



Grant Stayberg
Channel Account Manager
Xylem Water Utilities
Flygt Products
1021 E Brierwood Ct.
Spokane, WA 99218
(503)706-0601
Grant.Stayberg@xylem.com

September 19, 2023

Subject: Factory authorized distributor for Flygt products and service

To: Rick Paredez
City of Visalia

This is letter is to inform you that

Shape, Inc.
5976 W. Las Positas Blvd. #226
Pleasanton, CA 94588
Phone (925) 485-9720

Is the exclusive factory authorized distributor of Flygt pumps and accessories for the municipal market in Northern California region for the following counties: North of and including Inyo, Mono, Tulare, King, and Monterey and South of and including Alpine, Amador, San Joaquin, Contra Costa, Alameda, San Mateo and San Francisco. Also included are the counties of Sonoma, Marin and the cities of Benicia and Vallejo in Solano County.

Thank you for your business with Xylem, I look forward to working with you and your team in the future.

Sincerely,

Grant Stayberg

Grant Stayberg
Channel Account Manager