 0.2430 | 0.2430 |
| Visalia Unified School District Bonds | 0.0300 | 0.0300 | 0.0300 | 0.0226 |
| Kaweah Delta Hospital Bonds | 0.0253 | 0.0282 | 0.0209 | 0.0237 |
| Kaweah Delta Water Assessment | 0.0001 | 0.0004 | 0.0005 | 0.0004 |
| Land and Improvements | - | - | - | - |
| Total Direct Rate[1] | $ 1.0554 | $ 1.0588 | $ 1.0517 | $ 1.0472 |

NOTE:
In 1978 the voters of the State of California passed Proposition 13 which limited property taxes to a total maximum rate of 1% based upon the assessed value of the property being taxed. Each year, the assessed value of property may be increased by an "inflation factor" (limited to a maximum increase of 2%). With few exceptions, property is only reassessed at the time that it is sold to a new owner. At that point, the new assessed value is reassessed at the purchase price of the property sold. The assessed valuation data shown above represents the only data currently available with respect to the actual market value of taxable property and is subject to the limitations described above.

[1] The City's total direct tax rate varies by tax rate area. The rate provided comes from tax rate area 006-008 and is representative of other tax rate areas within the City.

Source: Tulare County Auditor Controller's Office

| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| $ 0.1150 | $ 0.1150 | $ 0.1150 | $ 0.1150 | $ 0.1150 | $ 0.1150 |
| 0.1150 | 0.1150 | 0.1150 | 0.1150 | 0.1150 | 0.1150 |
| 0.3068 | 0.3068 | 0.3068 | 0.3068 | 0.3068 | 0.3068 |
| 0.0537 | 0.0537 | 0.0537 | 0.0537 | 0.0537 | 0.0537 |
| 0.1836 | 0.1825 | 0.1825 | 0.1818 | 0.1820 | 0.1820 |
| 0.0248 | 0.0248 | 0.0248 | 0.0248 | 0.0248 | 0.0248 |
| 0.0022 | 0.0021 | 0.0021 | 0.0021 | 0.0021 | 0.0021 |
| 0.0004 | 0.0004 | 0.0004 | 0.0004 | 0.0004 | 0.0004 |
| 0.0158 | 0.0157 | 0.0157 | 0.0156 | 0.0156 | 0.0156 |
| 0.0016 | 0.0016 | 0.0016 | 0.0016 | 0.0016 | 0.0016 |
| 0.0011 | 0.0011 | 0.0011 | 0.0011 | 0.0011 | 0.0011 |
| 0.0142 | 0.0141 | 0.0141 | 0.0141 | 0.0141 | 0.0140 |
| 0.0096 | 0.0096 | 0.0096 | 0.0096 | 0.0096 | 0.0096 |
| 0.0289 | 0.0289 | 0.0289 | 0.0289 | 0.0289 | 0.0289 |
| 0.2426 | 0.2438 | 0.2438 | 0.2447 | 0.2445 | 0.2447 |
| 0.0270 | 0.0183 | 0.0225 | 0.0225 | 0.0425 | 0.0350 |
| 0.0206 | 0.0198 | 0.0181 | 0.0181 | 0.0169 | 0.0180 |
| 0.0003 | 0.0004 | 0.0004 | 0.0003 | 0.0004 | 0.0004 |
| - | - | - | - | - | - |
| $ 1.0482 | $ 1.0386 | $ 1.0411 | $ 1.0411 | $ 1.0600 | $ 1.0537 |

**CITY OF VISALIA**

**ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY**

**LAST TEN FISCAL YEARS**

**(In Thousands)**

| Fiscal Year Ended June 30 | City | | | Total Direct Tax Rate [1] |
|---|---|---|---|---|
| | Secured | Unsecured | Taxable Assessed Value | |
| 2013 | $ 7,291,841 | $ 409,092 | $ 7,700,933 | 0.115% |
| 2014 | 7,669,621 | 409,634 | 8,079,255 | 0.115% |
| 2015 | 8,186,023 | 442,930 | 8,628,953 | 0.115% |
| 2016 | 8,672,154 | 438,480 | 9,110,634 | 0.115% |
| 2017 | 9,144,989 | 435,751 | 9,580,740 | 0.115% |
| 2018 | 9,502,122 | 498,924 | 10,001,046 | 0.115% |
| 2019 | 10,066,721 | 534,555 | 10,601,276 | 0.115% |
| 2020 | 10,592,327 | 552,734 | 11,145,061 | 0.115% |
| 2021 | 11,213,027 | 576,723 | 11,789,750 | 0.115% |
| 2022 | 11,869,633 | 646,790 | 12,516,423 | 0.115% |

NOTE:
In 1978 the voters of the State of California passed Proposition 13 which limited property taxes to a total maximum rate of 1% based upon the assessed value of the property being taxed. Each year, the assessed value of property may be increased by an "inflation factor" (limited to a maximum increase of 2%). With few exceptions, property is only reassessed at the time that it is sold to a new owner. At that point, the new assessed value is reassessed at the purchase price of the property sold. The assessed valuation data shown above represents the only data currently available with respect to the actual market value of taxable property and is subject to the limitations described above.

[1] The City's total direct tax rate varies by tax rate area. The rate provided comes from tax rate area 006-008 and is representative of other tax rate areas within the City.

Source: Tulare County Auditor Controller's Office

**CITY OF VISALIA**
**PRINCIPAL PROPERTY TAX PAYERS**
**CURRENT YEAR AND NINE YEARS AGO**
**(In Thousands)**

| | 2022 | | | 2013 | | |
|---|---|---|---|---|---|---|
| Taxpayer | Taxable Assessed Value | Percent Of Total City Taxable Assessed Value | Rank | Taxable Assessed Value | Percent Of Total City Taxable Assessed Value | Rank |
| California Dairies Inc. | $ 171,886 | 1.37% | 1 | - | - | - |
| UPS Oasis Supply Corp. | 74,275 | 0.59% | 2 | - | - | - |
| Valcal Company | 60,545 | 0.48% | 3 | - | - | - |
| Caldwell Mooney Partners | 58,947 | 0.47% | 4 | - | - | - |
| J Best LP | 58,766 | 0.47% | 5 | - | - | - |
| Perfection Pet Foods LLC | 54,731 | 0.44% | 6 | - | - | - |
| California Water Service | 52,829 | 0.42% | 7 | - | - | - |
| Northwest Visalia Senior Housing | 51,126 | 0.41% | 8 | - | - | - |
| Visalia Mall LP | 48,660 | 0.39% | 9 | - | - | - |
| Graphic Packing INT | 44,121 | 0.35% | 10 | - | - | - |
| California Dairies Inc. | - | - | - | 145,998 | 1.90% | 1 |
| Imperial Bondware Corp. | - | - | - | 65,808.00 | 0.85% | 2 |
| Visalia Mall LP | - | - | - | 41,080 | 0.53% | 3 |
| Cottonwood Fresno Holdings LLC | - | - | - | 35,000.00 | 0.45% | 4 |
| VF Outdoor | - | - | - | 33,792 | 0.44% | 5 |
| Calif Water Service Co | - | - | - | 33,631 | 0.44% | 6 |
| Blam-Jade LP | - | - | - | 30,269 | 0.39% | 7 |
| J Beast LP | - | - | - | 29,815 | 0.39% | 8 |
| Bank of America NT&SA | - | - | - | 27,273 | 0.35% | 9 |
| Donald Schriber Realty Group LP | - | - | - | 24,291 | 0.32% | 10 |
| Total Ten Largest Tax Payers | $ 675,886 | 5.40% | | $ 466,957 | 6.06% | |
| All Other Tax Payers | $11,840,537 | 94.60% | | $7,233,976 | 93.94% | |
| Total Assessed Valuation - All Tax Payers | $12,516,423 | 100.00% | | $7,700,933 | 100.00% | |

The amounts shown above include assessed value data for both the City and the Successor Agency.

Source: Tulare County Auditor-Controller

**CITY OF VISALIA**
**PROPERTY TAX LEVIES AND COLLECTIONS**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| Fiscal Year Ended June 30 | Taxes Levied for the Fiscal Year | Collected within the Fiscal Year of Levy | |
|---|---|---|---|
| | | Amount | Percent of Levy |
| 2013 | $ 16,106 | $ 16,106 | 100.00% |
| 2014 | 17,167 | 17,167 | 100.00% |
| 2015 | 18,755 | 18,755 | 100.00% |
| 2016 | 19,764 | 19,764 | 100.00% |
| 2017 | 20,337 | 20,337 | 100.00% |
| 2018 | 21,211 | 21,211 | 100.00% |
| 2019 | 22,495 | 22,495 | 100.00% |
| 2020 | 23,649 | 23,649 | 100.00% |
| 2021 | 25,137 | 25,137 | 100.00% |
| 2022 | 26,544 | 25,185 | 94.88% |

Source: Tulare County Auditor-Controller

**CITY OF VISALIA**
**HISTORICAL SALES AND USE TAX RATES**

| | | Statewide Base Sales and Use Tax Rate | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Effective Date | End Date | State Jurisdiction | Local Transportation Fund | Local City Rate (1) | City Rate Measure T | County Rate Measure R | City Rate Measure N | Combined Rate |
| 08/01/1933 | 06/30/1935 (2) | 2.50% | | | | | | 2.50% |
| 07/01/1935 | 06/30/1943 | 3.00% | | | | | | 3.00% |
| 07/01/1943 | 06/30/1949 | 2.50% | | | | | | 2.50% |
| 07/01/1949 | 12/31/1961 | 3.00% | | 1.00% | | | | 4.00% |
| 01/01/1962 | 07/31/1967 | 3.00% | | 1.00% | | | | 4.00% |
| 08/01/1967 | 06/30/1972 | 4.00% | 0.25% | 1.00% | | | | 5.25% |
| 07/01/1972 | 06/30/1973 | 3.75% | 0.25% | 1.00% | | | | 5.00% |
| 07/01/1973 | 09/30/1973 | 4.75% | 0.25% | 1.00% | | | | 6.00% |
| 10/01/1973 | 03/31/1974 | 3.75% | 0.25% | 1.00% | | | | 5.00% |
| 04/01/1974 | 11/30/1989 | 4.75% | 0.25% | 1.00% | | | | 6.00% |
| 12/01/1989 | 12/31/1990 | 5.00% | 0.25% | 1.00% | | | | 6.25% |
| 01/01/1991 | 07/14/1991 | 4.75% | 0.25% | 1.00% | | | | 6.00% |
| 07/15/1991 | 12/31/2000 | 6.00% | 0.25% | 1.00% | | | | 7.25% |
| 01/01/2001 | 12/31/2001 | 5.75% | 0.25% | 1.00% | | | | 7.00% |
| 01/01/2002 | 06/30/2004 | 6.00% | 0.25% | 1.00% | | | | 7.25% |
| 07/01/2004 | 03/31/2007 | 6.25% | 0.25% | 0.75% (3) | 0.25% (4) | | | 7.50% |
| 04/01/2007 | 03/31/2009 | 6.25% | 0.25% | 0.75% | 0.25% | 0.50% (5) | | 8.00% |
| 04/01/2009 | 06/30/2011 | 7.25% | 0.25% | 0.75% | 0.25% | 0.50% | | 9.00% |
| 07/01/2011 | 12/31/2012 | 6.25% | 0.25% | 0.75% | 0.25% | 0.50% | | 8.00% |
| 01/01/2013 | 12/31/2016 | 6.50% | 0.25% | 0.75% | 0.25% | 0.50% | | 8.25% |
| 01/01/2017 | 03/31/2017 | 6.00% | 0.25% | 1.00% | 0.25% | 0.50% | | 8.00% |
| 04/01/2017 | Current | 6.00% | 0.25% | 1.00% | 0.25% | 0.50% | 0.50% (6) | 8.50% |

NOTES:

(1) The Bradley-Burns Uniform Local Sales and Use Tax Law was encated in 1955. The law authorizes cities and counties to impose a sales and use tax. Effective January 1, 1962, all cities and counties have adopted ordinances for the State Board of Equalization to collect the local tax.

(2) Sales Tax only. The use tax was enacted effective July 1, 1935.

(3) In March 2004, a State ballot measure was passed issuing deficit reduction bonds for State purposes. Funding was provided effective July 1, 2004, by repealing 25% of the local 1% sales tax and then adopting a new 1/4 cent sales tax dedicated to the repayment of the deficit reduction bonds. Cities and counties would then be "made whole" by the State from increased property tax allocations via reduced contributions to ERAF. This "triple flip" is theoretically revenue-neutral, and as such, the effective rate for revenue purposes remains at 1%.

(4) In March 2004, the voters of the City of Visalia passed a sales tax override (Measure T) to increase public saftey in the community increasing the City rate by 1/4% ,effective July 1, 2004. The measure requires the City Manager to annually recertify the Measure T plan to the City Council. Additionally, the plan must be reafirrmed every 8 years by a 4 out of 5 City Council approval.

(5) In November 2006, voters in the County of Tulare approved a countywide sales tax measure (Measure R) giving the County a 1/2% rate increase which became effective April 1, 2007. The sales tax measure has a sunset period of 30 years. The revenue is earmarked for transportation projects with allocations as follows: 50% for regional projects, 35% goes to cities for their street programs, 14% for transportation enhancement programs, and 1% for administration.

(6) In November 2016, voters of the City of Visalia passed a 1/2 (half-cent) sales tax override (Measure N), effective April 1, 2017. The proceeds of this tax will provide the City with a reliable, ongoing, local source of funding for public safety, repairs and maintenance for streets, and maintenance of parks and trails.

Source:
(1)(2)(3) State Board of Equalization, State of California
(4)(5)(6) City of Visalia

**CITY OF VISALIA**
**TAXABLE SALES TRANSACTIONS BY TYPE**
**2012-2021 CALENDAR YEARS**
**(Dollars in Thousands)**

| | 2017[2] | 2018[2] | 2019[2] | 2020[2] | 2021[2] |
|---|---|---|---|---|---|
| Retail Stores | | | | | |
| Apparel Stores | $ 138,637 | $ 144,806 | $ 145,638 | $ 107,987 | $ 185,096 |
| General Merchandise Stores | 400,820 | 406,490 | 405,765 | 387,705 | 471,973 |
| Food Stores | 120,900 | 124,058 | 124,210 | 138,239 | 131,034 |
| Eating and Drinking Places | 277,409 | 288,003 | 296,010 | 249,567 | 348,749 |
| Home Furnishings and Appliances | 86,839 | 91,966 | 92,407 | 91,551 | 119,453 |
| Bldg. Material and Farm Implements | 222,315 | 312,640 | 242,041 | 286,433 | 309,307 |
| Auto Dealers and Auto Supplies | 401,536 | 377,145 | 375,482 | 370,099 | 479,184 |
| Service Stations | 163,999 | 155,709 | 171,821 | 132,712 | 186,585 |
| Other Retail Stores | 203,637 | 215,347 | 214,145 | 218,646 | 346,084 |
| Retail Stores Totals | 2,016,092 | 2,116,164 | 2,067,519 | 1,982,939 | 2,577,465 |
| All Other Outlets | 794,330 | 854,888 | 1,029,450 | 1,081,731 | 1,251,414 |
| Totals All Outlets | $ 2,810,422 | $ 2,971,052 | $ 3,096,969 | $ 3,064,670 | $ 3,828,879 |

| | 2012[1] | 2013[1] | 2014[2] | 2015[2] | 2016[2] |
|---|---|---|---|---|---|
| Retail Stores | | | | | |
| Apparel Stores | $ 106,654 | $ 117,386 | $ 123,465 | $ 128,885 | $ 138,129 |
| General Merchandise Stores | 360,708 | 372,736 | 382,040 | 392,404 | 398,900 |
| Food Stores | 101,802 | 100,028 | 109,234 | 108,996 | 123,005 |
| Eating and Drinking Places | 201,736 | 212,084 | 227,906 | 247,406 | 263,310 |
| Home Furnishings and Appliances | 62,602 | 61,870 | 65,265 | 83,136 | 91,778 |
| Bldg. Material and Farm Implements | 166,037 | 177,376 | 180,519 | 203,921 | 213,421 |
| Auto Dealers and Auto Supplies | 218,065 | 308,334 | 320,499 | 370,884 | 411,684 |
| Service Stations | 259,272 | 212,292 | 210,790 | 155,270 | 141,307 |
| Other Retail Stores | 170,604 | 234,171 | 266,053 | 208,015 | 212,872 |
| Retail Stores Totals | 1,647,480 | 1,796,276 | 1,885,770 | 1,898,917 | 1,994,406 |
| All Other Outlets | 581,045 | 648,627 | 642,282 | 742,120 | 775,194 |
| Totals All Outlets | $ 2,228,525 | $ 2,444,903 | $ 2,528,051 | $ 2,641,037 | $ 2,769,600 |

Source:

(1) California Department of Finance

(2) Avenue Insights & Analytics (MuniServices)

Note: 2021 is latest available year.

**CITY OF VISALIA**
**TOP 25 SALES TAX CONTRIBUTORS**
**2021 CALENDAR YEAR and NINE YEARS AGO**
**(in alphabetical order)**

**2021 CALENDAR YEAR**

| | |
|---|---|
| Amazon | MWI Veterinary Supply |
| ARCO AM/PM Mini Marts | Nissan of Visalia |
| Best Buy Stores | Ross Stores |
| Bluescope Buildings | Save Mart Supermarkets |
| Butler Animal Health Supply | Target Stores |
| Chevron Service Stations | Tri-Animal Health Services |
| COSTCO Wholesale | Visalia Buick GMC |
| Giant Chevrolet Company | Visalia Ford |
| HILTI | Visalia Kia |
| Home Depot | Visalia Toyota |
| J.C. Lansdowne | VWR International |
| Lampe Chrysler Dodge Jeep Ram | Wal Mart Stores |
| Lowe's Home Improvement | |

**2012 CALENDAR YEAR**

| | |
|---|---|
| Best Buy Stores | Nissan of Visalia |
| Bluescope Buildings | Ross Stores |
| Butler Animal Health Supply | Save Mart Supermarkets |
| COSTCO Wholesale | Target Stores |
| Don Rose Oil Company | Tri-Animal Health Services |
| HILTI | Union 76 Service Stations |
| Home Depot | Valero Service Stations |
| J C Penney Company | Valley Pacific Petroleum |
| Josten's | Visalia Honda |
| Lampe Chrysler Dodge Jeep Ram | Visalia Toyota |
| Lowe's Home Improvement | VWR International |
| Macy's | Wal Mart Stores |
| MWI Veterinary Supply | |

Source: Avenue Insights & Analytics (MuniServices)

Note: 2021 is latest available year.

**CITY OF VISALIA**
**RATIOS OF OUTSTANDING DEBT BY TYPE**
**LAST TEN FISCAL YEARS**
**(In Thousands, except Debt per Capita)**

| Fiscal Year Ended June 30 | Governmental Activities | | | |
|---|---|---|---|---|
| | Certificates of Participation | Notes Payable | Lease Liabilities | Total Governmental Activities |
| 2012 | $ 2,175 | $ 2,972 | $ - | $ 5,147 |
| 2013 | 2,323 | 2,584 | - | 4,907 |
| 2014 | 2,022 | 2,173 | - | 4,195 |
| 2015 | 1,306 | 1,987 | - | 3,293 |
| 2016 | 13,678 | 1,479 | - | 15,157 |
| 2017 | 12,835 | 937 | - | 13,772 |
| 2018 | 11,994 | 372 | - | 12,366 |
| 2019 | 11,155 | 54 | - | 11,209 |
| 2020 | 10,310 | - | - | 10,310 |
| 2021 | 9,428 | - | - | 9,428 |
| 2022 | 8,501 | - | 723 | 9,224 |

NOTES:

[1]US Department of Commerce Bureau of Economic Analysis

Personal Income Data from the Bureau of Economic Analysis is only available through 2020.

| Business-type Activities | | | | | |
|---|---|---|---|---|---|
| Certificates of Participation | Notes | Total Business-type Activities | Total Primary Government | Percentage of Personal Income[1] | Debt Per Capita |
| $ 11,998 | $ - | $ 11,998 | $ 17,145 | 0.12% | 135 |
| 17,270 | - | 17,270 | 22,177 | 0.15% | 173 |
| 15,557 | 14,999 | 30,556 | 34,751 | 0.21% | 268 |
| 12,442 | 56,979 | 69,421 | 72,714 | 0.43% | 566 |
| 16,053 | 84,995 | 101,048 | 116,205 | 0.66% | 887 |
| 14,834 | 92,703 | 107,537 | 121,309 | 0.66% | 911 |
| 13,602 | 96,516 | 110,118 | 122,484 | 0.66% | 899 |
| 12,360 | 94,133 | 106,493 | 117,702 | 0.59% | 852 |
| 11,103 | 91,705 | 102,808 | 113,118 | 0.52% | 816 |
| 9,810 | 89,266 | 99,076 | 108,504 | N/A | 783 |
| 8,476 | 86,775 | 95,251 | 104,475 | N/A | 750 |

**CITY OF VISALIA**
**RATIO OF GENERAL BONDED DEBT OUTSTANDING**
**LAST TEN FISCAL YEARS**
**(In Thousands, except Debt per Capita)**

| Fiscal Year Ended June 30 | Outstanding General Bonded Debt: Certificates of Participation | Outstanding General Bonded Debt: Lease Liabilities | Outstanding General Bonded Debt: Total | Percent of Assessed Value [1] | Debt Per Capita |
|---|---|---|---|---|---|
| 2013 | $ 1,698 | $ - | $ 1,698 | 0.02% | 13 |
| 2014 | 1,384 | - | 1,384 | 0.02% | 11 |
| 2015 | 1,304 | - | 1,304 | 0.02% | 10 |
| 2016 | 13,670 | - | 13,670 | 0.15% | 104 |
| 2017 | 12,827 | - | 12,827 | 0.13% | 96 |
| 2018 | 11,985 | - | 11,985 | 0.12% | 88 |
| 2019 | 11,155 | - | 11,155 | 0.11% | 81 |
| 2020 | 10,310 | - | 10,310 | 0.09% | 74 |
| 2021 | 9,428 | - | 9,428 | 0.08% | 68 |
| 2022 | 8,501 | 723 | 9,224 | 0.07% | 65 |

General bonded debt is debt payable with governmental fund resources and general obligation bonds recorded in enterprise funds.

[1]Assessed value has been used because the actual value of taxable property is not readily available in the State of California.

**CITY OF VISALIA**
**DIRECT AND OVERLAPPING DEBT**
**JUNE 30, 2022**
**(In Thousands)**

| | | | |
|---|---|---|---|
| 2021-22 City Assessed Valuation | | $ 12,516,423 | |
| Successor Agency Incremental Valuation | | 1,058,877 | |
| Total Assessed Valuation | | $ 13,575,300 | |
| | Percentage Applicable [1] | Outstanding Debt 6/30/22 | Estimated Share of Overlapping Debt |
| Overlapping Tax and Assessment Debt: | | | |
| College of the Sequoias Tulare School Facilities Improvement District | 0.464% | $ 56,957 | $ 264 |
| College of the Sequoias Visalia School Facilities Improvement District | 68.096% | 24,687 | 16,811 |
| Visalia Unified School District | 86.591% | 89,340 | 77,361 |
| Tulare Joint Union High School District | 0.603% | 15,195 | 92 |
| Liberty School District | 16.461% | 405 | 67 |
| Kaweah Delta Hospital District | 85.347% | 39,025 | 33,307 |
| City of Visalia 1915 Act Bonds | 100.000% | 313 | 313 |
| Total Overlapping Tax and Assessment Debt | | 225,922 | 128,214 |
| Direct and Overlapping General Fund Debt: | | | |
| Tulare County Certificates of Participation | 33.431% | 44,496 | 14,875 |
| Tulare County Pension Obligation Bonds | 33.431% | 212,080 | 70,900 |
| Tulare County Board of Education Certificates of Participation | 33.431% | 35,600 | 11,901 |
| Visalia Unified School District Certificates of Participation | 86.411% | 32,740 | 28,292 |
| Liberty School District Certificates of Participation | 16.461% | 2,155 | 355 |
| **City of Visalia General Fund Obligations** | **100.000%** | **9,224** | **9,224** |
| Total Direct and Overlapping General Fund Debt | | 336,295 | 135,547 |
| Overlapping Tax Increment Debt (Successor Agency) | 100.000% | 1,090 | 1,090 |
| **Total Direct Debt** | | **9,224** | **9,224** |
| Total Overlapping Debt | | 342,003 | 184,727 |
| Combined Total Debt | | $ 351,227 | $ 193,951 |

NOTE:
[1]Percentage of overlapping agency's assessed valuation located within boundaries of the City

Source: Avenu Muni Services

**CITY OF VISALIA**
**LEGAL DEBT MARGIN INFORMATION**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Fiscal Year | | | | |
|---|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 | 2017 |
| Assessed valuation | $ 7,700,933 | $ 8,079,201 | $ 8,628,953 | $ 9,110,634 | $ 9,580,740 |
| Conversion percentage | 25% | 25% | 25% | 25% | 25% |
| Adjusted assessed valuation | 1,925,233 | 2,019,800 | 2,157,238 | 2,277,659 | 2,395,185 |
| Debt limit percentage | 15% | 15% | 15% | 15% | 15% |
| Debt limit | 288,785 | 302,970 | 323,586 | 341,649 | 359,278 |
| Total net debt applicable to limit: General obligation bonds | - | - | - | - | - |
| Legal debt margin | $ 288,785 | $ 302,970 | $ 323,586 | $ 341,649 | $ 359,278 |
| Total debt applicable to the limit as a percentage of debt limit | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |

NOTE:
The Government Code of the State of California provides for a legal debt limit of 15% of gross assessed valuation. However, this provision was enacted when assessed valuation was based upon 25% of market value. Effective with the 1981-82 fiscal year, each parcel is now assessed at 100% of market value (as of the most recent change in ownership for that parcel). The computations shown above reflect a conversion of assessed valuation data for each fiscal year from the current full valuation perspective to the 25% level that was in effect at the time that the legal debt margin was enacted by the State of California for local governments located within the state.

Source: City Finance Department
Tulare County Tax Assessor's Office

| Fiscal Year | | | | |
|---|---|---|---|---|
| 2018 | 2019 | 2020 | 2021 | 2022 |
| $ 10,001,046 | $ 10,601,276 | $ 11,145,062 | $ 11,789,750 | $ 12,516,423 |
| 25% | 25% | 25% | 25% | 25% |
| 2,500,262 | 2,650,319 | 2,786,266 | 2,947,438 | 3,129,106 |
| 15% | 15% | 15% | 15% | 15% |
| 375,039 | 397,548 | 417,940 | 442,116 | 469,366 |
| - | - | - | - | - |
| $ 375,039 | $ 397,548 | $ 417,940 | $ 442,116 | $ 469,366 |
| 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |

**PLEDGED REVENUE COVERAGE**
**LAST TEN FISCAL YEARS**
**(In Thousands)**

| | Wastewater & Storm Sewer Maintenance Fund Cleanwater State Revolving Fund Loan | | | | | |
|---|---|---|---|---|---|---|
| Fiscal Year Ended June 30 | Operating Revenue | Less: Operating Expenses | Net Available Revenue | Debt Service Principal | Debt Service Interest | Debt Service Coverage |
| 2013 | $ 21,465 | $ 10,163 | $ 11,302 | - | - | - |
| 2014 | 22,365 | 9,180 | 13,185 | - | - | - |
| 2015 | 25,031 | 11,184 | 13,847 | - | - | - |
| 2016 | 25,504 | 11,778 | 13,726 | - | - | - |
| 2017 | 26,822 | 12,863 | 13,959 | - | - | - |
| 2018 | 27,060 | 13,561 | 13,499 | - | - | - |
| 2019 | 28,057 | 15,062 | 12,995 | 2,340 | 2,025 | 2.98 |
| 2020 | 27,479 | 16,163 | 11,316 | 2,389 | 1,976 | 2.59 |
| 2021 | 27,862 | 15,734 | 12,128 | 2,438 | 1,926 | 2.78 |
| 2022 | 30,975 | 19,525 | 11,450 | 2,491 | 1,875 | 2.62 |

Note:

State Revolving Fund loan has pledged enterprise revenue agreement.

Details regarding the City's outstanding debt can be found in the notes to the financial statements
Operating expenses do not include interest or depreciation expenses.

**CITY OF VISALIA**
**DEMOGRAPHIC AND ECONOMIC STATISTICS**
**LAST TEN FISCAL YEARS**

| Calendar Year | Population (1) | Assessed Value (in thousands) (2) | Per Capita Assessed Value | Personal Income (in thousands) (3) | Per Capita Personal Income (3) | Unemployment Rate (4) |
|---|---|---|---|---|---|---|
| 2013 | 128,443 | $ 7,700,933 | $ 59,956 | $ 15,283,723 | $ 33,690 | 14.5% |
| 2014 | 129,481 | 8,079,201 | 62,397 | 16,941,984 | 37,117 | 13.2% |
| 2015 | 128,447 | 8,628,953 | 67,179 | 17,105,786 | 37,300 | 11.0% |
| 2016 | 130,231 | 9,110,634 | 69,957 | 17,578,692 | 38,145 | 10.3% |
| 2017 | 133,151 | 9,580,740 | 71,954 | 18,466,575 | 39,756 | 9.9% |
| 2018 | 136,246 | 10,001,046 | 73,404 | 18,679,327 | 40,206 | 9.6% |
| 2019 | 138,207 | 10,601,276 | 76,706 | 19,973,932 | 42,845 | 9.1% |
| 2020 | 138,649 | 11,145,062 | 80,383 | 21,722,554 | 46,348 | 17.1% |
| 2021 | 141,279 | 11,789,750 | 83,450 | NA | NA | 11.1% |
| 2022 | 142,091 | 12,516,423 | 88,087 | NA | NA | 7.4% |

Sources: (1) State Department of Finance
(2) Tulare County Auditor-Controller
(3) US Department of Commerce Bureau of Ecomonic Analysis*
(4) US Department of Labor Bureau of Labor Statistics/State of California Employment Development Department*

* Rate for Tulare County as of June 30

Note:
Personal Income & Per Capita Personal Income Data from the Bureau of Economic Analysis is only available through 2020.

**CITY OF VISALIA**
**PRINCIPAL EMPLOYERS**
**CURRENT YEAR AND NINE YEARS AGO**

| | 2022 | | | 2013 | | |
|---|---|---|---|---|---|---|
| Employer | Number of Employees | Rank | Percent of Total Employment | Number of Employees | Rank | Percent of Total Employment |
| Kaweah Delta Healthcare (1) | 4,550 | 1 | 2.37% | 2,000 | 3 | 1.09% |
| County of Tulare (1) | 4,311 | 2 | 2.25% | 4,814 | 1 | 2.62% |
| Visalia Unified School District (2) | 2,988 | 3 | 1.56% | 2,500 | 2 | 1.36% |
| Visalia Mall (cumulative) (1) | 1,200 | 4 | 0.63% | NA | | NA |
| VF Outdoor Inc (1) | 1,012 | 5 | 0.53% | 400 | 8 | 0.22% |
| Walmart (incl. Neigborhood Market) (1) | 840 | 6 | 0.44% | NA | | NA |
| Graphic Packaging (Intl. Paper Co.) (1) | 757 | 7 | 0.39% | 300 | 9 | 0.16% |
| College of the Sequoias (1) | 705 | 8 | 0.37% | 745 | 4 | 0.41% |
| City of Visalia (3) | 659 | 9 | 0.34% | 558 | 7 | 0.30% |
| UPS (1) | 600 | 10 | 0.31% | NA | | NA |
| Jostens | NA | | NA | 720 | 5 | 0.39% |
| CIGNA Health Care | NA | | NA | 700 | 6 | 0.38% |
| California Pretzel Co. Inc. | NA | | NA | 225 | 10 | 0.12% |
| Number of Employed (4) | 191,800 | | | 183,400 | | |

Source: (1) City of Visalia Economic Development Division (December 2020)
(2) Visalia Unified School District
(3) City of Visalia Budget
(4) State of California Employment Development Department

**CITY OF VISALIA**
**FULL-TIME CITY EMPLOYEES BY FUNCTION**
**LAST TEN FISCAL YEARS**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Function | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| Administration | 46 | 44 | 46 | 46 | 47 | 64 | 64 | 64 | 18 | 18 |
| Administrative Services | 31 | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Community Development | 55 | 61 | 64 | 65 | 65 | 79 | 79 | 77 | 35 | 35 |
| Finance | NA | 16 | 16 | 20 | 20 | 27 | 27 | 27 | 52 | 52 |
| Fire | 81 | 81 | 82 | 82 | 81 | 81 | 85 | 85 | 86 | 86 |
| General Services | NA | NA | NA | NA | NA | NA | NA | NA | 46 | 46 |
| Housing & Economic Development | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Housing & Community Grants | NA | NA | NA | NA | NA | NA | NA | 2 | NA | NA |
| Community Services | 32 | 32 | 34 | 12 | 12 | 13 | 13 | 13 | 39 | 39 |
| Police | 198 | 206 | 208 | 208 | 208 | 223 | 230 | 234 | 237 | 239 |
| Public Works | 115 | 118 | 121 | 139 | 141 | 143 | 144 | 144 | 144 | 144 |
| Transportation & General Services | NA | 18 | 18 | 27 | 29 | NA | NA | NA | NA | NA |
| Total | 558 | 576 | 589 | 599 | 603 | 630 | 642 | 646 | 657 | 659 |

(NA) - Function was not active in this year and was combined with another function.

Source: City Budget

**CITY OF VISALIA**
**OPERATING INDICATORS BY FUNCTION**
**Last Ten Fiscal Years**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Police: | | | | |
| Calls for service - Calendar Year* | 126,767 | 129,828 | 134,287 | 144,856 |
| Fire: | | | | |
| Calls for service - Calendar Year | 12,140 | 12,482 | 12,518 | 14,065 |
| Refuse/Sewer**: | | | | |
| Number of Residential Accounts | 35,797 | 36,144 | 37,538 | 37,884 |
| Number of Commercial Accounts | 3,020 | 3,731 | 3,747 | 3,758 |
| Total Refuse/Sewer Accounts | 38,817 | 39,875 | 41,285 | 41,642 |
| Business Licenses: | | | | |
| New licenses issued during the year | 1,194 | 1,261 | 1,098 | 1,201 |
| Total business licenses | 11,533 | 11,784 | 11,920 | 12,145 |
| Building Permits: | | | | |
| Residential | 1,602 | 2,019 | 2,478 | 3,152 |
| Commercial | 367 | 353 | 381 | 349 |
| Miscellaneous | 1,242 | 1,474 | 1,673 | 1,648 |
| Total Building Permits | 3,211 | 3,846 | 4,532 | 5,149 |

Source: City of Visalia

Note:

* 2021 calendar year information available.
** Refuse/Sewer variance for 2019 and 2020 is due to new system tracking of customers.

| Fiscal Year | | | | | |
|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| 144,489 | 153,701 | 158,783 | 160,465 | 158,189 | 158,836 |
| 14,283 | 15,301 | 15,229 | 16,180 | 15,885 | 16,630 |
| 38,014 | 38,579 | 41,638 | 39,494 | 39,076 | 40,397 |
| 4,043 | 3,993 | 3,654 | 3,254 | 3,360 | 3,441 |
| 42,057 | 42,572 | 45,292 | 42,748 | 42,436 | 43,838 |
| 1,375 | 1,955 | 1,586 | 1,409 | 1,236 | 1,525 |
| 12,098 | 12,268 | 12,241 | 12,315 | 12,505 | 12,953 |
| 2,793 | 2,865 | 3,049 | 2,753 | 3,367 | 4,068 |
| 355 | 381 | 319 | 319 | 270 | 343 |
| 1,745 | 1,497 | 1,970 | 1,962 | 2,025 | 2,223 |
| 4,893 | 4,743 | 5,338 | 5,034 | 5,662 | 6,634 |

**CITY OF VISALIA**
**CAPITAL ASSET STATISTICS BY FUNCTION**
**Last Ten Fiscal Years**

| | Fiscal Year | | | |
|---|---|---|---|---|
| | 2013 | 2014 | 2015 | 2016 |
| Police: | | | | |
| Stations | 3 | 3 | 3 | 3 |
| Fire: | | | | |
| Fire stations | 5 | 5 | 5 | 6 |
| Public Works: | | | | |
| City Area in Square Miles | 37 | 37 | 37 | 37 |
| Streets (miles) | 493 | 493 | 512 | 512 |
| Traffic Signalized Intersections | 118 | 118 | 120 | 120 |
| Community Services: | | | | |
| Developed City Park Acreage | 291 | 288 | 281 | 281 |
| City Owned Open Space Acreage | 205 | 231 | 282 | 282 |
| Public Libraries | 1 | 1 | 1 | 1 |
| Recreation Centers | 5 | 5 | 5 | 5 |
| Swimming Pools | 0 | 0 | 0 | 0 |
| Parks | 50 | 50 | 52 | 52 |
| Acres of Parks | 493 | 493 | 290 | 290 |
| Wastewater: | | | | |
| Sanitary sewers (miles) | 468 | 468 | 468 | 468 |
| Storm sewers (miles) | 240 | 240 | 240 | 240 |
| Golf Course: | | | | |
| Municipal golf courses | 1 | 1 | 1 | 1 |

Source: Various City Departments

| Fiscal Year | | | | | |
|---|---|---|---|---|---|
| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| 3 | 3 | 3 | 3 | 3 | 3 |
| 6 | 6 | 6 | 6 | 6 | 6 |
| 38 | 38 | 38 | 38 | 38 | 38 |
| 516 | 516 | 525 | 528 | 519 | 523 |
| 123 | 123 | 126 | 127 | 131 | 131 |
| 269 | 269 | 269 | 269 | 293 | 293 |
| 289 | 289 | 289 | 289 | 266 | 266 |
| 1 | 1 | 1 | 1 | 1 | 1 |
| 5 | 5 | 5 | 5 | 5 | 5 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 54 | 54 | 54 | 54 | 58 | 58 |
| 286 | 286 | 286 | 286 | 314 | 314 |
| 507 | 508 | 508 | 508 | 508 | 508 |
| 276 | 277 | 277 | 277 | 277 | 277 |
| 1 | 1 | 1 | 1 | 1 | 1 |

# CITY OF VISALIA
# INSURANCE IN FORCE
# FISCAL YEAR ENDED JUNE 30, 2022

| Coverage | Underwriter | Limits of Coverage | Deductibles | Policy Number | Period of Policy |
|---|---|---|---|---|---|
| ***PRIMARY POLICIES*** | | | | | |
| General liability over $1,000,000 per occurrence (covers bodily injury, personal injury, property damage and errors/omissions, auto liability, or any combination thereof) ACCEL coverage effective 6/1/86 | Authority for California Cities Excess Liability (ACCEL) | SIR $1,000,000; ACCEL pooled layer $9,000,000; Pool purchase $45,000,000; total limits $55,000,000 | $1,000,000 SIR | | 07/01/21 to 06/30/22 |
| Commercial Property Policy | Fireman's Fund Insurance Company | Business Real Property, Business Personal Property limit $347 mil; Business Income/Extra Exp $10m | $50,000 bldg; $5k contents; | USC007189200 | 07/01/21 to 06/30/22 |
| Pollution Liability (Underground Storage Tank) | Crum & Forester | $1 mil liability; $1 mil aggregate | $5k deductible | STP410572 | 10/12/20 to 10/12/22 |
| Excess Workers Compensation | Keenan & Associates/Security National | XS work comp, loss control fees; admin fees; broker fees. $25 million limits | $1 mil SIR | SP4065356 | 07/01/21 to 06/30/22 |
| Excess Health & Medical Coverage | CSAC EIA/PRISM Risk | Healthcare Pooling Program | None | | 1/1/22 to 12/31/22 |
| ***SPECIAL COVERAGES*** | | | | | |
| Aviation Liability | ACE Property Casualty/CHUBB | 25 mil each occurrence/offense in respect of Bodily Injry, Personal and Advertising Injury and Property Damage combined, subject to limitations | None | AAP N10694243 002 | 7/14/21 to 7/14/22 |
| Cyber Insurance | Lloyd's of London | 5 mil aggregate; | 100,000 | #ESK0034399071 | 11/4/21 - 11/4/22 |
| Contractors Equipment/Mobile Equipment/Fine Arts/Valuable Papers & Records | Markel American Insurance Company | Contractors equip/mobile equip $9,133,263 all covered property, including rented and leased; limit $500 ee tool/$5k per occurrence; Fine arts/Valuable papers & records $500k blanket all locations; Commercial Fine Arts Floater, $85k limit, | $500 deductible | MKLM41M0051367 | 7/1/21 to 7/1/22 |
| Crime Policy/ Bond - General | Fidelity and Deposit Companies | Commercial Crime Policy; $5,000,000 | $100,000 deductible | CCP004781615 | 4/27/21 to 4/27/24 |
| Crime Policy/Bond - Police | Fidelity and Deposit Companies | Commercial Crime Policy; $5,000,000 | $100,000 deductible | CCP612789117 | 4/27/21 to 4/27/24 |
| Special Events Insurance | Diversified Risk | Liability policy available to citizens holding events in city facilities/parks | | | |
| EAP | CuraLink | 6 visits per insured member per year | | | 7/1/2019 - 6/30/22 |
| Long Term Disability (LTD) | Sun Life | 66% of pre-disability earnings up to $5,000 monthly benefit | | 234707 | 1/1/21 to 12/31/22 |
| Life Insurance | Sun Life | City Manager 2X Annual Salary; Department Head Group $75,000; All Other Employees $30,000 | | 234707 | 1/1/21 to 12/31/22 |
| Dental | Preferred Benefits/Delta Dental | $1,000 maximum annual benefit paid per insured (retirees and their dependents are not eligible for dental) | | 8244 | 1/1/22 to 12/31/22 |
| Vision | Vision Service Plan | Annual benefits with VSP provider | | ID #00849301 | 1/1/22 to 12/31/24 |

# Compliance Section

VISALIA
Founded 1852

HANFORD | PORTERVILLE | TULARE | VISALIA

M. GREEN AND COMPANY LLP

CERTIFIED PUBLIC ACCOUNTANTS

REBECCA AGREDANO, CPA
MARLA D. BORGES, CPA
NICOLE A. CENTOFANTI, CPA
BRENDA A. DADDINO, CPA
JASON A. FRY, CPA, MSA
ELAINE D. HOPPER, CPA, CFE
R. IAN PARKER, CPA
MARY L. QUILLIN, CPA
GIUSEPPE SCALIA, CPA
NATALIE H. SIEGEL, CPA
ROSALIND WONG, CPA

JAMES G. DWYER, CPA
KEVIN M. GREEN, CPA
GREG GROEN, CPA
WM. KENT JENSEN, CPA
KATHLEEN M. LAMPE, CPA
LYNN M. LAMPE, CPA
ALAN S. MOORE, CPA
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MANNY GONZALEZ, CPA
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GINILU VANDERWALL, CPA
KRISTI WEAVER, CPA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

City Council
City of Visalia and Citizens Advisory Committee
707 W. Acequia
Visalia, CA 93291-6100

We have performed the procedures enumerated below with respect to the administration, financial management and accounting of the City of Visalia's (City) Visalia Public Safety Sales Tax (Measure T) funds for the fiscal year ended June 30, 2022. The City's management is responsible for the City's administration, financial management and accounting for Measure T.

The City has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose, solely to assist the City and the independent Citizens Advisory Committee (CAC) in regards to Measure T. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs to fall users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

(1) We obtained and reviewed the City's Measure T commitments as expressed in the Measure T ballot measure from the March 2, 2004 election, the Enabling Ordinance adopted by the City Council, the Board of Equalization Agreements for implementation and administration of additional sales tax, the City Council approved Program Guidelines and expenditure plans for the current fiscal year and the Annual Recertification Plan for June 30, 2022, as approved by the City Council.

**Findings:** None

(2) We updated our documentation of the following Measure T compliance provisions, as interpreted by the City Council adopted enabling ordinance, program guidelines and interim progress report reported to City staff:

a. Administrative procedures
b. Accounting control (including budgetary) procedures

**Findings:** None

(3) We updated our understanding of the City's implementation of the material administrative compliance procedures.

**Findings:** None

3900 W. CALDWELL | PO BOX 3330 | VISALIA, CA 93278-3330 WWW.MGREENCPAS.COM
VISALIA@MGREENCPAS.COM (559) 627-3900 (559) 625-1606

(4) We updated our understanding of the City's implementation of the material accounting control procedures and determined if the following were implemented or maintained:

a. Establishment of a separate Measure T fund or fund group;
b. Establishment within the Measure T fund(s) of an accountability structure that allows for accountability of the Measure T sales tax proceeds mandated allocations - police (60%) and fire (40%);
c. That reasonable interest allocation methodologies were applied to Measure T fund(s) regarding interest revenue for unexpended net proceeds and interest charged for other City fund advances;
d. Repayment of advances to Measure T fund(s) from other funds within 24 months of the advance;
e. That General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T funds based upon budgeted expenditure levels, was not less than General Fund police and fire services support during the fiscal year 2020-21, unless the Council declared an economic emergency by a 4/5$^{ths}$ vote;
f. Establishment of a separate "Economic Uncertainty" fund within the Measure T fund(s) of 25% of the budgeted Measure T tax revenues.

**Finding:**

Measure T calls for the budgeted General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T, to be greater than the General Fund police and fire services support during the fiscal year 2020-21, unless the council declares an economic emergency by a 4/5$^{ths}$ vote.

General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T, was greater than the General Fund police and fire services support during the fiscal year 2020-21; therefore, the City has met the maintenance of effort calculations.

**Finding:**

The Measure calls for the establishment and funding of an Economic Uncertainty Fund in the amount of 25% of the annually budgeted revenues. The Fire and Police Measure T Economic Uncertainty Fund balances as of June 30, 2022, were $675,662 and $992,138, respectively. The amount for the Fire and Police Measure T Economic Uncertainty Funds exceeded the required 25% by $95,212 and $121,488, respectively.

(5) We traced all Measure T monies remitted by the California Department of Tax and Fee Administration to determine whether they were properly deposited into the appropriate Measure T fund.

**Findings:** None

(6) We performed procedures to verify the summaries of Measure T receipts, disbursements and unexpended funds pertaining to the fiscal year 2021-22 as prepared by the City.

**Finding:**

Our review indicated that the plan objectives call for 23 police officers and 13 firemen were to be hired during the fiscal year. During the current fiscal year 22 police officers were hired and there was one vacancy. However, during the fiscal year two additional positions became vacant and remained vacant as of June 30, 2022. Therefore, as of June 30, 2022, three police officer positions were vacant and are being recruited. During the current fiscal year, 13 firemen were hired as called for in the current plan. At the end of the fiscal year one position became vacant and remained vacant as of June 30, 2022 and is being recruited.

**Finding:**

We found that Measure T funds currently has 23 police officer vehicles and vehicle replacement expenditures being allocated to Police Measure T Funds in accordance with the number of police officers included in the plan objectives. However, as of June 30, 2022, there were only 20 police officer positions filled and the open positions are being recruited.

**Finding:**

We found that the Capital Improvement Program expenditures are generally proceeding in accordance with the Measure T Plan. The City finished construction of the Visalia Emergency Communication Center during the 2017-18 fiscal year. The expenditures made towards the project were not charged to Fire and Police Measure T Funds, as the project was a multi-funded project which was being funded with prior year Certificates of Participation (COP) proceeds. Therefore, expenditures related to the construction of the Visalia Emergency Communication Center, were recorded in another fund where all project expenditures were accounted for. COP in the amount of $17,910,000 were issued in the 2015-16 fiscal year to fund the project. The Measure T Plan was recertified approving the Police Measure T Fund to pay the total debt payment at a reduced amount, which makes Measure T's portion of the COP proceeds and debt service payments 9.577540%. Police Measure T Funds paid $151,249 of debt service payments in the current fiscal year in accordance with approved plan and is budgeted to pay for their reduced percentage of the project through an additional 8 years of debt service payments ending in fiscal year 2029-30.

The plan also calls for contributions towards the construction of a Public Safety Office Building to improve police and fire operations. In August of 2019, the design phase was approved to begin. However, due to COVID-19 interviews with consultants were delayed and an architectural engineer wasn't selected until May of 2021 and the project was still in the design phase as of June 30, 2022.

(7) We determined if the Measure T allocations were made in accordance with the following required funding priorities:

a. Funding of the current year's budgeted expenditures;
b. Funding of the "Economic Uncertainty" Fund including annual revision;
c. Funding expenditures budgeted for subsequent plan years.

**Findings:** None

(8) We conducted an exit interview with City staff representatives.

**Findings:** None

We were engaged by the City to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on administration, financial management and accounting. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the City's management and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the City Council, City management and the CAC and is not intended to be and should not be used by anyone other than those specified parties. However, this report is a matter of public record and its distribution is not limited.

Very truly yours,

M. Green and Company LLP

M. GREEN AND COMPANY LLP
Certified Public Accountants

December 12, 2022
Visalia, California

HANFORD | PORTERVILLE | TULARE | VISALIA

M. GREEN AND COMPANY LLP

CERTIFIED PUBLIC ACCOUNTANTS

REBECCA AGREDANO, CPA
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KRISTI WEAVER, CPA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

City Council
City of Visalia and Measure N Sales Tax Oversight Board
707 W. Acequia
Visalia, CA 93291-6100

We have performed the procedures enumerated below with respect to the administration, financial management and accounting of the City of Visalia's (City) Visalia Essential City Services Sales Tax (Measure N) funds for the fiscal year ended June 30, 2022. The City's management is responsible for the City's administration, financial management and accounting for Measure N.

The City has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose, solely to assist the City and the independent Measure N Sales Tax Oversight Board in regards to Measure N. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs to fall users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

(1) We obtained and reviewed the City's Measure N commitments as expressed in the Measure N ballot measure from the November 8, 2016 election, the Enabling Ordinance including accountability measures adopted by the City Council, the Board of Equalization Agreements for implementation and administration of additional sales tax, and the City Council approved initial expenditure plan, annual expenditure plan and any amendments, as applicable for the current fiscal year.

**Findings:** None

(2) We identified and documented the following Measure N compliance provisions, as interpreted by the City Council adopted enabling ordinance and interim progress report reported to City staff:

a. Administrative procedures
b. Accounting control (including budgetary) procedures

**Findings:** None

(3) We updated our understanding of the City's implementation of the material administrative compliance procedures.

**Findings:** None

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VISALIA@MGREENCPAS.COM (559) 627-3900 (559) 625-1606

(4) We updated our understanding of the City's implementation of the material accounting control procedures and determined if the following were implemented or maintained:

a. Establishment of an initial spending plan specifying the uses of the proceeds of the sales or use tax for the period between implementation of the sales and use tax and the end of the subsequent fiscal year; and,
b. Establishment of an annual expenditure plan, as part of adoption of an annual City General Fund budget, specifying the uses of the proceeds of the sales or use tax for the coming fiscal year prior to the expiration of the initial expenditure plan; and,
c. That any amendments to the initial expenditure plan and subsequent annual expenditure plan were made by resolution adopted by a majority of the Council following:
    i. Submission for comment and recommendation to the Measure N Sales Tax Oversight Committee and
    ii. Public hearing during at least two regularly scheduled and appropriately noticed meetings of the City Council; and,
d. That the initial expenditure plan, any subsequent annual expenditure plan and any amended expenditure plans were made publicly accessible at all times; and,
e. Establishment of a separate "Economic Uncertainty" fund within the Measure N fund(s) of 10% of the budgeted Measure N sales tax proceeds for the coming plan year; and,
f. Establishment of separate "Maintenance and Emerging Needs" funds within the Measure N fund(s) of (1) 8% of the budgeted Measure N sales tax proceeds for the coming plan year and (2) 2% of the budgeted Measure N sales tax proceeds which shall be used for youth programs; and,
g. That none of the Measure N sales tax proceeds were used to pay annual debt service requirements.

**Finding:**

The Measure calls for the establishment and funding of an Economic Uncertainty Fund in the amount of 10% of the annually budgeted revenues. The Measure N Economic Uncertainty Fund balance as of June 30, 2022, was $1,170,470. The amount for the Measure N Economic Uncertainty Fund met the required 10%.

The Measure also calls for the establishment and funding of a Maintenance and Emerging Needs Fund in the amount of 10% of the annually budgeted revenues of which 2% of the budgeted revenues shall be used for youth programs. The Maintenance and Emerging Needs Fund and The Maintenance and Emerging Needs Fund - Youth Fund were both funded during the fiscal year June 30, 2022, with the amount of $936,400 and $234,100, respectively which met the required percentages.

(5) We traced all Measure N monies remitted by the California Department of Tax and Fee Administration to determine whether they were properly deposited into the appropriate Measure N fund.

**Findings:** None

(6) We performed procedures to verify the summaries of Measure N receipts, disbursements and unexpended funds pertaining to the fiscal year 2021-2022 as prepared by the City.

**Findings:**

Police

The Annual Measure N Plan calls for the hiring of 24 police officers and eight police professional staff during the current fiscal year. Our review indicated that 24 police officers and six police professional staff were hired as of June 30, 2022. Therefore, two police professional staff positions were vacant as of June 30, 2022 and are currently being recruited.

Fire
The Annual Measure N Plan calls for the hiring of six firemen (a Battalion Chief, Administrative Capitan, EMS Coordinator and three Paramedics) during the current fiscal year. Our review indicated that six firemen were hired in accordance with plan objectives.

Parks and Recreation
The Annual Measure N Plan calls for the hiring of two parks and recreation maintenance employees, an urban forest employee and a recreation coordinator. Our review indicated that two parks and recreation maintenance employees and an urban forest employee were hired in accordance with the Annual Measure N Plan. Our review indicated that the recreation coordinator was transferred to another fund in 2019-2020 fiscal year, due to the pandemic, and the position remained open as of June 30, 2022.

Youth Programs
The Measure N Plan called for the implementation of a Clubhouse Networking program in a previous year which rolled-over to the current fiscal year and the Youth Programs Fund was able to fund various hourly employees working on the Clubhouse
Networking program in accordance with the Plan.

**Findings:**

We found that the Capital Improvement Program expenditures are generally proceeding in accordance with the Annual Measure N Plan. Measure N Funds include a capital project roll-over policy consistent with all City projects and funds where projects approved and possibly started but not completed in one fiscal year may roll-over into the next fiscal year until completed.

Police
As of June 30, 2022, 21 police officer vehicles and two police professional staff vehicles had been purchased. The Measure N Plan called for the purchase of an additional two police officer vehicles in the fiscal year 2020-2021 and one additional police officer vehicle in the fiscal year 2021-2022. We noted that the purchase of two police officer vehicles had been approved during the 2020-2021 fiscal year and then later delayed due to the pandemic. Additional delays continue due to the current shortage of vehicles. The remaining one vehicle will be purchased in the future as vehicles become available.

Fire
The Capital Improvement Program expenditures for refurbishment of Station 51 had been delayed due to the advancement of relocating Fire Station 56 within the Annual Measure N Plan. Land previously purchased for Station 56 during the 2018-2019 fiscal year was sold in the current fiscal year and land for a new location was purchased during the current fiscal year. The project is in the design phase and management anticipates the project to be completed in fiscal year 2022-2023.

Roads
Various street maintenance projects have been completed in fiscal year 2021-2022 in accordance with the Measure N Plan. $4,688,593 had been expended during the fiscal year ended June 30, 2022.

Parks and Recreation
No Capital Improvement Program expenditure amounts had been included in the Annual Measure N Plan or expended as of June 30, 2022.

We noted that $68,900 was spent on tree maintenance during the fiscal year when the Annual Measure N Plan only budgeted for $53,000. City Staff made the corrections in fiscal year 2021-2022 to address the overages as expenses fell into allowed Measure N Plan park maintenance.

**Recommendation:**

We recommend that the City staff ensure that expenditures in excess of the approved Annual Measure N Plan are not charged to Measure N funds and if costs exceed amounts approved, we recommend that City staff follow the necessary steps to amend the Plan.

**Management Response:**

City Staff has implemented processes to ensure that expenditures are within the approved Annual Measure N Plan.

Other

The Annual Measure N Plan calls for a Downtown Street Light System. The design phase of this project has been completed in the current fiscal year and a contractor has been approved. Management anticipates the project to be completed in fiscal year 2022-2023.

Maintenance and Emerging Needs

Various building maintenance projects have been completed in accordance with the Measure N plan of which, $63,920 had been expended during the fiscal year ended June 30, 2022.

Youth Programs

No Capital Improvement Program expenditure amounts had been included in the Annual Measure N Plan or expended as of June 30, 2022.

(7) We conducted an exit interview with City staff representatives.

**Findings:** None

We were engaged by the City to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on administration, financial management and accounting. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the City's management and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the City Council, City management and the Measure N Sales Tax Oversight Board and is not intended to be and should not be used by anyone other than those specified parties. However, this report is a matter of public record and its distribution is not limited.

Very truly yours,

M. Green and Company LLP

M. GREEN AND COMPANY LLP
Certified Public Accountants

January 3, 2023
Visalia, California

## CITY OF VISALIA
## BOND DISCLOSURE REQUIREMENTS

The City of Visalia (the City) periodically issues tax-exempt debt. Frequently the bond covenants require that the City of Visalia disclose additional information about its operations for the benefit of the bond holder. This disclosure statement provides for those disclosure requirements.

This disclosure statement addresses required disclosures for the following debt issues:

Redevelopment Agency Tax Allocation Bonds

On June 18, 2003, the Visalia Community Redevelopment Agency issued $5,185,000 of 2003 Tax Allocation Refunding Bonds (2003 Bonds) to retire outstanding variable rate 1990 Tax Allocation Bonds and to pay for issuance costs. Due to the variable nature of the refunded debt, the City could not determine the economic gain on the transaction.

Tax increment revenue is pledged for the repayment of the 2003 Bonds. Interest ranges from 2.0% to 4.1% and is due semiannually each July 1 and January 1. Commencing in 2004, principal is payable each July 1 through 2026.

This debt was transferred to the Successor Agency of The City of Visalia on February 1, 2012, as a result of the dissolution of the Visalia Community Redevelopment Agency.

Certificates of Participation

On July 2, 2014, the City issued $7,380,000 of 2014 Refunding Certificates of Participation (the Certificates) to (a) refund all of the City's outstanding 2005 Refunding Certificates of Participation (the Prior Certificates), (b) to purchase a municipal bond debt service reserve insurance policy for deposit into a debt reserve service reserve fund established for the Certificates, and (c) to pay the costs related to the execution and delivery of the Certificates. Of this issue, 84% is allocable to the Convention Center and 16% is considered general long-term debt. Interest represented by the Certificates is payable semiannually on June 1 and December 1 of each year, commencing on December 1, 2014, with the final payment due in the year 2025. The 2014 Certificates advance refunded the outstanding 2005 Refunding Certificates of Participation. The 2005 Certificates were fully called on July 11, 2014.

Certificates of Participation

On September 10, 2015, the City issued $17,910,000 of 2015 Certificates of Participation to (a) construct and equip the Visalia Emergency Communications Center (the VECC), (b) to replace the City's Computer Aided Dispatch and Records Management System (the CAD/RMS), (c) to make certain improvements to the Visalia Convention Center, (d) to purchase a municipal bond debt service reserve insurance policy for deposit into a debt service reserve fund established for the Certificates, and (e) to pay the costs related to the execution and delivery of the Certificates. Of this issue, 27% is allocable to the Convention Center and 73% is considered general long-term debt. Interest represented by the Certificates is payable semiannually on June 1 and December 1 of each year, commencing on December 1, 2015, with the final payment due in the year 2029.

### DISCLOSURES

Redevelopment Agency Tax Allocation Bonds

**Successor Agency of The City of Visalia (former Visalia Community Redevelopment Agency of The City of Visalia)**

On December 29, 2011, the California Supreme Court upheld Assembly Bill IX 26 (Bill) that provides for the dissolution of all redevelopment agencies in the State of California.

The Bill provides that upon dissolution of a redevelopment agency, either the City or another unit of local government will agree to serve as the "successor agency" to hold the assets until they are distributed to other units of state and local government. On January 17, 2012, the City Council elected to become the Successor Agency for the former Visalia Community Redevelopment Agency (RDA) with the Bill as part of City resolution number 12-01.

After enactment of the law, which occurred on June 28, 2011, redevelopment agencies in the State of California cannot enter into new projects, obligations, or commitments. Subject to the control of a newly established

oversight board, remaining assets can only be used to pay enforceable obligations in existence at the date of dissolution (including the completion of any unfinished projects that were subject to legally enforceable contractual commitments).

In accordance with the timeline set forth in the Bill (as modified by the California Supreme Court on December 29, 2011), all redevelopment agencies in the State of California were dissolved and ceased to operate as legal entities as of February 1, 2012. The Successor Agency of The City of Visalia took over the affairs of the former RDA of the City of Visalia at that time and is responsible for the wind down of the affairs of the dissolved RDA. It is responsible for fulfilling the obligations of the former RDA and is also responsible for revenue collection, maintaining bond reserves, and disposing of excess property. When the RDA was dissolved, the four project areas of the RDA were combined into one entity. Therefore, some historical information as required by the continuing disclosure is no longer available or applicable.

***For FY 2021-22 and future fiscal years, successor agencies will only be allocated revenue in the amount that is necessary to pay the annual installment payments on enforceable obligations of the former redevelopment agency until all enforceable obligations of the former redevelopment agency have been paid in full and all assets have been liquidated***.

The only outstanding bonded debt of the former Visalia Community Redevelopment Agency is the 2003 Tax Allocation Refunding Bonds (2003 Bonds). The 2003 Bonds have been accepted by the California Department of Finance as enforceable obligations. As a result, the County of Tulare will provide former tax increment revenues to the Successor Agency of the City of Visalia for payment of the 2003 Bonds.

**The 2003 Tax Allocation Refunding Bonds (East Visalia Redevelopment Project)** required continuing disclosures which are now meaningless due to the dissolution of redevelopment agencies. Continuing disclosure covenants ask for the following five tables:

Historical Assessed Valuation (Table 3)
Historical Levy and Receipts (Table 4)
Top Ten Taxpayers (Table 6)
Projected Tax Revenues (Table 8)
Projected Debt Service Coverage (Table 9)
Rating Changes

These tables are presented here as required.

**TABLE 3**
**SUCCESSOR AGENCY OF THE CITY OF VISALIA**
**EAST SUCCESSOR AGENCY PROJECT AREA**
**HISTORICAL AND CURRENT ASSESSED VALUATION**
**LAST FIVE FISCAL YEARS**

| Fiscal Year Ended June 30 | Locally-Assessed Secured Value | Unsecured Value | State-Assessed Value | Total Assessed Value | Incremental Assessed Value |
|---|---|---|---|---|---|
| 2018 | 166,077,971 | 19,965,433 | 602,306 | 186,645,710 | 71,719,119 |
| 2019 | 172,658,326 | 23,034,881 | 602,306 | 196,295,513 | 71,719,119 |
| 2020 | 182,187,754 | 21,343,824 | 602,306 | 204,133,884 | 71,719,119 |
| 2021 | 194,743,023 | 19,553,714 | 602,306 | 214,899,043 | 71,719,119 |
| 2022 | 197,716,642 | 25,230,839 | 651,803 | 223,599,284 | 71,719,119 |

Source: County of Tulare and City of Visalia Finance Department

**Table 4**
**Successor Agency of The City of Visalia**
**East Visalia Redevelopment Project**
**Historical Levy and Receipts**

| Fiscal Year | Levy | Total Receipts of Tax Increment Revenue | Percentage of Levy Received |
|---|---|---|---|
| 2008-09 | $ 1,170 | $ 1,389 | 118.72% |
| 2009-10 | 1,244 | 1,336 | 107.40% |
| 2010-11 | 1,212 | 1,339 | 110.48% |
| 2011-12* | 1,177 | 665 | 56.50% |

* Partial Year due to the dissolution of The Visalia Community Redevelopment Agency on February 1, 2012
The 2003 Bonds have been accepted by the California Department of Finance as enforceable obligations. As a result, the County of Tulare will provide former tax increment revenues to the Successor Agency of the City of Visalia for payment of the 2003 Bonds.

Source: County of Tulare and City of Visalia Finance Department

**Table 6**
**SUCCESSOR AGENCY OF THE CITY OF VISALIA**
**EAST VISALIA REDEVELOPMENT PROJECT AREA**
**TOP TEN TAXPAYERS**
**BASED UPON 2021-22 ASSESSED VALUATION**

| | Property Owner | Fiscal Year 2021-22 Total Assessed Value | Percentage of Total [(1)] |
|---|---|---|---|
| 1 | Hotel Circle GL Holding LLC | $ 16,814,649 | 7.52% |
| 2 | Donald John & Shelly Kaye Groppetti | 15,850,571 | 7.09% |
| 3 | Willow Street Development Co LLC | 11,183,698 | 5.00% |
| 4 | Kenneth J. Curti (TR) | 9,026,116 | 4.04% |
| 5 | ABEC #8 LLC | 7,433,860 | 3.32% |
| 6 | Mark Whittlesey (TR) | 6,422,811 | 2.87% |
| 7 | Visalia Land & Investment Co LLC | 6,314,860 | 2.82% |
| 8 | United Rentals North America Inc. | 4,736,510 | 2.12% |
| 9 | Legacy Investments LLC | 3,561,822 | 1.59% |
| 10 | Z5 LLC | 3,216,609 | 1.44% |
| | | $ 84,561,506 | |

[(1)] Fiscal Year 2021-22 assessed valuation: $223,599,284

Source: Tulare County Auditor Controller's Office

**Table 8**
**Successor Agency of The City of Visalia**
**East Visalia Redevelopment Project**
**Tax Revenues**
**(000s Omitted)**

| Fiscal Year | Total Assessed Valuation | Tax Increment | Senior Tax Sharing | Section 33676 Adjustment | County Admin Fees | Housing Set-Aside | Tax Revenues |
|---|---|---|---|---|---|---|---|
| 2008-09 | $ 160,739 | $ 1,389 | $ 550 | $ 9 | $ 64 | $ 278 | $ 488 |
| 2009-10 | 171,728 | 1,336 | 585 | 9 | 41 | 267 | 434 |
| 2010-11 | 169,542 | 1,339 | 594 | 9 | 39 | 268 | 429 |
| 2011-12* | 167,310 | 665 | 12 | 9 | 22 | 133 | 489 |

* Partial Year due to the dissolution of The Visalia Community Redevelopment Agency on February 1, 2012

Source: County of Tulare and City of Visalia Finance Department

With the dissolution of redevelopment agencies, successor agencies will only receive property tax revenues sufficient to pay debt service. As a result, the County of Tulare will provide the City's successor agency tax increment equal to the debt service for that year. In other words, debt service coverage will be 1.0 and projected receipts will be equal to debt service.

**Table 9**
**Successor Agency of The City of Visalia**
**East Visalia Redevelopment Project**
**Projected Debt Service Coverage**
**(000's Omitted)**

| Fiscal Year | Tax Revenues | Debt Service | Coverage |
|---|---|---|---|
| 2008-09 | $ 488 | $ 220 | 222% |
| 2009-10 | 434 | 225 | 193% |
| 2010-11 | 429 | 230 | 187% |
| 2011-12* | 489 | 240 | 204% |
| 2012-13** | 245 | 245 | 100% |
| 2013-14** | 255 | 255 | 100% |
| 2014-15** | 260 | 260 | 100% |
| 2016-2020** | 1,065 | 1,065 | 100% |
| 2021-2025** | 1,005 | 1,005 | 100% |
| 2025-2027** | 460 | 460 | 100% |

* Partial Year due to the dissolution of The Visalia Community Redevelopment Agency on February 1, 2012

**The 2003 Bonds have been accepted by the California Department of Finance as enforceable obligations. As a result, the County of Tulare will provide former tax increment revenues to the Successor Agency of the City of Visalia for payment of the 2003 Bonds.

Source: City of Visalia Finance Department

Rating Changes for **2003 Tax Allocation Refunding Bonds (East Visalia Redevelopment Project)**

- On August 10, 2010, Standard & Poor's upgraded the 2003 Bonds from BBB to A-, the last rating analysis that the City has received.

**Certificates of Participation – 2014 Refunding Certificates of Participation**

**The 2014 Refunding Certificates of Participation** required the following continuing disclosures that are not already included as part of the City's Annual Comprehensive Financial Report (CAFR):

Balance of the Reserve Fund as of January 1
Rating Changes

The reserve fund for the 2014 Refunding Certificates of Participation consists of an Assured Guaranty Municipal Bond Insurance Policy. The market value of the bond insurance in place at January 1, 2022 was $797,250.00.

Rating Changes for **2014 Refunding Certificates of Participation**

- On June 12, 2014, Standard & Poor's issued a rating for the 2014 Refunding Certificates of Participation of A+. On January 6, 2021, Standard & Poor's reaffirmed the A+ rating. This is the latest rating analysis that the City has received for this issue.

**Certificates of Participation – 2015 Certificates of Participation**

**The 2015 Certificates of Participation** required the following continuing disclosures that are not already included as part of the City's Annual Comprehensive Financial Report (CAFR):

Balance of the Reserve Fund as of January 1
Rating Changes

The reserve fund for the 2015 Certificates of Participation consists of an Assured Guaranty Municipal Bond Insurance Policy. The market value of the bond insurance in place at January 1, 2022 was $1,578,737.50.

Rating Changes for **2015 Certificates of Participation**

- On August 21, 2015, Standard & Poor's issued a rating for the 2015 Certificates of Participation of A+. On January 6, 2021, Standard & Poor's reaffirmed the A+ rating. This is the latest rating analysis that the City has received for this issue.

# Visalia City Council

## Staff Report

**File #:** 22-0469 **Agenda Date:** 2/6/2023 **Agenda #:** 4.

**Agenda Item Wording:**
Review and acceptance of the Annual Measure T Compliance Audit for fiscal year ending 6/30/22.

Deadline for Action: 2/6/2023

**Submitting Department:** Finance and Technology Services

**Contact Name and Phone Number:** Kari Williams 559-713-4298

**Department Recommendation:**
Accept the Measure T Compliance Audit from M. Green and Company for the Fiscal Year ending June 30, 2022.

**Background Discussion:**
The City, as part of the voter approved Measure T sales tax override, must have an annual audit of the uses of Measure T funds. M. Green and Company has performed this audit and it is now being presented to Council.

There were no audit findings for FY 21/22.

This audit did not include financial management and accounting practices. The purpose of this audit is to ensure that Measure T funds are used in accordance with the Ballot Measure, Program Guidelines and Expenditure Plan for fiscal year ended June 30, 2022. The financial management and accounting practices are included in the City's annual audit which is also being presented tonight (February 6, 2023).

This is a review of the audit and is not intended as a discussion of plan adjustments or other operational issues. Those adjustments should be considered as part of a separate discussion.

In March of 2004, the voters of Visalia passed a ¼ cent Sales Tax Override, Measure T, to provide additional police and fire personnel and services to protect our community. Program guidelines were implemented as part of the Measure T plan to ensure that the public would be well informed of the progress and process of Measure T. These guidelines are outlined as follows:

Revenue Requirements:

- 60% of revenues received must be deposited into a Measure T Police fund and 40% into the Measure T Fire Fund.

- An Economic Uncertainty Fund will be established for both Measure T funds. The Economic

Uncertainty Funds require 25% of the actual sales tax collected to be deposited to maintain operations if revenues do not cover expenditures.

- Measure T revenues cannot replace General Fund budgeted operating expenditures for police and fire.

Expenditure Requirements:

Annual Audit - Each year, the City shall provide an annual independent audit to account for the tax revenues received and expenditures made to ensure consistency with the program guidelines and expenditure plans. This report is completing this requirement.

Annual Recertification:

Annual Recertification - Each June, as the City's budget is adopted following public hearings, the City Manager will re-certify the Measure T plan by taking it to the City Council, stating what monies have been received, what monies have been spent, and what monies are available. The City Manager will also certify that the monies have not been used for purposes other than Public Safety. The Citizens Advisory Committee will act as an oversight function and review and approve the re-certification report prior to the report being taken to Council. This item was completed June 2022 for fiscal year 2022/23. The next recertification will return June 2023.

Effectiveness Reviews:

Effectiveness Reviews - The ballot measure ordinance requires an effectiveness review every 8 years at the first City Council meeting in January. The last effectiveness review was completed January 2021. During the review, Council will hold a public hearing to review the progress of the Measure T plan and the continuing need for the sales tax measure. To continue the sales tax measure, 4/5ths of the City Council must affirm the tax. During the January 2021 effectiveness review Council reaffirmed the tax. The next effectiveness review will be January 2029.

Measure T Plan

Measure T uses a detailed 20- year plan for, hiring personnel, construction of facilities, and equipment purchases. The original plan included a deficit that would be covered by increased revenues, lower expenditures, and General Fund subsidy. Since 2008, Measure T has been operating on an amended plan due to several years of lower revenues, higher expenditures, and no subsidy from the General Fund due to rising costs.

Even though the plan needed to be amended, the majority of the items accomplished would not have been achieved without Measure T. The progress of the plan components as of June 30, 2022 is shown in Table 1, Measure T Plan Components.

Table 1, Measure T Plan Components

| | Plan Components | Component Progress |
|---|---|---|
| 1. | Hire and equip 28 new police officers. | The City at one time had hired 28 officers but now has 23 officers due to expenditures rising faster than revenues. Three positions were shifted to the General Fund and two positions were left vacant by attrition. |
| 2. | Construct 2 Police Precincts. | Complete. |
| 3. | Improve 911 emergency operations by building a Visalia Emergency Communications Center (VECC). | Complete. |
| 4. | Hire and equip 18 new firefighters. | 13 of the firefighters have been hired and equipped. 2 positions have been moved to Measure N and 3 positions have been kept vacant due to Measure T expenditures rising faster than revenues. |
| 5. | Construct 2 new fire stations in northwest and southeast Visalia. | Complete. Council amended the Measure T Plan by directing that the second station be built in the Southwest, as Fire has been able to lease the Lovers Lane station which is located in the Southeast. The leasing is funded by the general fund. Stations built are Stations 53 and 55. |
| 6 | Build a new fire training facility. | Complete. Training facility is located at Station 55. |
| 7 | Construct a Public Safety Office Building to improve police and fire operations. | In August 2019 Council directed staff to begin the purchasing process to hire a design consultant for the facility. Darden Architect was selected as the consultant for the architectural engineering design on May 17th 2021. The project was still in the design phase as of June 30, 2022. |

Fiscal Year 2021/22 (FY21/22) Financials (ACFR document pg. 145-146)

Measure T Police - As shown in Table 2, Measure T Police Revenue & Expenditure Plan with Actuals - FY 21/22, the Measure T Police fund ended FY 21/22 with a surplus of $1.7 million as revenues came in higher than expenditures. The majority of the surplus is due to a 17% growth in sales tax revenue. This was an increase of $868,020 over the prior year. The large increase in sales tax revenue growth was mainly due to the high inflation rate that occurred during the fiscal year in addition to consumers continuing to spend the extra funds available to them from federal and state COVID relief stimulus packages.

Table 2, Measure T Police Revenue & Expenditure Plan with Actuals - FY 21/22

| | Measure T - Police | |
|---|---|---|
| | Final Budget | Actual |
| **REVENUES** | | |
| Measure T Sales Tax | $ 3,482,600 | $ 5,930,439 |
| Subventions and Grants | 6,000 | 4,933 |
| Interest Earnings + Miscellaneous | 59,700 | (35,381) |
| Total Revenues | 3,548,300 | 5,899,991 |
| **EXPENDITURES** | | |
| Expenditures | (4,039,100) | (4,006,265) |
| Revenues Over (Under) Expenditures | (490,800) | 1,893,726 |
| **OTHER FINANCING SOURCES (USES)** | | |
| VECC Debt Payment | (151,500) | (151,249) |
| Total Other Financing Sources (Uses) | (151,500) | (151,249) |
| Net Changes in Fund Balance | $ (642,300) | 1,742,477 |
| Fund Balance - Beginning of Year | | 5,052,198 |
| Fund Balance - End of Year* | | $ 6,794,675 |

*Included in the end of year fund balance is the Economic Uncertainty Fund of $992,138 (25% of the annual budgeted revenues).

Measure T Fire - As shown in Table 3, Measure T Fire Revenue & Expenditure Plan with Actuals - FY 21/22, the Measure T Fire fund ended FY 21/22 with a surplus of $1.0 million as revenues came in higher than expenditures. The majority of Fire's surplus is due to sales tax revenue growth of 17% ($578,680) over the prior year, mainly due to the aforementioned reasons.

Table 3, Measure T Fire Revenue & Expenditure Plan with Actuals - FY 21/22

| | Measure T - Fire | |
|---|---|---|
| | Final Budget | Actual |
| **REVENUES** | | |
| Measure T Sales Taxes | $ 2,321,800 | $ 3,953,626 |
| Subventions and Grants | - | 3,421 |
| Charges for Current Services | 25,000 | 100,685 |
| Interest Earnings + Miscellaneous | 155,800 | (123,885) |
| Total Revenues | 2,502,600 | 3,933,847 |
| **EXPENDITURES** | | |
| Operating | (2,996,000) | (2,928,345) |
| Capital Expenditures | - | (543) |
| Total Expenditures | (2,996,000) | (2,928,888) |
| Revenues Over (Under) Expenditures | (493,400) | 1,004,959 |
| Net Changes in Fund Balance | $ (493,400) | 1,004,959 |
| Fund Balance - Beginning of Year | | 5,889,770 |
| Fund Balance - End of Year * | | $ 6,894,729 |

*Included in the end of year fund balance is the Economic Uncertainty Fund of $675,662 (25% of the annual budgeted revenues).

This year in Measure T there was a total surplus of $2.7 million versus last fiscal of $2.1 million. This large surplus is not expected to continue as vacancies are filled and employee costs increase. As of June 30,2022, there was one Measure T vacancy. In addition, both funds will need to contribute toward a Public Safety building. Staff believes the amendments made in previous years will help sustain these funds for several years.

FY 21/22 Audit

As required by the Ordinance, the City engaged in an auditor to attest that the City has used the money as required in the ballot measure. The outside audit review assures that these funds are handled properly, assisting City management in providing the highest level of accountability for Measure T funds.

The City hired M. Green and Company to perform the audit which is attached. The audit confirmed that the plan is being implemented and adjusted according to the ballot measure, program guidelines and expenditure plan.

The Measure T Compliance Audit was presented and accepted by the Citizens Advisory Committee at their January 4, 2023 meeting.

**Fiscal Impact:**
N/A

**Prior Council Action:** June 20, 2022 - Annual Recertification of the 2022/23 Measure T Plan

**Other:** Citizens Advisory Committee accepted the report at their January 4, 2023 meeting.

**Alternatives:** N/A

**Recommended Motion (and Alternative Motions if expected):**
I move to accept the 2021/22 Measure T compliance audit from M. Green and Company for the Fiscal Year ending June 30, 2022.

**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** Measure T Report

# City of Visalia Measure T Audit

*For Fiscal Year Ended June 30, 2022*

# Measure T – Compliance Audit

- Compliance Audit Completed by M. Green and Company for Fiscal Year ending June 30, 2022.
- The CAC Committee has reviewed the compliance audit report for fiscal year 21/22 on January 4, 2023.
- No formal action is required today.  Just receive and review report.

# Audit Findings for Fiscal Year 21/22

- There were no audit findings for FY 21/22.

# Measure T–Annual Presentation to Council

- February – Annual review of the compliance audit verifying that funds are in accordance with the Ballot Measure, Program Guidelines and Expenditure Plan
- February – Annual Comprehensive Financial Report (ACFR)
- March – Mid Year Budget Review
- June – Annual Recertification

# Measure T

- Measure T was approved by the voters March 2004.
- ¼ cent Sales Tax for enhanced police and fire services.
- Sales Tax is split – 40% Fire and 60% Police.

# Measure T – Requirements

- Measure T revenues cannot replace General Fund budgeted operating expenditures for police and fire.

- Measure T uses a detailed 20 year plan for:
  - Hiring Personnel;
  - Construction of Facilities; and
  - Equipment Purchases.

  Original plan included a deficit that would be covered by increased revenues, lower expenditures, and General Fund subsidy. Since 2008, Measure T has been operating on an amended plan due several years of lower revenues, higher expenditures, and no subsidy from the General Fund due to rising costs.

- Measure requires an Economic Uncertainty Fund
  - 25% of the annually budgeted revenues will be deposited into a separate fund for emergency use.

# Measure T – Requirements

- **Annual Audit**
  - An Independent Auditor will annually review tax revenues received and audit expenditures from the Measure, to ensure compliance with the expenditure plans.
- **Annual Recertification**
  - Annual Recertification of the plan with detail of what monies have been received, what monies have been spent, and what monies are available. This is done every June.
- **Effectiveness Review**
  - Review the progress of the Measure T Plan and the continuing need for the sales tax measure at the first City Council meeting in January 2029, and every 8 years thereafter.
    - Last review completed in 2021

# Measure T Police – Actuals:

| | Measure T - Police | |
|---|---|---|
| | 20/21 Actual | 21/22 Actual |
| **REVENUES** | | |
| Measure T Sales Tax | $ 5,062,419 | $ 5,930,439 |
| Subventions and Grants | 18,496 | 4,933 |
| Interest Earnings + Miscellaneous | 141,740 | (35,381) |
| Total Revenues | 5,222,655 | 5,899,991 |
| **EXPENDITURES** | | |
| Expenditures | (3,696,282) | (4,006,265) |
| Revenues Over (Under) Expenditures | 1,526,373 | 1,893,726 |
| **OTHER FINANCING SOURCES (USES)** | | |
| VECC Debt Payment | (151,477) | (151,249) |
| Total Other Financing Sources (Uses) | (151,477) | (151,249) |
| Net Changes in Fund Balance | 1,374,896 | 1,742,477 |
| Fund Balance - Beginning of Year | 3,677,302 | 5,052,198 |
| Fund Balance - End of Year* | $ 5,052,198 | $ 6,794,675 |

*Included in the end of year fund balance is the Economic Uncertainty Fund of $992,138 (25% of the annual budgeted revenues).

# Measure T Fire – Actuals:

| | Measure T - Fire | |
|---|---|---|
| | 20/21 Actual | 21/22 Actual |
| **REVENUES** | | |
| Measure T Sales Taxes | $ 3,374,946 | $ 3,953,626 |
| Subventions and Grants | 20 | 3,421 |
| Charges for Current Services | 37,790 | 100,685 |
| Interest Earnings + Miscellaneous | 28,703 | (123,885) |
| Total Revenues | 3,441,459 | 3,933,847 |
| **EXPENDITURES** | | |
| Operating | (2,755,334) | (2,928,345) |
| Capital Expenditures | - | (543) |
| Total Expenditures | (2,755,334) | (2,928,888) |
| Revenues Over (Under) Expenditures | 686,125 | 1,004,959 |
| Net Changes in Fund Balance | 686,125 | 1,004,959 |
| Fund Balance - Beginning of Year | 5,203,645 | 5,889,770 |
| Fund Balance - End of Year * | $ 5,889,770 | $ 6,894,729 |

*Included in the end of year fund balance is the Economic Uncertainty Fund of $675,662 (25% of the annual budgeted revenues).

# Plan Elements Implemented

## Fire Plan Elements Implemented:

- Hired 13 firefighters
- Purchased 1 apparatus & 1 Engine
- Built Station 55 & Training Facility
- Built Station 53

## Police Plan Elements Implemented:

- Hired 23 officers
- Purchased vehicles
- Built 2 Police precincts
- Built VECC (Visalia Emergency Communication Center)

# Future Plan Elements

## Fire Elements to Implement:

- Contribute towards Public Safety Headquarters
- Hire additional firefighters
  - Plan calls for 18 firefighters. Revenues can only support 13.
  - Recommend monitoring the plan to ensure revenues cover amended plan.

## Police Elements to Implement:

- Contribute towards Public Safety Headquarters
- Hire additional officers
  - Plan calls for 28 officers. Revenues can only support 23 officers.
  - Recommend monitoring the plan to ensure revenues cover amended plan.

# Summary

The Independent Accountants' report confirmed that Measure T funds are in accordance with the Ballot Measure, Program Guidelines and Expenditure Plan for Fiscal Year ended June 30, 2022.

# Questions?

# CITY OF VISALIA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

## MEASURE T

## FOR THE FISCAL YEAR ENDED JUNE 30, 2022

M. GREEN AND COMPANY LLP
Certified Public Accountants

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Independent Accountants' Report on Applying Agreed-Upon Procedures ..... 1

HANFORD | PORTERVILLE | TULARE | **VISALIA**

M. GREEN AND COMPANY LLP

CERTIFIED PUBLIC ACCOUNTANTS

REBECCA AGREDANO, CPA
MARLA D. BORGES, CPA
NICOLE A. CENTOFANTI, CPA
BRENDA A. DADDINO, CPA
JASON A. FRY, CPA, MSA
ELAINE D. HOPPER, CPA, CFE
R. IAN PARKER, CPA
MARY L. QUILLIN, CPA
GIUSEPPE SCALIA, CPA
NATALIE H. SIEGEL, CPA
ROSALIND WONG, CPA

JAMES G. DWYER, CPA
KEVIN M. GREEN, CPA
GREG GROEN, CPA
WM. KENT JENSEN, CPA
KATHLEEN M. LAMPE, CPA
LYNN M. LAMPE, CPA
ALAN S. MOORE, CPA
KENNETH B. NUNES, CPA
KEITH M. SPRAGUE, CPA
KENNETH W. WHITE, JR., CPA

NORIKO A. AWBREY, CPA
DAVID A. BEKEDAM, CPA
TYLER J. CODAY, CPA
MANNY GONZALEZ, CPA
KRYSTAL PARREIRA, CPA, MSA
GINILU VANDERWALL, CPA
KRISTI WEAVER, CPA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

City Council
City of Visalia and Citizens Advisory Committee
707 W. Acequia
Visalia, CA 93291-6100

We have performed the procedures enumerated below with respect to the administration, financial management and accounting of the City of Visalia's (City) Visalia Public Safety Sales Tax (Measure T) funds for the fiscal year ended June 30, 2022. The City's management is responsible for the City's administration, financial management and accounting for Measure T.

The City has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose, solely to assist the City and the independent Citizens Advisory Committee (CAC) in regards to Measure T. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs to fall users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

(1) We obtained and reviewed the City's Measure T commitments as expressed in the Measure T ballot measure from the March 2, 2004 election, the Enabling Ordinance adopted by the City Council, the Board of Equalization Agreements for implementation and administration of additional sales tax, the City Council approved Program Guidelines and expenditure plans for the current fiscal year and the Annual Recertification Plan for June 30, 2022, as approved by the City Council.

**Findings:** None

(2) We updated our documentation of the following Measure T compliance provisions, as interpreted by the City Council adopted enabling ordinance, program guidelines and interim progress report reported to City staff:

a. Administrative procedures
b. Accounting control (including budgetary) procedures

**Findings:** None

(3) We updated our understanding of the City's implementation of the material administrative compliance procedures.

**Findings:** None

(4) We updated our understanding of the City's implementation of the material accounting control procedures and determined if the following were implemented or maintained:

a. Establishment of a separate Measure T fund or fund group;
b. Establishment within the Measure T fund(s) of an accountability structure that allows for accountability of the Measure T sales tax proceeds mandated allocations - police (60%) and fire (40%);
c. That reasonable interest allocation methodologies were applied to Measure T fund(s) regarding interest revenue for unexpended net proceeds and interest charged for other City fund advances;
d. Repayment of advances to Measure T fund(s) from other funds within 24 months of the advance;
e. That General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T funds based upon budgeted expenditure levels, was not less than General Fund police and fire services support during the fiscal year 2020-21, unless the Council declared an economic emergency by a 4/5$^{ths}$ vote;
f. Establishment of a separate "Economic Uncertainty" fund within the Measure T fund(s) of 25% of the budgeted Measure T tax revenues.

**Finding:**

Measure T calls for the budgeted General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T, to be greater than the General Fund police and fire services support during the fiscal year 2020-21, unless the council declares an economic emergency by a 4/5$^{ths}$ vote.

General Fund support for police and fire services during the fiscal year 2021-22, without regard to Measure T, was greater than the General Fund police and fire services support during the fiscal year 2020-21; therefore, the City has met the maintenance of effort calculations.

**Finding:**

The Measure calls for the establishment and funding of an Economic Uncertainty Fund in the amount of 25% of the annually budgeted revenues. The Fire and Police Measure T Economic Uncertainty Fund balances as of June 30, 2022, were $675,662 and $992,138, respectively. The amount for the Fire and Police Measure T Economic Uncertainty Funds exceeded the required 25% by $95,212 and $121,488, respectively.

(5) We traced all Measure T monies remitted by the California Department of Tax and Fee Administration to determine whether they were properly deposited into the appropriate Measure T fund.

**Findings:** None

(6) We performed procedures to verify the summaries of Measure T receipts, disbursements and unexpended funds pertaining to the fiscal year 2021-22 as prepared by the City.

**Finding:**

Our review indicated that the plan objectives call for 23 police officers and 13 firefighters were to be hired during the fiscal year. During the current fiscal year 22 police officers were hired and there was one vacancy. However, during the fiscal year two additional positions became vacant and remained vacant as of June 30, 2022. Therefore, as of June 30, 2022, three police officer positions were vacant and are being recruited. During the current fiscal year, 13 firefighters were hired as called for in the current plan. At the end of the fiscal year one position became vacant and remained vacant as of June 30, 2022 and is being recruited.

**Finding:**

We found that Measure T funds currently has 23 police officer vehicles and vehicle replacement expenditures being allocated to Police Measure T Funds in accordance with the number of police officers included in the plan objectives. However, as of June 30, 2022, there were only 20 police officer positions filled and the open positions are being recruited.

**Finding:**

We found that the Capital Improvement Program expenditures are generally proceeding in accordance with the Measure T Plan. The City finished construction of the Visalia Emergency Communication Center during the 2017-18 fiscal year. The expenditures made towards the project were not charged to Fire and Police Measure T Funds, as the project was a multi-funded project which was being funded with prior year Certificates of Participation (COP) proceeds. Therefore, expenditures related to the construction of the Visalia Emergency Communication Center, were recorded in another fund where all project expenditures were accounted for. COP in the amount of $17,910,000 were issued in the 2015-16 fiscal year to fund the project. The Measure T Plan was recertified approving the Police Measure T Fund to pay the total debt payment at a reduced amount, which makes Measure T's portion of the COP proceeds and debt service payments 9.577540%. Police Measure T Funds paid $151,249 of debt service payments in the current fiscal year in accordance with approved plan and is budgeted to pay for their reduced percentage of the project through an additional 8 years of debt service payments ending in fiscal year 2029-30.

The plan also calls for contributions towards the construction of a Public Safety Office Building to improve police and fire operations. In August of 2019, the design phase was approved to begin. However, due to COVID-19 interviews with consultants were delayed and an architectural engineer wasn't selected until May of 2021 and the project was still in the design phase as of June 30, 2022.

(7) We determined if the Measure T allocations were made in accordance with the following required funding priorities:

a. Funding of the current year's budgeted expenditures;
b. Funding of the "Economic Uncertainty" Fund including annual revision;
c. Funding expenditures budgeted for subsequent plan years.

**Findings:** None

(8) We conducted an exit interview with City staff representatives.

**Findings:** None

We were engaged by the City to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on administration, financial management and accounting. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the City's management and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the City Council, City management and the CAC and is not intended to be and should not be used by anyone other than those specified parties. However, this report is a matter of public record and its distribution is not limited.

Very truly yours,

M. Green and Company LLP

M. GREEN AND COMPANY LLP
Certified Public Accountants

December 12, 2022
Visalia, California

# Visalia City Council

## Staff Report

**File #:** 22-0470 **Agenda Date:** 2/6/2023 **Agenda #:** 5.

**Agenda Item Wording:**
Review and acceptance of the Annual Measure N Compliance Audit for fiscal year ending 6/30/22.
Deadline for Action: 2/6/2023

**Submitting Department:** Finance and Technology Services

**Contact Name and Phone Number:** Kari Williams 559-713-4298

**Department Recommendation:**
Accept the Measure N Compliance Audit from M. Green and Company for the fiscal year ending June 30, 2022.

**Background Discussion:**
The City, as part of the voter approved Measure N sales tax override, must have an annual audit of the uses of Measure N funds. M. Green and Company has performed this audit and it is now being presented to Council.

This audit did not include financial management and accounting practices. It is only to ensure that Measure N funds are used in accordance with the Ballot Measure, Program Guidelines, and Expenditure Plan for the fiscal year ended June 30, 2022. The financial management and accounting practices are included in the City's annual Audit, which is also being presented February 6, 2023.

There was one audit finding for fiscal year 21/22. A park maintenance invoice was miscoded to tree maintenance which took it overbudget. City Staff made the coding correction before the audit was completed.

This is a review of the audit and is not intended as a discussion of plan adjustments or other operational issues. Those adjustments should be considered as part of a separate discussion.

In November of 2016, the voters of Visalia passed a ½ cent Sales Tax Override, Measure N - The Visalia Essential City Services Measure. Sales Tax from Measure N will provide for essential city services such as police and fire, as well as maintenance of parks, trails, roads, and City facilities. As part of the measure, Council adopted an Accountability Ordinance (Ordinance 16-21) to establish accountability measures as outlined below:

Revenue Requirements:

- 10% of budgeted revenues must be deposited in a Measure N Uncertainty Fund. Money can only be accessed from this fund during a fiscal emergency;
- 10% of budgeted revenues must be deposited into the following categories:
  - 2% Youth Programs
  - 8% Maintenance and Emerging Needs

Expenditure Requirements:

- Money shall not be used for debt service payments;
- Annual expenditure plan must be approved by Council after the following has occurred:
  - City Manager makes a recommendation to City Council and makes changes as requested;
  - Comments and recommendation received by Sales Tax Oversight Board;
  - Two Public Hearings are held at regular Council Meetings to consider expenditure plan.

Sales Tax Oversight Board:
Board will consist of 11 members that will serve two-year terms. Members may be reappointed to serve up to two additional two-year terms (total of 3 terms). Members are selected in the following manner:

- Each Council member shall select one member;
- The Citizens Advisory Committee (CAC) shall select two members;
- Visalia Economic Development Corporation shall select one member;
- Hispanic Chamber of Commerce of Tulare/Kings County or Visalia Chamber of Commerce shall select one member;
- Downtown Alliance that represents Property Based Improvement District or Downtown Merchants shall select one member;
- Home Builders Association or Board of Realtors shall select one member.

Annual Audit:
City shall provide an annual independent audit to account for the tax revenues received and expenditures to ensure consistency with the approved expenditure plan. This report is completing this requirement for fiscal year 2021/22.

Effectiveness Reviews:
The ballot measure ordinance requires an effectiveness review every 8 years from the operative date of the ordinance. The operative date is April 1, 2017, thus, the first review will occur on or before April 1, 2025. During the review, Council will hold a public hearing to review the progress of the Measure N plan and the continuing need for the sales tax measure. To continue the sales tax measure, 4/5ths of the City Council must affirm the tax.

Fiscal Year 2021/22 (FY 21/22) Financials (ACFR document pg. 32 & 36)

The approved FY 21/22 expenditure plan and actual expenditures are shown in Table I - Measure N Revenue & Expenditure Summary - FY 21/22. The table is a summary for the four Measure N Funds which are Essential Service, 2% Youth, 8% Maintenance & Emerging Needs, and the Economic Uncertainty Fund. Measure N sales tax revenue grew $2.8 million (17%) over the prior year. The large increase in sales tax revenue was mainly due to the high inflation rate that occurred during the fiscal year in addition to consumers continuing to spend the extra funds available to them from federal and state COVID relief stimulus packages. In addition, the budget was adopted during the initial stages of the COVID-19 pandemic in FY19-20 where staff took a conservative approach budgeting with worst case scenarios in mind. Total expenditures for the fiscal year were $11.4 million

Table I - Measure N Revenue & Expenditure Summary - FY 21/22

| | Measure N | |
|---|---|---|
| **REVENUES** | Final Budget | Actual |
| Sales Taxes | $ 11,704,700 | $ 19,717,002 |
| Interest Earnings & Miscellaneous | 118,900 | (827,135) |
| Grants - Police | - | 8,231 |
| Total Revenues | 11,823,600 | 18,898,098 |
| **EXPENDITURES** | | |
| General Government | (274,300) | (271,018) |
| Public Safety: | | |
| Fire | (1,019,400) | (1,286,697) |
| Police | (4,409,400) | (4,942,293) |
| Community Services | (803,252) | (668,948) |
| Capital Outlay | (4,438,890) | (4,279,194) |
| Total Expenditures | (10,945,242) | (11,448,150) |
| Revenues Over (Under) Expenditures | 878,358 | 7,449,948 |
| Other Financing Sources (Uses) | | |
| Sale of Land | - | 144,938 |
| Total Other Financing Sources (Uses) | - | 144,938 |
| Net Change in Fund Balance | $ 878,358 | 7,594,886 |
| Fund Balance Beginning of Year | | 29,673,614 |
| Fund Balance - Beginning of Year, as Restated | | 29,673,614 |
| Fund Balance - End of Year * | | $ 37,268,500 |

* Included in the end of year fund balance is the Economic Uncertainty Fur of $1,170,470 (10% of the annual budgetd sales tax revenue).

Amongst the four funds, Measure N has a fund balance of $37.3 million which includes the Economic Uncertainty Fund of $1.2 million. The remaining $36.1 million has $23.2 million in committed capital projects that rolled into fiscal year 2022-23 leaving $12.9 million available as shown in Table II - Measure N Fund Balance. It is important to have cash available in each category to be able to advance projects in the plan (if needed) and/or cover higher costs than what was outlined in the plan.

Table II - Measure N Fund Balance

| | Beginning Fund Balance | 21/22 Revenues | 21/22 Expenditures | Ending Fund Balance | CIP Rolled into FY 22/23 | Fund Balance Remaining |
|---|---|---|---|---|---|---|
| Essential Services | 24,948,380 | 19,004,526 | 12,287,972 | 31,664,934 | 20,924,820 | 10,740,114 |
| 8% Maint & Emerging Needs | 2,970,043 | 847,353 | 85,836 | 3,731,560 | 2,270,525 | 1,461,035 |
| 2 % Youth Programs | 596,311 | 216,719 | 111,494 | 701,536 | | 701,536 |
| **Measure N Operating Funds** | **28,514,734** | **20,068,598** | **12,485,302** | **36,098,030** | **23,195,345** | **12,902,685** |
| Economic Uncertainty | 1,158,880 | 11,590 | | 1,170,470 | | 1,170,470 |
| **Measure N Total** | **29,673,614** | **20,080,188** | **12,485,302** | **37,268,500** | **23,195,345** | **14,073,155** |

FY 21/22 Audit

As required by the Ordinance, the City engaged an auditor to attest that the City has used the money as required in the ballot measure. The outside audit review assures that these funds are handled properly, assisting City management in providing the highest level of accountability for Measure N funds.

The City hired M. Green and Company to perform the audit which is attached. The audit confirmed that the plan is being implemented and adjusted according to the ballot measure, program guidelines and expenditure plan.

The Measure N Compliance Audit was presented and accepted by the Measure N Oversight Committee on January 11, 2023.

**Fiscal Impact:**
None

**Prior Council Action:** June 20, 2022 Measure N Budget adoption.

**Other:** N/A

**Alternatives:** N/A

**Recommended Motion (and Alternative Motions if expected):**
Move to accept the 2021/22 Measure N audit from M. Green and Company for the fiscal year ending June 30, 2022.

**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** Measure N Compliance Audit.

# City of Visalia
# Measure N Audit

*For Fiscal Year*
*July 1, 2021 - June 30, 2022*

# Measure N – Compliance Audit

- Compliance Audit Completed by M. Green and Company for Fiscal Year ending June 30, 2022.

- No formal action is required today.  Just receive and review report.

# Audit Finding for Fiscal Year 21/22

- Park maintenance invoice was miscoded to tree maintenance which took it overbudget.
- City Staff made the coding correction before the audit was completed.

# Measure N:

- The Measure is a 1/2 cent Sales Tax for essential City services such as Police, Fire, Recreation, as well as maintenance of parks, roads, and City facilities.
- The Measure uses a detailed 10 year plan.
- Measure N was approved by the voters November 2016 and became effective April 1, 2017.
- This audit is for July 1, 2021 to June 30, 2022.

# Measure N Requirements:

## Revenues:

- 10% of budgeted revenues go to the Uncertainty Fund for a fiscal emergency.
- 10% of budgeted revenues go to the following programs:
  - 2% Youth Programs
  - 8% Maintenance and Emerging Needs

## Expenditures:

- Money shall not be used for debt service payments
- Annual expenditure plan must be approved by Council after the following has occurred:
  - City Manager makes a recommendation to City Council and makes changes as requested.
  - Comments and recommendation received by Sales Tax Oversight Board.
  - Two public hearings are held at regular Council Meetings to consider expenditure plan.

# Measure N Requirements (cont.):

- **Sales Tax Oversight Board**
  - Board consists of 11 members that are appointed as specified in the plan.
  - Reviews Measure N budgets prior to adoption
  - Reviews Compliance Audits
- **Annual Audit**
  - An Independent Auditor will annually review tax revenues received and expenditures to ensure compliance with the expenditure plans and with prudent, established accounting regulations and practices.
- **Effectiveness Review**
  - Review the progress of the Measure N Plan and the continuing need for the sales tax measure at a City Council meeting before April 1, 2025, and every 8 years thereafter.

# Measure N Actuals:

| | Measure N | |
|---|---|---|
| | 20/21 Actual | 21/22 Actual |
| **REVENUES** | | |
| Sales Taxes | $ 16,880,055 | $ 19,717,002 |
| Interest Earnings & Miscellaneous | 202,593 | (827,135) |
| Grants - Police | 29,556 | 8,231 |
| Total Revenues | 17,112,204 | 18,898,098 |
| **EXPENDITURES** | | |
| General Government | (219,236) | (271,018) |
| Public Safety: | | |
| Fire | (978,595) | (1,286,697) |
| Police | (4,293,747) | (4,942,293) |
| Community Services | (461,573) | (668,948) |
| Capital Outlay | (4,806,242) | (4,279,194) |
| Total Expenditures | (10,759,393) | (11,448,150) |
| Revenues Over (Under) Expenditures | 6,352,811 | 7,449,948 |
| Other Financing Sources (Uses) | | |
| Sale of Land | - | 144,938 |
| Total Other Financing Sources (Uses) | - | 144,938 |
| Net Change in Fund Balance | 6,352,811 | 7,594,886 |
| Fund Balance Beginning of Year | 23,320,803 | 29,673,614 |
| Fund Balance - End of Year * | $ 29,673,614 | $ 37,268,500 |

* Included in the end of year fund balance is the Economic Uncertainty Fund of $1,170,470 (10% of the annual budgetd sales tax revenue).

# FY 21/22 Measure N - Budget to Actual Comparison with Comments:

| | 21/22 Total Budget | 21/22 Actuals | Comments |
|---|---|---|---|
| **Revenues** | | | |
| Sales Tax | 11,704,700 | 19,717,002 | |
| Interest & Misc Rev | 118,900 | (673,662) | |
| Total Revenues | 11,823,600 | 19,043,340 | |
| **Expenditures** | | | |
| Police | | | |
| Salary and Benefits | 3,696,500 | 4,202,664 | 23 Police Officers/7 Professional Staff |
| Operating Expenditures | 453,888 | 491,243 | |
| Body Cameras | 195,000 | 180,877 | |
| Capital - Vehicles | 355,671 | 171,830 | Remaining FY 20/21- 2 Cars & FY 21/21 - 1 Car |
| Fire | | | |
| Salary and Benefits | 794,700 | 968,656 | 1 BC, 1 Admin Capt, 1 EMS Coordinator, 6 Paramedics |
| Operating Expenditures | 224,700 | 318,802 | |
| Capital | 7,858,983 | 178,044 | Fire Station 56-construction & Fire Station 51-design, Squad Phase 2 Vehicle |
| Streets Capital | 7,966,075 | 3,259,606 | Rolled over to 22/23, projects to be completed in 22/23 |
| Parks and Recreation | | | |
| Salary and Benefits | 336,800 | 357,414 | 2 Park tech, 1 Urban Forestry, 1 Rec Crd |
| Operating Expenditures | 298,300 | 270,748 | |

## FY 21/22 Measure N (Continued)

| | 21/22 Total Budget | 21/22 Actuals | Comments |
|---|---|---|---|
| Downtown Street Lights | 9,102,174 | 602,962 | Project completed in FY 22/23 |
| 2% Youth - Police & Recreation | 258,600 | 111,494 | Clubhouse was reopened towards the end of the FY |
| 8% Maintenance & Emerging Needs | | | |
| Building Maintenance | 2,068,046 | 85,836 | $400k in PO's rolled to FY 22/23, Re-roof city facilities & repair fleet shop |
| Emerging Needs | 266,400 | - | |
| State Sales Tax Fees | 250,400 | 248,280 | |
| Total Expenditures | 34,126,237 | 11,448,455 | |
| Surplus/(Shortfall) | (22,302,637) | 7,594,886 | |
| Beginning Cash | 29,673,614 | 29,673,614 | |
| Transfer to Uncertainty Fund | (11,590) | (11,590) | |
| Ending Cash Balance | 7,382,567 | 37,280,089 | |
| Uncertanity Fund Balance (current policy) | | 1,170,470 | |
| Required Uncertanity Fund (10%) | | 1,170,470 | |
| Budget amount rolled to 22/23 for CIPs | | 23,195,345 | |

# Current and Future Projects:

| Project Name | Roll Amount |
|---|---|
| Cape Seal - MS N | 207,234 |
| Reclamite Streets - MS N | 160,907 |
| Rehabilitation of Walnut Ave | 1,258,996 |
| Shirk Widening over Mill Creek | 170,994 |
| Downtown Street Lights | 8,499,212 |
| Fire Station 56 Relocation | 3,056,907 |
| Station 51 Facility | 4,399,817 |
| FFY19-20 Major St Rehab Goshen | 819,422 |
| County Center Road Rehab | 2,060,778 |
| Purchase 7 Marked Patrol Veh | 170,553 |
| Squad Vehicle Phase 2 | 120,000 |
| Measure N Building Maintenance | 2,004,125 |
| Emerging Needs CIP | 266,400 |
| **TOTAL** | 23,195,345 |

| Future Additional Funding |
|---|
| Fire Station 51 Relocation |

# Measure N FY 21/22 – Fund Balance

| | Beginning Fund Balance | 21/22 Revenues | 21/22 Expenditures | Ending Fund Balance | CIP Rolled into FY 22/23 | Fund Balance Remaining |
|---|---|---|---|---|---|---|
| Essential Services | 24,948,380 | 19,004,526 | 12,287,972 | 31,664,934 | 20,924,820 | 10,740,114 |
| 8% Maint & Emerging Needs | 2,970,043 | 847,353 | 85,836 | 3,731,560 | 2,270,525 | 1,461,035 |
| 2 % Youth Programs | 596,311 | 216,719 | 111,494 | 701,536 | | 701,536 |
| Measure N Operating Funds | 28,514,734 | 20,068,598 | 12,485,302 | 36,098,030 | 23,195,345 | 12,902,685 |
| Economic Uncertainty | 1,158,880 | 11,590 | | 1,170,470 | | 1,170,470 |
| Measure N Total | 29,673,614 | 20,080,188 | 12,485,302 | 37,268,500 | 23,195,345 | 14,073,155 |

# Measure N Audit Summary

The Independent Accountants' report confirmed that Measure N funds are in accordance with the Ballot Measure, Program Guidelines and Expenditure Plan for Fiscal Year ended June 30, 2022.

# Action Tonight

No formal action is required. Just review and accept report.

# Questions?

# CITY OF VISALIA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

## MEASURE N

## FOR THE FISCAL YEAR ENDED JUNE 30, 2022

M. GREEN AND COMPANY LLP
Certified Public Accountants

Page No.

Independent Accountants' Report on Applying Agreed-Upon Procedures ..... 1

HANFORD | PORTERVILLE | TULARE | **VISALIA**

M. GREEN AND COMPANY LLP

CERTIFIED PUBLIC ACCOUNTANTS

REBECCA AGREDANO, CPA
MARLA D. BORGES, CPA
NICOLE A. CENTOFANTI, CPA
BRENDA A. DADDINO, CPA
JASON A. FRY, CPA, MSA
ELAINE D. HOPPER, CPA, CFE
R. IAN PARKER, CPA
MARY L. QUILLIN, CPA
GIUSEPPE SCALIA, CPA
NATALIE H. SIEGEL, CPA
ROSALIND WONG, CPA

JAMES G. DWYER, CPA
KEVIN M. GREEN, CPA
GREG GROEN, CPA
WM. KENT JENSEN, CPA
KATHLEEN M. LAMPE, CPA
LYNN M. LAMPE, CPA
ALAN S. MOORE, CPA
KENNETH B. NUNES, CPA
KEITH M. SPRAGUE, CPA
KENNETH W. WHITE, JR., CPA

NORIKO A. AWBREY, CPA
DAVID A. BEKEDAM, CPA
TYLER J. CODAY, CPA
MANNY GONZALEZ, CPA
KRYSTAL PARREIRA, CPA, MSA
GINILU VANDERWALL, CPA
KRISTI WEAVER, CPA

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

City Council
City of Visalia and Measure N Sales Tax Oversight Board
707 W. Acequia
Visalia, CA 93291-6100

We have performed the procedures enumerated below with respect to the administration, financial management and accounting of the City of Visalia's (City) Visalia Essential City Services Sales Tax (Measure N) funds for the fiscal year ended June 30, 2022. The City's management is responsible for the City's administration, financial management and accounting for Measure N.

The City has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose, solely to assist the City and the independent Measure N Sales Tax Oversight Board in regards to Measure N. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs to fall users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

(1) We obtained and reviewed the City's Measure N commitments as expressed in the Measure N ballot measure from the November 8, 2016 election, the Enabling Ordinance including accountability measures adopted by the City Council, the Board of Equalization Agreements for implementation and administration of additional sales tax, and the City Council approved initial expenditure plan, annual expenditure plan and any amendments, as applicable for the current fiscal year.

**Findings:** None

(2) We identified and documented the following Measure N compliance provisions, as interpreted by the City Council adopted enabling ordinance and interim progress report reported to City staff:

a. Administrative procedures
b. Accounting control (including budgetary) procedures

**Findings:** None

(3) We updated our understanding of the City's implementation of the material administrative compliance procedures.

**Findings:** None



3900 W. CALDWELL | PO BOX 3330 | VISALIA, CA 93278-3330 WWW.MGREENCPAS.COM
VISALIA@MGREENCPAS.COM (559) 627-3900 (559) 625-1606

(4) We updated our understanding of the City's implementation of the material accounting control procedures and determined if the following were implemented or maintained:

a. Establishment of an initial spending plan specifying the uses of the proceeds of the sales or use tax for the period between implementation of the sales and use tax and the end of the subsequent fiscal year; and,
b. Establishment of an annual expenditure plan, as part of adoption of an annual City General Fund budget, specifying the uses of the proceeds of the sales or use tax for the coming fiscal year prior to the expiration of the initial expenditure plan; and,
c. That any amendments to the initial expenditure plan and subsequent annual expenditure plan were made by resolution adopted by a majority of the Council following:
    i. Submission for comment and recommendation to the Measure N Sales Tax Oversight Committee and
    ii. Public hearing during at least two regularly scheduled and appropriately noticed meetings of the City Council; and,
d. That the initial expenditure plan, any subsequent annual expenditure plan and any amended expenditure plans were made publicly accessible at all times; and,
e. Establishment of a separate "Economic Uncertainty" fund within the Measure N fund(s) of 10% of the budgeted Measure N sales tax proceeds for the coming plan year; and,
f. Establishment of separate "Maintenance and Emerging Needs" funds within the Measure N fund(s) of (1) 8% of the budgeted Measure N sales tax proceeds for the coming plan year and (2) 2% of the budgeted Measure N sales tax proceeds which shall be used for youth programs; and,
g. That none of the Measure N sales tax proceeds were used to pay annual debt service requirements.

**Finding:**

The Measure calls for the establishment and funding of an Economic Uncertainty Fund in the amount of 10% of the annually budgeted revenues. The Measure N Economic Uncertainty Fund balance as of June 30, 2022, was $1,170,470. The amount for the Measure N Economic Uncertainty Fund met the required 10%.

The Measure also calls for the establishment and funding of a Maintenance and Emerging Needs Fund in the amount of 10% of the annually budgeted revenues of which 2% of the budgeted revenues shall be used for youth programs. The Maintenance and Emerging Needs Fund and The Maintenance and Emerging Needs Fund - Youth Fund were both funded during the fiscal year June 30, 2022, with the amount of $936,400 and $234,100, respectively which met the required percentages.

(5) We traced all Measure N monies remitted by the California Department of Tax and Fee Administration to determine whether they were properly deposited into the appropriate Measure N fund.

**Findings:** None

(6) We performed procedures to verify the summaries of Measure N receipts, disbursements and unexpended funds pertaining to the fiscal year 2021-2022 as prepared by the City.

**Findings:**

Police

The Annual Measure N Plan calls for the hiring of 24 police officers and eight police professional staff during the current fiscal year. Our review indicated that 24 police officers and six police professional staff were hired as of June 30, 2022. Therefore, two police professional staff positions were vacant as of June 30, 2022 and are currently being recruited.

Fire
The Annual Measure N Plan calls for the hiring of six fire employees (a Battalion Chief, Administrative Capitan, EMS Coordinator and three Paramedics) during the current fiscal year. Our review indicated that six fire employees were hired in accordance with plan objectives.

Parks and Recreation
The Annual Measure N Plan calls for the hiring of two parks and recreation maintenance employees, an urban forest employee and a recreation coordinator. Our review indicated that two parks and recreation maintenance employees and an urban forest employee were hired in accordance with the Annual Measure N Plan. Our review indicated that the recreation coordinator was transferred to another fund in 2019-2020 fiscal year, due to the pandemic, and the position remained open as of June 30, 2022.

Youth Programs
The Measure N Plan called for the implementation of a Clubhouse Networking program in a previous year which rolled-over to the current fiscal year and the Youth Programs Fund was able to fund various hourly employees working on the Clubhouse
Networking program in accordance with the Plan.

**Findings:**

We found that the Capital Improvement Program expenditures are generally proceeding in accordance with the Annual Measure N Plan. Measure N Funds include a capital project roll-over policy consistent with all City projects and funds where projects approved and possibly started but not completed in one fiscal year may roll-over into the next fiscal year until completed.

Police
As of June 30, 2022, 21 police officer vehicles and two police professional staff vehicles had been purchased. The Measure N Plan called for the purchase of an additional two police officer vehicles in the fiscal year 2020-2021 and one additional police officer vehicle in the fiscal year 2021-2022. We noted that the purchase of two police officer vehicles had been approved during the 2020-2021 fiscal year and then later delayed due to the pandemic. Additional delays continue due to the current shortage of vehicles. The remaining one vehicle will be purchased in the future as vehicles become available.

Fire
The Capital Improvement Program expenditures for refurbishment of Station 51 had been delayed due to the advancement of relocating Fire Station 56 within the Annual Measure N Plan. Land previously purchased for Station 56 during the 2018-2019 fiscal year was sold in the current fiscal year and land for a new location was purchased during the current fiscal year. The project is in the design phase and management anticipates the project to be completed in fiscal year 2022-2023.

Roads
Various street maintenance projects have been completed in fiscal year 2021-2022 in accordance with the Measure N Plan. $4,688,593 had been expended during the fiscal year ended June 30, 2022.

Parks and Recreation
No Capital Improvement Program expenditure amounts had been included in the Annual Measure N Plan or expended as of June 30, 2022.

We noted that $68,900 was spent on tree maintenance during the fiscal year when the Annual Measure N Plan only budgeted for $53,000. City Staff made the corrections in fiscal year 2021-2022 to address the overages as expenses fell into allowed Measure N Plan park maintenance.

**Recommendation:**

We recommend that the City staff ensure that expenditures in excess of the approved Annual Measure N Plan are not charged to Measure N funds and if costs exceed amounts approved, we recommend that City staff follow the necessary steps to amend the Plan.

**Management Response:**

City Staff has implemented processes to ensure that expenditures are within the approved Annual Measure N Plan.

Other

The Annual Measure N Plan calls for a Downtown Street Light System. The design phase of this project has been completed in the current fiscal year and a contractor has been approved. Management anticipates the project to be completed in fiscal year 2022-2023.

Maintenance and Emerging Needs

Various building maintenance projects have been completed in accordance with the Measure N plan of which, $63,920 had been expended during the fiscal year ended June 30, 2022.

Youth Programs

No Capital Improvement Program expenditure amounts had been included in the Annual Measure N Plan or expended as of June 30, 2022.

(7) We conducted an exit interview with City staff representatives.

**Findings:** None

We were engaged by the City to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on administration, financial management and accounting. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the City's management and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the City Council, City management and the Measure N Sales Tax Oversight Board and is not intended to be and should not be used by anyone other than those specified parties. However, this report is a matter of public record and its distribution is not limited.

Very truly yours,

M. Green and Company LLP

M. GREEN AND COMPANY LLP
Certified Public Accountants

January 3, 2023
Visalia, California

# Visalia City Council

Staff Report

Visalia City Council
707 W. Acequia
Visalia, CA 93291

**File #:** 23-0036 **Agenda Date:** 2/6/2023 **Agenda #:** 1.

**Agenda Item Wording:**
Authorization to read ordinances by title only.

# Visalia City Council

## Staff Report

**File #:** 22-0338 **Agenda Date:** 2/6/2023 **Agenda #:** 2.

**Agenda Item Wording:**
Authorize the appropriation of $1.7M for Phase VI of the Riverway Sports Park which will include the overflow parking lot north of the Riverway Sport Park and the Riverway Community Dog Park Project.
**Deadline for Action:** None

**Submitting Department:** Administration - CIP Engineering

**Contact Name and Phone Number:**
Jaklin H. Rowley, Assistant Engineer, Jaklin.Rowley@visalia.city, (559)-713-4369
Frank Senteno, City Engineer, Frank.Senteno@visalia.city, (559)-713-4331
Nick Mascia, Assistant City Manager, Nick.Mascia@visalia.city, (559) 713-4323

**Department Recommendation:**
Authorize the appropriation of $1.7M for Phase VI of the Riverway Sports Park which will include the overflow parking lot north of the Riverway Sports Park and the Riverway Community Dog Park Project.

**Summary:**
Staff is currently working on establishing the design scope of work as part of the RFP process to hire a design consultant for the construction of the partially grant funded off-leash Riverway Dog Park. The city will need to provide approximately 40% of the costs for the dog park project to move forward. Staff recommends that the original dog park project scope be expanded to include the conceptual study for the area north of the Riverway Sports Park which was given funds in prior years but never completed and also include the design/construction to make permanent the existing temporary parking lot. This project will then be designated as Phase VI of the Riverway Sports Park and will create a conceptual design of the area, design/construct an off leash dog park, and make the current overflow parking lot permanent.

Therefore, this appropriation request is for 1). Additional funds needed because the grant funds are not sufficient to fund the construction of the Riverway Dog Park as it is proposed in the grant scope, and 2). To fund the design and construction of the overflow parking lot north of the Riverway Sports Park for users of the park. Funds are being requested from the park Impact Fee fund for the entirety of the project which is Phase VI of the Riverway Sports Park.

**Background Discussion:**
With the introduction of the Prop 68 Grant during the adoption of the 2018-2019 California State Budget, municipalities were given the opportunity to submit a resolution to apply for the Prop 68 Per Capita Grant Program. Applications were required to be completed and submitted no later than November 1, 2019, to the Office of Grants and Local Services (OGALS). The City of Visalia was allocated $177,952 from the California Drought, Water, Parks, Climate, Coastal Protection, and

Outdoor Access for All Act of 2018 - Per Capita Grant Program funded by the State of California Natural Resources Agency Department of Parks and Recreation Office of Grants and Local Services (OGALS) for local park rehabilitation, creation, and improvement grants to local governments on a per capita basis.

The Parks and Recreation Department met to discuss how this grant funding could be best used for the residents of Visalia. The criteria of the grant, the funding amount, the areas in the City of Visalia's Park system where the need exists, City-owned properties, and the ability to maintain the project for the required performance period played heavily into the process. After a lengthy discussion and research, staff concluded that a new community dog park would be the best project for the funding allocated to the City of Visalia. Key factors in this decision were given the size of the community there are only two dog parks in the park system which are heavily used, and at the time of these discussions, the grant amount was estimated to adequately fund the project. Staff then presented several park locations to the Parks and Recreation Commission that could be used as community dog park sites. The Commission was given details about each proposed location such as amenities, parking, and proximity to existing dog parks. Staff also listed the pros and cons for each site, if a grant match was required, and how the addition of the dog park may impact the surrounding community. Riverway Sports Park was the unanimous recommendation by Commission because of the following; access to restrooms, a parking lot with ADA parking, adjacent to St. John's Trailhead, access to water for an irrigation system with the new trail landscape being installed along the trail to the north, and residential growth in the area.

The project was presented to the Parks and Recreation Commission for a recommendation to the City Council to authorize the submission of the grant application and construct a new community dog park at Riverway Sports Park during the May 11, 2021 meeting. In this presentation, staff presented the commission with five (5) parks that could sustain a community dog park, along with pros and cons for each location. After reviewing the information presented to the Parks and Recreation Commission a unanimous recommendation was made to recommend to Council that the City of Visalia submit the grant application to the State of California Natural Resources Agency Department of Parks and Recreation Office of Grants and Local Services (OGALS) for the construction of a new community dog park at Riverway Sports Park. Council approved as recommended on June 7, 2021.

*Proposed Dog Park:*

The new Dog Park will be an estimated .8 acres of designated open space for off-leash dogs and their owners to enjoy time together in a safe place. The park area will include fencing around the park and between the small & large dog areas, 3 gates, minimal park obstacles/equipment, one (1) shade structure, 2 benches, .3 acres of Bermuda turf, one (1) solar light, one (1) trash receptacle, and 15 trees. This park, as planned, does not include bringing potable water to the parcel for drinking fountains (potable water is discussed further in the fiscal impact section). If additional amenities are desired, then additional funds will need to be appropriated beyond the estimate below.

The proposed dog park is located adjacent to the St. Johns River as such the proper setbacks must be followed and taken into consideration with design. A 100' riparian setback has been incorporated as required by the Open Space General Plan. An additional 30' firebreak setback is also a requirement of the Open Space Plan, Staff is working on alternatives that would meet an exemption to the firebreak setback.

The Riverway Community Dog Park is north of Riverway Drive and will tie into Riverway Sports Park, and the St. John's Trail to provide a larger recreational area. The parcel is owned by the City, however, it is not currently within the City Limits and must be annexed as part of the project's design phase (see attachment A).

The project was submitted, using the preliminary site plan from the grant application, to the Site Plan Review (SPR) Committee in August 2021 and resubmitted to the committee in October 2021. The project has not received approval from the SPR Committee as there are several entitlements that must be addressed before the plans are ready to move forward with the permitting process. These include; the parcel being annexed into the City, a general plan amendment must be completed to change the parcel's zoning, the plans must reflect the 100' riparian setback which does go through the northern part of the parcel (see attachment C), further coordination with city staff for access on Riverway Dr, non-flammable materials must be used within the firebreak setback, and adequate lighting must be provided for the project. The project will go back to the site plan review committee once a design consultant has been hired to address the above entitlements.

City staff provided an update to the Parks and Recreation Commission on September 13th, 2022. The update was to inform the commission of the additional entitlements and the additional funds that would be required to complete the Riverway Dog Park. The commission provided a unanimous recommendation for the project's continuation (see attachment D). Staff will continue to work with the Parks and Recreation Foundation to determine any possible donation(s) to the project as more information becomes available.

The dog park's preliminary design includes a cost-benefit analysis to determine the best and most cost-effective way to construct the dog park (off-leash dog area). Working in collaboration with other departments, engineering staff has developed a preliminary design that meets the grant-required elements. However, it was determined that the grant funds are insufficient to fund the Riverway Dog Park construction as proposed in the grant scope. Thus, additional funds will need to be appropriated from the Park Impact Fee Fund to complete the project.

*Budget Shortfall (Dog Park):*

The original estimate for the Riverway Community Dog Park, which was submitted with the grant application, included estimates for pre-construction and construction (see attachment A) in the amounts of $1,400 and $176,552, respectively. Pre-construction includes design, permits, bid packages, environmental analysis etc. and the $1,400 previously estimated for pre-construction costs is not sufficient to cover all these items. The fees for the annexation of the parcel alone will cost $11,764.00 (fees as of August 2022). The original total estimate did not account for annexation, survey, City staff time, or an increase in material/construction costs. Construction and material costs have seen a 30% to 50% increase since the application for this grant was submitted in 2019. The estimated construction/material cost for this project is 12% greater than the original estimate submitted with the grant. In addition, the grant does not cover employee time. The time spent by staff on this project will require local funding. The additional costs associated with design and construction were not accounted for when the grant was applied for. In summary, an additional appropriation of local funds will be required to complete the project. General Funds are recommended since Dog Parks were not explicitly found to qualify for using Park Impact Fees (211 Fund).

The total estimated construction cost of the proposed dog park is $200,000. Please note that this

estimate provides the minimum amenities required to meet the grant scope and best available estimates prior to starting design. The estimate includes fencing around the park and between the small & large dog areas, three (3) gates, minimal park obstacles/equipment, one (1) shade structure, two (2) benches, 0.3 acres of Bermuda turf, one (1) solar light, one (1) trash receptacle, and fifteen (15) trees. This estimate does not include bringing water to the parcel for drinking fountains.

If the addition of potable water is desired, then the total construction cost is expected to increase to an estimated $358,000. Existing drinking fountains are located within the Riverway Sports Park near the restrooms which are located approximately 400 ft from the proposed Dog Park Location. If there is a desire to add artificial turf and mulch in addition to the drinking fountains, then the construction cost total would equal $399,000.

If additional amenities are desired such as decomposed granite, then the estimate could increase by $300,000, depending on the amount desired, bringing the total construction cost to $494,600. This last option does not include water services.

Staff is recommending meeting the minimum requirements of the grant scope. If additional amenities are desired, then additional funds will need to be appropriated or provided through donations from the Parks and Recreation Foundation or other private donations.

*Riverway Overflow Parking:*

The Overflow parking lot north of the Riverway Sports Park has been under consideration since 2013 when staff went to Council to express the need to consider additional parking north of the Riverway Sports Park.

In 2018, $50,000 was appropriated to begin a conceptual design of the parcels North of the Riverway Sports Park.

In 2020, an additional $100,000 was appropriated to the project to incorporate the planning and design of Riverway Dr. due to its closure with the development of the River Island Ranch subdivision; the $100,000 will help complete the necessary improvements at the Cul-De-Sac recently added to Riverway Dr. to allow a turnaround through the parking lot for park users and residents. The added scope will include abandoning Riverway Drive and converting it as a park private drive to provide parking, circulation through the parking lot, and aid as an exit only for the overflow parking to Dinuba Boulevard. Improvements will also include making the current parking lot into an asphalt paved parking lot. The overflow parking lot is estimated to add an additional 132 stalls for park users. The estimated area of paving improvements is 91,000 square feet including the park's private drive. The improvements will also include parking planters and ADA stalls as required by federal and local codes. The construction estimate below is based on recent parking lot improvement projects. When broken down the construction cost per stall is estimated to be $12,121.

An additional appropriation of Park Impact funds is required to complete the design and construction of the overflow parking lot.

*Budget Shortfall (Overflow Parking Lot):*

Staff is recommending the overflow parking lot be designed in conjunction with the Dog Park, to create a continuous and cohesive plan/design for the area north of the existing Riverway Sports

Park. The alternative is to piecemeal this area in a way that may or may not flow together in the future. It is also more economical to design the area as phase VI of the Riverway Sports Park, the continuous design allows for one architect/engineering company to be hired for the full project. This reduces the required number of Request for Proposals (RFP's) and required coordination between architectural/engineering firms; both of which reduce time costs on the project.

**Fiscal Impact:**

The total appropriation Staff is requesting is an additional $1.7M from the Park Impact Fees Fund for the Dog Park and Overflow Parking Lot. The appropriation analysis per park element is as follows:

The Riverway Dog Park project currently has $177,952 appropriated for the design and construction. Staff is requesting an additional appropriation of $114,000 from the City's Park Impact Fees to complete the Dog Park project based on the minimum scope of work described above. Staff has reviewed the use of the Park Impact Fees applicable to new park land development and this is an appropriate use of the fees.

The Riverways Sports Park Parking, Riverway Drive Improvements, and Remaining North Parcel design project has $150,000 appropriated. Staff is requesting an additional appropriation of $1.6M from Park Impact Fees to complete the design and construction of the Overflow Parking Lot.

Below is the project's budget summary:

| **Budget Summary: CP0299 - Phase VI of the Riverway Sports Park** | |
|---|---|
| **Project Funding** | |
| Allocated Grant Funds (Dog Park) | $177,952 |
| | |
| **Project Funding** | |
| Available CIP Funding (CP0299) | $150,000 |
| | |
| **Estimated Project Costs:** | |
| Estimated Construction Cost | $1,350,000 |
| Architect/Engineer (10%) | $155,000 |
| Surveying (5%) | $67,500 |
| City Staff Time (10%) | $135,000 |
| Construction Contingency (15%) | $192,500 |
| Construction Inspection (5%) | $59,500 |
| Materials Testing (2.5%) | $28,750 |
| Total Estimated Project Costs | **$1,988,250** |
| | |
| **Budget Shortfall:** | **($1,660,298)** |
| **Appropriation Needed:** | **$1,700,000** |

Based on the above budget shortfall(s) and information surrounding both the Dog Park and the Overflow Parking Lot , Staff recommends City Council authorize the identified appropriation to move

Phase VI of Riverway Sports Park project forward. Staff will revisit the project budget at the completion of design and prior to the start of construction.

**Prior Council Action:**

June 7, 2021
Approval to adopt Resolution No. 2021-28 approving the application accepting the requirements set forth and appropriating funds by the California Drought, Water, Parks, Climate, Coastal Protection, and Outdoor Access for All Act of 2018 - Per Capita Grant Program funded by the State of California Natural Resources Agency Department of Parks and Recreation Office of Grants and Local Services (OGALS) for local park rehabilitation, creation, and improvement grants to local governments on a per capita basis, for the construction of a new community dog park at Riverway Sports Park.

**Alternatives:**

1. Move forward with the scope recommended by staff but include potable water as part of the project. This is not recommended as it will increase the project estimate to a minimum of $358,000. The addition of potable water will require the installation of fire hydrants along Riverway Dr. Water fountains are located approximately 400' south of the proposed dog park located in the existing riverway sports park.

2. Do not appropriate additional funds for the dog park and change project scope through the formal Grant Scope Change Process and use the funds for a different open space project. This option is not recommended as there is a construction deadline for the grant funds and there may not be sufficient time to complete the project if this alternative is chosen.

3. Choose an alternate design for the dog park that includes drinking fountains, artificial turf, and mulch. The estimated total construction cost of this alternative is $399,000. This alternative is not recommended as the artificial turf can become extremely hot during the summer months and could potentially be a hazard for pets. This option will also reduce the size of the park as the materials being used are not fire-proof and cannot be within the firebreak setback. This option includes a water connection to California Water Services for potable water service.

4. Choose an alternate design for the dog park with decomposed granite as the surface material. The estimated total construction cost of this alternative is $494,600. Does not include water services. This alternative is not recommended as the decomposed granite can be harmful to pets, especially smaller dogs, and has a higher cost than the traditional Bermuda turf.

5. Approve the additional appropriation of funds for the dog park and not the overflow parking lot.

**Recommended Motion (and Alternative Motions if expected):**
I move to authorize the City Manager to appropriate $1.7M for Phase VI of the Riverway Sports Park.

**Environmental Assessment Status:**
CEQA required

**CEQA Review:**

The CEQA review will be completed as part of the annexation process, it is anticipated that this project will have a notice of exemption.

**Attachments:**
Attachment A: Vicinity Map
Attachment B: Cost Estimate and Project Scope from Grant Application
Attachment C: St. Johns Riparian Setback and Available Park Area
Attachment D: Parks and Recreation Commission Recommendation

# City of Visalia

## Phase VI of the Riverway Sports Park




Feet
0 100200 400 600 800

N
W E
S

Street Names
City Limits
370
PARCELS

State of California – The Natural Resources Agency
DEPARTMENT OF PARKS AND RECREATION

# Development Project Scope/Cost Estimate Form

| GRANTEE: | PROJECT Name |
|---|---|
| City of Visalia | Riverway Community Dog Park |

**Development project scope** (Describe the project in 30 words or less)**:**

Construct a new off-leash dog park, including fencing, shade structures, irrigation, landscaping, concrete walkway, staging area and minor amenities.

**Project Scope Items -** ☐ all that apply:

| Install new | Renovate existing | Replace existing | Recreation Element |
|---|---|---|---|
| ☐ | ☐ | ☐ | Pool, aquatic center, splash pad |
| ☐ | ☐ | ☐ | Trails or walking paths |
| ☑ | ☐ | ☐ | Landscaping or irrigation |
| ☐ | ☐ | ☐ | Group picnic, outdoor classrooms, other gathering spaces |
| ☐ | ☐ | ☐ | Play equipment, outdoor fitness equipment |
| ☐ | ☐ | ☐ | Sports fields, sports courts, court lighting |
| ☐ | ☐ | ☐ | Community center, gym, other indoor facilities |
| ☐ | ☐ | ☐ | Restroom, concession stand |
| ☑ | ☐ | ☐ | Other: Community off leash dog park |
| ☐ | ☐ | ☐ | Other: |
| ☑ | ☐ | ☐ | Minor elements which support one or more of the recreation elements checked above: benches, lighting, parking, signage, etc. |

| | |
|---|---|
| PRE-CONSTRUCTION (costs incurred prior to ground-breaking, such as design, permits, bid packages, CEQA); up to 25% of total PROJECT cost. | $ 1,400.00 |
| Construction | $ 176,552.00 |
| Total PROJECT cost | $ 177,952.00 |
| Subtract GRANTEE match if not in severely disadvantaged community (20% of total PROJECT cost, see page 13) | Less match -$ |
| Total GRANT amount requested | $ 177,952.00 |

The GRANTEE understands that all elements listed on this form must be complete and open to the public before the final grant payment will be made.

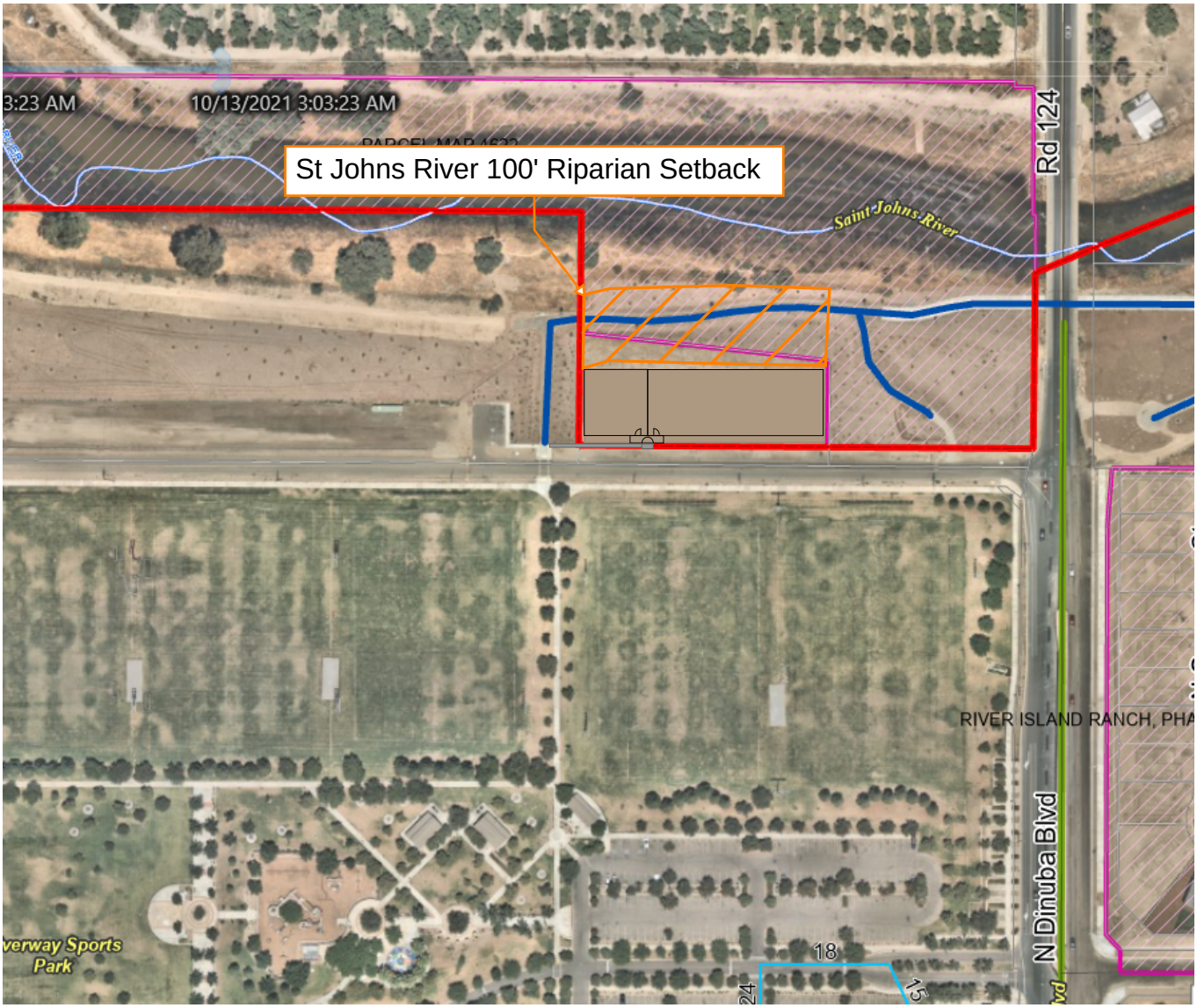
6/30/2021

AUTHORIZED REPRESENTATIVE Signature — Date

Jeremy Rogers, Community Services Director

Print Name and Title

# Riverway Dog Park







Approximate Usable Park Area: .61 Acres
(Approximation is based on digital imagery and is not based on survey)

**Visalia Parks & Recreation Commission**
**Meeting Minutes**
**September 13, 2022**

**Call to Order/Roll Call**
The Visalia Parks & Recreation Commission met in a regular meeting on Tuesday, July 12, 2022, at City Hall West located at 707 W. Acequia Avenue, in Council Chambers. The meeting was called to order by Commission Chair Lisa Walsh at 5:30pm.

**Members Present:** Steven Woods, Lisa Walsh, Samantha Wagner, and Edgardo Monroy
**City Staff:** Alvin Dias, Laurissa Roggenkamp, Eric Ferreira and Leslie Caviglia

1. **Public Comment:** None

2. **Review and Approve the Minutes of the Regular Meeting of July 12, 2022**

   **MOTION**: Motion to approve the minutes as presented, Woods/Wagner; Motion carried 3-0

*3.* **Recommendation to Council on Additional Funding for Increased Construction for the Proposed Riverway Dog Park** – *Alvin Dias, Parks & Facilities Manager and Jaklin Rowley, City of Visalia Engineering Department*

   **Recommendation:**
   That the Parks & Recreation Commission, by motion, make a recommendation to City Council to approve the additional funding needed for the Riverway Dog Park.

   **MOTION:** Motion to approve the recommendation as presented, Woods/Wagner; Motion carried 4-0

4. **Presentation: Recreation Summer Program Recap** – *Laurissa Roggenkamp, Parks & Facilities Manager and Eric Ferreira, Recreation Supervisor*

5. **Update on City Council Reports & City Staff Announcements**
   - **Recreation Programs and Special Events** – *Laurissa Roggenkamp, Recreation Manager*
     - Flag Football begins Saturday, 9/17/22 at Whitendale Park; 484 participants registered
     - Visalia Senior Center Open House on Thursday, 10/13/22; currently 30 vendors
     - National Night Out on Tuesday, 10/4/22 at Recreation Park, hosted by Visalia Police Department
     - 94 applications received for Recreation Coordinator position; interviewing soon; commissioners will be invited to sit on interview panel for final 8

- **Parks & Urban Forestry Projects, Programs and Special Events –** *Alvin Dias, Parks & Facilities Manager*
    - Park wells update
    - Irrigation repairs
    - Playground resurfacing projects
    - New Lead Custodian was hired
    - One proposal received for the design of the Inclusive Playground. Proposal being reviewed Thursday, 9/15/22
    - Issues with recreation vehicles being parked beyond the City Park Ordinance allowed time periods; TEP signs installed along the dirt lot next to the golf course; working with other City departments
    - Working with Engineering on the Downtown lighting project; removed dead trees; tree pruning downtown
    - Amazon volunteers helped paint restroom doors and picnic shelters at Riverway; also wanting to help at Make A Difference Day on October 29th
    - Turf removed at Pappas Park and circular drive at the library to reduce water consumption; Pappas turf replaced with drought tolerant landscaping
    - Riverway splash pad passed Tulare County Health inspection; some minor repairs needed; first year splash pad not shut down for repairs
- **Administrative Items –**
    - Leslie Caviglia, City Manager:
        - Announced the new Parks & Recreation Department Director, Kelli Kincaid, will be starting 10/17/22
        - Distributed Monthly Economic Report to commissioners
        - Housing Element

**6. Commission Requests and Comments:**

- **Visalia Community Enhancement Foundation Report** – *Lisa Walsh, Commission Vice Chair*
    - 6 potential new board members
        - One person with dog training for veterans
        - Others from a water polo program

**7. Adjourn to the Regular Meeting of Tuesday, October 11, 2022**

- Meeting adjourned at 6:20pm

**MOTION**: Motion to adjourn, Woods/Wagner; Motion carried 4-0

Respectfully submitted,
Kathleen Machado
Senior Administrative Assistant
City of Visalia, Parks & Recreation Department

# Visalia City Council

## Staff Report

**File #:** 22-0460 **Agenda Date:** 2/6/2023 **Agenda #:** 3.

**Agenda Item Wording:**
Request authorization to file a Notice of Completion for RFB 21-22-20, Grading of Peoples Basin. (CIP 3010-72000/CP8334-999)
**Deadline for Action:** None

**Submitting Department:** Administration - CIP Engineering

**Contact Name and Phone Number:**
Fred Lampe, Senior Civil Engineer, Fred.Lampe@visalia.city, (559) 713-4270
Frank Senteno, City Engineer, Frank.Senteno@visalia.city, (559) 713-4331
Nick Mascia, Assistant City Manager, Nick.Mascia@visalia.city, (559) 713-4323

**Department Recommendation:**
Staff recommends that the City Council authorize the City Engineer to file a Notice of Completion for the Grading of Peoples Basin contract with Wood Bros., Inc.

**Background Discussion:**
The Peoples Basin is part of the Lower Kaweah River and Mill Creek System Flood Control Improvements Project. Three basins make up this project which will reduce flood risk to the City of Visalia. The other two basins are the Oakes Basin and Goshen Basin. All three basins are being increased in capacity to reduce peak floodwater flows in the Kaweah River and Mill Creek. The project adds other benefits such as groundwater recharge capacity and native plant and animal habitat.

The Peoples Basin is located on the Lower Kaweah River about 10 miles northeast of Visalia. The closest cross streets are Avenue 322 and Road 204. The basin grading was completed by this contract. A second project associated with the Peoples Basin will be advertised next summer to build the inlet and outlet structures, install electrical service and pump, and landscape the project according to grant requirements.

Final cost for the basin earthwork was $874,750.00. The original construction contract was $865,120.00. Total change order costs were $9,630.00 or 1.11%. A breakdown of the contract changes follows:

| | | |
|---|---|---|
| Errors and Omissions (E&O) | $0.00 | 0.00% |
| Utility Conflicts (UT) | $0.00 | 0.00% |
| Balance of Quantities (BQ) | $0.00 | 0.00% |
| Unforeseen (UN) | $0.00 | 0.00% |
| Change of Scope (CofS) | $9,630.00 | 1.11% |

| | | |
|---|---|---|
| TOTAL | $9,630.00 | 1.11% |

The single change order was requested by city staff to clear a pathway on the Road 204 right-of-way to the future entry to the basin site. Staff also requested that debris be removed from the existing pond. The debris included old tires, concrete, steel standpipe, power pole, and meter box that were in the existing pond and were part of an abandoned irrigation system. The debris was hidden by overgrowth in the pond.

**Fiscal Impact:**
The Lower Kaweah River and Mill Creek Flood Control Project is multi-funded with State Proposition 1E and local matching funds from the Storm Sewer Deficiency Fund (222). The following table is a breakdown of the overall project budget:

| | |
|---|---|
| **Project Budget (CP8334)** | |
| **Funding Breakdown** | |
| Prop 1E Grant (Fund 001) | $4,615,174 |
| Storm Sewer Deficiency (Fund 222) | $3,093,543 |
| **Funding Total** | **$7,708,717** |
| **Project Budget Breakdown** | |
| Administration | $258,056 |
| Property Acquisition | $1,415,483 |
| Design & Support Costs (PM, design, CEQA, permitting) | $648,477 |
| Construction (incl. CM and Inspection) | $4,925,184 |
| Contingency | $461,517 |
| **Budget Total** | **$7,708,717** |
| **Project Expenses To-Date** | |
| Administration | $258,056 |
| Property Acquisition | $1,415,483 |
| Design & Support Costs (PM, design, CEQA, permitting) | $634,728 |
| Const. & Const. Support (includes prior demolition & Goshen) | $2,445,943 |
| Contingency | $0 |
| **Expense Total** | **$4,754,210** |
| **Remaining Encumbered Expenses** | |
| Administration | $0 |
| Property Acquisition | $0 |
| Design | $68,132 |
| Construction & Const. Support (Includes Goshen Basin) | $1,186,608 |
| **Remaining Encumbered Expenses Total** | **$1,254,740** |
| **Estimate Remaining Peoples Basin Work & Closeout Expenses** | |

| | |
|---|---|
| Peoples Structures Bid Rejected in September 2022 (To be re-bid in 2023) | $2,227,280 |
| Estimated Construction Management Contract | $90,000 |
| Estimated City Staff and Miscellaneous Costs | $155,000 |
| Estimated In-Lieu Fees for Streambed Permits | $100,000 |
| Estimated Contingency | $200,000 |
| **Estimated Remaining Peoples Work & Closeout** | **$2,772,208** |
| | |
| | |
| **Estimated Project Budget Shortfall** | **-$1,072,514** |

The above table reflects the budget summary for Goshen and Peoples Basins. The Oakes Basin (CP0515) was taken out from the original group and is now a standalone project due to the receipt of a California Natural Resources, Prop. 68 grant. The budget shortfall indicated above does not affect the Notice of Completion (NOC) for the Grading of Peoples Basin. The Grading of Peoples Basin was completed below the original engineer's estimate.

There are two remaining construction projects under the Prop 1E Grant Fund: 1) The Goshen Basin Project which is currently under construction, and 2) The Peoples Structures and Landscape Project which is planned for construction in the next fiscal year. Additional funds are projected to be needed to complete the Peoples Structures and Landscape Project. Engineering staff will work with the City Finance Department to resolve the projected budget shortfall needed to complete the grant mandated work. Additional funds may be needed from the Storm Sewer Deficiency (Fund 222).

The bid received back in September for the Peoples Structures and Landscape Project exceeded the engineer's estimate and caused a shortfall in the overall project budget. Staff believes that the reasons for the overage are twofold: 1) The original Proposition 1E grant funds were sunsetting and the construction time was squeezed to complete the work in time, and 2) Construction phases that started after spring 2022 are experiencing price inflation and material shortages due to manufacturing and shipping delays.

Since then, the city received notice that Proposition 1E funding has been extended by the state legislature. Staff believes that rebidding the Peoples Structures and Landscape Project with a longer construction schedule may result in lower bids.

**Prior Council Action:**

June 06, 2022

Authorize the City Manager to award the construction contract for RFB 21-22-47, Goshen Basin Project, to JT2 dba Todd Companies in the amount of $1,957,000

February 22, 2022

Appropriate California Natural Resource Agency (CNRA), Proposition 68 - Urban Flood Protection Grant funds and transfer Storm Sewer Deficiency (222) funds from Lower Kaweah River and Mill Creek Flood Control Project to the Oakes Basin.

December 20, 2021
Authorized the City Manager to award the construction contract for RFB 21-22-20, Grading of Peoples Basin to Wood Bros. Inc. in the amount of $865,120.

December 21, 2020
Authorized the City Manager to award the construction contract for RFB 20-21-21, Site Demolition and Clearing of the Oakes Basin in the amount of $178,760.

**Other:**
None.

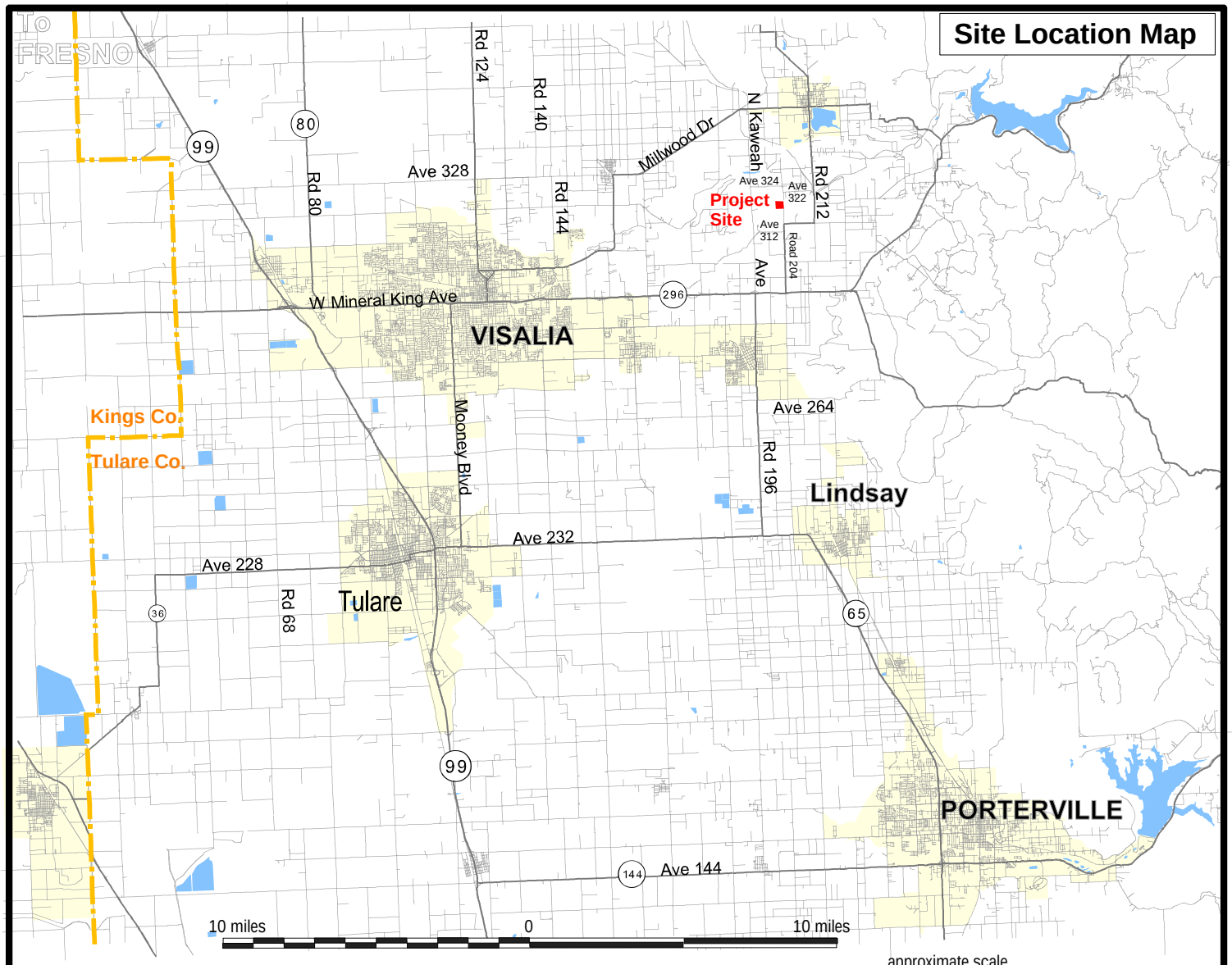
**Alternatives:**
None.

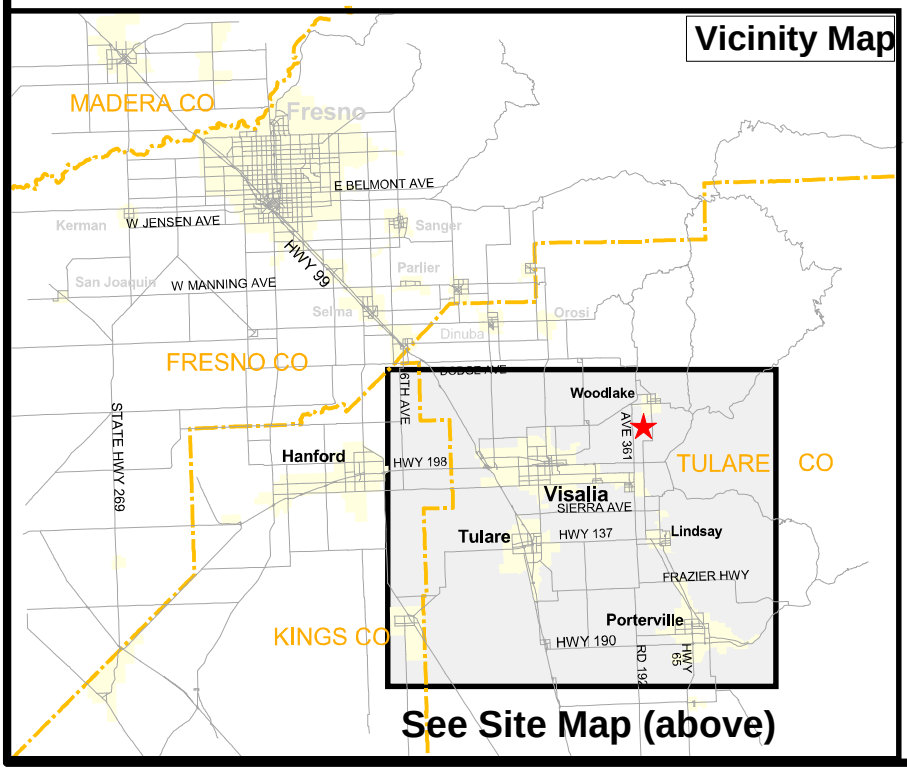
**Recommended Motion (and Alternative Motions if expected):**
I move to authorize the City Engineer to file a Notice of Completion for the Grading of Peoples Basin, RFB 21-22-20.

**Environmental Assessment Status:**
Environmental assessment is complete. A mitigated negative declaration was completed for the CEQA document. Cultural Resources and Biological studies were done as part of CEQA compliance process. Mitigation measures are stipulated in the CEQA findings.

**CEQA Review:**
Initial Study and Notice of Determination (NOD) for a Mitigated Negative Declaration (MND) No 2018-76.

**Attachments:**
Peoples Basin Location Map
Peoples Basin Site Plan
Ownership Disclosure



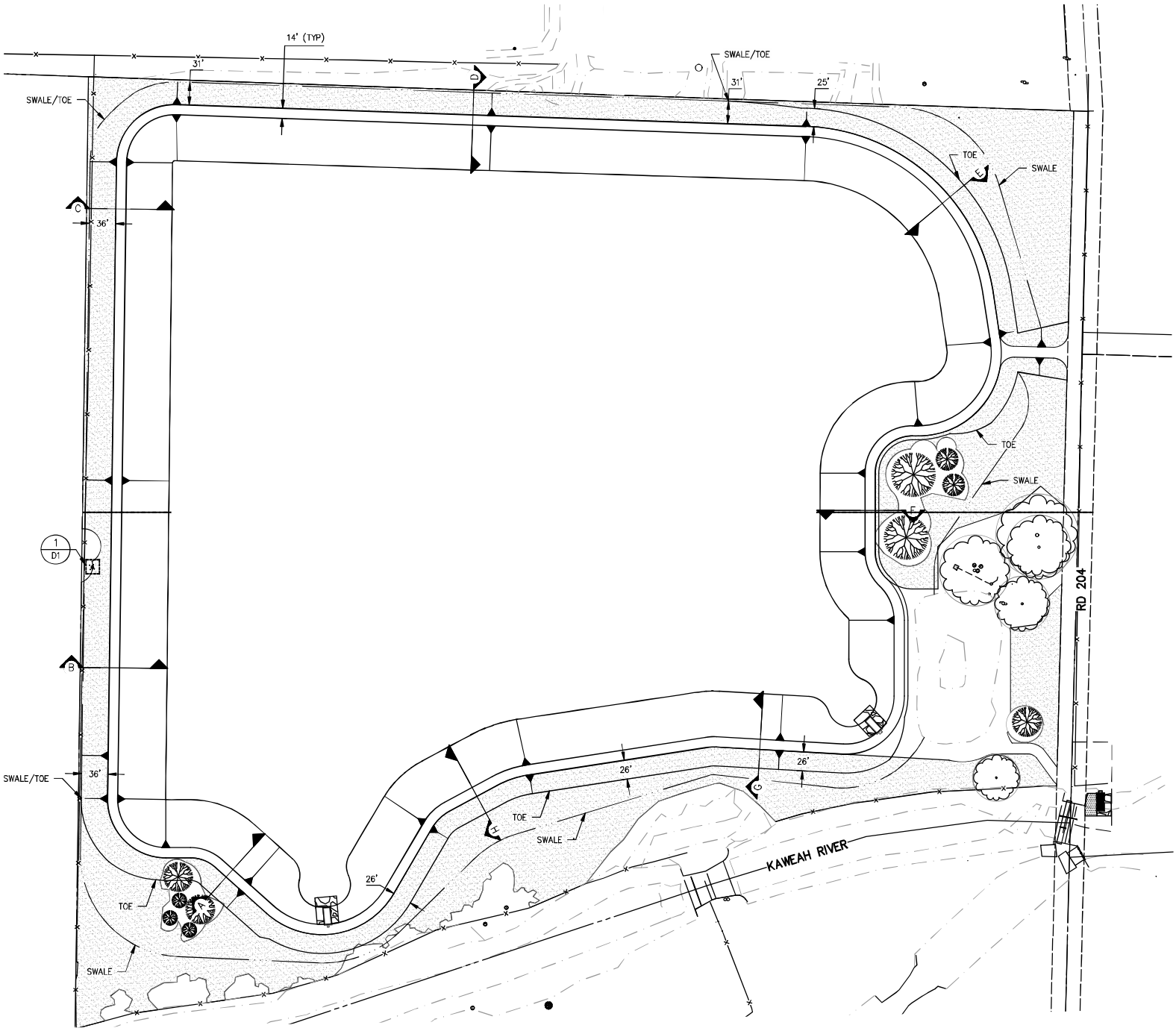




Live Oak Associates, Inc.

**Peoples Basin**
Site / Vicinity Map

| Date | Project # | Figure # |
|---|---|---|
| 8/9/2014 | 1818-01 | 1 |




# PEOPLES BASIN SITE PLAN

N

Not to Scale

**SUBMIT WITH BID**

# CITY OF VISALIA
## Ownership Disclosure for Contractors and Consultants

**NAMES OF PRINCIPALS, PARTNERS, AND/OR TRUSTEES:**

Firm Name: Wood Bros., Inc.

Firm Address: PO Box 2116 Lemoore, CA 93245

List the names of all principals, partners, and/or trustees. For corporations provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

William S. Wood, President
Donald T. Wood, Secretary

Submitted by: Name Donald T. Wood, Secretary

Date November 30, 2021

# Visalia City Council

## Staff Report

**File #:** 23-0002 **Agenda Date:** 2/6/2023 **Agenda #:** 4.

**Agenda Item Wording:**
Authorize the City Manager to file a Notice of Completion for the construction of the FY 22-23 Cape Seal Project (1410-72000/CP0247-999).

**Deadline for Action:** None.

**Submitting Department:** Administration - CIP Engineering

**Contact Name and Phone Number:**
Alejandro Ortega, Associate Engineer, Alejandro.Ortega@visalia.city, 713-4164
Chantha Chap, Civil Engineer, Chantha.Chap@visalia.city, 713-4418
Frank Senteno, City Engineer, Frank.Senteno@visalia.city, 713-4331
Nick Mascia, Assistant City Manager, Nick.Mascia@visalia.city, 713-4323

**Department Recommendation:**
Staff recommends that City Council authorize the City Manager to file a Notice of Completion for the FY 22-23 Cape Seal Project.

**Summary and Background:**
In general the City currently utilizes multiple pavement preservations methods including, but not limited to reclamite, cape seal, and crack seal. The streets are analyzed through the City's Pavement Management Program to determine cost-effective maintenance recommendations, while optimizing the expenditures of limited fiscal resources.

This annual Cape Seal project was developed based on a project list developed from the Pavement Management Program in combination with field investigations. To increase the longevity of pavement surfaces, it is imperative for the City to perform the correct preventative maintenance treatment to streets at the appropriate time. Performing a cape seal treatment at this life-stage of the selected streets is beneficial as it extends the pavement life at a relatively inexpensive price. Without this preventive maintenance, as streets continuously deteriorate, future maintenance becomes more expensive and more time consuming.

This past year's Cape Seal project was performed throughout the City as shown in the attached map. The project cape sealed approximately 3 miles of streets which amounted to an area of 7,718 square yards. The contractor, VSS International of West Sacramento, CA, completed the FY 22-23 Cape Seal project within the contract time frame and budget without any change orders. The project was publicized through the City's social media and the contractor's own notification process, which minimized resident complaints.

In the last 5 years the City has Cape Sealed approximately 15-total miles of streets which amounts to an area of 38,989 square yards.

**Fiscal Impact:**
The construction project was funded by Measure 'N' Cape Seal Project for 2022 - 2023 (CIP 1410-

72000/CP0247-999) for a total project funding of $1,100,000.00.

Below is a breakdown of all of the costs associated with this project:

**Project Cost Summary: FY 22-23 Cape Seal Project, CP0247 (Measure N)**

| | |
|---|---|
| **Project Budget** | **$1,100,000.00** |
| **Estimated Project Costs:** | |
| Construction Cost | $674,000.00 |
| Construction Management & Inspection | $12,000.00 |
| Material Testing | $2,000.00 |
| **Total Project Cost** | **$688,000.00** |
| Approximate Funding Remaining (Measure N) | $412,000.00 |

This project has a surplus of approximately $412,000. This surplus was a result of the lowest construction bid coming under the Engineer's estimate. At the time of construction staff intended to add additional streets to Cape Seal, however, there were insufficient streets prepped and/or ready for Cape Seal. Typical for most Cape Seal projects, prep work is coordinated and performed by PW street maintenance crews prior to the Cape Seal work being performed. Prep work can include localized remove and replace of distressed asphalt, application of crack seal, and placement of cold mix to level the road to minimize drainage issues. With cold mix application it is recommended that it remains in place for at least 1 year prior to any pavement preservation efforts. This allows the cold mix to fully cure. Although PW staff had multiple streets that were prepped, some of these streets did not meet the required 1 year time frame to be treated. Therefore, any surplus funds will be returned back to the Measure N Fund (141) for use on future projects.

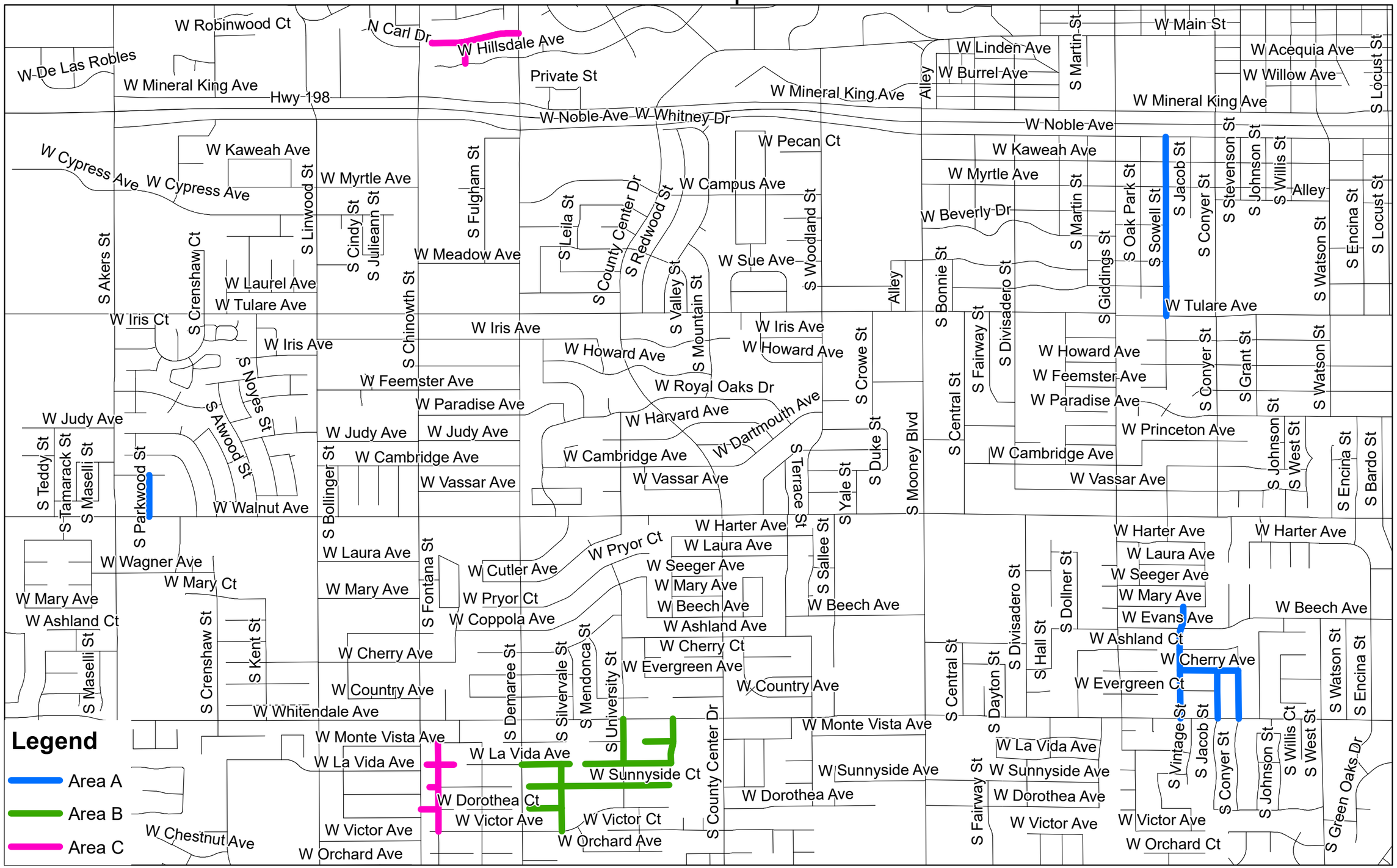
## Prior Council Action:
July 18, 2022: City Council authorized the City Manager to award the FY 22-23 Cape Seal Project to VSS International in the amount of $674,000.

## Alternatives:
None recommended.

## Recommended Motion (and Alternative Motions if expected):
I move to authorize the City Manager to file a Notice of Completion for the FY 22-23 Cape Seal Project.

## Attachments:
1) Project Map
2) Contractor Disclosure Form

# FY 22-23 Cape Seal




04/29/2022

**SUBMIT WITH BID**

# CITY OF VISALIA
## Ownership Disclosure for Contractors and Consultants

**NAMES OF PRINCIPALS, PARTNERS, AND/OR TRUSTEES:**

Firm Name: VSS International, Inc. - Corporation in California

Firm Address: 3785 Channel Drive, West Sacramento, CA 95691

List the names of all principals, partners, and/or trustees. For corporations provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

Jeffrey Reed, President

Jeff Roberts, Senior Vice President

Jordan Reed, Secretary/ Treasurer

Submitted by: Name Jeff Roberts, Senior Vice President

Date 05/23/2022

# Visalia City Council

## Staff Report

**File #:** 23-0015 **Agenda Date:** 2/6/2023 **Agenda #:** 5.

**Agenda Item Wording:**
Authorization for the City Manager to award the annual contract in the amount of $72,566 to William B. Oliver d.b.a. Kaweah Maintenance of Lemon Cove, CA for the steam cleaning of the Visalia Transit owned bus shelters/stops. This is a single year contract with the ability for single year extensions for a total of five years.

**Deadline for Action:** None

**Submitting Department:** Administration - Transit

**Contact Name and Phone Number:**
Caleb Bowman, Management Analyst, Caleb.Bowman@Visalia.City, (559)713-4794
Nick Mascia, Assistant City Manager, Nick.Mascia@Visalia.City, (559) 713-4323

**Department Recommendation:**
Staff is recommending that City Council authorize the City Manager to enter into a contract for the steam cleaning of Transit's bus shelters/stops between the City of Visalia and William B. Oliver d.b.a. Kaweah Maintenance of Lemon Cove, CA in the amount $72,566.

**Background Discussion:**
Staff conducted a Request for Bid (RFB) (RFB 22-23-23) to solicit bids from interested parties to perform the cleaning of bus shelter/stops owned and serviced by Transit. Under this contract, stops with higher utilized shelters will be steam cleaned weekly and lesser utilized shelters bi-weekly. All stops with trash cans are to be emptied and trash removed from the surrounding area weekly for high use stops and bi-weekly for lesser utilized stops. This contract does not cover those stops that do not have shelters and trashcans except on an as need bases. The contract is responsible of removing all graffiti and report any damage to bus stop amenities to the project manager for each stop services. Currently Transit has a total of 510 bus stop locations owned and serviced by Transit, 495 within Visalia city limits and 15 in Goshen, Farmersville, and Exeter. Out of those 510 bus stop locations, 133 of those locations have a shelter, 47 have trashcans, and the remaining 330 stop locations have no amenities. Below is a breakdown of quantities, locations, and frequency of cleaning.

| **Location Utilization** (Service Frequency) | **Quantities** |
|---|---|
| **Higher Utilized Bus Shelters** (Serviced Weekly) | 122 |
| **Higher Utilized Bus Stops** (Serviced Weekly) | 45 |
| **Lesser Utilized Bus Shelters** (Serviced Every Other Week) | 11 |

| | |
|---|---|
| **Lesser Utilized Bus Stops** (Serviced Every Other Week) | 2 |

The City received following four (4) bids:

- Sequoia Painting LLC $517,920.00
- Fleet Wash, Inc. $136,561.30
- Joe Grijalva Landscaping $ 83,863.00
- William B. Oliver d.b.a. Kaweah Maintenance $ 72,566.00

After reviewing all four bids, staff recommends the selection of Kaweah Maintenance of Lemon Cove, CA for the steam cleaning of Transits' bus shelters/stops in the amount of $72,566 per year. Kaweah Maintenance was the lowest responsive/responsible bidder. Staff also conducted a reference check, with no negative responses.

The term of this agreement is one (1) year following a Notice to Proceed. The City and the vendor may extend this agreement for a period of four (4) consecutive terms of one (1) year each by mutual agreement. Pricing may be adjusted based the U.S. Department of Labor Consumer Price Index (CPI) for all Urban Consumers (CPI-U All Cities Average), not to exceed 5%, upon the contractors request at the annual anniversary date.

The current vendor who holds this contract, and has for the past five years, is Joe Grijalva Landscaping. Grijalva did submit a bid to renew his contract however the lower bidder is Kaweah Maintenance.

**Fiscal Impact:**
The funding for this contracted service is an ongoing operations cost for Transit budgeted under 4551 -54200. Typically this line item is budgeted at $74,000.00 per year and adjusted by this contract. Year to date, $63,433.88 remains this fiscal year so there is sufficient funds available to pay these costs through this fiscal year.

**Prior Council Action:**
October 3, 2016 - City Council approved the contract with Joe Grijalva Landscaping of Tulare, CA.

**Other:**
None.

**Alternatives:**
None recommended.

**Recommended Motion (and Alternative Motions if expected):**
.recommendation
I move that the City Council authorize the City Manager to enter into a contract for the steam cleaning of Transits' bus shelters/stops between the City of Visalia and William B. Oliver d.b.a. Kaweah Maintenance of Lemon Cove, CA for $72,566.00
**Environmental Assessment Status:**
None.

**CEQA Review:**

None required.

**Attachments:**
1) RFB 22-23-23
2) Kaweah Maintenance's Bid (with ownership disclosure documentation)
3) Bid Summary RFB 22-23-23

# CITY OF VISALIA

# REQUEST FOR BID ("RFB")

# RFB NO. 22-23-23

# ANNUAL CONTRACT
# STEAM CLEANING OF BUS SHELTERS/STOPS
# (TRANSIT DIVISION)

## BIDS DUE NO LATER THAN
## 2:00 P.M. ON TUESDAY, DECEMBER 13, 2022

*The City of Visalia expressly reserves the right to modify, or withdraw from, the process initiated and described herein. No rights shall be vested in any party, individual or entity by virtue of its preparation to participate in, or its participation in, such process. The City expressly reserves the right to modify, for any reason, the schedule and any provision contained herein. The City reserves to itself the selection of winning respondent(s), if any, in the exercise of its sole discretion. No binding commitment shall arise on the part of the City to any respondent under this Request for Bid until and unless the parties sign documents of agreement that become effective in accordance with their terms. Responses to this RFB, however, shall be held firm by Respondent for at least ninety (90) days.*

Advertisement Dates: November 10, 2022
November 16, 2022

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**EXHIBITS**

**A. BID FORM**

**B. CERTIFICATIONS, AFFIDAVITS, ASSURANCES, STATEMENTS, WAIVERS, AND QUESTIONNAIRES WHICH MUST ACCOMPANY BID FORM**

**B-1. Equal Employment Opportunity Compliance Certificate**
**B-2. Bidder's Statement on Previous EEO Contracts**
**B-3. Non-Collusion Affidavit**
**B-4. Worker's Compensation Insurance Certificate**
**B-5. Americans With Disabilities Act Disclosure**
**B-6. Ownership Disclosure**
**B-7. Drug-Free Workplace Certificate**

**C. SAMPLE PROJECT AGREEMENT WITH ATTACHMENTS**
**ATTACHMENT 1 - GENERAL CONTRACT PROVISIONS**
**ATTACHMENT 2 - INSURANCE REQUIREMENTS**

**APPENDIX**

**A. BUS SHELTERS AND HARD SURFACE STOPS LIST**
**B. MAINTENANCE SCHEDULE**
**C. BUS STOP QUALITY CHECK FORM**

## I. DEFINITIONS

For the purposes of RFB NO. 22-23-23, the following terms shall have the meanings indicated:

1. "City" means the City of Visalia
2. "City Council" means the Council of the City of Visalia
3. "Bidder", "Vendor", "Supplier", "Consultant", "Contractor" and "Subrecipient" are used interchangeably throughout this invitation to mean the person, firm, or corporation or other entity submitting a Bid in response to the Request for Bid.
4. "Bid" and "Proposal" are used interchangeably to mean an individual's or entity's offer in response to this Request for Bid.
5. "RFB" means Request for Bid No. 22-23-23.

## II. INTRODUCTION

The City of Visalia Purchasing Division is soliciting Bids for an annual contract for steam cleaning services at City owned bus shelters/stops.

The initial contract shall be for a twelve (12) month period and shall, at the City's option and upon mutually agreeable terms, be renewable annually thereafter for four (4) consecutive one-year periods. Bids are being sought from contractors who have a proven record of experience in providing the services required by this Invitation to Bid.

The successful bidder shall be responsible for providing all services necessary to fulfill the requirements of this Invitation to Bid upon receipt of the City's Notice to Proceed.

Local Vendor Preference In an effort to encourage local businesses to provide goods and services to the City, Council has enacted a local preference. The local preference will apply to any business that has a business address within Tulare County for a minimum of six months. A Post Office Box will not be accepted as a business address. The City reserves the right to request proof of Tulare County address.

The local preference for bids consists of a match preference in which a local vendor whose bid is within 5% of the apparent low bidder will be given three (3) business days, from date notified, to match or beat the low bid. If there is more than one local vendor that is within the 5% range, the offer goes to the local vendor that is closest to the low bid.

Executive Order N-6-22 – Russia Sanctions: On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. By submitting a bid or proposal, Contractor represents that it is not a target of Economic Sanctions. Should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for rejection of the Contractor's bid/proposal any time prior to contract execution, or, if determined after contract execution, shall be grounds for termination by the State.

The City hereby affirmatively ensures that Minority Business Enterprises and Disadvantaged Business Enterprises (DBE) will be afforded full opportunity to submit proposals in response to this notice. Individuals and/or entities submitting bids/proposals to the City of Visalia will not be discriminated against on the basis of race, religion, color, national origin, ancestry, physical or mental disability, medical condition, genetic information, marital status, gender, gender identity or expression, sexual orientation, or military and veteran status in any consideration leading to the award of contract.

No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination under any program or activity leading to the award of a contract.

## III. INSTRUCTIONS

1. Fill out attached Bid Form (Exhibit "A") in ink or typewriting completely.

2. Cross out and initial mistakes in ink and place the correct response next to same.
3. Timely submit Bid in a sealed envelope addressed and marked as follows:

   To: City of Visalia Purchasing Division
   707 W. Acequia Avenue
   Visalia, California 93291

   From: Bidders Name & Mailing Address

   Marked: Annual Contract for Steam Cleaning of Bus Shelters/Stops
   RFB NO. 22-23-23

4. Submit each of the required Certifications, Affidavits, Statements and Questionnaires as well as optional waiver(s) to City with the sealed Bid. City will not consider Bids which are not accompanied by the required completed forms.
5. Inquiries: Instructions to Vendor, Specifications and Bid Forms may be inspected and obtained by visiting our web site at visaliapurchasing.org or by calling (559) 713-4334, or by FAX (559) 713-4802. However, to prevent misinterpretations, the Purchasing Division would prefer that all questions be sent by email to purchasing@visalia.city.

***Questions regarding this RFB are due no later than December 7, 2022.***

## IV. SCOPE OF SERVICES/PROJECT

### 1. OVERVIEW

The Scope of Services described in this section is a general guide and is not intended to be a complete list of all work and materials necessary to complete the project or supply goods or services. The Scope of Services contains work tasks required for the steam cleaning and maintenance of Bus Shelters and Bus Stops that meets Visalia Transit's Requirements. Visalia Transit operates thirteen (13) routes that service City of Visalia, City of Farmersville, City of Exeter, and Goshen. Our service operates from 6:00 a.m. to 10:30 p.m. on weekdays and from 7:30 a.m. to 8:00 p.m. on weekends.

### 2. GENERAL REQUIREMENTS

a. Service
The Contractor shall provide Services necessary to steam clean and maintain Bus Shelters and Hard Surface Bus Stops. Visalia Transit Bus Shelters and Bus Stops are composed of items, such as trash receptacles, signs, benches, concrete surfaces, etc. (hereinafter "Visalia Transit Customer Amenities"). The Contractor shall be responsible for providing all labor, materials, tools, equipment, supplies, clean-up, disposal, and services to maintain the Visalia Transit Customer Amenities. The Contractor shall provide the Services within the boundaries of the Visalia Transit service area of Visalia, Goshen, Farmersville, and Exeter unless otherwise specified.

b. Compliance
The Contractor shall furnish all Services and equipment as specified in this Scope of Services and shall comply with all technical specifications, terms, warranty conditions, and schedule requirements.

c. Goals of Service
The Contractor shall make provisions, including equipment and personnel, to perform the Schedule of tasks in the time frames required by this Scope of Services. The Services provided by the Contractor shall contribute to Visalia Transit's vision of providing a clean, safe, reliable, quality, and cost-effective transportation system.

## 3. SHELTER AND BUS STOP CLEANING SERVICE

The Contractor shall maintain the cleanliness of approximately 510 bus stops located within the City of Visalia, City of Farmersville, City of Exeter, and Goshen on a regular schedule. See Appendix "A" for a list of current Visalia Transit stops covered under this Contract. Not all stops will need to be serviced on a regular basis but may need to be serviced as outlined below in "Emergency Service."

a. Number of Shelters
Visalia Transit has erected shelters at many of its Bus Stop locations for the protection of its customers from adverse weather conditions. The Contractor shall maintain the cleanliness and remove all trash at approximately 122 bus shelters located within the City of Visalia weekly, 1 bus shelter located in Goshen bi-weekly, 9 bus shelters within the City of Farmersville bi-weekly, and 1 bus shelter within the City of Exeter bi-weekly. See Appendix "A" for a list of current stops with shelters covered under this Contract. Each of these locations includes a shelter with a bench either attached or separate, trash receptacles, sign pole, signs, and schedule holder. Visalia Transit may add or remove 15 shelters per year. The Visalia Transit Project Manager shall notify (via email) the Contractor of any removal or installation of shelters being put in or removed from service. The Contractor shall provide services for additional shelters added to this Contract by Visalia Transit during the term of the Contract at the unit cost provided on the Bid Form.

b. Number of Stops with Trash Receptacles Only
Visalia Transit has only trash receptacles at some of its Bus Stop locations. The Contractor shall empty all trash receptacles and replace liners of approximately 45 bus shelters located within the City of Visalia weekly and 2 bus shelters located in the City of Farmersville bi-weekly. Trash receptacles added to any stops in Goshen or City of Exeter in the future shall be covered under this contract and serviced on a bi-weekly schedule. See Appendix "A" for a list of current bus stops with only trash receptacles covered under this Contract. Each of these locations includes trash receptacles, sign pole, signs, and schedule holder. Visalia Transit may add or remove 15 trash receptacles per year. The Visalia Transit Project Manager shall notify (via email) the Contractor of any removal or installation of shelters being put in or removed from service. The Contractor shall provide services for such additional trash receptacles added to this Contract by Visalia Transit during the term of the Contract at the unit cost provided on the Bid Form.

c. Emergency Service
Periodically, there will be a need for the Contractor to respond to an emergency call for service. The Contractor shall provide Emergency Service by responding to the requested location with the resources and providing the requested Emergency Service within twelve (12) hours from the time Visalia Transit notifies contractor (the "Emergency Service"). The Project Manager shall be the Visalia Transit point of contact for requesting Emergency Service unless otherwise designated. This expectation ensures no hesitation or delay in Service.

## 4. QUALITY

The Contractor shall maintain the shelters, hard surface bus stops, and the surrounding area(s) to present a clean and neat appearance. As a quality standard, the shelters and bus stops should complement the community and provide a clean safe area for customers to wait to alight and disembark a Visalia Transit bus. Shelters and bus stops that are unsightly and disheveled cause safety concerns for Visalia Transit customers.

a. Schedule
The Contractor shall clean each bus shelter and trash receptacle in Visalia once each week and those in Goshen, Farmersville, and Exeter once every two (2) weeks pursuant to a cleaning schedule (the "Schedule") containing the bus stops as set forth in Appendix "B", as submitted by the Contractor to Visalia Transit for approval. The Schedule shall show all the Shelters and Bus Stops in approximately location-based order for easy execution and monitoring. The Contractor shall submit a written schedule for approval

no more than seven (7) days from the execution of this Contract. The Contractor shall be responsible for supplying the schedule based upon date and time of service and location. The supplied schedule shall be used to provide efficient service, and the Contractor will be responsible to adhere to it. Visalia Transit will monitor the schedule to ensure that services are being performed by the Contractor. Visalia Transit reserves the right to modify this schedule to add, change or delete the quantity, frequency of service and locations of pressure washing of shelters and bus stops as necessary. The Contractor will be notified (via email) in advance of changes to the schedule by Visalia Transit.

Missed Stops

It is the contractor's responsibility to ensure that all stops are serviced as described herein and per the schedule submitted by the contractor. If the schedule changes in any way, it is the contractor's responsibility to update the Project Manager or their designee of the change. If stops are not serviced per the schedule provided by contractor, or the specifications herein, the contractor shall perform the service within twelve (12) hours from the time Visalia Transit notifies the contractor of the missed service. No additional payment shall be issued for this service.

## 5. SPECIFICATIONS FOR BUS SHELTER AND HARD SURFACE BUS STOP SERVICE

Each bus shelter/stop shall be cleaned once per week in the Visalia area and once every two (2) weeks in the surrounding communities served by Visalia Transit. Contractor will establish the day and time of cleaning described herein. The following services shall be performed at each location listed on Appendix "B" Bus Shelter/Stops Locations:

a. Remove any trash, litter, or debris around bus stop area.

b. All gum and stains are to be removed from the concrete.

c. Empty all trash receptacles and replace liners. Report any missing or damaged trashcan cages or receptacles to Project Manager. Dispose of all trash and waste products within fifteen (15) feet of the outer edge of the bus shelter or bus stop. All trash must be disposed of at the expense of the contractor.

d. Clean the exterior of all trash receptacles using a disinfectant type of cleaner.

e. Dispose of any drug paraphernalia as required per the Health and Safety code.

f. Provide any plastic trash can liners needed (30-gallon size)

g. Contractor shall report any damage or safety hazards to the shelter or stop amenities to the Project Manager within 24 hours after the stop has been serviced.

h. Remove graffiti on shelters, signs, and schedule holders within fifteen (15) feet of sidewalk surrounding the shelter/stop with a cleaner approved by the City.

i. In addition, it is the responsibility of the Contractor to ensure that proper maintenance of traffic is followed when cleaning the shelters and bus stops. City of Visalia Transit will not pay for tickets or fines associated with improper maintenance of traffic.

j. Contractor shall provide a supervisor and adequate staff to complete the full shelter list weekly for Visalia locations, bi-weekly for outlying areas (Goshen, Exeter, and Farmersville).

k. Contractor shall maintain records of cleaning locations/times/dates, to be submitted monthly with invoice to Transit staff.

l. Bus Stops with Shelters:

(1) The Contractor shall have steam cleaning equipment able to produce 230 degree water, operate at 4,000 PSI and evenly apply the pressure from 1" above the surface and provide documentation of such equipment at the start of the contract.

(2) It is the responsibility of the Contractor to ensure that if chemicals are used in steam cleaning of shelters and bus stops, all proper guidelines for containment of disposal

of the associated wastewater are followed.

(3) The entirety of a bus shelter and bus stop shall be steam cleaned. This includes shelter poles, concrete pad, shelter seats, the roof structure (top and bottom), glass and Plexiglas ad panels, etc. All structures are to be steam cleaned to remove dirt/stains and graffiti with no visible streaks. In addition, any paper attached to the shelter, bus stop pole or flag shall be removed prior to steam cleaning.

(4) Any roof mounted solar panel shall be cleaned along with the bus stop pole and sign.

(5) Other amenities in addition to the shelter shall also be cleaned. These include the hopper on trash compactors, trashcans, benches, and bike racks.

(6) Pressure wash shelters & solar panels while using a bio-degradable cleaner (on shelters) as needed.

## 6. SAFETY AND EFFICIENCY REQUIREMENTS FOR CONTRACTOR

The following is a list of safety requirements to which the Contractor shall adhere:

a. Contractor's employees shall wear proper personal protective equipment (PPE) when performing tasks which can result in personal injury (e.g., wearing of safety gloves and eye protection).

b. The Contractor shall abide by all local and State motor vehicle traffic laws and regulations while in the performance of services for Visalia Transit.

c. The Contractor shall abide by all OSHA regulations and always observe worker safety precautions while in performance of services for Visalia Transit.

d. The Contractor's vehicles shall be equipped with safety amber flashing lights. Traffic cones shall be set up and the Contractor's employees shall wear orange safety vests while working on or near road right of ways.

e. All work must be performed in a clean, orderly, and professional fashion and shall not cause any inconvenience to or interfere with Visalia Transit customers, employees, or bus operations/service.

f. When on duty at Visalia Transit work sites, the Contractor's employee(s) shall always present a clean and tidy appearance and be clothed in a standard uniform to be supplied by the Contractor. Visalia Transit reserves the right to have the Contractor's employees removed from the work site if they do not meet the standards listed above, including safety standards.

g. The Contractor shall submit before the start of the Contract, and upon subsequent request, Material Safety Data Sheets ("MSDS") and labels for chemicals and cleaning products utilized at Visalia Transit locations during this contract. All chemicals used shall be safe for people and preferably biodegradable. MSDS information submitted to Visalia Transit shall include the reporting requirements of Section 313, Title III of the Superfund Amendments and Re-authorization Act (SARA) and 40 CFR, Part 372.

h. If Contractor changes any chemicals used in conjunction with this Contract, the Contractor must submit MSDS information and Technical Product Bulletins to Visalia Transit before the chemicals are used by the Contractor.

i. Reporting and Invoicing Requirements. A completed Quality Check form set forth in Appendix "C" shall be submitted with all invoices. Any deviations from the Schedule submitted by contractor shall be reported monthly. The approval of invoices for payment by Visalia Transit shall be based on the Quality Check form submitted by the Contractor and the audit results of the completed services. Invoices will not be paid without a completed Quality Check form identifying each Bus Stop service during the invoice period. Visalia Transit will not pay for any Bus Stops serviced that are not identified on the Quality Check form submitted with the invoice. The invoice shall include the actual date and time of service rendered associated with bus shelter and/or hard surface bus stop.

## V. PRE-BID AND CONTRACT MEETINGS

1. A Non - Mandatory Pre-Bid Meeting. A non-mandatory pre-Bid meeting will be held on **Tuesday, November 29, 2022, at 10:00 a.m.** at City Hall West, 707 W. Acequia Ave. Attendance at this meeting is not required to submit a Bid in response to this RFB but is encouraged. Information regarding the project will be provided at that time. It shall be the responsibility of the Contractor to have acquired full knowledge of the job site, scope of work and any problems or difficulties that may affect the work proposed.

2. Post Award Meeting. Subsequent to the award of contract, the Contractor shall meet with the Project Manager prior to the start of work to discuss any problems or questions that may arise. Contractor shall contact the Project Manager within ten (10) days of the date of the Notice to Proceed to arrange this meeting.

   City Project Manager: Caleb Bowman
   Department: Transit

## VI. BID OPENING AND CONFIDENTIALITY

1. Bid Opening. Bids shall be opened publicly in the presence of attendees, if any, on **Tuesday, December 13, 2022, at 2:00 p.m.** at 707 W. Acequia, Visalia CA, City Hall. The name of each Bidder and the amount of each Bid shall be open to public inspection at the Bid opening and after an award decision has been made. Other Bid information will not be available for public review during the evaluation phase.

2. Bid Confidentiality. The City favors full and open disclosure of all Bid records. The City will not expend public funds defending claims for access to, inspection of, or to be provided copies of any such records. By submitting a Bid, a Bidder agrees to indemnify and defend the City against all claims or actions brought against it to seek access to, or compel disclosure of, any records or documents in the City's possession.

   After the award, the City intends that its selection process will be open and public. Respondents are advised that the California Public Records Act ("PRA") provides that any person may inspector be provided a copy of any identifiable public record or document that is not exempted from disclosure by the express provisions of the Act. The Federal Freedom of Information Act ("FOIA") contains a similar provision. Each Bidder shall clearly identify any information within its Bid that it intends to ask the City to withhold as exempt under either the PRA or FOIA. Any information contained in a Bidder's submission which the Bidder believe qualifies for exemption from public disclosure as "Proprietary" or "Confidential" must be identified as such at the time of first submission of Bidder's Bid to this RFB. Any failure to identify information contained in a Bidder's Bid to this RFB as "Proprietary" or "Confidential" shall constitute a waiver of Bidder's right to object to the release of such information upon request under either Act.

## VII. AWARD

1. Most Responsive, Responsible Bidder. A Contract (substantially similar to that attached hereto as Exhibit "C" with Attachments 1-2) shall be awarded with reasonable promptness by appropriate written notice. Award shall be made to the most responsive, responsible Bidder whose Proposal meets the requirements and criteria set forth in this RFB, price and other factors considered, and whose Bid is determined to result in the optimum economic advantage to the City. A responsible Bidder is one who has the capability, financial capacity and integrity to perform the contract. A responsive Bidder is one who commits to all of the material terms, for example, price, quantity, quality and delivery, of this RFB. Contractor must return a signed copy of the contract provided by the City with its Award Notice to City within ten (10) working days of receipt thereof.

2. Reservation of Rights. The City reserves the right to reject any item or items in the Bid; to waive informalities, technical defects, and minor irregularities in Bids received; and to select the Bid(s) deemed most advantageous to the City.

## VIII. PROTESTS/APPEALS

Because it is essential that Bidders have confidence in the procurement procedures for soliciting and awarding contracts, it is the policy of the City to offer Bidders the opportunity to appeal award of contracts. The following procedures shall apply in regard to appeals:

1. Any actual Bidder who is aggrieved in connection with this RFB or award of a contract hereunder may protest to the City of Visalia Purchasing Division in writing within five (5) working days after such aggrieved Bidder knows, should have reasonably known, or could reasonably be expected to know of the facts giving rise thereto; and
2. Should identify only the areas regarding bid contradictions, procurement errors, quotation rating discrepancies, legality of procurement context, conflict of interest in the rating process and inappropriate or unfair competitive procurement grievance regarding the Bid process.
3. The City's Purchasing Division shall have the authority to settle and resolve each protest. The resolution will be provided to Bidder in writing within five (5) working days of receipt of the appeal unless the Bidder is notified more time is required.
4. Further levels of appeal may be made in accordance with the appeals provision contained in Chapter 5 of the City's "Purchasing and Contract Procedures" which is available through City's Purchasing Division.

## IX. SPECIAL CONDITIONS

1. Project Administrative Issues
   a. Complete Project. The successful Bidder shall be responsible for providing all materials, labor, equipment and services necessary to fulfill the requirements of this RFB. It is the intent of this RFB and related agreement to describe a functionally complete project.
   b. Quantities/Change Orders. The City reserves and shall have the right to make such changes to the work as may be necessary and desirable to complete the work originally intended in an acceptable manner. Unless otherwise specified herein, the Project Manager shall be and is hereby authorized to make such changes, with the approval of the Purchasing Division, in the work as may increase or decrease the originally awarded contract quantities and/or total contract cost. The Contract Price or the amount due the Contractor will only be reduced/increased after the price change is reviewed and authorized by the Project Manager.
   c. Omitted Items. Project Manager is authorized to omit minor contract items. Major items must be omitted by supplemental agreement.
   d. Extra Work. Contractor is prohibited from doing extra work, unless authorized in writing by Project Manager before the work is done. Payment for approved Extra Work shall be as agreed to in writing by the Project Manager prior to the Extra Work being completed. No additional payment is due for unauthorized Extra Work.
2. City-Contractor Relations
   a. Project Manager's Responsibility and Authority. City will designate a Project Manager. All work shall be done under the general supervision of such Project Manager or his or her designee(s). The Project Manager shall decide issues of quality and acceptability of materials, work performance, rate of progress of work, interpretation of specifications, and all questions related to fulfillment of the contract for the project. Project Manager shall not have control over acts or omissions of the Contractor, Subcontractors, their agents or employees.
   b. Contractor/Contractor's Superintendent. Contractor shall bear all responsibility for, and have all control over, the construction means, methods, techniques, sequences, procedures and safety precautions or programs related to the project. Contractor may designate a superintendent.
   c. Project Site/Existing Structures. Contractor shall take care to avoid, but shall be

responsible for, all damage to existing structures, including, but not limited to, sewers, water service, drains and culverts, underground utilities, and the like.

d. Labor

(1) Workmanship. Workmanship shall be equal to the best general janitorial practice.

(2) Qualification. Contractor shall ensure that each employee who works on this project is qualified to perform their assigned duty in a safe manner.

e. Storage of Materials. Materials shall be stored to ensure the preservation of their quality and fitness for the project.

f. Legal Responsibilities. It is the responsibility of Contractor to comply with all local, state, and federal laws and regulations which apply to this project. This includes, but is not limited to, compliance with Uniform Building, Plumbing, Mechanical, Electric, and Fire Codes. Contractor shall provide a safe working environment in compliance with the Occupational Safety and Health Act, and California Health and Safety Codes. Additionally, Contractor shall secure all necessary permits, licenses, and similar requirements to carry out the project. Contractor shall comply with all applicable labor laws and ensure against discrimination.

## X. GENERAL CONDITIONS

1. It is the policy of the City to provide equal opportunity to all candidates when selecting Bidders to provide public services. Bidders are expected to be equal opportunity employers.

   The City hereby affirmatively ensures that Minority Business Enterprises and Disadvantaged Business Enterprises (DBE) will be afforded full opportunity to submit proposals in response to this notice. Individuals and/or entities submitting bids/proposals to the City of Visalia will not be discriminated against on the basis of race, religion, color, national origin, ancestry, physical or mental disability, medical condition, genetic information, marital status, gender, gender identity or expression, sexual orientation, or military and veteran status in any consideration leading to the award of contract.

   No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination under any program or activity that receives or benefits from Federal financial assistance.

   Bidder shall provide to the City a list of all instances within the last ten (10) years where a complaint was filed or pending against Bidder in a legal or administrative proceeding alleging that Bidder discriminated against its employees, subcontractors, vendors or suppliers. A description of the status or resolution of that complaint, including any remedial action taken is required.

2. Post-Closing Date Corrections are prohibited.
3. Bids will not be accepted unless signed in ink (not typed) in the appropriate space(s) by an authorized officer or employee of the Bidder.
4. Bids must be submitted on or before the Closing Date. Any Bids received after the Closing Date shall be returned, unopened, to the Bidder, provided the request number, opening date, and Bidder's return address are on the envelope.
5. Bids may be withdrawn prior to the Bid Closing Date by writing to the Purchasing Division.
6. Telegraphic, telephonic, electronic and facsimile Bids and withdrawal requests will not be accepted.
7. Prices submitted are considered accurate for a period of ninety (90) days and cannot be withdrawn after the Closing Date.
8. All Bids are the property of the City after submission.
9. City is not responsible for Bid errors and omissions.

10. Bids should be prepared in a straightforward, concise manner. Information provided which was not specifically requested will be considered only in City's discretion.

11. A written amendment or addenda issued by City's Purchasing Division is the only method which should be relied on with respect to changes to the RFB. Respondent is responsible to contact City's Purchasing Division prior to submitting a Bid to determine if any amendments were made to the RFB.

12. Prior to conducting business in the City, a business tax certificate (license) must be obtained. Call (559) 713-4326 for more information.

13. Bidder shall provide insurance as required by law and as indicated in the proposed contract.

14. Bidder shall maintain all personnel files and payroll records for employees used to implement the proposed contract.

15. Bidder shall withhold, pay and report all taxes and issue W-2 forms at the end of each calendar year for employees used to implement the proposed contract.

16. Pursuant to the City's Charter, all other things being equal, tie Bids shall be awarded to a local merchant to the extent quality and prices are equal. If neither is a local vendor, the Bid shall be awarded by the flip of a coin by the Purchasing Division in the presence of at least one witness.

17. The City may make such investigation of the Bidder and information in the Bid as it determines necessary. This may include the collection of criminal history information, contractual and business associations and practices, employment histories and reputation.

18. All California agencies may purchase off the Proposal submitted at the same prices, terms, conditions and specifications. The City of Visalia shall incur no responsibility in connection with another agency's purchase.

19. Each Bidder will be required to submit Certifications, Affidavits, Assurances, Statements and Questionnaires which are attached in Exhibit "B".

20. The quantities given on the Bid Proposal form and any related contract documents are approximate only. They are given as a basis for comparison of Bids. The City of Visalia does not, expressly or impliedly agree that the actual amount of work will correspond therewith, but reserves the right to increase or decrease the amount of any class or portion of work, or to omit portion of the work, as the City deems necessary or advisable, at the prices Bid.

21. Bidders shall satisfy themselves by personal examination of the work site, specifications, plans, and other contract documents and by any other means as they believe necessary, as to the actual physical conditions, requirements, and difficulties under which the project must be performed. The submission of a Bid shall be conclusive evidence that the Bidder has investigated, and is satisfied as to the conditions encountered, as to the character, quality, and quantities of work to be performed, and the materials to be furnished, and as to the requirements of the RFB and the City. No allowance shall subsequently be made because of lack of such examination or knowledge.

22. All Bidders are required to make a Bid on the complete Bid Form (Exhibit "A"). Contractor may be required to submit Proposals on alternate items. The City reserves the right to award to the contract based on the lowest combination or combinations of Proposal items and alternate proposed items.

23. No mention shall be made in the Proposal of sales tax, use tax or any other tax, as all amounts Bid will be deemed and held to include any such taxes, which may be applicable.

24. Only one Bid may be submitted as a "Prime Contractor" for the same work by any firm, individual, partnership, corporation or combination thereof. A Contractor submitting a Bid as a Prime Contractor may not also submit sub-Bids to other competing Prime Contractors. Reasonable grounds for believing that any individual, firm, partnership, corporation or combination thereof is interested in more than one Proposal for the work contemplated will cause the rejection of all Proposals in which such individual, firm, partnership, corporation or combination thereof is interested. A Contractor who is not submitting a Bid as a Prime

Contractor may submit any number of sub-Bids to competing Prime Contractors.

25. The City of Visalia is not liable for any costs incurred by Bidder in responding to this Request for Bid.

26. The annual contract resulting from this invitation to bid will be jointly administered by the Transit and Purchasing Departments. However, the City's Purchasing Division shall be the final judge concerning issues or matters related to contract interpretation or problems regarding the terms, conditions or scope of the contract.

27. The initial contract term shall be for a twelve (12) month period and shall, at the City's option and with the consent of the CONTRACTOR, be extended annually thereafter for four (4) consecutive one-year periods. Contract shall begin no later than 15 days from the receipt of annual contract.

28. All prices quoted in response to this Invitation to Bid shall be firm and fixed for twelve (12) months from the annual anniversary date of the agreement. In order to protect the interests of the City and to give the vendor a reasonable basis for bidding, a price adjustment feature is hereby incorporated into the specifications. Prices bid by vendor may be adjusted annually at time of contract renewal and upon mutual agreement of the parties to the contract to allow for price increases or decreases for labor and benefit rates, supplies and materials.

    It will be the responsibility of the contractor to request a price adjustment and to provide all documentation necessary. The request for price adjustment must be submitted to the Project Manager in writing a minimum of thirty (30) but no sooner than ninety (90) calendar days prior to the annual anniversary date of the agreement. Requests filed after this time period will not be considered.

    The unit prices for the ensuing contracts shall be based on the movement of the unadjusted figures of the U.S. Department of Labor Consumer Price Index (CPI) for all Urban Consumers (CPI-U All Cities Average). The contract unit prices may be changed in an amount equal to the percentage of movement for the most recent twelve-month period. In no instance shall the price increase exceed 5%. The contract unit price changes as a result of this formula shall be binding on the contractor for the subsequent contract year. The adjustment of the unit bid price shall not be retroactive and shall apply only to changes incurred after approval.

29. This contract may be terminated without cause by the City, in whole or in part, by giving the Contractor fifteen (15) days written notice of the intent to terminate whenever the City determines that termination is in the best interest of the City.

    If the Contractor shall fail to provide services or perform satisfactorily the work required by the terms and conditions of the contract, or materially breaches any of its obligations under this agreement the City may terminate the contract, in whole or in part by written notice. Termination shall take effect ten (10) calendar days after the date of mailing said termination notice.

    Any assignment, subletting or transfer of the interest of the contractor, either in whole or in part, without the written consent of the City shall be cause for the City to immediately terminate the agreement for default.

    Notwithstanding any other provisions of this agreement, this agreement may be terminated by the City upon a single violation of this agreement.

## XI. POST AWARD RESPONSIBILITIES

1. Written Contract with City. A written agreement in a form similar to that attached to this Request for Bid as Exhibit "C" with Attachments 1-2 must be entered into between the City and the Contractor to whom the project is awarded. The Agreement forms the basis for the contractual obligation between the parties regarding the project. A contract will be provided with the Notice of Award and must be executed and returned to City within ten (10) working days of the date of award notification unless otherwise agreed.

2. Post-Award Responsibilities. Upon execution of the Agreement between the City and the

Contractor, the Contractor shall immediately report all changes in its Articles of Incorporation, By-Laws, or Tax-Exempt status to the City.

3. Insurance. Contractor shall obtain and maintain the minimum insurance coverage outlined Exhibit "C", Attachment 2. Contractor shall provide evidence of such insurance to City's Purchasing Division prior to commencement of work.

Upon determination by the City that a contract has been entered and Contractor has provided all of the information that it is required to provide pursuant to this RFB, City will issue, in writing, a notice to proceed on the project to Contractor.

Bidding Agency:_____

**EXHIBIT "A"**
**BID FORM**
**RFB NO. 22-23-23**
**Project: ANNUAL CONTRACT FOR CLEANING OF BUS SHELTERS/STOPS (TRANSIT DIVISION)**

TO: THE CITY OF VISALIA PURCHASING DIVISION:

In compliance with the City's Notice Inviting Sealed Bids No. 22-23-23 dated: _____, the undersigned BIDDER hereby proposes to furnish all materials, equipment, tools, labor appurtenances and incidentals required for the above stated project as set forth in the RFB, including all Exhibits and related contract documents therefore, and to perform all work in the manner and time prescribed therein.

BIDDER declares that this proposal is based upon careful examination of the work site, Instructions to BIDDERs, and the contract requirements. If this proposal is accepted for award, BIDDER agrees to enter into a contract with CITY at the unit and/or lump sum prices set forth in the following Bid Schedule.

BIDDER understands that a bid is required for the entire work and that final compensation under the contract will be based upon the actual quantities of work satisfactorily completed. It is agreed that all prices bid include all appurtenant expenses, taxes, royalties and fees. All bids will be checked for accuracy. In the case of discrepancies in amounts bid, unit prices shall govern over extended amounts.

BIDDER hereby agrees to execute a contract within ten (10) working days, or such further time as may be allowed in writing by the Purchasing Division, after receiving notification of the acceptance of this Bid, and it is hereby mutually understood and agreed that in case the BIDDER does not, said Purchasing Division may proceed to award the contract to others.

BIDDER agrees to commence the work on the start date agreed between BIDDER and Project Manager, only after the contract is fully executed and Notice to Proceed has been issued.

BIDDER further declares that he/she has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with said bid.

The quantities given on the Bid Proposal form and any related contract documents are estimates only. They are given as a basis for comparison of Bids. The City of Visalia does not, expressly or impliedly agree that the actual amount of work will correspond therewith and reserves the right to increase or decrease the amount of any class or portion of work, or to omit portion of the work, as the City deems necessary or advisable, at the prices Bid.

Low Bidder shall be determined by the lowest Total Annual Cost. Contract, if awarded, will be to the lowest bidder whose bid is deemed both responsive and responsible and whose bid meets all requirements as described in RFB 22-23-23.

BIDDER has read and hereby agrees to the conditions stated in this proposal by affixing his/her signature on the Bid Form.

*In the case of discrepancy in amounts bid, unit pricing shall prevail over extended amounts.*

| **Description:** Annual Contract for Steam Cleaning of Bus Shelters/ Stops per Scope of Work in RFB 22-23-23 | **Unit Price** (cost per stop) **(A)** | **Shelters /Stops** **(B)** | **Annual Services** **(C)** | **Total Annual Cost** **(AxBxC)** |
|---|---|---|---|---|
| **Visalia Area Bus Shelters** (Serviced Weekly) | $_____ | 122 | 52 | $_____ |
| **Visalia Area Bus Stops** (Serviced Weekly) | $_____ | 45 | 52 | $_____ |
| **Farmersville Area Bus Shelters** (Serviced Every Other Week) | $_____ | 9 | 26 | $_____ |
| **Farmersville Area Bus Stops** (Serviced Every Other Week) | $_____ | 2 | 26 | $_____ |
| **Exeter Area Bus Shelters** (Serviced Every Other Week) | $_____ | 1 | 26 | $_____ |
| **Goshen Area Bus Shelters** (Serviced Every Other Week) | $_____ | 1 | 26 | $_____ |
| **Emergency Service Bus Shelter/Stop** (As requested by Project Manager) | $_____ | 2 | 52 | $_____ |
| | **Total Annual Cost** | | | **$**_____ |

As new bus shelters/stops are completed, they will be added to the contract at the unit prices listed. For example, an added bus shelter/stop in Goshen would be added to the contract at Contractor's unit price bid for the Goshen Area. These new bus stop/shelters will be built to the same design standards as the original bid area. Unit prices may be adjusted annually as described in Section XI, General Conditions #29 of 22-23-23. Please provide unit pricing for the locations listed below:

**BIDDER'S UNIT PRICING:**

| **Location** | **Unit Price** |
|---|---|
| **Exeter Area Bus Stops** (Serviced Every Other Week) | $ _____ |
| **Goshen Area Bus Stops** (Serviced Every Other Week) | $ _____ |

(1) _____
Bidding Firm

(2) _____
Corporation, Partner, Joint Venture

(3) _____
Business Address City State Zip Code

_____
Telephone Number Fax Number

_____
E-mail Address

(4) _____
Signature of Authorized Person (Date)

_____
Type or Print Authorized Person's Name

*PLEASE SEE THE FOLLOWING INSTRUCTIONS REGARDING SIGNATURE*

(1) If the BIDDER is an individual, enter name here in style used in business; if a joint venture, exact name of entities joining in the venture; if a partnership, the correct trade style of the partnership; if a corporation, the exact name of the corporation.

(2) If BIDDER is other than an individual, identify here its character, i.e., joint venture, partnership, corporation, including the state of incorporation. If BIDDER is an individual operating under a trade name, state "an individual dba (trade name in full)".

(3) State on this line, the address to which all communications and notices regarding the Bid Proposal, and any contract awarded thereunder, are to be addressed.

(4) If BIDDER is a joint venture, signature must be by one of the joint venturers, and if one or both of the joint venturers is a partnership or a corporation, each participating partnership must sign by a general partner, and each corporation by an authorized officer or employee; if a partnership, by a general partner; if a corporation, by an authorized officer or employee. The title of the person signing must appear after his/her signature. Where BIDDER is a partnership or corporation, the names of all other general partners, or the president or secretary of the corporation and their business addresses must be shown below.

_____

_____

_____

_____

*Note: All names must be typewritten under written signature. All Addresses must be complete with street number, city, state and zip code.*

**CONTRACTOR'S PERMIT INFORMATION**

Contractor License #: _____
License Classification: _____
Expiration Date: _____

**CITY OF VISALIA BUSINESS TAX CERTIFICATE NO.:** _____

A City Business Tax Certificate (License) is not required to submit a bid; however, vendor is required to obtain a certificate prior to commencement of work. Please contact the Business Tax Division for clarification of questions at (559) 713- 4326.

Federal Tax I.D. No.: _____

**REFERENCES**

The following are the names, addresses, and telephone numbers for at least three (3) public agencies for which BIDDER has performed work similar in size and scope within the past two years.

| Company Name | Address | Tel. No. | Contact |
|---|---|---|---|
| 1. | | | |
| 2. | | | |
| 3. | | | |

**DESIGNATION OF SURETIES**

The following are the names, addresses, and telephone numbers for all brokers and sureties from whom BIDDER intends to procure insurance.

| Company Name | Address | Tel. No. | Type |
|---|---|---|---|
| | | | |
| | | | |
| | | | |

**EXHIBIT "B-1"**

**EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE CERTIFICATE (EXECUTIVE ORDER 11246)**

To Accompany Bid Form

*Equal Opportunity Clause*
Unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Executive Orders 10925, 11114 or Section 204 of Executive Order 11246 of September 24, 1965, during the performance of each contract with the City of Visalia, the BIDDER agrees as follows:

1. The BIDDER will not discriminate against any employee or applicant for employment because of race, color, religion, gender, national origin or political affiliation. The BIDDER will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, gender, national origin or political affiliation. Such action shall include, but not be limited to, the following: employment upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The BIDDER agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

2. The BIDDER will, in all solicitations or advertisements for employees, placed by or on behalf of the BIDDER, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin or political affiliation.

3. The BIDDER will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or the workers' representative of the BIDDER's commitments under Section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice on conspicuous places available to employees and applicants for employment.

4. The BIDDER will comply with all provisions of Executive Order 11246 of September 24, 1965, and the rules, regulations and relevancy orders of the Secretary of Labor.

5. The BIDDER will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations and relevant orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations and orders.

6. In the event of the BIDDER's non-compliance with the non-discrimination clauses of this subcontract or with any of such rules, regulations or orders, this subcontract may be canceled, terminated or suspended, in whole, or in part and the BIDDER may be declared ineligible for further government contracts in accordance with the procedures authorized in accordance with Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation or order of the Secretary of Labor, or otherwise provided by law.

7. The BIDDER will include the provisions of Paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each SUBBIDDER or vendor. The BIDDER will take such action with respect to any subcontract or purchase order as the contracting agency may

direct as a means of enforcing such provisions including sanctions for non-compliance. Provided, however, that in the event the BIDDER becomes involved in, or is threatened with litigation with a SUBBIDDER or vendor as a result of such direction by the contracting agency, the BIDDER may request the United States to enter into such litigation to protect the interest of the United States.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal:

**EXHIBIT "B-2"**

**BIDDER'S STATEMENT ON PREVIOUS CONTRACTS SUBJECT TO EQUAL EMPLOYMENT OPPORTUNITY CLAUSE (EXECUTIVE ORDER 11426)**

**To Accompany Bid Form**

**Note: THIS FORM IS TO BE COMPLETED BY BIDDER AND SUBMITTED WITH BID.**

Within 24 hours after the bid opening, the three lowest bidders shall submit this form (completed and signed by each of their listed subcontractors). A scanned copy will be accepted; however, the original copies must be mailed, or hand delivered.

The BIDDER shall complete the following statement:

The BIDDER _____, proposed subcontractor _____, hereby certifies that he has_____, has not _____ participated in a previous contract subject to the Equal Employment Opportunity Clauses, as required by Executive Orders 10925, 11114, or 11246, and that, where required, he has filed with the Joint Reporting Committee, the Director of the Office of Federal Contract Compliance, a Federal Government contracting or administering agency, of the former President's Committee on Equal Employment Opportunity, all reports due under the applicable filing requirements.

The BIDDER has _____ has not _____ submitted all compliance reports in connection with any such contract due under the applicable filing requirements; and representations indicating submission of required compliance reports signed by proposed SUBBIDDERs will be obtained prior to award of subcontracts.

If the BIDDER has participated in previous contracts subject to the Equal Employment Opportunity Clause and has not submitted compliance reports due under applicable filing requirements, the BIDDER shall submit a compliance report on Standard Form 100, "Employee Information Report EEO-I" prior to award of the contract.

**Note: Failure to complete the blanks may be grounds for rejecting the bid.**

Company: _____

Business Address: _____

Signature: _____

Name: _____

Title _____

Date: _____

**EXHIBIT "B-3"**

**NON-COLLUSION AFFIDAVIT**
To Accompany Bid Form

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

_____, being first duly sworn, deposes and says that he or she is_____of _____ the party making the foregoing Bid; that the Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the Bid is genuine and not collusive or sham; that the BIDDER has not directly or indirectly induced or solicited any other BIDDER to put in a false or sham Bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any BIDDER or anyone else to put in a sham Bid, or that anyone shall refrain from Bidding; that the BIDDER has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid price of the BIDDER or any other BIDDER, or to fix any overhead, profit, or cost element of the Bid price, or of that of any other BIDDER, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the Bid are true; and, further, that the BIDDER has not, directly or indirectly, submitted his or her Bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham Bid.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal:

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of _____

On this_____day of_____before me,_____, a Notary Public,
personally appeared_____,who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct

WITNESS my hand and official seal.

Signature_____(Seal)

**EXHIBIT "B-4"**

**WORKERS' COMPENSATION INSURANCE CERTIFICATE**
**(CALIF. LABOR CODE § 3700)**

To Accompany Bid Form

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work under this contract.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal:

**EXHIBIT "B-5"**

**AMERICANS WITH DISABILITIES ACT COMPLIANCE CERTIFICATE**

To Accompany Bid Form

By submission of a bid, the BIDDER certifies it will comply with the Americans with Disabilities Act, 42 U.S.C., 12101 et. seq., and will maintain compliance throughout the life of this Contract. By commencing performance of the Contract work, the selected BIDDER certifies to the Americans with Disabilities Act compliance.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal:

**EXHIBIT "B-6"**

# CITY OF VISALIA
# Ownership Disclosure for Contractors and Consultants

To Accompany Proposal

**NAMES OF PRINCIPALS, PARTNERS, AND/OR TRUSTEES:**

Firm Name: _____

Firm Address: _____

List the names of all principals, partners, and/or trustees. For corporations provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____
_____

Submitted by: Name _____

Date _____

**EXHIBIT "B-7"**

To Accompany Bid/Proposal

STATE OF CALIFORNIA
**DRUG-FREE WORKPLACE CERTIFICATION**
STD.21 (REV.12-93)

## CERTIFICATION

*I, the official named below, hereby swear that I am duly authorized legally to bind the contractor or grant recipient to the certification described below. I am fully aware that this certification, executed on the date below, is made under penalty of perjury under the laws of the State of California.*

| | |
|---|---|
| CONTRACTOR/BIDDER FIRM NAME | FEDERAL ID NUMBER |
| BY (Authorized Signature) | DATE EXECUTED |
| PRINTED NAME AND TITLE OF PERSON SIGNING | TELEPHONE NUMBER (Include Area Code)<br>(  ) |
| TITLE | |
| CONTRACTOR/BIDDER FIRM'S MAILING ADDRESS | |

The contractor or grant recipient named above hereby certifies compliance with Government Code Section 8355 in matters relating to providing a drug-free workplace. The above-named contractor or grant recipient will:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a).

2. Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b), to inform employees about all of the following:

   (a) The dangers of drug abuse in the workplace,

   (b) The person's or organization's policy of maintaining a drug-free workplace,

   (c) Any available counseling, rehabilitation and employee assistance programs, and

   (d) Penalties that may be imposed upon employees for drug abuse violations.

3. Provide as required by Government Code Section 8355©, that every employee who works on the proposed contract or grant:
   (a) Will receive a copy of the company's drug-free workplace policy statement, and

   (b) Will agree to abide by the terms of the company's statement as a condition of employment on the contract or grant.

4. At the election of the contractor or grantee, from and after the "Date Executed" and until_____(NOT TO EXCEED 36 MONTHS), the state will regard this certificate as valid for all contracts or grants entered into between the contractor or grantee and this state agency without requiring the contractor or grantee to provide a new and individual certificate for each contract or grant. If the contractor or grantee elects to fill in the blank date, then the terms and conditions of this certificate shall have the same force, meaning effect and enforceability as if a certificate were separately, specifically, and individually provided for each contract or grant between the contractor or grantee and this state agency.

**EXHIBIT "C"**

*S A M P L E (does not need to be submitted with Bid/Proposal)*

**CLEANING OF BUS SHELTERS/STOPS (TRANSIT DIVISION)**
**(City of Visalia Bid No. 22-23-23)**

This Agreement, entered into and effective this_____day of_____, 2022 ["Effective Date"], by and between the City of Visalia, hereinafter referred to as the "CITY", and _____ hereinafter referred to as the "CONTRACTOR", "BIDDER", or "SUBRECIPIENT".

**R E C I T A L S**

WHEREAS, CONTRACTOR is an_____(insert individual or entity type) with a primary business address of_____and SSN or EIN:_____; and

WHEREAS, CITY is a municipal corporation and Charter Law City; and

WHEREAS, City of Visalia reviewed and evaluated responses to the Bid and determined to award an contract to CONTRACTOR for the Annual Project; and

WHEREAS, CONTRACTOR represents it is licensed, qualified and willing to complete the Project pursuant to terms and conditions of this Agreement.

NOW, THEREFORE, CITY and CONTRACTOR agree as follows:

**1. TERM:**
The term of this Agreement shall commence on the Effective Date and expire upon completion of all obligations of the parties, unless earlier terminated by the parties. The initial contract term shall be for a twelve (12) month period and shall, at the City's option and with the consent of the CONTRACTOR, be extended annually thereafter for four (4) consecutive one-year periods. "Additionally, this Agreement may be terminated for convenience. In the event of termination or expiration of this Agreement, CONTRACTOR shall transfer to CITY any funds and/or accounts receivable on hand attributable to the use of CITY funds.

**2. ATTACHMENTS INCORPORATED:**
The following are attachments for this Agreement. Said attachments are incorporated into this Agreement as if included in full in the body:

| ATTACHMENT NO. | DESCRIPTION OF ATTACHMENT |
|---|---|
| Attachment 1 | General Contract Provisions |
| Attachment 2 | Insurance Requirements |
| Attachment 3 | City of Visalia Bid 22-23-23, Cleaning of Bus Shelters/Stops |
| Attachment 4 | CONTRACTOR's bid in response to Bid No. 22-23-23 |

**3. CONTRACTOR SCOPE OF SERVICES and COMMITMENTS*:**
CONTRACTOR shall provide the following services for the stated compensation on or before the stated completion dates ("Scope of Services"):

All work described in Scope of Services in Bid No. 22-23-23.

**4. CITY COMMITMENTS:**
CITY shall perform the following tasks on or before the stated completion dates:

| TASK | COMPLETION DATE |
|---|---|
| Pay Contractor as work is completed and invoiced | As requested by Contractor |

**5. COMPENSATION:**

CITY shall pay CONTRACTOR compensation for services as indicated in Paragraph 4 above; however, CITY shall pay not more than the following amount as total compensation under this Agreement, unless otherwise agreed in writing. Such sum shall be expended and paid by CITY on a reimbursement basis for services actually performed based on invoices, receipts, time sheets and similar documents presented by CONTRACTOR to CITY.

| | |
|---|---|
| Total Compensation: | $ |
| Source of Funds: | Local Revenues |
| Payment Schedule: | Within 30 days from date of invoice for completed work |

**6. CONTRACT PRICE ADJUSTMENTS**:

All prices quoted in response to this Invitation to Bid shall be firm and fixed for twelve (12) months from the annual anniversary date of the agreement. In order to protect the interests of the City and to give the vendor a reasonable basis for bidding, a price adjustment feature is hereby incorporated into the specifications. Prices bid by vendor may be adjusted annually at time of contract renewal and upon mutual agreement of the parties to the contract to allow for price increases or decreases for labor and benefit rates, supplies and materials.

It will be the responsibility of the contractor to request a price adjustment and to provide all documentation necessary. The request for price adjustment must be submitted to the project manager in writing a minimum of thirty (30) but no sooner than ninety (90) calendar days prior to the annual anniversary date of the agreement. Requests filed after this time-period will not be considered.

The unit prices for the ensuing contracts shall be based on the movement of the unadjusted figures of the U.S. Department of Labor Consumer Price Index (CPI) for all Urban Consumers (CPI-U All Cities Average). The contract unit prices may be changed in an amount equal to the percentage of movement for the twelve-month period ending in the month of December of each contract year. In no instance shall the price increase exceed 5%. The contracts unit price changes as a result of this formula shall be binding on the contractor for the subsequent contract year. The adjustment of the unit bid price shall not be retroactive and shall apply only to changes incurred after approval.

IN WITNESS WHEREOF, this Agreement is executed on the day and year first above written.

**CONTRACTOR**

Dated: _____ By: _____

Authorized Officer: I certify under penalty of perjury under the laws of the State of California that I am fully authorized to execute this Agreement for CONTRACTOR in the capacity I have stated, and that such execution is sufficient to bind the CONTRACTOR.

**CITY OF VISALIA**

Dated: _____ By: _____
City Manager

Dated: _____ By: _____
City Attorney

Dated: _____ By: _____
City of Visalia Risk Manager

Dated: _____ By: _____
City of Visalia Project Manager

**Exhibit "C"**
**Attachment 1**
GENERAL CONTRACT PROVISIONS

A. Successors and Assigns: This Agreement shall be binding upon and shall inure to the benefit of any successors to or assigns of the parties.

B. Prohibition of Assignment: Neither party shall assign, delegate or transfer their rights and duties in this Agreement without the written consent of the other party.

C. Notices: Notice shall be sufficient hereunder if personally served upon the City Clerk of the CITY or an officer or principal of the CONTRACTOR, or if sent via the United States Postal Service, postage prepaid, addressed as follows:

| **CITY OF VISALIA** | **CONTRACTOR** |
|---|---|
| 707 W. Acequia Ave. | _____ |
| Visalia, CA 93291 | _____ |
| Attention: City Clerk | Attention: _____ |

D. Independent Contractor: It is understood and agreed by the parties herein that CONTRACTOR, in the performance of this Agreement, shall act as an independent contractor, and therefore shall obtain no rights to any fringe benefits that accrue to regular full-time CITY employees.

E. Jurisdiction/Venue/Waiver of Removal: This Agreement shall be administered and interpreted under the laws of the State of California. Jurisdiction of litigation arising from this Agreement shall be in California. Any action brought to interpret or enforce this Agreement, or any of the terms or conditions hereof, shall be brought in Tulare County, California. The CONTRACTOR hereby expressly waives any right to remove any action to a county other than Tulare County as permitted pursuant to Section 394 of the California Code of Civil Procedure.

F. Integration/Modification: This Agreement and each of the documents and exhibits or attachments referenced herein, which are incorporated by reference, represents the entire understanding of the parties as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered hereunder. This Agreement may not be modified or altered except in writing signed by the parties, unless otherwise explicitly authorized.

G. Conflict With Law: If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said law, but the remainder of the Agreement shall be in full force and effect.

H. Indemnification: The CONTRACTOR waives any and all claims and recourse against the CITY, including the right of contribution of loss or damage to person or property arising from, growing out of, or in any way connected with or incidental to the CONTRACTOR's performance of this Agreement, except claims arising from the concurrent or sole negligence of the CITY or its officers, agents or employees. The CONTRACTOR will indemnify, hold harmless, and defend (at CITY's option) the CITY against any and all claims, demands, damages, costs, expenses, or liability arising out of the CONTRACTOR's performance of this Agreement except for liability arising out of the concurrent or sole negligence of the CITY or its officers, agents, or employees.

I. Attorney's Fees: In the event either party commences any action, arbitration or legal proceedings for the enforcement of this Agreement, the prevailing party, as determined by the court or arbitrator, shall be entitled to recovery of its attorney's fees and court costs incurred in the action brought thereon.

J. Headings: Section headings are provided for organizational purposes only and do not in any manner affect the scope or intent of the provisions thereunder.

K. Firearms Prohibited: Guns may not be carried by contractors/vendors/consultants while working on City of Visalia premises without the expressed written approval of a City of Visalia Department

Head, or an exemption in the contract. If a contractor/vendor/consultant is caught carrying a gun, without City permission, their contract will be terminated.

L. Executive Order N-6-22 – Russia Sanctions

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this agreement. The State shall provide Contractor advance written notice of such termination, allowing Contractor at least 30 calendar days to provide a written response. Termination shall be at the sole discretion of the State.

**Exhibit "C"**
**Attachment 2**

INSURANCE REQUIREMENTS

1. CONTRACTOR Insurance. CONTRACTOR, at its sole cost and expense, for the full term of this Agreement (and any extensions thereof), shall obtain and maintain at a minimum compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects CITY and any insurance or self-insurance maintained by CITY shall be in excess of CONTRACTOR's insurance coverage and shall not contribute to it.

2. Subcontractor(s') Insurance. If CONTRACTOR utilizes one or more subcontractors in the performance of this Agreement, CONTRACTOR shall obtain and maintain independent insurance as to each subcontractor or otherwise provide evidence of insurance coverage for each subcontractor equivalent to that required of CONTRACTOR.

3. Types of Insurance and Minimum Limits. The following types of insurance and minimum limits are required providing at least the following minimum coverage and limits of liability:

   a. Worker's Compensation written in accordance with the laws of the State of California providing coverage for any and all employees of CONTRACTOR in the minimum statutorily required coverage amounts;

   b. Automobile Liability Insurance for each of CONTRACTOR's vehicles used in the performance of this Agreement, including owned, non-owned (e.g. owned by CONTRACTOR's employees or contractors), leased or hired vehicles, in the minimum amount of $1,000,000 combined single limit per occurrence for bodily injury and property damage.

   c. Comprehensive or Commercial General Liability Insurance coverage in the minimum amount of $1,000,000 combined single limit, including coverage for:

      (1) bodily injury
      (2) personal injury
      (3) broad form property damage
      (4) contractual liability
      (5) cross-liability
      (6) products and completed operations liability

4. Other Insurance Provisions.
   If any insurance coverage required in this Agreement is provided on a "Claims Made" rather than "Occurrence" form, CONTRACTOR agrees to maintain the required coverage for a period of three (3) years after the expiration of this Agreement (hereinafter "post agreement coverage") and any extensions thereof. CONTRACTOR may maintain the required post agreement coverage by renewal or purchase of prior acts or tail coverage. This provision is contingent upon post agreement coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Agreement. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual policy premium during the term of this Agreement in order to purchase prior acts or tail coverage for post agreement coverage shall be deemed to be reasonable.

5. Endorsements.
   All required Automobile and Comprehensive or Commercial General Liability Insurance shall be endorsed to contain the following clauses:

   a. The City of Visalia, its officers, agents, employees, representatives, and volunteers are added as additional insureds as respects operations and activities of, or on behalf of the named insured, performed under contract with the City of Visalia.

b. It is agreed that any insurance maintained by the City of Visalia shall apply in excess of and not contribute with insurance provided by this policy.

c. This insurance shall not be canceled, limited in scope or coverage, or non-renewed until after thirty (30) days prior written notice has been given to the City Clerk, City of Visalia, 707 W. Acequia, Visalia, CA, 93291

6. Proof of Coverage.
CONTRACTOR agrees to provide its insurance broker(s) with a full copy of these insurance provisions and provide CITY on or before the effective date of this Agreement with Certificate(s) of Insurance for all required coverages. Copies of all the required Endorsements shall be attached to the Certificate(s) of Insurance or other evidence of insurance acceptable to the City of Visalia, which shall be provided by CONTRACTOR's insurance company as evidence of the stipulated coverages. This Proof of Coverage shall then be mailed to the City of Visalia at the following address:

City of Visalia
707 W. Acequia
Visalia, CA 93291
Attn: Purchasing Division

Appendix "A"
Bus Shelters & Hard Surface Stops List

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 1001 | 1A | Center & Court | Center, East of Court | WB | X | X | X | X |
| 1002 | 1B | Mooney & Avenue 274 | Mooney, North of Midvalley (Ave. 274) | NB | | | X | X |
| 1003 | 1A | Center & Encina | Center, West of Encina | WB | | X | X | X |
| 1004 | 1B | Mooney & Visalia Parkway | Mooney, North of Visalia Parkway | NB | X | X | X | X |
| 1005 | 1A | Center & Willis | Center, West of Willis | WB | X | X | X | X |
| 1006 | 1B | Mooney & Cameron | Mooney South of Cameron | NB | X | X | X | X |
| 1007 | 1A | Center & Conyer | Center, East of Conyer | WB | | X | | X |
| 1008 | 1B | Mooney & Caldwell | Mooney, South of Caldwell | NB | X | X | X | X |
| 1009 | 1A | Center & Recreation Park | Center @ Recreation Park | WB | | | | X |
| 1010 | 1B | Mooney & Orchard | Mooney, North of Orchard | NB | X | X | X | X |
| 1011 | 1A | Center & Giddings | Center, West of Giddings | WB | | | | X |
| 1012 | 1B | Mooney & Sunnyside | Mooney, North of Sunnyside | NB | X | X | X | X |
| 1013 | 1A | Main & Fairway | Main, West of Hall | WB | | | | X |
| 1014 | 1B | Mooney & Whitendale | Mooney, North of Whitendale | NB | X | X | X | X |
| 1015 | 1A | Tulare County Courthouse | Mooney @ Tulare County Courthouse | SB | X | X | X | X |
| 1016 | 1B | Mooney @ Beech | Mooney, North of Ashland | NB | X | X | X | X |
| 1017 | 1A | Mooney & COS | Mooney @ COS | SB | X | X | X | X |
| 1018 | 1B | Mooney south of Walnut | Mooney, South of Walnut | NB | X | X | X | X |
| 1019 | 1A | Mooney & Meadow | Mooney, South of Meadow | SB | X | X | X | X |
| 1020 | 1B | Mooney north of Walnut | Mooney, North of Walnut | NB | X | X | X | X |
| 1021 | 1A | Mooney & Tulare | Mooney, South of Tulare | SB | X | X | X | X |
| 1022 | 1B | Mooney @ Princeton | Mooney, North of Princeton | NB | | X | | X |
| 1023 | 1A | Mooney & Feemster | Mooney, South of Feemster | SB | X | X | X | X |
| 1024 | 1B | Mooney @ Feemster | Mooney, North of Feemster | NB | X | X | X | X |
| 1025 | 1A | Mooney @ Princeton | Mooney, South of Princeton | SB | X | X | X | X |
| 1026 | 1B | Mooney & Meadow | Mooney North of Tulare | NB | X | X | X | X |
| 1027 | 1A | Mooney & Walnut | Mooney, North of Walnut | SB | X | X | X | X |
| 1028 | 1B | Mooney @ Kaweah | Mooney, North of Kaweah | NB | X | X | X | X |
| 1029 | 1A | Mooney & Visalia Mall | Mooney @ Visalia Mall | SB | X | X | X | X |
| 1030 | 1B | Tulare County Courthouse | Mooney @ Tulare County Courthouse | NB | X | X | X | X |
| 1031 | 1A | Mooney & Beech | Mooney, South of Beech | SB | X | X | X | X |
| 1032 | 1B | Main & Central | Main, East of Central | EB | X | X | X | X |
| 1033 | 1A | Mooney & Whitendale | Mooney, North of Whitendale | SB | X | X | X | X |
| 1034 | 1B | Main & Martin | Main, East of Martin | EB | | | | X |
| 1035 | 1A | Mooney & Monte Vista | Mooney, South of Monte Vista | SB | X | X | X | X |
| 1036 | 1B | Main @ Redwood High School | Main @ Redwood High School | EB | X | X | X | X |
| 1037 | 1A | Mooney & Sequoia Mall | Mooney, North of Orchard | SB | X | X | X | X |
| 1038 | 1B | Visalia City Hall | Acequia @ Visalia City Hall | EB | X | X | X | X |
| 1039 | 1A | Mooney & Orchard | Mooney, South of Orchard | SB | X | X | X | X |
| 1040 | 1B | Acequia & West | Acequia, East of West | EB | | | X | X |
| 1041 | 1A | Mooney & Caldwell | Mooney, South of Caldwell | SB | X | X | X | X |
| 1042 | 1B | Acequia & Locust | Acequia, West of Locust | EB | | | X | X |
| 1043 | 1A | Mooney & Cameron | Mooney, South of Cameron | SB | X | X | X | X |
| 1044 | 1B | Visalia Convention Center | Acequia @ Visalia Convention Center | EB | X | X | X | X |
| 1045 | 1A | Mooney & Visalia Parkway | Mooney, North of Visalia Parkway | SB | X | X | X | X |
| 1047 | 1A | Mooney & Avenue 274 | Mooney, South of Avenue 274 | SB | | X | X | X |
| 1049 | 1A | Tulare County Government Plaza | Tulare County Government Plaza | WB | X | X | X | X |
| 1701 | 17A | Amazon | Riggin, West of Kelsey | WB | X | X | X | X |
| 1702 | 17B | Fresno Pacific University (NB) | Plaza, North of Crowley | NB | | | | |
| 1703 | 17A | VF Outdoor | Plaza, South of Riggin | SB | | | | |
| 1704 | 17B | NB Plaza/Nicholas | Plaza, North of Hurley | NB | X | X | X | X |
| 1705 | 17A | SB Plaza/Ferguson | Plaza, North of Furguson | SB | | | | |
| 1706 | 17B | Lyles Utility | Plaza, South of Goshen | NB | | | | |
| 1707 | 17A | Peninsula Packaging | Plaza, North of Goshen | SB | | | | |
| 1708 | 17B | California Daries | Plaza, North of Goshen | NB | | | | |
| 1709 | 17A | Visual 6 Graphics | Plaza, South of Placer | SB | | | | |
| 2001 | 2A | Locust & Main | Locust, South of Main | SB | X | X | X | X |
| 2002 | 2B | Akers & Cypress (S) | Akers, North of Cypress | SB | X | X | X | X |
| 2003 | 2A | Kaweah Delta Health Care District | Locus @ Kaweah Delta Health Care District | SB | | | X | X |
| 2004 | 2B | Akers & Tulare (S) | Akers, North of Tulare | SB | X | X | X | X |
| 2005 | 2A | Locust & Olive | Locus, South of Nobel | SB | | | | X |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 2006 | 2B | Akers & Walnut (S) | Akers, South of Walnut | SB | | | X | X |
| 2007 | 2A | Locust & Cypress | Locust, South of Cypress | SB | | X | X | X |
| 2008 | 2B | Akers & Cherry (S) | Akers, South of Cherry | SB | X | X | X | X |
| 2009 | 2A | Court & Tulare | Court, South of Tulare | SB | | | | X |
| 2010 | 2B | Caldwell & Akers | Caldwell, East of Akers | EB | X | X | X | X |
| 2011 | 2A | Court & Feemster | Court, South of Feemster | SB | | | | X |
| 2012 | 2B | Whitendale & El Diamante High School (E) | Whitendale, East of Akers | SB | | | | |
| 2013 | 2A | Kaweah Delta Urgent Care | Court @ Kaweah Delta Urgent Care | SB | X | X | X | X |
| 2014 | 2B | Whitendale & Linwood (E) | Whitendale, West of Linwood | EB | | | | |
| 2015 | 2A | Court & Walnut (S) | Court, South of Walnut | SB | | | | X |
| 2016 | 2B | Linwood & La Vida (S) | Linwood, South of La Vida | SB | | | | X |
| 2017 | 2A | Court & Beech (S) | Court, North of Beech | SB | | | | X |
| 2018 | 2B | Caldwell & Linwood (E) | Caldwell, East of Linwood | EB | X | X | X | X |
| 2019 | 2A | Court & Whitendale | Court, North of Whitendale | SB | | | | X |
| 2020 | 2B | Caldwell & Chinowth (E) | Caldwell, East of Chinowth | EB | X | X | X | X |
| 2021 | 2A | Court @ Parkview (S) | Court @ Blain Park | SB | | | | X |
| 2022 | 2B | Caldwell & Demaree (E) | Caldwell, East of Demaree | EB | X | X | X | X |
| 2023 | 2A | Court & Caldwell (S) | Court, North of Caldwell | SB | X | X | X | X |
| 2024 | 2B | Caldwell & Nazarene Church | Caldwell @ Nazarene Church | EB | X | X | X | X |
| 2025 | 2A | Caldwell east of West Street | Caldwell, East of West | WB | | | | X |
| 2026 | 2B | Caldwell & County Center (E) | Caldwell, East of County Center | EB | X | X | X | X |
| 2027 | 2A | Caldwell west of West Street | Caldwell, West of West Street | WB | | X | X | X |
| 2028 | 2B | Caldwell & Sallee | Caldwell, West of Salee | EB | | | | X |
| 2029 | 2A | Caldwell & Oak View (W) | Caldwell West of Oak View | WB | X | X | X | X |
| 2030 | 2B | Orchard & Mooney (E) | Orchard, East of Mooney | WB | X | X | X | X |
| 2031 | 2A | Caldwell & Stonebrook | Caldwell, West of Stonebrook | WB | | | | X |
| 2032 | 2B | Caldwell & Divisadero | Caldwell, West of Divisadero | EB | | X | | X |
| 2033 | 2A | Caldwell & Dollner (W) | Caldwell, East of Dollner | WB | | | | X |
| 2034 | 2B | Caldwell & Dollner (E) | Caldwell, West of Stonebrook | EB | | | | X |
| 2035 | 2A | Fairway & Caldwell | Fairway, North of Caldwell | NB | | | | X |
| 2036 | 2B | Caldwell & Oak View (E) | Caldwell, East of Oak View | EB | X | X | X | X |
| 2037 | 2A | Orchard & Mooney (W) | Orchard East of Mooney | WB | X | X | X | X |
| 2038 | 2B | Kimball & Court | Kimball, West of Court | EB | X | X | X | X |
| 2039 | 2A | Caldwell & Shady | Caldwell, West of Shady | WB | X | X | X | X |
| 2040 | 2B | Court & Caldwell (N) | Court, North of Caldwell | NB | X | X | X | X |
| 2041 | 2A | Caldwell & County Center (W) | Caldwell, West of County Center | WB | X | X | X | X |
| 2042 | 2B | Court & Parkview (N) | Court, South of Parkview | NB | | | | X |
| 2043 | 2A | Caldwell & Caldwell Village | Caldwell, East of Demeree | WB | | | | X |
| 2044 | 2B | Court & Evergreen (N) | Court, North of Evergreen | NB | | | | X |
| 2045 | 2A | Caldwell & Demaree (W) | Caldwell, West of Demaree | WB | X | X | X | X |
| 2046 | 2B | Court & Beech (N) | Court, South of Beech | NB | | X | X | X |
| 2047 | 2A | Caldwell & Chinowth (W) | Caldwell, West of Chinowth | WB | X | X | X | X |
| 2048 | 2B | Court & Walnut (N) | Court, North of Walnut | NB | | | | X |
| 2049 | 2A | Caldwell & Linwood (W) | Caldwell, East of Linwood | WB | | | | X |
| 2050 | 2B | Kaweah Delta Urgent Care | Court @ Kaweah Delta Urgent Care | NB | | | | X |
| 2051 | 2A | Caldwell & Oak View Apartments | Caldwell, East of Crenshaw | WB | | | | X |
| 2052 | 2B | Court & Paradise | Court, North of Paradise | NB | | | | X |
| 2053 | 2A | Akers & Caldwell | Akers, North of Caldwell | NB | X | X | X | X |
| 2054 | 2B | Court & Laurel | Court, North of Laurel | NB | X | X | X | X |
| 2055 | 2A | Linwood & Orchard | Linwood, North of Orchard | WB | | | | X |
| 2056 | 2B | Court & Mrytle | Court, North of Myrtle | NB | X | X | X | X |
| 2057 | 2A | Linwood & La Vida (N) | Linwood, North of La Vida | NB | | | | X |
| 2058 | 2B | Court & Acequia | Court, South of Acequia | NB | X | X | X | X |
| 2059 | 2A | Whitendale & Linwood (W) | Whitendale, West of Linwood | WB | | | | X |
| 2060 | 2B | Court & Center | Court @ Darling Hotel | NB | | | | X |
| 2061 | 2A | Whitendale & El Diamante High School (W) | Whitendale @ El Diamante Highschool | WB | | | | X |
| 2063 | 2A | Akers @ Cherry (N) | Akers, South of Cherry | NB | | | | X |
| 2065 | 2A | Akers & Wagner | Akers, North of Wagner | NB | X | X | X | X |
| 2067 | 2A | Akers & Walnut (N) | Akers, North of Walnut | NB | X | X | X | X |
| 2069 | 2A | Akers @ Judy | Akers, South of Dartmouth | NB | X | X | X | X |
| 2071 | 2A | Akers & Dartmouth | Akers, North of Dartmouth | NB | | | | X |
| 2073 | 2A | Akers & Tulare (N) | Akers, North of Tulare | NB | X | X | X | X |
| 2075 | 2A | Akers & Cypress Health Center | Akers, South of Cypress | NB | X | X | X | X |
| 2077 | 2A | Akers & Cypress (N) | Akers, North of Cypress | NB | | | | X |
| 2079 | 2A | Visalia Medical Clinic | Visalia Medical Clinic | WB | | X | X | X |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 3011 | 8A | Noble & Ben Maddox | Noble, East of Ben Maddox | EB | X | X | X | X |
| 3012 | 8A | Noble & Walmart | Noble @ Wal-Mart | EB | X | X | X | X |
| 3013 | 8A | Noble & Pinkham | Noble, West of Pinkham | SB | | | | X |
| 3016 | 8B | Lovers Lane & Noble | Lovers Lane, North of College | SB | | | X | X |
| 3017 | 8B | Lovers Lane & Tulare | Lovers Ln., South of Tulare | SB | | | | X |
| 3018 | 8B | Walnut & Lovers Lane | Walnut, West of Lavers ln. | WB | | | | X |
| 3019 | 8B | Walnut & Cedar | Walnut, East of Cedar | WB | | | | X |
| 3020 | 8B | Pinkham & Hillcrest | Pinkham, North of Hillcrest | NB | | | X | X |
| 3021 | 8B | Tulare & Pinkham | Tulare, West of Pinkham | WB | X | X | X | X |
| 3022 | 8B | Tulare & Edison | Tulare, East of Edison | WB | X | X | X | X |
| 3023 | 8B | Tulare & Burke | Tulare, West of Burke | WB | | X | X | X |
| 3024 | 8B | Santa Fe & Tulare | Santa Fe, North of Tulare | NB | | | X | X |
| 3025 | 8B | Santa Fe & Myrtle | Santa Fe, South of Myrtle | NB | | X | X | X |
| 3026 | 8B | Santa Fe & Mineral King | Santa Fe, North of Mineral King | NB | | | | |
| 4001 | 4A | Tulare & Locust | Tulare, West of Locust | WB | X | X | X | X |
| 4002 | 4B | Noble & Akers | Noble, East of Akers | EB | | | | X |
| 4003 | 4A | Tulare & Mt Whitney High School | Tulare, West of Watson | WB | | | | X |
| 4004 | 4B | Noble & Linwood | Noble, West of Linwood | EB | | | | X |
| 4005 | 4A | Tulare & Conyer (W) | Tulare, West of Conyer | WB | | | | X |
| 4006 | 4B | Noble west of Chinowth | Noble, West of Chinowth | EB | | X | | X |
| 4007 | 4A | Tulare & Sowell (W) | Tulare, West of Sowell | WB | | | | X |
| 4008 | 4B | Chinowth & Mineral King | Chinowth, South of Noble | SB | | X | X | |
| 4009 | 4A | Tulare & Giddings (W) | Tulare, West of Giddings | WB | | | | X |
| 4010 | 4B | Chinowth & Myrtle | Chinowth, South of Myrtle | SB | | | | X |
| 4011 | 4A | Tulare & Divisadero (W) | Tulare, West of Divisadero | WB | | | X | X |
| 4012 | 4B | Chinowth & Meadow | Chinowth, South of Meadow | SB | | | | X |
| 4013 | 4A | Tulare & Mooney (W) | Tulare, East of Bonnie | WB | | | | X |
| 4014 | 4B | Tulare & Chinowth (E) | Tulare, East of Chinowth | EB | X | X | X | X |
| 4015 | 4A | Tulare & COS | Tulare, West of Shady | WB | X | X | X | X |
| 4016 | 4B | Demaree & Tulare | Demaree, North of Tulare | NB | | | | X |
| 4017 | 4A | Tulare & Woodland (W) | Tulare, West of Woodland | WB | | | | X |
| 4018 | 4B | Demaree & College | Demaree, South of College | NB | | | | X |
| 4019 | 4A | Tulare & Valley | Tulare, East of Valley | WB | | | | X |
| 4020 | 4B | Campus & Demaree (E) | Campus, East of Demaree | EB | | X | X | X |
| 4021 | 4A | Tulare & Redwood | Tulare, West of Whitney | WB | | | | X |
| 4022 | 4B | Campus & Petticoat Lane (E) | Campus, West of Demaree | EB | | | | X |
| 4023 | 4A | County Center & Valley | County Center, North of Valley | NB | | | | X |
| 4024 | 4B | Campus & County Center (E) | Campus, West of County Center | EB | | | X | X |
| 4025 | 4A | Campus & County Center (W) | Campus, West of County Center | WB | | | | X |
| 4026 | 4B | County Center & Cypress | County Center, South of Cypress | SB | | | | X |
| 4027 | 4A | Campus & Petticoat Lane (W) | Campus, East of Demaree | WB | X | X | X | X |
| 4028 | 4B | County Center & Sue | County Center, South of Sue | SB | | | | X |
| 4029 | 4A | Campus & Demaree (W) | Campus, East of Demaree | WB | | X | X | X |
| 4030 | 4B | Tulare & County Center | Tulare, East of County Center | EB | | X | X | X |
| 4031 | 4A | Tulare & Demaree | Tulare, West of Demaree | WB | | | | X |
| 4032 | 4B | Tulare & Mountain | Tulare, East of Mountain | EB | | | | X |
| 4033 | 4A | Tulare & Chinowth (W) | Tulare, East of Chinowth | WB | X | X | X | X |
| 4034 | 4B | Tulare & Clover | Tulare, West of Clovis | EB | | | | X |
| 4035 | 4A | Linwood & Tulare | Linwood, North of Tulare | NB | X | X | X | X |
| 4036 | 4B | Tulare & Woodland (E) | Tulare, East of Woodland | EB | | | | X |
| 4037 | 4A | Linwood & Meadow | Linwood, North of Meadow | NB | X | X | X | X |
| 4038 | 4B | Tulare & Shady | Tulare, West of Mooney | EB | | | | X |
| 4039 | 4A | Cypress & Linwood | Cypress, West of Linwood | WB | | | | |
| 4040 | 4B | Tulare & Mooney (E) | Tulare, East of Mooney | EB | X | X | X | X |
| 4041 | 4A | Cypress & Visalia Unified | Cypress @ Visalia Unified | WB | X | X | X | X |
| 4042 | 4B | Tulare & Divisadero (E) | Tulare, East of Divisadero | EB | | | | X |
| 4043 | 4A | Cypress & Akers | Cypress, East of Akers | WB | X | X | X | X |
| 4044 | 4B | Tulare & Dollner | Tulare, East of Dollner | EB | | | | X |
| 4046 | 4B | Tulare & Giddings (E) | Tulare, East of Giddings | EB | | | | X |
| 4048 | 4B | Tulare & Sowell (E) | Tulare, East of Sowell | EB | | | | X |
| 4050 | 4B | Tulare & Conyer (E) | Tulare, East of Conyer | EB | X | X | X | X |
| 4052 | 4B | Tulare & Watson | Tulare, West of Watson | EB | | | | X |
| 4054 | 4B | Tulare & Encina | Tulare, West of Court | EB | | | | X |
| 4056 | 4B | Noble & Court | Noble, East of Court | EB | | X | | X |
| 5001 | 5A | Main & Edison (E) | Main, East of Edison | EB | | | | X |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 5002 | 5B | Tulare & Akers | Tulare, East of Aker | EB | | | | |
| 5003 | 5A | Ben Maddox & Noble (S) | Ben Maddox, South of Noble | SB | | X | X | |
| 5004 | 5B | Tulare & Crenshaw | Tulare, East of Crenshaw | EB | X | X | X | X |
| 5005 | 5A | Ben Maddox & Tulare (S) | Ben Maddox, North of Tulare | SB | | | X | X |
| 5006 | 5B | Tulare & Nancy | Tulare, East of Nancy | EB | | | | |
| 5007 | 5A | Ben Maddox & Cambridge | Ben Maddox, North of Cambridge | SB | | | | X |
| 5008 | 5B | Linwood & Tulare | Linwood, South of Tulare | SB | | | | |
| 5009 | 5A | Walnut & Ben Maddox (W) | Walnut, West of Ben Maddox | WB | | | | |
| 5010 | 5B | Linwood @ Feemster | Linwood, South of Feemster | SB | | | | |
| 5011 | 5A | Walnut & Cotta | Walnut, West of Cotta | WB | | X | X | X |
| 5012 | 5B | Walnut & Linwood (E) | Walnut, East of Linwood | EB | X | X | X | X |
| 5013 | 5A | Walnut & Thomas | Walnut, West of Thomas | WB | | X | X | X |
| 5014 | 5B | Walnut & Chinowth (E) | Walnut, East of Chinowth | EB | | X | | X |
| 5015 | 5A | Walnut & Garden | Walnut, West of Garden | WB | | | | X |
| 5016 | 5B | Walnut & Demaree (E) | Walnut, West of Demaree | EB | | | | X |
| 5017 | 5A | Walnut & Court | Walnut, East of Bardo | WB | | | | X |
| 5018 | 5B | Walnut & Colonial | Walnut, West of Colonial | EB | X | X | X | X |
| 5019 | 5A | Walnut & Encina (W) | Walnut, East of Encina | WB | | | | X |
| 5020 | 5B | Walnut & University (E) | Walnut, East of University | EB | | | | X |
| 5021 | 5A | Walnut & Johnson (W) | Walnut, West of Johnson | WB | | X | X | X |
| 5022 | 5B | Walnut & Walnut Ct | Walnut, East of Court | EB | | | | X |
| 5023 | 5A | Walnut & Sowell (W) | Walnut, East of Sowell | WB | | | | X |
| 5024 | 5B | Walnut & County Center (E) | Walnut, West of County Center | EB | | | | X |
| 5025 | 5A | Walnut & Giddings (W) | Walnut, West of Giddings | WB | | | | X |
| 5026 | 5B | Walnut & Mooney (E) | Walnut, West of Mooney | EB | X | X | X | X |
| 5027 | 5A | Walnut & Central (W) | Walnut, East of Central | WB | | X | X | X |
| 5028 | 5B | Walnut & Central (E) | Walnut, East of Central | EB | X | X | X | X |
| 5029 | 5A | Walnut & Mooney (W) | Walnut, West of Mooney | WB | | X | X | X |
| 5030 | 5B | Walnut & Divisadero | Walnut, West of Divisadero | EB | | | | X |
| 5031 | 5A | Walnut & Terrace | Walnut, West of Terrace | WB | | | | X |
| 5032 | 5B | Walnut & Walnut Ct. | Walnut, East of Walnut Ct. | EB | X | X | X | X |
| 5033 | 5A | Walnut & County Center (W) | Walnut, West of County Center | WB | X | X | X | X |
| 5034 | 5B | Walnut & Giddings (E) | Walnut, East of Giddings | EB | | | | X |
| 5035 | 5A | Walnut & University (W) | Walnut, West of University | WB | | | | X |
| 5036 | 5B | Walnut & Sowell (E) | Walnut, West of Sowell | EB | | | | X |
| 5037 | 5A | Walnut & Royal Oaks | Walnut, East of Demaree | WB | | | | X |
| 5038 | 5B | Walnut & Conyer | Walnut, East of Conyer | EB | | | X | X |
| 5039 | 5A | Walnut & Demaree (W) | Walnut, West of Demaree | WB | | | | |
| 5040 | 5B | Walnut & Johnson (E) | Walnut, East of Johnson | EB | | | | X |
| 5041 | 5A | Walnut & Chinowth (W) | Walnut, West of Chinowth | WB | | X | X | X |
| 5042 | 5B | Walnut & Encina (E) | Walnut, West of Encina | EB | | | X | X |
| 5043 | 5A | Walnut & Bollinger | Walnut, East of Bollinger | WB | | | | X |
| 5044 | 5B | Walnut @ Church | Walnut, West of Church | EB | | | | X |
| 5045 | 5A | Walnut & Linwood (W) | Walnut, West of Linwood | WB | | | | X |
| 5046 | 5B | Walnut & Santa Fe | Walnut, West of Santa Fe | EB | X | X | X | X |
| 5047 | 5A | Walnut & Crenshaw | Walnut, West of Crenshaw | WB | | | X | X |
| 5048 | 5B | Walnut & Roxsan | Walnut, East of Santa Fe | EB | | | | |
| 5049 | 5A | Walnut & Heritage | Walnut, West of Heritage | WB | | | X | X |
| 5050 | 5B | Walnut @ Bradley | Walnut, West of Cotta | EB | | | | |
| 5051 | 5A | Walnut & Parkwood | Walnut, East of Parkwood | WB | | | | |
| 5052 | 5B | Walnut & Ben Maddox (E) | Walnut, West of Ben Maddox | EB | X | X | X | X |
| 5054 | 5B | Ben Maddox @ Cambridge | Ben Maddox, North of Vassar | NB | X | X | X | X |
| 5056 | 5B | Ben Maddox @ Princeton | Ben Maddox, South of Paradise | NB | | | | X |
| 5058 | 5B | Ben Maddox & Tulare (N) | Ben Maddox & Tulare (N) | NB | X | X | X | X |
| 5060 | 5B | Ben Maddox & Noble (N) | Ben Maddox & Noble (N) | NB | X | X | X | X |
| 5062 | 5B | Main & Edison (W) | Main, West of Ben Maddox | WB | | | | X |
| 6002 | 15B | Betty & Road 67 | Betty, West of Rd. 67 (Goshen, CA) | EB | X | X | X | X |
| 6003 | 6A | Demaree / Houston (W) | Demaree, South of Houston | SB | | | | X |
| 6004 | 15B | Ave 308 & Juniper | Ave. 308, East of Rd. 67 | EB | | | | X |
| 6005 | 6B | Houston / Woodland | Houston, West of Woodland | EB | | | | X |
| 6006 | 15B | Effie & Ave 308 | Effie, South of Ave. 308 | SB | | | | X |
| 6007 | 15A | Shirk/Pershing | Shirk, North of Pershing | NB | | | | |
| 6008 | 15B | Effie & Roy | Effie, South of Roy | SB | | X | | |
| 6010 | 15B | Effie & Ave 305 | Effie, South of Ave. 305 | SB | | X | | |
| 6012 | 15B | Goshen & Miller Park | Goshen @ Miller Industrial Park | EB | | | | |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 6013 | 6A | Houston & Divisadero | Houston, West of Divisadero | WB | | | | X |
| 6014 | 15B | Goshen & Road 76 | Goshen, East of American | EB | | | | |
| 6015 | 6A | Houston & Mooney | Houston, West of Mooney | WB | | | | X |
| 6016 | 15B | Goshen & Century Plaza | Goshen, West of Century | EB | | X | X | X |
| 6017 | 6A | Houston & County Center | Houston, West of Country Center | WB | | | | X |
| 6018 | 15B | Goshen & Plaza | Goshen, East of Plaza | EB | X | X | X | X |
| 6019 | 6A | Houston & Walmart | Houston, West of Wellsley | WB | X | X | X | X |
| 6021 | 6A | Goshen & Demaree | Goshen, West of Demaree | WB | X | X | X | X |
| 6023 | 6A | Goshen & Chinowth | Goshen @ Chinowth | WB | | | | |
| 6025 | 6A | Goshen @ Kent | Goshen @ Kent | WB | | | | |
| 6027 | 6A | Akers & Goshen | Akers, South of Goshen | SB | X | X | X | X |
| 6029 | 6A | Akers & Hurley (SB) | Akers, South of Hurley | SB | | | | X |
| 6031 | 6B | Akers & Hurley (NB) | Akers, North of Hurley | NB | | | | X |
| 6035 | 15A | Shirk north of Goshen | Shirk, North of Goshen | NB | | | | |
| 6036 | 6B | Akers & Hurley | Akers, North of Hurley | NB | | | | X |
| 6037 | 15A | Doe & Shirk | Doe, West of Shirk | WB | | | | X |
| 6038 | 6B | Akers & Goshen | Akers, South of Goshen | NB | | | | X |
| 6039 | 15A | Doe @ Kawneer | Doe @ Kawneer | WB | | | | X |
| 6040 | 6B | Goshen & Akers | Goshen, East of Akers | EB | X | X | X | X |
| 6041 | 15A | Doe & Clancy | Doe, East of Clancy | WB | | | | X |
| 6042 | 6B | Goshen & Atwood | Goshen, East of Atwood | EB | | X | | X |
| 6043 | 15A | Doe @ 8204 | Doe, East of Clancy | WB | | | | X |
| 6044 | 6B | Goshen & Kent | Goshen, East of Kent | EB | | X | | X |
| 6045 | 15A | Doe & Kelsey | Doe, East of Kelsey | WB | | | | X |
| 6046 | 6B | Goshen & Chinowth | Goshen, West of Chinowth | EB | | | | X |
| 6047 | 15A | Kelsey & Elowin | Kelsey, North of Goshen | SB | | | | |
| 6048 | 6B | Goshen & Tilden | Goshen, West of Tilden | EB | X | X | X | X |
| 6049 | 15A | Goshen & Plaza | Goshen, West of Plaza | WB | | | | |
| 6050 | 6B | Demaree & Houston | Demaree, North of Goshen | NB | | | | X |
| 6051 | 15A | Goshen & Road 76 | Goshen, West of American | WB | | | | |
| 6052 | 6B | Houston & Demaree | Houston, East of Demaree | EB | X | X | X | X |
| 6053 | 15A | Ave 305 @ Farr | Ave. 305, North of Farr | EB | | | | |
| 6054 | 6B | Houston & County Center | Houston, West of County Center | EB | | | | X |
| 6055 | 15A | Road 72 @ Harvest | Rd. 72, North of Ave. 306 | NB | | | | X |
| 6056 | 6B | Houston & Mooney | Houston, East of Mooney | EB | | | X | X |
| 6057 | 15A | Rd 72 @ Ave 310 | Rd. 72, Ave. 310 | NB | | | | X |
| 6061 | 15A | Ave 308 & Road 70 | Ave. 308, West of Rd. 70 | WB | | | | X |
| 6063 | 15A | Camp & Elder | Camp, North of Rd. 69 | NB | | | | X |
| 6065 | 15A | Ave 310 & Robinson | Ave. 310, West of Robinson | WB | | | | X |
| 6067 | 15A | Family Healthcare Network | Robinson, South of Betty | NB | | | | |
| 6068 | 6B | Murray & Locust | Murray, East of Locust | EB | | | | X |
| 6071 | 15B | Frontage & Ave 304 | Rd. 68, North of Ave. 304 | SB | | | | |
| 6073 | 15B | Ave 304 @ NAPA | Ave. 304, West of Rd. 68 | WB | | | | X |
| 6075 | 15A | Road 64 & Ave 308 | Rd. 64, South of Ave. 308 | NB | | | | |
| 6077 | 15A | Goshen Elementary | Ave. 308 @ Goshen Elementary | EB | | | | X |
| 7001 | 6A | Court & Murray | Court, South of Murray | NB | | | | X |
| 7002 | 6A | NE 3rd & Strawberry | NE 3rd, South of Strawberry | NB | X | X | X | X |
| 7003 | 6A | Court & Race | Court, South of Race | NB | | X | X | X |
| 7004 | 6A | Houston & Willis | Houston, West of Willis | NB | | | | X |
| 7005 | 6A | Court & NE 3rd | Court, South of NE 3rd | NB | X | X | X | X |
| 7006 | 6A | Houston & Conyer | Houston, West of Conyer | WB | | | | X |
| 7007 | 7A | Akers / Vine Ct | Akers, North of Vine | NB | | | | |
| 7008 | 6A | Houston & Oak Park | Houston, West of Oak Park | WB | | | X | X |
| 7009 | 7A | Dinuba / Vine Ave | Dinuba, North of Vine | NB | | | | X |
| 7010 | 6A | Houston & Rinaldi (W) | Houston, West of Rinaldi | WB | | | | X |
| 7014 | 7B | Court / Riggin | Court, North of Riggin | SB | | | | X |
| 7016 | 7B | Ferguson @ Sallee | Ferguson, West of Crowe | WB | | | | |
| 7018 | 7B | Ferguson & County Center (W) | Furguson, West of County Center | WB | | | | X |
| 7020 | 7B | Ferguson & Leila | Furguson, West of Leila | WB | | | | |
| 7021 | 7A | Dinuba & Riggin | Dinuba, North of Riggin | NB | X | X | X | X |
| 7022 | 7B | Demaree / Modoc | Demaree, North of Modoc | NB | | | | X |
| 7024 | 7A | Akers & Modoc | Aker, North of Modoc | NB | | | | |
| 7025 | 7B | Shannon Pkwy & Dinuba | Shannon Pkwy., West of Willis | EB | | X | | X |
| 7026 | 7A | Riggin / Linwood | Riggin, West of Linwood | EB | | | | |
| 7027 | 7B | Dinuba & Robin | Dinuba, South of Robin | SB | X | X | X | X |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 7029 | 7B | Dinuba & Ferguson | Dinuba, North of Ferguson | SB | | | X | X |
| 7030 | 16A | Riggin & Demaree (E) | Riggin, East of Demaree | EB | | | | |
| 7031 | 7B | Prospect & Dinuba | Prospect, West of Dinuba | WB | X | X | X | X |
| 7032 | 16A | Riggin & County Center (E) | Riggin, West of County Center | EB | | | | |
| 7033 | 7B | Prospect @ Stevenson | Prospect, West of Conyer | WB | | X | X | X |
| 7034 | 16A | Riggin & Mooney (E) | Riggin, East of Mooney | EB | | | | |
| 7035 | 7B | Prospect & Turner | Prospect, West of Turner | WB | | | | X |
| 7036 | 16A | Riggin & Giddings | Riggin, East of Giddings | EB | | | | |
| 7037 | 7B | Giddings & Prospect | Giddings, North of Prospect | NB | | X | X | X |
| 7039 | 7B | Giddings & Vine (N) | Giddings, north of Vine | NB | | | | X |
| 7040 | 7A | Giddings & Ferguson (S) | Giddings, South of Ferguson | SB | | | | |
| 7041 | 7B | Giddings & Ferguson (N) | Giddings, South of Ferguson | NB | | | | |
| 7042 | 7A | Giddings & Vine (S) | Giddings, North of Vine | SB | | | | |
| 7044 | 7A | Prospect & Giddings | Prospect, East of Oak Park | EB | | X | | X |
| 7045 | 16B | Riggin & Dayton | Riggin, East of Dayton | WB | | | | |
| 7046 | 7A | Prospect & Conyer | Prospect, West of Conyer | EB | | | | X |
| 7047 | 16B | Riggin & Mooney (W) | Riggin, West of Mooney | WB | | | | X |
| 7048 | 7A | Prospect & Willis | Prospect, West of Willis | EB | | | | X |
| 7049 | 16B | Riggin & County Center (W) | Riggin, West of County Center | WB | | | | X |
| 7050 | 7B | Akers / Buena Vista | Akers, South of Buena Vista | SB | | | | |
| 7051 | 16B | Riggin & Demaree (E) | Riggin, East of Demaree | WB | | | | X |
| 7053 | 7B | Riggin & Demaree (W) | Riggin, West of Demaree | WB | | | | |
| 7055 | 7B | Akers & Wren | Akers, South of Riggin | SB | | | | |
| 7057 | 7B | Akers & Rancho Santa Barbara | Akers, North of Ferguson | SB | | | | |
| 7065 | 7A | Ferguson & Demaree | Ferguson, East of Demaree | EB | | X | | X |
| 7067 | 7A | Ferguson & University | Ferguson, East of University | EB | | | | X |
| 7069 | 7A | Ferguson & County Center (E) | Ferguson, East of County Center | EB | | | | |
| 7071 | 7A | Ferguson & Sallee | Ferguson, East of Sallee | EB | | | | |
| 7079 | 6B | Houston & Divisadero (E) | Houston, East of Divisadero | EB | | | | X |
| 7081 | 6B | Houston & Rinaldi (E) | Houston, East of Rinaldi | EB | | | | X |
| 7083 | 6B | Houston & Giddings | Houston, East of Giddings | EB | | | | X |
| 7085 | 6B | Houston & Jacob | Houston, East of Jocob | EB | | | | X |
| 7087 | 6B | Houston & Stevenson | Houston, East of Stevenson | EB | | | | X |
| 7089 | 6B | NW 2nd & West | NW 2nd, East of West St. | EB | | X | X | X |
| 7091 | 6B | Locust & Pine | Locust, South of Pine | SB | X | X | X | X |
| 8001 | 8A | Pinkham / Westcott | Pinkham, North of Westcott | SB | | | | X |
| 8003 | 8A | Pinkham / Princeton | Pinkham, North of Princeton | SB | | | | X |
| 8004 | 8B | Houston / Lovers Lane | Houston, East of Lovers Ln. | EB | | | | X |
| 8005 | 8A | Lovers Lane & Mineral King | Lovers Ln., North of Duran | NB | | | | X |
| 8006 | 8B | McAuliff / Houston | McAuliff, South of Houston | SB | | | | |
| 8007 | 8A | Lovers Lane / Tulare | Lovers Ln., North of Tulare | NB | | | | X |
| 8008 | 8B | Millcreek / Manzanita | Mill Creek, West of McAuliff | WB | | | | |
| 8009 | 8A | Lovers Lane / Noble | Lovers Ln., South of Noble | NB | | | | X |
| 8010 | 8B | St. John's Pkwy & Gowdy (E) | St. John's Pkwy., East of Gowdy | EB | | | | |
| 8011 | 8A | Lovers Lane & Houston (N) | Lovers Lane, South of St. John's Parkway | NB | X | X | X | X |
| 8012 | 8B | St. John's Pkwy & Cain (E) | St. John's Pkwy., East of Cain | EB | | | | X |
| 8013 | 8A | St. John's Pkwy & Goddard (W) | St. John's Pkwy., West of Lovers Ln. | WB | | | | |
| 8014 | 8B | St. John's Pkwy & Buena Vista | St. John's Pkwy., East of Buena Vista | EB | | | | |
| 8015 | 8A | St. John's Pkwy & Park Turnout | St. John's Pkwy. @ St. John's River Park | WB | | | | X |
| 8016 | 8B | St. John's Pkwy & Goddard (E) | St. John's Pkwy., East of Goddard | EB | | | | |
| 8017 | 8A | St. John's Pkwy & Cain (W) | St. John's Pkwy., West of Cain | WB | | | | X |
| 8018 | 8B | Lovers Lane & Norman | Lovers Ln., North of Norman | SB | | | | X |
| 8019 | 8A | St. John's Pkwy & Gowdy (W) | St. John's Pkwy., West of Gowdy | WB | | | | |
| 8020 | 8B | Millcreek / Velie Dr | Mill Creek, East of Velie | WB | | | | |
| 8021 | 8A | St. John's Pkwy & Burke (W) | St. John's Pkwy., West of Burke | WB | | | | X |
| 8023 | 8A | Riggin & Dinuba (EB) | Riggin, East of Dinuba Blvd. | EB | X | X | X | X |
| 8025 | 8B | St. John's Pkwy & Lark | St. John's Pkwy., East of Lark | EB | | | | X |
| 8026 | 8B | Lovers Lane & Mill Creek (S) | Lovers Ln., South of Mill Creek | SB | | | | X |
| 8027 | 8B | St. John's Pkwy & Burke | St. John's Pkwy., East of Burke | EB | | | | X |
| 8029 | 8A | Millcreek / Velie Dr | Mill Creek, West of Lovers Ln. | EB | | | | X |
| 8031 | 8A | Millcreek / Manzanita | Mill Creek, West of Manzanita | EB | | | | X |
| 8033 | 8A | McAuliff / Houston | McAuliff, South of Houston | NB | | | | |
| 8035 | 8A | Visalia Adult School | Houston, West of McAuliff | WB | | | | X |
| 8037 | 8A | Court / Riggin | Court, North of St. John's Pkwy. | NB | | | | X |
| 8039 | 8A | Pinkham / Tulare | Pinkham, South of Tulare | SB | | | | |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 8045 | 6B | Santa Fe & Murray | Santa Fe, South of Murray | SB | | | | X |
| 9001 | 9A | Walnut & Ben Maddox | Walnut, East of Ben Maddox | EB | X | X | X | X |
| 9002 | 9A | Palm & B Street (E) | Palm, West of B St. (Exeter, CA) | EB | | | | X |
| 9003 | 9A | Walnut & Cedar | Walnut, East of Cedar | EB | | | | |
| 9004 | 9A | Palm & E Street (E) | Palm, West of E St. | EB | | | | X |
| 9005 | 9A | McAuliff & Hillcrest | McAuliff, North of Hillcrest | NB | | | | |
| 9006 | 9A | Exeter Public Golf Course | Visalia Rd., West of Orange (Exeter, CA) | EB | X | X | X | X |
| 9007 | 9A | McAuliff & Tulare | McAuliff, South of Tulare | NB | | | | |
| 9008 | 9B | Visalia Road & Belmont | Visalia Rd., West of Belmont (Exeter, CA) | WB | | | | X |
| 9009 | 9A | McAuliff & College | McAuliff, South of College | NB | | | | |
| 9010 | 9B | Visalia Road & Anderson | Visalia Rd., West of Anderson | WB | | | | |
| 9011 | 9A | Noble & Road 152 | Noble, East of Rd. 152 | EB | | | | |
| 9012 | 9B | Visalia Road & Hester | Visalia Rd., West of Hester | WB | | | | X |
| 9013 | 9A | Road 156 & Noble | Road 156, South of Noble | SB | X | X | X | X |
| 9014 | 9B | Visalia Road & Magnolia | Visalia Rd., East of Magnolia | WB | | | | X |
| 9015 | 9A | Linnell Camp | Ave. 288, East of Rd. 156 | EB | | | | |
| 9016 | 9B | Farmersville Boulevard & Visalia Road (N) | Farmersville Blvd., North of Visalia Rd. (Farmersville, CA) | NB | X | X | X | X |
| 9017 | 9A | Walnut & Hartley | Walnut, West of Hartley (Farmersville, CA) | EB | | X | X | X |
| 9018 | 9B | Farmersville Boulevard @ RR Crossing (N) | Farmersville Blvd., North of Front St. (Farmersville, CA) | NB | X | X | X | X |
| 9019 | 9A | Farmersville Boulevard & Shopping Center | Farmersville Blvd., South of Walnut (Farmersville, CA) | SB | X | X | X | X |
| 9020 | 9B | Farmersville Boulevard @ Citrus | Farmersville Blvd., South of Citrus | NB | | | | X |
| 9021 | 9A | Farmersville Boulevard & Citrus | Farmersville Blvd., South of Citrus | SB | | | | X |
| 9022 | 9B | Farmersville Boulevard & Ball Park | Farmersville Blvd., North of Citrus | NB | X | X | X | X |
| 9023 | 9A | Farmersville Boulevard & RR Crossing (S) | Farmersville Blvd., South of Petunia (Farmersville, CA) | SB | X | X | X | X |
| 9024 | 9B | Walnut & Franquette | Walnut, East of Franquette (Farmersville, CA) | WB | | X | X | X |
| 9025 | 9A | Farmersville Boulevard & Ash Street | Farmersville Blvd., South of Ash | SB | | | | X |
| 9026 | 9B | Walnut & Mathew | Walnut, East of June | WB | | | | X |
| 9027 | 9A | Farmersville Boulevard & Visalia Rd (S) | Farmersville Blvd., South of Birch (Farmersville, CA) | SB | X | X | X | X |
| 9028 | 9B | Road 156 & Walnut | Road 156, North of Walnut | NB | | X | X | X |
| 9029 | 9A | Visalia Road & Farmersville Boulevard | Visalia Rd., East of Farmersville Blvd. (Farmersville, CA) | SB | X | X | X | X |
| 9030 | 9B | Noble & Road 156 | Noble, West of Road 156 | WB | X | X | X | X |
| 9031 | 9A | Visalia Road & Oak View | Visalia Rd., East of Oakview | EB | | | | |
| 9032 | 9B | McAuliff & Noble | McAuliff, South of Noble | SB | | | | |
| 9033 | 9A | Visalia Road & Anderson | Visalia Rd., West of Anderson | EB | | | | |
| 9034 | 9B | McAuliff & Tulare | McAuliff, South of Tulare | SB | | | | |
| 9035 | 9A | Visalia Road & Belmont | Visalia Rd., west of Belmont | EB | | | | X |
| 9036 | 9B | McAuliff & Hillcrest | McAuliff, South of Hillcrest | SB | | | | |
| 9037 | 9B | Belmont & Maple | Belmont, North of Maple | NB | | | | X |
| 9038 | 9B | Visalia Road & Oakview (WB) | Visalia Rd., West of Oakview | WB | | | | X |
| 9039 | 9B | Firebaugh & Joyner | Firebaugh, West of Joyner | WB | | | | X |
| 9041 | 9B | Firebaugh & I Street | Firebaugh, West of I St. | WB | | | | X |
| 9045 | 9B | Kaweah & Clarence | Kaweah, South of Clarence | SB | | | | X |
| 11001 | 15A | Mineral King & Mooney | Mineral King, East of Mooney | WB | X | X | X | X |
| 11003 | 15B | Noble & Mooney | Noble, East of Mooney | EB | X | X | X | X |
| 12001 | 12A | Caldwell & Santa Fe (E) | Caldwell, West of Santa Fe | EB | | | | |
| 12002 | 12B | Roy's Park | Farmersville Blvd. @ Roy's Park | NB | | | | X |
| 12003 | 12A | Caldwell & Burke (E) | Caldwell, East of Buke | EB | X | X | X | X |
| 12004 | 12B | S Farmersville Blvd & Oakland St (NB) | Farmersville Blvd., South of Visalia Rd. | NB | | | | X |
| 12005 | 12A | Caldwell & Ben Maddox (E) | Caldwell, East of Ben Maddox | EB | | | | |
| 12007 | 12A | Caldwell & Virmargo (E) | Caldwell @ Virmargo | EB | | | | |
| 12009 | 12A | Visalia Road & Road 148 | Visalia Rd., East of Rd. 148 | EB | | | | |
| 12010 | 12B | Visalia Rd & Linnell | Visalia Rd., West of Farmersville Blvd. | WB | | | | X |
| 12011 | 12A | Visalia Road west of Road 156 | Visalia Rd., West of Rd. 156 | EB | | | | |
| 12012 | 12B | Visalia Rd & Shasta | Visalia Rd., West of Shasta | WB | | | | X |
| 12013 | 12A | Visalia Road east of Road 156 | Visali Rd., East of Rd. 156 | EB | | | | |
| 12014 | 12B | Farmersville City Hall (W) | Visalia Rd., West of Steven | WB | | | | X |
| 12015 | 12A | Farmersville City Hall (E) | Visali Rd., East of Virgina (Farmersville, CA) | EB | X | X | X | X |
| 12016 | 12B | Visalia Rd & Road 156 | Visalia Rd., West of Rd., 156 | WB | | | | |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 12017 | 12A | Visalia Road & Dode | Visalia Rd., East of Dode | EB | | | | |
| 12018 | 12B | Visalia Rd & Road 148 (W) | Visalia Rd., West of Rd. 148 | WB | | | | |
| 12019 | 12A | S Farmersville Blvd & Oakland St (SB) | Farmersville Blvd., South of Oakland | SB | | | | |
| 12020 | 12B | Caldwell & Lovers Lane (W) | Caldwell, West of Lovers Ln. | WB | | | | |
| 12021 | 12A | South Farmersville Blvd | Farmersville Blvd. @ Palomar Court Apt. (Farmersville, CA) | SB | X | X | X | X |
| 12022 | 12B | Caldwell & Villa | Caldwell, East of Villa | WB | | | | X |
| 12024 | 12B | Caldwell & Virmargo | Caldwell, West of Vermargo | WB | | | | X |
| 12026 | 12B | Caldwell & Ben Maddox (W) | Caldwell, West of Ben Maddox | WB | | | | X |
| 12028 | 12B | Caldwell & Burke (W) | Caldwell, East of Burke | WB | | | | X |
| 12030 | 12B | Caldwell & Santa Fe (W) | Caldwell, East of Santa Fe | WB | | | | |
| 12032 | 12B | Court & Kimball | Court, South of Kimball | SB | X | X | X | X |
| 12034 | 12B | Cameron & Encina | Cameron, West of Court | WB | | | | X |
| 12036 | 12B | Cameron & West | Cameron, West of West St. | WB | | | | X |
| 12038 | 12B | Cameron & Oak View | Cameron, West of Oak View | WB | | | | X |
| 12040 | 12B | Stonebrook & Visalia Parkway | Stonebrook, North of Visalia Pkwy. | SB | | | | |
| 15001 | 15A | Mineral King @ Convention Center | Mineral King, West of Bridge | WB | | | | X |
| 15003 | 15A | Mineral King @ Kaweah Delta Hospital | Mineral King, West of Locust | WB | | | | X |
| 15005 | 15A | Mineral King & Stevenson | Mineral King, East of Stevenson | WB | | | | X |
| 15007 | 15A | Mineral King & Giddings | Mineral King, West of Giddings | WB | | | | X |
| 15008 | 15B | Noble & Demaree | Noble, east of Demaree | EB | X | X | X | X |
| 15009 | 15A | Mineral King & Divisadero | Mineral King, West of Divisadaro | WB | | | | X |
| 15010 | 15B | Noble & County Center | Noble, West of County Center | EB | | | | X |
| 15011 | 15A | Mineral King & Main | Mineral King, West of W. Main | WB | | | | X |
| 15012 | 15B | Noble & Woodland | Noble, East of Woodland | EB | | | | X |
| 15013 | 15A | Mineral King & Demaree | Mineral King, East of Demaree | WB | | X | X | X |
| 15014 | 15B | Noble & Oak Park | Noble, East of Oak Park | EB | | | | |
| 15015 | 15A | Mineral King & Chinowth | Mineral King, West of Chinowth | WB | | X | X | X |
| 15016 | 15B | Noble & Watson | Noble, East of Watson | EB | | | | X |
| 15017 | 15A | Mineral King & Linwood | Mineral King, West of Linwood | WB | | | | X |
| 15019 | 15B | Fresno Pacific University | Plaza, South of Hurley | SB | X | X | X | X |
| 15021 | 15B | Kelsey & Hillsdale | Hillsdale, East of Kelsey | EB | X | X | X | X |
| 16001 | 16A | County Center & Mission | Couty Center, South of Mission | NB | | | | X |
| 16002 | 16A | Demaree / West Vine | Demaree, North of Vine | NB | | | | |
| 16003 | 16A | County Center & Sunnyside (N) | County Center, South of Sunnyside | NB | | | | X |
| 16004 | 16B | Demaree / Oriole | Demaree, south of Riggin | SB | | | | X |
| 16005 | 16A | Whitendale west of County Center | Whitendale, West of County Center | WB | | | | X |
| 16006 | 16B | Demaree / West Vine | Demaree, South of Buena Vista | SB | | | | |
| 16007 | 16A | Whitendale east of Silvervale | Whitendale, East of Silvervale | WB | | | | X |
| 16009 | 16A | Demaree &Evergreen | Demaree, North of County | NB | | | | X |
| 16010 | 16B | Demaree @ InShape | Demaree, South of Goshen | SB | | | | X |
| 16011 | 16A | Demaree & Coppola | Demaree, North of Coppola | NB | | | | X |
| 16012 | 16B | Demaree & Mill Creek Drive (S) | Demaree, South of Mill Creek | SB | | | | X |
| 16013 | 16A | Demaree & Colonial | Demaree, North of Colonial | NB | | | | X |
| 16014 | 16B | Demaree & Hillsdale | Demaree, South of Hillsdale | SB | | | | X |
| 16015 | 16A | Demaree @ Vassar | Demaree, North of Walnut | NB | | | | X |
| 16016 | 16B | Demaree & Campus Drive | Demaree, South of Campus | SB | | | | X |
| 16017 | 16A | Demaree & Iris | Demaree, South of Iris | NB | | | | X |
| 16018 | 16B | Demaree & Colonial | Demaree, North of Colonial | SB | | | | X |
| 16019 | 16A | Demaree south of Noble | Demaree, South of Noble | NB | | | | X |
| 16020 | 16B | Demaree & Cherry | Demaree, South of Cherry | SB | | | | X |
| 16021 | 16A | Demaree & Mill Creek Trail | Demaree, South of Hillsdale | NB | | | | X |
| 16022 | 16B | Whitendale & Silvervale | Whitendale, East of Demaree | EB | | | | X |
| 16023 | 16A | Demaree & Mill Creek Drive (N) | Demaree, South of Mill Creek | NB | | | | X |
| 16024 | 16B | Whitendale @ Crestwood School | Whitendale, West of County Center | EB | | | | X |
| 16025 | 16A | Demaree @ Palmer | Demaree, South of Silvervale | NB | | | | X |
| 16026 | 16B | County Center / Sunnyside | County Center, South of Whitendale | SB | | | | X |
| 16028 | 16B | County Center & Hemlock (S) | County Center, South of Orchard | SB | | | | X |
| 17010 | 17B | Jo-Ann | Plaza, North of Ferguson | NB | | | | |
| 17011 | 17A | Cal Bennett's | Plaza, South of Damses | SB | | | | X |
| 17012 | 17B | EB Riggin/Plaza | Riggin, East of Plaza | EB | | | | |
| 17013 | 17A | Crowley @ Jack in the Box | Crowley, East of Plaza | SB | | | | |
| 17014 | 17B | EB Riggin/Kelsey | Riggin, East of Kelsey | EB | | | | |
| 17016 | 17B | SB Shirk/Doe | Shirk, South of Doe | SB | | | | |
| 17018 | 17B | SB Shirk/Pershing | Shirk, South of Pershing | SB | | | | |

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| Hail Stop | 15B | FedEx | Airport Dr. @ FedEx | EB | | | | X |
| Hail Stop | 15B | Wyndom | Airport Dr. @ Wyndom Hotel | WB | X | X | X | X |

# Weekly Shelter/Stops

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 1001 | 1A | Center & Court | Center, East of Court | WB | X | X | X | X |
| 1004 | 1B | Mooney & Visalia Parkway | Mooney, North of Visalia Parkway | NB | X | X | X | X |
| 1005 | 1A | Center & Willis | Center, West of Willis | WB | X | X | X | X |
| 1006 | 1B | Mooney & Cameron | Mooney South of Cameron | NB | X | X | X | X |
| 1008 | 1B | Mooney & Caldwell | Mooney, South of Caldwell | NB | X | X | X | X |
| 1010 | 1B | Mooney & Orchard | Mooney, North of Orchard | NB | X | X | X | X |
| 1012 | 1B | Mooney & Sunnyside | Mooney, North of Sunnyside | NB | X | X | X | X |
| 1014 | 1B | Mooney & Whitendale | Mooney, North of Whitendale | NB | X | X | X | X |
| 1015 | 1A | Tulare County Courthouse | Mooney @ Tulare County Courthouse | SB | X | X | X | X |
| 1016 | 1B | Mooney @ Beech | Mooney, North of Ashland | NB | X | X | X | X |
| 1017 | 1A | Mooney & COS | Mooney @ COS | SB | X | X | X | X |
| 1018 | 1B | Mooney south of Walnut | Mooney, South of Walnut | NB | X | X | X | X |
| 1019 | 1A | Mooney & Meadow | Mooney, South of Meadow | SB | X | X | X | X |
| 1020 | 1B | Mooney north of Walnut | Mooney, North of Walnut | NB | X | X | X | X |
| 1021 | 1A | Mooney & Tulare | Mooney, South of Tulare | SB | X | X | X | X |
| 1023 | 1A | Mooney & Feemster | Mooney, South of Feemster | SB | X | X | X | X |
| 1024 | 1B | Mooney @ Feemster | Mooney, North of Feemster | NB | X | X | X | X |
| 1025 | 1A | Mooney @ Princeton | Mooney, South of Princeton | SB | X | X | X | X |
| 1026 | 1B | Mooney & Meadow | Mooney North of Tulare | NB | X | X | X | X |
| 1027 | 1A | Mooney & Walnut | Mooney, North of Walnut | SB | X | X | X | X |
| 1028 | 1B | Mooney @ Kaweah | Mooney, North of Kaweah | NB | X | X | X | X |
| 1029 | 1A | Mooney & Visalia Mall | Mooney @ Visalia Mall | SB | X | X | X | X |
| 1030 | 1B | Tulare County Courthouse | Mooney @ Tulare County Courthouse | NB | X | X | X | X |
| 1031 | 1A | Mooney & Beech | Mooney, South of Beech | SB | X | X | X | X |
| 1032 | 1B | Main & Central | Main, East of Central | EB | X | X | X | X |
| 1033 | 1A | Mooney & Whitendale | Mooney, North of Whitendale | SB | X | X | X | X |
| 1035 | 1A | Mooney & Monte Vista | Mooney, South of Monte Vista | SB | X | X | X | X |
| 1036 | 1B | Main @ Redwood High School | Main @ Redwood High School | EB | X | X | X | X |
| 1037 | 1A | Mooney & Sequoia Mall | Mooney, North of Orchard | SB | X | X | X | X |
| 1038 | 1B | Visalia City Hall | Acequia @ Visalia City Hall | EB | X | X | X | X |
| 1039 | 1A | Mooney & Orchard | Mooney, South of Orchard | SB | X | X | X | X |
| 1041 | 1A | Mooney & Caldwell | Mooney, South of Caldwell | SB | X | X | X | X |
| 1043 | 1A | Mooney & Cameron | Mooney, South of Cameron | SB | X | X | X | X |
| 1044 | 1B | Visalia Convention Center | Acequia @ Visalia Convention Center | EB | X | X | X | X |
| 1045 | 1A | Mooney & Visalia Parkway | Mooney, North of Visalia Parkway | SB | X | X | X | X |
| 1049 | 1A | Tulare County Government Plaza | Tulare County Government Plaza | WB | X | X | X | X |
| 1701 | 17A | Amazon | Riggin, West of Kelsey | WB | X | X | X | X |
| 1704 | 17B | NB Plaza/Nicholas | Plaza, North of Hurley | NB | X | X | X | X |
| 2001 | 2A | Locust & Main | Locust, South of Main | SB | X | X | X | X |
| 2002 | 2B | Akers & Cypress (S) | Akers, North of Cypress | SB | X | X | X | X |
| 2004 | 2B | Akers & Tulare (S) | Akers, North of Tulare | SB | X | X | X | X |
| 2008 | 2B | Akers & Cherry (S) | Akers, South of Cherry | SB | X | X | X | X |
| 2010 | 2B | Caldwell & Akers | Caldwell, East of Akers | EB | X | X | X | X |
| 2013 | 2A | Kaweah Delta Urgent Care | Court @ Kaweah Delta Urgent Care | SB | X | X | X | X |
| 2018 | 2B | Caldwell & Linwood (E) | Caldwell, East of Linwood | EB | X | X | X | X |
| 2020 | 2B | Caldwell & Chinowth (E) | Caldwell, East of Chinowth | EB | X | X | X | X |
| 2022 | 2B | Caldwell & Demaree (E) | Caldwell, East of Demaree | EB | X | X | X | X |
| 2023 | 2A | Court & Caldwell (S) | Court, North of Caldwell | SB | X | X | X | X |
| 2024 | 2B | Caldwell & Nazarene Church | Caldwell @ Nazarene Church | EB | X | X | X | X |
| 2026 | 2B | Caldwell & County Center (E) | Caldwell, East of County Center | EB | X | X | X | X |
| 2029 | 2A | Caldwell & Oak View (W) | Caldwell West of Oak View | WB | X | X | X | X |
| 2030 | 2B | Orchard & Mooney (E) | Orchard, East of Mooney | WB | X | X | X | X |
| 2036 | 2B | Caldwell & Oak View (E) | Caldwell, East of Oak View | EB | X | X | X | X |
| 2037 | 2A | Orchard & Mooney (W) | Orchard East of Mooney | WB | X | X | X | X |
| 2038 | 2B | Kimball & Court | Kimball, West of Court | EB | X | X | X | X |
| 2039 | 2A | Caldwell & Shady | Caldwell, West of Shady | WB | X | X | X | X |
| 2040 | 2B | Court & Caldwell (N) | Court, North of Caldwell | NB | X | X | X | X |
| 2041 | 2A | Caldwell & County Center (W) | Caldwell, West of County Center | WB | X | X | X | X |
| 2045 | 2A | Caldwell & Demaree (W) | Caldwell, West of Demaree | WB | X | X | X | X |

# Weekly Shelter/Stops

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 2047 | 2A | Caldwell & Chinowth (W) | Caldwell, West of Chinowth | WB | X | X | X | X |
| 2053 | 2A | Akers & Caldwell | Akers, North of Caldwell | NB | X | X | X | X |
| 2054 | 2B | Court & Laurel | Court, North of Laurel | NB | X | X | X | X |
| 2056 | 2B | Court & Mrytle | Court, North of Myrtle | NB | X | X | X | X |
| 2058 | 2B | Court & Acequia | Court, South of Acequia | NB | X | X | X | X |
| 2065 | 2A | Akers & Wagner | Akers, North of Wagner | NB | X | X | X | X |
| 2067 | 2A | Akers & Walnut (N) | Akers, North of Walnut | NB | X | X | X | X |
| 2069 | 2A | Akers @ Judy | Akers, South of Dartmouth | NB | X | X | X | X |
| 2073 | 2A | Akers & Tulare (N) | Akers, North of Tulare | NB | X | X | X | X |
| 2075 | 2A | Akers & Cypress Health Center | Akers, South of Cypress | NB | X | X | X | X |
| 3011 | 8A | Noble & Ben Maddox | Noble, East of Ben Maddox | EB | X | X | X | X |
| 3012 | 8A | Noble & Walmart | Noble @ Wal-Mart | EB | X | X | X | X |
| 3021 | 8B | Tulare & Pinkham | Tulare, West of Pinkham | WB | X | X | X | X |
| 3022 | 8B | Tulare & Edison | Tulare, East of Edison | WB | X | X | X | X |
| 4001 | 4A | Tulare & Locust | Tulare, West of Locust | WB | X | X | X | X |
| 4014 | 4B | Tulare & Chinowth (E) | Tulare, East of Chinowth | EB | X | X | X | X |
| 4015 | 4A | Tulare & COS | Tulare, West of Shady | WB | X | X | X | X |
| 4027 | 4A | Campus & Petticoat Lane (W) | Campus, East of Demaree | WB | X | X | X | X |
| 4033 | 4A | Tulare & Chinowth (W) | Tulare, East of Chinowth | WB | X | X | X | X |
| 4035 | 4A | Linwood & Tulare | Linwood, North of Tulare | NB | X | X | X | X |
| 4037 | 4A | Linwood & Meadow | Linwood, North of Meadow | NB | X | X | X | X |
| 4040 | 4B | Tulare & Mooney (E) | Tulare, East of Mooney | EB | X | X | X | X |
| 4041 | 4A | Cypress & Visalia Unified | Cypress @ Visalia Unified | WB | X | X | X | X |
| 4043 | 4A | Cypress & Akers | Cypress, East of Akers | WB | X | X | X | X |
| 4050 | 4B | Tulare & Conyer (E) | Tulare, East of Conyer | EB | X | X | X | X |
| 5004 | 5B | Tulare & Crenshaw | Tulare, East of Crenshaw | EB | X | X | X | X |
| 5012 | 5B | Walnut & Linwood (E) | Walnut, East of Linwood | EB | X | X | X | X |
| 5018 | 5B | Walnut & Colonial | Walnut, West of Colonial | EB | X | X | X | X |
| 5026 | 5B | Walnut & Mooney (E) | Walnut, West of Mooney | EB | X | X | X | X |
| 5028 | 5B | Walnut & Central (E) | Walnut, East of Central | EB | X | X | X | X |
| 5032 | 5B | Walnut & Walnut Ct. | Walnut, East of Walnut Ct. | EB | X | X | X | X |
| 5033 | 5A | Walnut & County Center (W) | Walnut, West of County Center | WB | X | X | X | X |
| 5046 | 5B | Walnut & Santa Fe | Walnut, West of Santa Fe | EB | X | X | X | X |
| 5052 | 5B | Walnut & Ben Maddox (E) | Walnut, West of Ben Maddox | EB | X | X | X | X |
| 5054 | 5B | Ben Maddox @ Cambridge | Ben Maddox, North of Vassar | NB | X | X | X | X |
| 5058 | 5B | Ben Maddox & Tulare (N) | Ben Maddox & Tulare (N) | NB | X | X | X | X |
| 5060 | 5B | Ben Maddox & Noble (N) | Ben Maddox & Noble (N) | NB | X | X | X | X |
| 6018 | 15B | Goshen & Plaza | Goshen, East of Plaza | EB | X | X | X | X |
| 6019 | 6A | Houston & Walmart | Houston, West of Wellsley | WB | X | X | X | X |
| 6021 | 6A | Goshen & Demaree | Goshen, West of Demaree | WB | X | X | X | X |
| 6027 | 6A | Akers & Goshen | Akers, South of Goshen | SB | X | X | X | X |
| 6040 | 6B | Goshen & Akers | Goshen, East of Akers | EB | X | X | X | X |
| 6048 | 6B | Goshen & Tilden | Goshen, West of Tilden | EB | X | X | X | X |
| 6052 | 6B | Houston & Demaree | Houston, East of Demaree | EB | X | X | X | X |
| 7002 | 6A | NE 3rd & Strawberry | NE 3rd, South of Strawberry | NB | X | X | X | X |
| 7005 | 6A | Court & NE 3rd | Court, South of NE 3rd | NB | X | X | X | X |
| 7021 | 7A | Dinuba & Riggin | Dinuba, North of Riggin | NB | X | X | X | X |
| 7027 | 7B | Dinuba & Robin | Dinuba, South of Robin | SB | X | X | X | X |
| 7031 | 7B | Prospect & Dinuba | Prospect, West of Dinuba | WB | X | X | X | X |
| 7091 | 6B | Locust & Pine | Locust, South of Pine | SB | X | X | X | X |
| 8011 | 8A | Lovers Lane & Houston (N) | Lovers Lane, South of St. John's Parkway | NB | X | X | X | X |
| 8023 | 8A | Riggin & Dinuba (EB) | Riggin, East of Dinuba Blvd. | EB | X | X | X | X |
| 9001 | 9A | Walnut & Ben Maddox | Walnut, East of Ben Maddox | EB | X | X | X | X |
| 9013 | 9A | Road 156 & Noble | Road 156, South of Noble | SB | X | X | X | X |
| 9030 | 9B | Noble & Road 156 | Noble, West of Road 156 | WB | X | X | X | X |
| 11001 | 15A | Mineral King & Mooney | Mineral King, East of Mooney | WB | X | X | X | X |
| 11003 | 15B | Noble & Mooney | Noble, East of Mooney | EB | X | X | X | X |
| 12003 | 12A | Caldwell & Burke (E) | Caldwell, East of Buke | EB | X | X | X | X |
| 12032 | 12B | Court & Kimball | Court, South of Kimball | SB | X | X | X | X |
| 15008 | 15B | Noble & Demaree | Noble, east of Demaree | EB | X | X | X | X |
| 15019 | 15B | Fresno Pacific University | Plaza, South of Hurley | SB | X | X | X | X |
| 15021 | 15B | Kelsey & Hillsdale | Hillsdale, East of Kelsey | EB | X | X | X | X |

# Weekly Shelter/Stops

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| Hail Stop | 15B | Wyndom | Airport Dr. @ Wyndom Hotel | WB | X | X | X | X |
| 1002 | 1B | Mooney & Avenue 274 | Mooney, North of Midvalley (Ave. 274) | NB | | | X | X |
| 1003 | 1A | Center & Encina | Center, West of Encina | WB | | X | X | X |
| 1040 | 1B | Acequia & West | Acequia, East of West | EB | | | X | X |
| 1042 | 1B | Acequia & Locust | Acequia, West of Locust | EB | | | X | X |
| 1047 | 1A | Mooney & Avenue 274 | Mooney, South of Avenue 274 | SB | | X | X | X |
| 2003 | 2A | Kaweah Delta Health Care District | Locus @ Kaweah Delta Health Care District | SB | | | X | X |
| 2006 | 2B | Akers & Walnut (S) | Akers, South of Walnut | SB | | | X | X |
| 2007 | 2A | Locust & Cypress | Locust, South of Cypress | SB | | X | X | X |
| 2027 | 2A | Caldwell west of West Street | Caldwell, West of West Street | WB | | X | X | X |
| 2046 | 2B | Court & Beech (N) | Court, South of Beech | NB | | X | X | X |
| 2079 | 2A | Visalia Medical Clinic | Visalia Medical Clinic | WB | | X | X | X |
| 3016 | 8B | Lovers Lane & Noble | Lovers Lane, North of College | SB | | | X | X |
| 3020 | 8B | Pinkham & Hillcrest | Pinkham, North of Hillcrest | NB | | | X | X |
| 3023 | 8B | Tulare & Burke | Tulare, West of Burke | WB | | X | X | X |
| 3024 | 8B | Santa Fe & Tulare | Santa Fe, North of Tulare | NB | | | X | X |
| 3025 | 8B | Santa Fe & Myrtle | Santa Fe, South of Myrtle | NB | | X | X | X |
| 4008 | 4B | Chinowth & Mineral King | Chinowth, South of Noble | SB | | X | X | |
| 4011 | 4A | Tulare & Divisadero (W) | Tulare, West of Divisadero | WB | | | X | X |
| 4020 | 4B | Campus & Demaree (E) | Campus, East of Demaree | EB | | X | X | X |
| 4024 | 4B | Campus & County Center (E) | Campus, West of County Center | EB | | | X | X |
| 4029 | 4A | Campus & Demaree (W) | Campus, East of Demaree | WB | | X | X | X |
| 4030 | 4B | Tulare & County Center | Tulare, East of County Center | EB | | X | X | X |
| 5003 | 5A | Ben Maddox & Noble (S) | Ben Maddox, South of Noble | SB | | X | X | |
| 5005 | 5A | Ben Maddox & Tulare (S) | Ben Maddox, North of Tulare | SB | | | X | X |
| 5011 | 5A | Walnut & Cotta | Walnut, West of Cotta | WB | | X | X | X |
| 5013 | 5A | Walnut & Thomas | Walnut, West of Thomas | WB | | X | X | X |
| 5021 | 5A | Walnut & Johnson (W) | Walnut, West of Johnson | WB | | X | X | X |
| 5027 | 5A | Walnut & Central (W) | Walnut, East of Central | WB | | X | X | X |
| 5029 | 5A | Walnut & Mooney (W) | Walnut, West of Mooney | WB | | X | X | X |
| 5038 | 5B | Walnut & Conyer | Walnut, East of Conyer | EB | | | X | X |
| 5041 | 5A | Walnut & Chinowth (W) | Walnut, West of Chinowth | WB | | X | X | X |
| 5042 | 5B | Walnut & Encina (E) | Walnut, West of Encina | EB | | | X | X |
| 5047 | 5A | Walnut & Crenshaw | Walnut, West of Crenshaw | WB | | | X | X |
| 5049 | 5A | Walnut & Heritage | Walnut, West of Heritage | WB | | | X | X |
| 6016 | 15B | Goshen & Century Plaza | Goshen, West of Century | EB | | X | X | X |
| 6056 | 6B | Houston & Mooney | Houston, East of Mooney | EB | | | X | X |
| 7003 | 6A | Court & Race | Court, South of Race | NB | | X | X | X |
| 7008 | 6A | Houston & Oak Park | Houston, West of Oak Park | WB | | | X | X |
| 7029 | 7B | Dinuba & Ferguson | Dinuba, North of Ferguson | SB | | | X | X |
| 7033 | 7B | Prospect @ Stevenson | Prospect, West of Conyer | WB | | X | X | X |
| 7037 | 7B | Giddings & Prospect | Giddings, North of Prospect | NB | | X | X | X |
| 7089 | 6B | NW 2nd & West | NW 2nd, East of West St. | EB | | X | X | X |
| 9028 | 9B | Road 156 & Walnut | Road 156, North of Walnut | NB | | X | X | X |
| 15013 | 15A | Mineral King & Demaree | Mineral King, East of Demaree | WB | | X | X | X |
| 15015 | 15A | Mineral King & Chinowth | Mineral King, West of Chinowth | WB | | X | X | X |

# Bi-Weekly Shelter/Stops

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 6002 | 15B | Betty & Road 67 | Betty, West of Rd. 67 (Goshen, CA) | EB | X | X | X | X |
| 9006 | 9A | Exeter Public Golf Course | Visalia Rd., West of Orange (Exeter, CA) | EB | X | X | X | X |
| 9016 | 9B | Farmersville Boulevard & Visalia Road (N) | Farmersville Blvd., North of Visalia Rd. (Farmersville, CA) | NB | X | X | X | X |
| 9018 | 9B | Farmersville Boulevard @ RR Crossing (N) | Farmersville Blvd., North of Front St. (Farmersville, CA) | NB | X | X | X | X |
| 9019 | 9A | Farmersville Boulevard & Shopping Center | Farmersville Blvd., South of Walnut (Farmersville, CA) | SB | X | X | X | X |
| 9022 | 9B | Farmersville Boulevard & Ball Park | Farmersville Blvd., North of Citrus (Farmersville, CA) | NB | X | X | X | X |

# Bi-Weekly Shelter/Stops

| Stop ID Number | Route | Stop Name | Location | Direction | Shelter | Bench | Trashcan | ADA/Non-ADA |
|---|---|---|---|---|---|---|---|---|
| 9023 | 9A | Farmersville Boulevard & RR Crossing (S) | Farmersville Blvd., South of Petunia (Farmersville, CA) | SB | X | X | X | X |
| 9027 | 9A | Farmersville Boulevard & Visalia Rd (S) | Farmersville Blvd., South of Birch (Farmersville, CA) | SB | X | X | X | X |
| 9029 | 9A | Visalia Road & Farmersville Boulevard | Visalia Rd., East of Farmersville Blvd. (Farmersville, CA) | SB | X | X | X | X |
| 12015 | 12A | Farmersville City Hall (E) | Visali Rd., East of Virgina (Farmersville, CA) | EB | X | X | X | X |
| 12021 | 12A | South Farmersville Blvd | Farmersville Blvd. @ Palomar Court Apt. (Farmersville, CA) | SB | X | X | X | X |
| 9017 | 9A | Walnut & Hartley | Walnut, West of Hartley (Farmersville, CA) | EB | | X | X | X |
| 9024 | 9B | Walnut & Franquette | Walnut, East of Franquette (Farmersville, CA) | WB | | X | X | X |

# Bus Stop Quality Check Form

Must be Completed Once Every Week and Attached to the Invoice

Report Repairs as Needed. Use comments to describe specifics of damage or repairs needed.

| Date | Stop # | Person Checking | Structure Damage | Bench Damage | Trashcan Repair | Stop is OK | Comments |
|---|---|---|---|---|---|---|---|
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Bidding Agency: WILLIAM OLIVER d.b.a. KAWEAH MAINTENANCE

**EXHIBIT "A"**
**BID FORM**
**RFB NO. 22-23-23**
**Project: ANNUAL CONTRACT FOR CLEANING OF BUS SHELTERS/STOPS (TRANSIT DIVISION)**

TO: THE CITY OF VISALIA PURCHASING DIVISION:

In compliance with the City's Notice Inviting Sealed Bids No. 22-23-23 dated: 12-12-22, the undersigned BIDDER hereby proposes to furnish all materials, equipment, tools, labor appurtenances and incidentals required for the above stated project as set forth in the RFB, including all Exhibits and related contract documents therefore, and to perform all work in the manner and time prescribed therein.

BIDDER declares that this proposal is based upon careful examination of the work site, Instructions to BIDDERs, and the contract requirements. If this proposal is accepted for award, BIDDER agrees to enter into a contract with CITY at the unit and/or lump sum prices set forth in the following Bid Schedule.

BIDDER understands that a bid is required for the entire work and that final compensation under the contract will be based upon the actual quantities of work satisfactorily completed. It is agreed that all prices bid include all appurtenant expenses, taxes, royalties and fees. All bids will be checked for accuracy. In the case of discrepancies in amounts bid, unit prices shall govern over extended amounts.

BIDDER hereby agrees to execute a contract within ten (10) working days, or such further time as may be allowed in writing by the Purchasing Division, after receiving notification of the acceptance of this Bid, and it is hereby mutually understood and agreed that in case the BIDDER does not, said Purchasing Division may proceed to award the contract to others.

BIDDER agrees to commence the work on the start date agreed between BIDDER and Project Manager, only after the contract is fully executed and Notice to Proceed has been issued.

BIDDER further declares that he/she has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with said bid.

The quantities given on the Bid Proposal form and any related contract documents are estimates only. They are given as a basis for comparison of Bids. The City of Visalia does not, expressly or impliedly agree that the actual amount of work will correspond therewith and reserves the right to increase or decrease the amount of any class or portion of work, or to omit portion of the work, as the City deems necessary or advisable, at the prices Bid.

Low Bidder shall be determined by the lowest Total Annual Cost. Contract, if awarded, will be to the lowest bidder whose bid is deemed both responsive and responsible and whose bid meets all requirements as described in RFB 22-23-23.

BIDDER has read and hereby agrees to the conditions stated in this proposal by affixing his/her signature on the Bid Form.

*In the case of discrepancy in amounts bid, unit pricing shall prevail over extended amounts.*

William Oliver

| **Description:** Annual Contract for Steam Cleaning of Bus Shelters/ Stops per Scope of Work in RFB 22-23-23 | **Unit Price** (cost per stop) **(A)** | **Shelters /Stops** **(B)** | **Annual Services** **(C)** | **Total Annual Cost (AxBxC)** |
|---|---|---|---|---|
| **Visalia Area Bus Shelters** (Serviced Weekly) | $ 9 | 122 | 52 | $ 57,096 |
| **Visalia Area Bus Stops** (Serviced Weekly) | $ 5 | 45 | 52 | $ 11,700 |
| **Farmersville Area Bus Shelters** (Serviced Every Other Week) | $ 9 | 9 | 26 | $ 2,106 |
| **Farmersville Area Bus Stops** (Serviced Every Other Week) | $ 5 | 2 | 26 | $ 260 |
| **Exeter Area Bus Shelters** (Serviced Every Other Week) | $ 9 | 1 | 26 | $ 234 |
| **Goshen Area Bus Shelters** (Serviced Every Other Week) | $ 9 | 1 | 26 | $ 234 |
| **Emergency Service Bus Shelter/Stop** (As requested by Project Manager) | $ 9 | 2 | 52 | $ 936 |
| | **Total Annual Cost** | | | $ 72,566 |

As new bus shelters/stops are completed, they will be added to the contract at the unit prices listed. For example, an added bus shelter/stop in Goshen would be added to the contract at Contractor's unit price bid for the Goshen Area. These new bus stop/shelters will be built to the same design standards as the original bid area. Unit prices may be adjusted annually as described in Section XI, General Conditions #29 of 22-23-23. Please provide unit pricing for the locations listed below:

**BIDDER'S UNIT PRICING:**

| **Location** | **Unit Price** |
|---|---|
| **Exeter Area Bus Stops** (Serviced Every Other Week) | $ 5 |
| **Goshen Area Bus Stops** (Serviced Every Other Week) | $ 5 |

(1) WILLIAM B. OLIVER
Bidding Firm

(2) AN INDIVIDUAL d.b.a. KAWEAH MAINTENANCE
Corporation, Partner, Joint Venture

(3) PO Box 44293 LEMON COVE CA 93244
Business Address City State Zip Code

(559) 452-9324
Telephone Number Fax Number

Kaweahmaintenance@gmail.com
E-mail Address

(4) William B. Oliver 12-12-22
Signature of Authorized Person (Date)

WILLIAM B. OLIVER
Type or Print Authorized Person's Name

*PLEASE SEE THE FOLLOWING INSTRUCTIONS REGARDING SIGNATURE*

(1) If the BIDDER is an individual, enter name here in style used in business; if a joint venture, exact name of entities joining in the venture; if a partnership, the correct trade style of the partnership; if a corporation, the exact name of the corporation.

(2) If BIDDER is other than an individual, identify here its character, i.e., joint venture, partnership, corporation, including the state of incorporation. If BIDDER is an individual operating under a trade name, state "an individual dba (trade name in full)".

(3) State on this line, the address to which all communications and notices regarding the Bid Proposal, and any contract awarded thereunder, are to be addressed.

(4) If BIDDER is a joint venture, signature must be by one of the joint venturers, and if one or both of the joint venturers is a partnership or a corporation, each participating partnership must sign by a general partner, and each corporation by an authorized officer or employee; if a partnership, by a general partner; if a corporation, by an authorized officer or employee. The title of the person signing must appear after his/her signature. Where BIDDER is a partnership or corporation, the names of all other general partners, or the president or secretary of the corporation and their business addresses must be shown below.

_____

_____

_____

_____

*Note: All names must be typewritten under written signature. All Addresses must be complete with street number, city, state and zip code.*

**CONTRACTOR'S PERMIT INFORMATION**

Contractor License #: N/A

License Classification: _____

Expiration Date: _____

**CITY OF VISALIA BUSINESS TAX CERTIFICATE NO.:** BL0545 18

A City Business Tax Certificate (License) is not required to submit a bid; however, vendor is required to obtain a certificate prior to commencement of work. Please contact the Business Tax Division for clarification of questions at (559) 713- 4326.

Federal Tax I.D. No.: EIN 85-4167681

**REFERENCES**

The following are the names, addresses, and telephone numbers for at least three (3) public agencies for which BIDDER has performed work similar in size and scope within the past two years.

| Company Name | Address | Tel. No. | Contact |
|---|---|---|---|
| 1. USACE, LAKE KAWEAH | PO BOX 44270 THREE RIVERS, CA 93271 | (559) 597-2301 | RYAN WATSON |
| 2. USACE, SUCCESS LAKE | PO BOX 1072 PORTERVILLE, CA 93258 | (559) 784-0215 | CHARLES MAULDIN |
| 3. CITY of VISALIA | 425 E. OAK VISALIA, CA 93291 | (559) 713-4591 | ANGELINA DeROSSETT |

* ADDITIONAL REFERENCES PROVIDED ON ATTACHED PAPERWORK

**DESIGNATION OF SURETIES**

The following are the names, addresses, and telephone numbers for all brokers and sureties from whom BIDDER intends to procure insurance.

| Company Name | Address | Tel. No. | Type |
|---|---|---|---|
| STATE FARM, MIKE HARRELL | 5139 W GOSHEN AVE VISALIA, CA 93291 | (559) 733-8000 | COMMERCIAL GENERAL LIABILITY |
| " | " | " | AUTOMOBILE LIABILITY |
| STATE FUND, JASON MURPHREE (TRITON INSURANCE AGENT) | 2332 AUBURN BLVD SACRAMENTO, CA 95821 | (916) 485-0198 | WORKERS COMPENSATION |

* CERTIFICATES OF INSURANCE ATTACHED

**EXHIBIT "B-1"**

**EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE CERTIFICATE (EXECUTIVE ORDER 11246)**

To Accompany Bid Form

*Equal Opportunity Clause*

Unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Executive Orders 10925, 11114 or Section 204 of Executive Order 11246 of September 24, 1965, during the performance of each contract with the City of Visalia, the BIDDER agrees as follows:

1. The BIDDER will not discriminate against any employee or applicant for employment because of race, color, religion, gender, national origin or political affiliation. The BIDDER will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, gender, national origin or political affiliation. Such action shall include, but not be limited to, the following: employment upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The BIDDER agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause. WO

2. The BIDDER will, in all solicitations or advertisements for employees, placed by or on behalf of the BIDDER, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin or political affiliation. WO

3. The BIDDER will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or the workers' representative of the BIDDER's commitments under Section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice on conspicuous places available to employees and applicants for employment. WO

4. The BIDDER will comply with all provisions of Executive Order 11246 of September 24, 1965, and the rules, regulations and relevancy orders of the Secretary of Labor. WO

5. The BIDDER will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations and relevant orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations and orders. WO

6. In the event of the BIDDER's non-compliance with the non-discrimination clauses of this subcontract or with any of such rules, regulations or orders, this subcontract may be canceled, terminated or suspended, in whole, or in part and the BIDDER may be declared ineligible for further government contracts in accordance with the procedures authorized in accordance with Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation or order of the Secretary of Labor, or otherwise provided by law. WO

7. The BIDDER will include the provisions of Paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each SUBBIDDER or vendor. The BIDDER will take such action with respect to any subcontract or purchase order as the contracting agency may WO

direct as a means of enforcing such provisions including sanctions for non-compliance. Provided, however, that in the event the BIDDER becomes involved in, or is threatened with litigation with a SUBBIDDER or vendor as a result of such direction by the contracting agency, the BIDDER may request the United States to enter into such litigation to protect the interest of the United States.

WO

Company: WILLIAM B. OLIVER dba KAWEAH MAINTENANCE

Business Address: PO Box 44293 LEMON COVE, CA 93244

Signature: William B. Oliver

Name of Signing Official: WILLIAM B. OLIVER

Title of Signing Official: OWNER

Date: 12-12-22

Company Seal:

**EXHIBIT "B-2"**

**BIDDER'S STATEMENT ON PREVIOUS CONTRACTS SUBJECT TO EQUAL EMPLOYMENT OPPORTUNITY CLAUSE (EXECUTIVE ORDER 11426)**

**To Accompany Bid Form**

**Note: THIS FORM IS TO BE COMPLETED BY BIDDER AND SUBMITTED WITH BID.**
Within 24 hours after the bid opening, the three lowest bidders shall submit this form (completed and signed by each of their listed subcontractors). A scanned copy will be accepted; however, the original copies must be mailed, or hand delivered.

The BIDDER shall complete the following statement:

The BIDDER WILLIAM B. OLIVER, proposed subcontractor N/A, hereby certifies that he has X, has not ____ participated in a previous contract subject to the Equal Employment Opportunity Clauses, as required by Executive Orders 10925, 11114, or 11246, and that, where required, he has filed with the Joint Reporting Committee, the Director of the Office of Federal Contract Compliance, a Federal Government contracting or administering agency, of the former President's Committee on Equal Employment Opportunity, all reports due under the applicable filing requirements.

The BIDDER has X has not ____ submitted all compliance reports in connection with any such contract due under the applicable filing requirements; and representations indicating submission of required compliance reports signed by proposed SUBBIDDERs will be obtained prior to award of subcontracts.

If the BIDDER has participated in previous contracts subject to the Equal Employment Opportunity Clause and has not submitted compliance reports due under applicable filing requirements, the BIDDER shall submit a compliance report on Standard Form 100, "Employee Information Report EEO-I" prior to award of the contract.

**Note: Failure to complete the blanks may be grounds for rejecting the bid.**

Company: WILLIAM B. OLIVER dba KAWEAH MAINTENANCE

Business Address: PO Box 44293 LEMON COVE, CA 93244

Signature: William B. Oliver

Name: WILLIAM B. OLIVER

Title OWNER

Date: 12-12-22

**EXHIBIT "B-3"**

**NON-COLLUSION AFFIDAVIT**
To Accompany Bid Form

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

WILLIAM B. OLIVER, being first duly sworn, deposes and says that he or she is the owner of KAWEAH MAINTENANCE, the party making the foregoing Bid; that the Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the Bid is genuine and not collusive or sham; that the BIDDER has not directly or indirectly induced or solicited any other BIDDER to put in a false or sham Bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any BIDDER or anyone else to put in a sham Bid, or that anyone shall refrain from Bidding; that the BIDDER has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid price of the BIDDER or any other BIDDER, or to fix any overhead, profit, or cost element of the Bid price, or of that of any other BIDDER, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the Bid are true; and, further, that the BIDDER has not, directly or indirectly, submitted his or her Bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham Bid.

Company: dba KAWEAH MAINTENANCE
Business Address: PO Box 44293 LEMON COVE, CA 93244
Signature: William B. Oliver
Name of Signing Official: WILLIAM B. OLIVER
Title of Signing Official: OWNER
Date: 12 - 12 - 22

Company Seal:

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Tulare

On this 12th day of December 2022 before me, Janett Monivanh Phethvilay, a Notary Public,
personally appeared William Brennan Oliver, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct

WITNESS my hand and official seal.

Signature _____ (Seal)

JANETT MONIVANH PHETHVILAY
Notary Public - California
Tulare County
Commission # 2362293
My Comm. Expires Jun 23, 2025

**EXHIBIT "B-4"**

**WORKERS' COMPENSATION INSURANCE CERTIFICATE**
**(CALIF. LABOR CODE § 3700)**

To Accompany Bid Form

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work under this contract.

Company: WILLIAM B. OLIVER dba KAWEAH MAINTENANCE

Business Address: PO BOX 44293 LEMON COVE, CA 93244

Signature: William B. Oliver

Name of Signing Official: WILLIAM B. OLIVER

Title of Signing Official: OWNER

Date: 12-12-22

Company Seal:

**EXHIBIT "B-5"**

**AMERICANS WITH DISABILITIES ACT COMPLIANCE CERTIFICATE**

To Accompany Bid Form

By submission of a bid, the BIDDER certifies it will comply with the Americans with Disabilities Act, 42 U.S.C., 12101 et. seq., and will maintain compliance throughout the life of this Contract. By commencing performance of the Contract work, the selected BIDDER certifies to the Americans with Disabilities Act compliance.

Company: WILLIAM B. OLIVER dba KAWEAH MAINTENANCE

Business Address: PO Box 44293 LEMON COVE, CA 93244

Signature: William B. Oliver

Name of Signing Official: WILLIAM B. OLIVER

Title of Signing Official: OWNER

Date: 12-12-22

Company Seal:

**EXHIBIT "B-6"**

# CITY OF VISALIA
## Ownership Disclosure for Contractors and Consultants
To Accompany Proposal

**NAMES OF PRINCIPALS, PARTNERS, AND/OR TRUSTEES:**

Firm Name: WILLIAM B. OLIVER dba KAWEAH MAINTENANCE

Firm Address: PO BOX 44293 LEMON COVE, CA 93244

List the names of all principals, partners, and/or trustees. For corporations provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

N/A

Submitted by: Name William B. Oliver

Date 12-12-22

**EXHIBIT "B-7"**

To Accompany Bid/Proposal

STATE OF CALIFORNIA
**DRUG-FREE WORKPLACE CERTIFICATION**
STD.21 (REV.12-93)

## CERTIFICATION

*I, the official named below, hereby swear that I am duly authorized legally to bind the contractor or grant recipient to the certification described below. I am fully aware that this certification, executed on the date below, is made under penalty of perjury under the laws of the State of California.*

| CONTRACTOR/BIDDER FIRM NAME | FEDERAL ID NUMBER |
|---|---|
| WILLIAM B. OLIVER dba KAWEAH MAINTENANCE | EIN 85-4167681 |
| BY (Authorized Signature) William B. Oliver | DATE EXECUTED 12-12-22 |
| PRINTED NAME AND TITLE OF PERSON SIGNING WILLIAM B. OLIVER, OWNER | TELEPHONE NUMBER (Include Area Code) (559) 452-9324 |
| TITLE OWNER | |
| CONTRACTOR/BIDDER FIRM'S MAILING ADDRESS PO Box 44293 LEMON COVE, CA 93244 | |

The contractor or grant recipient named above hereby certifies compliance with Government Code Section 8355 in matters relating to providing a drug-free workplace. The above-named contractor or grant recipient will:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a). WO

2. Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b), to inform employees about all of the following:

   (a) The dangers of drug abuse in the workplace,

   (b) The person's or organization's policy of maintaining a drug-free workplace,

   (c) Any available counseling, rehabilitation and employee assistance programs, and

   (d) Penalties that may be imposed upon employees for drug abuse violations. WO

3. Provide as required by Government Code Section 8355©, that every employee who works on the proposed contract or grant:
   (a) Will receive a copy of the company's drug-free workplace policy statement, and

   (b) Will agree to abide by the terms of the company's statement as a condition of employment on the contract or grant. WO

4. At the election of the contractor or grantee, from and after the "Date Executed" and until_____(NOT TO EXCEED 36 MONTHS), the state will regard this certificate as valid for all contracts or grants entered into between the contractor or grantee and this state agency without requiring the contractor or grantee to provide a new and individual certificate for each contract or grant. If the contractor or grantee elects to fill in the blank date, then the terms and conditions of this certificate shall have the same force, meaning effect and enforceability as if a certificate were separately, specifically, and individually provided for each contract or grant between the contractor or grantee and this state agency.

*City of Visalia, CA*

*707 West Acequia, Visalia, CA 93291*

*Purchasing Department*

*Tel: (559) 713-4334 Fax: (559) 713-4801*

# ADDENDUM NO. 01

**Issued:** **December 8, 2022**

**Project:** **Annual Contract for Steam Cleaning of Bus Shelters & Stops**

**RFP No.:** **RFB 22-23-23**

**Bids Due:** **Tuesday, December 13, 2022 @ 2pm**

Addendum No. 01 is being issued to answer questions pertaining to the project and provide samples regarding the current contract and weekly schedule. This addendum becomes part of the Contract Documents for the above project and must be signed and submitted with proposal.

## ITEM 1: QUESTIONS/RESPONSES

Q1: I would like to request information regarding the current contract. I would like to know the total annual cost currently being paid to perform this service and request a copy of the current contract if possible.

R1: The current annual contracted amount is $ 73,164.00. The contract is attached to this addendum for reference.

Q2: Does the City of Visalia have preferred days or times for the steam cleaning of bus shelters/stops to be performed?

R2: City of Visalia does not have preferred days for the steam cleaning to be performed. To not interfere with service, we prefer cleaning to be done during non-service hours. If cleaning must be done during the service hours identified in section IV. Scope of Services/Project subsection 1. Overview, service shall be performed in a way not to impact customers waiting at stops or arriving buses to the stops.

Q3: What time is the first bus in the morning?

R3: The first bus runs at 4:30 a.m.

Q4: Will the City share a sample of the schedule to give an idea of time commitment?

R4: A sample schedule is attached to this addendum.

**BIDDER ACKNOWLEDGMENT OF ADDENDUM NO. 1**

/s/ Purchasing Division
(559) 713-4334

Bidder to sign and submit with Bid.

Firm: KAWEAH MAINTENANCE Date: 12-8-22

By: William Oliver
Signature

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 12/09/2022

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

| | |
|---|---|
| **PRODUCER**<br>State Farm<br>Mike Harrell, Agent<br>5139 W Goshen Ave<br>Visalia CA 93291 | **CONTACT NAME:** Mike Harrell<br>**PHONE (A/C, No, Ext):** 559-733-8000 **FAX (A/C, No):** 559-733-8936<br>**E-MAIL ADDRESS:** mike@mikewearskhakis.com |
| **INSURED**<br>William B Oliver dba Kaweah Maintenance<br>PO Box 44293<br>Lemon Cove CA 93244-0293 | **INSURER(S) AFFORDING COVERAGE** / **NAIC #**<br>**INSURER A :** State Farm General Insurance Company 25151<br>**INSURER B :** State Farm Mutual Automobile Insurance Compa<br>**INSURER C :**<br>**INSURER D :**<br>**INSURER E :**<br>**INSURER F :** |

**COVERAGES** **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS | |
|---|---|---|---|---|---|---|---|---|
| A | [X] COMMERCIAL GENERAL LIABILITY<br>[ ] CLAIMS-MADE [X] OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br>[X] POLICY [ ] PRO-JECT [ ] LOC<br>[ ] OTHER: | Y | | 90-EJ-B080-7 | 09/26/2022 | 09/26/2023 | EACH OCCURRENCE<br>DAMAGE TO RENTED PREMISES (Ea occurrence)<br>MED EXP (Any one person)<br>PERSONAL & ADV INJURY<br>GENERAL AGGREGATE<br>PRODUCTS - COMP/OP AGG | $ 1,000,000<br>$ 300,000<br>$ 5,000<br>$ 1,000,000<br>$ 2,000,000<br>$ 2,000,000 |
| B | AUTOMOBILE LIABILITY<br>[X] ANY AUTO<br>[ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS<br>[ ] HIRED AUTOS ONLY [ ] NON-OWNED AUTOS ONLY | Y | | 434 4478-C26-55A<br>461 2147-C26-55B | 09/26/2022<br>09/26/2022 | 03/26/2023<br>03/26/2023 | COMBINED SINGLE LIMIT (Ea accident)<br>BODILY INJURY (Per person)<br>BODILY INJURY (Per accident)<br>PROPERTY DAMAGE (Per accident) | $ 500,000<br>$<br>$<br>$ |
| | [ ] UMBRELLA LIAB [ ] OCCUR<br>[ ] EXCESS LIAB [ ] CLAIMS-MADE<br>DED RETENTION $ | | | | | | EACH OCCURRENCE<br>AGGREGATE | $<br>$ |
| | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N [ ]<br>(Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below | N / A | | | | | PER STATUTE [ ] OTH-ER<br>E.L. EACH ACCIDENT<br>E.L. DISEASE - EA EMPLOYEE<br>E.L. DISEASE - POLICY LIMIT | <br>$<br>$<br>$ |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

Operations: Janitorial/Cleaning

**CERTIFICATE HOLDER**

**CANCELLATION**

**SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.**

**AUTHORIZED REPRESENTATIVE**

**Completed by an authorized State Farm representative. If signature is required, please contact a State Farm agent.**

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CITY OF VISALIA, CA
PURCHASING DIVISION
707 W. Acequia Avenue
Visalia, CA 93292
(559) 713-4334

## REQUEST FOR BID (RFB) 22-23-23
## Annual Contract for Steam Cleaning of Bus Shelters & Stops

## BID SUMMARY

Date: 12/13/2022 Time: 2:00 PM

| BIDDER'S NAME | LOCATION | TOTAL BID AMOUNT |
|---|---|---|
| Fleet Wash, Inc | Fairfield, NJ | $136,561.30 |
| Sequoia Painting LLC | Visalia, CA | $517,920.00 |
| Joe Grijalva Landscape | Tulare, CA | $83,863.00 |
| Wm. Oliver dba Kaweah Maintenance | Lemon Cove, CA | $72,566.00 |
| | | |
| | | |
| | | |
| | | |

Witness: _____ Witness: _____

Witness: _____ Witness: _____

Witness: _____ Witness: _____

Witness: _____ Witness: _____

# Visalia City Council

## Staff Report

**File #:** 23-0019 **Agenda Date:** 2/6/2023 **Agenda #:** 6.

**Agenda Item Wording:**
Authorize a sole source purchase to replace three (3) Police Services Dogs from Gold Coast K9 Services located in Ventura, CA, appropriate $83,300 and accept a donation of $40,000 from the non-profit organization, Friends of Visalia Police K-9.
Deadline for Action: 1/26/2023

**Submitting Department:** Police Department

**Contact Name and Phone Number:** Chief Jason Salazar, ext. 4215, jason.salazar@visalia.city <mailto:jason.salazar@visalia.city>; Captain Luma Fahoum, ext. 4103, luma.fahoum@visalia.city <mailto:luma.fahoum@visalia.city>; Financial Analyst Liz Ybarra, ext. 4250, liz.ybarra@visalia.city <mailto:liz.ybarra@visalia.city>.

**Department Recommendation:**
Authorize a sole source purchase to replace three (3) Police Service Dogs from Gold Coast K9 Services located in Ventura, CA, appropriate $83,300 and accept a donation of $40,000 from the non-profit organization, Friends of Visalia Police K-9.

**Summary:**
The Visalia Police Department has utilized the services of Police Service Dogs for more than 40 years. Police service Dogs have proven to be a valuable tool enhancing officer and public safety through a variety of service applications such as their ability to search, track, assist in apprehensions of suspects, locate evidence, detect narcotics, and as a valuable community outreach asset. Police Service Dogs can be utilized to assist in searching, tracking, and locating persons or evidence beyond the abilities of their human partners and can also be deployed in situations to minimize risk to police officers enhancing officer safety.

Beyond the service enhancement benefits provided by Police Service Dogs, the Visalia Police Department has historically involved the Police Service Dogs in a variety of community outreach events and public engagements including, but not limited to: Coffee with a Cop, Hometown Heroes, service club and school presentations. Police Service Dogs have proven to be a great tool for making positive connections with the community and interactions with officers.

One of the Police Service Dogs purchased will be cross-trained as a Patrol Service Dog and as a Bomb Detection Dog. This dog will be assigned to the K-9 Handler who also serves as the department's trainer. A donation from Friends of Visalia Police K-9 will cover the expenses related to the purchase of this dog and the instructor certification course that will be attended by the training officer.

The second Police Service Dog purchased will be a Narcotic Detection Dog that will be assigned to a handler yet to be selected from within the Special Enforcement Unit. This dog will be able to help with

narcotic detection and interdiction during traffic stops, search warrants, and package interdiction.

The Third Police Service Dog will be a Patrol Service Dog and also have the capability of detecting discarded evidence. This dog will be utilized in the Patrol Division to assist in searching and locating individuals who are attempting to evade arrest and pose a public safety risk.

The Visalia Police Department will work to select high caliber individuals to be K-9 handlers, evaluate and select well balanced dogs, and have appropriate policies in place to allow us to develop a highly specialized, professional unit.

**Background Discussion:**
The Visalia Police Department K9 Unit currently consists of (2) Police Service Dogs and their Officer handlers. At one time the K9 Unit consisted of (6) Patrol Service Dogs and (1) Narcotics Dog but (5) of these Police Service Dogs have been retired from service over the last few years This proposal seeks to replace (3) of those previously retired Police Service Dogs. This will be the first replacement purchase since 2018. The K-9 handlers are scheduled to attend training with their new partner and after the training is completed, the new service dog and handler will be presented to Council in a separate meeting along with a presentation from Friends of Visalia Police Canine to accept their donation.

**Fiscal Impact:**
Appropriate $83,300 and issue budget adjustment for the expenditures and a budget adjustment for the donation in the amount of $40,000 in Fund 621/Asset Forfeiture Funds. The current available balance in the Asset Forfeiture Fund is the cumulation of payments over several years from The District Attorney's Office of Tulare County for cases that resulted in forfeited cash assets. When the District Attorney's Office reaches a settlement with a claimant, any remaining funds are distributed to the qualifying agencies. The distribution of asset forfeiture funds is authorized under California's Health and Safety Code 11488.4(j).

| **Fund 621 / 6210 Asset Forfeiture State Funds** | |
|---|---|
| Cash Balance 1/30/2023 | $497,818.00 |
| Less- Cases Pending 25029 | $(227,080.00) |
| **Beginning Available Balance** | **$270,738.00** |
| | |
| **Donation** | **$40,000.00** |
| | |
| **Expenditures** | |
| 3 Dogs/training/Supplies | $83,300.00 |
| | |
| **Ending Available Balance** | **$227,438.00** |

**Visalia Police Department**
**Expenditures for 3 Police Service Dogs**

| Description | Vendor | Cost | Donation Friends of Visalia K-9 | Funding Required VPD |
|---|---|---|---|---|
| Dog Purchase (3) | Gold Coast K9 Svs | $25,500 | $(25,500) | $ - |
| 6 Weeks Handler Sc | Gold Coast K9 Svs | $23,000 | | $23,000 |
| Dual Purpose Instruc | Gold Coast K9 Svs | $8,500 | $(8,500) | $ - |
| Supplies (3) | Various | $3,000 | | $3,000 |
| Kennels (3) | Various | $7,500 | $(6,000) | $1,500 |
| Ballistic Vest (3) | ProForce | $3,600 | | $3,600 |
| Hotel 6 weeks (2 Offi | Various | $8,000 | | $8,000 |
| Meals ($70 x 30 days | Various | $4,200 | | $4,200 |
| **Total** | | **$83,300** | **$(40,000)** | **$43,300** |
| *1 Officer will be trained in-house | | | | |

There is no need to purchase any vehicles as we currently have three police K-9 vehicles completely outfitted and ready for use. All three of the Police Service Dogs will be transported in marked Visalia Police Department patrol cars.

Gold Coast K-9 Services is a sole provider located in California because the Department requires that the vendor provide (1) of the (3) K-9 Officers with the certification training required to become the Department's Certified K-9 Trainer during the same 6 -week handler training period. This requirement is critical because it would prevent additional cost and the K-9 training officer from attending a separate (6) week training session. Another feature of Gold Coast K-9 Services is that Gold Coast sells an almost fully trained canine when it is assigned to the handler compared to the other California vendors that sell green dogs, which means they have very basic training. The canine from Gold Coast knows obedience, agility, bite work and out work, area searching, building searching and vehicle deployments. Having this taught prior to the handler being assigned the canine allows for more growth between the canine and handler and when they deploy on the street, they are further along than if they were assigned a canine from another vendor. In addition, Gold Coast also deals in smaller numbers which means they can focus on quality and not quantity. The other vendors are importing larger number of canines for their accounts which means the quality of canine diminishes.

The Department will schedule training for the K-9 Officers when operationally feasible.

**Prior Council Action:** N/A

**Other:** N/A

**Alternatives:** Do not replace the Police K-9

**Recommended Motion (and Alternative Motions if expected):**
Authorize a sole source purchase to replace three (3) Police Services Dogs from Gold Coast K9 Services located in Ventura, CA, appropriate $83,300 and accept a donation of $40,000 from non-profit organization, Friends of Visalia Police K-9.
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** N/A

# Visalia City Council

## Staff Report

**File #:** 23-0020 **Agenda Date:** 2/6/2023 **Agenda #:** 7.

**Agenda Item Wording:**
Authorize the award of a Contract for Veterinary Supplies to Patterson Veterinary Supply Inc, for a 1-year initial period with 4 additional 1-year renewal options not to exceed $30,000.00 per year for a possible 5-year term and total of $150,000.
Deadline for Action: 3/15/2021

**Submitting Department:** Finance and Technology Services

**Contact Name and Phone Number:**
Melody Murch, 559-713-4379, melody.murch@visalia.city <mailto:melody.murch@visalia.city>

**Department Recommendation:**
That Council approve the award of a Veterinary Supply contract to Patterson Veterinary Supply, Inc. for a 1-year period with 4 additional 1-year renewal options, not to exceed $30,000 per year for a total of 5 years and $150,000

**Background Discussion:**
The Visalia Animal Care Center (VACC) spent approximately $25k in the 2021-2022 fiscal year, and prices are rising quickly along with inflation. Most of these purchases were from Patterson Veterinary Supply, located in Phoenix, Arizona. This volume of annual purchases from a single vendor has required staff to issue an RFB pursuing a contract with fixed pricing. To allow for a competitive contract to be properly bid, an emergency purchase order (PO) was issued to Patterson Veterinary Supply, Inc which will expire March 31, 2023. Staff has conducted an extensive search for piggy-back opportunities which might prevent the need for an RFB for these services, however, finding none, staff issued RFB 22-23-18 in November 2022, and received no valid bids. Having received no valid bids, and for the reasons discussed below, staff is recommending the City continue to purchase veterinary supplies from Patterson.

In the time since the Visalia Animal Care Center (VACC) was opened in 2016, there has not been a successful City of Visalia (COV) bid for the purchase of veterinary medications and supplies. The lack of a successful bid appears to be because pricing of Veterinary medications and disinfectants is tightly controlled by the manufacturers. These products are marketed to the veterinary community through suppliers who are committed to accepting the pricing and profit margins set by the manufacturers industrywide. Even though this sets the same price industrywide, this makes contracting with veterinary suppliers for fixed pricing difficult, if not impossible. Staff has found that prices increase in a rolling quarterly pattern, with companies coordinating their increases so they don't all hit at the same time. So, a portion of the pricing on veterinary supply items changes every 3 months, making a fixed price contract impractical.

Information obtained by staff from other animal care facilities during the search for piggy-back opportunities has confirmed that industry practice for shelters and rescues is to work with suppliers to

access “shelter pricing” offered by the manufacturers to non-profit and government run animal facilities. While there is no way to contract for a specific price, shelter pricing guarantees the lowest available price and represents a significant savings over the prices charged to for-profit veterinary practices. Under the current PO with Patterson Veterinary Supply the City has secured shelter pricing for the VACC on items where it is available.

RFP 22-23-18 for Veterinary Supplies was released with proposed options giving suppliers the opportunity to identify items with pricing controlled by manufacturers, and treat those items specially within a contract, in hopes this would attract some bids. One bid was received from Mid-West Veterinary, however, it listed current pricing and failed to identify which items could not be contracted for a fixed price. In addition, Mid-West made clear they could not sign a fixed price contract for more than a 3-month period. For these reasons, the bid has been thrown out as non-compliant. This bid did, however, provide pricing which can be compared to the most recent prices paid to Patterson Veterinary Supply for the items purchased most often by the VACC in the 2021-22 year. Although no bid was submitted by Patterson, staff has used Patterson’s current price for the comparison items. Upon comparison, the prices bid by Mid-West were 3.9% higher than the current prices available from Patterson. The variance is due to smaller uncontrolled items like latex gloves, syringes, etc.

Based upon the comparison of current pricing, staff is convinced there is no savings to be achieved by switching veterinary supply vendors and recommends the City continue to purchase from Patterson. To comply with City purchasing procedures, it is recommended that a PO be issued to Patterson Veterinary Supply, Inc. not to exceed $30,000 annually for up to 5 years. The contract will be renewed annually through mutual consent which allows the City to pursue a different course should circumstances change prior to the end of the 5-year period.

**Fiscal Impact:**
Veterinary Supplies are included in the current City budget and there will be no fiscal impact from the issuance of the recommended PO.

**Prior Council Action:** None.

**Other:** N/A

**Alternatives:** None recommended

**Recommended Motion (and Alternative Motions if expected):**
I move that Council approves the award of a Veterinary Supply contract to Patterson Veterinary Supply, Inc. for a 1-year period with 4 additional 1-year renewal options not to exceed $30,000 per year, for a total of 5 years and $150,000.
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:**
Attachment A: RFB 22-23-18
Attachment B: Price Comparison Mid-West Vet vs Patterson Veterinary Supply

# CITY OF VISALIA, CALIFORNIA

## REQUEST FOR BID "RFB" NO. 22-23-18

## PROJECT: ANNUAL CONTRACT FOR SUPPLY AND DELIVERY OF VETERINARY SUPPLIES

## BIDS DUE TUESDAY, DECEMBER 13, 2022 AT 1:00 P.M.

*The City of Visalia expressly reserves the right to modify, or withdraw from, the process initiated and described herein. No rights shall be vested in any party, individual or entity by virtue of its preparation to participate in, or its participation in, such process. The City expressly reserves the right to modify, for any reason, the schedule and any provision contained herein. The City reserves to itself the selection of winning respondent(s), if any, in the exercise of its sole discretion. No binding commitment shall arise on the part of the City to any respondent under this Request for Bid until and unless the parties sign documents of agreement that become effective in accordance with their terms. Responses to this RFB, however, shall be held firm by Respondent for at least ninety (90) days.*

**Advertisements: 11/8/2022**
**11/15/2022**

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**C. SAMPLE PROJECT AGREEMENT WITH ATTACHMENTS**

**ATTACHMENT 1 - GENERAL CONTRACT PROVISION**
**ATTACHMENT 2 - INSURANCE REQUIREMENTS**

## I. DEFINITIONS

For the purposes of RFB NO. 22-23-18, the following terms shall have the meanings indicated:

1. "City" means the City of Visalia
2. "City Council" means the Council of the City of Visalia
3. "Bidder", "Vendor", "Supplier", "Consultant", "Contractor" and "Subrecipient" are used interchangeably throughout this invitation to mean the person, firm, or corporation or other entity submitting a Bid in response to the Request for Bid.
4. "Bid" and "Proposal" are used interchangeably to mean an individual's or entity's offer in response to this Request for Bid.
5. "RFB" means Request for Bid No. 22-23-18.

## II. INTRODUCTION

The City of Visalia Purchasing Division is soliciting Bids for an annual contract for the supply and delivery of veterinary supplies to the Animal Services Division, located at 29016 Hwy 99 in Visalia, CA. The successful bidder shall be responsible for providing all services necessary to fulfill the requirements of this Invitation to Bid upon receipt of the City's Notice to Proceed.

The initial contract term shall be for a twelve (12) month period and shall, at the City's option and with the consent of the CONTRACTOR, be extended annually thereafter for four (4) consecutive one-year periods." Bids are being sought from contractors who have a proven record of experience in providing the services required by this Invitation to Bid.

Local Vendor Preference In an effort to encourage local businesses to provide goods and services to the City, Council has enacted a local preference. The local preference will apply to any business that has a business address within Tulare County for a minimum of six months. A Post Office Box will not be accepted as a business address. The City reserves the right to request proof of Tulare County address.

The local preference for bids consists of a match preference in which a local vendor whose bid is within 5% of the apparent low bidder will be given three (3) business days, from date notified, to match or beat the low bid. If there is more than one local vendor that is within the 5% range, the offer goes to the local vendor that is closest to the low bid.

Executive Order N-6-22 – Russia Sanctions On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. By submitting a bid or proposal, Contractor represents that it is not a target of Economic Sanctions. Should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for rejection of the Contractor's bid/proposal any time prior to contract execution, or, if determined after contract execution, shall be grounds for termination by the State.

The City hereby affirmatively ensures that Minority Business Enterprises and Disadvantaged Business Enterprises (DBE) will be afforded full opportunity to submit proposals in response to this notice. Individuals and/or entities submitting bids/proposals to the City of Visalia will not be discriminated against on the basis of race, religion, color, national origin, ancestry, physical or mental disability, medical condition, genetic information, marital status, gender, gender identity or expression, sexual orientation, or military and veteran status in any consideration leading to the award of contract.

No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination under any program or activity leading to the award of a contract.

## III. INSTRUCTIONS

1. Fill out attached Bid Form (Exhibit "A") in ink or typewriting completely.

2. Cross out and initial mistakes in ink and place the correct response next to same.

3. Timely submit Bid and all required forms in a sealed envelope addressed to:

   City of Visalia Purchasing Division
   707 W. Acequia Avenue
   Visalia, CA 93291

   The outside, upper left-hand corner of envelope shall have the Bidder's name and mailing address. The lower left-hand corner of the envelope shall be marked with Bid Number, Project Title and Deadline Date & Time (as shown below).

   Bidder's Name
   Bidder's Mailing Address
   City, State Zip

   City of Visalia Purchasing Division
   707 W. Acequia Avenue
   Visalia, CA 93291

   Sealed Bid For: RFB-22-23-18
   Project: Annual Contract for Supply and Delivery of Veterinary Supplies
   Bid Deadline: Tuesday, December 13, 2022 @ 1:00 P.M.

4. Submit each of the required Certifications, Affidavits, Statements and Questionnaires to City with the sealed Bid. City will not consider Bids which are not accompanied by the required completed forms.

5. Inquiries: Instructions to Bidders, Specifications and Bid Forms may be inspected and obtained by visiting our web site at visaliapurchasing.org or by calling (559) 713-4334, or by FAX (559) 713-4801. All questions regarding this bid should be addressed to Visalia Purchasing Division, however, to prevent misinterpretations, the Purchasing Division would prefer that all questions be sent by email to purchasing@visalia.city.

   ***To allow adequate time for responding to questions, all questions regarding this RFB must be received no later than Tuesday, December 6, 2022.***

## IV. SCOPE OF SERVICES/REQUIREMENTS

Services required under this contract will consist of the supply and delivery of veterinary supplies required by the City of Visalia Animal Services Department. Awarded vendor shall deliver supplies to 29016 Hwy 99 in Visalia, CA 93277.

The City currently utilizes the products listed below, however, approved equivalents of each will be accepted. Vendor is to ensure that products provided under this contract are comparable or equivalent to what is currently being utilized.

| Item Description | Category | Estimated Annual Quantity |
|---|---|---|
| Albon® Oral Suspension 5% - 60 Ml | Pharmaceutical | 1 ea |
| Albon® Tablets - 125 Mg - 200/bottle | Pharmaceutical | 1 ea |
| Amoxicillin Capsules - 500 Mg - 500/bottle | Pharmaceutical | 1 bot |
| Biomox® Oral Amoxicillin - Oral Suspension - 50 Mg/ml, 15 Ml | Pharmaceutical | 5 ea |
| Biomox 100 Mg/ml, 500 ct | Pharmaceutical | 1 ea |
| Carprovet® (carprofen) Flavored Tablets - 100 Mg - 180/bottle | Pharmaceutical | 1 bot |
| Carprovet® (carprofen) Flavored Tablets - 25 Mg - 60/bottle &#8211 | Pharmaceutical | 2 bot |
| Carprovet® (carprofen) Flavored Tablets - 75 Mg - 60/bottle | Pharmaceutical | 4 bot |
| Chlorhexidine Solution 2% - 1 Gallon, 1/pkg | Hospital Supplies | 1 gl |
| Dexamethasone Injection - 100 Ml | Pharmaceutical | 1 ea |
| Diphenhydramine Injection - 50 Mg, 10 Ml Vial, 1/pkg | Pharmaceutical | 1 ea |
| Doxycycline Hyclate Tablets - 100 Mg - 500/bottle | Pharmaceutical | 11 bot |
| Doxycycline Hyclate Tablets - 20 Mg - 100/bottle | Pharmaceutical | 9 bot |
| Fatal-plus® C Iin Solution - 250 Ml | Pharmaceutical | 6 ea |
| Feca-med Premixed Solution - 1 Gallon | Lab Equipment | 1 ea |
| Heparin Sodium Injectable - 5000 Units/ml, 1 Ml Vial, 25/pkg | Pharmaceutical | 1 ea |
| Kenalog Injection - 5 Ml | Pharmaceutical | 3 ea |
| Ketamine Injection C Iiin - 100 Mg/ml, 10 Ml | Pharmaceutical | 10 vi |
| Kmr® Powder - 28 Oz Can, 6/pkg | Pharmaceutical | 2 ea |
| Metronidazole Tablets - 250 Mg - 500/bottle | Pharmaceutical | 1 bot |
| Neo Poly Bac Zinc Ophthalmic Ointment - 3.5 G, 1/pkg | Pharmaceutical | 2 ea |
| Nobivac® 3-rabies Ca - 50 X 1 Ml Dose | Pharmaceutical | 18 pk |
| Novibac Canine 1-DAPPv 25x1 ds | Pharmaceutical | 49 pk |
| Novibac Intra-Trac 3 ADT 25x1ds .5ml/229M | Pharmaceutical | 49 pk |
| Novibac Feline 1-HCP 25x1ds 229 | Pharmaceutical | 5 pk |
| Panacur® Suspension - 1000 Ml | Pharmaceutical | 2 ea |
| Promace® Injectable - 50 Ml | Pharmaceutical | 1 ea |
| Promace® Tablets - 25 Mg, 100/bottle | Pharmaceutical | 1 ea |
| Rescue™ Disinfectant Concentrate - 55 Gallon | Hospital Supplies | 3 ea |
| Rimadyl® Injectable - 50 Mg/ml, 20 Ml | Pharmaceutical | 1 ea |
| Terramycin® Ophthalmic Ointment - 1/8 Oz Tube | Pharmaceutical | 4 ea |
| Trazodone Tablets - 100 Mg - 100/bottle | Pharmaceutical | 3 bot |

| | | |
|---|---|---|
| Trazodone Tablets - 50 Mg - 100/bottle | Pharmaceutical | 3 bot |
| Veda-k1 Injection - 100 Ml | Pharmaceutical | 1 ea |
| Vetericyn Plus® Ophthalmic - Gel - Consumer Formula, 3 Oz | Pharmaceutical | 4 ea |
| Vetericyn® Plus Vf Antimicrobial Otic Solution - 3 Oz | Pharmaceutical | 2 bot |
| Vetericyn® Plus Vf Antimicrobial Wound & Skin Cleanser - 3 Oz | Pharmaceutical | 2 bot |
| Vetericyn® Vf Wound & Skin Care - Liquid Spray - 16 Oz Trigger | Pharmaceutical | 2 ea |
| Witness® Heartworm Test Kit - 25 Tests/kit | Lab Equipment | 1 bx |
| SNAP Parvo test (5) | Pharmaceutical | 9 ea |
| Nitrile Powder-free Exam Gloves - Extra Large, 100/pkg | Apparel | 10 bx |
| Nitrile Powder-free Exam Gloves - Large, 100/pkg | Apparel | 10 bx |
| Nitrile Powder-free Exam Gloves - Medium, 100/pkg | Apparel | 10 bx |
| Powder-free Nitrile Exam Gloves - Large, 100/pkg | Apparel | 10 bx |
| Dispoject® Needles - 20 Gauge X 1" | Catheters, Syringes, Needles & Tubing | 10 bx |
| Feline Ultranasal™ Fvrcp - 20 X 1 Dose | Pharmaceutical | 2 bx |
| Terumo® Sur-vet® Hypodermic Syringes With Needle - 3 Cc Luer Lock With Thin Wall Needle - 25 Gauge X 5/8" 100/pkg | Catheters, Syringes, Needles & Tubing | 10 bx |

The estimated quantities listed above and on the bid form are for the purposes of bidding. The City of Visalia does not guarantee a minimum amount of product to be ordered and reserves the right to order greater or less than the amounts listed.

Awarded Vendor shall bear all risks of loss, injury or destruction of goods or equipment incidental to providing these products that may occur prior to delivery to and acceptance by the City; and such loss, injury or destruction shall not release the vendor from any obligation hereunder.

Unit prices bid shall include all costs for delivery and all applicable taxes and fees.

Should a need arise for supplies which are not available from the awarded vendor, the City reserves the right to secure supplies from other sources to meet its immediate need without prejudice of the contract.

Vendor shall invoice the City upon delivery of an order. Payment for services will be issued within thirty (30) days from receipt of invoices. The City reserves the right to reject any invoice which does not reflect the accurate accounting of supplies provided. All invoices must clearly indicate the City's assigned Annual Contract Purchase Order Number.

## V. PRE-BID AND BID MEETINGS

1. Non-mandatory Pre-Bid Meeting (Teleconference). A non-mandatory pre-Bid teleconference has been scheduled for **Wednesday, November 30, 2022, at 10:00 a.m.** To register for the meeting and receive the call-in number or link to join online, please send your contact information to purchasing@visalia.city or call (559) 713-4334.

   Attendance at this meeting is not required to submit a Bid in response to this RFB but is encouraged. Information regarding the project will be provided at that time. It shall be the responsibility of the Contractor to have acquired full knowledge of the job site, scope of work and any problems or difficulties that may affect the work proposed.

2. Post Award Meeting. Subsequent to the award of contract, the Contractor shall meet with the Project Manager prior to the start of work to discuss any problems or questions that may

arise. Contractor shall contact the Project Manager within ten (10) days of the date of the Notice to Proceed to arrange this meeting.

City Project Manager: Lena Cooper
Department: Animal Services

## VI. BID OPENING AND CONFIDENTIALITY

1. Bid Opening. Bids shall be opened publicly in the presence of attendees, if any, on **Tuesday, December 13, 2022 at 1:00 p.m.** at 707 W Acequia, Visalia CA, City Hall. The name of each Bidder and the amount of each Bid shall be read out loud and shall be open to public inspection after all bids are reviewed and an Intent to Award decision has been made.

2. Bid Confidentiality. The City favors full and open disclosure of all Bid records. The City will not expend public funds defending claims for access to, inspection of, or to be provided copies of any such records. By submitting a Bid, a Bidder agrees to indemnify and defend the City against all claims or actions brought against it to seek access to, or compel disclosure of, any records or documents in the City's possession.

   After the award, the City intends that its selection process will be open and public. Respondents are advised that the California Public Records Act ("PRA") provides that any person may inspect, or be provided a copy of, any identifiable public record or document that is not exempted from disclosure by the express provisions of the Act. The Federal Freedom of Information Act ("FOIA") contains a similar provision. Each Bidder shall clearly identify any information within its Bid that it intends to ask the City to withhold as exempt under either the PRA or FOIA. Any information contained in a Bidder's submission which the Bidder believe qualifies for exemption from public disclosure as "Proprietary" or "Confidential" must be identified as such at the time of first submission of Bidder's Bid to this RFB. Any failure to identify information contained in a Bidder's Bid to this RFB as "Proprietary" or "Confidential" shall constitute a waiver of Bidder's right to object to the release of such information upon request under either Act.

## VII. AWARD

1. Most Responsive, Responsible Bidder. A Contract (substantially similar to that attached hereto as Exhibit "C" with Attachments 1-2) shall be awarded with reasonable promptness by appropriate written notice. Award shall be made to the most responsive, responsible Bidder whose Proposal meets the requirements and criteria set forth in this RFB, price and other factors considered, and whose Bid is determined to result in the optimum economic advantage to the City. A responsible Bidder is one who has the capability, financial capacity and integrity to perform the contract, and who commits to all of the material terms, for example, price, quantity, quality and delivery, of this RFB. Contractor must return a signed copy of the contract provided by the City with its Award Notice to City within ten (10) working days of receipt thereof.

2. Reservation of Rights. The City reserves the right to reject any item or items in the Bid; to waive informalities, technical defects, and minor irregularities in Bids received; and to select the Bid(s) deemed most advantageous to the City.

## VIII. PROTESTS/APPEALS

Because it is essential that Bidders have confidence in the procurement procedures for soliciting and awarding contracts, it is the policy of the City to offer Bidders the opportunity to appeal award of contracts. The following procedures shall apply in regard to appeals:

1. Any actual Bidder who is aggrieved in connection with this RFB or award of a contract hereunder may protest to the City of Visalia Purchasing Division in writing within five (5) working days after such aggrieved Bidder knows, should have reasonably known, or could reasonably be expected to know of the facts giving rise thereto; and

2. Should identify only the areas regarding bid contradictions, procurement errors, quotation rating discrepancies, legality of procurement context, conflict of interest in the rating process and inappropriate or unfair competitive procurement grievance regarding the Bid process.

3. The City's Purchasing Division shall have the authority to settle and resolve each protest. The resolution will be provided to Bidder in writing within five (5) working days of receipt of the appeal unless the Bidder is notified more time is required.

4. Further levels of appeal may be made in accordance with the appeals provision contained in Chapter 5 of the City's "Purchasing and Contract Procedures" which is available through City's Purchasing Division.

## IX. SPECIAL CONDITIONS

1. Product Issues

   a. Complete Project. The successful Bidder shall be responsible for providing all materials, equipment and services necessary to fulfill the requirements of this RFB. It is the intent of this RFB and related agreement to describe a functionally complete project.

   b. Quantities/Change Orders. The City reserves and shall have the right to make such changes to the work as may be necessary and desirable to complete the work originally intended in an acceptable manner. Unless otherwise specified herein, the Project Manager shall be and is hereby authorized to make such changes, in the work as may increase or decrease the originally awarded contract quantities and/or total contract cost. The Contracted Price, or the amount due the Contractor will only be reduced/increased after the price change is reviewed and authorized in writing by the City of Visalia.

2. City-Contractor Relations

   a. Project Manager's Responsibility and Authority. The City's Project Manager shall decide issues of quality and acceptability of materials, products and equipment and all questions related to fulfillment of the contract. Project Manager shall not have control over acts or omissions of the Contractor, Subcontractors, their agents or employees.

   b. Control of Materials:

      (1) Source of Supply and Quality of Materials Guarantee. All materials, parts and equipment supplied by the Vendor shall be new and/or of a quality equal to that specified.

      (2) Manufacturer's Directions. Manufactured articles and materials shall be applied, used, cleaned and conditioned as directed by the manufacturer.

      (3) Equivalent Materials. Trade names or manufacturer's catalog information, where used, are a means of indicating kind, type, design, style, finish, durability or quality desired and are not intended to exclude or omit the products of any responsible manufacturer, if such products are equal in every respect to those specified. The burden of proof of compliance with

the specifications is the responsibility of Vendor. City shall be the sole judge as to the adequacy of any item for substitution.

3. Legal Responsibilities.

It is the responsibility of Vendor to comply with all local, state, and federal laws and regulations which apply to this project. This includes, but is not limited to, compliance with Uniform Building, Plumbing, Mechanical, Electric, and Fire Codes. Contractor shall provide a safe working environment in compliance with the Occupational Safety and Health Act, and California Health and Safety Codes. Additionally, Contractor shall secure all necessary permits, licenses, and similar requirements to carry out the project. Contractor shall comply with all applicable labor laws and ensure against discrimination.

## X. GENERAL CONDITIONS

1. It is the policy of the City to provide equal opportunity to all candidates when selecting Bidders to provide public services. Bidders are expected to be equal opportunity employers.

   The City hereby ensures that Minority Business Enterprises and Disadvantaged Business Enterprises (DBE) will be afforded full opportunity to submit applications in response to this notice. Individuals or entities submitting applications to City of Visalia will not be discriminated against on basis of race, religion, color, national origin, ancestry, physical or mental disability, medical condition, genetic information, marital status, gender, gender identity or expression, sexual orientation, or military and veteran status in any consideration leading to the award of contract.

   No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination under any program or activity that receives or benefits from Federal financial assistance.

   Bidder shall provide to the City a list of all instances within the last ten (10) years where a complaint was filed or pending against Bidder in a legal or administrative proceeding alleging that Bidder discriminated against its employees, subcontractors, vendors or suppliers. A description of the status or resolution of that complaint, including any remedial action taken is required.

2. Post-Closing Date Corrections are prohibited.

3. Bids will not be accepted unless signed in ink (not typed) in the appropriate space(s) by an authorized officer or employee of the Bidder.

4. Bids must be submitted on or before the Closing Date. Any Bids received after the Closing Date shall be returned, unopened, to the Bidder, provided the request number, opening date, and Bidder's return address are on the envelope.

5. Bids may be withdrawn prior to the Bid Closing Date by writing to the Purchasing Division.

6. Telegraphic, telephonic, electronic and facsimile Bids and withdrawal requests will not be accepted.

7. Prices submitted are considered accurate for a period of ninety (90) days and cannot be withdrawn after the Closing Date.

8. All Bids are the property of the City after submission.

9. City is not responsible for Bid errors and omissions.

10. Bids should be prepared in a straightforward, concise manner. Information provided which was not specifically requested will be considered only in City's discretion.

11. A written amendment or addenda issued by City's Purchasing Division is the only method which should be relied on with respect to changes to the RFB. Respondent is responsible to contact City's Purchasing Division prior to submitting a Bid to determine if any amendments were made to the RFB.

12. Any contract resulting from the RFB will be jointly administered by the City's Purchasing Division, and the Department requesting Bids.

13. Prior to conducting business in the City, a business tax certificate (license) must be obtained. Call 559-713-4326 for more information.

14. Bidder shall provide insurance as required by law and as indicated in the proposed contract.

15. Bidder shall maintain all personnel files and payroll records for employees used to implement the proposed contract.

16. Bidder shall withhold, pay and report all taxes and issue W-2 forms at the end of each calendar year for employees used to implement the proposed contract.

17. Pursuant to the City's Charter, all other things being equal, tie Bids shall be awarded to a local merchant to the extent quality and prices are equal. If neither is a local vendor, the Bid shall be awarded by the flip of a coin by the Purchasing Division in the presence of at least one witness.

18. The City may make such investigation of the Bidder and information in the Bid as it determines necessary. This may include the collection of criminal history information, contractual and business associations and practices, employment history and reputation.

19. All California agencies may purchase off the Proposal submitted at the same prices, terms, conditions and specifications. The City of Visalia shall incur no responsibility in connection with another agency's purchase.

20. Each Bidder, will be required to submit Certifications, Affidavits, Assurances, Statements and Questionnaires which are attached in Exhibit "B".

21. The quantities given on the Bid Proposal form and any related contract documents are approximate only. <u>They are given as a basis for comparison of Bids.</u> The City of Visalia does not, expressly or impliedly agree that the actual amount of work will correspond therewith, but reserves the right to increase or decrease the amount of any class or portion of work, or to omit portion of the work, as the City deems necessary or advisable, at the prices Bid.

22. Bidders shall satisfy themselves by personal examination of the specifications and other contract documents and by any other means as they believe necessary, as to the actual physical conditions, requirements, and difficulties under which the project work must be performed. The submission of a Bid shall be conclusive evidence that the Bidder has investigated, and is satisfied as to the conditions encountered, as to the character, quality, and quantities of work to be performed, and the materials to be furnished, and as to the requirements of the RFB and the City. No allowance shall subsequently be made because of lack of such examination or knowledge.

23. All Bidders are required to make a Bid on the complete Bid Form (Exhibit "A"). Contractor may be required to submit Proposals on alternate items.

24. No mention shall be made in the Proposal of sales tax, use tax or any other tax, as all amounts Bid will be deemed and held to include any such taxes, which may be applicable.

25. Only one Bid may be submitted as a "Prime Contractor" for the same work by any firm, individual, partnership, corporation or combination thereof. A Contractor submitting a Bid as a Prime Contractor may not also submit sub-Bids to other competing Prime Contractors. Reasonable grounds for believing that any individual, firm, partnership, corporation or combination thereof is interested in more than one Proposal for the work contemplated will cause the rejection of all Proposals in which such individual, firm, partnership, corporation or combination thereof is interested. A Contractor who is not submitting a Bid as a Prime Contractor may submit any number of sub-Bids to competing Prime Contractors.

26. The City of Visalia is not liable for any costs incurred by Bidder in responding to this Request for Bid.

27. The annual contract resulting from this invitation to bid will be administered by the Animal Services Department. However, the City's Purchasing Division shall be the final judge concerning issues or matters related to contract interpretation or problems regarding the terms, conditions or scope of the contract.

28. The initial contract term shall be for a twelve (12) month period and shall, at the City's option and with the consent of the CONTRACTOR, be extended annually thereafter for four (4) consecutive one-year periods. Contract shall be begin no later than 15 days from the receipt of annual contract.

29. All prices quoted in response to this Invitation to Bid shall be firm and fixed for twelve (12) months from the annual anniversary date of the agreement. In order to protect the interests of the City and to give the vendor a reasonable basis for bidding, a price adjustment feature is hereby incorporated into the specifications. Prices bid by vendor may be adjusted annually at time of contract renewal and upon mutual agreement of the parties to the contract to allow for price increases or decreases for labor and benefit rates, supplies and materials.

    It will be the responsibility of the contractor to request a price adjustment and to provide all documentation necessary. The request for price adjustment must be submitted to the project manager in writing a minimum of thirty (30) but no sooner than ninety (90) calendar days prior to the annual anniversary date of the agreement. Requests filed after this time period will not be considered.

    The unit prices for the ensuing contracts shall be based on the movement of the unadjusted figures of the U.S. Department of Labor Consumer Price Index (CPI) for all Urban Consumers (CPI-U All Cities Average). The contract unit prices may be changed in an amount equal to the percentage of movement for the most recent twelve-month period. In no instance shall the price increase exceed 5%. The contract's unit price changes as a result of this formula shall be binding on the contractor for the subsequent contract year. The adjustment of the unit bid price shall not be retroactive and shall apply only to changes incurred after approval.

    In addition to the price adjustment procedure outlined in this section, the contractor may request a price adjustment on an individual contract item when the vendor can demonstrate the contract pricing will result in a loss on the sale of that item. It will be the responsibility of the contractor to submit written documentation of any manufacturer price increase along with a written request for an individual price adjustment to the project manager for review prior to the sale of such an item under the agreement. Price adjustments must be agreed upon in writing and any failure to complete the approval of a requested price adjustment prior to the sale of that item will result in the use of original contract pricing for that item.

30. This contract may be terminated without cause by the City, in whole or in part, by giving the Contractor fifteen (15) days written notice of the intent to terminate whenever the City determines that termination is in the best interest of the City.

If the Contractor shall fail to provide services or perform satisfactorily the work required by the terms and conditions of the contract, or materially breaches any of its obligations under this agreement the City may terminate the contract, in whole or in part by written notice. Termination shall take effect ten (10) calendar days after the date of mailing said termination notice.
Any assignment, subletting or transfer of the interest of the contractor, either in whole or in part, without the written consent of the City shall be cause for the City to immediately terminate the agreement for default.

Notwithstanding any other provisions of this agreement, this agreement may be terminated by the City upon a single violation of this agreement.

## XI. POST AWARD RESPONSIBILITIES

1. Written Contract with City. A written agreement in a form similar to that attached to this Request for Bid as Exhibit "C" with Attachments 1-2 must be entered into between the City and the Contractor to whom the project is awarded. The Agreement forms the basis for the contractual obligation between the parties regarding the project. A contract will be provided with the Notice of Award and must be executed and returned to City within ten (10) working days of the date of award notification unless otherwise agreed.

2. Post-Award Responsibilities. Upon execution of the Agreement between the City and the Contractor, the Contractor shall immediately report all changes in its Articles of Incorporation, By-Laws, or Tax-Exempt status to the City.

3. Insurance. Contractor shall obtain and maintain the minimum insurance coverage outlined Exhibit "C", Attachment 2. Contractor shall provide evidence of such insurance to City's Purchasing Division prior to commencement of work.

Upon determination by the City that a contract has been entered and Contractor has provided all of the information that it is required to provide pursuant to this RFB, City will issue, in writing, a notice to proceed on the project to Contractor.

**EXHIBIT "A"**
**BID FORM**
**RFB NO. 22-23-18**

---

**BIDDING AGENCY:** _____

## PROJECT: ANNUAL CONTRACT FOR SUPPLY AND DELIVERY OF VETERINARY SUPPLIES

**TO: THE CITY OF VISALIA PURCHASING DIVISION**

In compliance with the City's Notice Inviting Sealed Bids No. 22-23-18 dated: _____, the undersigned BIDDER hereby proposes to furnish all materials, equipment, tools, labor appurtenances and incidentals required for the above stated project as set forth in the RFB, including all Exhibits and related contract documents therefore, and to perform all work in the manner and time prescribed therein.

BIDDER declares that this proposal is based upon careful examination of the Instructions to BIDDERs, Scope of Services/Work, and the contract requirements. If this proposal is accepted for award, BIDDER agrees to enter into a contract with CITY at the unit and/or lump sum prices set forth in the following Bid Schedule.

BIDDER understands that a bid is required for the entire work and that final compensation under the contract will be based upon the actual quantities of work satisfactorily completed. It is agreed that all prices bid include all appurtenant expenses, taxes, royalties and fees. All bids will be checked for accuracy. In the case of discrepancies in amounts bid, unit prices shall govern over extended amounts.

BIDDER hereby agrees to execute a contract within ten (10) working days, or such further time as may be allowed in writing by the Purchasing Division, after receiving notification of the acceptance of this Bid, and it is hereby mutually understood and agreed that in case the BIDDER does not, said Purchasing Division may proceed to award the contract to others.

BIDDER agrees to commence the work on the start date agreed between BIDDER and Project Manager, only after the contract is fully executed and Notice to Proceed has been issued.

BIDDER further declares that he/she has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with said bid.

Bid Award shall be based on the Lowest Total Bid Amount. The quantities given on the Bid Proposal form and any related contract documents are estimates only. They are given as a basis for comparison of Bids. The City of Visalia does not, expressly or impliedly agree that the actual amount of work will correspond therewith, and reserves the right to increase or decrease the amount of any class or portion of work, or to omit portion of the work, as the City deems necessary or advisable, at the prices Bid.

Low Bidder shall be determined on the lowest Total Bid Amount. Contract, if awarded, will be to the lowest bidder whose bid is deemed both responsive and responsible and whose bid meets all requirements as described in RFB 22-23-18.

Quantities listed are for bid comparison only and the City reserves to right to require less or more quantities as needed. Compensation under this contract will be paid on actual amounts of work completed at the unit prices bid.

BIDDER has read and hereby agrees to the conditions stated in this Bid by affixing his/her signature on the Bid Form.

| **Annual Contract for Supply and Delivery of Veterinary Supplies as described in RFB 22-23-18** | | | | |
|---|---|---|---|---|
| **Item #** | **Item Description** | **Unit Price (includes all fees, tax and delivery charges)** | **Estimated Annual Quantity** | **Annual Cost (Unit Price x Estimated Quantity)** |
| 1 | Albon® Oral Suspension 5% - 60 Ml | $ _____ | 1 ea | $ _____ |
| 2 | Albon® Tablets - 125 Mg - 200/bottle | $ _____ | 1 ea | $ _____ |
| 3 | Amoxicillin Capsules - 500 Mg - 500/bottle | $ _____ | 1 bot | $ _____ |
| 4 | Biomox® Oral Amoxicillin - Oral Suspension - 50 Mg/ml, 15 Ml | $ _____ | 5 ea | $ _____ |
| 5 | Biomox 100 Mg/ml, 500 ct | $ _____ | 1 ea | $ _____ |
| 6 | Carprovet® (carprofen) Flavored Tablets - 100 Mg - 180/bottle | $ _____ | 1 bot | $ _____ |
| 7 | Carprovet® (carprofen) Flavored Tablets - 25 Mg - 60/bottle &#8211 | $ _____ | 2 bot | $ _____ |
| 8 | Carprovet® (carprofen) Flavored Tablets - 75 Mg - 60/bottle | $ _____ | 4 bot | $ _____ |
| 9 | Chlorhexidine Solution 2% - 1 Gallon, 1/pkg | $ _____ | 1 gl | $ _____ |
| 10 | Dexamethasone Injection - 100 Ml | $ _____ | 1 ea | $ _____ |
| 11 | Diphenhydramine Injection - 50 Mg, 10 Ml Vial, 1/pkg | $ _____ | 1 ea | $ _____ |
| 12 | Doxycycline Hyclate Tablets - 100 Mg - 500/bottle | $ _____ | 11 bot | $ _____ |
| 13 | Doxycycline Hyclate Tablets - 20 Mg - 100/bottle | $ _____ | 9 bot | $ _____ |
| 14 | Fatal-plus® C Iin Solution - 250 Ml | $ _____ | 6 ea | $ _____ |
| 15 | Feca-med Premixed Solution - 1 Gallon | $ _____ | 1 ea | $ _____ |
| 16 | Heparin Sodium Injectable - 5000 Units/ml, 1 Ml Vial, 25/pkg | $ _____ | 1 ea | $ _____ |
| 17 | Kenalog Injection - 5 Ml | $ _____ | 3 ea | $ _____ |
| 18 | Ketamine Injection C Iiin - 100 Mg/ml, 10 Ml | $ _____ | 10 vi | $ _____ |
| 19 | Kmr® Powder - 28 Oz Can, 6/pkg | $ _____ | 2 ea | $ _____ |
| 20 | Metronidazole Tablets - 250 Mg - 500/bottle | $ _____ | 1 bot | $ _____ |
| 21 | Neo Poly Bac Zinc Ophthalmic Ointment - 3.5 G, 1/pkg | $ _____ | 2 ea | $ _____ |
| 22 | Nobivac® 3-rabies Ca - 50 X 1 Ml Dose | $ _____ | 18 pk | $ _____ |
| 23 | Novibac Canine 1-DAPPv 25x1 ds | $ _____ | 49 pk | $ _____ |
| 24 | Novibac Intra-Trac 3 ADT 25x1ds .5ml/229M | $ _____ | 49 pk | $ _____ |
| 25 | Novibac Feline 1-HCP 25x1ds 229 | $ _____ | 5 pk | $ _____ |
| 26 | Panacur® Suspension - 1000 Ml | $ _____ | 2 ea | $ _____ |
| 27 | Promace® Injectable - 50 Ml | $ _____ | 1 ea | $ _____ |
| 28 | Promace® Tablets - 25 Mg, 100/bottle | $ _____ | 1 ea | $ _____ |
| 29 | Rescue™ Disinfectant Concentrate - 55 Gallon | $ _____ | 3 ea | $ _____ |
| 30 | Rimadyl® Injectable - 50 Mg/ml, 20 Ml | $ _____ | 1 ea | $ _____ |
| 31 | Terramycin® Ophthalmic Ointment - 1/8 Oz Tube | $ _____ | 4 ea | $ _____ |

| Item # | Item Description (cont'd) | Unit Price (includes all fees, taxes & delivery charges | Estimated Annual Quantity | Annual Cost (Unit Price x Annual Quantity) |
|---|---|---|---|---|
| 32 | Trazodone Tablets - 100 Mg - 100/bottle | $ _____ | 3 bot | $ _____ |
| 33 | Trazodone Tablets - 50 Mg - 100/bottle | $ _____ | 3 bot | $ _____ |
| 34 | Veda-k1 Injection - 100 Ml | $ _____ | 1 ea | $ _____ |
| 35 | Vetericyn Plus® Ophthalmic - Gel - Consumer Formula, 3 Oz | $ _____ | 4 ea | $ _____ |
| 36 | Vetericyn® Plus Vf Antimicrobial Otic Solution - 3 Oz | $ _____ | 2 bot | $ _____ |
| 37 | Vetericyn® Plus Vf Antimicrobial Wound & Skin Cleanser - 3 Oz | $ _____ | 2 bot | $ _____ |
| 38 | Vetericyn® Vf Wound & Skin Care - Liquid Spray - 16 Oz Trigger | $ _____ | 2 ea | $ _____ |
| 39 | Witness® Heartworm Test Kit - 25 Tests/kit | $ _____ | 1 bx | $ _____ |
| 40 | SNAP Parvo test (5) | $ _____ | 9 ea | $ _____ |
| 41 | Nitrile Powder-free Exam Gloves - Extra Large, 100/pkg | $ _____ | 10 bx | $ _____ |
| 42 | Nitrile Powder-free Exam Gloves - Large, 100/pkg | $ _____ | 10 bx | $ _____ |
| 43 | Nitrile Powder-free Exam Gloves - Medium, 100/pkg | $ _____ | 10 bx | $ _____ |
| 44 | Powder-free Nitrile Exam Gloves - Large, 100/pkg | $ _____ | 10 bx | $ _____ |
| 45 | Dispoject® Needles - 20 Gauge X 1&#34 | $ _____ | 10 bx | $ _____ |
| 46 | Feline Ultranasal™ Fvrcp - 20 X 1 Dose | $ _____ | 2 bx | $ _____ |
| 47 | Terumo® Sur-vet® Hypodermic Syringes With Needle - 3 Cc Luer Lock With Thin Wall Needle - 25 Gauge X 5/8", 100/pkg | $ _____ | 10 bx | $ _____ |
| | | | **TOTAL BID AMOUNT** (Items 1-47 Annual Cost Total) | $ _____ |

(1) _____
Bidding Firm

(2) _____
Corporation, Partner, Joint Venture

(3) _____
Business Address City State Zip Code

_____
Telephone Number Email Address

(4) _____
Signature of Authorized Person (Date)

_____
Type or Print Authorized Person's Name

*PLEASE SEE THE FOLLOWING INSTRUCTIONS REGARDING SIGNATURE*

(1) If the BIDDER is an individual, enter name here in style used in business; if a joint venture, exact name of entities joining in the venture; if a partnership, the correct trade style of the partnership; if a corporation, the exact name of the corporation.

(2) If BIDDER is other than an individual, identify here its character, i.e., joint venture, partnership, corporation, including the state of incorporation. If BIDDER is an individual operating under a trade name, state "an individual dba (trade name in full)".

(3) State on this line, the address to which all communications and notices regarding the Bid Proposal, and any contract awarded thereunder, are to be addressed.

(4) If BIDDER is a joint venture, signature must be by one of the joint venturers, and if one or both of the joint venturers is a partnership or a corporation, each participating partnership must sign by a general partner, and each corporation by an authorized officer or employee; if a partnership, by a general partner; if a corporation, by an authorized officer or employee. The title of the person signing must appear after his/her signature. Where BIDDER is a partnership or corporation, the names of all other general partners, or the president or secretary of the corporation and their business addresses must be shown below.

_____

_____

_____

_____

*Note: All names must be typewritten under written signature. All Addresses must be complete with street number, city, state and zip code.*

**CITY OF VISALIA BUSINESS TAX CERTIFICATE NO**.: _____

A City Business Tax Certificate (License) is not required to submit a bid; however, vendor is required to obtain a certificate prior to commencement of work. Please contact the Business Tax Division at (559) 713-4326.

**Federal Tax I.D. No.:** _____

**REFERENCES:** The following are the names, addresses, and telephone numbers for at least three (3) agencies for which BIDDER has performed work similar in size or volume and scope within the past two years.

| Company Name | Address | Tel. No. | Contact |
|---|---|---|---|
| 1. | | | |
| 2. | | | |
| 3. | | | |

**DESIGNATION OF SURETIES:**

The following are the names, addresses, and telephone numbers for all brokers and sureties from whom BIDDER intends to procure insurance.

| Company Name | Address | Tel. No. | Type |
|---|---|---|---|
| 1. | | | |
| 2. | | | |

**EXHIBIT "B-1"**

**EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE CERTIFICATE**
**(EXECUTIVE ORDER 11246)**

*Equal Opportunity Clause*
Unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Executive Orders 10925, 11114 or Section 204 of Executive Order 11246 of September 24, 1965, during the performance of each contract with the City of Visalia, the BIDDER agrees as follows:

1. The BIDDER will not discriminate against any employee or applicant for employment because of race, color, religion, gender, national origin or political affiliation. The BIDDER will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, gender, national origin or political affiliation. Such action shall include, but not be limited to, the following: employment upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The BIDDER agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

2. The BIDDER will, in all solicitations or advertisements for employees, placed by or on behalf of the BIDDER, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin or political affiliation.

3. The BIDDER will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or the workers' representative of the BIDDER's commitments under Section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice on conspicuous places available to employees and applicants for employment.

4. The BIDDER will comply with all provisions of Executive Order 11246 of September 24, 1965, and the rules, regulations and relevancy orders of the Secretary of Labor.

5. The BIDDER will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations and relevant orders of the Secretary of Labor, or pursuant thereto, and will permit access to its books, records and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations and orders.

6. In the event of the BIDDER's non-compliance with the non-discrimination clauses of this subcontract or with any of such rules, regulations or orders, this subcontract may be canceled, terminated or suspended, in whole, or in part and the BIDDER may be declared ineligible for further government contracts in accordance with the procedures authorized in accordance with Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation or order of the Secretary of Labor, or otherwise provided by law.

7. The BIDDER will include the provisions of Paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each SUBBIDDER or vendor. The BIDDER will take such action with respect to any subcontract or purchase order as the contracting agency may direct as a means of enforcing such provisions including sanctions for non-compliance. Provided, however, that in the event the BIDDER becomes involved in, or is threatened with litigation with a

SUBBIDDER or vendor as a result of such direction by the contracting agency, the BIDDER may request the United States to enter into such litigation to protect the interest of the United States.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal (if any):

**EXHIBIT "B-2"**

**BIDDER'S STATEMENT ON PREVIOUS CONTRACTS SUBJECT TO EQUAL EMPLOYMENT OPPORTUNITY CLAUSE (EXECUTIVE ORDER 11426)**

**Note: THIS FORM IS TO BE COMPLETED BY BIDDER AND SUBMITTED WITH BID**
Within 24 hours after the bid opening, the three lowest bidders shall submit this form (completed and signed by each of their listed subcontractors). A scanned copy will be accepted however, the original copies must be mailed or hand delivered.

The BIDDER shall complete the following statement:

The BIDDER _____, proposed subcontractor _____, hereby certifies that he has_____, has not _____ participated in a previous contract subject to the Equal Employment Opportunity Clauses, as required by Executive Orders 10925, 11114, or 11246, and that, where required, he has filed with the Joint Reporting Committee, the Director of the Office of Federal Contract Compliance, a Federal Government contracting or administering agency, of the former President's Committee on Equal Employment Opportunity, all reports due under the applicable filing requirements.

The BIDDER has _____ has not _____ submitted all compliance reports in connection with any such contract due under the applicable filing requirements; and representations indicating submission of required compliance reports signed by proposed subBIDDERs will be awarded prior to award of subcontracts.

If the BIDDER has participated in previous contracts subject to the Equal Employment Opportunity Clause and has not submitted compliance reports due under applicable filing requirements, the BIDDER shall submit a compliance report on Standard Form 100, "Employee Information Report EEO-I" prior to award of the contract.

Note: Failure to complete the blanks may be grounds for rejecting the bid.

Company: _____

Business Address: _____

Signature: _____

Name: _____

Title: _____

Date: _____

**EXHIBIT "B-3"**

## NON-COLLUSION AFFIDAVIT

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

_____, being first duly sworn, deposes and says that he or she is _____ of _____ the party making the foregoing Bid; that the Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the Bid is genuine and not collusive or sham; that the BIDDER has not directly or indirectly induced or solicited any other BIDDER to put in a false or sham Bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any BIDDER or anyone else to put in a sham Bid, or that anyone shall refrain from Bidding; that the BIDDER has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid price of the BIDDER or any other BIDDER, or to fix any overhead, profit, or cost element of the Bid price, or of that of any other BIDDER, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the Bid are true; and, further, that the BIDDER has not, directly or indirectly, submitted his or her Bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham Bid.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal (if any):

State of California

County of _____

On this _____ day of _____before me, _____, a Notary Public, personally appeared _____,who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature _____ (Seal)

**EXHIBIT "B-4"**

**WORKERS' COMPENSATION INSURANCE CERTIFICATE**
**(CALIF. LABOR CODE § 3700)**

STATE OF CALIFORNIA )
) ss
CITY OF VISALIA )

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work under this contract.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal (if any):

# CITY OF VISALIA, CALIFORNIA
## Ownership Disclosure for Contractors/Consultants

NAMES OF PRINCIPALS, PARTNERS, AND/OR TRUSTEES:

Firm Name:_____

Firm Address:_____

List the names of all principals, partners, and/or trustees. For corporations provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

_____

_____

_____

_____

_____

_____

_____

_____

_____

_____

_____

Submitted by: Name _____

Date _____

## AMERICANS WITH DISABILITIES ACT COMPLIANCE CERTIFICATE

By submission of a bid, the BIDDER certifies it will comply with the Americans with Disabilities Act, 42 U.S.C., 12101 et. seq., and will maintain compliance throughout the life of this Contract. By commencing performance of the Contract work, the selected BIDDER certifies to the Americans with Disabilities Act compliance.

Company: _____

Business Address: _____

Signature: _____

Name of Signing Official: _____

Title of Signing Official: _____

Date: _____

Company Seal (if any):

**EXHIBIT "B-7"**

STATE OF CALIFORNIA

## DRUG-FREE WORKPLACE CERTIFICATION

STD.21 (REV.12-93)

# CERTIFICATION

*I, the official named below, hereby swear that I am duly authorized legally to bind the contractor or grant recipient to the certification described below. I am fully aware that this certification, executed on the date below, is made under penalty of perjury under the laws of the State of California.*

| CONTRACTOR/BIDDER FIRM NAME | FEDERAL ID NUMBER |
|---|---|
| BY (Authorized Signature) | DATE EXECUTED |
| PRINTED NAME OF PERSON SIGNING | TELEPHONE NUMBER (Include Area Code)<br>(  ) |
| TITLE | |
| CONTRACTOR/BIDDER FIRM'S MAILING ADDRESS | |

The contractor or grant recipient named above hereby certifies compliance with Government Code Section 8355 in matters relating to providing a drug-free workplace. The above named contractor or grant recipient will:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a).

2. Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b), to inform employees about all of the following:

   (a) The dangers of drug abuse in the workplace,

   (b) The person's or organization's policy of maintaining a drug-free workplace,

   (c) Any available counseling, rehabilitation and employee assistance programs, and

   (d) Penalties that may be imposed upon employees for drug abuse violations.

3. Provide as required by Government Code Section 8355©, that every employee who works on the proposed contract or grant:
   (a) Will receive a copy of the company's drug-free workplace policy statement, and

   (b) Will agree to abide by the terms of the company's statement as a condition of employment on the contract or grant.

4. At the election of the contractor or grantee, from and after the "Date Executed" and until _____ (NOT TO EXCEED 36 MONTHS), the state will regard this certificate as valid for all contracts or grants entered into between the contractor or grantee and this state agency without requiring the contractor or grantee to provide a new and individual certificate for each contract or grant. If the contractor or grantee elects to fill in the blank date, then the terms and conditions of this certificate shall have the same force, meaning effect and enforceability as if a certificate were separately, specifically, and individually provided for each contract or grant between the contractor or grantee and this state agency.

**SAMPLE CONTRACT**
**ANNUAL CONTRACT FOR SUPPLY AND DELIVERY OF VETERINARY SUPPLIES**
**(City of Visalia Bid No. 22-23-18)**

This Agreement, entered into and effective this _____ day of _____, 2022 ["Effective Date"], by and between the City of Visalia, hereinafter referred to as the "CITY", and _____ hereinafter referred to as the "CONTRACTOR", "BIDDER", or "SUBRECIPIENT".

**R E C I T A L S**

**WHEREAS,** CONTRACTOR is an _____ (insert individual or entity type) with a primary business address of _____ and SSN or EIN: _____; and

**WHEREAS,** CITY is a municipal corporation and Charter Law City; and

**WHEREAS,** City of Visalia reviewed and evaluated responses to the Bid and determined to award a contract to CONTRACTOR for the project; and

**WHEREAS,** CONTRACTOR represents it is licensed, qualified and willing to complete the Project pursuant to terms and conditions of this Agreement.

**NOW, THEREFORE,** CITY and CONTRACTOR agree as follows:

1. **TERM:**
The term of this Agreement shall commence on the Effective Date and expire upon completion of all obligations of the parties, unless earlier terminated by the parties. The initial contract term shall be for a twelve (12) month period and shall, at the City's option and with the consent of the CONTRACTOR , be extended annually thereafter for four (4) consecutive one-year periods. Additionally, this Agreement may be terminated for convenience. In the event of termination or expiration of this Agreement, CONTRACTOR shall transfer to CITY any funds and/or accounts receivable on hand attributable to the use of CITY funds.

2. **ATTACHMENTS INCORPORATED**:
The following are attachments for this Agreement. Said attachments are incorporated into this Agreement as if included in full in the body:

| ATTACHMENT NO. | DESCRIPTION OF ATTACHMENT |
|---|---|
| **Attachment 1** | General Contract Provisions |
| **Attachment 2** | Insurance Requirements |
| **Attachment 3** | City of Visalia Bid 22-23-18, Annual Contract for Supply and Delivery of Veterinary Supplies |
| **Attachment 4** | CONTRACTOR's bid in response to RFB No. 22-23-18 |

3. **CONTRACTOR SCOPE OF SERVICES and COMMITMENTS*:**
CONTRACTOR shall provide the following services for the stated compensation on or before the stated completion dates:

All work described in Scope of Services for Bid No. 22-23-18.

4. **CITY COMMITMENTS**:
CITY shall perform the following tasks on or before the stated completion dates:

| TASK | COMPLETION DATE |
|---|---|
| Pay Vendor monthly as invoiced for supplies provided | Monthly, as invoiced by Vendor |

**5. COMPENSATION**:

CITY shall pay CONTRACTOR compensation for services as indicated in Paragraph 4 above; however, CITY shall pay not more than the following amount as total compensation under this Agreement, unless otherwise agreed in writing. Such sum shall be expended and paid by CITY on a reimbursement basis for services actually performed based on invoices, receipts, time sheets and similar documents presented by CONTRACTOR to CITY.

| | |
|---|---|
| **Total Compensation:** | $ Not to exceed Vendor's stated bid prices |
| **Source of Funds:** | Local Revenues |
| **Payment Schedule:** | Within 30 days from date of invoice for completed work |

**6. CONTRACT PRICE ADJUSTMENTS**:

All prices quoted in response to this Invitation to Bid shall be firm and fixed for twelve (12) months from the annual anniversary date of the agreement. In order to protect the interests of the City and to give the vendor a reasonable basis for bidding, a price adjustment feature is hereby incorporated into the specifications. Prices bid by vendor may be adjusted annually at time of contract renewal and upon mutual agreement of the parties to the contract to allow for price increases or decreases for labor and benefit rates, supplies and materials.

It will be the responsibility of the contractor to request a price adjustment and to provide all documentation necessary. The request for price adjustment must be submitted to the project manager in writing a minimum of thirty (30) but no sooner than ninety (90) calendar days prior to the annual anniversary date of the agreement. Requests filed after this time-period will not be considered.

The unit prices for the ensuing contracts shall be based on the movement of the unadjusted figures of the U.S. Department of Labor Consumer Price Index (CPI) for all Urban Consumers (CPI-U All Cities Average). The contract unit prices may be changed in an amount equal to the percentage of movement for the most recent twelve-month period. In no instance shall the price increase exceed 5%. The contract's unit price changes as a result of this formula shall be binding on the contractor for the subsequent contract year. The adjustment of the unit bid price shall not be retroactive and shall apply only to changes incurred after approval.

In addition to the price adjustment procedure outlined in this section, the contractor may request a price adjustment on an individual contract item when the vendor can demonstrate the contract pricing will result in a loss on the sale of that item. It will be the responsibility of the contractor to submit written documentation of any manufacturer price increase along with a written request for an individual price adjustment to the project manager for review prior to the sale of such an item under the agreement. Price adjustments must be agreed upon in writing and any failure to complete the approval of a requested price adjustment prior to the sale of that item will result in the use of original contract pricing for that item.

**IN WITNESS WHEREOF**, this Agreement is executed on the day and year first above written.

**CONTRACTOR**

Dated: _____ By: _____

Authorized Officer: I certify under penalty of perjury under the laws of the State of California that I am fully authorized to execute this Agreement for CONTRACTOR in the capacity I have stated, and that such execution is sufficient to bind the CONTRACTOR.

**CITY OF VISALIA**

Dated: _____ By:_____

City Manager

Dated: _____ By:_____

City Attorney

Dated: _____ By:_____

City of Visalia Risk Manager

Dated: _____ By:_____

City of Visalia Project Manager

## GENERAL CONTRACT PROVISIONS

**A.** **Successors and Assigns**: This Agreement shall be binding upon and shall inure to the benefit of any successors to or assigns of the parties.

**B.** **Prohibition of Assignment**: Neither party shall assign, delegate or transfer their rights and duties in this Agreement without the written consent of the other party.

**C.** **Notices**: Notice shall be sufficient hereunder if personally served upon the City Clerk of the CITY or an officer or principal of the CONTRACTOR, or if sent via the United States Postal Service, postage prepaid, addressed as follows:

| | |
|---|---|
| **CITY OF VISALIA** | **CONTRACTOR** |
| 707 W. Acequia Ave. | _____ |
| Visalia, CA 93291 | _____ |
| Attention: City Clerk | Attention: _____ |

**D.** **Independent Contractor:** It is understood and agreed by the parties herein that CONTRACTOR, in the performance of this Agreement, shall act as an independent contractor, and therefore shall obtain no rights to any fringe benefits that accrue to regular full-time CITY employees.

**E.** **Jurisdiction/Venue/Waiver Of Removal**: This Agreement shall be administered and interpreted under the laws of the State of California. Jurisdiction of litigation arising from this Agreement shall be in California. Any action brought to interpret or enforce this Agreement, or any of the terms or conditions hereof, shall be brought in Tulare County, California. The CONTRACTOR hereby expressly waives any right to remove any action to a county other than Tulare County as permitted pursuant to Section 394 of the California Code of Civil Procedure.

**F.** **Integration/Modification**: This Agreement and each of the documents and exhibits or attachments referenced herein, which are incorporated by reference, represents the entire understanding of the parties as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered hereunder. This Agreement may not be modified or altered except in writing signed by the parties, unless otherwise explicitly authorized.

**G.** **Conflict With Law**: If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said law, but the remainder of the Agreement shall be in full force and effect.

**H.** **Indemnification**: The CONTRACTOR waives any and all claims and recourse against the CITY, including the right of contribution of loss or damage to person or property arising from, growing out of, or in any way connected with or incidental to the CONTRACTOR's performance of this Agreement, except claims arising from the concurrent or sole negligence of the CITY or its officers, agents or employees. The CONTRACTOR will indemnify, hold harmless, and defend (at CITY's option) the CITY against any and all claims, demands, damages, costs, expenses, or liability arising out of the CONTRACTOR's performance of this Agreement except for liability arising out of the concurrent or sole negligence of the CITY or its officers, agents, or employees.

**I.** **Attorney's Fees**: In the event either party commences any action, arbitration or legal proceedings for the enforcement of this Agreement, the prevailing party, as determined by the court or arbitrator, shall be entitled to recovery of its attorney's fees and court costs incurred in the action brought thereon.

**J.** **Headings**: Section headings are provided for organizational purposes only and do not in any manner affect the scope or intent of the provisions thereunder.

**K.** **Firearms Prohibited:** Guns may not be carried by contractors/vendors/consultants while working on City of Visalia premises without the expressed written approval of a City of Visalia Department Head, or an exemption in the contract. If a contractor/vendor/consultant is caught carrying a gun, without City permission, their contract will be terminated.

**L.** **Executive Order N-6-22 – Russia Sanctions**

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. "Economic Sanctions" refers to sanctions imposed by the U.S. government in response to Russia's actions in Ukraine, as well as any sanctions imposed under state law. The EO directs state agencies to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should the State determine Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this agreement. The State shall provide Contractor advance written notice of such termination, allowing Contractor at least 30 calendar days to provide a written response. Termination shall be at the sole discretion of the State.

## INSURANCE REQUIREMENTS

1. **CONTRACTOR Insurance.** CONTRACTOR, at its sole cost and expense, for the full term of this Agreement (and any extensions thereof), shall obtain and maintain at a minimum compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects CITY and any insurance or self-insurance maintained by CITY shall be in excess of CONTRACTOR's insurance coverage and shall not contribute to it.

2. **Subcontractor(s') Insurance.** If CONTRACTOR utilizes one or more subcontractors in the performance of this Agreement, CONTRACTOR shall obtain and maintain independent insurance as to each subcontractor or otherwise provide evidence of insurance coverage for each subcontractor equivalent to that required of CONTRACTOR.

3. **Types of Insurance and Minimum Limits.** The following types of insurance and minimum limits are required providing at least the following minimum coverage and limits of liability:

   a. **Worker's Compensation** written in accordance with the laws of the State of California providing coverage for any and all employees of CONTRACTOR in the minimum statutorily required coverage amounts;

   b. **Automobile Liability Insurance** for each of CONTRACTOR's vehicles used in the performance of this Agreement, including owned, non-owned (e.g. owned by CONTRACTOR's employees or contractors), leased or hired vehicles, in the minimum amount of $1,000,000 combined single limit per occurrence for bodily injury and property damage.

   c. **Comprehensive or Commercial General Liability Insurance** coverage in the minimum amount of $1,000,000 combined single limit, including coverage for:

      (1) bodily injury
      (2) personal injury
      (3) broad form property damage
      (4) contractual liability
      (5) cross-liability
      (6) products and completed operations liability

4. **Other Insurance Provisions.**
   If any insurance coverage required in this Agreement is provided on a "Claims Made" rather than "Occurrence" form, CONTRACTOR agrees to maintain the required coverage for a period of three (3) years after the expiration of this Agreement (hereinafter "post agreement coverage") and any extensions thereof. CONTRACTOR may maintain the required post agreement coverage by renewal or purchase of prior acts or tail coverage. This provision is contingent upon post agreement coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Agreement. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual policy premium during the term of this Agreement in order to purchase prior acts or tail coverage for post agreement coverage shall be deemed to be reasonable.

5. **Endorsements.**
   All required Automobile and Comprehensive or Commercial General Liability Insurance shall be endorsed to contain the following clauses:

   a. The City of Visalia, its officers, agents, employees, representatives, and volunteers are added as additional insureds as respects operations and activities of, or on behalf of the named insured, performed under contract with the City of Visalia.

   b. It is agreed that any insurance maintained by the City of Visalia shall apply in excess of and not contribute with insurance provided by this policy.

c. This insurance shall not be canceled, limited in scope or coverage, or non-renewed until after thirty (30) days prior written notice has been given to the City Clerk, City of Visalia, 707 W. Acequia, Visalia, CA, 93291

**6. Proof of Coverage.**

CONTRACTOR agrees to provide its insurance broker(s) with a full copy of these insurance provisions and provide CITY on or before the effective date of this Agreement with Certificate(s) of Insurance for all required coverages. Copies of all the required Endorsements shall be attached to the Certificate(s) of Insurance or other evidence of insurance acceptable to the City of Visalia, which shall be provided by CONTRACTOR's insurance company as evidence of the stipulated coverages. This Proof of Coverage shall then be mailed to the City of Visalia at the following address:

City of Visalia
707 W. Acequia
Visalia, CA 93291
Attn: Purchasing Division

| | | | | Patterson Actual 21-22 | | Mid West Vet | | |
|---|---|---|---|---|---|---|---|---|
| Item Description | Category | Estimated Annual Quantity | | Current Pricing | Estimated Annual Cost | Current Pricing | Estimated Annual Cost | Variance from Estimate |
| Albon® Oral Suspension 5% - 60 Ml | Pharmaceutical | 1 | ea | $ 16.80 | $ 16.80 | $ 16.80 | 16.80 | 0.00 |
| Albon® Tablets - 125 Mg - 200/bottle | Pharmaceutical | 1 | ea | 49.55 | 49.55 | 49.55 | 49.55 | 0.00 |
| Amoxicillin Capsules - 500 Mg - 500/bottle | Pharmaceutical | 1 | bot | 29.95 | 29.95 | 318.10 | 318.10 | 288.15 |
| Biomox® Oral Amoxicillin - Oral Suspension - 50 Mg/ml, 15 Ml - Clearance (non-returnable) | Pharmaceutical | 5 | ea | 4.97 | 24.85 | 4.82 | 24.10 | (0.75) |
| Biomox 100 Mg/ml, 500 ct | Pharmaceutical | 1 | ea | | - | 106.09 | 106.09 | 106.09 |
| Carprovet® (carprofen) Flavored Tablets - 100 Mg - 180/bottle | Pharmaceutical | 1 | bot | 91.29 | 91.29 | 69.55 | 69.55 | (21.74) |
| Carprovet® (carprofen) Flavored Tablets - 25 Mg - 60/bottle – Clearance (non-returnable) | Pharmaceutical | 2 | bot | 21.04 | 42.08 | 16.03 | 32.06 | (10.02) |
| Carprovet® (carprofen) Flavored Tablets - 75 Mg - 60/bottle | Pharmaceutical | 4 | bot | 24.21 | 96.84 | 18.45 | 73.80 | (23.04) |
| Chlorhexidine Solution 2% - 1 Gallon, 1/pkg | Hospital Supplies | 1 | gl | 7.73 | 7.73 | 13.57 | 13.57 | 5.84 |
| Dexamethasone Injection - 100 Ml | Pharmaceutical | 1 | ea | 7.15 | 7.15 | 8.10 | 8.10 | 0.95 |
| Diphenhydramine Injection - 50 Mg, 10 Ml Vial, 1/pkg | Pharmaceutical | 1 | ea | 29.90 | 29.90 | 11.73 | 11.73 | (18.17) |
| Doxycycline Hyclate Tablets - 100 Mg - 500/bottle | Pharmaceutical | 11 | bot | 37.95 | 417.45 | 34.60 | 380.60 | (36.85) |
| Doxycycline Hyclate Tablets - 20 Mg - 100/bottle | Pharmaceutical | 9 | bot | 7.95 | 71.55 | 6.13 | 55.17 | (16.38) |
| Fatal-plus® C Iin Solution - 250 Ml | Pharmaceutical | 6 | ea | 91.00 | 546.00 | 82.99 | 497.94 | (48.06) |
| Feca-med Premixed Solution - 1 Gallon | Laboratory Equipment | 1 | ea | 15.71 | 15.71 | 35.26 | 35.26 | 19.55 |
| Heparin Sodium Injectable - 5000 Units/ml, 1 Ml Vial, 25/pkg | Pharmaceutical | 1 | ea | 80.00 | 80.00 | 236.67 | 236.67 | 156.67 |
| Kenalog Injection - 5 Ml | Pharmaceutical | 3 | ea | 15.81 | 47.43 | 18.39 | 55.17 | 7.74 |
| Ketamine Injection C Iiin - 100 Mg/ml, 10 Ml | Pharmaceutical | 10 | vi | 8.32 | 83.20 | 6.43 | 64.30 | (18.90) |
| Kmr® Powder - 28 Oz Can, 6/pkg | Pharmaceutical | 2 | ea | 195.03 | 390.06 | 28.44 | 56.88 | (333.18) |
| Metronidazole Tablets - 250 Mg - 500/bottle | Pharmaceutical | 1 | bot | 18.26 | 18.26 | 14.05 | 14.05 | (4.21) |
| Neo Poly Bac Zinc Ophthalmic Ointment - 3.5 G, 1/pkg | Pharmaceutical | 2 | ea | 5.38 | 10.76 | 5.40 | 10.80 | 0.04 |
| Nobivac® 3-rabies Ca - 50 X 1 Ml Dose | Pharmaceutical | 18 | pk | 117.00 | 2,106.00 | 117.00 | 2,106.00 | 0.00 |
| Novibac Canine 1-DAPPv 25x1 ds | Pharmaceutical | 49 | pk | 119.75 | 5,867.75 | 119.75 | 5,867.75 | 0.00 |
| Novibac Intra-Trac 3 ADT 25x1ds .5ml/229M | Pharmaceutical | 49 | pk | 116.75 | 5,720.75 | 118.75 | 5,818.75 | 98.00 |
| Novibac Feline 1-HCP 25x1ds 229 | Pharmaceutical | 5 | pk | 97.25 | 486.25 | 97.25 | 486.25 | 0.00 |
| Panacur® Suspension - 1000 Ml | Pharmaceutical | 2 | ea | 131.16 | 262.32 | 131.16 | 262.32 | 0.00 |
| Promace® Injectable - 50 Ml | Pharmaceutical | 1 | ea | 22.27 | 22.27 | 23.14 | 23.14 | 0.87 |
| Promace® Tablets - 25 Mg, 100/bottle | Pharmaceutical | 1 | ea | 62.01 | 62.01 | 62.01 | 62.01 | 0.00 |
| Rescue™ Disinfectant Concentrate - 55 Gallon (drop Ship) Freight Charges Will Apply, Contact Your Representative For Details | Hospital Supplies | 3 | ea | 1,646.00 | 4,938.00 | 1,646.00 | 4,938.00 | 0.00 |
| Rimadyl® Injectable - 50 Mg/ml, 20 Ml | Pharmaceutical | 1 | ea | 143.10 | 143.10 | 57.78 | 57.78 | (85.32) |
| Terramycin® Ophthalmic Ointment - 1/8 Oz Tube | Pharmaceutical | 4 | ea | 15.75 | 63.00 | 15.75 | 63.00 | 0.00 |

| Item Description | Category | Estimated Annual Quantity | | Current Pricing | Estimated Annual Cost | Current Pricing | Estimated Annual Cost | Variance from Estimate |
|---|---|---|---|---|---|---|---|---|
| Trazodone Tablets - 100 Mg - 100/bottle | Pharmaceutical | 3 | bot | 3.74 | 11.22 | 3.64 | 10.92 | (0.30) |
| Trazodone Tablets - 50 Mg - 100/bottle | Pharmaceutical | 3 | bot | 2.44 | 7.32 | 2.42 | 7.26 | (0.06) |
| Veda-k1 Injection - 100 Ml | Pharmaceutical | 1 | ea | 17.30 | 17.30 | 18.37 | 18.37 | 1.07 |
| Vetericyn Plus® Ophthalmic - Gel - Consumer Formula, 3 Oz | Pharmaceutical | 4 | ea | 14.43 | 57.72 | 13.81 | 55.24 | (2.48) |
| Vetericyn® Plus Vf Antimicrobial Otic Solution - 3 Oz | Pharmaceutical | 2 | bot | 11.04 | 22.08 | 10.89 | 21.78 | (0.30) |
| Vetericyn® Plus Vf Antimicrobial Wound & Skin Cleanser - 3 Oz | Pharmaceutical | 2 | bot | 10.54 | 21.08 | 11.38 | 22.76 | 1.68 |
| Vetericyn® Vf Wound & Skin Care - Liquid Spray - 16 Oz Trigger | Pharmaceutical | 2 | ea | 26.01 | 52.02 | 25.73 | 51.46 | (0.56) |
| Witness® Heartworm Test Kit - 25 Tests/kit | Laboratory Equipment | 1 | bx | 99.82 | 99.82 | 99.82 | 99.82 | 0.00 |
| SNAP Parvo test (5) | Pharmaceutical | 9 | ea | 72.45 | 652.05 | 91.29 | 821.61 | 169.56 |
| Nitrile Powder-free Exam Gloves - Extra Large, 100/pkg | Apparel | 10 | bx | 16.20 | 162.00 | 23.87 | 238.70 | 76.70 |
| Nitrile Powder-free Exam Gloves - Large, 100/pkg | Apparel | 10 | bx | 17.00 | 170.00 | 23.87 | 238.70 | 68.70 |
| Nitrile Powder-free Exam Gloves - Medium, 100/pkg | Apparel | 10 | bx | - | - | 23.87 | 238.70 | 238.70 |
| Powder-free Nitrile Exam Gloves - Large, 100/pkg | Apparel | 10 | bx | - | - | 23.87 | 238.70 | 238.70 |
| Dispoject® Needles - 20 Gauge X 1" | Catheters, Syringes, Needles & Tubing | 10 | bx | 4.58 | 45.80 | 8.58 | 85.80 | 40.00 |
| Feline Ultranasal™ Fvrcp - 20 X 1 Dose | Pharmaceutical | 2 | bx | 116.97 | 233.94 | 116.97 | 233.94 | 0.00 |
| Terumo® Sur-vet® Hypodermic Syringes With Needle - 3 Cc Luer Lock With Thin Wall Needle - 25 Gauge X 5/8", 100/pkg | Catheters, Syringes, Needles & Tubing | 10 | bx | $ 14.65 | $ 146.50 | $ 15.49 | 154.90 | 8.40 |
| | | | | | **$ 23,446.86** | | **$ 24,353.95** | **$ 907.09** |
| | | | | | | | Variance | 3.9% |

# Visalia City Council

## Staff Report

**File #:** 23-0025 **Agenda Date:** 2/6/2023 **Agenda #:** 8.

**Agenda Item Wording:**
Authorize the City Manager to execute a new contract with DelRay Tire & Retreading for tires and retreading services for all City vehicles and equipment serviced by the Fleet Division. Pricing for this contract will "piggyback" on State of California contract pricing. The contract will be Not-To-Exceed $500,000 per year with the costs split monthly through allocations to the appropriate City divisions whose vehicles are receiving the tires. This contract will be for one year, with an option to annually renew for up to four years.

**Deadline for Action**: 2/6/2023

**Submitting Department:** Public Works

**Contact Name and Phone Number:** Mike Morgantini, Fleet Supervisor, mike.morgantini@visalia.city <mailto:mike.morgantini@visalia.city>, 713-4182; Nick Bartsch, Public Works Director, nick.bartsch@visalia.city <mailto:nick.bartsch@visalia.city>, 713-4052

**Department Recommendation:**
Staff recommends that Council authorize the City Manager to execute a new contract with DelRay Tire & Retreading for tires and retreading services for all City vehicles and equipment serviced by the Fleet Division. Pricing for this contract will "piggyback" on State of California contract pricing. The contract will be not-to-exceed $500,000 per year with the costs split monthly through allocations to the appropriate City divisions whose vehicles are receiving the tires. This contract will be for one year, with an option to annually renew for up to four years.

**Background Discussion:**
The Public Works Fleet Division is responsible for the maintenance of 620 vehicles and equipment. These vehicles and equipment require over 2,000 different tires due to brand, sizes, and ply type. The Fleet division operates with the sense of urgency to keep the fleet on the road and all departments functioning with excellent repairs and services. As part of the maintenance performed, tires are replaced or retreaded as needed.

The City of Visalia fleet division currently uses DelRay tire under contract number C18016 utilizing State of California approved contract pricing.

DelRay Tire and Retreading maintains the largest local inventory of tires specific to the needs for the City of Visalia fleet of vehicles. They are an authorized distributor for the multiple brands of tires that the City of Visalia uses with the State of California approved pricing. DelRay Tire and Retreading has a large warehouse inventory in Tulare, Hanford, and Fresno which stock most of the tires the City of Visalia purchases and can be delivered within 2 hours. Because of their extensive inventory, they can be very responsive to City fleet needs, which contributes to the Fleet Division consistently being able to maintain a minimum of 98% of the City of Visalia vehicles and equipment in service. They have

been able to supply over 90% of the City's tire needs. Last year, Fleet replaced 2,352 tires and retreaded approximately 450 tires with DelRay Tire.

DelRay is also the only ISO i9000-2008 Certified Bandag Retread facility west of the Mississippi River. This certification is obtained through an independent, third-party organization evaluating the operation and qualifying it to uphold very specific standards set forth by the branded corporation. The City of Visalia's large trucks, such as solid waste and dump trucks, are the primary recipients of retread tires, which saves the City of Visalia about 60% over new tire replacement. In addition, if the tire core is not damaged, the core can be retreaded twice before needing to be replaced with new tires, which further increases the savings.

The City of Visalia fleet division made the decision several years ago to always opt for Bandag specific retreading due to the outstanding quality they provide to the fleet. Other retread brands are available, however, the City's past experiences with these other brands have proven them to be a less reliable process and product than the certified Bandag process. The quality of the retreading process and the core that the brand of retread allows has a direct correlation to the performance and safe operation of the vehicle to which they are mounted. Based on fleet division experience over the years, these retreads have provided a retread tire at the same quality as a new tire.

The Public Works Department has, in the past, conducted a survey of local tire & retreading vendors to ascertain what local retailers could meet the City's comprehensive needs. DelRay Tire & Retreading was the only responsive vendor in the area that can stock the City's inventory locally, have ample service trucks to be 'at the ready' to service stranded vehicles within required time frames and offer certified Bandag Retreading. Other local suppliers either do not stock the variety of tire sizes used by the City, do not offer a delivery and certified Bandag retreading service, or do not have an adequate number of service vehicles to assure our fleet would be serviced timely. Down time for staff and vehicles could be greatly increased if staff must wait for tires to be ordered or vehicle servicing in the field. In additional, DelRay is on the State contract list.

Establishing this contract will keep the division in compliance with the Finance Department purchasing guidelines. The contract amount of $500,000 annually is based on the actual costs over the last four years of keeping the City fleet operational. The contract will "piggyback" on a competitively bid State contract. A contract with DelRay Tires & Retreading will enable the Fleet Division to quickly obtain the needed tires, service and lowest possible prices guaranteed through State of California Pricing. It will ensure the quality retreading needed to provide performance and safety to staff with quick service times to get staff and vehicles back on the road as quickly as possible.

If there is a time that DelRay does not have a specific tire in stock, a secondary vendor would be used. Purchases from any secondary vendor will be done in compliance with the City of Visalia Purchasing policy.

**Fiscal Impact:**
The request to increase the annual NTE amount to $500,000 is based on the average expenditures over the last 4 years reaching approximately $420,000 annually. The initial cost of these services will post to the Fleet Division (5012) and will be allocated out monthly to the various divisions whose vehicles required services.

**Prior Council Action:** None

**Other:** None

**Alternatives:** Request quotes from various vendors with each purchasing need.

**Recommended Motion (and Alternative Motions if expected):**
Authorize the City Manager to execute a new contract with DelRay Tire & Retreading for tires and retreading services for all City vehicles and equipment serviced by the Fleet Division. Pricing for this contract will "piggyback" on State of California contract pricing. The contract will be not-to-exceed $500,000 per year with the costs split monthly through allocations to the appropriate City divisions whose vehicles are receiving the tires. This contract will be for one year, with an option to annually renew for up to four years.
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** State of California Price Book



# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 732026500 | Police Pursuit | Goodyear | Eagle RS-A | 245/55R18 103V EAGLE RS-A VSB TL (Ford PI Sedan & Utility) | 245/55R18 | Core Item | Available | $ 299.85 | $ 135.00 | $ - |
| 732312500 | Police Pursuit | Goodyear | Eagle RS-A | P225/60R18 99W SL EAG RS-A VSBRPTL (Charger) | P225/60R18 | Core Item | Available | $ 273.20 | $ 123.00 | $ - |
| 732297500 | Police Pursuit | Goodyear | Eagle RS-A | P235/55R17 98W S2 EAG RS-A VSBRPTL (Impala) | P235/55R17 | Core Item | Available | $ 254.00 | $ 120.65 | $ - |
| 407477374 | Passenger | Goodyear | Assurance All-Season | 195/65R15 91T SL ASSURANCE ALL-SEASON | 195/65R15 | Core Item | Available | $ 143.15 | $ 66.92 | $ - |
| 407562374 | Passenger | Goodyear | Assurance All-Season | 215/60R16 95T SL ASSURANCE ALL-SEASON | 215/60R16 | Core Item | Available | $ 165.30 | $ 75.93 | $ - |
| 407715374 | Passenger | Goodyear | Assurance All-Season | 225/60R16 98T SL ASSURANCE ALL-SEASON | 225/60R16 | Core Item | Available | $ 166.75 | $ 79.57 | $ - |
| 407599374 | Passenger | Goodyear | Assurance All-Season | 235/55R17 99T SL ASSURANCE ALL-SEASON | 235/55R17 | Core Item | Available | $ 207.50 | $ 100.51 | $ - |
| 758177707 | Light Truck | Goodyear | Wrangler AT Adventure | 245/75R17 112T SL WRL AT ADVENTURE BSW | 245/75R17 | Core Item | Available | $ 205.40 | $ 104.97 | $ - |
| 744821900 | Light Truck | Goodyear | Wrangler HT | LT215/85R16E WRL HT OL BSL TL | LT215/85R16 | Core Item | Available | $ 259.50 | $ 124.66 | $ - |
| 744830900 | Light Truck | Goodyear | Wrangler HT | LT225/75R16E WRL HT OL BSL TL | LT225/75R16 | Core Item | Available | $ 244.60 | $ 122.58 | $ - |
| 744395900 | Light Truck | Goodyear | Wrangler HT | LT245/75R16 120/116R E WRL HT OL BSL TL | LT245/75R16 | Core Item | Available | $ 249.75 | $ 132.42 | $ - |
| 744725502 | Light Truck | Goodyear | Wrangler HT/S | LT235/85R16E WRL HT/S BSL TL | LT235/85R16 | Core Item | Available | $ 291.65 | $ 125.36 | $ - |
| 183106436 | Light Truck | Goodyear | Wrangler SR-A | P265/70R17 113R S2 WRL SR-A VSB TL | P265/70R17 | Core Item | Available | $ 245.05 | $ 120.71 | $ - |
| 139172053 | Commercial LT | Goodyear | G647 RSS | 225/70R195 G G647 RSS TL | 225/70R19.5 | Core Item | Available | $ 789.50 | $ 251.29 | $ 4.44 |
| 756141613 | Medium Truck | Goodyear | G289 WHA | 315/80R225 L G289 WHA TL | 315/80R22.5 | Core Item | Discontinued | $ 1,436.59 | $ 425.60 | $ 63.32 |
| 756315365 | Medium Truck | Goodyear | G296 MSA | 385/65R225 J G296 MSA TL | 385/65R22.5 | Core Item | Discontinued | $ 2,008.66 | $ 559.99 | $ 27.74 |
| 138792737 | Medium Truck | Goodyear | MARATHON RSA | 10R225 G MARATHON RSA TL | 10R22.5 | Core Item | Available | $ 994.71 | $ 314.66 | $ 20.51 |
| 138179737 | Medium Truck | Goodyear | MARATHON RSA | 11R225 H MARATHON RSA TL | 11R22.5 | Core Item | Available | $ 1,058.18 | $ 326.97 | $ 29.39 |
| 138783737 | Medium Truck | Goodyear | MARATHON RSA | 12R225 H MARATHON RSA | 12R22.5 | Core Item | Available | $ 1,216.92 | $ 384.97 | $ 36.76 |
| 206101008 | OTR Bias | American | American Backhoe | 12.5/80-18 10 AMERICAN BACKHOE F | 12.5/80-18 | Core Item | Available | $ 559.14 | $ 303.53 | $ - |
| 206098004 | OTR Bias | American | American Backhoe | 19.5L-24 10 AMERICAN BACKHOE | 19.5L-24 | Core Item | Available | $ 932.63 | $ 484.12 | $ - |
| 206097124 | OTR Bias | American | American Skid Steer | 12-165NHS 12 AMERICAN SKID STEER SSI-4A | 12-16.5NHS | Core Item | Available | $ 435.37 | $ 233.05 | $ - |
| 152524070 | OTR Radial | Goodyear | GP2B | 175R25 1X GP2B 6S TL | 17.5R25 | Core Item | Available | $ 2,050.91 | $ 1,217.46 | $ - |
| 155903276 | OTR Radial | Goodyear | GP2B | 205R25 1X GP2B 6S TL | 20.5R25 | Core Item | Available | $ 2,361.43 | $ 1,653.00 | $ - |
| 732010558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 275/55R20 113V EAG ENFORCER A/W TL (Tahoe 2021+) | 275/55R20 | Non-Core | Available | $ 371.25 | $ 176.34 | $ - |
| 732010567 | Police Pursuit | Goodyear | Eagle Enforcer Winter | 275/55R20 113V EAGLE ENFORCER WINTER | 275/55R20 | Non-Core | Available | $ 346.75 | $ 164.71 | $ - |
| 108028861 | Police Pursuit | Goodyear | Wrangler Enforcer AT | LT265/70R18 113H C WRL ENFORCER AT | LT265/70R18 | Non-Core | Available | $ 418.25 | $ 198.67 | $ - |
| 732005563 | Police Pursuit | Goodyear | Eagle Enforcer | 255/60R18 108V EAG ENFORCER TL | 255/60R18 | Non-Core | Available | $ 304.35 | $ 144.57 | $ - |
| 732010563 | Police Pursuit | Goodyear | Eagle Enforcer | 275/55R20 113V EAG ENFORCER TL (Tahoe) | 275/55R20 | Non-Core | Available | $ 321.90 | $ 152.90 | $ - |
| 732003558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 225/60R18 100V EAG ENFORCER A/W TL (Charger) | 225/60R18 | Non-Core | Available | $ 288.75 | $ 137.16 | $ - |
| 732008558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 235/50R17 96V EAG ENFORCER A/W TL | 235/50R17 | Non-Core | Available | $ 280.25 | $ 133.12 | $ - |
| 732004558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 245/55R18 103V EAG ENFORCER A/W TL (Ford PI, Charger) | 245/55R18 | Non-Core | Available | $ 324.30 | $ 154.04 | $ - |
| 732005558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 255/60R18 108V EAG ENFORCER A/W TL | 255/60R18 | Non-Core | Available | $ 328.45 | $ 156.01 | $ - |
| 732001558 | Police Pursuit | Goodyear | Eagle Enforcer All Weather | 265/60R17 108V EAG ENFORCER A/W TL (Tahoe) | 265/60R17 | Non-Core | Available | $ 306.55 | $ 145.61 | $ - |
| 732003567 | Police Pursuit | Goodyear | Eagle Enforcer Winter | 225/60R18 100V EAGLE ENFORCER WINTER | 225/60R18 | Non-Core | Available | $ 275.65 | $ 130.93 | $ - |
| 732004567 | Police Pursuit | Goodyear | Eagle Enforcer Winter | 245/55R18 103V EAGLE ENFORCER WINTER | 245/55R18 | Non-Core | Available | $ 331.15 | $ 157.30 | $ - |
| 732009563 | Police Pursuit | Goodyear | Eagle Enforcer Winter | 255/60R18 108V SL EAG ENFORCER WINTER | 255/60R18 | Non-Core | Available | $ 337.50 | $ 160.31 | $ - |
| 732006567 | Police Pursuit | Goodyear | Eagle Enforcer Winter | 265/60R17 108H EAGLE ENFORCER WINTER | 265/60R17 | Non-Core | Available | $ 286.75 | $ 136.21 | $ - |
| 732354500 | Police Pursuit | Goodyear | Eagle RS-A | P225/60R16 97V S2 EAG RS-A VSBRPTL (Crown Vic) | P225/60R16 | Non-Core | Available | $ 221.20 | $ 105.07 | $ - |
| 732276500 | Police Pursuit | Goodyear | Eagle RS-A | P235/50R18 99W XL EAG RS-A VSB TL (Caprice) | P235/50R18 | Non-Core | Available | $ 312.30 | $ 148.34 | $ - |
| 732002500 | Police Pursuit | Goodyear | Eagle RS-A | P235/55R17 98W S2 EAG RS-A VSBRPTL (Crown Vic) | P235/55R17 | Non-Core | Available | $ 257.65 | $ 116.00 | $ - |
| 732523500 | Police Pursuit | Goodyear | Eagle RS-A | P265/60R17 108V SL EAG RS-A VSBRPTL (Tahoe) | P265/60R17 | Non-Core | Available | $ 286.55 | $ 129.00 | $ - |
| 732354148 | Police Pursuit | Goodyear | Eagle RS-A Plus | P225/60R16 97V S2 EAG RS-A PLUSVSBRPTL (Crown Vic) | P225/60R16 | Non-Core | Available | $ 229.85 | $ 109.18 | $ - |
| 109064366 | Police Pursuit | Goodyear | Eagle Sport A/S | 235/50R17 96W SL EAGLE SPORT A/S VSBTL | 235/50R17 | Non-Core | Available | $ 199.65 | $ 94.83 | $ - |
| 147354070 | Police Pursuit | Goodyear | Eagle Ultra Grip GW2 | P225/60R16 97V S2 EAG UG GW2BCSRPTL | P225/60R16 | Non-Core | Available | $ 208.10 | $ 98.85 | $ - |
| 166041528 | Police Pursuit | Goodyear | Eagle Ultra Grip GW3 | 235/50R18 101V XL EAG UG GW3 VSBTL (Caprice) | 235/50R18 | Non-Core | Available | $ 311.25 | $ 147.84 | $ - |
| 166042528 | Police Pursuit | Goodyear | Eagle Ultra Grip GW3 | 245/55R18 103V SL EAG UG GW3 VSBTL (Ford PI Sedan & Utility) | 245/55R18 | Non-Core | Discontinued | $ 303.16 | $ 144.00 | $ - |
| 166043528 | Police Pursuit | Goodyear | Eagle Ultra Grip GW3 | 265/60R17 108H SL EAG UG GW3 VSBTL (Tahoe) | 265/60R17 | Non-Core | Discontinued | $ 252.63 | $ 120.00 | $ - |
| 166585530 | Police Pursuit | Goodyear | Eagle Ultra Grip GW3 | P225/60R18 99V SL EAG UG GW3 VSBRPTL (Charger) | P225/60R18 | Non-Core | Discontinued | $ 263.16 | $ 125.00 | $ - |
| 166579530 | Police Pursuit | Goodyear | Eagle Ultra Grip GW3 | P235/55R17 98V S2 EAG UG GW3 VSBRPTL (Crown Vic & Impala) | P235/55R17 | Non-Core | Available | $ 254.40 | $ 120.84 | $ - |
| 748958571 | Police Pursuit | Goodyear | Wrangler AT Adventure | LT275/65R18 113S C WRL AT ADVENTURE OWL (F150) | LT275/65R18 | Non-Core | Available | $ 287.15 | $ 136.40 | $ - |
| 681030566 | Passenger | GOODYEAR | Assurance Finesse | 215/50R18 92H SL ASSURANCE FINESSE | 215/50R18 | Non-Core | Available | $ 148.30 | $ 81.57 | |
| 681213566 | Passenger | GOODYEAR | Assurance Finesse | 215/55R17 94H SL ASSURANCE FINESSE | 215/55R17 | Non-Core | Available | $ 188.80 | $ 103.84 | |
| 681028566 | Passenger | GOODYEAR | Assurance Finesse | 225/55R17 97H SL ASSURANCE FINESSE | 225/55R17 | Non-Core | Available | $ 211.30 | $ 116.22 | |
| 681019630 | Passenger | Goodyear | Assurance Finesse | 235/55R19 101H SL ASSURANCE FINESSE | 235/55R19 | Non-Core | Available | $ 263.10 | $ 144.71 | |
| 110507545 | Passenger | Goodyear | Assurance MaxLife | 215/55R16 97H XL ASSURANCE MAXLIFE VSB | 215/55R16 | Non-Core | Available | $ 189.15 | $ 104.03 | |
| 781030579 | Passenger | GOODYEAR | WinterCommand Ultra | 175/65R15 84H SL WNTRCMD ULTRA | 175/65R15 | Non-Core | Available | $ 136.85 | $ 75.27 | $ - |
| 781032579 | Passenger | GOODYEAR | WinterCommand Ultra | 185/55R16 83T SL WNTRCMD ULTRA | 185/55R16 | Non-Core | Available | $ 174.35 | $ 95.89 | $ - |
| 781033579 | Passenger | GOODYEAR | WinterCommand Ultra | 185/60R15 84T SL WNTRCMD ULTRA | 185/60R15 | Non-Core | Available | $ 144.35 | $ 79.39 | $ - |
| 781035579 | Passenger | GOODYEAR | WinterCommand Ultra | 225/40R18 92V XL WNTRCMD ULTRA | 225/40R18 | Non-Core | Available | $ 290.50 | $ 159.78 | $ - |
| 781067579 | Passenger | GOODYEAR | WinterCommand Ultra | 225/55R18 102V XL WNTRCMD ULTRA | 225/55R18 | Non-Core | Available | $ 258.65 | $ 142.26 | $ - |
| 781063579 | Passenger | GOODYEAR | WinterCommand Ultra | 225/65R17 102H SL WNTRCMD ULTRA | 225/65R17 | Non-Core | Available | $ 215.60 | $ 118.58 | $ - |
| 781037579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/40R19 96V XL WNTRCMD ULTRA | 235/40R19 | Non-Core | Available | $ 322.40 | $ 177.32 | $ - |
| 781073579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/45R18 99V XL WNTRCMD ULTRA | 235/45R18 | Non-Core | Available | $ 283.00 | $ 155.65 | $ - |
| 781072579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/45R19 99V XL WNTRCMD ULTRA | 235/45R19 | Non-Core | Available | $ 309.25 | $ 170.09 | $ - |
| 781040579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/50R18 101V XL WNTRCMD ULTRA | 235/50R18 | Non-Core | Available | $ 277.40 | $ 152.57 | $ - |
| 781041579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/50R19 103H XL WNTRCMD ULTRA | 235/50R19 | Non-Core | Available | $ 299.90 | $ 164.95 | $ - |
| 781043579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/55R20 102H SL WNTRCMD ULTRA | 235/55R20 | Non-Core | Available | $ 350.50 | $ 192.78 | $ - |
| 781064579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/65R17 104H SL WNTRCMD ULTRA | 235/65R17 | Non-Core | Available | $ 228.70 | $ 125.79 | $ - |
| 781066579 | Passenger | GOODYEAR | WinterCommand Ultra | 235/65R18 106V SL WNTRCMD ULTRA | 235/65R18 | Non-Core | Available | $ 256.75 | $ 141.21 | $ - |
| 781044579 | Passenger | GOODYEAR | WinterCommand Ultra | 245/40R18 97V XL WNTRCMD ULTRA | 245/40R18 | Non-Core | Available | $ 296.15 | $ 162.88 | $ - |
| 781046579 | Passenger | GOODYEAR | WinterCommand Ultra | 245/45R18 100V XL WNTRCMD ULTRA | 245/45R18 | Non-Core | Available | $ 299.90 | $ 164.95 | $ - |
| 781060579 | Passenger | GOODYEAR | WinterCommand Ultra | 245/45R19 102V XL WNTRCMD ULTRA | 245/45R19 | Non-Core | Available | $ 328.00 | $ 180.40 | $ - |
| 781068579 | Passenger | GOODYEAR | WinterCommand Ultra | 245/50R20 102V SL WNTRCMD ULTRA | 245/50R20 | Non-Core | Available | $ 318.65 | $ 175.26 | $ - |
| 781071579 | Passenger | GOODYEAR | WinterCommand Ultra | 245/55R19 107V SL WNTRCMD ULTRA | 245/55R19 | Non-Core | Available | $ 309.25 | $ 170.09 | $ - |
| 781065579 | Passenger | Goodyear | WinterCommand Ultra | 245/60R18 105V SL WNTRCMD ULTRA | 245/60R18 | Non-Core | Available | $ 269.90 | $ 148.45 | $ - |
| 781050579 | Passenger | GOODYEAR | WinterCommand Ultra | 255/45R20 105V XL WNTRCMD ULTRA | 255/45R20 | Non-Core | Available | $ 346.75 | $ 190.71 | $ - |
| 781069579 | Passenger | GOODYEAR | WinterCommand Ultra | 255/50R20 109V XL WNTRCMD ULTRA | 255/50R20 | Non-Core | Available | $ 341.15 | $ 187.63 | $ - |
| 781059579 | Passenger | GOODYEAR | WinterCommand Ultra | 255/55R19 111H XL WNTRCMD ULTRA | 255/55R19 | Non-Core | Available | $ 328.00 | $ 180.40 | $ - |
| 781070579 | Passenger | GOODYEAR | WinterCommand Ultra | 265/50R20 107V SL WNTRCMD ULTRA | 265/50R20 | Non-Core | Available | $ 363.65 | $ 200.01 | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 781057579 | Passenger | GOODYEAR | WinterCommand Ultra | 275/45R20 110H XL WNTRCMD ULTRA | 275/45R20 | Non-Core | Available | $ 374.90 | **$ 206.20** | $ - |
| 407739374 | Passenger | Goodyear | Assurance All-Season | 185/60R15 84T SL ASSURANCE ALL-SEASON | 185/60R15 | Non-Core | Available | $ 132.95 | **$ 73.12** | $ - |
| 407106374 | Passenger | Goodyear | Assurance All-Season | 185/65R14 86T SL ASSURANCE ALL-SEASON | 185/65R14 | Non-Core | Available | $ 115.35 | **$ 63.44** | $ - |
| 407259374 | Passenger | Goodyear | Assurance All-Season | 185/65R15 88T SL ASSURANCE ALL-SEASON | 185/65R15 | Non-Core | Available | $ 132.50 | **$ 72.88** | $ - |
| 407787374 | Passenger | Goodyear | Assurance All-Season | 195/55R16 87T SL ASSURANCE ALL-SEASON | 195/55R16 | Non-Core | Available | $ 172.95 | **$ 95.12** | $ - |
| 407740374 | Passenger | Goodyear | Assurance All-Season | 195/60R15 88T SL ASSURANCE ALL-SEASON | 195/60R15 | Non-Core | Available | $ 134.45 | **$ 73.95** | $ - |
| 407788374 | Passenger | Goodyear | Assurance All-Season | 205/50R16 87H SL ASSURANCE ALL-SEASON | 205/50R16 | Non-Core | Available | $ 176.15 | **$ 96.88** | $ - |
| 407582374 | Passenger | Goodyear | Assurance All-Season | 205/50R17 89V SL ASSURANCE ALL-SEASON | 205/50R17 | Non-Core | Available | $ 196.30 | **$ 107.97** | $ - |
| 407781374 | Passenger | Goodyear | Assurance All-Season | 205/55R16 91H SL ASSURANCE ALL-SEASON | 205/55R16 | Non-Core | Available | $ 146.25 | **$ 80.44** | $ - |
| 407741374 | Passenger | Goodyear | Assurance All-Season | 205/60R15 91T SL ASSURANCE ALL-SEASON | 205/60R15 | Non-Core | Discontinued | $ 109.79 | **$ 60.38** | $ - |
| 407212374 | Passenger | Goodyear | Assurance All-Season | 205/60R16 92T SL ASSURANCE ALL-SEASON | 205/60R16 | Non-Core | Available | $ 162.70 | **$ 89.49** | $ - |
| 407478374 | Passenger | Goodyear | Assurance All-Season | 205/65R15 94T SL ASSURANCE ALL-SEASON | 205/65R15 | Non-Core | Available | $ 144.05 | **$ 79.23** | $ - |
| 407780374 | Passenger | Goodyear | Assurance All-Season | 205/65R16 95H SL ASSURANCE ALL-SEASON | 205/65R16 | Non-Core | Available | $ 162.95 | **$ 89.62** | $ - |
| 407785374 | Passenger | Goodyear | Assurance All-Season | 205/70R15 96T SL ASSURANCE ALL-SEASON | 205/70R15 | Non-Core | Available | $ 133.80 | **$ 73.59** | $ - |
| 407789374 | Passenger | Goodyear | Assurance All-Season | 205/75R15 97T SL ASSURANCE ALL-SEASON | 205/75R15 | Non-Core | Discontinued | $ 136.50 | **$ 75.08** | $ - |
| 407568374 | Passenger | Goodyear | Assurance All-Season | 215/45R17 87V SL ASSURANCE ALL-SEASON | 215/45R17 | Non-Core | Available | $ 193.10 | **$ 106.21** | $ - |
| 407790374 | Passenger | Goodyear | Assurance All-Season | 215/50R17 91H SL ASSURANCE ALL-SEASON | 215/50R17 | Non-Core | Available | $ 197.25 | **$ 108.49** | $ - |
| 407525374 | Passenger | Goodyear | Assurance All-Season | 215/55R16 93H SL ASSURANCE ALL-SEASON | 215/55R16 | Non-Core | Available | $ 169.50 | **$ 93.23** | $ - |
| 407213374 | Passenger | Goodyear | Assurance All-Season | 215/55R17 94H SL ASSURANCE ALL-SEASON | 215/55R17 | Non-Core | Available | $ 194.20 | **$ 106.81** | $ - |
| 407348374 | Passenger | Goodyear | Assurance All-Season | 215/60R17 96T SL ASSURANCE ALL-SEASON | 215/60R17 | Non-Core | Available | $ 188.30 | **$ 103.57** | $ - |
| 407007374 | Passenger | Goodyear | Assurance All-Season | 215/65R15 96T SL ASSURANCE ALL-SEASON | 215/65R15 | Non-Core | Discontinued | $ 137.60 | **$ 75.68** | |
| 407791374 | Passenger | Goodyear | Assurance All-Season | 215/65R15 96T SL ASSURANCE ALL-SEASON | 215/65R15 | Non-Core | Discontinued | $ 113.29 | **$ 62.31** | $ - |
| 407016374 | Passenger | Goodyear | Assurance All-Season | 215/65R16 98T SL ASSURANCE ALL-SEASON | 215/65R16 | Non-Core | Available | $ 155.10 | **$ 85.31** | $ - |
| 407719374 | Passenger | Goodyear | Assurance All-Season | 215/65R17 99T SL ASSURANCE ALL-SEASON | 215/65R17 | Non-Core | Available | $ 178.95 | **$ 98.42** | $ - |
| 407783374 | Passenger | Goodyear | Assurance All-Season | 215/70R15 98T SL ASSURANCE ALL-SEASON | 215/70R15 | Non-Core | Discontinued | $ 114.65 | **$ 63.06** | $ - |
| 407782374 | Passenger | Goodyear | Assurance All-Season | 215/70R16 100T SL ASSURANCE ALL-SEASON | 215/70R16 | Non-Core | Available | $ 173.50 | **$ 95.43** | $ - |
| 407792374 | Passenger | Goodyear | Assurance All-Season | 215/75R15 100T SL ASSURANCE ALL-SEASON | 215/75R15 | Non-Core | Discontinued | $ 133.71 | **$ 73.54** | $ - |
| 407003374 | Passenger | Goodyear | Assurance All-Season | 225/45R17 91V SL ASSURANCE ALL-SEASON | 225/45R17 | Non-Core | Available | $ 199.75 | **$ 109.86** | $ - |
| 407938374 | Passenger | Goodyear | Assurance All-Season | 225/45R18 91V SL ASSURANCE ALL-SEASON | 224/45R18 | Non-Core | Available | $ 185.80 | **$ 102.19** | $ - |
| 407372374 | Passenger | Goodyear | Assurance All-Season | 225/50R17 94V SL ASSURANCE ALL-SEASON | 225/50R17 | Non-Core | Available | $ 198.85 | **$ 109.37** | $ - |
| 407165374 | Passenger | Goodyear | Assurance All-Season | 225/55R16 95H SL ASSURANCE ALL-SEASON | 225/55R16 | Non-Core | Available | $ 170.90 | **$ 94.00** | $ - |
| 407726374 | Passenger | Goodyear | Assurance All-Season | 225/55R17 97T SL ASSURANCE ALL-SEASON | 225/55R17 | Non-Core | Available | $ 202.90 | **$ 111.60** | $ - |
| 407867374 | Passenger | Goodyear | Assurance All-Season | 225/55R18 98H SL ASSURANCE ALL-SEASON | 225/55R18 | Non-Core | Available | $ 210.70 | **$ 115.89** | $ - |
| 407930374 | Passenger | Goodyear | Assurance All-Season | 225/55R19 99V SL ASSURANCE ALL-SEASON | 225/55R19 | Non-Core | Available | $ 251.80 | **$ 138.49** | $ - |
| 407723374 | Passenger | Goodyear | Assurance All-Season | 225/60R17 99T SL ASSURANCE ALL-SEASON | 225/60R17 | Non-Core | Available | $ 200.65 | **$ 110.36** | $ - |
| 407795374 | Passenger | Goodyear | Assurance All-Season | 225/60R18 100H SL ASSURANCE ALL-SEASON | 225/60R18 | Non-Core | Available | $ 198.70 | **$ 109.29** | $ - |
| 407786374 | Passenger | Goodyear | Assurance All-Season | 225/65R16 100T SL ASSURANCE ALL-SEASON | 225/65R16 | Non-Core | Available | $ 166.85 | **$ 91.77** | $ - |
| 407285374 | Passenger | Goodyear | Assurance All-Season | 225/65R17 102T SL ASSURANCE ALL-SEASON | 225/65R17 | Non-Core | Available | $ 198.70 | **$ 109.29** | $ - |
| 407378374 | Passenger | Goodyear | Assurance All-Season | 225/70R16 103T SL ASSURANCE ALL-SEASON | 225/70R16 | Non-Core | Available | $ 176.05 | **$ 96.83** | $ - |
| 407991374 | Passenger | Goodyear | Assurance All-Season | 235/45R18 94V SL ASSURANCE ALL-SEASON | 235/45R18 | Non-Core | Available | $ 232.80 | **$ 128.04** | $ - |
| 407004374 | Passenger | Goodyear | Assurance All-Season | 235/50R18 97H SL ASSURANCE ALL-SEASON | 235/50R18 | Non-Core | Available | $ 228.30 | **$ 125.57** | $ - |
| 407826374 | Passenger | Goodyear | Assurance All-Season | 235/55R18 100H SL ASSURANCE ALL-SEASON | 235/55R18 | Non-Core | Available | $ 235.80 | **$ 129.69** | $ - |
| 407924374 | Passenger | Goodyear | Assurance All-Season | 235/55R19 101H SL ASSURANCE ALL-SEASON | 235/55R19 | Non-Core | Available | $ 261.85 | **$ 144.02** | $ - |
| 407784374 | Passenger | Goodyear | Assurance All-Season | 235/60R16 100T SL ASSURANCE ALL-SEASON | 235/60R16 | Non-Core | Available | $ 171.75 | **$ 94.46** | $ - |
| 407323374 | Passenger | Goodyear | Assurance All-Season | 235/60R17 102T SL ASSURANCE ALL-SEASON | 235/60R17 | Non-Core | Available | $ 206.00 | **$ 113.30** | $ - |
| 407815374 | Passenger | Goodyear | Assurance All-Season | 235/60R18 103H SL ASSURANCE ALL-SEASON | 235/60R18 | Non-Core | Available | $ 233.90 | **$ 128.65** | $ - |
| 407207374 | Passenger | Goodyear | Assurance All-Season | 235/65R16 103T SL ASSURANCE ALL-SEASON | 235/65R16 | Non-Core | Available | $ 180.45 | **$ 99.25** | $ - |
| 407722374 | Passenger | Goodyear | Assurance All-Season | 235/65R17 104T SL ASSURANCE ALL-SEASON | 235/65R17 | Non-Core | Available | $ 219.40 | **$ 120.67** | $ - |
| 407885374 | Passenger | Goodyear | Assurance All-Season | 235/65R18 106H SL ASSURANCE ALL-SEASON | 235/65R18 | Non-Core | Available | $ 232.70 | **$ 127.99** | $ - |
| 407866374 | Passenger | Goodyear | Assurance All-Season | 235/70R16 106T SL ASSURANCE ALL-SEASON | 235/70R16 | Non-Core | Available | $ 196.65 | **$ 108.16** | $ - |
| 407005374 | Passenger | Goodyear | Assurance All-Season | 245/45R18 96V SL ASSURANCE ALL-SEASON | 245/45R18 | Non-Core | Available | $ 269.30 | **$ 148.12** | $ - |
| 407870374 | Passenger | Goodyear | Assurance All-Season | 245/50R20 102H SL ASSURANCE ALL-SEASON | 245/50R20 | Non-Core | Available | $ 245.65 | **$ 135.11** | $ - |
| 407971374 | Passenger | Goodyear | Assurance All-Season | 245/55R19 103V SL ASSURANCE ALL-SEASON | 245/55R19 | Non-Core | Available | $ 248.35 | **$ 136.59** | $ - |
| 407819374 | Passenger | Goodyear | Assurance All-Season | 245/60R18 105H SL ASSURANCE ALL-SEASON | 245/60R18 | Non-Core | Available | $ 240.65 | **$ 132.36** | $ - |
| 407006374 | Passenger | Goodyear | Assurance All-Season | 255/50R20 105H SL ASSURANCE ALL-SEASON | 255/50R20 | Non-Core | Available | $ 256.80 | **$ 141.24** | $ - |
| 413524582 | Passenger | Goodyear | Assurance ComfortDrive | 205/55R16 91H SL ASSURANCE COMFORTDRIVE | 205/55R16 | Non-Core | Available | $ 181.15 | **$ 99.63** | $ - |
| 413570582 | Passenger | Goodyear | Assurance ComfortDrive | 205/60R16 92V SL ASSURANCE COMFORTDRIVE | 205/60R16 | Non-Core | Available | $ 174.45 | **$ 95.95** | $ - |
| 413780582 | Passenger | Goodyear | Assurance ComfortDrive | 205/65R16 95H SL ASSURANCE COMFORTDRIVE | 205/65R16 | Non-Core | Available | $ 179.90 | **$ 98.95** | $ - |
| 413032582 | Passenger | Goodyear | Assurance ComfortDrive | 215/45R17 87V SL ASSURANCE COMFORTDRIVE | 215/45R17 | Non-Core | Available | $ 216.65 | **$ 119.16** | $ - |
| 413941582 | Passenger | Goodyear | Assurance ComfortDrive | 215/50R17 95V XL ASSURANCE COMFORTDRIVE | 215/50R17 | Non-Core | Available | $ 215.35 | **$ 118.44** | $ - |
| 413507582 | Passenger | Goodyear | Assurance ComfortDrive | 215/55R16 97H XL ASSURANCE COMFORTDRIVE | 215/55R16 | Non-Core | Available | $ 182.50 | **$ 100.38** | $ - |
| 413340582 | Passenger | Goodyear | Assurance ComfortDrive | 215/55R17 94V SL ASSURANCE COMFORTDRIVE | 215/55R17 | Non-Core | Available | $ 214.95 | **$ 118.22** | $ - |
| 413810582 | Passenger | Goodyear | Assurance ComfortDrive | 215/55R18 95H SL ASSURANCE COMFORTDRIVE | 215/55R18 | Non-Core | Available | $ 245.70 | **$ 135.14** | $ - |
| 413571582 | Passenger | Goodyear | Assurance ComfortDrive | 215/60R16 95V SL ASSURANCE COMFORTDRIVE | 215/60R16 | Non-Core | Available | $ 181.95 | **$ 100.07** | $ - |
| 413546582 | Passenger | Goodyear | Assurance ComfortDrive | 215/60R17 96H SL ASSURANCE COMFORTDRIVE | 215/60R17 | Non-Core | Available | $ 214.25 | **$ 117.84** | $ - |
| 413002582 | Passenger | Goodyear | Assurance ComfortDrive | 215/65R16 98V SL ASSURANCE COMFORTDRIVE | 215/65R16 | Non-Core | Available | $ 184.05 | **$ 101.23** | $ - |
| 413567582 | Passenger | Goodyear | Assurance ComfortDrive | 225/45R17 91V SL ASSURANCE COMFORTDRIVE | 225/45R17 | Non-Core | Available | $ 228.20 | **$ 125.51** | $ - |
| 413017582 | Passenger | Goodyear | Assurance ComfortDrive | 225/45R18 95V XL ASSURANCE COMFORTDRIVE | 225/45R18 | Non-Core | Available | $ 245.30 | **$ 134.92** | $ - |
| 413509582 | Passenger | Goodyear | Assurance ComfortDrive | 225/50R17 94V SL ASSURANCE COMFORTDRIVE | 225/50R17 | Non-Core | Available | $ 230.30 | **$ 126.67** | $ - |
| 413003582 | Passenger | Goodyear | Assurance ComfortDrive | 225/50R18 95V SL ASSURANCE COMFORTDRIVE | 225/50R18 | Non-Core | Available | $ 263.60 | **$ 144.98** | $ - |
| 413502582 | Passenger | Goodyear | Assurance ComfortDrive | 225/55R17 97V SL ASSURANCE COMFORTDRIVE | 225/55R17 | Non-Core | Available | $ 231.10 | **$ 127.11** | $ - |
| 413033582 | Passenger | Goodyear | Assurance ComfortDrive | 225/55R18 98V SL ASSURANCE COMFORTDRIVE | 225/55R18 | Non-Core | Available | $ 246.20 | **$ 135.41** | $ - |
| 413019582 | Passenger | Goodyear | Assurance ComfortDrive | 225/55R19 99V SL ASSURANCE COMFORTDRIVE | 225/55R19 | Non-Core | Available | $ 295.55 | **$ 162.55** | $ - |
| 413005582 | Passenger | Goodyear | Assurance ComfortDrive | 225/60R17 99H SL ASSURANCE COMFORTDRIVE | 225/60R17 | Non-Core | Available | $ 232.65 | **$ 127.96** | $ - |
| 413363582 | Passenger | Goodyear | Assurance ComfortDrive | 225/60R18 100H SL ASSURANCE COMFORTDRIVE | 225/60R18 | Non-Core | Available | $ 238.10 | **$ 130.96** | $ - |
| 413517582 | Passenger | Goodyear | Assurance ComfortDrive | 225/65R17 102H SL ASSURANCE COMFORTDRIVE | 225/65R17 | Non-Core | Available | $ 221.60 | **$ 121.88** | $ - |
| 413021582 | Passenger | Goodyear | Assurance ComfortDrive | 235/40R19 96V XL ASSURANCE COMFORTDRIVE | 235/40R19 | Non-Core | Available | $ 271.80 | **$ 149.49** | $ - |
| 413871582 | Passenger | Goodyear | Assurance ComfortDrive | 235/45R18 94V SL ASSURANCE COMFORTDRIVE | 235/45R18 | Non-Core | Available | $ 257.25 | **$ 141.49** | $ - |
| 413025582 | Passenger | Goodyear | Assurance ComfortDrive | 235/45R19 95H SL ASSURANCE COMFORTDRIVE | 235/45R19 | Non-Core | Available | $ 271.70 | **$ 149.44** | $ - |
| 413018582 | Passenger | Goodyear | Assurance ComfortDrive | 235/50R18 97V SL ASSURANCE COMFORTDRIVE | 235/50R18 | Non-Core | Available | $ 270.50 | **$ 148.78** | $ - |
| 413024582 | Passenger | Goodyear | Assurance ComfortDrive | 235/50R19 99V SL ASSURANCE COMFORTDRIVE | 235/50R19 | Non-Core | Available | $ 273.10 | **$ 150.21** | $ - |
| 413319582 | Passenger | Goodyear | Assurance ComfortDrive | 235/55R17 99H SL ASSURANCE COMFORTDRIVE | 235/55R17 | Non-Core | Available | $ 247.35 | **$ 136.04** | $ - |
| 413496582 | Passenger | Goodyear | Assurance ComfortDrive | 235/55R18 100V SL ASSURANCE COMFORTDRIVE | 235/55R18 | Non-Core | Available | $ 275.75 | **$ 151.66** | $ - |
| 413965582 | Passenger | Goodyear | Assurance ComfortDrive | 235/55R19 101V SL ASSURANCE COMFORTDRIVE | 235/55R19 | Non-Core | Available | $ 273.10 | **$ 150.21** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 413022582 | Passenger | Goodyear | Assurance ComfortDrive | 235/55R20 102V SL ASSURANCE COMFORTDRIVE | 235/55R20 | Non-Core | Available | $ 280.25 | **$ 154.14** | $ - |
| 413488582 | Passenger | Goodyear | Assurance ComfortDrive | 235/60R17 102H SL ASSURANCE COMFORTDRIVE | 235/60R17 | Non-Core | Available | $ 236.25 | **$ 129.94** | $ - |
| 413006582 | Passenger | Goodyear | Assurance ComfortDrive | 235/60R18 103V SL ASSURANCE COMFORTDRIVE | 235/60R18 | Non-Core | Available | $ 256.05 | **$ 140.83** | $ - |
| 413188582 | Passenger | Goodyear | Assurance ComfortDrive | 235/65R17 104H SL ASSURANCE COMFORTDRIVE | 235/65R17 | Non-Core | Available | $ 245.55 | **$ 135.05** | $ - |
| 413011582 | Passenger | Goodyear | Assurance ComfortDrive | 235/65R18 106V SL ASSURANCE COMFORTDRIVE | 235/65R18 | Non-Core | Available | $ 271.70 | **$ 149.44** | $ - |
| 413027582 | Passenger | Goodyear | Assurance ComfortDrive | 245/45R17 99V XL ASSURANCE COMFORTDRIVE | 245/45R17 | Non-Core | Available | $ 258.65 | **$ 142.26** | $ - |
| 413010582 | Passenger | Goodyear | Assurance ComfortDrive | 245/45R18 100V XL ASSURANCE COMFORTDRIVE | 245/45R18 | Non-Core | Available | $ 306.20 | **$ 168.41** | $ - |
| 413927582 | Passenger | Goodyear | Assurance ComfortDrive | 245/50R20 102V SL ASSURANCE COMFORTDRIVE | 245/50R20 | Non-Core | Available | $ 282.30 | **$ 155.27** | $ - |
| 413014582 | Passenger | Goodyear | Assurance ComfortDrive | 245/55R19 103V SL ASSURANCE COMFORTDRIVE | 245/55R19 | Non-Core | Available | $ 274.40 | **$ 150.92** | $ - |
| 413012582 | Passenger | Goodyear | Assurance ComfortDrive | 245/60R18 105V SL ASSURANCE COMFORTDRIVE | 245/60R18 | Non-Core | Available | $ 267.85 | **$ 147.32** | $ - |
| 413028582 | Passenger | Goodyear | Assurance ComfortDrive | 255/40R19 100V XL ASSURANCE COMFORTDRIVE | 255/40R19 | Non-Core | Available | $ 313.80 | **$ 172.59** | $ - |
| 413030582 | Passenger | Goodyear | Assurance ComfortDrive | 255/45R20 105V XL ASSURANCE COMFORTDRIVE | 255/45R20 | Non-Core | Available | $ 291.95 | **$ 160.57** | $ - |
| 413031582 | Passenger | Goodyear | Assurance ComfortDrive | 255/50R19 107V XL ASSURANCE COMFORTDRIVE | 255/50R19 | Non-Core | Available | $ 318.85 | **$ 175.37** | $ - |
| 413037582 | Passenger | Goodyear | Assurance ComfortDrive | 255/50R20 109V XL ASSURANCE COMFORTDRIVE | 255/50R20 | Non-Core | Available | $ 278.35 | **$ 153.09** | $ - |
| 413929582 | Passenger | Goodyear | Assurance ComfortDrive | 255/55R20 107H SL ASSURANCE COMFORTDRIVE | 255/55R20 | Non-Core | Available | $ 267.85 | **$ 147.32** | $ - |
| 413490329 | Passenger | Goodyear | Assurance ComfTred Tour | 195/60R15 88H SL ASSUR COMTRD TOURING | 195/60R15 | Non-Core | Discontinued | $ 154.56 | **$ 85.01** | $ - |
| 413382329 | Passenger | Goodyear | Assurance ComfTred Tour | 215/65R16 98T SL ASSUR COMTRD TOURING | 215/65R16 | Non-Core | Discontinued | $ 163.18 | **$ 89.75** | $ - |
| 413509329 | Passenger | Goodyear | Assurance ComfTred Tour | 225/50R17 94V SL ASSUR COMTRD TOURING | 225/50R17 | Non-Core | Discontinued | $ 205.24 | **$ 112.88** | $ - |
| 413379329 | Passenger | Goodyear | Assurance ComfTred Tour | 225/55R16 95H SL ASSUR COMTRD TOURING | 225/55R16 | Non-Core | Discontinued | $ 194.06 | **$ 106.73** | $ - |
| 413502329 | Passenger | Goodyear | Assurance ComfTred Tour | 225/55R17 97V SL ASSUR COMTRD TOURING | 225/55R17 | Non-Core | Discontinued | $ 216.11 | **$ 118.86** | $ - |
| 413407329 | Passenger | Goodyear | Assurance ComfTred Tour | 225/60R16 98H SL ASSUR COMTRD TOURING | 225/60R16 | Non-Core | Discontinued | $ 165.04 | **$ 90.77** | $ - |
| 413486329 | Passenger | Goodyear | Assurance ComfTred Tour | 235/60R16 100H SL ASSUR COMTRD TOURING | 235/60R16 | Non-Core | Discontinued | $ 198.25 | **$ 109.04** | $ - |
| 413488329 | Passenger | Goodyear | Assurance ComfTred Tour | 235/60R17 102H SL ASSUR COMTRD TOURING | 235/60R17 | Non-Core | Discontinued | $ 228.50 | **$ 125.68** | $ - |
| 413207329 | Passenger | Goodyear | Assurance ComfTred Tour | 235/65R16 103T SL ASSUR COMTRD TOURING | 235/65R16 | Non-Core | Discontinued | $ 207.33 | **$ 114.03** | $ - |
| 413499329 | Passenger | Goodyear | Assurance ComfTred Tour | P215/60R16 94V SL ASSUR COMTRD TOURING | P215/60R16 | Non-Core | Discontinued | $ 160.10 | **$ 88.06** | $ - |
| 413487329 | Passenger | Goodyear | Assurance ComfTred Tour | P225/60R17 98H SL ASSUR COMTRD TOURING | P225/60R17 | Non-Core | Discontinued | $ 215.00 | **$ 118.25** | $ - |
| 681875566 | Passenger | Goodyear | Assurance Finesse | 215/65R17 99H S1 ASSURANCE FINESSE | 215/65R17 | Non-Core | Discontinued | $ 128.75 | **$ 70.81** | $ - |
| 681800566 | Passenger | Goodyear | Assurance Finesse | 235/55R18 100H SL ASSURANCE FINESSE | 235/55R18 | Non-Core | Discontinued | $ 249.80 | **$ 137.39** | $ - |
| 681819566 | Passenger | Goodyear | Assurance Finesse | 245/60R18 105H S1 ASSURANCE FINESSE | 245/60R18 | Non-Core | Available | $ 167.50 | **$ 92.13** | $ - |
| 681004566 | Passenger | Goodyear | Assurance Finesse | 255/50R20 105H S1 ASSURANCE FINESSE | 255/50R20 | Non-Core | Available | $ 200.50 | **$ 110.28** | $ - |
| 681034566 | Passenger | Goodyear | Assurance Finesse | 225/65R17 102H SL ASSURANCE FINESSE | 225/65R17 | Non-Core | Available | $ 233.75 | **$ 128.56** | |
| 681880566 | Passenger | Goodyear | Assurance Finesse | 225/55R18 98V ASSURANCE FINESSE | 225/55R18 | Non-Core | Available | $ 235.00 | **$ 129.25** | |
| 681040566 | Passenger | Goodyear | Assurance Finesse | 235/55R18 100H SL ASSURANCE FINESSE | 235/55R18 | Non-Core | Available | $ 239.03 | **$ 131.47** | |
| 738529571 | Passenger | Goodyear | Assurance Fuel Max | 175/60R16 82H SL ASSURANCE FUEL MAX TL | 175/60R16 | Non-Core | Available | $ 233.45 | **$ 128.40** | $ - |
| 738523571 | Passenger | Goodyear | Assurance Fuel Max | 185/65R15 88H ASSURANCE FUEL MAX TL | 185/65R15 | Non-Core | Discontinued | $ 140.55 | **$ 77.30** | $ - |
| 738524571 | Passenger | Goodyear | Assurance Fuel Max | 205/55R16 91H SL ASSURANCE FUEL MAX TL | 205/55R16 | Non-Core | Available | $ 199.10 | **$ 109.51** | $ - |
| 738003571 | Passenger | Goodyear | Assurance Fuel Max | 205/65R16 95H SL ASSUR FUEL MAX (HEV) | 205/65R16 | Non-Core | Available | $ 155.50 | **$ 85.53** | $ - |
| 738002571 | Passenger | Goodyear | Assurance Fuel Max | 205/65R16 95H SL ASSURANCE FUEL MAX TL | 205/65R16 | Non-Core | Available | $ 147.55 | **$ 81.15** | $ - |
| 738735571 | Passenger | Goodyear | Assurance Fuel Max | 215/55R17 94V SL ASSURANCE FUEL MAX TL | 215/55R17 | Non-Core | Available | $ 243.65 | **$ 134.01** | $ - |
| 738754571 | Passenger | Goodyear | Assurance Fuel Max | 225/55R17 97V SL ASSURANCE FUEL MAX TL | 225/55R17 | Non-Core | Available | $ 222.95 | **$ 122.62** | $ - |
| 738338571 | Passenger | Goodyear | Assurance Fuel Max | 225/65R16 100H ASSURANCE FUEL MAX TL | 225/65R16 | Non-Core | Discontinued | $ 176.86 | **$ 97.27** | $ - |
| 738609571 | Passenger | Goodyear | Assurance Fuel Max | P175/65R15 84H SL ASSURANCE FUEL MAX TL | P175/65R15 | Non-Core | Available | $ 183.30 | **$ 100.82** | $ - |
| 738828571 | Passenger | Goodyear | Assurance Fuel Max | P225/55R17 95H SL ASSURANCE FUEL MAX | P225/55R17 | Non-Core | Available | $ 194.45 | **$ 106.95** | $ - |
| 110489545 | Passenger | Goodyear | Assurance MaxLife | 195/65R15 91H SL ASSURANCE MAXLIFE VSB | 195/65R15 | Non-Core | Available | $ 157.10 | **$ 86.41** | $ - |
| 110980545 | Passenger | Goodyear | Assurance MaxLife | 205/50R17 89V SL ASSURANCE MAXLIFE VSB | 205/50R17 | Non-Core | Available | $ 218.45 | **$ 120.15** | $ - |
| 110952545 | Passenger | Goodyear | Assurance MaxLife | 205/55R16 91H SL ASSURANCE MAXLIFE VSB | 205/55R16 | Non-Core | Available | $ 174.40 | **$ 95.92** | $ - |
| 110953545 | Passenger | Goodyear | Assurance MaxLife | 205/60R16 92V SL ASSURANCE MAXLIFE VSB | 205/60R16 | Non-Core | Available | $ 169.20 | **$ 93.06** | $ - |
| 110780545 | Passenger | Goodyear | Assurance MaxLife | 205/65R16 95H SL ASSURANCE MAXLIFE VSB | 205/65R16 | Non-Core | Available | $ 173.00 | **$ 95.15** | $ - |
| 110947545 | Passenger | Goodyear | Assurance MaxLife | 215/45R17 87V SL ASSURANCE MAXLIFE VSB | 215/45R17 | Non-Core | Available | $ 215.50 | **$ 118.53** | $ - |
| 110977545 | Passenger | Goodyear | Assurance MaxLife | 215/50R17 95V XL ASSURANCE MAXLIFE VSB | 215/50R17 | Non-Core | Available | $ 213.85 | **$ 117.62** | $ - |
| 110951545 | Passenger | Goodyear | Assurance MaxLife | 215/55R16 93H SL ASSURANCE MAXLIFE VSB | 215/55R16 | Non-Core | Discontinued | $ 176.95 | **$ 97.32** | $ - |
| 110340545 | Passenger | Goodyear | Assurance MaxLife | 215/55R17 94V SL ASSURANCE MAXLIFE VSB | 215/55R17 | Non-Core | Available | $ 206.20 | **$ 113.41** | $ - |
| 110571545 | Passenger | Goodyear | Assurance MaxLife | 215/60R16 95V SL ASSURANCE MAXLIFE VSB | 215/60R16 | Non-Core | Available | $ 176.25 | **$ 96.94** | $ - |
| 110322545 | Passenger | Goodyear | Assurance MaxLife | 215/60R17 96H SL ASSURANCE MAXLIFE VSB | 215/60R17 | Non-Core | Available | $ 197.75 | **$ 108.76** | $ - |
| 110954545 | Passenger | Goodyear | Assurance MaxLife | 215/70R16 100H SL ASSURANCE MAXLIFE VSB | 215/70R16 | Non-Core | Available | $ 216.70 | **$ 119.19** | $ - |
| 110567545 | Passenger | Goodyear | Assurance MaxLife | 225/45R17 91V SL ASSURANCE MAXLIFE VSB | 225/45R17 | Non-Core | Available | $ 210.90 | **$ 116.00** | $ - |
| 110938545 | Passenger | Goodyear | Assurance MaxLife | 225/45R18 91V SL ASSURANCE MAXLIFE VSB | 225/45R18 | Non-Core | Available | $ 218.40 | **$ 120.12** | $ - |
| 110982545 | Passenger | Goodyear | Assurance MaxLife | 225/50R17 94V SL ASSURANCE MAXLIFE VSB | 225/50R17 | Non-Core | Available | $ 219.85 | **$ 120.92** | $ - |
| 110502545 | Passenger | Goodyear | Assurance MaxLife | 225/55R17 97V SL ASSURANCE MAXLIFE VSB | 225/55R17 | Non-Core | Available | $ 224.85 | **$ 123.67** | $ - |
| 110935545 | Passenger | Goodyear | Assurance MaxLife | 225/55R18 98H SL ASSURANCE MAXLIFE VSB | 225/55R18 | Non-Core | Available | $ 220.10 | **$ 121.06** | $ - |
| 110930545 | Passenger | Goodyear | Assurance MaxLife | 225/55R19 99V SL ASSURANCE MAXLIFE VSB | 225/55R19 | Non-Core | Available | $ 283.00 | **$ 155.65** | $ - |
| 110407545 | Passenger | Goodyear | Assurance MaxLife | 225/60R16 98H SL ASSURANCE MAX FE VSB | 225/60R16 | Non-Core | Available | $ 176.20 | **$ 96.91** | $ - |
| 110979545 | Passenger | Goodyear | Assurance MaxLife | 225/60R17 99H SL ASSURANCE MAXLIFE VSB | 225/60R17 | Non-Core | Available | $ 229.25 | **$ 126.09** | $ - |
| 110363545 | Passenger | Goodyear | Assurance MaxLife | 225/60R18 100H SL ASSURANCE MAXLIFE VSB | 225/60R18 | Non-Core | Available | $ 223.10 | **$ 122.71** | $ - |
| 110981545 | Passenger | Goodyear | Assurance MaxLife | 225/65R17 102H SL ASSURANCE MAXLIFE VSB | 225/65R17 | Non-Core | Available | $ 216.50 | **$ 119.08** | $ - |
| 110940545 | Passenger | Goodyear | Assurance MaxLife | 235/40R18 91V SL ASSURANCE MAXLIFE VSB | 235/40R18 | Non-Core | Available | $ 230.55 | **$ 126.80** | $ - |
| 110918545 | Passenger | Goodyear | Assurance MaxLife | 235/40R19 96V XL ASSURANCE MAXLIFE VSB | 235/40R19 | Non-Core | Available | $ 258.70 | **$ 142.29** | $ - |
| 110996545 | Passenger | Goodyear | Assurance MaxLife | 235/45R17 94V SL ASSURANCE MAXLIFE VSB | 235/45R17 | Non-Core | Available | $ 243.50 | **$ 133.93** | $ - |
| 110936545 | Passenger | Goodyear | Assurance MaxLife | 235/45R18 94V SL ASSURANCE MAXLIFE VSB | 235/45R18 | Non-Core | Available | $ 247.80 | **$ 136.29** | $ - |
| 110931545 | Passenger | Goodyear | Assurance MaxLife | 235/45R19 95H SL ASSURANCE MAXLIFE VSB | 235/45R19 | Non-Core | Available | $ 243.80 | **$ 134.09** | $ - |
| 110956545 | Passenger | Goodyear | Assurance MaxLife | 235/50R17 96H SL ASSURANCE MAXLIFE VSB | 235/50R17 | Non-Core | Available | $ 212.30 | **$ 116.77** | $ - |
| 110876545 | Passenger | Goodyear | Assurance MaxLife | 235/50R18 97V SL ASSURANCE MAXLIFE VSB | 235/50R18 | Non-Core | Available | $ 257.35 | **$ 141.54** | $ - |
| 110933545 | Passenger | Goodyear | Assurance MaxLife | 235/50R19 99V SL ASSURANCE MAXLIFE VSB | 235/50R19 | Non-Core | Available | $ 270.85 | **$ 148.97** | $ - |
| 110319545 | Passenger | Goodyear | Assurance MaxLife | 235/55R17 99H SL ASSURANCE MAXLIFE VSB | 235/55R17 | Non-Core | Available | $ 230.35 | **$ 126.69** | $ - |
| 110496545 | Passenger | Goodyear | Assurance MaxLife | 235/55R18 100V SL ASSURANCE MAXLIFE VSB | 235/55R18 | Non-Core | Available | $ 270.25 | **$ 148.64** | $ - |
| 110883545 | Passenger | Goodyear | Assurance MaxLife | 235/55R19 101V SL ASSURANCE MAXLIFE VSB | 235/55R19 | Non-Core | Available | $ 275.60 | **$ 151.58** | $ - |
| 110928545 | Passenger | Goodyear | Assurance MaxLife | 235/55R20 102V SL ASSURANCE MAXLIFE VSB | 235/55R20 | Non-Core | Available | $ 273.00 | **$ 150.15** | $ - |
| 110488545 | Passenger | Goodyear | Assurance MaxLife | 235/60R17 102H SL ASSURANCE MAXLIFE VSB | 235/60R17 | Non-Core | Available | $ 229.95 | **$ 126.47** | $ - |
| 110934545 | Passenger | Goodyear | Assurance MaxLife | 235/60R18 103V SL ASSURANCE MAXLIFE VSB | 235/60R18 | Non-Core | Available | $ 259.15 | **$ 142.53** | $ - |
| 110188545 | Passenger | Goodyear | Assurance MaxLife | 235/65R17 104H SL ASSURANCE MAXLIFE VSB | 235/65R17 | Non-Core | Available | $ 236.95 | **$ 130.32** | $ - |
| 110022545 | Passenger | Goodyear | Assurance MaxLife | 235/65R18 106V SL ASSURANCE MAXLIFE VSB | 235/65R18 | Non-Core | Available | $ 262.35 | **$ 144.29** | $ - |
| 110927545 | Passenger | Goodyear | Assurance MaxLife | 245/50R20 102V SL ASSURANCE MAXLIFE VSB | 245/50R20 | Non-Core | Available | $ 270.15 | **$ 148.58** | $ - |
| 110971545 | Passenger | Goodyear | Assurance MaxLife | 245/55R19 103V SL ASSURANCE MAXLIFE VSB | 245/55R19 | Non-Core | Available | $ 273.25 | **$ 150.29** | $ - |
| 110819545 | Passenger | Goodyear | Assurance MaxLife | 245/60R18 105H SL ASSURANCE MAXLIFE VSB | 245/60R18 | Non-Core | Available | $ 265.80 | **$ 146.19** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 110002545 | Passenger | Goodyear | Assurance MaxLife | 255/50R20 105H SL ASSURANCE MAXLIFE VSB | 255/50R20 | Non-Core | Available | $ 264.80 | **$ 145.64** | $ - |
| 110929545 | Passenger | Goodyear | Assurance MaxLife | 255/55R20 107H SL ASSURANCE MAXLIFE VSB | 255/55R20 | Non-Core | Available | $ 265.45 | **$ 146.00** | $ - |
| 110957545 | Passenger | Goodyear | Assurance MaxLife | 265/60R18 110H SL ASSURANCE MAXLIFE VSB | 265/60R18 | Non-Core | Available | $ 270.95 | **$ 149.02** | $ - |
| 110939545 | Passenger | Goodyear | Assurance MaxLife | P215/55R18 94H SL ASSURANCE MAXLIFE VSB | P215/55R18 | Non-Core | Available | $ 237.75 | **$ 130.76** | $ - |
| 110943545 | Passenger | Goodyear | Assurance MaxLife | P215/65R17 98V SL ASSURANCE MAXLIFE VSB | P215/65R17 | Non-Core | Available | $ 201.65 | **$ 110.91** | $ - |
| 110932545 | Passenger | Goodyear | Assurance MaxLife | P255/60R19 108H SL ASSURANCE MAXLIFE VSB | P255/60R19 | Non-Core | Available | $ 268.75 | **$ 147.81** | $ - |
| 767820537 | Passenger | Goodyear | Assurance WeatherReady | 195/55R16 87H SL ASSURANCE WEATHERREADY | 195/55R16 | Non-Core | Available | $ 192.40 | **$ 105.82** | $ - |
| 767489537 | Passenger | Goodyear | Assurance WeatherReady | 195/65R15 91H SL ASSURANCE WEATHERREADY | 195/65R15 | Non-Core | Available | $ 169.05 | **$ 92.98** | $ - |
| 767524537 | Passenger | Goodyear | Assurance WeatherReady | 205/55R16 91H SL ASSURANCE WEATHERREADY | 205/55R16 | Non-Core | Available | $ 186.90 | **$ 102.80** | $ - |
| 767570537 | Passenger | Goodyear | Assurance WeatherReady | 205/60R16 92V SL ASSURANCE WEATHERREADY | 205/60R16 | Non-Core | Available | $ 181.20 | **$ 99.66** | $ - |
| 767780537 | Passenger | Goodyear | Assurance WeatherReady | 205/65R16 95H SL ASSURANCE WEATHERREADY | 205/65R16 | Non-Core | Available | $ 185.30 | **$ 101.92** | $ - |
| 767568537 | Passenger | Goodyear | Assurance WeatherReady | 215/45R17 87V SL ASSURANCE WEATHERREADY | 215/45R17 | Non-Core | Available | $ 231.65 | **$ 127.41** | $ - |
| 767966537 | Passenger | Goodyear | Assurance WeatherReady | 215/50R17 95V XL ASSURANCE WEATHERREADY | 215/50R17 | Non-Core | Available | $ 226.65 | **$ 124.66** | $ - |
| 767507537 | Passenger | Goodyear | Assurance WeatherReady | 215/55R16 97H XL ASSURANCE WEATHERREADY | 215/55R16 | Non-Core | Available | $ 193.40 | **$ 106.37** | $ - |
| 767340537 | Passenger | Goodyear | Assurance WeatherReady | 215/55R17 94V SL ASSURANCE WEATHERREADY | 215/55R17 | Non-Core | Available | $ 221.55 | **$ 121.85** | $ - |
| 767007537 | Passenger | Goodyear | Assurance WeatherReady | 215/55R18 95H SL ASSURANCE WEATHERREADY | 215/55R18 | Non-Core | Available | $ 251.50 | **$ 138.33** | $ - |
| 767829537 | Passenger | Goodyear | Assurance WeatherReady | 215/60R16 95H SL ASSURANCE WEATHERREADY | 215/60R16 | Non-Core | Available | $ 187.15 | **$ 102.93** | $ - |
| 767322537 | Passenger | Goodyear | Assurance WeatherReady | 215/60R17 96H SL ASSURANCE WEATHERREADY | 215/60R17 | Non-Core | Available | $ 222.65 | **$ 122.46** | $ - |
| 767874537 | Passenger | Goodyear | Assurance WeatherReady | 215/65R16 98H SL ASSURANCE WEATHERREADY | 215/65R16 | Non-Core | Available | $ 189.85 | **$ 104.42** | $ - |
| 767875537 | Passenger | Goodyear | Assurance WeatherReady | 215/65R17 99H SL ASSURANCE WEATHERREADY | 215/65R17 | Non-Core | Available | $ 223.85 | **$ 123.12** | $ - |
| 767782537 | Passenger | Goodyear | Assurance WeatherReady | 215/70R16 100T SL ASSURANCE WEATHERREADY | 215/70R16 | Non-Core | Available | $ 235.20 | **$ 129.36** | $ - |
| 767906537 | Passenger | Goodyear | Assurance WeatherReady | 225/45R18 95V XL ASSURANCE WEATHERREADY | 225/45R18 | Non-Core | Available | $ 252.35 | **$ 138.79** | $ - |
| 767372537 | Passenger | Goodyear | Assurance WeatherReady | 225/50R17 94V SL ASSURANCE WEATHERREADY | 225/50R17 | Non-Core | Available | $ 240.65 | **$ 132.36** | $ - |
| 767753537 | Passenger | Goodyear | Assurance WeatherReady | 225/55R17 97H SL ASSURANCE WEATHERREADY | 225/55R17 | Non-Core | Available | $ 234.90 | **$ 129.20** | $ - |
| 767880537 | Passenger | Goodyear | Assurance WeatherReady | 225/55R18 98V SL ASSURANCE WEATHERREADY | 225/55R18 | Non-Core | Available | $ 256.50 | **$ 141.08** | $ - |
| 767407537 | Passenger | Goodyear | Assurance WeatherReady | 225/60R16 98H SL ASSURANCE WEATHERREADY | 225/60R16 | Non-Core | Available | $ 188.45 | **$ 103.65** | $ - |
| 767366537 | Passenger | Goodyear | Assurance WeatherReady | 225/60R17 99H SL ASSURANCE WEATHERREADY | 225/60R17 | Non-Core | Available | $ 242.30 | **$ 133.27** | $ - |
| 767363537 | Passenger | Goodyear | Assurance WeatherReady | 225/60R18 100H SL ASSURANCE WEATHERREADY | 225/60R18 | Non-Core | Available | $ 245.10 | **$ 134.81** | $ - |
| 767517537 | Passenger | Goodyear | Assurance WeatherReady | 225/65R17 102H SL ASSURANCE WEATHERREADY | 225/65R17 | Non-Core | Available | $ 228.25 | **$ 125.54** | $ - |
| 767378537 | Passenger | Goodyear | Assurance WeatherReady | 225/70R16 103T SL ASSURANCE WEATHERREADY | 225/70R16 | Non-Core | Available | $ 226.05 | **$ 124.33** | $ - |
| 767881537 | Passenger | Goodyear | Assurance WeatherReady | 235/45R17 97V XL ASSURANCE WEATHERREADY | 235/45R17 | Non-Core | Available | $ 272.25 | **$ 149.74** | $ - |
| 767871537 | Passenger | Goodyear | Assurance WeatherReady | 235/45R18 94V SL ASSURANCE WEATHERREADY | 235/45R18 | Non-Core | Available | $ 270.65 | **$ 148.86** | $ - |
| 767968537 | Passenger | Goodyear | Assurance WeatherReady | 235/45R19 95V SL ASSURANCE WEATHERREADY | 235/45R19 | Non-Core | Available | $ 273.20 | **$ 150.26** | $ - |
| 767970537 | Passenger | Goodyear | Assurance WeatherReady | 235/50R17 96V SL ASSURANCE WEATHERREADY | 235/50R17 | Non-Core | Available | $ 226.35 | **$ 124.49** | $ - |
| 767876537 | Passenger | Goodyear | Assurance WeatherReady | 235/50R18 97V SL ASSURANCE WEATHERREADY | 235/50R18 | Non-Core | Available | $ 275.65 | **$ 151.61** | $ - |
| 767010537 | Passenger | Goodyear | Assurance WeatherReady | 235/50R19 99V SL ASSURANCE WEATHERREADY | 235/50R19 | Non-Core | Available | $ 291.20 | **$ 160.16** | $ - |
| 767181537 | Passenger | Goodyear | Assurance WeatherReady | 235/55R17 99H SL ASSURANCE WEATHERREADY | 235/55R17 | Non-Core | Available | $ 257.90 | **$ 141.85** | $ - |
| 767877537 | Passenger | Goodyear | Assurance WeatherReady | 235/55R18 100V SL ASSURANCE WEATHERREADY | 235/55R18 | Non-Core | Available | $ 286.15 | **$ 157.38** | $ - |
| 767883537 | Passenger | Goodyear | Assurance WeatherReady | 235/55R19 101V SL ASSURANCE WEATHERREADY | 235/55R19 | Non-Core | Available | $ 286.00 | **$ 157.30** | $ - |
| 767884537 | Passenger | Goodyear | Assurance WeatherReady | 235/55R20 102H SL ASSURANCE WEATHERREADY | 235/55R20 | Non-Core | Available | $ 285.65 | **$ 157.11** | $ - |
| 767488537 | Passenger | Goodyear | Assurance WeatherReady | 235/60R17 102H SL ASSURANCE WEATHERREADY | 235/60R17 | Non-Core | Available | $ 241.55 | **$ 132.85** | $ - |
| 767815537 | Passenger | Goodyear | Assurance WeatherReady | 235/60R18 103H SL ASSURANCE WEATHERREADY | 235/60R18 | Non-Core | Available | $ 274.85 | **$ 151.17** | $ - |
| 767188537 | Passenger | Goodyear | Assurance WeatherReady | 235/65R17 104H SL ASSURANCE WEATHERREADY | 235/65R17 | Non-Core | Available | $ 250.55 | **$ 137.80** | $ - |
| 767885537 | Passenger | Goodyear | Assurance WeatherReady | 235/65R18 106H SL ASSURANCE WEATHERREADY | 235/65R18 | Non-Core | Available | $ 280.20 | **$ 154.11** | $ - |
| 767014537 | Passenger | Goodyear | Assurance WeatherReady | 245/45R18 100V XL ASSUR WEATHERREADY | 245/45R18 | Non-Core | Available | $ 309.50 | **$ 170.23** | $ - |
| 767870537 | Passenger | Goodyear | Assurance WeatherReady | 245/50R20 102H SL ASSURANCE WEATHERREADY | 245/50R20 | Non-Core | Available | $ 301.80 | **$ 165.99** | $ - |
| 767890537 | Passenger | Goodyear | Assurance WeatherReady | 245/55R19 103H SL ASSURANCE WEATHERREADY | 245/55R19 | Non-Core | Available | $ 288.35 | **$ 158.59** | $ - |
| 767819537 | Passenger | Goodyear | Assurance WeatherReady | 245/60R18 105H SL ASSURANCE WEATHERREADY | 245/60R18 | Non-Core | Available | $ 282.70 | **$ 155.49** | $ - |
| 767905537 | Passenger | Goodyear | Assurance WeatherReady | 255/50R19 107H XL ASSURANCE WEATHERREADY | 255/50R19 | Non-Core | Available | $ 333.60 | **$ 183.48** | $ - |
| 767967537 | Passenger | Goodyear | Assurance WeatherReady | 255/50R20 109V XL ASSURANCE WEATHERREADY | 255/50R20 | Non-Core | Available | $ 286.85 | **$ 157.77** | $ - |
| 767903537 | Passenger | Goodyear | Assurance WeatherReady | 255/55R18 109V XL ASSURANCE WEATHERREADY | 255/55R18 | Non-Core | Available | $ 322.30 | **$ 177.27** | $ - |
| 767891537 | Passenger | Goodyear | Assurance WeatherReady | 255/55R20 110H XL ASSURANCE WEATHERREADY | 255/55R20 | Non-Core | Available | $ 294.10 | **$ 161.76** | $ - |
| 767892537 | Passenger | Goodyear | Assurance WeatherReady | 255/60R19 109H SL ASSURANCE WEATHERREADY | 255/60R19 | Non-Core | Available | $ 286.95 | **$ 157.82** | $ - |
| 767894537 | Passenger | Goodyear | Assurance WeatherReady | 255/65R18 111T SL ASSURANCE WEATHERREADY | 255/65R18 | Non-Core | Available | $ 300.70 | **$ 165.39** | $ - |
| 767957537 | Passenger | Goodyear | Assurance WeatherReady | 265/60R18 110H SL ASSURANCE WEATHERREADY | 265/60R18 | Non-Core | Available | $ 296.95 | **$ 163.32** | $ - |
| 104040390 | Passenger | Goodyear | Eag F1 Asym A/S ROF | 245/40R20 95V EAGLE F1 ASYM A/S ROF | 245/40R20 | Non-Core | Available | $ 301.25 | **$ 165.69** | |
| 784287347 | Passenger | Goodyear | Eag F1 Asym SUV | 255/50R19 SL EAG F1 ASYM SUV MO L | 255/50R19 | Non-Core | Available | $ 283.25 | **$ 155.79** | |
| 112072591 | Passenger | Goodyear | Eag F1 SuperSport | 255/35ZR20 (97Y) EAG F1 SUPERSPORTNA0 | 255/35R20 | Non-Core | Available | $ 615.50 | **$ 338.53** | |
| 112071591 | Passenger | Goodyear | Eag F1 SuperSport | 315/30ZR21 (105Y) EAG F1 SUPERSPORTNA 0 | 315/30R21 | Non-Core | Available | $ 712.55 | **$ 391.90** | |
| 104001568 | Passenger | Goodyear | Eagle Exhilarate | 215/45ZR17 XL 91W EAGLE EXHILARATE | 215/45ZR17 | Non-Core | Available | $ 204.65 | **$ 112.56** | $ - |
| 104002568 | Passenger | Goodyear | Eagle Exhilarate | 225/40ZR18 XL 92Y EAGLE EXHILARATE | 225/40ZR18 | Non-Core | Available | $ 241.20 | **$ 132.66** | $ - |
| 104003568 | Passenger | Goodyear | Eagle Exhilarate | 225/40ZR19 XL 93Y EAGLE EXHILARATE | 225/40ZR19 | Non-Core | Available | $ 283.15 | **$ 155.73** | $ - |
| 104004568 | Passenger | Goodyear | Eagle Exhilarate | 225/45ZR17 XL 94W EAGLE EXHILARATE | 225/45ZR17 | Non-Core | Available | $ 198.75 | **$ 109.31** | $ - |
| 104005568 | Passenger | Goodyear | Eagle Exhilarate | 225/45ZR18 XL 95Y EAGLE EXHILARATE | 225/45ZR18 | Non-Core | Available | $ 253.80 | **$ 139.59** | $ - |
| 104006568 | Passenger | Goodyear | Eagle Exhilarate | 225/45ZR19 XL 96W EAGLE EXHILARATE | 225/45ZR19 | Non-Core | Available | $ 278.90 | **$ 153.40** | $ - |
| 104007568 | Passenger | Goodyear | Eagle Exhilarate | 225/50ZR18 SL 95W EAGLE EXHILARATE | 225/50ZR18 | Non-Core | Available | $ 239.70 | **$ 131.84** | $ - |
| 104008568 | Passenger | Goodyear | Eagle Exhilarate | 235/35ZR19 XL 91Y EAGLE EXHILARATE | 235/35ZR19 | Non-Core | Available | $ 293.10 | **$ 161.21** | $ - |
| 104033568 | Passenger | Goodyear | Eagle Exhilarate | 235/40R19 XL 96Y EAGLE EXHILARATE | 235/40R19 | Non-Core | Available | $ 293.10 | **$ 161.21** | $ - |
| 104009568 | Passenger | Goodyear | Eagle Exhilarate | 235/40ZR18 XL 95Y EAGLE EXHILARATE | 235/40ZR18 | Non-Core | Available | $ 259.55 | **$ 142.75** | $ - |
| 104036568 | Passenger | Goodyear | Eagle Exhilarate | 245/35R19 XL 93Y EAGLE EXHILARATE | 245/35R19 | Non-Core | Available | $ 313.75 | **$ 172.56** | $ - |
| 104010568 | Passenger | Goodyear | Eagle Exhilarate | 245/35ZR18 XL 92Y EAGLE EXHILARATE | 245/35ZR18 | Non-Core | Available | $ 261.80 | **$ 143.99** | $ - |
| 104011568 | Passenger | Goodyear | Eagle Exhilarate | 245/40ZR18 XL 97Y EAGLE EXHILARATE | 245/40ZR18 | Non-Core | Available | $ 263.85 | **$ 145.12** | $ - |
| 104012568 | Passenger | Goodyear | Eagle Exhilarate | 245/40ZR19 XL 98Y EAGLE EXHILARATE | 245/40ZR19 | Non-Core | Available | $ 307.35 | **$ 169.04** | $ - |
| 104013568 | Passenger | Goodyear | Eagle Exhilarate | 245/40ZR20 XL 99Y EAGLE EXHILARATE | 245/40ZR20 | Non-Core | Available | $ 341.50 | **$ 187.83** | $ - |
| 104014568 | Passenger | Goodyear | Eagle Exhilarate | 245/45ZR17 XL 99Y EAGLE EXHILARATE | 245/45ZR17 | Non-Core | Available | $ 238.85 | **$ 131.37** | $ - |
| 104015568 | Passenger | Goodyear | Eagle Exhilarate | 245/45ZR18 XL 100Y EAGLE EXHILARATE | 245/45ZR18 | Non-Core | Available | $ 256.10 | **$ 140.86** | $ - |
| 104016568 | Passenger | Goodyear | Eagle Exhilarate | 245/45ZR19 XL 102Y EAGLE EXHILARATE | 245/45ZR19 | Non-Core | Available | $ 311.60 | **$ 171.38** | $ - |
| 104017568 | Passenger | Goodyear | Eagle Exhilarate | 245/45ZR20 XL 103Y EAGLE EXHILARATE | 245/45ZR20 | Non-Core | Available | $ 318.75 | **$ 175.31** | $ - |
| 104039568 | Passenger | Goodyear | Eagle Exhilarate | 245/50ZR19 XL 105W EAGLE EXHILARATE | 245/50ZR19 | Non-Core | Available | $ 300.05 | **$ 165.03** | $ - |
| 104018568 | Passenger | Goodyear | Eagle Exhilarate | 255/35ZR18 XL 94Y EAGLE EXHILARATE | 255/35ZR18 | Non-Core | Available | $ 307.35 | **$ 169.04** | $ - |
| 104019568 | Passenger | Goodyear | Eagle Exhilarate | 255/35ZR19 XL 96Y EAGLE EXHILARATE | 255/35ZR19 | Non-Core | Available | $ 313.05 | **$ 172.18** | $ - |
| 104020568 | Passenger | Goodyear | Eagle Exhilarate | 255/40ZR18 XL 99Y EAGLE EXHILARATE | 255/40ZR18 | Non-Core | Available | $ 277.45 | **$ 152.60** | $ - |
| 104021568 | Passenger | Goodyear | Eagle Exhilarate | 255/40ZR19 XL 100Y EAGLE EXHILARATE | 255/40ZR19 | Non-Core | Available | $ 329.80 | **$ 181.39** | $ - |
| 104022568 | Passenger | Goodyear | Eagle Exhilarate | 255/45ZR19 XL 104Y EAGLE EXHILARATE | 255/45ZR19 | Non-Core | Available | $ 347.20 | **$ 190.96** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 104023568 | Passenger | Goodyear | Eagle Exhilarate | 255/50ZR19 XL 107W EAGLE EXHILARATE | 255/50ZR19 | Non-Core | Available | $ 360.00 | **$ 198.00** | $ - |
| 104024568 | Passenger | Goodyear | Eagle Exhilarate | 265/35ZR19 XL 98Y EAGLE EXHILARATE | 265/35ZR19 | Non-Core | Available | $ 341.50 | **$ 187.83** | $ - |
| 104025568 | Passenger | Goodyear | Eagle Exhilarate | 265/35ZR20 XL 99Y EAGLE EXHILARATE | 265/35ZR20 | Non-Core | Available | $ 445.40 | **$ 244.97** | $ - |
| 104026568 | Passenger | Goodyear | Eagle Exhilarate | 275/30ZR20 XL 97Y EAGLE EXHILARATE | 275/30ZR20 | Non-Core | Available | $ 355.75 | **$ 195.66** | $ - |
| 104034568 | Passenger | Goodyear | Eagle Exhilarate | 275/35R19 XL 100Y EAGLE EXHILARATE | 275/35R19 | Non-Core | Available | $ 333.10 | **$ 183.21** | $ - |
| 104035568 | Passenger | Goodyear | Eagle Exhilarate | 275/35R20 XL 102Y EAGLE EXHILARATE | 275/35R20 | Non-Core | Available | $ 321.15 | **$ 176.63** | $ - |
| 104027568 | Passenger | Goodyear | Eagle Exhilarate | 275/35ZR18 SL 95Y EAGLE EXHILARATE | 275/35ZR18 | Non-Core | Available | $ 332.95 | **$ 183.12** | $ - |
| 104028568 | Passenger | Goodyear | Eagle Exhilarate | 275/40ZR18 SL 99Y EAGLE EXHILARATE | 275/40ZR18 | Non-Core | Available | $ 339.20 | **$ 186.56** | $ - |
| 104029568 | Passenger | Goodyear | Eagle Exhilarate | 275/40ZR20 XL 106Y EAGLE EXHILARATE | 275/40ZR20 | Non-Core | Available | $ 352.90 | **$ 194.10** | $ - |
| 104030568 | Passenger | Goodyear | Eagle Exhilarate | 275/45ZR20 XL 110Y EAGLE EXHILARATE | 275/45ZR20 | Non-Core | Available | $ 356.15 | **$ 195.88** | $ - |
| 104032568 | Passenger | Goodyear | Eagle Exhilarate | 285/35ZR19 SL 99Y EAGLE EXHILARATE | 285/35ZR19 | Non-Core | Available | $ 389.90 | **$ 214.45** | $ - |
| 784044359 | Passenger | Goodyear | Eagle F1 Asy 2 | 225/40R19 89Y SL EAGLE F1 ASYM2 ROF | 225/40R19 | Non-Core | Available | $ 472.60 | **$ 259.93** | $ - |
| 784194348 | Passenger | Goodyear | Eagle F1 Asy 2 | 235/35ZR20 88Y SL EAGLE F1 ASYM 2 NO F | 235/35ZR20 | Non-Core | Available | $ 475.85 | **$ 261.72** | $ - |
| 784764348 | Passenger | Goodyear | Eagle F1 Asy 2 | 235/40R18 95Y XL EAGLE F1 ASYMMETRIC2 | 235/40R18 | Non-Core | Available | $ 191.25 | **$ 105.19** | $ - |
| 784168348 | Passenger | Goodyear | Eagle F1 Asy 2 | 235/50R18 101W XL EAGLE F1 ASYMMETRIC2 | 235/50R18 | Non-Core | Discontinued | $ 274.35 | **$ 150.89** | $ - |
| 784140359 | Passenger | Goodyear | Eagle F1 Asy 2 | 245/35R19 93Y XL EAG F1 ASYM2 MOE R ROF | 245/35R19 | Non-Core | Available | $ 453.90 | **$ 249.65** | $ - |
| 784318348 | Passenger | Goodyear | Eagle F1 Asy 2 | 265/30R19 93Y XL EAGLE F1 ASYMMETRIC2 | 265/30R19 | Non-Core | Available | $ 321.40 | **$ 176.77** | $ - |
| 784066348 | Passenger | Goodyear | Eagle F1 Asy 2 | 265/45ZR18 101Y SL EAGLE F1 ASYM 2 NO R | 265/45ZR18 | Non-Core | Available | $ 541.45 | **$ 297.80** | $ - |
| 784360348 | Passenger | Goodyear | Eagle F1 Asy 2 | 275/30R19 96Y XL EAGLE F1 ASYMMETRIC2 | 275/30R19 | Non-Core | Available | $ 436.35 | **$ 239.99** | $ - |
| 784075348 | Passenger | Goodyear | Eagle F1 Asy 2 | 285/35R19 99Y SL EAGLE F1 ASYMMETRIC2 | 285/35R19 | Non-Core | Available | $ 410.30 | **$ 225.67** | $ - |
| 783448388 | Passenger | Goodyear | Eagle F1 Asy 3 | 225/35R19 88Y XL EAGLE F1 ASYMMETRIC 3 | 225/35R19 | Non-Core | Available | $ 313.15 | **$ 172.23** | $ - |
| 783390388 | Passenger | Goodyear | Eagle F1 Asy 3 | 245/40ZR20 95Y EAGLE F1 ASYMMETRIC 3 | 245/40ZR20 | Non-Core | Available | $ 433.15 | **$ 238.23** | $ - |
| 783390385 | Passenger | Goodyear | Eagle F1 Asy 3 | 245/40ZR20 95Y EAGLE F1 ASYMMETRIC3 ROF | 245/40ZR20 | Non-Core | Available | $ 450.45 | **$ 247.75** | $ - |
| 783407388 | Passenger | Goodyear | Eagle F1 Asy 3 | 265/35R22 102W EAGLE F1 ASYMMETRIC 3 | 265/35R22 | Non-Core | Available | $ 230.20 | **$ 126.61** | $ - |
| 783407394 | Passenger | Goodyear | Eagle F1 Asy 3 | 265/35R22 102W EAGLE F1 ASYMMETRIC 3 SCT | 265/35R22 | Non-Core | Available | $ 343.75 | **$ 189.06** | $ - |
| 783226572 | Passenger | Goodyear | Eagle F1 Asy 3 | 265/40R20 104Y EAGLE F1 ASYM 3 AO | 265/40R20 | Non-Core | Available | $ 335.40 | **$ 184.47** | $ - |
| 783137544 | Passenger | Goodyear | Eagle F1 Asy 3 | 265/45R21 108H XL EAGLE F1 ASYM 3 SUV A0 | 265/45R21 | Non-Core | Available | $ 504.30 | **$ 277.37** | $ - |
| 783400385 | Passenger | Goodyear | Eagle F1 Asy 3 | 275/35ZR20 98Y EAGLE F1 ASYMMETRIC3 ROF | 275/35ZR20 | Non-Core | Available | $ 455.75 | **$ 250.66** | $ - |
| 783411388 | Passenger | Goodyear | Eagle F1 Asy 3 | 285/35R22 106W EAGLE F1 ASYMMETRIC 3 | 285/35R22 | Non-Core | Available | $ 225.20 | **$ 123.86** | $ - |
| 783411394 | Passenger | Goodyear | Eagle F1 Asy 3 | 285/35R22 106W EAGLE F1 ASYMMETRIC 3 SCT | 285/35R22 | Non-Core | Available | $ 375.20 | **$ 206.36** | $ - |
| 783349385 | Passenger | Goodyear | Eagle F1 Asy 3 | P245/35ZR19 89Y EAGLE F1 ASYMMETRIC3 ROF | P245/35ZR19 | Non-Core | Available | $ 450.65 | **$ 247.86** | $ - |
| 783428385 | Passenger | Goodyear | Eagle F1 Asy 3 | P245/40ZR18 93Y EAGLE F1 ASYMMETRIC3 ROF | P245/40ZR18 | Non-Core | Available | $ 412.25 | **$ 226.74** | $ - |
| 783355385 | Passenger | Goodyear | Eagle F1 Asy 3 | P285/30ZR20 95Y EAGLE F1 ASYMMETRIC3 ROF | P285/30ZR20 | Non-Core | Available | $ 527.45 | **$ 290.10** | $ - |
| 783432385 | Passenger | Goodyear | Eagle F1 Asy 3 | P285/35ZR19 99Y EAGLE F1 ASYMMETRIC3 ROF | P285/35ZR19 | Non-Core | Available | $ 501.35 | **$ 275.74** | $ - |
| 783723385 | Passenger | Goodyear | Eagle F1 Asy 3 ROF | 275/30R20 97Y XL EF1 ASYM3 ROF * RSC MOE | 275/30R20 | Non-Core | Available | $ 640.05 | **$ 352.03** | $ - |
| 783152388 | Passenger | Goodyear | Eagle F1 Asym 3 | 205/45R17 88W EAGLE F1 ASYM 3 STR MINI | 205/45R17 | Non-Core | Available | $ 207.90 | **$ 114.35** | |
| 783125388 | Passenger | Goodyear | Eagle F1 Asym 3 | 245/35ZR20 (95Y) XL EAGLE F1 ASYM 3 NA0 | 245/35ZR20 | Non-Core | Available | $ 515.60 | **$ 283.58** | $ - |
| 783126388 | Passenger | Goodyear | Eagle F1 Asym 3 | 305/30ZR21 (104Y) XL EAGLE F1 ASYM 3 NA0 | 305/30ZR21 | Non-Core | Available | $ 635.65 | **$ 349.61** | $ - |
| 783149385 | Passenger | Goodyear | Eagle F1 Asym 3 ROF | 205/40R18 86W EAGLE F1 ASYMMETRIC3 ROF | 205/40R18 | Non-Core | Available | $ 294.05 | **$ 161.73** | |
| 783100385 | Passenger | Goodyear | Eagle F1 Asym 3 ROF | 205/45R17 88W EAGLE F1 ASYMMETRIC3 ROF | 205/45R17 | Non-Core | Available | $ 259.20 | **$ 142.56** | |
| 783147385 | Passenger | Goodyear | Eagle F1 Asym 3 ROF | 225/40R20 94Y EAGLE F1 ASYMM3 ROF STRRSC | 225/40R20 | Non-Core | Available | $ 453.15 | **$ 249.23** | |
| 783153385 | Passenger | Goodyear | Eagle F1 Asym 3 ROF | 225/45R19 96W EAGLE F1 ASYMM3 ROF STRRSC | 225/45R19 | Non-Core | Available | $ 430.35 | **$ 236.69** | |
| 783836385 | Passenger | Goodyear | Eagle F1 Asym 3 ROF | 245/40R19 98Y EF1 ASYM3 ROF * RSC MOE F | 245/40R19 | Non-Core | Available | $ 425.10 | **$ 233.81** | |
| 783406394 | Passenger | Goodyear | Eagle F1 Asym 3 SCT | 265/35R21 101Y EAGLE F1 ASYM 3 AO SCT | 265/35R21 | Non-Core | Available | $ 464.75 | **$ 255.61** | |
| 103001588 | Passenger | Goodyear | Eagle F1 Asym 5 | 255/40R20 101W XL EAGLE F1 ASYM 5 T0 | 255/40R20 | Non-Core | Available | $ 339.55 | **$ 186.75** | |
| 103007595 | Passenger | Goodyear | Eagle F1 Asym 5 | 255/50R19 107Y XL EAGLE F1 ASYM 5 ST FP | 255/50R19 | Non-Core | Available | $ 505.45 | **$ 278.00** | |
| 103002589 | Passenger | Goodyear | Eagle F1 Asym 5 SCT | 255/40R20 101W XL EAGLE F1 ASYM 5 SCT T0 | 255/40R20 | Non-Core | Available | $ 394.50 | **$ 216.98** | |
| 104504357 | Passenger | Goodyear | Eagle F1 Asym A/S | 235/40R19 96W EAGLE F1 ASYM ALL-SEASON | 235/40R19 | Non-Core | Available | $ 316.60 | **$ 174.13** | $ - |
| 104207357 | Passenger | Goodyear | Eagle F1 Asym A/S | 235/50R18 97W EAGLE F1 ASYM ALL-SEASON | 235/50R18 | Non-Core | Available | $ 250.75 | **$ 137.91** | $ - |
| 104388357 | Passenger | Goodyear | Eagle F1 Asym A/S | 245/40R19 94W EAGLE F1 ASYM ALL-SEASON | 245/40R19 | Non-Core | Available | $ 276.45 | **$ 152.05** | $ - |
| 104433393 | Passenger | Goodyear | Eagle F1 Asym A/S | 245/40R20 99W EAGLE F1 ASYM A/S SCT | 245/40R20 | Non-Core | Available | $ 422.40 | **$ 232.32** | $ - |
| 104433357 | Passenger | Goodyear | Eagle F1 Asym A/S | 245/40R20 99W EAGLE F1 ASYM ALL-SEASON | 245/40R20 | Non-Core | Available | $ 360.50 | **$ 198.28** | $ - |
| 104436357 | Passenger | Goodyear | Eagle F1 Asym A/S | 265/35R20 99W EAGLE F1 ASYM ALL-SEASON | 265/35R20 | Non-Core | Available | $ 423.75 | **$ 233.06** | $ - |
| 784116398 | Passenger | Goodyear | Eagle F1 Asym SUV | 235/50R20 104W XL EAG F1 ASYM SUV AT JLR | 235/50R20 | Non-Core | Available | $ 387.60 | **$ 213.18** | $ - |
| 784135398 | Passenger | Goodyear | Eagle F1 Asym SUV | 235/50R20 104W XL EAGF1ASYMSUVAT SCT JLR | 235/50R20 | Non-Core | Available | $ 404.30 | **$ 222.37** | $ - |
| 784038398 | Passenger | Goodyear | Eagle F1 Asym SUV | 235/60R18 107V XL EAG F1 ASYM SUV AT JLR | 235/60R18 | Non-Core | Available | $ 327.20 | **$ 179.96** | $ - |
| 784037398 | Passenger | Goodyear | Eagle F1 Asym SUV | 235/65R17 108V XL EAG F1 ASYM SUV AT JLR | 235/65R17 | Non-Core | Available | $ 283.80 | **$ 156.09** | $ - |
| 784039398 | Passenger | Goodyear | Eagle F1 Asym SUV | 245/45R21 104W XL EAG F1 ASYM SUV AT JLR | 245/45R21 | Non-Core | Available | $ 520.95 | **$ 286.52** | $ - |
| 784074333 | Passenger | Goodyear | Eagle F1 Asym SUV | 255/55R20 110W EAG F1 ASYM SUV AT XL LR | 255/55R20 | Non-Core | Available | $ 504.45 | **$ 277.45** | $ - |
| 784389333 | Passenger | Goodyear | Eagle F1 Asym SUV | 255/55R20 110Y XL EAG F1 ASYM SUV TL LR | 255/55R20 | Non-Core | Available | $ 643.00 | **$ 353.65** | $ - |
| 784500398 | Passenger | Goodyear | Eagle F1 Asym SUV | 255/60R18 112W EAGLE F1 ASYM SUV AT JLR | 255/60R18 | Non-Core | Available | $ 480.20 | **$ 264.11** | $ - |
| 784124398 | Passenger | Goodyear | Eagle F1 Asym SUV | 255/60R19 113W EAGLE F1 ASYM SUV AT JLR | 255/60R19 | Non-Core | Available | $ 461.65 | **$ 253.91** | $ - |
| 784072333 | Passenger | Goodyear | Eagle F1 Asym SUV | 275/45R21 110W EAG F1 ASYM SUV XL LR | 275/45R21 | Non-Core | Available | $ 532.05 | **$ 292.63** | $ - |
| 784102562 | Passenger | Goodyear | Eagle F1 Asym SUV | 295/40R22 112W XL EAG F1 ASYM SUV MO1 | 295/40R22 | Non-Core | Available | $ 665.55 | **$ 366.05** | $ - |
| 784806359 | Passenger | Goodyear | Eagle F1 Asym2 | 225/40R18 92W XL EAGLE F1 ASYM2 MOE ROF | 225/40R18 | Non-Core | Available | $ 311.55 | **$ 171.35** | $ - |
| 784182359 | Passenger | Goodyear | Eagle F1 Asym2 | 225/40R19 93Y XL EAG F1 ASYM2 MOE F ROF | 225/40R19 | Non-Core | Available | $ 460.45 | **$ 253.25** | $ - |
| 784117392 | Passenger | Goodyear | Eagle F1 Asym2 | 245/40R20 99Y EAGLE F1 ASYM2 MOE ROFSCT | 245/40R20 | Non-Core | Available | $ 758.40 | **$ 417.12** | $ - |
| 784117359 | Passenger | Goodyear | Eagle F1 Asym2 | 245/40R20 99Y XL EAGLE F1 ASYM2 MOE ROF | 245/40R20 | Non-Core | Available | $ 652.25 | **$ 358.74** | $ - |
| 784054359 | Passenger | Goodyear | Eagle F1 Asym2 | 255/35R19 92Y SL EAGLE F1 ASYM2 ROF | 255/35R19 | Non-Core | Available | $ 412.00 | **$ 226.60** | $ - |
| 784204348 | Passenger | Goodyear | Eagle F1 Asym2 | 265/35ZR20 95Y SL EAGLE F1 ASYM 2 NO R | 265/35ZR20 | Non-Core | Available | $ 577.80 | **$ 317.79** | $ - |
| 784067348 | Passenger | Goodyear | Eagle F1 Asym2 | 265/40ZR19 98Y SL EAGLE F1 ASYM 2 NO R | 265/40ZR19 | Non-Core | Available | $ 489.35 | **$ 269.14** | $ - |
| 784247560 | Passenger | Goodyear | Eagle F1 Asym2 | 265/50R19 110Y XL EAG F1 ASYM 2 SUV MGT | 265/50R19 | Non-Core | Available | $ 482.70 | **$ 265.49** | $ - |
| 784118359 | Passenger | Goodyear | Eagle F1 Asym2 | 275/35R20 102Y XL EAGLE F1 ASYM2 MOE ROF | 275/35R20 | Non-Core | Available | $ 551.20 | **$ 303.16** | $ - |
| 784445348 | Passenger | Goodyear | Eagle F1 Asym2 | 285/40R21 109Y XL EAGLE F1 ASYM 2 SUV A0 | 285/40R21 | Non-Core | Available | $ 747.00 | **$ 410.85** | $ - |
| 783182385 | Passenger | Goodyear | Eagle F1 Asym3 | 225/40R19 93Y EAG F1 ASYM 3 XL ROF *RSC | 225/40R19 | Non-Core | Available | $ 455.00 | **$ 250.25** | $ - |
| 783115385 | Passenger | Goodyear | Eagle F1 Asym3 | 225/50R18 95W EF1 ASYM3 ROF STR RSC | 225/50R18 | Non-Core | Available | $ 335.85 | **$ 184.72** | $ - |
| 783129385 | Passenger | Goodyear | Eagle F1 Asym3 | 245/35R20 95Y EAG F1 ASYM 3 XL * RSC MOE | 245/35R20 | Non-Core | Available | $ 535.00 | **$ 294.25** | $ - |
| 783718394 | Passenger | Goodyear | Eagle F1 Asym3 | 245/35R20 95Y XL EF1 ASYM3SCTROF STR MOE | 245/35R20 | Non-Core | Available | $ 509.25 | **$ 280.09** | $ - |
| 783141385 | Passenger | Goodyear | Eagle F1 Asym3 | 245/40R19 98Y EF1 ASYM 3 XL ROF *RSC MOE | 245/40R19 | Non-Core | Available | $ 435.15 | **$ 239.33** | $ - |
| 783836394 | Passenger | Goodyear | Eagle F1 Asym3 | 245/40R19 98Y EF1 ASYM3SCTROF STR MOE | 245/40R19 | Non-Core | Available | $ 445.95 | **$ 245.27** | $ - |
| 783787388 | Passenger | Goodyear | Eagle F1 Asym3 | 245/40R19 98Y XL EAGLE F1 ASYMMETRIC 3 J | 245/40R19 | Non-Core | Available | $ 380.65 | **$ 209.36** | $ - |
| 783005385 | Passenger | Goodyear | Eagle F1 Asym3 | 245/45R18 100Y XL EF1 ASYM3 ROF * RSCMOE | 245/45R18 | Non-Core | Available | $ 480.20 | **$ 264.11** | $ - |
| 783494385 | Passenger | Goodyear | Eagle F1 Asym3 | 255/35R19 96Y EAG F1 ASYM 3 XL ROF *RSC | 255/35R19 | Non-Core | Available | $ 511.75 | **$ 281.46** | $ - |
| 783363388 | Passenger | Goodyear | Eagle F1 Asym3 | 255/35R20 97Y XL EAGLE F1 ASYMMETRIC 3 J | 255/35R20 | Non-Core | Available | $ 391.35 | **$ 215.24** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 783146388 | Passenger | Goodyear | Eagle F1 Asym3 | 265/35ZR21 101Y EAGLE F1 ASYM 3 NF0 | 265/35ZR21 | Non-Core | Available | $ 511.40 | **$ 281.27** | $ - |
| 783119544 | Passenger | Goodyear | Eagle F1 Asym3 | 265/45R20 104Y SL EAGLE F1 ASYM 3 SUV N0 | 265/45R20 | Non-Core | Available | $ 446.30 | **$ 245.47** | $ - |
| 783859388 | Passenger | Goodyear | Eagle F1 Asym3 | 265/45ZR19 105(Y) XL EF1 ASYMMETRIC 3 NO | 265/45ZR19 | Non-Core | Available | $ 951.45 | **$ 523.30** | $ - |
| 783857385 | Passenger | Goodyear | Eagle F1 Asym3 | 275/35R19 100Y EF1 ASYM3 ROF * RSC MOE R | 275/35R19 | Non-Core | Available | $ 490.85 | **$ 269.97** | $ - |
| 783123544 | Passenger | Goodyear | Eagle F1 Asym3 | 295/40R20 106Y SL EAGLE F1 ASYM 3 SUV N0 | 295/40R20 | Non-Core | Available | $ 472.85 | **$ 260.07** | $ - |
| 783917388 | Passenger | Goodyear | Eagle F1 Asym3 | 295/40ZR19 108(Y) XL EF1 ASYMMETRIC 3 NO | 295/40ZR19 | Non-Core | Available | $ 1,029.25 | **$ 566.09** | $ - |
| 783142388 | Passenger | Goodyear | Eagle F1 Asym3 | 305/30ZR21 104Y EAGLE F1 ASYM 3 NF0 | 305/30ZR21 | Non-Core | Available | $ 651.70 | **$ 358.44** | $ - |
| 783138385 | Passenger | Goodyear | EAGLE F1 ASYMMETRIC3 R | 225/45R18 95Y EAGLE F1 ASYMMETRIC3 ROF | 225/45R18 | Non-Core | Available | $ 350.90 | **$ 193.00** | $ - |
| 783139385 | Passenger | Goodyear | EAGLE F1 ASYMMETRIC3 R | 255/40R18 99Y EAGLE F1 ASYMMETRIC3 ROF | 255/40R18 | Non-Core | Available | $ 401.90 | **$ 221.05** | $ - |
| 406375063 | Passenger | Goodyear | Eagle F1 GS EMT | P245/45ZR17 89Y S2 EF1 GS EMTB02RPTL | P245/45ZR17 | Non-Core | Available | $ 562.00 | **$ 309.10** | $ - |
| 406390063 | Passenger | Goodyear | Eagle F1 GS EMT | P275/40ZR18 94Y S2 EF1 GS EMTB02RPTL | P275/40ZR18 | Non-Core | Available | $ 643.85 | **$ 354.12** | $ - |
| 406609164 | Passenger | Goodyear | Eagle F1 GS-2 EMT | P245/40ZR18 (88Y) LL EF1 GS-2 EMT VSBTL | P245/40ZR18 | Non-Core | Available | $ 562.60 | **$ 309.43** | $ - |
| 406610164 | Passenger | Goodyear | Eagle F1 GS-2 EMT | P285/35ZR19 (90Y) LL EF1 GS-2 EMT VSBTL | P285/35ZR19 | Non-Core | Available | $ 667.95 | **$ 367.37** | $ - |
| 389428128 | Passenger | Goodyear | Eagle F1 Supercar | 245/45ZR20 99Y SL EAG F1 SUPCAR VSBRPTL | 245/45R20 | Non-Core | Available | $ 363.50 | **$ 199.93** | $ - |
| 389926128 | Passenger | Goodyear | Eagle F1 Supercar | 245/45ZR20 99Y SL EAG F1 SUPCAR VSBRPTL | 245/45ZR20 | Non-Core | Available | $ 364.50 | **$ 200.48** | $ - |
| 389357128 | Passenger | Goodyear | Eagle F1 SuperCar | 255/35R22 99W XL EAG F1SUPCAR VSBRPTL | 255/35R22 | Non-Core | Available | $ 332.65 | **$ 182.96** | |
| 389357001 | Passenger | Goodyear | Eagle F1 Supercar | 255/35R22 99W XL EAGLE F1 SUPERCAR SCT | 255/35R22 | Non-Core | Available | $ 347.95 | **$ 191.37** | $ - |
| 389398128 | Passenger | Goodyear | Eagle F1 Supercar | 285/35R22 102W SL EAG F1SUPCAR VSBRPTL | 285/35R22 | Non-Core | Available | $ 313.80 | **$ 172.59** | $ - |
| 389398001 | Passenger | Goodyear | Eagle F1 Supercar | 285/35R22 102W SL EAGLE F1 SUPERCAR SCT | 285/35R22 | Non-Core | Available | $ 348.85 | **$ 191.87** | $ - |
| 389046128 | Passenger | Goodyear | Eagle F1 Supercar | P255/45ZR18 99W S2 EAG F1SUPCAR VSBRPTL | P255/45ZR18 | Non-Core | Available | $ 312.40 | **$ 171.82** | $ - |
| 389119128 | Passenger | Goodyear | Eagle F1 Supercar | P265/40ZR17 91Y S2 EAG F1 SUPCAR VSBRPTL | P265/40ZR17 | Non-Core | Available | $ 563.70 | **$ 310.04** | $ - |
| 389027128 | Passenger | Goodyear | Eagle F1 Supercar | P285/40ZR18 96W LL EAG F1SUPCAR VSBRPTL | P285/40ZR18 | Non-Core | Available | $ 321.85 | **$ 177.02** | $ - |
| 389118128 | Passenger | Goodyear | Eagle F1 Supercar | P295/35ZR18 91Y S2 EAG F1 SUPCAR VSBRPTL | P295/35ZR18 | Non-Core | Available | $ 688.70 | **$ 378.79** | $ - |
| 797047561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/35ZR19 93Y XL EAGLE F1 SUPERCAR 3 | 245/35ZR19 | Non-Core | Available | $ 358.25 | **$ 197.04** | $ - |
| 797050561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/35ZR20 95Y XL EAGLE F1 SUPERCAR 3 | 245/35ZR20 | Non-Core | Available | $ 411.95 | **$ 226.57** | $ - |
| 797051561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/40ZR18 97Y XL EAGLE F1 SUPERCAR 3 | 245/40ZR18 | Non-Core | Available | $ 281.30 | **$ 154.72** | $ - |
| 797052561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/40ZR19 98Y XL EAGLE F1 SUPERCAR 3 | 245/40ZR19 | Non-Core | Available | $ 338.10 | **$ 185.96** | $ - |
| 797053561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/45ZR17 99Y XL EAGLE F1 SUPERCAR 3 | 245/45ZR17 | Non-Core | Available | $ 263.35 | **$ 144.84** | $ - |
| 797058561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 245/45ZR20 103Y XL EAGLE F1 SUPERCAR 3 | 245/45ZR20 | Non-Core | Available | $ 383.80 | **$ 211.09** | $ - |
| 797062561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 255/40ZR18 99Y XL EAGLE F1 SUPERCAR 3 | 255/40ZR18 | Non-Core | Available | $ 333.10 | **$ 183.21** | $ - |
| 797068561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 255/40ZR19 100Y XL EAGLE F1 SUPERCAR 3 | 255/40ZR19 | Non-Core | Available | $ 352.40 | **$ 193.82** | $ - |
| 797020561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 255/40ZR20 101Y XL EAGLE F1 SUPERCAR 3 | 255/40ZR20 | Non-Core | Available | $ 422.90 | **$ 232.60** | $ - |
| 797069561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 255/45ZR20 105Y XL EAGLE F1 SUPERCAR 3 | 255/45ZR20 | Non-Core | Available | $ 382.35 | **$ 210.29** | $ - |
| 797070561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 265/35ZR19 98Y XL EAGLE F1 SUPERCAR 3 | 265/35ZR19 | Non-Core | Available | $ 437.40 | **$ 240.57** | $ - |
| 797024561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 265/40ZR19 102Y XL EAGLE F1 SUPERCAR 3 | 265/40ZR19 | Non-Core | Available | $ 427.25 | **$ 234.99** | $ - |
| 797032561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 275/35R18 95Y SL EAGLE F1 SUPERCAR 3 | 275/35R18 | Non-Core | Available | $ 340.95 | **$ 187.52** | $ - |
| 797076561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 275/40ZR18 99Y SL EAGLE F1 SUPERCAR 3 | 275/40ZR18 | Non-Core | Available | $ 338.80 | **$ 186.34** | $ - |
| 797079561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 275/40ZR19 101Y SL EAGLE F1 SUPERCAR 3 | 275/40ZR19 | Non-Core | Available | $ 411.30 | **$ 226.22** | $ - |
| 797080561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 275/40ZR20 106Y XL EAGLE F1 SUPERCAR 3 | 275/40ZR20 | Non-Core | Available | $ 447.50 | **$ 246.13** | $ - |
| 797788523 | Passenger | Goodyear | Eagle F1 Supercar 3 | 285/30ZR20 95(Y) SL EAGLE F1 SUPERCAR 3 | 285/30ZR20 | Non-Core | Available | $ 422.50 | **$ 232.38** | $ - |
| 797081561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 285/35ZR19 103Y XL EAGLE F1 SUPERCAR 3 | 285/35ZR19 | Non-Core | Available | $ 424.75 | **$ 233.61** | $ - |
| 797082561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 285/35ZR20 100Y SL EAGLE F1 SUPERCAR 3 | 285/35ZR20 | Non-Core | Available | $ 489.85 | **$ 269.42** | $ - |
| 797084561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 295/30ZR19 100Y XL EAGLE F1 SUPERCAR 3 | 295/30ZR19 | Non-Core | Available | $ 482.50 | **$ 265.38** | $ - |
| 797085561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 295/30ZR20 101Y SL EAGLE F1 SUPERCAR 3 | 295/30ZR20 | Non-Core | Available | $ 492.40 | **$ 270.82** | $ - |
| 797086561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 305/30ZR19 102Y SL EAGLE F1 SUPERCAR 3 | 305/30ZR19 | Non-Core | Available | $ 513.15 | **$ 282.23** | $ - |
| 797001538 | Passenger | Goodyear | Eagle F1 Supercar 3 | 305/30ZR19 98(Y) SL EAGLE F1 SUPERCAR 3 | 305/30ZR19 | Non-Core | Available | $ 493.45 | **$ 271.40** | $ - |
| 797789523 | Passenger | Goodyear | Eagle F1 Supercar 3 | 305/30ZR20 99(Y) SL EAGLE F1 SUPERCAR 3 | 305/30ZR20 | Non-Core | Available | $ 443.35 | **$ 243.84** | $ - |
| 797088561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 305/35ZR20 104Y SL EAGLE F1 SUPERCAR 3 | 305/35ZR20 | Non-Core | Available | $ 540.40 | **$ 297.22** | $ - |
| 797002538 | Passenger | Goodyear | Eagle F1 Supercar 3 | 325/30ZR19 101(Y) SL EAGLE F1 SUPERCAR 3 | 325/30ZR19 | Non-Core | Available | $ 557.80 | **$ 306.79** | $ - |
| 797091561 | Passenger | Goodyear | EAGLE F1 SUPERCAR 3 | 325/30ZR19 105Y SL EAGLE F1 SUPERCAR 3 | 325/30ZR19 | Non-Core | Available | $ 489.50 | **$ 269.23** | $ - |
| 797108538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 205/45ZR17 88Y XL EAGLE F1 SUPERCAR 3R | 205/45ZR17 | Non-Core | Available | $ 263.35 | **$ 144.84** | |
| 797103538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 205/50ZR15 86Y SL EAGLE F1 SUPERCAR 3R | 205/50ZR15 | Non-Core | Available | $ 209.45 | **$ 115.20** | |
| 797104538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 225/45ZR17 91Y SL EAGLE F1 SUPERCAR 3R | 225/45ZR17 | Non-Core | Available | $ 312.55 | **$ 171.90** | |
| 797018538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 235/35ZR19 91(Y) XL EAGLE F1 SUPERCAR 3R | 235/35ZR19 | Non-Core | Available | $ 381.85 | **$ 210.02** | $ - |
| 797109538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 235/40ZR18 95Y XL EAGLE F1 SUPERCAR 3R | 235/40ZR18 | Non-Core | Available | $ 377.85 | **$ 207.82** | |
| 797110538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 245/35ZR19 93Y XL EAGLE F1 SUPERCAR 3R | 245/35ZR19 | Non-Core | Available | $ 501.10 | **$ 275.61** | |
| 797105538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 245/40ZR17 91Y SL EAGLE F1 SUPERCAR 3R | 245/40ZR17 | Non-Core | Available | $ 321.05 | **$ 176.58** | |
| 797051538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 245/40ZR18 97Y XL EAGLE F1 SUPERCAR 3R | 245/40ZR18 | Non-Core | Available | $ 383.55 | **$ 210.95** | |
| 797040538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 255/40ZR20 97(Y)SL EAGLE F1 SUPERCAR 3R | 255/40ZR20 | Non-Core | Available | $ 431.00 | **$ 237.05** | $ - |
| 797107538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 265/35ZR18 97Y XL EAGLE F1 SUPERCAR 3R | 265/35ZR18 | Non-Core | Available | $ 462.05 | **$ 254.13** | |
| 797111538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 265/35ZR19 98(Y) XL EAGLE F1 SUPERCAR 3R | 265/35ZR19 | Non-Core | Available | $ 464.90 | **$ 255.70** | $ - |
| 797073538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 265/40ZR18 101Y XL EAGLE F1 SUPRCAR 3R | 265/40ZR18 | Non-Core | Available | $ 397.75 | **$ 218.76** | |
| 797092538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 265/40ZR19 98Y SL EAGLE F1 SUPERCAR 3R | 265/40ZR19 | Non-Core | Available | $ 508.20 | **$ 279.51** | $ - |
| 797032538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 275/35ZR18 95Y SL EAGLE F1 SUPERCAR 3R | 275/35ZR18 | Non-Core | Available | $ 407.70 | **$ 224.24** | $ - |
| 797106538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 285/30ZR18 93Y SL EAGLE F1 SUPERCAR 3R | 285/30ZR18 | Non-Core | Available | $ 477.95 | **$ 262.87** | |
| 797031538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 285/30ZR20 95(Y) SL EAGLE F1 SUPERCAR 3R | 285/30ZR20 | Non-Core | Available | $ 584.85 | **$ 321.67** | $ - |
| 797081538 | Passenger | Goodyear | Eagle F1 SuperCar 3R | 285/35ZR19 103(Y) XL EAGLE F1 SUPRCAR 3R | 285/35R19 | Non-Core | Available | $ 463.45 | **$ 254.90** | |
| 797082538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 285/35ZR20 100Y SL EAGLE F1 SUPERCAR 3R | 285/35ZR20 | Non-Core | Available | $ 511.20 | **$ 281.16** | $ - |
| 797028538 | Passenger | Goodyear | Eagle F1 Supercar 3R | 305/30ZR20 103(Y)XL EAGLE F1 SUPERCAR 3R | 305/30ZR20 | Non-Core | Available | $ 630.70 | **$ 346.89** | $ - |
| 412561506 | Passenger | Goodyear | Eagle F1 Supercar EMT | P275/35ZR18(87Y)L2 EAG F1 SPRCR EMTVSBTL | P275/35ZR18 | Non-Core | Available | $ 722.00 | **$ 397.10** | $ - |
| 412562506 | Passenger | Goodyear | Eagle F1 Supercar EMT | P325/30ZR19 94Y L2 EAG F1 SPRCR EMTVSBTL | P325/30ZR19 | Non-Core | Available | $ 800.70 | **$ 440.39** | $ - |
| 408561330 | Passenger | Goodyear | Eagle F1 Supercar G:2 | P275/35ZR18 (87Y) EAG F1 SUPCR G:2 ROF L | P275/35ZR18 | Non-Core | Available | $ 466.35 | **$ 256.49** | $ - |
| 408561331 | Passenger | Goodyear | Eagle F1 Supercar G:2 | P275/35ZR18 (87Y) EAGF1 SUPCR G:2 ROF R | P275/35ZR18 | Non-Core | Available | $ 453.05 | **$ 249.18** | $ - |
| 408029330 | Passenger | Goodyear | Eagle F1 Supercar G:2 | P325/30ZR19 (94Y) EAGF1 SUPCR G:2 ROF L | P325/30ZR19 | Non-Core | Available | $ 530.00 | **$ 291.50** | $ - |
| 408029331 | Passenger | Goodyear | Eagle F1 Supercar G:2 | P325/30ZR19 (94Y) EAGF1 SUPCR G:2 ROF R | P325/30ZR19 | Non-Core | Available | $ 548.25 | **$ 301.54** | $ - |
| 106182625 | Passenger | Goodyear | Eagle GT II | 305/50R20 120H X2 EAG GT II VSBRPTL | 305/50R20 | Non-Core | Discontinued | $ 323.50 | **$ 177.93** | $ - |
| 106137625 | Passenger | Goodyear | Eagle GT II | P275/45R20 106V S2 EAG GT II VSBRPTL | P275/45R20 | Non-Core | Available | $ 245.05 | **$ 134.78** | $ - |
| 106087625 | Passenger | Goodyear | Eagle GT II | P285/50R20 111H S2 EAG GT II VSBRPTL | P285/50R20 | Non-Core | Available | $ 203.00 | **$ 111.65** | $ - |
| 706052025 | Passenger | Goodyear | Eagle LS | P235/60R17 103S X2 EAGLE LS XNWRPTL | P235/60R17 | Non-Core | Available | $ 349.60 | **$ 192.28** | $ - |
| 706567163 | Passenger | Goodyear | Eagle LS2 | 225/50R17 94H SL EAGLE LS2 BLTRPTL | 225/50R17 | Non-Core | Discontinued | $ 329.70 | **$ 181.34** | $ - |
| 706171163 | Passenger | Goodyear | Eagle LS2 | 225/50R18 95H SL EAGLE LS2 RPTL | 225/50R18 | Non-Core | Available | $ 173.85 | **$ 95.62** | $ - |
| 706447163 | Passenger | Goodyear | Eagle LS2 | 225/55R17 97H SL EAGLE LS2 RPTL | 225/55R17 | Non-Core | Available | $ 164.95 | **$ 90.72** | $ - |
| 706038163 | Passenger | Goodyear | Eagle LS2 | 235/45R18 94V SL EAGLE LS2 VSBRPTL | 235/45R18 | Non-Core | Available | $ 194.85 | **$ 107.17** | $ - |
| 706588163 | Passenger | Goodyear | Eagle LS2 | 235/45R18 94V SL EAGLE LS2 VSBRPTL INM | 235/45R18 | Non-Core | Available | $ 196.20 | **$ 107.91** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 706377308 | Passenger | Goodyear | Eagle LS2 | 235/45R19 95H SL EAGLE LS2 MOE ROF | 235/45R19 | Non-Core | Available | $ 452.95 | **$ 249.12** | $ - |
| 706377575 | Passenger | Goodyear | Eagle LS2 | 235/45R19 95H SL EAGLE LS2 ROF FCA | 235/45R19 | Non-Core | Available | $ 365.60 | **$ 201.08** | $ - |
| 706414308 | Passenger | Goodyear | Eagle LS2 | 235/55R19 101V SL EAGLE LS2 NO F | 235/55R19 | Non-Core | Available | $ 437.00 | **$ 240.35** | $ - |
| 706356324 | Passenger | Goodyear | Eagle LS2 | 235/55R19 101H SL EAGLE LS2 AO BLTRPTL | 235/55R19 | Non-Core | Available | $ 368.10 | **$ 202.46** | $ - |
| 706014308 | Passenger | Goodyear | Eagle LS2 | 245/40R18 93H SL EAGLE LS2 BLTRPTL | 245/40R18 | Non-Core | Available | $ 312.45 | **$ 171.85** | $ - |
| 706387322 | Passenger | Goodyear | Eagle LS2 | 245/40R19 98V XL EAGLE LS2 ROF STR-RSC | 245/40R19 | Non-Core | Available | $ 539.85 | **$ 296.92** | $ - |
| 706239308 | Passenger | Goodyear | Eagle LS2 | 245/45R18 100H XL EAGLE LS2 AO RPTL | 245/45R18 | Non-Core | Available | $ 443.35 | **$ 243.84** | $ - |
| 706440322 | Passenger | Goodyear | Eagle LS2 | 245/45R18 100V XL EAGLE LS2 ROF STR-RSC | 245/45R18 | Non-Core | Available | $ 475.75 | **$ 261.66** | $ - |
| 706110163 | Passenger | Goodyear | Eagle LS2 | 255/50R19 107H XL EAGLE LS2 ROF STR-RSC | 255/50R19 | Non-Core | Available | $ 354.50 | **$ 194.98** | $ - |
| 706999308 | Passenger | Goodyear | Eagle LS2 | 255/55R18 109H XL EAGLE LS2 BLTRPTL | 255/55R18 | Non-Core | Discontinued | $ 456.60 | **$ 251.13** | $ - |
| 706939308 | Passenger | Goodyear | Eagle LS2 | 255/55R18 109V XL EAGLE LS2 BLTRPTL | 255/55R18 | Non-Core | Available | $ 414.10 | **$ 227.76** | $ - |
| 706999163 | Passenger | Goodyear | Eagle LS2 | 255/55R18 109H XL EAGLE LS2 ROF STR-RSC | 255/55R18 | Non-Core | Available | $ 338.85 | **$ 186.37** | $ - |
| 706598308 | Passenger | Goodyear | Eagle LS2 | 265/50R19 110H XL EAGLE LS2 BLTRPTL | 265/50R19 | Non-Core | Discontinued | $ 472.45 | **$ 259.85** | $ - |
| 706385308 | Passenger | Goodyear | Eagle LS2 | 265/50R19 110V XL EAGLE LS2 BLT N1 TL | 265/50R19 | Non-Core | Available | $ 476.40 | **$ 262.02** | $ - |
| 706386308 | Passenger | Goodyear | Eagle LS2 | 275/45R20 110V XL EAGLE LS2 BLT N1 TL | 275/45R20 | Non-Core | Available | $ 476.50 | **$ 262.08** | $ - |
| 706648163 | Passenger | Goodyear | Eagle LS2 | P195/65R15 89S SL EAGLE LS2 VSBRPTL | P195/65R15 | Non-Core | Available | $ 116.55 | **$ 64.10** | $ - |
| 706611163 | Passenger | Goodyear | Eagle LS2 | P205/70R16 96T S2 EAGLE LS2 VSBRPTL | P205/70R16 | Non-Core | Available | $ 180.30 | **$ 99.17** | $ - |
| 706687163 | Passenger | Goodyear | Eagle LS2 | P215/50R17 90V SL EAGLE LS2 VSBRPTL | P215/50R17 | Non-Core | Discontinued | $ 248.36 | **$ 136.60** | $ - |
| 706569163 | Passenger | Goodyear | Eagle LS2 | P225/55R18 97H S2 EAGLE LS2 VSBRPTL | P225/55R18 | Non-Core | Available | $ 180.30 | **$ 99.17** | $ - |
| 706482163 | Passenger | Goodyear | Eagle LS2 | P225/65R16 99H SL EAGLE LS2 VSBRPTL | P225/65R16 | Non-Core | Discontinued | $ 191.68 | **$ 105.42** | $ - |
| 706018163 | Passenger | Goodyear | Eagle LS2 | P235/50R18 97H SL EAGLE LS2 VSBRPTL | P235/50R18 | Non-Core | Available | $ 263.65 | **$ 145.01** | $ - |
| 706069165 | Passenger | Goodyear | Eagle LS2 | P275/55R20 111S S2 EAGLE LS2 B01RPTL | P275/55R20 | Non-Core | Available | $ 234.75 | **$ 129.11** | $ - |
| 706795168 | Passenger | Goodyear | Eagle LS2 ROF | 205/50R17 89H SL EAGLE LS2 ROF B BSWTL | 205/50R17 | Non-Core | Available | $ 555.45 | **$ 305.50** | $ - |
| 706567308 | Passenger | Goodyear | Eagle LS2 ROF | 225/50R17 94H SL EAGLE LS2 ROF TL | 225/50R17 | Non-Core | Available | $ 378.15 | **$ 207.98** | $ - |
| 706923322 | Passenger | Goodyear | Eagle LS2 ROF | 225/55R17 97V SL EAGLE LS2 * ROF BLT TL | 225/55R17 | Non-Core | Available | $ 382.95 | **$ 210.62** | $ - |
| 706578322 | Passenger | Goodyear | Eagle LS2 ROF | 245/45R17 95H SL EAGLE LS2 ROF MOE | 245/45R17 | Non-Core | Available | $ 431.55 | **$ 237.35** | $ - |
| 706280322 | Passenger | Goodyear | Eagle LS2 ROF | 245/45R19 102V XL EAGLE LS2 * ROF BLT TL | 245/45R19 | Non-Core | Available | $ 562.80 | **$ 309.54** | $ - |
| 706070322 | Passenger | Goodyear | Eagle LS2 ROF | 245/50R18 100V SL EAGLE LS2 * ROF BLTTL | 245/50R18 | Non-Core | Available | $ 514.55 | **$ 283.00** | $ - |
| 706088322 | Passenger | Goodyear | Eagle LS2 ROF | 245/50R18 100W SL EAGLE LS2 * ROF BLT TL | 245/50R18 | Non-Core | Available | $ 642.95 | **$ 353.62** | $ - |
| 706794163 | Passenger | Goodyear | Eagle LS2 ROF | 275/50R20 109H SL EAGLE LS2 ROF MOE | 275/50R20 | Non-Core | Available | $ 423.65 | **$ 233.01** | $ - |
| 732401500 | Passenger | Goodyear | Eagle RS-A | 195/60R15 88H SL EAG RS-A VSBRPTL | 195/60R15 | Non-Core | Available | $ 108.70 | **$ 59.79** | $ - |
| 732222500 | Passenger | Goodyear | Eagle RS-A | 235/55R18 100V SL EAG RS-A VSB | 235/55R18 | Non-Core | Available | $ 216.75 | **$ 119.21** | $ - |
| 732603500 | Passenger | Goodyear | Eagle RS-A | 245/45R20 99V S2 EAG RS-A VSBRPTL | 245/45R20 | Non-Core | Available | $ 255.10 | **$ 140.31** | $ - |
| 732016500 | Passenger | Goodyear | Eagle RS-A | 255/45R19 100V SL EAG RS-A VSBRPTL | 255/45R19 | Non-Core | Available | $ 316.45 | **$ 174.05** | $ - |
| 732007741 | Passenger | Goodyear | Eagle RS-A | 255/45R20 101V SL EAG RS-A BSL RPTL | 255/45R20 | Non-Core | Available | $ 355.20 | **$ 195.36** | $ - |
| 732170500 | Passenger | Goodyear | Eagle RS-A | P205/55R16 89H S2 EAG RS-A VSBRPTL | P205/55R16 | Non-Core | Available | $ 140.20 | **$ 77.11** | $ - |
| 732674500 | Passenger | Goodyear | Eagle RS-A | P205/55R16 89H S2 EAG RS-A VSBRPTL | P205/55R16 | Non-Core | Available | $ 140.95 | **$ 77.52** | $ - |
| 732682500 | Passenger | Goodyear | Eagle RS-A | P215/45R17 87W SL EAG RS-A VSBRPTL | P215/45R17 | Non-Core | Available | $ 159.20 | **$ 87.56** | $ - |
| 732262500 | Passenger | Goodyear | Eagle RS-A | P215/55R17 93V SL EAG RS-A VSBRPTL | P215/55R17 | Non-Core | Available | $ 228.00 | **$ 125.40** | $ - |
| 732646500 | Passenger | Goodyear | Eagle RS-A | P225/45R18 91V S2 EAG RS-A VSBRPTL | P225/45R18 | Non-Core | Available | $ 191.80 | **$ 105.49** | $ - |
| 732941500 | Passenger | Goodyear | Eagle RS-A | P225/55R17 95V S2 EAG RS-A VSBRPTL | P225/55R17 | Non-Core | Discontinued | $ 242.29 | **$ 133.26** | $ - |
| 732277500 | Passenger | Goodyear | Eagle RS-A | P235/50R17 95V S2 EAG RS-A VSBRPTL | P235/50R17 | Non-Core | Discontinued | $ 270.08 | **$ 148.54** | $ - |
| 732770500 | Passenger | Goodyear | Eagle RS-A | P235/55R19 101H SL EAG RS-A VSB TL | P235/55R19 | Non-Core | Discontinued | $ 400.54 | **$ 220.30** | $ - |
| 732279438 | Passenger | Goodyear | Eagle RS-A | P245/45R18 96V S2 EAG RS-A N VSBRPTL | P245/45R18 | Non-Core | Available | $ 220.10 | **$ 121.06** | $ - |
| 732899500 | Passenger | Goodyear | Eagle RS-A | P245/50R20 102H SL EAG RS-A VSBRPTL | P245/50R20 | Non-Core | Available | $ 245.50 | **$ 135.03** | $ - |
| 732612500 | Passenger | Goodyear | Eagle RS-A | P245/50R20 102V S2 EAG RS-A VSBRPTL | P245/50R20 | Non-Core | Discontinued | $ 398.01 | **$ 218.91** | $ - |
| 732550500 | Passenger | Goodyear | Eagle RS-A | P255/50R20 104V S2 EAG RS-A VSBRPTL | P255/50R20 | Non-Core | Available | $ 291.05 | **$ 160.08** | $ - |
| 732371500 | Passenger | Goodyear | Eagle RS-A | P255/60R17 105H S2 EAG RS-A VSBRPTL | P255/60R17 | Non-Core | Discontinued | $ 392.79 | **$ 216.03** | $ - |
| 732587500 | Passenger | Goodyear | Eagle RS-A | P255/60R19 108H S2 EAG RS-A VSBRPTL | P255/60R19 | Non-Core | Available | $ 268.50 | **$ 147.68** | $ - |
| 732278500 | Passenger | Goodyear | Eagle RS-A | P265/50R20 106V S2 EAG RS-A VSBRPTL | P265/50R20 | Non-Core | Discontinued | $ 499.65 | **$ 274.81** | $ - |
| 732372500 | Passenger | Goodyear | Eagle RS-A | P275/60R17 110H S2 EAG RS-A VSBRPTL | P275/60R17 | Non-Core | Available | $ 227.10 | **$ 124.91** | $ - |
| 107548343 | Passenger | Goodyear | Eagle RS-A2 | 245/45ZR20 99Y SL EAGLE RS-A2 VSBTL | 245/45ZR20 | Non-Core | Available | $ 397.00 | **$ 218.35** | $ - |
| 107172552 | Passenger | Goodyear | Eagle RS-A2 | P245/45R19 98V SL EAGLE RS-A2 CCC | P245/45R19 | Non-Core | Available | $ 338.20 | **$ 186.01** | $ - |
| 107172343 | Passenger | Goodyear | Eagle RS-A2 | P245/45R19 98V SL EAGLE RS-A2 VSBTL | P245/45R19 | Non-Core | Available | $ 224.15 | **$ 123.28** | $ - |
| 109136366 | Passenger | Goodyear | Eagle Sport A/S | 205/45R17 88V XL EAGLE SPORT A/S VSBTL | 205/45R17 | Non-Core | Available | $ 187.85 | **$ 103.32** | $ - |
| 109576366 | Passenger | Goodyear | Eagle Sport A/S | 205/50R17 93V SL EAGLE SPORT A/S VSBTL | 205/50R17 | Non-Core | Available | $ 196.10 | **$ 107.86** | $ - |
| 109907366 | Passenger | Goodyear | Eagle Sport A/S | 205/55R16 91V SL EAGLE SPORT A/S VSBTL | 205/55R16 | Non-Core | Available | $ 172.65 | **$ 94.96** | $ - |
| 109053366 | Passenger | Goodyear | Eagle Sport A/S | 215/45R17 91W XL EAGLE SPORT A/S VSBTL | 215/45R17 | Non-Core | Available | $ 183.90 | **$ 101.15** | $ - |
| 109065366 | Passenger | Goodyear | Eagle Sport A/S | 215/45R18 93W XL EAGLE SPORT A/S VSBTL | 215/45R18 | Non-Core | Available | $ 222.15 | **$ 122.18** | $ - |
| 109055366 | Passenger | Goodyear | Eagle Sport A/S | 225/40R18 92W SL EAGLE SPORT A/S VSBTL | 225/40R18 | Non-Core | Available | $ 215.45 | **$ 118.50** | $ - |
| 109044366 | Passenger | Goodyear | Eagle Sport A/S | 225/45R17 94W XL EAGLE SPORT A/S VSBTL | 225/45R17 | Non-Core | Available | $ 187.70 | **$ 103.24** | $ - |
| 109058366 | Passenger | Goodyear | Eagle Sport A/S | 225/45R18 95W SL EAGLE SPORT A/S VSBTL | 225/45R18 | Non-Core | Available | $ 226.00 | **$ 124.30** | $ - |
| 109035366 | Passenger | Goodyear | Eagle Sport A/S | 225/50R16 92V SL EAGLE SPORT A/S VSBTL | 225/50R16 | Non-Core | Available | $ 168.60 | **$ 92.73** | $ - |
| 109083366 | Passenger | Goodyear | Eagle Sport A/S | 225/50R17 94W SL EAGLE SPORT A/S VSBTL | 225/50R17 | Non-Core | Available | $ 207.10 | **$ 113.91** | $ - |
| 109092395 | Passenger | Goodyear | Eagle Sport A/S | 225/50R18 95V EAGLE SPORT A/S STR ROF | 225/50R18 | Non-Core | Available | $ 371.05 | **$ 204.08** | $ - |
| 109485366 | Passenger | Goodyear | Eagle Sport A/S | 225/55R16 95V SL EAGLE SPORT A/S VSBTL | 225/55R16 | Non-Core | Discontinued | $ 170.85 | **$ 93.97** | $ - |
| 109143395 | Passenger | Goodyear | Eagle Sport A/S | 225/55R17 97H EAG SPRT A/S ROF STR MOE | 225/55R17 | Non-Core | Available | $ 350.15 | **$ 192.58** | $ - |
| 109086382 | Passenger | Goodyear | Eagle Sport A/S | 225/55R18 98V SL EAGLE SPORT A/S VSBTL | 225/55R18 | Non-Core | Available | $ 227.95 | **$ 125.37** | $ - |
| 109132366 | Passenger | Goodyear | Eagle Sport A/S | 225/60R18 100V SL EAGLE SPORT A/S VSBTL | 225/60R18 | Non-Core | Available | $ 232.45 | **$ 127.85** | $ - |
| 109104366 | Passenger | Goodyear | Eagle Sport A/S | 235/40R18 91W SL EAGLE SPORT A/S VSBTL | 235/40R18 | Non-Core | Available | $ 218.65 | **$ 120.26** | $ - |
| 109063366 | Passenger | Goodyear | Eagle Sport A/S | 235/40R18 95W XL EAGLE SPORT A/S VSBTL | 235/40R18 | Non-Core | Available | $ 239.20 | **$ 131.56** | $ - |
| 109270366 | Passenger | Goodyear | Eagle Sport A/S | 235/45R17 94W SL EAGLE SPORT A/S VSBTL | 235/45R17 | Non-Core | Available | $ 202.75 | **$ 111.51** | $ - |
| 109084366 | Passenger | Goodyear | Eagle Sport A/S | 235/45R18 94V SL EAGLE SPORT A/S VSBTL | 235/45R18 | Non-Core | Available | $ 236.65 | **$ 130.16** | $ - |
| 109087366 | Passenger | Goodyear | Eagle Sport A/S | 235/50R18 97V SL EAGLE SPORT A/S VSBTL | 235/50R18 | Non-Core | Available | $ 245.50 | **$ 135.03** | $ - |
| 109152569 | Passenger | Goodyear | Eagle Sport A/S | 235/50R19 99H SL EAGLE SPORT A/S AO | 235/50R19 | Non-Core | Available | $ 347.10 | **$ 190.91** | $ - |
| 109149569 | Passenger | Goodyear | Eagle Sport A/S | 235/55R18 100H SL EAGLE SPORT A/S AO | 235/55R18 | Non-Core | Available | $ 318.85 | **$ 175.37** | $ - |
| 109100366 | Passenger | Goodyear | Eagle Sport A/S | 235/55R20 102V SL EAGLE SPORT A/S VSBTL | 235/55R20 | Non-Core | Available | $ 284.05 | **$ 156.23** | $ - |
| 109133366 | Passenger | Goodyear | Eagle Sport A/S | 235/60R18 107V XL EAGLE SPORT A/S VSBTL | 235/60R18 | Non-Core | Available | $ 249.00 | **$ 136.95** | $ - |
| 109066366 | Passenger | Goodyear | Eagle Sport A/S | 245/35R20 95W XL EAGLE SPORT A/S VSBTL | 245/35R20 | Non-Core | Available | $ 243.10 | **$ 133.71** | $ - |
| 109060366 | Passenger | Goodyear | Eagle Sport A/S | 245/40R17 91W SL EAGLE SPORT A/S VSBTL | 245/40R17 | Non-Core | Available | $ 215.45 | **$ 118.50** | $ - |
| 109057366 | Passenger | Goodyear | Eagle Sport A/S | 245/40R18 93W SL EAGLE SPORT A/S VSBTL | 245/40R18 | Non-Core | Available | $ 231.55 | **$ 127.35** | $ - |
| 109077366 | Passenger | Goodyear | Eagle Sport A/S | 245/40R19 94W SL EAGLE SPORT A/S VSBTL | 245/40R19 | Non-Core | Available | $ 333.35 | **$ 183.34** | $ - |
| 109140395 | Passenger | Goodyear | Eagle Sport A/S | 245/40R19 98H EAG SPORT A/S ROF STR MOE | 245/40R19 | Non-Core | Available | $ 418.20 | **$ 230.01** | $ - |
| 109056366 | Passenger | Goodyear | Eagle Sport A/S | 245/45R18 96W SL EAGLE SPORT A/S VSBTL | 245/45R18 | Non-Core | Available | $ 261.55 | **$ 143.85** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 109093382 | Passenger | Goodyear | Eagle Sport A/S | 245/45R18 100 H XL EAGLE SPORT A/S J BLT | 245/45R18 | Non-Core | Available | $ 267.60 | **$ 147.18** | $ - |
| 109093395 | Passenger | Goodyear | Eagle Sport A/S | 245/45R18 100H EAGLE SPORT A/S ROF | 245/45R18 | Non-Core | Available | $ 391.25 | **$ 215.19** | $ - |
| 109069366 | Passenger | Goodyear | Eagle Sport A/S | 245/45R20 103W XL EAGLE SPORT A/S VSBTL | 245/45R20 | Non-Core | Available | $ 291.85 | **$ 160.52** | $ - |
| 109089366 | Passenger | Goodyear | Eagle Sport A/S | 245/50R18 100V SL EAGLE SPORT A/S VSBTL | 245/50R18 | Non-Core | Available | $ 258.40 | **$ 142.12** | $ - |
| 109111366 | Passenger | Goodyear | Eagle Sport A/S | 245/50R20 102V SL EAGLE SPORT A/S VSBTL | 245/50R20 | Non-Core | Available | $ 250.35 | **$ 137.69** | $ - |
| 109142557 | Passenger | Goodyear | Eagle Sport A/S | 245/50R20 105V XL EAGLE SPORT A/S J BLT | 245/50R20 | Non-Core | Available | $ 334.55 | **$ 184.00** | $ - |
| 109113366 | Passenger | Goodyear | Eagle Sport A/S | 245/55R19 103V SL EAGLE SPORT A/S VSBTL | 245/55R19 | Non-Core | Available | $ 276.55 | **$ 152.10** | $ - |
| 109080366 | Passenger | Goodyear | Eagle Sport A/S | 255/35R18 94W XL EAGLE SPORT A/S VSBTL | 255/35R18 | Non-Core | Available | $ 284.30 | **$ 156.37** | $ - |
| 109074366 | Passenger | Goodyear | Eagle Sport A/S | 255/35R19 96W XL EAGLE SPORT A/S VSBTL | 255/35R19 | Non-Core | Available | $ 292.35 | **$ 160.79** | $ - |
| 109081366 | Passenger | Goodyear | Eagle Sport A/S | 255/35R20 97W XL EAGLE SPORT A/S VSBTL | 255/35R20 | Non-Core | Available | $ 286.20 | **$ 157.41** | $ - |
| 109072366 | Passenger | Goodyear | Eagle Sport A/S | 255/40R18 99W XL EAGLE SPORT A/S VSBTL | 255/40R18 | Non-Core | Available | $ 273.20 | **$ 150.26** | $ - |
| 109128569 | Passenger | Goodyear | Eagle Sport A/S | 255/45R19 104H XL EAGLE SPORT A/S AO | 255/45R19 | Non-Core | Available | $ 287.35 | **$ 158.04** | $ - |
| 109128382 | Passenger | Goodyear | Eagle Sport A/S | 255/45R19 104H XL EAGLE SPORT A/S AO SCT | 255/45R19 | Non-Core | Discontinued | $ 329.45 | **$ 181.20** | $ - |
| 109082366 | Passenger | Goodyear | Eagle Sport A/S | 255/45R20 101W SL EAGLE SPORT A/S VSBTL | 255/45R20 | Non-Core | Available | $ 279.25 | **$ 153.59** | $ - |
| 109101395 | Passenger | Goodyear | Eagle Sport A/S | 255/45R20 105V XL EAGL SPORT A/S ROF MOE | 255/45R20 | Non-Core | Available | $ 455.40 | **$ 250.47** | $ - |
| 109020366 | Passenger | Goodyear | Eagle Sport A/S | 255/50R19 107V XL EAGLE SPORT A/S VSBTL | 255/50R19 | Non-Core | Available | $ 291.20 | **$ 160.16** | $ - |
| 109108366 | Passenger | Goodyear | Eagle Sport A/S | 255/50R20 109 XL EAGLE SPORT A/S VSBTL | 255/50R20 | Non-Core | Available | $ 289.60 | **$ 159.28** | $ - |
| 109147557 | Passenger | Goodyear | Eagle Sport A/S | 255/50R20 109H XL EAGLE SPORT A/S AO | 255/80R20 | Non-Core | Available | $ 406.55 | **$ 223.60** | $ - |
| 109112366 | Passenger | Goodyear | Eagle Sport A/S | 255/55R18 109V SL EAGLE SPORT A/S VSBTL | 255/55R18 | Non-Core | Available | $ 267.65 | **$ 147.21** | $ - |
| 109097395 | Passenger | Goodyear | Eagle Sport A/S | 255/55R19 111H XL EAGL SPORT A/S ROF AOE | 255/55R19 | Non-Core | Available | $ 418.10 | **$ 229.96** | $ - |
| 109114366 | Passenger | Goodyear | Eagle Sport A/S | 255/55R20 107H SL EAGLE SPORT A/S VSBTL | 255/55R20 | Non-Core | Available | $ 248.70 | **$ 136.79** | $ - |
| 109099382 | Passenger | Goodyear | Eagle Sport A/S | 255/60R18 108H SL EAGLE SPORT A/S A0 TL | 255/60R18 | Non-Core | Available | $ 316.05 | **$ 173.83** | $ - |
| 109106399 | Passenger | Goodyear | Eagle Sport A/S | 255/60R18 108W SL EAGLE SPORT A/S MGT | 255/60R18 | Non-Core | Discontinued | $ 310.85 | **$ 170.97** | $ - |
| 109110366 | Passenger | Goodyear | Eagle Sport A/S | 255/60R19 109H XL EAGLE SPORT A/S VSBTL | 255/60R19 | Non-Core | Available | $ 246.10 | **$ 135.36** | $ - |
| 109098366 | Passenger | Goodyear | Eagle Sport A/S | 265/45R18 101V SL EAGLE SPORT A/S VSBTL | 265/45R18 | Non-Core | Available | $ 435.30 | **$ 239.42** | $ - |
| 109146399 | Passenger | Goodyear | Eagle Sport A/S | 265/50R19 110W XL EAGLE SPORT A/S MGT | 265/50R19 | Non-Core | Available | $ 455.25 | **$ 250.39** | $ - |
| 109062366 | Passenger | Goodyear | Eagle Sport A/S | 275/40R20 106W XL EAGLE SPORT A/S VSBTL | 275/40R20 | Non-Core | Available | $ 307.75 | **$ 169.26** | $ - |
| 109138366 | Passenger | Goodyear | Eagle Sport A/S | 275/55R20 117V XL EAGLE SPORT A/S VSBTL | 275/55R20 | Non-Core | Available | $ 256.15 | **$ 140.88** | $ - |
| 109102395 | Passenger | Goodyear | Eagle Sport A/S | 285/40R20 108V XL EAGL SPORT A/S ROF MOE | 285/40R20 | Non-Core | Available | $ 623.00 | **$ 342.65** | $ - |
| 109115366 | Passenger | Goodyear | Eagle Sport A/S | 285/45R22 110H SL EAGLE SPORT A/S VSBTL | 285/45R22 | Non-Core | Available | $ 320.05 | **$ 176.03** | $ - |
| 102020559 | Passenger | Goodyear | Eagle Touring | 225/55R19 103H XL EAGLE TOURING NF0 | 225/55R19 | Non-Core | Available | $ 324.00 | **$ 178.20** | $ - |
| 102918387 | Passenger | Goodyear | Eagle Touring | 235/40R19 96V EAGLE TOURING VSB RPTL | 235/40R19 | Non-Core | Available | $ 243.60 | **$ 133.98** | $ - |
| 102964559 | Passenger | Goodyear | Eagle Touring | 235/45R18 98V EAGLE TOURING RPTL | 235/45R18 | Non-Core | Available | $ 186.10 | **$ 102.36** | $ - |
| 102928387 | Passenger | Goodyear | Eagle Touring | 235/55R20 102V EAGLE TOURING VSB RPTL | 235/55R20 | Non-Core | Available | $ 243.75 | **$ 134.06** | $ - |
| 102972387 | Passenger | Goodyear | Eagle Touring | 245/40R19 94W EAGLE TOURING RPTL | 245/40R19 | Non-Core | Available | $ 224.10 | **$ 123.26** | $ - |
| 102972396 | Passenger | Goodyear | Eagle Touring | 245/40R19 94W SL EAGLE TOURING VSBTL SCT | 245/40R19 | Non-Core | Available | $ 347.30 | **$ 191.02** | $ - |
| 102850387 | Passenger | Goodyear | Eagle Touring | 245/40R20 95W EAGLE TOURING VSB RPTL | 245/40R20 | Non-Core | Available | $ 265.30 | **$ 145.92** | $ - |
| 102003387 | Passenger | Goodyear | Eagle Touring | 245/40R20 99W XL EAGLE TOUR VSB RPTL SCT | 245/40R20 | Non-Core | Available | $ 367.30 | **$ 202.02** | $ - |
| 102997387 | Passenger | Goodyear | Eagle Touring | 245/40R20 99W XL EAGLE TOURING VSB RPTL | 245/40R20 | Non-Core | Available | $ 242.90 | **$ 133.60** | $ - |
| 102839387 | Passenger | Goodyear | Eagle Touring | 245/45R19 98V EAGLE TOURING VSB RPTL | 245/45R19 | Non-Core | Available | $ 229.35 | **$ 126.14** | $ - |
| 102015387 | Passenger | Goodyear | Eagle Touring | 245/45R19 98W EAG TOUR SL VSB RPTL | 245/45R19 | Non-Core | Available | $ 208.50 | **$ 114.68** | $ - |
| 102015578 | Passenger | Goodyear | Eagle Touring | 245/45R19 98W EAGLE TOURING SCT VSB RPTL | 245/45R19 | Non-Core | Available | $ 345.45 | **$ 190.00** | $ - |
| 102011387 | Passenger | Goodyear | Eagle Touring | 265/45R20 104V SL EAGLE TOURING N0 | 265/45R20 | Non-Core | Available | $ 459.80 | **$ 252.89** | $ - |
| 102994396 | Passenger | Goodyear | Eagle Touring | 275/40R22 107W EAG TOUR XL SCT VSB RPTL | 275/40R22 | Non-Core | Available | $ 559.25 | **$ 307.59** | $ - |
| 102994387 | Passenger | Goodyear | Eagle Touring | 275/40R22 107W EAG TOUR XL VSB RPTL | 275/40R22 | Non-Core | Available | $ 358.80 | **$ 197.34** | $ - |
| 102021559 | Passenger | Goodyear | Eagle Touring | 275/45R19 108H XL EAGLE TOURING NF0 | 275/45R19 | Non-Core | Available | $ 396.80 | **$ 218.24** | $ - |
| 102863387 | Passenger | Goodyear | Eagle Touring | 285/45R22 114H EAGLE TOURING VSB RPTL | 285/45R22 | Non-Core | Available | $ 223.90 | **$ 123.15** | $ - |
| 102012387 | Passenger | Goodyear | Eagle Touring | 295/40R20 106V SL EAGLE TOURING N0 | 295/40R20 | Non-Core | Available | $ 482.35 | **$ 265.29** | $ - |
| 102035387 | Passenger | Goodyear | Eagle Touring | 245/45R20 99V EAGLE TOURING VSB RPTL | 245/45R20 | Non-Core | Available | $ 298.75 | **$ 164.31** | $ - |
| 102043559 | Passenger | Goodyear | Eagle Touring | 255/45R20 101H EAGLE TOURING MO | 255/45R20 | Non-Core | Available | $ 274.99 | **$ 151.24** | $ - |
| 102044559 | Passenger | Goodyear | Eagle Touring | 255/45R20 105H XL EAGLE TOURING MO | 255/45R20 | Non-Core | Available | $ 287.49 | **$ 158.12** | $ - |
| 102045559 | Passenger | Goodyear | Eagle Touring | 235/60R20 108H XL EAGLE TOURING STR | 235/60R20 | Non-Core | Available | $ 291.24 | **$ 160.18** | $ - |
| 102042559 | Passenger | Goodyear | Eagle Touring | 305/30R21 104H XL EAGLE TOURING NF0 | 305/30R21 | Non-Core | Available | $ 499.99 | **$ 274.99** | $ - |
| 102041559 | Passenger | Goodyear | Eagle Touring | 265/35R21 101H XL EAGLE TOURING NF0 | 265/35R21 | Non-Core | Available | $ 468.74 | **$ 257.81** | $ - |
| 112015379 | Passenger | Goodyear | Efficient Grip | 195/55R16 87W EFFICIENTGRIP PERFROFSTR | 195/55R16 | Non-Core | Available | $ 369.80 | **$ 203.39** | $ - |
| 112031344 | Passenger | Goodyear | Efficient Grip | 225/45R18 91V EFFICIENTGRIP* ROF STR-RSC | 225/45R18 | Non-Core | Available | $ 316.80 | **$ 174.24** | $ - |
| 112005344 | Passenger | Goodyear | Efficient Grip | 225/45R18 91Y SL EFFICIENTGRIP* ROF TL | 225/45R18 | Non-Core | Available | $ 363.00 | **$ 199.65** | $ - |
| 112014344 | Passenger | Goodyear | Efficient Grip | 235/45R19 95V SL EFFICIENTGRIP MOE ROF | 235/45R19 | Non-Core | Available | $ 401.55 | **$ 220.85** | $ - |
| 112020391 | Passenger | Goodyear | Efficient Grip | 245/45R19 102Y EFFICIENTGRIP MOE ROFSCT | 245/45R19 | Non-Core | Discontinued | $ 665.63 | **$ 366.10** | $ - |
| 112006344 | Passenger | Goodyear | Efficient Grip | 255/40R18 95Y SL EFFICIENTGRIP* ROF TL | 255/40R18 | Non-Core | Available | $ 391.20 | **$ 215.16** | $ - |
| 112073534 | Passenger | Goodyear | Efficient Grip Perf | 225/55R17 97W SL EFFIECIENTGRIP PERF STR | 225/55R17 | Non-Core | Available | $ 176.40 | **$ 97.02** | |
| 112228344 | Passenger | Goodyear | Efficient Grip ROF | 255/40R19 100Y XL EFFICIENTGRIP* ROF A0 | 255/40R19 | Non-Core | Available | $ 662.25 | **$ 364.24** | $ - |
| 111003513 | Passenger | Goodyear | Excellence | 245/40R19 98Y XL EXCELLENCE ROF STR-RSC | 245/40R19 | Non-Core | Available | $ 459.65 | **$ 252.81** | $ - |
| 684011293 | Passenger | Goodyear | Excellence | 255/45R20 101W SL EXCELLENCE AO BLTTL | 255/45R20 | Non-Core | Available | $ 497.40 | **$ 273.57** | $ - |
| 111045513 | Passenger | Goodyear | Excellence ROF | 245/40R20 99Y XL EXCELLENCE ROF BLTTL | 245/40R20 | Non-Core | Available | $ 635.25 | **$ 349.39** | $ - |
| 111016513 | Passenger | Goodyear | Excellence ROF | 245/45R19 98Y SL EXCELLENCE ROF BLTTL | 245/45R19 | Non-Core | Available | $ 610.85 | **$ 335.97** | $ - |
| 111446513 | Passenger | Goodyear | Excellence ROF | 275/35R19 96Y SL EXCELLENCE * ROF BLT TL | 275/35R19 | Non-Core | Available | $ 588.95 | **$ 323.92** | $ - |
| 111048513 | Passenger | Goodyear | Excellence ROF | 275/35R20 102Y XL EXCELLENCE ROF BLTTL | 275/35R20 | Non-Core | Available | $ 710.85 | **$ 390.97** | $ - |
| 111017513 | Passenger | Goodyear | Excellence ROF | 275/40R19 101Y SL EXCELLENCE ROF BLTTL | 275/40R19 | Non-Core | Available | $ 823.65 | **$ 453.01** | $ - |
| 402602047 | Passenger | Goodyear | Integrity | 185/55R15 82T SL INTEGRITY VSB TL | 185/55R15 | Non-Core | Available | $ 166.55 | **$ 91.60** | $ - |
| 402479047 | Passenger | Goodyear | Integrity | 225/65R17 101S SL INTEGRITY VSBRPTL | 225/65R17 | Non-Core | Available | $ 205.15 | **$ 112.83** | $ - |
| 117847373 | Passenger | Goodyear | ULT Grip 8 | 235/60R18 100H SL ULT GRIP 8 PERFORMANCE | 255/60R18 | Non-Core | Available | $ 322.45 | **$ 177.35** | $ - |
| 117838373 | Passenger | Goodyear | Ultra Grip 8 Performance | 285/45R20 112V XL ULT GRIP 8 PERFORM A0 | 285/45R20 | Non-Core | Available | $ 524.85 | **$ 288.67** | $ - |
| 117195564 | Passenger | Goodyear | Ultra Grip Performance | 255/55R19 111H XL ULTRA GRIP PERF G-1 AO | 255/55R19 | Non-Core | Available | $ 390.90 | **$ 215.00** | $ - |
| 766739355 | Passenger | Goodyear | Ultra Grip Winter | 185/60R15 84T SL ULTRA GRIP WINTER TL | 185/60R15 | Non-Core | Available | $ 121.40 | **$ 66.77** | $ - |
| 766709358 | Passenger | Goodyear | Ultra Grip Winter | 195/55R15 85T SL ULTRA GRIP WINTER TL | 195/55R15 | Non-Core | Available | $ 142.75 | **$ 78.51** | $ - |
| 787064580 | Passenger | Goodyear | Ultragrip Performance | 225/50R17 ULTRAGRIP PERFORMANCE GEN-1 | 225/50R17 | Non-Core | Available | $ 332.40 | **$ 182.82** | $ - |
| 187002565 | Passenger | Goodyear | WinterCommand | 185/65R15 88T SL WINTERCOMMAND BSL | 185/65R15 | Non-Core | Discontinued | $ 131.60 | **$ 72.38** | $ - |
| 187038565 | Passenger | Goodyear | WinterCommand | 195/60R15 88T SL WINTERCOMMAND | 195/60R15 | Non-Core | Discontinued | $ 136.65 | **$ 75.16** | $ - |
| 187003565 | Passenger | Goodyear | WinterCommand | 195/65R15 91T SL WINTERCOMMAND BSL | 195/65R15 | Non-Core | Discontinued | $ 137.15 | **$ 75.43** | $ - |
| 187022565 | Passenger | Goodyear | WinterCommand | 205/55R16 94T XL WINTERCOMMAND BSL | 205/55R16 | Non-Core | Discontinued | $ 174.25 | **$ 95.84** | $ - |
| 187017565 | Passenger | Goodyear | WinterCommand | 205/60R16 92T SL WINTERCOMMAND BSL | 205/60R16 | Non-Core | Discontinued | $ 155.45 | **$ 85.50** | $ - |
| 187004565 | Passenger | Goodyear | WinterCommand | 205/65R15 94T SL WINTERCOMMAND BSL | 205/65R15 | Non-Core | Discontinued | $ 140.10 | **$ 77.06** | $ - |
| 187011565 | Passenger | Goodyear | WinterCommand | 205/65R16 95T SL WINTERCOMMAND BSL | 205/65R16 | Non-Core | Discontinued | $ 156.10 | **$ 85.86** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 187023565 | Passenger | Goodyear | WinterCommand | 215/55R16 97T XL WINTERCOMMAND BSL | 215/55R16 | Non-Core | Discontinued | $ 176.75 | **$ 97.21** | $ - |
| 187018565 | Passenger | Goodyear | WinterCommand | 215/60R16 95T SL WINTERCOMMAND BSL | 215/60R16 | Non-Core | Discontinued | $ 165.85 | **$ 91.22** | $ - |
| 187024565 | Passenger | Goodyear | WinterCommand | 215/65R17 99T SL WINTERCOMMAND BSL | 215/65R17 | Non-Core | Discontinued | $ 184.75 | **$ 101.61** | $ - |
| 187036565 | Passenger | Goodyear | WinterCommand | 225/50R17 98T XL WINTERCOMMAND BSL | 225/50R17 | Non-Core | Discontinued | $ 231.50 | **$ 127.33** | $ - |
| 187033565 | Passenger | Goodyear | WinterCommand | 225/55R17 97T SL WINTERCOMMAND BSL | 225/55R17 | Non-Core | Discontinued | $ 200.25 | **$ 110.14** | $ - |
| 187020565 | Passenger | Goodyear | WinterCommand | 225/60R16 98T SL WINTERCOMMAND BSL | 225/60R16 | Non-Core | Discontinued | $ 168.20 | **$ 92.51** | $ - |
| 187030565 | Passenger | Goodyear | WinterCommand | 225/60R17 99T SL WINTERCOMMAND BSL | 225/60R17 | Non-Core | Discontinued | $ 220.10 | **$ 121.06** | $ - |
| 187057565 | Passenger | Goodyear | WinterCommand | 225/60R18 100T SL WINTERCOMMAND BSL | 225/60R18 | Non-Core | Discontinued | $ 215.20 | **$ 118.36** | $ - |
| 187014565 | Passenger | Goodyear | WinterCommand | 225/65R16 100T SL WINTERCOMMAND SL | 225/65R16 | Non-Core | Discontinued | $ 181.90 | **$ 100.05** | $ - |
| 187026565 | Passenger | Goodyear | WinterCommand | 225/65R17 102T SL WINTERCOMMAND BSL | 225/65R17 | Non-Core | Discontinued | $ 205.75 | **$ 113.16** | $ - |
| 187063565 | Passenger | Goodyear | WinterCommand | 235/50R18 97T SL WINTERCOMMAND BSL | 235/50R18 | Non-Core | Discontinued | $ 267.20 | **$ 146.96** | $ - |
| 187034565 | Passenger | Goodyear | WinterCommand | 235/55R17 99T SL WINTERCOMMAND BSL | 235/55R17 | Non-Core | Discontinued | $ 209.85 | **$ 115.42** | $ - |
| 187061565 | Passenger | Goodyear | WinterCommand | 235/55R18 100T SL WINTERCOMMAND BSL | 235/55R18 | Non-Core | Discontinued | $ 258.45 | **$ 142.15** | $ - |
| 187031565 | Passenger | Goodyear | WinterCommand | 235/60R17 102T SL WINTERCOMMAND BSL | 235/60R17 | Non-Core | Discontinued | $ 230.10 | **$ 126.56** | $ - |
| 187027565 | Passenger | Goodyear | WinterCommand | 235/65R17 104T SL WINTERCOMMAND BSL | 235/65R17 | Non-Core | Discontinued | $ 222.95 | **$ 122.62** | $ - |
| 187010565 | Passenger | Goodyear | WinterCommand | 235/70R16 106T SL WINTERCOMMAND SL | 235/70R16 | Non-Core | Discontinued | $ 199.25 | **$ 109.59** | $ - |
| 187065565 | Passenger | Goodyear | WinterCommand | 245/55R19 103T SL WINTERCOMMAND BSL | 245/55R19 | Non-Core | Discontinued | $ 287.60 | **$ 158.18** | $ - |
| 187059565 | Passenger | Goodyear | WinterCommand | 245/60R18 105T SL WINTERCOMMAND BSL | 245/60R18 | Non-Core | Discontinued | $ 263.65 | **$ 145.01** | $ - |
| 781019579 | Passenger | Goodyear | WinterCommand Ultra | 185/65R15 88T SL WNTRCMD ULTRA | 185/65R15 | Non-Core | Available | $ 142.10 | **$ 78.16** | $ - |
| 781001579 | Passenger | Goodyear | WinterCommand Ultra | 195/65R15 91T SL WNTRCMD ULTRA | 195/65R15 | Non-Core | Available | $ 147.15 | **$ 80.93** | $ - |
| 781018579 | Passenger | Goodyear | WinterCommand Ultra | 205/50R17 93H XL WNTRCMD ULTRA | 205/50R17 | Non-Core | Available | $ 232.40 | **$ 127.82** | $ - |
| 781002579 | Passenger | Goodyear | WinterCommand Ultra | 205/55R16 94H XL WNTRCMD ULTRA | 205/55R16 | Non-Core | Available | $ 191.45 | **$ 105.30** | $ - |
| 781007579 | Passenger | Goodyear | WinterCommand Ultra | 205/60R16 96H XL WNTRCMD ULTRA | 205/60R16 | Non-Core | Available | $ 170.15 | **$ 93.58** | $ - |
| 781020579 | Passenger | Goodyear | WinterCommand Ultra | 205/65R16 99H XL WNTRCMD ULTRA | 205/65R16 | Non-Core | Available | $ 173.00 | **$ 95.15** | $ - |
| 781015579 | Passenger | Goodyear | WinterCommand Ultra | 215/45R17 91H XL WNTRCMD ULTRA | 215/45R17 | Non-Core | Available | $ 239.20 | **$ 131.56** | $ - |
| 781016579 | Passenger | Goodyear | WinterCommand Ultra | 215/50R17 95H XL WNTRCMD ULTRA | 215/50R17 | Non-Core | Available | $ 246.15 | **$ 135.38** | $ - |
| 781006579 | Passenger | Goodyear | WinterCommand Ultra | 215/55R16 97H XL WNTRCMD ULTRA | 215/55R16 | Non-Core | Available | $ 198.50 | **$ 109.18** | $ - |
| 781005579 | Passenger | Goodyear | WinterCommand Ultra | 215/55R17 98H XL WNTRCMD ULTRA | 215/55R17 | Non-Core | Available | $ 215.00 | **$ 118.25** | $ - |
| 781003579 | Passenger | Goodyear | WinterCommand Ultra | 215/60R16 99H XL WNTRCMD ULTRA | 215/60R16 | Non-Core | Available | $ 178.95 | **$ 98.42** | $ - |
| 781010579 | Passenger | Goodyear | WinterCommand Ultra | 215/65R16 102T XL WNTRCMD ULTRA | 215/65R16 | Non-Core | Available | $ 193.75 | **$ 106.56** | $ - |
| 781021579 | Passenger | Goodyear | WinterCommand Ultra | 215/65R17 103T XL WNTRCMD ULTRA | 215/65R17 | Non-Core | Available | $ 199.90 | **$ 109.95** | $ - |
| 781022579 | Passenger | Goodyear | WinterCommand Ultra | 225/45R17 94H XL WNTRCMD ULTRA | 225/45R17 | Non-Core | Available | $ 255.65 | **$ 140.61** | $ - |
| 781013579 | Passenger | Goodyear | WinterCommand Ultra | 225/45R18 95V XL WNTRCMD ULTRA | 225/45R18 | Non-Core | Available | $ 280.50 | **$ 154.28** | $ - |
| 781011579 | Passenger | Goodyear | WinterCommand Ultra | 225/50R17 98H XL WNTRCMD ULTRA | 225/50R17 | Non-Core | Available | $ 260.10 | **$ 143.06** | $ - |
| 781017579 | Passenger | Goodyear | WinterCommand Ultra | 225/50R18 99H XL WNTRCMD ULTRA | 225/50R18 | Non-Core | Available | $ 270.20 | **$ 148.61** | $ - |
| 781009579 | Passenger | Goodyear | WinterCommand Ultra | 225/55R17 101H XL WNTRCMD ULTRA | 225/55R17 | Non-Core | Available | $ 228.40 | **$ 125.62** | $ - |
| 781012579 | Passenger | Goodyear | WinterCommand Ultra | 225/60R16 102H XL WNTRCMD ULTRA | 225/60R16 | Non-Core | Available | $ 183.85 | **$ 101.12** | $ - |
| 781023579 | Passenger | Goodyear | WinterCommand Ultra | 225/60R18 100H SL WNTRCMD ULTRA | 225/60R18 | Non-Core | Available | $ 253.90 | **$ 139.65** | $ - |
| 781008579 | Passenger | Goodyear | WinterCommand Ultra | 235/55R17 99H SL WNTRCMD ULTRA | 235/55R17 | Non-Core | Available | $ 247.15 | **$ 135.93** | $ - |
| 781014579 | Passenger | Goodyear | WinterCommand Ultra | 235/55R18 100H SL WNTRCMD ULTRA | 235/55R18 | Non-Core | Available | $ 269.70 | **$ 148.34** | $ - |
| 781027579 | Passenger | Goodyear | WinterCommand Ultra | 235/60R18 107H XL WNTRCMD ULTRA | 235/60R18 | Non-Core | Available | $ 275.85 | **$ 151.72** | $ - |
| 312085142 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/75R18 129Q E WRL DURATRAC NSF BSL | LT285/75R18 | Non-Core | Available | $ 437.24 | **$ 240.48** | $ 5.48 |
| 796285833 | Light Truck | GOODYEAR | Wrl Territory MT | LT285/70R17 C 116S WRANGLER TERRITORY MT | LT285/70R17 | Non-Core | Available | $ 356.55 | **$ 196.10** | |
| 796270833 | Light Truck | GOODYEAR | Wrl Territory MT | LT315/70R17 C WRANGLER TERRITORY MT | LT315/70R17 | Non-Core | Available | $ 407.25 | **$ 223.99** | |
| 481195855 | Light Truck | Goodyear | Wrl Workhorse AT | 235/65R16C E 121R WRL WORKHORSE AT BSL | 235/65R16 | Non-Core | Available | $ 236.15 | **$ 129.88** | |
| 480066856 | Light Truck | Goodyear | Wrl Workhorse AT | 275/65R18 116T SL WRANGLER WORKHORSE AT | 275/65R18 | Non-Core | Available | $ 280.15 | **$ 154.08** | |
| 781076579 | Light Truck | GOODYEAR | WinterCommand Ultra | 235/55R19 105H XL WNTRCMD ULTRA | 235/55R19 | Non-Core | Available | $ 294.25 | **$ 161.84** | $ - |
| 755667383 | Light Truck | Goodyear | Assurance CS Fuel Max | 225/65R17 102H SL ASSUR CS FUEL MAX VSB | 225/65R17 | Non-Core | Available | $ 245.35 | **$ 134.94** | $ - |
| 755907383 | Light Truck | Goodyear | Assurance CS Fuel Max | 255/65R18 111T SL ASSUR CS FUEL MAX VSB | 255/65R18 | Non-Core | Available | $ 270.25 | **$ 148.64** | $ - |
| 771811118 | Light Truck | Goodyear | Cargo | 205/65R15C 102/100R LR-C CARGO G26 BLTTL | 205/65R15C | Non-Core | Available | $ 235.30 | **$ 129.42** | $ - |
| 771855581 | Light Truck | Goodyear | Cargo Vector 2 | 225/55R17C 104H CARGO VECTOR 2 | 225/55R17C | Non-Core | Available | $ 284.80 | **$ 156.64** | $ - |
| 724864519 | Light Truck | Goodyear | Endurance Trailer | ST205/75R14 105N LR-D ENDURANCE BSW TL | ST205/75R14 | Non-Core | Available | $ 167.25 | **$ 91.99** | $ - |
| 724861519 | Light Truck | Goodyear | Endurance Trailer | ST205/75R15 107N LR-D ENDURANCE BSW TL | ST205/75R15 | Non-Core | Available | $ 170.85 | **$ 93.97** | $ - |
| 724865519 | Light Truck | Goodyear | Endurance Trailer | ST215/75R14 108N LR-D ENDURANCE BSW TL | ST215/75R14 | Non-Core | Available | $ 169.05 | **$ 92.98** | $ - |
| 724857519 | Light Truck | Goodyear | Endurance Trailer | ST225/75R15 117N LR-E ENDURANCE BSW TL | ST225/75R15 | Non-Core | Available | $ 188.70 | **$ 103.79** | $ - |
| 724858519 | Light Truck | Goodyear | Endurance Trailer | ST235/80R16 123N LR-E ENDURANCE BSW TL | ST235/80R16 | Non-Core | Available | $ 233.30 | **$ 128.32** | $ - |
| 724860519 | Light Truck | Goodyear | Endurance Trailer | ST235/85R16 125N LR-E ENDURANCE BSW TL | ST235/85R16 | Non-Core | Available | $ 256.90 | **$ 141.30** | $ 1.32 |
| 724862519 | Light Truck | Goodyear | Endurance Trailer | ST255/85R16 129N LR-E ENDURANCE BSW TL | ST255/85R16 | Non-Core | Available | $ 293.55 | **$ 161.45** | $ 5.48 |
| 357013294 | Light Truck | Goodyear | Fierce Attitude M/T | 35X12.50R20LT 121Q E FIERCE ATTITUDE M/T | 35X12.50R20L | Non-Core | Available | $ 467.70 | **$ 257.24** | $ - |
| 151093203 | Light Truck | Goodyear | Fortera HL | 265/50R20 107T SL FORTERA HL VSB TL | 265/50R20 | Non-Core | Available | $ 259.50 | **$ 142.73** | $ - |
| 151284203 | Light Truck | Goodyear | Fortera HL | P245/65R17 105T S2 FORTERA HL VSB TL | P245/65R17 | Non-Core | Available | $ 199.00 | **$ 109.45** | $ - |
| 151056203 | Light Truck | Goodyear | Fortera HL | P245/70R17 108T SL FORTERA HL VSB TL | P245/70R17 | Non-Core | Available | $ 229.35 | **$ 126.14** | $ - |
| 151559248 | Light Truck | Goodyear | Fortera HL | P255/65R18 109S S2 FORTERA HL TL | P255/65R18 | Non-Core | Available | $ 311.15 | **$ 171.13** | $ - |
| 151774163 | Light Truck | Goodyear | Fortera SL | 305/40R22 114H S2 FORTERA SL VSB TL | 305/40R22 | Non-Core | Available | $ 387.10 | **$ 212.91** | $ - |
| 151775163 | Light Truck | Goodyear | Fortera SL | 305/45R22 118H S2 FORTERA SL VSB TL | 305/45R22 | Non-Core | Available | $ 385.85 | **$ 212.22** | $ - |
| 132246788 | Light Truck | Goodyear | WinterCommand LT | 265/65R18 114S SL WINTERCOMMAND (P) | 265/65R18 | Non-Core | Discontinued | $ 282.20 | **$ 155.21** | $ - |
| 132204788 | Light Truck | Goodyear | WinterCommand LT | 265/70R16 112S SL WINTERCOMMAND (P) | 265/70R16 | Non-Core | Discontinued | $ 236.50 | **$ 130.08** | $ - |
| 132201788 | Light Truck | Goodyear | WinterCommand LT | 265/70R17 115S WINTERCOMMAND (P) SL | 265/70R17 | Non-Core | Discontinued | $ 255.25 | **$ 140.39** | $ - |
| 184140786 | Light Truck | Goodyear | WinterCommand LT | LT245/70R17 119Q E WINTERCOMMAND LT TL | LT245/70R17 | Non-Core | Discontinued | $ 310.15 | **$ 170.58** | $ - |
| 184290786 | Light Truck | Goodyear | WinterCommand LT | LT245/75R17 121Q E WINTERCOMMAND LT TL | LT245/75R17 | Non-Core | Discontinued | $ 317.70 | **$ 174.74** | $ - |
| 184153786 | Light Truck | Goodyear | WinterCommand LT | LT265/75R16 123Q E WINTERCOMMAND LT | LT265/75R16 | Non-Core | Discontinued | $ 303.60 | **$ 166.98** | $ - |
| 740036515 | Light Truck | Goodyear | Wrangler AT | LT195/75R14 C WRL AT HBW TL | LT195/75R14 | Non-Core | Available | $ 317.66 | **$ 174.71** | $ - |
| 758089572 | Light Truck | Goodyear | Wrangler AT Adventure | 235/75R17 109T SL WRL AT ADVENTURE BSL | 235/75R17 | Non-Core | Available | $ 274.85 | **$ 151.17** | $ - |
| 758592572 | Light Truck | Goodyear | Wrangler AT Adventure | 245/65R17 107T SL WRL AT ADVENTURE BSL | 245/65R17 | Non-Core | Available | $ 282.85 | **$ 155.57** | $ - |
| 758060572 | Light Truck | Goodyear | Wrangler AT Adventure | 245/70R17 110T SL WRL AT ADVENTURE BSL | 245/70R17 | Non-Core | Available | $ 300.65 | **$ 165.36** | $ - |
| 758059571 | Light Truck | Goodyear | Wrangler AT Adventure | 245/75R16 111T SL WRL AT ADVENTURE OWL | 245/75R16 | Non-Core | Available | $ 292.50 | **$ 160.88** | $ - |
| 758264845 | Light Truck | Goodyear | Wrangler AT Adventure | 255/60R20 113H WRL A/T ADVENTURE JLR | 255/60R20 | Non-Core | Available | $ 350.40 | **$ 192.72** | $ - |
| 758069572 | Light Truck | Goodyear | Wrangler AT Adventure | 255/65R17 110T SL WRL AT ADVENTURE BSL | 255/65R17 | Non-Core | Available | $ 233.15 | **$ 128.23** | $ - |
| 758263845 | Light Truck | Goodyear | Wrangler AT Adventure | 255/65R19 114H WRL A/T ADVENTURE JLR | 255/65R19 | Non-Core | Available | $ 323.20 | **$ 177.76** | $ - |
| 758067571 | Light Truck | Goodyear | Wrangler AT Adventure | 255/70R17 112T SL WRL AT ADVENTURE OWL | 255/70R17 | Non-Core | Available | $ 300.35 | **$ 165.19** | $ - |
| 758074707 | Light Truck | Goodyear | Wrangler AT Adventure | 255/70R18 113T SL WRL AT ADVENTURE BSW | 255/70R18 | Non-Core | Available | $ 214.85 | **$ 118.17** | $ - |
| 758260845 | Light Truck | Goodyear | Wrangler AT Adventure | 255/70R18 116H XL WRL AT ADVENTURE JLR | 255/70R18 | Non-Core | Available | $ 305.30 | **$ 167.92** | $ - |
| 758124630 | Light Truck | Goodyear | Wrangler AT Adventure | 265/50R20 107T SL WRL AT ADVENTURE VSB | 265/50R20 | Non-Core | Available | $ 336.10 | **$ 184.86** | $ - |
| 758076571 | Light Truck | Goodyear | Wrangler AT Adventure | 265/60R18 110T SL WRL AT ADVENTURE OWL | 265/60R18 | Non-Core | Available | $ 350.95 | **$ 193.02** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 758076630 | Light Truck | Goodyear | Wrangler AT Adventure | 265/60R18 110T SL WRL AT ADVENTURE VSB | 265/60R18 | Non-Core | Available | $ 330.95 | **$ 182.02** | $ - |
| 758061571 | Light Truck | Goodyear | Wrangler AT Adventure | 265/65R17 112T SL WRL AT ADVENTURE OWL | 265/65R17 | Non-Core | Available | $ 321.80 | **$ 176.99** | $ - |
| 758068571 | Light Truck | Goodyear | Wrangler AT Adventure | 265/65R18 114T SL WRL AT ADVENTURE OWL | 265/65R18 | Non-Core | Available | $ 355.05 | **$ 195.28** | $ - |
| 758042572 | Light Truck | Goodyear | Wrangler AT Adventure | 265/70R17 115T SL WRL AT ADVENTURE BSL | 265/70R17 | Non-Core | Available | $ 315.75 | **$ 173.66** | $ - |
| 758070571 | Light Truck | Goodyear | Wrangler AT Adventure | 265/70R18 116T SL WRL AT ADVENTURE OWL | 265/70R18 | Non-Core | Available | $ 321.65 | **$ 176.91** | $ - |
| 758065572 | Light Truck | Goodyear | Wrangler AT Adventure | 275/55R20 113T SL WRL AT ADVENTURE BSL | 275/55R20 | Non-Core | Available | $ 334.70 | **$ 184.09** | $ - |
| 758065571 | Light Truck | Goodyear | Wrangler AT Adventure | 275/55R20 113T SL WRL AT ADVENTURE OWL | 275/55R20 | Non-Core | Available | $ 320.70 | **$ 176.39** | $ - |
| 758082572 | Light Truck | Goodyear | Wrangler AT Adventure | 275/60R20 115T SL WRL AT ADVENTURE BSL | 275/60R20 | Non-Core | Available | $ 349.40 | **$ 192.17** | $ - |
| 758073571 | Light Truck | Goodyear | Wrangler AT Adventure | 275/60R20 115T SL WRL AT ADVENTURE OWL | 275/60R20 | Non-Core | Available | $ 353.30 | **$ 194.32** | $ - |
| 758081572 | Light Truck | Goodyear | Wrangler AT Adventure | 275/65R18 116T SL WRL AT ADVENTURE BSL | 275/65R18 | Non-Core | Available | $ 341.75 | **$ 187.96** | $ - |
| 758066571 | Light Truck | Goodyear | Wrangler AT Adventure | 275/65R18 116T SL WRL AT ADVENTURE OWL | 275/65R18 | Non-Core | Available | $ 349.95 | **$ 192.47** | $ - |
| 748517572 | Light Truck | Goodyear | Wrangler AT Adventure | LT215/85R16 115R E WRL AT ADVENTURE BSL | LT215/85R16 | Non-Core | Available | $ 344.05 | **$ 189.23** | $ - |
| 748748572 | Light Truck | Goodyear | Wrangler AT Adventure | LT225/75R16 115R E WRL AT ADVENTURE BSL | LT225/75R16 | Non-Core | Available | $ 332.60 | **$ 182.93** | $ - |
| 748635572 | Light Truck | Goodyear | Wrangler AT Adventure | LT235/80R17 120R E WRL AT ADVENTURE BSL | LT235/80R17 | Non-Core | Available | $ 349.85 | **$ 192.42** | $ - |
| 748469572 | Light Truck | Goodyear | Wrangler AT Adventure | LT245/70R17 119R E WRL AT ADVENTURE BSL | LT245/70R17 | Non-Core | Available | $ 335.25 | **$ 184.39** | $ - |
| 748103572 | Light Truck | Goodyear | Wrangler AT Adventure | LT245/75R16 120S E WRL AT ADVENTURE BSL | LT245/75R16 | Non-Core | Available | $ 324.65 | **$ 178.56** | $ - |
| 748104572 | Light Truck | Goodyear | Wrangler AT Adventure | LT245/75R17 121S E WRL AT ADVENTURE BSL | LT245/75R17 | Non-Core | Available | $ 337.85 | **$ 185.82** | $ - |
| 748097572 | Light Truck | Goodyear | Wrangler AT Adventure | LT265/60R20 121R E WRL AT ADVENTURE BSL | LT265/60R20 | Non-Core | Available | $ 503.95 | **$ 277.17** | $ - |
| 748661572 | Light Truck | Goodyear | Wrangler AT Adventure | LT265/70R17 121S E WRL AT ADVENTURE BSL | LT265/70R17 | Non-Core | Available | $ 351.55 | **$ 193.35** | $ - |
| 748661571 | Light Truck | Goodyear | Wrangler AT Adventure | LT265/70R17 121S E WRL AT ADVENTURE OWL | LT265/70R17 | Non-Core | Available | $ 365.65 | **$ 201.11** | $ - |
| 748014572 | Light Truck | Goodyear | Wrangler AT Adventure | LT265/70R18 124S E WRL AT ADVENTURE BSL | LT265/70R18 | Non-Core | Available | $ 425.65 | **$ 234.11** | $ 0.19 |
| 748746572 | Light Truck | Goodyear | Wrangler AT Adventure | LT265/75R16 123R E WRL AT ADVENTURE BSL | LT265/75R16 | Non-Core | Available | $ 374.25 | **$ 205.84** | $ - |
| 748965571 | Light Truck | Goodyear | Wrangler AT Adventure | LT275/65R18 123S E WRL AT ADVENTURE OWL | LT275/65R18 | Non-Core | Available | $ 403.85 | **$ 222.12** | $ - |
| 748303572 | Light Truck | Goodyear | Wrangler AT Adventure | LT275/65R20 126S E WRL AT ADVENTURE BSL | LT275/65R20 | Non-Core | Available | $ 497.70 | **$ 273.74** | $ 2.36 |
| 748139686 | Light Truck | Goodyear | Wrangler AT Adventure | LT275/70R18 E WRL AT ADVENTURE B01 NSF | LT275/70R18 | Non-Core | Available | $ 304.90 | **$ 167.70** | $ 1.32 |
| 748139571 | Light Truck | Goodyear | Wrangler AT Adventure | LT275/70R18 E WRL AT ADVENTURE OWL NSF | LT275/70R18 | Non-Core | Available | $ 308.00 | **$ 169.40** | $ 1.32 |
| 748101572 | Light Truck | Goodyear | Wrangler AT Adventure | LT285/55R20 122R E WRL AT ADVENTURE BSL | LT285/55R20 | Non-Core | Available | $ 472.85 | **$ 260.07** | $ - |
| 748015572 | Light Truck | Goodyear | Wrangler AT Adventure | LT285/60R20 125R E WRL AT ADVENTURE BSL | LT285/60R20 | Non-Core | Available | $ 529.65 | **$ 291.31** | $ 1.32 |
| 748096572 | Light Truck | Goodyear | Wrangler AT Adventure | LT285/70R17 121R E WRL AT ADVENTURE BSL | LT285/70R17 | Non-Core | Available | $ 392.25 | **$ 215.74** | $ - |
| 411154177 | Light Truck | Goodyear | Wrangler AT/S | LT215/75R15 106/103S D WRL AT/S BSLRPTL | LT215/75R15 | Non-Core | Available | $ 301.90 | **$ 166.05** | $ - |
| 410422176 | Light Truck | Goodyear | Wrangler AT/S | P265/70R17 113S S2 WRL AT/S OWL TL | P265/70R17 | Non-Core | Available | $ 231.45 | **$ 127.30** | $ - |
| 150675601 | Light Truck | Goodyear | Wrangler DuraTrac | 245/70R17 110S SL WRL DURATRAC BSL TL | 245/70R17 | Non-Core | Available | $ 312.70 | **$ 171.99** | $ - |
| 150884574 | Light Truck | Goodyear | Wrangler DuraTrac | 255/55R19 111Q XL WRL DURATRAC XL FP TL | 255/55R19 | Non-Core | Available | $ 447.40 | **$ 246.07** | $ - |
| 150009601 | Light Truck | Goodyear | Wrangler DuraTrac | 255/55R20 110Q XL WRL DURATRAC BLT TL | 255/55R20 | Non-Core | Available | $ 411.75 | **$ 226.46** | $ - |
| 150524601 | Light Truck | Goodyear | Wrangler DuraTrac | 255/70R18 113S SL WRL DURATRAC BSL TL | 255/70R18 | Non-Core | Available | $ 355.15 | **$ 195.33** | $ - |
| 150014574 | Light Truck | Goodyear | Wrangler DuraTrac | 255/70R18 116Q XL WRL DURATRAC JLR | 255/70R18 | Non-Core | Available | $ 337.40 | **$ 185.57** | |
| 150684601 | Light Truck | Goodyear | Wrangler DuraTrac | 255/75R17 115S SL WRL DURATRAC BSL TL | 255/75R17 | Non-Core | Available | $ 322.50 | **$ 177.38** | $ - |
| 150525601 | Light Truck | Goodyear | Wrangler DuraTrac | 265/60R18 110S SL WRL DURATRAC BSL TL | 265/60R18 | Non-Core | Available | $ 359.15 | **$ 197.53** | $ - |
| 150153601 | Light Truck | Goodyear | Wrangler DuraTrac | 265/65R17 112S SL WRL DURATRAC BSL TL | 265/65R17 | Non-Core | Available | $ 333.15 | **$ 183.23** | $ - |
| 150644601 | Light Truck | Goodyear | Wrangler DuraTrac | 265/65R18 114S SL WRL DURATRAC BSL TL | 265/65R18 | Non-Core | Available | $ 387.65 | **$ 213.21** | $ - |
| 150564601 | Light Truck | Goodyear | Wrangler DuraTrac | 265/70R16 112S SL WRL DURATRAC BSL TL | 265/70R16 | Non-Core | Available | $ 309.85 | **$ 170.42** | $ - |
| 150154601 | Light Truck | Goodyear | Wrangler DuraTrac | 265/70R17 115S SL WRL DURATRAC BSL TL | 265/70R17 | Non-Core | Available | $ 316.10 | **$ 173.86** | $ - |
| 150008601 | Light Truck | Goodyear | Wrangler DuraTrac | 275/55R20 113T SL WRL DURATRAC BSL TL | 275/55R20 | Non-Core | Available | $ 367.80 | **$ 202.29** | $ - |
| 150678601 | Light Truck | Goodyear | Wrangler DuraTrac | 275/60R20 115S SL WRL DURATRAC BSL TL | 275/60R20 | Non-Core | Available | $ 402.65 | **$ 221.46** | $ - |
| 150638601 | Light Truck | Goodyear | Wrangler DuraTrac | 275/65R18 116S SL WRL DURATRAC BSL TL | 275/65R18 | Non-Core | Available | $ 398.80 | **$ 219.34** | $ - |
| 312007027 | Light Truck | Goodyear | Wrangler DuraTrac | 31X10.50R15LT 109Q C WRL DURATRAC TL | 31X10.50R15L | Non-Core | Available | $ 293.00 | **$ 161.15** | $ - |
| 312020027 | Light Truck | Goodyear | Wrangler DuraTrac | 33X12.50R15LT 108Q C WRL DURATRAC TL | 33X12.50R15L | Non-Core | Available | $ 365.95 | **$ 201.27** | $ - |
| 312064142 | Light Truck | Goodyear | Wrangler DuraTrac | 33X12.50R20LT 114Q E WRL DURATRAC BSL TL | 33X12.50R20L | Non-Core | Available | $ 540.60 | **$ 297.33** | $ - |
| 312054142 | Light Truck | Goodyear | Wrangler DuraTrac | 35X12.50R17LT 121Q E WRL DURATRAC BSL TL | 35X12.50R17L | Non-Core | Available | $ 493.00 | **$ 271.15** | $ - |
| 312009142 | Light Truck | Goodyear | Wrangler DuraTrac | LT225/75R16 115/112Q E WRL DURATRAC TL | LT225/75R16 | Non-Core | Available | $ 335.20 | **$ 184.36** | $ - |
| 312008027 | Light Truck | Goodyear | Wrangler DuraTrac | LT235/75R15 104/101Q C WRL DURATRAC TL | LT235/75R15 | Non-Core | Available | $ 290.00 | **$ 122.32** | $ - |
| 312032142 | Light Truck | Goodyear | Wrangler DuraTrac | LT235/80R17 120/117Q E WRL DURATRAC BSL | LT235/80R17 | Non-Core | Available | $ 382.70 | **$ 210.49** | $ - |
| 312036142 | Light Truck | Goodyear | Wrangler DuraTrac | LT235/85R16 120/116Q E WRL DURATRAC TL | LT235/85R16 | Non-Core | Available | $ 331.90 | **$ 182.55** | $ - |
| 312249027 | Light Truck | Goodyear | Wrangler DuraTrac | LT245/75R16 120/116Q E WRL DURATRAC OWL | LT245/75R16 | Non-Core | Available | $ 318.55 | **$ 175.20** | $ - |
| 312023027 | Light Truck | Goodyear | Wrangler DuraTrac | LT245/75R17 121/118Q E WRL DURATRAC TL | LT245/75R17 | Non-Core | Available | $ 355.80 | **$ 195.69** | $ - |
| 312014142 | Light Truck | Goodyear | Wrangler DuraTrac | LT265/70R17 121/118Q E WRL DURATRAC TL | LT265/70R17 | Non-Core | Available | $ 345.50 | **$ 190.03** | $ - |
| 312018027 | Light Truck | Goodyear | Wrangler DuraTrac | LT265/75R16 112/109Q C WRL DURATRAC TL | LT265/75R16 | Non-Core | Available | $ 311.60 | **$ 171.38** | $ - |
| 312034142 | Light Truck | Goodyear | Wrangler DuraTrac | LT265/75R16 123/120P E WRL DURATRAC BSL | LT265/75R16 | Non-Core | Available | $ 331.80 | **$ 182.49** | $ - |
| 312067142 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/65R18 113Q C WRL DURATRAC BSL TL | LT275/65R18 | Non-Core | Available | $ 303.55 | **$ 166.95** | $ - |
| 312011142 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/65R18 123/120Q E WRL DURATRAC TL | LT275/65R18 | Non-Core | Available | $ 438.70 | **$ 241.29** | $ - |
| 312025142 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/65R20 126/123Q E WRL DURATRAC TL | LT275/65R20 | Non-Core | Available | $ 548.25 | **$ 301.54** | $ 2.36 |
| 312068027 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/70R18 121R D WRL DURATRAC BSL NSF | LT275/70R18 | Non-Core | Available | $ 332.90 | **$ 183.10** | |
| 312012142 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/70R18 125/122Q E WRL DURATRAC TL | LT275/70R18 | Non-Core | Available | $ 444.85 | **$ 244.67** | $ 1.32 |
| 312065027 | Light Truck | Goodyear | Wrangler DuraTrac | LT275/70R18 125R E WRL DURATRAC OWL TL | LT275/70R18 | Non-Core | Available | $ 347.40 | **$ 191.07** | $ 1.32 |
| 312028142 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/60R20 125/122Q E WRL DURATRAC TL | LT285/60R20 | Non-Core | Available | $ 605.30 | **$ 332.92** | $ 1.32 |
| 312058027 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/65R18 125Q E WRL DURATRAC OWL TL | LT285/65R18 | Non-Core | Available | $ 478.15 | **$ 262.98** | $ 1.32 |
| 312015027 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/70R17 121/118Q D WRL DURATRAC TL | LT285/70R17 | Non-Core | Available | $ 425.30 | **$ 233.92** | $ - |
| 312052027 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/70R17 121Q E WRL DURATRAC OWL TL | LT285/70R17 | Non-Core | Discontinued | $ 408.30 | **$ 224.57** | $ - |
| 312035142 | Light Truck | Goodyear | Wrangler DuraTrac | LT285/75R16 126/123P E WRL DURATRAC BSL | LT285/75R16 | Non-Core | Available | $ 354.55 | **$ 195.00** | $ 2.36 |
| 312024142 | Light Truck | Goodyear | Wrangler DuraTrac | LT295/65R18 127/124Q E WRL DURATRAC TL | LT295/65R18 | Non-Core | Available | $ 437.05 | **$ 240.38** | $ 3.40 |
| 312053142 | Light Truck | Goodyear | Wrangler DuraTrac | LT295/70R17 121Q E WRL DURATRAC BSL TL | LT295/70R17 | Non-Core | Available | $ 446.35 | **$ 245.49** | $ - |
| 312030142 | Light Truck | Goodyear | Wrangler DuraTrac | LT305/55R20 121/118Q E WRL DURATRAC TL | LT305/55R20 | Non-Core | Available | $ 628.45 | **$ 345.65** | $ - |
| 312031142 | Light Truck | Goodyear | Wrangler DuraTrac | LT315/70R17 121/118Q D WRL DURATRAC TL | LT315/70R17 | Non-Core | Available | $ 508.25 | **$ 279.54** | $ - |
| 312029142 | Light Truck | Goodyear | Wrangler DuraTrac | LT325/60R20 126Q E WRL DURATRAC TL | LT325/60R20 | Non-Core | Available | $ 671.75 | **$ 369.46** | $ 2.36 |
| 312016142 | Light Truck | Goodyear | Wrangler DuraTrac | LT325/65R18 127/124Q E WRL DURATRAC TL | LT325/65R18 | Non-Core | Available | $ 632.95 | **$ 348.12** | $ 3.40 |
| 150013574 | Light Truck | Goodyear | Wrangler DuraTrac (P | 255/60R20 113Q XL WRL DURATRAC JLR | 255/60R20 | Non-Core | Available | $ 408.20 | **$ 224.51** | |
| 150012574 | Light Truck | Goodyear | Wrangler DuraTrac (P | 255/65R19 114Q XL WRL DURATRAC JLR | 255/65R19 | Non-Core | Available | $ 373.35 | **$ 205.34** | |
| 403422171 | Light Truck | Goodyear | Wrangler HP | P265/70R17 113S S2 WRL HP VSBRPTL | P265/70R17 | Non-Core | Available | $ 232.00 | **$ 127.60** | $ - |
| 744154900 | Light Truck | Goodyear | Wrangler HT | LT215/75R15 106/103Q D WRL HT OL BSL TL | LT215/75R15 | Non-Core | Available | $ 242.20 | **$ 133.21** | $ - |
| 750185326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 33X10.50R17LT 118Q D WRL MT/R KEVLAR BSL | 33X10.50R17 | Non-Core | Discontinued | $ 378.30 | **$ 208.07** | $ - |
| 750186326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 33X10.50R18LT 116Q D WRL MT/R KEVLAR BSL | 33X10.50R18 | Non-Core | Available | $ 456.25 | **$ 250.94** | $ - |
| 750035326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 33X12.50R20LT 114Q E WRL MT/R W/KEVLAR | 33X12.50R20L | Non-Core | Available | $ 527.00 | **$ 289.85** | $ - |
| 750740326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 35X12.50R17LT WRANGLER MT/R W/KEVLAR TL | 35X12.50R17L | Non-Core | Available | $ 484.05 | **$ 266.23** | $ - |
| 750032326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 35X12.50R18LT 123Q E WRL MT/R W/KEVLAR | 35X12.50R18L | Non-Core | Available | $ 532.75 | **$ 293.01** | $ - |



Pricing is subject to change at any time with or without notice.
Please check the Government Sales website or Tire-HQ for the latest pricing information.

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 750002326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 35X12.50R20LT 121Q E WRL MT/R W/KEVLAR | 35X12.50R20L | Non-Core | Available | $ 541.85 | $ 298.02 | $ - |
| 750578326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 37X12.50R17LT WRANGLER MT/R W/KEVLAR TL | 37X12.50R17L | Non-Core | Available | $ 560.60 | $ 308.33 | $ 0.19 |
| 750191326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 37X12.50R20LT 126Q E WRL MT/R KEVLAR BSL | 37X12.50R20 | Non-Core | Available | $ 618.80 | $ 340.34 | $ 2.36 |
| 750189326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 37X13.50R18LT 124Q D WRL MT/R KEVLAR BSL | 37X13.50R18 | Non-Core | Available | $ 512.60 | $ 281.93 | $ 0.19 |
| 750736326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 38X14.50R17LT WRANGLER MT/R W/KEVLAR TL | 38X14.50R17L | Non-Core | Available | $ 675.65 | $ 371.61 | $ - |
| 750622326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 40X13.50R17LT WRANGLER MT/R W/KEVLAR TL | 40X13.50R17L | Non-Core | Available | $ 783.15 | $ 430.73 | $ - |
| 750625326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | 42X14.50R17LT WRANGLER MT/R W/KEVLAR TL | 42X14.50R17L | Non-Core | Available | $ 821.15 | $ 451.63 | $ - |
| 750713326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT235/85R16 E WRANGLER MT/R W/KEVLAR TL | LT235/85R16 | Non-Core | Available | $ 333.45 | $ 183.40 | $ - |
| 750140326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT245/70R17 119Q E WRL MT/R KEVLAR BSL | LT245/70R17 | Non-Core | Available | $ 338.90 | $ 186.40 | $ - |
| 750151326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT245/75R16 120Q E WRL MT/R KEVLAR BSL | LT245/75R16 | Non-Core | Available | $ 364.60 | $ 200.53 | $ - |
| 750707326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT245/75R17 121Q E WRL MT/R KEVLAR BSL | LT245/75R17 | Non-Core | Available | $ 365.55 | $ 201.05 | $ - |
| 750687326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT255/75R17 C 110 WRL MT/R W/KEVLAR TL | LT255/75R17 | Non-Core | Available | $ 356.50 | $ 196.08 | $ - |
| 750152326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT265/70R17 121Q E WRL MT/R KEVLAR BSL | LT265/70R17 | Non-Core | Available | $ 374.95 | $ 206.22 | $ - |
| 750153326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT265/75R16 123Q E WRL MT/R KEVLAR BSL | LT265/75R16 | Non-Core | Available | $ 360.00 | $ 198.00 | $ - |
| 750392326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT275/65R18 113Q C WRL MT/R KEVLAR BSL | LT275/65R18 | Non-Core | Available | $ 475.45 | $ 261.50 | $ - |
| 750714326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT275/65R20 E WRANGLER MT/R W/KEVLAR TL | LT275/65R20 | Non-Core | Available | $ 516.55 | $ 284.10 | $ 2.36 |
| 750393326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT275/70R17 121Q E WRL MT/R KEVLAR BSL | LT275/70R17 | Non-Core | Available | $ 408.55 | $ 224.70 | $ - |
| 750432326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT275/70R18 125Q E WRL MT/R KEVLAR BSL | LT275/70R18 | Non-Core | Available | $ 487.10 | $ 267.91 | $ 1.32 |
| 750190326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT275/80R17 121Q D WRL MT/R KEVLAR BSL | LT275/80R17 | Non-Core | Available | $ 416.45 | $ 229.05 | $ - |
| 750435326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT285/65R20 WRANGLER MT/R W/KEVLAR BSLTL | LT285/65R20 | Non-Core | Available | $ 534.55 | $ 294.00 | $ 3.40 |
| 750434326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT285/70R17 121Q D WRL MT/R KEVLAR BSL | LT285/70R17 | Non-Core | Available | $ 415.25 | $ 228.39 | $ - |
| 750451326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT285/75R16 126Q E WRL MT/R KEVLAR BSL | LT285/75R16 | Non-Core | Available | $ 399.85 | $ 219.92 | $ 2.36 |
| 750116326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT285/75R18 129P E WRL MT/R KEVLAR BSL | LT285/75R18 | Non-Core | Available | $ 519.55 | $ 285.75 | $ 5.48 |
| 750188326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT295/70R18 129Q E WRL MT/R KEVLAR BSL | LT295/70R18 | Non-Core | Available | $ 481.80 | $ 264.99 | $ 5.48 |
| 750542326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT305/70R17 119Q D WRL MT/R KEVLAR BSL | LT305/70R17 | Non-Core | Available | $ 471.20 | $ 259.16 | $ - |
| 750551326 | Light Truck | Goodyear | Wrangler MT/R Kevlar | LT315/70R17 121Q D WRL MT/R KEVLAR BSL | LT315/70R17 | Non-Core | Available | $ 495.45 | $ 272.50 | $ - |
| 179020436 | Light Truck | Goodyear | Wrangler SR-A | LT265/60R20 121/118S E WRL SR-A VSB TL | LT265/60R20 | Non-Core | Available | $ 344.45 | $ 189.45 | $ - |
| 179040436 | Light Truck | Goodyear | Wrangler SR-A | LT265/70R18 124/121S E WRL SR-A VSBTL | LT265/70R18 | Non-Core | Available | $ 386.50 | $ 212.58 | $ 0.19 |
| 183482418 | Light Truck | Goodyear | Wrangler SR-A | P225/70R15 100S S2 WRL SR-A OWL TL | P225/70R15 | Non-Core | Available | $ 209.75 | $ 115.36 | $ - |
| 183601418 | Light Truck | Goodyear | Wrangler SR-A | P255/70R16 109S S2 WRL SR-A OWL TL | P255/70R16 | Non-Core | Available | $ 262.30 | $ 144.27 | $ - |
| 183107418 | Light Truck | Goodyear | Wrangler SR-A | P255/75R17 113S S2 WRL SR-A OWL TL | P255/75R17 | Non-Core | Available | $ 294.90 | $ 162.20 | $ - |
| 183558436 | Light Truck | Goodyear | Wrangler SR-A | P265/60R18 109T S2 WRL SR-A VSB TL | P265/60R18 | Non-Core | Available | $ 227.30 | $ 125.02 | $ - |
| 183106418 | Light Truck | Goodyear | Wrangler SR-A | P265/70R17 113R S2 WRL SR-A OWL TL | P265/70R17 | Non-Core | Available | $ 272.40 | $ 149.82 | $ - |
| 183102217 | Light Truck | Goodyear | Wrangler SR-A | P275/55R20 111S SL WRL SR-A BSL TL | P275/55R20 | Non-Core | Available | $ 286.55 | $ 157.60 | $ - |
| 183934436 | Light Truck | Goodyear | Wrangler SR-A | P275/60R20 114S S2 WRL SR-A VSB TL | P275/60R20 | Non-Core | Available | $ 238.65 | $ 131.26 | $ - |
| 183934492 | Light Truck | Goodyear | Wrangler SR-A | P275/60R20 114S SL WRL SR-A OWL TL | P275/60R20 | Non-Core | Available | $ 239.30 | $ 131.62 | $ - |
| 183934470 | Light Truck | Goodyear | Wrangler SR-A | P275/60R20 114S SL WRL SR-A SL VSB TL | P275/60R20 | Non-Core | Available | $ 231.75 | $ 127.46 | $ - |
| 773017415 | Light Truck | Goodyear | Wrangler ST | P225/75R16 S2 104S WRL ST VSB TL | P225/75R16 | Non-Core | Available | $ 168.30 | $ 92.57 | $ - |
| 741126681 | Light Truck | Goodyear | Wrangler Trailrunner A/T | 235/75R15 105S SL WRL TRAILRUNR AT BSL | 235/75R15 | Non-Core | Available | $ 148.50 | $ 81.68 | |
| 741074680 | Light Truck | Goodyear | Wrangler Trailrunner A/T | 255/70R18 113T SL WRL TRAILRUNNER A/T | 255/70R18 | Non-Core | Discontinued | $ 263.55 | $ 144.95 | $ - |
| 741178681 | Light Truck | Goodyear | Wrangler Trailrunner A/T | 275/60R20 115S SL WRL TRAILRUNR AT BSL | 275/60R20 | Non-Core | Available | $ 243.35 | $ 133.84 | $ - |
| 741066680 | Light Truck | Goodyear | Wrangler Trailrunner A/T | 275/65R18 116T SL WRL TRAILRUNNER A/T | 275/65R18 | Non-Core | Available | $ 310.55 | $ 170.80 | $ - |
| 742303681 | Light Truck | Goodyear | Wrangler Trailrunner A/T | LT275/65R20 126S E WRL TRAILRUNR AT BSL | LT275/65R20 | Non-Core | Available | $ 384.70 | $ 211.59 | $ 2.36 |
| 179283622 | Light Truck | Goodyear | Wrl Fort HT C-Type | 185/60R15C 94T C WRL FORTITUDE HT TL | 185/60R15C | Non-Core | Available | $ 160.35 | $ 88.19 | $ - |
| 179196622 | Light Truck | Goodyear | Wrl Fort HT C-Type | 195/75R16C 107R D WRL FORTITUDE HT TL | 195/75R16C | Non-Core | Available | $ 211.70 | $ 116.44 | $ - |
| 179194622 | Light Truck | Goodyear | Wrl Fort HT C-Type | 225/75R16C 121R E WRL FORTITUDE HT TL | 225/75R16C | Non-Core | Available | $ 304.90 | $ 167.70 | $ - |
| 179195622 | Light Truck | Goodyear | Wrl Fort HT C-Type | 235/65R16C 121R E WRL FORTITUDE HT TL | 235/65R16C | Non-Core | Available | $ 289.45 | $ 159.20 | $ - |
| 157561834 | Light Truck | Goodyear | Wrl Fortitude HT | 225/65R17 102H SL WRL FORTITUDE HT | 225/65R17 | Non-Core | Available | $ 220.00 | $ 121.00 | |
| 157144620 | Light Truck | Goodyear | Wrl Fortitude HT | 225/75R16 104T SL WRL FORTITUDE HT OWLTL | 225/75R16 | Non-Core | Available | $ 239.75 | $ 115.49 | $ - |
| 157996622 | Light Truck | Goodyear | Wrl Fortitude HT | 235/65R17 104T SL WRL FORTITUDE HT BSLTL | 235/65R17 | Non-Core | Available | $ 245.30 | $ 134.92 | $ - |
| 157043622 | Light Truck | Goodyear | Wrl Fortitude HT | 235/70R16 106T SL WRL FORTITUDE HT BSLTL | 235/70R16 | Non-Core | Available | $ 240.00 | $ 132.00 | $ - |
| 157142622 | Light Truck | Goodyear | Wrl Fortitude HT | 235/75R15 105T SL WRL FORTITUDE HT BSLTL | 235/75R15 | Non-Core | Available | $ 197.90 | $ 108.85 | $ - |
| 157145622 | Light Truck | Goodyear | Wrl Fortitude HT | 235/75R16 112T XL WRL FORTITUDE HT BSLTL | 235/75R16 | Non-Core | Available | $ 269.00 | $ 147.95 | $ - |
| 157089622 | Light Truck | Goodyear | Wrl Fortitude HT | 235/75R17 109T SL WRL FORTITUDE HT BSLTL | 235/75R17 | Non-Core | Available | $ 272.60 | $ 149.93 | $ - |
| 157001622 | Light Truck | Goodyear | Wrl Fortitude HT | 245/60R18 105T SL WRL FORTITUDE HT BSLTL | 245/60R18 | Non-Core | Available | $ 293.05 | $ 161.18 | $ - |
| 157592622 | Light Truck | Goodyear | Wrl Fortitude HT | 245/65R17 107T SL WRL FORTITUDE HT BSLTL | 245/65R17 | Non-Core | Available | $ 254.20 | $ 139.81 | $ - |
| 157762620 | Light Truck | Goodyear | Wrl Fortitude HT | 245/70R16 107T SL WRL FORTITUDE HT OWLTL | 245/70R16 | Non-Core | Available | $ 259.15 | $ 142.53 | $ - |
| 157172620 | Light Truck | Goodyear | Wrl Fortitude HT | 245/70R17 110T SL WRL FORTITUDE HT OWLTL | 245/70R17 | Non-Core | Available | $ 287.65 | $ 158.21 | $ - |
| 157059620 | Light Truck | Goodyear | Wrl Fortitude HT | 245/75R16 111T SL WRL FORTITUDE HT OWLTL | 245/75R16 | Non-Core | Available | $ 252.30 | $ 112.51 | $ - |
| 157069622 | Light Truck | Goodyear | Wrl Fortitude HT | 255/65R17 110T SL WRL FORTITUDE HT BSLTL | 255/65R17 | Non-Core | Available | $ 200.00 | $ 110.00 | $ - |
| 157088622 | Light Truck | Goodyear | Wrl Fortitude HT | 255/65R18 111T SL WRL FORTITUDE HT BSLTL | 255/65R18 | Non-Core | Available | $ 307.15 | $ 168.93 | $ - |
| 157067620 | Light Truck | Goodyear | Wrl Fortitude HT | 255/70R17 112T SL WRL FORTITUDE HT OWLTL | 255/70R17 | Non-Core | Available | $ 280.20 | $ 154.11 | $ - |
| 157076622 | Light Truck | Goodyear | Wrl Fortitude HT | 265/60R18 110T SL WRL FORTITUDE HT BSLTL | 265/60R18 | Non-Core | Available | $ 250.05 | $ 137.53 | $ - |
| 157061620 | Light Truck | Goodyear | Wrl Fortitude HT | 265/65R17 112T SL WRL FORTITUDE HT OWLTL | 265/65R17 | Non-Core | Available | $ 314.60 | $ 173.03 | $ - |
| 157068622 | Light Truck | Goodyear | Wrl Fortitude HT | 265/65R18 114T SL WRL FORTITUDE HT BSLTL | 265/65R18 | Non-Core | Available | $ 245.75 | $ 135.16 | $ - |
| 157179620 | Light Truck | Goodyear | Wrl Fortitude HT | 265/65R18 114T SL WRL FORTITUDE HT OWLTL | 265/65R18 | Non-Core | Available | $ 262.10 | $ 144.16 | $ - |
| 157045622 | Light Truck | Goodyear | Wrl Fortitude HT | 265/70R16 112T SL WRL FORTITUDE HT BSLTL | 265/70R16 | Non-Core | Available | $ 235.95 | $ 129.77 | $ - |
| 157042622 | Light Truck | Goodyear | Wrl Fortitude HT | 265/70R17 115T SL WRL FORTITUDE HT BSWTL | 265/70R17 | Non-Core | Available | $ 243.95 | $ 134.17 | $ - |
| 157042620 | Light Truck | Goodyear | Wrl Fortitude HT | 265/70R17 115T SL WRL FORTITUDE HT OWLTL | 265/70R17 | Non-Core | Available | $ 241.10 | $ 132.61 | $ - |
| 157070620 | Light Truck | Goodyear | Wrl Fortitude HT | 265/70R18 116T SL WRL FORTITUDE HT OWLTL | 265/70R18 | Non-Core | Available | $ 323.05 | $ 177.68 | $ - |
| 157254620 | Light Truck | Goodyear | Wrl Fortitude HT | 265/75R16 116T SL WRL FORTITUDE HT TL | 265/75R16 | Non-Core | Available | $ 253.00 | $ 123.49 | $ - |
| 157081620 | Light Truck | Goodyear | Wrl Fortitude HT | 275/65R18 116T SL WRL FORTITUDE HT OWLTL | 275/65R18 | Non-Core | Available | $ 282.70 | $ 155.49 | $ - |
| 157066708 | Light Truck | Goodyear | Wrl Fortitude HT | 275/65R18 116T SL WRL FORTITUDE HT VSBTL | 275/65R18 | Non-Core | Available | $ 260.60 | $ 143.33 | $ - |
| 157176622 | Light Truck | Goodyear | Wrl Fortitude HT | 285/45R22 114H XL WRL FORTITUDE HT BSWTL | 285/45R22 | Non-Core | Available | $ 305.25 | $ 167.89 | $ - |
| 179233622 | Light Truck | Goodyear | Wrl Fortitude HT | LT215/85R16 115R E WRL FORTITUDE HT TL | LT215/85R16 | Non-Core | Available | $ 278.15 | $ 152.98 | $ - |
| 179748622 | Light Truck | Goodyear | Wrl Fortitude HT | LT225/75R16 115R E WRL FORTITUDE HT TL | LT225/75R16 | Non-Core | Available | $ 273.55 | $ 150.45 | $ - |
| 179235622 | Light Truck | Goodyear | Wrl Fortitude HT | LT235/80R17 120R E WRL FORTITUDE HT TL | LT235/80R17 | Non-Core | Available | $ 296.40 | $ 163.02 | $ - |
| 179469622 | Light Truck | Goodyear | Wrl Fortitude HT | LT245/70R17 119R E WRL FORTITUDE HT TL | LT245/70R17 | Non-Core | Available | $ 341.65 | $ 152.25 | $ - |
| 179747622 | Light Truck | Goodyear | Wrl Fortitude HT | LT245/75R16 120R E WRL FORTITUDE HT TL | LT245/75R16 | Non-Core | Available | $ 299.55 | $ 164.75 | $ - |
| 179236622 | Light Truck | Goodyear | Wrl Fortitude HT | LT245/75R17 121R E WRL FORTITUDE HT TL | LT245/75R17 | Non-Core | Available | $ 316.90 | $ 174.30 | $ - |
| 179097622 | Light Truck | Goodyear | Wrl Fortitude HT | LT265/60R20 121R E WRL FORTITUDE HT TL | LT265/60R20 | Non-Core | Available | $ 384.20 | $ 211.31 | $ - |
| 179535620 | Light Truck | Goodyear | Wrl Fortitude HT | LT265/70R17 121R E WRL FORTITUDE HT TL | LT265/70R17 | Non-Core | Available | $ 342.85 | $ 188.57 | $ - |
| 179214622 | Light Truck | Goodyear | Wrl Fortitude HT | LT265/70R18 124R E WRL FORTITUDE HT TL | LT265/70R18 | Non-Core | Available | $ 354.00 | $ 194.70 | $ 0.19 |
| 179746620 | Light Truck | Goodyear | Wrl Fortitude HT | LT265/75R16 123R E WRL FORTITUDE HT TL | LT265/75R16 | Non-Core | Available | $ 331.60 | $ 144.68 | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 179092622 | Light Truck | Goodyear | Wrl Fortitude HT | LT275/65R18 123R E WRL FORTITUDE HT TL | LT275/65R18 | Non-Core | Available | $ 367.15 | **$ 201.93** | $ - |
| 179231622 | Light Truck | Goodyear | Wrl Fortitude HT | LT275/65R20 126R E WRL FORTITUDE HT TL | LT275/65R20 | Non-Core | Available | $ 420.25 | **$ 231.14** | $ 2.36 |
| 179139622 | Light Truck | Goodyear | Wrl Fortitude HT | LT275/70R18 125R E WRL FORTITUDE HT TL | LT275/70R18 | Non-Core | Available | $ 366.70 | **$ 201.69** | $ 1.32 |
| 179015622 | Light Truck | Goodyear | Wrl Fortitude HT | LT285/60R20 125R E WRL FORTITUDE HT TL | LT285/60R20 | Non-Core | Available | $ 433.80 | **$ 238.59** | $ 1.32 |
| 179237622 | Light Truck | Goodyear | Wrl Fortitude HT | LT285/70R17 121R E WRL FORTITUDE HT TL | LT285/70R17 | Non-Core | Available | $ 350.65 | **$ 192.86** | $ - |
| 727271332 | Light Truck | Goodyear | Wrl HP All Weather | 235/55R19 105V XL WRL HP ALL WEATHER JLR | 235/55R19 | Non-Core | Available | $ 452.25 | **$ 248.74** | |
| 734001586 | Light Truck | Goodyear | Wrl Territory AT | 275/65R18 116T SL WRL TERRITORY AT OWL | 275/65R18 | Non-Core | Discontinued | $ 272.85 | **$ 150.07** | |
| 733259838 | Light Truck | Goodyear | Wrl Territory AT | LT325/65R18 D WRANGLER TERRITORY AT BSL | LT325/65R18 | Non-Core | Available | $ 367.30 | **$ 202.02** | |
| 734070640 | Light Truck | Goodyear | Wrl Territory AT | 265/70R16 112T SL WRL TERRITORY AT BSL | 265/70R16 | Non-Core | Available | $ 221.80 | **$ 121.99** | |
| 734004640 | Light Truck | Goodyear | Wrl Territory AT | 265/60R18 110H SL WRL TERRITORY AT BSL | 265/60R18 | Non-Core | Available | $ 261.54 | **$ 143.85** | |
| 734001640 | Light Truck | Goodyear | Wrl Territory AT | 275/65R18 116T SL WRL TERRITORY AT BSL | 275/65R18 | Non-Core | Available | $ 281.04 | **$ 154.57** | |
| 827010815 | Light Truck | Goodyear | Wrl Territory HT | 275/60R20 115T SL WRL TERRITORY HT VSB | 275/60R20 | Non-Core | Available | $ 226.10 | **$ 124.36** | |
| 796265833 | Light Truck | Goodyear | Wrl Territory MT | LT265/60R20 C WRANGLER TERRITORY MT | LT265/60R20 | Non-Core | Available | $ 363.80 | **$ 200.09** | |
| 480757856 | Light Truck | Goodyear | Wrl Workhorse AT | 225/65R17 102T SL WRL WORKHORSE AT OWL | 225/65R17 | Non-Core | Available | $ 215.60 | **$ 118.58** | |
| 480129856 | Light Truck | Goodyear | Wrl Workhorse AT | 225/75R16 104S SL WRL WORKHORSE AT OWL | 225/75R16 | Non-Core | Available | $ 183.35 | **$ 100.84** | |
| 480250855 | Light Truck | Goodyear | Wrl Workhorse AT | 235/60R18 103T XL WRL WORKHORSE AT BSL | 235/60R18 | Non-Core | Available | $ 240.10 | **$ 132.06** | |
| 480996855 | Light Truck | Goodyear | Wrl Workhorse AT | 235/65R17 104T SL WRL WORKHORSE AT BSL | 235/65R17 | Non-Core | Available | $ 212.40 | **$ 116.82** | |
| 480043856 | Light Truck | Goodyear | Wrl Workhorse AT | 235/70R16 106T SL WRL WORKHORSE AT OWL | 235/70R16 | Non-Core | Available | $ 189.95 | **$ 104.47** | |
| 480078855 | Light Truck | Goodyear | Wrl Workhorse AT | 235/70R17 109T XL WRL WORKHORSE AT BSL | 235/70R17 | Non-Core | Available | $ 234.80 | **$ 129.14** | |
| 480001855 | Light Truck | Goodyear | Wrl Workhorse AT | 245/60R18 105T SL WRL WORKHORSE AT BSL | 245/60R18 | Non-Core | Available | $ 249.30 | **$ 137.12** | |
| 480592855 | Light Truck | Goodyear | Wrl Workhorse AT | 245/65R17 107T SL WRL WORKHORSE AT BSL | 245/65R17 | Non-Core | Available | $ 233.50 | **$ 128.43** | |
| 480762856 | Light Truck | Goodyear | Wrl Workhorse AT | 245/70R16 107T SL WRL WORKHORSE AT OWL | 245/70R16 | Non-Core | Available | $ 205.80 | **$ 113.19** | |
| 480060855 | Light Truck | Goodyear | Wrl Workhorse AT | 245/70R17 110T SL WRL WORKHORSE AT BSL | 245/70R17 | Non-Core | Available | $ 236.15 | **$ 129.88** | |
| 480128856 | Light Truck | Goodyear | Wrl Workhorse AT | 245/75R16 111S SL WRL WORKHORSE AT OWL | 245/75R16 | Non-Core | Available | $ 208.45 | **$ 114.65** | |
| 480127856 | Light Truck | Goodyear | Wrl Workhorse AT | 255/70R16 111S SL WRL WORKHORSE AT OWL | 255/70R16 | Non-Core | Available | $ 217.65 | **$ 119.71** | |
| 480067856 | Light Truck | Goodyear | Wrl Workhorse AT | 255/70R17 112T SL WRL WORKHORSE AT OWL | 255/70R17 | Non-Core | Available | $ 241.40 | **$ 132.77** | |
| 480074856 | Light Truck | Goodyear | Wrl Workhorse AT | 255/70R18 113T SL WRL WORKHORSE AT OWL | 255/70R18 | Non-Core | Available | $ 267.80 | **$ 147.29** | |
| 480076856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/60R18 110T SL WRL WORKHORSE AT OWL | 265/60R18 | Non-Core | Available | $ 258.80 | **$ 142.34** | |
| 480061856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/65R17 112T SL WRL WORKHORSE AT OWL | 265/65R17 | Non-Core | Available | $ 241.40 | **$ 132.77** | |
| 480068856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/65R18 114T SL WRL WORKHORSE AT OWL | 265/65R18 | Non-Core | Available | $ 273.05 | **$ 150.18** | |
| 480045856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/70R16 112T SL WRL WORKHORSE AT OWL | 265/70R16 | Non-Core | Available | $ 222.95 | **$ 122.62** | |
| 480042856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/70R17 115T SL WRL WORKHORSE AT OWL | 265/70R17 | Non-Core | Available | $ 229.55 | **$ 126.25** | |
| 480070856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/70R18 116T SL WRL WORKHORSE AT OWL | 265/70R18 | Non-Core | Available | $ 269.10 | **$ 148.01** | |
| 480057856 | Light Truck | Goodyear | Wrl Workhorse AT | 265/75R16 116T SL WRL WORKHORSE AT OWL | 265/75R16 | Non-Core | Available | $ 216.35 | **$ 118.99** | |
| 480065855 | Light Truck | Goodyear | Wrl Workhorse AT | 275/55R20 113T SL WRL WORKHORSE AT BSL | 275/55R20 | Non-Core | Available | $ 275.70 | **$ 151.64** | |
| 480176855 | Light Truck | Goodyear | Wrl Workhorse AT | 285/45R22 114H XL WRL WORKHORSE AT BSL | 285/45R22 | Non-Core | Available | $ 316.60 | **$ 174.13** | |
| 481233855 | Light Truck | Goodyear | Wrl Workhorse AT | LT215/85R16 E 115R WRL WORKHORSE AT BSL | LT215/85R16 | Non-Core | Available | $ 231.25 | **$ 127.19** | |
| 481267855 | Light Truck | Goodyear | Wrl Workhorse AT | LT225/65R17 D 107S WRL WORKHORSE AT BSL | LT225/65R17 | Non-Core | Available | $ 237.45 | **$ 130.60** | |
| 481748855 | Light Truck | Goodyear | Wrl Workhorse AT | LT225/75R16 E 115R WRL WORKHORSE AT BSL | LT225/75R16 | Non-Core | Available | $ 222.10 | **$ 122.16** | |
| 481235855 | Light Truck | Goodyear | Wrl Workhorse AT | LT235/80R17 E 120R WRL WORKHORSE AT BSL | LT235/80R17 | Non-Core | Available | $ 270.45 | **$ 148.75** | |
| 481745855 | Light Truck | Goodyear | Wrl Workhorse AT | LT235/85R16 E 120R WRL WORKHORSE AT BSL | LT235/85R16 | Non-Core | Available | $ 239.10 | **$ 131.51** | |
| 481120855 | Light Truck | Goodyear | Wrl Workhorse AT | LT245/70R17 E 119S WRL WORKHORSE AT BSL | LT245/70R17 | Non-Core | Available | $ 261.30 | **$ 143.72** | |
| 481103855 | Light Truck | Goodyear | Wrl Workhorse AT | LT245/75R16 E 120R WRL WORKHORSE AT BSL | LT245/75R16 | Non-Core | Available | $ 228.65 | **$ 125.76** | |
| 481104855 | Light Truck | Goodyear | Wrl Workhorse AT | LT245/75R17 E 121S WRL WORKHORSE AT BSL | LT245/75R17 | Non-Core | Available | $ 266.55 | **$ 146.60** | |
| 481097855 | Light Truck | Goodyear | Wrl Workhorse AT | LT265/60R20 E 121R WRL WORKHORSE AT BSL | LT265/60R20 | Non-Core | Available | $ 378.90 | **$ 208.40** | |
| 481535855 | Light Truck | Goodyear | Wrl Workhorse AT | LT265/70R17 E 121R WRL WORKHORSE AT BSL | LT265/70R17 | Non-Core | Available | $ 269.15 | **$ 148.03** | |
| 481014856 | Light Truck | Goodyear | Wrl Workhorse AT | LT265/70R18 E 124S WRL WORKHORSE AT OWL | LT265/70R18 | Non-Core | Available | $ 287.45 | **$ 158.10** | $ 0.19 |
| 481746856 | Light Truck | Goodyear | Wrl Workhorse AT | LT265/75R16 E 123R WRL WORKHORSE AT OWL | LT265/75R16 | Non-Core | Available | $ 232.05 | **$ 127.63** | |
| 481965856 | Light Truck | Goodyear | Wrl Workhorse AT | LT275/65R18 E 123S WRL WORKHORSE AT OWL | LT275/65R18 | Non-Core | Available | $ 295.30 | **$ 162.42** | |
| 481139856 | Light Truck | Goodyear | Wrl Workhorse AT | LT275/70R18 E 125R WRL WORKHORSE AT OWL | LT275/70R18 | Non-Core | Available | $ 310.70 | **$ 170.89** | $ 1.32 |
| 481096856 | Light Truck | Goodyear | Wrl Workhorse AT | LT285/70R17 E 121R WRL WORKHORSE AT OWL | LT285/70R17 | Non-Core | Available | $ 307.05 | **$ 168.88** | |
| 481585856 | Light Truck | Goodyear | Wrl Workhorse AT | LT285/75R16 E 126R WRL WORKHORSE AT OWL | LT285/75R16 | Non-Core | Available | $ 274.40 | **$ 150.92** | $ 2.36 |
| 139005674 | Commercial LT | Goodyear | Endurance RSA | 225/70R19.5 G ENDURANCE RSA TL | 225/70R19.5 | Non-Core | Available | $ 908.78 | **$ 363.51** | $ 4.44 |
| 139004674 | Commercial LT | Goodyear | Endurance RSA | 245/70R19.5 H ENDURANCE RSA TL | 245/70R19.5 | Non-Core | Available | $ 988.14 | **$ 395.26** | $ 13.61 |
| 139866674 | Commercial LT | Goodyear | Endurance RSA | LT215/85R16 E 115/112Q ENDURANCE RSA TL | LT215/85R16 | Non-Core | Available | $ 768.71 | **$ 307.48** | $ - |
| 139862674 | Commercial LT | Goodyear | Endurance RSA | LT225/75R16 E 115/112Q ENDURANCE RSA TL | LT225/75R16 | Non-Core | Available | $ 764.79 | **$ 305.91** | $ - |
| 139715674 | Commercial LT | Goodyear | Endurance RSA | LT245/75R16 E 120/116Q ENDURANCE RSA TL | LT245/75R16 | Non-Core | Available | $ 800.74 | **$ 320.30** | $ - |
| 139866672 | Commercial LT | Goodyear | Endurance RSD | LT215/85R16 E 115/112Q ENDURANCE RSD | LT215/85R16 | Non-Core | Available | $ 730.11 | **$ 292.04** | $ - |
| 139862672 | Commercial LT | Goodyear | Endurance RSD | LT225/75R16 E 115/112Q ENDURANCE RSD | LT225/75R16 | Non-Core | Available | $ 745.45 | **$ 298.18** | $ - |
| 139715672 | Commercial LT | Goodyear | Endurance RSD | LT245/75R16 E 120/116Q ENDURANCE RSD | LT245/75R16 | Non-Core | Available | $ 791.56 | **$ 316.62** | $ - |
| 139755860 | Commercial LT | Goodyear | Fuel Max RSA ULT | 225/70R195 G FUEL MAX RSA TL | 225/70R19.5 | Non-Core | Available | $ 811.09 | **$ 324.44** | $ 4.44 |
| 139002860 | Commercial LT | Goodyear | Fuel Max RSA ULT | 245/70R19.5 H FUEL MAX RSA TL | 245/70R19.5 | Non-Core | Available | $ 881.92 | **$ 352.77** | $ 13.61 |
| 139172808 | Commercial LT | Goodyear | Fuel Max RTD ULT | 225/70R195 FUELMAX RTD 1R-G 8J6173 | 225/70R19.5 | Non-Core | Available | $ 944.69 | **$ 377.87** | $ 4.44 |
| 139002808 | Commercial LT | Goodyear | Fuel Max RTD ULT | 245/70R19.5 FUEL MAX RTD TL 8J4085 | 245/70R19.5 | Non-Core | Available | $ 1,017.72 | **$ 407.09** | $ 13.61 |
| 139699107 | Commercial LT | Goodyear | G171 | 8R195 F G171 TL | 8R19.5 | Non-Core | Available | $ 895.32 | **$ 358.13** | $ 0.19 |
| 139229099 | Commercial LT | Goodyear | G614 RST | LT235/85R16G G614 RST TL | LT235/85R16 | Non-Core | Available | $ 891.84 | **$ 356.74** | $ 2.36 |
| 139755205 | Commercial LT | Goodyear | G622 RSD | 225/70R195 128/126N G G622 RSD TL | 225/70R19.5 | Non-Core | Available | $ 802.09 | **$ 320.83** | $ 4.44 |
| 139913205 | Commercial LT | Goodyear | G622 RSD | 245/70R195 G G622 RSD TL | 245/70R19.5 | Non-Core | Available | $ 864.12 | **$ 345.65** | $ 9.83 |
| 139065028 | Commercial LT | Goodyear | G633 RSD | 8R195 F G633 RSD TL | 8R19.5 | Non-Core | Available | $ 876.36 | **$ 350.55** | $ 0.19 |
| 139177080 | Commercial LT | Goodyear | G647 RSS | 245/70R195 133/131L G G647 RSS TL | 245/70R19.5 | Non-Core | Available | $ 830.22 | **$ 332.09** | $ 9.83 |
| 139699080 | Commercial LT | Goodyear | G647 RSS | 8R19.5 F G647 RSS TL | 8R19.5 | Non-Core | Available | $ 883.43 | **$ 353.37** | $ 0.19 |
| 139418050 | Commercial LT | Goodyear | G670 RV | 225/70R195 F G670RV TL | 225/70R19.5 | Non-Core | Available | $ 1,079.58 | **$ 431.83** | $ 1.32 |
| 139081307 | Commercial LT | Goodyear | G971 | LT215/85R16 E G971 TL | LT215/85R16 | Non-Core | Available | $ 827.43 | **$ 330.97** | $ - |
| 139080307 | Commercial LT | Goodyear | G971 | LT235/85R16 E G971 TL | LT235/85R16 | Non-Core | Available | $ 870.96 | **$ 348.39** | $ - |
| 139823740 | Commercial LT | Goodyear | KMAX | 245/70R17.5 J KMAX T ULT INMETRO TL | 245/70R17.5 | Non-Core | Available | $ 774.89 | **$ 309.96** | $ 23.63 |
| 139824679 | Commercial LT | Goodyear | Regional RHS | 235/75R17.5 H 132/130L REGIONAL RHS TL | 235/75R17.5 | Non-Core | Available | $ 1,164.13 | **$ 465.65** | $ 8.60 |
| 756160897 | Medium Truck | Goodyear | Armor Max MSA | 425/65R225 L ARMOR MAX MSA TL | 425/65R22.5 | Non-Core | Available | $ 2,206.90 | **$ 882.76** | $ 37.33 |
| 756513897 | Medium Truck | Goodyear | Armor Max MSA | 385/65R22.5 158K ARMOR MAX MSA | 385/65R22.5 | Non-Core | New 2022 | $ 2,008.66 | **$ 803.46** | $ 27.74 |
| 756515897 | Medium Truck | Goodyear | Armor Max MSA | 445/65R22.5 168K ARMOR MAX MSA | 445/65R22.5 | Non-Core | New 2022 | $ 2,364.18 | **$ 945.67** | $ 41.58 |
| 138799897 | Medium Truck | Goodyear | Armor Max MSA | 11R22.5 146/143K H ARMOR MAX MSA | 11.00R22.5 | Non-Core | New 2022 | $ 1,622.78 | **$ 649.11** | $ 29.39 |
| 138799887 | Medium Truck | Goodyear | Armor Max MSA DS | 11R22.5 149/146K H ARMOR MAX MSA DS | 11.00R22.5 | Non-Core | New 2022 | $ 1,768.84 | **$ 707.54** | $ 29.39 |
| 138798887 | Medium Truck | Goodyear | Armor Max MSA DS | 11R24.5 149/146K H ARMOR MAX MSA DS | 11.00R24.5 | Non-Core | New 2022 | $ 1,853.15 | **$ 741.26** | $ 34.59 |
| 756160887 | Medium Truck | Goodyear | Armor Max MSA DuraSeal | 425/65R225 L ARMOR MAX MSA DURASEAL TL | 425/65R22.5 | Non-Core | Available | $ 2,610.63 | **$ 1,044.25** | $ 37.33 |
| 138799652 | Medium Truck | Goodyear | Armor Max Pro Grade MSD | 11R225 H ARMOR MAX PRO GRADE MSD TL | 11R22.5 | Non-Core | Available | $ 1,650.38 | **$ 660.15** | $ 29.39 |



Pricing is subject to change at any time with or without notice.
Please check the Government Sales website or Tire-HQ for the latest pricing information.

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 138798652 | Medium Truck | Goodyear | Armor Max Pro Grade MSD | 11R245 H ARMOR MAX PRO GRADE MSD TL | 11R24.5 | Non-Core | Available | $ 1,785.85 | **$ 714.34** | $ 34.59 |
| 138127652 | Medium Truck | Goodyear | Armor Max Pro Grade MSD | 12R225 H ARMOR MAX PRO GRADE MSD TL | 12R22.5 | Non-Core | Available | $ 1,937.51 | **$ 775.00** | $ 36.76 |
| 138799653 | Medium Truck | Goodyear | Armor Max Pro MSD Dura | 11R225 H ARMOR MAX PRO GRADE MSD DURAS | 11R22.5 | Non-Core | Available | $ 1,824.83 | **$ 729.93** | $ 29.39 |
| 138798653 | Medium Truck | Goodyear | Armor Max Pro MSD Dura | 11R245 H ARMOR MAX PRO GRADE MSD DURAS | 11R24.5 | Non-Core | Available | $ 1,954.25 | **$ 781.70** | $ 34.59 |
| 138802734 | Medium Truck | Goodyear | Endurance LHD | 11R225 G ENDURANCE LHD | 11R22.5 | Non-Core | Available | $ 1,578.64 | **$ 631.45** | $ 25.23 |
| 138179734 | Medium Truck | Goodyear | Endurance LHD | 11R225 H ENDURANCE LHD | 11R22.5 | Non-Core | Available | $ 1,611.70 | **$ 644.68** | $ 29.39 |
| 138810734 | Medium Truck | Goodyear | Endurance LHD | 11R245 G ENDURANCE LHD | 11R24.5 | Non-Core | Available | $ 1,674.92 | **$ 669.97** | $ 29.39 |
| 138813734 | Medium Truck | Goodyear | Endurance LHD | 11R245 H ENDURANCE LHD | 11R24.5 | Non-Core | Available | $ 1,708.44 | **$ 683.38** | $ 34.59 |
| 756816734 | Medium Truck | Goodyear | Endurance LHD | 285/75R245 G ENDURANCE LHD | 285/75R24.5 | Non-Core | Available | $ 1,641.43 | **$ 656.57** | $ 25.23 |
| 756817734 | Medium Truck | Goodyear | Endurance LHD | 295/75R225 G ENDURANCE LHD | 295/75R22.5 | Non-Core | Available | $ 1,548.53 | **$ 619.41** | $ 25.23 |
| 138802753 | Medium Truck | Goodyear | Endurance LHS | 11R22.5 144/142L G ENDURANCE LHS | 11R22.5 | Non-Core | Available | $ 1,502.30 | **$ 600.92** | $ 25.23 |
| 138161753 | Medium Truck | Goodyear | Endurance LHS | 11R22.5 146/143L H ENDURANCE LHS | 11R22.5 | Non-Core | Available | $ 1,532.38 | **$ 612.95** | $ 29.39 |
| 138801753 | Medium Truck | Goodyear | Endurance LHS | 11R24.5 146/143L G ENDURANCE LHS | 11R24.5 | Non-Core | Available | $ 1,592.48 | **$ 636.99** | $ 29.39 |
| 138813753 | Medium Truck | Goodyear | Endurance LHS | 11R24.5 149/146L H ENDURANCE LHS | 11R24.5 | Non-Core | Available | $ 1,624.28 | **$ 649.71** | $ 34.59 |
| 756604753 | Medium Truck | Goodyear | Endurance LHS | 285/75R245 144/141L G ENDURANCE LHS | 285/75R24.5 | Non-Core | Available | $ 1,560.59 | **$ 624.24** | $ 25.23 |
| 756405753 | Medium Truck | Goodyear | Endurance LHS | 285/75R245 147/144L H ENDURANCE LHS | 285/75R24.5 | Non-Core | Available | $ 1,591.81 | **$ 636.72** | $ 31.00 |
| 756603753 | Medium Truck | Goodyear | Endurance LHS | 295/75R225 144/141L G ENDURANCE LHS | 295/75R22.5 | Non-Core | Available | $ 1,472.29 | **$ 588.92** | $ 25.23 |
| 756220753 | Medium Truck | Goodyear | Endurance LHS | 295/75R225 149/146L H ENDURANCE LHS | 295/75R22.5 | Non-Core | Available | $ 1,501.71 | **$ 600.68** | $ 34.59 |
| 138792674 | Medium Truck | Goodyear | Endurance RSA | 10R225 G ENDURANCE RSA TL | 10R22.5 | Non-Core | Available | $ 1,359.97 | **$ 543.99** | $ 20.51 |
| 138802674 | Medium Truck | Goodyear | Endurance RSA | 11R225 G ENDURANCE RSA TL | 11R22.5 | Non-Core | Available | $ 1,446.78 | **$ 578.71** | $ 25.23 |
| 138179674 | Medium Truck | Goodyear | Endurance RSA | 11R225 H ENDURANCE RSA TL | 11R22.5 | Non-Core | Available | $ 1,475.71 | **$ 590.28** | $ 29.39 |
| 138801674 | Medium Truck | Goodyear | Endurance RSA | 11R245 G ENDURANCE RSA TL | 11R24.5 | Non-Core | Available | $ 1,533.60 | **$ 613.44** | $ 29.39 |
| 138813674 | Medium Truck | Goodyear | Endurance RSA | 11R245 H ENDURANCE RSA TL | 11R24.5 | Non-Core | Available | $ 1,564.24 | **$ 625.70** | $ 34.59 |
| 138783674 | Medium Truck | Goodyear | Endurance RSA | 12R225 H ENDURANCE RSA TL | 12R22.5 | Non-Core | Available | $ 1,614.37 | **$ 645.75** | $ 36.76 |
| 756168674 | Medium Truck | Goodyear | Endurance RSA | 245/75R22.5 G ENDURANCE RSA TL | 245/75R22.5 | Non-Core | Available | $ 1,165.15 | **$ 466.06** | $ 11.06 |
| 756067674 | Medium Truck | Goodyear | ENDURANCE RSA | 255/70R22.5 H ENDURANCE RSA TL | 255/70R22.5 | Non-Core | Available | $ 1,273.15 | **$ 509.26** | $ 18.99 |
| 756125674 | Medium Truck | Goodyear | ENDURANCE RSA | 265/75R22.5 G ENDURANCE RSA TL | 265/75R22.5 | Non-Core | Available | $ 1,277.45 | **$ 510.98** | $ 16.07 |
| 756158674 | Medium Truck | Goodyear | Endurance RSA | 275/70R22.5 J ENDURANCE RSA TL | 275/70R22.5 | Non-Core | Available | $ 1,331.01 | **$ 532.40** | $ 32.51 |
| 756817674 | Medium Truck | Goodyear | ENDURANCE RSA | 295/75R225 G ENDURANCE RSA TL | 295/75R22.5 | Non-Core | Available | $ 1,417.84 | **$ 567.14** | $ 25.23 |
| 138002853 | Medium Truck | Goodyear | Endurance RST | 11R22.5 H ENDURANCE RST | 11R22.5 | Non-Core | Available | $ 1,329.54 | **$ 531.81** | $ 29.39 |
| 138813853 | Medium Truck | Goodyear | Endurance RST | 11R24.5 H ENDURANCE RST | 11R24.5 | Non-Core | Available | $ 1,409.32 | **$ 563.73** | $ 34.59 |
| 756011853 | Medium Truck | Goodyear | Endurance RST | 285/75R24.5 H ENDURANCE RST | 285/75R24.5 | Non-Core | Available | $ 1,417.70 | **$ 567.08** | $ 31.00 |
| 756015853 | Medium Truck | Goodyear | Endurance RST | 295/75R225 H 146/143L ENDURANCE RST | 295/75R22.5 | Non-Core | Available | $ 1,303.49 | **$ 521.40** | $ 29.39 |
| 158796643 | Medium Truck | Goodyear | Endurance TSD | 305/70R225 L ENDURANCE TSD TL | 305/70R22.5 | Non-Core | Available | $ 1,883.23 | **$ 753.29** | $ 40.92 |
| 756805748 | Medium Truck | Goodyear | Endurance TSD | 315/80R225 L 157/154L ENDURANCE TSD(RPL) | 315/80R22.5 | Non-Core | Available | $ 1,996.80 | **$ 798.72** | $ 52.83 |
| 158805643 | Medium Truck | Goodyear | Endurance TSD | 315/80R225 L ENDURANCE TSD TL | 315/80R22.5 | Non-Core | Available | $ 1,996.80 | **$ 798.72** | $ 52.83 |
| 756141651 | Medium Truck | Goodyear | ENDURANCE WHA | 315/80R225 L ENDURANCE WHA TL | 315/80R22.5 | Non-Core | Available | $ 1,633.72 | **$ 653.49** | $ 63.32 |
| 756141650 | Medium Truck | Goodyear | ENDURANCE WHA DURA | 315/80R225 L ENDURANCE WHA DURASEAL TL | 315/80R22.5 | Non-Core | Available | $ 1,754.74 | **$ 701.89** | $ 63.32 |
| 756010762 | Medium Truck | Goodyear | FUEL MAX | 385/65R22.5 L 164K FUEL MAX T TL | 385/65R22.5 | Non-Core | Available | $ 2,548.39 | **$ 1,019.36** | $ 35.44 |
| 756001762 | Medium Truck | Goodyear | FUEL MAX | 435/50R19.5 L 160J FUEL MAX TL | 435/50R19.5 | Non-Core | Available | $ 1,879.66 | **$ 751.86** | $ 60.67 |
| 756817645 | Medium Truck | Goodyear | FUEL MAX LHT | 295/75R225 G FUEL MAX LHT | 295/75R22.5 | Non-Core | Available | $ 1,247.03 | **$ 498.81** | $ 25.23 |
| 138003808 | Medium Truck | Goodyear | Fuel Max RTD | 11R22.5 FUELMAX RTD 1R-G TL | 11R22.5 | Non-Core | Available | $ 1,535.83 | **$ 614.33** | $ 25.23 |
| 138004808 | Medium Truck | Goodyear | Fuel Max RTD | 11R22.5 FUELMAX RTD 1R-H FORD G2 ENH | 11R22.5 | Non-Core | Available | $ 1,566.53 | **$ 626.61** | $ 29.39 |
| 756006808 | Medium Truck | Goodyear | Fuel Max RTD | 255/70R22.5 FUELMAX RTD 1R-H TL | 255/70R22.5 | Non-Core | Available | $ 1,336.18 | **$ 534.47** | $ 18.99 |
| 756817808 | Medium Truck | Goodyear | Fuel Max RTD | 295/75R22.5 FUELMAX RTD 1R-G TL 9J4002 | 295/75R22.5* | Non-Core | Available | $ 1,505.13 | **$ 602.05** | $ 25.23 |
| 756303851 | Medium Truck | Goodyear | Fuel Max S RHS Gen-2 | 385/55R225 L FUELMAX S GEN-2 TL | 385/55R22.5 | Non-Core | Available | $ 1,440.77 | **$ 576.31** | $ 60.67 |
| 756432773 | Medium Truck | Goodyear | FUEL MAX SSD | 445/50R225 161L L FUEL MAX SSD TL | 445/50R22.5 | Non-Core | Available | $ 3,035.81 | **$ 1,214.33** | $ 31.66 |
| 756434697 | Medium Truck | Goodyear | FUEL MAX SST | 445/50R225 161L FUEL MAX SST TL | 445/50R22.5 | Non-Core | Available | $ 2,567.72 | **$ 1,027.09** | $ 31.66 |
| 756603685 | Medium Truck | Goodyear | FuelMax LHD G505D | 295/75R22.5 144/141L G FUELMAX LHD G505D | 295/75R22.5 | Non-Core | Discontinued | $ 1,789.40 | **$ 715.76** | $ 25.23 |
| 138802647 | Medium Truck | Goodyear | FuelMax RSA | 11R22.5 144/141L G FUELMAX RSA | 11R22.5 | Non-Core | Available | $ 1,456.54 | **$ 582.62** | $ 25.23 |
| 138179647 | Medium Truck | Goodyear | FuelMax RSA | 11R22.5 146/143L H FUELMAX RSA | 11R22.5 | Non-Core | Available | $ 1,485.64 | **$ 594.26** | $ 29.39 |
| 138801647 | Medium Truck | Goodyear | FuelMax RSA | 11R24.5 146/143L G FUELMAX RSA | 11R24.5 | Non-Core | Available | $ 1,513.05 | **$ 605.22** | $ 29.39 |
| 138813647 | Medium Truck | Goodyear | FuelMax RSA | 11R24.5 149/146L H FUELMAX RSA | 11R24.5 | Non-Core | Available | $ 1,543.94 | **$ 617.58** | $ 34.59 |
| 756817647 | Medium Truck | Goodyear | FUELMAX RSA | 295/75R225 144/141L G FUELMAX RSA | 295/75R22.5 | Non-Core | Available | $ 1,441.97 | **$ 576.79** | $ 25.23 |
| 756809647 | Medium Truck | Goodyear | FuelMax RSA | 295/75R225 149/146L H FUELMAX RSA | 295/75R22.5 | Non-Core | Available | $ 1,470.78 | **$ 588.31** | $ 34.59 |
| 135349002 | Medium Truck | Goodyear | G114 | 10R175 H G114 STTL | 10R17.5 | Non-Core | Available | $ 1,060.63 | **$ 424.25** | $ 11.06 |
| 756246567 | Medium Truck | Goodyear | G114 LP | 215/75R175 H G114 LP STTL | 215/75R17.5 | Non-Core | Available | $ 682.93 | **$ 273.17** | $ 12.29 |
| 756921903 | Medium Truck | Goodyear | G159 | 265/70R195 G G159 TL | 265/70R19.5 | Non-Core | Available | $ 1,175.46 | **$ 470.18** | $ 17.48 |
| 138382231 | Medium Truck | Goodyear | G177 | 1100R20 H G177 TT | 11.00R20 | Non-Core | Available | $ 1,946.72 | **$ 778.69** | $ 36.76 |
| 138391231 | Medium Truck | Goodyear | G177 | 1200R24 J G177 TT | 12.00R24 | Non-Core | Available | $ 2,320.28 | **$ 928.11** | $ 55.47 |
| 138869230 | Medium Truck | Goodyear | G177 | 12R245 H G177 TL | 12R24.5 | Non-Core | Available | $ 1,981.28 | **$ 792.51** | $ 40.92 |
| 138026335 | Medium Truck | Goodyear | G177 OTR | 1200R24 158/155D J G177 OTR TT | 12.00R24 | Non-Core | Available | $ 2,564.63 | **$ 1,025.85** | $ - |
| 138802111 | Medium Truck | Goodyear | G182 RSD | 11R225 G G182 RSD TL | 11R22.5 | Non-Core | Available | $ 1,506.29 | **$ 602.52** | $ 25.23 |
| 138803185 | Medium Truck | Goodyear | G182 RSD | 11R225 H G182 RSD TL | 11R22.5 | Non-Core | Available | $ 1,536.40 | **$ 614.56** | $ 29.39 |
| 138801185 | Medium Truck | Goodyear | G182 RSD | 11R245 G G182 RSD TL | 11R24.5 | Non-Core | Available | $ 1,596.64 | **$ 638.66** | $ 29.39 |
| 138941185 | Medium Truck | Goodyear | G182 RSD | 11R245 H G182 RSD TL | 11R24.5 | Non-Core | Available | $ 1,628.61 | **$ 651.44** | $ 34.59 |
| 138302669 | Medium Truck | Goodyear | G182 RSD | 12R225 150/147 H G182 RSD TL | 12R22.5 | Non-Core | Available | $ 1,732.25 | **$ 692.90** | $ 36.76 |
| 756817111 | Medium Truck | Goodyear | G182 RSD | 295/75R225 G G182 RSD TL | 295/75R22.5 | Non-Core | Available | $ 1,476.17 | **$ 590.47** | $ 25.23 |
| 138057363 | Medium Truck | Goodyear | G272 MSA | 12.00R20 154 J G272 MSA TL | 12.00R20 | Non-Core | Available | $ 1,977.40 | **$ 790.96** | $ 45.08 |
| 756426288 | Medium Truck | Goodyear | G275 MSA | 335/65R225 G G275 MSA TL | 335/65R22.5 | Non-Core | Available | $ 2,669.59 | **$ 1,067.84** | $ 31.00 |
| 756513422 | Medium Truck | Goodyear | G278 MSD | 385/65R225 158K J G278 MSD TL | 385/65R22.5 | Non-Core | Available | $ 2,500.03 | **$ 1,000.01** | $ 27.74 |
| 756514422 | Medium Truck | Goodyear | G278 MSD | 425/65R225 165K L G278 MSD TL | 425/65R22.5 | Non-Core | Available | $ 2,777.80 | **$ 1,111.12** | $ 37.33 |
| 756515422 | Medium Truck | Goodyear | G278 MSD | 445/65R225 168K L G278 MSD TL | 445/65R22.5 | Non-Core | Available | $ 3,027.80 | **$ 1,211.12** | $ 41.58 |
| 138307668 | Medium Truck | Goodyear | G282 MSD | 11R225 146/143 H G282 MSD TL | 11R22.5 | Non-Core | Available | $ 1,564.77 | **$ 625.91** | $ 29.39 |
| 138308668 | Medium Truck | Goodyear | G282 MSD | 11R245 149/146 H G282 MSD TL | 11R24.5 | Non-Core | Available | $ 1,658.67 | **$ 663.47** | $ 34.59 |
| 138302668 | Medium Truck | Goodyear | G282 MSD | 12R225 150/147 H G282 MSD TL | 12R22.5 | Non-Core | Available | $ 1,799.47 | **$ 719.79** | $ 36.76 |
| 138382667 | Medium Truck | Goodyear | G287 MSA | 1100R20 H G287 MSA TT | 11.00R20 | Non-Core | Available | $ 1,783.10 | **$ 713.24** | $ 36.76 |
| 138655715 | Medium Truck | Goodyear | G288 | 1200R24 J G288 TT | 12.00R24 | Non-Core | Available | $ 2,074.93 | **$ 829.97** | $ 55.47 |
| 756780665 | Medium Truck | Goodyear | G288 MSA | 255/70R225 H G288 MSA TL | 255/70R22.5 | Non-Core | Available | $ 1,446.18 | **$ 578.47** | $ 18.99 |
| 756141614 | Medium Truck | Goodyear | G289 WHA DURASEAL | 315/80R225 L G289 WHA DURASEAL TL | 315/80R22.5 | Non-Core | Available | $ 1,592.94 | **$ 637.17** | $ 63.32 |
| 756254420 | Medium Truck | Goodyear | G291 LP | 315/80R225 J G291 LP TL | 315/80R22.5 | Non-Core | Available | $ 1,524.15 | **$ 609.66** | $ 45.08 |
| 756256420 | Medium Truck | Goodyear | G291 LP | 315/80R225 L G291 LP TL | 315/80R22.5 | Non-Core | Available | $ 1,524.15 | **$ 609.66** | $ 52.83 |
| 756314365 | Medium Truck | Goodyear | G296 MSA | 445/65R225 L G296 MSA TL | 445/65R22.5 | Non-Core | Discontinued | $ 2,364.18 | **$ 945.67** | $ 41.58 |
| 756160367 | Medium Truck | Goodyear | G296 WHA | 425/65R225 L G296 WHA TL | 425/65R22.5 | Non-Core | Available | $ 2,493.31 | **$ 997.32** | $ 37.33 |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 756160369 | Medium Truck | Goodyear | G296 WHA Duraseal | 425/65R225 L G296 WHA DURASEAL TL | 425/65R22.5 | Non-Core | Available | $ 2,669.83 | **$ 1,067.93** | $ 37.33 |
| 756817364 | Medium Truck | Goodyear | G316 LHT Duraseal F MAX | 295/75R225 G G316 LHT FUEL MAX DURASEAL | 295/75R22.5 | Non-Core | Available | $ 1,353.83 | **$ 541.53** | $ 25.23 |
| 756067263 | Medium Truck | Goodyear | G316 LHT FUEL MAX | 255/70R225 H G316 LHT FUEL MAX | 255/70R22.5 | Non-Core | Available | $ 1,228.08 | **$ 491.23** | $ 18.99 |
| 756158263 | Medium Truck | Goodyear | G316 LHT FUEL MAX | 275/70R225 J G316 LHT FUEL MAX | 275/70R22.5 | Non-Core | Available | $ 1,304.65 | **$ 521.86** | $ 32.51 |
| 756604263 | Medium Truck | Goodyear | G316 LHT FUEL MAX | 285/75R245 G G316 LHT FUEL MAX TL | 285/75R24.5 | Non-Core | Available | $ 1,295.56 | **$ 518.23** | $ 25.23 |
| 756817263 | Medium Truck | Goodyear | G316 LHT FUEL MAX | 295/75R225 G G316 LHT FUEL MAX TL | 295/75R22.5 | Non-Core | Available | $ 1,222.26 | **$ 488.90** | $ 25.23 |
| 138953263 | Medium Truck | Goodyear | G316 LHT FUELMAX | 11R225 G G316 LHT FUEL MAX TL | 11R22.5 | Non-Core | Available | $ 1,247.19 | **$ 498.88** | $ 25.23 |
| 138802364 | Medium Truck | Goodyear | G316 LHT FUELMAX DURA | 11R225 G G316 LHT FUEL MAX DURASEAL | 11R22.5 | Non-Core | Available | $ 1,381.44 | **$ 552.58** | $ 25.23 |
| 138389562 | Medium Truck | Goodyear | G386 | 1200R20 J G386 UNISTEEL MSS TT | 12.00R20 | Non-Core | Available | $ 1,303.74 | **$ 521.50** | $ 45.08 |
| 138953619 | Medium Truck | Goodyear | G572 1AD FUELMAX | 11R225 G G572 1AD FUEL MAX TL | 11R22.5 | Non-Core | Available | $ 1,382.21 | **$ 552.89** | $ 25.23 |
| 756817619 | Medium Truck | Goodyear | G572 1AD FuelMax | 295/75R22.5 G G572 1AD FUEL MAX TL | 295/75R22.5 | Non-Core | Available | $ 1,526.44 | **$ 610.58** | $ 25.23 |
| 756634584 | Medium Truck | Goodyear | G572A LHD FuelMax | 255/70R225 H G572A LHD FUELMAX TL | 255/70R22.5 | Non-Core | Available | $ 1,633.22 | **$ 653.29** | $ 18.99 |
| 138948265 | Medium Truck | Goodyear | G622 RSD | 10R225 G G622 RSD TL | 10R22.5 | Non-Core | Available | $ 1,334.84 | **$ 533.93** | $ 20.51 |
| 138953265 | Medium Truck | Goodyear | G622 RSD | 11R225 G G622 RSD TL | 11R22.5 | Non-Core | Available | $ 1,409.84 | **$ 563.94** | $ 25.23 |
| 138307265 | Medium Truck | Goodyear | G622 RSD | 11R225 H G622 RSD TL | 11R22.5 | Non-Core | Available | $ 1,437.99 | **$ 575.20** | $ 29.39 |
| 138801265 | Medium Truck | Goodyear | G622 RSD | 11R245 G G622 RSD TL | 11R24.5 | Non-Core | Available | $ 1,494.40 | **$ 597.76** | $ 29.39 |
| 138302265 | Medium Truck | Goodyear | G622 RSD | 12R225 H G622 RSD TL | 12R22.5 | Non-Core | Available | $ 1,673.75 | **$ 669.50** | $ 36.76 |
| 756319265 | Medium Truck | Goodyear | G622 RSD | 245/75R22.5 G G622 RSD TL | 245/75R22.5 | Non-Core | Available | $ 1,198.35 | **$ 479.34** | $ 11.06 |
| 756203265 | Medium Truck | Goodyear | G622 RSD | 255/70R22.5 H G622 RSD TL | 255/70R22.5 | Non-Core | Available | $ 1,226.56 | **$ 490.62** | $ 18.99 |
| 756527265 | Medium Truck | Goodyear | G622 RSD | 265/75R22.5 G G622 RSD TL | 265/75R22.5 | Non-Core | Available | $ 1,395.43 | **$ 558.17** | $ 16.07 |
| 756938265 | Medium Truck | Goodyear | G622 RSD | 295/75R22.5 G G622 RSD TL | 295/75R22.5 | Non-Core | Available | $ 1,381.63 | **$ 552.65** | $ 25.23 |
| 138001337 | Medium Truck | Goodyear | G661 HSA | 9R225 133/131L F G661 HSA TL | 9R22.5 | Non-Core | Available | $ 1,067.51 | **$ 427.00** | $ 9.83 |
| 756306050 | Medium Truck | Goodyear | G670 RV | 245/75R225 G G670 RV TL | 245/75R22.5 | Non-Core | Available | $ 1,679.87 | **$ 671.95** | $ 11.06 |
| 756780050 | Medium Truck | Goodyear | G670 RV | 255/70R225 H G670 RV TL | 255/70R22.5 | Non-Core | Available | $ 1,637.49 | **$ 655.00** | $ 18.99 |
| 756305050 | Medium Truck | Goodyear | G670 RV | 265/75R225 G G670 RV TL | 265/75R22.5 | Non-Core | Available | $ 1,744.83 | **$ 697.93** | $ 16.07 |
| 756919050 | Medium Truck | Goodyear | G670 RV | 275/70R225 H G670 RV TL | 275/70R22.5 | Non-Core | Available | $ 1,773.75 | **$ 709.50** | $ 32.51 |
| 756967050 | Medium Truck | Goodyear | G670 RV | 275/80R225 H G670 RV TL | 275/80R22.5 | Non-Core | Available | $ 1,960.84 | **$ 784.34** | $ 34.59 |
| 756060050 | Medium Truck | Goodyear | G670 RV | 295/80R225 H G670 RV TL | 295/80R22.5 | Non-Core | Available | $ 1,877.73 | **$ 751.09** | $ 40.92 |
| 756141050 | Medium Truck | Goodyear | G670 RV | 315/80R225 L G670 RV TL | 315/80R22.5 | Non-Core | Available | $ 2,488.95 | **$ 995.58** | $ 52.83 |
| 138798578 | Medium Truck | Goodyear | G731 MSA | 11R245 H G731 MSA TL | 11R24.5 | Non-Core | Available | $ 1,718.96 | **$ 687.59** | $ 34.59 |
| 138127578 | Medium Truck | Goodyear | G731 MSA | 12R225 H G731 MSA TL | 12R22.5 | Non-Core | Available | $ 1,882.46 | **$ 752.98** | $ 36.76 |
| 138799528 | Medium Truck | Goodyear | G741 MSD | 11R225 146/143K H G741 MSD TL | 11R22.5 | Non-Core | Available | $ 1,745.67 | **$ 698.27** | $ 29.39 |
| 138798528 | Medium Truck | Goodyear | G741 MSD | 11R245 149/146K H G741 MSD TL | 11R24.5 | Non-Core | Available | $ 1,857.11 | **$ 742.84** | $ 34.59 |
| 138799576 | Medium Truck | Goodyear | G751 MSA | 11R225 H G751 MSA TL | 11R22.5 | Non-Core | Available | $ 1,622.78 | **$ 649.11** | $ 29.39 |
| 138798576 | Medium Truck | Goodyear | G751 MSA | 11R245 H G751 MSA TL | 11R24.5 | Non-Core | Available | $ 1,720.17 | **$ 688.07** | $ 34.59 |
| 138127576 | Medium Truck | Goodyear | G751 MSA | 12R225 H G751 MSA TL | 12R22.5 | Non-Core | Available | $ 1,882.46 | **$ 752.98** | $ 36.76 |
| 138869576 | Medium Truck | Goodyear | G751 MSA | 12R245 H G751 MSA TL | 12R24.5 | Non-Core | Available | $ 1,914.88 | **$ 765.95** | $ 40.92 |
| 756146576 | Medium Truck | Goodyear | G751 MSA | 315/80R225 L G751 MSA TL | 315/80R22.5 | Non-Core | Available | $ 2,109.63 | **$ 843.85** | $ 52.83 |
| 138799577 | Medium Truck | Goodyear | G751 MSA DURASEAL | 11R225 H G751 MSA DURASEAL TL | 11R22.5 | Non-Core | Available | $ 1,768.84 | **$ 707.54** | $ 29.39 |
| 756146577 | Medium Truck | Goodyear | G751 MSA Duraseal | 315/80R225 L G751 MSA DURASEAL TL | 315/80R22.5 | Non-Core | Available | $ 2,304.33 | **$ 921.73** | $ 52.83 |
| 158042569 | Medium Truck | Goodyear | INTCTY CRSR | B315/80R225 J INTCTY CRSR TL | 315/80R22.5 | Non-Core | Available | $ 1,652.80 | **$ 661.12** | $ 45.08 |
| 756912750 | Medium Truck | Goodyear | KMAX | 215/75R17.5 128M KMAX S TL | 215/75R17.5 | Non-Core | Available | $ 786.85 | **$ 314.74** | $ 4.44 |
| 756680641 | Medium Truck | Goodyear | KMAX | 235/75R17.5 143J RH KMAX T BLT TL | 235/75R17.5 | Non-Core | Available | $ 703.76 | **$ 281.50** | $ 23.63 |
| 756702818 | Medium Truck | Goodyear | KMAX | 265/70R19.5 H 140/138M KMAX D | 265/70R19.5 | Non-Core | Available | $ 1,118.44 | **$ 447.38** | $ 18.99 |
| 756661750 | Medium Truck | Goodyear | KMAX | 285/70R19.5 146M KMAX S TL | 285/70R19.5 | Non-Core | Available | $ 1,199.90 | **$ 479.96** | $ 29.39 |
| 756617750 | Medium Truck | Goodyear | KMAX | 295/60R22.5 150K KMAX S TL | 295/60R22.5 | Non-Core | Available | $ 1,384.65 | **$ 553.86** | $ 36.76 |
| 138802687 | Medium Truck | Goodyear | MARATHON LHD | 11R225 G MARATHON LHD GY BSL TL | 11R22.5 | Non-Core | Available | $ 1,123.47 | **$ 449.39** | $ 25.23 |
| 138801687 | Medium Truck | Goodyear | MARATHON LHD | 11R245 G MARATHON LHD GY BSL TL | 11R24.5 | Non-Core | Available | $ 1,167.50 | **$ 467.00** | $ 29.39 |
| 138813687 | Medium Truck | Goodyear | MARATHON LHD | 11R245 H MARATHON LHD GY BSL TL | 11R24.5 | Non-Core | Available | $ 1,190.85 | **$ 476.34** | $ 34.59 |
| 756604687 | Medium Truck | Goodyear | Marathon LHD | 285/75R24.5 G MARATHON LHD GY BSL TL | 285/75R24.5 | Non-Core | Available | $ 1,167.05 | **$ 466.82** | $ 25.23 |
| 756817687 | Medium Truck | Goodyear | MARATHON LHD | 295/75R225 G MARATHON LHD GY BSL TL | 295/75R22.5 | Non-Core | Available | $ 1,100.99 | **$ 440.40** | $ 25.23 |
| 138802089 | Medium Truck | Goodyear | Marathon LHS | 11R225 G MARATHON LHS TL | 11R22.5 | Non-Core | Available | $ 1,079.81 | **$ 431.92** | $ 25.23 |
| 138179089 | Medium Truck | Goodyear | Marathon LHS | 11R225 H MARATHON LHS TL | 11R22.5 | Non-Core | Available | $ 1,101.41 | **$ 440.57** | $ 29.39 |
| 138801089 | Medium Truck | Goodyear | Marathon LHS | 11R245 G MARATHON LHS TL | 11R24.5 | Non-Core | Available | $ 1,144.59 | **$ 457.84** | $ 29.39 |
| 138813089 | Medium Truck | Goodyear | Marathon LHS | 11R245 H MARATHON LHS TL | 11R24.5 | Non-Core | Available | $ 1,167.48 | **$ 466.99** | $ 34.59 |
| 756816089 | Medium Truck | Goodyear | MARATHON LHS | 285/75R245 G MARATHON LHS TL | 285/75R24.5 | Non-Core | Available | $ 1,121.66 | **$ 448.67** | $ 25.23 |
| 756817089 | Medium Truck | Goodyear | MARATHON LHS | 295/75R225 G MARATHON LHS TL | 295/75R22.5 | Non-Core | Available | $ 1,058.20 | **$ 423.28** | $ 25.23 |
| 756809089 | Medium Truck | Goodyear | MARATHON LHS | 295/75R225 H MARATHON LHS TL | 295/75R22.5 | Non-Core | Available | $ 1,079.35 | **$ 431.74** | $ 34.59 |
| 158668531 | Medium Truck | Goodyear | Marathon LHS II+ | 315/80R22.5 L MARATHON LHS II+ HL | 315/80R22.5 | Non-Core | Available | $ 1,705.60 | **$ 682.24** | $ 55.47 |
| 138802692 | Medium Truck | Goodyear | MARATHON LHT | 11R22.5 144/142L G MARATHON LHT | 11R22.5 | Non-Core | Available | $ 928.63 | **$ 371.45** | $ 25.23 |
| 138801692 | Medium Truck | Goodyear | MARATHON LHT | 11R24.5 146/143L G MARATHON LHT | 11R24.5 | Non-Core | Available | $ 984.32 | **$ 393.73** | $ 29.39 |
| 756604692 | Medium Truck | Goodyear | Marathon LHT | 285/75R245 144/141L G MARATHON LHT | 285/75R24.5 | Non-Core | Discontinued | $ 964.65 | **$ 385.86** | $ 25.23 |
| 756603692 | Medium Truck | Goodyear | Marathon LHT | 295/75R225 144/141L G MARATHON LHT | 295/75R22.5 | Non-Core | Available | $ 910.03 | **$ 364.01** | $ 25.23 |
| 759441413 | Medium Truck | Goodyear | Marathon LHT SS | 385/65R225 160K/158L L MARATHON LHT GH | 385/65R22.5 | Non-Core | Available | $ 2,345.51 | **$ 938.20** | $ 30.33 |
| 138813737 | Medium Truck | Goodyear | MARATHON RSA | 11R245 H MARATHON RSA TL | 11R24.5 | Non-Core | Available | $ 1,121.68 | **$ 448.67** | $ 34.59 |
| 756067737 | Medium Truck | Goodyear | MARATHON RSA | 255/70R225 H MARATHON RSA TL | 255/70R22.5 | Non-Core | Available | $ 963.93 | **$ 385.57** | $ 18.99 |
| 756604737 | Medium Truck | Goodyear | MARATHON RSA | 285/75R24.5 G MARATHON RSA TL | 285/75R24.5 | Non-Core | Available | $ 1,093.82 | **$ 437.53** | $ 25.23 |
| 756603737 | Medium Truck | Goodyear | MARATHON RSA | 295/75R22.5 G MARATHON RSA TL | 295/75R22.5 | Non-Core | Available | $ 1,037.00 | **$ 414.80** | $ 25.23 |
| 138803738 | Medium Truck | Goodyear | MARATHON RSD | 11R225 H MARATHON RSD TL | 11R22.5 | Non-Core | Available | $ 1,112.46 | **$ 444.98** | $ 29.39 |
| 138813738 | Medium Truck | Goodyear | MARATHON RSD | 11R245 H MARATHON RSD TL | 11R24.5 | Non-Core | Available | $ 1,179.19 | **$ 471.67** | $ 34.59 |
| 756604738 | Medium Truck | Goodyear | MARATHON RSD | 285/75R24.5 G MARATHON RSD TL | 285/75R24.5 | Non-Core | Available | $ 1,155.60 | **$ 462.24** | $ 25.23 |
| 756603738 | Medium Truck | Goodyear | MARATHON RSD | 295/75R22.5 G MARATHON RSD TL | 295/75R22.5 | Non-Core | Available | $ 1,090.21 | **$ 436.09** | $ 25.23 |
| 138179739 | Medium Truck | Goodyear | MARATHON RSS | 11R225 H MARATHON RSS TL | 11R22.5 | Non-Core | Available | $ 892.67 | **$ 357.07** | $ 29.39 |
| 138813739 | Medium Truck | Goodyear | MARATHON RSS | 11R245 H MARATHON RSS TL | 11R24.5 | Non-Core | Available | $ 946.21 | **$ 378.49** | $ 34.59 |
| 756067739 | Medium Truck | Goodyear | MARATHON RSS | 255/70R22.5 H 140/137M MARATHON RSS TL | 255/70R22.5 | Non-Core | Available | $ 830.16 | **$ 332.06** | $ 18.99 |
| 756604739 | Medium Truck | Goodyear | MARATHON RSS | 285/75R24.5 G 144/141L MARATHON RSS TL | 285/75R24.5 | Non-Core | Available | $ 927.31 | **$ 370.92** | $ 25.23 |
| 756603739 | Medium Truck | Goodyear | MARATHON RSS | 295/75R22.5 G MARATHON RSS TL | 295/75R22.5 | Non-Core | Available | $ 874.79 | **$ 349.92** | $ 25.23 |
| 138803824 | Medium Truck | Goodyear | MARATHON RTD | 11R225 H MARATHON RTD TL | 11R22.5 | Non-Core | Available | $ 1,019.93 | **$ 407.97** | $ 29.39 |
| 756809824 | Medium Truck | Goodyear | MARATHON RTD | 295/75R22.5 H MARATHON RTD TL | 295/75R22.5 | Non-Core | Available | $ 1,045.25 | **$ 418.10** | $ 34.59 |
| 158713627 | Medium Truck | Goodyear | Metro Miler | B275/70R225 J MM G652 TL | 275/70R22.5 | Non-Core | Available | $ 1,296.00 | **$ 518.40** | $ 32.51 |
| 158706158 | Medium Truck | Goodyear | Metro Miler | B305/70R225 H MM G152 TL | 305/70R22.5 | Non-Core | Available | $ 1,270.20 | **$ 508.08** | $ 36.76 |
| 158170627 | Medium Truck | Goodyear | Metro Miler | B305/70R225 L MM G652 TL | 305/70R22.5 | Non-Core | Available | $ 1,414.68 | **$ 565.87** | $ 40.92 |
| 158282158 | Medium Truck | Goodyear | Metro Miler | B305/75R245 H MM G152 TL | 305/75R24.5 | Non-Core | Available | $ 1,735.01 | **$ 694.01** | $ 45.08 |
| 158877627 | Medium Truck | Goodyear | Metro Miler | B305/85R225 J MM G652 TL | 305/85R22.5 | Non-Core | Available | $ 1,953.38 | **$ 781.35** | $ 40.92 |



Pricing is subject to change at any time with or without notice.
Please check the Government Sales website or Tire-HQ for the latest pricing information.

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 158777627 | Medium Truck | Goodyear | Metro Miler | B315/80R225 L MM G652 TL | 315/80R22.5 | Non-Core | Available | $ 1,862.40 | **$ 744.96** | $ 52.83 |
| 756701809 | Medium Truck | Goodyear | OMNITRAC MSD II | 315/80R225 J OMNITRAC MSD II TL 3PSF HCT | 315/80R22.5 | Non-Core | Discontinued | $ 2,265.49 | **$ 906.20** | $ 50.27 |
| 756740312 | Medium Truck | Goodyear | Regional RHD II | 285/70R19.5 H REGIONAL RHD II | 285/70R19.5 | Non-Core | Discontinued | $ 2,182.25 | **$ 872.90** | $ 29.39 |
| 271131183 | Medium Truck | Dunlop | SP231A | 385/65R225 J DUNLOP SP231A TL | 385/65R22.5 | Non-Core | Available | $ 1,685.84 | **$ 674.34** | $ 27.74 |
| 271113472 | Medium Truck | Dunlop | SP345 | 315/80R22.5 DUNLOP L SP345 | 315/80R22.5 | Non-Core | Discontinued | $ 1,417.40 | **$ 566.96** | $ 52.83 |
| 271122771 | Medium Truck | Dunlop | SP381 | 255/70R225 H DUNLOP SP831 TL | 255/70R22.5 | Non-Core | Available | $ 1,157.15 | **$ 462.86** | $ 18.99 |
| 271131278 | Medium Truck | Dunlop | SP881 | 11R24.5 H DUNLOP SP881 TL | 11R24.5 | Non-Core | Available | $ 1,772.28 | **$ 708.91** | $ 34.59 |
| 138007798 | Medium Truck | Goodyear | Ultragrip RTD | 11R22.5 143/146L G ULTRAGRIP RTD | 11R22.5 | Non-Core | Available | $ 1,509.50 | **$ 603.80** | $ 25.23 |
| 138006798 | Medium Truck | Goodyear | Ultragrip RTD | 11R22.5 143/146L H ULTRAGRIP RTD | 11R22.5 | Non-Core | Available | $ 1,539.65 | **$ 615.86** | $ 29.39 |
| 158736518 | Medium Truck | Goodyear | Urban MCS | 305/70R22.5 152/148J URBAN MCS * RPTL | 305/70R22.5 | Non-Core | Available | $ 1,792.00 | **$ 716.80** | $ 40.92 |
| 138799689 | Medium Truck | Goodyear | Workhorse MSA | 11R225 146/143K H WORKHORSE MSA TL | 11R22.5 | Non-Core | Available | $ 1,086.50 | **$ 434.60** | $ 29.39 |
| 138798689 | Medium Truck | Goodyear | Workhorse MSA | 11R245 149/146K H WORKHORSE MSA TL | 11R24.5 | Non-Core | Available | $ 1,175.17 | **$ 470.07** | $ 34.59 |
| 138127689 | Medium Truck | Goodyear | Workhorse MSA | 12R225 WORKHORSE MSA TL | 12R22.5 | Non-Core | Available | $ 1,260.36 | **$ 504.14** | $ 36.76 |
| 756160689 | Medium Truck | Goodyear | Workhorse MSA | 425/65R22.5 165 L WORKHORSE MSA TL | 425/65R22.5 | Non-Core | Available | $ 1,793.37 | **$ 717.35** | $ 37.33 |
| 138869689 | Medium Truck | Goodyear | WORKHORSE MSA | 12R245 152/149K H WORKHORSE MSA TL | 12R24.5 | Non-Core | Available | $ 1,326.35 | **$ 530.54** | $ 40.92 |
| 756141689 | Medium Truck | Goodyear | Workhorse MSA | 315/80R22.5 161/154K L WORKHORSE MSA TL | 315/80R22.5 | Non-Core | Available | $ 1,407.21 | **$ 562.88** | $ 63.32 |
| 138835691 | Medium Truck | Goodyear | WORKHORSE MSD | 11R22.5 146/143J H WORKHORSE MSD TL | 11R22.5 | Non-Core | Available | $ 1,159.18 | **$ 463.67** | $ 29.39 |
| 138847691 | Medium Truck | Goodyear | WORKHORSE MSD | 11R24.5 149/146J H WORKHORSE MSD TL | 11R24.5 | Non-Core | Available | $ 1,241.16 | **$ 496.47** | $ 34.59 |
| 123006023 | OTR Bias | GOODYEAR | 14.00-20 (TGB) | 1400-20 20 ALL SERVICE N.D.C.C | 14.00-20 | Non-Core | Available | $ 1,243.14 | **$ 870.20** | |
| 123250776 | OTR Bias | GOODYEAR | 14.00-24 (TGB) | 1400-24NHS 32 ELV3A INDUSTRIAL NY BSWTL | 14.00-24NHS | Non-Core | Available | $ 1,802.29 | **$ 1,261.60** | |
| 152705961 | OTR Bias | GOODYEAR | 14.00R20 (TGR) | 1400R20 J AT2A TL P1E5070 | 14.00R20 | Non-Core | Available | $ 2,796.80 | **$ 1,957.76** | |
| 152126956 | OTR Bias | GOODYEAR | 14.00R25 (TGR) | 14.00R25 3X EV-4R INDUSTRIAL TL BLT | 14.00R25 | Non-Core | Available | $ 3,573.09 | **$ 2,501.16** | |
| 152168310 | OTR Bias | GOODYEAR | 14.00R25 (TGR) | 14.00R25NHS 3X RL4J E4 6S TL | 14.00R25NHS | Non-Core | Available | $ 3,231.09 | **$ 2,261.76** | |
| 152135038 | OTR Bias | GOODYEAR | 14.00R25 (TGR) | 1400R25 3X EV-4S INDUSTRIAL A5 TL | 14.00R25 | Non-Core | Available | $ 3,791.31 | **$ 2,653.92** | |
| 125509106 | OTR Bias | GOODYEAR | 16.00-25 (A21B) | 1600-25 32 HRL E3 4S TL | 16.00-25 | Non-Core | Available | $ 5,468.74 | **$ 3,828.12** | |
| 125509243 | OTR Bias | GOODYEAR | 16.00-25 (A21B) | 1600-25 32 HRL4B E4 3S NYTL | 16.00-25 | Non-Core | Available | $ 5,966.00 | **$ 4,176.20** | |
| 155022987 | OTR Bias | GOODYEAR | 16.00R20 (A21R) | 1600R20 M AT2A TL P0E5051 | 16.00R20 | Non-Core | Available | $ 3,262.57 | **$ 2,283.80** | |
| 155022003 | OTR Bias | GOODYEAR | 16.00R20 (A21R) | 1600R20 M AT3A TL P9E5066 | 16.00R20 | Non-Core | Available | $ 3,479.71 | **$ 2,435.80** | |
| 153107957 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 18.00R25 EV-3G INSDUSTRIAL 3X 207 A5 | 18.00R25 | Non-Core | Available | $ 5,779.26 | **$ 4,045.48** | |
| 153028741 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 2X RL4J E4 4S TLDX | 18.00R25 | Non-Core | Available | $ 5,468.74 | **$ 3,828.12** | |
| 153028439 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 2X RL5K L5 6S TLDX D5751 | 18.00R25 | Non-Core | Available | $ 8,078.80 | **$ 5,655.16** | |
| 153107491 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 3X EV4R INDUSTIRAL TL | 18.00R25 | Non-Core | Available | $ 6,618.51 | **$ 4,632.96** | |
| 153107390 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 3X EV-4S GEN II 207A5 IND4 | 18.00R25 | Non-Core | Available | $ 7,905.09 | **$ 5,533.56** | |
| 153107693 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 3X EV-5S INDUSTIRAL TL | 18.00R25 | Non-Core | Available | $ 7,581.54 | **$ 5,307.08** | |
| 153107011 | OTR Bias | GOODYEAR | 18.00R25 (A21R) | 1800R25 3X EV-4D A5 TL | 18.00R25 | Non-Core | Available | $ 6,618.51 | **$ 4,632.96** | |
| 136706343 | OTR Bias | GOODYEAR | 20.5R25 (A21R) | 20.5R25 C1 GP4D 6S L-4/E-4 TL | 20.5R25 | Non-Core | Available | $ 3,604.57 | **$ 2,523.20** | |
| 155060686 | OTR Bias | GOODYEAR | 20.5R25 (A21R) | 205R25 2X RT-5D HI-STABILITY TL | 20.5R25 | Non-Core | Available | $ 4,909.60 | **$ 3,436.72** | |
| 124578596 | OTR Bias | GOODYEAR | 21.00-25 (A22B) | 2100-25 28 SRB 7A 4S NYTL | 21.00-25 | Non-Core | Available | $ 4,505.71 | **$ 3,154.00** | |
| 124593282 | OTR Bias | GOODYEAR | 21.00-25 (A22B) | 2100-25 32 ELV 5A NYTL | 21.00-25 | Non-Core | Available | $ 9,135.20 | **$ 6,394.64** | |
| 125010191 | OTR Bias | GOODYEAR | 21.00-25 (A22B) | 2100-25 40 ELV3C IND 4S TL | 21.00-25 | Non-Core | Available | $ 6,338.40 | **$ 4,436.88** | |
| 153054688 | OTR Bias | GOODYEAR | 23.5R25 (A21R) | 235R25 3X RL-4K 24/24 6S TL | 23.5R25 | Non-Core | Available | $ 6,338.40 | **$ 4,436.88** | |
| 124640583 | OTR Bias | GOODYEAR | 24-21 (A21B) | 24-21 14 SRB7A 2S NYTL | 24-21 | Non-Core | Available | $ 2,858.69 | **$ 2,001.08** | |
| 124916989 | OTR Bias | GOODYEAR | 26.5-25 (A22B) | 265-25 26 GRL D/L-3A 4S NYTL | 26.5-25 | Non-Core | Available | $ 4,722.86 | **$ 3,306.00** | |
| 124866540 | OTR Bias | GOODYEAR | 26.5-25 (A22B) | 265-25 32 SMODL5C 6S NYTLDX | 26.5-25 | Non-Core | Available | $ 10,565.09 | **$ 7,395.56** | |
| 136013673 | OTR Bias | GOODYEAR | 26.5R25 (A22R) | 26.5R25 2X RT-3B HI-STAB 6S L-3/G-3 TL | 26.5R25 | Non-Core | Available | $ 5,966.00 | **$ 4,176.20** | |
| 136013365 | OTR Bias | GOODYEAR | 26.5R25 (A22R) | 265R25 2X RL4K 209A2 TL | 26.5R25 | Non-Core | Available | $ 8,327.43 | **$ 5,829.20** | |
| 136012713 | OTR Bias | GOODYEAR | 26.5R25 (A22R) | 265R25 3X RL5K HI-STAB 6S L-5 | 26.5R25 | Non-Core | Available | $ 10,391.37 | **$ 7,273.96** | |
| 136013534 | OTR Bias | GOODYEAR | 26.5R25 (A22R) | 265R25 GP-4D 2X L-4 6S TL | 26.5R25 | Non-Core | Available | $ 6,743.37 | **$ 4,720.36** | |
| 124926628 | OTR Bias | GOODYEAR | 29.5-25 (A22B) | 295-25 28 GRL DL3A L3 4S TL | 29.5-25 | Non-Core | Available | $ 5,748.86 | **$ 4,024.20** | |
| 136098494 | OTR Bias | GOODYEAR | 29.5R25 (A22R) | 295R25 2X RL-4K HI-STABILITY 24/24 L4 6S | 29.5R25 | Non-Core | Available | $ 10,191.60 | **$ 7,134.12** | |
| 136098393 | OTR Bias | GOODYEAR | 29.5R25 (A22R) | 295R25 2X RL-5K HI-STABILITY 24/24 L5 6S | 29.5R25 | Non-Core | Available | $ 13,702.80 | **$ 9,591.96** | |
| 155161020 | OTR Bias | GOODYEAR | 450/95R25 | 450/95R25 EV-4M PORT HANDLER TL | 450/95R25 | Non-Core | Available | $ 4,225.60 | **$ 2,957.92** | |
| 155046492 | OTR Bias | GOODYEAR | 480/95R25 (A21R) | 480/95R25 EV-4C INDUSTRIAL TL | 480/95R25 | Non-Core | Available | $ 4,847.71 | **$ 3,393.40** | |
| 136144303 | OTR Bias | GOODYEAR | 600/65R25 (A21R) | 600/65R25 1X GP3D 6S TL | 600/65R25 | Non-Core | Available | $ 4,474.23 | **$ 3,131.96** | |
| 155136890 | OTR Bias | GOODYEAR | 650/65R25 (A21R) | 650/65R25 C2 GP3D E3 6S TL | 650/65R25 | Non-Core | Available | $ 4,971.49 | **$ 3,480.04** | |
| 272330020 | OTR Bias | DUNLOP | DUN 11.00R20 | 1100R20 157 A3 PG21RC TT | 11.00R20 | Non-Core | Available | $ 839.26 | **$ 587.48** | |
| 155046491 | OTR Bias | GOODYEAR | 480/95R25 (A21R) | 480/95R25 3X EV-4R INDUSTRIAL 206 A5 TL | 480/95R25 | Non-Core | Available | $ 5,096.34 | **$ 3,567.44** | |
| 206072004 | OTR Bias | American | American Backhoe | 16.9-24 08 AMERICAN BACKHOE | 16.9-24 | Non-Core | Available | $ 839.26 | **$ 587.48** | $ - |
| 206078004 | OTR Bias | American | American Backhoe | 17.5L-24 08 AMERICAN BACKHOE | 17.5L-24 | Non-Core | Available | $ 932.63 | **$ 652.84** | $ - |
| 206083004 | OTR Bias | American | American Backhoe | 18.4-24 10 AMERICAN BACKHOE | 18.4-24 | Non-Core | Available | $ 994.51 | **$ 696.16** | $ - |
| 206100004 | OTR Bias | American | American Backhoe | 19.5L-24 12 AMERICAN BACKHOE | 19.5L-24 | Non-Core | Available | $ 963.03 | **$ 674.12** | $ - |
| 206126019 | OTR Bias | American | American Backhoe | 21L-24 12 AMERICAN BACKHOE | 21L-24 | Non-Core | Available | $ 1,087.89 | **$ 761.52** | $ - |
| 206053001 | OTR Bias | American | American Miner | 1300-24TG 12 AMERICAN MINER SL E2 G2 | 13.00-24TG | Non-Core | Available | $ 684.00 | **$ 478.80** | $ - |
| 206054001 | OTR Bias | American | American Miner | 1300-24TG 16 AMERICAN MINER SL E2 G2 | 13.00-24TG | Non-Core | Available | $ 745.89 | **$ 522.12** | $ - |
| 206056001 | OTR Bias | American | American Miner | 1400-24TG 12 AMERICAN MINER SL L2 E2 G2 | 14.00-24TG | Non-Core | Available | $ 745.89 | **$ 522.12** | $ - |
| 206057001 | OTR Bias | American | American Miner | 1400-24TG 16 AMERICAN MINER SL L2 E2 G2 | 14.00-24TG | Non-Core | Available | $ 839.26 | **$ 587.48** | $ - |
| 206112014 | OTR Bias | American | American Skid Steer | 10-16.5NHS 06 AMERICAN SKID STEER SSL-2A | 10-16.5NHS | Non-Core | Available | $ 217.14 | **$ 152.00** | $ - |
| 206113014 | OTR Bias | American | American Skid Steer | 10-16.5NHS 08 AMERICAN SKID STEER SSL-2A | 10-16.5NHS | Non-Core | Available | $ 248.63 | **$ 174.04** | $ - |
| 206114014 | OTR Bias | American | American Skid Steer | 10-16.5NHS 10 AMERICAN SKID STEER SSL-2A | 10-16.5NHS | Non-Core | Available | $ 248.63 | **$ 174.04** | $ - |
| 206259003 | OTR Bias | American | American Skid Steer | 10-16.5NHS 10 AMERICAN SKID STEER SST-3A | 10-16.5NHS | Non-Core | Available | $ 342.00 | **$ 239.40** | $ - |
| 206259124 | OTR Bias | American | American Skid Steer | 10-165NHS 10 AMERICAN SKID STEER SSI-4A | 10-16.5NHS | Non-Core | Available | $ 342.00 | **$ 239.40** | $ - |
| 206116014 | OTR Bias | American | American Skid Steer | 12-16.5NHS 08 AMERICAN SKID STEER SSL-2A | 12-16.5NHS | Non-Core | Available | $ 280.11 | **$ 196.08** | $ - |
| 206119014 | OTR Bias | American | American Skid Steer | 12-16.5NHS 10 AMERICAN SKID STEER SSL-2A | 12-16.5NHS | Non-Core | Available | $ 310.51 | **$ 217.36** | $ - |
| 206097003 | OTR Bias | American | American Skid Steer | 12-16.5NHS 12 AMERICAN SKID STEER SST-3A | 12-16.5NHS | Non-Core | Available | $ 403.89 | **$ 282.72** | $ - |
| 206129014 | OTR Bias | American | American Skid Steer | 14-17.5NHS AMERICAN SKID STEER SSL-2A | 14-17.5NHS | Non-Core | Available | $ 528.74 | **$ 370.12** | $ - |
| 206121014 | OTR Bias | American | American Skid Steer | 14-17.5NHS 08 AMERICAN SKID STEER SSL-2A | 14-17.5NHS | Non-Core | Available | $ 435.37 | **$ 304.76** | $ - |
| 206122014 | OTR Bias | American | American Skid Steer | 14-17.5NHS 10 AMERICAN SKID STEER SSL-2A | 14-17.5NHS | Non-Core | Available | $ 465.77 | **$ 326.04** | $ - |
| 206123014 | OTR Bias | American | American Skid Steer | 15-19.5NHS 14 AMERICAN SKID STEER SSL-2A | 15-19.5NHS | Non-Core | Available | $ 714.40 | **$ 500.08** | $ - |
| 206069003 | OTR Bias | American | American Skid Steer | 23-8.50-12NHS 8 AMERICAN SKID STEER SST-3A | 23X8.50-12NH | Non-Core | Available | $ 217.14 | **$ 152.00** | $ - |
| 206109020 | OTR Bias | American | American Skid Steer | 31X15.50-15NHS 08 AM SKID STEER SSV-2A | 31X15.50-15NH | Non-Core | Available | $ 372.40 | **$ 260.68** | $ - |
| 206111020 | OTR Bias | American | American Skid Steer | 31X15.50-15NHS 12 AM SKID STEER SSV-2A | 31X15.50-15NH | Non-Core | Available | $ 403.89 | **$ 282.72** | $ - |
| 133540487 | OTR Bias | Goodyear | ELV4B | 1800-25 40 ELV4B NYTL | 18.00-25 | Non-Core | Available | $ 5,344.97 | **$ 3,741.48** | $ - |
| 133540192 | OTR Bias | Goodyear | ELV4D IND 4S | 1800-25 40 ELV4D IND 4S TL | 18.00-25 | Non-Core | Available | $ 5,406.86 | **$ 3,784.80** | $ - |
| 133540141 | OTR Bias | Goodyear | ELV5D | 1800-25 40 ELV5D TL | 18.00-25 | Non-Core | Available | $ 5,717.37 | **$ 4,002.16** | $ - |

# State of California

**Effective 04/01/2022, Expires 01/31/2023**

**G0008399 - State Agencies, G0008187 - Local Agencies , G0008391 - State Agencies using Voyager.**
**G0008400 - Agencies using Fleet Mngmt Companies (NAPA, Penkse, Etc.)**
**Base Price Book Date: October 01, 2021**

| Product Code | Tire Type | Brand | Tire Line | Size and Description | Size | Core Item | Item Status | Gov't Base Price Book Date: 10/1/2021 | Discounted Agency Price | FET if applicable |
|---|---|---|---|---|---|---|---|---|---|---|
| 133909255 | OTR Bias | Goodyear | GGL D/L 2A 4S | 235-25 20 GGL D/L 2A 4S TL | 23.5-25 | Non-Core | Available | $ 2,734.91 | **$ 1,914.44** | $ - |
| 125901630 | OTR Bias | Goodyear | GGL DL-2A L2/E2/G 4S | 205-25 12 GGL DL-2A L2/E2/G 4S TL | 20.5-25 | Non-Core | Available | $ 1,491.77 | **$ 1,044.24** | $ - |
| 125902630 | OTR Bias | Goodyear | GGL DL-2A L2/E2/G 4S | 205-25 16 GGL DL-2A L2/E2/G 4S TL | 20.5-25 | Non-Core | Available | $ 1,615.54 | **$ 1,130.88** | $ - |
| 123876469 | OTR Bias | Goodyear | GRL D/L 3A | 175-25 16 GRL D/L-3A L3/G3 TL | 17.5-25 | Non-Core | Available | $ 1,429.89 | **$ 1,000.92** | $ - |
| 133909256 | OTR Bias | Goodyear | GRL D/L 3A 4S | 235-25 20 GRL D/L 3A 4S TL | 23.5-25 | Non-Core | Available | $ 3,075.83 | **$ 2,153.08** | $ - |
| 123897469 | OTR Bias | Goodyear | GRL D/L-3A | 175-25 12 GRL D/L-3A L3/G3 TL | 17.5-25 | Non-Core | Available | $ 1,305.03 | **$ 913.52** | $ - |
| 125903258 | OTR Bias | Goodyear | GRL DL-3A L3/E3/G 4S | 205-25 20 GRL DL-3A L3/E3/G 4S TL | 20.5-25 | Non-Core | Available | $ 2,361.43 | **$ 1,653.00** | $ - |
| 125902258 | OTR Bias | Goodyear | GRL DL-3A L3/E3/G3 4S | 205-25 16 GRL DL-3A L3/E3/G3 4S TL | 20.5-25 | Non-Core | Available | $ 1,740.40 | **$ 1,218.28** | $ - |
| 123340184 | OTR Bias | Goodyear | HRL3A | 1200-20 16 HRL3A NYTT | 12.00-20ML | Non-Core | Available | $ 1,491.77 | **$ 1,044.24** | $ - |
| 125493261 | OTR Bias | Goodyear | PVG 7A | 1600-24 12 PVG 7A 4S NYTL | 16.00-24TG | Non-Core | Available | $ 2,548.17 | **$ 1,783.72** | $ - |
| 123876458 | OTR Bias | Goodyear | SGLDL2A | 175-25 16 SGLDL2A NYTL | 17.5-25 | Non-Core | Available | $ 1,366.91 | **$ 956.84** | $ - |
| 123877458 | OTR Bias | Goodyear | SGLDL2A | 175-25 20 SGLDL2A NYTL | 17.5-25 | Non-Core | Available | $ 1,553.66 | **$ 1,087.56** | $ - |
| 123897463 | OTR Bias | Goodyear | SGLDL2A 200 | 175-25 12 SGLDL2A 200 NYTL | 17.5-25 | Non-Core | Available | $ 1,181.26 | **$ 826.88** | $ - |
| 133534596 | OTR Bias | Goodyear | SRB 7A 4S | 1800-25 16 SRB 7A 4S NYTL | 18.00-25 | Non-Core | Available | $ 3,107.31 | **$ 2,175.12** | $ - |
| 123003006 | OTR Bias | Goodyear | WRL31A | 1400-24 28 WRL3A NYTL | 14.00-24NHS | Non-Core | Available | $ 2,858.69 | **$ 2,001.08** | $ - |
| 123428645 | OTR Bias | Goodyear | WRL3A | 1400-20 24 WRL3A NYTT | 14.00-20NHS | Non-Core | Available | $ 2,486.29 | **$ 1,740.40** | $ - |
| 123448645 | OTR Bias | Goodyear | WRL3A | 1400-24 28 WRL3A NYTT | 14.00-24NHS | Non-Core | Available | $ 2,858.69 | **$ 2,001.08** | $ - |
| 272030089 | OTR Radial | Dunlop | A2/134 | 335/80R18 SPT 9 145 A2/134 B TL DUNLOP | 335/80R18 | Non-Core | Available | $ 807.77 | **$ 565.44** | $ - |
| 272030109 | OTR Radial | Dunlop | A2/135 | 365/70R18 SPT 9 146 A2/135 B TL DUNLOP | 365/70R18 | Non-Core | Available | $ 994.51 | **$ 696.16** | $ - |
| 272030319 | OTR Radial | Dunlop | A2/136 | 335/80R20 SPT 9 147 A2/136 B TL DUNLOP | 335/80R20 | Non-Core | Available | $ 1,305.03 | **$ 913.52** | $ - |
| 272030169 | OTR Radial | Dunlop | A2/141 | 365/80R20 SPT 9 153 A2/141 B TL DUNLOP | 365/80R20 | Non-Core | Available | $ 1,366.91 | **$ 956.84** | $ - |
| 272030119 | OTR Radial | Dunlop | A2/141 | 405/70R18 SPT 9 153 A2/141 B TL DUNLOP | 405/70R18 | Non-Core | Available | $ 1,181.26 | **$ 826.88** | $ - |
| 272030219 | OTR Radial | Dunlop | A2/143 | 405/70R20 SPT 9 155 A2/143 B TL DUNLOP | 405/70R20 | Non-Core | Available | $ 1,429.89 | **$ 1,000.92** | $ - |
| 152475283 | OTR Radial | Goodyear | AS-3A | 14.00R24TG 2X AS-3A G3 TL | 14.00R24TG | Non-Core | Available | $ 2,112.80 | **$ 1,478.96** | $ - |
| 152523252 | OTR Radial | Goodyear | AS-3A | 175R25 2X AS3A L3/G3 4S TL | 17.5R25 | Non-Core | Available | $ 2,486.29 | **$ 1,740.40** | $ - |
| 155118860 | OTR Radial | Goodyear | AS-3A | 205R25 171A8 2X AS-3A 4S L3/G3 | 20.5R25 | Non-Core | Available | $ 2,920.57 | **$ 2,044.40** | $ - |
| 155025491 | OTR Radial | Goodyear | EV-4R | 1600R25 3X EV-4R INDUSTRIAL TL | 16.00R25 | Non-Core | Discontinued | $ 3,200.00 | **$ 2,240.00** | $ - |
| 155426440 | OTR Radial | Goodyear | EV4S | 1600R25 3X EV4S TL | 16.00R25 | Non-Core | Available | $ 4,163.71 | **$ 2,914.60** | $ - |
| 152888070 | OTR Radial | Goodyear | GP2B | 155R25 1X GP2B 6S TL | 15.5R25 | Non-Core | Available | $ 1,770.80 | **$ 1,239.56** | $ - |
| 153083272 | OTR Radial | Goodyear | GP2B | 235R25 2X GP2B 4S TL | 23.5R25 | Non-Core | Available | $ 3,107.31 | **$ 2,175.12** | $ - |
| 152040069 | OTR Radial | Goodyear | GP2B | 385/95R25 00 GP2B 170E TL | 385/95R25 | Non-Core | Available | $ 2,858.69 | **$ 2,001.08** | $ - |
| 155214214 | OTR Radial | Goodyear | GP2B | 445/95R25 00 GP2B 177E TL | 445/95R25 | Non-Core | Available | $ 2,983.54 | **$ 2,088.48** | $ - |
| 153097928 | OTR Radial | Goodyear | GP-4D | 235R25 GP-4D 6S C1 1STAR+2STARL-4/E-4 TL | 23.5R25 | Non-Core | Available | $ 4,722.86 | **$ 3,306.00** | $ - |
| 136087095 | OTR Radial | Goodyear | GP-4D | 265R25 2X GP4D 6S TL | 265R25 | Non-Core | Available | $ 6,743.37 | **$ 4,720.36** | $ - |
| 136090357 | OTR Radial | Goodyear | GP-4D HI-STABILITY | 295R25 2X GP4D HI-STAB 6S L4/E4 TL | 295R25 | Non-Core | Available | $ 9,570.57 | **$ 6,699.40** | $ - |
| 152714291 | OTR Radial | Goodyear | RL4J | 1400R24 3X RL4J E4 4S TT | 14.00R24NHS | Non-Core | Available | $ 3,107.31 | **$ 2,175.12** | $ - |
| 153028748 | OTR Radial | Goodyear | RL4J | 1800R25 2X RL4J E4 6S TL | 18.00R25 | Non-Core | Available | $ 5,468.74 | **$ 3,828.12** | $ - |
| 152713208 | OTR Radial | Goodyear | RL-4L | 1400R25NHS 3X RL-4L E-4 2S TL | 14.00R25NHS | Non-Core | Available | $ 3,107.31 | **$ 2,175.12** | $ - |
| 152117476 | OTR Radial | Goodyear | RL-5K | 1200R20NHS 3X RL-5K 12/12 L5 6S TL | 12.00R20NHS | Non-Core | Available | $ 2,486.29 | **$ 1,740.40** | $ - |
| 155010382 | OTR Radial | Goodyear | RL-5K | 205R25 2X RL-5K HI-STABILITY 24/24 | 20.5R25 | Non-Core | Available | $ 4,909.60 | **$ 3,436.72** | $ - |
| 153103382 | OTR Radial | Goodyear | RL-5K | 235R25 2X RL-5K HI-STABILITY L5 6S 24/24 | 23.5R25 | Non-Core | Available | $ 6,711.89 | **$ 4,698.32** | $ - |
| 152045466 | OTR Radial | Goodyear | RL-5K HI-STABILITY | 175R25 2X RL-5K HI-STABILITY 24/24 TL | 17.5R25 | Non-Core | Available | $ 4,380.86 | **$ 3,066.60** | $ - |
| 152524375 | OTR Radial | Goodyear | RT-3B | 175R25 176A2 1X RT-3B 6S TL | 17.5R25 | Non-Core | Available | $ 2,610.06 | **$ 1,827.04** | $ - |
| 155903375 | OTR Radial | Goodyear | RT-3B | 205R25 186A2 1X RT-3B 6S TL | 20.5R25 | Non-Core | Available | $ 2,920.57 | **$ 2,044.40** | $ - |
| 153082375 | OTR Radial | Goodyear | RT-3B | 235R25 195/A2 1X RT-3B L3/G3 6S TL | 23.5R25 | Non-Core | Available | $ 3,791.31 | **$ 2,653.92** | $ - |
| 136090358 | OTR Radial | Goodyear | RT-3B HI-STABILITY | 295R25 2X RT-3B HI-STAB 6S TL | 295R25 | Non-Core | Available | $ 8,203.66 | **$ 5,742.56** | $ - |
| 153103686 | OTR Radial | Goodyear | RT-5D HI-STABILITY | 235R25 2X RT-5D HI-STABILITY 6S TL | 235R25 | Non-Core | Available | $ 6,711.89 | **$ 4,698.32** | $ - |
| 136013686 | OTR Radial | Goodyear | RT-5D HI-STABILITY | 265R25 2X RT-5D HI-STABILITY | 265R25 | Non-Core | Available | $ 9,445.71 | **$ 6,612.00** | $ - |
| 136090669 | OTR Radial | Goodyear | RT-5D HI-STABILITY | 295R25 2X RT-5D HI-STAB 6S TL | 295R25 | Non-Core | Available | $ 12,553.03 | **$ 8,787.12** | $ - |
| 152712409 | OTR Radial | Goodyear | SG-2B | 1400R24 1X SG-2B G-2 TL | 14.00R24TG | Non-Core | Available | $ 2,050.91 | **$ 1,435.64** | $ - |
| 155908351 | OTR Radial | Goodyear | TL3A+ | 175R25 TL3A+ C1 1*+2* 6S L-3+T/E-3+T TL | 17.5R25 | Non-Core | Available | $ 2,858.69 | **$ 2,001.08** | $ - |
| 155906351 | OTR Radial | Goodyear | TL3A+ | 205R25 TL3A+ C1 1*+2* 6S L-3+T/E-3+T TL | 20.5R25 | Non-Core | Available | $ 3,262.57 | **$ 2,283.80** | $ - |
| 153097059 | OTR Radial | Goodyear | TL3A+ | 235R25 2X TL3A+ 6S C1 TL | 23.5R25 | Non-Core | Available | $ 4,195.20 | **$ 2,936.64** | $ - |
| 136084244 | OTR Radial | Goodyear | TL-3A+ | 265R25 C1 TL-3A+ 6S TL | 265R25 | Non-Core | Available | $ 6,556.63 | **$ 4,589.64** | $ - |
| 136165082 | OTR Radial | Goodyear | TL-3A+ | 750/65R25 C1 1+2 STAR TL-3A+ 6S E-3+T | 750/65R25 | Non-Core | Available | $ 6,835.66 | **$ 4,784.96** | $ - |
| 136090465 | OTR Radial | Goodyear | TL-3A+ HI-STABILITY | 295R25 2X TL-3A+ HI-STAB 6S L-3 T/E-3+T | 295R25 | Non-Core | Available | $ 8,949.54 | **$ 6,264.68** | $ - |



Pricing is subject to change at any time with or without notice.
Please check the Government Sales website or Tire-HQ for the latest pricing information.

| Article | Brand | Tire Patter | Tire Type | UTQG | Size | Ply | SRLR | SW | FET | Gov Price |
|---|---|---|---|---|---|---|---|---|---|---|
| 000016 | Bridgeston | DLR AT REV | LT | N | LT245/75R | E | S | OWL | 0 | 289.48 |
| 000017 | Bridgeston | DLR AT REV | LT | N | LT245/75R | E | R | OWL | 0 | 172.19 |
| 000018 | Bridgeston | DLR AT REV | LT | N | LT255/75R | C | R | OWL | 0 | 349.93 |
| 000019 | Bridgeston | DLR AT REV | LT | N | LT265/70R | E | S | OWL | 0 | 176.64 |
| 000020 | Bridgeston | DLR AT REV | LT | N | LT265/75R | E | R | OWL | 0 | 308.57 |
| 000021 | Bridgeston | DLR AT REV | LT | N | LT275/65R | E | S | BL | 0 | 225 |
| 000022 | Bridgeston | DLR AT REV | LT | N | LT275/65R | E | S | BL | 2.36 | 400.82 |
| 000024 | Bridgeston | DLR AT REV | LT | N | LT285/70R | E | R | OWL | 0 | 369.01 |
| 000025 | Bridgeston | DLR AT REV | LT | N | LT285/75R | E | R | OWL | 2.36 | 339.02 |
| 000026 | Bridgeston | DLR AT REV | LT | N | LT315/70R | E | S | OWL | 0 | 402.19 |
| 000027 | Bridgeston | DLR AT REV | LT | N | LT275/70R | E | S | OWL | 1.32 | 337.66 |
| 000028 | Bridgeston | DLR AT REV | LT | N | LT265/60R | E | R | BL | 0 | 413.1 |
| 000029 | Bridgeston | DLR AT REV | LT | N | LT265/70R | E | R | OWL | 0.19 | 359.02 |
| 000032 | Bridgeston | DLR AT REV | PS | 540 | P245/65R1 | | T | OWL | 0 | 286.76 |
| 000033 | Bridgeston | DLR AT REV | PS | 540 | P265/70R1 | | T | OWL | 0 | 154 |
| 000036 | Bridgeston | DLR AT REV | PS | 540 | P265/75R1 | | T | OWL | 0 | 278.58 |
| 000037 | Bridgeston | DLR AT REV | PS | 540 | P245/75R1 | | T | OWL | 0 | 277.67 |
| 000038 | Bridgeston | DLR AT REV | PS | 540 | P285/70R1 | | T | OWL | 0 | 317.66 |
| 000040 | Bridgeston | DLR AT REV | PS | 540 | P265/70R1 | | T | OWL | 0 | 295.39 |
| 000041 | Bridgeston | DLR AT REV | PS | 540 | P265/70R1 | | T | OWL | 0 | 283.58 |
| 000042 | Bridgeston | DLR AT REV | PS | 540 | P265/65R1 | | T | OWL | 0 | 302.66 |
| 000043 | Bridgeston | DLR AT REV | PS | 540 | P275/65R1 | | T | OWL | 0 | 321.3 |
| 000044 | Bridgeston | DLR AT REV | PS | 540 | P245/70R1 | | T | OWL | 0 | 280.4 |
| 000049 | Bridgeston | DLR AT REV | PS | 540 | P255/70R1 | | T | OWL | 0 | 288.12 |
| 000050 | Bridgeston | DLR AT REV | PS | 540 | P265/65R1 | | T | OWL | 0 | 297.66 |
| 000051 | Bridgeston | DLR AT REV | PS | 540 | 265/60R18 | | T | OWL | 0 | 293.57 |
| 000052 | Bridgeston | DLR AT REV | PS | 540 | P275/60R2 | | T | OWL | 0 | 310.84 |
| 000053 | Bridgeston | DLR AT REV | PS | 540 | P275/55R2 | | T | BL | 0 | 285.39 |
| 000056 | Bridgeston | DLR AT REV | PS | 540 | P225/75R1 | | T | OWL | 0 | 230.41 |
| 000062 | Bridgeston | TRNZ QTTE | PS | 800 | 215/60R16 | | V | BL | 0 | 162.05 |
| 000063 | Bridgeston | TRNZ QTTE | PS | 800 | 205/55R16 | | V | BL | 0 | 169.24 |
| 000064 | Bridgeston | TRNZ QTTE | PS | 800 | 195/65R15 | | H | BL | 0 | 157.12 |
| 000065 | Bridgeston | TRNZ QTTE | PS | 800 | 225/50R17 | | V | BL | 0 | 215.92 |
| 000066 | Bridgeston | TRNZ QTTE | PS | 800 | 225/60R16 | | H | BL | 0 | 175.07 |
| 000067 | Bridgeston | TRNZ QTTE | PS | 800 | 215/55R17 | | V | BL | 0 | 207.39 |
| 000069 | Bridgeston | TRNZ QTTE | PS | 800 | 225/45R17 | | V | BL | 0 | 213.68 |
| 000071 | Bridgeston | TRNZ QTTE | PS | 800 | 205/60R16 | | V | BL | 0 | 164.3 |
| 000072 | Bridgeston | TRNZ QTTE | PS | 800 | 215/45R17 | | V | BL | 0 | 198.41 |
| 000073 | Bridgeston | TRNZ QTTE | PS | 800 | 235/45R17 | | V | BL | 0 | 230.29 |
| 000074 | Bridgeston | TRNZ QTTE | PS | 800 | 205/65R15 | | H | BL | 0 | 164.3 |
| 000075 | Bridgeston | TRNZ QTTE | PS | 800 | 245/40R18 | | V | BL | 0 | 278.77 |
| 000076 | Bridgeston | TRNZ QTTE | PS | 800 | 205/50R17 | XL | V | BL | 0 | 212.78 |
| 000077 | Bridgeston | TRNZ QTTE | PS | 800 | 215/50R17 | XL | V | BL | 0 | 206.94 |
| 000078 | Bridgeston | TRNZ QTTE | PS | 800 | 225/40R18 | XL | V | BL | 0 | 222.21 |
| 000079 | Bridgeston | TRNZ QTTE | PS | 800 | 245/40R19 | | V | BL | 0 | 275.62 |
| 000080 | Bridgeston | TRNZ QTTE | PS | 800 | 235/55R17 | | V | BL | 0 | 232.08 |
| 000081 | Bridgeston | TRNZ QTTE | PS | 800 | 225/55R17 | | V | BL | 0 | 210.98 |
| 000082 | Bridgeston | TRNZ QTTE | PS | 800 | 235/50R18 | | V | BL | 0 | 242.85 |
| 000083 | Bridgeston | TRNZ QTTE | PS | 800 | 215/55R16 | | H | BL | 0 | 169.24 |
| 000084 | Bridgeston | TRNZ QTTE | PS | 800 | 245/45R18 | | V | BL | 0 | 275.62 |

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| 000085 | Bridgeston | TRNZ QTTE | PS | 800 | 235/40R18 | XL | V | BL | 0 | 248.69 |
| 000086 | Bridgeston | TRNZ QTTE | PS | 800 | 245/45R19 | | V | BL | 0 | 249.14 |
| 000087 | Bridgeston | TRNZ QTTE | PS | 800 | 255/40R19 | XL | V | BL | 0 | 288.19 |
| 000090 | Bridgeston | TRNZ QTTE | PS | 800 | 245/50R17 | | V | BL | 0 | 246.45 |
| 000091 | Bridgeston | TRNZ QTTE | PS | 800 | 245/50R18 | | V | BL | 0 | 277.42 |
| 000107 | Firestone | CHFUELFIG | PS | 600 | 195/50R16 | | H | BL | 0 | 108.76 |
| 000112 | Bridgeston | POTENZA R | PS | 500 | 205/55R16 | | W | BL | 0 | 140.73 |
| 000113 | Bridgeston | POTENZA R | PS | 500 | 225/45R17 | XL | W | BL | 0 | 150.25 |
| 000114 | Bridgeston | POTENZA R | PS | 500 | 225/50R17 | XL | W | BL | 0 | 171.47 |
| 000115 | Bridgeston | POTENZA R | PS | 500 | 235/45R17 | XL | W | BL | 0 | 163.67 |
| 000116 | Bridgeston | POTENZA R | PS | 500 | 235/55R17 | | W | BL | 0 | 174.07 |
| 000117 | Bridgeston | POTENZA R | PS | 500 | 215/45R17 | XL | W | BL | 0 | 153.72 |
| 000118 | Bridgeston | POTENZA R | PS | 500 | 225/40R18 | XL | W | BL | 0 | 169.74 |
| 000119 | Bridgeston | POTENZA R | PS | 500 | 205/50R17 | XL | W | BL | 0 | 163.67 |
| 000120 | Bridgeston | POTENZA R | PS | 500 | 245/45R18 | XL | W | BL | 0 | 195.28 |
| 000121 | Bridgeston | POTENZA R | PS | 500 | 215/50R17 | XL | W | BL | 0 | 162.38 |
| 000122 | Bridgeston | POTENZA R | PS | 500 | 245/40R18 | XL | W | BL | 0 | 220.4 |
| 000123 | Bridgeston | POTENZA R | PS | 500 | 245/45R17 | XL | W | BL | 0 | 191.39 |
| 000124 | Bridgeston | POTENZA R | PS | 500 | 225/55R17 | | W | BL | 0 | 161.94 |
| 000126 | Bridgeston | POTENZA R | PS | 500 | 235/50R18 | | W | BL | 0 | 188.36 |
| 000127 | Bridgeston | POTENZA R | PS | 500 | 225/45R18 | | W | BL | 0 | 189.65 |
| 000130 | Bridgeston | POTENZA R | PS | 500 | 255/35R18 | XL | W | BL | 0 | 226.46 |
| 000131 | Bridgeston | POTENZA R | PS | 500 | 255/40R18 | XL | W | BL | 0 | 210.44 |
| 000132 | Bridgeston | POTENZA R | PS | 500 | 215/45R18 | XL | W | BL | 0 | 169.3 |
| 000133 | Bridgeston | POTENZA R | PS | 500 | 245/45R20 | XL | W | BL | 0 | 250.27 |
| 000136 | Bridgeston | POTENZA R | PS | 500 | 255/35R19 | XL | W | BL | 0 | 235.55 |
| 000138 | Bridgeston | POTENZA R | PS | 500 | 275/35R18 | | W | BL | 0 | 270.19 |
| 000139 | Bridgeston | POTENZA R | PS | 500 | 235/45R18 | XL | W | BL | 0 | 205.24 |
| 000140 | Bridgeston | POTENZA R | PS | 500 | 255/35R20 | XL | W | BL | 0 | 241.61 |
| 000142 | Bridgeston | POTENZA R | PS | 500 | 235/35R19 | XL | W | BL | 0 | 233.39 |
| 000144 | Bridgeston | POTENZA R | PS | 500 | 265/35R18 | XL | W | BL | 0 | 223 |
| 000145 | Bridgeston | POTENZA R | PS | 500 | 255/40R19 | XL | W | BL | 0 | 249.84 |
| 000146 | Bridgeston | POTENZA R | PS | 500 | 275/40R19 | | W | BL | 0 | 288.38 |
| 000147 | Bridgeston | POTENZA R | PS | 500 | 275/35R19 | | W | BL | 0 | 258.5 |
| 000148 | Bridgeston | POTENZA R | PS | 500 | 245/35R19 | XL | W | BL | 0 | 253.74 |
| 000149 | Bridgeston | POTENZA R | PS | 500 | 225/50R18 | | W | BL | 0 | 178.4 |
| 000150 | Bridgeston | POTENZA R | PS | 500 | 275/35R20 | XL | W | BL | 0 | 246.38 |
| 000151 | Bridgeston | POTENZA R | PS | 500 | 245/40R20 | XL | W | BL | 0 | 268.89 |
| 000152 | Bridgeston | POTENZA R | PS | 500 | 225/40R19 | XL | W | BL | 0 | 222.56 |
| 000153 | Bridgeston | POTENZA R | PS | 500 | 265/40R18 | XL | W | BL | 0 | 231.66 |
| 000155 | Bridgeston | POTENZA R | PS | 500 | 215/40R18 | XL | W | BL | 0 | 174.07 |
| 000158 | Bridgeston | POTENZA R | PS | 500 | 225/45R19 | XL | W | BL | 0 | 217.37 |
| 000161 | Bridgeston | POTENZA R | PS | 500 | 215/55R17 | | W | BL | 0 | 150.25 |
| 000162 | Bridgeston | POTENZA R | PS | 500 | 205/45R17 | | W | BL | 0 | 162.38 |
| 000177 | Firestone | FRHWK GT | PT | 340 | 245/55R18 | | W | BL | 0 | 133.39 |
| 000178 | Firestone | TRANSFOR | LT | N | LT215/85R | E | R | BL | 0 | 162.52 |
| 000179 | Firestone | TRANSFOR | LT | N | LT235/85R | E | R | BL | 0 | 136.16 |
| 000180 | Firestone | TRANSFOR | LT | N | LT225/75R | E | R | BL | 0 | 126.42 |
| 000181 | Firestone | TRANSFOR | LT | N | LT245/75R | E | R | BL | 0 | 130.74 |
| 000182 | Firestone | TRANSFOR | LT | N | LT265/75R | E | R | BL | 0 | 145.19 |
| 000183 | Firestone | TRANSFOR | LT | N | LT225/75R | E | R | BL | 0 | 150.68 |
| 000184 | Firestone | TRANSFOR | LT | N | LT245/75R | E | R | OWL | 0 | 148.63 |

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| 000185 | Firestone | TRANSFOR | LT | N | LT235/80R | E | R | BL | 0 | 147.73 |
| 000186 | Firestone | TRANSFOR | LT | N | LT245/70R | E | R | BL | 0 | 142.73 |
| 000187 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | OWL | 0 | 162.26 |
| 000188 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | BL | 0.19 | 179.97 |
| 000189 | Firestone | TRANSFOR | LT | N | LT275/70R | E | R | OWL | 1.32 | 179.54 |
| 000190 | Firestone | TRANSFOR | LT | N | LT275/65R | E | R | OWL | 0 | 178.97 |
| 000191 | Firestone | TRANSFOR | LT | N | LT275/65R | E | R | BL | 2.36 | 257.19 |
| 000192 | Firestone | TRANSFOR | LT | N | LT265/60R | E | R | BL | 0 | 239.31 |
| 000200 | Bridgeston | DLR H/P SP | PS | 500 | 245/60R18 | | H | BL | 0 | 198.31 |
| 000216 | Bridgeston | TURANZA E | PS | 480 | 235/60R18 | | H | BL | 0 | 224.5 |
| 000219 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/55R17 | | V | BL | 0 | 187.34 |
| 000220 | Bridgeston | TURANZA E | PS | 480 | 235/45R18 | | V | BL | 0 | 257.67 |
| 000221 | Bridgeston | TURANZA E | PS | 480 | 235/40R19 | | V | BL | 0 | 270.85 |
| 000223 | Firestone | DESTLE2 | PS | 520 | P245/75R1 | | S | BL | 0 | 193.36 |
| 000224 | Firestone | DESTLE2 | PS | 520 | P265/65R1 | | S | BL | 0 | 187.03 |
| 000227 | Bridgeston | ECPHL422P | PS | 600 | 235/55R20 | | V | BL | 0 | 251.31 |
| 000234 | Bridgeston | DLR H/P SP | PS | 500 | 225/65R17 | | H | BL | 0 | 191.39 |
| 000235 | Bridgeston | DLR H/P SP | PS | 500 | 225/60R18 | | H | BL | 0 | 213.04 |
| 000236 | Bridgeston | RE97AS RF | PS | 400 | P225/55RF | | V | BL | 0 | 222.13 |
| 000237 | Bridgeston | TRNZEL400 | PS | 260 | 205/50R17 | | V | BL | 0 | 229.06 |
| 000240 | Firestone | AFFNTY TR | PS | 500 | P195/65R1 | | H | BL | 0 | 102.69 |
| 000252 | Firestone | FRHWK PV | PT | N | 245/55R18 | | V | BL | 0 | 149.72 |
| 000257 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | XL | Y | BL | 0 | 293.57 |
| 000258 | Bridgeston | POTENZA S | PS | 280 | 285/30R19 | XL | Y | BL | 0 | 373.68 |
| 000259 | Bridgeston | POTENZA S | PS | 280 | 255/40R18 | XL | Y | BL | 0 | 321.72 |
| 000260 | Bridgeston | POTENZA S | PS | 280 | 285/35R18 | | Y | BL | 0 | 352.46 |
| 000265 | Firestone | FT140 | PS | 560 | 215/50R17 | | H | BL | 0 | 129.69 |
| 000275 | Bridgeston | R268 ECOP | TB | | 9R22.5 | 12 | L | BL | 9.83 | 522.31 |
| 000276 | Bridgeston | R268 ECOP | TB | | 10R22.5 | 12 | L | BL | 16.07 | 573.45 |
| 000277 | Bridgeston | R268 ECOP | TB | | 10R22.5 | 14 | L | BL | 20.6 | 581.31 |
| 000278 | Bridgeston | R268 ECOP | TB | | 12R22.5 | 16 | L | BL | 36.76 | 362 |
| 000279 | Bridgeston | R238 | TB | | 265/70R19 | 14 | L | BL | 18.99 | 496.7 |
| 000280 | Bridgeston | R268 ECOP | TB | | 245/75R22 | 14 | L | BL | 11.06 | 564.43 |
| 000281 | Bridgeston | R268 ECOP | TB | | 265/75R22 | 14 | L | BL | 16.07 | 640.34 |
| 000282 | Bridgeston | R268 ECOP | TB | | 295/80R22 | 16 | L | BL | 40.92 | 757.32 |
| 000283 | Bridgeston | R238 | TB | | 215/75R17 | 14 | L | BL | 2.36 | 363.39 |
| 000308 | Bridgeston | W919 | TB | | 11R22.5 | 16 | K | BL | 29.39 | 588.04 |
| 000309 | Bridgeston | W919 | TB | | 295/75R22 | 16 | K | BL | 29.39 | 588.04 |
| 000312 | Bridgeston | M870 | TB | | 425/65R22 | 20 | K | BL | 37.33 | 1159.63 |
| 000324 | Bridgeston | DLR H/P SP | PS | 500 | 275/40R20 | XL | W | BL | 0 | 247.68 |
| 000401 | Firestone | PERFORME | AG | | 380/85R30 | | D | R1W | 0 | 980.18 |
| 000402 | Firestone | RAD DURFI | OR | | 540/70R24 | | B | R-4 | 0 | 1161.08 |
| 000403 | Firestone | RADIAL 90( | AG | | 650/65R38 | | D | R1W | 0 | 2128.46 |
| 000404 | Bridgeston | BLIZZAK LM | PS | N | 225/55RF1 | | V | BL | 0 | 264.74 |
| 000406 | Bridgeston | BLIZZAK DM | PS | NA | P275/65R1 | | R | BL | 0 | 271.49 |
| 000407 | Firestone | FORESTSPC | AG | | 23.1B26 | 20 | A2 | LS2 | 0 | 2307.63 |
| 000410 | Firestone | DEST FARM | AG | | IF280/70R1 | | D | I-1 | 0 | 176.33 |
| 000419 | Firestone | RADIAL AN | AG | | IF900/65R3 | | B | R-3 | 0 | 4718.42 |
| 000425 | Bridgeston | PTNZ RE97 | PS | 400 | 245/40R20 | | V | BL | 0 | 258.5 |
| 000426 | Bridgeston | POTENZA R | PS | 140 | 265/35ZR2 | | Y) | BL | 0 | 454.73 |
| 000430 | Bridgeston | DLRHLALN2 | PS | 800 | P225/75R1 | | T | OWL | 0 | 208.59 |
| 000431 | Bridgeston | DLRHLALN2 | PS | 800 | P245/75R1 | | T | OWL | 0 | 221.32 |

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| 000433 | Bridgeston | DLRHLALNZ | PS | 800 | 235/70R16 | H | BL | 0 | 231.77 |
| 000434 | Bridgeston | DLRHLALNZ | PS | 800 | P245/70R1 | H | BL | 0 | 224.04 |
| 000435 | Bridgeston | DLRHLALNZ | PS | 800 | P255/70R1 | T | OWL | 0 | 226.32 |
| 000436 | Bridgeston | DLRHLALNZ | PS | 800 | 265/70R16 | T | OWL | 0 | 233.59 |
| 000437 | Bridgeston | DLRHLALNZ | PS | 800 | 255/65R16 | H | BL | 0 | 252.22 |
| 000438 | Bridgeston | DLRHLALNZ | PS | 800 | P245/70R1 | T | OWL | 0 | 242.22 |
| 000439 | Bridgeston | DLRHLALNZ | PS | 800 | P265/70R1 | T | OWL | 0 | 248.13 |
| 000441 | Bridgeston | DLRHLALNZ | PS | 800 | 235/65R17 | H | BL | 0 | 232.68 |
| 000442 | Bridgeston | DLRHLALNZ | PS | 800 | P245/65R1 | H | BL | 0 | 241.77 |
| 000445 | Bridgeston | DLRHLALNZ | PS | 800 | P265/65R1 | T | OWL | 0 | 262.67 |
| 000446 | Bridgeston | DLRHLALNZ | PS | 800 | 255/60R17 | H | BL | 0 | 258.58 |
| 000447 | Bridgeston | DLRHLALNZ | PS | 800 | P265/70R1 | T | OWL | 0 | 246.31 |
| 000448 | Bridgeston | DLRHLALNZ | PS | 800 | P255/65R1 | T | BL | 0 | 254.04 |
| 000449 | Bridgeston | DLRHLALNZ | PS | 800 | P265/65R1 | T | OWL | 0 | 240.4 |
| 000450 | Bridgeston | BLZZK LM-3 | PS | NA | 255/40R18 XL | V | BL | 0 | 318.69 |
| 000451 | Bridgeston | DLRHLALNZ | PS | 800 | P275/65R1 | H | BL | 0 | 276.76 |
| 000452 | Bridgeston | DLRHLALNZ | PS | 800 | P245/60R1 | H | BL | 0 | 258.58 |
| 000453 | Bridgeston | DLRHLALNZ | PS | 800 | 265/60R18 | V | BL | 0 | 276.76 |
| 000454 | Bridgeston | DLRHLALNZ | PS | 800 | 275/60R18 | H | BL | 0 | 259.49 |
| 000455 | Bridgeston | DLRHLALNZ | PS | 800 | 235/55R18 | V | BL | 0 | 257.22 |
| 000456 | Bridgeston | DLRHLALNZ | PS | 800 | P245/55R1 | T | BL | 0 | 259.49 |
| 000457 | Bridgeston | DLRHLALNZ | PS | 800 | 255/55R19 XL | V | BL | 0 | 284.03 |
| 000459 | Bridgeston | DLRHLALNZ | PS | 540 | 255/50R19 XL | W | BL | 0 | 300.85 |
| 000460 | Bridgeston | TRNZA EL4( | PS | 300 | P205/55R1 | H | BL | 0 | 137.77 |
| 000462 | Bridgeston | DLRHLALNZ | PS | 800 | P275/60R2 | H | BL | 0 | 279.94 |
| 000463 | Bridgeston | DLRHLALNZ | PS | 800 | 255/50R20 XL | V | BL | 0 | 263.58 |
| 000464 | Bridgeston | DLRHLALNZ | PS | 800 | P285/50R2 | V | BL | 0 | 284.94 |
| 000465 | Bridgeston | DLRHLALNZ | PS | 800 | P265/50R2 | V | BL | 0 | 274.49 |
| 000470 | Bridgeston | VLTS DE2 | OR | | 875/65R29 MS | | EL4 | 0 | 9402.39 |
| 000477 | Bridgeston | TRNZA EL4( | PS | 300 | P205/60R1 | H | BL | 0 | 129.52 |
| 000529 | Bridgeston | R197YZ | TB | | 295/75R22 14 | L | BL | 0 | 730.95 |
| 000533 | Bridgeston | TRNZA EL4( | PS | 260 | P215/45R1 | V | BL | 0 | 175.87 |
| 000537 | Bridgeston | PTNZ RE05( | PS | 140 | 245/35R20 XL | Y | BL | 0 | 373.68 |
| 000539 | Bridgeston | PTNZ RE05( | PS | 140 | 275/30R20 XL | Y | BL | 0 | 445.99 |
| 000543 | Firestone | DEST FARM | AG | | IF240/80R1 | D | I-1 | 0 | 185.92 |
| 000545 | Bridgeston | POTENZA R | PS | 140 | 225/50R18 | W | BL | 0 | 252.87 |
| 000549 | Firestone | PERFORME | AG | | 380/85R24 | D | R1W | 0 | 642.22 |
| 000556 | Firestone | RAD AT DT | AG | | VF750/65R | B | R1W | 0 | 3057.22 |
| 000558 | Firestone | RAD AT 23 | AG | | IF420/80R4 | B | R-1 | 0 | 2481.41 |
| 000560 | Firestone | RAD AT 23 | AG | | IF520/85R4 | B | R-1 | 0 | 2590.76 |
| 000562 | Bridgeston | POTENZA R | PS | 140 | 245/45R18 | W | BL | 0 | 204.81 |
| 000565 | Firestone | PERFORME | AG | | 280/85R24 | D | R1W | 0 | 461.7 |
| 000566 | Firestone | PERFORME | AG | | 320/85R24 | D | R1W | 0 | 599.15 |
| 000567 | Firestone | PERFORME | AG | | 340/85R24 | D | R1W | 0 | 630.68 |
| 000568 | Firestone | PERFORME | AG | | 420/85R30 | D | R1W | 0 | 1987.12 |
| 000569 | Firestone | PERFORME | AG | | 460/85R30 | D | R1W | 0 | 981.93 |
| 000586 | Firestone | PERFORME | AG | | 460/85R34 | D | R1W | 0 | 1980.09 |
| 000587 | Firestone | PERFORME | AG | | 460/85R38 | D | R1W | 0 | 2576.3 |
| 000588 | Firestone | PERFORME | AG | | 320/85R28 | D | R1W | 0 | 971.11 |
| 000589 | Firestone | PERFORME | AG | | 380/85R28 | D | R1W | 0 | 1142.28 |
| 000593 | Firestone | FR740 | PS | 260 | P215/45R1 | W | BL | 0 | 134.18 |
| 000597 | Bridgeston | POTENZA R | PS | 140 | 245/45R18 | W | BL | 0 | 250.27 |

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| 000599 | Firestone | PERFORME | AG | | 420/85R24 | | D | R1W | 0 | 1789.48 |
| 000600 | Firestone | PERFORME | AG | | 420/85R28 | | D | R1W | 0 | 1834.73 |
| 000601 | Firestone | PERFORME | AG | | 460/85R30 | | D | R1W | 0 | 1906.48 |
| 000602 | Firestone | PERFORME | AG | | 520/85R38 | | D | R1W | 0 | 2795.68 |
| 000627 | Firestone | PERFORME | AG | | 380/70R28 | | D | R1W | 0 | 1402.83 |
| 000628 | Firestone | PERFORME | AG | | 520/85R42 | | D | R1W | 0 | 3353.27 |
| 000631 | Bridgeston | TRNZ ER30 | PS | 320 | 275/35R19 | | Y | BL | 0 | 391 |
| 000632 | Bridgeston | DLR H/L 40 | PS | 300 | P225/55R1 | | H | BL | 0 | 213.47 |
| 000646 | Bridgeston | BLIZZAKLM | PS | N | P225/65RF | | H | BL | 0 | 252.87 |
| 000647 | Bridgeston | BLIZZAK LT | LT | NA | LT225/75R | E | R | BL | 0 | 221.7 |
| 000649 | Bridgeston | BLIZZAK LT | LT | NA | LT245/75R | E | R | BL | 0 | 252.01 |
| 000650 | Bridgeston | BLIZZAK LT | LT | NA | LT275/65R | E | R | BL | 0 | 328.21 |
| 000652 | Bridgeston | BLIZZAK LT | LT | NA | LT245/70R | E | R | BL | 0 | 292.28 |
| 000653 | Bridgeston | BLIZZAK LT | LT | NA | LT275/65R | E | R | BL | 2.36 | 342.94 |
| 000654 | Bridgeston | BLIZZAK LT | LT | NA | LT265/60R | E | R | BL | 0 | 335.14 |
| 000655 | Bridgeston | BLIZZAK LT | LT | NA | LT275/70R | E | R | BL | 1.32 | 313.06 |
| 000656 | Bridgeston | BLIZZAK LT | LT | NA | LT265/70R | E | R | BL | 0 | 286.65 |
| 000657 | Bridgeston | BLIZZAK LT | LT | NA | LT255/75R | C | R | BL | 0 | 283.18 |
| 000658 | Bridgeston | BLIZZAK LT | LT | NA | LT265/70R | E | R | BL | 0.19 | 303.97 |
| 000659 | Bridgeston | BLIZZAK LT | LT | NA | LT245/75R | E | R | BL | 0 | 263.26 |
| 000694 | Firestone | FRHWK PR | PT | 600 | 245/55R18 | | V | BL | 0 | 152.7 |
| 000702 | Firestone | FRHWK PR | PT | 640 | 245/55R18 | | W | BL | 0 | 133.39 |
| 000707 | Bridgeston | POTENZA S | PS | 240 | 205/45R17 | XL | Y | BL | 0 | 117.34 |
| 000709 | Bridgeston | POTENZA S | PS | 240 | 225/45R17 | XL | Y | BL | 0 | 126.87 |
| 000710 | Bridgeston | POTENZA S | PS | 240 | 235/45R17 | XL | Y | BL | 0 | 135.96 |
| 000722 | Bridgeston | POTENZA S | PS | 240 | 225/45R18 | XL | Y | BL | 0 | 158.48 |
| 000727 | Bridgeston | POTENZA S | PS | 240 | 225/40R18 | XL | Y | BL | 0 | 155.45 |
| 000738 | Bridgeston | POTENZA S | PS | 240 | 235/35R19 | XL | Y | BL | 0 | 183.59 |
| 000743 | Bridgeston | POTENZA S | PS | 240 | 245/45R19 | XL | Y | BL | 0 | 175.37 |
| 000762 | Bridgeston | POTENZA S | PS | 240 | 245/45R20 | XL | Y | BL | 0 | 189.22 |
| 000780 | Firestone | TRANSFOR | LT | N | LT285/70R | E | R | BL | 0 | 217.37 |
| 000801 | Bridgeston | M788 | TB | | 385/55R22 | 20 | K | BL | 60.67 | 776.24 |
| 000862 | Bridgeston | DLR HL ALE | PS | 600 | 275/55R20 | | T | OWL | 0 | 232.68 |
| 000863 | Bridgeston | DLR HL ALE | PS | 600 | 275/55R20 | | T | BL | 0 | 219.5 |
| 000864 | Bridgeston | ECPHL422P | PS | 600 | 265/50R20 | | T | BL | 0 | 251.31 |
| 000865 | Bridgeston | DLR AT RHS | PS | 400 | 255/70R18 | | T | BL | 0 | 253.13 |
| 000867 | Bridgeston | DUELER HP | PS | 300 | 265/60R18 | | H | BL | 0 | 239.02 |
| 000888 | Bridgeston | ECPHL422P | PS | 700 | 235/65R17 | | H | BL | 0 | 205.41 |
| 000889 | Bridgeston | ECPHL422P | PS | 700 | 235/60R18 | | H | BL | 0 | 232.22 |
| 000894 | Bridgeston | PTNZ RE97 | PS | 400 | 235/45R18 | | V | BL | 0 | 202.64 |
| 000895 | Firestone | DEST FARM | AG | | VF285/70R | | D | I-1 | 0 | 494.98 |
| 000896 | Firestone | DEST FARM | AG | | VF265/70R | | D | I-1 | 0 | 452.14 |
| 000899 | Firestone | DEST FARM | AG | | VF385/65R | | D | I-1 | 0 | 746.2 |
| 000900 | Firestone | ALL TRC UT | OR | | 16.9-28 | 8 | | R-4 | 0 | 529.92 |
| 000903 | Firestone | RAD AT 23 | AG | | IF900/60R3 | | B | R-1 | 0 | 4336.29 |
| 000905 | Firestone | RADIAL AT | AG | | IF380/105F | | D | R1W | 0 | 2998.83 |
| 000906 | Firestone | RAD AT DT | AG | | 750/65R26 | | B | R1W | 0 | 2779.28 |
| 000907 | Firestone | RAD AT DT | AG | | 600/70R28 | | B | R1W | 0 | 2109.82 |
| 000908 | Firestone | RAD AT DT | AG | | VF380/95R | | B | R1W | 0 | 2004.05 |
| 000911 | Firestone | RADIAL AN | AG | | IF800/60R3 | | B | R-3 | 0 | 3931.27 |
| 000912 | Firestone | IRR SPECIA | AG | | 14.9-24 | 6 | ZZ | R-1 | 0 | 463.26 |
| 000917 | Firestone | CH SP GR | AG | | 13.6-46 | 6 | A8 | R-2 | 0 | 1438.08 |

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| 000921 | Firestone | RAD DT 23 | AG | | IF520/85R4 | | B | R1W | 0 | 2682.83 |
| 000922 | Firestone | RAD DT 23 | AG | | 650/85R38 | | D | R1W | 0 | 3766.49 |
| 000927 | Bridgeston | POTENZAR | PS | 140 | 245/35ZR1 | | Y) | BL | 0 | 313.49 |
| 000929 | Firestone | FIELD & RO | AG | | 11.2-38 | 6 | A8 | R-1 | 0 | 517 |
| 000944 | Bridgeston | POTENZAR | PS | 140 | 345/35ZR1 | | Y) | BL | 0 | 473.27 |
| 000965 | Bridgeston | ECOPIA EP2 | PS | 380 | 185/55R15 | | T | BL | 0 | 129.3 |
| 000980 | Firestone | FT140 | PS | 560 | 205/50R17 | | V | BL | 0 | 129.69 |
| 000984 | Bridgeston | TURANZA E | PS | 140 | 245/45R18 | | W | BL | 0 | 346.83 |
| 000985 | Bridgeston | ECPHL422P | PS | 600 | 225/65R17 | | H | BL | 0 | 171.78 |
| 000989 | Firestone | DURALOAD | OR | | 35/65-33 | 42 | | L-4 | 0 | 9150.59 |
| 000990 | Firestone | DURALOAD | OR | | 35/65-33 | 42 | | L-4 | 0 | 9608.08 |
| 000991 | Firestone | DURALOAD | OR | | 35/65-33 | 42 | | L-5 | 0 | 10017.96 |
| 000992 | Firestone | DURALOAD | OR | | 35/65-33 | 42 | | L5S | 0 | 11255.05 |
| 000996 | Bridgeston | VSDR | OR | | 20.5R25 | 1* | | L-5 | 0 | 5391.27 |
| 000997 | Bridgeston | VSDR | OR | | 20.5R25 | 2* | | L-5 | 0 | 5552.2 |
| 001050 | Bridgeston | M713 ECOI | TB | | 295/75R22 | 14 | L | BL | 25.23 | 741.34 |
| 001056 | Bridgeston | M771 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 679.33 |
| 001057 | Bridgeston | M771 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 699.71 |
| 001071 | Bridgeston | M864 | TB | | 425/65R22 | 20 | K | BL | 37.33 | 664 |
| 001073 | Bridgeston | M864 | TB | | 385/65R22 | 18 | K | BL | 27.74 | 650 |
| 001074 | Bridgeston | M864 | TB | | 445/65R22 | 22 | K | BL | 43.94 | 856.51 |
| 001079 | Bridgeston | R213 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 760.19 |
| 001080 | Bridgeston | R213 | TB | | 295/75R22 | 16 | L | BL | 34.59 | 784.62 |
| 001081 | Bridgeston | R213 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 760.19 |
| 001082 | Bridgeston | R213 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 784.62 |
| 001083 | Bridgeston | R213 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 784.4 |
| 001084 | Bridgeston | R213 | TB | | 11R24.5 | 16 | L | BL | 34.59 | 840.26 |
| 001085 | Bridgeston | R213 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 784.4 |
| 001086 | Bridgeston | R213 | TB | | 285/75R24 | 16 | L | BL | 31 | 807.95 |
| 001116 | Bridgeston | BLIZZAK W | PS | N | 245/40R18 | XL | H | BL | 0 | 254.17 |
| 001117 | Bridgeston | BLIZZAK W | PS | N | 235/50R18 | XL | H | BL | 0 | 258.93 |
| 001118 | Bridgeston | BLIZZAK W | PS | N | 215/55R16 | XL | H | BL | 0 | 186.19 |
| 001119 | Bridgeston | BLIZZAK W | PS | N | 255/35R18 | | H | BL | 0 | 299.2 |
| 001120 | Bridgeston | BLIZZAK W | PS | N | 205/40R17 | XL | H | BL | 0 | 202.21 |
| 001121 | Bridgeston | BLIZZAK W | PS | N | 195/60R16 | | H | BL | 0 | 141.16 |
| 001122 | Bridgeston | BLIZZAK W | PS | N | 195/65R15 | | H | BL | 0 | 129.47 |
| 001124 | Bridgeston | BLIZZAK W | PS | N | 195/55R16 | | H | BL | 0 | 187.06 |
| 001125 | Bridgeston | BLIZZAK W | PS | N | 225/40R18 | XL | H | BL | 0 | 247.24 |
| 001126 | Bridgeston | BLIZZAK W | PS | N | 205/50R17 | XL | H | BL | 0 | 197.45 |
| 001127 | Bridgeston | BLIZZAK W | PS | N | 225/65R17 | | H | BL | 0 | 176.66 |
| 001128 | Bridgeston | BLIZZAK W | PS | N | 215/50R17 | XL | H | BL | 0 | 219.53 |
| 001129 | Bridgeston | BLIZZAK W | PS | N | 235/45R17 | XL | H | BL | 0 | 242.48 |
| 001131 | Bridgeston | BLIZZAK W | PS | N | 205/55R16 | | H | BL | 0 | 171.04 |
| 001132 | Bridgeston | BLIZZAK W | PS | N | 225/55R17 | | H | BL | 0 | 207.84 |
| 001133 | Bridgeston | BLIZZAK W | PS | N | 235/55R17 | | H | BL | 0 | 198.75 |
| 001134 | Bridgeston | BLIZZAK W | PS | N | 225/45R17 | | H | BL | 0 | 233.39 |
| 001135 | Bridgeston | BLIZZAK W | PS | N | 215/55R17 | | H | BL | 0 | 191.82 |
| 001136 | Bridgeston | BLIZZAK W | PS | N | 225/50R17 | | H | BL | 0 | 224.29 |
| 001137 | Bridgeston | BLIZZAK W | PS | N | 215/60R16 | | H | BL | 0 | 150.25 |
| 001138 | Bridgeston | BLIZZAK W | PS | N | 205/60R16 | | H | BL | 0 | 150.25 |
| 001141 | Bridgeston | BLIZZAK W | PS | N | 245/50R18 | XL | H | BL | 0 | 254.17 |
| 001142 | Bridgeston | BLIZZAK W | PS | N | 215/65R16 | | H | BL | 0 | 150.25 |

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|---|---|---|---|---|---|---|---|---|---|
| 001145 | Bridgeston | BLIZZAK W | PS | N | 235/50R19 | | H | BL | 0 | 292.28 |
| 001149 | Bridgeston | BLIZZAK W | PS | N | 185/55R15 | | H | BL | 0 | 138.56 |
| 001150 | Bridgeston | BLIZZAK W | PS | N | 225/60R16 | | H | BL | 0 | 155.88 |
| 001151 | Bridgeston | BLIZZAK W | PS | N | 175/65R15 | | H | BL | 0 | 136.4 |
| 001152 | Bridgeston | BLIZZAK W | PS | N | 235/45R18 | | H | BL | 0 | 259.8 |
| 001153 | Bridgeston | BLIZZAK W | PS | N | 235/40R18 | XL | H | BL | 0 | 272.79 |
| 001154 | Bridgeston | BLIZZAK W | PS | N | P245/50R1 | | H | BL | 0 | 252.87 |
| 001155 | Bridgeston | BLIZZAK W | PS | N | 225/55R18 | | H | BL | 0 | 235.55 |
| 001156 | Bridgeston | BLIZZAK W | PS | N | 225/45R18 | XL | H | BL | 0 | 236.85 |
| 001158 | Bridgeston | BLIZZAK W | PS | N | 245/45R17 | XL | H | BL | 0 | 238.15 |
| 001160 | Bridgeston | BLIZZAK W | PS | N | 245/45R18 | XL | H | BL | 0 | 255.47 |
| 001161 | Bridgeston | BLIZZAK W | PS | N | 235/60R16 | | T | BL | 0 | 159.34 |
| 001162 | Bridgeston | BLIZZAK W | PS | N | 215/55R18 | | T | BL | 0 | 190.52 |
| 001163 | Bridgeston | BLIZZAK W | PS | N | 205/65R16 | | T | BL | 0 | 142.02 |
| 001164 | Bridgeston | BLIZZAK W | PS | N | 215/45R17 | XL | T | BL | 0 | 206.97 |
| 001166 | Bridgeston | BLIZZAK W | PS | N | 185/65R15 | | T | BL | 0 | 136.4 |
| 001167 | Bridgeston | BLIZZAK W | PS | N | 185/60R15 | | T | BL | 0 | 139.86 |
| 001168 | Bridgeston | BLIZZAK W | PS | N | 195/60R15 | | T | BL | 0 | 142.02 |
| 001169 | Bridgeston | BLIZZAK W | PS | N | 185/65R14 | | T | BL | 0 | 122.54 |
| 001170 | Bridgeston | BLIZZAK W | PS | N | 185/55R16 | XL | T | BL | 0 | 173.2 |
| 001171 | Bridgeston | BLIZZAK W | PS | N | 205/65R15 | | T | BL | 0 | 138.56 |
| 001172 | Bridgeston | BLIZZAK W | PS | N | 235/60R17 | | T | BL | 0 | 183.59 |
| 001173 | Bridgeston | BLIZZAK W | PS | N | 225/50R18 | | T | BL | 0 | 243.78 |
| 001175 | Bridgeston | BLIZZAK W | PS | N | 225/65R16 | | T | BL | 0 | 164.11 |
| 001179 | Bridgeston | BLIZZAK W | PS | N | 215/65R17 | | T | BL | 0 | 164.11 |
| 001180 | Bridgeston | BLIZZAK W | PS | N | 215/60R17 | | T | BL | 0 | 166.27 |
| 001181 | Bridgeston | BLIZZAK W | PS | N | 235/65R16 | | T | BL | 0 | 168.87 |
| 001183 | Bridgeston | BLIZZAK W | PS | N | 215/70R15 | | T | BL | 0 | 138.56 |
| 001190 | Bridgeston | ALENZA AS | PS | 800 | 265/65R17 | | T | BL | 0 | 270.85 |
| 001198 | Bridgeston | ALENZA AS | PS | 800 | 265/60R18 | | V | BL | 0 | 273.12 |
| 001203 | Bridgeston | ALENZA AS | PS | 800 | 295/40R21 | XL | W | BL | 0 | 353.56 |
| 001205 | Bridgeston | ALENZA AS | PS | 800 | 255/50R19 | XL | W | BL | 0 | 300.85 |
| 001208 | Bridgeston | ECPHL422P | PS | 600 | 235/55R18 | | H | BL | 0 | 230.86 |
| 001209 | Bridgeston | POTENZA S | PS | 280 | 295/30R20 | XL | Y | BL | 0 | 485.39 |
| 001210 | Bridgeston | POTENZA S | PS | 280 | 235/45R18 | | Y | BL | 0 | 246.38 |
| 001211 | Bridgeston | POTENZA S | PS | 280 | 265/45R18 | | Y | BL | 0 | 428.67 |
| 001212 | Bridgeston | POTENZA S | PS | 280 | 235/40R19 | | Y | BL | 0 | 292.28 |
| 001218 | Bridgeston | DRIVEGUAI | PS | 500 | 235/60RF1 | | H | BL | 0 | 212.33 |
| 001219 | Bridgeston | DRIVEGUAI | PS | 500 | 235/65RF1 | | H | BL | 0 | 209.64 |
| 001220 | Bridgeston | DRIVEGUAI | PS | 500 | 235/65RF1 | | T | BL | 0 | 183.6 |
| 001221 | Bridgeston | DRIVEGUAI | PS | 500 | 225/65RF1 | | H | BL | 0 | 225.35 |
| 001222 | Bridgeston | DRIVEGUAI | PS | 500 | 235/55RF1 | | V | BL | 0 | 237.92 |
| 001223 | Bridgeston | DRIVEGUAI | PS | 500 | 225/65RF1 | | H | BL | 0 | 168.79 |
| 001224 | Bridgeston | DRIVEGUAI | PS | 500 | 225/60RF1 | | H | BL | 0 | 192.58 |
| 001277 | Firestone | DURAFORC | OR | | 18.00-25 | 16 | | E-7 | 0 | 1651.44 |
| 001278 | Firestone | FR710 | PS | 560 | P185/60R1 | | H | BL | 0 | 129.81 |
| 001291 | Bridgeston | POTENZA R | PS | 140 | 245/40R19 | XL | Y | BL | 0 | 275.39 |
| 001292 | Bridgeston | POTENZA R | PS | 140 | 275/35R19 | XL | Y | BL | 0 | 290.54 |
| 001310 | Bridgeston | PTNZ RE07 | PS | 140 | 255/40ZRF | | Y) | BL | 0 | 326.48 |
| 001327 | Bridgeston | PTNZ RE07 | PS | 140 | 285/35ZRF | | Y) | BL | 0 | 486.69 |
| 001331 | Bridgeston | DLRHLALN | PS | 800 | P245/60R2 | | H | BL | 0 | 264.49 |
| 001333 | Bridgeston | DLR HT 685 | LT | N | LT215/85R | E | R | BL | 0 | 195.87 |

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| 001334 | Bridgeston | DLR HT 685 | LT | N | LT235/85R | E | R | BL | 0 | 201.32 |
| 001335 | Bridgeston | DLR HT 685 | LT | N | LT225/75R | E | R | BL | 0 | 193.14 |
| 001336 | Bridgeston | DLR HT 685 | LT | N | LT245/75R | E | R | BL | 0 | 204.5 |
| 001337 | Bridgeston | DLR HT 685 | LT | N | LT265/75R | E | R | OWL | 0 | 238.13 |
| 001338 | Bridgeston | DLR HT 685 | LT | N | LT285/75R | E | R | OWL | 2.36 | 256.31 |
| 001339 | Bridgeston | DLR HT 685 | LT | N | LT235/80R | E | R | BL | 0 | 249.95 |
| 001341 | Bridgeston | DLR HT 685 | LT | N | LT245/75R | E | R | OWL | 0 | 241.77 |
| 001342 | Bridgeston | DLR HT 685 | LT | N | LT245/70R | E | R | OWL | 0 | 229.5 |
| 001343 | Bridgeston | DLR HT 685 | LT | N | LT265/70R | E | R | OWL | 0 | 242.22 |
| 001345 | Bridgeston | DLR HT 685 | LT | N | LT285/70R | E | S | OWL | 0 | 264.94 |
| 001346 | Bridgeston | DLR HT 685 | LT | N | LT265/70R | E | R | OWL | 0.19 | 253.13 |
| 001347 | Bridgeston | DLR HT 685 | LT | N | LT275/70R | E | R | OWL | 1.32 | 253.13 |
| 001348 | Bridgeston | DLR HT 685 | LT | N | LT275/65R | E | S | OWL | 0 | 284.49 |
| 001349 | Bridgeston | DLR HT 685 | LT | N | LT275/65R | E | R | OWL | 2.36 | 289.94 |
| 001350 | Bridgeston | DLR HT 685 | LT | N | LT265/60R | E | R | BL | 0 | 275.4 |
| 001372 | Bridgeston | DRIVEGUAI | PS | 500 | 215/55RF1 | | V | BL | 0 | 175.07 |
| 001373 | Bridgeston | DRIVEGUAI | PS | 460 | 225/45RF1 | | W | BL | 0 | 217.27 |
| 001374 | Bridgeston | DRIVEGUAI | PS | 460 | 225/50RF1 | | W | BL | 0 | 208.29 |
| 001375 | Bridgeston | DRIVEGUAI | PS | 460 | 235/45RF1 | | W | BL | 0 | 220.86 |
| 001376 | Bridgeston | DRIVEGUAI | PS | 460 | 245/45RF1 | | W | BL | 0 | 289.54 |
| 001400 | Firestone | FRHWK AS | PS | 480 | 195/65R15 | | H | BL | 0 | 119.39 |
| 001401 | Firestone | FRHWK AS | PS | 480 | 195/60R15 | | H | BL | 0 | 125.05 |
| 001402 | Firestone | FRHWK AS | PS | 480 | 185/55R15 | | V | BL | 0 | 132.6 |
| 001404 | Firestone | FRHWK AS | PS | 480 | 205/60R16 | | H | BL | 0 | 122.69 |
| 001405 | Firestone | FRHWK AS | PS | 480 | 215/60R16 | | V | BL | 0 | 127.41 |
| 001407 | Firestone | FRHWK AS | PS | 480 | 195/55R16 | | V | BL | 0 | 140.15 |
| 001408 | Firestone | FRHWK AS | PS | 480 | 205/55R16 | | H | BL | 0 | 138.74 |
| 001409 | Firestone | FRHWK AS | PS | 480 | 215/55R16 | XL | V | BL | 0 | 139.68 |
| 001410 | Firestone | FRHWK AS | PS | 480 | 195/50R16 | | V | BL | 0 | 139.68 |
| 001411 | Firestone | FRHWK AS | PS | 480 | 215/55R17 | | V | BL | 0 | 144.87 |
| 001413 | Firestone | FRHWK AS | PS | 480 | 225/55R17 | | V | BL | 0 | 149.12 |
| 001414 | Firestone | FRHWK AS | PS | 480 | 235/55R17 | | V | BL | 0 | 159.5 |
| 001415 | Firestone | FRHWK AS | PS | 480 | 205/50R17 | XL | V | BL | 0 | 140.63 |
| 001416 | Firestone | FRHWK AS | PS | 480 | 215/50R17 | XL | V | BL | 0 | 154.31 |
| 001417 | Firestone | FRHWK AS | PS | 480 | 225/50R17 | XL | V | BL | 0 | 160.92 |
| 001418 | Firestone | FRHWK AS | PS | 480 | 215/45R17 | XL | V | BL | 0 | 146.29 |
| 001419 | Firestone | FRHWK AS | PS | 480 | 225/45R17 | XL | V | BL | 0 | 147.7 |
| 001421 | Firestone | FRHWK AS | PS | 480 | 235/45R17 | XL | V | BL | 0 | 162.33 |
| 001423 | Firestone | FRHWK AS | PS | 480 | 215/55R18 | | H | BL | 0 | 168.94 |
| 001424 | Firestone | FRHWK AS | PS | 480 | 235/55R18 | | V | BL | 0 | 171.77 |
| 001426 | Firestone | FRHWK AS | PS | 480 | 225/50R18 | | V | BL | 0 | 159.5 |
| 001427 | Firestone | FRHWK AS | PS | 480 | 235/50R18 | | V | BL | 0 | 184.51 |
| 001428 | Firestone | FRHWK AS | PS | 480 | 225/45R18 | XL | V | BL | 0 | 164.69 |
| 001430 | Firestone | FRHWK AS | PS | 480 | 245/45R18 | XL | V | BL | 0 | 192.54 |
| 001432 | Firestone | FRHWK AS | PS | 480 | 245/40R18 | XL | V | BL | 0 | 183.1 |
| 001433 | Firestone | FRHWK AS | PS | 480 | 245/50R19 | XL | V | BL | 0 | 225.57 |
| 001435 | Firestone | FRHWK AS | PS | 480 | 245/40R19 | XL | V | BL | 0 | 218.96 |
| 001436 | Firestone | FRHWK AS | PS | 480 | 245/45R20 | XL | V | BL | 0 | 207.64 |
| 001438 | Firestone | FRHWK AS | PS | 480 | 275/40R20 | XL | V | BL | 0 | 240.67 |
| 001443 | Bridgeston | POTENZA S | PS | 240 | 255/35ZR2 | | Y) | BL | 0 | 318.69 |
| 001444 | Bridgeston | POTENZA S | PS | 240 | 315/35ZR2 | | Y) | BL | 0 | 406.15 |
| 001448 | Bridgeston | ECOPIA EP4 | PS | 640 | 235/60R16 | | H | BL | 0 | 168.94 |

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| 001453 | Bridgeston | TRNZA EL4( | PS | 260 | 255/35R18 | | W | BL | 0 | 341.75 |
| 001454 | Bridgeston | TURANZA E | PS | 140 | 255/35R18 | | Y | BL | 0 | 317.39 |
| 001461 | Bridgeston | DLR H/P SP | PS | 500 | 245/60R18 | | V | BL | 0 | 236.85 |
| 001475 | Bridgeston | ECOPIA EP( | PS | 440 | 155/70R19 | | Q | BL | 0 | 184.03 |
| 001476 | Bridgeston | ECOPIA EP( | PS | 440 | 175/60R19 | | Q | BL | 0 | 198.31 |
| 001477 | Bridgeston | PTNZA S00 | PS | 240 | 255/35ZR2 | | Y) | BL | 0 | 396.2 |
| 001478 | Bridgeston | PTNZA S00 | PS | 240 | 315/35ZR2 | | Y) | BL | 0 | 442.96 |
| 001511 | Firestone | FR740 | PS | 300 | 185/55R16 | | H | BL | 0 | 115.12 |
| 001522 | Bridgeston | B380 RFT | PS | 240 | P225/60R1 | | T | BL | 0 | 220.4 |
| 001548 | Firestone | FRHWK GT | PS | 460 | 185/55R15 | | H | BL | 0 | 125.82 |
| 001549 | Firestone | FR740 | PS | 400 | 185/60R15 | | T | BL | 0 | 102.78 |
| 001581 | Firestone | DEST FARM | AG | | VF245/70R | | D | I-1 | 0 | 399.68 |
| 001583 | Firestone | DEST FARM | AG | | VF295/75R | | D | I-1 | 0 | 500.43 |
| 001584 | Firestone | DEST FARM | AG | | VF445/65R | | D | I-1 | 0 | 821.46 |
| 001585 | Firestone | DEST FARM | AG | | IF265/85R1 | | D | I-1 | 0 | 212.8 |
| 001619 | Bridgeston | ECOPIA EP5 | PS | 440 | 155/70R19 | | Q | BL | 0 | 202.21 |
| 001626 | Bridgeston | BLIZZAK LM | PS | N | 155/70R19 | | Q | BL | 0 | 203.51 |
| 001628 | Bridgeston | ECOPIA EP5 | PS | 440 | 155/60R20 | | Q | BL | 0 | 219.96 |
| 001630 | Bridgeston | ECOPIA EP5 | PS | 440 | 175/60R19 | | Q | BL | 0 | 206.54 |
| 001633 | Bridgeston | POTENZA S | PS | 280 | 255/40ZR2 | XL | Y) | BL | 0 | 262.83 |
| 001650 | Bridgeston | POTENZA S | PS | 280 | 295/35ZR2 | XL | Y) | BL | 0 | 437.33 |
| 001667 | Bridgeston | ECOPIA EP4 | PS | 540 | 195/65R15 | | H | BL | 0 | 129.77 |
| 001712 | Bridgeston | M724F | TB | | 245/70R19 | 16 | L | BL | 13.61 | 480.72 |
| 001714 | Bridgeston | M843 | TB | | 315/80R22 | 20 | K | BL | 52.83 | 870.53 |
| 001729 | Bridgeston | TRNZAEL4( | PS | 300 | 245/50R18 | | H | BL | 0 | 287.08 |
| 001732 | Bridgeston | DLRHLALN2 | PS | 800 | P255/55R2 | | H | BL | 0 | 268.13 |
| 001733 | Bridgeston | DLRHLALN2 | PS | 800 | P275/55R2 | | H | BL | 0 | 246.77 |
| 001734 | Bridgeston | DLRHLALN2 | PS | 800 | P285/45R2 | | H | BL | 0 | 310.39 |
| 001768 | Bridgeston | PTNZS001M | PS | 280 | 245/50R18 | | W | BL | 0 | 310.46 |
| 001769 | Bridgeston | PTNZS001M | PS | 280 | 245/45R19 | XL | Y | BL | 0 | 330.38 |
| 001770 | Bridgeston | PTNZS001M | PS | 280 | 275/40R19 | | Y | BL | 0 | 358.09 |
| 001783 | Bridgeston | TRNZ ER30( | PS | 320 | 245/45R18 | | Y | BL | 0 | 245.51 |
| 001784 | Bridgeston | TRNZ ER30( | PS | 320 | 275/40R18 | | Y | BL | 0 | 358.52 |
| 001785 | Bridgeston | DLR HT 687 | PS | 300 | 235/55R18 | | H | BL | 0 | 226.77 |
| 001863 | Bridgeston | ECOPIA EP4 | PS | 600 | P205/60R1 | | H | BL | 0 | 151.95 |
| 001971 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | XL | Y | BL | 0 | 219.96 |
| 002005 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/70R15 | | T | BL | 0 | 121.28 |
| 002008 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/60R15 | | H | BL | 0 | 134.02 |
| 002009 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/60R15 | | T | BL | 0 | 143.46 |
| 002021 | Firestone | DESTLE2 | PS | 520 | P205/70R1 | | T | BL | 0 | 128.65 |
| 002036 | Bridgeston | DURAVIS R | LT | N | LT245/75R | E | Q | BL | 0 | 275.39 |
| 002038 | Bridgeston | DURAVIS R | LT | N | LT225/75R | E | Q | BL | 0 | 264.13 |
| 002043 | Bridgeston | DURAVIS R | LT | N | LT215/85R | E | Q | BL | 0 | 245.08 |
| 002044 | Bridgeston | DURAVIS R | LT | N | LT235/85R | E | Q | BL | 0 | 286.65 |
| 002047 | Bridgeston | POTENZA S | PS | 280 | 195/50R20 | XL | W | BL | 0 | 314.36 |
| 002048 | Bridgeston | POTENZA S | PS | 280 | 215/45R20 | XL | W | BL | 0 | 375.41 |
| 002062 | Firestone | PERFORME | AG | | 480/70R30 | | D | R1W | 0 | 2131.02 |
| 002063 | Firestone | PERFORME | AG | | 580/70R38 | | D | R1W | 0 | 2826.86 |
| 002092 | Bridgeston | TURANZA E | PS | 260 | P195/55R1 | | V | BL | 0 | 157.18 |
| 002096 | Bridgeston | ECOPIA EP1 | PS | 380 | 205/55R16 | | V | BL | 0 | 147.7 |
| 002106 | Firestone | R8000 UTIL | AG | | 400/80R24 | | A8 | R-4 | 0 | 684.92 |
| 002109 | Bridgeston | POTENZA S | PS | 280 | 275/30R20 | XL | Y | BL | 0 | 339.91 |

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| 002111 | Bridgeston | VSDT | OR | | 35/65R33 | 2* | | L-5 | 0 | 11428.67 |
| 002358 | Bridgeston | TURANZA E | PS | 480 | 235/60R18 | | H | BL | 0 | 224.5 |
| 002359 | Bridgeston | TURANZA E | PS | 480 | 235/55R19 | | H | BL | 0 | 235.86 |
| 002360 | Firestone | DESTLE2 | PS | 520 | 245/60R18 | | H | BL | 0 | 213.88 |
| 002448 | Bridgeston | POTENZA S | PS | 280 | 235/40R19 | XL | W | BL | 0 | 231.22 |
| 002459 | Bridgeston | BLIZZAK DM | PS | NA | P245/50R2 | | T | BL | 0 | 284.05 |
| 002600 | Bridgeston | POTENZA S | PS | 240 | 265/30ZR2 | XL | Y | BL | 0 | 362.42 |
| 002687 | Bridgeston | DLR H/L 40 | PS | 300 | 275/45R20 | XL | H | BL | 0 | 265.86 |
| 002738 | Bridgeston | TRNZAEL4C | PS | 260 | 245/45R17 | | H | BL | 0 | 268.03 |
| 002754 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | OWL | 0.19 | 198.87 |
| 002758 | Firestone | TRANSFOR | LT | N | LT215/85R | E | R | BL | 0 | 106.05 |
| 002759 | Firestone | TRANSFOR | LT | N | LT235/85R | E | R | BL | 0 | 117.6 |
| 002760 | Firestone | TRANSFOR | LT | N | LT225/75R | E | R | BL | 0 | 129.17 |
| 002761 | Firestone | TRANSFOR | LT | N | LT245/75R | E | R | BL | 0 | 114.6 |
| 002762 | Firestone | TRANSFOR | LT | N | LT265/75R | E | R | BL | 0 | 159.25 |
| 002766 | Firestone | TRANSFOR | LT | N | LT235/80R | E | R | BL | 0 | 133.17 |
| 002767 | Firestone | TRANSFOR | LT | N | LT245/70R | E | R | BL | 0 | 129.89 |
| 002768 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | OWL | 0 | 155.61 |
| 002772 | Bridgeston | POTENZA S | PS | 280 | 265/35ZR2 | | Y) | BL | 0 | 339.91 |
| 002773 | Firestone | TRANSFOR | LT | N | LT275/65R | E | S | OWL | 0 | 185.04 |
| 002774 | Firestone | TRANSFOR | LT | N | LT225/75R | E | R | BL | 0 | 180.04 |
| 002777 | Firestone | TRANSFOR | LT | N | LT245/75R | E | R | BL | 0 | 142.47 |
| 002778 | Firestone | TRANSFOR | LT | N | LT275/70R | E | S | BL | 1.32 | 200.05 |
| 002789 | Bridgeston | POTENZA S | PS | 280 | 305/30ZR2 | | Y) | BL | 0 | 410.92 |
| 002891 | Bridgeston | BLIZZAK LM | PS | N | 245/55R18 | | V | BL | 0 | 290.98 |
| 002920 | Bridgeston | R268 ECOP | TB | | 295/75R22 | 16 | L | BL | 34.59 | 676.17 |
| 002921 | Firestone | FRHWK INI | PS | 340 | 305/35R20 | | W | BL | 0 | 272.92 |
| 002922 | Firestone | FRHWK INI | PS | 340 | 285/35R20 | | W | BL | 0 | 252.1 |
| 002924 | Firestone | FRHWK INI | PS | 340 | 325/30R19 | | W | BL | 0 | 327.68 |
| 002925 | Firestone | FRHWK INI | PS | 340 | 265/40R19 | | W | BL | 0 | 214.53 |
| 002926 | Firestone | FRHWK INI | PS | 340 | P245/50R1 | XL | W | BL | 0 | 200.5 |
| 002927 | Firestone | FRHWK INI | PS | 340 | 275/40R18 | | W | BL | 0 | 209.1 |
| 002928 | Firestone | FRHWK INI | PS | 340 | 235/50R18 | XL | W | BL | 0 | 170.18 |
| 002929 | Firestone | FRHWK INI | PS | 340 | 235/50R17 | | W | BL | 0 | 165.65 |
| 002930 | Firestone | FRHWK INI | PS | 340 | 235/55R17 | | W | BL | 0 | 159.77 |
| 002931 | Firestone | FRHWK INI | PS | 340 | 225/55R17 | | W | BL | 0 | 149.81 |
| 002932 | Firestone | FRHWK INI | PS | 340 | 195/55R16 | | W | BL | 0 | 125.82 |
| 002959 | Bridgeston | DLR HT 684 | PS | 360 | P255/70R1 | | S | BL | 0 | 214.05 |
| 003006 | Bridgeston | POTENZA S | PS | 240 | 235/50R18 | XL | Y | BL | 0 | 156.75 |
| 003019 | Firestone | ALL SEASOI | PS | 480 | 225/65R17 | | T | BL | 0 | 105.17 |
| 003024 | Firestone | ALL SEASOI | PS | 480 | P235/70R1 | | T | BL | 0 | 137.59 |
| 003030 | Firestone | ALL SEASOI | PS | 480 | 235/55R18 | | H | BL | 0 | 165.2 |
| 003034 | Firestone | ALL SEASOI | PS | 480 | 235/65R17 | | T | BL | 0 | 148.45 |
| 003035 | Bridgeston | VMTP E3A | OR | | 24.00R35 | 2* | | E-4 | 0 | 9817.17 |
| 003036 | Firestone | ALL SEASOI | PS | 480 | 215/70R16 | | S | BL | 0 | 115.87 |
| 003040 | Firestone | ALL SEASOI | PS | 480 | 235/60R18 | | H | BL | 0 | 156.6 |
| 003042 | Firestone | ALL SEASOI | PS | 480 | 225/70R16 | | T | BL | 0 | 130.8 |
| 003050 | Firestone | ALL SEASOI | PS | 480 | 235/55R19 | | H | BL | 0 | 170.18 |
| 003051 | Firestone | ALL SEASOI | PS | 560 | 185/55R16 | | T | BL | 0 | 109.08 |
| 003057 | Firestone | ALL SEASOI | PS | 560 | 245/55R18 | | T | BL | 0 | 175.16 |
| 003058 | Firestone | ALL SEASOI | PS | 480 | 265/60R18 | | T | BL | 0 | 164.29 |
| 003065 | Firestone | ALL SEASOI | PS | 560 | 235/45R18 | | H | BL | 0 | 156.15 |

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| 003066 | Firestone | ALL SEASOI | PS | 480 | 245/60R18 | | T | BL | 0 | 158.86 |
| 003068 | Firestone | ALL SEASOI | PS | 480 | 235/65R18 | | T | BL | 0 | 161.13 |
| 003072 | Firestone | ALL SEASOI | PS | 480 | P255/65R1 | | S | BL | 0 | 169.73 |
| 003076 | Firestone | ALL SEASOI | PS | 480 | 225/55R18 | | H | BL | 0 | 143.47 |
| 003080 | Firestone | ALL SEASOI | PS | 480 | 245/55R19 | | S | BL | 0 | 167.46 |
| 003082 | Firestone | ALL SEASOI | PS | 480 | P245/50R2 | | H | BL | 0 | 176.51 |
| 003084 | Firestone | ALL SEASOI | PS | 480 | P255/60R1 | | S | BL | 0 | 173.35 |
| 003092 | Firestone | ALL SEASOI | PS | 480 | P255/55R2 | | H | BL | 0 | 177.87 |
| 003122 | Bridgeston | M713 ECOI | TB | | 285/75R24 | 14 | L | BL | 25.23 | 797.09 |
| 003123 | Bridgeston | M713 ECOI | TB | | 11R22.5 | 14 | L | BL | 25.23 | 741.34 |
| 003124 | Bridgeston | M713 ECOI | TB | | 11R24.5 | 14 | L | BL | 29.39 | 797.09 |
| 003125 | Bridgeston | R123 ECOP | TB | | 295/75R22 | 14 | L | BL | 25.23 | 592.41 |
| 003126 | Bridgeston | R123 ECOP | TB | | 285/75R24 | 14 | L | BL | 25.23 | 635.73 |
| 003127 | Bridgeston | R123 ECOP | TB | | 11R22.5 | 14 | L | BL | 25.23 | 592.41 |
| 003144 | Firestone | RAD DT 23 | AG | | IF800/70R3 | | B | R1W | 0 | 5035.34 |
| 003147 | Firestone | CH HYDRO | AG | | 290/85D38 | | | R-1 | 0 | 459.16 |
| 003148 | Firestone | RAD DT 23 | AG | | IF580/85R4 | | B | R1W | 0 | 3125.91 |
| 003149 | Firestone | RAD AT 23 | AG | | IF900/60R3 | | B | R-1 | 0 | 4448.24 |
| 003150 | Firestone | RAD CH SP | AG | | VF750/65R | | B | R-2 | 0 | 2891.09 |
| 003152 | Firestone | PERFORME | AG | | 380/85R28 | | D | R1W | 0 | 698.4 |
| 003153 | Firestone | FD692 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 624.49 |
| 003154 | Firestone | FD692 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 668.21 |
| 003155 | Firestone | FD692 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 624.49 |
| 003156 | Firestone | PERFORME | AG | | 400/75R38 | | D | R1W | 0 | 733.21 |
| 003157 | Firestone | FD692 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 668.21 |
| 003158 | Firestone | PERFORME | AG | | 460/85R38 | 2 | D | R1W | 0 | 1025.97 |
| 003159 | Firestone | FS821 | TB | | 11R22.5 | 16 | K | BL | 29.39 | 362.3 |
| 003161 | Firestone | FS821 | TB | | 11R24.5 | 16 | K | BL | 34.59 | 645.18 |
| 003164 | Firestone | FS821 | TB | | 315/80R22 | 20 | K | BL | 52.83 | 400 |
| 003166 | Firestone | DEST FARM | AG | | IF320/70R1 | | D | I-1 | 0 | 327.07 |
| 003167 | Firestone | PERFORME | AG | | 380/85R24 | | D | R1W | 0 | 691.38 |
| 003168 | Firestone | PERFORME | AG | | 460/85R34 | 2 | D | R1W | 0 | 997.74 |
| 003170 | Firestone | RAD CH SP | AG | | IF520/85R4 | | B | R-2 | 0 | 3057.35 |
| 003187 | Firestone | MAXI TRAC | AG | | VF650/60R | | D | R1W | 0 | 2464.42 |
| 003192 | Firestone | FR710 | PS | 500 | P185/65R1 | | H | BL | 0 | 105.66 |
| 003193 | Bridgeston | ECOPIA EP4 | PS | 540 | 205/55R16 | | H | BL | 0 | 146.76 |
| 003195 | Bridgeston | PTNZ RE97 | PS | 480 | 225/40R18 | XL | H | BL | 0 | 201.78 |
| 003196 | Firestone | FT140 | PS | 560 | P205/65R1 | | H | BL | 0 | 85.85 |
| 003197 | Bridgeston | DLR H/L 40 | PS | 400 | 255/55R18 | | H | BL | 0 | 245.08 |
| 003204 | Firestone | FT140 | PS | | P225/40R1 | | V | BL | 0 | 106.32 |
| 003208 | Firestone | FT140 | PS | 560 | 205/65R16 | | H | BL | 0 | 107.27 |
| 003211 | Bridgeston | ALNZA SPO | PS | 500 | 235/65R18 | | V | BL | 0 | 207.41 |
| 003213 | Firestone | FT140 | PS | 560 | P235/65R1 | | T | BL | 0 | 103.16 |
| 003214 | Bridgeston | TURANZA L | PS | 560 | P235/60R1 | | V | BL | 0 | 210.87 |
| 003215 | Bridgeston | DLR HT 685 | PS | 520 | 265/70R18 | | T | BL | 0 | 229.5 |
| 003216 | Bridgeston | DLR HT 685 | PS | 520 | 265/60R20 | | H | BL | 0 | 285.85 |
| 003217 | Bridgeston | DLR HT 685 | PS | 520 | 265/50R22 | XL | H | BL | 0 | 326.3 |
| 003219 | Bridgeston | DRIVEGUAI | PS | 500 | 225/55RF1 | | H | BL | 0 | 224.45 |
| 003224 | Bridgeston | DRIVEGUAI | PS | 500 | 235/55RF1 | XL | H | BL | 0 | 249.14 |
| 003225 | Bridgeston | DRIVEGUAI | PS | 500 | 245/50RF2 | | V | BL | 0 | 263.95 |
| 003230 | Bridgeston | DRIVEGUAI | PS | 500 | 195/60RF1 | | H | BL | 0 | 137.81 |
| 003232 | Bridgeston | DRIVEGUAI | PS | 500 | 205/65RF1 | | H | BL | 0 | 168.34 |

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| 003233 | Bridgeston | DRIVEGUAI | PS | 500 | 225/55RF1 | | V | BL | 0 | 231.63 |
| 003234 | Bridgeston | DUELER HP | PS | 300 | 235/55R17 | | V | BL | 0 | 193.12 |
| 003235 | Bridgeston | DUELER HP | PS | 300 | 235/50R18 | | V | BL | 0 | 213.9 |
| 003236 | Bridgeston | TRNZ QTTE | PS | 800 | 245/45R20 | XL | V | BL | 0 | 272.03 |
| 003237 | Bridgeston | TRNZ QTTE | PS | 800 | 255/45R19 | XL | V | BL | 0 | 276.52 |
| 003238 | Bridgeston | TRNZ QTTE | PS | 800 | 235/45R18 | | V | BL | 0 | 224.45 |
| 003239 | Bridgeston | TRNZ QTTE | PS | 800 | 245/45R17 | XL | V | BL | 0 | 259.46 |
| 003259 | Bridgeston | ECPHL422P | PS | 600 | 225/65R17 | | H | BL | 0 | 171.78 |
| 003260 | Firestone | FRHWK INI | PS | 340 | 285/35R19 | | W | BL | 0 | 245.76 |
| 003342 | Bridgeston | POTENZA S | PS | 240 | 235/40R18 | XL | Y | BL | 0 | 159.78 |
| 003343 | Bridgeston | ALENZA AS | PS | 800 | 275/55R19 | | V | BL | 0 | 284.03 |
| 003345 | Firestone | DEST-AT | PS | 520 | P245/65R1 | | T | OWL | 0 | 212.34 |
| 003348 | Bridgeston | DLR HT 685 | PS | 520 | 245/75R17 | | T | BL | 0 | 192.23 |
| 003349 | Bridgeston | DLR AT RHS | PS | 400 | 245/75R17 | | T | BL | 0 | 152.24 |
| 003351 | Firestone | DESTLE2 | PS | 520 | 225/60R17 | | T | BL | 0 | 208.75 |
| 003352 | Firestone | DESTLE2 | PS | 520 | 225/65R17 | | T | BL | 0 | 179.52 |
| 003360 | Bridgeston | VSB | OR | | 14.00R25 | L | | LS2 | 0 | 1998.25 |
| 003386 | Bridgeston | TURANZA E | PS | 140 | 215/50R17 | | V | BL | 0 | 238.15 |
| 003454 | Firestone | WINTERFO | PS | N | P265/75R1 | | S | BL | 0 | 193.55 |
| 003456 | Firestone | DSTN MT2 | LT | N | LT295/70R | E | Q | BL | 5.48 | 273.79 |
| 003457 | Firestone | DSTN MT2 | LT | N | LT275/65R | E | Q | BL | 0 | 230.64 |
| 003459 | Firestone | DSTN MT2 | LT | N | LT245/75R | E | Q | OWL | 0 | 164.66 |
| 003461 | Firestone | DSTN MT2 | LT | N | LT315/75R | E | Q | BL | 3.4 | 260.45 |
| 003462 | Firestone | DSTN MT2 | LT | N | LT235/85R | E | Q | BL | 0 | 207.11 |
| 003463 | Firestone | DSTN MT2 | LT | N | 32X11.50R | C | Q | OWL | 0 | 199.26 |
| 003464 | Bridgeston | PTNZA S00 | PS | 340 | 245/40RF1 | | Y | BL | 0 | 309.6 |
| 003465 | Bridgeston | PTNZA S00 | PS | 340 | 285/35RF1 | | Y | BL | 0 | 408.75 |
| 003466 | Bridgeston | PTNZA S00 | PS | 340 | 275/35RF1 | | Y | BL | 0 | 394.9 |
| 003467 | Bridgeston | PTNZA S00 | PS | 340 | 325/30RF1 | | Y | BL | 0 | 500.55 |
| 003468 | Bridgeston | PTNZA S00 | PS | 340 | 285/30RF1 | | Y | BL | 0 | 411.78 |
| 003470 | Bridgeston | PTNZA S00 | PS | 340 | 335/25RF2 | XL | Y | BL | 0 | 579.35 |
| 003489 | Bridgeston | R265 | LT | N | LT245/75R | E | S | BL | 0 | 152.63 |
| 003490 | Firestone | TRAN HT | LT | N | LT245/75R | E | R | BL | 0 | 161.3 |
| 003491 | Bridgeston | DLR HL ALE | PS | 700 | 255/65R18 | | T | BL | 0 | 176.86 |
| 003492 | Bridgeston | DLR HT 685 | PS | 520 | 255/70R18 | | T | BL | 0 | 229.5 |
| 003493 | Firestone | DSTN MT2 | LT | N | LT235/75R | C | Q | OWL | 0 | 165.92 |
| 003516 | Firestone | PERFORME | AG | | 520/70R34 | | D | R1W | 0 | 2574.38 |
| 003522 | Bridgeston | BLIZZAKLM | PS | N | 225/60R18 | XL | H | BL | 0 | 259.8 |
| 003523 | Bridgeston | BLIZZAKLM | PS | N | 245/50R19 | XL | V | BL | 0 | 310.89 |
| 003542 | Bridgeston | VMTP E1A | OR | | 24.00R35 | 2* | | E-4 | 0 | 9817.17 |
| 003551 | Bridgeston | R-LUG S D2 | OR | | 26.5-25 | 26 | | L-4 | 0 | 3683 |
| 003565 | Firestone | PTLD IDU | OR | | 33.25-35 | 50 | | L3S | 0 | 9635.14 |
| 003618 | Bridgeston | ALNZA SPO | PS | 500 | 235/55R20 | | V | BL | 0 | 192.69 |
| 003619 | Bridgeston | VHS2 | OR | | 445/95R25 | | F | WC | 0 | 2849.44 |
| 003627 | Bridgeston | DLR H/L 33 | PS | 260 | 235/55R18 | | V | BL | 0 | 241.61 |
| 003628 | Bridgeston | DLR H/L 33 | PS | 260 | 225/60R18 | | H | BL | 0 | 199.18 |
| 003636 | Bridgeston | BLIZZAK DM | PS | NA | 265/50R19 | XL | T | BL | 0 | 302.67 |
| 003641 | Bridgeston | DRIVEGUAI | PS | 500 | 225/60RF1 | | H | BL | 0 | 197.96 |
| 003642 | Bridgeston | DRIVEGUAI | PS | 460 | 235/55RF1 | | W | BL | 0 | 228.94 |
| 003643 | Bridgeston | DRIVEGUAI | PS | 460 | 245/45RF1 | XL | W | BL | 0 | 292.68 |
| 003644 | Bridgeston | DRIVEGUAI | PS | 460 | 245/45RF2 | XL | W | BL | 0 | 325.45 |
| 003645 | Bridgeston | DRIVEGUAI | PS | 500 | 255/45RF1 | | V | BL | 0 | 276.52 |

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| 003649 | Bridgeston | PTNZS001N | PS | 280 | 225/45R18 | XL | Y | BL | 0 | 287.95 |
| 003651 | Bridgeston | ECOPIA EP2 | PS | 380 | 185/65R15 | | T | BL | 0 | 112.31 |
| 003663 | Bridgeston | TURANZA T | PS | 260 | 235/45R18 | | W | BL | 0 | 308.57 |
| 003767 | Bridgeston | ECOPIA EP4 | PS | 640 | 235/45R18 | | V | BL | 0 | 212.36 |
| 003770 | Bridgeston | DURAVIS R | LT | NA | 195/75R16 | D | R | BL | 0 | 159.85 |
| 003771 | Firestone | DURAFORC | OR | | 21.00-25 | 16 | | E-7 | 0 | 2127.52 |
| 003772 | Bridgeston | BLIZZAK LM | PS | NA | 215/45R20 | | V | BL | 0 | 360.26 |
| 003773 | Bridgeston | BLIZZAK LM | PS | NA | 225/50R17 | | H | BL | 0 | 198.75 |
| 003774 | Bridgeston | DLR H/L 40 | PS | 300 | 235/50R18 | | H | BL | 0 | 255.04 |
| 003776 | Bridgeston | DLR HP SPT | PS | 300 | 235/45R19 | | V | BL | 0 | 243.94 |
| 003777 | Bridgeston | BLIZZAK LM | PS | NA | 225/50R17 | | H | BL | 0 | 245.08 |
| 003782 | Bridgeston | TRNZ QTTE | PS | 800 | 225/45R18 | | V | BL | 0 | 217.72 |
| 003789 | Bridgeston | VSNT DUH | OR | | 35/65R33 | MT | | EL4 | 0 | 11102.16 |
| 003790 | Bridgeston | VL2 D2A | OR | | 20.5-25 | 16 | | E-3 | 0 | 1629.86 |
| 003791 | Bridgeston | VL2 D2A | OR | | 17.5-25 | 16 | | L-3 | 0 | 1017.64 |
| 003794 | Bridgeston | DLR HT 685 | PS | 520 | 275/65R18 | | T | BL | 0 | 236.77 |
| 003803 | Firestone | DSTN MT2 | LT | N | 37X12.50R | D | Q | BL | 0.19 | 391.07 |
| 003805 | Firestone | DSTN MT2 | LT | N | 37X13.50R | E | Q | BL | 3.4 | 376.56 |
| 003806 | Firestone | DSTN MT2 | LT | N | 37X13.50R | E | Q | BL | 0 | 491.1 |
| 003808 | Firestone | DSTN MT2 | LT | N | LT295/70R | E | Q | BL | 0 | 251.43 |
| 003810 | Firestone | DSTN MT2 | LT | N | 35X12.50R | E | Q | BL | 0 | 299.29 |
| 003811 | Firestone | DSTN MT2 | LT | N | 35X12.50R | E | Q | BL | 0 | 321.65 |
| 003812 | Firestone | DSTN MT2 | LT | N | 35X12.50R | E | Q | BL | 0 | 303.21 |
| 003813 | Firestone | DSTN MT2 | LT | N | 33X12.50R | E | Q | BL | 0 | 325.96 |
| 003814 | Firestone | DSTN MT2 | LT | N | 35X12.50R | E | Q | BL | 0 | 401.27 |
| 003815 | Firestone | DSTN MT2 | LT | N | 33X12.50R | E | Q | BL | 0 | 269.87 |
| 003816 | Firestone | ALL SEASOI | PS | 560 | 215/60R16 | | T | BL | 0 | 90.08 |
| 003818 | Bridgeston | TRNZ ER33 | PS | 140 | 245/45RF1 | | Y | BL | 0 | 314.36 |
| 003837 | Bridgeston | DUELER HP | PS | 300 | 285/60R18 | | V | BL | 0 | 321.29 |
| 003844 | Firestone | WINTERFO | PS | N | 205/65R16 | | S | BL | 0 | 134.9 |
| 003848 | Firestone | WINTERFO | PS | N | 225/65R16 | | S | BL | 0 | 144.67 |
| 003849 | Firestone | WINTERFO | PS | N | 175/65R15 | | S | BL | 0 | 116.32 |
| 003852 | Firestone | WINTERFO | PS | N | 215/50R17 | XL | S | BL | 0 | 172.53 |
| 003853 | Firestone | WINTERFO | PS | N | 235/55R18 | | S | BL | 0 | 195.99 |
| 003854 | Firestone | WINTERFO | PS | N | P275/65R1 | | S | BL | 0 | 211.63 |
| 003855 | Firestone | WINTERFO | PS | N | 215/60R17 | | S | BL | 0 | 167.64 |
| 003856 | Firestone | WINTERFO | PS | N | 235/60R17 | | S | BL | 0 | 191.1 |
| 003857 | Firestone | WINTERFO | PS | N | 265/60R18 | | S | BL | 0 | 216.52 |
| 003859 | Bridgeston | DLRHLALN2 | PS | 540 | 255/55R18 | XL | W | BL | 0 | 294.48 |
| 003863 | Bridgeston | POTENZA R | PS | 140 | 245/35R20 | XL | Y | BL | 0 | 288.38 |
| 003866 | Bridgeston | POTENZA R | PS | 140 | 275/30R20 | XL | Y | BL | 0 | 351.16 |
| 003875 | Firestone | FRHWK GT | PT | 340 | P225/60R1 | | W | BL | 0 | 175.25 |
| 003887 | Bridgeston | R238 | TB | | 215/75R17 | 16 | L | BL | 12.29 | 374.63 |
| 003891 | Firestone | MAXI TRAC | AG | | 620/70R42 | | D | R1W | 0 | 2660.56 |
| 003938 | Bridgeston | DUELER HP | PS | 300 | 215/60R17 | | V | BL | 0 | 173.2 |
| 003958 | Bridgeston | DUELER LTI | PS | 720 | 275/55R20 | | T | BL | 0 | 174.93 |
| 003959 | Bridgeston | DUELER LTI | PS | 720 | 265/70R17 | | T | OWL | 0 | 169.74 |
| 003960 | Bridgeston | DUELER LTI | PS | 720 | 235/70R16 | | T | BL | 0 | 142.02 |
| 003961 | Bridgeston | DUELER LTI | PS | 720 | 245/65R17 | | T | BL | 0 | 164.97 |
| 003963 | Bridgeston | DUELER LTI | PS | 720 | 265/70R18 | | T | OWL | 0 | 161.51 |
| 003964 | Bridgeston | DUELER LTI | PS | 720 | 265/60R18 | | T | BL | 0 | 172.77 |
| 003965 | Bridgeston | DUELER LTI | PS | 720 | 275/65R18 | | T | OWL | 0 | 187.92 |

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| 003966 | Bridgeston | DUELER LTI | PS | 720 | 275/60R20 | | T | BL | 0 | 185.32 |
| 003967 | Bridgeston | DUELER LTI | PS | 720 | 255/70R16 | | T | OWL | 0 | 146.35 |
| 003968 | Bridgeston | DUELER LTI | PS | 720 | 265/65R17 | | T | OWL | 0 | 180.13 |
| 003969 | Bridgeston | DUELER LTI | PS | 720 | 245/60R18 | | T | BL | 0 | 156.31 |
| 003971 | Bridgeston | DUELER LTI | PS | 720 | 255/70R18 | | T | OWL | 0 | 159.78 |
| 003972 | Bridgeston | DUELER LTI | PS | 720 | 225/70R16 | | T | BL | 0 | 136.4 |
| 003974 | Bridgeston | DUELER LTI | PS | 720 | 265/65R18 | | T | BL | 0 | 169.3 |
| 003975 | Bridgeston | DUELER LTI | PS | 720 | 265/70R16 | | T | OWL | 0 | 159.34 |
| 003976 | Bridgeston | DUELER LTI | PS | 720 | 245/70R17 | | T | OWL | 0 | 167.57 |
| 003981 | Bridgeston | DUELER LTI | LT | N | LT245/75R | E | R | BL | 0 | 167.14 |
| 003982 | Bridgeston | DUELER LTI | LT | N | LT225/75R | E | R | BL | 0 | 165.41 |
| 003985 | Bridgeston | DUELER LTI | LT | N | LT235/80R | E | R | BL | 0 | 184.89 |
| 003986 | Bridgeston | DUELER LTI | LT | N | LT265/70R | E | R | OWL | 0.19 | 198.75 |
| 003988 | Bridgeston | DUELER LTI | LT | N | LT245/75R | E | R | OWL | 0 | 193.12 |
| 003991 | Bridgeston | VSNT D2A | OR | | 29.5R29 | 2* | | L-4 | 0 | 10335.68 |
| 003994 | Bridgeston | VJT DG2 | OR | | 20.5R25 | 1* | | L-3 | 0 | 2281.23 |
| 003997 | Firestone | DURAFORC | OR | | 405/70R18 | | A2 | R-4 | 0 | 778.68 |
| 004002 | Firestone | ALL SEASOI | PS | 560 | 225/60R16 | | T | BL | 0 | 101.51 |
| 004011 | Bridgeston | ALENZA 00 | PS | 300 | 255/55R18 | XL | W | BL | 0 | 228.62 |
| 004012 | Firestone | ALL SEASOI | PS | 560 | 205/65R15 | | T | BL | 0 | 95.05 |
| 004014 | Firestone | ALL SEASOI | PS | 560 | 215/70R15 | | T | BL | 0 | 103.19 |
| 004018 | Firestone | ALL SEASOI | PS | 560 | 185/65R15 | | T | BL | 0 | 91.88 |
| 004019 | Bridgeston | ALENZA 00 | PS | 300 | 265/50R19 | XL | W | BL | 0 | 347.27 |
| 004020 | Firestone | ALL SEASOI | PS | 560 | 215/65R16 | | T | BL | 0 | 101.38 |
| 004022 | Firestone | ALL SEASOI | PS | 560 | 225/60R17 | | T | BL | 0 | 126.28 |
| 004023 | Bridgeston | ALNZA SPO | PS | 500 | 285/45R21 | XL | H | BL | 0 | 329.08 |
| 004025 | Bridgeston | ALNZ SPRT/ | PS | 500 | 265/50R19 | XL | H | BL | 0 | 229.06 |
| 004027 | Bridgeston | ALNZ SPRT/ | PS | 500 | 275/45R20 | XL | H | BL | 0 | 262.83 |
| 004028 | Firestone | ALL SEASOI | PS | 560 | 235/65R16 | | T | BL | 0 | 130.35 |
| 004029 | Bridgeston | ALNZ SPRT/ | PS | 500 | 275/50R20 | XL | H | BL | 0 | 291.41 |
| 004030 | Firestone | ALL SEASOI | PS | 560 | 205/65R16 | | T | BL | 0 | 109.98 |
| 004031 | Bridgeston | ALNZ SPRT/ | PS | 500 | 285/45R21 | XL | H | BL | 0 | 398.36 |
| 004032 | Firestone | ALL SEASOI | PS | 560 | 235/60R17 | | T | BL | 0 | 139.85 |
| 004034 | Firestone | ALL SEASOI | PS | 560 | 215/60R17 | | T | BL | 0 | 125.82 |
| 004035 | Bridgeston | ALENZA 00 | PS | 300 | 275/45R20 | XL | Y | BL | 0 | 310.46 |
| 004037 | Bridgeston | ALENZA 00 | PS | 300 | 305/40R20 | XL | Y | BL | 0 | 439.93 |
| 004040 | Firestone | ALL SEASOI | PS | 560 | 185/65R14 | | T | BL | 0 | 93.69 |
| 004042 | Firestone | ALL SEASOI | PS | 560 | 215/55R16 | | T | BL | 0 | 118.58 |
| 004043 | Bridgeston | ALENZA 00 | PS | 300 | 275/50R20 | XL | W | BL | 0 | 442.09 |
| 004044 | Firestone | ALL SEASOI | PS | 560 | 205/70R15 | | T | BL | 0 | 94.14 |
| 004046 | Firestone | ALL SEASOI | PS | 560 | 225/65R16 | | T | BL | 0 | 114.96 |
| 004050 | Firestone | ALL SEASOI | PS | 560 | 215/65R17 | | T | BL | 0 | 125.37 |
| 004051 | Bridgeston | BLIZZAK LM | PS | N | 255/55R18 | XL | H | BL | 0 | 232.09 |
| 004054 | Firestone | ALL SEASOI | PS | 560 | 175/65R15 | | T | BL | 0 | 91.43 |
| 004057 | Bridgeston | BLIZZAKLM | PS | N | 265/50R19 | | H | BL | 0 | 336.01 |
| 004058 | Firestone | ALL SEASOI | PS | 560 | 185/60R15 | | T | BL | 0 | 97.76 |
| 004059 | Bridgeston | BLIZZAKLM | PS | N | 275/45R20 | | V | BL | 0 | 376.71 |
| 004060 | Firestone | ALL SEASOI | PS | 560 | 225/60R18 | | T | BL | 0 | 139.85 |
| 004061 | Bridgeston | BLIZZAKLM | PS | N | 255/55R20 | XL | H | BL | 0 | 309.6 |
| 004062 | Firestone | ALL SEASOI | PS | 560 | 195/70R14 | | T | BL | 0 | 100.48 |
| 004063 | Bridgeston | BLIZZAKLM | PS | N | 285/45R21 | XL | V | BL | 0 | 619.19 |
| 004068 | Firestone | ALL SEASOI | PS | 560 | 235/60R16 | | T | BL | 0 | 126.28 |

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| 004070 | Firestone | ALL SEASOI | PS | 560 | 205/50R16 | | H | BL | 0 | 113.6 |
| 004071 | Bridgeston | VJT D2A | OR | | 29.5R25 | 2* | | L-3 | 0 | 5977.87 |
| 004083 | Bridgeston | DLRHLALN2 | PS | 800 | P235/50R1 | | H | BL | 0 | 242.22 |
| 004085 | Bridgeston | R238 | TB | | 245/70R17 | 18 | K | BL | 23.63 | 385.41 |
| 004088 | Firestone | PERFORME | AG | | 420/70R28 | | D | R1W | 0 | 1629.59 |
| 004090 | Firestone | PERFORME | AG | | 480/70R28 | | D | R1W | 0 | 1903.29 |
| 004103 | Bridgeston | R283A ECO | TB | | 285/75R24 | 16 | L | BL | 31 | 807.94 |
| 004105 | Bridgeston | R283A ECO | TB | | 11R22.5 | 16 | L | BL | 29.39 | 754.45 |
| 004168 | Firestone | FS400 | TB | | 315/80R22 | 20 | L | BL | 55.47 | 501.9 |
| 004195 | Firestone | TRANSFOR | LT | | 225/70R19 | 12 | L | BL | 1.32 | 405.16 |
| 004196 | Firestone | TRANSFOR | LT | | 225/70R19 | 14 | N | BL | 4.44 | 238.68 |
| 004197 | Firestone | TRANSFOR | LT | | 245/70R19 | 14 | L | BL | 9.83 | 276 |
| 004206 | Bridgeston | R123 ECOP | TB | | 11R24.5 | 14 | L | BL | 29.39 | 635.73 |
| 004207 | Bridgeston | R123 ECOP | TB | | 255/70R22 | 16 | L | BL | 18.99 | 542.22 |
| 004228 | Firestone | FT492 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 487.05 |
| 004229 | Firestone | FT492 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 521.16 |
| 004230 | Firestone | FT492 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 487.05 |
| 004231 | Firestone | FT492 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 521.16 |
| 004232 | Firestone | FT492 | TB | | 255/70R22 | 16 | L | BL | 18.99 | 471.86 |
| 004241 | Firestone | PERFORME | AG | | 420/85R34 | | D | R1W | 0 | 1786.96 |
| 004244 | Bridgeston | TURANZA E | PS | 480 | 255/40R19 | | W | BL | 0 | 278.58 |
| 004256 | Bridgeston | ECPHL422P | PS | 700 | P215/55R1 | | H | BL | 0 | 224.95 |
| 004262 | Bridgeston | ECPHL422P | PS | 700 | 225/55R18 | | H | BL | 0 | 218.14 |
| 004263 | Bridgeston | ECPHL422P | PS | 700 | 225/55R19 | | V | BL | 0 | 226.77 |
| 004282 | Bridgeston | DLR AT REV | PS | 540 | 265/50R20 | | T | BL | 0 | 296.76 |
| 004284 | Bridgeston | DLR AT REV | LT | N | LT285/60R2 | E | R | BL | 1.32 | 458.99 |
| 004285 | Bridgeston | ECOPIA EP4 | PS | 400 | P205/55R1 | | H | BL | 0 | 146.76 |
| 004300 | Bridgeston | BLIZZAK DM | PS | N | 225/60R17 | | S | BL | 0 | 198.75 |
| 004301 | Bridgeston | BLIZZAK DM | PS | N | 225/60R18 | | S | BL | 0 | 223 |
| 004308 | Bridgeston | BLIZZAK DM | PS | N | 225/55R19 | | T | BL | 0 | 241.61 |
| 004312 | Bridgeston | BLIZZAK DM | PS | N | P265/75R1 | | R | BL | 0 | 189.65 |
| 004315 | Bridgeston | BLIZZAK DM | PS | N | 235/65R19 | XL | S | BL | 0 | 247.24 |
| 004321 | Bridgeston | TRNZ QTTE | PS | 800 | 205/65R16 | | H | BL | 0 | 159.81 |
| 004322 | Bridgeston | TRNZ QTTE | PS | 800 | 225/65R17 | | H | BL | 0 | 201.11 |
| 004323 | Bridgeston | TRNZ QTTE | PS | 800 | 225/50R18 | XL | V | BL | 0 | 236.57 |
| 004325 | Bridgeston | TRNZ QTTE | PS | 800 | 235/40R19 | XL | V | BL | 0 | 257.67 |
| 004331 | Bridgeston | POTENZA R | PS | 500 | 275/40R20 | XL | W | BL | 0 | 276.25 |
| 004332 | Bridgeston | POTENZA R | PS | 500 | 245/50R19 | XL | W | BL | 0 | 244.21 |
| 004333 | Bridgeston | POTENZA R | PS | 500 | 285/35R20 | | W | BL | 0 | 256.34 |
| 004334 | Bridgeston | POTENZA R | PS | 500 | 265/35R20 | XL | W | BL | 0 | 322.15 |
| 004335 | Bridgeston | POTENZA R | PS | 500 | 245/35R20 | XL | W | BL | 0 | 253.74 |
| 004337 | Bridgeston | POTENZA R | PS | 500 | 295/30R20 | XL | W | BL | 0 | 266.3 |
| 004338 | Bridgeston | POTENZA R | PS | 500 | 285/30R19 | XL | W | BL | 0 | 299.2 |
| 004341 | Bridgeston | POTENZA R | PS | 500 | 255/45R20 | | W | BL | 0 | 235.55 |
| 004343 | Bridgeston | POTENZA R | PS | 500 | 305/30R20 | XL | W | BL | 0 | 323.45 |
| 004345 | Bridgeston | POTENZA R | PS | 500 | 245/35R18 | XL | W | BL | 0 | 202.21 |
| 004347 | Firestone | FRHWK AS | PS | 480 | 235/45R18 | | V | BL | 0 | 182.15 |
| 004348 | Firestone | FRHWK AS | PS | 480 | 225/55R16 | | H | BL | 0 | 147.23 |
| 004349 | Firestone | FRHWK AS | PS | 480 | 235/40R19 | XL | V | BL | 0 | 213.3 |
| 004350 | Firestone | FRHWK INI | PS | 340 | 235/55R18 | | W | BL | 0 | 154.34 |
| 004351 | Firestone | FRHWK INI | PS | 340 | 295/30R20 | XL | W | BL | 0 | 292.83 |
| 004352 | Firestone | FRHWK INI | PS | 340 | 215/55R17 | | W | BL | 0 | 161.58 |

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| 004354 | Firestone | FRHWK INI | PS | 340 | 275/40R17 | | W | BL | 0 | 188.73 |
| 004369 | Firestone | TRANSFOR | LT | N | LT275/65R | E | S | BL | 2.36 | 238.49 |
| 004371 | Firestone | TRANSFOR | LT | N | LT285/70R | E | R | BL | 0 | 206.32 |
| 004372 | Firestone | TRANSFOR | LT | N | LT265/60R | E | S | BL | 0 | 243.2 |
| 004373 | Firestone | DEST X/T | LT | N | LT265/70R | E | S | OWL | 0 | 171.36 |
| 004374 | Firestone | DEST X/T | LT | N | LT245/75R | E | S | BL | 0 | 257.48 |
| 004375 | Firestone | DEST X/T | LT | N | LT245/75R | E | S | OWL | 0 | 162.21 |
| 004376 | Firestone | DEST X/T | LT | N | LT265/75R | E | S | OWL | 0 | 264.14 |
| 004377 | Firestone | DEST X/T | LT | N | LT275/70R | E | S | OWL | 1.32 | 210 |
| 004379 | Firestone | DEST X/T | LT | N | LT225/75R | E | S | BL | 0 | 244.14 |
| 004380 | Firestone | DEST X/T | LT | N | LT275/65R | E | S | OWL | 0 | 317.49 |
| 004381 | Firestone | DEST X/T | LT | N | LT235/85R | E | S | BL | 0 | 235.42 |
| 004382 | Firestone | DEST X/T | LT | N | LT275/65R | E | S | OWL | 2.36 | 365.18 |
| 004383 | Firestone | DEST X/T | LT | N | LT285/70R | E | S | BL | 0 | 286.2 |
| 004384 | Firestone | DEST X/T | LT | N | LT235/80R | E | S | BL | 0 | 261.07 |
| 004385 | Firestone | DEST X/T | LT | N | LT245/70R | E | S | OWL | 0 | 165 |
| 004386 | Firestone | DEST X/T | LT | N | LT265/70R | E | S | BL | 0.19 | 296.46 |
| 004388 | Firestone | DEST X/T | LT | N | LT215/85R | E | S | BL | 0 | 233.37 |
| 004389 | Firestone | DEST X/T | LT | N | 31X10.50R | C | R | OWL | 0 | 226.19 |
| 004390 | Firestone | DEST X/T | LT | N | LT285/60R | E | S | BL | 1.32 | 458.53 |
| 004392 | Firestone | DEST X/T | LT | N | LT265/60R | E | S | BL | 0 | 322.61 |
| 004393 | Firestone | DEST X/T | LT | N | LT255/75R | C | T | BL | 0 | 267.22 |
| 004402 | Firestone | WEATHERG | PS | 640 | 205/55R16 | | H | BL | 0 | 103.53 |
| 004403 | Firestone | WEATHERG | PS | 640 | 215/60R16 | | H | BL | 0 | 105.77 |
| 004405 | Firestone | WEATHERG | PS | 640 | 195/65R15 | | H | BL | 0 | 88.21 |
| 004406 | Firestone | WEATHERG | PS | 640 | 215/55R17 | | H | BL | 0 | 114.74 |
| 004409 | Firestone | WEATHERG | PS | 640 | 195/60R15 | | H | BL | 0 | 83.72 |
| 004411 | Firestone | WEATHERG | PS | 640 | 235/45R18 | | H | BL | 0 | 154.73 |
| 004414 | Firestone | WEATHERG | PS | 640 | 215/45R17 | XL | H | BL | 0 | 121.47 |
| 004415 | Firestone | WEATHERG | PS | 640 | 205/65R16 | | H | BL | 0 | 104.65 |
| 004417 | Firestone | WEATHERG | PS | 640 | 205/65R15 | XL | H | BL | 0 | 91.57 |
| 004419 | Firestone | WEATHERG | PS | 640 | 215/70R15 | | H | BL | 0 | 97.18 |
| 004420 | Firestone | WEATHERG | PS | 640 | 225/45R17 | | H | BL | 0 | 122.59 |
| 004421 | Firestone | WEATHERG | PS | 640 | 215/65R16 | | H | BL | 0 | 102.78 |
| 004423 | Firestone | WEATHERG | PS | 640 | 205/50R17 | XL | H | BL | 0 | 124.46 |
| 004427 | Firestone | WEATHERG | PS | 640 | 225/65R17 | | H | BL | 0 | 128.2 |
| 004430 | Firestone | WEATHERG | PS | 640 | 225/45R18 | XL | H | BL | 0 | 140.16 |
| 004431 | Firestone | WEATHERG | PS | 640 | 225/60R17 | | H | BL | 0 | 123.34 |
| 004433 | Bridgeston | ALNZA SPO | PS | 500 | 255/50R20 | | H | BL | 0 | 210.87 |
| 004434 | Bridgeston | TRNZEL400 | PS | 400 | 235/55RF1 | | T | BL | 0 | 242.05 |
| 004435 | Bridgeston | TURANZA T | PS | 260 | 215/55R17 | | V | BL | 0 | 206.11 |
| 004436 | Bridgeston | TURANZA T | PS | 260 | 235/40R19 | | V | BL | 0 | 234.25 |
| 004437 | Bridgeston | TURANZA L | PS | 560 | 235/40R19 | | V | BL | 0 | 245.51 |
| 004440 | Bridgeston | DLR H/P SP | PS | 440 | 235/55R20 | | H | BL | 0 | 234.69 |
| 004444 | Firestone | FOR SP CR | AG | | 30.5L-32 | 32 | A2 | LS2 | 0 | 4345.53 |
| 004445 | Firestone | FOR SP CR | AG | | 35.5LB32 | 30 | A2 | LS2 | 0 | 5633.17 |
| 004449 | Firestone | RAD AT DT | AG | | IF380/85R | | B | R1W | 0 | 1495.9 |
| 004450 | Firestone | RAD AT DT | AG | | IF420/90R | | B | R1W | 0 | 1259.43 |
| 004453 | Firestone | RAD DT 23 | AG | | IF1250/50F | | B | R1W | 0 | 6241.45 |
| 004454 | Firestone | MAXI TRAC | AG | | IF1100/50F | | B | R1W | 0 | 6710.37 |
| 004457 | Firestone | MAXI TRAC | AG | | VF620/70R | | D | R1W | 0 | 3351.45 |
| 004458 | Firestone | FOR SP CR | AG | | 28LB26 | 20 | A2 | LS2 | 0 | 2618.11 |

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| 004459 | Firestone | RAD AT DT | AG | | IF900/75R3 | | B | R1W | 0 | 6648.95 |
| 004469 | Firestone | RAD DT 23 | AG | | IF850/75R4 | | B | R1W | 0 | 5753.93 |
| 004492 | Bridgeston | ECPHL422P | PS | 600 | 225/55R19 | | H | BL | 0 | 219.04 |
| 004493 | Bridgeston | ECPHL422P | PS | 700 | 235/50R18 | | V | BL | 0 | 241.31 |
| 004494 | Bridgeston | ALENZA AS | PS | 800 | 235/55R18 | | V | BL | 0 | 255.86 |
| 004495 | Bridgeston | ALENZA AS | PS | 800 | 235/65R17 | | H | BL | 0 | 229.5 |
| 004496 | Bridgeston | ALENZA AS | PS | 800 | 235/50R19 | | V | BL | 0 | 252.67 |
| 004498 | Bridgeston | ALENZA AS | PS | 800 | 255/50R20 | XL | V | BL | 0 | 274.94 |
| 004502 | Firestone | DURAFORC | OR | | 340/80R18 | | A8 | R-4 | 0 | 385.04 |
| 004509 | Firestone | MAXI TRAC | AG | | VF800/70R | | D | R1W | 0 | 5626.24 |
| 004513 | Firestone | MAXI TRAC | AG | | VF710/70R | | D | R1W | 0 | 3965.86 |
| 004590 | Bridgeston | TURANZA E | PS | 480 | 235/50R18 | | V | BL | 0 | 215.2 |
| 004592 | Firestone | RAD AT DT | AG | | IF710/70R4 | | B | R1W | 0 | 3267.26 |
| 004604 | Bridgeston | VSMS2 D2/ | OR | | 26.5R25 | 2* | | L5S | 0 | 8002.66 |
| 004605 | Bridgeston | VSMS2 D2/ | OR | | 29.5R29 | 2* | | L5S | 0 | 16259.74 |
| 004620 | Bridgeston | ECPHL422P | PS | 600 | 235/65R18 | | V | BL | 0 | 230.86 |
| 004638 | Bridgeston | POTENZA R | PS | 140 | 275/40ZR1 | XL | Y) | BL | 0 | 325.62 |
| 004640 | Bridgeston | PTNZ RE97/ | PS | 400 | P245/40R2 | | V | BL | 0 | 258.5 |
| 004650 | Bridgeston | R265 | LT | | LT245/75R | E | S | BL | 0 | 183.72 |
| 004651 | Firestone | FRHWK GT | PS | 460 | P235/50R1 | | H | BL | 0 | 202.31 |
| 004663 | Bridgeston | POTENZA S | PS | 280 | 205/45R17 | | W | BL | 0 | 172.77 |
| 004682 | Bridgeston | VSWAS G2/ | OR | | 17.5R25 | 1* | | G2 | 0 | 1834.98 |
| 004692 | Bridgeston | PTNZA S00 | PS | 340 | 245/35ZR2 | | Y | BL | 0 | 338.61 |
| 004693 | Bridgeston | PTNZA S00 | PS | 240 | 285/35ZR2 | | Y | BL | 0 | 486.69 |
| 004699 | Bridgeston | TRNZ EL45( | PS | 400 | 245/45R19 | XL | V | BL | 0 | 258.07 |
| 004706 | Firestone | TRANS CV | LT | N | 205/65R15 | C | T | BL | 0 | 141.21 |
| 004708 | Firestone | TRANS CV | LT | N | 195/75R16 | D | R | BL | 0 | 109.24 |
| 004709 | Firestone | TRANS CV | LT | N | 235/65R16 | E | R | BL | 0 | 141.6 |
| 004724 | Bridgeston | VSMS2 D2/ | OR | | 17.5R25 | 2* | | L5S | 0 | 3356.67 |
| 004737 | Bridgeston | VCHP IDU | OR | | 450/95R25 | | A5 | IDS | 0 | 3345.96 |
| 004741 | Bridgeston | ALENZA 00 | PS | 300 | 225/60R18 | XL | W | BL | 0 | 213.47 |
| 004742 | Bridgeston | ALENZA 00 | PS | 300 | 225/60R18 | XL | W | BL | 0 | 252.44 |
| 004743 | Bridgeston | DLRHPSPT/ | PS | 500 | 225/60R18 | XL | H | BL | 0 | 234.25 |
| 004745 | Bridgeston | ALENZA 00 | PS | 300 | 245/50R19 | XL | W | BL | 0 | 331.25 |
| 004746 | Bridgeston | ALENZA 00 | PS | 300 | 245/50R19 | XL | W | BL | 0 | 258.03 |
| 004747 | Bridgeston | DLR H/P SP | PS | 500 | 245/50R19 | XL | H | BL | 0 | 251.57 |
| 004748 | Bridgeston | DLRHPSPT/ | PS | 500 | 245/50R19 | XL | H | BL | 0 | 268.89 |
| 004749 | Bridgeston | ALENZA 00 | PS | 300 | 245/45R20 | XL | W | BL | 0 | 345.97 |
| 004750 | Bridgeston | ALENZA 00 | PS | 300 | 275/40R20 | XL | W | BL | 0 | 324.75 |
| 004753 | Bridgeston | PTNZA S00 | PS | 340 | 245/35RF1 | XL | Y | BL | 0 | 376.28 |
| 004754 | Bridgeston | PTNZA S00 | PS | 340 | 285/30RF2 | XL | Y | BL | 0 | 466.77 |
| 004792 | Bridgeston | POTENZA S | PS | 280 | 245/45R19 | XL | Y | BL | 0 | 274.52 |
| 004794 | Bridgeston | TURANZA T | PS | 320 | 235/35R19 | XL | Y | BL | 0 | 217.68 |
| 004801 | Bridgeston | POTENZA S | PS | 280 | 245/40R20 | XL | Y | BL | 0 | 368.48 |
| 004802 | Bridgeston | POTENZA S | PS | 280 | 275/35R20 | XL | Y | BL | 0 | 402.26 |
| 004804 | Bridgeston | POTENZA S | PS | 280 | 245/35R19 | XL | Y | BL | 0 | 288.38 |
| 004806 | Bridgeston | PTNZA S00 | PS | 340 | 245/40RF2 | XL | Y | BL | 0 | 422.18 |
| 004808 | Bridgeston | PTNZA S00 | PS | 340 | 275/35RF2 | XL | Y | BL | 0 | 516.57 |
| 004815 | Bridgeston | POTENZA S | PS | 280 | 245/35R18 | XL | Y | BL | 0 | 257.2 |
| 004838 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | XL | Y | BL | 0 | 272.79 |
| 004840 | Bridgeston | TURANZA T | PS | 320 | 225/50R17 | | Y | RBL | 0 | 194.05 |
| 004841 | Bridgeston | POTENZA S | PS | 280 | 245/50R18 | | Y | BL | 0 | 310.46 |

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| 004843 | Bridgeston | ECOPIA EP5 | PS | 440 | 175/55R20 | XL | Q | BL | 0 | 251.57 |
| 004844 | Firestone | DEST FARM | AG | | IF280/70R1 | | D | I-1 | 0 | 237.62 |
| 004847 | Bridgeston | POTENZA S | PS | 280 | 225/40R19 | XL | Y | BL | 0 | 341.64 |
| 004848 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | XL | Y | BL | 0 | 305.27 |
| 004849 | Bridgeston | POTENZA S | PS | 280 | 245/45R19 | | Y | BL | 0 | 317.39 |
| 004850 | Bridgeston | POTENZA S | PS | 280 | 275/40R19 | | Y | BL | 0 | 358.09 |
| 004851 | Bridgeston | POTENZA S | PS | 280 | 225/45R19 | | W | BL | 0 | 329.08 |
| 004853 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | XL | Y | BL | 0 | 272.79 |
| 004855 | Bridgeston | POTENZA S | PS | 280 | 225/35R19 | XL | Y | BL | 0 | 300.94 |
| 004856 | Bridgeston | DUELER HP | PS | 300 | 235/55R19 | | V | BL | 0 | 277.55 |
| 004857 | Bridgeston | POTENZA S | PS | 280 | 245/40R18 | XL | Y | BL | 0 | 193.55 |
| 004858 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | XL | Y | BL | 0 | 252.44 |
| 004866 | Bridgeston | ECOPIA EP4 | PS | 600 | P225/45R1 | | V | BL | 0 | 197.25 |
| 004868 | Bridgeston | DLR AT 693 | PS | 320 | 285/60R18 | | V | BL | 0 | 289.94 |
| 004879 | Bridgeston | ALENZA AS | PS | 800 | 235/60R18 | XL | V | BL | 0 | 256.76 |
| 004882 | Bridgeston | ALENZA AS | PS | 800 | 255/55R18 | XL | W | BL | 0 | 294.48 |
| 004892 | Bridgeston | ALENZA AS | PS | 800 | 265/50R20 | | V | BL | 0 | 281.3 |
| 004898 | Bridgeston | ALENZA AS | PS | 800 | 265/50R19 | XL | W | BL | 0 | 310.84 |
| 004899 | Bridgeston | ALENZA AS | PS | 800 | 235/45R20 | XL | W | BL | 0 | 256.31 |
| 004901 | Bridgeston | ALENZA AS | PS | 800 | 275/45R21 | XL | W | BL | 0 | 345.84 |
| 004902 | Bridgeston | ALENZA AS | PS | 800 | 255/45R20 | | W | BL | 0 | 299.94 |
| 004903 | Bridgeston | ALENZA AS | PS | 800 | 275/45R20 | XL | W | BL | 0 | 305.39 |
| 004906 | Bridgeston | ECPHL422P | PS | 700 | 225/60R17 | | H | BL | 0 | 205.87 |
| 004908 | Bridgeston | ECPHL422P | PS | 700 | 235/55R17 | | H | BL | 0 | 214.05 |
| 004909 | Bridgeston | ECPHL422P | PS | 700 | 225/60R18 | | H | BL | 0 | 198.14 |
| 004910 | Bridgeston | ECPHL422P | PS | 700 | 225/55R17 | | H | BL | 0 | 210.41 |
| 004911 | Bridgeston | ECPHL422P | PS | 700 | 235/55R19 | | H | BL | 0 | 235.86 |
| 004913 | Bridgeston | ECPHL422P | PS | 700 | P235/60R1 | | H | BL | 0 | 208.14 |
| 004915 | Bridgeston | ECPHL422P | PS | 700 | 235/60R18 | | H | BL | 0 | 232.22 |
| 004917 | Bridgeston | ECPHL422P | PS | 700 | P235/65R1 | | H | BL | 0 | 205.41 |
| 004918 | Bridgeston | ECPHL422P | PS | 700 | P235/70R1 | | T | BL | 0 | 183.6 |
| 004919 | Bridgeston | ECPHL422P | PS | 700 | P245/50R2 | | H | BL | 0 | 227.68 |
| 004920 | Bridgeston | ECPHL422P | PS | 700 | P245/60R1 | | H | BL | 0 | 239.04 |
| 004921 | Bridgeston | ECPHL422P | PS | 700 | P245/65R1 | | T | BL | 0 | 211.32 |
| 004927 | Firestone | RAD AT DT | AG | | VF600/70R | | B | R1W | 0 | 2531.77 |
| 004943 | Bridgeston | TRNZ T001 | PS | 320 | 225/40R18 | XL | W | BL | 0 | 179.05 |
| 004945 | Bridgeston | DLR HT 684 | PS | 360 | P255/70R1 | | T | BL | 0 | 232.22 |
| 005152 | Bridgeston | TRNZA EL4( | PS | 400 | P225/65R1 | | T | BL | 0 | 154.97 |
| 005180 | Bridgeston | DLR HP SPT | PS | 300 | 255/45R20 | | W | BL | 0 | 387.1 |
| 005214 | Firestone | DEST A/T2 | PS | 540 | 285/45R22 | XL | H | BL | 0 | 301.07 |
| 005220 | Bridgeston | DLR HP SPT | PS | 300 | 205/60R16 | | H | BL | 0 | 148.09 |
| 005284 | Firestone | DEST A/T2 | PS | 540 | P235/75R1 | | S | OWL | 0 | 212.85 |
| 005285 | Firestone | PERFORME | AG | | 420/85R38 | | D | R1W | 0 | 997.7 |
| 005286 | Firestone | TRANSFOR( | LT | N | LT285/60R2 | E | R | BL | 1.32 | 260.85 |
| 005297 | Bridgeston | BLIZZAKLM | PS | N | 225/55R17 | | H | BL | 0 | 226.46 |
| 005298 | Bridgeston | BLIZZAKLM | PS | N | 225/50R18 | | H | BL | 0 | 300.5 |
| 005300 | Bridgeston | VHS HS | OR | | 525/80R25 | 2* | F | WC | 0 | 2789.78 |
| 005309 | Bridgeston | VL2 D2A | OR | | 23.5-25 | 20 | | L-3 | 0 | 2036.84 |
| 005311 | Bridgeston | M726ELA | TB | | 295/75R22 | 14 | L | BL | 25.23 | 679.08 |
| 005312 | Bridgeston | M726ELA | TB | | 285/75R24 | 14 | L | BL | 25.23 | 729.87 |
| 005313 | Bridgeston | M726ELA | TB | | 11R22.5 | 14 | L | BL | 25.23 | 437.76 |
| 005314 | Bridgeston | M726ELA | TB | | 11R24.5 | 14 | L | BL | 29.39 | 729.87 |

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| 005315 | Bridgeston | M726ELA | TB | | 11R24.5 | 16 | L | BL | 34.59 | 761.02 |
| 005316 | Bridgeston | M726ELA | TB | | 10R22.5 | 14 | L | BL | 20.51 | 616.36 |
| 005323 | Bridgeston | TRNZ T001 | PS | 320 | 225/50R18 | | W | BL | 0 | 275.4 |
| 005324 | Bridgeston | TRNZ T001 | PS | 320 | 225/45R17 | | W | BL | 0 | 166.78 |
| 005332 | Bridgeston | ECOPIA EP4 | PS | 600 | P195/65R1 | | S | BL | 0 | 127.41 |
| 005333 | Bridgeston | ECOPIA EP4 | PS | 600 | P215/45R1 | | V | BL | 0 | 183.57 |
| 005334 | Firestone | DESTLE3 | PS | 700 | 225/75R16 | | T | OWL | 0 | 183.62 |
| 005335 | Firestone | DESTLE3 | PS | 700 | 225/70R16 | | T | OWL | 0 | 179.52 |
| 005336 | Firestone | DESTLE3 | PS | 700 | 235/75R16 | | T | OWL | 0 | 186.18 |
| 005338 | Firestone | DESTLE3 | PS | 700 | 235/70R16 | | T | OWL | 0 | 109.19 |
| 005339 | Firestone | DESTLE3 | PS | 700 | 235/65R16 | | H | BL | 0 | 207.72 |
| 005340 | Firestone | DESTLE3 | PS | 700 | 245/75R16 | | T | OWL | 0 | 188.75 |
| 005341 | Firestone | DESTLE3 | PS | 700 | 245/70R16 | | T | OWL | 0 | 183.11 |
| 005342 | Firestone | DESTLE3 | PS | 700 | 255/70R16 | | T | OWL | 0 | 128.89 |
| 005343 | Firestone | DESTLE3 | PS | 700 | 215/75R15 | | T | OWL | 0 | 165.67 |
| 005344 | Firestone | DESTLE3 | PS | 700 | 225/75R15 | | T | OWL | 0 | 168.23 |
| 005345 | Firestone | DESTLE3 | PS | 700 | 225/70R15 | | T | OWL | 0 | 108.75 |
| 005346 | Firestone | DESTLE3 | PS | 700 | 235/75R15 | XL | T | OWL | 0 | 115.91 |
| 005348 | Firestone | DESTLE3 | PS | 700 | 265/75R15 | | T | OWL | 0 | 182.08 |
| 005349 | Firestone | DESTLE3 | PS | 700 | 205/70R16 | | H | BL | 0 | 168.23 |
| 005350 | Firestone | DESTLE3 | PS | 700 | 215/70R16 | | H | BL | 0 | 170.8 |
| 005351 | Firestone | DESTLE3 | PS | 700 | 215/65R16 | | H | BL | 0 | 168.74 |
| 005352 | Firestone | DESTLE3 | PS | 700 | 255/65R16 | | T | OWL | 0 | 214.39 |
| 005353 | Firestone | DESTLE3 | PS | 700 | 265/75R16 | | T | OWL | 0 | 205.16 |
| 005354 | Firestone | DESTLE3 | PS | 700 | 265/70R16 | | T | OWL | 0 | 146.74 |
| 005357 | Firestone | DESTLE3 | PS | 700 | 215/65R17 | | H | BL | 0 | 172.85 |
| 005358 | Firestone | DESTLE3 | PS | 700 | 215/60R17 | | H | BL | 0 | 177.98 |
| 005359 | Firestone | DESTLE3 | PS | 700 | 225/65R17 | | H | BL | 0 | 94.66 |
| 005360 | Firestone | DESTLE3 | PS | 700 | 225/60R17 | | H | BL | 0 | 203.62 |
| 005361 | Firestone | DESTLE3 | PS | 700 | 225/55R17 | | V | BL | 0 | 209.26 |
| 005362 | Firestone | DESTLE3 | PS | 700 | 235/70R17 | XL | T | OWL | 0 | 124.67 |
| 005365 | Firestone | DESTLE3 | PS | 700 | 235/65R17 | | H | BL | 0 | 200.54 |
| 005366 | Firestone | DESTLE3 | PS | 700 | 235/60R17 | | H | BL | 0 | 195.41 |
| 005368 | Firestone | DESTLE3 | PS | 700 | 235/55R17 | | H | BL | 0 | 196.95 |
| 005369 | Firestone | DESTLE3 | PS | 700 | 245/70R17 | | T | OWL | 0 | 108.43 |
| 005370 | Firestone | DESTLE3 | PS | 700 | 245/65R17 | | T | OWL | 0 | 204.65 |
| 005371 | Firestone | DESTLE3 | PS | 700 | 255/70R17 | | T | OWL | 0 | 126.51 |
| 005372 | Firestone | DESTLE3 | PS | 700 | 255/65R17 | | T | OWL | 0 | 127.77 |
| 005374 | Firestone | DESTLE3 | PS | 700 | 265/70R17 | | T | OWL | 0 | 135.25 |
| 005375 | Firestone | DESTLE3 | PS | 700 | 265/65R17 | | T | OWL | 0 | 214.91 |
| 005376 | Firestone | DESTLE3 | PS | 700 | 225/60R18 | | H | BL | 0 | 205.67 |
| 005378 | Firestone | DESTLE3 | PS | 700 | 225/55R18 | | H | BL | 0 | 218.5 |
| 005379 | Firestone | DESTLE3 | PS | 700 | 235/65R18 | | T | OWL | 0 | 204.13 |
| 005380 | Firestone | DESTLE3 | PS | 700 | 235/60R18 | | H | BL | 0 | 205.16 |
| 005382 | Firestone | DESTLE3 | PS | 700 | 235/55R18 | | V | BL | 0 | 220.55 |
| 005383 | Firestone | DESTLE3 | PS | 700 | 235/50R18 | | H | BL | 0 | 223.62 |
| 005384 | Firestone | DESTLE3 | PS | 700 | 245/60R18 | | H | BL | 0 | 108.07 |
| 005385 | Firestone | DESTLE3 | PS | 700 | 255/70R18 | | T | OWL | 0 | 219.01 |
| 005386 | Firestone | DESTLE3 | PS | 700 | 255/65R18 | | H | BL | 0 | 225.68 |
| 005387 | Firestone | DESTLE3 | PS | 700 | 255/55R18 | XL | H | BL | 0 | 229.27 |
| 005388 | Firestone | DESTLE3 | PS | 700 | 265/70R18 | | T | OWL | 0 | 224.14 |
| 005389 | Firestone | DESTLE3 | PS | 700 | 265/65R18 | | T | OWL | 0 | 142.37 |

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| 005391 | Firestone | DESTLE3 | PS | 700 | 265/60R18 | | T | OWL | 0 | 121.38 |
| 005392 | Firestone | DESTLE3 | PS | 700 | 275/65R18 | | T | OWL | 0 | 216.96 |
| 005393 | Firestone | DESTLE3 | PS | 700 | 225/55R19 | | H | BL | 0 | 234.91 |
| 005394 | Firestone | DESTLE3 | PS | 700 | 235/55R19 | | H | BL | 0 | 222.09 |
| 005395 | Firestone | DESTLE3 | PS | 700 | 235/50R19 | | H | BL | 0 | 249.27 |
| 005396 | Firestone | DESTLE3 | PS | 700 | 235/45R19 | | H | BL | 0 | 261.58 |
| 005397 | Firestone | DESTLE3 | PS | 700 | 245/55R19 | | H | BL | 0 | 223.62 |
| 005398 | Firestone | DESTLE3 | PS | 700 | 255/50R19 | XL | H | BL | 0 | 231.32 |
| 005399 | Firestone | DESTLE3 | PS | 700 | 275/55R19 | | H | BL | 0 | 272.35 |
| 005400 | Firestone | DESTLE3 | PS | 700 | 235/55R20 | | H | BL | 0 | 220.55 |
| 005401 | Firestone | DESTLE3 | PS | 700 | 245/50R20 | | H | BL | 0 | 230.29 |
| 005402 | Bridgeston | DLRHLALN2 | PS | 540 | 275/45R21 | XL | W | BL | 0 | 345.84 |
| 005403 | Firestone | DESTLE3 | PS | 700 | 255/60R19 | | H | BL | 0 | 230.29 |
| 005405 | Firestone | DESTLE3 | PS | 700 | 255/55R20 | | H | BL | 0 | 231.32 |
| 005406 | Firestone | DESTLE3 | PS | 700 | 255/50R20 | XL | H | BL | 0 | 234.4 |
| 005408 | Firestone | DESTLE3 | PS | 700 | 265/50R20 | | H | BL | 0 | 239.52 |
| 005409 | Firestone | DESTLE3 | PS | 700 | 275/60R20 | | H | BL | 0 | 228.75 |
| 005410 | Firestone | DESTLE3 | PS | 700 | 275/55R20 | | H | BL | 0 | 208.75 |
| 005411 | Firestone | DESTLE3 | PS | 700 | 275/45R20 | XL | H | BL | 0 | 312.87 |
| 005412 | Firestone | DESTLE3 | PS | 700 | 245/60R20 | | H | BL | 0 | 239.01 |
| 005413 | Firestone | DESTLE3 | PS | 700 | 285/45R22 | | H | BL | 0 | 255.42 |
| 005440 | Bridgeston | POTENZA S | PS | 280 | 245/40R18 | XL | Y | BL | 0 | 193.55 |
| 005478 | Firestone | RADIAL AT | AG | | IF380/90R4 | | D | R1W | 0 | 2050.42 |
| 005491 | Bridgeston | DLR AT RHS | PS | 400 | 265/70R17 | | S | BL | 0 | 263.58 |
| 005493 | Bridgeston | DLR AT RHS | PS | 400 | 275/60R20 | | S | BL | 0 | 269.49 |
| 005494 | Bridgeston | DLR AT RHS | LT | N | LT265/70R1 | C | Q | BL | 0 | 267.67 |
| 005495 | Firestone | TRANS AT | LT | N | LT265/70R1 | E | Q | BL | 0 | 145.3 |
| 005498 | Firestone | VERSABUIL | OR | | 17.5R25 | MS | | EL3 | 0 | 1209.34 |
| 005499 | Firestone | VERSABUIL | OR | | 20.5R25 | MS | | EL3 | 0 | 1549.96 |
| 005501 | Firestone | VERSABUIL | OR | | 23.5R25 | MS | | EL3 | 0 | 2170.26 |
| 005502 | Firestone | VERSABUIL | OR | | 26.5R25 | MS | | EL3 | 0 | 3162.42 |
| 005503 | Firestone | VERSABUIL | OR | | 29.5R25 | MS | | EL3 | 0 | 4092.08 |
| 005504 | Firestone | VERSABUIL | OR | | 23.5R25 | MS | | EL4 | 0 | 3099.92 |
| 005505 | Firestone | VERSABUIL | OR | | 26.5R25 | MS | | EL4 | 0 | 4278.02 |
| 005506 | Firestone | VERSABUIL | OR | | 29.5R25 | MS | | EL4 | 0 | 5331.9 |
| 005507 | Firestone | VERSABUIL | OR | | 17.5R25 | 1* | | GL2 | 0 | 1134.35 |
| 005508 | Firestone | VERSABUIL | OR | | 20.5R25 | 1* | | GL2 | 0 | 1425.75 |
| 005509 | Firestone | VERSABUIL | OR | | 23.5R25 | 1* | | GL2 | 0 | 2102.29 |
| 005510 | Bridgeston | ALENZA A/S | PS | 700 | 275/60R20 | | S | BL | 0 | 207.41 |
| 005514 | Firestone | DEST FARM | AG | | IF210/75R1 | | D | I-1 | 0 | 143.07 |
| 005520 | Bridgeston | M726ELA | TB | | 11R22.5 | 16 | L | BL | 0 | 698.44 |
| 005524 | Firestone | PT IDU | OR | | 18.00-25 | 40 | | IDS | 0 | 3578 |
| 005536 | Bridgeston | VSWAS | OR | | 14.00R24 | 1* | A8 | G2 | 0 | 1791.88 |
| 005537 | Bridgeston | VSWAS | OR | | 20.5R25 | 1* | | G2 | 0 | 2835.64 |
| 005544 | Firestone | RADIAL AT | AG | | VF380/90R | | D | R1W | 0 | 2235.28 |
| 005557 | Bridgeston | TRNZ T001 | PS | 320 | 215/65R16 | | H | BL | 0 | 136.34 |
| 005591 | Bridgeston | ECPHL422P | PS | 600 | 235/55R18 | | H | BL | 0 | 230.86 |
| 005639 | Firestone | VERSABUIL | OR | | 14.00R24 | 1* | | G2 | 0 | 985.56 |
| 005729 | Bridgeston | POTENZA R | PS | 140 | 215/45R17 | | V | BL | 0 | 142.02 |
| 005839 | Bridgeston | PTNZ RE97A | PS | 400 | P245/40R2 | | V | BL | 0 | 258.5 |
| 005841 | Firestone | WINTERFO | LT | N | 205/65R15 | C | R | BL | 0 | 176.44 |
| 005842 | Firestone | WINTERFO | LT | N | 235/65R16 | E | R | BL | 0 | 228.74 |

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| 005843 | Firestone | WINTERFO | LT | N | 195/75R16 | D | R | BL | 0 | 181.33 |
| 005845 | Bridgeston | BLIZZAK DM | PS | N | 275/50R20 | XL | S | BL | 0 | 336.01 |
| 005848 | Bridgeston | BLIZZAK DM | PS | N | 275/55R19 | | T | BL | 0 | 281.88 |
| 005851 | Bridgeston | BLIZZAK DM | PS | N | 235/45R19 | | S | BL | 0 | 256.34 |
| 005852 | Bridgeston | BLIZZAK DM | PS | N | 245/60R20 | | S | BL | 0 | 273.66 |
| 005853 | Bridgeston | BLIZZAK DM | PS | N | 235/45R20 | XL | S | BL | 0 | 271.49 |
| 005854 | Bridgeston | BLIZZAK DM | PS | N | 265/45R20 | XL | T | BL | 0 | 335.14 |
| 005917 | Bridgeston | ECOPIA EP2 | PS | 380 | P195/65R1 | | S | BL | 0 | 101.84 |
| 005966 | Bridgeston | TURANZA T | PS | 320 | 245/45RF2 | | Y | BL | 0 | 492.75 |
| 005968 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/60R16 | | H | BL | 0 | 156.67 |
| 005969 | Bridgeston | TURANZA T | PS | 320 | 275/40RF2 | | Y | BL | 0 | 380.61 |
| 005973 | Bridgeston | POTENZA S | PS | 280 | 275/35RF2 | | Y | BL | 0 | 491.02 |
| 005985 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/60R16 | | T | BL | 0 | 146.76 |
| 006002 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/60R16 | | V | BL | 0 | 150.54 |
| 006005 | Firestone | WINTERFO | LT | N | LT265/70R | E | R | BL | 0.19 | 282.99 |
| 006006 | Firestone | WINTERFO | PS | N | P265/65R1 | | S | BL | 0 | 215.54 |
| 006007 | Firestone | WINTERFO | PS | N | 235/65R18 | | S | BL | 0 | 208.21 |
| 006008 | Firestone | WINTERFO | PS | N | P265/65R1 | | S | BL | 0 | 199.41 |
| 006009 | Firestone | WINTERFO | PS | N | P255/65R1 | | S | BL | 0 | 203.32 |
| 006011 | Firestone | WINTERFO | PS | N | 255/65R17 | | S | BL | 0 | 217.98 |
| 006012 | Firestone | WINTERFO | PS | N | 255/70R17 | | S | BL | 0 | 196.97 |
| 006015 | Bridgeston | WEATHERP | PS | 700 | 215/55R17 | | V | BL | 0 | 167.52 |
| 006016 | Bridgeston | WEATHERP | PS | 700 | 215/60R16 | | V | BL | 0 | 140.63 |
| 006017 | Bridgeston | WEATHERP | PS | 700 | 205/55R16 | | V | BL | 0 | 146.29 |
| 006018 | Bridgeston | WEATHERP | PS | 700 | 195/65R15 | | H | BL | 0 | 143.46 |
| 006019 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/65R15 | XL | H | BL | 0 | 146.76 |
| 006020 | Bridgeston | WEATHERP | PS | 700 | 225/50R17 | | V | BL | 0 | 177.91 |
| 006021 | Bridgeston | WEATHERP | PS | 700 | 235/45R18 | | V | BL | 0 | 204.8 |
| 006022 | Bridgeston | WEATHERP | PS | 700 | 205/60R16 | | V | BL | 0 | 140.63 |
| 006023 | Bridgeston | WEATHERP | PS | 700 | 225/60R16 | | V | BL | 0 | 157.61 |
| 006024 | Bridgeston | WEATHERP | PS | 700 | 205/65R16 | | H | BL | 0 | 139.68 |
| 006025 | Bridgeston | WEATHERP | PS | 700 | 225/55R17 | | V | BL | 0 | 180.74 |
| 006026 | Bridgeston | WEATHERP | PS | 700 | 215/45R17 | XL | V | BL | 0 | 172.24 |
| 006028 | Bridgeston | WEATHERP | PS | 700 | 225/45R18 | XL | V | BL | 0 | 190.18 |
| 006029 | Bridgeston | WEATHERP | PS | 700 | 215/50R17 | XL | V | BL | 0 | 172.24 |
| 006032 | Bridgeston | WEATHERP | PS | 700 | 205/50R17 | XL | V | BL | 0 | 176.02 |
| 006033 | Bridgeston | WEATHERP | PS | 700 | 245/45R18 | | V | BL | 0 | 231.7 |
| 006036 | Bridgeston | ECOPIA EP4 | PS | 640 | 195/65R15 | | H | BL | 0 | 129.77 |
| 006038 | Bridgeston | WEATHERP | PS | 700 | 185/65R15 | | H | BL | 0 | 136.85 |
| 006040 | Bridgeston | WEATHERP | PS | 700 | 215/65R17 | | H | BL | 0 | 164.69 |
| 006041 | Bridgeston | WEATHERP | PS | 700 | 225/50R18 | | H | BL | 0 | 202.92 |
| 006043 | Bridgeston | WEATHERP | PS | 700 | 235/40R19 | XL | V | BL | 0 | 218.96 |
| 006046 | Bridgeston | WEATHERP | PS | 700 | 235/60R17 | | H | BL | 0 | 178.85 |
| 006048 | Bridgeston | WEATHERP | PS | 700 | 225/40R18 | | V | BL | 0 | 190.18 |
| 006051 | Bridgeston | WEATHERP | PS | 700 | 195/55R16 | | V | BL | 0 | 165.64 |
| 006052 | Bridgeston | WEATHERP | PS | 700 | 175/65R15 | | H | BL | 0 | 150.06 |
| 006053 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/70R15 | | T | BL | 0 | 146.29 |
| 006054 | Bridgeston | WEATHERP | PS | 700 | 225/65R16 | | H | BL | 0 | 160.92 |
| 006055 | Bridgeston | WEATHERP | PS | 700 | 215/55R16 | | H | BL | 0 | 149.12 |
| 006056 | Bridgeston | WEATHERP | PS | 700 | 245/40R18 | | V | BL | 0 | 234.53 |
| 006057 | Bridgeston | WEATHERP | PS | 700 | 235/65R16 | | T | BL | 0 | 176.02 |
| 006058 | Bridgeston | WEATHERP | PS | 700 | 195/50R16 | | V | BL | 0 | 166.58 |

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| 006059 | Bridgeston | WEATHERP | PS | 700 | 185/55R15 | | V | BL | 0 | 171.3 |
| 006062 | Bridgeston | WEATHERP | PS | 700 | 185/60R15 | | H | BL | 0 | 143.46 |
| 006063 | Bridgeston | WEATHERP | PS | 700 | 215/60R17 | | H | BL | 0 | 176.96 |
| 006066 | Bridgeston | WEATHERP | PS | 700 | 185/55R16 | | H | BL | 0 | 164.69 |
| 006069 | Bridgeston | WEATHERP | PS | 700 | 235/50R17 | | V | BL | 0 | 176.96 |
| 006070 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/55R16 | | H | BL | 0 | 144.87 |
| 006075 | Bridgeston | WEATHERP | PS | 700 | 235/60R18 | | H | BL | 0 | 209.52 |
| 006077 | Bridgeston | WEATHERP | PS | 700 | 225/55R18 | | V | BL | 0 | 199.14 |
| 006087 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/65R16 | | T | BL | 0 | 152.42 |
| 006093 | Bridgeston | R284 ECOP | TB | | 295/75R22 | 14 | L | BL | 25.23 | 730.95 |
| 006094 | Bridgeston | R284 ECOP | TB | | 295/75R22 | 16 | L | BL | 34.59 | 754.45 |
| 006096 | Bridgeston | R284 ECOP | TB | | 285/75R24 | 14 | L | BL | 25.23 | 784.4 |
| 006098 | Bridgeston | R284 ECOP | TB | | 285/75R24 | 16 | L | BL | 31 | 807.95 |
| 006099 | Bridgeston | R284 ECOP | TB | | 11R22.5 | 14 | L | BL | 25.23 | 730.95 |
| 006101 | Bridgeston | R284 ECOP | TB | | 11R24.5 | 14 | L | BL | 29.39 | 784.4 |
| 006102 | Bridgeston | R284 ECOP | TB | | 11R24.5 | 16 | L | BL | 34.59 | 807.95 |
| 006104 | Bridgeston | ECOPIA EP4 | PS | 640 | 195/60R15 | | H | BL | 0 | 135.44 |
| 006108 | Firestone | FRHWK AS | PS | 480 | 225/60R16 | | V | BL | 0 | 130.72 |
| 006109 | Firestone | FRHWK AS | PS | 480 | 205/65R15 | | V | BL | 0 | 122.69 |
| 006110 | Firestone | FRHWK AS | PS | 480 | 225/60R17 | | V | BL | 0 | 140.15 |
| 006111 | Firestone | FRHWK AS | PS | 480 | 205/50R16 | | V | BL | 0 | 136.85 |
| 006113 | Firestone | FRHWK AS | PS | 480 | 225/60R18 | | V | BL | 0 | 167.52 |
| 006114 | Firestone | FRHWK AS | PS | 480 | 215/65R16 | | H | BL | 0 | 129.77 |
| 006118 | Firestone | FRHWK AS | PS | 480 | 215/65R17 | | H | BL | 0 | 133.08 |
| 006119 | Firestone | FRHWK AS | PS | 480 | 215/60R17 | | H | BL | 0 | 137.79 |
| 006121 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/60R16 | | H | BL | 0 | 122.01 |
| 006124 | Firestone | FRHWK AS | PS | 480 | 225/40R18 | XL | V | BL | 0 | 177.43 |
| 006125 | Firestone | FRHWK AS | PS | 480 | 245/45R17 | XL | V | BL | 0 | 176.02 |
| 006126 | Firestone | FRHWK AS | PS | 480 | 225/50R16 | | V | BL | 0 | 151.01 |
| 006128 | Firestone | FRHWK AS | PS | 480 | 235/50R17 | | V | BL | 0 | 170.36 |
| 006130 | Firestone | FRHWK AS | PS | 480 | 235/40R18 | XL | V | BL | 0 | 174.6 |
| 006131 | Firestone | FRHWK AS | PS | 480 | 195/55R15 | | V | BL | 0 | 124.11 |
| 006132 | Firestone | DEST X/T | LT | N | 35X12.50R | E | R | OWL | 0 | 420.07 |
| 006133 | Firestone | DEST X/T | LT | N | 30X9.50R1 | C | R | OWL | 0 | 208.75 |
| 006134 | Firestone | DEST X/T | LT | N | 33X12.50R | C | R | OWL | 0 | 287.22 |
| 006135 | Firestone | DEST X/T | LT | N | LT315/70R | E | R | OWL | 0 | 377.49 |
| 006136 | Bridgeston | POTENZA R | PS | 200 | 245/40R18 | XL | W | BL | 0 | 223.13 |
| 006138 | Bridgeston | ECOPIA EP4 | PS | 640 | 185/65R15 | | H | BL | 0 | 128.36 |
| 006139 | Bridgeston | POTENZA R | PS | 200 | 245/40R19 | XL | W | BL | 0 | 267.22 |
| 006140 | Bridgeston | POTENZA R | PS | 200 | 235/45R17 | | W | BL | 0 | 212.68 |
| 006141 | Bridgeston | POTENZA R | PS | 200 | 225/45R17 | XL | W | BL | 0 | 205.87 |
| 006142 | Bridgeston | POTENZA R | PS | 200 | 225/45R18 | XL | W | BL | 0 | 220.41 |
| 006143 | Bridgeston | POTENZA R | PS | 200 | 215/45R17 | XL | W | BL | 0 | 200.87 |
| 006144 | Bridgeston | POTENZA R | PS | 200 | 245/45R18 | XL | W | BL | 0 | 247.22 |
| 006145 | Bridgeston | POTENZA R | PS | 200 | 195/50R16 | | V | BL | 0 | 183.14 |
| 006148 | Bridgeston | POTENZA R | PS | 200 | 195/55R16 | | V | BL | 0 | 141.33 |
| 006149 | Bridgeston | POTENZA R | PS | 200 | 225/40R18 | XL | W | BL | 0 | 190.87 |
| 006150 | Bridgeston | POTENZA R | PS | 200 | 235/40R18 | XL | W | BL | 0 | 218.14 |
| 006151 | Bridgeston | POTENZA R | PS | 200 | 255/35R18 | XL | W | BL | 0 | 273.58 |
| 006152 | Bridgeston | POTENZA R | PS | 200 | 205/55R16 | | V | BL | 0 | 188.14 |
| 006153 | Bridgeston | POTENZA R | PS | 200 | 255/35R19 | XL | W | BL | 0 | 271.76 |
| 006154 | Bridgeston | POTENZA R | PS | 200 | 245/45R17 | | W | BL | 0 | 215.41 |

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| 006155 | Bridgeston | ECOPIA EP4 | PS | 640 | 235/65R16 | T | BL | 0 | 167.05 |
| 006156 | Bridgeston | POTENZA R | PS | 200 | 225/50R16 | V | BL | 0 | 150.42 |
| 006158 | Bridgeston | POTENZA R | PS | 200 | 225/50R18 | W | BL | 0 | 235.86 |
| 006159 | Bridgeston | POTENZA R | PS | 200 | 255/40R18 XL | W | BL | 0 | 224.95 |
| 006160 | Bridgeston | POTENZA R | PS | 200 | 205/45R17 XL | W | BL | 0 | 205.41 |
| 006161 | Bridgeston | POTENZA R | PS | 200 | 245/40R17 | W | BL | 0 | 203.14 |
| 006162 | Bridgeston | POTENZA R | PS | 200 | 215/45R18 XL | W | BL | 0 | 195.41 |
| 006163 | Bridgeston | POTENZA R | PS | 200 | 215/40R18 XL | W | BL | 0 | 233.13 |
| 006164 | Bridgeston | POTENZA R | PS | 200 | 275/35R19 | W | BL | 0 | 320.84 |
| 006165 | Bridgeston | POTENZA R | PS | 200 | 275/35R18 | W | BL | 0 | 305.39 |
| 006166 | Bridgeston | POTENZA R | PS | 200 | 235/35R19 XL | W | BL | 0 | 256.31 |
| 006168 | Bridgeston | POTENZA R | PS | 200 | 285/35R20 | W | BL | 0 | 346.29 |
| 006169 | Bridgeston | POTENZA R | PS | 200 | 255/40R17 XL | W | BL | 0 | 219.04 |
| 006170 | Bridgeston | POTENZA R | PS | 200 | 265/35R18 XL | W | BL | 0 | 289.94 |
| 006171 | Bridgeston | POTENZA R | PS | 200 | 205/50R16 | V | BL | 0 | 182.69 |
| 006172 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/60R17 | H | BL | 0 | 144.68 |
| 006173 | Bridgeston | POTENZA R | PS | 200 | 245/35R19 XL | W | BL | 0 | 260.85 |
| 006174 | Bridgeston | POTENZA R | PS | 200 | 295/35R18 | W | BL | 0 | 324.02 |
| 006175 | Bridgeston | POTENZA R | PS | 200 | 205/45R16 XL | W | BL | 0 | 189.96 |
| 006176 | Bridgeston | POTENZA R | PS | 200 | 295/30R18 | W | BL | 0 | 321.75 |
| 006177 | Bridgeston | POTENZA R | PS | 200 | 285/30R18 | W | BL | 0 | 282.21 |
| 006178 | Bridgeston | POTENZA R | PS | 200 | 205/50R15 | V | BL | 0 | 148.15 |
| 006179 | Bridgeston | POTENZA R | PS | 200 | 215/45R16 | W | BL | 0 | 193.14 |
| 006181 | Bridgeston | POTENZA R | PS | 200 | 225/50R15 | V | BL | 0 | 179.05 |
| 006183 | Bridgeston | POTENZA R | PS | 200 | 285/35R19 XL | W | BL | 0 | 325.39 |
| 006189 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/55R17 | V | BL | 0 | 188.29 |
| 006206 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/55R17 | V | BL | 0 | 197.25 |
| 006223 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/50R17 | V | BL | 0 | 200.09 |
| 006239 | Firestone | DESTLE2 | PS | 520 | 225/55R18 | H | BL | 0 | 190.1 |
| 006240 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/65R17 | T | BL | 0 | 132.29 |
| 006243 | Firestone | DESTLE2 | PS | 520 | 215/65R16 | H | BL | 0 | 146.55 |
| 006245 | Firestone | DESTLE2 | PS | 520 | 225/60R18 | H | BL | 0 | 180.58 |
| 006251 | Firestone | ALL SEASOI | PS | 560 | 205/55R16 | T | BL | 0 | 110.43 |
| 006252 | Firestone | ALL SEASOI | PS | 560 | 195/65R15 | T | BL | 0 | 92.33 |
| 006253 | Firestone | ALL SEASOI | PS | 560 | 225/50R17 | T | BL | 0 | 142.12 |
| 006254 | Firestone | ALL SEASOI | PS | 560 | 195/60R15 | T | BL | 0 | 87.8 |
| 006255 | Firestone | ALL SEASOI | PS | 560 | 225/55R17 | T | BL | 0 | 136.23 |
| 006256 | Firestone | ALL SEASOI | PS | 560 | 235/55R17 | T | BL | 0 | 147.1 |
| 006257 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/60R17 | T | BL | 0 | 160.45 |
| 006258 | Firestone | ALL SEASOI | PS | 560 | 205/60R16 | T | BL | 0 | 101.38 |
| 006264 | Firestone | DEST TURF | AG | | IF320/70R1 | D | I-2 | 0 | 327.07 |
| 006274 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/55R16 | H | BL | 0 | 158.09 |
| 006276 | Firestone | FLOT 23 DT | AG | | 67X34.00B: | 22 | A2 | HF4 | 0 5361.04 |
| 006279 | Firestone | FLOT 23 XD | AG | | 73X44.00B: | 20 | A2 | HF4 | 0 10515.32 |
| 006281 | Firestone | FLOT 23 XD | AG | | 66X43.00-2 | 20 | A2 | HF4 | 0 7723 |
| 006284 | Firestone | FORESTRY : | AG | | 24.5B32 | 20 | A2 | LS2 | 0 2587.34 |
| 006291 | Bridgeston | ECOPIA EP4 | PS | 640 | 185/60R15 | T | BL | 0 | 129.3 |
| 006304 | Firestone | MAXI TRAC | AG | | 750/65R26 | B | R1W | 0 | 2723.09 |
| 006305 | Firestone | MAXI TRAC | AG | | VF750/65R | B | R1W | 0 | 3015.75 |
| 006306 | Firestone | MAXI TRAC | AG | | VF710/70R | B | R1W | 0 | 3965.86 |
| 006308 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/65R17 | T | BL | 0 | 170.36 |
| 006309 | Firestone | MAXI TRAC | AG | | VF800/70R | B | R1W | 0 | 5911.25 |

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| 006311 | Firestone | MAXI TRAC | AG | | VF900/60R | | B | R1W | 0 | 5520.68 |
| 006325 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/50R17 | XL | V | BL | 0 | 188.76 |
| 006338 | Firestone | MAXI TRAC | AG | | VF900/60R | | D | R1W | 0 | 6071.92 |
| 006343 | Firestone | MAXI TRAC | AG | | 710/70R42 | | D | R1W | 0 | 3304.88 |
| 006344 | Firestone | MAXI TRAC | AG | | 800/70R38 | | D | R1W | 0 | 4895.44 |
| 006349 | Firestone | PERFORME | AG | | 420/85R34 | | D | R1W | 0 | 964.46 |
| 006353 | Firestone | PERFORME | AG | | 340/85R28 | | D | R1W | 0 | 612.43 |
| 006358 | Firestone | RADIAL AT | AG | | VF380/90R | | D | R1W | 0 | 2188.94 |
| 006360 | Firestone | RADIAL AT | AG | | VF380/90R | | D | R1W | 0 | 2431.43 |
| 006361 | Firestone | PERFORME | AG | | 230/95R48 | | D | R1W | 0 | 1341.68 |
| 006363 | Firestone | RAD CH SP | AG | | 480/80R50 | | B | R-2 | 0 | 2394.51 |
| 006364 | Firestone | RAD CH SP | AG | | IF380/80R3 | | B | R-2 | 0 | 1990.81 |
| 006373 | Bridgeston | TRNZ EL45( | PS | 400 | 225/50R18 | | V | BL | 0 | 244.21 |
| 006374 | Bridgeston | TRNZ EL45( | PS | 400 | 225/45R18 | | W | BL | 0 | 238.15 |
| 006375 | Bridgeston | TRNZ EL45( | PS | 400 | 225/50R17 | | V | BL | 0 | 231.66 |
| 006376 | Bridgeston | TURANZA T | PS | 320 | 225/40R18 | XL | Y | BL | 0 | 140.43 |
| 006379 | Bridgeston | TURANZA T | PS | 320 | 225/45R17 | | Y | BL | 0 | 133.15 |
| 006381 | Bridgeston | POTENZA S | PS | 240 | 245/35ZR2 | XL | Y) | BL | 0 | 287.51 |
| 006389 | Bridgeston | DLR HT 84( | PS | 300 | 245/75R16 | | S | BL | 0 | 169.51 |
| 006392 | Bridgeston | VSMS2 | OR | | 29.5R25 | 2* | | L5S | 0 | 10725.57 |
| 006393 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/65R16 | | H | BL | 0 | 151.95 |
| 006394 | Bridgeston | VSMS | OR | | 35/65R33 | 2* | | L5S | 0 | 15512.89 |
| 006395 | Bridgeston | DL L5 D2V | OR | | 35/65-33 | 42 | | L5S | 0 | 10637.63 |
| 006412 | Firestone | DEST X/T | LT | N | 35X12.50R1 | E | R | OWL | 0 | 431.86 |
| 006415 | Firestone | DEST X/T | LT | N | 35X12.50R1 | C | R | OWL | 0 | 275.47 |
| 006429 | Firestone | WINTERFO | PS | N | 225/60R17 | | S | BL | 0 | 188.66 |
| 006433 | Firestone | WINTERFO | PS | N | 225/45R17 | | S | BL | 0 | 198.43 |
| 006434 | Firestone | WINTERFO | PS | N | 235/45R18 | | S | BL | 0 | 221.4 |
| 006438 | Firestone | WINTERFO | PS | N | 205/50R17 | XL | S | BL | 0 | 165.2 |
| 006439 | Firestone | WINTERFO | PS | N | 225/50R18 | | S | BL | 0 | 198.43 |
| 006444 | Bridgeston | ECOPIA EP4 | PS | 640 | 235/60R17 | | T | BL | 0 | 195.84 |
| 006446 | Bridgeston | DRIVEGUAI | PS | 640 | 235/65R17 | | H | BL | 0 | 209.64 |
| 006449 | Bridgeston | DRIVEGUAI | PS | 640 | 225/65R17 | | H | BL | 0 | 225.35 |
| 006450 | Bridgeston | DRIVEGUAI | PS | 500 | 235/55R18 | | V | BL | 0 | 237.92 |
| 006455 | Bridgeston | DRIVEGUAI | PS | 640 | 225/45R17 | | W | BL | 0 | 217.27 |
| 006459 | Bridgeston | DRIVEGUAI | PS | 640 | 245/45R18 | | W | BL | 0 | 289.54 |
| 006463 | Bridgeston | DRIVEGUAI | PS | 640 | 225/55R17 | | V | BL | 0 | 231.63 |
| 006467 | Bridgeston | DRIVEGUAI | PS | 640 | 205/55R16 | | V | BL | 0 | 180.01 |
| 006471 | Bridgeston | DRIVEGUAI | PS | 640 | 205/45R17 | XL | W | BL | 0 | 206.94 |
| 006472 | Bridgeston | DRIVEGUAI | PS | 640 | 205/50R17 | XL | V | BL | 0 | 227.59 |
| 006473 | Bridgeston | DRIVEGUAI | PS | 640 | 215/45R17 | XL | V | BL | 0 | 218.61 |
| 006474 | Bridgeston | DRIVEGUAI | PS | 640 | 215/50R17 | XL | V | BL | 0 | 212.33 |
| 006475 | Bridgeston | DRIVEGUAI | PS | 640 | 215/55R17 | | V | BL | 0 | 212.78 |
| 006478 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/55R18 | | H | BL | 0 | 224.15 |
| 006479 | Bridgeston | DRIVEGUAI | PS | 640 | 255/40R17 | | V | BL | 0 | 251.38 |
| 006480 | Bridgeston | DRIVEGUAI | PS | 640 | 225/40R18 | XL | W | BL | 0 | 219.06 |
| 006483 | Bridgeston | DRIVEGUAI | PS | 640 | 235/40R18 | XL | W | BL | 0 | 261.26 |
| 006486 | Bridgeston | DRIVEGUAI | PS | 640 | 255/35R18 | XL | W | BL | 0 | 280.56 |
| 006488 | Bridgeston | DRIVEGUAI | PS | 640 | 245/40R19 | XL | W | BL | 0 | 289.54 |
| 006489 | Bridgeston | DRIVEGUAI | PS | 640 | 235/45R18 | XL | V | BL | 0 | 237.47 |
| 006493 | Bridgeston | DRIVEGUAI | PS | 640 | 255/40R18 | XL | W | BL | 0 | 279.66 |
| 006495 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/50R17 | XL | V | BL | 0 | 196.31 |

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| 006504 | Firestone | FD690 PLU | TB | | 11R22.5 | 14 | L | BL | 25.23 | 463.54 |
| 006505 | Firestone | FR710 | PS | 560 | P235/60R1 | | T | BL | 0 | 143.61 |
| 006506 | Firestone | FD690 PLU | TB | | 11R24.5 | 14 | L | BL | 29.39 | 495.97 |
| 006508 | Bridgeston | DLRHL422E | PS | 640 | P245/60R1 | | T | BL | 0 | 234.95 |
| 006509 | Bridgeston | DLRHL422E | PS | 640 | 245/55R19 | | T | BL | 0 | 244.95 |
| 006512 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/50R16 | | H | BL | 0 | 153.84 |
| 006513 | Firestone | DESTLE2 | PS | 520 | P265/65R1 | | S | BL | 0 | 216.96 |
| 006514 | Firestone | FD690 PLU | TB | | 295/75R22 | 14 | L | BL | 25.23 | 463.54 |
| 006515 | Firestone | FT140 | PS | 560 | 195/65R15 | | S | BL | 0 | 86.34 |
| 006516 | Firestone | FD690 PLU | TB | | 285/75R24 | 14 | L | BL | 25.23 | 495.97 |
| 006518 | Firestone | FT140 | PS | 560 | 205/55R16 | | H | BL | 0 | 101.29 |
| 006529 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/50R18 | | T | BL | 0 | 213.3 |
| 006536 | Bridgeston | VJT | OR | | 23.5R25 | 2* | | L-3 | 0 | 3164.76 |
| 006546 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/55R18 | | T | BL | 0 | 201.97 |
| 006558 | Firestone | PERFORME | AG | | 580/70R42 | | D | R1W | 0 | 2860.11 |
| 006563 | Bridgeston | ECOPIA EP4 | PS | 640 | 195/55R16 | | V | BL | 0 | 159.5 |
| 006578 | Firestone | DESTLE2 | PS | 520 | 225/65R17 | | H | BL | 0 | 181.57 |
| 006597 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/45R17 | | V | BL | 0 | 183.57 |
| 006614 | Bridgeston | ECOPIA EP4 | PS | 640 | 175/65R15 | | H | BL | 0 | 137.79 |
| 006631 | Bridgeston | ECOPIA EP4 | PS | 640 | 185/55R15 | | V | BL | 0 | 161.39 |
| 006635 | Firestone | FT491 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 521.16 |
| 006648 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/45R18 | | V | BL | 0 | 203.39 |
| 006651 | Bridgeston | DLRHPSPTA | PS | 440 | 235/60R18 | | V | BL | 0 | 238.15 |
| 006652 | Bridgeston | POTENZA S | PS | 280 | 235/40R19 | XL | Y | BL | 0 | 246.38 |
| 006665 | Bridgeston | ECPHL422P | PS | 700 | 215/65R16 | XL | V | BL | 0 | 182.69 |
| 006682 | Bridgeston | ECPHL422P | PS | 700 | 215/70R16 | | H | BL | 0 | 198.14 |
| 006699 | Bridgeston | ECPHL422P | PS | 700 | 225/65R17 | | H | BL | 0 | 171.78 |
| 006712 | Bridgeston | GREATEC M | TB | | 455/55R22 | 22 | L | BL | 38.75 | 1589.79 |
| 006713 | Bridgeston | GREATEC R | TB | | 445/50R22 | 20 | L | BL | 31.66 | 1186.99 |
| 006716 | Bridgeston | ECPHL422P | PS | 700 | 225/70R16 | | H | BL | 0 | 188.6 |
| 006777 | Firestone | DESTLE2 | PS | 520 | 225/60R17 | | T | BL | 0 | 208.75 |
| 006783 | Bridgeston | DUELER HP | PS | 300 | 215/65R16 | | H | BL | 0 | 135.96 |
| 006784 | Bridgeston | ECPHL422P | PS | 700 | 235/55R18 | | H | BL | 0 | 230.86 |
| 006786 | Bridgeston | DUELER HP | LT | 300 | 225/55R18 | | H | BL | 0 | 201.78 |
| 006789 | Bridgeston | TRNZ T001 | PS | 320 | 225/55R18 | | V | BL | 0 | 184.96 |
| 006869 | Bridgeston | ECPHL422P | PS | 700 | 235/65R18 | | H | BL | 0 | 214.95 |
| 006909 | Bridgeston | POTENZA S | PS | 280 | 225/40R19 | | Y | BL | 0 | 334.28 |
| 006910 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | | Y | BL | 0 | 305.27 |
| 006942 | Bridgeston | DUELER HP | PS | 300 | 235/45R19 | | H | BL | 0 | 271.92 |
| 006994 | Firestone | MAXITRAC | AG | | 440/65R24 | | D | R1W | 0 | 1454.58 |
| 006995 | Firestone | MAXITRAC | AG | | 440/65R28 | | D | R1W | 0 | 1330.28 |
| 006997 | Firestone | MAXITRAC | AG | | 480/65R24 | | D | R1W | 0 | 1363.55 |
| 006998 | Firestone | MAXITRAC | AG | | 480/65R28 | | D | R1W | 0 | 1463.31 |
| 006999 | Firestone | MAXITRAC | AG | | 540/65R24 | | D | R1W | 0 | 1372.49 |
| 007000 | Firestone | MAXITRAC | AG | | 540/65R28 | | D | R1W | 0 | 1493.97 |
| 007001 | Firestone | MAXITRAC | AG | | 540/65R30 | | D | R1W | 0 | 1498.57 |
| 007002 | Firestone | MAXITRAC | AG | | 540/65R30 | | D | R1W | 0 | 1657.32 |
| 007003 | Firestone | MAXITRAC | AG | | 540/65R34 | | D | R1W | 0 | 1650.97 |
| 007004 | Firestone | MAXITRAC | AG | | 540/65R34 | | D | R1W | 0 | 2022.58 |
| 007005 | Firestone | MAXITRAC | AG | | 540/65R38 | | D | R1W | 0 | 1749.41 |
| 007006 | Firestone | MAXITRAC | AG | | 600/65R34 | | D | R1W | 0 | 2012.19 |
| 007007 | Firestone | MAXITRAC | AG | | 600/65R38 | | D | R1W | 0 | 2135.75 |

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| 007008 | Firestone | MAXITRAC | AG | | 650/65R38 | | D | R1W | 0 | 2702.75 |
| 007009 | Firestone | MAXITRAC | AG | | 650/65R38 | | D | R1W | 0 | 2674.44 |
| 007010 | Firestone | MAXITRAC | AG | | 650/65R42 | | D | R1W | 0 | 2544.87 |
| 007021 | Bridgeston | POTENZA R | PS | 140 | 245/40ZR1 | | Y) | BL | 0 | 350.3 |
| 007023 | Bridgeston | POTENZA R | PS | 140 | 285/35ZR1 | | Y) | BL | 0 | 418.71 |
| 007024 | Bridgeston | POTENZA S | PS | 240 | 255/40ZR2 | XL | Y) | BL | 0 | 271.06 |
| 007025 | Bridgeston | POTENZA S | PS | 240 | 295/35ZR2 | XL | Y) | BL | 0 | 443.39 |
| 007033 | Bridgeston | POTENZA S | PS | 240 | 305/30ZR2 | XL | Y) | BL | 0 | 410.92 |
| 007048 | Bridgeston | BLIZZAKLM | PS | NA | 225/50R17 | | H | BL | 0 | 243.78 |
| 007097 | Bridgeston | POTENZA S | PS | 240 | 215/45R18 | XL | Y | BL | 0 | 203.08 |
| 007107 | Bridgeston | ECPHL422P | PS | 700 | P255/60R1 | | H | BL | 0 | 225.86 |
| 007112 | Bridgeston | DLR AT REV | LT | N | LT275/55R | E | S | BL | 0 | 325.39 |
| 007113 | Bridgeston | DLR AT REV | LT | N | LT285/55R | E | S | BL | 0 | 449 |
| 007114 | Bridgeston | DLR AT REV | LT | N | LT305/55R | E | S | BL | 0 | 493.08 |
| 007115 | Bridgeston | DLR AT REV | LT | N | LT285/65R | E | S | BL | 1.32 | 387.65 |
| 007116 | Bridgeston | DLR AT REV | LT | N | LT295/70R | E | S | BL | 5.48 | 393.55 |
| 007118 | Firestone | DEST FARM | AG | | IF320/65R1 | | D | I-1 | 0 | 316.5 |
| 007119 | Firestone | DEST TURF | AG | | IF320/65R1 | | D | I-2 | 0 | 316.5 |
| 007120 | Firestone | PERFORME | AG | | 460/85R30 | 2 | D | R1W | 0 | 860.71 |
| 007121 | Firestone | PERFORME | AG | | 380/85R30 | | D | R1W | 0 | 699.01 |
| 007122 | Firestone | PERFORME | AG | | 420/85R30 | | D | R1W | 0 | 824.99 |
| 007123 | Firestone | RAD DT 23 | AG | | VF580/85R | | B | R1W | 0 | 3261.81 |
| 007124 | Bridgeston | ECPHL422P | PS | 700 | P255/65R1 | | T | BL | 0 | 231.77 |
| 007140 | Bridgeston | SGL | OR | | 17.5-25 | 16 | | L-2 | 0 | 1562.17 |
| 007142 | Bridgeston | SGL | OR | | 20.5-25 | 16 | | L-2 | 0 | 2529.22 |
| 007148 | Firestone | FT140 | PS | 560 | P205/55R1 | | H | BL | 0 | 101.29 |
| 007151 | Bridgeston | ECPHL422P | PS | 700 | 225/55R19 | | H | BL | 0 | 219.04 |
| 007152 | Bridgeston | DLR HT 685 | PS | | 265/70R17 | | T | BL | 0 | 211.32 |
| 007156 | Bridgeston | DLR HL ALE | PS | 600 | P255/55R2 | | H | BL | 0 | 268.58 |
| 007157 | Bridgeston | ALENZA A/S | PS | 700 | 275/50R22 | | T | BL | 0 | 268.46 |
| 007159 | Bridgeston | DLR AT RHS | PS | 400 | 255/65R17 | | T | BL | 0 | 234.5 |
| 007160 | Bridgeston | DLR HT 685 | PS | 520 | 255/65R17 | | T | BL | 0 | 216.32 |
| 007167 | Bridgeston | DLR HT 685 | PS | 520 | 265/60R18 | | T | BL | 0 | 236.77 |
| 007168 | Bridgeston | DLR HT 685 | PS | 520 | 255/70R16 | | T | BL | 0 | 157.69 |
| 007186 | Bridgeston | TURANZA T | PS | 260 | 245/50RF1 | | W | BL | 0 | 316.52 |
| 007212 | Bridgeston | POTENZA S | PS | 280 | 245/40RF2 | | Y | BL | 0 | 439.93 |
| 007213 | Bridgeston | DUELER HP | PS | 300 | 225/60R18 | | V | BL | 0 | 211.74 |
| 007215 | Bridgeston | ALENZA 00 | PS | 300 | 235/50R19 | | W | BL | 0 | 270.63 |
| 007216 | Bridgeston | ECPHL422P | PS | 600 | P235/55RF | | V | BL | 0 | 278.12 |
| 007218 | Bridgeston | ALENZA 00 | PS | 300 | 235/55RF1 | | V | BL | 0 | 251.57 |
| 007219 | Bridgeston | ECPHL422P | PS | 600 | P255/45RF | | V | BL | 0 | 309.03 |
| 007220 | Bridgeston | ALENZA 00 | PS | 300 | 255/45RF2 | | W | BL | 0 | 367.18 |
| 007221 | Firestone | FT140 | PS | 560 | 205/60R16 | | H | BL | 0 | 90.07 |
| 007222 | Firestone | FT140 | PS | 560 | 205/55R17 | | V | BL | 0 | 120.35 |
| 007223 | Bridgeston | ECOPIA EP4 | PS | 540 | 205/60R16 | | H | BL | 0 | 151.95 |
| 007227 | Bridgeston | TURANZA L | PS | 560 | 225/45R18 | XL | H | BL | 0 | 229.04 |
| 007228 | Bridgeston | TURANZAL | PS | 560 | 225/45R18 | XL | H | BL | 0 | 218.23 |
| 007229 | Bridgeston | TURANZA T | PS | | 225/45R18 | | Y | BL | 0 | 284.05 |
| 007230 | Bridgeston | TURANZA T | PS | | 255/40R18 | | Y | BL | 0 | 368.48 |
| 007231 | Bridgeston | TURANZA T | PS | | 255/40R18 | | Y | BL | 0 | 368.48 |
| 007232 | Bridgeston | TURANZA T | PS | | 255/35R19 | | Y | BL | 0 | 365.02 |
| 007233 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/55R16 | | H | BL | 0 | 113.81 |

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| 007234 | Bridgeston | ECOPIA EP4 | PS | 640 | 225/45R17 | | W | BL | 0 | 170.89 |
| 007235 | Bridgeston | ECPHL422P | PS | 600 | 235/55R18 | | H | BL | 0 | 230.86 |
| 007236 | Bridgeston | ECPHL422P | PS | 600 | 215/65R17 | | H | BL | 0 | 199.5 |
| 007237 | Bridgeston | ECOPIA EP4 | PS | 540 | 205/55R17 | | H | BL | 0 | 186.4 |
| 007273 | Bridgeston | VCHS IDU | OR | | 14.00R24 | 3* | | IDS | 0 | 2498.85 |
| 007275 | Bridgeston | ALENZA 00 | PS | 300 | 245/40R21 | XL | Y | BL | 0 | 444.26 |
| 007276 | Bridgeston | ALENZA 00 | PS | 300 | 275/35R21 | XL | Y | BL | 0 | 444.26 |
| 007277 | Bridgeston | TURANZA T | PS | 320 | 255/40R20 | XL | Y | BL | 0 | 290.39 |
| 007312 | Firestone | MAXI TRAC | AG | | IF600/70R3 | | D | R1W | 0 | 2602.82 |
| 007432 | Bridgeston | PILLOW DI/ | AG | | 215/80D15 | 4 | A6 | G-2 | 0 | 286.5 |
| 007435 | Firestone | RADIAL 90( | AG | | 380/90R46 | | B | R1W | 0 | 1807.53 |
| 007469 | Firestone | DEST TURF | AG | | VF445/50R | | D | I-2 | 0 | 695.04 |
| 007470 | Firestone | PERFORME | AG | | 280/85R24 | | D | R1W | 0 | 552.71 |
| 007471 | Firestone | PERFORME | AG | | 320/85R24 | | D | R1W | 0 | 581.8 |
| 007472 | Firestone | PERFORME | AG | | 340/85R24 | | D | R1W | 0 | 596.35 |
| 007475 | Firestone | PERFORME | AG | | 420/85R28 | 1* | D | R1W | 0 | 793.21 |
| 007483 | Firestone | PERFORME | AG | | 380/85R34 | 1 | D | R1W | 0 | 777.49 |
| 007493 | Firestone | RAD DT 23 | AG | | VF480/80R | | B | R1W | 0 | 3100.71 |
| 007494 | Firestone | RAD DT 23 | AG | | VF480/95R | | B | R1W | 0 | 3161.4 |
| 007532 | Bridgeston | POTENZA S | PS | 280 | 245/50R18 | XL | W | BL | 0 | 310.46 |
| 007535 | Bridgeston | TURANZA T | PS | 320 | 255/35R21 | XL | Y | BL | 0 | 373.1 |
| 007537 | Bridgeston | TURANZA T | PS | 320 | 245/45R19 | XL | Y | BL | 0 | 281.02 |
| 007538 | Bridgeston | TURANZA T | PS | 320 | 205/60R16 | | H | BL | 0 | 143.15 |
| 007539 | Bridgeston | TURANZA T | PS | 320 | 205/55R17 | | W | BL | 0 | 176.78 |
| 007544 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | | W | BL | 0 | 239.45 |
| 007788 | Firestone | ALL SEASOI | PS | 560 | 215/55R17 | | H | BL | 0 | 130.35 |
| 007789 | Firestone | ALL SEASOI | PS | 560 | 215/50R17 | | H | BL | 0 | 131.25 |
| 007790 | Firestone | ALL SEASOI | PS | 560 | 205/50R17 | | H | BL | 0 | 127.63 |
| 007896 | Bridgeston | BLIZZAK LM | PS | N | 235/45R18 | XL | V | BL | 0 | 264.56 |
| 007900 | Bridgeston | BLIZZAK LM | PS | N | 245/40R19 | XL | V | BL | 0 | 301.37 |
| 007902 | Bridgeston | BLIZZAK LM | PS | N | 225/40R18 | XL | V | BL | 0 | 232.09 |
| 007903 | Bridgeston | BLIZZAK LM | PS | N | 245/45R19 | XL | V | BL | 0 | 297.9 |
| 007906 | Bridgeston | TURANZA E | PS | 260 | P245/45R1 | | V | BL | 0 | 219.1 |
| 007907 | Bridgeston | BLIZZAK LM | PS | N | 245/45R20 | XL | V | BL | 0 | 295.74 |
| 007912 | Bridgeston | BLIZZAK LM | PS | N | 255/40R19 | XL | V | BL | 0 | 295.74 |
| 007914 | Bridgeston | BLIZZAK LM | PS | N | 255/35R19 | XL | V | BL | 0 | 321.29 |
| 007921 | Bridgeston | BLIZZAK LM | PS | N | 255/40R18 | XL | V | BL | 0 | 266.73 |
| 007927 | Bridgeston | TRNZ QTTE | PS | 800 | 235/60R17 | | H | BL | 0 | 205.6 |
| 007929 | Bridgeston | TRNZ QTTE | PS | 800 | 235/50R17 | | H | BL | 0 | 194.82 |
| 007957 | Bridgeston | DLR HP SPT | PS | 300 | 205/55R17 | | V | BL | 0 | 223.43 |
| 007974 | Bridgeston | DLR HP SPT | PS | 300 | 225/45R18 | | V | BL | 0 | 259.37 |
| 008094 | Bridgeston | DRIVEGUAI | PS | 640 | 245/55R19 | | H | BL | 0 | 242.85 |
| 008100 | Firestone | WEATHERG | PS | 640 | 215/55R16 | | H | BL | 0 | 108.76 |
| 008101 | Firestone | WEATHERG | PS | 640 | 235/65R17 | | H | BL | 0 | 133.8 |
| 008103 | Bridgeston | POTENZA S | PS | 300 | 245/40R18 | XL | Y | BL | 0 | 223 |
| 008104 | Bridgeston | POTENZA S | PS | 300 | 225/40R18 | XL | Y | BL | 0 | 216.93 |
| 008105 | Bridgeston | POTENZA S | PS | 300 | 245/40R19 | XL | Y) | BL | 0 | 285.35 |
| 008106 | Bridgeston | POTENZA S | PS | 300 | 245/45R18 | XL | Y) | BL | 0 | 229.06 |
| 008107 | Bridgeston | POTENZA S | PS | 300 | 225/45R17 | XL | Y | BL | 0 | 179.7 |
| 008108 | Bridgeston | POTENZA S | PS | 300 | 255/35ZR1 | XL | Y) | BL | 0 | 282.32 |
| 008111 | Bridgeston | POTENZA S | PS | 300 | 255/35R18 | XL | Y) | BL | 0 | 265.86 |
| 008112 | Bridgeston | POTENZA S | PS | 300 | 235/40R18 | XL | Y) | BL | 0 | 237.72 |

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| 008113 | Bridgeston | POTENZA S PS | 300 | 225/45R18 XL | Y | BL | 0 | 254.6 |
| 008114 | Bridgeston | POTENZA S PS | 300 | 245/40ZR2 | XL | Y) | BL | 0 | 343.37 |
| 008115 | Bridgeston | POTENZA S PS | 300 | 225/50R17 XL | Y | BL | 0 | 189.22 |
| 008116 | Bridgeston | POTENZA S PS | 300 | 255/40R18 XL | Y) | BL | 0 | 278.85 |
| 008117 | Bridgeston | POTENZA S PS | 300 | 255/40R19 XL | Y | BL | 0 | 299.64 |
| 008119 | Bridgeston | POTENZA S PS | 300 | 245/35R19 XL | Y) | BL | 0 | 297.47 |
| 008120 | Bridgeston | POTENZA S PS | 300 | 245/45R19 XL | Y | BL | 0 | 292.71 |
| 008121 | Bridgeston | POTENZA S PS | 300 | 235/45R18 XL | Y | BL | 0 | 249.41 |
| 008122 | Bridgeston | POTENZA S PS | 300 | 225/40R19 XL | Y | BL | 0 | 273.22 |
| 008123 | Bridgeston | POTENZA S PS | 300 | 265/35R19 XL | Y) | BL | 0 | 355.06 |
| 008124 | Bridgeston | POTENZA S PS | 300 | 275/35R19 XL | Y) | BL | 0 | 338.17 |
| 008125 | Bridgeston | POTENZA S PS | 300 | 235/40ZR1 | XL | Y) | BL | 0 | 295.74 |
| 008126 | Bridgeston | POTENZA S PS | 300 | 285/35R19 XL | Y) | BL | 0 | 397.49 |
| 008128 | Bridgeston | POTENZA S PS | 300 | 235/35R19 XL | Y) | BL | 0 | 271.92 |
| 008129 | Bridgeston | POTENZA S PS | 300 | 245/35R20 XL | Y) | BL | 0 | 339.04 |
| 008130 | Bridgeston | POTENZA S PS | 300 | 245/40R17 | Y | BL | 0 | 206.11 |
| 008131 | Bridgeston | POTENZA S PS | 300 | 275/40ZR1 | XL | Y) | BL | 0 | 364.59 |
| 008132 | Bridgeston | POTENZA S PS | 300 | 275/35R18 XL | Y | BL | 0 | 294.44 |
| 008133 | Bridgeston | POTENZA S PS | 300 | 255/35R20 XL | Y) | BL | 0 | 326.92 |
| 008134 | Bridgeston | POTENZA S PS | 300 | 205/55R16 XL | Y | BL | 0 | 171.9 |
| 008135 | Bridgeston | POTENZA S PS | 300 | 225/50R18 XL | Y | BL | 0 | 259.37 |
| 008136 | Bridgeston | POTENZA S PS | 300 | 245/50R18 XL | Y | BL | 0 | 280.58 |
| 008137 | Bridgeston | POTENZA S PS | 300 | 275/30R20 XL | Y) | BL | 0 | 417.85 |
| 008138 | Bridgeston | POTENZA S PS | 300 | 275/40R18 XL | Y) | BL | 0 | 342.07 |
| 008139 | Bridgeston | POTENZA S PS | 300 | 235/50R18 XL | Y | BL | 0 | 252.87 |
| 008140 | Bridgeston | POTENZA S PS | 300 | 275/35R20 XL | Y) | BL | 0 | 374.55 |
| 008141 | Bridgeston | POTENZA S PS | 300 | 265/35R20 XL | Y) | BL | 0 | 403.12 |
| 008142 | Bridgeston | POTENZA S PS | 300 | 285/35R18 XL | Y) | BL | 0 | 338.61 |
| 008143 | Bridgeston | POTENZA S PS | 300 | 295/30R20 XL | Y) | BL | 0 | 409.19 |
| 008145 | Bridgeston | POTENZA S PS | 300 | 285/30R19 XL | Y) | BL | 0 | 380.61 |
| 008146 | Bridgeston | POTENZA S PS | 300 | 305/30R20 XL | Y) | BL | 0 | 510.07 |
| 008147 | Bridgeston | POTENZA S PS | 300 | 255/45R19 XL | Y) | BL | 0 | 320.85 |
| 008148 | Bridgeston | POTENZA S PS | 300 | 265/35R18 XL | Y | BL | 0 | 284.05 |
| 008151 | Bridgeston | POTENZA S PS | 300 | 225/45R19 XL | Y | BL | 0 | 296.17 |
| 008152 | Bridgeston | POTENZA S PS | 300 | 245/35R18 XL | Y | BL | 0 | 236.42 |
| 008153 | Bridgeston | POTENZA S PS | 300 | 265/40R20 XL | Y | BL | 0 | 403.12 |
| 008154 | Bridgeston | POTENZA S PS | 300 | 255/40R20 XL | Y) | BL | 0 | 321.72 |
| 008155 | Bridgeston | POTENZA S PS | 300 | 285/35R20 XL | Y) | BL | 0 | 408.75 |
| 008156 | Bridgeston | POTENZA S PS | 300 | 275/45R18 XL | Y | BL | 0 | 326.05 |
| 008158 | Bridgeston | POTENZA S PS | 300 | 265/40R18 XL | Y) | BL | 0 | 287.95 |
| 008159 | Bridgeston | POTENZA S PS | 300 | 295/30R19 XL | Y) | BL | 0 | 387.1 |
| 008162 | Bridgeston | POTENZA S PS | 300 | 285/30R20 XL | Y) | BL | 0 | 397.06 |
| 008163 | Bridgeston | POTENZA S PS | 300 | 235/35R20 XL | Y | BL | 0 | 321.72 |
| 008164 | Bridgeston | POTENZA S PS | 300 | 285/40R19 XL | Y) | BL | 0 | 354.19 |
| 008165 | Bridgeston | POTENZA S PS | 300 | 215/45R17 XL | Y | BL | 0 | 171.04 |
| 008166 | Bridgeston | POTENZA S PS | 300 | 265/45R18 | Y | BL | 0 | 355.93 |
| 008167 | Bridgeston | POTENZA S PS | 300 | 265/40R19 XL | Y) | BL | 0 | 355.06 |
| 008168 | Bridgeston | POTENZA S PS | 300 | 305/30R19 XL | Y) | BL | 0 | 413.95 |
| 008169 | Bridgeston | POTENZA S PS | 300 | 215/45R18 XL | Y | BL | 0 | 228.62 |
| 008170 | Bridgeston | POTENZA S PS | 300 | 255/30R19 XL | Y) | BL | 0 | 315.66 |
| 008173 | Bridgeston | POTENZA S PS | 300 | 255/45ZR2 | XL | Y) | BL | 0 | 345.1 |
| 008175 | Bridgeston | POTENZA S PS | 300 | 275/40R20 XL | Y) | BL | 0 | 299.2 |

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| 008176 | Bridgeston | POTENZA S | PS | 300 | 205/45R17 | XL | Y | BL | 0 | 189.22 |
| 008177 | Bridgeston | POTENZA S | PS | 300 | 245/45R20 | XL | Y | BL | 0 | 330.81 |
| 008179 | Bridgeston | POTENZA S | PS | 300 | 265/30R19 | XL | Y | BL | 0 | 319.99 |
| 008181 | Bridgeston | POTENZA S | PS | 300 | 315/35R20 | XL | Y) | BL | 0 | 455.52 |
| 008182 | Bridgeston | WEATHERP | PS | 700 | 225/45R17 | | V | BL | 0 | 176.96 |
| 008183 | Bridgeston | WEATHERP | PS | 700 | 235/50R18 | | V | BL | 0 | 208.58 |
| 008281 | Firestone | FRHWK AS | PS | 500 | 215/55R18 | | H | BL | 0 | 107.64 |
| 008343 | Bridgeston | ALENZA AS | PS | 800 | 235/65R18 | | V | BL | 0 | 247.22 |
| 008344 | Bridgeston | ALENZA AS | PS | 800 | 225/65R17 | | H | BL | 0 | 194.5 |
| 008345 | Bridgeston | ALENZA AS | PS | 800 | 235/55R20 | | V | BL | 0 | 260.85 |
| 008346 | Bridgeston | ALENZA AS | PS | 800 | 245/50R20 | | V | BL | 0 | 251.77 |
| 008349 | Bridgeston | ALENZA AS | PS | 800 | 275/40R20 | XL | W | BL | 0 | 310.84 |
| 008350 | Bridgeston | ALENZA AS | PS | 800 | 265/40R21 | XL | V | BL | 0 | 285.39 |
| 008360 | Bridgeston | ALENZA AS | PS | 800 | 275/40R21 | XL | W | BL | 0 | 314.93 |
| 008361 | Bridgeston | ALENZA AS | PS | 800 | 315/35R20 | XL | W | BL | 0 | 320.39 |
| 008363 | Bridgeston | ALENZA AS | PS | 800 | 255/60R18 | XL | V | BL | 0 | 274.03 |
| 008375 | Firestone | DEST X/T | LT | N | LT285/65R | E | R | BL | 1.32 | 365.7 |
| 008376 | Firestone | DEST X/T | LT | N | LT285/55R | E | R | BL | 0 | 391.86 |
| 008377 | Firestone | DEST X/T | LT | N | LT305/55R | E | R | BL | 0 | 420.07 |
| 008380 | Firestone | DEST X/T | LT | N | LT275/55R | E | R | BL | 0 | 292.35 |
| 008381 | Firestone | DEST X/T | LT | N | LT275/70R | E | R | OWL | 0 | 286.2 |
| 008383 | Firestone | DEST X/T | LT | N | LT275/60R | E | R | BL | 0 | 305.69 |
| 008386 | Firestone | DEST X/T | LT | N | LT285/65R | E | S | BL | 3.4 | 441.09 |
| 008388 | Firestone | DEST X/T | LT | N | LT295/60R | E | S | BL | 2.36 | 478.02 |
| 008494 | Bridgeston | ALNZA SPO | PS | 500 | 235/50R21 | | V | BL | 0 | 217.37 |
| 008500 | Bridgeston | ALENZA AS | PS | 800 | 275/50R20 | XL | W | BL | 0 | 305.39 |
| 008502 | Bridgeston | ALENZA AS | PS | 800 | 275/40R22 | XL | W | BL | 0 | 337.2 |
| 008506 | Firestone | ALL NON-SI | AG | | 16.5L-16.1 | 6 | B | I-2 | 0 | 371.66 |
| 008508 | Firestone | ALL NON-SI | AG | | 14.9-24 | 6 | A8 | R-3 | 0 | 652.34 |
| 008510 | Firestone | ALL NON-SI | AG | | 16.9-24 | 6 | A8 | R-3 | 0 | 798.51 |
| 008511 | Firestone | ALL TRC UT | AG | | 420/70-24 | 6 | A8 | R-4 | 0 | 654.06 |
| 008512 | Firestone | CH GG 3R H | AG | | 10.00-16 | 8 | A8 | F-2 | 0 | 177.4 |
| 008513 | Firestone | CH GG 3R H | AG | | 11.00-16 | 8 | A8 | F-2 | 0 | 219.98 |
| 008516 | Firestone | CH GG 3R H | AG | | 10.00-16 | 8 | A8 | F-2 | 0 | 204.05 |
| 008517 | Firestone | CH GG 3R H | AG | | 11.00-16 | 8 | A8 | F-2 | 0 | 279.41 |
| 008519 | Firestone | CH GG 4-RI | AG | | 10.00-16 | 8 | A8 | F-2 | 0 | 173.85 |
| 008520 | Firestone | CH GG 4-RI | AG | | 11.00-16 | 8 | A8 | F-2 | 0 | 232.39 |
| 008521 | Firestone | CH GG 4-RI | AG | | 11L-15 | 8 | A8 | F-2 | 0 | 168.54 |
| 008523 | Firestone | CH GG 4-RI | AG | | 9.5L-15 | 8 | A8 | F-2 | 0 | 166.76 |
| 008524 | Firestone | CH GG 4-R | AG | | 10.00-16 | 8 | A8 | F-2 | 0 | 237.72 |
| 008525 | Firestone | CH GG 4-R | AG | | 11.00-16 | 8 | A8 | F-2 | 0 | 290.04 |
| 008526 | Firestone | CH HYDRO | AG | | 380/85D24 | | | R-1 | 0 | 532.99 |
| 008527 | Firestone | CH SP GR | AG | | 13.6-38 | 6 | A8 | R-2 | 0 | 861.48 |
| 008528 | Firestone | CH SP GR | AG | | 13.6-46 | 6 | A8 | R-2 | 0 | 1524.36 |
| 008529 | Firestone | FARM TIRE | AG | | 10.00-15 | 8 | B | I-1 | 0 | 166.76 |
| 008530 | Firestone | FARM IMP | AG | | 11L-14 | 8 | B | I-1 | 0 | 135.71 |
| 008531 | Firestone | FARM IMP | AG | | 11L-15 | 8 | B | I-1 | 0 | 109.99 |
| 008532 | Firestone | FARM IMP | AG | | 11L-16 | 8 | B | I-1 | 0 | 157 |
| 008533 | Firestone | FARM IMP | AG | | 14L-16.1 | 8 | B | I-1 | 0 | 302.46 |
| 008534 | Firestone | FARM IMP | AG | | 27X8.50-15 | 8 | B | HF1 | 0 | 123.97 |
| 008536 | Firestone | FARM IMP | AG | | 27X9.50-15 | 8 | B | I-1 | 0 | 134.82 |
| 008537 | Firestone | FARM IMP | AG | | 7.50-20 | 6 | B | I-1 | 0 | 172.08 |

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| 008538 | Firestone | FARM IMP | AG | | 7.60-15 | 8 | B | I-1 | 0 | 104.67 |
| 008539 | Firestone | FARM IMP | AG | | 9.5L-14 | 8 | B | I-1 | 0 | 109.1 |
| 008540 | Firestone | FARM IMP | AG | | 9.5L-15 | 8 | B | I-1 | 0 | 110.87 |
| 008545 | Firestone | RADIAL 40( | AG | | 360/70R20 | | A8 | R1W | 0 | 874.17 |
| 008547 | Firestone | INDUSTRIA | AG | | 11L-15 | 8 | A8 | F-3 | 0 | 107.11 |
| 008548 | Firestone | PWR IMPLE | AG | | 12.5L-15 | 8 | B | I-3 | 0 | 206.67 |
| 008549 | Firestone | PWR IMPLE | AG | | 13.50-16.1 | 8 | B | I-3 | 0 | 408.91 |
| 008550 | Firestone | PWR IMPLE | AG | | 16.5L-16.1 | 6 | B | I-3 | 0 | 537.52 |
| 008551 | Firestone | PWR IMPLE | AG | | 7.60-15 | 6 | B | I-3 | 0 | 128.61 |
| 008553 | Firestone | RIB IMPLEM | AG | | 11.25-24 | 8 | B | I-1 | 0 | 381.92 |
| 008554 | Firestone | RIB IMPLEM | AG | | 31X13.50-1 | 8 | B | I-1 | 0 | 267 |
| 008555 | Firestone | RIB IMPLEM | AG | | 9.00-24 | 8 | B | I-1 | 0 | 363.66 |
| 008556 | Firestone | SAT II 23 | AG | | 12.4-24 | 4 | A8 | R-1 | 0 | 305.96 |
| 008557 | Firestone | SAT II 23 | AG | | 12.4-28 | 6 | A8 | R-1 | 0 | 405.08 |
| 008558 | Firestone | SAT II 23 | AG | | 13.6-28 | 6 | A8 | R-1 | 0 | 430.8 |
| 008559 | Firestone | SAT II 23 | AG | | 14.9-24 | 6 | A8 | R-1 | 0 | 399.09 |
| 008560 | Firestone | SAT II 23 | AG | | 14.9-24 | 8 | A8 | R-1 | 0 | 409.92 |
| 008561 | Firestone | SAT II 23 | AG | | 14.9-28 | 6 | A8 | R-1 | 0 | 459.61 |
| 008562 | Firestone | SAT II 23 | AG | | 16.9-28 | 6 | A8 | R-1 | 0 | 536.94 |
| 008563 | Firestone | SAT II 23 | AG | | 16.9-30 | 6 | A8 | R-1 | 0 | 550.52 |
| 008564 | Firestone | SAT II 23 | AG | | 9.5-24 | 6 | A8 | R-1 | 0 | 229.99 |
| 008565 | Firestone | TRAC F&R | AG | | 11.2-24 | 6 | A8 | R-1 | 0 | 320.94 |
| 008566 | Firestone | TRAC F&R | AG | | 12.4-42 | 6 | A8 | R-1 | 0 | 648.29 |
| 008568 | Firestone | TRAC F&R | AG | | 14.9-24 | 6 | A8 | R-1 | 0 | 468.25 |
| 008570 | Firestone | TRAC F&R | AG | | 14.9-26 | 6 | A8 | R-1 | 0 | 668.84 |
| 008571 | Firestone | TRAC F&R | AG | | 14.9-38 | 6 | A8 | R-1 | 0 | 854.03 |
| 008572 | Firestone | TRAC F&R | AG | | 16.9-26 | 6 | A8 | R-1 | 0 | 935.15 |
| 008573 | Firestone | TURF & FIE | AG | | 29X12.00-1 | 6 | A3 | HF2 | 0 | 231.51 |
| 008574 | Firestone | TURF & FIE | AG | | 9.5-16 | 6 | A8 | R-3 | 0 | 301.56 |
| 008575 | Firestone | FARM TIRE | AG | | 21.5L-16.1 | 14 | B | I-1 | 0 | 709.6 |
| 008591 | Firestone | TRAC F&R | AG | | 23.1-30 | 8 | A8 | R-1 | 0 | 1551.27 |
| 008593 | Firestone | CH SP GR | AG | | 18.4-30 | 10 | A8 | R-2 | 0 | 1093.09 |
| 008594 | Firestone | SUP ALL TR | AG | | 16.9-28 | 10 | A8 | R-1 | 0 | 973.98 |
| 008596 | Firestone | TURF & FIE | AG | | 21.5L-16.1 | 10 | A8 | R-3 | 0 | 1076.28 |
| 008598 | Firestone | CH SP GR | AG | | 18.4-26 | 10 | A8 | R-2 | 0 | 1144.13 |
| 008599 | Firestone | SUP ALL TR | AG | | 23.1-34 | 8 | A8 | R-1 | 0 | 1684.86 |
| 008604 | Bridgeston | ALNZ SPRT/ | PS | 500 | 255/50R19 | XL | H | BL | 0 | 294.01 |
| 008605 | Bridgeston | ALNZ SPRT/ | PS | 500 | 275/55R19 | | H | BL | 0 | 283.62 |
| 008606 | Bridgeston | ALNZ SPRT/ | PS | 500 | 275/50R20 | XL | H | BL | 0 | 306.13 |
| 008612 | Bridgeston | ALENZA 00 | PS | 300 | 225/60R18 | XL | W | BL | 0 | 213.47 |
| 008614 | Bridgeston | ALENZA 00 | PS | 300 | 245/50R19 | XL | W | BL | 0 | 331.25 |
| 008633 | Bridgeston | ECPHL422P | PS | 600 | 225/45R19 | | W | BL | 0 | 225.37 |
| 008643 | Bridgeston | POTENZA S | PS | 300 | 245/45R16 | | Y | BL | 0 | 205.68 |
| 008653 | Firestone | WINTERFO | PS | N | 235/65R16 | | S | BL | 0 | 171.55 |
| 008660 | Firestone | WINTERFO | PS | N | 225/40R18 | XL | S | BL | 0 | 198.43 |
| 008661 | Firestone | WINTERFO | PS | N | 225/45R18 | XL | S | BL | 0 | 211.63 |
| 008662 | Firestone | WINTERFO | PS | N | 235/50R18 | XL | S | BL | 0 | 220.43 |
| 008663 | Firestone | WINTERFO | PS | N | 225/55R18 | | S | BL | 0 | 217.98 |
| 008666 | Firestone | WINTERFO | PS | N | 195/50R16 | | S | BL | 0 | 144.67 |
| 008678 | Bridgeston | ECOPIA EP4 | PS | 400 | P205/55R1 | | H | BL | 0 | 146.76 |
| 008680 | Firestone | RAD DT 23 | AG | | VF520/85R | | B | R1W | 0 | 3187.98 |
| 008684 | Firestone | RAD AT DT | AG | | VF620/75R | | B | R1W | 0 | 2461.02 |

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| 008685 | Firestone | RAD AT DT | AG | | VF380/80R | | B | R1W | 0 | 1563.79 |
| 008686 | Firestone | RAD AT DT | AG | | VF420/85R | | B | R1W | 0 | 1650.59 |
| 008689 | Firestone | DEST FARM | AG | | IF200/90R1 | | D | I-1 | 0 | 145.92 |
| 008696 | Firestone | WINTERFO | PS | N | 215/50R17 | XL | R | BL | 0 | 216.52 |
| 008697 | Firestone | WINTERFO | PS | N | 215/55R16 | XL | R | BL | 0 | 189.64 |
| 008698 | Firestone | TRANS CV | PS | 500 | 215/50R17 | XL | H | BL | 0 | 196.91 |
| 008699 | Firestone | TRANS CV | PS | 500 | 215/55R16 | XL | H | BL | 0 | 171.02 |
| 008703 | Bridgeston | VCHS IDU | OR | | 10.00R20 | 3* | | IDS | 0 | 868.05 |
| 008710 | Firestone | VPCT | OR | | 310/80R22 | ZZ | A8 | IDS | 0 | 624.96 |
| 008731 | Bridgeston | ALENZA AS | PS | 800 | 245/60R20 | | H | BL | 0 | 264.49 |
| 008733 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | XL | Y | BL | 0 | 251.14 |
| 008734 | Bridgeston | TURANZA T | PS | 320 | 225/40R19 | XL | Y | BL | 0 | 297.47 |
| 008736 | Bridgeston | TURANZA T | PS | 320 | 225/50R17 | XL | Y | BL | 0 | 216.5 |
| 008737 | Bridgeston | TURANZA T | PS | 320 | 245/40R19 | XL | Y | BL | 0 | 285.78 |
| 008738 | Bridgeston | TURANZA T | PS | 320 | 255/35R19 | XL | Y | BL | 0 | 273.22 |
| 008740 | Bridgeston | TURANZA T | PS | 320 | 245/45R18 | XL | Y | BL | 0 | 278.42 |
| 008741 | Bridgeston | TURANZA T | PS | 320 | 275/35R19 | XL | Y | BL | 0 | 368.05 |
| 008742 | Bridgeston | PTNZ RE05( | PS | 140 | 225/40R18 | XL | Y | BL | 0 | 271.49 |
| 008744 | Bridgeston | TURANZA T | PS | 320 | 225/40R19 | XL | W | BL | 0 | 243.13 |
| 008751 | Bridgeston | ALENZA 00 | PS | 300 | 235/45R20 | | W | BL | 0 | 282.75 |
| 008752 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | | W | BL | 0 | 211.77 |
| 008779 | Bridgeston | ALENZA 00 | PS | 300 | 225/65R17 | | H | BL | 0 | 140.73 |
| 008780 | Bridgeston | ALENZA 00 | PS | 300 | 235/55R19 | | V | BL | 0 | 234.25 |
| 008789 | Bridgeston | ECPHL422P | PS | 600 | P255/50R2 | | V | BL | 0 | 247.68 |
| 008793 | Firestone | MAXI TRAC | AG | | 480/70R30 | | B | R1W | 0 | 1796.14 |
| 008795 | Firestone | MAXI TRAC | AG | | IF800/70R3 | | D | R1W | 0 | 5384.99 |
| 008797 | Bridgeston | ALENZA H/ | PS | 260 | 225/60R18 | | H | BL | 0 | 195.72 |
| 008799 | Firestone | MAXI TRAC | AG | | IF710/70R4 | | D | R1W | 0 | 3793.43 |
| 008801 | Firestone | PERFORME | AG | | 230/95R32 | | D | R1W | 0 | 567.55 |
| 008802 | Firestone | PERFORME | AG | | 230/95R44 | | D | R1W | 0 | 931.2 |
| 008814 | Bridgeston | ECPHL422P | PS | 600 | P235/55RF | | V | BL | 0 | 270.85 |
| 008815 | Bridgeston | ECPHL422P | PS | 600 | P255/45RF | | V | BL | 0 | 309.03 |
| 008829 | Bridgeston | R283S ECO | TB | | 295/75R22 | 16 | L | BL | 34.59 | 783.47 |
| 008830 | Bridgeston | R283S ECO | TB | | 285/75R24 | 16 | L | BL | 31 | 839.01 |
| 008831 | Bridgeston | R283S ECO | TB | | 11R22.5 | 16 | L | BL | 29.39 | 783.47 |
| 008832 | Bridgeston | R283S ECO | TB | | 11R24.5 | 16 | L | BL | 34.59 | 839.01 |
| 008833 | Bridgeston | RE97AS RF | PS | 400 | P225/50RF | | V | BL | 0 | 243.35 |
| 008834 | Bridgeston | ECOPIA EP4 | PS | 600 | 205/60R16 | | H | BL | 0 | 151.95 |
| 008835 | Bridgeston | ECOPIA EP4 | PS | 600 | 205/50R17 | XL | H | BL | 0 | 195.84 |
| 008839 | Bridgeston | PTNZA S00 | PS | 240 | 245/35ZRF | | Y) | BL | 0 | 373.68 |
| 008840 | Bridgeston | PTNZA S00 | PS | 240 | 285/35ZRF | | Y) | BL | 0 | 488.42 |
| 008851 | Firestone | MAXI TRAC | AG | | 420/85R26 | | D | R1W | 0 | 1219.63 |
| 008852 | Firestone | RAD AT FW | AG | | 380/85R26 | | B | R-1 | 0 | 931.2 |
| 008857 | Firestone | RAD AT DT | AG | | VF420/85R | | B | R1W | 0 | 1903.05 |
| 008859 | Firestone | PERFORME | AG | | 420/90R30 | | D | R1W | 0 | 913.5 |
| 008860 | Bridgeston | TRNZ EL45( | PS | 400 | 245/45RF2 | | V | BL | 0 | 326.92 |
| 008861 | Bridgeston | TRNZ EL45( | PS | 400 | 275/40RF2 | | V | BL | 0 | 428.24 |
| 008863 | Bridgeston | PTNZ RE97 | PS | 400 | 225/45R18 | XL | V | BL | 0 | 231.66 |
| 008864 | Firestone | MAXI TRAC | AG | | 620/70R46 | | B | R1W | 0 | 2914.3 |
| 008921 | Firestone | FRHWK PR | PT | 640 | 275/55R20 | | V | BL | 0 | 167.94 |
| 008922 | Bridgeston | ALENZA A/ | PS | 700 | 275/50R22 | | H | BL | 0 | 271.49 |
| 008932 | Bridgeston | TURANZA T | PS | 320 | 225/35R20 | XL | Y | BL | 0 | 310.46 |

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| 008933 | Bridgeston | TURANZA T | PS | 320 | 255/30R20 | XL | Y | BL | 0 | 383.64 |
| 008934 | Bridgeston | TURANZA T | PS | 320 | 255/40R18 | XL | Y | BL | 0 | 324.32 |
| 008937 | Bridgeston | ALENZA 00 | PS | 300 | 255/50R20 | XL | H | BL | 0 | 281.02 |
| 008938 | Bridgeston | ALENZA 00 | PS | 300 | 265/45R21 | XL | H | BL | 0 | 371.08 |
| 008939 | Bridgeston | ALENZA 00 | PS | 300 | 255/55R19 | XL | H | BL | 0 | 194.42 |
| 008942 | Bridgeston | TURANZA T | PS | 320 | 245/45R20 | XL | Y | BL | 0 | 346.75 |
| 008944 | Bridgeston | TURANZA T | PS | 320 | 245/40R21 | | Y | BL | 0 | 350.84 |
| 009000 | Bridgeston | POTENZA S | PS | 280 | 255/35R20 | XL | Y | BL | 0 | 306.13 |
| 009001 | Bridgeston | POTENZA S | PS | 280 | 275/30R20 | XL | Y | BL | 0 | 339.91 |
| 009022 | Bridgeston | ALNZA SPO | PS | 700 | 255/55R19 | | H | BL | 0 | 218.23 |
| 009026 | Bridgeston | ALENZA 00 | PS | 300 | 245/45R20 | XL | W | BL | 0 | 379.74 |
| 009027 | Bridgeston | ALENZA 00 | PS | 300 | 275/40R20 | XL | W | BL | 0 | 329.95 |
| 009029 | Bridgeston | TURANZA T | PS | 320 | 225/40R18 | XL | Y | BL | 0 | 167.14 |
| 009031 | Bridgeston | R244 | TB | | 385/65R22 | 20 | J2 | BL | 30.33 | 635.19 |
| 009044 | Bridgeston | POTENZA S | PS | 240 | 245/40R19 | | W | BL | 0 | 275.39 |
| 009046 | Bridgeston | POTENZA S | PS | 240 | 275/35R19 | | W | BL | 0 | 290.54 |
| 009064 | Firestone | P-FD663 | TB | | 12R22.5 | 16 | | | 0 | 640.44 |
| 009074 | Bridgeston | ECOPIA EP5 | PS | 440 | 175/55R20 | XL | T | BL | 0 | 251.57 |
| 009075 | Bridgeston | ECOPIA EP5 | PS | 440 | 195/50R20 | XL | T | BL | 0 | 302.23 |
| 009081 | Bridgeston | DUELER HP | PS | 300 | 255/55ZR1 | XL | Y | BL | 0 | 230.79 |
| 009082 | Bridgeston | DUELER HP | PS | 300 | 275/50ZR1 | XL | Y | BL | 0 | 413.95 |
| 009084 | Bridgeston | DUELER HP | PS | 300 | 275/45ZR2 | XL | Y) | BL | 0 | 323.02 |
| 009085 | Bridgeston | DUELER HP | PS | 300 | 305/40ZR2 | XL | Y) | BL | 0 | 398.79 |
| 009088 | Bridgeston | R196A | TB | | 295/75R22 | 14 | L | BL | 25.23 | 575.66 |
| 009110 | Bridgeston | ECOPIA EP4 | PS | 640 | 215/55R17 | | V | BL | 0 | 187.34 |
| 009121 | Bridgeston | R238 | TB | | 225/70R19 | 14 | | BL | 4.44 | 275.2 |
| 009123 | Bridgeston | R196A | TB | | 11R22.5 | 14 | L | BL | 25.23 | 373.8 |
| 009124 | Bridgeston | R196A | TB | | 11R24.5 | 14 | L | BL | 29.39 | 618.13 |
| 009125 | Bridgeston | R196A | TB | | 285/75R24 | 14 | L | BL | 25.23 | 618.13 |
| 009132 | Firestone | PERFORME | AG | | 480/80R42 | | D | R1W | 0 | 1112.73 |
| 009133 | Firestone | PERFORME | AG | | 480/80R46 | | D | R1W | 0 | 1240.94 |
| 009138 | Firestone | RAD DT 23 | AG | | 480/80R46 | | B | R1W | 0 | 1888.66 |
| 009139 | Bridgeston | ECPHL422P | PS | 600 | P225/55R1 | | H | BL | 0 | 218.14 |
| 009159 | Bridgeston | ALENZA A/S | PS | 700 | 255/65R18 | | T | BL | 0 | 207.84 |
| 009160 | Bridgeston | ALENZA A/S | PS | 700 | 225/65R17 | | H | BL | 0 | 150.68 |
| 009161 | Bridgeston | DLR H/L 40 | PS | 600 | 265/50R20 | | T | BL | 0 | 231.22 |
| 009163 | Firestone | WEATHERG | PS | 640 | 235/60R18 | | H | BL | 0 | 155.85 |
| 009164 | Firestone | WEATHERG | PS | 640 | 215/70R16 | | H | BL | 0 | 113.99 |
| 009165 | Firestone | WEATHERG | PS | 640 | 235/50R18 | | V | BL | 0 | 147.26 |
| 009166 | Firestone | WEATHERG | PS | 640 | 245/60R18 | | H | BL | 0 | 147.26 |
| 009167 | Firestone | WEATHERG | PS | 640 | 235/65R18 | | H | BL | 0 | 146.88 |
| 009168 | Firestone | WEATHERG | PS | 640 | 235/55R19 | | H | BL | 0 | 171.18 |
| 009169 | Firestone | WEATHERG | PS | 640 | 225/60R18 | | H | BL | 0 | 130.44 |
| 009170 | Firestone | WEATHERG | PS | 640 | 215/65R17 | | H | BL | 0 | 115.86 |
| 009171 | Firestone | WEATHERG | PS | 640 | 235/70R16 | | H | BL | 0 | 118.48 |
| 009172 | Bridgeston | ALENZA 00 | PS | 300 | 285/40R21 | XL | H | BL | 0 | 493.62 |
| 009173 | Bridgeston | POTENZA S | PS | 280 | 215/45R20 | XL | W | BL | 0 | 375.41 |
| 009174 | Bridgeston | POTENZA S | PS | 280 | 245/40R20 | XL | W | BL | 0 | 296.61 |
| 009176 | Bridgeston | TURANZA T | PS | 320 | 225/40R18 | XL | Y | BL | 0 | 133.8 |
| 009177 | Bridgeston | DUELER HP | PS | 300 | 285/40ZR2 | XL | Y | BL | 0 | 418.28 |
| 009178 | Bridgeston | DUELER HP | PS | 300 | 315/35ZR2 | XL | Y | BL | 0 | 485.83 |
| 009184 | Bridgeston | ALENZA 00 | PS | 300 | 275/50R20 | XL | W | BL | 0 | 447.72 |

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| 009314 | Firestone | R8000 UTIL | AG | | 400/70R24 | | A8 | R-4 | 0 | 1521.48 |
| 009316 | Firestone | RAD DT 23 | AG | | 520/85R42 | | B | R1W | 0 | 2536.53 |
| 009318 | Firestone | RAD DT 23 | AG | | VF520/85R | | B | R1W | 0 | 3043.84 |
| 009320 | Firestone | RAD DT 23 | AG | | 520/85R42 | | B | R1W | 0 | 2061.94 |
| 009347 | Bridgeston | BLIZZAK RF | PS | N | 235/55RF1 | | Q | BL | 0 | 293.57 |
| 009348 | Bridgeston | BLIZZAK RF | PS | N | 255/45RF2 | | Q | BL | 0 | 436.9 |
| 009355 | Bridgeston | TRNZ EL45( | PS | 440 | 225/40R19 | | W | BL | 0 | 291.41 |
| 009385 | Bridgeston | DLR LX | PS | 700 | 275/55R20 | | T | BL | 0 | 178.4 |
| 009386 | Bridgeston | DLR LX | PS | 700 | 265/70R17 | | T | OWL | 0 | 174.93 |
| 009387 | Bridgeston | DLR LX | PS | 700 | 235/70R16 | | T | BL | 0 | 148.95 |
| 009389 | Bridgeston | DLR LX | PS | 700 | 245/65R17 | | T | BL | 0 | 169.74 |
| 009390 | Bridgeston | DLR LX | PS | 700 | 265/70R18 | | T | OWL | 0 | 168 |
| 009391 | Bridgeston | DLR LX | PS | 700 | 265/60R18 | | T | BL | 0 | 176.66 |
| 009392 | Bridgeston | DLR LX | PS | 700 | 275/65R18 | | T | OWL | 0 | 191.39 |
| 009393 | Bridgeston | DLR LX | PS | 700 | 275/60R20 | | T | BL | 0 | 190.95 |
| 009395 | Bridgeston | DLR LX | PS | 700 | 265/65R17 | | T | OWL | 0 | 188.79 |
| 009396 | Bridgeston | DLR LX | PS | 700 | 245/60R18 | | T | BL | 0 | 159.34 |
| 009401 | Bridgeston | DLR LX | PS | 700 | 265/65R18 | | T | BL | 0 | 174.07 |
| 009403 | Bridgeston | DLR LX | PS | 700 | 265/70R16 | | T | OWL | 0 | 167.14 |
| 009404 | Bridgeston | DLR LX | PS | 700 | 245/70R17 | | T | OWL | 0 | 172.77 |
| 009405 | Bridgeston | DLR LX | LT | N | LT245/75R | E | R | BL | 0 | 172.33 |
| 009406 | Bridgeston | DLR LX | LT | N | LT225/75R | E | R | BL | 0 | 170.6 |
| 009409 | Bridgeston | DLR LX | LT | N | LT235/80R | E | R | BL | 0 | 190.52 |
| 009412 | Bridgeston | DLR LX | LT | N | LT245/75R | E | R | OWL | 0 | 200.91 |
| 009426 | Bridgeston | DLR AT RHS | PS | 400 | 245/75R17 | | T | BL | 0 | 182.69 |
| 009436 | Bridgeston | POTENZA R | PS | 200 | 205/55R16 | | V | BL | 0 | 176.78 |
| 009470 | Bridgeston | POTENZA R | PS | 200 | 205/45R16 | XL | W | BL | 0 | 196.78 |
| 009474 | Firestone | WINTERFO | PS | N | 215/45R17 | XL | S | BL | 0 | 191.1 |
| 009534 | Bridgeston | ECPHL422P | PS | 600 | 225/60R17 | | H | BL | 0 | 205.87 |
| 009538 | Bridgeston | POTENZA R | PS | 200 | 225/45R17 | XL | W | BL | 0 | 130.43 |
| 009608 | Firestone | DEST X/T | LT | N | LT285/75R | E | R | OWL | 2.36 | 287.74 |
| 009618 | Bridgeston | ALNZA SPO | PS | 500 | 235/65R17 | | H | BL | 0 | 183.16 |
| 009619 | Bridgeston | ALNZA SPO | PS | 500 | 235/55R19 | | V | BL | 0 | 198.31 |
| 009620 | Bridgeston | ALNZA SPO | PS | 500 | 255/50R20 | | H | BL | 0 | 210.87 |
| 009622 | Firestone | FT140 | PS | 560 | 205/60R16 | | H | BL | 0 | 90.07 |
| 009624 | Bridgeston | TURANZA T | PS | 320 | 205/60R16 | | H | BL | 0 | 143.61 |
| 009627 | Bridgeston | DUELER LTI | PS | 720 | P285/45R2 | | H | BL | 0 | 201.35 |
| 009639 | Bridgeston | WEATHERP | PS | 700 | 215/55R18 | | H | BL | 0 | 188.29 |
| 009640 | Bridgeston | POTENZA R | PS | 200 | 225/45R18 | XL | W | BL | 0 | 260.85 |
| 009642 | Bridgeston | WEATHERP | PS | 700 | 225/55R19 | | V | BL | 0 | 219.91 |
| 009645 | Bridgeston | WEATHERP | PS | 700 | 225/60R17 | | H | BL | 0 | 178.85 |
| 009646 | Bridgeston | WEATHERP | PS | 700 | 235/55R17 | | V | BL | 0 | 178.85 |
| 009647 | Bridgeston | WEATHERP | PS | 700 | 225/60R18 | | H | BL | 0 | 192.06 |
| 009650 | Bridgeston | WEATHERP | PS | 700 | 235/55R19 | | H | BL | 0 | 213.3 |
| 009651 | Bridgeston | WEATHERP | PS | 700 | 235/55R20 | | H | BL | 0 | 207.64 |
| 009655 | Bridgeston | WEATHERP | PS | 700 | 235/65R17 | | H | BL | 0 | 186.4 |
| 009656 | Bridgeston | WEATHERP | PS | 700 | 235/70R16 | | H | BL | 0 | 172.24 |
| 009658 | Bridgeston | WEATHERP | PS | 700 | 245/50R20 | | V | BL | 0 | 229.82 |
| 009659 | Bridgeston | WEATHERP | PS | 700 | 245/60R18 | | H | BL | 0 | 218.02 |
| 009660 | Bridgeston | WEATHERP | PS | 700 | 245/65R17 | | H | BL | 0 | 198.2 |
| 009661 | Bridgeston | WEATHERP | PS | 700 | 215/65R16 | | H | BL | 0 | 141.57 |
| 009662 | Bridgeston | WEATHERP | PS | 700 | 215/70R16 | | H | BL | 0 | 178.85 |

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| 009663 | Bridgeston | WEATHERP | PS | 700 | 225/65R17 | | H | BL | 0 | 170.36 |
| 009666 | Bridgeston | WEATHERP | PS | 700 | 235/55R18 | | V | BL | 0 | 219.91 |
| 009667 | Bridgeston | WEATHERP | PS | 700 | 235/65R18 | | H | BL | 0 | 198.2 |
| 009668 | Bridgeston | WEATHERP | PS | 700 | 255/60R19 | | H | BL | 0 | 228.4 |
| 009669 | Bridgeston | WEATHERP | PS | 700 | 255/65R18 | | H | BL | 0 | 207.64 |
| 009674 | Bridgeston | POTENZA R | PS | 200 | 245/40R17 | | W | BL | 0 | 190.87 |
| 009691 | Bridgeston | POTENZA R | PS | 200 | 255/40R17 | XL | W | BL | 0 | 226.77 |
| 009844 | Bridgeston | POTENZA R | PS | 200 | 255/35R18 | XL | W | BL | 0 | 216.32 |
| 009849 | Bridgeston | TURANZA T | PS | 320 | 225/45R17 | XL | Y | BL | 0 | 158.91 |
| 009851 | Bridgeston | TURANZA T | PS | 320 | 225/50R18 | XL | W | BL | 0 | 284.48 |
| 009854 | Bridgeston | ALENZA 00 | PS | 300 | 235/55R18 | | W | BL | 0 | 261.53 |
| 009860 | Bridgeston | POTENZA R | PS | 140 | 205/45R17 | XL | V | BL | 0 | 175.37 |
| 009864 | Bridgeston | PTNZ RE05 | PS | 140 | 225/45R17 | | Y | BL | 0 | 188.36 |
| 009865 | Bridgeston | PTNZ RE05 | PS | 140 | 255/40R17 | | Y | BL | 0 | 258.93 |
| 009866 | Bridgeston | PTNZ RE05 | PS | 140 | 205/50R17 | | V | BL | 0 | 196.58 |
| 009874 | Bridgeston | TRNZ ER30 | PS | 320 | 245/45R18 | | Y | BL | 0 | 245.51 |
| 009875 | Bridgeston | TRNZ ER30 | PS | 320 | 205/55R16 | | W | BL | 0 | 126.87 |
| 009881 | Bridgeston | TURANZA T | PS | 320 | 225/50R17 | | Y | BL | 0 | 184.89 |
| 009882 | Bridgeston | TURANZA T | PS | 320 | 225/45R17 | | Y | BL | 0 | 126 |
| 009884 | Bridgeston | M704 | TB | | 225/70R19 | 14 | N | BL | 4.44 | 433.59 |
| 009888 | Bridgeston | TURANZA T | PS | 320 | 205/55R16 | | V | BL | 0 | 102.62 |
| 009899 | Bridgeston | DLR AT RH5 | PS | 400 | 255/75R17 | | T | BL | 0 | 238.13 |
| 009901 | Bridgeston | DLR AT RH5 | PS | 400 | 255/70R18 | | T | BL | 0 | 253.13 |
| 009902 | Bridgeston | BLIZZAK LM | PS | N | 155/70R19 | XL | Q | BL | 0 | 228.62 |
| 009980 | Bridgeston | POTENZA R | PS | 200 | 245/40R19 | XL | W | BL | 0 | 239.5 |
| 009990 | Bridgeston | PTNZ RE97 | PS | 400 | P255/35R2 | XL | V | BL | 0 | 234.69 |
| 009991 | Bridgeston | POTENZA S | PS | 280 | 255/35R20 | XL | Y | BL | 0 | 306.13 |
| 010048 | Bridgeston | POTENZA R | PS | 200 | 235/35R19 | XL | W | BL | 0 | 220.41 |
| 010051 | Firestone | RAD DT 23 | AG | | VF480/80R | | B | R1W | 0 | 2171.95 |
| 010052 | Bridgeston | FARM SVC | AG | | 6-12 | 4 | A6 | R-3 | 0 | 119.21 |
| 010054 | Bridgeston | FARM SVC | AG | | 6-14 | 4 | A6 | R-3 | 0 | 124.8 |
| 010099 | Bridgeston | POTENZA R | PS | 200 | 255/35R19 | XL | W | BL | 0 | 233.59 |
| 010184 | Bridgeston | POTENZA R | PS | 200 | 305/30R19 | XL | W | BL | 0 | 387.65 |
| 011031 | Bridgeston | VLTS E2A | OR | | 33.25R29 | 2* | | E-4 | 0 | 12498.96 |
| 011334 | Bridgeston | VSDL | OR | | 33/65R29 | 2* | | L-5 | 0 | 11421.2 |
| 011372 | Bridgeston | TRNZ EL45( | PS | 400 | 225/50RF1 | | V | BL | 0 | 244.21 |
| 011423 | Bridgeston | TURANZA E | PS | 480 | 215/45R18 | | V | BL | 0 | 233.13 |
| 011426 | Bridgeston | VSMS2 | OR | | 26.5R25 | 2S | | L5S | 0 | 8402.47 |
| 011441 | Bridgeston | POTENZA S | PS | 240 | 245/35R20 | XL | Y | BL | 0 | 289.68 |
| 011442 | Bridgeston | DRIVEGUAI | PS | 500 | 195/65RF1 | | H | BL | 0 | 159.36 |
| 011443 | Bridgeston | POTENZA S | PS | 240 | 275/30R20 | XL | Y | BL | 0 | 339.91 |
| 011459 | Bridgeston | DRIVEGUAI | PS | 500 | 215/55RF1 | | H | BL | 0 | 212.78 |
| 011473 | Firestone | FD711 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 351.75 |
| 011474 | Firestone | FD711 | TB | | 11R24.5 | 16 | L | BL | 34.59 | 604.67 |
| 011475 | Firestone | PERFORME | AG | | 270/95R48 | | D | R1W | 0 | 1448.35 |
| 011476 | Bridgeston | DRIVEGUAI | PS | 500 | 195/55RF1 | | V | BL | 0 | 167.89 |
| 011477 | Firestone | MAXI TRAC | AG | | 620/75R30 | | D | R1W | 0 | 2579.62 |
| 011478 | Firestone | RAD DT 23 | AG | | IF480/95R5 | | B | R1W | 0 | 3205.39 |
| 011479 | Firestone | RAD DT 23 | AG | | VF480/95R | | B | R1W | 0 | 3351.09 |
| 011480 | Firestone | PERFORME | AG | | 320/85R36 | | D | R1W | 0 | 984.88 |
| 011481 | Firestone | PERFORME | AG | | 230/95R36 | | D | R1W | 0 | 904.66 |
| 011488 | Firestone | TRANS CV | LT | N | 225/75R16 | E | R | BL | 0 | 149.84 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 011490 | Firestone | WINTERFO | LT | N | 225/75R16 | E | R | BL | 0 | 215.54 |
| 011494 | Firestone | FRHWK PR | PT | 640 | 235/50R17 | | W | BL | 0 | 159.79 |
| 011496 | Firestone | FRHWK PR | PT | 600 | 235/50R17 | | V | BL | 0 | 176.89 |
| 011510 | Bridgeston | DRIVEGUAI | PS | 500 | 205/55RF1 | | V | BL | 0 | 180.01 |
| 011515 | Firestone | WEATHERG | PS | 640 | 185/65R15 | | H | BL | 0 | 89.7 |
| 011517 | Firestone | WEATHERG | PS | 640 | 215/60R16 | | V | BL | 0 | 109.14 |
| 011519 | Firestone | WEATHERG | PS | 640 | 205/70R15 | | T | BL | 0 | 90.82 |
| 011521 | Firestone | WEATHERG | PS | 640 | 225/50R18 | | H | BL | 0 | 139.41 |
| 011523 | Firestone | WEATHERG | PS | 640 | 235/55R17 | | V | BL | 0 | 141.28 |
| 011525 | Firestone | WEATHERG | PS | 640 | 225/60R16 | | V | BL | 0 | 105.77 |
| 011526 | Firestone | WEATHERG | PS | 640 | 185/60R15 | | H | BL | 0 | 90.07 |
| 011527 | Bridgeston | DRIVEGUAI | PS | 500 | 205/60RF1 | | V | BL | 0 | 171.03 |
| 011531 | Firestone | WEATHERG | PS | 640 | 235/65R16 | | T | BL | 0 | 110.63 |
| 011532 | Firestone | WEATHERG | PS | 640 | 205/50R17 | XL | V | BL | 0 | 131.19 |
| 011533 | Firestone | WEATHERG | PS | 640 | 225/65R16 | | H | BL | 0 | 106.15 |
| 011534 | Firestone | WEATHERG | PS | 640 | 215/55R17 | | V | BL | 0 | 123.71 |
| 011535 | Firestone | WEATHERG | PS | 640 | 235/60R17 | | H | BL | 0 | 132.68 |
| 011536 | Firestone | WEATHERG | PS | 640 | 195/55R16 | | V | BL | 0 | 112.87 |
| 011537 | Firestone | WEATHERG | PS | 640 | 215/60R17 | | H | BL | 0 | 109.88 |
| 011538 | Firestone | WEATHERG | PS | 640 | 215/50R17 | XL | V | BL | 0 | 131.19 |
| 011539 | Bridgeston | BLIZZAK W | PS | N | 245/45R19 | | H | BL | 0 | 290.98 |
| 011541 | Firestone | WEATHERG | PS | 640 | 215/45R17 | XL | V | BL | 0 | 124.83 |
| 011542 | Firestone | WEATHERG | PS | 640 | 235/60R16 | | H | BL | 0 | 116.61 |
| 011546 | Firestone | WEATHERG | PS | 640 | 225/55R17 | | V | BL | 0 | 141.28 |
| 011548 | Firestone | WEATHERG | PS | 640 | 175/65R15 | | H | BL | 0 | 91.57 |
| 011549 | Firestone | WEATHERG | PS | 640 | 185/55R15 | | V | BL | 0 | 97.55 |
| 011550 | Firestone | WEATHERG | PS | 640 | 195/50R16 | | V | BL | 0 | 112.5 |
| 011551 | Firestone | WEATHERG | PS | 640 | 225/50R17 | | V | BL | 0 | 141.28 |
| 011552 | Firestone | WEATHERG | PS | 640 | 185/55R16 | | H | BL | 0 | 101.66 |
| 011553 | Firestone | WEATHERG | PS | 640 | 225/45R17 | | V | BL | 0 | 125.21 |
| 011554 | Firestone | WEATHERG | PS | 640 | 225/55R18 | | V | BL | 0 | 129.32 |
| 011556 | Firestone | WEATHERG | PS | 640 | 225/45R18 | XL | V | BL | 0 | 151 |
| 011557 | Firestone | WEATHERG | PS | 640 | 215/55R18 | | H | BL | 0 | 127.82 |
| 011558 | Firestone | WEATHERG | PS | 640 | 245/45R18 | | V | BL | 0 | 175.66 |
| 011559 | Bridgeston | BLIZZAK W | PS | N | 245/45R20 | XL | H | BL | 0 | 302.65 |
| 011560 | Firestone | WEATHERG | PS | 640 | 235/50R17 | | V | BL | 0 | 127.45 |
| 011561 | Bridgeston | DRIVEGUAI | PS | 500 | 215/60RF1 | | V | BL | 0 | 168.79 |
| 011562 | Firestone | WEATHERG | PS | 640 | 235/40R19 | XL | V | BL | 0 | 163.7 |
| 011563 | Firestone | WEATHERG | PS | 640 | 235/55R18 | | V | BL | 0 | 152.86 |
| 011565 | Firestone | WEATHERG | PS | 640 | 235/45R18 | | V | BL | 0 | 152.49 |
| 011567 | Firestone | WEATHERG | PS | 640 | 205/60R16 | | V | BL | 0 | 98.67 |
| 011568 | Firestone | WEATHERG | PS | 640 | 205/55R16 | | V | BL | 0 | 104.65 |
| 011573 | Bridgeston | TURANZA T | PS | 320 | 235/55R18 | | Y | BL | 0 | 200.05 |
| 011574 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | | W | BL | 0 | 210.86 |
| 011575 | Bridgeston | TURANZA T | PS | 320 | 255/40R18 | XL | Y | BL | 0 | 272.22 |
| 011576 | Bridgeston | TURANZA T | PS | 320 | 255/50R18 | XL | Y | BL | 0 | 237.28 |
| 011577 | Bridgeston | TURANZA T | PS | 320 | 255/45R19 | XL | Y | BL | 0 | 271.49 |
| 011578 | Bridgeston | DRIVEGUAI | PS | 500 | 225/60RF1 | | V | BL | 0 | 178.66 |
| 011579 | Bridgeston | TURANZA T | PS | 320 | 255/40R20 | XL | Y | BL | 0 | 289.03 |
| 011580 | Bridgeston | TURANZA T | PS | 320 | 285/35R20 | XL | Y | BL | 0 | 355.38 |
| 011585 | Bridgeston | TRNZ T005 | PS | 320 | 255/40R20 | XL | Y | BL | 0 | 291.84 |
| 011586 | Bridgeston | TRNZ T005 | PS | 320 | 245/40R18 | XL | Y | BL | 0 | 226.03 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 011588 | Bridgeston | POTENZA S | PS | 240 | 235/35R19 | XL | Y | BL | 0 | 239.88 |
| 011589 | Bridgeston | POTENZA S | PS | 240 | 225/40R18 | XL | Y | BL | 0 | 218.67 |
| 011590 | Bridgeston | POTENZA S | PS | 240 | 235/35R19 | XL | Y | BL | 0 | 226.03 |
| 011594 | Bridgeston | POTENZA S | PS | 240 | 235/35R19 | XL | Y | BL | 0 | 210.01 |
| 011603 | Bridgeston | ECOPIA EP4 | PS | 600 | 195/65R15 | | S | BL | 0 | 127.41 |
| 011605 | Firestone | FS507 PLUS | TB | | 295/75R22 | 14 | L | BL | 25.23 | 378 |
| 011606 | Firestone | FS507 PLUS | TB | | 285/75R24 | 14 | L | BL | 25.23 | 556.99 |
| 011607 | Firestone | FS507 PLUS | TB | | 11R22.5 | 14 | L | BL | 25.23 | 526.92 |
| 011608 | Firestone | FS507 PLUS | TB | | 11R24.5 | 14 | L | BL | 29.39 | 556.99 |
| 011609 | Firestone | FT455 PLUS | TB | | 295/75R22 | 14 | L | BL | 25.23 | 465.89 |
| 011611 | Firestone | FT455 PLUS | TB | | 11R22.5 | 14 | L | BL | 25.23 | 465.89 |
| 011612 | Bridgeston | DRIVEGUAI | PS | 460 | 205/45RF1 | XL | W | BL | 0 | 206.94 |
| 011618 | Firestone | DSTN MT2 | LT | N | LT255/75R | C | Q | OWL | 0 | 224.76 |
| 011629 | Bridgeston | DRIVEGUAI | PS | 460 | 205/50RF1 | XL | W | BL | 0 | 227.59 |
| 011646 | Bridgeston | DRIVEGUAI | PS | 460 | 215/45RF1 | XL | W | BL | 0 | 218.61 |
| 011663 | Bridgeston | DRIVEGUAI | PS | 500 | 215/50RF1 | XL | V | BL | 0 | 212.33 |
| 011680 | Bridgeston | DRIVEGUAI | PS | 500 | 215/55RF1 | | V | BL | 0 | 212.78 |
| 011681 | Firestone | ALL NON-SI | AG | | 13.50-16.1 | 10 | B | I-2 | 0 | 383.18 |
| 011685 | Firestone | FRHWK PR | PT | 640 | 265/60R17 | | V | BL | 0 | 126.89 |
| 011686 | Firestone | FRHWK PR | PT | 640 | 235/50R18 | XL | W | BL | 0 | 142.84 |
| 011687 | Firestone | FRHWK PR | PT | 640 | 235/55R17 | | W | BL | 0 | 113.9 |
| 011688 | Firestone | FRHWK PR | PT | 640 | 225/60R18 | | W | BL | 0 | 120.37 |
| 011690 | Firestone | FRHWK PR | PT | 600 | 225/60R18 | | V | BL | 0 | 134.94 |
| 011691 | Firestone | FRHWK PR | PT | 600 | 265/60R17 | | V | BL | 0 | 132.46 |
| 011723 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | XL | Y | BL | 0 | 209.96 |
| 011724 | Bridgeston | TURANZA T | PS | 320 | 225/50R17 | | Y | BL | 0 | 194.05 |
| 011725 | Bridgeston | TURANZA T | PS | 320 | 245/40R18 | XL | Y | BL | 0 | 189.96 |
| 011727 | Bridgeston | POTENZA S | PS | 240 | 255/40R20 | XL | Y | BL | 0 | 271.06 |
| 011729 | Bridgeston | TURANZA T | PS | 320 | 235/50R19 | | W | BL | 0 | 226.32 |
| 011730 | Bridgeston | TURANZA T | PS | 320 | 235/55R18 | XL | T | BL | 0 | 188.6 |
| 011732 | Bridgeston | TRNZ T005 | PS | 320 | 235/55R18 | XL | T | BL | 0 | 213.47 |
| 011743 | Bridgeston | TURANZA L | PS | 560 | 225/45R18 | XL | H | BL | 0 | 218.23 |
| 011744 | Bridgeston | TURANZAL | PS | 560 | 225/45R18 | XL | H | BL | 0 | 218.23 |
| 011745 | Bridgeston | TURANZAL | PS | 560 | 225/40R19 | XL | H | BL | 0 | 285.35 |
| 011748 | Bridgeston | DRIVEGUAI | PS | 460 | 245/45RF1 | XL | W | BL | 0 | 267.99 |
| 011752 | Bridgeston | ALENZA 00 | PS | 400 | 225/50R18 | | V | BL | 0 | 220.4 |
| 011756 | Bridgeston | TURANZA E | PS | 480 | 215/65R16 | | H | BL | 0 | 162.24 |
| 011757 | Bridgeston | TURANZA E | PS | 480 | 215/55R18 | | H | BL | 0 | 200.87 |
| 011760 | Bridgeston | PTNZS001M | PS | 280 | 245/40R18 | XL | Y | BL | 0 | 232.95 |
| 011761 | Bridgeston | DLR HP SPT | PS | 300 | 235/45R19 | | V | BL | 0 | 317.82 |
| 011765 | Bridgeston | DRIVEGUAI | PS | 460 | 255/40RF1 | | W | BL | 0 | 251.38 |
| 011782 | Bridgeston | DRIVEGUAI | PS | 460 | 225/40RF1 | XL | W | BL | 0 | 219.06 |
| 011785 | Firestone | DESTLE2 | PS | 520 | 245/60R18 | | H | BL | 0 | 216.96 |
| 011786 | Bridgeston | DLR HT 685 | PS | 520 | 255/70R16 | | T | BL | 0 | 193.6 |
| 011788 | Bridgeston | DLR H/P SP | PS | 400 | 245/60R18 | | H | BL | 0 | 232.09 |
| 011789 | Bridgeston | DLR H/P SP | PS | 400 | 245/50R20 | | V | BL | 0 | 245.51 |
| 011790 | Bridgeston | BLIZZAK LM | PS | N | 205/65R16 | | H | BL | 0 | 151.55 |
| 011796 | Bridgeston | BLIZZAK LM | PS | N | 225/45R18 | XL | H | BL | 0 | 232.09 |
| 011799 | Bridgeston | DRIVEGUAI | PS | 460 | 225/45RF1 | XL | W | BL | 0 | 223.55 |
| 011816 | Bridgeston | DRIVEGUAI | PS | 460 | 225/50RF1 | | W | BL | 0 | 251.83 |
| 011819 | Bridgeston | ECPHL422P | PS | 600 | 225/45R19 | | W | BL | 0 | 279.49 |
| 011822 | Firestone | FRHWK PR | PS | 600 | 275/55R20 | | V | BL | 0 | 223.09 |

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| 011825 | Bridgeston | PTNZ RE05 | PS | 140 | 255/35R18 | XL | Y | BL | 0 | 334.71 |
| 011833 | Bridgeston | DRIVEGUAI | PS | 460 | 235/40RF1 | XL | W | BL | 0 | 261.26 |
| 011839 | Bridgeston | BLIZZAKLM | PS | N | 205/55R16 | | H | BL | 0 | 180.13 |
| 011847 | Bridgeston | VHB | OR | | 18.00R25 | 3* | | L-4 | 0 | 3999.15 |
| 011850 | Bridgeston | DRIVEGUAI | PS | 460 | 235/50RF1 | | W | BL | 0 | 246.9 |
| 011859 | Firestone | RADIAL AT | AG | | VF420/80R | | D | R1W | 0 | 2679.93 |
| 011861 | Firestone | MAXI TRAC | AG | | 480/70R30 | | D | R1W | 0 | 1855.75 |
| 011863 | Firestone | MAXI TRAC | AG | | 420/90R30 | | D | R1W | 0 | 1264.11 |
| 011866 | Firestone | TRAC F&R | AG | | 13.6-38 | 6 | A8 | R-1 | 0 | 675.59 |
| 011867 | Bridgeston | DRIVEGUAI | PS | 460 | 245/40RF1 | XL | W | BL | 0 | 268.89 |
| 011868 | Bridgeston | V127 | OR | | 46/90R57 | 2* | | E-4 | 0 | 100813.3 |
| 011873 | Bridgeston | TURANZA L | PS | 560 | 215/50R18 | | H | BL | 0 | 195.72 |
| 011874 | Bridgeston | TURANZA L | PS | 560 | 225/50R18 | | H | BL | 0 | 191.82 |
| 011875 | Bridgeston | TURANZA L | PS | 560 | 215/55R17 | | H | BL | 0 | 208.71 |
| 011876 | Bridgeston | TURANZA L | PS | 560 | 225/55R17 | | H | BL | 0 | 186.62 |
| 011877 | Firestone | ALL NON-SI | AG | | 16.9-24 | 10 | A8 | R-3 | 0 | 1022.71 |
| 011878 | Bridgeston | ECPHL422P | PS | 700 | 215/65R17 | | H | BL | 0 | 199.5 |
| 011879 | Bridgeston | ECPHL422P | PS | 700 | 235/55R18 | | H | BL | 0 | 230.86 |
| 011880 | Bridgeston | TURANZA L | PS | 560 | 205/60R16 | | H | BL | 0 | 135.1 |
| 011881 | Bridgeston | TURANZA L | PS | 560 | 205/55R17 | | H | BL | 0 | 171.04 |
| 011882 | Bridgeston | RE97AS RF | PS | 400 | P225/50RF | | V | BL | 0 | 243.35 |
| 011883 | Bridgeston | ECPHL422P | PS | 600 | 215/60R17 | | H | BL | 0 | 202.23 |
| 011894 | Firestone | FRHWK PR | PT | 600 | 255/60R18 | | V | BL | 0 | 147 |
| 011901 | Bridgeston | DRIVEGUAI | PS | 460 | 255/35RF1 | XL | W | BL | 0 | 280.56 |
| 011918 | Bridgeston | DRIVEGUAI | PS | 460 | 245/40RF1 | XL | W | BL | 0 | 289.54 |
| 011952 | Firestone | FRHWK INI | PS | 340 | 255/45R18 | XL | W | BL | 0 | 199.6 |
| 011960 | Bridgeston | BLIZZAK LM | PS | N | 255/50R20 | XL | H | BL | 0 | 266.73 |
| 011961 | Bridgeston | BLIZZAK LM | PS | N | 215/65R17 | XL | H | BL | 0 | 184.89 |
| 011962 | Bridgeston | BLIZZAK LM | PS | N | 225/55R18 | XL | V | BL | 0 | 254.17 |
| 011963 | Bridgeston | BLIZZAK LM | PS | N | 235/55R18 | XL | H | BL | 0 | 263.26 |
| 011964 | Bridgeston | BLIZZAK LM | PS | N | 245/45R20 | XL | W | BL | 0 | 307.43 |
| 011965 | Bridgeston | TURANZA T | PS | 320 | 205/55R17 | XL | W | BL | 0 | 185.87 |
| 011969 | Firestone | FRHWK INI | PS | 340 | 205/55R16 | | W | BL | 0 | 119.03 |
| 011979 | Bridgeston | TRNZ T005 | PS | 320 | 205/55R17 | | W | BL | 0 | 206.54 |
| 011980 | Bridgeston | BLIZZAK LM | PS | N | 225/60R17 | XL | H | BL | 0 | 203.51 |
| 011984 | Bridgeston | TURANZA T | PS | 320 | 215/50R18 | | W | BL | 0 | 217.37 |
| 011986 | Firestone | FRHWK INI | PS | 340 | 205/50R16 | | W | BL | 0 | 121.75 |
| 011998 | Bridgeston | BLIZZAK LM | PS | N | 205/60R17 | | H | BL | 0 | 209.14 |
| 011999 | Bridgeston | TURANZA T | PS | 320 | 205/65R16 | | W | BL | 0 | 223.13 |
| 012000 | Bridgeston | TURANZA T | PS | 320 | 225/40R18 | XL | Y | BL | 0 | 140.43 |
| 012001 | Bridgeston | TURANZA T | PS | 320 | 205/55R16 | | W | BL | 0 | 113.16 |
| 012002 | Bridgeston | TURANZA T | PS | 320 | 225/55R17 | | W | BL | 0 | 190.41 |
| 012003 | Firestone | FRHWK INI | PS | 340 | 225/50R16 | | W | BL | 0 | 130.35 |
| 012020 | Firestone | FRHWK INI | PS | 340 | 205/45R16 | XL | W | BL | 0 | 128.99 |
| 012037 | Firestone | FRHWK INI | PS | 340 | 205/50R17 | XL | W | BL | 0 | 149.81 |
| 012045 | Bridgeston | TURANZA T | PS | 320 | 235/50R19 | XL | T | BL | 0 | 216.77 |
| 012054 | Firestone | FRHWK INI | PS | 340 | 225/50R17 | | W | BL | 0 | 155.24 |
| 012057 | Bridgeston | ALNZA SPO | PS | 500 | 255/55R19 | XL | V | BL | 0 | 213.04 |
| 012058 | Bridgeston | ALNZA SPO | PS | 500 | 275/50R19 | XL | V | BL | 0 | 257.64 |
| 012071 | Firestone | FRHWK INI | PS | 340 | 205/45R17 | XL | W | BL | 0 | 143.47 |
| 012088 | Firestone | FRHWK INI | PS | 340 | 215/45R17 | XL | W | BL | 0 | 146.19 |
| 012101 | Bridgeston | TURANZA T | PS | 320 | 225/50R18 | XL | W | BL | 0 | 237.68 |

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| 012102 | Bridgeston | TURANZAL! | PS | 560 | 225/40R18 | XL | H | BL | 0 | 263.7 |
| 012103 | Bridgeston | TURANZA T | PS | 320 | 205/55R16 | | W | BL | 0 | 124.27 |
| 012105 | Firestone | FRHWK INI | PS | 340 | 225/45R17 | XL | W | BL | 0 | 143.93 |
| 012112 | Firestone | DEST A/T2 | PS | 540 | 275/65R18 | | T | BL | 0 | 263.63 |
| 012113 | Bridgeston | DLR HL ALE | PS | 600 | 275/55R20 | | H | BL | 0 | 247.68 |
| 012114 | Firestone | FRHWK PR! | PT | 640 | 255/60R18 | | V | BL | 0 | 128.85 |
| 012139 | Firestone | FRHWK INI | PS | 340 | 235/45R17 | | W | BL | 0 | 148.45 |
| 012156 | Firestone | FRHWK INI | PS | 340 | 245/45R17 | XL | W | BL | 0 | 160.67 |
| 012165 | Bridgeston | ALNZA A/S | PS | 380 | 235/60R18 | | H | BL | 0 | 232.09 |
| 012166 | Bridgeston | ALNZA A/S | PS | 400 | 235/50R20 | | V | BL | 0 | 222.56 |
| 012184 | Bridgeston | POTENZA S | PS | 300 | 245/35ZR2 | | Y | BL | 0 | 340.77 |
| 012185 | Bridgeston | POTENZA S | PS | 300 | 285/35ZR2 | | Y | BL | 0 | 407.02 |
| 012188 | Bridgeston | POTENZA S | PS | 280 | 245/35R18 | XL | Y | BL | 0 | 200.48 |
| 012189 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | XL | Y | BL | 0 | 219.96 |
| 012190 | Firestone | FRHWK INI | PS | 340 | 205/40R17 | XL | W | BL | 0 | 152.98 |
| 012191 | Bridgeston | TRNZ T001 | PS | 320 | 225/55R17 | | W | BL | 0 | 236.77 |
| 012194 | Bridgeston | VT-TRACTC | AG | | VF710/60R | | D | R1W | 0 | 1959.03 |
| 012199 | Bridgeston | ECPHL422P | PS | 600 | 175/55R15 | | V | BL | 0 | 193.6 |
| 012207 | Firestone | FRHWK INI | PS | 340 | 245/40R17 | | W | BL | 0 | 167.91 |
| 012212 | Bridgeston | TURANZA T | PS | 320 | 225/45R17 | XL | Y | BL | 0 | 133.15 |
| 012224 | Firestone | FRHWK INI | PS | 340 | 255/40R17 | | W | BL | 0 | 164.29 |
| 012241 | Firestone | FRHWK INI | PS | 340 | 225/50R18 | | W | BL | 0 | 155.69 |
| 012258 | Firestone | FRHWK INI | PS | 340 | 215/45R18 | XL | W | BL | 0 | 149.36 |
| 012259 | Bridgeston | DLR AT REV | PS | 540 | P265/65R1 | | T | BL | 0 | 297.66 |
| 012264 | Bridgeston | TURANZA T | PS | 320 | 225/55R19 | XL | H | BL | 0 | 271.31 |
| 012265 | Bridgeston | ALENZA 00 | PS | 300 | 275/45R20 | XL | Y | BL | 0 | 309.16 |
| 012266 | Bridgeston | ALENZA 00 | PS | 300 | 245/50R19 | XL | W | BL | 0 | 404.86 |
| 012267 | Bridgeston | TURANZA L | PS | 560 | 225/45R18 | | H | BL | 0 | 204.81 |
| 012268 | Bridgeston | ALENZA A/S | PS | 700 | 275/60R20 | | S | BL | 0 | 207.41 |
| 012275 | Firestone | FRHWK INI | PS | 340 | 225/45R18 | XL | W | BL | 0 | 181.04 |
| 012282 | Bridgeston | TRNZ T005 | PS | 320 | 225/50R17 | | Y | BL | 0 | 215.63 |
| 012283 | Bridgeston | TURANZA T | PS | 320 | 235/55R18 | | Y | BL | 0 | 200.05 |
| 012285 | Bridgeston | ALENZA 00 | PS | 300 | 235/60R20 | XL | H | BL | 0 | 355.06 |
| 012287 | Bridgeston | ALNZA SPO | PS | 500 | 255/45R20 | XL | T | BL | 0 | 219.1 |
| 012288 | Bridgeston | ALNZA SPO | PS | 500 | 255/50R19 | XL | T | BL | 0 | 198.31 |
| 012289 | Bridgeston | ALNZA SPO | PS | 500 | 235/50R20 | XL | T | BL | 0 | 185.76 |
| 012290 | Bridgeston | ALNZA SPO | PS | 500 | 235/55R19 | XL | T | BL | 0 | 181.86 |
| 012292 | Firestone | FRHWK INI | PS | 340 | 235/45R18 | XL | W | BL | 0 | 188.73 |
| 012295 | Bridgeston | TRNZ T005 | PS | 320 | 225/45R18 | XL | Y | BL | 0 | 249.84 |
| 012296 | Bridgeston | TURANZA T | PS | 320 | 245/45R18 | XL | Y | BL | 0 | 209.96 |
| 012297 | Bridgeston | TRNZ T005 | PS | 320 | 255/40R18 | XL | Y | BL | 0 | 323.02 |
| 012309 | Firestone | FRHWK INI | PS | 340 | 245/45R18 | XL | W | BL | 0 | 203.22 |
| 012318 | Firestone | RAD DT 23 | AG | | IF1250/50F | | B | R1W | 0 | 7134.22 |
| 012319 | Firestone | RAD AT DT | AG | | VF600/70R | | D | R1W | 0 | 1835.79 |
| 012326 | Firestone | FRHWK INI | PS | 340 | 215/40R18 | XL | W | BL | 0 | 170.18 |
| 012331 | Bridgeston | BLIZZAK LM | PS | N | 235/40R19 | XL | V | BL | 0 | 295.74 |
| 012332 | Bridgeston | DLR H/L 33 | PS | 260 | 235/65R18 | | V | BL | 0 | 200.91 |
| 012356 | Bridgeston | VSMS2 | OR | | 29.5R29 | 2S | | L5S | 0 | 17072.73 |
| 012357 | Bridgeston | DLR AT RHS | PS | 400 | 255/55R20 | | S | BL | 0 | 231.32 |
| 012358 | Bridgeston | TURANZA L | PS | 560 | 225/45R18 | | H | BL | 0 | 211.74 |
| 012360 | Firestone | FRHWK INI | PS | 340 | 225/40R18 | XL | W | BL | 0 | 140.31 |
| 012362 | Bridgeston | DLR LX | PS | 700 | 285/45R22 | XL | H | BL | 0 | 206.97 |

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| 012369 | Bridgeston | BLIZZAK LM | PS | N | 235/45R20 | | H | BL | 0 | 276.25 |
| 012377 | Firestone | FRHWK INI | PS | 340 | 235/40R18 | XL | W | BL | 0 | 169.27 |
| 012378 | Bridgeston | VSWAS DG | OR | | 23.5R25 | 1* | | GL2 | 0 | 3481.79 |
| 012391 | Bridgeston | TURANZAL | PS | 560 | 225/45R17 | | H | BL | 0 | 216.5 |
| 012394 | Firestone | FRHWK INI | PS | 340 | 245/40R18 | XL | W | BL | 0 | 174.25 |
| 012411 | Firestone | FRHWK INI | PS | 340 | 255/40R18 | XL | W | BL | 0 | 208.2 |
| 012422 | Bridgeston | TURANZA T | PS | 320 | 215/45R17 | XL | W | BL | 0 | 176.23 |
| 012425 | Bridgeston | ALENZA 00 | PS | 300 | 255/50R21 | XL | Y | BL | 0 | 303.53 |
| 012426 | Bridgeston | ALNZA SPO | PS | 500 | 235/65R17 | | H | BL | 0 | 177.96 |
| 012427 | Bridgeston | ALNZA SPO | PS | 500 | 235/60R18 | | H | BL | 0 | 207.41 |
| 012428 | Firestone | FRHWK INI | PS | 340 | 245/35R18 | XL | W | BL | 0 | 197.79 |
| 012429 | Bridgeston | ALNZA SPO | PS | 500 | 235/55R19 | | V | BL | 0 | 187.49 |
| 012432 | Bridgeston | BLIZZAK LM | PS | N | 195/60R16 | | H | BL | 0 | 150.25 |
| 012433 | Bridgeston | BLZZK LM-2 | PS | N | 235/60R17 | | H | BL | 0 | 229.92 |
| 012434 | Bridgeston | BLZZK LM-8 | PS | N | 235/60R18 | | H | BL | 0 | 218.23 |
| 012435 | Bridgeston | BLIZZAK LM | PS | N | 215/65R17 | | H | BL | 0 | 184.89 |
| 012436 | Bridgeston | BLIZZAK LM | PS | N | 225/45R18 | | H | BL | 0 | 232.09 |
| 012437 | Bridgeston | BLIZZAK LM | PS | N | 205/55R17 | | H | BL | 0 | 191.82 |
| 012438 | Bridgeston | BLIZZAK LM | PS | N | 235/50R19 | | H | BL | 0 | 303.97 |
| 012440 | Bridgeston | BLZK LM00 | PS | N | 225/45R18 | | H | BL | 0 | 243.78 |
| 012441 | Bridgeston | ALNZA SPO | PS | 500 | 265/45R21 | | T | BL | 0 | 283.62 |
| 012445 | Firestone | FRHWK INI | PS | 340 | 255/35R18 | XL | W | BL | 0 | 186.02 |
| 012447 | Bridgeston | TURANZA L | PS | 560 | 255/45R19 | XL | H | BL | 0 | 280.15 |
| 012449 | Bridgeston | DLR AT RHS | LT | N | LT275/70R | E | R | BL | 1.23 | 294.03 |
| 012451 | Bridgeston | DLR AT RHS | LT | N | LT275/65R | E | R | BL | 2.36 | 349.02 |
| 012452 | Bridgeston | TRNZ T005 | PS | 320 | 285/35R20 | XL | Y | BL | 0 | 429.1 |
| 012453 | Bridgeston | TURANZA T | PS | 320 | 285/35R20 | XL | Y | BL | 0 | 396.73 |
| 012455 | Bridgeston | DLR AT REV | LT | N | LT245/75R | E | S | BL | 0 | 293.57 |
| 012462 | Firestone | FRHWK INI | PS | 340 | 265/35R18 | XL | W | BL | 0 | 210.01 |
| 012463 | Bridgeston | ALENZA AS | PS | 800 | 255/65R18 | | T | BL | 0 | 257.67 |
| 012464 | Bridgeston | ALENZA AS | PS | 800 | 255/60R19 | | H | BL | 0 | 252.67 |
| 012465 | Bridgeston | ALENZA AS | PS | 800 | 255/55R20 | | H | BL | 0 | 268.13 |
| 012466 | Bridgeston | ALENZA AS | PS | 800 | 245/65R17 | | H | BL | 0 | 240.4 |
| 012467 | Bridgeston | ALENZA AS | PS | 800 | 265/70R16 | | T | BL | 0 | 233.59 |
| 012468 | Bridgeston | ALENZA AS | PS | 800 | 245/70R17 | | T | BL | 0 | 154.38 |
| 012469 | Bridgeston | ALENZA AS | PS | 800 | 265/70R17 | | T | BL | 0 | 248.13 |
| 012471 | Bridgeston | ALENZA AS | PS | 800 | 265/65R18 | | T | BL | 0 | 239.5 |
| 012472 | Bridgeston | ALENZA AS | PS | 800 | 275/65R18 | | T | BL | 0 | 273.12 |
| 012473 | Bridgeston | ALENZA AS | PS | 800 | 275/60R20 | | H | BL | 0 | 273.58 |
| 012474 | Bridgeston | ALENZA AS | PS | 800 | 285/50R20 | | V | BL | 0 | 284.94 |
| 012475 | Bridgeston | ALENZA AS | PS | 800 | 275/55R20 | | H | BL | 0 | 248.58 |
| 012476 | Bridgeston | ALENZA AS | PS | 800 | 285/45R22 | | H | BL | 0 | 314.48 |
| 012477 | Bridgeston | ALENZA AS | PS | 800 | 255/70R18 | | H | BL | 0 | 243.59 |
| 012478 | Bridgeston | ALENZA AS | PS | 800 | 275/45R22 | XL | V | BL | 0 | 314.48 |
| 012480 | Bridgeston | ALENZA AS | PS | 800 | 255/70R17 | | S | BL | 0 | 247.22 |
| 012482 | Bridgeston | ECPHL422P | PS | 600 | 225/55R19 | | V | BL | 0 | 226.77 |
| 012484 | Bridgeston | TSPARE TRI | PS | NA | T165/80R1 | | M | BL | 0 | 155.48 |
| 012496 | Firestone | FRHWK INI | PS | 340 | 275/35R18 | | W | BL | 0 | 231.73 |
| 012530 | Firestone | FRHWK INI | PS | 340 | 225/45R19 | XL | W | BL | 0 | 175.61 |
| 012547 | Firestone | FRHWK INI | PS | 340 | 245/45R19 | | W | BL | 0 | 185.11 |
| 012581 | Firestone | FRHWK INI | PS | 340 | 225/40R19 | XL | W | BL | 0 | 170.18 |
| 012598 | Firestone | FRHWK INI | PS | 340 | 245/40R19 | XL | W | BL | 0 | 205.48 |

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| 012614 | Bridgeston | TRNZ QTTE | PS | | 235/45R18 | XL | V | BL | 0 | 206.49 |
| 012615 | Firestone | FRHWK INI | PS | 340 | 255/40R19 | XL | W | BL | 0 | 215.44 |
| 012632 | Firestone | FRHWK INI | PS | 340 | 275/40R19 | | W | BL | 0 | 249.84 |
| 012642 | Bridgeston | TURANZA T | PS | 320 | 225/50R18 | XL | W | BL | 0 | 226.46 |
| 012643 | Bridgeston | TURANZA T | PS | 320 | 205/65R16 | | W | BL | 0 | 212.6 |
| 012644 | Bridgeston | TRNZ T005 | PS | 320 | 265/40R21 | XL | H | BL | 0 | 416.98 |
| 012646 | Bridgeston | POTENZA S | PS | 300 | 245/35ZR1 | XL | Y | BL | 0 | 373.25 |
| 012647 | Bridgeston | POTENZA S | PS | 300 | 265/30ZR1 | XL | Y | BL | 0 | 336.01 |
| 012649 | Firestone | FRHWK INI | PS | 340 | 225/35R19 | XL | W | BL | 0 | 190.54 |
| 012655 | Bridgeston | ALENZA 00 | PS | 300 | 275/40R22 | XL | Y | BL | 0 | 371.08 |
| 012666 | Firestone | FRHWK INI | PS | 340 | 235/35R19 | XL | W | BL | 0 | 183.3 |
| 012683 | Firestone | FRHWK INI | PS | 340 | 245/35R19 | XL | W | BL | 0 | 201.41 |
| 012699 | Bridgeston | TURANZA L | PS | 560 | 235/55R18 | XL | T | BL | 0 | 236.85 |
| 012700 | Firestone | FRHWK INI | PS | 340 | 255/35R19 | XL | W | BL | 0 | 201.86 |
| 012701 | Bridgeston | DLR HT 685 | PS | 520 | 275/65R18 | | T | BL | 0 | 224.5 |
| 012707 | Firestone | FS561A | TB | | 295/75R22 | 14 | L | BL | 25.23 | 527.79 |
| 012708 | Firestone | FS561A | TB | | 285/75R24 | 14 | L | BL | 25.23 | 559.23 |
| 012709 | Firestone | FS561A | TB | | 11R22.5 | 14 | L | BL | 25.23 | 350.22 |
| 012710 | Firestone | FS561A | TB | | 11R22.5 | 16 | L | BL | 29.39 | 360.93 |
| 012711 | Firestone | FS561A | TB | | 11R24.5 | 14 | L | BL | 29.39 | 559.23 |
| 012712 | Firestone | FS561A | TB | | 11R24.5 | 16 | L | BL | 34.59 | 577.09 |
| 012714 | Firestone | FS561A | TB | | 10R22.5 | 14 | L | BL | 20.51 | 339.51 |
| 012715 | Firestone | FS561A | TB | | 12R22.5 | 16 | L | BL | 36.76 | 371.64 |
| 012716 | Firestone | FS561A | TB | | 275/70R22 | 18 | L | BL | 32.51 | 530.34 |
| 012717 | Firestone | FRHWK INI | PS | 340 | 265/35R19 | XL | W | BL | 0 | 245.76 |
| 012718 | Firestone | FS561A | TB | | 9R22.5 | 12 | L | BL | 9.83 | 356.88 |
| 012751 | Firestone | FRHWK INI | PS | 340 | 275/35R19 | XL | W | BL | 0 | 219.96 |
| 012752 | Bridgeston | POTENZAR | PS | 500 | 205/55R16 | | W | BL | 0 | 140.73 |
| 012753 | Bridgeston | POTENZAR | PS | 500 | 205/50R17 | XL | W | BL | 0 | 163.67 |
| 012754 | Bridgeston | POTENZAR | PS | 500 | 205/45R17 | | W | BL | 0 | 162.38 |
| 012755 | Bridgeston | POTENZAR | PS | 500 | 215/55R17 | | W | BL | 0 | 150.25 |
| 012756 | Bridgeston | POTENZAR | PS | 500 | 215/50R17 | XL | W | BL | 0 | 162.38 |
| 012757 | Bridgeston | POTENZAR | PS | 500 | 215/45R17 | XL | W | BL | 0 | 153.72 |
| 012758 | Bridgeston | POTENZAR | PS | 500 | 225/55R17 | | W | BL | 0 | 161.94 |
| 012759 | Bridgeston | POTENZAR | PS | 500 | 225/50R17 | XL | W | BL | 0 | 171.47 |
| 012760 | Bridgeston | POTENZAR | PS | 500 | 225/45R17 | XL | W | BL | 0 | 150.25 |
| 012761 | Bridgeston | POTENZAR | PS | 500 | 235/55R17 | | W | BL | 0 | 174.07 |
| 012762 | Bridgeston | POTENZAR | PS | 500 | 235/45R17 | XL | W | BL | 0 | 163.67 |
| 012763 | Bridgeston | POTENZAR | PS | 500 | 245/45R17 | XL | W | BL | 0 | 191.39 |
| 012764 | Bridgeston | POTENZAR | PS | 500 | 245/40R17 | | W | BL | 0 | 180.13 |
| 012765 | Bridgeston | POTENZAR | PS | 500 | 215/45R18 | XL | W | BL | 0 | 169.3 |
| 012766 | Bridgeston | POTENZAR | PS | 500 | 215/40R18 | XL | W | BL | 0 | 175.8 |
| 012767 | Bridgeston | POTENZAR | PS | 500 | 225/50R18 | | W | BL | 0 | 178.4 |
| 012769 | Bridgeston | POTENZAR | PS | 500 | 225/45R18 | | W | BL | 0 | 189.65 |
| 012770 | Bridgeston | POTENZAR | PS | 500 | 225/40R18 | XL | W | BL | 0 | 168 |
| 012771 | Bridgeston | POTENZAR | PS | 500 | 235/50R18 | | W | BL | 0 | 188.36 |
| 012772 | Bridgeston | POTENZAR | PS | 500 | 235/45R18 | XL | W | BL | 0 | 205.24 |
| 012773 | Bridgeston | POTENZAR | PS | 500 | 235/40R18 | XL | W | BL | 0 | 192.69 |
| 012774 | Bridgeston | POTENZAR | PS | 500 | 245/45R18 | XL | W | BL | 0 | 195.28 |
| 012775 | Bridgeston | POTENZAR | PS | 500 | 245/40R18 | XL | W | BL | 0 | 220.4 |
| 012776 | Bridgeston | POTENZAR | PS | 500 | 245/35R18 | XL | W | BL | 0 | 202.21 |
| 012777 | Bridgeston | POTENZAR | PS | 500 | 255/40R18 | XL | W | BL | 0 | 210.44 |

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| 012778 | Bridgeston | POTENZARI | PS | 500 | 255/35R18 XL | W | BL | 0 | 226.46 |
| 012779 | Bridgeston | POTENZARI | PS | 500 | 265/40R18 XL | W | BL | 0 | 231.66 |
| 012780 | Bridgeston | POTENZARI | PS | 500 | 265/35R18 XL | W | BL | 0 | 223 |
| 012781 | Bridgeston | POTENZARI | PS | 500 | 275/35R18 | W | BL | 0 | 270.19 |
| 012782 | Bridgeston | POTENZARI | PS | 500 | 225/45R19 XL | W | BL | 0 | 217.37 |
| 012783 | Bridgeston | POTENZARI | PS | 500 | 225/40R19 XL | W | BL | 0 | 222.56 |
| 012784 | Bridgeston | POTENZARI | PS | 500 | 235/35R19 XL | W | BL | 0 | 233.82 |
| 012785 | Bridgeston | POTENZARI | PS | 500 | 245/50R19 XL | W | BL | 0 | 244.21 |
| 012786 | Bridgeston | POTENZARI | PS | 500 | 245/45R19 | W | BL | 0 | 231.66 |
| 012787 | Bridgeston | POTENZARI | PS | 500 | 245/40R19 XL | W | BL | 0 | 245.08 |
| 012788 | Bridgeston | POTENZARI | PS | 500 | 245/35R19 XL | W | BL | 0 | 253.74 |
| 012789 | Bridgeston | POTENZARI | PS | 500 | 255/40R19 XL | W | BL | 0 | 249.84 |
| 012790 | Bridgeston | POTENZARI | PS | 500 | 255/35R19 XL | W | BL | 0 | 235.55 |
| 012791 | Bridgeston | POTENZARI | PS | 500 | 265/40R19 XL | W | BL | 0 | 274.52 |
| 012792 | Bridgeston | POTENZARI | PS | 500 | 275/40R19 | W | BL | 0 | 288.38 |
| 012793 | Bridgeston | POTENZARI | PS | 500 | 275/35R19 | W | BL | 0 | 258.5 |
| 012794 | Bridgeston | POTENZARI | PS | 500 | 285/30R19 XL | W | BL | 0 | 299.2 |
| 012795 | Bridgeston | POTENZARI | PS | 500 | 245/45R20 XL | W | BL | 0 | 250.27 |
| 012796 | Bridgeston | POTENZARI | PS | 500 | 245/40R20 XL | W | BL | 0 | 268.89 |
| 012797 | Bridgeston | POTENZARI | PS | 500 | 245/35R20 XL | W | BL | 0 | 253.74 |
| 012798 | Bridgeston | POTENZARI | PS | 500 | 255/45R20 | W | BL | 0 | 235.55 |
| 012799 | Bridgeston | POTENZARI | PS | 500 | 255/35R20 XL | W | BL | 0 | 241.61 |
| 012800 | Bridgeston | POTENZARI | PS | 500 | 265/35R20 XL | W | BL | 0 | 322.15 |
| 012801 | Bridgeston | POTENZARI | PS | 500 | 275/40R20 XL | W | BL | 0 | 276.25 |
| 012802 | Firestone | FRHWK INI | PS | 340 | 265/30R19 XL | W | BL | 0 | 249.84 |
| 012803 | Bridgeston | POTENZARI | PS | 500 | 275/35R20 XL | W | BL | 0 | 246.38 |
| 012804 | Bridgeston | POTENZARI | PS | 500 | 285/35R20 | W | BL | 0 | 256.34 |
| 012805 | Bridgeston | POTENZARI | PS | 500 | 295/30R20 XL | W | BL | 0 | 266.3 |
| 012806 | Bridgeston | POTENZARI | PS | 500 | 305/30R20 XL | W | BL | 0 | 323.45 |
| 012807 | Bridgeston | TURANZA T | PS | 260 | 235/45R18 | Y | BL | 0 | 308.57 |
| 012808 | Bridgeston | POTENZA S | PS | 280 | 235/40R19 | Y | BL | 0 | 304.83 |
| 012809 | Bridgeston | POTENZA S | PS | 280 | 265/35R19 | Y | BL | 0 | 380.61 |
| 012811 | Bridgeston | TURANZA T | PS | 320 | 285/35R22 XL | Y | BL | 0 | 414.38 |
| 012817 | Bridgeston | TURANZA E | PS | 260 | 235/40R19 | V | BL | 0 | 265.4 |
| 012818 | Bridgeston | TURANZA E | PS | 400 | 265/35R19 | V | BL | 0 | 305.39 |
| 012819 | Firestone | FRHWK INI | PS | 340 | 275/30R19 XL | W | BL | 0 | 235.8 |
| 012836 | Firestone | FRHWK INI | PS | 340 | 285/30R19 XL | W | BL | 0 | 272.01 |
| 012853 | Firestone | FRHWK INI | PS | 340 | 245/45R20 XL | W | BL | 0 | 183.76 |
| 012870 | Firestone | FRHWK INI | PS | 340 | 255/45R20 | W | BL | 0 | 187.38 |
| 012887 | Firestone | FRHWK INI | PS | 340 | 245/40R20 XL | W | BL | 0 | 213.17 |
| 012921 | Firestone | FRHWK INI | PS | 340 | 275/40R20 XL | W | BL | 0 | 219.06 |
| 012938 | Firestone | FRHWK INI | PS | 340 | 255/35R20 XL | W | BL | 0 | 188.73 |
| 012972 | Firestone | FRHWK INI | PS | 340 | 275/35R20 XL | W | BL | 0 | 225.85 |
| 012989 | Firestone | FRHWK INI | PS | 340 | 285/30R20 XL | W | BL | 0 | 284.69 |
| 013184 | Bridgeston | TURANZA T | PS | 320 | 205/60R16 XL | H | BL | 0 | 157.69 |
| 013185 | Bridgeston | TURANZA T | PS | 320 | 215/55R17 XL | H | BL | 0 | 186.78 |
| 013277 | Bridgeston | TURANZA E | PS | 400 | 235/55R19 | V | BL | 0 | 235.41 |
| 013279 | Bridgeston | ALENZA AS | PS | 800 | 235/55R19 XL | W | BL | 0 | 264.04 |
| 013281 | Bridgeston | ALENZA AS | PS | 800 | 245/55R19 | V | BL | 0 | 255.86 |
| 013282 | Bridgeston | ALENZA AS | PS | 800 | 245/60R18 | V | BL | 0 | 263.58 |
| 013283 | Bridgeston | ALENZA AS | PS | 800 | 255/55R19 XL | W | BL | 0 | 278.58 |
| 013315 | Bridgeston | POTENZA S | PS | 300 | 255/45R18 XL | Y | BL | 0 | 245.51 |

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| 013316 | Bridgeston | POTENZA S | PS | 300 | 225/35R19 | XL | Y | BL | 0 | 258.07 |
| 013319 | Bridgeston | POTENZA S | PS | 300 | 245/30R20 | XL | Y | BL | 0 | 353.33 |
| 013320 | Bridgeston | POTENZA S | PS | 300 | 255/30R20 | XL | Y) | BL | 0 | 352.9 |
| 013321 | Bridgeston | POTENZA S | PS | 300 | 265/30R20 | XL | Y | BL | 0 | 358.96 |
| 013323 | Bridgeston | POTENZA S | PS | 300 | 275/45R20 | XL | Y | BL | 0 | 371.08 |
| 013324 | Bridgeston | POTENZA S | PS | 300 | 295/35R20 | XL | Y) | BL | 0 | 446.42 |
| 013325 | Bridgeston | POTENZA S | PS | 300 | 245/35R21 | XL | Y) | BL | 0 | 380.61 |
| 013326 | Bridgeston | POTENZA S | PS | 300 | 265/35R21 | XL | Y | BL | 0 | 431.27 |
| 013327 | Bridgeston | POTENZA S | PS | 300 | 265/40R21 | XL | Y | BL | 0 | 394.46 |
| 013328 | Bridgeston | POTENZA S | PS | 300 | 275/30R21 | XL | Y | BL | 0 | 413.95 |
| 013329 | Bridgeston | POTENZA S | PS | 300 | 275/35R21 | XL | Y | BL | 0 | 398.79 |
| 013330 | Bridgeston | POTENZA S | PS | 300 | 285/30R21 | XL | Y) | BL | 0 | 422.61 |
| 013331 | Bridgeston | POTENZA S | PS | 300 | 295/35R21 | XL | Y | BL | 0 | 418.71 |
| 013332 | Bridgeston | POTENZA S | PS | 300 | 325/30R21 | XL | Y) | BL | 0 | 507.48 |
| 013333 | Bridgeston | POTENZA S | PS | 300 | 265/40R22 | XL | Y | BL | 0 | 346.4 |
| 013334 | Bridgeston | POTENZA S | PS | 300 | 285/35R22 | XL | Y | BL | 0 | 443.39 |
| 013335 | Bridgeston | POTENZA S | PS | 300 | 235/40R20 | XL | Y | BL | 0 | 268.46 |
| 013338 | Bridgeston | DRIVEGUAI | PS | | 245/50R18 | XL | W | BL | 0 | 297.62 |
| 013339 | Bridgeston | DRIVEGUAI | PS | 640 | 205/55R17 | | V | BL | 0 | 186.29 |
| 013342 | Firestone | ALL SEASOI | PS | 480 | 245/60R18 | | H | BL | 0 | 160.22 |
| 013343 | Firestone | ALL SEASOI | PS | 480 | 225/65R17 | | H | BL | 0 | 132.16 |
| 013349 | Bridgeston | TURANZA L | PS | 560 | 225/45R18 | XL | H | BL | 0 | 229.04 |
| 013350 | Bridgeston | TURANZA L | PS | 560 | 245/40R18 | XL | H | BL | 0 | 296.3 |
| 013364 | Bridgeston | TRNZ T005/ | PS | 260 | 245/45R20 | | Y | BL | 0 | 329.95 |
| 013365 | Bridgeston | TRNZ EL45( | PS | 400 | 245/45R20 | | V | BL | 0 | 283.58 |
| 013366 | Bridgeston | TRNZ T005/ | PS | 260 | 245/50R19 | | W | BL | 0 | 265.86 |
| 013367 | Bridgeston | POTENZA S | PS | 300 | 245/35ZR2( | XL | Y | BL | 0 | 364.15 |
| 013368 | Bridgeston | POTENZA S | PS | 300 | 305/30ZR2( | XL | Y | BL | 0 | 521.33 |
| 013425 | Bridgeston | TURANZA T | PS | 320 | 245/45RF2( | | Y | BL | 0 | 344.67 |
| 013426 | Bridgeston | TRNZ EL45( | PS | 400 | 275/40R20 | | V | BL | 0 | 402.26 |
| 013456 | Bridgeston | DLR H/P SP | PS | 400 | 235/60R18 | XL | W | BL | 0 | 232.09 |
| 013457 | Bridgeston | ALENZA 00 | PS | 300 | 235/60R18 | XL | W | BL | 0 | 223.43 |
| 013517 | Bridgeston | BLIZZAK LM | PS | N | 255/50R18 | XL | V | BL | 0 | 307.43 |
| 013518 | Bridgeston | BLIZZAK LM | PS | N | 255/40R20 | XL | V | BL | 0 | 385.8 |
| 013523 | Bridgeston | ALENZA AS | PS | 800 | 265/70R17 | | H | BL | 0 | 247.68 |
| 013525 | Bridgeston | ALENZA AS | PS | 800 | 265/65R18 | | H | BL | 0 | 256.31 |
| 013526 | Bridgeston | ALENZA AS | PS | 800 | 275/65R18 | | H | BL | 0 | 284.94 |
| 013528 | Firestone | HIGHWAY S | AG | | 9.5L-15 FI | E | J | I-1 | 0 | 184.41 |
| 013542 | Bridgeston | ALENZA 00 | PS | 300 | 245/50R19 | XL | W | BL | 0 | 290.98 |
| 013544 | Bridgeston | PTNZA SPR | PS | 300 | 245/35ZRF | | Y | BL | 0 | 408.75 |
| 013545 | Bridgeston | POTENZA S | PS | 300 | 305/35ZR2( | | Y | BL | 0 | 451.19 |
| 013559 | Bridgeston | TURANZA T | PS | 320 | 205/60R17 | XL | W | BL | 0 | 189.65 |
| 013560 | Bridgeston | POTENZA S | PS | 200 | 305/30ZR2( | XL | Y) | BL | 0 | 521.33 |
| 013561 | Bridgeston | POTENZA S | PS | 200 | 245/30ZR2( | XL | Y) | BL | 0 | 358.09 |
| 013589 | Bridgeston | ALENZA 00 | PS | 300 | 235/50R20 | | V | BL | 0 | 223.43 |
| 013620 | Bridgeston | ECPHL422P | PS | 600 | P255/45R2 | | W | BL | 0 | 277.21 |
| 013621 | Bridgeston | ECPHL422P | PS | 600 | 255/45R20 | | W | BL | 0 | 277.21 |
| 013625 | Bridgeston | PTNZA SPR | PS | 300 | 305/35ZRF | | Y | BL | 0 | 541.25 |
| 013631 | Bridgeston | POTENZA R | PS | 200 | 245/30ZR2( | XL | Y) | BL | 0 | 407.45 |
| 013632 | Bridgeston | POTENZA R | PS | 200 | 305/30ZR2( | XL | Y) | BL | 0 | 485.39 |
| 013700 | Bridgeston | POTENZA S | PS | 240 | 255/40R19 | | W | BL | 0 | 314.79 |
| 013701 | Bridgeston | POTENZA S | PS | 240 | 275/35R19 | | W | BL | 0 | 289.24 |

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| 013708 | Bridgeston | TURANZA E | PS | 320 | HL255/35R | XL | Y | BL | 0 | 417.41 |
| 013709 | Bridgeston | TURANZA E | PS | 320 | 255/40R21 | XL | Y | BL | 0 | 384.07 |
| 013710 | Bridgeston | TURANZA E | PS | 320 | 255/40R20 | XL | Y | BL | 0 | 333.84 |
| 013711 | Bridgeston | TURANZA E | PS | 320 | HL285/30R | XL | Y | BL | 0 | 425.64 |
| 013712 | Bridgeston | TURANZA E | PS | 320 | 285/35R21 | XL | Y | BL | 0 | 400.53 |
| 013713 | Bridgeston | TURANZA E | PS | 320 | 285/40R20 | XL | Y | BL | 0 | 392.3 |
| 013716 | Bridgeston | PTNZA SPR | PS | 300 | 275/30R20 | XL | Y | BL | 0 | 501.41 |
| 013731 | Bridgeston | POTENZA S | PS | 300 | 245/35R20 | XL | Y | BL | 0 | 340.77 |
| 013732 | Bridgeston | POTENZA S | PS | 300 | 255/40R20 | XL | Y | BL | 0 | 334.71 |
| 013743 | Bridgeston | ALNZ SPRT/ | PS | 500 | 235/60R20 | XL | H | BL | 0 | 200.91 |
| 013746 | Bridgeston | POTENZA S | PS | 280 | 275/35RF2 | | Y | BL | 0 | 481.5 |
| 013753 | Bridgeston | DLR LX | PS | 700 | 275/50R22 | | H | BL | 0 | 220.83 |
| 013760 | Bridgeston | POTENZA S | PS | 300 | 255/40R21 | XL | Y | BL | 0 | 391 |
| 013761 | Bridgeston | POTENZA S | PS | 300 | 295/35R21 | XL | Y | BL | 0 | 430.84 |
| 013764 | Bridgeston | POTENZA S | PS | 300 | 295/40R20 | XL | W | BL | 0 | 383.64 |
| 013765 | Bridgeston | POTENZA S | PS | 300 | 255/45R20 | XL | W | BL | 0 | 364.59 |
| 013775 | Bridgeston | POTENZA S | PS | 280 | 245/40RF2 | | Y | BL | 0 | 439.93 |
| 013779 | Bridgeston | BLIZZAK LM | PS | N | 225/40R18 | XL | V | BL | 0 | 232.09 |
| 013790 | Bridgeston | BLIZZAK LM | PS | N | 235/55R19 | XL | H | BL | 0 | 243.78 |
| 013812 | Bridgeston | VHS | OR | | 525/80R25 | | F | WC | 0 | 2789.78 |
| 013815 | Bridgeston | TURANZA E | PS | 480 | 215/55R18 | | H | BL | 0 | 200.87 |
| 013856 | Bridgeston | PTNZ RE97/ | PS | 400 | 225/50R18 | | H | BL | 0 | 262.4 |
| 013860 | Bridgeston | ALNZ SPRT/ | PS | 500 | 235/55R19 | | V | BL | 0 | 196.15 |
| 013861 | Bridgeston | ALNZ SPRT/ | PS | 500 | 255/45R20 | | V | BL | 0 | 229.49 |
| 013868 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | BL | 0 | 198.27 |
| 013869 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | BL | 0 | 198.09 |
| 013870 | Firestone | TRANSFOR | LT | N | LT265/70R | E | R | BL | 0 | 194.56 |
| 013873 | Firestone | AFFNTY TR | PS | 500 | 205/65R16 | | H | BL | 0 | 112.61 |
| 013907 | Bridgeston | RE97AS RF | PS | | P245/40R1 | | V | BL | 0 | 205.42 |
| 013924 | Bridgeston | RE97AS RF | PS | 400 | P245/45RF | | V | BL | 0 | 221.26 |
| 013958 | Bridgeston | DLR H/L 40 | PS | 300 | 265/50R19 | XL | H | BL | 0 | 287.51 |
| 013983 | Firestone | DEST-AT | PS | 520 | P245/65R1 | | T | OWL | 0 | 223.11 |
| 013987 | Firestone | TRANSFOR | LT | N | LT275/65R | E | S | BL | 0 | 227.9 |
| 013988 | Firestone | TRANSFOR | LT | N | LT275/65R | E | R | BL | 0 | 223.47 |
| 013989 | Firestone | TRANSFOR | LT | N | LT275/70R | E | R | BL | 1.32 | 215.34 |
| 014043 | Firestone | DEST A/T2 | PS | 540 | P235/75R1 | | S | OWL | 0 | 197.47 |
| 014109 | Bridgeston | BLZZK LM0 | PS | N | 265/40R21 | XL | H | BL | 0 | 416.98 |
| 014111 | Firestone | DEST A/T2 | PS | 540 | P225/75R1 | | S | OWL | 0 | 196.44 |
| 014119 | Bridgeston | RE97AS RF | PS | 400 | P225/50RF | | V | BL | 0 | 243.35 |
| 014131 | Bridgeston | TRNZ T005 | PS | 320 | 255/40R20 | XL | Y | BL | 0 | 267.59 |
| 014134 | Bridgeston | BLIZZAKLM | PS | N | 225/55R17 | | H | BL | 0 | 226.46 |
| 014135 | Bridgeston | TURANZA T | PS | 320 | 245/45R18 | XL | Y | BL | 0 | 200.05 |
| 014136 | Bridgeston | BLIZZAKLM | PS | N | 265/50R19 | XL | H | BL | 0 | 336.01 |
| 014137 | Bridgeston | BLIZZAK LM | PS | N | 225/50R17 | XL | H | BL | 0 | 197.45 |
| 014138 | Bridgeston | TURANZA T | PS | 320 | 225/45R18 | XL | Y | BL | 0 | 200.05 |
| 014139 | Bridgeston | BLIZZAK LM | PS | N | 255/55R19 | XL | H | BL | 0 | 293.57 |
| 014140 | Bridgeston | BLIZZAK LM | PS | N | 205/55R16 | | H | BL | 0 | 174.5 |
| 014141 | Bridgeston | BLIZZAK LM | PS | N | 255/55R18 | XL | H | BL | 0 | 232.09 |
| 014142 | Bridgeston | BLIZZAK LM | PS | N | 225/50R17 | XL | H | BL | 0 | 197.45 |
| 014143 | Bridgeston | BLIZZAK LM | PS | N | 225/50R17 | XL | H | BL | 0 | 195.28 |
| 014144 | Bridgeston | BLIZZAKLM | PS | N | 275/45R20 | | V | BL | 0 | 376.71 |
| 014145 | Firestone | DEST A/T2 | PS | 540 | P245/75R1 | | S | OWL | 0 | 233.37 |

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| 014146 | Bridgeston | POTENZA S | PS | 240 | 225/40R18 | XL | Y | BL | 0 | 218.67 |
| 014147 | Bridgeston | BLIZZAKLM | PS | N | 225/45R17 | | H | BL | 0 | 232.09 |
| 014148 | Bridgeston | BLIZZAK LM | PS | N | 255/55R19 | XL | H | BL | 0 | 293.57 |
| 014149 | Bridgeston | DUELER HP | PS | 300 | 235/65R17 | | V | BL | 0 | 194.42 |
| 014150 | Bridgeston | POTENZA S | PS | 300 | 245/35ZR1 | XL | Y | BL | 0 | 334.71 |
| 014159 | Bridgeston | TRNZ T005 | PS | 320 | 285/35R20 | XL | Y | BL | 0 | 407.45 |
| 014161 | Bridgeston | TURANZA L | PS | 560 | 265/40R21 | XL | H | BL | 0 | 319.99 |
| 014162 | Firestone | DEST A/T2 | PS | 540 | P265/75R1 | | T | OWL | 0 | 224.65 |
| 014213 | Firestone | DEST A/T2 | PS | 540 | P235/70R1 | | S | OWL | 0 | 224.14 |
| 014247 | Firestone | DEST A/T2 | PS | 540 | P245/70R1 | | S | OWL | 0 | 230.81 |
| 014264 | Firestone | DEST A/T2 | PS | 540 | P255/70R1 | | S | OWL | 0 | 233.37 |
| 014271 | Bridgeston | ROAD ROLL | OR | | 7.50-16 | 6 | | C-1 | 0 | 374.18 |
| 014291 | Bridgeston | BLIZZAKLM | PS | | 205/55R17 | | H | BL | 0 | 238.15 |
| 014292 | Bridgeston | BLIZZAKLM | PS | N | 245/50R18 | | H | BL | 0 | 259.8 |
| 014293 | Bridgeston | BLZZK LM-2 | PS | | 205/45R17 | | V | BL | 0 | 259.8 |
| 014294 | Bridgeston | BLIZZAK LM | PS | N | 225/40R18 | XL | V | BL | 0 | 232.09 |
| 014295 | Bridgeston | BLZZK LM-8 | PS | N | 255/50R20 | XL | H | BL | 0 | 266.73 |
| 014296 | Bridgeston | BLIZZAK LM | PS | N | 225/40R18 | XL | V | BL | 0 | 232.09 |
| 014297 | Bridgeston | BLIZZAK LM | PS | N | 295/35R20 | | W | BL | 0 | 477.17 |
| 014298 | Firestone | DEST A/T2 | PS | 540 | P265/70R1 | | T | OWL | 0 | 225.68 |
| 014299 | Bridgeston | BLIZZAK LM | PS | N | 255/40R20 | | W | BL | 0 | 268.03 |
| 014300 | Bridgeston | BLIZZAK LM | PS | N | 245/45R19 | XL | V | BL | 0 | 303.97 |
| 014303 | Bridgeston | TRNZ T001 | PS | 320 | 225/45R17 | | V | BL | 0 | 136.34 |
| 014304 | Bridgeston | BLIZZAK LM | PS | | 245/65R17 | XL | T | BL | 0 | 204.38 |
| 014305 | Bridgeston | BLIZZAKLM | PS | N | 225/50R17 | XL | H | BL | 0 | 243.78 |
| 014306 | Bridgeston | BLIZZAKLM | PS | N | 225/50R17 | XL | H | BL | 0 | 243.78 |
| 014308 | Bridgeston | BLIZZAK LM | PS | N | 215/45R17 | XL | W | BL | 0 | 209.14 |
| 014315 | Firestone | DEST A/T2 | PS | 540 | P235/75R1 | | S | OWL | 0 | 117.66 |
| 014349 | Firestone | DEST A/T2 | PS | 540 | P255/75R1 | | S | OWL | 0 | 231.32 |
| 014355 | Bridgeston | BLIZZAK DM | PS | N | 275/50R22 | XL | T | BL | 0 | 368.48 |
| 014366 | Firestone | DEST A/T2 | PS | 540 | P235/70R1 | XL | S | OWL | 0 | 138.04 |
| 014367 | Bridgeston | DUELER A/ | PS | 320 | 265/55R20 | XL | V | BL | 0 | 171.78 |
| 014371 | Bridgeston | TURANZA E | PS | 400 | 235/60R18 | | V | BL | 0 | 167.57 |
| 014372 | Bridgeston | TURANZA E | PS | 400 | 235/50R20 | | V | BL | 0 | 189.65 |
| 014383 | Firestone | DEST A/T2 | PS | 540 | P245/70R1 | | S | OWL | 0 | 147.07 |
| 014393 | Bridgeston | TURANZA L | PS | 560 | 225/55R18 | XL | H | BL | 0 | 187.06 |
| 014394 | Bridgeston | BLIZZAK LM | PS | N | 225/55R18 | XL | H | BL | 0 | 252.87 |
| 014395 | Bridgeston | BLIZZAK LM | PS | N | 205/60R18 | XL | H | BL | 0 | 249.41 |
| 014396 | Bridgeston | BLIZZAK LM | PS | N | 235/50R20 | | T | BL | 0 | 382.34 |
| 014397 | Bridgeston | BLIZZAK LM | PS | N | 255/45R20 | | T | BL | 0 | 392.73 |
| 014398 | Bridgeston | BLIZZAK LM | PS | N | 255/45R20 | XL | V | BL | 0 | 347.7 |
| 014399 | Bridgeston | BLIZZAK LM | PS | N | 285/40R20 | XL | V | BL | 0 | 405.29 |
| 014400 | Bridgeston | BLIZZAK LM | PS | N | 255/50R19 | | T | BL | 0 | 290.11 |
| 014401 | Bridgeston | BLIZZAK LM | PS | N | 235/55R19 | | T | BL | 0 | 243.78 |
| 014416 | Bridgeston | TURANZA L | PS | 560 | 255/45R19 | XL | H | BL | 0 | 280.15 |
| 014417 | Firestone | DEST A/T2 | PS | 540 | P255/70R1 | | S | OWL | 0 | 141.39 |
| 014419 | Bridgeston | POTENZA S | PS | 300 | 245/35ZR2 | | Y | BL | 0 | 340.77 |
| 014434 | Firestone | DEST A/T2 | PS | 540 | P265/70R1 | | S | OWL | 0 | 138.25 |
| 014441 | Bridgeston | TURANZA L | PS | 560 | 245/45R19 | | H | BL | 0 | 257.64 |
| 014442 | Bridgeston | TURANZA L | PS | 560 | 275/40R19 | | H | BL | 0 | 309.16 |
| 014468 | Firestone | DEST A/T2 | PS | 540 | P285/70R1 | | T | OWL | 0 | 265.68 |
| 014502 | Firestone | DEST A/T2 | PS | 540 | P235/65R1 | | S | OWL | 0 | 217.47 |

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| 014519 | Firestone | DEST A/T2 | PS | 540 | P245/65R1 | T | OWL | 0 | 218.5 |
| 014528 | Bridgeston | ALENZA 00 | PS | 300 | 225/50R18 | V | BL | 0 | 264.56 |
| 014536 | Firestone | DEST A/T2 | PS | 540 | P255/65R1 | S | OWL | 0 | 229.99 |
| 014553 | Firestone | DEST A/T2 | PS | 540 | P265/65R1 | S | OWL | 0 | 271.84 |
| 014570 | Firestone | DEST A/T2 | PS | 540 | P255/70R1 | S | OWL | 0 | 260.04 |
| 014587 | Firestone | DEST A/T2 | PS | 540 | P265/70R1 | S | OWL | 0 | 278.5 |
| 014689 | Firestone | DEST A/T2 | PS | 540 | P265/65R1 | S | OWL | 0 | 175.58 |
| 014706 | Firestone | DEST A/T2 | PS | 540 | P275/65R1 | T | OWL | 0 | 269.79 |
| 014723 | Firestone | DEST A/T2 | PS | 540 | P245/60R1 | T | BL | 0 | 249.27 |
| 014740 | Firestone | DEST A/T2 | PS | 540 | P265/60R1 | T | OWL | 0 | 265.68 |
| 014757 | Firestone | DEST A/T2 | PS | 540 | P275/60R2 | S | OWL | 0 | 271.84 |
| 014774 | Firestone | DEST A/T2 | PS | 540 | P275/55R2 | S | BL | 0 | 280.56 |
| 014804 | Bridgeston | TURANZA E | PS | 400 | 235/60R18 | V | BL | 0 | 167.57 |
| 014805 | Bridgeston | TURANZA E | PS | 400 | 235/50R20 | V | BL | 0 | 189.65 |
| 014813 | Bridgeston | TURANZA L | PS | 560 | 245/50R19 XL | H | BL | 0 | 261.97 |
| 014814 | Bridgeston | TURANZA L | PS | 560 | 255/45R20 XL | H | BL | 0 | 288.38 |
| 014815 | Bridgeston | TURANZA L | PS | 560 | 285/40R20 XL | H | BL | 0 | 346.4 |
| 014821 | Bridgeston | DUELER A/ | PS | 300 | 255/70R18 XL | S | BL | 0 | 266.3 |
| 014825 | Firestone | CHFUELFIG | PS | 600 | 215/60R17 | T | BL | 0 | 107.64 |
| 014927 | Firestone | CHFUELFIG | PS | 600 | 225/50R18 | T | BL | 0 | 138.29 |
| 014978 | Firestone | CHFUELFIG | PS | 600 | 235/60R16 | T | BL | 0 | 114.37 |
| 015012 | Firestone | CHFUELFIG | PS | 600 | 235/65R17 | T | BL | 0 | 127.82 |
| 015046 | Firestone | CHFUELFIG | PS | 600 | 175/65R15 | H | BL | 0 | 89.33 |
| 015097 | Firestone | CHFUELFIG | PS | 600 | 195/55R16 | H | BL | 0 | 111.38 |
| 015114 | Firestone | CHFUELFIG | PS | 600 | 195/60R15 | H | BL | 0 | 83.72 |
| 015165 | Firestone | CHFUELFIG | PS | 600 | 205/60R15 | H | BL | 0 | 91.94 |
| 015182 | Firestone | CHFUELFIG | PS | 600 | 205/60R16 | H | BL | 0 | 92.69 |
| 015199 | Firestone | CHFUELFIG | PS | 600 | 205/65R15 | H | BL | 0 | 86.71 |
| 015216 | Firestone | CHFUELFIG | PS | 600 | 215/55R18 | H | BL | 0 | 127.45 |
| 015369 | Firestone | CHFUELFIG | PS | 600 | 215/60R16 | V | BL | 0 | 109.14 |
| 015437 | Firestone | CHFUELFIG | PS | 600 | 205/50R17 | V | BL | 0 | 131.56 |
| 015454 | Firestone | CHFUELFIG | PS | 600 | 215/45R17 | V | BL | 0 | 121.47 |
| 015522 | Firestone | CHFUELFIG | PS | 600 | 225/45R17 | V | BL | 0 | 120.35 |
| 015539 | Firestone | CHFUELFIG | PS | 600 | 225/45R18 XL | V | BL | 0 | 151.37 |
| 015556 | Firestone | CHFUELFIG | PS | 600 | 225/50R17 | V | BL | 0 | 127.45 |
| 015590 | Firestone | CHFUELFIG | PS | 600 | 225/55R17 | V | BL | 0 | 132.68 |
| 015641 | Firestone | CHFUELFIG | PS | 600 | 235/55R17 | H | BL | 0 | 144.27 |
| 015675 | Bridgeston | BLIZZAK DM | PS | NA | 235/75R15 XL | R | BL | 0 | 179.26 |
| 015692 | Bridgeston | BLIZZAK DM | PS | NA | 225/65R17 | S | BL | 0 | 182.73 |
| 015726 | Bridgeston | BLIZZAK DM | PS | NA | 235/55R18 | T | BL | 0 | 218.23 |
| 015743 | Bridgeston | BLIZZAK DM | PS | NA | 235/65R17 XL | S | BL | 0 | 202.21 |
| 015760 | Bridgeston | BLIZZAK DM | PS | NA | 225/70R16 | S | BL | 0 | 165.41 |
| 015777 | Bridgeston | BLIZZAK DM | PS | NA | 235/50R18 XL | T | BL | 0 | 212.6 |
| 015794 | Bridgeston | BLIZZAK DM | PS | NA | 235/70R16 | S | BL | 0 | 180.13 |
| 015811 | Bridgeston | BLIZZAK DM | PS | NA | 235/65R18 | S | BL | 0 | 241.61 |
| 015828 | Bridgeston | BLIZZAK DM | PS | NA | 215/70R16 | S | BL | 0 | 171.04 |
| 015845 | Bridgeston | BLIZZAK DM | PS | NA | 275/55R20 XL | T | BL | 0 | 313.06 |
| 015862 | Bridgeston | BLIZZAK DM | PS | NA | 235/60R18 XL | S | BL | 0 | 220.83 |
| 015879 | Bridgeston | BLIZZAK DM | PS | NA | 255/55R18 XL | T | BL | 0 | 270.19 |
| 015896 | Bridgeston | BLIZZAK DM | PS | NA | P255/60R1 | S | BL | 0 | 286.65 |
| 015913 | Bridgeston | BLIZZAK DM | PS | NA | 235/55R19 XL | T | BL | 0 | 252.01 |
| 015947 | Bridgeston | BLIZZAK DM | PS | NA | 255/50R20 XL | T | BL | 0 | 274.96 |

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| 015964 | Bridgeston | BLIZZAK DM | PS | NA | 275/45R20 | XL | T | BL | 0 | 346.4 |
| 016015 | Bridgeston | BLIZZAK DM | PS | NA | 275/40R20 | XL | T | BL | 0 | 314.36 |
| 016032 | Bridgeston | BLIZZAK DM | PS | NA | 265/50R20 | | T | BL | 0 | 310.89 |
| 016049 | Bridgeston | BLIZZAK DM | PS | NA | 265/60R18 | | R | BL | 0 | 247.24 |
| 016066 | Bridgeston | BLIZZAK DM | PS | NA | 255/50R19 | XL | T | BL | 0 | 284.05 |
| 016083 | Bridgeston | BLIZZAK DM | PS | NA | 245/60R18 | | S | BL | 0 | 241.61 |
| 016100 | Bridgeston | BLIZZAK DM | PS | NA | 245/70R16 | | S | BL | 0 | 183.59 |
| 016117 | Bridgeston | BLIZZAK DM | PS | NA | 235/55R20 | | T | BL | 0 | 256.34 |
| 016134 | Bridgeston | BLIZZAK DM | PS | NA | P235/70R1 | XL | S | BL | 0 | 187.06 |
| 016151 | Bridgeston | BLIZZAK DM | PS | NA | 255/55R19 | XL | T | BL | 0 | 301.37 |
| 016168 | Bridgeston | BLIZZAK DM | PS | NA | 245/65R17 | | S | BL | 0 | 198.75 |
| 016185 | Bridgeston | BLIZZAK DM | PS | NA | 285/60R18 | | R | BL | 0 | 290.11 |
| 016219 | Bridgeston | BLIZZAK DM | PS | NA | 255/60R18 | XL | S | BL | 0 | 264.56 |
| 016236 | Bridgeston | BLIZZAK DM | PS | NA | P265/65R1 | | R | BL | 0 | 265.86 |
| 016253 | Bridgeston | BLIZZAK DM | PS | NA | 225/75R16 | | R | BL | 0 | 161.94 |
| 016287 | Bridgeston | BLIZZAK DM | PS | NA | 275/60R20 | | R | BL | 0 | 308.3 |
| 016304 | Bridgeston | BLIZZAK DM | PS | NA | 275/60R18 | | R | BL | 0 | 280.58 |
| 016321 | Bridgeston | BLIZZAK DM | PS | NA | P285/45R2 | | T | BL | 0 | 405.29 |
| 016338 | Bridgeston | BLIZZAK DM | PS | NA | 215/70R17 | | S | BL | 0 | 186.19 |
| 016355 | Bridgeston | BLIZZAK DM | PS | NA | P245/55R1 | | T | BL | 0 | 258.93 |
| 016372 | Bridgeston | BLIZZAK DM | PS | NA | 245/70R17 | | S | BL | 0 | 197.45 |
| 016389 | Bridgeston | BLIZZAK DM | PS | NA | P255/55R2 | | T | BL | 0 | 299.2 |
| 016406 | Bridgeston | BLIZZAK DM | PS | NA | 255/70R17 | | S | BL | 0 | 211.3 |
| 016423 | Bridgeston | BLIZZAK DM | PS | NA | P255/70R1 | | S | BL | 0 | 229.92 |
| 016457 | Bridgeston | BLIZZAK DM | PS | NA | 265/70R17 | | R | BL | 0 | 249.41 |
| 016474 | Bridgeston | BLIZZAK DM | PS | NA | 265/70R18 | | R | BL | 0 | 232.09 |
| 016525 | Bridgeston | BLIZZAK DM | PS | NA | 245/75R16 | | R | BL | 0 | 193.12 |
| 016542 | Bridgeston | BLIZZAK DM | PS | NA | 255/70R16 | | S | BL | 0 | 207.84 |
| 016559 | Bridgeston | BLIZZAK DM | PS | NA | 265/65R17 | | R | BL | 0 | 241.61 |
| 016576 | Bridgeston | BLIZZAK DM | PS | NA | 265/70R16 | | R | BL | 0 | 219.53 |
| 016593 | Bridgeston | BLIZZAK DM | PS | NA | 285/50R20 | XL | T | BL | 0 | 322.15 |
| 016610 | Bridgeston | BLIZZAK DM | PS | NA | P255/65R1 | | S | BL | 0 | 263.26 |
| 017800 | Bridgeston | DRIVEGUAI | PS | 460 | 235/45RF1 | XL | W | BL | 0 | 237.47 |
| 017834 | Bridgeston | TRNZEL400 | PS | 260 | 225/50R17 | | V | BL | 0 | 231.66 |
| 019687 | Bridgeston | DRIVEGUAI | PS | 460 | 215/45RF1 | XL | W | BL | 0 | 219.51 |
| 019721 | Bridgeston | DRIVEGUAI | PS | 460 | 245/40RF1 | | W | BL | 0 | 226.25 |
| 019738 | Bridgeston | DRIVEGUAI | PS | 460 | 255/45RF1 | | W | BL | 0 | 240.61 |
| 019772 | Bridgeston | DRIVEGUAI | PS | 460 | 255/40RF1 | XL | W | BL | 0 | 279.66 |
| 019789 | Bridgeston | DRIVEGUAI | PS | 460 | 235/50RF1 | | W | BL | 0 | 199.31 |
| 021285 | Firestone | FT140 | PS | 560 | 215/55R16 | | H | BL | 0 | 106.15 |
| 021489 | Bridgeston | ECPHL422P | PS | 600 | P225/65RF | | H | BL | 0 | 220.41 |
| 021829 | Bridgeston | TURANZA E | PS | 320 | 245/45R18 | XL | Y | BL | 0 | 197.02 |
| 023155 | Bridgeston | BLIZZAK LM | PS | NA | 245/40R20 | | W | BL | 0 | 444.69 |
| 023172 | Bridgeston | BLIZZAK LM | PS | NA | 295/35R20 | XL | W | BL | 0 | 475.87 |
| 023206 | Bridgeston | ECOPIA EP4 | PS | 640 | 205/65R16 | | H | BL | 0 | 142.51 |
| 023308 | Firestone | FRHWK GT | PT | 340 | P235/50R1 | XL | W | BL | 0 | 198.84 |
| 023325 | Firestone | FRHWK PV | PT | NA | P235/50R1 | XL | V | BL | 0 | 233.75 |
| 023342 | Bridgeston | TRNZA EL4( | PS | 300 | P205/55R1 | | H | BL | 0 | 142.7 |
| 023478 | Bridgeston | TRNZA EL4( | PS | 300 | P175/65R1 | | H | BL | 0 | 133.15 |
| 023495 | Bridgeston | TRNZA EL4( | PS | 260 | P195/50R1 | | V | BL | 0 | 173.6 |
| 023512 | Bridgeston | TRNZA EL4( | PS | 260 | P205/60R1 | | V | BL | 0 | 148.61 |
| 023682 | Bridgeston | ER300A RF | PS | 320 | 205/55R16 | | W | BL | 0 | 127.3 |

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| 023716 | Bridgeston | DLR HL ALE | PS | 600 | P285/45R2 | | H | BL | 0 | 344.93 |
| 023767 | Bridgeston | POTENZA S | PS | 280 | 225/45R17 | | W | BL | 0 | 189.22 |
| 023784 | Bridgeston | POTENZA S | PS | 280 | 245/40R17 | | W | BL | 0 | 221.7 |
| 023818 | Bridgeston | POTENZA S | PS | 280 | 245/35R18 | | Y | BL | 0 | 246.81 |
| 023835 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | | Y | BL | 0 | 305.27 |
| 023852 | Bridgeston | POTENZA S | PS | 280 | 205/50R17 | | W | BL | 0 | 195.72 |
| 023869 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | | Y | BL | 0 | 272.79 |
| 023886 | Bridgeston | POTENZA S | PS | 280 | 225/40R19 | | Y | BL | 0 | 334.28 |
| 024183 | Bridgeston | POTENZA R | PS | 140 | 255/35ZR1 | XL | Y | BL | 0 | 222.56 |
| 024200 | Bridgeston | POTENZA R | PS | 140 | 285/30ZR1 | XL | Y | BL | 0 | 371.51 |
| 024617 | Bridgeston | POTENZA S | PS | 280 | 225/35R18 | XL | W | BL | 0 | 194.85 |
| 024685 | Bridgeston | POTENZA S | PS | 280 | 225/50R17 | | W | BL | 0 | 221.26 |
| 024702 | Bridgeston | POTENZA S | PS | 280 | 255/45R17 | | W | BL | 0 | 310.46 |
| 024719 | Bridgeston | POTENZA S | PS | 280 | 225/45R18 | | Y | BL | 0 | 287.95 |
| 024736 | Bridgeston | POTENZA S | PS | 280 | 255/40R18 | | Y | BL | 0 | 294.87 |
| 024753 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 | XL | Y | BL | 0 | 219.96 |
| 024770 | Bridgeston | POTENZA S | PS | 280 | 245/35R18 | XL | Y | BL | 0 | 200.48 |
| 024804 | Bridgeston | TRNZA EL4( | PS | 260 | 235/40R19 | XL | V | BL | 0 | 270.85 |
| 024838 | Bridgeston | POTENZA R | PS | 140 | 235/40R19 | XL | Y | BL | 0 | 304.83 |
| 024855 | Bridgeston | POTENZA R | PS | 140 | 265/35R19 | | Y | BL | 0 | 380.61 |
| 024889 | Bridgeston | PTNZ RE97/ | PS | 480 | 235/45R18 | | H | BL | 0 | 201.35 |
| 024957 | Bridgeston | ECOPIA EP4 | PS | 480 | P185/65R1 | | H | BL | 0 | 128.36 |
| 024974 | Bridgeston | ECOPIA EP4 | PS | 480 | P195/55R1 | | V | BL | 0 | 159.5 |
| 025042 | Bridgeston | POTENZA S | PS | 280 | 295/35ZR2( | | Y) | BL | 0 | 443.39 |
| 025110 | Bridgeston | TURANZA E | PS | 140 | 235/45R18 | | Y | BL | 0 | 299.2 |
| 025144 | Bridgeston | POTENZA S | PS | 280 | 255/40R19 | XL | Y | BL | 0 | 259.37 |
| 025161 | Bridgeston | POTENZA S | PS | 280 | 255/35R20 | XL | Y | BL | 0 | 303.53 |
| 026682 | Firestone | DEST-AT | PS | 460 | P225/70R1 | | S | OWL | 0 | 128.08 |
| 030456 | Bridgeston | DLR HT 684 | PS | 360 | P265/65R1 | | S | BL | 0 | 229.95 |
| 032020 | Bridgeston | DLR HT 689 | PS | 180 | 265/70R16 | | S | BL | 0 | 198.14 |
| 034094 | Bridgeston | PTNZ RE05( | PS | 140 | 245/45R18 | | W | BL | 0 | 271.92 |
| 034111 | Bridgeston | PTNZ RE05( | PS | 140 | 275/40R18 | | W | BL | 0 | 360.26 |
| 034128 | Bridgeston | PTNZ RE05( | PS | 140 | 245/40R19 | | W | BL | 0 | 385.8 |
| 034145 | Bridgeston | PTNZ RE05( | PS | 140 | 275/35R19 | | W | BL | 0 | 395.33 |
| 036389 | Firestone | FRHWK INI | PS | 500 | P295/50R1 | | S | RWL | 0 | 109.11 |
| 038089 | Bridgeston | POTENZA R | PS | 140 | 235/40ZR1 | | Y) | BL | 0 | 374.98 |
| 040248 | Bridgeston | BLZZK LM-2 | PS | NA | 245/45R18 | | V | BL | 0 | 249.41 |
| 047456 | Bridgeston | DUELER H/ | PS | 460 | P265/65R1 | | H | BL | 0 | 187.49 |
| 049020 | Bridgeston | DUELER HP | PS | 300 | 255/50R19 | | V | BL | 0 | 274.09 |
| 053916 | Bridgeston | TRNZA EL4( | PS | 300 | 205/55R16 | | H | BL | 0 | 134.41 |
| 053967 | Bridgeston | DLR HL ALE | PS | 700 | P275/55R2 | | S | BL | 0 | 232.68 |
| 054018 | Bridgeston | DLR AT RHS | PS | 400 | P265/65R1 | | S | BL | 0 | 259.49 |
| 055089 | Bridgeston | DLR HT 684 | PS | 360 | P275/65R1 | | T | BL | 0 | 239.95 |
| 056483 | Bridgeston | POTENZA R | PS | 140 | 245/40R19 | | W | BL | 0 | 275.39 |
| 056500 | Bridgeston | POTENZA R | PS | 140 | 225/40R19 | | Y | BL | 0 | 253.74 |
| 056517 | Bridgeston | POTENZA R | PS | 140 | 245/40R19 | | Y | BL | 0 | 275.39 |
| 057118 | Bridgeston | POTENZA S | PS | 140 | 205/55ZR1( | | W | BL | 0 | 160.21 |
| 057126 | Bridgeston | POTENZA S | PS | 140 | 225/50ZR1( | | W | BL | 0 | 203.94 |
| 057911 | Bridgeston | TRNZA EL4( | PS | 300 | P205/55R1 | | H | BL | 0 | 142.7 |
| 057945 | Bridgeston | DLR AT RHS | PS | 400 | P255/70R1 | | S | OWL | 0 | 255.86 |
| 058234 | Bridgeston | DLR H/L 40 | PS | 300 | 255/55R18 | XL | H | BL | 0 | 275.82 |
| 058268 | Bridgeston | DLR H/L 40 | PS | 300 | 255/50R19 | XL | H | BL | 0 | 295.74 |

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| 058285 | Bridgeston | DLR HP SPT | PS | 300 | 255/50R19 | XL | W | BL | 0 | 300.94 |
| 058302 | Bridgeston | DLR HP SPT | PS | 300 | 285/45R19 | XL | W | BL | 0 | 342.5 |
| 058574 | Bridgeston | DLR HL ALE | PS | 600 | P275/55R2 | | H | BL | 0 | 249.04 |
| 059424 | Bridgeston | BLIZZAK LM | PS | NA | P225/60R1 | | Q | BL | 0 | 220.83 |
| 062824 | Firestone | CV3000 | LT | NA | 225/70R15 | D | R | BL | 0 | 148.27 |
| 065952 | Bridgeston | PTNZ RE05 | PS | 140 | 275/35R18 | | Y | BL | 0 | 306.56 |
| 066105 | Firestone | FR710 | PS | 560 | P215/55R1 | | S | BL | 0 | 133.69 |
| 067346 | Bridgeston | PTNZRE05C | PS | 140 | 225/45R17 | | V | BL | 0 | 184.46 |
| 067924 | Bridgeston | DUELER HP | PS | 300 | 285/45R19 | | V | BL | 0 | 298.77 |
| 068621 | Bridgeston | PTNZ RE05 | PS | 140 | 205/45RF1 | | W | BL | 0 | 224.73 |
| 068825 | Bridgeston | PTNZRE05C | PS | 140 | 255/40R17 | | V | BL | 0 | 307 |
| 070185 | Firestone | CV3000 | LT | NA | 195/70R15 | D | R | BL | 0 | 126.7 |
| 071171 | Bridgeston | BLZZK LM-2 | PS | NA | 245/50R17 | | H | BL | 0 | 319.99 |
| 071851 | Bridgeston | POTENZA R | PS | 140 | 265/35R19 | | W | BL | 0 | 380.61 |
| 072089 | Bridgeston | POTENZA R | PS | 160 | 225/45R17 | | V | BL | 0 | 284.48 |
| 072106 | Bridgeston | POTENZA R | PS | 160 | 245/45R17 | | V | BL | 0 | 358.52 |
| 072214 | Bridgeston | B381 | PS | 260 | P185/65R1 | | T | BL | 0 | 88.59 |
| 072599 | Bridgeston | DLR HT 84C | PS | 300 | P265/60R1 | | H | BL | 0 | 241.77 |
| 074486 | Bridgeston | PTNZ G019 | PS | 460 | P185/65R1 | | H | BL | 0 | 77.34 |
| 074503 | Bridgeston | PTNZ G019 | PS | 460 | P195/65R1 | | H | BL | 0 | 80.66 |
| 074520 | Bridgeston | PTNZ G019 | PS | 460 | P205/65R1 | | H | BL | 0 | 84.03 |
| 074537 | Bridgeston | PTNZ G019 | PS | 460 | P195/60R1 | | H | BL | 0 | 77.87 |
| 074571 | Bridgeston | PTNZ G019 | PS | 460 | P215/60R1 | | H | BL | 0 | 87.75 |
| 074588 | Bridgeston | PTNZ G019 | PS | 460 | P205/60R1 | | H | BL | 0 | 90.89 |
| 074605 | Bridgeston | PTNZ G019 | PS | 460 | P225/60R1 | | H | BL | 0 | 82.69 |
| 074775 | Bridgeston | PTNZ G019 | PS | 460 | P205/60R1 | | V | BL | 0 | 93.61 |
| 076554 | Bridgeston | DLR HT 68S | PS | 180 | P255/65R1 | | S | BL | 0 | 206.32 |
| 076900 | Firestone | FRHWK GT | PS | 460 | 215/65R16 | | H | BL | 0 | 85.4 |
| 077359 | Firestone | FRHWK PV | PT | NA | P235/55R1 | | V | BL | 0 | 169.34 |
| 077376 | Firestone | FRHWK PV | PT | NA | P225/60R1 | | V | BL | 0 | 132.33 |
| 078311 | Bridgeston | PTNZ RE76 | PS | 340 | 255/35R20 | XL | W | BL | 0 | 232.65 |
| 084751 | Firestone | WLDRNESS | PS | 400 | P215/70R1 | | S | BL | 0 | 55.77 |
| 086131 | Bridgeston | DLR H/L 40 | PS | 400 | P245/55R1 | | S | BL | 0 | 202.21 |
| 087372 | Bridgeston | DLR H/L 40 | PS | 260 | P235/60R1 | | V | BL | 0 | 239.88 |
| 087939 | Bridgeston | POTENZA R | PS | 260 | P165/65R1 | | S | BL | 0 | 119.51 |
| 087955 | Bridgeston | POTENZA S | PS | 140 | 215/45ZR1 | | Y) | BL | 0 | 337.74 |
| 089038 | Bridgeston | DUELER HP | PS | 300 | 275/45R20 | XL | Y | BL | 0 | 311.76 |
| 090075 | Bridgeston | DLR HP SPT | PS | 300 | 255/50R19 | XL | V | BL | 0 | 300.94 |
| 090160 | Bridgeston | TRNZA EL4 | PS | 260 | P245/50R1 | | V | BL | 0 | 246.77 |
| 092061 | Bridgeston | DLR HT 68S | PS | 180 | P265/70R1 | | S | BL | 0 | 198.14 |
| 092982 | Bridgeston | DLR H/L 40 | PS | 300 | 255/55R18 | XL | H | BL | 0 | 245.08 |
| 093526 | Bridgeston | TURANZA E | PS | 140 | 245/45R19 | | Y | BL | 0 | 331.68 |
| 094903 | Bridgeston | PTNZ RE05 | PS | 140 | 225/35R19 | XL | Y | BL | 0 | 300.94 |
| 094920 | Bridgeston | PTNZ RE05 | PS | 140 | 255/30R19 | XL | Y | BL | 0 | 339.91 |
| 095107 | Bridgeston | DUELER HP | PS | 300 | 275/40R20 | | W | BL | 0 | 277.55 |
| 095124 | Bridgeston | DUELER HP | PS | 300 | 315/35R20 | | W | BL | 0 | 356.36 |
| 096654 | Bridgeston | BLZKLM25 | PS | NA | 255/50R19 | XL | V | BL | 0 | 301.37 |
| 096824 | Bridgeston | TRNZ EL42 | PS | 300 | 225/45R17 | | H | BL | 0 | 374.98 |
| 097827 | Firestone | DESTLE2 | PS | 520 | P245/70R1 | | T | OWL | 0 | 162.25 |
| 097895 | Firestone | DESTLE2 | PS | 520 | P265/70R1 | | T | OWL | 0 | 162.96 |
| 097912 | Firestone | DESTLE2 | PS | 520 | P265/70R1 | | T | OWL | 0 | 188.29 |
| 097929 | Firestone | DESTLE2 | PS | 520 | P265/70R1 | | T | OWL | 0 | 199.61 |

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| 097946 | Firestone | DESTLE2 | PS | 520 | 225/65R17 | H | BL | 0 | 173 |
| 098019 | Firestone | FR380 | PS | 400 | P205/65R1 | S | BL | 0 | 58.61 |
| 098388 | Firestone | FRHWK PV | PT | NA | P225/60R1 | V | BL | 0 | 110.81 |
| 098864 | Bridgeston | DUELER HP | PS | 300 | 275/45R19 XL | Y | BL | 0 | 317.82 |
| 102655 | Bridgeston | POTENZA S | PS | 280 | 205/45R17 XL | Y | BL | 0 | 227.76 |
| 102672 | Bridgeston | POTENZA S | PS | 280 | 225/45R17 | Y | BL | 0 | 171.9 |
| 102689 | Bridgeston | POTENZA S | PS | 280 | 225/45R18 | Y | BL | 0 | 237.28 |
| 102706 | Bridgeston | POTENZA S | PS | 280 | 235/45R17 | Y | BL | 0 | 208.71 |
| 102740 | Bridgeston | POTENZA S | PS | 280 | 245/45R18 | Y | BL | 0 | 253.31 |
| 102757 | Bridgeston | POTENZA S | PS | 280 | 225/40R18 XL | Y | BL | 0 | 232.95 |
| 102774 | Bridgeston | POTENZA S | PS | 280 | 245/40R17 | Y | BL | 0 | 246.38 |
| 102791 | Bridgeston | POTENZA S | PS | 280 | 245/40R18 XL | Y | BL | 0 | 304.83 |
| 102808 | Bridgeston | POTENZA S | PS | 280 | 245/40R19 XL | Y | BL | 0 | 309.16 |
| 102825 | Bridgeston | POTENZA S | PS | 280 | 245/40R20 XL | Y | BL | 0 | 391.87 |
| 102842 | Bridgeston | POTENZA S | PS | 280 | 255/40R17 | Y | BL | 0 | 251.57 |
| 102859 | Bridgeston | POTENZA S | PS | 280 | 255/40R18 XL | Y | BL | 0 | 436.03 |
| 102995 | Bridgeston | POTENZA S | PS | 280 | 235/35R19 XL | Y | BL | 0 | 284.48 |
| 103080 | Bridgeston | POTENZA S | PS | 280 | 255/35R18 XL | Y | BL | 0 | 279.29 |
| 103097 | Bridgeston | POTENZA S | PS | 280 | 255/35R20 XL | Y | BL | 0 | 322.59 |
| 103165 | Bridgeston | POTENZA S | PS | 280 | 285/35R18 XL | Y | BL | 0 | 397.93 |
| 103318 | Bridgeston | POTENZA S | PS | 280 | 285/30R20 XL | Y | BL | 0 | 458.11 |
| 106186 | Bridgeston | TRACOMP/ | PS | NA | T155/70D1 | M | BL | 0 | 178.6 |
| 107942 | Bridgeston | DLR AT RH | PS | 400 | P285/45R2 | H | BL | 0 | 313.12 |
| 108180 | Bridgeston | TURANZA E | PS | 140 | 225/40R18 | Y | BL | 0 | 310.89 |
| 112039 | Bridgeston | POTENZA R | PS | 140 | 205/45R17 | W | BL | 0 | 172.77 |
| 112243 | Bridgeston | DLR HP SPT | PS | 300 | 275/40R20 XL | W | BL | 0 | 324.75 |
| 112260 | Bridgeston | DLR HP SPT | PS | 300 | 315/35R20 XL | W | BL | 0 | 429.1 |
| 112569 | Bridgeston | BLIZZAK M | PS | NA | 245/40R18 | Q | BL | 0 | 254.17 |
| 112889 | Bridgeston | DLR HT 684 | PS | 360 | P285/60R1 | V | BL | 0 | 246.77 |
| 112906 | Bridgeston | POTENZA R | PS | 140 | 225/45R19 | W | BL | 0 | 300.5 |
| 112991 | Bridgeston | DLR HP SPT | PS | 300 | 275/40R20 XL | Y | BL | 0 | 324.75 |
| 113008 | Bridgeston | DLR HP SPT | PS | 300 | 315/35R20 XL | Y | BL | 0 | 429.1 |
| 116816 | Bridgeston | DLR HT 684 | PS | 360 | P265/70R1 | S | BL | 0 | 228.13 |
| 116833 | Bridgeston | TRNZ EL42 | PS | 300 | 205/55R16 | H | BL | 0 | 155.01 |
| 118312 | Bridgeston | DLR H/L 40 | PS | 260 | P265/45R2 | V | BL | 0 | 290.54 |
| 118414 | Bridgeston | PTNZ RE05 | PS | 140 | 215/40R18 | Y | BL | 0 | 350.3 |
| 118431 | Bridgeston | PTNZ RE05 | PS | 140 | 245/35R18 | Y | BL | 0 | 246.81 |
| 118771 | Bridgeston | BLZZK LM- | PS | NA | 255/40RF2 | V | BL | 0 | 416.98 |
| 118805 | Bridgeston | BLZZK LM- | PS | NA | 285/35RF2 | V | BL | 0 | 544.28 |
| 119296 | Bridgeston | POTENZA S | PS | 140 | 255/40R17 | Y | BL | 0 | 251.57 |
| 119423 | Bridgeston | PTNZ RE05 | PS | 140 | 225/50R16 | V | BL | 0 | 252.87 |
| 119431 | Bridgeston | PTNZ RE05 | PS | 140 | 225/40R18 | W | BL | 0 | 272.79 |
| 119458 | Bridgeston | PTNZ RE05 | PS | 140 | 255/35R18 | W | BL | 0 | 334.71 |
| 119570 | Bridgeston | POTENZA R | PS | 140 | 255/40ZR1 | XL Y) | BL | 0 | 241.61 |
| 120165 | Bridgeston | DLR HT 687 | PS | 300 | P235/65R1 | T | BL | 0 | 204.05 |
| 120794 | Bridgeston | POTENZA S | PS | 280 | 235/50R17 | Y | BL | 0 | 241.18 |
| 120828 | Bridgeston | POTENZA S | PS | 280 | 225/50R18 | Y | BL | 0 | 195.72 |
| 120845 | Bridgeston | POTENZA S | PS | 280 | 235/40R18 XL | Y | BL | 0 | 238.15 |
| 120879 | Bridgeston | POTENZA S | PS | 280 | 255/45R18 | Y | BL | 0 | 266.73 |
| 120930 | Bridgeston | POTENZA S | PS | 280 | 225/40R19 XL | Y | BL | 0 | 312.63 |
| 120947 | Bridgeston | POTENZA S | PS | 280 | 225/45R19 XL | Y | BL | 0 | 331.25 |
| 120964 | Bridgeston | POTENZA S | PS | 280 | 245/45R19 | Y | BL | 0 | 261.53 |

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| 120981 | Bridgeston | POTENZA S | PS | 280 | 255/35R19 | XL | Y | BL | 0 | 301.37 |
| 120998 | Bridgeston | POTENZA S | PS | 280 | 255/40R19 | XL | Y | BL | 0 | 327.78 |
| 121015 | Bridgeston | POTENZA S | PS | 280 | 265/35R19 | XL | Y | BL | 0 | 451.19 |
| 121032 | Bridgeston | POTENZA S | PS | 280 | 275/40R19 | | Y | BL | 0 | 361.56 |
| 121049 | Bridgeston | POTENZA S | PS | 280 | 285/30R19 | XL | Y | BL | 0 | 458.11 |
| 121066 | Bridgeston | POTENZA S | PS | 280 | 285/35R19 | | Y | BL | 0 | 347.27 |
| 121151 | Bridgeston | POTENZA S | PS | 280 | 275/35R20 | XL | Y | BL | 0 | 420.01 |
| 121678 | Bridgeston | PTNZ G019 | PS | 460 | P225/60R1 | | V | BL | 0 | 98.59 |
| 124143 | Bridgeston | POTENZA S | PS | 280 | 265/40R18 | XL | Y | BL | 0 | 344.67 |
| 124823 | Bridgeston | TRNZA EL4( | PS | 400 | 235/60R17 | | T | BL | 0 | 185.87 |
| 125231 | Bridgeston | TRNZ EL40( | PS | 480 | P225/60RF | | T | BL | 0 | 211.3 |
| 126319 | Bridgeston | DLR H/L 40 | PS | 300 | 275/50R20 | | H | BL | 0 | 297.47 |
| 126404 | Bridgeston | DLR H/L 40 | PS | 300 | 245/55R17 | | H | BL | 0 | 242.05 |
| 126812 | Bridgeston | DLR HP 92A | PS | 260 | P265/50R2 | | V | BL | 0 | 283.62 |
| 126829 | Firestone | TSPARE RA | PS | NA | T155/80R1 | LL | M | BL | 0 | 259.53 |
| 126982 | Bridgeston | PTNZ RE07( | PS | 140 | 255/40ZRF | | Y) | BL | 0 | 326.48 |
| 127016 | Bridgeston | PTNZ RE07( | PS | 140 | 285/35ZRF | | Y) | BL | 0 | 486.69 |
| 127305 | Bridgeston | BLZKLM25 | PS | NA | 255/50R19 | XL | H | BL | 0 | 301.37 |
| 127356 | Bridgeston | DLR HP 92A | PS | 260 | P265/60R1 | | V | BL | 0 | 271.49 |
| 127713 | Bridgeston | POTENZA R | PS | 140 | 235/40ZR1 | | Y) | BL | 0 | 184.46 |
| 127730 | Bridgeston | POTENZA R | PS | 140 | 265/40ZR1 | XL | Y) | BL | 0 | 254.17 |
| 127747 | Bridgeston | POTENZA R | PS | 140 | 295/35ZR1 | | Y) | BL | 0 | 382.34 |
| 127764 | Bridgeston | POTENZA R | PS | 140 | 235/35ZR1 | | Y) | BL | 0 | 264.13 |
| 127781 | Bridgeston | POTENZA R | PS | 140 | 295/30ZR1 | XL | Y) | BL | 0 | 358.96 |
| 127798 | Bridgeston | POTENZA R | PS | 140 | 305/30ZR1 | XL | Y) | BL | 0 | 369.35 |
| 131249 | Bridgeston | DLR H/L 40 | PS | 300 | P235/55R1 | | H | BL | 0 | 240.75 |
| 131300 | Bridgeston | DLR H/L 40 | PS | 300 | 255/55R17 | | V | BL | 0 | 222.13 |
| 131487 | Bridgeston | BLZZK LM-( | PS | NA | 195/55R16 | | H | BL | 0 | 196.58 |
| 131538 | Bridgeston | BLZZK LM-( | PS | NA | 205/45R17 | | H | BL | 0 | 261.1 |
| 131657 | Firestone | AFFNTY TR( | PS | 500 | P205/65R1 | | S | BL | 0 | 111.42 |
| 131674 | Bridgeston | TRNZA EL4( | PS | 260 | P215/55R1 | | V | BL | 0 | 232.68 |
| 131691 | Bridgeston | TRNZA EL4( | PS | 260 | P225/45R1 | | V | BL | 0 | 250.4 |
| 131827 | Bridgeston | BLZZK LM-( | PS | NA | 225/40R18 | | H | BL | 0 | 268.03 |
| 132354 | Bridgeston | BLZZK LM-2 | PS | NA | 205/50R17 | | H | BL | 0 | 214.77 |
| 132677 | Bridgeston | TRNZA EL4( | PS | 260 | 225/40R18 | | W | BL | 0 | 275.4 |
| 132694 | Bridgeston | TRNZA EL4( | PS | 260 | 255/40R18 | | W | BL | 0 | 349.02 |
| 132762 | Bridgeston | TURANZA E | PS | 260 | P235/50R1 | | V | BL | 0 | 215.2 |
| 132779 | Bridgeston | TURANZA E | PS | 140 | 235/50R18 | | W | BL | 0 | 279.29 |
| 132847 | Bridgeston | TRNZER30( | PS | 320 | 195/55R16 | | V | BL | 0 | 180.56 |
| 133136 | Bridgeston | POTENZA R | PS | 260 | 225/45R18 | | V | BL | 0 | 206.97 |
| 133153 | Bridgeston | POTENZA R | PS | 260 | 245/45R18 | | V | BL | 0 | 187.49 |
| 133255 | Bridgeston | TRNZA EL4( | PS | 300 | P205/55R1 | | H | BL | 0 | 142.7 |
| 133272 | Bridgeston | DLR H/L 40 | PS | 300 | P245/60R1 | | H | BL | 0 | 213.04 |
| 133289 | Bridgeston | DLR H/L 40 | PS | 260 | P235/55R1 | | V | BL | 0 | 258.5 |
| 133306 | Bridgeston | DUELER HP | PS | 300 | 255/45R20 | | W | BL | 0 | 355.93 |
| 133357 | Bridgeston | POTENZA R | PS | 140 | 245/40R19 | | W | BL | 0 | 275.39 |
| 133374 | Bridgeston | POTENZA R | PS | 140 | 275/35R19 | | W | BL | 0 | 290.54 |
| 133595 | Bridgeston | DUELER HP | PS | 300 | 235/45R20 | XL | W | BL | 0 | 282.75 |
| 133952 | Bridgeston | POTENZA R | PS | 140 | 245/40ZR1 | | Y) | BL | 0 | 350.3 |
| 133969 | Bridgeston | POTENZA R | PS | 140 | 285/40ZR1 | | Y) | BL | 0 | 461.15 |
| 134037 | Firestone | FR710 | PS | 520 | P225/60R1 | | T | BL | 0 | 147.06 |
| 134054 | Firestone | FRHWK GT | PS | 460 | 245/45R20 | | V | BL | 0 | 241.69 |

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| 135601 | Bridgeston | TRNZEL400 | PS | 300 | 205/50R17 | H | BL | 0 | 218.23 |
| 135618 | Bridgeston | DLR H/L 40 | PS | 300 | P235/55R1 | H | BL | 0 | 221.77 |
| 135635 | Bridgeston | PTNZ RE05( | PS | 140 | 235/45R17 | W | BL | 0 | 265.86 |
| 135652 | Bridgeston | PTNZ RE05( | PS | 140 | 255/40R17 | W | BL | 0 | 297.04 |
| 135686 | Bridgeston | DLR HP SPT | PS | 300 | 265/45R20 | Y | BL | 0 | 451.62 |
| 136043 | Firestone | DESTLE2 | PS | 520 | P255/70R1 | T | OWL | 0 | 182.87 |
| 136128 | Firestone | DESTLE2 | PS | 520 | P245/55R1 | T | BL | 0 | 197.56 |
| 136570 | Firestone | FH WIDEO\ | PS | 400 | 235/50R18 | W | BL | 0 | 175.29 |
| 139035 | Bridgeston | BLIZZAK LM | PS | NA | 225/40R19 XL | V | BL | 0 | 313.06 |
| 139086 | Bridgeston | BLIZZAK LM | PS | NA | 225/50R18 | V | BL | 0 | 269.33 |
| 139341 | Bridgeston | BLIZZAK LM | PS | NA | 245/45R20 | V | BL | 0 | 304.83 |
| 139409 | Bridgeston | BLIZZAK LM | PS | NA | 275/35R19 | V | BL | 0 | 405.29 |
| 139426 | Bridgeston | BLIZZAK LM | PS | NA | 275/35R18 | V | BL | 0 | 368.48 |
| 139494 | Bridgeston | BLIZZAK LM | PS | N | 225/45R19 XL | V | BL | 0 | 300.5 |
| 139579 | Bridgeston | BLIZZAK LM | PS | N | 265/35R19 XL | V | BL | 0 | 376.71 |
| 139834 | Bridgeston | POTENZA S | PS | 280 | 295/30R19 XL | Y | BL | 0 | 361.56 |
| 139851 | Bridgeston | POTENZA S | PS | 280 | 305/30R19 XL | Y | BL | 0 | 383.64 |
| 140531 | Bridgeston | POTENZA R | PS | 140 | 265/35ZR1 | Y) | BL | 0 | 391.43 |
| 141568 | Bridgeston | DUELER HP | PS | 300 | 235/55R19 | W | BL | 0 | 205.24 |
| 141891 | Bridgeston | BLZZK LM-( | PS | NA | P235/55R1 | H | BL | 0 | 290.11 |
| 142367 | Bridgeston | DLR H/P SP | PS | 400 | 225/65R17 | T | BL | 0 | 185.76 |
| 142452 | Bridgeston | POTENZA R | PS | 140 | 245/35ZR2( | Y) | BL | 0 | 293.57 |
| 142469 | Bridgeston | DUELER HL | PS | 300 | P215/70R1 | H | BL | 0 | 208.27 |
| 142486 | Bridgeston | POTENZA R | PS | 140 | 285/35ZR2( | Y) | BL | 0 | 427.37 |
| 142741 | Bridgeston | DLR HT 684 | PS | 360 | P245/70R1 | S | BL | 0 | 197.23 |
| 142758 | Bridgeston | DLR HT 684 | PS | 360 | P245/60R2 | H | BL | 0 | 239.95 |
| 143829 | Bridgeston | VSJ E7 | OR | | 16.00R20 28 | | E-7 | 0 | 2287.71 |
| 144951 | Bridgeston | POTENZA S | PS | 280 | 295/35ZR2( | Y) | BL | 0 | 443.39 |
| 145291 | Bridgeston | POTENZA S | PS | 280 | 235/35ZR2( | Y) | BL | 0 | 318.69 |
| 146744 | Bridgeston | POTENZA R | PS | 140 | 235/45ZR1 | Z | BL | 0 | 338.17 |
| 146761 | Bridgeston | POTENZA R | PS | 140 | 255/40ZR1 | Z | BL | 0 | 255.04 |
| 148130 | Bridgeston | PTNZ RE97( | PS | | 265/35R19 XL | W | BL | 0 | 270.96 |
| 148206 | Firestone | FR380 | PS | 400 | 185/65R14 | S | BL | 0 | 51.89 |
| 148215 | Firestone | WINTERFO | PS | NA | 215/65R16 | S | BL | 0 | 152.98 |
| 148232 | Firestone | WINTERFO | PS | NA | 215/70R16 | S | BL | 0 | 147.11 |
| 148249 | Firestone | WINTERFO | PS | N | 225/65R17 | S | BL | 0 | 183.77 |
| 148266 | Firestone | WINTERFO | PS | NA | 225/70R16 | S | BL | 0 | 152.98 |
| 148274 | Bridgeston | POTENZA R | PS | 400 | P185/70R1 | T | BL | 0 | 51.4 |
| 148300 | Firestone | WINTERFO | PS | NA | 235/65R17 | S | BL | 0 | 188.66 |
| 148317 | Firestone | WINTERFO | PS | NA | 265/70R16 | S | BL | 0 | 194.52 |
| 148351 | Firestone | WINTERFO | PS | NA | 265/70R17 | S | BL | 0 | 200.88 |
| 148368 | Firestone | WINTERFO | PS | N | P215/75R1 | S | BL | 0 | 137.34 |
| 148419 | Firestone | WINTERFO | PS | N | P225/75R1 | S | BL | 0 | 140.76 |
| 148436 | Firestone | WINTERFO | PS | NA | P225/75R1 | S | BL | 0 | 159.33 |
| 148453 | Firestone | WINTERFO | PS | NA | P235/70R1 | S | BL | 0 | 167.64 |
| 148470 | Firestone | WINTERFO | PS | NA | P235/75R1 XL | S | BL | 0 | 162.75 |
| 148487 | Firestone | WINTERFO | PS | NA | P245/65R1 | S | BL | 0 | 204.3 |
| 148521 | Firestone | WINTERFO | PS | NA | P245/70R1 | S | BL | 0 | 169.11 |
| 148538 | Firestone | WINTERFO | PS | NA | P245/70R1 | S | BL | 0 | 179.86 |
| 148572 | Firestone | WINTERFO | PS | NA | P245/75R1 | S | BL | 0 | 167.64 |
| 148589 | Firestone | WINTERFO | PS | NA | P255/70R1 | S | BL | 0 | 193.55 |
| 148606 | Firestone | WINTERFO | PS | NA | P265/75R1 | S | BL | 0 | 174.97 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 148674 | Firestone | WINTERFO | PS | NA | 185/60R14 | | S | BL | 0 | 111.44 |
| 148691 | Firestone | WINTERFO | PS | NA | 185/65R14 | | S | BL | 0 | 116.32 |
| 148827 | Firestone | WINTERFO | PS | NA | 185/60R15 | | S | BL | 0 | 119.74 |
| 148844 | Firestone | WINTERFO | PS | NA | 185/65R15 | | S | BL | 0 | 117.3 |
| 148878 | Firestone | WINTERFO | PS | NA | 195/60R15 | | S | BL | 0 | 121.21 |
| 148895 | Firestone | WINTERFO | PS | NA | 195/65R15 | | S | BL | 0 | 126.1 |
| 148929 | Firestone | WINTERFO | PS | NA | 205/65R15 | | S | BL | 0 | 130.99 |
| 148963 | Firestone | WINTERFO | PS | NA | 205/70R15 | | S | BL | 0 | 113.88 |
| 148980 | Firestone | WINTERFO | PS | NA | P205/75R1 | | S | BL | 0 | 121.21 |
| 149048 | Firestone | WINTERFO | PS | NA | 215/70R15 | | S | BL | 0 | 117.3 |
| 149065 | Firestone | WINTERFO | PS | NA | 205/50R16 | | S | BL | 0 | 152 |
| 149082 | Firestone | WINTERFO | PS | N | 205/55R16 | | S | BL | 0 | 148.09 |
| 149099 | Firestone | WINTERFO | PS | NA | 205/60R16 | | S | BL | 0 | 132.45 |
| 149116 | Firestone | WINTERFO | PS | N | 215/55R16 | | S | BL | 0 | 150.54 |
| 149133 | Firestone | WINTERFO | PS | NA | 215/60R16 | | S | BL | 0 | 142.23 |
| 149184 | Firestone | WINTERFO | PS | NA | 225/60R16 | | S | BL | 0 | 144.67 |
| 149201 | Firestone | WINTERFO | PS | NA | 235/60R16 | | S | BL | 0 | 156.89 |
| 149235 | Firestone | WINTERFO | PS | N | 215/55R17 | | S | BL | 0 | 161.78 |
| 149252 | Firestone | WINTERFO | PS | NA | 215/65R17 | | S | BL | 0 | 160.31 |
| 149269 | Firestone | WINTERFO | PS | N | 225/50R17 | | S | BL | 0 | 203.32 |
| 149286 | Firestone | WINTERFO | PS | N | 225/55R17 | | S | BL | 0 | 174.97 |
| 149320 | Firestone | WINTERFO | PS | NA | 235/55R17 | | S | BL | 0 | 176.44 |
| 149337 | Firestone | WINTERFO | PS | NA | 225/60R18 | | S | BL | 0 | 178.88 |
| 149711 | Bridgeston | POTENZA S | PS | 280 | 245/40ZR2 | | Y) | BL | 0 | 296.61 |
| 149728 | Bridgeston | POTENZA S | PS | 280 | 295/35ZR2 | XL | Y) | BL | 0 | 443.39 |
| 149762 | Bridgeston | POTENZA R | PS | 140 | 245/40R20 | | W | BL | 0 | 299.64 |
| 149779 | Bridgeston | DLR HT 684 | PS | 360 | P275/60R2 | | H | BL | 0 | 245.4 |
| 149796 | Bridgeston | DLR HT 684 | PS | 360 | P275/50R2 | | H | BL | 0 | 307.66 |
| 150797 | Bridgeston | BLIZZAK W | LT | NA | LT225/75R | E | Q | BL | 0 | 155.88 |
| 150800 | Bridgeston | BLIZZAK W | LT | NA | LT245/75R | E | Q | BL | 0 | 247.24 |
| 150908 | Bridgeston | VSMS D2A | OR | | 9.00R20 | 2* | | L5S | 0 | 1283 |
| 150916 | Bridgeston | VSMS D2A | OR | | 12.00R20 | 2* | | L5S | 0 | 1777.79 |
| 150924 | Bridgeston | VSMS D2A | OR | | 12.00R24 | 2* | | L5S | 0 | 1839.95 |
| 151009 | Firestone | FD663 | TB | | 12R22.5 | 16 | | BL | 36.76 | 367.2 |
| 152455 | Bridgeston | VSDL D2A | OR | | 14.5R15 | 2* | | L-5 | 0 | 1426.38 |
| 152498 | Bridgeston | M729F | TB | | 265/70R19 | 14 | L | BL | 18.99 | 485.65 |
| 152994 | Bridgeston | M840 | TB | | 12.00R24 | 18 | | BL | 55.47 | 835.6 |
| 153001 | Bridgeston | L355EZ | TB | | 12.00R24 | 18 | | BL | 55.47 | 841.14 |
| 153028 | Bridgeston | R250F | TB | | 225/70R19 | 12 | | BL | 1.32 | 377.76 |
| 153524 | Bridgeston | FAST GRIP | OR | | 11.00-20 | 16 | | L-2 | 0 | 659.83 |
| 153532 | Bridgeston | R-LUG IDU | OR | | 14.00-24 | 28 | | L-3 | 0 | 1416.87 |
| 153818 | Bridgeston | R-LUG IDU | OR | | 14.00-24 | 24 | | IDS | 0 | 1404.47 |
| 156531 | Firestone | FS560 PLUS | TB | | 11R22.5 | 14 | L | BL | 25.23 | 513.72 |
| 156558 | Firestone | FS560 PLUS | TB | | 11R22.5 | 16 | L | BL | 29.39 | 538.18 |
| 156566 | Firestone | FS560 PLUS | TB | | 295/75R22 | 14 | L | BL | 25.23 | 507.77 |
| 156574 | Firestone | FS560 PLUS | TB | | 11R24.5 | 14 | L | BL | 29.39 | 552.17 |
| 156582 | Firestone | FS560 PLUS | TB | | 11R24.5 | 16 | L | BL | 34.59 | 569.4 |
| 156590 | Firestone | FS560 PLUS | TB | | 285/75R24 | 14 | L | BL | 25.23 | 538.36 |
| 157147 | Firestone | T819 | TB | | 315/80R22 | 20 | F1 | BL | 52.83 | 761.24 |
| 157341 | Firestone | T819 | TB | | 12R22.5 | 16 | K | BL | 36.76 | 693.04 |
| 157368 | Firestone | T819 | TB | | 12R24.5 | 16 | | BL | 40.92 | 727.51 |
| 157376 | Bridgeston | VSNL D2A | OR | | 14.00R20 | 2* | | L-4 | 0 | 1906.26 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| 157384 | Bridgeston | VSDL D2A | OR | | 10.00R15 | 2* | | L-5 | 0 | 1221.66 |
| 157392 | Bridgeston | VSDL D2A | OR | | 12.00R20 | 2* | | L-5 | 0 | 1685.97 |
| 157767 | Bridgeston | M775 | TB | | 11R24.5 | 16 | | BL | 34.59 | 795.94 |
| 157791 | Bridgeston | R265 | LT | NA | LT245/75R | E | S | BL | 0 | 186.62 |
| 158135 | Bridgeston | R227 | TB | | 285/70R19 | 16 | L | BL | 27.31 | 578.67 |
| 158183 | Bridgeston | R184 | TB | | 245/70R17 | 18 | | RB | 23.63 | 414.6 |
| 158914 | Bridgeston | M729F | TB | | 285/70R19 | 16 | L | BL | 27.31 | 554.15 |
| 160427 | Bridgeston | M729 | TB | | 215/75R17 | 12 | | BL | 2.36 | 410.29 |
| 168740 | Bridgeston | M729Z | TB | | 295/80R22 | 16 | | BL | 40.92 | 693.46 |
| 186131 | Bridgeston | M726EL | TB | | 11R24.5 | 14 | L | RB | 29.39 | 715.56 |
| 186318 | Bridgeston | L320 | TB | | 11R22.5 | 16 | | BL | 29.39 | 687.53 |
| 186335 | Bridgeston | L320 | TB | | 11R24.5 | 16 | | BL | 34.59 | 739.29 |
| 186675 | Firestone | FD690 PLU | TB | | 225/70R19 | 12 | L | BL | 1.32 | 408.57 |
| 187610 | Bridgeston | M770 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 730.15 |
| 187627 | Bridgeston | M771 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 706.51 |
| 187644 | Bridgeston | M770 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 429.42 |
| 187695 | Bridgeston | M770 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 730.15 |
| 188205 | Bridgeston | VCHS IDU | OR | | 14.00R24 | 3* | | IDS | 0 | 2382.82 |
| 189769 | Firestone | TRAN HT | LT | N | LT245/75R | E | R | BL | 0 | 124.12 |
| 189803 | Firestone | TRAN HT | LT | NA | 8.75R16.5L | E | R | BL | 0 | 161.61 |
| 189820 | Firestone | TRAN HT | LT | NA | 9.50R16.5L | E | R | BL | 0 | 179.26 |
| 190177 | Bridgeston | VCH IND V( | OR | | 12.00R24 | 2* | | IDS | 0 | 1580.53 |
| 190194 | Bridgeston | VCH IND V( | OR | | 12.00R20 | 3* | | IDS | 0 | 1437.98 |
| 191112 | Bridgeston | ROAD ROLL | OR | | 14/70-20 | 12 | | C-1 | 0 | 1632.84 |
| 191316 | Firestone | TRAN HT | LT | NA | LT245/70R | E | R | BL | 0 | 170.24 |
| 191826 | Bridgeston | DURAVIS R | LT | NA | LT215/85R | E | R | BL | 0 | 206.54 |
| 191843 | Bridgeston | DURAVIS R | LT | NA | LT235/85R | E | R | BL | 0 | 216.07 |
| 191860 | Bridgeston | DURAVIS R | LT | NA | LT245/75R | E | R | BL | 0 | 217.8 |
| 191877 | Bridgeston | DURAVIS R | LT | NA | LT265/75R | E | R | BL | 0 | 228.62 |
| 191894 | Bridgeston | DURAVIS R | LT | NA | LT245/70R | E | R | BL | 0 | 225.16 |
| 191911 | Bridgeston | DURAVIS R | LT | NA | LT265/70R | E | R | BL | 0 | 239.45 |
| 191928 | Bridgeston | DURAVIS R | LT | NA | LT235/80R | E | R | BL | 0 | 236.42 |
| 192659 | Bridgeston | DURAVIS R | LT | NA | LT225/75R | E | R | BL | 0 | 167.63 |
| 192982 | Firestone | FS560 | TB | | 255/70R22 | 16 | L | BL | 18.99 | 288.36 |
| 199867 | Bridgeston | R250F | TB | | 215/75R17 | 14 | | BL | 2.36 | 330.85 |
| 199884 | Bridgeston | M726EL | TB | | 9R22.5 | 12 | L | RB | 9.83 | 487.96 |
| 199986 | Bridgeston | L315 | TB | | 445/65R22 | 20 | | BL | 41.58 | 1024.39 |
| 200479 | Bridgeston | BLIZZAK W | LT | NA | LT245/70R | E | Q | BL | 0 | 271.49 |
| 202451 | Bridgeston | M840 | TB | | 275/70R22 | 18 | L | BL | 32.51 | 643.31 |
| 202604 | Bridgeston | M775 | TB | | 11R22.5 | 16 | K | BL | 29.39 | 743.05 |
| 202621 | Bridgeston | M775 | TB | | 12R22.5 | 16 | K | BL | 36.76 | 898.47 |
| 206242 | Bridgeston | DURAVIS M | LT | NA | LT235/80R | E | R | BL | 0 | 244.65 |
| 206276 | Bridgeston | DURAVIS M | LT | NA | LT265/70R | E | R | BL | 0 | 273.66 |
| 206293 | Bridgeston | DURAVIS M | LT | NA | LT265/75R | E | R | BL | 0 | 242.48 |
| 206310 | Bridgeston | DURAVIS M | LT | NA | LT245/75R | E | R | BL | 0 | 239.45 |
| 206973 | Bridgeston | R250ED | TB | | 11R22.5 | 16 | L | BL | 29.39 | 637.55 |
| 206990 | Bridgeston | R250ED | TB | | 11R24.5 | 16 | L | BL | 34.59 | 685.04 |
| 207007 | Bridgeston | R250ED | TB | | 11R24.5 | 16 | L | BL | 34.59 | 672.36 |
| 207024 | Bridgeston | R250ED | TB | | 11R22.5 | 16 | L | BL | 29.39 | 625.74 |
| 207585 | Bridgeston | BLIZZAK W | LT | NA | LT265/70R | E | Q | BL | 0 | 276.25 |
| 208350 | Bridgeston | L320 | TB | | 11R22.5 | 14 | | BL | 25.23 | 667.5 |
| 208860 | Firestone | FS560 PLUS | TB | | 215/75R17 | 16 | L | BL | 12.29 | 373.86 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| 208945 | Firestone | FD835 | TB | | 11R24.5 | 16 | K | BL | 34.59 | 674.24 |
| 211019 | Bridgeston | L320 | TB | | 12R22.5 | 16 | | BL | 36.76 | 919.63 |
| 211104 | Bridgeston | M770 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 442.3 |
| 211206 | Firestone | FD663 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 356.4 |
| 211223 | Bridgeston | FAST GRIP | OR | | 10.00-20 | 16 | | L-2 | 0 | 639.75 |
| 211240 | Bridgeston | VSMS D2A | OR | | 14.00R24 | 2* | | L5S | 0 | 2794.74 |
| 213518 | Bridgeston | DURAVIS M | LT | NA | LT225/75R | E | R | BL | 0 | 207.84 |
| 214589 | Bridgeston | DURAVIS M | LT | NA | LT235/85R | E | R | BL | 0 | 220.83 |
| 214606 | Bridgeston | DURAVIS M | LT | NA | LT215/85R | E | R | BL | 0 | 213.04 |
| 214827 | Bridgeston | W919 | TB | | 11R24.5 | 16 | K | BL | 34.59 | 635.08 |
| 214844 | Bridgeston | W919 | TB | | 12R22.5 | 16 | K | BL | 36.76 | 692.25 |
| 216568 | Bridgeston | R250ED | TB | | 255/70R22 | 16 | L | BL | 18.99 | 515.05 |
| 216585 | Bridgeston | R250ED | TB | | 275/70R22 | 18 | | BL | 33.08 | 649.02 |
| 219696 | Firestone | FD600 | TB | | 315/80R22 | 18 | | BL | 45.08 | 1080.13 |
| 223606 | Firestone | DEST-MT | LT | NA | LT215/85R | E | Q | BL | 0 | 192.59 |
| 225000 | Bridgeston | M853 | TB | | 11R22.5 | 16 | K | BL | 29.39 | 521.07 |
| 225034 | Bridgeston | M853 | TB | | 11R24.5 | 16 | K | BL | 34.59 | 834.28 |
| 225051 | Bridgeston | M853 | TB | | 12R22.5 | 16 | | BL | 36.76 | 460 |
| 225221 | Bridgeston | R244 | TB | | 425/65R22 | 20 | K | BL | 37.33 | 646 |
| 225340 | Bridgeston | DURAVIS R | LT | NA | 225/70R15 | D | R | BL | 0 | 162.81 |
| 225357 | Bridgeston | DURAVIS R | LT | NA | 195/70R15 | D | R | BL | 0 | 139.43 |
| 226751 | Bridgeston | ROAD ROLL | OR | | 9.5/65-15 | 6 | | C-1 | 0 | 471.62 |
| 226955 | Bridgeston | R250F | TB | | 225/70R19 | 14 | L | BL | 4.44 | 389.08 |
| 227006 | Bridgeston | M895 | TB | | 245/70R19 | 14 | L | BL | 9.83 | 383.97 |
| 227023 | Bridgeston | M729F | TB | | 225/70R19 | 14 | | BL | 4.44 | 297.92 |
| 227040 | Bridgeston | M729F | TB | | 245/70R19 | 16 | | BL | 13.61 | 419.57 |
| 227295 | Bridgeston | R250F | TB | | 245/70R19 | 16 | L | BL | 13.61 | 433.57 |
| 227397 | Bridgeston | VCHS IDU | OR | | 12.00R20 | 3* | | IDS | 0 | 1670.87 |
| 232871 | Firestone | WINTERFO | LT | NA | LT275/65R | E | R | BL | 2.36 | 297.65 |
| 232973 | Firestone | WINTERFO | LT | NA | LT255/75R | C | R | BL | 0 | 280.54 |
| 232990 | Firestone | TRAN HT | LT | NA | LT245/70R | E | R | BL | 0 | 170.24 |
| 233007 | Firestone | TRAN HT | LT | NA | LT245/75R | E | R | BL | 0 | 194.16 |
| 233364 | Bridgeston | M770 | TB | | 295/75R22 | 14 | | BL | 25.23 | 679.33 |
| 233466 | Bridgeston | M710 ECOI | TB | | 295/75R22 | 14 | L | BL | 25.23 | 699.38 |
| 233585 | Bridgeston | M799 | TB | | 11R24.5 | 16 | L | BL | 34.59 | 418 |
| 233602 | Bridgeston | M799 | TB | | 12R22.5 | 16 | L | BL | 36.76 | 562.18 |
| 233687 | Bridgeston | R244 | TB | | 445/65R22 | 22 | K | BL | 43.94 | 758 |
| 233738 | Firestone | FS591 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 378 |
| 233755 | Firestone | FS591 | TB | | 295/75R22 | 16 | L | BL | 34.59 | 620.77 |
| 233874 | Firestone | FS820 | TB | | 315/80R22 | 20 | | BL | 52.83 | 476.7 |
| 238498 | Firestone | FS591 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 637.07 |
| 238532 | Firestone | FS591 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 602.68 |
| 238549 | Firestone | FS591 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 370 |
| 238566 | Firestone | FS591 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 637.07 |
| 238583 | Firestone | FS591 | TB | | 11R24.5 | 16 | L | BL | 34.59 | 656.19 |
| 238685 | Firestone | FT491 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 521.16 |
| 238838 | Bridgeston | R197 ECOP | TB | | 285/75R24 | 14 | L | BL | 25.23 | 641.9 |
| 238872 | Bridgeston | R197 ECOP | TB | | 11R24.5 | 14 | L | BL | 29.39 | 641.9 |
| 241235 | Firestone | FS818 | TB | | 425/65R22 | 20 | K | BL | 37.33 | 573.3 |
| 241354 | Bridgeston | L315 | TB | | 385/65R22 | 18 | K | BL | 27.74 | 927.43 |
| 241371 | Bridgeston | L315 | TB | | 425/65R22 | 20 | K | BL | 37.33 | 1040.7 |
| 241422 | Bridgeston | GREATEC M | TB | | 455/55R22 | 22 | | BL | 38.75 | 1566.8 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| 241439 | Bridgeston | M854 | TB | | 385/65R22 | 18 | K | BL | 27.74 | 939.39 |
| 241524 | Firestone | FD691 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 600.47 |
| 241541 | Firestone | FD691 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 642.52 |
| 241575 | Firestone | FD691 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 642.52 |
| 241592 | Bridgeston | R268 ECOP | TB | | 295/75R22 | 14 | L | RB | 25.23 | 412.59 |
| 241609 | Bridgeston | GREATEC M | TB | | 445/50R22 | 20 | L | BL | 31.66 | 1447.45 |
| 243394 | | WARRADJT | TB | | | | | | 0 | 62.83 |
| 244465 | Firestone | FS860 | TB | | 315/80R22 | 20 | K | BL | 61.43 | 462 |
| 245434 | Bridgeston | M799 | TB | | 11R22.5 | 16 | | BL | 29.39 | 408 |
| 245502 | Firestone | DSTN MT2 | LT | N | 31X10.50R | C | Q | OWL | 0 | 172.98 |
| 245519 | Firestone | DSTN MT2 | LT | N | 33X12.50R | C | Q | OWL | 0 | 238.88 |
| 245587 | Firestone | DSTN MT2 | LT | N | LT245/75R | E | Q | BL | 0 | 209.85 |
| 245604 | Firestone | DSTN MT2 | LT | N | LT265/75R | E | Q | OWL | 0 | 200.83 |
| 245621 | Firestone | DSTN MT2 | LT | N | LT285/75R | E | Q | OWL | 2.36 | 214.17 |
| 245655 | Firestone | DSTN MT2 | LT | N | LT255/75R | C | Q | OWL | 0 | 195.42 |
| 245723 | Firestone | DSTN MT2 | LT | N | LT265/70R | E | Q | OWL | 0 | 168.33 |
| 245740 | Firestone | DSTN MT2 | LT | N | LT285/70R | E | Q | BL | 0 | 245.16 |
| 245757 | Firestone | DSTN MT2 | LT | N | LT315/70R | E | Q | BL | 0 | 293.8 |
| 245825 | Firestone | DSTN MT2 | LT | N | LT275/70R | E | Q | OWL | 1.32 | 229.86 |
| 245859 | Firestone | DSTN MT2 | LT | N | LT285/65R | E | Q | BL | 1.32 | 263.2 |
| 245927 | Firestone | DSTN MT2 | LT | N | LT275/65R | E | Q | BL | 2.36 | 288.3 |
| 246250 | Firestone | WINTERFO | LT | N | LT225/75R | E | R | BL | 0 | 223.85 |
| 246267 | Firestone | WINTERFO | LT | NA | LT245/75R | E | R | BL | 0 | 239.98 |
| 246284 | Firestone | WINTERFO | LT | NA | LT265/75R | E | R | BL | 0 | 259.53 |
| 246318 | Firestone | WINTERFO | LT | NA | LT235/85R | E | R | BL | 0 | 246.33 |
| 246335 | Firestone | WINTERFO | LT | NA | LT245/75R | E | R | BL | 0 | 273.21 |
| 246369 | Firestone | WINTERFO | LT | NA | LT235/80R | E | R | BL | 0 | 283.96 |
| 246386 | Firestone | WINTERFO | LT | NA | LT285/75R | E | R | BL | 2.36 | 292.76 |
| 246403 | Firestone | WINTERFO | LT | NA | LT275/70R | E | R | BL | 1.32 | 278.1 |
| 246420 | Firestone | WINTERFO | LT | NA | LT225/75R | E | R | BL | 0 | 259.53 |
| 246437 | Firestone | WINTERFO | LT | N | LT275/65R | E | R | BL | 0 | 303.51 |
| 246454 | Firestone | WINTERFO | LT | NA | LT245/70R | E | R | BL | 0 | 285.43 |
| 246471 | Firestone | WINTERFO | LT | NA | LT265/70R | E | R | BL | 0 | 295.21 |
| 246488 | Firestone | WINTERFO | LT | NA | LT215/85R | E | R | BL | 0 | 223.85 |
| 247780 | Firestone | FS818 | TB | | 385/65R22 | 18 | K | BL | 27.74 | 546 |
| 247797 | Firestone | FS818 | TB | | 445/65R22 | 20 | K | BL | 41.58 | 697 |
| 247899 | Bridgeston | M760 ECOI | TB | | 295/75R22 | 14 | L | BL | 25.23 | 719.03 |
| 247916 | Bridgeston | M760 ECOI | TB | | 285/75R24 | 14 | L | BL | 25.23 | 772.81 |
| 247933 | Bridgeston | M760 ECOI | TB | | 11R22.5 | 14 | L | BL | 25.23 | 460 |
| 247950 | Bridgeston | M760 ECOI | TB | | 11R24.5 | 14 | L | BL | 29.39 | 772.81 |
| 248273 | Firestone | FS561 | TB | | 295/75R22 | 14 | L | BL | 25.23 | 517.44 |
| 248290 | Firestone | FS561 | TB | | 285/75R24 | 14 | L | BL | 25.23 | 548.26 |
| 248307 | Firestone | FS561 | TB | | 11R22.5 | 14 | L | BL | 25.23 | 343.35 |
| 248324 | Firestone | FS561 | TB | | 11R22.5 | 16 | L | BL | 29.39 | 353.85 |
| 248358 | Firestone | FS561 | TB | | 11R24.5 | 14 | L | BL | 29.39 | 548.26 |
| 248375 | Firestone | FS561 | TB | | 11R24.5 | 16 | L | BL | 34.59 | 565.77 |
| 248409 | Firestone | FS561 | TB | | 225/70R19 | 12 | L | BL | 1.32 | 416.6 |
| 248426 | Firestone | FS561 | TB | | 225/70R19 | 14 | L | BL | 4.44 | 296.1 |
| 248443 | Firestone | FS561 | TB | | 245/70R19 | 12 | L | BL | 5.48 | 450.82 |
| 248477 | Firestone | FS561 | TB | | 245/70R19 | 14 | L | BL | 9.83 | 464.84 |
| 248494 | Firestone | FS561 | TB | | 12R22.5 | 16 | L | BL | 36.76 | 364.35 |
| 248511 | Firestone | FS561 | TB | | 215/75R17 | 16 | K | BL | 12.29 | 290.85 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| 248528 | Firestone | FS561 | TB | | 255/70R22 | 16 | L | BL | 18.99 | 495.78 |
| 248545 | Firestone | FS561 | TB | | 275/70R22 | 18 | L | BL | 32.51 | 519.94 |
| 248562 | Firestone | FS561 | TB | | 9R22.5 | 12 | L | BL | 9.83 | 349.89 |
| 248579 | Firestone | FS561 | TB | | 10R22.5 | 12 | L | BL | 16.07 | 471.62 |
| 248596 | Firestone | FS561 | TB | | 10R22.5 | 14 | L | BL | 20.51 | 332.85 |
| 248664 | Bridgeston | R238 | TB | | 225/70R19 | 12 | | BL | 1.32 | 391.99 |
| 248698 | Bridgeston | R238 | TB | | 245/70R19 | 14 | L | BL | 9.83 | 420.94 |
| 248715 | Bridgeston | R238 | TB | | 245/70R19 | 16 | L | BL | 13.61 | 433.57 |
| 248732 | Bridgeston | R238 | TB | | 245/70R19 | 12 | L | BL | 5.48 | 408.32 |
| 248749 | Bridgeston | R268 ECOP | TB | | 285/75R24 | 14 | L | BL | 25.23 | 704.31 |
| 248783 | Bridgeston | R268 ECOP | TB | | 11R22.5 | 14 | | BL | 25.23 | 421.03 |
| 248817 | Bridgeston | R268 ECOP | TB | | 11R22.5 | 16 | | BL | 29.39 | 352 |
| 248834 | Bridgeston | R268 ECOP | TB | | 11R24.5 | 14 | L | BL | 29.39 | 704.31 |
| 248868 | Bridgeston | R268 ECOP | TB | | 11R24.5 | 16 | L | BL | 34.59 | 726.56 |
| 249038 | Bridgeston | M870 | TB | | 315/80R22 | 20 | K | BL | 61.43 | 578 |
| 250109 | Firestone | TRAN HT | LT | NA | LT275/70R | E | S | BL | 1.32 | 200.05 |
| 250126 | Firestone | TRANS AT | LT | NA | LT285/60R | E | R | OWL | 1.32 | 308.31 |
| 250381 | Firestone | TRANS AT | LT | N | LT275/70R | E | S | OWL | 1.32 | 218.88 |
| 250398 | Bridgeston | R283 ECOP | TB | | 11R24.5 | 16 | L | BL | 34.59 | 784.4 |
| 261173 | Bridgeston | D-LUG D2A | OR | | 17.5-25 | 16 | | L-5 | 0 | 2036.77 |
| 261211 | Bridgeston | D-LUG D2A | OR | | 23.5-25 | 20 | | L-5 | 0 | 2993.13 |
| 261289 | Bridgeston | STMS D2A | OR | | 17.5-25 | 20 | | L5S | 0 | 2311.02 |
| 261351 | Bridgeston | VKT E1A | OR | | 23.5R25 | 2* | | E-2 | 0 | 2975.66 |
| 262986 | Bridgeston | L317 | TB | | 12.00R24 | 18 | | NHS | 0 | 1016.99 |
| 263206 | Bridgeston | FAST GRIP | OR | | 15.5/70-18 | 8 | | L-2 | 0 | 578 |
| 263303 | Bridgeston | STMS D2A | OR | | 14.00-24 | 20 | | L5S | 0 | 1859.72 |
| 263346 | Bridgeston | VKT E2A | OR | | 14.00R24 | 3* | | E-2 | 0 | 1672.53 |
| 263354 | Bridgeston | VKT G2A | OR | | 14.00R24 | 1* | | G2 | 0 | 1348.47 |
| 263389 | Bridgeston | VKT D2A | OR | | 17.5R25 | 1* | | L-2 | 0 | 1563.13 |
| 263397 | Bridgeston | VKT D2A | OR | | 20.5R25 | 1* | | L-2 | 0 | 2193.49 |
| 263400 | Bridgeston | VKT D2A | OR | | 23.5R25 | 1* | | L-2 | 0 | 2797.02 |
| 263419 | Bridgeston | VRLS E2A | OR | | 14.00R25 | 3* | | E-4 | 0 | 2193.85 |
| 265225 | Bridgeston | M711 | TB | | 11R22.5 | 14 | | BL | 25.23 | 587.88 |
| 265896 | Bridgeston | FAST GRIP | OR | | 12.5/70-16 | 6 | | L-2 | 0 | 357.78 |
| 267775 | Bridgeston | R187 ALST | LT | NA | 8R19.5 | 12 | L | BL | 0.19 | 288.38 |
| 272914 | Bridgeston | R180 | TB | | 9R17.5 | 14 | L | RB | 5.48 | 298.36 |
| 275328 | Bridgeston | R-LUG S D2 | OR | | 29.5-25 | 28 | | L-4 | 0 | 5458.67 |
| 275530 | Bridgeston | D-LUG D2A | OR | | 26.5-25 | 20 | | L-5 | 0 | 4807.01 |
| 275573 | Bridgeston | STMS D2A | OR | | 26.5-25 | 32 | | L5S | 0 | 6270.25 |
| 275611 | Bridgeston | VKT D2A | OR | | 26.5R25 | 1* | | L-2 | 0 | 3571.34 |
| 275638 | Bridgeston | VKT E1A | OR | | 26.5R25 | 2* | | E-2 | 0 | 3651.57 |
| 275867 | Bridgeston | VELS E1A | OR | | 18.00R33 | 2* | | E-4 | 0 | 5677.74 |
| 275883 | Bridgeston | VRLS E1A | OR | | 24.00R35 | 2* | | E-4 | 0 | 9817.17 |
| 275905 | Bridgeston | VRLS E1A | OR | | 27.00R49 | 2* | | E-4 | 0 | 12355.26 |
| 276057 | Bridgeston | R-LUG S E2 | OR | | 24.00-35 | 42 | | E-4 | 0 | 6411.59 |
| 276235 | Bridgeston | VKT E2A | OR | | 29.5R29 | 2* | | E-2 | 0 | 8650.96 |
| 276316 | Bridgeston | VELS E2A | OR | | 18.00R33 | 2* | | E-4 | 0 | 5677.74 |
| 276324 | Bridgeston | VELS E2A | OR | | 21.00R35 | 2* | | E-4 | 0 | 8871.45 |
| 276340 | Bridgeston | VRLS E2A | OR | | 27.00R49 | 2* | | E-4 | 0 | 12355.26 |
| 280004 | Firestone | SRG IDU | OR | | 33.25-35 | 50 | | IDS | 0 | 10966.42 |
| 280138 | Firestone | SRG E3 | OR | | 33.25-29 | 32 | | E-3 | 0 | 5573.97 |
| 280159 | Firestone | SDT L5 | OR | | 65/40-39 | 36 | | L-5 | 0 | 12383.53 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 280228 | Firestone | SRG DT SR | OR | 37.5-33 | 54 | | E-4 | 0 | 11245.49 |
| 281034 | Firestone | FD663 | TB | 10R22.5 | 12 | L | BL | 16.07 | 481.6 |
| 281042 | Firestone | FD663 | TB | 11R22.5 | 14 | | BL | 25.23 | 345.6 |
| 281050 | Firestone | FD663 | TB | 295/75R22 | 14 | | BL | 25.23 | 555 |
| 281069 | Firestone | FD663 | TB | 11R24.5 | 14 | | BL | 29.39 | 385.56 |
| 281077 | Firestone | FD663 | TB | 285/75R24 | 14 | | BL | 25.23 | 591.12 |
| 281557 | Firestone | T831 | TB | 11R22.5 | 16 | G | BL | 29.39 | 392.7 |
| 281565 | Firestone | T831 | TB | 11R24.5 | 16 | G | BL | 34.59 | 654.49 |
| 281581 | Firestone | T831 | TB | 12R22.5 | 16 | G | BL | 36.76 | 740.86 |
| 284971 | Bridgeston | VKT G2A | OR | 16.00R24 | 1* | | G2 | 0 | 2053.79 |
| 285366 | Bridgeston | R-LUG E1A | OR | 12.00-20 | 18 | | E-3 | 0 | 1018.38 |
| 285374 | Bridgeston | R-LUG D2A | OR | 12.00-24 | 20 | | L-3 | 0 | 1152.28 |
| 287849 | Bridgeston | M843 | TB | 11R22.5 | 14 | | BL | 25.23 | 632.53 |
| 287857 | Bridgeston | M843 | TB | 11R22.5 | 16 | J | RB | 29.39 | 639.13 |
| 287873 | Bridgeston | M843 | TB | 11R24.5 | 16 | K | BL | 34.59 | 704.35 |
| 287881 | Bridgeston | M843 | TB | 12R22.5 | 16 | | BL | 36.76 | 787.36 |
| 287903 | Bridgeston | M843 | TB | 12R24.5 | 16 | | BL | 40.92 | 826.31 |
| 289450 | Bridgeston | ROAD ROLL | OR | 9.00-20 | 10 | | C-1 | 0 | 514.03 |
| 289779 | Bridgeston | M857 | TB | 11.00R24 | 16 | | BL | 45.08 | 752.51 |
| 290416 | Bridgeston | FAST GRIP | OR | 15.5/60-18 | 8 | | L-2 | 0 | 546.76 |
| 292834 | Bridgeston | R250F | TB | 295/80R22 | 16 | L | BL | 40.92 | 598.38 |
| 293016 | Bridgeston | VCH IND V( | OR | 14.00R24 | 3* | | IDS | 0 | 2509.63 |
| 293733 | Firestone | FD663 | TB | 11R24.5 | 16 | | BL | 34.59 | 378 |
| 293954 | Bridgeston | VUT G2A | OR | 14.00R24 | 1* | | G2 | 0 | 1268.9 |
| 293970 | Bridgeston | VSW G2A | OR | 14.00R24 | 1* | | G2 | 0 | 1791.88 |
| 293997 | Bridgeston | VSW G2A | OR | 16.00R24 | 1* | | G2 | 0 | 2193.85 |
| 294535 | Firestone | T819 | TB | 11R22.5 | 16 | | BL | 29.39 | 383.25 |
| 294543 | Firestone | T819 | TB | 11R24.5 | 16 | | BL | 34.59 | 608.13 |
| 295205 | Bridgeston | VMTS E2A | OR | 14.00R25 | 3* | | E-4 | 0 | 2149.61 |
| 295213 | Bridgeston | VMTS E3A | OR | 14.00R25 | 3* | | E-4 | 0 | 2149.61 |
| 295256 | Bridgeston | STMS D2A | OR | 12.00-24 | 20 | | L5S | 0 | 1498.2 |
| 295876 | Bridgeston | M857 | TB | 255/70R22 | 16 | | BL | 18.99 | 437.8 |
| 296295 | Bridgeston | R-LUG E2A | OR | 14.00-24 | 28 | | E-3 | 0 | 1469.93 |
| 296341 | Bridgeston | VKT EG2 | OR | 17.5R25 | 1* | | E-2 | 0 | 1563.13 |
| 297585 | Bridgeston | M726 | TB | 255/70R22 | 16 | L | BL | 18.99 | 557.14 |
| 298433 | Bridgeston | FAST GRIP | OR | 12.5/70-16 | 8 | | L-2 | 0 | 400.96 |
| 299367 | Bridgeston | VSB E2A | OR | 14.00R24 | 3* | | E-2 | 0 | 1769.5 |
| 299804 | Bridgeston | VUT G2A | OR | 13.00R24 | 1* | | G2 | 0 | 1171.93 |
| 299839 | Bridgeston | M729F | TB | 225/70R19 | 12 | | BL | 1.32 | 307.7 |
| 299944 | Bridgeston | ROAD ROLL | OR | 7.50-16 | 6 | | C-1 | 0 | 374.18 |
| 304808 | Firestone | FIELD & RO | AG | 11.2-36 | 4 | A8 | R-1 | 0 | 540.12 |
| 304840 | Firestone | FIELD & RO | AG | 12.4-38 | 4 | A8 | R-1 | 0 | 526.63 |
| 306371 | Firestone | ALL TRC UT | OR | 14.9-28 | 8 | | R-4 | 0 | 447.23 |
| 309281 | Firestone | ALL TRC UT | AG | 16.9-24 | 8 | A8 | R-4 | 0 | 669.8 |
| 310069 | Firestone | PWR IMP N | AG | 5.00-15 | 4 | B | I-3 | 0 | 95.8 |
| 311189 | Firestone | CH SP GR | AG | 23.1-30 | 8 | A8 | R-2 | 0 | 2161.43 |
| 311626 | Firestone | CH SP GR | AG | 24.5-32 | 10 | A8 | R-2 | 0 | 2095.72 |
| 312770 | Firestone | TURF & FIE | AG | 21.5L-16.1 | 6 | A8 | R-3 | 0 | 720.49 |
| 313424 | Firestone | DUO RIB PI | AG | 7.50-20 | 4 | B | I-1 | 0 | 231.51 |
| 314420 | Firestone | FLOT 23 | AG | 31X15.50-1 | 8 | A3 | G-1 | 0 | 350.4 |
| 314625 | Firestone | INDUSTRIA | OR | 11L-16 | 10 | | F-3 | 0 | 148.86 |
| 315486 | Firestone | ALL TRC UT | AG | 17.5L-24 | 8 | A8 | R-4 | 0 | 696.9 |

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|---|---|---|---|---|---|---|---|---|---|
| 315958 | Firestone | ALL NON-SI | AG | 18.4-26 | 6 | A8 | R-3 | 0 | 1146.65 |
| 316024 | Firestone | INDUSTRIA | AG | 11L-15 | 8 | A8 | F-3 | 0 | 107.11 |
| 316083 | Firestone | ALL TRC UT | OR | 18.4-24 | 8 | | R-4 | 0 | 650.34 |
| 317365 | Firestone | ALL NON-SI | AG | 16.5L-16.1 | 10 | B | I-2 | 0 | 500.28 |
| 318507 | Firestone | FARM TIRE | AG | 21.5L-16.1 | 10 | B | I-1 | 0 | 610.26 |
| 318523 | Firestone | RIB DUPLEX | AG | 36X16-17.5 | 8 | B | I-1 | 0 | 683 |
| 321370 | Firestone | ALL TRC UT | OR | 21L-24 | 12 | A8 | R-4 | 0 | 793.24 |
| 321567 | Firestone | INDUSTRIA | OR | 14.5/75-16 | 10 | | F-3 | 0 | 350.65 |
| 321893 | Firestone | IRR SPECIA | AG | 11.2-24 | 4 | | R-1 | 0 | 247.14 |
| 322296 | Firestone | ALL NON-SI | AG | 24.5-32 | 12 | A8 | R-3 | 0 | 2077.55 |
| 322377 | Firestone | IRR SPECIA | AG | 14.9-24 | 4 | | R-1 | 0 | 382.77 |
| 322687 | Firestone | CH GG TRA | AG | 14L-16.1 | 10 | A8 | F-2 | 0 | 337.95 |
| 323004 | Firestone | NON DIR D | AG | 40X19-19.5 | 14 | B | I-3 | 0 | 1384.62 |
| 323527 | Firestone | ALL NON-SI | AG | 23.1-26 | 12 | A8 | R-3 | 0 | 1408.38 |
| 324221 | Firestone | RIB IMPLEM | AG | 11.25-24 | 8 | B | I-1 | 0 | 415.05 |
| 325864 | Firestone | DUO RIB PL | AG | 7.60-15 | 6 | A8 | I-1 | 0 | 143.7 |
| 325880 | Firestone | ALL TRC UT | OR | 17.5L-24 | 10 | A8 | R-4 | 0 | 507.43 |
| 326011 | Firestone | INDUSTRIA | AG | 11L-15 | 10 | A8 | F-3 | 0 | 131.28 |
| 326089 | Firestone | INDUSTRIA | OR | 11L-16 | 12 | | F-3 | 0 | 160.11 |
| 326445 | Firestone | CH SP GR | AG | 18.4-26 | 10 | A8 | R-2 | 0 | 1079.36 |
| 326453 | Firestone | RIB IMPLEM | AG | 11.25-28 | 12 | B | I-1 | 0 | 766.37 |
| 327727 | Firestone | ALL TRC UT | OR | 21L-24 | 16 | A8 | R-4 | 0 | 930.85 |
| 329614 | Firestone | FARM TIRE | AG | 10.00-15 | 8 | B | I-1 | 0 | 144.76 |
| 338087 | Firestone | TRAC F&R | AG | 13.6-38 | 6 | A8 | R-1 | 0 | 583.66 |
| 338494 | Firestone | TRAC F&R | AG | 18.4-28 | 6 | A8 | R-1 | 0 | 1058.47 |
| 339148 | Firestone | FARM IMP | AG | 8.5L-14 | 6 | B | I-1 | 0 | 102.01 |
| 339199 | Firestone | FARM IMP | AG | 6.00-16 | 6 | B | I-1 | 0 | 93.14 |
| 339288 | Firestone | FARM IMP | AG | 5.90-15 | 4 | B | I-1 | 0 | 85.15 |
| 339326 | Firestone | FARM IMP | AG | 7.50-20 | 6 | B | I-1 | 0 | 172.08 |
| 339369 | Firestone | FARM IMP | AG | 7.60-15 | 8 | B | I-1 | 0 | 98.74 |
| 339377 | Firestone | FARM IMP | AG | 9.5L-15 | 8 | B | I-1 | 0 | 104.6 |
| 339482 | Firestone | FARM IMP | AG | 11L-15 | 12 | B | I-1 | 0 | 160.55 |
| 339547 | Firestone | FARM IMP | AG | 11L-15 | 8 | B | I-1 | 0 | 109.99 |
| 339598 | Firestone | FARM IMP | AG | 12.5L-15 | 10 | B | I-1 | 0 | 161.43 |
| 339636 | Firestone | FARM IMP | AG | 16.5L-16.1 | 10 | B | I-1 | 0 | 407.14 |
| 339865 | Firestone | CH GG 4-RI | AG | 10.00-16 | 8 | A8 | F-2 | 0 | 150.92 |
| 339873 | Firestone | CH GG 4-RI | AG | 11.00-16 | 8 | A8 | F-2 | 0 | 219.24 |
| 339938 | Firestone | CH GG 4-RI | AG | 16.5L-16.1 | 8 | A8 | F-2 | 0 | 581.87 |
| 340405 | Firestone | RAD AT FW | AG | 16.9R24 | 2* | B | R-1 | 0 | 997.7 |
| 340421 | Firestone | RAD AT FW | AG | 18.4R26 | 2* | B | R-1 | 0 | 1553 |
| 340529 | Firestone | PWR IMPLE | AG | 7.60-15 | 6 | B | I-3 | 0 | 128.61 |
| 340693 | Firestone | FLOT 23 DT | AG | 66X43.00-2 | 10 | B | HF3 | 0 | 5329.88 |
| 342432 | Firestone | CH SP GR | AG | 18.4-30 | 10 | A8 | R-2 | 0 | 1093.09 |
| 342459 | Firestone | IRR SPECIA | AG | 14.9-24 | 4 | | R-1 | 0 | 223.14 |
| 342467 | Firestone | PWR IMPLE | AG | 16.5L-16.1 | 10 | B | I-3 | 0 | 523.34 |
| 342483 | Firestone | FARM IMP | AG | 16.5L-16.1 | 14 | B | I-1 | 0 | 482.53 |
| 342548 | Firestone | ALL TRC UT | OR | 10.0/10.5-2 | 10 | | IDS | 0 | 413.49 |
| 342602 | Firestone | CH GG 4-RI | AG | 11.00-16 | 12 | A8 | F-2 | 0 | 365.44 |
| 343323 | Firestone | RAD AT 23 | AG | 14.9R46 | 4* | B | R-1 | 0 | 1639.23 |
| 343560 | Firestone | SUP ALL TR | AG | 18.4-34 | 8 | A8 | R-1 | 0 | 866.32 |
| 343579 | Firestone | SUP ALL TR | AG | 20.8-34 | 8 | A8 | R-1 | 0 | 1108.12 |
| 343587 | Firestone | SUP ALL TR | AG | 16.9-38 | 8 | A8 | R-1 | 0 | 952.2 |

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|---|---|---|---|---|---|---|---|---|---|
| 343595 | Firestone | SUP ALL TR | AG | 18.4-38 | 8 | A8 | R-1 | 0 | 1004.16 |
| 343609 | Firestone | SUP ALL TR | AG | 20.8-38 | 8 | A8 | R-1 | 0 | 1217.14 |
| 343846 | Firestone | SUP ALL TR | AG | 18.4-26 | 6 | A8 | R-1 | 0 | 974.66 |
| 343919 | Firestone | SUP ALL TR | AG | 18.4-26 | 10 | A8 | R-1 | 0 | 1275.77 |
| 343927 | Firestone | SUP ALL TR | AG | 13.6-28 | 10 | A8 | R-1 | 0 | 658.34 |
| 343943 | Firestone | SUP ALL TR | AG | 16.9-28 | 10 | A8 | R-1 | 0 | 841.44 |
| 344060 | Firestone | SUP ALL TR | AG | 28L-26 | 12 | A8 | R-1 | 0 | 1844.62 |
| 344079 | Firestone | SUP ALL TR | AG | 24.5-32 | 12 | A8 | R-1 | 0 | 1829.94 |
| 344095 | Firestone | SUP ALL TR | AG | 23.1-26 | 8 | A8 | R-1 | 0 | 1636.21 |
| 344443 | Bridgeston | FARM SVC | AG | 5-14 | 4 | A6 | R-1 | 0 | 114.43 |
| 344494 | Bridgeston | FARM SVC | AG | 8-16 | 4 | A6 | R-1 | 0 | 129.5 |
| 344591 | Bridgeston | PILLOW DI | AG | 24X8.50-14 | 4 | A6 | G-2 | 0 | 233.28 |
| 344648 | Bridgeston | FARM SVC | AG | 4.50-10 | 4 | A6 | F-2 | 0 | 121.52 |
| 344869 | Bridgeston | FARM SVC | AG | 11.2-24 | 4 | A6 | R-3 | 0 | 541.96 |
| 344982 | Bridgeston | PILLOW DI | AG | 355/80D20 | 4 | A6 | G-2 | 0 | 784.11 |
| 345202 | Firestone | TRAC F&R | AG | 12.4-16 | 4 | A8 | R-1 | 0 | 389.46 |
| 345210 | Firestone | TURF & FLI | AG | 13.6-16 | 4 | A8 | R-3 | 0 | 361.77 |
| 345334 | Firestone | TRAC F&R | AG | 14.9-24 | 6 | A8 | R-1 | 0 | 421.33 |
| 345377 | Firestone | ALL NON-SI | AG | 23.1-26 | 8 | A8 | R-3 | 0 | 1215.21 |
| 350672 | Firestone | SUP TRAC I | AG | 27X8.50-15 | 6 | B | I-3 | 0 | 162.86 |
| 351008 | Firestone | ALL NON-SI | AG | 28L-26 | 12 | A8 | R-3 | 0 | 1571.46 |
| 351040 | Firestone | ALL TRC UT | AG | 420/70-24 | 6 | A8 | R-4 | 0 | 617.04 |
| 351075 | Firestone | SUP ALL TR | AG | 30.5L-32 | 16 | A8 | R-1 | 0 | 2660.56 |
| 351709 | Firestone | ALL NON-SI | AG | 16.9-24 | 6 | A8 | R-3 | 0 | 731.24 |
| 351733 | Firestone | ALL NON-SI | AG | 8.3-24 | 4 | A8 | R-3 | 0 | 313.34 |
| 351741 | Firestone | ALL TRC UT | OR | 10.5/80-18 | 10 | | IDS | 0 | 217.66 |
| 351989 | Firestone | RAD AT UT | OR | 17.5LR24 | 2* | | R-4 | 0 | 595.43 |
| 352527 | Firestone | RAD CH SP | AG | 16.9R28 | | A8 | R-2 | 0 | 1790.9 |
| 352829 | Firestone | RAD AT 23 | AG | 420/80R46 | | B | R-1 | 0 | 1711.98 |
| 352926 | Firestone | RAD AT 23 | AG | 24.5R32 | 1* | B | R-1 | 0 | 2300.86 |
| 353167 | Firestone | RAD CH SP | AG | 20.8R38 | 2* | A8 | R-2 | 0 | 2158.63 |
| 354392 | Firestone | FLOT 23 DT | AG | 66X43.00-2 | 14 | A2 | HF3 | 0 | 6147.76 |
| 354422 | Firestone | FLOT 23 DT | AG | 66X43.00-2 | 14 | A2 | HF3 | 0 | 6340.77 |
| 354538 | Firestone | FARM IMP | AG | 12.5L-15 | 12 | B | I-1 | 0 | 189.81 |
| 354686 | Firestone | FARM IMP | AG | 14L-16.1 | 8 | B | I-1 | 0 | 285.35 |
| 354767 | Firestone | RADIAL 23 | AG | 15.5R38 | 1* | B | R-1 | 0 | 823.39 |
| 354805 | Firestone | FIELD & RO | AG | 12.4-38 | 8 | A8 | R-1 | 0 | 579.34 |
| 354856 | Firestone | TURF & FIE | AG | 31X13.50-1 | 8 | B | HF2 | 0 | 277.63 |
| 354899 | Firestone | FLOT 23 DT | AG | 67X34.00-2 | 14 | A2 | HF4 | 0 | 5646.23 |
| 355003 | Firestone | FIELD & RO | AG | 11.2-38 | 4 | A8 | R-1 | 0 | 402.24 |
| 355224 | Firestone | ALL TRC UT | OR | 18.4-24 | 12 | | R-4 | 0 | 834.92 |
| 355399 | Firestone | RADIAL 23 | AG | 20.8R42 | 2* | B | R-1 | 0 | 1702.1 |
| 355410 | Firestone | ALL TRC UT | OR | 18.4-28 | 12 | A8 | R-4 | 0 | 682.09 |
| 355534 | Firestone | RIB IMPLEI | AG | 11.25-24 | 12 | B | I-1 | 0 | 540.19 |
| 355542 | Firestone | RAD AT DT | AG | 710/70R38 | | B | R1W | 0 | 2780.81 |
| 355569 | Firestone | RAD AT DT | AG | 480/70R30 | | B | R1W | 0 | 1601.13 |
| 355860 | Firestone | FARM IMP | AG | 9.5L-15 | 12 | B | I-1 | 0 | 152.57 |
| 355887 | Firestone | TURF & FIE | AG | 21.5L-16.1 | 10 | A8 | R-3 | 0 | 1015.35 |
| 355925 | Bridgeston | FARM SVC | AG | 8-18 | 6 | A6 | R-1 | 0 | 133.94 |
| 356093 | Firestone | ALL TRC UT | OR | 21L-28 | 14 | | R-4 | 0 | 971.86 |
| 356190 | Firestone | TURF & FIE | AG | 19.5L-24 | 10 | A8 | R-3 | 0 | 1171.89 |
| 356204 | Firestone | RAD AT 23 | AG | 30.5LR32 | 3* | B | R-1 | 0 | 2919.98 |

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|---|---|---|---|---|---|---|---|---|---|
| 356212 | Firestone | RIB IMPLEM | AG | 9.00-24 | 8 | B | I-1 | 0 | 343.08 |
| 356271 | Firestone | RAD AT DT | AG | 620/70R42 | | B | R1W | 0 | 2838.42 |
| 356840 | Firestone | FARM IMP | AG | 12.5L-16 | 14 | B | I-1 | 0 | 222.65 |
| 357758 | Firestone | ALL NON-SI | AG | 30.5L-32 | 16 | A8 | R-3 | 0 | 2551.6 |
| 357774 | Firestone | RADIAL 90( | AG | 320/90R46 | | B | R1W | 0 | 1399 |
| 357820 | Firestone | ALL NON-SI | AG | 35.5L-32 | 20 | A8 | R-3 | 0 | 3862.87 |
| 357847 | Firestone | CH GG 3R H | AG | 10.00-16 | 8 | A8 | F-2 | 0 | 235.06 |
| 357855 | Firestone | CH GG 3R H | AG | 11.00-16 | 8 | A8 | F-2 | 0 | 242.55 |
| 357987 | Firestone | TRAC F&R | AG | 12.4-24 | 12 | A8 | R-1 | 0 | 686.26 |
| 358118 | Firestone | RADIAL 90( | AG | 320/90R50 | | B | R1W | 0 | 1672.2 |
| 358231 | Firestone | CH SP GR | AG | 30.5L-32 | 14 | A8 | R-2 | 0 | 2888.62 |
| 358258 | Firestone | CH SP GR | AG | 35.5L-32 | 12 | A8 | R-2 | 0 | 5422.23 |
| 358312 | Firestone | FLOT 23 DT | AG | 66X43.00-2 | 16 | B | HF3 | 0 | 5343.69 |
| 358320 | Firestone | RAD AT DT | AG | 710/70R42 | | B | R1W | 0 | 2979.28 |
| 358339 | Firestone | RAD AT DT | AG | 320/90R54 | | B | R1W | 0 | 1695.09 |
| 358398 | Firestone | ALL TRC UT | OR | 12.5-20 | 10 | | IDS | 0 | 531.25 |
| 358584 | Firestone | ALL TRC UT | AG | 14.9-24 | 12 | A8 | R-4 | 0 | 854.11 |
| 358622 | Firestone | RIB IMP HF | AG | 31X13.50-1 | 12 | B | I-1 | 0 | 294.49 |
| 358630 | Firestone | TRAC F&R | AG | 12.4-42 | 10 | A8 | R-1 | 0 | 857.56 |
| 358789 | Firestone | ALL NON-SI | AG | 16.9-24 | 10 | A8 | R-3 | 0 | 964.83 |
| 358835 | Firestone | FLOT 23 DT | AG | 73X44.00-3 | 16 | B | HF3 | 0 | 7338.7 |
| 358940 | Firestone | FARM IMP | AG | 9.5L-14 | 8 | B | I-1 | 0 | 109.1 |
| 359033 | Firestone | FLOT IMP | AG | 700/50-22. | 16 | B | I-3 | 0 | 1555.81 |
| 359092 | Firestone | RADIAL 90( | AG | 320/85R38 | B | B | R1W | 0 | 1301.43 |
| 359106 | Firestone | RADIAL 90( | AG | 320/90R42 | | B | R1W | 0 | 1362.38 |
| 359130 | Firestone | FLOT 23 DT | AG | 76X50.00B: | 16 | A2 | HF3 | 0 | 10773.02 |
| 359238 | Firestone | RADIAL 90( | AG | 320/85R34 | | B | R1W | 0 | 1134.56 |
| 359343 | Firestone | ALL TRC UT | OR | 19.5L-24 | 10 | | R-4 | 0 | 565.65 |
| 359394 | Firestone | RADIAL 90( | AG | 900/50R42 | | B | R1W | 0 | 3825.99 |
| 359408 | Firestone | PWR IMPLE | AG | 21.5L-16.1 | 8 | B | I-3 | 0 | 833.79 |
| 359416 | Firestone | PWR IMPLE | AG | 21.5L-16.1 | 14 | B | I-3 | 0 | 1205.44 |
| 359432 | Firestone | CH GG 4-RI | AG | 14L-16.1 | 12 | A8 | F-2 | 0 | 471 |
| 359505 | Firestone | TRAC F&R | AG | 16.9-24 | 8 | A8 | R-1 | 0 | 748.6 |
| 359548 | Firestone | RAD DT 23 | AG | 800/70R38 | | B | R1W | 0 | 4205.56 |
| 359564 | Firestone | TRAC F&R | AG | 18.4-16.1 | 8 | A8 | R-1 | 0 | 909.09 |
| 359599 | Firestone | SUP TRAC I | OR | 15-22.5NH: | 16 | | NHS | 0 | 785.3 |
| 359610 | Firestone | CH SP GR | AG | 14.9-24 | 12 | A8 | R-2 | 0 | 799.64 |
| 359777 | Firestone | FARM TIRE | AG | 19L-16.1 | 12 | B | I-1 | 0 | 516.23 |
| 359912 | Firestone | SUP TRAC I | OR | 12.5/80-18 | 12 | A8 | IDS | 0 | 293.28 |
| 359939 | Firestone | RADIAL 90( | AG | 380/90R46 | | B | R1W | 0 | 1680.66 |
| 360058 | Firestone | RAD AT DT | AG | 600/65R28 | | B | R1W | 0 | 1708.86 |
| 360090 | Firestone | RAD DT 23 | AG | 480/80R50 | | B | R1W | 0 | 2696.27 |
| 360155 | Firestone | RAD AT DT | AG | 420/85R34 | | B | R1W | 0 | 1435.29 |
| 360163 | Firestone | RAD AT DT | AG | 600/70R30 | | B | R1W | 0 | 1463.31 |
| 360171 | Firestone | RAD AT DT | AG | 380/80R38 | | B | R1W | 0 | 1359.81 |
| 360384 | Firestone | ALL NON-SI | AG | 24.5-32 | 16 | A8 | R-3 | 0 | 2808.04 |
| 360414 | Firestone | DURAFORC | OR | 305/70D16 | 10 | | NHS | 0 | 244.13 |
| 360422 | Firestone | FLOT FR | AG | 48X25.00-2 | 12 | B | HF2 | 0 | 1895.4 |
| 360449 | Firestone | DURAFORC | OR | 215/70D15 | 8 | | NHS | 0 | 146.21 |
| 360457 | Firestone | DURAFORC | OR | 260/65D15 | 8 | | NHS | 0 | 165.4 |
| 360465 | Firestone | DURAFORC | OR | 390/60D15 | 8 | | NHS | 0 | 322.19 |
| 360473 | Firestone | DURAFORC | OR | 265/70D16 | 8 | | NHS | 0 | 175.98 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 360481 | Firestone | DURAFORC | OR | 330/55D16 | 10 | | NHS | 0 | 250.08 |
| 360503 | Firestone | DURAFORC | AG | 395/55D16 | 12 | B | NHS | 0 | 525.95 |
| 361623 | Firestone | FIELD & RO | AG | 11.2-28 | 6 | A8 | R-1 | 0 | 425.36 |
| 361674 | Firestone | DURAFORC | OR | 355/70D17 | 14 | | NHS | 0 | 445.25 |
| 361690 | Firestone | DURAFORC | OR | 385/65D19 | 16 | | NHS | 0 | 660.92 |
| 361712 | Firestone | DURAFORC | OR | 445/65D19 | 16 | | NHS | 0 | 833.6 |
| 361763 | Firestone | RADIAL 90( | AG | 480/70R34 | | B | R1W | 0 | 2003.27 |
| 361771 | Firestone | FORESTRY ! | AG | 18.4-26 | 10 | A2 | LS2 | 0 | 1388.93 |
| 361801 | Firestone | FORESTRY ! | AG | 23.1-B26 | 14 | A2 | LS2 | 0 | 1917.7 |
| 361887 | Firestone | FORESTRY ! | AG | 18.4-34 | 10 | A2 | LS2 | 0 | 2017.62 |
| 361925 | Firestone | RAD AT DT | AG | 650/75R32 | | B | R1W | 0 | 2962.58 |
| 361968 | Firestone | RIB DUPLE) | AG | 36X16-17.5 | 14 | B | I-1 | 0 | 990.78 |
| 361976 | Firestone | FLOT 23 DT | AG | 48X31.00-2 | 14 | B | HF3 | 0 | 2488.81 |
| 361984 | Firestone | FLOT 23 | AG | 48X31.00-2 | 14 | B | HF2 | 0 | 2068.14 |
| 361992 | Firestone | PULLER 20( | AG | 30.5L-32 | HP | | P-1 | 0 | 2967.96 |
| 362034 | Firestone | FARM IMP | AG | 5.90-15 | 4 | B | I-1 | 0 | 92.25 |
| 362050 | Firestone | RADIAL 90( | AG | 380/90R50 | | B | R1W | 0 | 1852.17 |
| 362069 | Firestone | RADIAL 90( | AG | 380/90R54 | | B | R1W | 0 | 2138.84 |
| 362085 | Firestone | ALL NON-SI | AG | 28L-26 | 16 | A8 | R-3 | 0 | 1871.71 |
| 362123 | Firestone | DURAFORC | OR | 265/70D16 | 8 | | NHS | 0 | 148.19 |
| 362131 | Firestone | DURAFORC | OR | 305/70D16 | 10 | | NHS | 0 | 187.23 |
| 362158 | Firestone | DURAFORC | OR | 355/70D17 | 10 | | NHS | 0 | 308.3 |
| 362190 | Firestone | TURF & FIE | AG | 31X13.50-1 | 10 | B | HF2 | 0 | 384.07 |
| 362204 | Firestone | RADIAL 23 | AG | 20.8R38 | 2* | B | R-1 | 0 | 1594.01 |
| 362220 | Firestone | ALL NON-SI | AG | 28L-26 | 16 | A8 | R-3 | 0 | 1830.94 |
| 362273 | Firestone | RAD AT 23 | AG | 480/80R46 | | B | R-1 | 0 | 1824.3 |
| 362307 | Firestone | RAD AT DT | AG | 600/70R30 | | B | R1W | 0 | 1596.34 |
| 362324 | Firestone | RAD AT 23 | AG | 480/80R42 | | B | R-1 | 0 | 1597.21 |
| 362341 | Firestone | RAD AT 23 | AG | 480/80R38 | | B | R-1 | 0 | 1372.79 |
| 362358 | Firestone | RAD AT 23 | AG | 520/85R42 | | B | R-1 | 0 | 1819.91 |
| 362375 | Firestone | RAD AT 23 | AG | 520/85R38 | | B | R-1 | 0 | 1786.89 |
| 362409 | Firestone | RAD DT 23 | AG | 480/80R42 | | B | R1W | 0 | 1829.14 |
| 362426 | Firestone | RAD DT 23 | AG | 520/85R42 | | B | R1W | 0 | 1737.83 |
| 362460 | Firestone | SUP ALL TR | AG | 23.1-26 | 14 | A8 | R-1 | 0 | 1743.87 |
| 362511 | Firestone | FOR SP CR( | AG | 28LB26 | 16 | A2 | LS2 | 0 | 2594.34 |
| 362528 | Firestone | RAD AT FW | AG | 420/85R26 | | B | R-1 | 0 | 1009.01 |
| 362545 | Firestone | RAD AT FW | AG | 340/85R28 | | B | R-1 | 0 | 858.7 |
| 362562 | Firestone | RAD AT FW | AG | 380/85R28 | | B | R-1 | 0 | 949.59 |
| 362579 | Firestone | RAD AT FW | AG | 420/85R28 | | B | R-1 | 0 | 1062.8 |
| 362596 | Firestone | RAD AT FW | AG | 380/85R30 | | B | R-1 | 0 | 984.88 |
| 362613 | Firestone | RAD AT FW | AG | 420/90R30 | | B | R-1 | 0 | 1128.64 |
| 362630 | Firestone | RAD AT FW | AG | 380/85R34 | | B | R-1 | 0 | 986.2 |
| 362647 | Firestone | CH SP GR | AG | 23.1-26 | 10 | A8 | R-2 | 0 | 1926.08 |
| 362715 | Firestone | RAD AT DT | AG | 380/85R24 | 2* | B | R1W | 0 | 1011.67 |
| 362766 | Firestone | RAD DT 23 | AG | 520/85R38 | | B | R1W | 0 | 2049.71 |
| 362800 | Firestone | RAD AT 23 | AG | 900/60R32 | | B | R-1 | 0 | 3800.54 |
| 362851 | Firestone | RAD DT 23 | AG | 520/85R46 | | B | R1W | 0 | 2772.16 |
| 362919 | Firestone | RADIAL 91( | AG | 380/105R5 | | B | R-1 | 0 | 2823.76 |
| 362987 | Firestone | RAD DT 23 | AG | 650/85R38 | | B | R1W | 0 | 3729.19 |
| 363004 | Firestone | RAD CH SP | AG | 320/90R46 | | B | R-2 | 0 | 1891.7 |
| 363038 | Firestone | SUP ALL TR | AG | 520/85D38 | | A8 | R-1 | 0 | 2292.94 |
| 363752 | Bridgeston | FARM SVC | AG | 9.5-22 | 6 | A6 | R-1 | 0 | 536.64 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 363990 | Firestone | ALL TRC UT | OR | 16.9-24 | 12 | | R-4 | 0 | 521.33 |
| 364058 | Firestone | RAD DT 23 | AG | 480/80R42 | | B | R1W | 0 | 1862.4 |
| 364092 | Firestone | RAD AT 23 | AG | 480/80R42 | | B | R-1 | 0 | 1795.89 |
| 364551 | Firestone | RAD AT DT | AG | 380/85R30 | | B | R1W | 0 | 1122.07 |
| 364585 | Firestone | RAD AT DT | AG | 380/85R34 | | B | R1W | 0 | 1300.79 |
| 364602 | Firestone | RAD AT DT | AG | 420/90R30 | | B | R1W | 0 | 1037.17 |
| 364653 | Firestone | FLOT IMP | AG | 600/55-22. | 16 | B | I-3 | 0 | 1438.72 |
| 364857 | Firestone | TRAC F&R | AG | 23.1-30 | 12 | A8 | R-1 | 0 | 1655.52 |
| 365027 | Firestone | RADIAL 40( | AG | 280/70R18 | | B | R1W | 0 | 565.33 |
| 365061 | Firestone | SAT II 23 | AG | 14.9-24 | 6 | A8 | R-1 | 0 | 366.51 |
| 365078 | Firestone | SAT II 23 | AG | 14.9-28 | 6 | A8 | R-1 | 0 | 397.06 |
| 365180 | Firestone | SAT II 23 | AG | 11.2-24 | 8 | A8 | R-1 | 0 | 262.03 |
| 365299 | Firestone | SAT II 23 | AG | 12.4-24 | 4 | A8 | R-1 | 0 | 288.64 |
| 365673 | Firestone | RADIAL 90( | AG | 480/65R24 | | B | R1W | 0 | 1464.4 |
| 365707 | Firestone | DURAFORC | OR | 265/70D16 | 10 | | NHS | 0 | 269.92 |
| 365724 | Firestone | DURAFORC | OR | 305/70D16 | 12 | | NHS | 0 | 312.27 |
| 365741 | Firestone | DURAFORC | OR | 355/70D17 | 14 | | NHS | 0 | 396.29 |
| 367237 | Firestone | SAT II 23 | AG | 20.8-38 | 8 | A8 | R-1 | 0 | 1082.39 |
| 369651 | Firestone | RAD CH SP | AG | 520/85R46 | | A8 | R-2 | 0 | 2993.1 |
| 369668 | Firestone | RAD CH SP | AG | 480/70R34 | | A8 | R-2 | 0 | 1887.72 |
| 369685 | Firestone | PULLER 20( | AG | 24.5-32 | HP | | P-1 | 0 | 2567.42 |
| 369702 | Firestone | FLOT 23 DT | AG | 76X50.00-3 | 20 | B | HF3 | 0 | 9984.74 |
| 369753 | Firestone | ALL NON-SI | AG | 18.4-26 | 12 | A8 | R-3 | 0 | 1368.98 |
| 371198 | Firestone | RAD CH SP | AG | 520/85R42 | | B | R-2 | 0 | 2527.53 |
| 371215 | Firestone | RAD CH SP | AG | 520/85R42 | | A8 | R-2 | 0 | 2283.08 |
| 371266 | Firestone | RAD AT DT | AG | 600/65R28 | | B | R1W | 0 | 1902.65 |
| 371555 | Firestone | FOR SP CR( | AG | 30.5L-32 | 26 | A2 | LS2 | 0 | 3737.09 |
| 371606 | Firestone | FOR SP CR( | AG | 35.5LB32 | 24 | A2 | LS2 | 0 | 5261.39 |
| 371623 | Firestone | FORESTRY I | AG | 710/45B26 | 20 | A2 | HF1 | 0 | 4723 |
| 371657 | Firestone | RAD DURFI | OR | 500/70R24 | | B | R-4 | 0 | 653.64 |
| 372133 | Firestone | RAD AT DT | AG | 420/85R34 | 3* | B | R1W | 0 | 1275.67 |
| 372507 | Firestone | SAT II 23 | AG | 18.4-38 | 8 | A8 | R-1 | 0 | 772.9 |
| 372524 | Firestone | SAT II 23 | AG | 15.5-38 | 8 | A8 | R-1 | 0 | 663.47 |
| 372541 | Firestone | SAT II 23 | AG | 12.4-24 | 8 | A8 | R-1 | 0 | 320.57 |
| 372575 | Firestone | SAT II 23 | AG | 13.6-24 | 8 | A8 | R-1 | 0 | 358.98 |
| 372592 | Firestone | SAT II 23 | AG | 18.4-34 | 8 | A8 | R-1 | 0 | 715.55 |
| 372626 | Firestone | SAT II 23 | AG | 18.4-30 | 8 | A8 | R-1 | 0 | 664.41 |
| 372762 | Firestone | ALL TRC UT | OR | 21L-24 | 18 | A8 | R-4 | 0 | 1032.07 |
| 373102 | Firestone | FLOT 23 DT | AG | 54X37.00B2 | 20 | A2 | HF3 | 0 | 5408.94 |
| 373170 | Firestone | DURAFORC | OR | 305/70D16 | 12 | | NHS | 0 | 288.45 |
| 374479 | Firestone | RAD AT DT | AG | 620/70R42 | | B | R1W | 0 | 2919.86 |
| 374496 | Firestone | RAD DT 23 | AG | IF480/80R5 | | B | R1W | 0 | 2965.9 |
| 374513 | Firestone | RAD AT DT | AG | IF420/85R3 | | B | R1W | 0 | 1578.82 |
| 374564 | Firestone | HIGHWAY S | AG | 12.5L-15FI | F | J | I-1 | 0 | 267 |
| 374581 | Firestone | HIGHWAY S | AG | 11L-15FI | F | J | I-1 | 0 | 226.36 |
| 374666 | Firestone | GG 3-RIB | AG | 7.5L-15 | 6 | A8 | F-2 | 0 | 131.45 |
| 374683 | Firestone | CH GG 3-RI | AG | 6.50-16 | 6 | A8 | F-2 | 0 | 139.2 |
| 374700 | Firestone | CH GG 3-RI | AG | 6.00-16 | 6 | A8 | F-2 | 0 | 117.96 |
| 374717 | Firestone | CH GG 4-RI | AG | 7.50-16 | 8 | A8 | F-2 | 0 | 163.28 |
| 374751 | Firestone | CH GG 3-RI | AG | 7.50-16 | 8 | A8 | F-2 | 0 | 162.32 |
| 375142 | Firestone | CH GG 3R I | AG | 11L-15 | 8 | A8 | F-2 | 0 | 175.63 |
| 375227 | Firestone | CH GG 4-RI | AG | 9.5L-15 | 8 | A8 | F-2 | 0 | 166.76 |

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|---|---|---|---|---|---|---|---|---|---|
| 375465 | Firestone | FLOT 23 | AG | 66X43.00-2 | 20 | B | HF2 | 0 | 5521.55 |
| 375635 | Firestone | RAD DT 23 | AG | IF480/95R5 | | B | R1W | 0 | 3023.95 |
| 375652 | Firestone | FARM IMP | AG | 6.70-15 | 6 | B | I-1 | 0 | 87.8 |
| 375703 | Firestone | RAD AT DT | AG | IF600/70R3 | | B | R1W | 0 | 1755.97 |
| 375958 | Firestone | RAD AT DT | AG | 900/75R32 | | B | R1W | 0 | 5781.7 |
| 375975 | Firestone | RAD DURFI | OR | 340/80R18 | | B | R-4 | 0 | 385.04 |
| 375992 | Firestone | RAD CH SP | AG | 900/65R32 | | A8 | R-2 | 0 | 5165.28 |
| 376570 | Firestone | CH GG 4-RI | AG | 11L-15 | 8 | A8 | F-2 | 0 | 168.54 |
| 376808 | Firestone | SAT II 23 | AG | 9.5-16 | 4 | A8 | R-1 | 0 | 189.6 |
| 376842 | Firestone | RAD DURFI | OR | 500/70R24 | | B | R-4 | 0 | 709.22 |
| 376876 | Firestone | FARM IMP | AG | 14L-16.1 | 14 | B | I-1 | 0 | 365.44 |
| 377233 | Firestone | PERFORME | AG | 460/85R34 | | B | R1W | 0 | 1855.68 |
| 377386 | Firestone | PERFORME | AG | 460/85R38 | | B | R1W | 0 | 2061.14 |
| 377403 | Firestone | PERFORME | AG | 420/85R30 | | B | R1W | 0 | 1601.47 |
| 378032 | RG | AG FRNT 3I | AG | 10.00-16 | 8 | A8 | F-2 | 0 | 172.97 |
| 378219 | Firestone | RAD AT DT | AG | IF710/70R3 | | B | R1W | 0 | 3058.89 |
| 378253 | RG | AG FRNT 3I | AG | 6.00-16 | 6 | A8 | F-2 | 0 | 72.73 |
| 378270 | RG | AG FRNT 4I | AG | 11.00-16 | 8 | A8 | F-2 | 0 | 194.26 |
| 378287 | RG | AG IMPLEM | AG | 9.5L-15 | 8 | B | I-1 | 0 | 90.48 |
| 378304 | RG | AG IMPLEM | AG | 11L-15 | 8 | B | I-1 | 0 | 91.37 |
| 378321 | RG | AG IMPLEM | AG | 12.5L-15 | 10 | B | I-1 | 0 | 125.06 |
| 378338 | RG | AG IMPLEM | AG | 7.60-15 | 8 | B | I-1 | 0 | 88.7 |
| 378355 | RG | INDUSTRIA | OR | 11L-16 | 12 | | F-3 | 0 | 125.72 |
| 378372 | RG | INDUSTRIA | OR | 11L-16 | 10 | | F-3 | 0 | 109.75 |
| 378389 | RG | SKID STEER | OR | 10-16.5 | 8 | | NHS | 0 | 121.55 |
| 378457 | Firestone | FARM IMP | AG | 12.5L-15 | 18 | B | I-1 | 0 | 237.72 |
| 378542 | Firestone | RAD AT DT | AG | IF710/75R4 | | B | R1W | 0 | 3907.16 |
| 378576 | Firestone | PERFORME | AG | 520/85R38 | 5* | B | R1W | 0 | 2155.71 |
| 378610 | Firestone | RAD DT 23 | AG | IF520/85R4 | | B | R1W | 0 | 2876.77 |
| 378627 | Firestone | RAD AT DT | AG | IF380/80R3 | | B | R1W | 0 | 1495.79 |
| 378695 | Bridgeston | FARM SVC | AG | 8.3-22 | 6 | A6 | R-1 | 0 | 459.47 |
| 378712 | RG | SKID STEER | OR | 12-16.5 | 10 | | NHS | 0 | 145.86 |
| 378746 | Firestone | RAD DT 23 | AG | IF800/70R3 | | B | R1W | 0 | 4836.39 |
| 378763 | RG | AG IMPLEM | AG | 9.5L-14 | 8 | B | I-1 | 0 | 94.02 |
| 378882 | Firestone | RAD AT DT | AG | IF420/85R3 | | B | R1W | 0 | 1820.3 |
| 379188 | Firestone | PERFORME | AG | 420/70R24 | | D | R1W | 0 | 1565.8 |
| 379290 | Firestone | RAD AT FW | AG | 380/85R34 | | B | R-1 | 0 | 1395.94 |
| 379307 | Firestone | ALL TRC UT | OR | 16.9-28 | 12 | A8 | R-4 | 0 | 588.81 |
| 379324 | Firestone | PERFORME | AG | 480/70R34 | | D | R1W | 0 | 2161.71 |
| 379341 | Firestone | PERFORME | AG | 380/70R24 | | D | R1W | 0 | 1372.81 |
| 379358 | Firestone | PERFORME | AG | 480/70R38 | | D | R1W | 0 | 2780.77 |
| 379375 | Firestone | RAD AT 23 | AG | 23.1R26 | | B | R-1 | 0 | 2139.31 |
| 379460 | Firestone | FARM IMP | AG | 27X8.50-15 | 8 | B | HF1 | 0 | 142.81 |
| 379868 | Firestone | CH SP GR | AG | 28L-26 | 16 | A8 | R-2 | 0 | 2957.85 |
| 379919 | Firestone | PERFORME | AG | 520/70R38 | | D | R1W | 0 | 2793.6 |
| 380259 | Firestone | ALL TRC UT | OR | 19.5L-24 | 12 | A8 | R-4 | 0 | 622.55 |
| 380429 | Firestone | RADIAL AT | AG | VF380/105 | | D | R1W | 0 | 3236.55 |
| 380446 | Firestone | RAD DT 23 | AG | IF1250/50F | | B | R1W | 0 | 7652.49 |
| 380497 | Firestone | RAD DURFI | OR | 320/80R18 | | B | R-4 | 0 | 367.18 |
| 381551 | Firestone | PERFORME | AG | 480/70R24 | | D | R1W | 0 | 1779.4 |
| 381585 | Firestone | RAD AT DT | AG | IF580/80R3 | | B | R1W | 0 | 2450.14 |
| 381823 | Firestone | RAD DT 23 | AG | 520/85R42 | | B | R1W | 0 | 2191.35 |

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|---|---|---|---|---|---|---|---|---|---|
| 382078 | Firestone | PERFORME | AG | 460/85R42 | | D | R1W | 0 | 2735.94 |
| 382180 | Firestone | PERFORME | AG | 360/70R28 | | D | R1W | 0 | 1393.38 |
| 382333 | RG | AG TRACTC | AG | 5-12 | 4 | A6 | G-1 | 0 | 47.9 |
| 382350 | RG | AG TRACTC | AG | 6.00-16 | 4 | A6 | G-1 | 0 | 98.46 |
| 382367 | RG | AG TRACTC | AG | 6-12 | 4 | A6 | G-1 | 0 | 56.76 |
| 382384 | RG | AG TRACTC | AG | 7-14 | 4 | A6 | G-1 | 0 | 88.7 |
| 382401 | RG | AG TRACTC | AG | 6-14 | 4 | A6 | G-1 | 0 | 65.64 |
| 382418 | RG | AG TRACTC | AG | 7-16 | 6 | A6 | G-1 | 0 | 117.97 |
| 382435 | RG | AG TRACTC | AG | 8-16 | 6 | A6 | G-1 | 0 | 129.5 |
| 382452 | Firestone | RAD DT 23 | AG | 580/85R42 | | B | R1W | 0 | 2718.18 |
| 382469 | Firestone | RAD AT DT | AG | 800/65R32 | | D | R1W | 0 | 3451.89 |
| 382486 | Firestone | RAD AT DT | AG | 650/75R32 | | D | R1W | 0 | 3003.29 |
| 400610 | Firestone | SRG LD E3/ | OR | 23.5-25 | 20 | | EL3 | 0 | 1774.17 |
| 400629 | Firestone | SRG LD E3/ | OR | 26.5-25 | 20 | | EL3 | 0 | 2837.2 |
| 401560 | Firestone | SRG E3 | OR | 18.00-49 | 32 | | E-3 | 0 | 5303.93 |
| 401625 | Firestone | SRG E3 | OR | 29.5-29 | 34 | | E-3 | 0 | 4526.57 |
| 401668 | Firestone | SRG E3 | OR | 29.5-35 | 34 | | E-3 | 0 | 6642.19 |
| 401757 | Firestone | SRG LD E3/ | OR | 26.5-25 | 26 | | EL3 | 0 | 3239.64 |
| 401889 | Firestone | SRG E3 | OR | 29.5-29 | 28 | | E-3 | 0 | 4416.48 |
| 403172 | Firestone | SRG DT | OR | 18.00-25 | 32 | | E-4 | 0 | 2692.17 |
| 403903 | Firestone | SDT L5 | OR | 20.5-25 | 16 | | L-5 | 0 | 2132.73 |
| 403911 | Firestone | SDT L5 | OR | 23.5-25 | 16 | | L-5 | 0 | 3012.75 |
| 403962 | Firestone | SDT L5 | OR | 29.5-29 | 28 | | L-5 | 0 | 6135.6 |
| 403970 | Firestone | SDT L5 | OR | 23.5-25 | 20 | | L-5 | 0 | 3072.26 |
| 403989 | Firestone | SDT L5 | OR | 26.5-25 | 20 | | L-5 | 0 | 4263.98 |
| 404810 | Firestone | SGG E2 | OR | 29.5-25 | 22 | | EL2 | 0 | 3371.31 |
| 404969 | Firestone | SGG E2/L2 | OR | 23.5-25 | 20 | | EL2 | 0 | 1888.73 |
| 406546 | Firestone | SGG RB | OR | 13.00-24 | 10 | | G2 | 0 | 401.94 |
| 406635 | Firestone | SGG RB | OR | 13.00-24 | 12 | | G2 | 0 | 423.36 |
| 408476 | Firestone | SRG LD E3/ | OR | 20.5-25 | 16 | | EL3 | 0 | 1283.21 |
| 408492 | Firestone | SGG LD | OR | 20.5-25 | 16 | | L-2 | 0 | 1182.79 |
| 410241 | Firestone | SRG E3 | OR | 33.25-35 | 38 | | E-3 | 0 | 7785.55 |
| 411604 | Firestone | SRG IDU | OR | 21.00-35 | 40 | | IDS | 0 | 4807.76 |
| 411663 | Firestone | SRG DT | OR | 27.00-49 | 48 | | E-4 | 0 | 9069.51 |
| 412546 | Firestone | SRG RC E3 | OR | 37.5-39 | 52 | | E-3 | 0 | 11091.4 |
| 413127 | Firestone | SRG E3 | OR | 30-56.5 | 48 | | E-3 | 0 | 13299.16 |
| 413380 | Firestone | SRG DT | OR | 33.25-35 | 38 | | E-4 | 0 | 8485.55 |
| 413461 | Firestone | SRG E3 | OR | 37.25-35 | 36 | | E-3 | 0 | 8796.49 |
| 413518 | Firestone | SRG E3 | OR | 16.00-25 | 28 | | E-3 | 0 | 1977.26 |
| 413623 | Firestone | SRG DT | OR | 37.25-35 | 36 | | E-4 | 0 | 9722.99 |
| 413925 | Firestone | SRG DT | OR | 18.00-33 | 32 | | E-4 | 0 | 3471.49 |
| 413984 | Firestone | SDT L5 | OR | 29.5-25 | 22 | | L-5 | 0 | 4844.21 |
| 414131 | Firestone | SRG DT CR( | OR | 21.00-35 | 36 | | E-4 | 0 | 4162.24 |
| 414638 | Firestone | SRG LD E3/ | OR | 29.5-25 | 28 | | EL3 | 0 | 3790.29 |
| 414646 | Firestone | SRG LD E3/ | OR | 20.5-25 | 20 | | EL3 | 0 | 1296.6 |
| 414972 | Firestone | SRG DT CR( | OR | 18.00-33 | 32 | | E-4 | 0 | 3471.49 |
| 415847 | Firestone | SAND & HV | OR | 27.25-21 | 16 | | E-7 | 0 | 1884.52 |
| 416177 | Firestone | SUP TRAC I | OR | 14-17.5NH | 10 | | NHS | 0 | 304.99 |
| 416185 | Firestone | SRG DT LD | OR | 65/35-33 | 30 | | L-4 | 0 | 8431.99 |
| 416215 | Firestone | SRG DT LD | OR | 30-33 | 46 | | IDS | 0 | 8358.35 |
| 416401 | Firestone | SRG DT LD | OR | 26.5-25 | 26 | | L-4 | 0 | 3663.66 |
| 416428 | Firestone | SDT L5 | OR | 26.5-25 | 26 | | L-5 | 0 | 4337.62 |

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|---|---|---|---|---|---|---|---|---|---|
| 416436 | Firestone | SDT L5 | OR | 29.5-25 | 28 | | L-5 | 0 | 4859.09 |
| 416517 | Firestone | SUP TRAC I | OR | 15-19.5NH | 12 | | NHS | 0 | 466.41 |
| 416568 | Firestone | PTLD UMS | OR | 26.5-25 | 32 | | L5S | 0 | 6176.52 |
| 416649 | Firestone | SDT L5 | OR | 65/35-33 | 30 | | L-5 | 0 | 9182.58 |
| 416711 | Firestone | SRG DT | OR | 30.00-51 | 52 | | E-4 | 0 | 16866.03 |
| 416789 | Firestone | SDT L5 | OR | 41.25/70-3 | 42 | | L-5 | 0 | 14122 |
| 416819 | Firestone | PTLD UMS | OR | 18.00-25 | 32 | | L5S | 0 | 4498.76 |
| 416908 | Firestone | SAND CHAI | OR | 29.5-25 | 28 | | E-7 | 0 | 3523.8 |
| 416916 | Firestone | SRG LD | OR | 29.5-29 | 40 | | L-3 | 0 | 5491.4 |
| 416924 | Firestone | SRG DT LD | OR | 29.5-25 | 28 | | L-4 | 0 | 4777.26 |
| 416983 | Firestone | PTLD UMS | OR | 21.00-25 | 32 | | L5S | 0 | 5374.61 |
| 416991 | Firestone | HT LD L5/L | OR | 29.5-25 | 28 | | L5S | 0 | 5533.05 |
| 417033 | Firestone | SDT L5 | OR | 41.25/70-3 | 42 | | L-5 | 0 | 13328.27 |
| 417335 | Firestone | PTLD | OR | 26.5-25 | 26 | | L5S | 0 | 5411.8 |
| 417408 | Firestone | PTLD | OR | 29.5-25 | 34 | | L5S | 0 | 6116.26 |
| 417459 | Firestone | SRG DT LD | OR | 23.5-25 | 24 | | L-4 | 0 | 2904.72 |
| 417602 | Firestone | PTLD | OR | 65/35-33 | 36 | | L5S | 0 | 10316.26 |
| 417610 | Firestone | SDT L5 | OR | 20.5-25 | 20 | | L-5 | 0 | 2358.88 |
| 418110 | Bridgeston | VMT D2A | OR | 20.5R25 | 1* | | L-3 | 0 | 2281.23 |
| 418137 | Bridgeston | VMT D2A | OR | 23.5R25 | 1* | | L-3 | 0 | 2959.56 |
| 418161 | Bridgeston | VMT E1A | OR | 20.5R25 | 2* | | E-3 | 0 | 2353.65 |
| 418196 | Bridgeston | VMT E1A | OR | 23.5R25 | 2* | | E-3 | 0 | 3164.76 |
| 418323 | Bridgeston | VMTS E2A | OR | 18.00R25 | 2* | | E-4 | 0 | 4313.82 |
| 418366 | Bridgeston | VMTS E2A | OR | 24.00R35 | 2* | | E-4 | 0 | 8068.74 |
| 418498 | Bridgeston | VRL E1A | OR | 33.25R35 | 2* | | E-3 | 0 | 12219.35 |
| 418501 | Bridgeston | VRL E1A | OR | 40.5/75R3 | 2* | | E-3 | 0 | 15848.03 |
| 418552 | Bridgeston | VRL E3A | OR | 27.00R49 | 2* | | E-3 | 0 | 10714.65 |
| 418773 | Bridgeston | VMT D2A | OR | 23.5R25 | 2* | | L-3 | 0 | 3164.76 |
| 418927 | Bridgeston | VFT E3A | OR | 18.00R33 | 2* | | E-2 | 0 | 4603.86 |
| 418951 | Bridgeston | VGT | OR | 24R21 | 1* | | EMV | 0 | 2782 |
| 419095 | Bridgeston | STMS D2A | OR | 29.5-29 | 34 | | L5S | 0 | 8678.72 |
| 419141 | Bridgeston | VRLS E2A | OR | 24.00R35 | 2* | | E-4 | 0 | 9817.17 |
| 419281 | Bridgeston | VELS E2A | OR | 18.00R25 | 2* | | E-4 | 0 | 4446.59 |
| 419303 | Bridgeston | VGT | OR | 445/80R25 | | E | WC | 0 | 2120.09 |
| 419311 | Bridgeston | VMT E1A | OR | 26.5R25 | 2* | | E-3 | 0 | 4157.71 |
| 419338 | Bridgeston | VMT E1A | OR | 29.5R25 | 2* | | E-3 | 0 | 5977.87 |
| 419346 | Bridgeston | VMT D2A | OR | 17.5R25 | 1* | | L-3 | 0 | 1654.3 |
| 419362 | Bridgeston | VSJ E7 | OR | 21.00R25 | | | E-7 | 0 | 5355.06 |
| 419591 | Bridgeston | VRL E1A | OR | 29.5R35 | 2* | | E-3 | 0 | 10792.16 |
| 419648 | Bridgeston | VRLS LS E2 | OR | 27.00R49 | 2* | | E-4 | 0 | 12355.26 |
| 419672 | Bridgeston | VMT D2A | OR | 26.5R25 | 1* | | L-3 | 0 | 3970.22 |
| 419680 | Bridgeston | VMT D2A | OR | 29.5R25 | 1* | | L-3 | 0 | 5275.39 |
| 419915 | Bridgeston | VKT E1A | OR | 37.5R39 | 2* | | E-2 | 0 | 15469.93 |
| 420042 | Bridgeston | VRLS E3A | OR | 27.00R49 | 2* | | E-4 | 0 | 12355.26 |
| 420077 | Bridgeston | VFT E3A | OR | 27.00R49 | 2* | | E-2 | 0 | 10327.47 |
| 420220 | Bridgeston | VLT DE2 | OR | 750/65R25 | MS | | EL3 | 0 | 5773.49 |
| 420344 | Bridgeston | VUT DG2 | OR | 20.5R25 | 1* | | L-2 | 0 | 1738.89 |
| 420387 | Bridgeston | VSW DG2 | OR | 17.5R25 | 1* | | GL2 | 0 | 1834.98 |
| 420565 | Bridgeston | VSDL D2A | OR | 23.5R25 | 1* | | L-5 | 0 | 5833.84 |
| 420573 | Bridgeston | VSDL D2A | OR | 26.5R25 | 1* | | L-5 | 0 | 7399.59 |
| 420581 | Bridgeston | VSDL D2A | OR | 29.5R25 | 1* | | L-5 | 0 | 10113.86 |
| 420603 | Bridgeston | VRLS E3A | OR | 30.00R51 | 2* | | E-4 | 0 | 25618.53 |

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|---|---|---|---|---|---|---|---|---|---|---|
| 420972 | Bridgeston | STMS D2A | OR | 18.00-25 | 32 | | | L5S | 0 | 4665.68 |
| 421294 | Firestone | SRG DT LD | OR | 65/35-33 | 42 | | | IDS | 0 | 8876.1 |
| 421308 | Firestone | SRG DT RC | OR | 18.00-33 | 44 | | | IDS | 0 | 4478.22 |
| 421332 | Bridgeston | VSDL D2A | OR | 26.5R25 | 2* | | | L-5 | 0 | 7621.58 |
| 421758 | Bridgeston | VSDL D2A | OR | 29.5R29 | 2* | | | L-5 | 0 | 11196.98 |
| 421790 | Bridgeston | VHS HS | OR | 385/95R24 | | | E | WC | 0 | 1769.5 |
| 421804 | Bridgeston | VHS HS | OR | 385/95R25 | 3* | | | E-2 | 0 | 1794.37 |
| 421855 | Bridgeston | VSDL D2A | OR | 20.5R25 | 1* | | | L-5 | 0 | 5229.54 |
| 421863 | Bridgeston | STMS D2A | OR | 26.5-25 | 36 | | | L5S | 0 | 6449.52 |
| 421952 | Bridgeston | VLT DE2 | OR | 20.5R25 | MS | | | EL3 | 0 | 2471.48 |
| 421960 | Bridgeston | VLT DE2 | OR | 23.5R25 | MS | | | EL3 | 0 | 3227.1 |
| 421979 | Bridgeston | VLT DE2 | OR | 26.5R25 | MS | | | EL3 | 0 | 4466.71 |
| 421987 | Bridgeston | VLT DE2 | OR | 29.5R25 | MS | | | EL3 | 0 | 6108.23 |
| 422053 | Bridgeston | VCH IND V( | OR | 16.00R25 | | | A5 | IDS | 0 | 3059.96 |
| 422096 | Bridgeston | VSMS D2A | OR | 26.5R25 | 2* | | | L5S | 0 | 6979.47 |
| 422150 | Bridgeston | DL L5 D2V | OR | 35/65-33 | 42 | | | L-5 | 0 | 11169.5 |
| 422169 | Bridgeston | VRLS LS E2/ | OR | 24.00R35 | 2* | | | E-4 | 0 | 9817.17 |
| 422177 | Bridgeston | VELS LS E2/ | OR | 18.00R33 | 2* | | | E-4 | 0 | 5677.74 |
| 422207 | Bridgeston | VMT E3A | OR | 30.00R51 | 2* | | | E-3 | 0 | 21775.46 |
| 422231 | Bridgeston | STMS IDU | OR | 18.00-25 | 40 | | | IDS | 0 | 4689.48 |
| 422282 | Bridgeston | VSMS D2A | OR | 18.00R25 | 2* | | | L5S | 0 | 7074.63 |
| 422347 | Bridgeston | VMTS E2A | OR | 16.00R25 | 2* | | | E-4 | 0 | 2875.13 |
| 422428 | Bridgeston | VSDL D2A | OR | 23.5R25 | 2* | | | L-5 | 0 | 5989.95 |
| 422460 | Bridgeston | VMTP E2A | OR | 27.00R49 | 2* | | | E-4 | 0 | 12319.15 |
| 422461 | Bridgeston | VMTP E3A | OR | 27.00R49 | 2* | | | E-4 | 0 | 12319.15 |
| 422479 | Bridgeston | VMTP E1A | OR | 27.00R49 | 2* | | | E-4 | 0 | 12319.15 |
| 422703 | Bridgeston | VUT DG2 | OR | 23.5R25 | 1* | | | GL2 | 0 | 2537.12 |
| 422711 | Bridgeston | VLTS E2A | OR | 26.5R25 | 2* | | | E-4 | 0 | 5824.99 |
| 422738 | Bridgeston | VLTS DE2 | OR | 23.5R25 | MS | | | EL4 | 0 | 4368.54 |
| 422746 | Bridgeston | VMTP E1A | OR | 18.00R33 | 2* | | | E-4 | 0 | 5725.05 |
| 422754 | Bridgeston | VMTP LS E2 | OR | 18.00R33 | 2* | | | E-4 | 0 | 5725.05 |
| 422770 | Bridgeston | VMTP E1A | OR | 21.00R35 | 2* | | | E-4 | 0 | 8871.45 |
| 422789 | Bridgeston | VMTP E2A | OR | 21.00R35 | 2* | | | E-4 | 0 | 8871.45 |
| 422827 | Bridgeston | VUT DG2 | OR | 17.5R25 | 1* | | | GL2 | 0 | 1543.24 |
| 422851 | Bridgeston | VSW DE2 | OR | 20.5R25 | MS | | | EL2 | 0 | 2835.64 |
| 422894 | Bridgeston | ELS2 E4 IDU | OR | 18.00-25 | 40 | | | IDS | 0 | 3420.4 |
| 422916 | Bridgeston | VLTS E2A | OR | 29.5R25 | 2* | | | E-4 | 0 | 8024.94 |
| 422991 | Bridgeston | VMTP E2A | OR | 24.00R35 | 2* | | | E-4 | 0 | 9817.17 |
| 423009 | Bridgeston | VMTP LS E2 | OR | 24.00R35 | 2* | | | E-4 | 0 | 9817.17 |
| 423106 | Bridgeston | VMTP LS E2 | OR | 27.00R49 | 2* | | | E-4 | 0 | 12319.15 |
| 423149 | Firestone | SRG DT E4 | OR | 16.00-25 | 28 | | | E-4 | 0 | 2155.79 |
| 423165 | Bridgeston | VSDL D2A | OR | 17.5R25 | 1* | | | L-5 | 0 | 3045.87 |
| 423173 | Firestone | PTLD | OR | 45/65-39 | 46 | | | L5S | 0 | 14700 |
| 423203 | Bridgeston | VRLS IDU | OR | 16.00R25 | 2* | | | IDS | 0 | 3059.96 |
| 423378 | Bridgeston | VSDL D2A | OR | 45/65R39 | 1* | | | L-5 | 0 | 19217.47 |
| 423386 | Bridgeston | VSDL LS L5 | OR | 45/65R39 | 1* | | | L-5 | 0 | 19217.47 |
| 423408 | Bridgeston | D-LUG D2A | OR | 29.5-25 | 28 | | | L-5 | 0 | 6733.69 |
| 423432 | Bridgeston | VSDL D2A | OR | 29.5R25 | 2* | | | L-5 | 0 | 10335.94 |
| 423548 | Bridgeston | VSDT L5 D2 | OR | 23.5R25 | 1* | | | L-5 | 0 | 5460.47 |
| 423645 | Bridgeston | ELS2 E4 IDU | OR | 18.00-33 | 36 | | | IDS | 0 | 4581.62 |
| 423750 | Bridgeston | VSW DE2 | OR | 23.5R25 | MS | | | EL2 | 0 | 3481.8 |
| 423785 | Bridgeston | VSMS IDU | OR | 18.00R25 | 2* | | | IDS | 0 | 7074.63 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| 423866 | Bridgeston | VMTP E2A | OR | 18.00R33 | 2* | | E-4 | 0 | 5725.05 |
| 423939 | Bridgeston | VCHS IDU | OR | 18.00R25 | 3* | | IDS | 0 | 4650.17 |
| 423955 | Bridgeston | VSDT L5 D2 | OR | 26.5R25 | 1* | | L-5 | 0 | 7184.07 |
| 423971 | Bridgeston | VSNT DE2 | OR | 26.5R25 | MS | | EL4 | 0 | 6116.24 |
| 424064 | Bridgeston | VCHS IDU | OR | 18.00R33 | 3* | | IDS | 0 | 6093.59 |
| 424099 | Bridgeston | VTS L3 D2A | OR | 650/65R25 | 1* | | L-3 | 0 | 4437.74 |
| 424102 | Bridgeston | VLTS DE2 | OR | 20.5R25 | MS | | EL4 | 0 | 3059.34 |
| 424145 | Bridgeston | VSDT L5 D2 | OR | 29.5R25 | 2* | | L-5 | 0 | 9507.14 |
| 424196 | Bridgeston | VSNT DE2 | OR | 29.5R25 | MS | | EL4 | 0 | 8031.38 |
| 424277 | Bridgeston | VTS L3 D2A | OR | 775/65R29 | 1* | | L-3 | 0 | 6366.38 |
| 424420 | Bridgeston | VSDT L5 D2 | OR | 29.5R29 | 2* | | L-5 | 0 | 10870.86 |
| 424544 | Bridgeston | VSDL D2A | OR | 8.25R15 | 2* | | L-5 | 0 | 968.05 |
| 424609 | Bridgeston | VUT DG2 | OR | 15.5R25 | 2* | | GL2 | 0 | 1425.55 |
| 424757 | Bridgeston | VUT DE2 | OR | 365/80R20 | 1* | | EL2 | 0 | 872.73 |
| 424789 | Bridgeston | R-LUG IDU | OR | 21.00-25 | 40 | | IDS | 0 | 4163.55 |
| 424874 | Bridgeston | STMS D2V | OR | 35/65-33 | 42 | | L5S | 0 | 12410.31 |
| 425010 | Bridgeston | VSDL D2A | OR | 35/65R33 | 2* | | L-5 | 0 | 11682.76 |
| 425078 | Bridgeston | VSW | OR | 385/95R25 | | E | WC | 0 | 2096.88 |
| 425129 | Firestone | SGG LD | OR | 17.5-25 | 12 | F | L-2 | 0 | 662.06 |
| 425163 | Firestone | SGG RB TG | OR | 13.00-24 | 16 | | G2 | 0 | 517 |
| 425180 | Firestone | SGG LD | OR | 17.5-25 | 16 | | L-2 | 0 | 752.08 |
| 425214 | Firestone | SGG RB TG | OR | 14.00-24 | 12 | | G2 | 0 | 588.42 |
| 425248 | Firestone | SGG LD | OR | 15.5-25 | 12 | | L-2 | 0 | 658.64 |
| 425384 | Firestone | SGG RB TG | OR | 14.00-24 | 16 | | G2 | 0 | 611.48 |
| 425469 | Bridgeston | VUT DE2 | OR | 405/70R20 | 1* | | EL2 | 0 | 1113.09 |
| 425537 | Firestone | SRG LD | OR | 17.5-25 | 12 | | L-3 | 0 | 739.42 |
| 425554 | Firestone | SRG LD | OR | 17.5-25 | 16 | | L-3 | 0 | 883.74 |
| 425571 | Firestone | SRG LD | OR | 17.5-25 | 20 | | L-3 | 0 | 1245.27 |
| 425656 | Firestone | SRG DT G4 | OR | 14.00-24 | 12 | | G-4 | 0 | 919.45 |
| 426064 | Firestone | SRG DT UF( | OR | 18.00-25 | 40 | | IDS | 0 | 3258.95 |
| 426166 | Firestone | SGG G2 | OR | 16.00-24 | 16 | | G2 | 0 | 1318.92 |
| 427560 | Bridgeston | VLTS E2A | OR | 750/65R25 | 2* | | E-4 | 0 | 6968.42 |
| 427645 | Bridgeston | VLT E2A | OR | 33.25R29 | 2* | | E-3 | 0 | 10193.56 |
| 427832 | Firestone | SDT L5 | OR | 65/35-33 | 42 | | L-5 | 0 | 10203.19 |
| 427900 | Bridgeston | VRQP E2AL | OR | 24.00R35 | 2* | | E-4 | 0 | 9940.34 |
| 427917 | Firestone | PTLD | OR | 65/35-33 | 42 | | L5S | 0 | 11249.1 |
| 427985 | Bridgeston | VLT E1A | OR | 37.25R35 | 2* | | E-3 | 0 | 13451.02 |
| 428002 | Bridgeston | VLT E2A | OR | 37.25R35 | 2* | | E-3 | 0 | 13451.02 |
| 428138 | Bridgeston | VLT E2A | OR | 40.5/75R3 | 2* | | E-3 | 0 | 16659.39 |
| 428172 | Bridgeston | VLT E1A | OR | 40.5/75R3 | 2* | | E-3 | 0 | 16659.39 |
| 428818 | Bridgeston | VMTP E2A | OR | 21.00R33 | 2* | | E-4 | 0 | 7646.35 |
| 429209 | Firestone | SGG MH | OR | 13.00-24 | 12 | | GL2 | 0 | 474.6 |
| 429243 | Firestone | SGG LD | OR | 17.5-25 | 20 | | L-2 | 0 | 1060.04 |
| 429277 | Bridgeston | VSNL D2A | OR | 35/65R33 | 2* | | L-4 | 0 | 10915.34 |
| 429770 | Firestone | DURAFORC | OR | 370/75-28 | 14 | | L-3 | 0 | 1113.6 |
| 429821 | Bridgeston | VTS L3 D2A | OR | 550/65R25 | 1* | | L-3 | 0 | 3453.63 |
| 429838 | Bridgeston | VTS L3 D2A | OR | 750/65R25 | 1* | | L-3 | 0 | 6232.14 |
| 429872 | Bridgeston | VSDL IDU | OR | 35/65R33 | 2* | | IDS | 0 | 12266.89 |
| 430246 | Firestone | HT LD L5/L! | OR | 65/35-33 | 42 | | L5S | 0 | 10713.5 |
| 430484 | Firestone | PTLD UMS | OR | 29.5-25 | 34 | | L5S | 0 | 6536.56 |
| 430824 | Bridgeston | VHS HS | OR | 385/95R25 | | F | WC | 0 | 1794.37 |
| 430841 | Bridgeston | VHS HS | OR | 445/95R25 | 2* | F | WC | 0 | 2849.44 |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 431198 | Bridgeston | VJT D2A | OR | 23.5R25 | 1* | L-3 | 0 | 2959.56 |
| 431215 | Bridgeston | VJT D2A | OR | 26.5R25 | 1* | L-3 | 0 | 3970.22 |
| 431283 | Bridgeston | VTS L3 DE2 | OR | 875/65R29 | MS | EL3 | 0 | 8151.26 |
| 431368 | Bridgeston | VREP E3A | OR | 27.00R49 | 2* | E-4 | 0 | 12476.64 |
| 431385 | Bridgeston | VREP E1A | OR | 27.00R49 | 2* | E-4 | 0 | 12476.64 |
| 431402 | Bridgeston | VREP E2A | OR | 27.00R49 | 2* | E-4 | 0 | 12476.64 |
| 431419 | Bridgeston | VREP E2A L | OR | 27.00R49 | 2* | E-4 | 0 | 12476.64 |
| 431453 | Firestone | DURAFORC | OR | 400/75-28 | 16 | L-3 | 0 | 1185.02 |
| 431504 | Bridgeston | VRQP E2A | OR | 18.00R33 | 2* | E-4 | 0 | 5836.57 |
| 431521 | Bridgeston | VRQP E2A | OR | 24.00R35 | 2* | E-4 | 0 | 9940.34 |
| 431538 | Bridgeston | VJT D2A | OR | 17.5R25 | 1* | L-3 | 0 | 1654.3 |
| 431555 | Bridgeston | VJT D2A | OR | 29.5R25 | 1* | L-3 | 0 | 5275.39 |
| 431657 | Firestone | DURALOAD | OR | 35/65-33 | 42 | L-5 | 0 | 10518.6 |
| 431742 | Bridgeston | VSW D2A | OR | 600/65R25 | 1* | L-2 | 0 | 3392.47 |
| 431776 | Firestone | PTLD UMS | OR | 29.5-29 | 34 | L5S | 0 | 7509.74 |
| 431810 | Bridgeston | VCHR IDU | OR | 16.00R25 | 2* | IDS | 0 | 3481 |
| 480136 | Firestone | SRG E3/L3 | OR | 26.5-25 | 44 | IDS | 0 | 5541.98 |
| 800560 | Firestone | SRG IDU | OR | 33.5-33 | 50 | IDS | 0 | 9213.08 |

# Visalia City Council

## Staff Report

**File #:** 23-0026 **Agenda Date:** 2/6/2023 **Agenda #:** 9.

**Agenda Item Wording:**
Authorize the City Manager to execute a new Maintenance, Repair and Operations (MRO) contract with Lawson Products, Inc. to provide the small parts, fasteners, hydraulic hoses, clamps, and vehicle repair supplies for the Fleet Division, Solid Waste Division and Wastewater Treatment Plant Division of Public Works. The contract will include storage cabinets, machining tools and weekly inventory replenishment. The contract will be not-to-exceed $125,000 per year, with the costs split monthly through allocations to the appropriate City divisions whose vehicles and equipment are receiving the parts. This contract will be for one year, with 1 one-year optional renewal.

**Deadline for Action**: 2/6/2023

**Submitting Department:** Public Works

**Contact Name and Phone Number:** Mike Morgantini, Fleet Supervisor, mike.morgantini@visalia.city <mailto:mike.morgantini@visalia.city>, 713-4182; Nick Bartsch, Public Works Director, nick.bartsch@visalia.city <mailto:nick.bartsch@visalia.city>, 713-4052

**Department Recommendation:**
Staff recommends that Council authorize the City Manager to execute a new Maintenance, Repair and Operations (MRO) contract with Lawson Products, Inc. to provide the small parts, fasteners, hydraulic hoses, clamps, and vehicle repair supplies for the Fleet Division, Solid Waste Division and Wastewater Treatment Plant Division of Public Works. The contract will include storage cabinets, machining tools and weekly inventory replenishment. The contract will be not-to-exceed $125,000 per year, with the costs split monthly through allocations to the appropriate City divisions whose vehicles and equipment are receiving the parts. This contract will be for one year, with 1 one-year optional renewal.

**Background Discussion:**
The Public Works Fleet Division is responsible for the maintenance of 620 vehicles and equipment and uses hundreds of small parts and fasteners for repairs and maintenance to always keep a minimum of 98% of the City's vehicle fleet in service. As repairs and maintenance are completed, the cost of these small parts and fasteners is internally allocated to the divisions whose vehicles are receiving the work. Additionally, the Solid Waste Division uses these products for bin maintenance; and the Wastewater Division uses these products for Treatment Plant maintenance.

The City's purchasing policy dictates that for purchases over $25,000 annually, a vendor contract must be established, and the vendor selection shall be done through a competitive bidding process. The current City contract C17020 for these services has expired and, therefore, it needs to be rebid. Due to the large number of small parts used at various rates, bidding this contract can be complex. In an effort to simplify this contract, Public Works staff performed a search for a cooperative contract to use. The OMNIA Partners cooperative has several vendors that have been awarded contracts

through a competitive bid process and are available for local governments to “piggy-back,” which is allowed under the City Purchasing Policy.

The vendors available through the cooperative purchasing agreement have local area sales representatives that will be on site weekly to work with these Public Works Department divisions to maintain the inventory, but all have corporate offices located outside of California. Lawson Products is the City’s current supplier, and is located in Chicago, Illinois.

The reliability of the products supplied and used by these divisions is of the utmost importance as it directly relates to the safety of city employees and City residents. The quality of the metal products supplied by Lawson Products meets or exceeds National Consensus Standards, which is a standard set forth by Occupational Safety and Health Administration (OSHA) “to provide for the safety of the operator during the operating cycle” and should, therefore, be considered to be reliable.

This new contract will consolidate spending between the City’s Public Works Department’s divisions into one contract and allow for the lowest and best price for the parts and services needed based on cost comparisons of the more frequently used parts.

Staff recommends that year 1 term remain effective through 3/31/2024, with the additional one-year renewal option effective 4/1/2024 through 3/31/2025 so that the City’s contract dates coincide with Lawson’s OMNIA Partners contract R192005.

**Fiscal Impact:**
Expenditures in the last 4 years have reached an average $80,000 per year, with majority of that spending coming from the Fleet Division. Expenditures will post to the appropriate operating budgets for each division: Solid Waste Fund 441, Wastewater Treatment Plant Fund 431, and Fleet Fund 501. Fleet expenditures will be allocated out monthly to the various divisions whose vehicles required services.

**Prior Council Action:** None

**Other:** None

**Alternatives:** Competitively bid this service through the City’s Purchasing Department, rather than utilizing another organization’s bid.

**Recommended Motion (and Alternative Motions if expected):**
Authorize the City Manager to execute a new Maintenance, Repair and Operations (MRO) contract with Lawson Products, Inc. to provide the small parts, fasteners, hydraulic hoses, clamps, and vehicle repair supplies for the Fleet Division, Solid Waste Division and Wastewater Treatment Plant Division of Public Works. The contract will include storage cabinets, machining tools and weekly inventory replenishment. The contract will be Not-To-Exceed $125,000 per year, with the costs split monthly through allocations to the appropriate City divisions whose vehicles and equipment are receiving the parts. This contract will be for one year, with 1 one-year optional renewal.
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** OMNIA Partners Contract Partners
Lawson Products Award Letter from OMNIA Partners

DocuSign Envelope ID: 3912E8F0-1855-4943-9E69-D5EAF1C09D0B

February 25, 2020

Mr. Michael DeCata
President and Chief Executive Officer
Lawson Products, Inc.
8770 W. Bryn Mawr Ave., Suite #900
Chicago, IL 60631
govsales@lawsonproducts.com

Re: Award of Contract #R192005

Dear Mr. DeCata:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Lawson Products, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP#19-20) submitted on December 9, 2019:

| **Commodity/Service** | **Supplier** |
|---|---|
| Maintenance, Repair and Operations (MRO Supplies & Related Services | Lawson Products, Inc. |

This contract is effective April 1, 2020 and will expire on March 31, 2023. As indicated above, your contract # is R192005 This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Lawson Products, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, the Contract Manager assigned to your contract, at (713) 554-7348 or Deborah.bushnell@omniapartners.com.

Sincerely,

DocuSigned by:
Robert Zingelmann
0B1D33BB0130490...

Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

**Region 4 Education Service Center (ESC)**

**Contract # R192005**

*for*

Maintenance, Repair and Operations (MRO) Supplies and Equipment

*with*

**Lawson Products**

Effective: April 1, 2020

The following documents comprise the executed contract between the Region 4 Education Service Center and Lawson Prodcuts effective April 1, 2020:

I. Appendix A; Vendor Contract
II. Offer & Contract Signature Form
III. Supplier's Response to the RFP, incorporated by reference

## *APPENDIX A*

## *CONTRACT*

*This Contract ("Contract") is made as of* April 01 *, 2020 by and between* Lawson Products Inc. ("Lawson") *("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of* Maintenance, Repair and Operations (MRO) Supplies & Related Services *("the products and services").*

## RECITALS

WHEREAS, Region 4 ESC issued Request for Proposals Number R19-20 for MRO (Maintenance, Repair and Operations (MRO) Supplies & Related Services) ("RFP"), to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

1) Term of agreement. The term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' (365) notice to Region 4 ESC. Notwithstanding the expiration of the initial term or any subsequent term or all renewal options, Region 4 ESC and Contractor may mutually agree to extend the term of this Agreement. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Agreement.

2) Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.

3) Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).

4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:

   i. This Contract
   ii. Offeror's Best and Final Offer
   iii. Offeror's proposal
   iv. RFP and any addenda

5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.

6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

7) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).

8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.

9) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.

10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.

11) TERMINATION OF CONTRACT

   a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:

      i. Providing material that does not meet the specifications of the Contract;
      ii. Providing work or material was not awarded under the Contract;
      iii. Failing to adequately perform the services set forth in the scope of work and specifications;

iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.

c) Delivery/Service Failures. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.

d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.

13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.

14) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

15) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.

16) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.

17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

    Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit; 4) change in market conditions.

18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's

sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.

19) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.

20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.

21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.

22) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.

23) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.

24) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

26) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law

and standard practices to protect workers, general public and existing structures from injury or damage.

27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.

29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.

30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.

31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.

32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.

33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

**OFFER AND CONTRACT SIGNATURE FORM**

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

| | |
|---|---|
| Company Name | Lawson Products, Inc. |
| Address | 8770 W. Bryn Mawr Ave., Suite #900 |
| City/State/Zip | Chicago, IL 60631 |
| Telephone No. | 800-890-8198 |
| Email Address | govsales@lawsonproducts.com |
| Printed Name | Michael DeCata |
| Title | President and Chief Executive Officer |
| Authorized signature | |

**Accepted by Region 4 ESC:**

Contract No. R192005

Initial Contract Term April 1, 2020 to March 31, 2023

Margaret A Bass — 2/25/2020

Region 4 ESC Authorized Board Member — Date

Margaret B. Bass

Print Name

Carmen T. Moreno — 2/25/2020

Region 4 ESC Authorized Board Member — Date

Carmen T. Moreno

Print Name

## Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

**Check one of the following responses:**

☐ Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

*(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)*

☒ Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

*(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.)*

| Section/Page | Term, Condition, or Specification | Exception/Proposed Modification | Accepted (For Region 4 ESC's use) |
|---|---|---|---|
| IV. /Pg. 12 - Ordering Capabilities | -The successful Offeror shall provide an electronic on-line catalogue and have a fully operational website that enables on-line ordering by the individual member agencies. Features shall include, product lookup that indicates Region 4 contract price; ability to set PURCHASING AUTHORIZATION LIMITS; ability to download order invoice history reports. | Lawson's current e-commerce site does not allow for purchasing authorization limits. Our website does allow on-line ordering by individual member agencies, does include product lookup with OMNIA Partners pricing, and allows the individual member agencies the ability to download order invoice history reports. | Accepeted |
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## TAB 2 – Products & Services Pricing and market basket (Appendix E)

**2. Offeror's proposal should, at a minimum, include the following for Region 4 ESC's evaluation:**

**a) Products/Pricing**

a. Complete Appendix E – Price Sheet for Products/Services/Market Basket/Core List

**Lawson Products' Response:**

Please see Price Sheet for Products/Services/Market Basket/Core List.

b. Provide details of and propose, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

**Lawson Products' Response:**

Lawson Products, Inc. ("Lawson") will offer specific discount percentages per category off of Lawson's distributor list price. If a sale item falls below contracted price, the OMNIA Partners' participants will receive the better price for the item. Lawson does not have minimum order restrictions but will offer discounts for bulk purchases, evaluated on a case-by-case basis.

Every April 1st of each contract year, Lawson will pay a 5% rebate to any single entity that purchased a minimum of $30,000 with Lawson the previous 12 months. For example, an account that purchased $100,000 with Lawson between April 1st 2020 – March 31st 2021 will receive 5% or $5,000 paid out in April 2021. This will apply to both current and new customers.

Lawson's sales teams can provide your members with high quality steel storage bins and cabinets after analyzing the customer's needs and determining any potential costs associated with the final analysis. In addition, Lawson has a Ready Allowance Program where customers can receive credit in exchange for obsolete or damaged product which can be applied toward future purchases.

c. Contractor(s) shall offer Region 4 ESC and participating agencies any published price reduction during the Contract term.

**Lawson Products' Response:**

Lawson will offer Region 4 ESC and its participants published price reductions during the term of the contract.

d. Region 4 ESC requests pricing be submitted as not to exceed pricing. Unlike fixed pricing, the Contractor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted. Contractor must allow for lower pricing to be available for similar product and service purchases. Cost plus pricing as a primary pricing structure is not acceptable.

**Lawson Products' Response:**
Lawson agrees to submit pricing as not to exceed pricing. Lawson will maintain the discounts structure off Lawson's distributor catalog list price throughout the term of this agreement.

e. Electronic price lists must contain manufacturer part #, Offeror part # *(if different from manufacturer part #)*; description; manufacturers list price and net price to Region 4 ESC and participating members (including freight).

**Lawson Products' Response:**
Lawson, as a distributor of MRO products, uses its own part numbers which are different from the manufacturer part numbers; therefore, Lawson will include the manufacturers' part numbers in addition to its own part numbers. Lawson will also provide a discount off Lawson's distributor list price and net pricing information to Region 4 ESC.

f. Media submitted for price list must include the respondents' company name, name of the solicitation, and date on Flash Drive (i.e. Jump Drives).

**Lawson Products' Response:**
Lawson has submitted our full catalog price list on Flash Drives included in a labeled, brown envelope.

g. Please submit price lists and/or catalogs in excel or delimited format only minimizing file size.

**Lawson Products' Response:**
Lawson has submitted our full catalog price list on Flash Drives in an Excel format, included in a labeled, brown envelope.

**Exhibit A - 3.1 Company (Page 35 – OMNIA)**

A. Brief history and description of Supplier.

**Lawson Products' Response:**

Please reference Lawson Product's Responses in Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Lawson Products has also replicated the entire OMNIA Partners Response for a National Cooperative Contract below:

Sidney L. Port founded Lawson in 1952 with a simple goal—to provide for his family. He accomplished that and much more.

After early careers as a publisher and an attorney, Mr. Port joined his father-in-law's company, Lion Auto Parts. During his time there he recognized an opportunity and confirmed its potential by first selling fasteners out of the trunk of his car. That experience convinced him that no one else was effectively supplying businesses with small, consumable parts necessary to keeping their operations running.

At the age of 40, with a $25,000 loan, Mr. Port opened Lawson. For those who knew Mr. Port they'd say, "his word was his bond," and customers and suppliers quickly recognized his integrity. That, combined with Mr. Port's knack for finding the right people, helped continue the Company's growth.

Lawson went public in 1970 (currently traded on the NASDAQ – LAWS), but Mr. Port retained a very active role until his death in 2007. When asked about founding his Company, Mr. Port often replied that he simply wanted to create an organization that offered employees a way to make a good living and support their families. As an entrepreneur himself, Mr. Port encouraged that spirit by offering employee benefits such as profit sharing, which was unusual at the time.

Mr. Port named Lawson after Victor Lawson, owner of the Chicago Daily News and a philanthropist whom he admired. As the Company's success grew, so did Mr. Port's generosity and philanthropic efforts in the arts, medical research and education.

Today, Lawson in North America…

- is a wholly owned subsidiary of Lawson, Inc. with other divisions of Kent Automotive, a Delaware Corporation ("Lawson Delaware") and Bolt Supply (Canada only);
- is a publicly held company traded on the NASDAQ as LAWS;
- carries over 240,000 consumable MRO products like fasteners, electrical supplies, fluid power fittings and hoses, cutting tools, safety supplies, maintenance chemicals and more;
- serves over 300,000 public and private sector customers in the areas of vehicle and automotive repair, manufacturing equipment repair, facility maintenance, food processing, construction, oil and gas, mining and others;
- maintains a 98%-99% fill rate and ships 99% of all products complete within 24 hours from six strategically located distribution centers in North America and 13 branch locations in Canada via its subsidiary Bolt Supply;
- has over 1,800 employees, 1,000 of which are local field sales representatives that monitor, put away, and manage inventory levels at the site-level for state and local government entities;

Under the leadership of President & CEO Michael G. DeCata, Lawson continues to value the entrepreneurial spirit, **results-driven** attitude and **integrity** of its employees and customers alike. At the same time, the Company continues to evolve, recognizing that now more than ever, success depends on **teamwork** and being **progressive** in response to meeting customers' needs.

Lawson delivers a full range of consumable MRO products coupled with on-site inventory management services that help fleet and facility maintenance personnel keep their operations up and running without interruption. Our goal is to be sure the right products are on hand at the moment they're needed so vehicles and facilities can operate at their full capacity and avoid downtime. Said otherwise, we strive to be sure our customers have "the right part, in the right place, at the right time."

Following the principles of 5S methodology (a workplace organization method) approximately 1,000 Lawson field sales representatives partner with maintenance and repair personnel to maximize their operational effectiveness and efficiency. Our ultimate goal is to develop a fully integrated maintenance supply and inventory management partnership with OMNIA Partners and participating state, local and education entities to provide quality products and vendor-managed inventory services for consumable maintenance and repair products across the U.S. and Canada.

Lawson has been continuously in business since its founding in 1952. Over the last three years, Lawson' sales reflect a company-wide average of 10% growth, with the Government sector comprising 12% of total 2017 revenue. Lawson's four-year annual sales include:

2015 $257,834,000.00
2016 $276,573,000.00 (increase of 7.3% vs. 2015)
2017 $305,907,000.00 (increase of 10.6% vs. 2016)
2018 $349,637,000.00 (increase of 14.3% vs. 2017)

- In 2017, the government sector garnered 10% of total company sales with this year's projection being 12% of total sales.
- Lawson has over 250 direct contracts around the world with government agencies that include: contracts at the state and/or city/county level in every U.S. state, the Federal Government, USPS and the Department of Defense.
- In the state, local government and education sectors (SLED) Lawson does business in the U.S. and Canada directly with entities and via cooperative agreements. The SLED sectors comprise 75% of our total government business.
- Some examples of government agencies and departments that use our products and services include: K-12 schools, higher education institutions, vocational and technical schools, Departments of Public Works, Parks Departments, Departments of Transportation, Transit Authorities and more.

Lawson currently has contracts with six cooperatives serving the U.S. and Canada. Our contracts with these cooperatives have grown 364% over the last 2 years. Our largest cooperative, OMNIA Partners, was awarded in 2015 (as TCPN) and in a 3 year timeframe has grown from no sales to comprising over 25,000 publically funded sites around the U.S. with annual sales projected to exceed $9M by Dec. 31, 2019. Some of Lawson's more substantial contracts include:

| Contract | Approximate Annual Value | Held Since |
|---|---|---|
| **The Federal Government through General Services Administration** | $5,000,000 | 2001 |
| **The United States Postal Service** | $1,100,000 | 2011 |
| **The State of California** | $625,000 | 2016 (3rd contract) |
| **The State of Mississippi** | $155,000 | 2018 |
| **The State of Louisiana** | $383,000 | 2004 |

Our product offerings are listed on our websites and in catalogs distributed to our customers. Sales percentages by broad product categories of our product mix in 2018 were as follows:

| | |
|---|---|
| Fastening systems (nuts, bolts, screws, etc.) | 21% |
| Fluid power (hoses and fittings) | 15% |
| Chemicals (adhesives, coatings, paints, drain maintenance) | 14% |
| Cutting tools and abrasives (drill bits, saw blades, grinding discs) | 14% |
| Electrical (adapters, wire, connectors, battery maintenance) | 11% |
| Aftermarket automotive accessories (repair clips, wheel weights, bulbs) | 9% |
| Safety (personal protective equipment, apparel, signs, logout tag-out) | 4% |
| Welding and metal repair(welding rods, helmets and accessories) | 2% |
| Other (shop supplies and hand tools) | 10% |

## B. Total number and location of sales persons employed by Supplier.

**Lawson Products' Response:**
There are 1,845 total employees at Lawson displayed below in three separate categories – Corporate employees, Distribution Center employees and field sales representatives.

Lawson Corporate Team:

| Corporate Team | # of Employees |
|---|---|
| ★ Corporate (Executive Mgmt) | ★ 2 |
| ★ Corporate (Finance) | ★ 32 |
| ★ Corporate (Human Resources) | ★ 17 |
| ★ Corporate (Information Tech) | ★ 46 |
| ★ Corporate (Legal) | ★ 3 |
| ★ Corporate (Mktg & Cont Improve) | ★ 5 |
| ★ Corporate (Prod Mgmt & Pricing) | ★ 42 |
| ★ Corporate (Sales Operations) | ★ 70 |
| ★ Corporate (Sales, US Lawson) | ★ 5 |

| | |
|---|---|
| ★ Corporate (Supply Chain) | ★ 27 |

Lawson Distribution Center:

| Distribution Center Team | # of Employees |
|---|---|
| ★ McCook (Supply Chain) | ★ 164 |
| ★ Suwanee (Supply Chain) | ★ 48 |
| ★ Reno (Supply Chain) | ★ 34 |
| ★ Bolt (Supply Chain) | ★ 162 |
| ★ Mississauga (Supply Chain) | ★ 30 |
| ★ Surrey (Supply Chain) | ★ 5 |

Lawson Sales representatives regionally:

| Region / Province | # of Field Sales Representatives |
|---|---|
| ★ Southeastern US | ★ 204 |
| ★ Eastern US/Mid-America | ★ 375 |
| ★ Southwestern US | ★ 185 |
| ★ Western US | ★ 209 |
| ★ Canada Ontario | ★ 31 |
| ★ Canada Quebec | ★ 31 |
| ★ Canada British Columbia | ★ 22 |
| ★ Canada Alberta | ★ 21 |
| ★ Canada Saskatchewan/Manitoba | ★ 22 |
| ★ Canada Nova Scotia | ★ 21 |
| ★ Canada New Brunswick | ★ 15 |
| ★ Canada Newfoundland/Labrador | ★ 12 |
| ★ Canada Prince Edward Island | ★ 5 |

C. Number and location of support centers (if applicable) and location of corporate office.

**Lawson Products' Response:**
Lawson Corporate Headquarters is located at 8770 W. Bryn Mawr, Chicago, Illinois 60631.

Lawson Distribution Centers are located:

Lawson McCook – USA

Size: **306,805** SF
8801 W. 47th St.
McCook, Illinois 60525
708-225-0100

Lawson Suwanee – USA
size: **101,800** SF
1197 Satellite Blvd. Suwanee, GA 30024

Lawson Reno – USA
size: **105,769** SF
1381 Capital Boulevard
Reno, Nevada 89502

**Canada**

Lawson – Canada
size: **65,100** SF
7315 Rapistan Court
Mississauga, Ontario

Lawson – Canada
size: **15,000** SF
Calgary, Alberta
Canada T1X0L3

Lawson – Canada
size: **5,900** SF
Surrey, British Columbia
Canada V1M3G5

D. Annual sales for the three previous fiscal years.

**Lawson Products' Response:**

Lawson has been continuously in business since its founding in 1952. Over the last three years, Lawson's sales reflect a company-wide average of 10% growth, with the Government sector comprising 12% of total 2018 revenue. Lawson's three-year annual sales include:

| | |
|---|---|
| 2016 | $276,573,000.00 (increase of 7.3% vs. 2015) |
| 2017 | $305,907,000.00 (increase of 10.6% vs. 2016) |
| 2018 | $349,637,000.00 (increase of 14.3% vs. 2017) |

E. Submit FEIN and Dunn & Bradstreet report.

**Lawson Products' Response:**

Lawson holds Dun & Bradstreet number 00-543-8890. Below is Lawson's Dunn & Bradstreet report segmented. Please see electronic file on jump drive for full report.

# LAWSON PRODUCTS, INC.

Trade Names: No trade names for this company.

ACTIVE HEADQUARTERS

**D-U-N-S Number:**
00-543-8890
**Company:**
LAWSON PRODUCTS, INC.

D&B Address

**Address:**
8770 W BRYN MAWR AVE STE 900
CHICAGO, IL, US - 60631
**Location Type:**
HEADQUARTERS
**Phone:**
773-304-5050
**Fax:**
**Web:**
http://www.lawsonproducts.com/
**Added to Portfolio:**
06/12/2019
**Endorsement:**
debbie.kuntz@lawsonproducts.com
**Last View Date:**
11/19/2019

## Company Summary

**SCORE BAR**

**PAYDEX®**

**70**
Paying 15 days past due

**Commercial Credit Score Percentile**

**28**
Moderate to High Risk of severe payment delinquency.

**Financial Stress Score National Percentile**

**63**
Moderate Risk of severe financial stress.

**D&B Viability Rating**

1 3

View More Details

**Bankruptcy Found**

**N**

**D&B Rating**

**5A2**
5A indicates 50 million and over, Credit appraisal of 2 is good

**&B VIABILITY RATING SUMMARY**

**Viability Score**

**Viability Score :1**
Low Risk:1 ; High Risk:9

**Portfolio Comparison**

**Portfolio Comparison :3**
Low Risk:1 ; High Risk:9

**Data Depth Indicator**

**Data Depth Indicator :A**
Predictive:A ; Descriptive:G

**Company Profile:**

A

**Financial Data**

Available

**Trade Payments**

Available (3+Trade)

**Company Size**

Large

**Years in Business**

Established

F. Describe any green or environmental initiatives or policies.

**Lawson Products' Response:**

Lawson believes the incorporation of sustainable business practices increases our operational effectiveness, can decrease costs and promotes a positive corporate culture.

Lawson' sustainability core team includes Rick Pufpaf, VP, Compensation & Benefits and Chief Compliance Officer, Heather Buck, Senior Director, Technical Services and Product Information Management, and Nick Del Vecchio, Manager, Safety.

Lawson is cognizant and endeavors to promote environmental sustainability goals that help position our company to succeed in an increasingly resource-constrained world. Lawson is very versed in the Government Sales/Public Sector space. Lawson's sustainability standards for products are based on life cycle research and are developed in an open and transparent stakeholder process. Lawson continues to acquire and source more environmentally sound products that are GS-37 certified (Green Seal), NEMA certified, and RoHS certified. Throughout 2019, we have worked to develop a new set of goals by assessing the external influences that could potentially impact our company and in turn, our customers, over the near and long term. All required product from Lawson is labeled to meet all ECCO Standard requirements with Eco-labels, Green Stickers Design for the Environment, Energy Star, Certifications, etc. This labeling of product is overseen and audited following Lawson's ISO 9001.

The environmental footprint of our products can be favorably impacted by how we decided to make them and purchase them. So, we use green and sustainable design principles and other environmental design criteria in the development of our manufactured spec processes within our proprietary product, our distribution and our packaging right from the start.

Through a broad mix of initiatives, Lawson is increasingly focused on how to operate as a "green" company. Here are some of our recent accomplishments:

1. A pilot program that removed 12 tons of corrugate usage from one distribution center location in less than four months (this program is being evaluated for expansion into other distribution centers)
2. Over a six-month period, Lawson disposed of 2,000 boxes of old files that were shredded and recycled. That spared 150 skids worth of waste
3. A Six Sigma project identified an opportunity to reformat our invoices, more effectively using quite space and resulting in 750,000 fewer pages in printed invoices annually
4. A Six Sigma project resulted in orders shipping in fewer corrugate boxes and a reduction in the use of packing materials by more effectively using space within each box
5. Instituting recycling programs for lamps/ballasts, dry cell batteries and mercury containing devices
6. Retrofitting all distribution centers with energy-efficient lighting systems
7. Shifting our electrical sourcing program away from GHG emitting sources and towards wind and solar energy

8. Incorporating sustainability metrics into our supplier score card to ensure suppliers of products and services to Lawson operate in an environmentally responsible way

Our analysis shows that a large portion of our water use and greenhouse gas emissions are generated upstream of our own operations in various tiers of our supply chain and downstream by our suppliers and transport companies. We realize that in order to make a truly meaningful reduction in our overall environmental impact, we must engage with our suppliers to drive positive change.

We partner with our carriers to create efficient routing systems to not only meet our logistical needs but also minimize emissions and gas consumption.

United Parcel Service Transport: Lawson has partnered with UPS for inbound and outbound shipping and transportation services. UPS has an established documented Environmental Policy and is a SmartWay Partner. In an effort to maintain a leadership role in protecting the environment, UPS continually strives to improve technology and environmental performance. Link to UPS sustainability policy in which Lawson partners with: https://sustainability.ups.com/resources/policies-and-procedures/

United States Postal Service: The U.S. Postal Service joined SmartWay several years ago as a logistics partner. Additionally, the U.S. Postal Service has a long-established alternative fuel vehicle program working in tandem with SmartWay. Currently, the USPS is on track to increase alternative fuel use 10% annually.

In addition to recycling and more efficient energy usage initiatives, Lawson continues to acquire and source more environmentally sound products that are GS-37 certified (Green Seal) and RoHS certified.

GS-37 certified (Green Seal): Green Seal® is the nation's premier non-for-profit ecolabel, symbolizing transparency and integrity in identifying products that reduce toxicity to the environment.

The Green Seal Standard for Industrial and Institutional Cleaners, GS-37, establishes requirements for industrial and institutional general-purpose, restroom, glass, carpet cleaners, and biologically-active cleaning products (enzymatic and microbial products for routine cleaning). Green Seal's evaluations are conducted within scientific facilities and use internationally accepted standards. For a full list of evaluation criteria, please see https://www.greenseal.org/green-seal-standards/gs-37/.

RoHS certified: The RoHS directive aims to restrict certain dangerous substances commonly used in electronic and electronic equipment. The Reduction of Hazardous Substances (RoHS) regulations set limits for the following substances:

- Lead
- Mercury
- Cadmium
- Hexavalent Chromium
- Polybrominated Biphenyls (PBB)
- Polybrominated Diphenyl Ethers (PBDE)

For a full list of evaluation criteria, please see http://rohscertificate.com/.

Lawson also uses these benchmarks to help build our companies social and environmental responsibilities: OSHA (Occupational Safety and Health Administration), EEOC (Equal Employment Opportunity Commission), CPSC (Consumer Product Safety Commission), and the EPA (Environmental Protection Agency).

Lawson recognizes different government entities employ varying degrees and methodologies for evaluating a supplier's sustainability level. We are committed to shape our future sustainability initiatives with input from Region 4 ESC / OMNIA Partners' participants.

G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.

**Lawson Products' Response:**

Lawson is committed and supports the growth of businesses owned by minorities and women by giving these businesses the opportunity to compete for our business. An expanding distribution network, wide selection of product offering and delivery options help customers save time and money.

Lawson has an affirmative action policy, which is supported by Senior Leadership throughout the organization. Lawson works with minority placement agencies to source applicants from protected classes, including females, minorities, individuals with disabilities and veterans. Lawson is proactive in encouraging employee referrals, including and especially from our current workforce who fall within protected classes.

H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.

**Lawson Products' Response:**

Lawson currently has subcontracting goals of 40% for Small Business (SB), 3% for HUBZone Small Business (HZSB), 6% for Small Disadvantaged Business (SDB), 5% for Women-Owned Small Business (WOSB), 5% for Veteran-Owned Small Business (VOSB) and 3% for Service-Disabled Veteran-Owned Small Business (SDVOSB).

Lawson actively promotes the inclusion and growth of small disadvantaged business types in its supplier base. As shown in the numbers above, in order to achieve even modest growth toward Lawson's goals requires a large reallocation of supply dollars to small business vendors. Lawson's goods are often manufactured to exact engineering specifications, backed by a Lawson's liability policy. As a result, finding alternative sources of supply for core products is not always an easy task.

Following is a list of several activities or programs that we have instituted in support of these goals:

1. Program Management
    a. We have designated a team member responsible for increasing the diversity of our supplier base. This individual attends local trade fairs sponsored by the SBA and the Lake County Procurement Assistance Center to promote local small and disadvantaged businesses. The sourcing team at Lawson will continue to identify potential minority suppliers with whom we believe will help us to attain our category goals.
    b. We hold Subcontracting meetings that are hosted by the Government Sales Department. These meetings are held to identify areas for improvement and also to discuss success within each quarter.
2. Vendor Sourcing and Selection
    a. As part of our annual recertification process, we contact *each* of our existing vendors to review their full line of capabilities and better understand if Lawson might be able to increase its spend with small business. We continue to place particular emphasis on any HUBZone, Small Disadvantaged and SDVOSB businesses to increase the percentage of Lawson business with these minority groups. Upon request, we can provide our entire vendor listing (724 vendors) and the Business Classification based on our annual self-certification surveys.
    b. The entire printing and merchandising function at Lawson has been sourced to a local Chicago based Small Business as of FY2007. This includes the annual printing of Lawson's product catalog — and all collateral available for use with our sales force and customers.
3. Small and Disadvantaged Business Partners
    a. Outside of these efforts, Lawson has also established a "Diversity Marketing Program" for both Strategic and Government accounts. The aim of this program is to establish relationships with Veteran Owned and Veteran Disabled companies through teaming relationships. We have established such business relationships with select companies and continue to actively pursue others in order to have a footprint of relationships with small business partners that are nationwide.

I. Describe how supplier differentiates itself from its competitors.

**Lawson Products' Response:**

Lawson goes to market very differently from its competitors – we offer value added services that differentiates us from typical Retail vendors through our service intensive value proposition, vendor managed inventory solutions, broad product knowledge for best use applications, product education and investment back into the company to empower customers and field sales representatives people alike.

- Through Service intensive/"high touch" value proposition to our customers

Our credo is to be our customer's first choice for Maintenance, Repair and Operational solutions that improves their operating performance. Lawson's Mission is to work closely with our customers to maintain and enhance their operations through products, services and innovative solutions. Lawson's Values is to act with integrity in every aspect of our business, are open to change, focused on the future and continuously learning and improving, focused on delivering value and results, and finally are team orientated as in we share ideas, talents and solutions to achieve maximum results.

- Through Vendor Managed Inventory/"keep fill" to our customers

Lawson's goal of onsite distribution and supply stocking services is to provide a mutually beneficial relationship where both sides will be able to more smoothly and accurately control the availability and flow of goods for all participating locations. In onsite distribution and supply stocking services, Lawson assumes the role of inventory planning for the customer. Extensive information sharing between Lawson and the customer is required so that the Lawson can maintain a high degree of visibility of goods/requirements at each location. Instead of the customer reordering when its supply has been exhausted, Lawson is responsible for replenishing and stocking the customer at appropriate agreed upon levels. Lawson has mastered onsite distribution and supply stocking services and Lawson takes the lead against many other organizations and how they benchmark themselves.

Our field sales representatives are the most experienced and tenured in the industry and are skilled at identifying maintenance challenges and recommending product solutions to address them. They are backed by our team of technical and engineering professionals. A Lawson field sales representative will call on OMNIA Partners' participants on a participant-initiated schedule to take inventory, create a replenishment order for approval, and re-stock inventory once it arrives at the participant's location. In effect, each location will have an additional, unpaid parts expert to care for their consumable MRO inventory. Each Lawson field sales representative's ultimate goal is to be seen as a valued and integrated member of each participant's team.

- Through deep product knowledge for our customers

The primary goal of our vendor managed inventory business model is for our customers to have, "the right part, in the right place, at the right time." To ensure they have "the right part" Lawson offers product application and safety training to all customers, including OMNIA Partners' participants. Training is offered by one of two individuals or teams: 1) our industry-seasoned Lawson sales representatives or 2) our Technical and Engineering personnel. Training can be offered on-site in an interactive, hands-on format or virtual education depending on each customer's unique needs.

Our comprehensive level of technical knowledge and engineering depth is a key strength, and a definite advantage to OMNIA Partners' participants. We bring a personal, hands-on approach, while helping the end user customer anticipate business needs and prevent costly downtime. Engineering is the back bone of everything we do at Lawson from product development to application analysis.

- Through broad geographic sales and service coverage throughout North America

Lawson's Distribution Centers are full stocking. The Distribution Centers can guarantee next day delivery in an emergency utilizing air freight services. Lawson Customer Pick-Up service in an emergency to pick up the necessary parts is available at our Distribution Centers. Lawson ships 99% of all lines complete within 24 hours from 6 Distribution Centers strategically located throughout North America. Lawson ships via all ordering methods **FOB Destination** for standard shipping methods. The following illustration demonstrates the geography serviced by each D.C.




- Through investment in people, facilities and technologies

Lawson believes in providing the right part at the right time to our customers. Educational training whether through our first line of customer interaction – the field sales representative, or the last line of customer interaction – customer service, is critical to conducting mutually beneficial business partnerships to meet the needs of our valued customers. Understanding Region 4 ESC and OMNIA Partners' participants, needs and expectations are paramount to a successful business relationship and are exacted through consistent and positively reinforced training. Training is re-evaluated on a consistent basis and assessed through metrics and customer satisfaction surveys. This data mining at the customer level helps Lawson design and implement concise training vehicles to promote total customer satisfaction.

- Through lowest total cost for our customers

A company's ability to reduce transaction cost and control spend have become increasingly important in today's economy. Lawson can assist OMNIA Partners' participants with their spend management initiatives by using one of our E-Business Solutions. We have several advantages such as:

- A dedicated E-Procurement website which offers one of the fastest integrations in the industry
- A standards-based E-Procurement Solutions for hassle free integration
- E-Invoicing capabilities
- Ariba-Ready certification for Catalog and "punch-out" options
- Customized catalog
- Customer-specific pricing
- A knowledgeable team of seasoned professionals for supporting implementations

## J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

**Lawson Products' Response:**

On August 11, 2008, Lawson entered into a Deferred Prosecution Agreement ("DPA") with the United States Attorney General for the Northern District of Illinois. Lawson filed a copy of the Deferred Prosecution Agreement with the Securities and Exchange Commission upholding and fully complying with its obligations set forth under the Agreement. On August 19, 2011 the United States District Court

for the Northern District of Illinois issued an order dismissing the information against Lawson with prejudice in Case No. 08-CR-633.

K. Felony Conviction Notice: Indicate if the supplier

**a. is a publicly held corporation and this reporting requirement is not applicable;**

**Lawson Products' Response:**

Lawson Products is a publicly held corporation and this reporting requirement is not applicable.

b. is not owned or operated by anyone who has been convicted of a felony; or

c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

L. Describe any debarment or suspension actions taken against supplier

**Lawson Products' Response:**

Lawson is not presently and has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency.

### 3.2 Distribution, Logistics

A. Describe the full line of products and services offered by supplier.

**Lawson Products' Response:**

Lawson's product offerings are listed on our websites and in catalogs distributed to our customers. Sales percentages by broad product categories of our product mix in 2018 were as follows:

| | |
|---|---|
| Fastening systems (nuts, bolts, screws, etc.) | 21% |
| Fluid power (hoses and fittings) | 15% |
| Chemicals (adhesives, coatings, paints, drain maintenance) | 14% |
| Cutting tools and abrasives (drill bits, saw blades, grinding discs) | 14% |
| Electrical (adapters, wire, connectors, battery maintenance) | 11% |
| Aftermarket automotive accessories (repair clips, wheel weights, bulbs) | 9% |
| Safety (personal protective equipment, apparel, signs, logout tag-out) | 4% |
| Welding and metal repair(welding rods, helmets and accessories) | 2% |
| Other (shop supplies and hand tools) | 10% |

Lawson's strength within the Maintenance, Repair & Operations (MRO) industry is two-fold:

1) Product Specialization: Our expertise in offering consumable MRO parts able to meet different performance specifications: from commodity-grade quality, to national brands, to private-label maintenance-engineered quality
2) VMI Service Capabilities: Our vendor-managed inventory services are delivered by approximately 1,000 field sales representatives around the U.S. and Canada and approximately 50 within the State, giving Lawson the ability to serve virtually every community with a hands-on approach regardless of size or geographical location

For each major product category listed below, we have identified the approximate number of SKUs in the category and a sampling of significant manufacturer/supplier partners as an idea of what is available to all OMNIA Partners' participants should Lawson be selected as OMNIA's cooperative partner.

**Fasteners:** nuts, bolts, screws, etc.

Lawson offers 25,365 products within this category and includes the following manufacturers/suppliers:

- Alcoa
- Brighton
- Car-Pak
- Lindstrom
- Fontana
- Titan
- Precision
- Alleghany

**Pneumatics:** tools and system components.

Lawson offers 18,645 products within this category and includes the following manufacturers/suppliers:

- Parker-Hannifan
- Legris
- Coxreels
- Dixon
- Eaton-Weatherhead
- Milton
- Brennan
- Gates

**Hand Tools:** hand and power tools.

Lawson offers 4,063 products within this category and includes the following manufacturers/suppliers:

- Chicago Brand
- Klein Tools
- Black & Decker
- Dewalt
- SK
- Greenlee
- Makita
- Milwaukee Electric
- Bosch
- Ingersol Rand

**Cutting Tools:** drill bits, abrasives, and blades.

Lawson offers 7,209 products within this category and includes the following manufacturers/suppliers:

- Black & Decker
- Snap-On
- Greenfield
- Viking
- Precision
- 3M
- Republic
- Lavalee

**Electric:** lamps, flashlights, ballasts, and batteries.

Lawson offers 6,154 products within this category and includes the following manufacturers/suppliers:

- Greenlee
- Hubbell
- Klein
- Revere
- East Penn
- Thomas & Betts
- Molex
- Littlefuse
- Breeze
- Pelican

**Shop Supplies:** equipment and janitorial-type products.

Lawson offers 835 products within this category and includes the following manufacturer/suppliers:

- Kimberly-Clark
- 3M
- Weiler Brush
- Airgas
- Pelican
- Shop Vac

**Welding:** welding equipment and supplies.

Lawson offers 1,156 products within this category and includes the following manufacturers/suppliers:

- Steiner
- Atlas
- Washington Alloy
- Eutectic
- Victor
- ArcSmith
- Weld Wire
- American

**Material Handling:** ladders, cabinets, carts, and storage.

Lawson offers 3,198 products within this category and includes the following manufacturers/suppliers:

- Columbus McKinnon
- Louisville Ladder
- Apex Tool
- Lift All
- Chicago Hardware
- Timken
- E R Wagner
- OK Rig

**Safety Supplies:** personal protective equipment, signage, and instruments.

Lawson offers 3,823 products within this category and includes the following manufacturers/suppliers:

- 3M
- Justrite
- Ergodyne
- Benchmark
- Anderson
- Airgas
- Brady
- Eagle
- R3 Safety
- Global

**Automotive Supplemental Supplies:** Fasteners, clips, and cleaning supplies.

Lawson offers 6,049 products within this category and includes the following manufacturers/suppliers:

- Car-Pak
- US Tool
- Dorman
- Great Lakes
- Grote
- Bosch
- Busch
- Perfect

**Chemicals:** lubricants, seals, paints, and adhesives.

Lawson offers 1,768 products within this category and includes the following manufacturers/suppliers:

- Krylon
- Metalcote
- Sherwin
- Milwaukee Sprayer
- US Chemical
- Loctite
- Cox
- Rubbermaid
- Nyco
- Sealmaster

In addition to our extensive in-stock product offering, we offer special product sourcing personnel to support any product needs outside of our stocked offering for OMNIA Partners' participants at no additional cost and if the need arises. Lawson believes in sourcing products using a simple philosophy – "like or better." Our special products sourcing specialists work hand in hand with customers, procurement personnel and our own sales representatives to understand all necessary specifications and performance requirements, then submit our recommendations for solutions that meet their needs.

In Lawson's opinion, vendor-managed inventory service is inextricable from consumable MRO products. "Like mom and apple pie," they go together for many reasons and ought to be provided if a supplier is to offer a truly valuable customer solution. This is because consumable MRO products are inherently:

- low cost per piece which leads them to be overlooked in terms of spend and budget;
- numerous within a customer's shop or parts room which makes inventory levels easy to lose track of;

- easily confused with one another due to the broad range of sizes, material types, and specification levels which leads to confusion on the part of maintenance professionals seeking the right part for the job they're performing

The confluence of the three challenges above typically result in:

- neglected inventory levels
- products out-of-stock or overstocked based on typical usage patterns
- already-stretched-thin maintenance staff spending hours tracking and maintaining their own inventory
- rogue spending, overspending and lost productivity when maintenance professionals have to run out to buy parts on the fly

Lawson's approximately 1,000 field sales representatives not only take orders for product from the maintenance professionals they serve but also provide inventory management services for them. This valuable service is offered free of charge to all Lawson customers and:

- establishes min/max inventory levels for each item in a shop avoiding outages and overstocked products
- decreases the variety of different products a shop has on hand, identifying opportunities where buying one kind of product can replace buying many varieties of a product
- frees up maintenance staff to repair the equipment and maintain the facilities they're required to maintain instead of managing parts inventory level
- gives maintenance staff and procurement professionals visibility into what they're spending on consumable MRO products using data and reports provided to them by their Lawson field sales representative

To achieve these benefits, Lawson field sales representatives employ a process-oriented and data-driven approach to managing their customers' inventory.

This combination of products and service results in more efficient and cost-effective operations for our customers. Lawson's proven track record of longevity provides validation that customers value our core purpose and business philosophy to provide "the right parts, in the right place, at the right time."

B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

**Lawson Products' Response:**

Lawson has six state-of-the-art distribution centers across the U.S. and Canada. Lawson ships 99% of all lines complete within 24 hours from these six distribution centers and also offers will-call services at each center. Lawson ships FOB Destination for standard shipping methods. Lawson can guarantee next day delivery in an emergency utilizing air freight services, for an additional cost to the customer, if necessary. Lawson Distribution Centers are full stocking. Lawson Customer Pick-Up service in an

emergency to pick up the necessary parts is available at our Distribution Centers through our will-call window.

Our McCook facility location is over 306,805 square feet housing more than $25,600,000.00 in annual stock and is the center point of all our other distribution centers in the US market. The McCook, IL location helps feed the product into all our other 2 centers around the USA which allows Lawson the ability to always ensure there is a ready available of stock on hand at all times. With our "Just In Time" inventory solutions, OMNIA Partners' participants will virtually eliminate immediate inventory needs.

**USA**

Lawson McCook – USA / Size: 306,805 SF
8801 W. 47th St., McCook, Illinois 60525

Lawson Suwanee – USA / Size: 101,800 SF
1197 Satellite Blvd., Suwanee, GA 30024

Lawson Reno – USA / Size: 105,769 SF
1381 Capital Boulevard, Reno, Nevada 89502

**Canada**

Lawson – Canada / Size: 65,100 SF
7315 Rapistan Court, Mississauga, Ontario

Lawson – Canada / Size: 15,000 SF
Calgary, Alberta, Canada T1X0L3

Lawson – Canada / Size: 5,900 SF
Surrey, British Columbia, Canada V1M3G5

Lawson has been in business since 1952. Our ability to service our customers with just in time VMI inventory set us apart for our competitors. OMNIA Partners' participants will have access to our full distribution centers, their staff, our dedicated customer service staff, field sales representatives that have unparalleled MRO experience (most with over 25+ years in this industry), a fully supported engineering staff and training staff at the ready to service OMNIA Partners' participants, and a full Specials Team that has the ability to source product needed that may fall outside of this proposal. A dedicated sales staff, distribution staff, management staff and support staff will be in place to service OMNIA Partners' participants.

In additional to Lawson's long-standing presence in the Canadian market, we have acquired three MRO hardware distributors in Canada over the past two years, further enhancing our ability to serve OMNIA Partners' participants in Canada. Our extensive list of distribution centers and branch locations in Canada are as follows:

| | | |
|---|---|---|
| Mississauga, Ontario | Distribution Center | 78,000 SF |
| Calgary, Alberta | Distribution Center | 43,700 SF |
| Calgary, Alberta (Foothills) | Branch | 11,200 SF |

| | | |
|---|---|---|
| Calgary, Alberta (South) | Branch | 10,300 SF |
| Calgary, Alberta (North) | Branch | 6,900 SF |
| Edmonton, Alberta (North) | Branch | 6,000 SF |
| Edmonton, Alberta (South) | Branch | 5,600 SF |
| Fort McMurray, Alberta | Branch | 7,500 SF |
| Lethbridge, Alberta | Branch | 3,400 SF |
| Medicine Hat, Alberta | Branch | 4,900 SF |
| Prince Albert, Saskatchewan | Branch | 4,300 SF |
| Red Deer, Alberta | Branch | 4,100 SF |
| Regina, Saskatchewan | Branch | 4,800 SF |
| Saskatoon, Saskatchewan | Branch | 10,800 SF |
| Winnipeg, Manitoba | Branch | 5,800 SF |

**The Lawson field sales representative** is an on-site product and inventory management expert for OMNIA Partners' participants. Our representatives are the most experienced and tenured in the industry and are skilled at identifying maintenance challenges and recommending product solutions to address them. They are backed by our team of technical and engineering professionals. A Lawson field sales representative will call on OMNIA Partners' participants on an participant-initiated schedule to take inventory, create a replenishment order for approval, and re-stock inventory once it arrives at the participant's location. In effect, each location will have an additional, unpaid parts expert to care for their consumable MRO inventory. Each Lawson field sales representative's ultimate goal is to be seen as a valued and integrated member of each participant's team.

Being on site with end users allows Lawson's field sales representatives the opportunity to get to know their customers' operations firsthand. This includes understanding each customer's MRO product usage patterns so they can manage their inventory levels more closely, minimizing the overstocking and understocking challenges commonly associated with self-managed inventory. Extensive information sharing between Lawson and OMNIA Partners' participants is required so that the Lawson can maintain a high degree of visibility of goods/requirements at each location. At the same time, the Lawson field sales representative will review the condition and status of all bin equipment and a site-specific plan will be developed between Lawson and participant customer shop individually. Lawson's Field Sales Representative Service Model and our Vendor Managed Inventory system integrates the OMNIA Partners' participants' buying algorithms (based on consumption and acceptable min/max inventory levels) into customized and organized inventory. Inventory consolidation and standardization results in significant cost savings and can potentially minimize any capital investment in inventory while providing "package friendly" quantities that assure maximum productivity to the customer locations.

Our field sales representatives take inventory of existing items, recommend items and quantities for re-order, and returning to put the inventory away in its proper place. It's important to note that in Lawson's vendor managed inventory model orders are never placed without the buyer's prior knowledge and approval.

C. Describe how Participating Agencies are ensure they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

**Lawson Products' Response:**

Lawson has strict compliance with regard to ensuring OMNIA Partners' participants obtain accurate, contractual pricing from the time an account is established with Lawson.

New account creation protocol requires our Lawson field sales representatives work through our Government Operations Team to ensure proper and comprehensive set-up of all OMNIA Partners' requiring new Lawson accounts at the granular account level.

The Government Operations Team then verifies the customer against the OMNIA Partners' participant list to determine if they are a bona fide member of the cooperative. The account request is then associated with correct Region 4 ESC / OMNIA Partners pricing and is grouped together with other OMNIA Partners' participants' accounts for the purposes of reporting.

On the first business day of the week, Lawson audits the prior week's new accounts using a customized report to target potential problematic areas (i.e., improper pricing or inexact report tagging). Any incorrectly identified accounts are gathered and corrected. Internal service-level agreements between the departments responsible for auditing and fixing errors assure a 24-hour turnaround time and in most cases, do not exceed a 2 hour timeframe.

The report is then re-run on the second day of the week for those now corrected accounts to confirm completeness and correctness.

Monthly reports to OMNIA Partners are identified and timed in advance and are managed through our contract management system to ensure timeliness of reporting and remittance of the administrative fee.

Lawson has the ability to create any kind of report for OMNIA Partners' participants on an ad hoc, monthly, quarterly or annual basis. Reporting can include the following:

- Cost savings reports
- Product usage reports
- Comparison reports over time (e.g. year-over-year, month-over-month)
- Fill rate reports
- Monthly contract sales reporting

On a frequency determined by OMNIA Partners, Lawson will report the results of all Region 4 ESC / OMNIA Partners Cooperative contract sales using the template provided by OMNIA Partners, drilling down to the required level of detail specified by OMNIA Partners in order to assess funding fees due to the cooperative. Fields typical of contract reporting include the participant name, address, participating

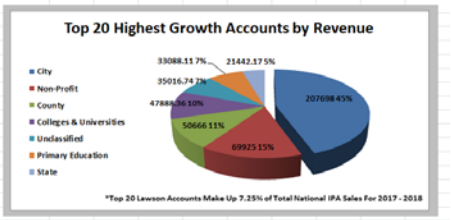
agency membership number, date of transaction, contract sales for that participant, the percentage of funding fee and the total dollar of the funding fee. The aggregated total is then remitted by Lawson via check or electronic transfer as required by OMNIA Partners and all completed within the allowable timeframe as dictated by the contracting officer.

Lawson also welcomes the opportunity to host business reviews with Region 4 ESC / OMNIA Partners at regular intervals to provide more in-depth quantitative and qualitative analysis of our performance. See the examples that follow illustrating the type of information that could be shared at a business review.

(See the following sample reports.)

Top 20 Highest Growth Accounts (by revenue dollars)

| TOTAL SALES JUL 2016 - JUN 2017 | TOTAL SALES JUL 2017 - JUN 2018 | YOY CHANGE ($) | ACCOUNT NAME | CITY | STATE | SEGMENT |
|---|---|---|---|---|---|---|
| $ 1,562 | $ 49,451 | $ 47,888 | JEFFERSON STATE COMMUNITY COLLEGE | BIRMINGHAM | AL | Colleges & Universities |
| $ 72 | $ 42,003 | $ 41,931 | CITY OF VISALIA FINANCE DEPT | VISALIA | CA | City Government |
| $ 3,169 | $ 45,049 | $ 41,880 | VILLAGE OF RUIDOSO | RUIDOSO | NM | Non-Profit Organization |
| $ 1,532 | $ 36,548 | $ 35,017 | CITY OF AUSTIN/AUSTIN ENERGY | AUSTIN | TX | Unclassified |
| $ - | $ 33,088 | $ 33,088 | IRVINE SCHOOL DISTRICT | IRVINE | CA | Primary Education |
| $ 4,227 | $ 33,342 | $ 29,114 | NSB PUBLIC WORKS | BARROW | AK | City Government |
| $ 2,444 | $ 26,958 | $ 24,514 | PRINCE GEORGES COUNTY FLEET | CAPITOL HEIGHTS | MD | County Government |
| $ - | $ 22,235 | $ 22,235 | TRUCKEE PUBLIC WORKS FLEET GARAGE | TRUCKEE | CA | City Government |
| $ - | $ 21,442 | $ 21,442 | NEVADA STATE D O T | LAS VEGAS | NV | State Government |
| $ 2,808 | $ 23,941 | $ 21,132 | TUALATIN VALLEY WATER DISTRICT | BEAVERTON | OR | City Government |
| $ - | $ 18,602 | $ 18,602 | CITY OF BEND GARAGE | BEND | OR | City Government |
| $ 1,928 | $ 18,412 | $ 16,484 | CITY OF JC DPW | JERSEY CITY | NJ | City Government |
| $ 4,703 | $ 20,218 | $ 15,515 | LOS ANGELES DEPT OF WATER/POWER-A/P | LOS ANGELES | CA | Non-Profit Organization |
| $ - | $ 15,475 | $ 15,475 | CITY OF SYRACUSE DPW | SYRACUSE | NY | City Government |
| $ 24,534 | $ 39,244 | $ 14,710 | CITY OF NORTH PORT | NORTH PORT | FL | City Government |
| $ 21,800 | $ 36,311 | $ 14,511 | CITY OF TACOMA | TACOMA | WA | City Government |
| $ - | $ 13,504 | $ 13,504 | TOWN OF SILVER CITY | SILVER CITY | NM | City Government |
| $ 21,305 | $ 34,529 | $ 13,224 | DOT & PF/HIGHWAY M & O | ANCHORAGE | AK | County Government |
| $ - | $ 12,928 | $ 12,928 | COUNTY OF HUDSON | JERSEY CITY | NJ | County Government |
| $ 5,435 | $ 17,965 | $ 12,530 | CCTA -GREEN MOUNTAIN TRANSIT AGENCY | BERLIN | VT | Non-Profit Organization |

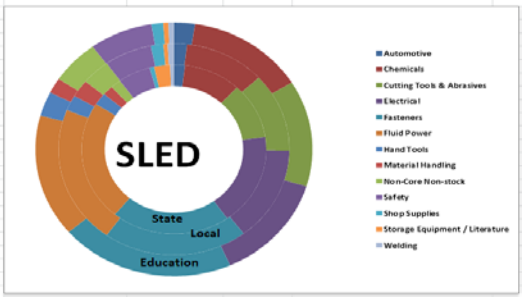



Total Sales By Product Category
2 Year Analysis

| | Primary Education | | State Government | | City Government | | County Government | | Colleges/Univer | | Non-Profit Orgs | | Public Health | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 | 7/2016-6/2017 | 7/2017-6/2018 |
| Automotive | $ 28,194 | $ 32,041 | $ 9,948 | $ 9,668 | $ 23,112 | $ 40,896 | $ 11,421 | $ 20,794 | $ 2,050 | $ 7,344 | $ 12,735 | $ 19,805 | $ 273 | $ 554 |
| Chemicals | $ 132,378 | $ 173,057 | $ 46,330 | $ 50,362 | $ 174,175 | $ 248,212 | $ 91,202 | $ 139,492 | $ 31,616 | $ 43,398 | $ 97,192 | $ 111,443 | $ 9,812 | $ 7,270 |
| Cutting Tools & Abrasives | $ 117,230 | $ 162,216 | $ 28,499 | $ 53,692 | $ 209,059 | $ 285,038 | $ 82,126 | $ 122,551 | $ 35,385 | $ 55,106 | $ 54,693 | $ 79,438 | $ 4,594 | $ 6,713 |
| Electrical | $ 140,066 | $ 173,942 | $ 65,710 | $ 87,980 | $ 228,879 | $ 350,132 | $ 89,469 | $ 140,880 | $ 25,826 | $ 44,995 | $ 57,998 | $ 69,482 | $ 2,156 | $ 4,301 |
| Fasteners | $ 183,923 | $ 231,715 | $ 85,563 | $ 104,450 | $ 352,678 | $ 495,794 | $ 144,506 | $ 189,568 | $ 58,867 | $ 95,102 | $ 47,041 | $ 78,235 | $ 4,689 | $ 9,137 |
| Fluid Power | $ 162,119 | $ 207,041 | $ 84,737 | $ 115,057 | $ 355,397 | $ 554,676 | $ 119,928 | $ 161,632 | $ 31,733 | $ 43,246 | $ 59,534 | $ 108,312 | $ 3,494 | $ 5,796 |
| Hand Tools | $ 16,470 | $ 38,035 | $ 6,271 | $ 11,898 | $ 43,714 | $ 60,477 | $ 17,025 | $ 20,047 | $ 5,306 | $ 11,755 | $ 9,275 | $ 10,847 | $ 488 | $ 729 |
| Material Handling | $ 15,243 | $ 19,418 | $ 15,372 | $ 9,187 | $ 67,935 | $ 61,852 | $ 28,204 | $ 28,629 | $ 1,356 | $ 12,124 | $ 9,348 | $ 11,230 | $ 182 | $ 884 |
| Non-Core Non-stock | $ 34,393 | $ 39,455 | $ 5,340 | $ 9,392 | $ 57,130 | $ 96,684 | $ 30,289 | $ 38,239 | $ 6,679 | $ 51,361 | $ 17,509 | $ 26,716 | $ 565 | $ 637 |
| NOT ASSIGNED | $ (1,208) | $ 99 | $ 29 | $ (50) | $ (633) | $ 211 | $ - | $ (36) | $ (50) | $ - | $ 342 | $ 25 | $ - | $ - |
| Safety | $ 67,140 | $ 94,534 | $ 12,207 | $ 28,553 | $ 120,330 | $ 163,389 | $ 55,723 | $ 62,888 | $ 21,889 | $ 23,693 | $ 63,011 | $ 63,518 | $ 1,766 | $ 2,229 |
| Shop Supplies | $ 18,816 | $ 16,280 | $ 3,093 | $ 4,040 | $ 18,689 | $ 27,334 | $ 23,768 | $ 31,677 | $ 3,242 | $ 5,544 | $ 14,680 | $ 19,307 | $ 908 | $ 362 |
| Storage Equipment / Literature | $ 4,581 | $ 6,949 | $ 16,519 | $ 13,991 | $ 10,436 | $ 15,510 | $ 2,462 | $ 4,871 | $ 1,487 | $ 2,659 | $ 4,440 | $ 7,546 | $ - | $ 221 |
| Welding | $ 4,318 | $ 4,841 | $ 10,929 | $ 3,306 | $ 15,563 | $ 19,188 | $ 4,067 | $ 10,463 | $ 4,792 | $ 5,640 | $ 4,855 | $ 6,098 | $ - | $ 367 |

Product Mix - SLED

| | State | Local | Educaton | Total SLED |
|---|---|---|---|---|
| | 7/2016-6/2017 | 7/2016-6/2017 | 7/2016-6/2017 | 7/2016-6/2017 |
| Automotive | $ 9,668 | $ 61,690 | $ 39,385 | $ 110,743 |
| Chemicals | $ 50,362 | $ 383,705 | $ 220,456 | $ 654,522 |
| Cutting Tools & Abrasives | $ 53,692 | $ 407,589 | $ 217,322 | $ 678,604 |
| Electrical | $ 87,980 | $ 491,012 | $ 218,937 | $ 797,929 |
| Fasteners | $ 104,450 | $ 685,362 | $ 326,817 | $ 1,116,630 |
| Fluid Power | $ 115,057 | $ 716,308 | $ 250,287 | $ 1,081,652 |
| Hand Tools | $ 11,898 | $ 80,524 | $ 49,790 | $ 142,212 |
| Material Handling | $ 9,187 | $ 90,482 | $ 31,542 | $ 131,210 |
| Non-Core Non-stock | $ 9,341 | $ 135,100 | $ 90,915 | $ 235,356 |
| Safety | $ 28,553 | $ 226,277 | $ 118,227 | $ 373,058 |
| Shop Supplies | $ 4,040 | $ 59,081 | $ 21,825 | $ 84,896 |
| Storage Equipment / Literature | $ 13,991 | $ 20,382 | $ 9,608 | $ 43,981 |
| Welding | $ 3,306 | $ 29,652 | $ 10,481 | $ 43,438 |



D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

**Lawson Products' Response:**
Lawson has partnered with UPS, FedEx, USPS and R&L Carriers as their primary carriers for shipping Lawson's products to the end user. These companies comprise 95% of Lawson's shipping methods for the end user. The remaining 5% are specialized shipping companies to transport products either to extreme rural areas or overseas which require specialized logistics.

E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

**Lawson Products' Response:**
Lawson has six state-of-the-art distribution centers across the U.S. and Canada help support the entire USA including Alaska, Hawaii and Puerto Rico. Lawson ships 99% of all lines complete within 24 hours from these six distribution centers and also offers will-call services at each center which is open from 6 a.m. through midnight.

Our McCook facility location is over 306,805 square feet housing more than $25,600,000.00 in annual stock and is the center point of all our other distribution centers in the US market. The McCook, IL location helps feed the product into all our other 2 centers around the USA which allows Lawson the ability to always ensure there is a ready available of stock on hand at all times. With our "Just In Time" inventory solutions, OMNIA Partners' participants will virtually eliminate immediate inventory needs.

**USA**

Lawson McCook – USA / Size: 306,805 SF
8801 W. 47th St., McCook, Illinois 60525

Lawson Suwanee – USA / Size: 101,800 SF
1197 Satellite Blvd., Suwanee, GA 30024

Lawson Reno – USA / Size: 105,769 SF
1381 Capital Boulevard, Reno, Nevada 89502

**Canada**

Lawson – Canada / Size: 65,100 SF
7315 Rapistan Court, Mississauga, Ontario

Lawson – Canada / Size: 15,000 SF
Calgary, Alberta, Canada T1X0L3

Lawson – Canada / Size: 5,900 SF
Surrey, British Columbia, Canada V1M3G5

### 3.3 Marketing and Sales

A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners, Public Sector team within first 90 days

**Lawson Products' Response:**

The first 90 days after award are critical in creating alignment, engagement, and excitement amongst our corporate support departments (e.g. marketing, customer service, sales operations, contracting, legal, etc.) and 1,000 field sales representatives and sales leaders.

Lawson's team of Government Sales Managers, public sector contracting specialists, sales leaders, and executive leaders will be the primary individuals responsible for setting the go-to-market strategy and ensuring its consistent and continuous execution.

Below is an example of a 90-day plan describing the strategy to immediately implement with Lawson's sales organization and corporate support teams the Master Agreement as Lawson's primary go-to-market strategy for public sector agencies. This plan is designed to be flexible and informed by OMNIA Partners and Region 4 ESC.

Days 1-10:

- Work with OMNIA Partners' development team and sales managers to collaborate on implementation strategy for the contract overall and separately by SLED segments, including communication plan and training best practices
- Announcement of award and describing key implementation tactics to follow from executive leadership, including CEO, Mike DeCata and SVP of Sales, Matt Brown, using inter-company communications platforms and media:
    - Stand-alone email announcement
    - "Sales News" newsletter announcement
    - Message on homepage of Lawson Central, Lawson's intranet
    - Messages in newsfeeds of Microsoft Teams, Lawson's internal sales "social networking" platform
- Webinars and lunch-and-learns to deliver targeted information specific to each department regarding their role in supporting the Region 4 ESC contract and OMNIA Partners' participants. Departments receiving targeted information include:
    - Sales
    - Sales Operations
    - Customer Service
    - Contracting
    - Legal
    - Accounting

    - Marketing (communications and digital)
    - PR
    - Sourcing
    - Pricing Operations
- Update the Region 4 ESC / OMNIA Partners page on Lawson's intranet with new contract documentation and revised marketing materials
- Assign regional sales managers, district sales managers and field sales representatives to mandatory digital curriculum in Lawson University, Lawson's interactive training and education platform. State and local sales education curriculum includes:
    - Selling the lead agency and cooperative procurement model
    - Compliance to contract terms and conditions
    - Understanding the public procurement process
    - Positioning Lawson in public sector accounts

Days 11-45:

- Load latest OMNIA Partners' participant list into customer management system for assignment to individual regional sales managers, district sales managers and field sales representatives
- Send district managers and field sales representatives supporting marketing tools, including flyers and brochures that specifically promote the Region 4 ESC contract with Lawson
- Based on strategy, establish OMNIA Partners-hosted training opportunities for Lawson's regional sales managers and district sales managers
- Deploy government sales account managers to each district to assist district managers and field sales representatives with opening new accounts and transitioning existing eligible public sector accounts to the Region 4 ESC contract
- Check in regularly with all Lawson departments impacted by the new contract (e.g. customer service, accounting, etc.) for feedback on progress and challenges

Days 46-90:

- Government sales account managers host district workshops in each U.S. sales district to deliver contract details, customer-level implementation plans, and reinforce previously delivered digital education topics on how to sell cooperative agreements (with OMNIA Partners' participation depending on schedule/availability)
- Monitor and measure conversion of new accounts to the Region 4 ESC agreement
- Follow-up with district managers and field sales representatives for feedback on their experiences and progress proliferating the new contract
- Continue to check in with all Lawson departments impacted by the new contract to ensure seamless experiences for all Region 4 ESC contract users and OMNIA Partners' participants
- Follow-up with OMNIA Partners' development and sales teams to gauge success and determine next steps

Key members of Lawson's public sector sales and operations team will lead the team responsible for the successful execution of the plan above. They are:

***Christina Nielsen***
***Director, Government Sales and Operations***
Christina has spent 13 years in the industrial manufacturing and distribution industry, 10 years of which were spent leading the development and execution of customer engagement and demand generation programs. Under Christina's leadership of public sector sales at Lawson, sales to public sector customers have grown an average of 15% year-over-year. Sales attributed specifically to OMNIA Partners cooperative agreement resulted in 12% growth in 2018 vs. 2017. Christina will be responsible for both the 90-day go-to-market strategy outlined here in Appendix D, Exhibit A, Section 3.3, Letter A and the 90-day implementation and marketing program outlined in Appendix D, Exhibit A, Section 3.3, Letter B.

***Lisa Castanon***
***Manager, Contracts and Compliance***
Lisa brings 28 years of experience in the MRO industry with the last 11 years of her career focused exclusively on the public sector. Lisa and her team manage the bid response process, ensure contract compliance, and manage implementation programs for awarded contracts, including Lawson's existing Region 4 ESC MRO contract. In 2016, she received her Six Sigma Black Belt Certification which reflects in the way she manages projects and solves problems. The combination of this experience and credentials highly qualifies Lisa to be the project leader for the 90-day plan outlined here.

***Bernice "BJ" Najfus***
***Business Information Manager***
BJ has spent 5 years in the MRO space, all of which have been with Lawson as a business information analyst. BJ's 20+ year career before Lawson included roles in finance, accounting, and business analytics. She holds an undergraduate degree in Finance and a Master degree in Information Systems. BJ will assist Lisa in managing the data and reporting necessary to ensure successful execution of the go-to-market strategy.

***John Swierc, Cainan Benoit, and Ryan Mullally***
***Government Sales Managers***
John, Cainan and Ryan bring with them a combined 20 years of experience in the MRO industry and with Lawson. They are responsible for securing contractual agreements with public sector entities and agencies across the United States in cooperation with our 1,000 field sales representatives and leaders. John, Cainan and Ryan have all had previous positions at Lawson in the field sales organizations, either as field sales representatives or district sales managers. This credibility and experience will serve them greatly as they work across the country to implement the 90-day go-to-market strategy in partnership with our field sales organization.

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
   i. Creation and distribution of a co-branded press release to trade publications
   ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days

iii. Design, publication and distribution of co-branded marketing materials within first 90 days
iv. Commitment to attendance and participation with OMNIA Partners, Public Sector at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners, Public Sector for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners, Public Sector.
vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
viii. Dedicated OMNIA Partners, Public Sector internet web-based homepage on Supplier's website with:

- OMNIA Partners, Public Sector standard logo;
- Copy of original Request for Proposal;
- Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to OMNIA Partners, Public Sector's website including the online registration page;
- A dedicated toll-free number and email address for OMNIA Partners, Public Sector

**Lawson Products' Response:**

With the full support, strategic vision, and enthusiasm of Lawson's Government Sales Managers, public sector contracting specialists, sales leaders, and executive leaders, our marketing program will be implemented quickly and with the full scope of public sector touchpoints in mind. This team will be led by Christina Nielsen, Director of Government Sales and Operations. Christina has spent 13 years in the industrial manufacturing and distribution industry, 10 years of which were spent leading the development and execution of customer engagement and demand generation programs. Lawson will leverage winning aspects of its successful implementation of the previous Region 4 ESC MRO Supplies and Related Services contract to create an engaging and exciting year-long launch in support of a new award.

Overall our marketing materials will be delivered to public sector customers and prospects via the following channels/platforms:

1. In person via our direct sales force of over 1,000 sales representatives and managers
2. Digitally on our website and through our direct marketing email program
3. Broad-based marketing using tactics like advertising and tradeshow activation with key national and regional procurement associations
4. Co-branded marketing in partnership with OMNIA Partners (including presence at OMNIA Partners' events and regional engagements)

Marketing communications in channels 1-3 above will be segmented according to the following audiences to ensure appropriate messaging and call-to-action:

- Public agencies piggybacking Lawson's existing Region 4 ESC contract
- Eligible public agencies that are current customers of Lawson, but are not leveraging our partnership with OMNIA Partners and the Region 4 ESC contract
- New public agencies not currently doing business with Lawson

Days 1-10:

- Host conference call with OMNIA Partners' development and marketing teams to discuss best practices and framework for marketing program
- Confirm existing registration at key national and regional tradeshows:
  - NIGP, NAEP, NPI
  - Other regional tradeshows where Lawson has strategic opportunities: e.g. state specific ASBO (association of school business officials) shows, APT (association for pupil transportation) shows, and other shows for public procurement officials
- Extend registration to other regional tradeshows with dates TBD (at the time of bid response)
  - OMNIA Partners regional meetings
  - Regional NIGP chapter meetings
- Release co-branded press release to trade and public sector procurement publications
- Engage Lawson's PR firm to identify opportunities for case studies with OMNIA Partners' participants continuing their relationship with Lawson and Region 4 ESC on the new award, emphasizing the value and efficiency of the cooperative model
- Host kick-off meeting to assign roles and responsibilities to the implementation team, including representatives from the following disciplines:
  - Sales
  - Sales Operations
  - Customer Service
  - Contracting
  - Legal
  - Accounting
  - Marketing (communications and digital)
  - PR
  - Sourcing
  - Pricing Operations

Days 11-45

- Update all existing printed marketing materials with new award details and identify new materials to be created; deploy to sales representatives and managers for use

- Update OMNIA Partners section on Lawson's intranet site to reflect new award details
- Update OMNIA Partners page on Lawson's public website to reflect new award details and digital versions of marketing materials (see current page by visiting: lawsonproducts.com/resources/omnia-partners.jsp)
- Schedule and socialize availability of customer training webinars for existing customers and prospective agencies considering a cooperative agreement
- Create framework for email program to all of Lawson's public sector email subscribers
- Identify case study participants and begin working accordingly with willing agencies
- Solidify PR and advertising opportunities with pre-vetted publications recommended by PR firm (e.g. editorial placements, op-eds, paid advertisements)
- Begin production of state and local government product marketing flyers, segmented by department/agency (e.g. Facilities maintenance, fleet and transit maintenance, etc.)
- Set goals for existing account growth and new account conversion to OMNIA Partners by sales district
- Regular implementation team meetings and updates on progress to OMNIA Partners team

Days 46-90

- Create reporting format for monthly district-level reporting, and mechanism for auto-generation and distribution to district sales managers
- Rollout email program, case studies, PR engagements and product marketing flyers
- Regular implementation team meetings and updates on progress to OMNIA Partners team

The knowledge and experience our entire sales organization, corporate partner departments, and executive leadership has gained over the course of Lawson's existing Region 4 ESC MRO contract will be an asset to another contract implementation, were we to be awarded the opportunity.

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners, Public Sector. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

**Lawson Products' Response:**

A large part of Lawson's success in growing its public sector business an average of 15% year-over-year has been through utilizing a cooperative-centric selling strategy with state, local, and education customers. Via our mandatory state, local, and education sales education program, each of our field sales representatives and managers are trained on how to position and sell cooperative agreements. Through our field sales representatives' tens of thousands of non-contractual selling relationships with public sector agencies nationwide, we encourage their ability to grow and create longstanding relationships using cooperative contracts like the Region 4 ESC contract through OMNIA Partners. To aid in this effort, Government Sales Managers are also involved in the conversion of non-contractual customers to cooperative contract customers.

Lawson currently holds public sector cooperative contracts with the following organizations:

- OMNIA Partners - National
- TIPS (The Interlocal Purchasing System) - National
- BuyBoard - National
- PSA (Purchasing Solutions Alliance) - National
- SAVE (Strategic Alliance for Volume Expenditures) - Arizona
- COSTARS (Pennsylvania Department of General Services) – Pennsylvania
- CREC (Capital Region Education Council) – Connecticut

Lawson's go-to-market strategy for positioning cooperatives encourages OMNIA Partners as the primary choice. In fact, total sales for 2018 on the Region 4 ESC contract marketed by OMNIA Partners are 4x as much as our next largest cooperative agreement.

D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners, Public Sector and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners, Public Sector logo will require permission for reproduction, as well.

**Lawson Products' Response:**
Lawson gives permission to OMNIA Partners to use its official logo supplied to OMNIA Partners by Lawson for reproduction in marketing communications and promotions.

Lawson acknowledges that use of OMNIA Partners, Public Sector logo will require permission and agrees to seek permission before any use or reproduction.

E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners, Public Sector. All sales materials are to use the OMNIA Partners, Public Sector logo. At a minimum, the Supplier's sales initiatives should communicate:

i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
ii. Best government pricing
iii. No cost to participate
iv. Non-exclusive

**Lawson Products' Response:**
Lawson confirms our commitment to being proactive in our sales of goods and services to public agencies nationwide. Lawson's government sales and operations team is uniquely dedicated to public sector sales and includes government sales account managers across the U.S., contract specialists, business analysis, and inside sales personnel. This team will ensure that OMNIA Partners' leads are loaded into Lawson's customer management system and assignment to each of our 1,000 field sales representatives. Field sales representatives will then be held accountable to district level retention,

penetration, and conversion goals by their district sales manager and regional sales director. Over all of these efforts will be the support and commitment of Lawson's executive management.

Lawson also commits to the presence of the following information on all sales education and marketing materials: 1) That the Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency, 2) that our prices reflect best government pricing, 3) that there is no cost to participate, and 4) that the relationship is non-exclusive.

F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
    i. Key features of Master Agreement
    ii. Working knowledge of the solicitation process
    iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners, Public Sector
    iv. Knowledge of benefits of the use of cooperative contracts

**Lawson Products' Response:**
Lawson assures Region 4 ESC and OMNIA Partners that our sales education program includes the following: 1) Key features of Master Agreement, 2) Working knowledge of the solicitation process, 3) Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners, Public Sector, 4) Knowledge of benefits of the use of cooperative contracts.

Additionally our field sales representatives are trained on how to position cooperative contracts and lead with OMNIA Partners.

For a full description of Lawson's 90-day plan to enable our sales and corporate teams to be successful marketing this contract as our primary go-to-market strategy for public sector business, please see Appendix D, Exhibit A, Section 3.3, Letter A.

G. Provide the name, title, email and phone number for the person(s), who will be responsible for:
    i. Executive Support
    ii. Marketing
    iii. Sales
    iv. Sales Support
    v. Financial Reporting
    vi. Accounts Payable
    vii. Contracts

**Lawson Products' Response:**
Lawson is committed at every level of our organization to be responsive and effective partners for the OMNIA Partners cooperative agreement. Here are just some of the individuals that are directly responsible for prioritizing the importance of the OMNIA Partners cooperative agreement and proliferating its continued success:

Executive Support:

*Michael DeCata*
*President and CEO*
michael.decata@lawsonproducts.com
773-304-5203

*Matt Brown*
*Senior Vice President, Sales*
matt.brown@lawsonproducts.com
*773-304-5216*

Marketing:

*Ilan Rodzynek*
*Sr. Director, Marketing and Product Management*
ilan.rodzynek@lawsonproducts.com
773-304-5663

*Jeannie Dentamaro*
*Marketing Manager*
jeannie.dentamaro@lawsonproducts.com
773-304-5316

Sales:

*Christina Nielsen*
*Director, Government Sales and Operations*
christina.nielsen@lawsonproducts.com
773-304-5345

*Ryan Mullally*
*Government Sales Manager*
ryan.mullally@lawsonproducts.com
469-400-7400

*Cainan Benoit*
*Government Sales Manager*
cainan.benoit@lawsonproducts.com
337-581-8487

*John Swierc*
*Government Sales Manager*
john.swierc@lawsonproducts.com
615-490-2911

Sales Support:

*Mike Guill*
*Manager, Sales Operations*
mike.guill@lawsonproducts.com
773-304-5693

*Howard Kalish*
*Sr. Manager, Sales Education*
howard.kalish@lawsonproducts.com
773-304-5030

Financial Reporting:

*Bernice "BJ" Najfus*
*Business Information Analyst*
bernice.najfus@lawsonproducts.com
773-304-5071

Accounts Payable:

*Doris Pape*
*Director, Accounting*
doris.pape@lawsonproducts.com
773-304-5437

Contracts:

*Lisa Castanon*
*Manager, Contracts and Compliance*
Lisa.castanon@lawsonproducts.com
773-304-5438

*Maria Cassin*
*Paralegal – Public Sector Contracts*
Maria.cassin@lawsonproducts.com
773-304-5214

H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

**Lawson Products' Response:**

Lawson's field sales representatives sets Lawson apart from our competition in the MRO industry. Not only do Lawson's 1,000 field sales representatives, district sales managers, and regional sales managers visit with their customers at maintenance locations on a daily basis, they also provide vendor managed inventory services and product usage training, including safety seminars, for all of Lawson's product lines. The primary role of the field sales organization is to be on site with end users of our products:

managing their inventory, helping them select products that meet their needs, placing orders, and putting orders away.

Being on site with end users allows Lawson's field sales representatives the opportunity to get to know their customers' operations firsthand. This includes understanding each customer's MRO product usage patterns so they can manage their inventory levels more closely, minimizing the overstocking and understocking challenges commonly associated with self-managed inventory. Because of the sheer number of field sales representatives, district sales managers, and regional managers Lawson has, we are able to service agencies of all sizes, regardless of geographic location. Vendor managed inventory service includes: taking inventory of existing items, recommending items and quantities for re-order, and returning to put the inventory away in its proper place. It's important to note that in Lawson's vendor managed inventory model orders are never placed without the buyer's prior knowledge and approval.

The following is a summary of the distribution of field sales representative, district sales managers and regional sales managers across the U.S. and Canada:

- 8 regional sales managers
- 76 district sales managers
- 1069 field sales representatives




These sales personnel are strategically and evenly distributed across North America in order to provide inventory management service and product and safety training to customers of all sizes regardless of geographic location.

Another critical component of our sales organization is the Government Sales Managers. Government Sales Managers are aligned to specific geographies. Their primary role is to secure partnerships and work to form contracts with public agencies. They then work with the field sales organization to roll out these contracts and create awareness of Lawson's value proposition amongst departments and end users. A roll out includes sales education specific to the contract including compliance rules, key terms and conditions of the contract, and where/how the contract can be used so ensure proper execution and usage. It also includes corresponding marketing materials. The magnitude of each rollout is different based on the size and scope of the contract; for details on how Lawson plans to roll out the OMNIA Partners cooperative agreement, please see section Appendix D, Exhibit A, Section 3.3, Letters A and B.

Matt Brown, the Senior Vice President of Sales, is the highest level executive responsible for the entire sales organization at Lawson. His contact information is:
Email: matt.brown@lawsonproducts.com
Phone: 773-304-5216

I. Explain in detail how the sales teams will work with the OMNIA Partners, Public Sector team to implement, grow and service the national program.

**Lawson Products' Response:**
Should Lawson be an awardee of the Region 4 ESC contract and OMNIA Partners, Public Sector cooperative agreement, our implementation would begin with seeking feedback from OMNIA Partners' teams regarding our national implementation plan for both internal Lawson audiences and external public sector audiences. Our partnership and shared experience is ideally reflected in the final plan outlined in Appendix D, Exhibit A, Section 3.3, Letters A and B.

The Government Sales Managers, Director of Government Sales and Operations, and contracting team will be the primary points of contact for the OMNIA Partners, Public Sector sales teams. The Government Sales Managers are Lawson's front line with public sector procurement and are responsible for winning, growing and retaining public sector contracts. There are several ways the Government Sales Managers can engage with OMNIA Partners team:

- Sharing intel on shared pursuits with OMNIA Partners' sales team
- Co-calling on large procurement opportunities
- Giving OMNIA Partners team visibility to local information that impacts existing contracts
- Brainstorming promotions and opportunities for targeted sales programs (by segment, and/or by geography)

The Director of Government Sales and Operations proposes to be the primary point of contact for large scale or nation-wide programming in partnership with OMNIA Partners partner development, marketing, and training teams. It is the responsibility of the Director of Government Sales and Operations to ensure Lawson's entire sales force is aligned towards the mutual goals established by Lawson and OMNIA Partners. Desired outcomes resulting from this arrangement include:

- Consistent execution of programs and activities between OMNIA Partners team, Government Sales Managers, and Lawson's field sales management
- Creating training events
- Developing national sales growth programs and sales incentives
- Driving systemic adoption of sales resources and tools by the Lawson sales organization (e.g. marketing materials, OMNIA Connect, etc.)
- Holding Lawson's sales teams accountable to meeting sales targets and goals mutually agreed to by Lawson and OMNIA Partners

I. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

**Lawson Products' Response:**
Lawson is fortunate to have had experience implementing and managing the existing Region 4 ESC MRO contract and corresponding cooperative agreement and will bring to bear the knowledge and learnings from that contract term. In Lawson's second year of holding this contract it grew 78% vs. the first year, and grew again by 36% the next year. In the most recent fiscal year, Lawson grew contract sales by 12% YOY, outpacing general Company growth two-fold and seating the Region 4 ESC contract as Lawson's largest public sector contract.

We are confident these results will continue as a result of continuous oversight and attention to be sure Lawson's field sales organization and government sales team is focused on growing sales on the agreement. We foresee this coming to life in several ways including but not limited to:

- Partnering with OMNIA Partners partner development and training team to host annual regional meetings where district sales managers can engage first hand with OMNIA Partners education content, corporate personnel, and local sales managers
- Partnering with OMNIA Partners team to rollout new sales tools and resources as they become available
- Involving OMNIA Partners in the creation of Lawson's in-house public sector sales training program
- Creating exciting and rewarding marketing promotions and pricing promotions based on geography, segment, or seasonality
- Monthly reporting on regional performance on growing and retaining business on the contract

Lawson' standard operating procedures require accounts be set up on the same day they are requested. This will ensure orders, especially by new customers, are processed and fulfilled promptly.

Lawson's team of contract specialists is dedicated exclusively to servicing public sector contract business and prioritizes contractual administration and topics concerning Region 4 ESC contract adoptions and piggybacks above other needs or requests in the general workflow.

J. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

**Lawson Products' Response:**
In the 2018 fiscal year Lawson's total public sector sales equaled $31,434,286

| Agency | 2018 Sales | Contact Name |
|---|---|---|
| GWINNETT COUNTY PUBLIC, GA | $ 226,406.14 | April Denna |
| HOWARD COUNTY, MD | $ 171,787.39 | Dean Hof |

| | | |
|---|---|---|
| SUFFOLK COUNTY, NY | $ 168,066.75 | Robert Pierro |
| PALM BEACH COUNTY, FL | $ 142,077.92 | Kathleen Scarlett |
| VICTORIA ISD, TX | $ 126,363.72 | Tisha Wallace |
| LOS ANGELES WORLD AIRPORTS, CA | $ 123,230.14 | Kevin Harris |
| CALTRANS, CA | $ 104,300.58 | Jason Cook |
| MASSACHUSETTS BAY TRANSPORTATION AUTHORITY, MA | $ 98,010.81 | Kevin Frechette |
| NATIONAL CAPITAL PARK AND PLANNING COMMISSION, MD | $ 68,776.14 | Dave Sexton |
| CAPITAL DISTRICT TRANSPORTATION AUTHORITY, NY | $ 64,229.70 | Stacy Sansky |
| MONTGOMERY COUNTY, MD | $ 63,547.70 | Cheri Branson |
| CITY OF ST. PAUL, MN | $ 61,585.52 | Fleet Services |
| CITY OF TACOMA, WA | $ 61,171.65 | Elizabeth Pauli |
| COLLIER COUNTY, FL | $ 59,052.93 | Opal Vann |
| CITY OF LAKEWOOD, CO | $ 54,000.54 | Mary O'Halloran |
| SEMINOLE COUNTY, FL | $ 51,840.62 | Michael Guild |

K. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

**Lawson Products' Response:**

Lawson's information technology systems are reliable, interconnected and give employees and customers access to robust data analytics on a secure, yet accessible platform.

Our central enterprise resource planning system (ERP) is SAP. SAP houses Lawson's critical customer, product, pricing and shipping data. Our SAP system not only houses all of Lawson's critical data, but allows us to generate pre-built and custom reports that can tell our employees or customers virtually anything about their account or product usage.

The workflow and customer experience of initiating an order through payment is as follows:

- A field sales representative or customer initiates the creation of an account
- The account is created in SAP with all pertinent terms and conditions included (e.g. tax exempt, price file reflecting contract pricing, billing address, etc.). During account creation an account's affiliation with OMNIA Partners cooperative agreement is

identified for tracking and reporting purposes to share with OMNIA Partners and to allow for quick and accurate calculation of the funding fee

- Once the account is created a quote can be generated in SAP by Lawson's field sales representatives or customer service team on an easy-to-read form for the customer to approve or deny. If a cart is built by the customer on Lawson's e-commerce website or on the customers designated e-procurement platform the customer will see the total amount to be charged (reflecting contract pricing) before they process the order
- After an order is placed a confirmation email is sent to the customer with the contents of the order and pricing
- The order is received and SAP and routes the order to the nearest distribution center for fulfillment
- The distribution center employees pick and process the order using guidance from SAP on what size box should be used based on the dimensions of the products and recommended packing materials that will accompany the products. Product and packaging dimensional data allows Lawson to minimize the number of shipments the customer receives, cuts down on packaging waste, and minimizes freight charges
- The shipment leaves the distribution center on the same day the order was received
- All shipments on stocked items are received within 1-2 business days from any one of our North American distribution centers
- Upon shipments for FOB customers, SAP sends an invoice to the billing address and contact on file for the account
- When the box is opened and products are unpacked the customer sees a packing slip with the contents of the box and notes any additional items that are shipping separately and arriving in different boxes
- The invoice can be paid via credit card, ACH/EFT or check according to the contracted payment terms
- Once payment is received the balance on the account updates to $0 in SAP and the order process can begin again
- All sales attributed to OMNIA Partners' participants are stored in SAP for tracking and reporting purposes to share with OMNIA and to allow for quick and accurate calculation of the funding fee

As briefly referenced in the description above, there are several ways orders can be placed, all of which get processed through Lawson's central SAP system:

- Field sales representative – The customer can place their order with the field sales representative directly and the field sales representative can enter the products and quantities desired to generate a quotation and request a P.O. or credit card number from the customer before moving forward with the order
- Customer service team – The customer can call Lawson's customer service team to place an order. OMNIA Partners' participants are supported by a highly-trained and empowered Customer Service Team. Each customer service representative is equipped for one-touch resolution, resulting in limited to no hold times or call transfers. Because they use the centralized SAP system to place orders, they have full access to OMNIA Partners' participant's order history, order status, delivery information, back-order information, contract pricing, category discounts, product availability, product information, account and billing information, and contract compliance requirements.

Because e-commerce is a requirement of today's consumer and business customers we have a subset of our Customer Service Team that specializes in web support

- E-commerce website – Lawson's e-commerce website integrates seamlessly with the SAP platform and provides a shopping experience commensurate with best-in-class business-to-consumer websites. It offers access to the entire catalog of products with the ability to display contract-specific pricing and suppress items based on their exclusion from a contract offering. Since we are proposing a full catalog contract for the OMNIA Partners cooperative agreement this feature will not be necessary. Customers with a web account can see their full order history, track orders and view detailed product and specification information including MSDS/SDS sheets. Our website also enables workflow management which allows customers to define multiple account users and assign them roles with allowable actions they can and cannot take in the ordering and approval process. Finally, we employ third party processing of all procurement card information to protect the security of our customer's information
- E-procurement - Lawson' standards-based e-procurement solutions allow OMNIA Partners' participants to easily connect to third party e-procurement systems including, but not limited to: Ariba, Birch Street Systems, BuyEfficient, Direct EDI, eVA, Exostar, Infor / Datastream, Oracle Exchange, Peoplesoft, SAP, SciQuest, SiteStuff, Easy Purchase, etc. Our e-procurement specialists provide OMNIA Partners the most efficient and effective system for their e-business integration requirements

L. Provide the Contract Sales (as defined in Section 10 of the OMNIA Partners, Public Sector Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

**Lawson Products' Response:**

$ 8,337,939 .00 in year one

$ 9,421,872 .00 in year two

$10,458,277 .00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

**Lawson Products' Response:**

Lawson agrees to pay an administrative fee of 3% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal.

M. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners, Public Sector).

ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners, Public Sector under the Master Agreement.

iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners, Public Sector).

iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

**Lawson Products' Response:**

It has been and will continue to be Lawson's preference to promote usage of the Master Agreement and the competitive pricing and discounts associated with it. Lawson will report these as Contract Sales to OMNIA Partners, Public Sector.

If this is not acceptable to the agency in light of a competitive situation, Lawson will surgically lower pricing on select items to meet the competitive demands of the situation. Lawson will report these as Contract Sales to OMNIA Partners, Public Sector.

If an agency refuses to piggyback the Master Agreement their pricing will reflect the sales volume associated with their individual agency's projected or historical usage. Lawson will not report these as Contract Sales to OMNIA Partners, Public Sector.

While to date Lawson has not found itself in a situation where multiple proposals are permitted, we are open to proceeding with a multiple proposal approach as described in situation four above. However, if an agency appreciated Lawson's service-centric value proposition, quality products, and training capabilities but needed better pricing than we originally provided by bidding directly we would propose they adopt the OMNIA Partners cooperative agreement as an alternative. Should they decide to adopt the Master Agreement instead, Lawson will report these as contract sales to OMNIA Partners, Public Sector.

b. The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed

exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.

**Lawson Products' Response:**
Please reference Lawson Product's Signed Response in Appendix D, Exhibit B, OMNIA Partners Administration Agreement.

c. Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.

**Lawson Products' Response:**
Please reference Lawson Product's Signed Response in Appendix D, Exhibit F – Federal Funds Certificate and Exhibit G – New Jersey Business Compliance.

d. Describe how Offeror responds to emergency orders.

**Lawson Products' Response:**
With Lawson's 1,000 field sales representatives, district sales managers, and regional managers, we are able to support customers' needs during times of emergency in-person (depending on the nature of the emergency) combined with our fulfillment infrastructure.

After-hours customer concerns and care are available through a dedicated OMNIA Partners Hotline Representative who will collect caller information, take note of the caller's needs, and get the caller in contact with the correct on call field sales representative for the location of that account. Our customer service team will record and review an electronic history of each contact and keep it available for the agency to reference to ensure a proper crisis response has been made.

Lawson's distribution centers are also stocked with our full catalog of contracted products and takes pride in shipping 99% of all products complete the same day the order is received and can ship overnight if needed.

For participants within driving distance from one of our distribution centers we can arrange for will call pick-up by the customer or a hand-carried delivery by the field sales representative or delivery service, depending on the nature of the emergency.

e. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.

**Lawson Products' Response:**
Lawson believes customer service is critical to conducting a mutually beneficial business partnership to meet the needs of our valued customers. Lawson is poised to provide Region 4 ESC contract users with three different support levels depending on the nature of each participant's need:

1. Customer Service Team
2. Technical and Engineering Support Team
3. Government Customer Support Team

**Customer Service Team**

Participants will be supported by a highly-trained and empowered Customer Service Team. Each customer service representative is equipped for one-touch resolution, resulting in limited to no hold times or call transfers for Region 4 ESC contract users. They also have full access to the participant's order history, order status, delivery information, back-order information, contract pricing, category discounts, product availability, product information, account and billing information, and contract compliance requirements. Because e-commerce is a requirement of today's consumer and business customers we have a subset of our Customer Service Team that specializes in web support.

Lawson's Customer Service Team is available during the following times to Region 4 ESC contract users: 7:00 AM to 7:00 PM, CST; Monday-Friday at 1-866-Lawson-4U (866-529-7664) or via email (DedicatedCustomer.Support@lawsonproducts.com) and fax (312-267-1684).

**Technical and Engineering Support Team**

Lawson's Technical and Engineering Support Team is available to answer any product application or usage questions. They can also address safety requirements and concerns. Consider them the ultimate MRO product experts when enhanced technical experience and knowledge is needed.

Lawson's Technical and Engineering Support Team is available during the following times to Region 4 ESC contract users: 7:00 AM to 7:00 PM, CST; Monday-Friday at 1-866-Lawson-4U (866-529-7664) or via email (Engineering.Department@lawsonproducts.com) and fax (312-962-4946).

**Government Customer Support Team**

Government Customer Support Team is available to help answer specialized contract and compliance questions. They are available to participants to ensure the requirements of the contract are met by both Lawson and Region 4 ESC contract users.

Lawson's Government Customer Support Team is available during the following times to Region 4 ESC contract users: 6:00 AM to 5:30 PM, CST; Monday-Friday at 1-800-890-8198 or via email (govsales@lawsonproducts.com) and fax (312-267-1734).

**Customer Service Team Metrics**

Overall service level: The Lawson Customer Service Team consistently meets the service level goal of answering phone calls in less than 45 seconds 90.32% of the time.

Four metrics/pillars: Each Customer Service Representative (CSR) is accountable for shaping the overall customer experience and maintaining their performance metrics.

- Daily Ready/Not Ready Report (Timeliness Metric) – YTD average 94%
  - Measures each CSR is available to answer the phones for 6.5 hours a day
  - Lists the number of calls each CSR takes on a daily basis

    - Gauges how much "offline" time a CSR spends
- Login/Logout Report (Timeliness Metric) – YTD average 98%
    - Displays the login and logout times for each CSR
    - Attendance is key to make sure each phone call that is handled in a timely manner
- Transaction Audits (Accuracy Metric) – YTD average 91%
    - Each CSR has 8 transactions audited on a weekly basis and the goal is to score 75% or above on first-time resolution
    - Producing error free work is our purpose with weekly transactional audits
- Call Coaching & Development (Quality Metric) – YTD average 90%
    - Each CSR has 1 call monitored on a weekly basis and the goal is to score 90% or above
    - Scorecard has 20 marks they have to hit during the call
    - Measures the greeting, solution, soft skills, and ending during a call

f. Describe Offeror's invoicing process.

**Lawson Products' Response:**
Lawson's information technology systems are reliable, interconnected and give employees and customers access to robust data analytics on a secure, yet accessible platform.

Our central enterprise resource planning system (ERP) is SAP. SAP houses Lawson's critical customer, product, pricing and shipping data. As it is our centralized data warehouse, SAP is also responsible for generating invoices and managing the workflow process associated with invoicing and payment.

The workflow and customer experience of initiating an order through payment is as follows:

- A field sales representative or customer initiates the creation of an account
- The account is created in SAP with all pertinent terms and conditions included (e.g. tax exempt, price file reflecting contract pricing, billing address, etc.). During account creation an account's affiliation with OMNIA Partners cooperative agreement is identified for tracking and reporting purposes to share with OMNIA Partners and to allow for quick and accurate calculation of the funding fee
- Once the account is created a quote can be generated in SAP by Lawson's field sales representatives or by Lawson's customer service team on an easy-to-read form for the customer to approve or deny. If a cart is built by the customer on Lawson's e-commerce website or on the customers designated e-procurement platform the customer will see the total amount to be charged (reflecting contract pricing) before they process the order
- After an order is placed a confirmation email is sent to the customer with the contents of the order and pricing
- The order is received and SAP routes the order to the nearest distribution center for fulfillment
- The distribution center employees pick and process the order using guidance from SAP on what size box should be used based on the dimensions of the products and recommended packing materials that will accompany the products. Product and

packaging dimensional data allows Lawson to minimize the number of shipments which the customer receives, cuts down on packaging waste, and minimizes freight costs incurred by Lawson

- The shipment leaves the distribution center on the same day the order was received
- All shipments on stocked items are received within 1-2 business days from any one of our North American distribution centers
- Upon shipments for FOB customers, SAP sends an invoice to the billing address and contact on file for the account
- When the box is opened and products are unpacked the customer sees a packing slip with the contents of the box and notes any additional items that are shipping separately and arriving in different boxes
- The invoice can be paid via credit card, ACH/EFT or check according to the contracted payment terms
- Once payment is received the balance on the account updates to $0 in SAP and the order process can begin again
- All sales attributed to OMNIA Partners' participants are stored in SAP for tracking and reporting purposes to share with OMNIA Partners and to allow for quick and accurate calculation of the funding fee
- It is Lawson's policy to invoice orders within 24-48 hours of the complete shipment of the order. In the event of an incomplete order shipment, Lawson offers a combined invoice solution that consolidates invoices. In these cases, an invoice will be generated when the final items of the order ship within ten days after the order is processed. In instances where a backorder takes longer than the holding period, a unique invoice will be generated for that backorder. Invoices can be mailed or sent electronically via email to any and all OMNIA Partners' participant's locations. Payments can be remitted electronically and the customer can benefit with a 1% discount if payment is made within 10 days; otherwise, net due in 30 days

g. Describe Offeror's contract implementation/customer transition plan. As an example, attach a high-level project schedule, with milestones from each implementation phase. Include training that customer will receive as part of the transition.

**Lawson Products' Response:**

There are two aspects to implementing an award and transitioning customers to the new agreement:

1. Preparing internal Lawson teams
2. Communicating to customers

Lawson's team of Government Sales Managers, public sector contracting specialists, sales leaders, and executive leaders will be the primary individuals responsible for setting the go-to-market strategy and ensuring its consistent and continuous execution.

Below is an example of a 90-day plan describing the key milestones and activities to prepare Lawson's sales organization and internal teams to implement a new contract.

**Days 1-10:**

Key milestones:

1. Create awareness within Lawson of award and how it effects each departments operating procedures
2. Refresh sales organization with training on Region 4 ESC contract / OMNIA Partners cooperative agreement

Key activities:

- Work with OMNIA Partner development team and sales managers to collaborate on implementation strategy for the contract overall and separately by SLED segments, including communication plan and training best practices
- Announcement of award and describing key implementation tactics to follow from executive leadership, including CEO, Mike DeCata and Senior Vice President of Sales, Matt Brown, using inter-company communications platforms and media
- Webinars and lunch-and-learns to deliver targeted information specific to each department (e.g. field sales, sales operations, customer service, marketing, etc.) regarding their role in supporting the Region 4 ESC contract and OMNIA's public agency members
- Update the Region 4 ESC / OMNIA Partners page on Lawson's intranet with new contract documentation and revised marketing materials
- Assign regional sales managers, district sales managers and field sales representatives to mandatory digital curriculum in Lawson University, Lawson's interactive training and education platform. State and local sales education curriculum includes:
    - Selling the lead agency and cooperative procurement model
    - Compliance to contract terms and conditions
    - Understanding the public procurement process
    - Positioning Lawson in public sector accounts

**Days 11-45:**

Key milestones:

1. Prescribe existing and new agency transition targets to field sales representatives for follow-up
2. Deploy Government Sales Managers to help create agency awareness of new contract

Key activities:

- Load latest OMNIA Partners' participant list into customer management system for assignment to individual field sales representatives
- Send district managers and field sales representatives supporting marketing tools, including flyers and brochures that specifically promote the Region 4 ESC contract with Lawson
- Based on strategy, establish OMNIA Partners-hosted training opportunities for Lawson's regional sales managers and district sales managers
- Deploy government sales account managers to each district to assist district managers and field sales representatives with opening new accounts and transitioning existing eligible public sector accounts to the Region 4 ESC contract
- Check in regularly with all Lawson departments impacted by the new contract (e.g. customer service, accounting, etc.) for feedback on progress and challenges

**Days 46-90:**
Key milestones:

1. Measure conversion success of agencies to the new contract
2. Continue transition and manage performance to targets distributed to field sales representatives

Key activities:

- Government sales account managers host district workshops in each U.S. sales district to deliver contract details, customer-level implementation plans, and reinforce previously delivered digital education topics on how to sell cooperative agreements (with OMNIA Partners' participation depending on schedule/availability)
- Monitor and measure conversion of new accounts to the Region 4 ESC agreement
- Follow-up with district managers and field sales representatives for feedback on their experiences and progress proliferating the new contract
- Continue to check in with all Lawson departments impacted by the new contract to ensure seamless experiences for all Region 4 ESC contract users and OMNIA Partners' participants
- Follow-up with OMNIA Partners' development and sales teams to gauge success and determine next steps

Below is an example of a 90-day plan describing the key milestones and activities to communicate to customers about the new contract and enable them to use it.

**Days 1-10:**
Key milestones:

1. Align implementation/customer transition plan with Region 4 ESC / OMNIA Partners
2. Confirm tradeshow/expo opportunities locally in Region 4 ESC and nationally to market the cooperative agreement
3. Host meeting with Lawson's internal teams to confirm tactics, timelines and officially kick off the implementation project

Key activities:

- Host conference call with OMNIA Partners' development and marketing teams to discuss best practices and framework for marketing program
- Confirm existing registration at key national and regional tradeshows
- Extend registration to other regional tradeshows with dates TBD (at the time of bid response)
- Release co-branded press release to trade and public sector procurement publications
- Engage Lawson's PR firm to identify opportunities for case studies with OMNIA Partners' participants continuing their relationship with Lawson and Region 4 ESC on the new award, emphasizing the value and efficiency of the cooperative model
- Host kick-off meeting to assign roles and responsibilities to the implementation team

**Days 11-45**

Key milestones:

1. Update and deploy all customer-facing printed and digital marketing materials
2. Build and socialize availability of customer training sessions via webinar
3. Establish contract implementation customer awareness and sales goals

Key activities:

- Update all existing printed marketing materials with new award details and identify new materials to be created; deploy to field sales representatives and managers for use
- Update OMNIA Partners section on Lawson's intranet site to reflect new award details
- Update OMNIA Partners page on Lawson's public website to reflect new award details and digital versions of marketing materials (see current page by visiting: lawsonproducts.com/resources/omnia-partners.jsp)
- Schedule and socialize availability of customer training webinars for existing customers and prospective agencies considering a cooperative agreement
- Create framework for email program to all of Lawson's public sector email subscribers
- Identify case study participants and begin working accordingly with willing agencies
- Solidify PR and advertising opportunities with pre-vetted publications recommended by PR firm (e.g. editorial placements, op-eds, paid advertisements)
- Begin production of state and local government product marketing flyers, segmented by department/agency (e.g. Facilities maintenance, fleet and transit maintenance, etc.)
- Set goals for existing account growth and new account conversion to OMNIA Partners by sales district
- Regular implementation team meetings and updates on progress to OMNIA Partners' team

**Days 46-90**

Key milestones:

1. Establish reporting format to track results long-term
2. Rollout remaining marketing materials

Key activities:

- Create reporting format for monthly district-level reporting, and mechanism for auto-generation and distribution to district sales managers
- Rollout email program, case studies, PR engagements and product marketing flyers
- Regular implementation team meetings and updates on progress to OMNIA Partners' team

The knowledge and experience our entire sales organization, corporate partner departments, and executive leadership has gained over the course of Lawson's existing Region 4 ESC MRO contract will be an asset to another contract implementation, were we to be awarded the opportunity.

h. Describe the financial condition of Offeror.

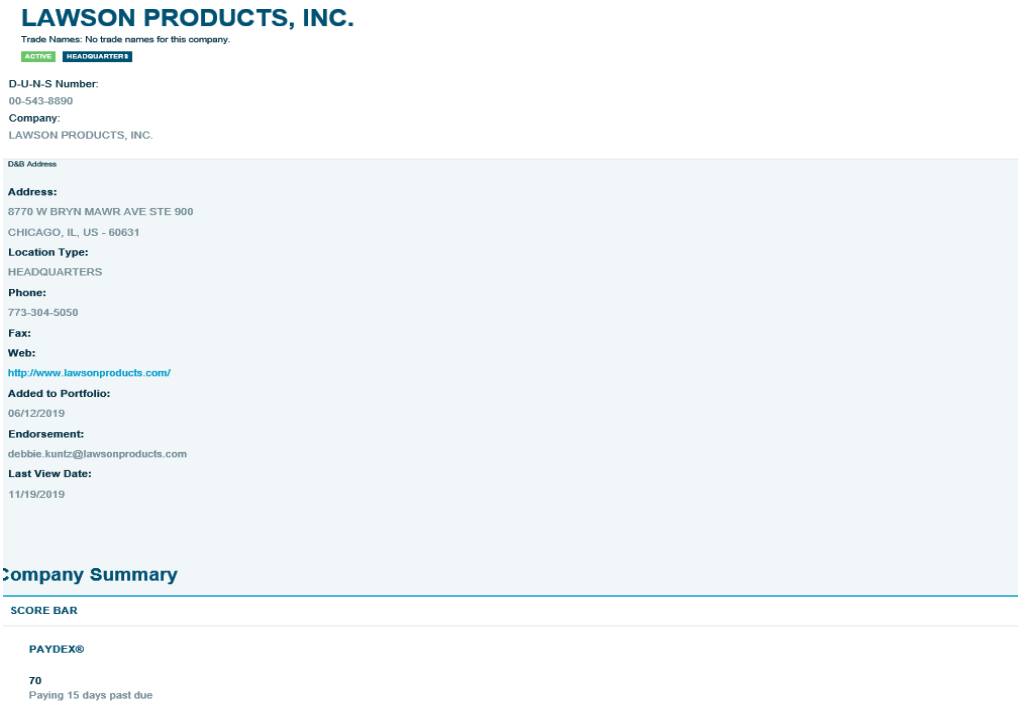
**Lawson Products' Response:**
Lawson's financial position is strong and has shown a trend of continuous improvement for several years. Our historical net sales are as follows:

| | |
|---|---|
| 2015 | $257,834,000.00 |
| 2016 | $276,573,000.00 (increase of 7.3% vs. 2015) |
| 2017 | $305,907,000.00 (increase of 10.6% vs. 2016) |
| 2018 | $349,637,000.00 (increase of 14.3% vs. 2017) |

Additionally, adjusted EBITDA (earnings before interest, taxes, depreciation and amortization) is considered to be the best measure of the profitability of any business and Lawson's has continuously improved, increasing from 6.2% at the end of 2015 to 10.9% through Q3 2019.

Lawson actively follows corporate governance practices that are consistent with best practices and fully comply with the requirements of the Sarbanes-Oxley Act of 2002, public procurement standards and The United States Securities Exchange Commission (SEC). Additional standards require that our Board of Directors and Audit Committee Charter oversee the company with a forward-looking governance structure implemented by a diverse and independent board focused on serving the interests of all our stockholders and shareholders. Concerns or questions about accounting, internal accounting controls, financial reporting, auditing matters or any illegal or unethical situations can be reported anonymously to the Lawson Ethics Helpline 24 hours a day, 7 days a week at 1-800-425-8109 or online at www.lawsonproducts.alertline.com.

Lawson holds Dun & Bradstreet number 00-543-8890. Below is Lawson's Dunn & Bradstreet report segmented. Please see electronic file for the full report.



**LAWSON PRODUCTS, INC.**

Trade Names: No trade names for this company.

ACTIVE HEADQUARTERS

D-U-N-S Number:
00-543-8890
Company:
LAWSON PRODUCTS, INC.

D&B Address

Address:
8770 W BRYN MAWR AVE STE 900
CHICAGO, IL, US - 60631
Location Type:
HEADQUARTERS
Phone:
773-304-5050
Fax:
Web:
http://www.lawsonproducts.com/
Added to Portfolio:
06/12/2019
Endorsement:
debbie.kuntz@lawsonproducts.com
Last View Date:
11/19/2019

Company Summary

SCORE BAR

PAYDEX®

70
Paying 15 days past due

**Commercial Credit Score Percentile**

**28**
Moderate to High Risk of severe payment delinquency.

**Financial Stress Score National Percentile**

**63**
Moderate Risk of severe financial stress.

**D&B Viability Rating**

1 3

View More Details

**Bankruptcy Found**
**N**

**D&B Rating**
**5A2**
5A indicates 50 million and over, Credit appraisal of 2 is good

**&B VIABILITY RATING SUMMARY**

**Viability Score**
**Viability Score :1**
Low Risk:1 ; High Risk:9
**Portfolio Comparison**

**Portfolio Comparison :3**
Low Risk:1 ; High Risk:9

**Data Depth Indicator**
**Data Depth Indicator :A**
Predictive:A ; Descriptive:G
**Company Profile:**
A

**Financial Data**
Available
**Trade Payments**
Available (3+Trade)
**Company Size**
Large
**Years in Business**
Established

i. Contractors that have retail stores shall have appropriate procedures in place to ensure contract pricing on all product lines to member agencies. Describe how agencies choosing to pick up orders will receive the correct contract pricing. Indicate how volume will be tracked and reported to OMNIA Partners.

**Lawson Products' Response:**

Lawson's service delivery model is based on vendor managed inventory meaning our field sales representatives ensure products are on hand at the customer's location when needed so the need for off-site visits to retail locations is greatly reduced. Therefore, we do not have retail stores in our network. All pricing is housed centrally in our enterprise resource planning (ERP) system SAP and is administered consistently with every order whether placed through the field sales representative, customer service, website, or using an e-procurement platform. Reporting is extracted using the central data in SAP and accounts that qualify as Region 4 ESC contract/OMNIA Partners' cooperative agreement users are indicated as such at the time of account set up, assuring that all sales are captured and reported accurately to OMNIA Partners, Public Sector.

j. Payment terms/options. Include standard payment terms, early payment discounts and forms of payment accepted. Also state the Convenience Fee, if allowable, per the Visa Operating Regulations**.**

**Lawson Products' Response:**

For customers with established credit, Lawson's payment terms are 1% discount if paid within 10 days, and net 30 for the full amount owed. If the customer pays within 10 days via check or ACH/EFT Lawson offers a 1% discount on goods only, not including tax if applicable. Payments by credit card are not eligible for the 1% discount on goods. Specialized payment terms, if needed, will be decided on a case-by-case basis.

Forms of payment accepted are:

- Check
- ACH/EFT
- Visa/MC/Amex/Discover

Lawson does not assess a convenience fee if the customer chooses to pay with a credit card.

## TAB 4 – Qualification and Experience

### c) Qualification and Experience

a. Provide a brief history of the Offeror, including year it was established and corporate office location.

**Lawson Products' Response:**

Sidney L. Port founded Lawson in 1952 with a simple goal—to provide for his family. He accomplished that and much more.

After early careers as a publisher and an attorney, Mr. Port joined his father-in-law's company, Lion Auto Parts. During his time there he recognized an opportunity and confirmed its potential by first selling fasteners out of the trunk of his car. That experience convinced him that no one else was effectively supplying businesses with small, consumable parts necessary to keeping their operations running.

At the age of 40, with a $25,000 loan, Mr. Port opened Lawson. For those who knew Mr. Port they'd say, "his word was his bond," and customers and suppliers quickly recognized his integrity. That, combined with Mr. Port's knack for finding the right people, helped continue the Company's growth.

Lawson went public in 1970 (currently traded on the NASDAQ – LAWS), but Mr. Port retained a very active role until his death in 2007. When asked about founding his Company, Mr. Port often replied that he simply wanted to create an organization that offered employees a way to make a good living and support their families. As an entrepreneur himself, Mr. Port encouraged that spirit by offering employee benefits such as profit sharing, which was unusual at the time.

Mr. Port named Lawson after Victor Lawson, owner of the Chicago Daily News and a philanthropist whom he admired. As the Company's success grew, so did Mr. Port's generosity and philanthropic efforts in the arts, medical research and education.

**Today, Lawson in North America…**

- Lawson's corporate location is located in Chicago – 8770 W, Bryn Mawr, Suite 900, Chicago, Illinois 60631 with six distribution centers located throughout North America.

b. Describe Offeror's reputation in the marketplace.

**Lawson Products' Response:**

Lawson has been in the MRO business for over 67 years, during which time the company has grown from a 'car-trunk' sales operation to servicing 300,000 industrial, commercial, institutional and government customers in all 50 states, Canada, Mexico, and the Caribbean, and exporting products that support U.S. military efforts overseas, in the Middle East, Asia and Europe .

Lawson currently holds public sector cooperative contracts with the following organizations:

- OMNIA Partners - National
- TIPS (The Interlocal Purchasing System) - National
- BuyBoard - National

- PSA (Purchasing Solutions Alliance) - National
- SAVE (Strategic Alliance for Volume Expenditures) - Arizona
- COSTARS (Pennsylvania Department of General Services) – Pennsylvania
- CREC (Capital Region Education Council) – Connecticut
- Kinetic – Canadian GPO

Lawson's extensive experience in developing strategic marketing decisions supporting other national organizations and contracts in the Government market has seen 364% growth in the last two years. These include our Federal GSA contract and DOD contract, our many State and local government contracts, Lawson's additional Cooperative Contracts around the USA and Canada (as listed above), the Canadian government customers at the Provincial level, Federal level, Crown level, and special programs Lawson has in place with the Defense Logistics Agency (DLA) in support of our troops here at home and overseas. Lawson is experienced in each marketplace, poised to retain and driven to exceed its customer base by delivering exceptional Vendor Managed systems sensitive to customer needs.

c. Describe Offeror's reputation of products and services in the marketplace

**Lawson Products' Response:**

In the 67 year history, Lawson delivers a full range of consumable MRO products coupled with on-site inventory management services that help fleet and facility maintenance personnel keep their operations up and running without interruption. Lawson's proven track record of business credibility, reputation and decade-long international commerce experiences with key suppliers is an important strength. Our philosophy is to provide *"the right part, in the right place, at the right time".* Service and cost effectiveness is one of our primary considerations.

Following the principles of 5S methodology (a workplace organization method) approximately 1,000 Lawson sales representatives partner with maintenance and repair personnel to maximize their operational effectiveness and efficiency. Our ultimate goal is to develop a fully integrated maintenance supply and inventory management partnership with OMNIA Partners and participating state, local and education entities to provide quality products and vendor-managed inventory services for consumable maintenance and repair products across the U.S. and Canada.

We work at increasing customer productivity in several ways including:

- Reduce the amount of time searching for / purchasing parts
- Avoid emergency off-site trips for a part by insuring adequate inventory is available at all times
- Assign a knowledgeable Sales Professional who will inventory, review, and order for those areas where authorized the responsibility

Lawson's demand-based planning is a forecasted system that has the ability to use up to 26 different algorithms to generate a raw forecast based on historical data, seeing this would be new business to Lawson and not part of our current history, we would control demand planning through communication/ forecasting data provided by your location and the field sales representative. After 60 days of historical demand from the new account the system will detect sales trend increase and

automatically start to increase the raw forecast, at the same time the communication with your locations/field sales representative and the government team will continue to identify the items in demand and future forecast needs. We do have the flexibility to adjust or hard key safety stock levels to protect or control inventory levels, we have found in the past that a combination of forecast and safety stock level adjustments best support the customer needs.

Lawson, a value-add distributor can demonstrate how we impact a customer's total cost of ownership by following this four-step process:

1. Identify value-added services
2. Determine the total cost of ownership
3. Determine the impact on the customer's bottom line
4. Report the results

Here are some ways we manage these four steps:

- Revenue Focused: Lawson helps customers get back on-line quicker. Reduce turnaround time. Provide efficiencies in output. Provide new products to each customer market
- Asset Focused: Lawson provides system optimization. Overstock reduction. Obsolete inventory removal. Re-allocation of space
- Process focused: Lawson provides Vendor Managed Inventory (VMI) options. Self-service inventory monitoring systems. EDI & EFT efficiencies
- Expenditure Focused: Lawson offers integrated purchasing. Price protection. Product substitution options.
- Service Focused: Lawson offers 24/7 service. Technical and Product support. Seminar & Training options for all our customers is the form of Fastener Safety Seminar, Cutting Tool Safety Seminar, Pneumatic Safety Seminar, Electrical Safety Seminar, Hydraulic Safety Seminar, and Unique Customer Requests for any seminar or training your facilities would need
- Customer Focused: Lawson offers additional cost savings opportunities in areas of Safety cost reduction. Environmental cost reduction, and equipment cost reduction / exchanges

Lawson's demand management for Maintenance, Repair and Operations products strives to manage all the activities associated with discovering the customer location needs, planning products or services for those locations and then fulfilling the customers 'demand'. It is an integrative set of processes across, not just the enterprise, but the trade partner network and ensures that we truly understand the market; we know who the OMNIA Partners' participants are and what draws them to doing business with us. It also ensures that they are happy with their product assortment, our product offering and our service. Our reputation for merging customer needs through analytics with plain old customer service and inventory management, Lawson serves a niche in the marketplace that drives price, distribution, product awareness and fulfilling unmet needs with each customer.

### d. Describe the experience and qualification of key employees.

**Lawson Products' Response:**

Key members of Lawson's public sector sales and operations team will lead the team responsible for the successful execution of the plan above. They are:

***Christina Nielsen***
***Director, Government Sales and Operations***
Christina has spent 13 years in the industrial manufacturing and distribution industry, 10 years of which were spent leading the development and execution of customer engagement and demand generation programs. Under Christina's leadership of public sector sales at Lawson, sales to public sector customers have grown an average of 15% year-over-year. Sales attributed specifically to OMNIA Partners cooperative agreement resulted in 12% growth in 2018 vs. 2017. Christina will be responsible for both the 90-day go-to-market strategy outlined here in Appendix D, Exhibit A, Section 3.3, Letter A and the 90-day implementation and marketing program outlined in Appendix D, Exhibit A, Section 3.3, Letter B. christina.nielsen@lawsonproducts.com; 773-304-5345

***Lisa Castanon***
***Manager, Contracts and Compliance***
Lisa brings 28 years of experience in the MRO industry with the last 11 years of her career focused exclusively on the public sector. Lisa and her team manage the bid response process, ensure contract compliance, and manage implementation programs for awarded contracts, including Lawson's existing Region 4 ESC MRO contract. In 2016, she received her Six Sigma Black Belt Certification which reflects in the way she manages projects and solves problems. The combination of this experience and credentials highly qualifies Lisa to be the project leader for the 90-day plan outlined here. Lisa.castanon@lawsonproducts.com; 773-304-5438

***Bernice "BJ" Najfus***
***Business Information Manager***
BJ has spent 5 years in the MRO space, all of which have been with Lawson as a business information manager. BJ's 20+ year career before Lawson included roles in finance, accounting, and business analytics. She holds an undergraduate degree in Finance and a Master degree in Information Systems. BJ will assist Lisa in managing the data and reporting necessary to ensure successful execution of the go-to-market strategy. bernice.najfus@lawsonproducts.com; 773-304-5071

***John Swierc, Cainan Benoit, and Ryan Mullally***
***Government Sales Managers***
John, Cainan and Ryan bring with them a combined 20 years of experience in the MRO industry and with Lawson. They are responsible for securing contractual agreements with public sector entities and agencies across the United States in cooperation with our 1,000 field sales representatives and leaders. John, Cainan and Ryan have all had previous positions at Lawson in the field sales organizations, either as field sales representatives or district sales managers. This credibility and experience will serve them greatly as they work across the country to implement the 90-day go-to-market strategy in partnership with our field sales organization. john.swierc@lawsonproducts.com; 615-490-2911; cainan.benoit@lawsonproducts.com; 337-581-8487; ryan.mullally@lawsonproducts.com; 469-400-7400

e. Describe Offeror's experience working with the government sector.

**Lawson Products' Response:**
Lawson has hundreds of state, local and education contracts directly with entities and seven cooperative purchasing contracts. Six out of seven cooperative purchasing contracts cover the contiguous and

noncontiguous United States; the remaining contract covers Canada. The list that follows illustrates the sales on a handful of these contracts for the past three years:

| Contract Name | 2017 Sales | 2018 Sales | 2019 Sales |
|---|---|---|---|
| **National Intergovernmental Purchasing Alliance (IPA)** | $4,690,969 | $6,943,103 | $7,978,889 (projected) |
| **California Multiple Award Schedule (CMAS)** | $428,029 | $519,171 | $624,978 |
| **Purchasing Sourcing Alliance (PSA)** | $301,958 | $345,691 | $414,193 |
| **Louisiana Multiple Award Schedule (LaMAS)** | $101,696 | $110,056 | $383,174 |
| **State of New Jersey** | $1,688,325 | $1,770,416 | $2,010,146 |
| **State of Mississippi** | No data available | $65,279 | $89,721 |

Lawson holds General Services Administration (GSA) contract #GS-06F-0027L – Hardware Superstore 51V which began with GSA on April 9, 2001 and expires on April 8, 2021. The annual sales volume for the past three years is as follows:

| Contract Name | FY2017 | FY2018 | FY2019 |
|---|---|---|---|
| **GS-06F-0027L Hardware Superstore 51V** | $4,433,703 | $5,159,792 | $5,472,906 |

Please note that the data above reflect actual fiscal year for the Federal Government begins October 1 and ends September 30.

| Segment | Average Percent of SLED | 2017 Sales | 2018 Sales | 2019 Sales (projected) |
|---|---|---|---|---|
| **City Government** | 37.7% | $8,308,234 | $8,356,659 | $8,929,907 |
| **Primary Education (K-12)** | 18.7% | $4,121,061 | $4,145,080 | $4,429,423 |
| **County Government** | 15.1% | $3,327,701 | $3,347,097 | $3,576,700 |
| **State Government** | 12.1% | $2,666,569 | $2,682,111 | $2,866,097 |
| **Non-Profit Organizations** | 9.5% | $2,093,587 | $2,105,789 | $2,250,242 |

| | | | | |
|---|---|---|---|---|
| **Colleges & Universities** | 6.3% | $1,388,379 | $1,396,471 | $1,492,266 |
| **Public Health** | .6% | $132,227 | $132,997 | $142,121 |
| **Canadian Government** | | $691,716 | $696,751 | $788,976 |
| **Federal Military and Civilian Government** | | $6,480,876 | $6,508,567 | $6,888,037 |
| **All Government Sales as % of Total Sales** | | 10.56% | 10.60% | 10.65% |

f. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

**Lawson Products' Response:**

On August 11, 2008, Lawson entered into a Deferred Prosecution Agreement ("DPA") with the United States Attorney General for the Northern District of Illinois. Lawson filed a copy of the Deferred Prosecution Agreement with the Securities and Exchange Commission upholding and fully complying with its obligations set forth under the Agreement. On August 19, 2011 the United States District Court for the Northern District of Illinois issued an order dismissing the information against Lawson with prejudice in Case No. 08-CR-633.

g. Provide a minimum of 5 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, and years serviced.

**Lawson Products' Response:**

Lawson has included 10 customer references that will verify our excellence in providing Vendor Managed Inventory and services exemplifying our "just the right product at just the right time" philosophy. Please see the list below:

| | Reference #1 | Reference #2 | Reference #3 |
|---|---|---|---|
| **Entity Name:** | Los Angeles World Airports | Town of LaGrange | Gwinnett County Public Schools |
| **Contact Name:** | Robert Haines | James Fetzer | Kim Murphy |
| **Contact Title:** | Fleet Maintenance Director | Deputy Superintendent | Senior Buyer |
| **Contact Phone:** | 424-646-7900 | 845-590-2892 | 678-301-6292 |
| **Contact Email:** | rhaines@LAWA.org | jfetzer@lagrangeny.gov | kim_murphy@gwinnett.k12.ga.us |
| **City:** | Los Angeles | LaGrangeville | Lawrenceville |
| **State:** | California | New York | Georgia |

| | | | |
|---|---|---|---|
| **Years Serviced:** | 15 Years | 8 Years | 20 Years |
| **Scope of Work:** | We supply 11 departments with the Lawson Vendor Managed Inventory and provide training to end users. | We provide Lawson Vendor Managed Inventory to the Town for all their MRO supply needs. | We provide Lawson Managed Inventory to the County's Public Schools on a weekly basis. |

| | **Reference #4** | **Reference #5** | **Reference #6** |
|---|---|---|---|
| **Entity Name:** | Johnston County Schools | City of Lakewood | City of Kingsport |
| **Contact Name:** | Josh Loseke | Ramon Montoya | Steve Hightower |
| **Contact Title:** | Shop Foreman | Fleet Supervisor | Fleet Maintenance Manager |
| **Contact Phone:** | 919-934-8340 | 303-987-7796 | 423-229-9446 |
| **Contact Email:** | joshloseke@johnston.k12.nc.us | rammon@lakewood.org | Steve.Hightower@kingsporttn.gov |
| **City:** | Smithfield | Lakewood | Kingsport |
| **State:** | North Carolina | Colorado | Tennessee |
| **Years Serviced:** | 7 Years | 3 Years | 20 Years |
| **Scope of Work:** | We provide Lawson Managed Inventory to the County's Schools in all MRO categories. | We provide Lawson Managed Inventory to the City's departments in all MRO categories. | We provide Lawson Managed Inventory to the City's departments on a weekly basis. |

| | **Reference #7** | **Reference #8** | **Reference #9** |
|---|---|---|---|
| **Entity Name:** | Trolley Tours of Nashville | General Services Administration | State of California – Department of Transportation |
| **Contact Name:** | Nathan Kingsbury | Marlyn Ziegler | Jason D. Cook |
| **Contact Title:** | Fleet Manager | Contracting Officer | Chief, Office of Material Services |
| **Contact Phone:** | 615.947.5661 | 816 926-8364 | 916-227-9704 |
| **Contact Email:** | Nathaniel.kingsbury@trolleytours.com | marlyn.ziegler@gsa.gov | jason.cook@dot.ca.gov |
| **City:** | Nashville | Heartland Acquisition Center | Sacramento |
| **State:** | Tennessee | Kansas | California |
| **Years Serviced:** | 3 Years | 18 Years | 8 Years |
| **Scope of Work:** | We provide Vendor Managed Inventory for all maintenance and repair supplies to maintain their fleet and facility. | We provide Vendor Managed Inventory for all maintenance and repair supplies. | We provide Vendor Managed Inventory for all maintenance and repair supplies. |

| | Reference #10 |
|---|---|
| **Entity Name:** | Elko County School District |
| **Contact Name:** | Seth Canning |
| **Contact Title:** | Transportation Director |
| **Contact Phone:** | 775-738-0808 |
| **Contact Email:** | scanning@ECSDNV.net |
| **City:** | Elko |
| **State:** | Nevada |
| **Years Serviced:** | 4 Years |
| **Scope of Work:** | We provide Vendor Managed Inventory for all maintenance and repair supplies. |

h. Provide any additional information relevant to this section.

**Lawson Products' Response:**

Lawson offers several unique attributes that would make us a valued MRO products alternative to OMNIA Partners' participants and three stand out in particular:

1. Lawson's focus on the small, consumable parts segment of the broader MRO industry and the unique service demands customers have for these products
2. Our approximately 1,000 local Lawson field sales representatives provide data-driven inventory management services to ensure OMNIA Partners' participants are operating in a cost-effective way while ensuring their operations never stop or slow due to an out-of-stock part or product
3. Lawson's long-standing and varied contractual and non-contractual relationships with government entities can help proliferate the OMNIA Partners' brand and value

Other attributes that make us stand out in a crowd are:

- Highly-trained and empowered Customer Service Team providing done-in-one first call resolution with little to no hold times and handoffs. This team includes specialists in web customer care and government customer care.
- A good/better/best product mix including commodity-grade products, nationally branded products and private-label maintenance-engineered products
- Technical and Engineering Team to provide product application and safety training free of charge
- The ability to provide, through our SAP enterprise resource planning tool, virtually endless product and customer usage data and analytics to help inform customer's MRO inventory management practices and reduce costs

- Extensive experience implementing and managing direct contracts and cooperative contracts in a compliant and value-driven way

a. Provide a minimum of 5 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, and years serviced.

**Lawson Product's Response:**

Lawson has included 10 customer references that will verify our excellence in providing Vendor Managed Inventory and services exemplifying our "just the right product at just the right time" philosophy. Please see the list below:

| | Reference #1 | Reference #2 | Reference #3 |
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| **Contact Email:** | rhaines@LAWA.org | jfetzer@lagrangeny.gov | kim_murphy@gwinnett.k12.ga.us |
| **City:** | Los Angeles | LaGrangeville | Lawrenceville |
| **State:** | California | New York | Georgia |
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| | Reference #4 | Reference #5 | Reference #6 |
|---|---|---|---|
| **Entity Name:** | Johnston County Schools | City of Lakewood | City of Kingsport |
| **Contact Name:** | Josh Loseke | Ramon Montoya | Steve Hightower |
| **Contact Title:** | Shop Foreman | Fleet Supervisor | Fleet Maintenance Manager |
| **Contact Phone:** | 919-934-8340 | 303-987-7796 | 423-229-9446 |
| **Contact Email:** | joshloseke@johnston.k12.nc.us | rammon@lakewood.org | Steve.Hightower@kingsporttn.gov |
| **City:** | Smithfield | Lakewood | Kingsport |
| **State:** | North Carolina | Colorado | Tennessee |
| **Years Serviced:** | 7 Years | 3 Years | 20 Years |
| **Scope of Work:** | We provide Lawson Managed Inventory to the County's Schools in all MRO categories. | We provide Lawson Managed Inventory to the City's departments in all | We provide Lawson Managed Inventory to the City's departments on a weekly basis. |

| | | | |
|---|---|---|---|
| | | MRO categories. | |
| | | | |
| | **Reference #7** | **Reference #8** | **Reference #9** |
| **Entity Name:** | Trolley Tours of Nashville | General Services Administration | State of California – Department of Transportation |
| **Contact Name:** | Nathan Kingsbury | Marlyn Ziegler | Jason D. Cook |
| **Contact Title:** | Fleet Manager | Contracting Officer | Chief, Office of Material Services |
| **Contact Phone:** | 615.947.5661 | 816 926-8364 | 916-227-9704 |
| **Contact Email:** | Nathaniel.kingsbury@trolleytours.com | marlyn.ziegler@gsa.gov | jason.cook@dot.ca.gov |
| **City:** | Nashville | Heartland Acquisition Center | Sacramento |
| **State:** | Tennessee | Kansas | California |
| **Years Serviced:** | 3 Years | 18 Years | 8 Years |
| **Scope of Work:** | We provide Vendor Managed Inventory for all maintenance and repair supplies to maintain their fleet and facility. | We provide Vendor Managed Inventory for all maintenance and repair supplies. | We provide Vendor Managed Inventory for all maintenance and repair supplies. |
| | | | |
| | **Reference #10** | | |
| **Entity Name:** | Elko County School District | | |
| **Contact Name:** | Seth Canning | | |
| **Contact Title:** | Transportation Director | | |
| **Contact Phone:** | 775-738-0808 | | |
| **Contact Email:** | scanning@ECSDNV.net | | |
| **City:** | Elko | | |
| **State:** | Nevada | | |
| **Years Serviced:** | 4 Years | | |
| **Scope of Work:** | We provide Vendor Managed Inventory for all maintenance and repair supplies. | | |

## TAB 5 – Value Add

### d) Value Add

a. Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

3. Competitive Range: It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range will not receive further award consideration. Region 4 ESC may determine establishing a competitive range is not necessary.
4. Past Performance: An Offeror's past performance and actions are relevant in determining whether or not the Offeror is likely to provide quality goods and services; the administrative aspects of performance; the Offeror's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Offeror's businesslike concern for the interests of the customer may be taken into consideration when evaluating proposals, although not specifically mentioned in the RFP.
5. Additional Investigations: Region 4 ESC reserves the right to make such additional investigations as it deems necessary to establish the capability of any Offeror.
6. Oral Presentations/Interviews: Region 4 ESC reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, Region 4 ESC may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. Region 4 ESC shall not reimburse the offeror(s) for the costs associated with the interview process.
7. Negotiations: Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offeror(s) shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offeror(s).

**Lawson Products' Response:**

The goal of Vendor Managed Inventory (VMI) is to provide a mutually beneficial relationship where both sides will be able to more smoothly and accurately control the availability and flow of goods for OMNIA Partners' participants. In VMI, Lawson assumes the role of inventory planning for the customer.

Extensive information sharing between Lawson and OMNIA Partners' participants is required so that the Lawson can maintain a high degree of visibility of goods/requirements at each location. Instead of the customer reordering when its supply has been exhausted, Lawson is responsible for replenishing and stocking the customer location at appropriate levels. Lawson has mastered VMI and Lawson takes the lead against many other organizations and how they benchmark themselves.

Our VMI programs goal is to minimize any capital investment in inventory while providing "package friendly" quantities that assure maximum productivity to OMNIA Partners' participants. To do this Lawson first establishes acceptable min/max service levels at each OMNIA Partners' participants locations. Lawson then reviews the condition and status of all bin equipment and the disposition of current inventory levels. A site-specific plan will be developed between Lawson and each OMNIA Partners' participants individually. During these site-specific planning's it will also be determined needs if any new equipment such as bins and cabinets are required. Lawson will use current best practices and ensure they are followed; this provides a minimum inventory investment and improved inventory turns and will provide a reduction in cost of ownership for the OMNIA Partners' participant. Lawson's current VMI program also provides opportunities for obsolete inventory reduction within your current OMNIA Partners' participant locations where applicable. Current inventory consolidation, inventory standardization, and reduced risks results in an overall cost savings to the customers.

OMNIA Partners' participants will have supplier benefits that Lawson carries out its task of maintaining predetermined inventory and avoiding stock-outs, we are then able to lock in a VMI-supported customer for the long term (with or without a contract). This will produce a steady and predictable flow. A VMI partnership allows Lawson to schedule its operations more productively because it is now monitoring OMNIA Partners' participants entire inventory on a regular basis. Furthermore, reductions in inventory will be achieved once Lawson develops a better understanding of how the end user customer truly uses its goods over the course of a year.

- How we effectively partner on VMI Work:
    - Clarify expectations. There needs to be thorough discussion about how the system will benefit both organizations in the long term. The objective is clear and constant communication between the Lawson and OMNIA Partners' participants. When the two parties work in conjunction we can be assured that the planning function, for both sides, will begin to smooth over time.
    - Agree on how to share information. If Lawson and OMNIA Partners' participants can agree to share information vital to restocking in a timely manner, then the odds of a synchronized system will dramatically improve. Proprietary information would not have to be shared, but enough information to maintain a steady flow of goods is necessary. You should be willing to share production schedules and/or forecasts to provide some visibility for Lawson.

- Keep communication channels open. When Lawson and OMNIA Partners' participants set out to implement a VMI program, we need to meet and discuss their goals and how they need to proceed in order to realize those goals. Once a VMI program has been activated, each side needs to understand that there are going to be some miscues. These miscues need to be studied as opportunities for learning and then used to avoid repetitive problems in the future.

As part of Lawson's commitment to the OMNIA Partners on the MRO contract, Lawson will continually strive to exceed the OMNIA expectations saving time, money and obsolescence in inventory for OMNIA Partners' participants.

Lawson believes through extensive experience building and managing large sales teams that sales people sell products and programs when they're confident in their knowledge of them. For this reason, Lawson places very high priority in the value of a robust and comprehensive sales training program.

Lawson offers several levels of training, safety documentation and reference materials for customers free of charge. Our Technical and Engineering support teams assist our customers by providing on-site application analysis and problem solving assistance, oftentimes custom-tailored for that particular application. Our Technical and Engineering Teams also develop SDS sheets for all chemical products, provide product selection that are certified (GS-37, NEMA, RoHS, NSF, or EPA certifications), create "how-to" videos for new products, and develop safe use brochures and wall charts. The customer benefits when products are appropriately selected and safely used based on their application and operating environment. The life of the product extended, but the safety and security of maintenance personnel is further ensured.

Lawson is proud to offer our ALERT (A Lawson Emergency Response Team) Program featuring both products and services that can help OMNIA Partners' participants be prepared for the unpredictable and respond to the inevitable.

Products that Lawson offers to help you prepare and respond to a disaster:

| | |
|---|---|
| Batteries | Hard Hats |
| First Aid Kit | Safety Cans |
| Infrared Thermometers | |
| Anchoring Systems | Insect Repellent |
| Visaglo | Instructional Signage |
| Adhesive Tape | Jumper Cables |
| Alarms | Lighting |
| Cable Ties | Mops / Brooms |
| Chemical Cleaners | Oils / Lubricants |
| Clamps | Padlocks |
| Drill Bits | Paints |
| Electrical Connectors | Protective Clothing |
| Electrical Crimping Kit | Pry Tools |

| | |
|---|---|
| Electrical Wire | Rain Suits |
| Extension Cords | Respiratory Protection |
| Eye Protection | Ropes / Straps / Chain |
| Fire Extinguishers | Saw Blades |
| Flashlights | |
| Gas Cans | Storm Panel Install Kit |
| Hand Protection | Tape |
| Hand Tools | Wipers |

Screws (Drywall, Lags, Particle Board, Self-Drilling, Wood)
Health / Sanitation / Light Station / Hearing Protection

We also proudly feature the following services to help you get back on track quickly. In the event of an emergency, we are here to do more. Here are some services Lawson offers to help you address your immediate needs.

TOLL FREE NUMBER - Dedicated toll-free number providing a direct hotline to our ALERT team in the event of an emergency.

PURCHASE HISTORY SUMMARY - Quick and timely retrieval of a customer's purchase history providing an itemized listing of damaged or missing product for insurance claims. Additionally this information can be used to expedite the shop replacement process.

READY ALLOWANCE PROGRAM - Program where customers can receive credit in exchange for damaged product which can be applied toward future purchases.

EMERGENCY SUPPORT TEAMS - Following a substantial disaster our ALERT team is quickly assembled and mobilized to directly assist impacted communities.

LOCAL PRODUCT AVAILABILITY - Essential disaster relief items ready for immediate responsive mobilization to impacted communities.

**Rebate to OMNIA Partners' Participants**

Lawson will offer a volume growth incentive (paid after each calendar year) as part of our proposal response to Region 4 ESC / OMNIA Partners.

Every April 1st of each contract year, Lawson will pay a 5% rebate to any single entity that purchased a minimum of $30,000 with Lawson the previous 12 months. For example, an account that purchased $100,000 with Lawson between April 1st 2020 – March 31st 2021 will receive 5% or $5,000 paid out in April 2021. This will apply to both current and new customers.

In addition to OMNIA Partners pricing, Lawson will offer additional competitive discounted pricing in those cases where OMNIA Partners' participants make high volume purchases. High volume purchases are reviewed for validity and customer specific pricing is applied to the purchase.

On a frequency determined by OMNIA Partners, Lawson will report the results of all OMNIA Partners cooperative contract sales using the template provided by the OMNIA Partners, drilling down to the required level of detail specified by OMNIA Partners in order to assess if rebate fees are due to the participants. Fields typical of contract reporting include the participating agency name, address, participating agency membership number, date of transaction, contract sales for that agency, the percentage of the rebate and the total dollar of the rebate. The aggregated total is then remitted by Lawson and all completed within the allowable timeframe as dictated by the contracting officer.

In addition, we offer our Find MRO group (Specials) to support any product needs outside of our current offering for OMNIA Partners' participants if need be. This group is able to source any and all products for support of this contract.

Lawson currently has a Find MRO Department (also known as Specials) to source products which is not currently listed Lawson's contract catalog or on-line ordering system. This Department will be made available to all OMNIA Partners' participants for any needs outside of our current offering. Sourced Products allow Lawson to help the customer meet their overall purchasing needs in a one-stop shopping method. The product category and brand offered varies based off of individual customer needs. Charges for items sourced through our Specials department vary depending on items, category, quantity purchase, packaging requirements, and cost and weight, etc. These items are priced through a fair market quote.

Lawson believes in sourcing products using a simple philosophy – "like or better." Our special products sourcing specialists work hand in hand with customers, procurement personnel and our own field sales representatives to understand all necessary specifications and performance requirements, then submit our recommendations for solutions that meet their needs.

While we compete in the same space as Fortune 100 companies and big box stores our 300,000 customers value this combination of specialized products and customer-specific inventory services. The Lawson method of facilitating sourced products is by providing the customer a quote for the items requested. Products purchased through our Special Products Sourcing Team deliver within 10 days.

Lawson determines pricing for requests like these as needed and determines the pricing based on the following criteria:

- Quantity/usage
- Item specifications (highly specialized or common specifications)
- Brand requirements (specified brand or commodity item)
- Delivery requirements (rush or standard)
- Competitive pricing for like items
- TAA country of origin requirements (if required to source in compliance with TAA standards)
- Member's intent to purchase regularly (or one-time buy)
- Pricing is freight included (FOB destination) for standard shipments. Expedited shipping per the member locations request will be prepaid and added to the location's invoice.

To maintain the utmost quality to our customers and to OMNIA Partners' participants, Lawson currently provides OMNIA Partners' participants our Proprietary Products to help service and maintain their projects. These Proprietary Products are currently being used by OMNIA Partners' participants and maintain the highest standards for you and our customers. A sample of our Proprietary Products currently used by OMNIA Partners' participants include: Tru-Torq / Tuff-Torq, Third Power, Tuff-Grit, Regency. An overview of these products follows with many additional proprietary products available to OMNIA Partners' participants within this cooperative contract.

Lawon's Proprietary Products are second to none within the industry and are environmentally friendly. The environmental footprint of our products can be favorably impacted by how we decided to make them and purchase them. So, we use green and sustainable design principles and other environmental design criteria in the development of our manufactured spec processes within our proprietary product, our distribution and our packaging right from the start.

Lawson currently uses these benchmarks to help build our companies social and environmental responsibilities: OSHA (Occupational Safety and Health Administration), EEOC (Equal Employment Opportunity Commission); CPSC (Consumer Product Safety Commission) and the EPA (Environmental Protection Agency).

Today, Lawson distributes goods as well as supplies products from our manufactured spec processes within our proprietary products all formulated from renewable resources and that are Green Seal certified helping to reduce and/or eliminate hazardous materials, increase efficiencies and reduce overall waste. Lawson currently carries approximately 100 Green Seal certified products that can all be sourced by our customers simply and easily in our Online Catalog (at www.lawsonproducts.com) by searching "Green Seal", or, in our Hard Copy Catalog by looking for the Trade Mark seal "Green Seal". All Green Seal products from Lawson ship to the customer with the appropriate Certified Seal Stamp and come with all MSDS/SDS required documentation.

Lawson participates in voluntary labeling of environmentally preferable products. Our Green Seal certified labels meet the criteria for Third-party certifiers of the US Environmental Protection Agency, the requirements for standard development organizations of the American National Standards Institute, and the principles for environmental labels of the International Organization for Standardization (ISO 14020 and 14024).

All required product from Lawson is labeled to meet all ECCO Standard requirements with Eco-labels, Green Stickers Design for the Environment, Energy Star, Certifications, etc. This labeling of product is overseen and audited following Lawson's ISO 9001 requirements and Lawson is managing to ISO 14024 requirements in the future.

Today, Lawson supplies and manufactures products to our specification that are all formulated from renewable resources and that are all NEMA and RoHS certified helping to reduce and/or eliminate hazardous materials, increase efficiencies and reduce overall waste. Lawson currently carries 100's of

products within our Power Equipment offering and our Electrical offering that are all NEMA and RoHS certified. These products can all be sourced by our customers simply and easily in our Online Catalog (at www.lawsonproducts.com) by searching “NEMA” and “RoHS”, or, in our Hard Copy Catalog by looking for the NEMA/RoHS stamp.

All NEMA and RoHS certified products from Lawson ship to the customer with the appropriate Certified Seal Stamp and come with all MSDS/SDS required documentation.

*Appendix C, Doc #1*

## ACKNOWLEDGMENT AND ACCEPTANCE
## OF REGION 4 ESC's OPEN RECORDS POLICY

### OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

*Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).*

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

☒ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

☐ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

*(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confident and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)*

11/15/19
*Date*

*Authorized Signature & Title*
Michael DeCata, President and Chief Executive Officer

*Appendix C, Doc #2*

**ANTITRUST CERTIFICATION STATEMENTS**
**(Tex. Government Code § 2155.005)**
Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and

4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

**Company** Lawson Products, Inc.

**Address** 8770 W. Bryn Mawr Ave.
Suite #900
Chicago
Illinois
60631

**Phone** 800-890-8198

**Fax** 312-267-1734

**Contact**



**Signature**

Christina Nielsen
**Printed Name**

Director of Government Sales
**Position with Company**

**Official Authorizing Proposal**



**Signature**

Michael DeCata
**Printed Name**

President and Chief Executive Officer
**Position with Company**

*Appendix C, DOC # 3*

**Implementation of House Bill 1295**

**Certificate of Interested Parties (Form 1295):**

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least $1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

**Filing Process:**

Staring on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

Electronic Filing Application: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Frequently Asked Questions:
https://www.ethics.state.tx.us/resources/FAQs/FAQ_Form1295.php

Changes to Form 1295: https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf

# CERTIFICATE OF INTERESTED PARTIES

**FORM 1295**



Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY**
**CERTIFICATION OF FILING**

**Certificate Number:**
2019-561731

**Date Filed:**
11/14/2019

**Date Acknowledged:**

**1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**
Lawson Products Inc
Chicago, IL United States

**2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.**
Region 4 Education Service Center

**3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.**
19-20
Maintenance, Repair and Operations (MRO) Supplies & Related Services

| 4 Name of Interested Party | City, State, Country (place of business) | Nature of interest (check applicable) | |
|---|---|---|---|
| | | Controlling | Intermediary |
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**5 Check only if there is NO Interested Party.** [X]

**6 UNSWORN DECLARATION**

My name is Michael DeCata, and my date of birth is 12/3/1957.

My address is 8770 W. Bryn Mawr Ave., Ste. #900 (street), Chicago (city), IL (state), 60631 (zip code), USA (country).

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Cook County, State of IL, on the 25 day of November (month), 2019 (year).

Signature of authorized agent of contracting business entity
(Declarant)

*Appendix C, DOC # 4*

**Texas Government Code 2270 Verification Form**

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Michael DeCata, as an authorized representative of

Lawson Products, Inc., a contractor engaged by

Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.

Signature of Named Authorized Company Representative

Michael DeCata, President and Chief Executive Officer

11/25/19

Date

Form Revised 10/27/201

7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 2

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 2 amends the Request for Proposals (RFP) for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 ("Addendum").

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 2 is hereby issued to change;

1. SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME
2. DEADLINE FOR RECEIPT OF QUESTIONS: November 21, 2019
3. Page 39 – Change first paragraph labeled "M" to "L".
4. Appendix E – Products & Services Pricing and market basket has been amended and is attached.
5. Additions to Appendix C – ADDITIONAL REQUIRED DOCUMENTS

Appendix C, DOC # 5

**SPECIAL CONDITIONS**

The below clauses are applicable to the Offer; by Submitting a Sealed Proposal the Offeror is accepting these Special Conditions:

**Conflicts of Interest**

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3.
i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of Region 4 ESC nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

**Contractor Integrity**

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

**Public Policy**

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:
a. Equal opportunity and nondiscrimination laws
b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
c. Applicable prevailing wage laws, regulations, and executive orders

**Affirmative Steps**

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;

**Federal Requirements**

Services issued under this contract may be in response to an emergency or disaster recovery situation and eligible for federal funding; Services issued in response to an emergency or disaster recovery situation are subject to and must comply with all federal requirements applicable to the funding. The remaining items below, located in this Special Conditions section, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. Termination for Convenience:

The right to terminate this Contract for the convenience of Region 4 ESC is retained by Region 4 ESC. In the event of a termination for convenience by Region 4 ESC, Region 4 ESC shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by Region 4 ESC, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by Region 4 ESC but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by Region 4 ESC in connection with the Scope of Work in place which is completed as of the date of termination by Region 4 ESC and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

2. Equal Employment Opportunity:

Region 4 ESC highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided,* however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

3. "During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.

(3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States."

4. Davis Bacon Act and Copeland Anti-Kickback Act.

a. Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. **It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program**.

b. All prime construction contracts in excess of $2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.

c. In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.

d. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

e. In contracts subject to the Davis-Bacon Act, the contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti-Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.

f. The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. **In situations where the Davis-Bacon Act does not apply, neither does the Copeland "Anti-Kickback Act.**" However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

"Compliance with the Copeland "Anti-Kickback" Act.

(1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.

(2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses

(3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12."

5. Contract Work Hours and Safety Standards Act.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.

c. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.

d. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or

transmission of intelligence.

e. The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

"Compliance with the Contract Work Hours and Safety Standards Act.

(1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

(2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of $10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.

(3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.

(4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section."

6. Rights to Inventions Made Under a Contract or Agreement.

a. Stafford Act Disaster Grants. This requirement **does not apply to the Public Assistance**, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as

FEMA awards under these programs do not meet the definition of "funding agreement."

b. If the FEMA award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.

c. The regulation at 37 C.F.R. § 401.2(a) currently defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of $150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.

a. The following provides a sample contract clause concerning compliance for contracts of amounts in excess of $150,000:

"Clean Air Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA."

8. Debarment and Suspension.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).

c. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and *Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual* Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter *PDAT Supplement*]. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530; *PDAT Supplement,* Chapter IV, ¶ 6.d and Appendix C, ¶ 2.

d. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipient.

e. Specifically, a covered transaction includes the following contracts for goods or services:

(1) The contract is awarded by a recipient or subrecipient in the amount of at least $25,000.

(2) The contract requires the approval of FEMA, regardless of amount.

(3) The contract is for federally required audit services.

(4) A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of $25,000.

d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

"Suspension and Debarment

(1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of

the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions."

9. Byrd Anti-Lobbying Amendment.

   a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

   b. Contractors that apply or bid for an award of $100,000 or more must file the required certification. See 2 C.F.R. Part 200, Appendix II, ¶ I; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.

   c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See *PDAT Supplement*, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.

   d. The following provides a Byrd Anti-Lobbying contract clause:

"Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of $100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient."

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be

submitted with each bid or offer exceeding $100,000)

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Contractor, Lawson Products, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.



Signature of Contractor's Authorized Official

Name and Title of Contractor's Authorized Official

Michael DeCata, President & Chief Executive Officer

Date" 11/15/19

10. Procurement of Recovered Materials.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. A non-Federal entity that is a state agency or agency of a political subdivision of a

state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; *PDAT Supplement*, Chapter V, ¶ 7.

c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired by the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:

"(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—

(i) Competitively within a timeframe providing for compliance with the contract performance schedule;

(ii) Meeting contract performance requirements; or

(iii) At a reasonable price.

(2) Information about this requirement, along with the list of EPA- designate items, is available at EPA's Comprehensive Procurement Guidelines web site, https://www.epa.gov/smm/comprehensive- procurement-guideline-cpg-program."

11. Additional FEMA Requirements.

a. The Uniform Rules authorize FEMA to require additional provisions for non-Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:

b. Changes.

To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and

agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

d. The following provides a contract clause regarding access to records:

"Access to Records. The following access to records requirements apply to this contract:

(1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

(2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

(3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract."

12. DHS Seal, Logo, and Flags.

    a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. See DHS Standard Terms and Conditions, v 3.0, ¶ XXV (2013).

    b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval."

13. Compliance with Federal Law, Regulations, and Executive Orders.

    a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.

    b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: "This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply will all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives."

14. No Obligation by Federal Government.

    a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

    b. The following provides a contract clause regarding no obligation by the Federal Government: "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

15. Program Fraud and False or Fraudulent Statements or Related Acts.

a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.

b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract."

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

**Offeror agrees to comply with all terms and conditions outlined in the Special Conditions section of this solicitation.**

Offeror's Name: Lawson Products, Inc.

Address, City, State, and Zip Code: 8770 W. Bryn Mawr Ave., Suite #900, Chicago, IL 60631

Phone Number: 800-890-8198 Fax Number: 312-267-1734

Printed Name and Title of Authorized Representative: Michael DeCata, President and Chief Executive Officer

Email Address: govsales@lawsonproducts.com

Signature of Authorized Representative:  Date: 11/15/19

*Appendix C, DOC # 6*

# QUESTIONNAIRE

Please provide responses to the following questions that address your company's operations, organization, structure and processes for providing products and services.

1. **Diversity Programs**
   - Do you currently have a diversity program or any diversity partners that you do business with? ☐Yes ☒No
     *(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)*

2. **Diverse Vendor Certification Participation**

   Region 4 ESC encourages the use of under-utilized businesses (HUB), minority and women business enterprises (MWBE), and small and/or disadvantages business enterprises (SBE) both as prime and subcontractors. Offerors shall indicate below whether or not they and/or any of their subcontractors (and if so which) hold certification in any of the classified areas and include proof of such certification with their response.

   a. **Minority Women Business Enterprise**
   Respondent certifies that this firm is an MWBE ☐Yes ☒No

   List certifying agency: _____

   b. **Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)**
   Respondent certifies that this firm is a SBE or DBE ☐Yes ☒No

   List certifying agency: _____

   c. **Historically Underutilized Businesses (HUB)**
   Respondent certifies that this firm is a HUB ☐Yes ☒No

   List certifying agency: _____

   d. **Historically Underutilized Business Zone Enterprise (HUBZone)**
   Respondent certifies that this firm is a HUBZone ☐Yes ☒No

   List certifying agency: _____

   e. **Other**
   Respondent certifies that this firm is a recognized diversity certificate holder ☐Yes ☒No

   List certifying agency: _____

3. Has Offeror made and is Offeror committed to continuing to take all affirmative steps set forth in 2 CFR 200.321 as it relates to the scope of work outlined in this solicitation? ☐Yes ☒No

6.

DOC #7 For applicable construction/reconstruction/renovation and related services, a bid guarantee is required not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the Surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in Texas and authorized to underwrite bonds in the amount of the bid bond. For the purposes of this solicitation, the total bid is to be $60,000,000.

## RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Lawson Products, Inc.

Contact Person Michael DeCata

Signature 

Date 11/15/19

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 1

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Tuesday, December 3, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 1 amends the Request for Proposals (RFP) for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 ("Addendum").

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 1 is hereby issued to:

1. **Correct Non-Mandatory Pre-Proposal Conference time:**

NON-MANDATORY PRE-PROPOSAL CONFERENCE

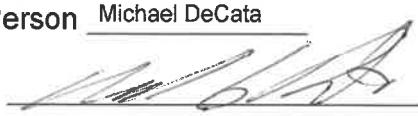
Offerors are strongly encouraged, but not required to participate in a pre-proposal conference with the Business Operations Specialist, which will be held on November 12, 2019 at 2:00 pm in the Region 4 ESC offices located at 7145 West Tidwell Road, Houston Texas 77092. To attend the conference, potential Offeror must notify Crystal Wallace, Business Operations Specialist, at cwallace@esc4.net, by November 6, 2019. Offeror's who are unable to attend in person but would like to call in must also send an email to request call in instructions. The purpose of this conference is to clarify the contents of this RFP in order to prevent any misunderstanding of Region 4 ESC's position. Any doubt as to the requirements of this RFP or any apparent omission or discrepancy should be presented to Region 4 ESC at this conference. Region 4 ESC will then determine the appropriate action necessary, if any, and may issue a written addendum to the RFP. Oral statements or instructions will not constitute an addendum to this RFP.

## RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Lawson Products, Inc.

Contact Person Michael DeCata

Signature 

Date 11/5/19

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

region 4

7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 2

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 2 amends the Request for Proposals (RFP) for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 ("Addendum").

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 2 is hereby issued to change;

1. SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME
2. DEADLINE FOR RECEIPT OF QUESTIONS: November 21, 2019
3. Page 39 – Change first paragraph labeled "M" to "L".
4. Appendix E – Products & Services Pricing and market basket has been amended and is attached.
5. Additions to Appendix C – ADDITIONAL REQUIRED DOCUMENTS

Appendix C, DOC # 5

**SPECIAL CONDITIONS**

The below clauses are applicable to the Offer; by Submitting a Sealed Proposal the Offeror is accepting these Special Conditions:

**Conflicts of Interest**

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3.
i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of Region 4 ESC nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

**Contractor Integrity**

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

**Public Policy**

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:
a. Equal opportunity and nondiscrimination laws
b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
c. Applicable prevailing wage laws, regulations, and executive orders

**Affirmative Steps**

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;

**Federal Requirements**

Services issued under this contract may be in response to an emergency or disaster recovery situation and eligible for federal funding; Services issued in response to an emergency or disaster recovery situation are subject to and must comply with all federal requirements applicable to the funding. The remaining items below, located in this Special Conditions section, are activated and required when federal funding may be utilized.

## 2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. Termination for Convenience:

The right to terminate this Contract for the convenience of Region 4 ESC is retained by Region 4 ESC. In the event of a termination for convenience by Region 4 ESC, Region 4 ESC shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by Region 4 ESC, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by Region 4 ESC but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by Region 4 ESC in connection with the Scope of Work in place which is completed as of the date of termination by Region 4 ESC and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

2 Equal Employment Opportunity:

Region 4 ESC highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided,* however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

3. "During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.

(3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States."

4. Davis Bacon Act and Copeland Anti-Kickback Act.

a. Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. **It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program.**

b. All prime construction contracts in excess of $2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.

c. In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.

d. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

e. In contracts subject to the Davis-Bacon Act, the contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti-Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.

f. The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. **In situations where the Davis-Bacon Act does not apply, neither does the Copeland "Anti-Kickback Act."** However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

"Compliance with the Copeland "Anti-Kickback" Act.

(1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.

(2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses

(3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12."

5. Contract Work Hours and Safety Standards Act.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.

c. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.

d. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or

transmission of intelligence.

e. The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

"Compliance with the Contract Work Hours and Safety Standards Act.

(1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

(2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of $10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.

(3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.

(4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section."

6. Rights to Inventions Made Under a Contract or Agreement.

a. Stafford Act Disaster Grants. This requirement **does not apply to the Public Assistance**, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as

FEMA awards under these programs do not meet the definition of "funding agreement."

b. If the FEMA award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.

c. The regulation at 37 C.F.R. § 401.2(a) currently defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of $150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.

a. The following provides a sample contract clause concerning compliance for contracts of amounts in excess of $150,000:

"Clean Air Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA."

8. Debarment and Suspension.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).

c. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and *Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual* Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter *PDAT Supplement*]. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530; *PDAT Supplement,* Chapter IV, ¶ 6.d and Appendix C, ¶ 2.

d. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipient.

e. Specifically, a covered transaction includes the following contracts for goods or services:

(1) The contract is awarded by a recipient or subrecipient in the amount of at least $25,000.

(2) The contract requires the approval of FEMA, regardless of amount.

(3) The contract is for federally required audit services.

(4) A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of $25,000.

d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

"Suspension and Debarment

(1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of

the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions."

9. Byrd Anti-Lobbying Amendment.

   a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

   b. Contractors that apply or bid for an award of $100,000 or more must file the required certification. See 2 C.F.R. Part 200, Appendix II, ¶ I; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.

   c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See *PDAT Supplement*, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.

   d. The following provides a Byrd Anti-Lobbying contract clause:

"Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of $100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient."

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be

submitted with each bid or offer exceeding $100,000)

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Contractor, Lawson Products, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Official



Name and Title of Contractor's Authorized Official

Michael DeCata, President & Chief Executive Officer

Date" 11/25/19

10. Procurement of Recovered Materials.

a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.

b. A non-Federal entity that is a state agency or agency of a political subdivision of a

state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; *PDAT Supplement*, Chapter V, ¶ 7.

c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired by the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:

"(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—

(i) Competitively within a timeframe providing for compliance with the contract performance schedule;

(ii) Meeting contract performance requirements; or

(iii) At a reasonable price.

(2) Information about this requirement, along with the list of EPA- designate items, is available at EPA's Comprehensive Procurement Guidelines web site, https://www.epa.gov/smm/comprehensive- procurement-guideline-cpg-program."

11. Additional FEMA Requirements.

a. The Uniform Rules authorize FEMA to require additional provisions for non-Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:

b. Changes.

To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and

agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

d. The following provides a contract clause regarding access to records:

"Access to Records. The following access to records requirements apply to this contract:

(1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

(2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

(3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract."

12. DHS Seal, Logo, and Flags.

    a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. See DHS Standard Terms and Conditions, v 3.0, ¶ XXV (2013).

    b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval."

13. Compliance with Federal Law, Regulations, and Executive Orders.

    a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.

    b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: "This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply will all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives."

14. No Obligation by Federal Government.

    a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

    b. The following provides a contract clause regarding no obligation by the Federal Government: "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

15. Program Fraud and False or Fraudulent Statements or Related Acts.

a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.

b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract."

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

**Offeror agrees to comply with all terms and conditions outlined in the Special Conditions section of this solicitation.**

Offeror's Name: Lawson Products, Inc.

Address, City, State, and Zip Code: 8770 W. Bryn Mawr Ave., Suite #900, Chicago, IL 60631

Phone Number: 800-890-8198 Fax Number: 312-267-1734

Printed Name and Title of Authorized Representative: Michael DeCata, President and Chief Executive Officer

Email Address: govsales@lawsonproducts.com

Signature of Authorized Representative:  Date: 11/25/19

*Appendix C, DOC # 6*

# QUESTIONNAIRE

Please provide responses to the following questions that address your company's operations, organization, structure and processes for providing products and services.

1. **Diversity Programs**
   - Do you currently have a diversity program or any diversity partners that you do business with? ☐Yes ☒No
     *(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)*

2. **Diverse Vendor Certification Participation**

   Region 4 ESC encourages the use of under-utilized businesses (HUB), minority and women business enterprises (MWBE), and small and/or disadvantages business enterprises (SBE) both as prime and subcontractors. Offerors shall indicate below whether or not they and/or any of their subcontractors (and if so which) hold certification in any of the classified areas and include proof of such certification with their response.

   a. **Minority Women Business Enterprise**
   Respondent certifies that this firm is an MWBE ☐Yes ☒No

   List certifying agency: _____

   b. **Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)**
   Respondent certifies that this firm is a SBE or DBE ☐Yes ☒No

   List certifying agency: _____

   c. **Historically Underutilized Businesses (HUB)**
   Respondent certifies that this firm is a HUB ☐Yes ☒No

   List certifying agency: _____

   d. **Historically Underutilized Business Zone Enterprise (HUBZone)**
   Respondent certifies that this firm is a HUBZone ☐Yes ☒No

   List certifying agency: _____

   e. **Other**
   Respondent certifies that this firm is a recognized diversity certificate holder ☐Yes ☒No

   List certifying agency: _____

3. Has Offeror made and is Offeror committed to continuing to take all affirmative steps set forth in 2 CFR 200.321 as it relates to the scope of work outlined in this solicitation? ☐Yes ☒No

6.

DOC #7 For applicable construction/reconstruction/renovation and related services, a bid guarantee is required not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the Surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in Texas and authorized to underwrite bonds in the amount of the bid bond. For the purposes of this solicitation, the total bid is to be $60,000,000.

## RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Lawson Products, Inc.

Contact Person Michael DeCata

Signature 

Date 11/25/19

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

region 4

7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 3

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 3 Amends Appendix E – Pricing File for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 ("Addendum").

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 3 is hereby issued to change;

1. Please utilize the revised Appendix E – Pricing File (labeled Version 3 on tab 1) attached. Please do not modify the formatting on this document.
2. An updated Pre-Proposal meeting notes file has been posted.

**RECEIPT OF ADDENDUM ACKNOWLEDGEMENT**

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Lawson Products, Inc.

Contact Person Michael DeCata

Signature

Date 11/25/19

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

region 4

7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

PRE-PROPOSAL MEETNG NOTES (version 2)

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

1. Appendix B will not be provided in Word format. If more rows are needed submit an attachment utilizing the format provided in Appendix B.
2. Functional Alternatives – Strike through the item listed and add your functional alternative information.
3. Appendix E – Category-Discount tab will be updated, and a new file provided.
4. Appendix E – Provide required information. If a tab is not required indicate "Intentionally left blank". Include your entire balance of line.
5. Appendix E – If additional incentive or volume discounts are offered indicate that within your response in Binder Tab 2.
6. Appendix E – Manufacturer information, if available is listed/provided. No other information is available.
7. Revised questions and RFP due date will be provided in Addendum #2. Region 4 is closed Thanksgiving week and from December 16, 2019 to January 5, 2020 for the holidays.
8. Redlines to any the OMNIA Partners documents must be submitted with your response.
9. Page 39 – correction to paragraph labels will be included in Addendum #2.
10. Appendix C will be amended in Addendum #2 with FEMA language.
11. Appendix D – OMNIA Partners documents, the Administrative Agreement can be signed in your response or a clean copy will be provided when potential awardees are identified. Exhibits F and G must be signed and submitted with the offeror's response.

12. Price lists – please complete Exhibit E – Price Lists. It is not required to submit your entire catalog with pricing.

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

**EXHIBIT F**

**FEDERAL FUNDS CERTIFICATIONS**

## FEDERAL CERTIFICATIONS

ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

**TO WHOM IT MAY CONCERN:**

**Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.**

**DEFINITIONS**

**Contract** means a legal instrument by which a non–Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non–Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

**Contractor** means an entity that receives a contract as defined in Contract.

**Cooperative agreement** means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non–Federal entity that, consistent with 31 U.S.C. 6302–6305:

(a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non–Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;

(b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non–Federal entity in carrying out the activity contemplated by the Federal award.

(c) The term does not include:

(1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or

(2) An agreement that provides only:

(i) Direct United States Government cash assistance to an individual;

(ii) A subsidy;

(iii) A loan;

(iv) A loan guarantee; or

(v) Insurance.

**Federal awarding agency** means the Federal agency that provides a Federal award directly to a non–Federal entity

**Federal award** has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

(a)(1) The Federal financial assistance that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or

(2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.

(b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.

(c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).

(d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

**Non–Federal entity** means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

**Nonprofit organization** means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

(a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;

(b) Is not organized primarily for profit; and

(c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

**Obligations** means, when used in connection with a non–Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non–Federal entity during the same or a future period.

**Pass-through entity** means a non–Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

**Recipient** means a non–Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

**Simplified acquisition threshold** means the dollar amount below which a non–Federal entity may purchase property or services using small purchase methods. Non–Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is $150,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

**Subaward** means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

**Subrecipient** means a non–Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

**Termination** means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

**APPENDIX II TO 2 CFR PART 200**

**(A) Contracts for more than the simplified acquisition threshold currently set at $150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.**

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of $10,000)**

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of $10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30**

**CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."**

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES MGD Initials of Authorized Representative of offeror

**(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non - Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.**

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.**

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.**

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)**

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.**

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

**(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding $100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.**

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding $100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES MGD Initials of Authorized Representative of offeror

## RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that

offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES MLD Initials of Authorized Representative of offeror

**CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT**

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES MLD Initials of Authorized Representative of offeror

**CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS**

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

***Lawson Products, Inc. offers over 240,000 sku's. The Country of Origin is available upon request.***

Does offeror agree? YES MLD Initials of Authorized Representative of offeror

**CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336**

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES MLD Initials of Authorized Representative of offeror

**CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS**

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES MLD Initials of Authorized Representative of offeror

**Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.**

Offeror's Name: Lawson Products, Inc.

Address, City, State, and Zip Code: 8770 W. Bryn Mawr Ave., Ste #900, Chicago, IL 60631

Phone Number: 800-890-8198 Fax Number: 312-267-1734

Printed Name and Title of Authorized Representative: Michael DeCata, President and Chief Executive Officer

Email Address: govsales@lawsonproducts.com

Signature of Authorized Representative: [signature] Date: 11/15/19

## NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statues. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners, Public Sector's ability to promote the Master Agreement in the State of New Jersey.

DOC #1 Ownership Disclosure Form

DOC #2 Non-Collusion Affidavit

DOC #3 Affirmative Action Affidavit

DOC #4 Political Contribution Disclosure Form

DOC #5 Stockholder Disclosure Certification

DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran

DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;

- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;

- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and

- Bid and Performance Security, as required by the applicable municipal or state statutes.

DOC #1

**OWNERSHIP DISCLOSURE FORM**
**(N.J.S. 52:25-24.2)**

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

**Company Name:** Lawson Products, Inc.

**Street:** 8770 W. Bryn Mawr Ave., Ste. #900

**City, State, Zip Code:** Chicago, IL 60631

**Complete as appropriate:**

*I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.*

***OR:***

*I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.*

***OR:***

*I* Michael DeCata *, an authorized representative of* Lawson Products, Inc. *, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.*

**(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)**

| Name | Address | Interest |
|---|---|---|
| Lawson Products, Inc., an Illinois Corporation, is a wholly owned subsidiary of Lawson Products, Inc., a Delaware corporation. Please find the attached "Security Ownership of Certain Beneficial Owners and Management." | | |

*I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.*

11/15/19
***Date***

***Authorized Signature and Title***
Michael DeCata, President and Chief Executive Officer

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information as of March 20, 2019 concerning the beneficial ownership by each person (including any "group" as defined in Section 13(d)(3) of the Securities Exchange Act of 1934) known by the Company to own beneficially more than 5% of the outstanding shares of common stock of the Company, each director and director nominee, each named executive officer, and all executive officers and directors as a group. Unless otherwise noted below, the address of each beneficial owner listed in the table is 8770 West Bryn Mawr Avenue, Chicago, Illinois, 60631. Because the voting or dispositive power of certain stock listed in the following table is shared, in some cases the same securities are included with more than one name in the table. The total number of the Company's shares of common stock issued and outstanding as of March 20, 2019 is 8,962,450.

| | Sole Dispositive Power | Restricted Stock Awards (1) | Total | % |
|---|---|---|---|---|
| **Five Percent Stockholders** | | | | |
| Luther King Capital Management Corporation | 4,301,249 (2) | — | 4,301,249 | 48.0% |
| 301 Commerce Suite 1600 | | | | |
| Fort Worth, Texas 76102 | | | | |
| Dimensional Fund Advisors LP | 592,307 (3) | — | 592,307 | 6.6% |
| 6300 Bee Cave Road | | | | |
| Austin, Texas 78746 | | | | |
| BlackRock, Inc | 510,714 (4) | — | 510,714 | 5.7% |
| 55 East 52nd Street | | | | |
| New York, New York 10055 | | | | |
| **Non-Executive Directors** | | | | |
| Andrew B. Albert | 46,658 | 3,260 | 49,918 | 0.6% |
| I. Steven Edelson | 31,658 | 3,260 | 34,918 | 0.4% |
| Lee S. Hillman | 35,947 | 3,260 | 39,207 | 0.4% |
| J. Bryan King | 4,294,201 (5) | 3,260 | 4,297,461 | 47.9% |
| Thomas S. Postek | 64,243 | 3,260 | 67,503 | 0.8% |
| Wilma J. Smelcer | 34,447 | 3,260 | 37,707 | 0.4% |
| **Named Executive Officers** | | | | |
| Michael G. DeCata | 34,302 | 36,083 | 70,385 | 0.8% |
| Neil E. Jenkins | 15,779 | 14,356 | 30,135 | 0.3% |
| Ronald J. Knutson | 15,235 | 12,998 | 28,233 | 0.3% |
| All Officers & Directors | 4,572,470 | 82,997 | 4,655,467 | 51.9% |

(1) Unvested restricted stock awards, which have no voting or dividend rights and are non-transferable, will be exchanged for shares of the Company's Common Stock on their respective vesting dates.

(2) Based on a Schedule 13D/A filed with the SEC on January 18, 2019. Includes (i) 1,689,358 shares held by PDLP Lawson, LLC (PDP), (ii) 250,000 shares held by LKCM Investment Partnership, L.P. (LIP), (iii) 26,102 shares held by LKCM Micro-Cap Partnership, L.P. (Micro), (iv) 10,128 shares held by LKCM Core Discipline, L.P. (Core), (v) 592,326 shares held by LKCM Headwater Investments II, L.P. (Headwater) and 1,723,787 shares held by Headwater Lawson Investors, LLC (HWLI). Luther King Capital Management Corporation is the investment manager for PDP, LIP, Micro, Core, Headwater and HWLI. J. Luther King, Jr. is a controlling stockholder of Luther King Capital Management Corporation and general partner of LIP. J. Luther King, Jr. and J. Bryan King are controlling members of the general partners of Micro and Core, and J. Bryan King is a controlling member of the general partners of Headwater. Each of the persons and entities listed in this footnote expressly disclaims membership in a group under the Securities Exchange Act of 1934, as amended, and expressly disclaims beneficial ownership of the securities reported in the table, except to the extent of its pecuniary interest therein. See also footnote 5.

(3) Based on Schedule 13G filed with the SEC on February 8, 2019, Dimensional Fund Advisors LP beneficially held sole voting power for 552,209 shares and held sole dispositive power for 592,307 shares on December 31, 2018.

(4) Based on a Schedule 13G filed with the SEC on February 5, 2019. BlackRock, Inc. beneficially held sole dispositive power for 510,714 shares and sole voting power for 466,191 shares on December 31, 2018.

(5) Includes (i) 1,689,358 shares held by LKCM Private Discipline Master Fund, SPC, on behalf of its wholly owned subsidiary PDP, (ii) 26,102 shares held by Micro, (iii) 10,128 shares held by Core, (iv) 592,326 shares held by Headwater and 1,723,787 shares held by HWLI. LKCM Private Discipline Management, L.P. holds the management shares of PDP, and LKCM Alternative Management, LLC (PDP GP) is its general partner. LKCM Micro-Cap Management, L.P. (Micro GP) is the general partner of Micro. LKCM Core Discipline Management, L.P. (Core GP) is the general partner of Core. LKCM Headwater Investments II GP, L.P. (Headwater GP) is the general partner of Headwater. Mr. King is a controlling member of PDP GP, Micro GP, Core GP, and Headwater GP. Mr. King expressly disclaims beneficial ownership of the securities reported herein, except to the extent of his pecuniary interest therein. See also footnote 2.

DOC #2

## NON-COLLUSION AFFIDAVIT

**Company Name:** Lawson Products, Inc.

**Street:** 8770 W. Bryn Mawr Ave., Suite #900

**City, State, Zip Code:** Chicago, IL 60631

*State of* Illinois

*County of* Cook

*I,* Michael DeCata *of the* Lawson Products, Inc. *Name* Chicago *City*

*in the County of* Cook, *State of* Illinois

*of full age, being duly sworn according to law on my oath depose and say that:*

*I am the* President and Chief Executive Officer *of the firm of* Lawson Products, Inc.
*Title* *Company Name*

*the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.*

*I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by*

Lawson Products, Inc.
*Company Name*

*Authorized Signature & Title*
Michael DeCata, President and Chief Executive Officer

Subscribed and sworn before me

this 25th day of November, 2019

Maria S. Cassin
Notary Public of Cook County, Illinois
My commission expires May 19, 2021

OFFICIAL SEAL
MARIA S CASSIN
NOTARY PUBLIC, STATE OF ILLINOIS
My Commission Expires May 19, 2021

DOC #3

Requirements for National Cooperative Contract
Page 58 of 45

## AFFIRMATIVE ACTION AFFIDAVIT
## (P.L. 1975, C.127)

**Company Name:** Lawson Products, Inc.

**Street:** 8770 W. Bryn Mawr Ave., Suite #900

**City, State, Zip Code:** Chicago, IL 60631

**Proposal Certification:**

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

**Required Affirmative Action Evidence:**

Procurement, Professional & Service Contracts (Exhibit A)
Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

   OR

2. A photo copy of their Certificate of Employee Information Report

   OR

3. A complete Affirmative Action Employee Information Report (AA302)

**Public Work – Over $50,000 Total Project Cost:**

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the

B. Approved Federal or New Jersey Plan – certificate enclosed

*I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.*

11/15/19
***Date***

***Authorized Signature and Title***
Michael DeCata, President and Chief Executive Officer

## P.L. 1995, c. 127 (N.J.A.C. 17:27)
## MANDATORY AFFIRMATIVE ACTION LANGUAGE

## PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these

regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent
Michael DeCata, President and Chief Executive Officer

Certification 1738

# CERTIFICATE OF EMPLOYEE INFORMATION REPORT

RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of 15-JAN-2017 to 15-JAN-2020

LAWSON PRODUCTS, INC.
8770 WEST BRYN MAWR AVE. SUITE 900
CHICAGO IL 60631-3515

FORD M. SCUDDER
State Treasurer

# C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

## Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of $17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
    a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12. They will be updated from time-to-time as necessary.
    b. A public agency using these forms **should edit them to properly reflect the correct legislative district**(s). As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
    c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
    d. The form may be used "as-is", subject to edits as described herein.
    e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
    f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
    - of the public entity awarding the contract
    - of that county in which that public entity is located
    - of another public entity within that county
    - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed $300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.**

### Part I – Vendor Information

| | | | |
|---|---|---|---|
| Vendor Name: | Lawson Products, Inc. | | |
| Address: | 8770 W. Bryn Mawr Ave., Suite #900 | | |
| City: | Chicago | State: IL | Zip: 60631 |

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

| Signature | Michael DeCata | President and Chief Executive Officer |
|---|---|---|
| | Printed Name | Title |

### Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than $300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form

| Contributor Name | Recipient Name | Date | Dollar Amount |
|---|---|---|---|
| N/A | N/A | N/A | $ N/A |
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☐ Check here if the information is continued on subsequent page(s)

**List of Agencies with Elected Officials Required for Political Contribution Disclosure**
**N.J.S.A. 19:44A-20.26**

**County Name:** N/A
State: Governor, and Legislative Leadership Committees
Legislative District #s:
State Senator and two members of the General Assembly per district.

County:

| | | |
|---|---|---|
| Freeholders | County Clerk | Sheriff |
| {County Executive} | Surrogate | |

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.**

DOC #5

## STOCKHOLDER DISCLOSURE CERTIFICATION

**Name of Business:**

☒ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

**OR**

☐ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

**Check the box that represents the type of business organization:**

☐ Partnership ☒ Corporation ☐ Sole Proprietorship

☐ Limited Partnership ☐ Limited Liability Corporation ☐ Limited Liability Partnership

☐ Subchapter S Corporation

**Sign and notarize the form below, and, if necessary, complete the stockholder list below.**

Lawson Products, Inc., an Illinois Corporation, is a wholly owned subsidiary of Lawson Products, Inc. a Delaware corporation. Please find the attached "Security Ownership of Certain Beneficial Owners and Management.

Stockholders:

| | |
|---|---|
| Name: Lawson Products, Inc.<br>Home Address: 8770 W. Bryn Mawr Ave., Ste. #900, Chicago, IL 60631 | Name:<br>Home Address: |
| Name:<br>Home Address: | Name:<br>Home Address: |
| Name:<br>Home Address: | Name:<br>Home Address: |

Subscribed and sworn before me this 15th day of November, 2019.

(Notary Public)

My Commission expires: May 19, 2021

OFFICIAL SEAL
MARIA S CASSIN
NOTARY PUBLIC - STATE OF ILLINOIS
My Commission Expires May 19, 2021

(Affiant)

Michael DeCata, President and Chief Executive Officer
(Print name & title of affiant)

(Corporate Seal)

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information as of March 20, 2019 concerning the beneficial ownership by each person (including any "group" as defined in Section 13(d)(3) of the Securities Exchange Act of 1934) known by the Company to own beneficially more than 5% of the outstanding shares of common stock of the Company, each director and director nominee, each named executive officer, and all executive officers and directors as a group. Unless otherwise noted below, the address of each beneficial owner listed in the table is 8770 West Bryn Mawr Avenue, Chicago, Illinois, 60631. Because the voting or dispositive power of certain stock listed in the following table is shared, in some cases the same securities are included with more than one name in the table. The total number of the Company's shares of common stock issued and outstanding as of March 20, 2019 is 8,962,450.

| | Sole Dispositive Power | Restricted Stock Awards (1) | Total | % |
|---|---|---|---|---|
| **Five Percent Stockholders** | | | | |
| Luther King Capital Management Corporation | 4,301,249 (2) | — | 4,301,249 | 48.0% |
| 301 Commerce Suite 1600 | | | | |
| Fort Worth, Texas 76102 | | | | |
| Dimensional Fund Advisors LP | 592,307 (3) | — | 592,307 | 6.6% |
| 6300 Bee Cave Road | | | | |
| Austin, Texas 78746 | | | | |
| BlackRock, Inc | 510,714 (4) | — | 510,714 | 5.7% |
| 55 East 52nd Street | | | | |
| New York, New York 10055 | | | | |
| **Non-Executive Directors** | | | | |
| Andrew B. Albert | 46,658 | 3,260 | 49,918 | 0.6% |
| I. Steven Edelson | 31,658 | 3,260 | 34,918 | 0.4% |
| Lee S. Hillman | 35,947 | 3,260 | 39,207 | 0.4% |
| J. Bryan King | 4,294,201 (5) | 3,260 | 4,297,461 | 47.9% |
| Thomas S. Postek | 64,243 | 3,260 | 67,503 | 0.8% |
| Wilma J. Smelcer | 34,447 | 3,260 | 37,707 | 0.4% |
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| Michael G. DeCata | 34,302 | 36,083 | 70,385 | 0.8% |
| Neil E. Jenkins | 15,779 | 14,356 | 30,135 | 0.3% |
| Ronald J. Knutson | 15,235 | 12,998 | 28,233 | 0.3% |
| All Officers & Directors | 4,572,470 | 82,997 | 4,655,467 | 51.9% |

(1) Unvested restricted stock awards, which have no voting or dividend rights and are non-transferable, will be exchanged for shares of the Company's Common Stock on their respective vesting dates.

(2) Based on a Schedule 13D/A filed with the SEC on January 18, 2019. Includes (i) 1,689,358 shares held by PDLP Lawson, LLC (PDP), (ii) 250,000 shares held by LKCM Investment Partnership, L.P. (LIP), (iii) 26,102 shares held by LKCM Micro-Cap Partnership, L.P. (Micro), (iv) 10,128 shares held by LKCM Core Discipline, L.P. (Core), (v) 592,326 shares held by LKCM Headwater Investments II, L.P. (Headwater) and 1,723,787 shares held by Headwater Lawson Investors, LLC (HWLI). Luther King Capital Management Corporation is the investment manager for PDP, LIP, Micro, Core, Headwater and HWLI. J. Luther King, Jr. is a controlling stockholder of Luther King Capital Management Corporation and general partner of LIP. J. Luther King, Jr. and J. Bryan King are controlling members of the general partners of Micro and Core, and J. Bryan King is a controlling member of the general partners of Headwater. Each of the persons and entities listed in this footnote expressly disclaims membership in a group under the Securities Exchange Act of 1934, as amended, and expressly disclaims beneficial ownership of the securities reported in the table, except to the extent of its pecuniary interest therein. See also footnote 5.

(3) Based on Schedule 13G filed with the SEC on February 8, 2019, Dimensional Fund Advisors LP beneficially held sole voting power for 552,209 shares and held sole dispositive power for 592,307 shares on December 31, 2018.

(4) Based on a Schedule 13G filed with the SEC on February 5, 2019. BlackRock, Inc. beneficially held sole dispositive power for 510,714 shares and sole voting power for 466,191 shares on December 31, 2018.

(5) Includes (i) 1,689,358 shares held by LKCM Private Discipline Master Fund, SPC, on behalf of its wholly owned subsidiary PDP, (ii) 26,102 shares held by Micro, (iii) 10,128 shares held by Core, (iv) 592,326 shares held by Headwater and 1,723,787 shares held by HWLI. LKCM Private Discipline Management, L.P. holds the management shares of PDP, and LKCM Alternative Management, LLC (PDP GP) is its general partner. LKCM Micro-Cap Management, L.P. (Micro GP) is the general partner of Micro. LKCM Core Discipline Management, L.P. (Core GP) is the general partner of Core. LKCM Headwater Investments II GP, L.P. (Headwater GP) is the general partner of Headwater. Mr. King is a controlling member of PDP GP, Micro GP, Core GP, and Headwater GP. Mr. King expressly disclaims beneficial ownership of the securities reported herein, except to the extent of his pecuniary interest therein. See also footnote 2.

DOC #6

**Certification of Non-Involvement in Prohibited Activities in Iran**

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here: http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

## STATE OF NEW JERSEY – DIVISION OF PURCHASE AND PROPERTY
## DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

**Quote Number:** Bid #: 19-20 **Bidder/Offeror:**

### PART 1: CERTIFICATION
**BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.**
**FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.**

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf. Bidders **must** review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

**PLEASE CHECK THE APPROPRIATE BOX:**

☑ **I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed** on the N.J. Department of the Treasury"s list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR

☐ **I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below.** Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

### PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN
You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

**EACH BOX WILL PROMPT YOU TO PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.**

Name _____ Relationship to Bidder/Offeror _____

Description of Activities _____

_____

Duration of Engagement _____ Anticipated Cessation Date _____

Bidder/Offeror Contact Name _____ Contact Phone Number _____

ADD AN ADDITIONAL ACTIVITIES ENTRY

**Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.**

Full Name (Print): Michael DeCata Signature: _____

Title: President & Chief Executive Officer Date: 11/15/19

DOC #7

**NEW JERSEY BUSINESS REGISTRATION CERTIFICATE**
**(N.J.S.A. 52:32-44)**

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

http://www.state.nj.us/treasury/revenue/forms/njreg.pdf

# STATE OF NEW JERSEY
# BUSINESS REGISTRATION CERTIFICATE

| | |
|---|---|
| **Taxpayer Name:** | LAWSON PRODUCTS, INC. |
| **Trade Name:** | |
| **Address:** | 8770 WEST BRYN MAWR AVENUE STE 900<br>CHICAGO, IL 60631 |
| **Certificate Number:** | 1534961 |
| **Effective Date:** | January 11, 2010 |
| **Date of Issuance:** | December 04, 2019 |

**For Office Use Only:**

**20191204173134927**

# Visalia City Council

## Staff Report

**File #:** 23-0027 **Agenda Date:** 2/6/2023 **Agenda #:** 10.

**Agenda Item Wording:**
Consideration of a fee waiver request from Visalia Gadabouts to utilize the Visalia Senior Center for the purpose of providing programs and services for senior citizens.
Deadline for Action: 2/28/2023

**Submitting Department:** Community Services

**Contact Name and Phone Number:** Laurissa Roggenkamp 713-4336

**Department Recommendation:**
It is recommended by the Parks and Recreation Commission and also by City staff that City Council waive the rental fee, $2,052 annual value, but assess the direct staffing cost, $808.65 annual value.

**Background Discussion:**
In 2006 City staff worked with the Senior Advisory Committee to develop a process for designating free or reduced fees at the Visalia Senior Center for facility use. Whereas there were once several organizations requesting fee waivers, this number has decreased as some programs have become City operated and others have found alternate locations. For 2023 one fee waiver request was received by Visalia Gadabouts.

Following the established process, organizations requesting to utilize the Senior Center and receive a fee waiver/reduced fee must annually submit a Facility Use Application for the upcoming calendar year. Their application must include information about the organization, non-profit status, and financial records for the past two years.

In prior years, the Senior Advisory Committee aided in the review process of the applications. However, the Senior Advisory Committee has not met since January 2020, when the COVID-19 pandemic caused temporary closures of facilities. Staff is beginning to rebuild programs, clubs and organized use of the Senior Center and will be rebuilding the Senior Advisory Committee in 2023. As the Senior Advisory Committee has not yet been reestablished the 2023 application for facility use and fee waiver/reduced fee was review by City staff to ensure that the prior established criteria were met.

The criteria are as follows:

- Programming & fees to participants:
  - Programs/services meets the needs and interests of Visalia seniors.
  - Programs/services are affordable and within the economic means of Visalia seniors.
- Organization Finances:
  - How does the applicant use the fees paid by participants?
    - Is the applicant a commercial business profiting from their use of City facilities?

- If an applicant is profiting from its use of this City facility, it is recommended that the applicant pay full facility rental fees.

- Appropriate use of facility space:
  - Applicants request for time, room, set-up, etc. is suitable
    - A small group of people using too large of a space and too much time is not ideal.
- Impact on City:
  - The City should not incur expenses specifically for the function of the applicant's use of the facility.
    - Facility use outside of normal operating hours requires that the City pay for staffing to open, close, set-up, attend, etc.; this creates a City subsidy.

Through the review process staff have determined that the 2023 applicant, Visalia Gadabouts, meet the above criteria. The offer a service of interest to Visalia seniors, their finances show that they do not benefit financially, they are a designated non-profit 501(c)(3), their requested use of the facility space and time are appropriate for programming. The Visalia Gadabouts is a travel club for seniors, they meet one Saturday per month to provide trip information, they do not collect meeting fees from meeting attendees (donations are accepted), they do collect fees to pay for trips, however they are not profiting from these fees, and their services are affordable to seniors.

However, Visalia Gadabouts have requested use of the facility outside of normal operational hours, as such the City will need to schedule and pay for staffing specifically for their facility use. The projected cost to the City of 2023 staffing is $808.65; $67.39/month. This estimate includes hourly wages, worker's comp, FICA, and deferred comp. Staff will arrive 30 minutes prior to the reservation to set-up and remain 30 minutes after the reservation to clean and breakdown; for a total of 4 hours per rental date ($16.84/hr).

While staff appreciates that the Gadabouts provide good and affordable services, staff also believes it is appropriate to continue past practice and charge for direct staff costs. Alternatives to paying this fee, or options for reducing the fee, would be to that the Visalia Gadabouts host a shorter meeting time requiring less staff time, and/or to meet during regular operational hours, which would eliminate the need to schedule additional staff.

Additionally, the requested space, Main Room, at the Senior Center is a popular rental option for private parties such as baby showers, graduation parties, etc. The Gadabouts are an appropriate use for the facility, but their use does eliminate one Saturday a month for use by the general public.

**Fiscal Impact:**
The Visalia Gadabouts have requested the use of the Visalia Senior Center Main Room on the first Saturday of each month beginning January 2023 thru December 2023 from 9 a.m. - 12 p.m. The cost for a non-profit to reserve this space is $57 per hour. The applicant is requesting a fee waiver for their 2023 rental, $2,052.

| **2023 Facility Rental Rate Breakdown - Visalia Gadabouts - Senior Center MAIN Room** | | | | |
|---|---|---|---|---|
| **Amount of Days** | **Rental Duration** | **Hours per Year** | **Rental Cost/Hr** | **Total Rental Fee** |
| 12 | 9 a.m. - 12 p.m. | 36 | $57 | $2,052.00 |

| 2023 Direct Labor Cost for Facility Use Breakdown - Visalia Gadabouts | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Amount of Days** | **Staff Hours** | **Amount of Hrs/Yr** | **Wage Rate** | **Sub-Total Wages** | **Work Comp** | **FICA** | **Defer Comp** | **Total Wages** |
| 12 | 8:30 a.m. - 12:30 p.m. | 48 | $15.50 | $744.00 | $38.99 | $10.49 | $14.88 | $808.65 |

**Prior Council Action:** Council has approved fee waivers and/or fee reductions for Visalia Gadabouts for the past fourteen years. Beginning in 2020 Council approved a rental fee reduction for the Visalia Gadabouts, assessing the direct staffing cost be paid.

**Other:** Parks and Recreation Commission met on January 10th at a regular meeting to review the request from the Visalia Gadabouts. The commission motioned that their recommendation to City Council is that the applicant pay direct cost of staffing.

**Alternatives:** 1. Deny applicants request for a fee waiver. Applicant would pay full facility rental rate.

**Recommended Motion (and Alternative Motions if expected):**
I move to accept the recommendation from the Parks & Recreation Commission to waive the 2023 facility rental fees, but to assess the direct staffing cost for Visalia Gadabouts use of the Visalia Senior Center to provide programs and services for seniors.
**Environmental Assessment Status:** n/a

**CEQA Review:** n/a

**Attachments:** Fee Waiver Request and Facility Request Application from Visalia Gadabouts.

City of Visalia Parks & Recreation Department

# Facility Use Application

Parks Make Life Better!

345 N. Jacob Street, Visalia, CA 93291
Phone: 559.713.4365 Fax: 559.713.4819 www.liveandplayvisalia.com
*All Facilities Owned and Operated by the City of Visalia*

| | |
|---|---|
| **Contract Holder:** Verna H. Bowers | Event Title: monthly meeting |
| Business/Organization: Visalia Senior Sidabouts | Non Profit ID #: 0551519 Calif. |
| Address: 4640 W. Feemster Ave | City: CA Zip: 93277 |
| Main Phone: 559/734-7216 | Alternative Phone: 559/799-8810 |
| Email: | |
| **Alternate Contact** (*Person authorized to act as representative of contract holder, i.e. an event planner*): Charlene Andrade | |
| Phone: 559/686-2190 | Email: cmatrips@yahoo.com |
| Date(s) Requested: 2023 Jan 7, Feb 4, March 4, April 1, May 6, June 3, July 1, Aug 5, Sept 2, Oct 7, Nov 4, Dec 9 | |
| **Event Hours:** *Time needed for setup and cleanup must be included in the event time frame when booking.* Start time will be the time you are allowed into the building. End time is the time everyone is out of the facility. Start Time: 9 AM to End Time: 12 Noon | |
| Estimated Amount In Attendance: 75 | Open to Public: (Y) / N<br>Admission Charge: Y / (N) |
| Selling Food or Beverage: Y / (N) | Alcohol Served: Y / (N) |
| Serving Food or Beverage: Y / N<br>Food Provided By: members Anniversary Aug & Xmas Party 12/9 | Alcohol Sold: Y / (N) ABC License Required for sales |
| Entertainment: Y / (N)<br>Source: Band DJ/Recorded Music Performance | |

**Facility Requested:**

**ANTHONY COMMUNITY CENTER**
**345 N Jacob Street**
☐ Gym ☐ Main Room ☐ Room A

**MANUEL F. HERNANDEZ COMMUNITY CENTER**
**247 W Ferguson Avenue**
☐ Gym

**VISALIA SENIOR CENTER**
**310 N Locust Street**
☑ Main Room ☐ Activity Room ☐ Craft Room

**WHITENDALE COMMUNITY CENTER**
**630 W Beech Street** ☐ Main Room

**TRULLI HOUSE @ Memorial Park—1550 W Main St**
**must rent building in conjunction with building** ☐ Main Room

**Internal Office Use Only**

Date Received: 12/1/22 Time Received: 2:50pm Staff Name: JL

UHB **Set-Up and Decoration:** Contract holders requiring time to decorate, or make other preparations, must note time on permit application. Rice, birdseed, confetti, hay, straw, sand and glitter is not permitted and decorations must be flame retardant. The use of nails, tacks, scotch/duct tape or staples are not permitted. Only masking or painters tape can be used. Decorations and/or any type of wire or cord may not be hung or draped on any light fixture inside or outside the facility. All equipment and decorations must be removed at the end of the reservation, and nothing may be stored. Delivery/pick up of supplies or equipment is required during the contracted time.

UHB **Clean Up:** Contract holder is responsible for clean-up. Decorations must be taken down and removed, with all trash being placed in the receptacles provided. If trash will not fit in the receptacles, it must be taken out and placed in the dumpsters located behind the facility. City staff will provide additional trash liners if needed. Boxes must be broken down before being placed in dumpster. City staff is not responsible for any items left in the facility after the contract has ended. If additional hours of facility usage are required for cleaning, the cost of this time will be deducted from the security deposit.

UHB **Damages:** Any damage incurred to the property is the responsibility of the contract holder and will be deducted from the security deposit. This includes the parking lot, patio area, restrooms and lobby. Contract holders will be billed for damages, cleaning expenses, and staff overtime that is in excess of the security deposit.

UHB **REFUND POLICY:** Refunds on security deposits are based on compliance with the facility contact, as well as the security and clean-up requirements. To receive a full refund on the security deposit, the building must be cleaned, and cleared of all guests, equipment, decorations, etc. by the contracted time. The contract holder is responsible for any and all extended contract time and may have all or part of their security deposit withheld. The contract holder will be billed for any damages or extra staff time not covered by deposit. Deposit will be refunded in full if facility is left clean, undamaged and all rules and policies are followed. Allow two to four weeks for processing.

UHB **CANCELLATIONS:**

For all cancellations received three weeks prior to the event, a $15 service and handling fee will be charged in accordance with the City schedule. **For events cancelled by the contract holder after the three week window, or with no notice, renter will lose full security deposit amount.**

I hereby certify that I have read and agree to abide by the policies and regulations set forth by the City of Visalia Municipal Code, and I understand that failure to comply may result in the cancellation of use of my contract. I agree as a representative of the group or organization to hold the City of Visalia harmless, indemnify and defend the City and all its officers, employees, volunteers and independent agents from any claim, damage, demand, liability, loss, cost or expense, for any damage whatsoever, including but not limited to death or injury to any person or injury to any property, resulting from misconduct, negligent acts, or of any of its officers, employees or agents in the performance of this agreement, except such damage as is caused by the sole negligence of the City or any of its officers, employees, volunteers or agents.

THE CITY OF VISALIA HAS THE AUTHORITY TO APPROVE APPLICATIONS. FACILITY CONTRACTS ARE NOT CONFIRMED UNTIL THE APPLICATION HAS BEEN APPROVED BY AN AUTHORIZED AGENT OF THE CITY OF VISALIA. PERMITS ARE IMMEDIATELY REVOCABLE IF FALSE STATEMENTS WERE MADE WHEN RESERVING AND FEES WILL BE RETAINED IN THE EVENT THAT THE CONTRACT IS TERMINATED DUE TO VIOLATION OF ANY CITY ORDINANCE, RULE OR REGULATION, OR THE FALSIFICATION OF THE APPLICATION.

Signature: Dawn H Bowen Date: 12/1/22

# Secretary of State
# Statement of Information
(California Nonprofit, Credit Union and General Cooperative Corporations)

**SI-100**

IMPORTANT — Read instructions **before completing this form.**

**Filing Fee – $20.00;**

**Copy Fees** – First page $1.00; each attachment page $0.50;
Certification Fee - $5.00 plus copy fees

**1. Corporation Name** (Enter the **exact** name of the corporation as it is recorded with the California Secretary of State)

Visalia Senior Gardeners

This Space For Office Use Only

**2. 7-Digit Secretary of State File Number**

CO 0551519

**3. Business Addresses**

| | City (no abbreviations) | State | Zip Code |
|---|---|---|---|
| a. Street Address of California Principal Office, if any - Do not enter a P.O. Box<br>4640 W. Feemster Ave. | Visalia | CA | 93277 |
| b. Mailing Address of Corporation, **if different than item 3a** | | | |

**4. Officers** The Corporation is required to enter the names and addresses of **all** three of the officers set forth below. An additional title for Chief Executive Officer or Chief Financial Officer may be added; however, the preprinted titles on this form must not be altered.

| | First Name | Middle Name | Last Name | Suffix |
|---|---|---|---|---|
| a. Chief Executive Officer/<br>Address: 4229 E. College Ave | Barbara | | Koberstein-Davis | |
| | | | City (no abbreviations): Visalia | State: CA Zip Code: 93292 |
| b. Secretary<br>Address: 2912 S. County Center | Joan | | DePompei | |
| | | | City (no abbreviations): Visalia | State: CA Zip Code: 93277 |
| c. Chief Financial Officer/<br>Address: 4640 W. Feemster Ave. | Verna | M. | Bowers | |
| | | | City (no abbreviations): Visalia | State: CA Zip Code: 93277 |

**5. Service of Process** (Must provide either Individual OR Corporation.)

INDIVIDUAL – Complete Items 5a and 5b only. Must include agent's full name and California street address.

| | Middle Name | Last Name | Suffix |
|---|---|---|---|
| a. California Agent's First Name (if agent is **not** a corporation)<br>Verna | M. | Bowers | |
| b. Street Address (if agent is **not** a corporation) - **Do not enter a P.O. Box**<br>4640 W. Feemster Ave. | City (no abbreviations): Visalia | State: CA | Zip Code: 93277 |

CORPORATION – Complete Item 5c only. Only include the name of the registered agent Corporation.

c. California Registered Corporate Agent's Name (if agent is a corporation) – Do not complete Item 5a or 5b

**6. Common Interest Developments**

☐ Check here if the corporation is an association formed to manage a common interest development under the Davis-Stirling Common Interest Development Act (California Civil Code section 4000, et seq.) or under the Commercial and Industrial Common Interest Development Act (California Civil Code section 6500, et seq.). The corporation must file a Statement by Common Interest Development Association (Form SI-CID) as required by California Civil Code sections 5405(a) and 6760(a). See Instructions.

**7. The Information contained herein, including in any attachments, is true and correct.**

| Date | Type or Print Name of Person Completing the Form | Title | Signature |
|---|---|---|---|
| 8/31/20 | Verna M. Bowers | Treasurer | Verna M Bowers |

UnionBank

# STATEMENT OF ACCOUNTS

UNION BANK
TULARE 0460
P.O. BOX 60368
PHOENIX AZ 85082-0368


**Statement Number: 4730340872**
12/1/21 - 12/31/21

H

**Telephone Banking**
For 24-hour Automated Direct Service
800-238-4486
800-826-7345(TDD)
*Representatives are available Monday through Saturday*

*To open additional accounts, or apply for loans, call your banking office at 559-688-2811*

*You may also access your account online at unionbank.com*

Thank you for banking with us since 2011

CY30 Z 0 A 0000 0073560-172871 373597

VISALIA SENIOR GADABOUTS
4640 W. FEEMSTER AVE.
VISALIA CA 93277

## BUSINESS ESSENTIALS CHECKING SUMMARY

Account Number: 4730340872

Days in statement period: 31

| | | |
|---|---|---|
| **Balance on 12/1** | $ | **20,446.14** |
| Additions | | 5,148.00 |
| Subtractions | | -1,380.45 |
| Checks | -1,380.45 | |
| **Balance on 12/31** | $ | **24,213.69** |

Statement Average Ledger Balance $ 22,530.04

Your monthly service charge of $12.00 per month is currently waived.

## Additions

| Date | Description | Reference | | Amount |
|---|---|---|---|---|
| 12/6 | OFFICE DEPOSIT # 0009920090 | 75777921 | $ | 2,844.00 |
| 12/20 | OFFICE DEPOSIT # 0009920093 | 76548321 | | 1,430.00 |
| 12/30 | OFFICE DEPOSIT # 0009920114 | 75062700 | | 874.00 |
| **Total** | | | $ | **5,148.00** |

## Checks

| Number | Date | Reference | | Amount | Number | Date | Reference | | Amount |
|---|---|---|---|---|---|---|---|---|---|
| 2633 | 12/10 | 07528596 | $ | 66.00 | 2659 | 12/29 | 08289544 | $ | 88.00 |
| 2652* | 12/2 | 23500422 | | 57.40 | 2660 | 12/10 | 75023397 | | 98.00 |
| 2654* | 12/14 | 06771782 | | 65.05 | 2661 | 12/13 | 06016296 | | 98.00 |
| 2656* | 12/13 | 75757281 | | 98.00 | 2662 | 12/16 | 07549404 | | 124.00 |
| 2657 | 12/9 | 07538888 | | 392.00 | **Total** | | | $ | **1,380.45** |
| 2658 | 12/9 | 07510772 | | 294.00 | | | | | |

* Checks missing in sequence. Out of sequence check numbers may also be located in the Payments section of your statement.

FORM 03400 (Rev 07/2021)

MIX Paper from responsible sources FSC® C121901

UnionBank

# STATEMENT OF ACCOUNTS

UNION BANK
TULARE 0460
P.O. BOX 60368
PHOENIX AZ 85082-0368


**Statement Number: 4730340872**
10/1/22 - 10/31/22

H

**Telephone Banking**
For 24-hour Automated Direct Service
800-238-4486
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*You may also access your account online at unionbank.com*

Thank you for banking with us since 2011

CY30 Z 0 A 0000 0043964-111229 468674

VISALIA SENIOR GADABOUTS
4640 W. FEEMSTER AVE.
VISALIA CA 93277

## BUSINESS ESSENTIALS CHECKING SUMMARY

Account Number: 4730340872

Days in statement period: 31

| | | |
|---|---|---|
| **Balance on 10/1** | $ | **22,032.66** |
| Additions | | 9,422.00 |
| Subtractions | | -10,142.96 |
| Checks | -10,142.96 | |
| **Balance on 10/31** | $ | **21,311.70** |

Statement Average Ledger Balance $ 20,391.48

The Monthly Service Charge on your account has been waived this statement period.

## Additions

| Date | Description | Reference | | Amount |
|---|---|---|---|---|
| 10/6 | OFFICE DEPOSIT # 0000584442 | 77325267 | $ | 2,077.00 |
| 10/14 | OFFICE DEPOSIT # 0000153699 | 77316024 | | 1,778.00 |
| 10/20 | OFFICE DEPOSIT # 0000584443 | 76511247 | | 1,963.00 |
| 10/31 | OFFICE DEPOSIT # 0000584446 | 76517292 | | 3,604.00 |
| **Total** | | | $ | **9,422.00** |

## Checks

| Number | Date | Reference | | Amount | Number | Date | Reference | | Amount |
|---|---|---|---|---|---|---|---|---|---|
| 2783 | 10/5 | 07517076 | $ | 59.75 | 2798 | 10/12 | 77309103 | $ | 119.00 |
| 2784 | 10/5 | 08271726 | | 93.00 | 2799 | 10/11 | 06066060 | | 2,232.00 |
| 2785 | 10/14 | 06092082 | | 96.00 | 2800 | 10/14 | 06001992 | | 2,553.00 |
| 2786 | 10/19 | 06798936 | | 96.00 | 2802* | 10/24 | 08333828 | | 9.00 |
| 2787 | 10/12 | 07527226 | | 98.00 | 2804* | 10/27 | 08312536 | | 594.00 |
| 2788 | 10/3 | 07610282 | | 96.00 | 2805 | 10/20 | 07532820 | | 594.00 |
| 2790* | 10/11 | 06792582 | | 96.00 | 2807* | 10/18 | 13506580 | | 444.00 |
| 2792* | 10/11 | 06789652 | | 114.00 | 2808 | 10/18 | 13507244 | | 794.00 |
| 2793 | 10/11 | 08291186 | | 232.00 | 2809 | 10/24 | 06044050 | | 444.00 |
| 2794 | 10/11 | 07502390 | | 114.00 | 2810 | 10/17 | 06108220 | | 294.00 |
| 2795 | 10/31 | 06764198 | | 114.00 | 2811 | 10/27 | 06776258 | | 444.00 |
| 2796 | 10/11 | 06068428 | | 232.00 | 2812 | 10/27 | 24002264 | | 65.21 |
| 2797 | 10/12 | 75026541 | | 116.00 | **Total** | | | $ | **10,142.96** |

* Checks missing in sequence. Out of sequence check numbers may also be located in the Payments section of your statement.

FORM 03400 (Rev 07/2021)

MIX Paper from responsible sources FSC® C121901

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| 0 | 401.00 | 408.00 | 417.00 | 420.00 | 351.00 | 401.00 | 505.00 |

Treasurer's Report

1/31/22

Visalia Gold Coasts

LOS ANGELES **DODGERS**

| | | |
|---|---|---|
| Bank Balance | | 19,309.69 |
| Income Trips | | 4,141.00 |
| | | 23,450.69 |
| Expenses | | |
| Trips | 7,161.00 | |
| Refunds | 341.00 | |
| Insurance | 150.80 | |
| Food/Mtg | 150.00 | |
| | 7,802.80 | - 7,802.80 |
| | | 15,647.89 |
| General Fund Bal | | 6928.69 |
| Income Trips | | 135.00 |
| | | 7063.69 |
| Less Expenses | | |
| Insurance | 150.80 | |
| Food/Mtg | 150.00 | |
| | 300.80 | - 300.80 |
| | | 6762.89 |

Due to covid we did not meet until Jan 2022

| | |
|---|---|
| Trips | 8885.00 |
| Gen Fund | 6762.89 |
| | 15,647.89 |

C.R. Gibson, LLC/MLBP 2014

Treasurer's Report
10/31/12

Ocala Columbus

LOS ANGELES DODGERS

| | | |
|---|---|---|
| Bank Balance | | 20,755.91 |
| Income | | |
| Trips | 9,263.00 | |
| Donations | 86.00 | |
| 50-50 | 73.00 | |
| | 9,422.00 | + 9422.00 |
| | | 30,177.91 |
| Expense | | |
| Trips | 6,847.00 | |
| Refunds | 5,289.00 | |
| Rent | 65.21 | |
| | 12,201.21 | - 12,201.21 |
| | | 17,976.70 |
| General Fund | | |
| Beginning Balance | | 6,713.91 |
| Income | | |
| Donations | 86.00 | |
| 50-50 | 73.00 | |
| Trips | 91.00 | |
| | 250.00 | + 250.00 |
| | | 6,963.91 |
| Expense | | |
| Rent 65.21 | | - 65.21 |
| | | 6,898.70 |
| General Fund | 6,898.70 | |
| Trips | 11,078.00 | |
| | 17,976.70 | |

C.R. Gibson, LLC/MLBP 2014

Verna Bowers
Visalia Senior Gadabouts
4640 W. Feemster Ave
Visalia, CA 93277
559/734-7216

The Gadabouts once again would appreciate the rent for the main room be waived or reduced. We meet the criteria for a fee waiver:

1. Provide program for senior need & interests
2. Services are affordable & no fee is charged
3. City does not incur expenses for our use.

We would appreciate a waiver ASAP because our budget does not allow for full rental payment.

Thank you,
Verna Bowers
Treasurer
Past President




Native American Rights Fund

T38209

# Visalia City Council

Staff Report

Visalia City Council
707 W. Acequia
Visalia, CA 93291

**File #:** 23-0033 **Agenda Date:** 2/6/2023 **Agenda #:** 11.

**Agenda Item Wording:**
Authorize the appropriation of $29,875.00 from the Golf Fund for well repair at the Valley Oaks Golf Course which is utilized for Plaza Park irrigation.
**Deadline for Action:** None

**Submitting Department:** Administration

**Contact Name and Phone Number:**
Nick Mascia, Assistant City Manager, Nick.Mascia@visalia.city, (559) 713-4323

**Department Recommendation:**
Staff recommends that the City Council authorize the appropriation of $29,875.00 from the Golf Fund to pay for half of the total cost ($59,750.00) to repair the agricultural well at the Valley Oaks Golf Course. This well is currently the sole source of irrigation water for Plaza park.

**Background Discussion:**
The irrigation utilized at Plaza Park is supplied by the agricultural well located at the Valley Oaks Golf Course. This same well in the past supplied the golf course irrigation water prior to converting to effluent water from the Water Reclamation Facility (WRF) numerous years ago. During the summer of 2022 the WRF unexpectedly needed to halt the delivery of effluent water because it did not meet the State of California water quality for effluent water delivery. Water was not delivered over a period of two weeks which caused the Valley Oaks Golf Course to revert back to the agricultural well. When that occurred, the well became stressed and failed to produce any water for irrigation for either the park or golf course. The golf course was able to bridge the gap of water delivery from the WRF and reconned to the effluent water, but Plaza Park has been using potable water from a hydrant supplied by California Water Company since.

In discussions with the Valley Oaks Golf Course (an affiliate of CourseCo, Inc.) and reviewing their contract, Valley Oaks Golf Course is contractually responsible for the well regardless that it supplied Plaza Park with irrigation water. Valley Oaks Golf Course proposed to pay half of the repair costs of the well and the City Staff concurs that this is a reasonable request since it is primarily used by the City for park irrigation.

This appropriation will allow the City to pay the attached invoice from Valley Oaks Golf Course which include the invoice to repair. The golf course will lead the project to restore the well to operation and irrigation water to Plaza Park.

**Fiscal Impact:**
No funds are identified within any CIP or operational budget to perform this repair. The Golf Fund currently has a cash balance of $324,000 which is accumulating for as needed repairs that the City

would be responsible for as outlined in the lease.

**Prior Council Action:**
None.

**Other:**
None.

**Alternatives:**
Do not authorize the appropriation and direct staff to negotiate with Valley Oaks Golf Course a different solution.

**Recommended Motion (and Alternative Motions if expected):**
I move to appropriate $29,875.00 from the Golf Fund to repair the well at the Valley Oaks Golf Course.

**Environmental Assessment Status:**
None.

**CEQA Review:**
None.

**Attachments:**
N/A.

| | |
|---|---|
| **Sales / Invoices** | SALES000000000125 |
| **Date** | 12/22/2022 |

**VALLEY OAKS GOLF COURSE**
**VALLEY OAKS GOLF COURSE**
**5341 Old Redwood Hwy, Suite 202**
**Petaluma CA 94954-1173**

**Customer:**

CITY OF VISALIA
707 W. ACEQUIA AVENUE
VISALIA CA 93291

| Purchase Order | Customer ID | Salesperson ID | Shipping Method | Payment Terms ID |
|---|---|---|---|---|
| | CITYOFVISALIA | | | |

| Description: | Amount |
|---|---|
| Ingram Equipment Co - inv 2206 | $29,875.00 |
| City share of well repair | |

| | |
|---|---|
| **Subtotal** | $29,875.00 |
| **Misc** | $0.00 |
| **Tax** | $0.00 |
| **Freight** | $0.00 |
| **Trade Discount** | $0.00 |
| **Payment** | $0.00 |
| **Total Due** | $29,875.00 |

**Ingram Equipment Company Inc**

(559)734-3362
1748 E. Caldwell Ave.

books@iecopumps.com

# Invoice

| Job # |
| --- |
| |

| Invoice # |
| --- |
| 2206 |

| Bill To |
| --- |
| Valley Oaks Golf Course<br>Attn: Mike Prouty |

| Date of Job | Due Date |
| --- | --- |
| 12/19/2022 | 12/22/2022 |

| Description | Qty | Rate | Amount |
| --- | --- | --- | --- |
| Remove and Camera 75 HP Well - completed | | | 0.00 |
| Inspect 75 HP motor (3rd party) | | 750.00 | 750.00 |
| Camera well to verify patches needed (Part of patches) | 0 | 750.00 | 0.00 |
| 3rd Party inspection of Electric motor (Customer declines - and warranty waived) | | 750.00 | 750.00 |
| Reinstall with new bowls | | 5,000.00 | 5,000.00 |
| 75 HP Bowls - Designed as agreed | | 13,950.00 | 13,950.00T |
| Column Pipe for extension - (80' total 20' ea) | 3 | 1,750.00 | 5,250.00T |
| Tube and shaft for extension and replace old western Tube&Shaft (Discounted from original bid) | 13 | 1,250.00 | 16,250.00T |
| Swage patch - Casing deterioration patches<br>Re-camera - included in patches | 3 | 3,950.00 | 11,850.00 |
| Airlift/ Open bottom development work - Approx 3 days blowing plus pipe in/out (This decreases the potential of this well, possibility leading to premature failure | 1 | 8,000.00 | 8,000.00 |
| ** Estimate 3-4 days for patching and 3-4 days for airlift etc.<br>** Installation onsite to be one full day and one partial.<br>** Total project time 2 weeks, lead time 1 week +/- depending on urgency | | | |
| Discount if flexible with time and paid net 10 on completion | | -5,063.25 | -5,063.25 |

| | |
| --- | --- |
| **Sales Tax (8.5%)** | $3,013.25 |
| **Total** | $59,750.00 |
| **Payments/Credits** | $0.00 |
| **Balance Due** | $59,750.00 |

City of Visalia share - 1/2 ($29,875)

# Visalia City Council

## Staff Report

**File #:** 23-0038 **Agenda Date:** 2/6/2023 **Agenda #:** 12.

**Agenda Item Wording:**
Authorize Staff to seeking funding through area State and Federal Legislative Representatives for a variety of projects as listed in this report.
Deadline for Action: 2/6/2023

**Submitting Department:** Administration

**Contact Name and Phone Number:** Leslie Caviglia, City Manager, 559-713-4317

**Department Recommendation:** It is recommended that the Visalia City Council authorize staff to work with Visalia's State and Federal representatives on several projects that could potentially qualify for specific budget requests, earmarks or special funding sources. If funding is awarded, the project specifics will be brought back for Council input authorization and appropriation. The projects recommended by staff include two items that are already in the planning stages and have been reviewed and authorized by Council through the Capital Improvement Process (CIP), and two that are new items being brought forward.

Current Items:

1. **Water Recharge Basins -** Funding would be sought to construct further Basins as part of the East Side Regional Park and Recharge Facility. Two basins have already been funded, and funding is needed for the other three southern basins. Amounts requested will depend upon the type of funding being sought whether it is for partial or full funding.

2. **Goshen Trail Enhancements -** The Goshen trail was one of the first trails built in Visalia and is in need of refurbishment and extension. With improvements, it can become a more efficient and effective alternative transportation option into the industrial park, schools, parks and services in the area, and for travel between the Community of Goshen and Visalia. Funding amounts will vary based on the type of funding being sought whether for a phase of the trail or the full trail.

New Items:

3. **Safety Barricades -** With the return of more special events, which is exciting for the community, but also the concern about safety for attendees, Police is proposing purchasing innovative street barricades that are easy to put in place and can be removed quickly and efficiently in case of the need to have emergency response to a specific area. They would deter vehicles from being able to drive into the event area. This would be proposed as a regional project, with the barricades offered to other communities and agencies to be used as needed in their areas. Chief Salazar and his staff have assessed the number needed to cover major events in Visalia, and are proposing 25% additional barricades to cover event growth and provide more coverage in the region. Request: $2 million

4. **Emergency Drop In Shelter Location Funding -** Request funding that would be put out in a request for proposal for a non-profit to secure a permanent location for an overnight Emergency Drop In Shelter. While there is a seasonal location, the current non-profit has difficulty securing a location because landlords are reluctant to rent in advance for only 3-4 months. While there could be funding available to extend the operating period, facility funding does not usually fit the parameters of many of the funding sources. Staff, including the Chief of Police, believe that more shelter options, in addition to the upcoming navigation center, are tools that are needed to provide options for people that are currently living on the street. It would be a benefit to those that are unsheltered, and for the citizens that are frustrated with the residual impacts that often result from people that are living on the streets. Staff would propose that the funding be provided to a non-profit through a formal process and that the shelter be owned and operated by the successful proposer from that process. If successful with the funding, the parameters for the request for proposal will be developed and brought to the Council for approval. Proposed funding request - $1.5 million

**Background Discussion:**

Staff is recommending several diverse projects at the recommendation of the legislative representatives. Sometimes funding requests can come from different types of money and some funding types are more limited in the amount that can be funded. Having flexibility and a diverse list of options to propose.

The City has not made a lot of direct funding requests to our Federal and State legislature in the past, but it is an option that the representatives have urged us to consider for this legislative session. Staff recognizes that this should become part of our regular planning, and will endeavor to bring a more robust discussion to the Council in future years.

**Fiscal Impact:**
Specifics are unknown but could

**Prior Council Action:** N/A

**Other:** N/A

**Alternatives:** 1. To not authorize staff to propose projects for state and federal funding. 2. To authorize only some of these projects. 3. To propose other projects.

**Recommended Motion (and Alternative Motions if expected):**
I move to authorize staff to pursue funding through the State and Federal government for the projects proposed in the staff report.

(Alternative motions could add or exclude projects)
**Environmental Assessment Status:** N/A

**CEQA Review:** N/A

**Attachments:** N/A

# Visalia City Council

## Staff Report

**File #:** 23-0029 **Agenda Date:** 2/6/2023 **Agenda #:** 1.

**Agenda Item Wording:**
Receive a presentation and approve the revised proposed 2023 Citizens Advisory Committee Annual Public Opinion Survey.
**Deadline for Action:** None

**Submitting Department:** Administration

**Contact Name and Phone Number:**
Frank Ruiz, CAC Chair, frankruizlaw@gmail.com, (909) 215-8306
Jason Serpa, Staff Representative, jason.serpa@visalia.city, 713-4533
Luma Fahoum, Staff Representative, luma.fahoum@visalia.city, 713-4103

**Department Recommendation:**
The Citizens Advisory Committee (CAC) recommends that the City Council review and approve this year's public opinion survey for a scheduled release in March, with discussion and input on new questions to be included. The CAC previously brough a draft survey to the Council for input and based on that input, this revised draft is being proposed by the CAC and staff.

**Background Discussion:**
Since the 1970's, the City of Visalia has conducted some type of public opinion survey to gauge the public satisfaction with City services. The survey has been conducted in various formats through the years, including in-person surveys and online. The Citizen's Advisory Committee (CAC) is proposing to conduct a public opinion survey to determine the public's satisfaction with City services and is bringing forward the draft version for Council approval.

Most of the survey remains unchanged from year to year to better measure trends and changes in public opinion. This is consistent with survey methodology. However, each year the CAC and/or the City Council have the option to insert one to three new questions related to issues currently of particular interest or concern. City Council is also able to recommend changes to format or make suggestions for a new question to be added.

The CAC Committee is open to discussing format changes, gathering input from Council regarding new questions, and is looking for overall improvements that can help garner participation from a wider range of the community.

*Council proposed changes to regular survey format:*
At the January 17, 2023 City Council meeting, Council requested two format changes to the regular survey format and those changes have been incorporated. These changes are:

Question #7: How do you rate the following services in Visalia?

Historically, *Private Ambulance* was listed for a selective rating of "Very Poor" to "Excellent," but Council felt that *Animal Services*, being a City-provided service, should be listed instead and Private Ambulance service eliminated since it is not a City service.

Question #16: Do you identify yourself as a person with a disability or a caretaker of a disabled individual?
This question was included in last year's survey, but Council suggested to add a follow up question to help gather more specific information. The follow up will require an open-ended fill in answer and is represented in the survey as the following:

*If you answered "Yes", what program or service would be most helpful for disabled individuals?*

*Proposed New Topics after initial input from Council and staff:*
After consideration of input from City Council regarding new topics discussed at the January 17, 2023 Council Meeting, staff has formulated the following questions to add to the survey:

1. Should retail cannabis stores be permitted in the City of Visalia?

   *Yes* *No*

2. What additional amenities, programs, or services should the City of Visalia explore providing?

   *Open ended answers*

Even though new questions are not a requirement for the survey, historically Council has inserted at least one question of interest for possible future decision making. The CAC Committee and staff believe that these questions, when cross tabulated with other demographics, may prove useful. It must be mentioned that any result, even demographics themselves, can be cross tabulated with any demographic within the survey and staff is willing to calculate these types of results at City Council's request.

Outreach:
Since 2020, due to the impact of COVID-19, the Public Opinion Survey has primarily been conducted online with a heavier outreach plan from the City's Communications Manager, Allison Mackey. Hard copies were available at both City Hall locations and the Administration building, and even though the survey experienced the most participation ever during these periods, the CAC strives for more respondents every year. Using various e-mail lists like the City's newsletter and the Visalia Unified School District listing, adding that type of outreach to all media that is used already, every Citizen should be able to access the survey.

The survey will be handled similarly this year, with links being sent in both English and Spanish in all communication. To try to get more participation, especially reaching under-surveyed populations like 55 and over, the committee will be trying to reinstate in-person survey booths that have physical and touchless survey options. Trying to reach each quadrant in the City in this manner will hopefully have

an impact that may give the survey new depth in statistics.

After the survey is conducted, staff will bring the survey results back to Council for review.

**Fiscal Impact:**
N/A

**Prior Council Action:**
Council has annually reviewed and approved the final version of the Public Opinion Survey to be conducted by the Citizen's Advisory Committee.

**Other:**
The CAC reviewed the staff recommended revisions to the survey, as developed by their subcommittee, and approved the proposed recommendations at their February 1, 2023 meeting.

**Alternatives:**
Council may direct the CAC to develop new questions, add Council recommendations, or modify the survey.

**Recommended Motion (and Alternative Motions if expected):**
I move to approve the Citizen's Advisory Committee's 2023 Public Opinion Survey, which will be released online in March 2023.

Alternative Motion A: I move to approve the Citizen's Advisory Committee's 2023 Public Opinion Survey with modifications.

Alternative Motion B: I move to approve the Citizens Advisory Committee 2023 traditional Public Opinion Survey format as presented and direct staff to develop wording new questions on the topics of (name topics) and return to Council for discussion and/or approval at the next meeting.

**Environmental Assessment Status:**
N/A

**CEQA Review:**
N/A

**Attachments:**
Draft 2023 Public Opinion Survey
Draft 2023 CAC and Staff Recommended New Questions

# 2023 CITY OF VISALIA
# PUBLIC OPINION SURVEY

**1. What part of the city do you live in if Mooney Blvd. and Hwy 198 are considered the cross section?**

**1** - Northeast **2** - Southeast **3** - Northwest **4** - Southwest

**2. How do you rate the City of Visalia's efforts at providing a safe community?**

**1** - Very Low **2** - Low **3** - Average **4** - High **5** - Very High

**3. Have you had *service* contact with the Visalia Police Department in the past year?** (If "No", go to question 4)

Yes No

**If you answered "Yes", how would you rate the service you received?**

**1** - Very Poor **2** - Poor **3** - Average **4** - Good **5** - Excellent

**4. Have you had *service* contact with a Visalia Firefighter in the past year?** (If "No", go to question 5)

Yes No

**If you answered "Yes", how would you rate the service you received?**

**1** - Very poor **2** - Poor **3** - Average **4** - Good **5** - Excellent

**5. What do you consider to be the most essential city service besides Police and Fire?**

**1** - Road Maintenance **2** - Park Maintenance **3** - Traffic Signs & Signals
**4** - Recreation Activities **5** - Other

**6. During this last year, how many times have you visited or attended activities at?**

| | | | | |
|---|---|---|---|---|
| **City Parks** | **1** - None | **2** - 1 to 2 times | **3** - 3 to 4 times | **4** - 5 or more |
| **Convention Center** | **1** - None | **2** - 1 to 2 times | **3** - 3 to 4 times | **4** - 5 or more |
| **City Trails** | **1** - None | **2** - 1 to 2 times | **3** - 3 to 4 times | **4** - 5 or more |
| **Downtown Visalia** | **1** - None | **2** - 1 to 2 times | **3** - 3 to 4 times | **4** - 5 or more |

**7. How do you rate the following services in Visalia?**

**Police Emergency Response**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Fire Emergency Response**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Animal Services**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**City Road Maintenance**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Traffic Management**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Bus Services**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Street Lighting**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Community Services for Seniors**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Recreational Activities**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Services for People with Disabilities**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Park Maintenance**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Garbage & Recycling Collection**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**Convention Center**
**1** - Very poor **2** – Poor **3** - Average **4** – Good **5** – Excellent **6 –** Not observed

**8. How long have you lived in Visalia?**

**1** - Fewer than 2 years **2** - 2 to 5 years
**3** - 6 to10 years **4** - More than 10 year

**9. Are you a registered voter?**

Yes No

**10. Do you own or rent your home?**

**1** - Own **2** - Rent **3** - Other

**11. Are you of Hispanic, Latino, or Spanish origin?**

Yes No

**12. How would you describe yourself?**

**1** – American Indian **2** – Asian

**3** – Black/African American **4** – Native Hawaiian or Other Pacific Islander

**5** – White **6** - _____

**13. Which gender do you most closely identify with?**

1 – Female 2 – Male
3 - Non-binary/ third gender 4 - Prefer to self-describe _____
5 - Prefer not to say

**14. What is your age group?**

**1** - 18 to 34 **2** - 35 to 54 **3** - 55 and over

**15. What was your household's total income before taxes last year?**

**1** - Less than $15,000 **2** - $15,000 to $40,000
**3** - $40,000 to $70,000 **4** - $70,000 to $100,000
**5** ←$100,000 and over **6** - Decline to state

**16. Do you identify yourself as a person with a disability or a caretaker of a disabled individual?**

**1 –** Yes **2 –** No

**If you answered "Yes", what program or service would be most helpful for disabled individuals?**

**Answer** : _____

**17. What is the most important thing that the City of Visalia should be working on to make Visalia better?**

(Comment in this area)

**18. Taking all things into consideration, how would you rate the overall quality of life in the City of Visalia?**

**1** - Very Low **2** - Low **3** - Average **4** - High **5** - Very High

**19. Which would be the best source for you to access City information?**

**1** – Social Media **2** – City Website **3** – Mail (Postal Service) **4 –** E-mail

**Which social media site do you primarily use?**

**1** – Facebook **2** – Twitter **3** – Instagram **4 –** Other **5 –** None

**The City of Visalia produces an e-mail newsletter. Would you like to receive the newsletter? If so, please provide your email address below.**

## Citizens Advisory Committee

## Public Opinion Survey

## Proposed Additional Questions

1. Should retail cannabis stores be permitted in the City of Visalia?

   Yes No

2. What additional amenities, programs, or services should the City of Visalia explore providing?

   Open Ended Answer

# Visalia City Council

## Staff Report

**File #:** 22-0409 **Agenda Date:** 2/6/2023 **Agenda #:** 1.

**Agenda Item Wording:**
UPCOMING CITY COUNCIL MEETINGS:
Tuesday, February 21, 2023 @ 7:00 p.m., 303 E. Acequia
Monday, March 06, 2023 @ 7:00 p.m., 707 W. Acequia

Note: Meeting dates/times are subject to change, check posted agenda for correct details.

In Compliance with the American Disabilities Act, if you need special assistance to participate in meetings call (559) 713-4512 48-hours in advance of the meeting. For Hearing Impaired - Call (559) 713-4900 (TTY) 48-hours in advance of the scheduled meeting time to request signing services.

Any written materials relating to an item on this agenda submitted to the Council after distribution of the agenda are available for public inspection in the Office of the City Clerk, 220 N. Santa Fe Street, Visalia CA 93292, during normal business hours.