



E.M. Tharp Inc., d.b.a. Golden State Peterbilt

15243 Road 192
 Porterville, CA 93257
 (559) 782-5800

CUSTOMER PROPOSAL

Quote #: DE-01658
 Date: 03/12/2025
 Sale Type: Cash
 Salesperson: Chad Everett
 Customer PO#: _____

Bill To: 13408TS CITY OF VISALIA 707 W ACEQUIA AVE VISALIA CA 93291 P:(559) 713-4299 DANNY.GALINDO@VISALIA.CITY	Ship To: CITY OF VISALIA 707 W ACEQUIA AVE VISALIA, CA 93291
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Thank you for the opportunity! We look forward to working with you. Please accept the following proposal:

Stock#: 2155	VIN:3BPDX20X8SF752863	2025 Peterbilt 520	Base Price:	\$229,249.00
	Axles: 4 Mileage: 1			
		New Way 40 Yard FEL		\$208,766.00
		Flooring Interest		\$4,800.00
		SmartLINQ		\$878.00
		Per Unit:		\$443,693.00
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Stock#: 2156	VIN:3BPDX20XXSF752864	2025 Peterbilt 520	Base Price:	\$229,249.00
	Axles: 4 Mileage: 1			
		SmartLINQ		\$878.00
		Flooring Interest		\$4,800.00
		New Way 40 Yard FEL		\$208,766.00
		Per Unit:		\$443,693.00
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		Total Base Price		\$887,386.00
		Tire Recycling Fee		\$42.00
		Documentation Fee		\$90.00
		Sales Tax (8.5%)		\$74,529.70
		Admin Fee		\$700.00
		Total		\$962,747.70

NEW VEHICLE SALE - The sold warranty applying to the Vehicle(s) are those offered by the manufacturer.

Proposal Valid for: 5 Days

*See DISCLAIMER

Quote Number: DE-01658

NEW EQUIPMENT ORDERS & CHARGES:

Customer has 15 days from the estimated delivery date to accept delivery of the vehicle. After 15 days from the estimated delivery date the Dealer reserves the right to access a monthly charge of .83% percent on the cash price of vehicle. On any new vehicle orders that are canceled, there will be a loss of Non-Refundable Deposit.

Sales Representative

Signature _____

Printed Name _____

Purchaser

Signature _____

Printed Name _____

Title _____

Date _____

Accepted by

Dealer General Sales Manager
Vice President or President

Signature _____

Title _____

Note: The above Customer Proposal is a quotation only. Sale terms subject to Dealer approval.

***DISCLAIMER:** Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Order Incorporating above terms. Any documentary fees, state tax, title, registration, F.E.T., and license fees subject to adjustment and change. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.