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Q-452288-45012.954CM

Issued: 03/27/2023

Quote Expiration:

Estimated Contract Start Date: 09/01/2023

Account Number: 119065

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-303 S Johnson St 303 S Johnson St Visalia, CA 93291-6135 USA	Visalia Police Dept. - CA 303 S Johnson St Visalia, CA 93291-6135 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	60 Months
TOTAL COST	\$1,675,636.16
ESTIMATED TOTAL W/ TAX	\$1,736,487.52

Discount Summary

Average Savings Per Year	\$112,067.11
TOTAL SAVINGS	\$560,335.55

Payment Summary

Date	Subtotal	Tax	Total
Aug 2023	\$301,599.55	\$11,251.00	\$312,850.55
Aug 2024	\$326,686.55	\$11,692.67	\$338,379.22
Aug 2025	\$337,607.51	\$12,151.89	\$349,759.40
Aug 2026	\$348,965.18	\$12,629.55	\$361,594.73
Aug 2027	\$360,777.37	\$13,126.25	\$373,903.62
Total	\$1,675,636.16	\$60,851.36	\$1,736,487.52

Quote Unbundled Price:	\$2,235,971.71
Quote List Price:	\$2,083,080.91
Quote Subtotal:	\$1,675,636.16

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
OSP7	2021 - OFFICER SAFETY PLAN 7	130	60	\$202.76	\$183.07	\$170.13	\$1,327,014.00	\$59,796.86	\$1,386,810.86
CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	60	\$183.34	\$183.34	\$0.00	\$0.00	\$0.00	\$0.00
TapHeadset	VR Headset TAP Bundle	2	60	\$39.81	\$41.38	\$41.38	\$4,965.60	\$369.70	\$5,335.30
TapTablet	VR Tablet TAP Bundle	2	60	\$21.94	\$23.39	\$23.39	\$2,806.80	\$210.60	\$3,017.40
TapHeadset	VR Headset TAP Bundle	4	60	\$40.01	\$41.38	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Hardware									
20378	HTC FOCUS 3 VR HEADSET	6			\$1,935.00	\$0.00	\$0.00	\$0.00	\$0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2			\$91.25	\$0.00	\$0.00	\$0.00	\$0.00
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3			\$91.25	\$0.00	\$0.00	\$0.00	\$0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	4			\$85.55	\$0.00	\$0.00	\$0.00	\$0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	4			\$171.05	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	130			\$749.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	17			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
VRCK	VR Controller Kit	2			\$2,434.63	\$2,789.38	\$5,578.76	\$474.20	\$6,052.96
T7Dock	2021 T7 Dock	2			\$1,668.25	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	50	60		\$0.55	\$0.00	\$0.00	\$0.00	\$0.00
100678	INVESTIGATE PRO USB DONGLE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100749	INVESTIGATE PRO DONGLE LICENSE	3	60		\$250.00	\$0.00	\$0.00	\$0.00	\$0.00
73739	PERFORMANCE LICENSE	130	60		\$9.00	\$8.33	\$64,935.00	\$0.00	\$64,935.00
100112	AXON AIR, E.COM PILOT DATA LIC	4	60		\$30.00	\$0.00	\$0.00	\$0.00	\$0.00
100538	FULL VR STANDALONE USER ACCESS	130	60		\$20.00	\$20.00	\$156,000.00	\$0.00	\$156,000.00
100538	FULL VR STANDALONE USER ACCESS	25	60		\$21.70	\$17.36	\$26,040.00	\$0.00	\$26,040.00
100112	AXON AIR, E.COM PILOT DATA LIC	10	60		\$32.55	\$0.00	\$0.00	\$0.00	\$0.00
BasicLicense	Basic License Bundle	15	60		\$15.00	\$13.00	\$11,700.00	\$0.00	\$11,700.00
ProLicense	Pro License Bundle	23	60		\$39.00	\$33.80	\$46,644.00	\$0.00	\$46,644.00
A la Carte Services									
80223	INACTIVE CHANNEL ACCESS LICENSE	1			\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
80190	Evidence.com Channel Services	1			\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
73896	STANDARDS IMPLEMENTATION SERVICE	1			\$30,000.00	\$29,952.00	\$29,952.00	\$0.00	\$29,952.00
20379	VR 1-DAY SERVICE	1			\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00
12015	AXON AIR, DRONESENSE IN-PERSON TRAINING	1			\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$1,675,636.16	\$60,851.36	\$1,736,487.52

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	130	08/01/2023
2021 - OFFICER SAFETY PLAN 7	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	4	08/01/2023
2021 - OFFICER SAFETY PLAN 7	20018	TASER 7 BATTERY PACK, TACTICAL	156	08/01/2023
2021 - OFFICER SAFETY PLAN 7	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	3	08/01/2023
2021 - OFFICER SAFETY PLAN 7	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	130	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	390	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	260	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	390	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	260	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	260	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	260	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	08/01/2023
2021 - OFFICER SAFETY PLAN 7	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	08/01/2023
2021 - OFFICER SAFETY PLAN 7	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	260	08/01/2023
2021 - OFFICER SAFETY PLAN 7	74200	TASER 7 6-BAY DOCK AND CORE	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7	75015	SIGNAL SIDEARM KIT	130	08/01/2023
2021 - OFFICER SAFETY PLAN 7	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	08/01/2023
2021 - OFFICER SAFETY PLAN 7	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	08/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	143	08/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	130	08/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	4	08/01/2023
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	143	08/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	08/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	17	08/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	17	08/01/2023
VR Controller Kit	100126	AXON VR TACTICAL BAG	2	08/01/2023
VR Controller Kit	100186	HTC FOCUS 3 WRIST TRACKER	4	08/01/2023
VR Controller Kit	20296	VR TABLET	2	08/01/2023
VR Controller Kit	20297	VR TABLET CASE	2	08/01/2023
VR Controller Kit	20298	VR-ENABLED SIRT 115C CONTROLLER	2	08/01/2023
VR Controller Kit	22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE)	4	08/01/2023
VR Controller Kit	22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12-DEGREE)	4	08/01/2023
A la Carte	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	3	08/01/2023
A la Carte	20161	TASER 7 HOLSTER - SAFARILAND, LH+CARD CARRIER	2	08/01/2023
A la Carte	20378	HTC FOCUS 3 VR HEADSET	6	08/01/2023
A la Carte	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	4	08/01/2023
A la Carte	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	4	08/01/2023
2021 T7 Dock	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	09/01/2023

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 T7 Dock	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	09/01/2023
2021 T7 Dock	74200	TASER 7 6-BAY DOCK AND CORE	2	09/01/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	260	08/01/2024
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	260	08/01/2024
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	260	08/01/2025
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	260	08/01/2025
2021 - OFFICER SAFETY PLAN 7	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	260	08/01/2025
2021 - OFFICER SAFETY PLAN 7	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	260	08/01/2025
2021 - OFFICER SAFETY PLAN 7	73309	AXON CAMERA REFRESH ONE	134	02/01/2026
2021 - OFFICER SAFETY PLAN 7	73689	MULTI-BAY BWC DOCK 1ST REFRESH	17	02/01/2026
VR Headset TAP Bundle	20373	VIRTUAL REALITY HEADSET REFRESH ONE	2	02/01/2026
VR Tablet TAP Bundle	100210	VIRTUAL REALITY TABLET REFRESH ONE	2	02/01/2026
VR Headset TAP Bundle	20373	VIRTUAL REALITY HEADSET REFRESH ONE	4	03/01/2026
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	260	08/01/2026
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	260	08/01/2026
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	260	08/01/2027
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	260	08/01/2027
2021 - OFFICER SAFETY PLAN 7	73310	AXON CAMERA REFRESH TWO	134	08/01/2028
2021 - OFFICER SAFETY PLAN 7	73688	MULTI-BAY BWC DOCK 2ND REFRESH	17	08/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7	20248	TASER 7 EVIDENCE.COM LICENSE	130	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	20248	TASER 7 EVIDENCE.COM LICENSE	2	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	73449	RESPOND DEVICE LICENSE	130	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	73638	STANDARDS ACCESS LICENSE	130	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	130	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	73746	PROFESSIONAL EVIDENCE.COM LICENSE	130	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	09/01/2023	08/31/2028
AXON AIR, CLASS 1 UAS BUNDLE	100579	AXON AIR, UAS LICENSE (CLASS 1)	4	09/01/2023	08/31/2028
AXON AIR, CLASS 1 UAS BUNDLE	100584	AXON AIR, ADVANCED STREAMING ADD-ON	4	09/01/2023	08/31/2028
AXON AIR, CLASS 1 UAS BUNDLE	100586	AXON AIR, API INTEGRATIONS ADD-ON	4	09/01/2023	08/31/2028
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	15	09/01/2023	08/31/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	15	09/01/2023	08/31/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	69	09/01/2023	08/31/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	23	09/01/2023	08/31/2028
A la Carte	100112	AXON AIR, E.COM PILOT DATA LIC	4	09/01/2023	08/31/2028
A la Carte	100112	AXON AIR, E.COM PILOT DATA LIC	10	09/01/2023	08/31/2028
A la Carte	100538	FULL VR STANDALONE USER ACCESS	130	09/01/2023	08/31/2028
A la Carte	100538	FULL VR STANDALONE USER ACCESS	25	09/01/2023	08/31/2028
A la Carte	100678	INVESTIGATE PRO USB DONGLE	1	09/01/2023	08/31/2028
A la Carte	100749	INVESTIGATE PRO DONGLE LICENSE	3	09/01/2023	08/31/2028
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	50	09/01/2023	08/31/2028
A la Carte	73739	PERFORMANCE LICENSE	130	09/01/2023	08/31/2028

Services

Bundle	Item	Description	QTY
2021 - OFFICER SAFETY PLAN 7	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 - OFFICER SAFETY PLAN 7	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	130
A la Carte	12015	AXON AIR, DRONESENSE IN-PERSON TRAINING	1
A la Carte	20379	VR 1-DAY SERVICE	1
A la Carte	73896	STANDARDS IMPLEMENTATION SERVICE	1
A la Carte	80190	Evidence.com Channel Services	1
A la Carte	80223	INACTIVE CHANNEL ACCESS LICENSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7	80464	EXT WARRANTY, CAMERA (TAP)	4	09/01/2023	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80374	EXT WARRANTY, TASER 7 BATTERY PACK	156	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80395	EXT WARRANTY, TASER 7 HANDLE	130	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80395	EXT WARRANTY, TASER 7 HANDLE	4	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80464	EXT WARRANTY, CAMERA (TAP)	130	08/01/2024	08/31/2028
2021 - OFFICER SAFETY PLAN 7	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	17	08/01/2024	08/31/2028
VR Headset TAP Bundle	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	2	08/01/2024	08/31/2028
VR Tablet TAP Bundle	100213	VIRTUAL REALITY TABLET - HARDWARE WARRANTY	2	08/01/2024	08/31/2028
VR Headset TAP Bundle	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	4	09/01/2024	08/31/2028

Payment Details

Aug 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100112	AXON AIR, E.COM PILOT DATA LIC	4	\$0.00	\$0.00	\$0.00
Year 1	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$0.00	\$0.00	\$0.00
Year 1	100538	FULL VR STANDALONE USER ACCESS	130	\$31,200.00	\$0.00	\$31,200.00
Year 1	100538	FULL VR STANDALONE USER ACCESS	25	\$5,208.00	\$0.00	\$5,208.00
Year 1	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 1	100749	INVESTIGATE PRO DONGLE LICENSE	3	\$0.00	\$0.00	\$0.00
Year 1	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	\$0.00	\$0.00	\$0.00
Year 1	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	\$0.00	\$0.00	\$0.00
Year 1	20378	HTC FOCUS 3 VR HEADSET	6	\$0.00	\$0.00	\$0.00
Year 1	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 1	73739	PERFORMANCE LICENSE	130	\$11,988.76	\$0.00	\$11,988.76
Year 1	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$5,529.95	\$0.00	\$5,529.95
Year 1	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	\$0.00	\$0.00	\$0.00
Year 1	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$245,002.61	\$11,040.10	\$256,042.71
Year 1	TapHeadset	VR Headset TAP Bundle	2	\$993.12	\$73.94	\$1,067.06
Year 1	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 1	TapTablet	VR Tablet TAP Bundle	2	\$561.36	\$42.12	\$603.48
Year 1	VRCK	VR Controller Kit	2	\$1,115.75	\$94.84	\$1,210.59
Invoice Upon Fulfillment	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	130	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AB3MBD	AB3 Multi Bay Dock Bundle	17	\$0.00	\$0.00	\$0.00
Total				\$301,599.55	\$11,251.00	\$312,850.55

Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	12015	AXON AIR, DRONESENSE IN-PERSON TRAINING	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	50	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	80190	Evidence.com Channel Services	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	80223	INACTIVE CHANNEL ACCESS LICENSE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	T7Dock	2021 T7 Dock	2	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	TapHeadset	VR Headset TAP Bundle	2	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	TapTablet	VR Tablet TAP Bundle	2	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Aug 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR, E.COM PILOT DATA LIC	4	\$0.00	\$0.00	\$0.00
Year 2	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$0.00	\$0.00	\$0.00
Year 2	100538	FULL VR STANDALONE USER ACCESS	130	\$31,200.00	\$0.00	\$31,200.00

Aug 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100538	FULL VR STANDALONE USER ACCESS	25	\$5,208.00	\$0.00	\$5,208.00
Year 2	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 2	100749	INVESTIGATE PRO DONGLE LICENSE	3	\$0.00	\$0.00	\$0.00
Year 2	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	\$0.00	\$0.00	\$0.00
Year 2	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	\$0.00	\$0.00	\$0.00
Year 2	20378	HTC FOCUS 3 VR HEADSET	6	\$0.00	\$0.00	\$0.00
Year 2	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 2	73739	PERFORMANCE LICENSE	130	\$12,468.31	\$0.00	\$12,468.31
Year 2	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$5,751.15	\$0.00	\$5,751.15
Year 2	BasicLicense	Basic License Bundle	15	\$2,925.00	\$0.00	\$2,925.00
Year 2	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	\$0.00	\$0.00	\$0.00
Year 2	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$254,802.86	\$11,481.77	\$266,284.63
Year 2	ProLicense	Pro License Bundle	23	\$11,661.00	\$0.00	\$11,661.00
Year 2	TapHeadset	VR Headset TAP Bundle	2	\$993.12	\$73.94	\$1,067.06
Year 2	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 2	TapTablet	VR Tablet TAP Bundle	2	\$561.36	\$42.12	\$603.48
Year 2	VRCK	VR Controller Kit	2	\$1,115.75	\$94.84	\$1,210.59
Total				\$326,686.55	\$11,692.67	\$338,379.22

Aug 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR, E.COM PILOT DATA LIC	4	\$0.00	\$0.00	\$0.00
Year 3	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$0.00	\$0.00	\$0.00
Year 3	100538	FULL VR STANDALONE USER ACCESS	130	\$31,200.00	\$0.00	\$31,200.00
Year 3	100538	FULL VR STANDALONE USER ACCESS	25	\$5,208.00	\$0.00	\$5,208.00
Year 3	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 3	100749	INVESTIGATE PRO DONGLE LICENSE	3	\$0.00	\$0.00	\$0.00
Year 3	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	\$0.00	\$0.00	\$0.00
Year 3	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	\$0.00	\$0.00	\$0.00
Year 3	20378	HTC FOCUS 3 VR HEADSET	6	\$0.00	\$0.00	\$0.00
Year 3	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 3	73739	PERFORMANCE LICENSE	130	\$12,967.04	\$0.00	\$12,967.04
Year 3	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$5,981.20	\$0.00	\$5,981.20
Year 3	BasicLicense	Basic License Bundle	15	\$2,925.00	\$0.00	\$2,925.00
Year 3	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	\$0.00	\$0.00	\$0.00
Year 3	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$264,995.04	\$11,940.99	\$276,936.03
Year 3	ProLicense	Pro License Bundle	23	\$11,661.00	\$0.00	\$11,661.00
Year 3	TapHeadset	VR Headset TAP Bundle	2	\$993.12	\$73.94	\$1,067.06
Year 3	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 3	TapTablet	VR Tablet TAP Bundle	2	\$561.36	\$42.12	\$603.48
Year 3	VRCK	VR Controller Kit	2	\$1,115.75	\$94.84	\$1,210.59
Total				\$337,607.51	\$12,151.89	\$349,759.40

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100112	AXON AIR, E.COM PILOT DATA LIC	4	\$0.00	\$0.00	\$0.00
Year 4	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$0.00	\$0.00	\$0.00
Year 4	100538	FULL VR STANDALONE USER ACCESS	130	\$31,200.00	\$0.00	\$31,200.00
Year 4	100538	FULL VR STANDALONE USER ACCESS	25	\$5,208.00	\$0.00	\$5,208.00
Year 4	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 4	100749	INVESTIGATE PRO DONGLE LICENSE	3	\$0.00	\$0.00	\$0.00
Year 4	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	\$0.00	\$0.00	\$0.00
Year 4	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	\$0.00	\$0.00	\$0.00
Year 4	20378	HTC FOCUS 3 VR HEADSET	6	\$0.00	\$0.00	\$0.00
Year 4	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 4	73739	PERFORMANCE LICENSE	130	\$13,485.73	\$0.00	\$13,485.73
Year 4	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$6,220.44	\$0.00	\$6,220.44
Year 4	BasicLicense	Basic License Bundle	15	\$2,925.00	\$0.00	\$2,925.00
Year 4	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	\$0.00	\$0.00	\$0.00
Year 4	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$275,594.78	\$12,418.65	\$288,013.43
Year 4	ProLicense	Pro License Bundle	23	\$11,661.00	\$0.00	\$11,661.00
Year 4	TapHeadset	VR Headset TAP Bundle	2	\$993.12	\$73.94	\$1,067.06
Year 4	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 4	TapTablet	VR Tablet TAP Bundle	2	\$561.36	\$42.12	\$603.48
Year 4	VRCK	VR Controller Kit	2	\$1,115.75	\$94.84	\$1,210.59
Total				\$348,965.18	\$12,629.55	\$361,594.73

Aug 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100112	AXON AIR, E.COM PILOT DATA LIC	4	\$0.00	\$0.00	\$0.00
Year 5	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$0.00	\$0.00	\$0.00
Year 5	100538	FULL VR STANDALONE USER ACCESS	130	\$31,200.00	\$0.00	\$31,200.00
Year 5	100538	FULL VR STANDALONE USER ACCESS	25	\$5,208.00	\$0.00	\$5,208.00
Year 5	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 5	100749	INVESTIGATE PRO DONGLE LICENSE	3	\$0.00	\$0.00	\$0.00
Year 5	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	3	\$0.00	\$0.00	\$0.00
Year 5	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	\$0.00	\$0.00	\$0.00
Year 5	20378	HTC FOCUS 3 VR HEADSET	6	\$0.00	\$0.00	\$0.00
Year 5	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 5	73739	PERFORMANCE LICENSE	130	\$14,025.16	\$0.00	\$14,025.16
Year 5	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$6,469.26	\$0.00	\$6,469.26
Year 5	BasicLicense	Basic License Bundle	15	\$2,925.00	\$0.00	\$2,925.00
Year 5	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	4	\$0.00	\$0.00	\$0.00
Year 5	OSP7	2021 - OFFICER SAFETY PLAN 7	130	\$286,618.71	\$12,915.35	\$299,534.06
Year 5	ProLicense	Pro License Bundle	23	\$11,661.00	\$0.00	\$11,661.00
Year 5	TapHeadset	VR Headset TAP Bundle	2	\$993.12	\$73.94	\$1,067.06
Year 5	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 5	TapTablet	VR Tablet TAP Bundle	2	\$561.36	\$42.12	\$603.48
Year 5	VRCK	VR Controller Kit	2	\$1,115.76	\$94.84	\$1,210.60
Total				\$360,777.37	\$13,126.25	\$373,903.62

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

CEW Trade In Credit is being applied as a Discount to T7 Handles equaling amount of \$4,375.00

Exceptions to Standard Terms and Conditions

4% year-over-year inflation is built into Line Item OSP7 which equates to \$312,850.55 in Year One, \$338,379.22 in Year Two, \$349,759.40 in Year Three, \$361,594.73 in Year Four, and \$373,903.62 in Year Five for a total amount owed of \$1,736,487.52 after all applicable taxes.

Exceptions to Standard Terms and Conditions

Discounting for the Amount of Standards Access Service (\$30,000) from the OSP7 Bundle, SKU: 73686.

Signature

3/27/2023

Date Signed



ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	