



TO: Jason Serpa
COMPANY: City of Visalia
EMAIL: jason.serpa@visalia.city

FROM: Eric Curatola, Enterprise Account Executive
DATE: March 9th, 2023

PROPOSAL # 03092023-001EC (CoV Tower Integration)

This Proposal is for the services needed to configure City of Visalia's Recycling fleet hardware to be integrated with its Waste Billing System (Tower).

This scope includes the following assumptions:

- Lines of business in scope – Front Load commercial collections
- Labor is estimated based on information known and experience of similar projects. Project will be billed as time and material with additional labor quoted through change requests as needed when scope or requirements exceed estimates.
- City of Visalia needs to provide AMCS Commercial Customer Information including:
 - Serial Number
 - RFID Tag #
 - Customer Site and Service

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|--|-----------------|
| Professional Services: | |
| Project Management: 20 hours @ \$215/hour | \$4,330 |
| Implementation/ Configuration: 32 hours @ \$215/hour | \$6,880 |
| Conversion/Data Migration: 24 hours @ \$215/hour | \$5,160 |
| Training: 8 hours @ \$215/hour | \$1,720 |
| Testing: 32 hours @ \$215/hour | \$6,880 |
| Professional Services Sub-Total | \$24,970 |
| Payment Terms: | |
| Professional Services will be invoiced monthly as work is performed, due net 30 days from Invoice Date. | |

NOTES:

- This Proposal pricing is valid for 30 days from the Proposal date, provided that AMCS may cancel this Proposal anytime by delivering notice thereof to the recipient of this Proposal. This is only an estimate - actual costs may vary.
- All amounts are invoiced in US Dollars.
- Sales Taxes are additional and will be charged when applicable.
- All terms, conditions, rights, obligations and liabilities relating to or arising from a licensed AMCS business system shall be set forth in the Software License and Services Agreement documents.
- Pricing in this proposal reflects enrollment in and payment of an annual license and support contract, in agreement with the terms and conditions of this proposal, The License and Professional Services agreement, and any supplementary schedules.



Prepared for:

City of Visalia

- This Proposal does not grant transfer or convey any rights, title or interest in or to any AMCS product.
- On-site labor pricing is based on work being completed during the local hours of 8:00 AM to 5:00 PM.
- Work performed or travel required outside of the times specified above, on-site or remotely, as required by customer request or by project deadlines, will be invoiced at 1.5x our regular rates.
- Work performed or travel required on weekends or AMCS observed Holidays will be invoiced at 2x our regular rates.
- Remote labor pricing is based on work being completed during the local office hours of the assigned AMCS employee.
- Travel and lodging expenses will be invoiced at actual cost plus a \$35.00 per person, per trip travel administration fee. Meals will be invoiced at the Per Diem rate of \$50 per day. Mileage will be invoiced at the rate of \$0.85 per mile. Change to, postponement or cancellation of this project after travel plans have been arranged will result in a 100% charge of travel costs and a 50% charge of committed labor.
- Import duties, etc. are the responsibility of the CLIENT.
- FOB Origin, Freight Prepaid & Add.

By its signature / acceptance of this Proposal / EA, CLIENT hereby agrees to each, all and every term for provision of services as set forth in the Software License agreement, and including any Supplemental schedules between AMCS and CLIENT, incorporated herein by this reference ("Terms and Conditions of Service").

TO PLACE AN ORDER: Please sign this Proposal and Return to eric.curatola@amcsgroup.com

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|--|--|------------------------------------|--|-----------------|--|
| PROPOSAL #03092023-001EC | | | | Name | |
| Accepted By: | | | | Printed: | |
| P.O. #: | | Date: | | | |
| Bill To: | | Ship To (site address): | | | |
| Must provide email address for person(s) responsible for payment and receipt of invoice. Please print the email address here: | | | | | |