

REVISED BID FORM

Bidder's Name: Target Specialty Products

EXHIBIT "A"

BID FORM

RFB NO. 23-24-39

ANNUAL CONTRACT FOR CHEMICAL SUPPLY SERVICES

TO: THE CITY OF VISALIA PURCHASING DIVISION:

In compliance with the City's Notice Inviting Sealed Bids No. 23-24-39 dated: 2/5/2025, the undersigned BIDDER hereby proposes to furnish all materials, equipment, tools, services, and labor required for the above stated project as set forth in the RFB, including all Exhibits and related contract documents therefore.

BIDDER declares that this proposal is based upon careful examination of the Instructions to BIDDERS, and the contract requirements. If this bid is accepted for award, BIDDER agrees to enter into a contract with CITY at the unit and/or lump sum prices set forth in the following Bid Schedule. BIDDER understands that failure to enter into a contract in the time and manner prescribed, Purchasing Division may proceed to award the contract to others.

BIDDER understands that a bid is required for the product and that compensation under the contract will be based upon the product condition received as stated in the bid specifications. It is agreed that the unit and/or lump sum prices bid include all appurtenant expenses, royalties and fees. In the case of discrepancies in amounts bid, unit prices shall govern over extended amounts.

Bidder understands that the quantities given on the Bid Proposal form are approximate only. They are given as a basis for comparison of Bids. The City of Visalia does not, expressly or impliedly agree that the actual amount of product purchased will correspond therewith.

BIDDER further declares that he/she has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with said bid.

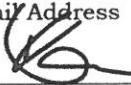
LOW BID will be based on lowest Total Annual Cost.

BIDDER has read and hereby agrees to the conditions stated in this bid by affixing his/her signature below.

Item #	Chemical Name	Size of Container	Unit Price		Annual Qty		Total Annual Cost {Includes freight, delivery)	
1	Aqua-Tron Granular	10 lb.	\$ 198.49	X	2	=	\$ 396.98	✓
2	Aquashade	1 gal. jug	\$ 47.36	X	20	=	\$ 947.20	✓
3	Blazon TS PRO pacific blue	2.5 gal. jug	\$ 51.92	X	12	=	\$ 623.04	✓
4	Burrow Rx Smoke Oil	1 pint bottle	\$ 16.29	X	36	=	\$ 586.44	✓
5	Cheetah Pro	2.5 gal. jug	\$ 95.37	X	600	=	\$ 57222.00	✓

Bidder's Name: Target Specialty Products

Item #	Chemical Name	Size of Container	Unit Price		Annual Qty		Total Annual Cost {Includes freight, delivery)
6	Clearcast	2.5 gal. jug	\$ 306.95	X	80	=	\$ 24556.00
7	Dimension 2EW	2.5 gal. jug	\$ 612.98	X	20	=	\$ 12259.60
8	Dismiss CA Turf Herbicide	6 oz. bottle	\$ 76.17	X	16	=	\$ 1218.72
9	Finale VU Finale XL T&O	2.5 gal. jug	\$ 228.42	X	48	=	\$ 10964.16
10	Fruit Eliminator	128 oz. jug	\$ 55.36	X	5	=	\$ 276.80
11	Fusilade 2000	1 gal. jug 32oz	\$ 85.36	X	5	=	\$ 426.80
12	Gallery SC	2.5 gal. jug 2 gallon	\$ 1479.50	X	40	=	\$ 59180.00
13	Manage sedgehammer	1.3 oz bottle	\$ 48.68	X	2	=	\$ 97.36
14	Merit 75 WP	2 oz bottle (4x1.6oz)	\$ 29.41	X	3	=	\$ 88.23
15	Monsanto Round-up CUSTOM sub Aquamaster	30 gal drum	\$ 759.11	X	50	=	\$ 37955.50
16	Monsanto Round-up PROMAX	2.5 gal. jug 1.67	\$ 48.87	X	600	=	\$ 29322.00
17	Monterey Florel Fruit Eliminator	1 gal. jug	\$ 55.36	X	5	=	\$ 276.80
18	No Foam B	1 gal. jug	\$ 15.95	X	8	=	\$ 127.60
19	Rose and Flower Systemic	50 lb.	\$ 115.00	X	1	=	\$ 115.00
20	Speed Zone Southern EW	128 oz jug	\$ 79.97	X	60	=	\$ 4798.20
21	Syngenta Reward	2.5 gal. jug	\$ 246.06	X	160	=	\$ 39369.60
22	Target Pro Spreader	1 gal. jug	\$ 23.73	X	20	=	\$ 474.60
23	The Giant Destroyer	Box packet✓	\$ 4.30	X	1	=	\$ 4.30
24	Tribute Total	6 oz bottle	\$ 424.04	X	8	=	\$ 3392.32
25	Vista XRT	2.5 gal. jug	\$ 419.47	X	200	=	\$ 83894.00
26	Wilco Gopher Getter type II	1 lb can	\$ 8.54	X	35	=	\$ 298.90
27	Wilco Ground Squirrel Bait	20 lb bag	\$ 86.46	X	5	=	\$ 432.30
28	Oryzalin 4 pro	2.5 gal jug	\$	X	8	=	\$ DISC
29	Tax (8.5% sales tax in Visalia, CA						\$ 31390.88
TOTAL ANNUAL COST (Items 1-29)							\$ 400695.33

- (1) Rentokil North America, Inc.,
dba, Target Specialty Products
Bidding Firm
- (2) Corporation
Corporation, Partner, Joint Venture
- (3) 2478 N Sunnyside Ave Fresno, Ca 93727
Business Address City State Zip Code
- 800-352-3870
Telephone Number Fax Number
- hariven.cronk@target-specialty.com
E-mail Address
- (4)  2/5/2025
Signature of Authorized Person (Date)
- Hariven Cronk
Type or Print Authorized Person's Name

PLEASE SEE THE FOLLOWING INSTRUCTIONS REGARDING SIGNATURE

- (1) If the BIDDER is an individual, enter name here in style used in business; if a joint venture, exact name of entities joining in the venture; if a partnership, the correct trade style of the partnership; if a corporation, the exact name of the corporation.
- (2) If BIDDER is other than an individual, identify here its character, i.e., joint venture, partnership, corporation, including the state of incorporation. If BIDDER is an individual operating under a trade name, state "an individual dba (trade name in full)".
- (3) State on this line, the address to which all communications and notices regarding the Bid Proposal, and any contract awarded thereunder, are to be addressed.
- (4) If BIDDER is a joint venture, signature must be by one of the joint venturers, and if one or both of the joint venturers is a partnership or a corporation, each participating partnership must sign by a general partner, and each corporation by an authorized officer or employee; if a partnership, by a general partner; if a corporation, by an authorized officer or employee. The title of the person signing must appear after his/her signature. Where BIDDER is a partnership or corporation, the names of all other general partners, or the president or secretary of the corporation and their business addresses must be shown below.

Note: All names must be typewritten under written signature. All Addresses must be complete with street number, city, state and zip code.

CONTRACTOR'S PERMIT INFORMATION

License Classification: N/A
Expiration Date: _____

City of Visalia Business Tax Certificate No.: _____

A City Business Tax Certificate (License) is not required to submit a bid; however, vendor is required to obtain a City License prior to commencement of work. Contact the Business Tax Division with any questions at (559) 713-4326.

Federal Tax I.D. No.: 23-1568350

REFERENCES

The following are the names, addresses, and telephone numbers for at least three (3) public agencies for which BIDDER has performed work similar in size and scope within the past two years.

Company Name	Address	Tel. No.	Contact
1. LA DWP	PO Box 51111 RM 1114 Los Angeles CA	213-367-8132	Daniel Gomez
2. City of Bakersfield	1600 Truxtun Ave Bakersfield CA	661-326-3744	Purchasing Dept
3. County of Santa Barbara			

DESIGNATION OF SURETIES

The following are the names, addresses, and telephone numbers for all brokers and sureties from whom BIDDER intends to procure insurance.

Company Name	Address	Tel. No.	Type
Englewood Partners Insurnace Center	5909 Peachtree Dunwoody rd st 800 Atlanta, GA	30328	


EXHIBIT "B-1"

NON-COLLUSION AFFIDAVIT

(Title 23 United States Code Section 112 and Public Contract Code Section 7106)

To Accompany Bid Form

In accordance with Title 23 United States Code section 112 and Public Contract Code 7106 the bidder declares that bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

Signature 

1/15/2025

Date

Note: The above Non-collusion Affidavit is part of the Bid/Proposal.

Bidders are cautioned that making a false certification may subject the certifier to criminal prosecution.

EXHIBIT "B-2"

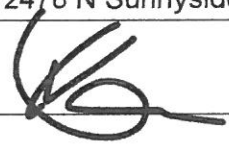
WORKERS' COMPENSATION INSURANCE CERTIFICATE
(CALIF. LABOR CODE § 3700)
To Accompany Bid Form

STATE OF CALIFORNIA)
) ss
CITY OF VISALIA)

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work under this contract.

Company: Target Specialty Products

Business Address: 2478 N Sunnyside Ave Fresno, Ca 93727

Signature: 

Name of Signing Official: Hariven Cronk

Title of Signing Official: Key Account Manager

Date: 1/15/2025

Company Seal:

EXHIBIT "B-3"

**EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE CERTIFICATE
(EXECUTIVE ORDER 11246)
To Accompany Bid Form**

Equal Opportunity Clause

Unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Executive Orders 10925, 11114 or Section 204 of Executive Order 11246 of September 24, 1965, during the performance of each contract with the City of Visalia, the BIDDER agrees as follows:

1. The BIDDER will not discriminate against any employee or applicant for employment because of race, color, religion, gender, national origin or political affiliation. The BIDDER will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, gender, national origin or political affiliation. Such action shall include, but not be limited to, the following: employment upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The BIDDER agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.
2. The BIDDER will, in all solicitations or advertisements for employees, placed by or on behalf of the BIDDER, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin or political affiliation.
3. The BIDDER will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or the workers' representative of the BIDDER's commitments under Section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice on conspicuous places available to employees and applicants for employment.
4. The BIDDER will comply with all provisions of Executive Order 11246 of September 24, 1965, and the rules, regulations and relevancy orders of the Secretary of Labor.
5. The BIDDER will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations and relevant orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations and orders.
6. In the event of the BIDDER's non-compliance with the non-discrimination clauses of this subcontract or with any of such rules, regulations or orders, this subcontract may be canceled, terminated or suspended, in whole, or in part and the BIDDER may be declared ineligible for further government contracts in accordance with the procedures authorized in accordance with Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation or order of the Secretary of Labor, or otherwise provided by law.
7. The BIDDER will include the provisions of Paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each SUBBIDDER or vendor. The BIDDER will take such action with respect to any subcontract or purchase order as the contracting agency may direct as a means of enforcing such provisions including sanctions for non-compliance. Provided, however, that in the event the BIDDER becomes involved in, or is threatened with litigation with a SUBBIDDER or vendor as a result of such direction by the contracting agency, the BIDDER may request the United States to enter into such litigation to protect the interest of the United States.

Company:

Target Specialty Products

Business Address:

2478 N Sunnyside Ave Fresno, Ca 93727

Signature:

Date: 1/15/2025

Name & Title of Signing Official:

Hariven Cronk, Key Account Manager

Company Seal (if any):

EXHIBIT "B-4"

Ownership Disclosure and California Levine Act Statement

To Accompany Bid Form

The following disclosure and statement apply to the Bidder/Proposer/Contractor/Consultant/ Vendor/Supplier or Company:

1. submitting a bid or proposal in response to a solicitation by City of Visalia; or
2. as Awardee of a contract/purchase order which is subject to approval by the Visalia City Council.

OWNERSHIP DISCLOSURE

Rentokil North America, Inc., dba Target Specialty Products

Name of Bidder/Proposer/Contractor/Consultant/Vendor/Supplier or Company

1125 Berkshire blvd Ste 150 Wyomissing, PA 19610

Address

List the names of all principals, partners, and/or trustees. For corporations, provide names of officers, directors and all stockholders owning more than 10% equity interest in corporation:

Brad Paulsen CEO, Jason J Coyle, CFO, William McAllister, Secretary

CALIFORNIA LEVINE ACT STATEMENT

California Government Code Section 84308, also known as the "Levine Act," can prohibit members of the Visalia City Council from participating in any action related to a contract if he or she receives any political contributions totaling more than \$250 within the previous twelve (12) months, and for twelve (12) months following the date a final decision concerning the contract has been made, from the person or company awarded the contract. The Levine Act also requires disclosure of such contribution(s) by a party to be awarded a specific contract.

The following website contains a list of current Visalia City Council Members,

https://www.visalia.city/government/city_council/default.asp. You are responsible for reviewing the names of Visalia City Council Members prior to making the following disclosure:

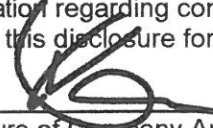
1. Have you or your company, or any agent on behalf of you or your company, made any political contributions of more than \$250 to a Visalia City Council Member in the twelve (12) months preceding the date of the submission of your proposals or the anticipated date of any City Council action related to this contract?
YES: _____ NO: X _____. If yes, please identify the City Council Member(s) and date(s) of contribution in the space below:

Council Member(s) Name

Date of Contribution(s)

Answering YES, does not preclude the City of Visalia from awarding a contract to your firm or from taking any subsequent action related to the contract. It does, however, preclude the identified Visalia City Council Member(s) from participating in any actions related to this contract.

NOTICE: The disclosure duty under state law continues for twelve (12) months after the award. If the above information regarding contributions changes during this time after the award, then the awardee is required to update this disclosure form.


Signature of Company Authorized Individual

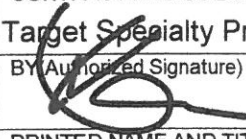
Hariven Cronk, Key Account Manager
Print or Type Name of Authorized Individual

EXHIBIT "B-5"
To Accompany Bid Form

STATE OF CALIFORNIA
DRUG-FREE WORKPLACE CERTIFICATION
STD.21 (REV.12-93)

CERTIFICATION

I, the official named below, hereby swear that I am duly authorized legally to bind the contractor or grant recipient to the certification described below. I am fully aware that this certification, executed on the date below, is made under penalty of perjury under the laws of the State of California.

CONTRACTOR/BIDDER FIRM NAME Target Specialty Products	FEDERAL ID NUMBER 23-1568350
BY (Authorized Signature) 	DATE EXECUTED 1/15/2025
PRINTED NAME AND TITLE OF PERSON SIGNING Hariven Cronk	TELEPHONE NUMBER (Include Area Code) (800)352-3870
TITLE Hariven Cronk, Key Account Manager	
CONTRACTOR/BIDDER FIRM'S MAILING ADDRESS 2478 N Sunnyside Ave Fresno, Ca 93727	

The contractor or grant recipient named above hereby certifies compliance with Government Code Section 8355 in matters relating to providing a drug-free workplace. The above named contractor or grant recipient will:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations, as required by Government Code Section 8355(a).
2. Establish a Drug-Free Awareness Program as required by Government Code Section 8355(b), to inform employees about all of the following:
 - (a) The dangers of drug abuse in the workplace,
 - (b) The person's or organization's policy of maintaining a drug-free workplace,
 - (c) Any available counseling, rehabilitation and employee assistance programs, and
 - (d) Penalties that may be imposed upon employees for drug abuse violations.
3. Provide as required by Government Code Section 8355©, that every employee who works on the proposed contract or grant:
 - (a) Will receive a copy of the company's drug-free workplace policy statement, and
 - (b) Will agree to abide by the terms of the company's statement as a condition of employment on the contract or grant.
4. At the election of the contractor or grantee, from and after the "Date Executed" and until _____ (NOT TO EXCEED 36 MONTHS), the state will regard this certificate as valid for all contracts or grants entered into between the contractor or grantee and this state agency without requiring the contractor or grantee to provide a new and individual certificate for each contract or grant. If the contractor or grantee elects to fill in the blank date, then the terms and conditions of this certificate shall have the same force, meaning effect and enforceability as if a certificate were separately, specifically, and individually provided for each contract or grant between the contractor or grantee and this state agency.

EXHIBIT "B-6"

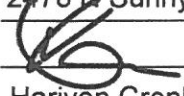
AMERICANS WITH DISABILITIES ACT COMPLIANCE CERTIFICATE

To Accompany Bid Form

By submission of a bid, the BIDDER certifies it will comply with the Americans with Disabilities Act, 42 U.S.C., 12101 et. seq., and will maintain compliance throughout the life of this Contract. By commencing performance of the Contract work, the selected BIDDER certifies to the Americans with Disabilities Act compliance.

Company: Target Specialty Products

Business Address: 2478 N Sunnyside Ave Fresno, Ca 93727

Signature: 

Name of Signing Official: Hariven Cronk

Title of Signing Official: Key Account Manager

Date: 1/15/2025

Company Seal:
(if any)

EXHIBIT "B-7"

**IRAN CONTRACTING ACT CERTIFICATION
(PUBLIC CONTRACT CODE SECTION 2200 ET SEQ.)**

To Accompany Bid Form

As required by California Public Contract Code Section 2204, the Contractor certifies subject to penalty for perjury that the option checked below relating to the Contractor's status in regard to the Iran Contracting Act of 2010 (Public Contract Code Section 2200 et seq.) is true and correct:



The Contractor is not:

(1) Identified on the current list of persons and entities engaged in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203; or

(2) A financial institution that extends, for 45 days or more, credit in the amount of \$20,000,000 or more to any other person or entity identified on the current list of persons and entities engaging in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203, if that person or entity uses or will use the credit to provide goods or services in the energy sector in Iran.



The City has exempted the Contractor from the requirements of the Iran Contracting Act of 2010 after making a public finding that, absent the exemption, the City will be unable to obtain the goods and/or services to be provided pursuant to the Contract.



The amount of the Contract payable to the Contractor for the Project does not exceed \$1,000,00 over the life of the contract (up to 5 years).

Signature: _____

Printed Name: Harven Cronk

Title: Key Account Manager

Agency Name: Target Specialty Products

Date: 1/19/2025

Note: In accordance with Public Contract Code Section 2205, false certification of this form shall be reported to the California Attorney General and may result in civil penalties equal to the greater of \$250,000 or twice the Contract amount, termination of the Contract and/or eligibility to bid on contracts for three years.



City of Visalia Purchasing Division
707 W. Acequia Avenue
Visalia, CA 93291
(559)713-4334
purchasing@visalia.city

CITY OF VISALIA, CA
REQUEST FOR BIDS (RFB) No. 23-24-39

ANNUAL CONTRACT FOR CHEMICAL SUPPLY SERVICES

ADDENDUM NO. 1

Issued: Wednesday, January 22, 2025

Submittals Due: **EXTENDED TO THURSDAY, FEBRUARY 6, 2025 AT 2:00 PM**

Addendum is being issued to extend the deadline to submit a bid and to provide a revised bid form. This addendum becomes part of the RFB 23-24-39 document and must be signed and submitted with bid.

ITEM 1: EXTENSION OF BID DEADLINE

Due to a change in chemical and revised bid form, the deadline to submit a bid has been extended. Bids are due no later than:

THURSDAY, FEBRUARY 6, 2025 AT 2:00 PM.

ITEM 2: REVISED BID FORM


Due to Finale VU being discontinued, this chemical is being replaced on the bid form (line item #9) with **Finale XL T&O**.

Please submit your bid on the Revised Bid Form provided in this addendum. Please note that if you haven't submitted already, also include the required documents found on pages 15 through 21 of the RFB document.

END OF ADDENDUM NO. 1

/s/ Purchasing Division
(559) 713-4334

Respondent to sign and submit with BID

Firm: Target Specialty Products Date: 2/5/2025
By: 
Respondent's Signature

January 20, 2025

I appreciate the opportunity to submit a quotation for the materials required for the 2025 spray program. If Target Specialty Products secures the bid, we commit to providing the following value-added services at no additional cost:

1. **Training Program:** In alignment with the California Department of Pesticide Regulation (California Code of Regulations number 6724), Target Specialty Products will conduct a comprehensive 4-hour training class covering the following subjects:
 - Pesticide Worker Safety
 - Hazardous Materials/Worker Right to Know Training
 - Respirator Safety and Fit Testing
2. **Empty Drum Return:** Target Specialty Products will facilitate the return of empty drums of 30 gallons or more.
3. **Yearly Technical Training Update Meeting:** We will host a technical training update meeting annually focusing on materials procured from Target Specialty Products and the principles of Integrated Pest Management (IPM).
4. **DPR Hours Tracking:** Target Specialty Products will meticulously track all Target DPR hours for relevant employees, with reports to be submitted by October 31 each year.
5. **Certified Pest Control Advisor:** We will provide a licensed California Pest Control Advisor, *certified in all categories, to offer diagnoses and state-required written recommendations.*
6. **Labeling Services:** Upon request, laminated container label tags can be produced for purchased items. Additionally, Label/SDS binders can be created as needed.
7. **Regulatory Support:** Target Specialty Products boasts a dedicated Regulatory Department to assist and rectify any state-regulated licensing or liability issues.
8. **Soil or Plant Analysis:** Our technical representatives can perform soil or plant analyses to guide corrective actions for pest-related challenges.
9. **Headquarters Inspections:** Target Specialty Products will conduct pest control headquarters inspections, explicitly focusing on pesticide storage and record-keeping.

10. Pesticide Application Inspections: We commit to conducting thorough pesticide application inspections to ensure safe and proper usage by all state, county, and federal pesticide regulations.

For further inquiries or clarification, feel free to contact:

Jason Robbins Phone: 559-313-4080

Thank you for considering Target Specialty Products for your requirements.