

**EXHIBIT "A"**  
**BID FORM**  
**RFB NO. 25-26-39**  
**Project: Annual Contract for Disposal of Class B Biosolids**

TO: THE CITY OF VISALIA PURCHASING DIVISION:

In compliance with the City's Notice Inviting Sealed Bids No. 25-26-39 dated: 04/23/2026, the undersigned BIDDER hereby proposes to furnish all materials, equipment, tools, labor appurtenances and incidentals required for the above stated project as set forth in the RFB, including all Exhibits and related contract documents therefore, and to perform all work in the manner and time prescribed therein.

BIDDER declares that this proposal is based upon careful examination of the Instructions to BIDDERS and the contract requirements. If this proposal is accepted for award, BIDDER agrees to enter into a contract with CITY at the unit and/or lump sum prices set forth in the following Bid Schedule.

BIDDER understands that a bid is required for the entire work and that final compensation under the contract will be based upon the actual quantities of work satisfactorily completed. It is agreed that all prices bid include all appurtenant expenses, taxes, royalties and fees. All bids will be checked for accuracy. In the case of discrepancies in amounts bid, unit prices shall govern over extended amounts.

BIDDER hereby agrees to execute a contract within ten (10) working days, or such further time as may be allowed in writing by the Purchasing Division, after receiving notification of the acceptance of this Bid, and it is hereby mutually understood and agreed that in case the BIDDER does not, said Purchasing Division may proceed to award the contract to others.

BIDDER agrees to commence the work only after the contract is fully executed and Notice to Proceed and/or City Purchase Order has been issued.

BIDDER further declares that he/she has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with said bid.

BIDDER has read and hereby agrees to the conditions stated in this proposal by affixing his/her signature on the Bid Form.

**Basis of Award**

Bidders shall provide a tipping fee for disposal of Class B biosolids.

The City will calculate a **True Delivered Cost (TDC)** per ton for award using a standardized hauling cost factor and the one-way distance from the WRF to the disposal facility.

Bid Award will be based on the **lowest True Delivered Cost per ton**, provided the bidder meets all regulatory and operational requirements of the RFB.

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**Section A – Bidder Information**

<b>Item Description</b>	<b>Bidder Entry</b>
1 Disposal Facility Name	<u>Lost Hills Environmental Waste Facility</u>
2 Disposal Facility Address	<u>14045 Holloway Rd, Lost Hills, Ca 93249</u>
3 WDID Number (SWRCB)	<u>5D150321001</u>
4 Contact Person / Phone	<u>Jeremy Bowman</u>
5 Federal Tax I.D. No.	<u>82-0860017</u>

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**Section B – Bidder Pricing**

**Item Description**                      **Bidder Entry**

T    Tipping Fee (\$ per wet ton) \$ 25.00 / ton

*Price shall include all costs associated with receiving, handling, managing, and disposing of Class B biosolids in compliance with applicable regulations.*

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**Award Tabulation (For Reference Only)**

The City will use the following formula:

$$TDC = T + (0.30 \times D)$$

Where:

- T = Bidder's tipping fee (\$ per wet ton)
- D = One-way distance from the Visalia WRF to the disposal facility (miles), as determined by the City

The factor **0.30** reflects the City's contracted hauling cost assumptions:

- Hauling rate = \$135/hour
- Average truck payload = 20 tons/load
- Average travel speed = 45 mph
  
- Derivation of Hauling Cost Factor:
  - Cost per mile: \$135 ÷ 45 mph = \$3 per mile
  - Cost per ton per mile: \$3 ÷ 20 tons = \$.15 per ton per mile
  - Round-trip adjustment: 2 x \$.15 = \$.30 per ton per one way mile

Bidder determines:

- Tipping fee (T) = \$23.00 per ton (example)

City determines:

- Distance (D) = 60 miles (example)

City calculation:

$$\begin{aligned} TDC &= T + (0.30 \times D) \\ TDC &= 23.00 + (0.30 \times 60) \\ TDC &= 23.00 + 18.00 \\ TDC &= \$41.00 \text{ per ton} \end{aligned}$$

The City will apply this calculated value to all bids to determine the lowest True Delivered Cost.

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(1) Holloway Environmental Solutions, LLC

Bidding Firm

(2) Corporation

Corporation, Partner, Joint Venture

(3) 5060 California Ave, Suite 710, Bakersfield, Ca 93309

Business Address                      City                      State                      Zip Code

(661) 758-6484

Telephone Number

jeremy.bowman@hmholloway.com

E-Mail Address

(4) 

Signature of Authorized Person

04/23/2026

(Date)

Jeremy Bowman

Type or Print Authorized Person's Name

PLEASE SEE THE FOLLOWING INSTRUCTIONS REGARDING SIGNATURE

(1) If the BIDDER is an individual, enter name here in style used in business; if a joint venture, exact name of entities joining in the venture; if a partnership, the correct trade style of the partnership; if a corporation, the exact name of the corporation.

(2) If BIDDER is other than an individual, identify here its character, i.e., joint venture, partnership, corporation, including the state of incorporation. If BIDDER is an individual operating under a trade name, state "an individual dba (trade name in full)".

(3) State on this line, the address to which all communications and notices regarding the Bid Proposal, and any contract awarded thereunder, are to be addressed.

(4) If BIDDER is a joint venture, signature must be by one of the joint venturers, and if one or both of the joint venturers is a partnership or a corporation, each participating partnership must sign by a general partner, and each corporation by an authorized officer or employee; if a partnership, by a general partner; if a corporation, by an authorized officer or employee. The title of the person signing must appear after his/her signature. Where BIDDER is a partnership or corporation, the names of all other general partners, or the president or secretary of the corporation and their business addresses must be shown below.

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Brian Maxted, CEO & Managing Director  
5060 California Ave, Suite 710, Bakersfield, Ca 93309

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Note: All names must be typewritten under written signature. All Addresses must be complete with street number, city, state and zip code.

**REFERENCES**

The following are the names, addresses, and telephone numbers for at least three (3) public agencies for which BIDDER has performed work similar in size and scope within the past two years.

Company Name	Address	Tel. No.	Contact
1. City of Reedley	1701 W Huntsman Ave. Reedley, Ca 93654	(559) 647-7669	Martha Cordoso
2. City of Fresno	5604 W Jensen Ave, Fresno, Ca 93706	(559) 244-1009	James Harman
3. City of Madera	13048 Road 21 1/2, Madera, Ca 93637	(209) 349-2179	Peter Gallegos

**EXHIBIT "B-1"**

**NON-COLLUSION AFFIDAVIT**

(Title 23 United States Code Section 112 and Public Contract Code Section 7106)

In accordance with Title 23 United States Code section 112 and Public Contract Code 7106 the bidder declares that bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

  
Signature

04/23/2026

Date

Note: The above Non-collusion Affidavit is part of the Bid/Proposal.  
Bidders are cautioned that making a false certification may subject the certifier to criminal prosecution.

**EXHIBIT "B-2"**

**WORKERS' COMPENSATION INSURANCE CERTIFICATE**  
**(CALIF. LABOR CODE § 3700)**

STATE OF CALIFORNIA     )  
  ) ss  
CITY OF VISALIA            )

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work under this contract.

Company:                             Holloway Environmental Solutions, LLC

Business Address:                 5060 California Ave, Suite 710, Bakersfield, Ca 93309

Signature:                           

Name of Signing Official:         Jeremy Bowman

Title of Signing Official:         Senior Vice President, Director of Environmental

Date:                                   04/23/2026

Company Seal:                        n/a

**EXHIBIT "B-3"**

**Ownership Disclosure and California Levine Act Statement**

The following disclosure and statement apply to the Bidder/Proposer/Contractor/Consultant/ Vendor/Supplier or Company:

1. submitting a bid or proposal in response to a solicitation by City of Visalia; or
2. as Awardee of a contract/purchase order which is subject to approval by the Visalia City Council.

**OWNERSHIP DISCLOSURE**

Holloway Environmental Solutions, LLC

Name of Bidder/Proposer/Contractor/Consultant/Vendor/Supplier or Company

5060 California Ave, Suite 710, Bakersfield, Ca 93309

Address

List the names of all principals, partners, and/or trustees. For corporations, provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

Dennis French, Chairman & Managing Director;

Brian Maxted, Chief Executive Officer & Managing Director;

Dan Allen, Chief Operating Officer, and Josh Ochs, Chief Financial Officer

**CALIFORNIA LEVINE ACT STATEMENT**

California Government Code Section 84308, also know as the "Levine Act," can prohibit members of the Visalia City Council from participating in any action related to a contract if he or she receives any political contributions totaling more than \$500 within the previous twelve (12) months, and for twelve (12) months following the date a final decision concerning the contract has been made, from the person or company awarded the contract. The Levine Act also requires disclosure of such contribution(s) by a party to be awarded a specific contract.

The following website contains a list of current Visalia City Council Members,

[https://www.visalia.city/government/city\\_council/default.asp](https://www.visalia.city/government/city_council/default.asp). You are responsible for reviewing the names of Visalia City Council Members prior to making the following disclosure:

1. Have you or your company, or any agent on behalf of you or your company, made any political contributions of more than \$500 to a Visalia City Council Member in the twelve (12) months preceding the date of the submission of your proposals or the anticipated date of any City Council action related to this contract?

YES: \_\_\_\_\_ NO: . If yes, please identify the City Council Member(s) and date(s) of contribution in the space below:

Council Member(s) Name

Date of Contribution(s)

Answering YES, does not preclude the City of Visalia from awarding a contract to your firm or from taking any subsequent action related to the contract. It does, however, preclude the identified Visalia City Council Member(s) from participating in any actions related to this contract.

**NOTICE:** The disclosure duty under state law continues for twelve (12) months after the award. If the above information regarding contributions changes during this time after the award, then the awardee is required to update this disclosure form.

Holloway Environmental Solutions, LLC

Print or Type Name of Bidder/Proposer/Contractor/Consultant/Supplier/Vendor/Company

  
Signature of Company/ Authorized Individual

Jeremy Bowman

Print or Type Name of Authorized Individual

04/23/2026

Date

**EXHIBIT "B-4"**

STATE OF CALIFORNIA  
**DRUG-FREE WORKPLACE CERTIFICATION**  
 STD.21 (REV.12-93)

**CERTIFICATION**

*I, the official named below, hereby swear that I am duly authorized legally to bind the contractor or grant recipient to the certification described below. I am fully aware that this certification, executed on the date below, is made under penalty of perjury under the laws of the State of California.*

CONTRACTOR/BIDDER FIRM NAME <b>Holloway Environmental Solutions, LLC</b>	FEDERAL ID NUMBER <b>82-0860017</b>
BY (Authorized Signature) 	DATE EXECUTED <b>04/23/2026</b>
PRINTED NAME AND TITLE OF PERSON SIGNING <b>Jeremy Bowman</b>	TELEPHONE NUMBER (Include Area Code) <b>(661) 246-8653</b>
TITLE <b>Senior Vice President, Director of Environmental</b>	
CONTRACTOR/BIDDER FIRM'S MAILING ADDRESS <b>5060 California Ave, Suite 710, Bakersfield, Ca 93309</b>	

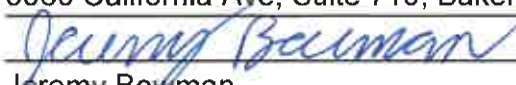
The contractor or grant recipient named above hereby certifies compliance with Government Code Section 8355 in matters relating to providing a drug-free workplace. The above named contractor or grant recipient will:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a).
2. Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b), to inform employees about all of the following:
  - (a) The dangers of drug abuse in the workplace,
  - (b) The person's or organization's policy of maintaining a drug-free workplace,
  - (c) Any available counseling, rehabilitation and employee assistance programs, and
  - (d) Penalties that may be imposed upon employees for drug abuse violations.
3. Provide as required by Government Code Section 8355©, that every employee who works on the proposed contract or grant:
  - (a) Will receive a copy of the company's drug-free workplace policy statement, and
  - (b) Will agree to abide by the terms of the company's statement as a condition of employment on the contract or grant.
4. At the election of the contractor or grantee, from and after the "Date Executed" and until <sup>36 Months from contract execution date</sup> (NOT TO EXCEED 36 MONTHS), the state will regard this certificate as valid for all contracts or grants entered into between the contractor or grantee and this state agency without requiring the contractor or grantee to provide a new and individual certificate for each contract or grant. If the contractor or grantee elects to fill in the blank date, than the terms and conditions of this certificate shall have the same force, meaning effect and enforceability as if a certificate were separately, specifically, and individually provided for each contract or grant between the contractor or grantee and this state agency.

**EXHIBIT "B-5"**

**AMERICANS WITH DISABILITIES ACT COMPLIANCE CERTIFICATE**

By submission of a bid, the BIDDER certifies it will comply with the Americans with Disabilities Act, 42 U.S.C., 12101 et. seq., and will maintain compliance throughout the life of this Contract. By commencing performance of the Contract work, the selected BIDDER certifies to the Americans with Disabilities Act compliance.

Company: Holloway Environmental Solutions, LLC  
Business Address: 5060 California Ave, Suite 710, Bakersfield, Ca 93309  
Signature:   
Name of Signing Official: Jeremy Bowman  
Title of Signing Official: Senior Vice President, Director of Environmental  
Date: 04/23/2026  
Company Seal: N/A  
(if any)

**EXHIBIT "B-6"**

**IRAN CONTRACTING ACT CERTIFICATION  
(PUBLIC CONTRACT CODE SECTION 2200 ET SEQ.)**

As required by California Public Contract Code Section 2204, the Contractor certifies subject to penalty for perjury that the option checked below relating to the Contractor's status in regard to the Iran Contracting Act of 2010 (Public Contract Code Section 2200 et seq.) is true and correct:

- The Contractor is not:
- (1) Identified on the current list of persons and entities engaged in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203; or
  - (2) A financial institution that extends, for 45 days or more, credit in the amount of \$20,000,000 or more to any other person or entity identified on the current list of persons and entities engaging in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203, if that person or entity uses or will use the credit to provide goods or services in the energy sector in Iran.
- The City has exempted the Contractor from the requirements of the Iran Contracting Act of 2010 after making a public finding that, absent the exemption, the City will be unable to obtain the goods and/or services to be provided pursuant to the Contract.
- The amount of the Contract payable to the Contractor for the Project does not exceed \$1,000,00 over the life of the contract (up to 5 years).

Signature:   
 Printed Name: Jeremy Bowman

Title: Senior Vice President, Director of Environmental  
 Agency Name: Holloway Environmental Solutions, LLC

Date: 04/23/2026

Note: In accordance with Public Contract Code Section 2205, false certification of this form shall be reported to the California Attorney General and may result in civil penalties equal to the greater of \$250,000 or twice the Contract amount, termination of the Contract and/or eligibility to bid on contracts for three years.



City of Visalia Purchasing Division  
707 W. Acequia Avenue  
Visalia, CA 93291  
(559)713-4334  
[purchasing@visalia.gov](mailto:purchasing@visalia.gov)

CITY OF VISALIA, CA  
REQUEST FOR BIDS RFB No. 25-26-39

**ANNUAL CONTRACT FOR DISPOSAL OF CLASS B BIOSOLIDS**

**ADDENDUM NO. 1**

Issued: Tuesday, April 7, 2026

Bids Due: **THURSDAY, APRIL 23, 2026 AT 2:30 PM**

Addendum is being issued to extend the deadline for bid submittals, extend the deadline for questions, and to provide responses to questions. This addendum becomes part of the RFB 25-26-39 document and must be signed and submitted with bid.

**ITEM 1: EXTENSION OF BID SUBMITTAL DEADLINE**

The deadline for submitting questions has been extended; therefore, it is necessary to extend the deadline for bid submissions.

Bid submittals are now due on **Thursday, April 23, 2026 at 2:30pm.**

**ITEM 2: EXTENSION OF QUESTIONS DEADLINE**

The deadline for submitting questions has been extended to Friday, April 10, 2026. Please submit your questions to [purchasing@visalia.gov](mailto:purchasing@visalia.gov).

**ITEM 3: QUESTIONS/RESPONSES**

Q1: Who is the current vendor?

R1: **Holloway Environmental Solutions, LLC**

Q2: Can we have the current contract copy?

R2: **Yes, please see attached. A contract amendment is currently being routed for signatures to increase the not to exceed amount. The Gate Fee remains the same.**

Q3: What is the current vendor's rates?

R3: **Gate Fee: \$24.00 per ton.**

Q4: What is the annual spent?

R4: **Since the start of the contract, Holloway Environmental Solutions has invoiced a total of \$322,046.88 to the City.**

- Q5: What is the average %solids of the material?  
R5: This varies depending on the time of year. Always above 25% and sometimes as high as 90% during a dry summer.
- Q6: To clarify, loading and hauling of the biosolids will be managed by the City, correct?  
R6: Correct.
- Q7: How many times/year will material be delivered to the disposal facility?  
R7: Material will be delivered as many times as is necessary to complete the removal of the stockpile. The City prefers to start hauling in July and hopefully conclude by the end of September.
- Q8: Could you provide bid submissions from previous RFB?  
R8: This will be the first time that the City has issued an RFB purely for disposal of biosolids. Previous RFB's were for hauling and disposal or beneficial reuse.
- Q9: The Table of Contents for RFB No. 25-26-39 references Insurance Requirements as Attachment 2 under C. Sample Project Agreement with Attachments; however, Attachment 2 is not included in the specification file. Can the insurance requirements be provided to bidders prior to the bid date?  
R9: Since this contract will be for a vendor to accept and dispose Class B Biosolids at their disposal facility, and the vendor is not coming onto City of Visalia property, no insurance is required. The reference to insurance requirements on the Table of Contents was an error and shall not apply to this contract.
- Q10: Please provide most recent PFAS test results or confirm that none exist.  
R10: Attached are the results of the only PFAS testing ever performed on biosolids generated at the Visalia WRF. The testing occurred from 2020-2021.
- Q11: Please confirm that payments will be made net 30 with interest paid on late, undisputed amounts.  
R11: The City of Visalia typically pays within 30 days of approved invoice.
- Q12: Can the selected vendor propose additional language to be included in the General Contract Provisions?  
R12: The sample contract is provided in the bid document so that vendors can see our standard provisions commonly in our agreements. Any additional language edits to the contract proposed by the selected vendor must be reviewed and authorized by the City Attorney prior to changes being made.
- Q13: Can we get an extension on the question due date as our operations team is reviewing the bid?  
R13: Yes. We can extend the due date for questions to Friday, April 10, 2026.
- Q14: Can we get the previous invoices for this contract?  
R14: Yes, please see attached.
- Q15: Where is the current disposal site for biosolids?  
R15: Lost Hill, CA
- Q16: What all permits and licenses need to be submitted with bid?  
R16: Bidders will need to submit their Waste Discharge ID number issued by the State Water Resources Control Board.

Q17: Can we submit exceptions to the City's terms and conditions with bid?

R17: Please see response 12.

**END OF ADDENDUM NO. 1**

/s/ Purchasing Division  
(559) 713-4334

**Bidder to sign and submit with Bid**

Firm: Holloway Environmental Solutions, LLC Date: 04/23/2026

By:   
Bidder's Signature

Attachment 1: Contract with Holloway Environmental Solutions LLC

Attachment 2: Biosolids Samples Laboratory Analytical Results

Attachment 3: Holloway Invoices