



4490 South K Street, Tulare, CA 93274  
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QUOTE  
April 14, 2026

TO: CITY OF VISALIA  
336 N. BEN MADDOX WAY  
VISALIA, CA 93292

ATTN: JASON SERPA  
(559) 715-4533  
jason.serpa@visalia.city

In accordance with your request, we are pleased to submit the following proposal for your consideration and approval based on the [Sourcewell Cooperative Purchasing Agreement – Contract #110223-MCN](#).

### DEMO McNEILUS VOLTERRA ZFL

Electric 40-Yard Zero Radius Automated Front Loader.

### STANDARD AND OPTIONAL EQUIPMENT INCLUDES:

#### **CHASSIS**

- ☐ CHASSIS TYPE MCNEILUS CHASSIS
- ☐ CHASSIS MAKE MCNEILUS
- ☐ CHASSIS MODEL VOLTERRA
- ☐ CHASSIS MODEL YEAR 2025
- ☐ FUEL TYPE ELECTRIC BATTERY PACK
- ☐ PRIMARY FUEL SYSTEM ELECTRIC PROPULSION SYSTEM
- ☐ EV BATTERY CAPACITY 3-STRING 498 KWH
- ☐ CHARGE PORT MODEL SAE J1772CCS1 200-AMP
- ☐ CHARGE PORT LOCATION CENTER, FOV, BELOW WINDSHIELD
- ☐ PUMP DRIVE BODY MOUNTED ELECTRIC MOTOR
- ☐ STEERING CONFIGURATION CURB SIDE SEATED STEERING
- ☐ CAB SEATS CS AIR / SS FIXED
- ☐ CAB MIRRORS HEATED ELECTRIC CAB MIRRORS
- ☐ FRONT RECOVERY HOOK BUMPER MOUNTED RECOVERY PIN
- ☐ REAR MUDFLAPS BLACK MCNEILUS LOGO
- ☐ NOISE GENERATOR TRUE

#### **BODY**

- ☐ CAPACITY ZSL 31YD LNG FLR LRG TG LO PRO
- ☐ BODY FLOOR THICKNESS 3/16" AR200 (HEAVY DUTY)
- ☐ HOPPER FLOOR 1/4" AR400
- ☐ TG BUMPER WIDTH 72 INCHES
- ☐ TG SEAL HARD RUBBER SEAL

#### **BODY OPTIONS**

- ☐ HOPPER TOP DOOR TOP DOOR W/ BRUSH SKIRT
- ☐ JOYSTICK STYLE INTEGRATED JOYSTICK
- ☐ CS OUTSIDE CONTROLS FRONT FENDER
- ☐ TG BODY ARM UP FLASHING LED IN DASH DISPLAY
- ☐ TAILGATE PROP OPENING STANDARD OPENING
- ☐ PACKER FOLLOWER STANDARD 10GA 50KSI PANEL
- ☐ PACKER FOLLOWER HINGE COVER YES, INCLUDED IN EVERY TRUCK
- ☐ X-WEAR IS STANDARD YES, INCLUDED IN EVERY TRUCK
- ☐ CLEANOUT DOOR SPILL TRAY CURB SIDE AND STREET SIDE

#### **HYDRAULICS**

- ☐ HYDRAULIC RESERVOIR STEEL CS INSIDE OF BODY
- ☐ HYDRAULIC FLUID CASTROL HV32 DUAL RANGE
- ☐ HYD RESERVOIR FLUSH QD #16 MALE QD SUC AND #16 MALE RET
- ☐ HYDRAULIC RETURN FILTER IN-TANK FILTER
- ☐ FILL THROUGH FILTER #16 MALE QD IN FILTER TUBE
- ☐ HYDRAULIC PUMP DUAL AXIAL PISTON PUMPS
- ☐ PACKER/EJECTOR CYLINDER MAILHOT
- ☐ RES SUCTION SHUTOFF VALVE BALL VALVE W/ YELLOW HANDLE
- ☐ LOW OIL LEVEL WARNING OIL LEVEL BUILT IN CAB DISPLAY
- ☐ TEMP SENSOR IN RESERVOIR YES, INCLUDED IN EVERY TRUCK
- ☐ TELL TALE HYD TEMP GAUGE BUILT INTO DISPLAY
- ☐ HYD FLUID SAMPLE PORT CHECK FLUID KP14NV 90DEG
- ☐ PRESSURE TEST PORT INTEGRATED READING IN DISPLAY
- ☐ SERVICE LIFT BODY SERVICE LIFT W/OUT PUMP

#### **LIGHTING**

- ☐ LED LIGHT PACKAGE PROGRAMMABLE STROBE LIGHTS

- ☐ HOPPER LIGHTS ONE GROTE ROUND LED
- ☐ ARM WORK LIGHTS ONE GROTE ROUND LED
- ☐ MID BODY WORK LIGHTS BOX MTD GROTE LED
- ☐ MID-BODY DOT OVAL LIGHT OVAL AMBER TURN SIGNAL/MARKER
- ☐ CENTER STOP LIGHT GROTE LIGHT CENTER OF TG
- ☐ TG STROBE ACTIVATION ACTIVATED WHEN BODY ENABLED
- ☐ TG CAMERA ASSIST LIGHTS DUAL GROTE ROUND LED

#### **CAMERA**

- ☐ CAMERA SYSTEM INTEGRATED 360 CAMERA SYSTEM
- ☐ TAILGATE CAMERA REAR VIEW IN 360 CAMERA SYSTEM
- ☐ CAB CAMERA SS VIEW IN 360 CAMERA SYSTEM
- ☐ ALLEY CAMERA ALLEY VIEW IN 360 CAMERA SYST
- ☐ HOPPER CAMERA HOPPER VIEW IN 360 CAMERA SYST
- ☐ ARM CAMERA ARM VIEW IN 360 CAMERA SYSTEM
- ☐ CAMERA DISPLAY INTEGRATED IN CAB
- ☐ DVR MOUNTED IN CAB DVR INTEGRATED W/ 360 CAM SYST
- ☐ DRIVER/ENVIRONMENT CAM LYTX SF FWD WS VW/SS DRV 2 CAM

#### **ARMS AND FORKS**

- ☐ ARM MODEL 12 FT EXTENDED REACH ARM-96GAL
- ☐ ARM FINGERS STANDARD FINGER GRABBER
- ☐ ARM CONTROLS CS JOYSTICK CONTROL
- ☐ AUTOLOAD INTEGRATED IN ARM CONTROLS
- ☐ GRABBER OPEN INTERLOCK INTEGRATED IN ARM CONTROLS

#### **MISC BODY**

- ☐ CENTER BUMPER MOUNT TOOLBOX 16"D X 14"H X 24" W ALUMINUM
- ☐ BROOM HOLDER ON BODY NO
- ☐ WHEEL CHOCK HLD, SIDE OF BODY SINGLE CHOCK HOLDERS, 2 CS
- ☐ VULCAN 2 POINT SYSTEM

#### **SAFETY**

- ☐ TRIANGLE SAFETY KIT BOLTED INSIDE BUMPER TOOLBOX
- ☐ 20 POUND FIRE EXTINGUISHER CS HEADFRAME MTD FIRE EXT
- ☐ FIRE EXTINGUISHER IN CAB 2.5 LB ABC
- ☐ SPILL KIT 17 GALLON SPILL KIT
- ☐ SPILL KIT MOUNTING LOC INSIDE TOOLBOX
- ☐ COLLISION WARNING SYSTEM INTEGRATED ZF ONGUARDMAX
- ☐ BACKUP ALARM PRECO 1059 DUAL TONE

#### **PAINT**

- ☐ PAINT SCHEME PAINT LAYOUT ON FILE
- ☐ NUMBER OF BODY COLORS QTY 1
- ☐ BODY PAINT CATEGORY 1 COLOR, MEDIUM COMPLEXITY
- ☐ BODY CLEAR COAT NONE
- ☐ BODY COLOR 1 DESCRIPTION WHITE
- ☐ BODY COLOR 1 CODE HST500891
- ☐ PRIMARY BODY COLOR SHADE LIGHT
- ☐ CAB / HOOD PAINT PACKAGE STANDARD STOCK PAINT SCHEME
- ☐ CONSPICUITY TAPE YES, INCLUDED IN EVERY TRUCK
- ☐ DECAL LANGUAGE ANSI COMPLIANT ENGLISH
- ☐ AUTOMATED ARM COLOR BLACK
- ☐ NUMBER OF CAB COLORS QTY 1

- CAB PAINT CATEGORY 1 COLOR, MEDIUM COMPLEXITY
- CAB COLOR 1 DESCRIPTION WHITE
- CAB COLOR 1 CODE HST500891
- BATTERY PANEL COLOR DESCRIPTION WHITE
- BATTERY PANEL COLOR CODE HST500891
- PRIMARY BATTERY PANEL COLOR SHADE LIGHT

**AXLE**

- ELECTRIC AXLE TANDEM ALLISON 100S, 2X23K LBS, GAWR
- DIFFERENTIAL LOCK TRUE
- FRONT TIRE SIZE 315/80R22.5
- FRONT TIRE MAKE BRIDGESTONE
- TANDEM WHEEL CONFIGURATION DUAL
- TANDEM TIRE MAKE BRIDGESTONE

- REAR SUSPENSION HENDRICKSON HAULMAXX SPRING
- TAG AXLE QUANTITY ONE
- TAG MAKE/MODEL WATSON 13.5K STLK
- TAG WHEEL ENDS 10 STUD DUCTILE, HP
- TAG WHEEL MATERIAL ALUMINUM, CLEAN BUFF
- TAG TIRE BRIDGESTONE R250 255/70R 22.5
- TAG TIRE ARRANGEMENT SINGLE DISHED INSIDE
- TAG AXLE LOCK TRUE
- AUX AXLE REGULATOR LOC SS BETWEEN CAB AND BODY
- AUX AXLE PRESSURE GAUGE INTEGRATED IN DASH DISPLAY

**SUBSCRIPTIONS**

- CLEARSKY, 8-YEAR, VOLTERRA

PRICING FOR 1 UNIT:

BODY LIST PRICE: .....	\$ 1,023,724.00
SOURCEWELL AND HAAKER DISCOUNTS: .....	(\$ -214,240.00)
<b>BODY SUBTOTAL:</b> .....	<b>\$ 809,484.00</b>
DEALER PREP / PDI: .....	\$ 1,200.00
TRAINING: .....	\$ 1,200.00
FREIGHT: .....	\$ 13,000.00
<b>UNIT SUBTOTAL:</b> .....	<b>\$ 824,884.00</b>
SALES TAX (8.50%): .....	\$ 70,115.14
FLOORING: .....	\$ 5,000.00
<b>UNIT TOTAL PRICE:</b> .....	<b>\$ 899,999.14</b>

\*Quoted pricing is based on the order date, except for tariffs, which are applied based on the equipment's build date. Any such tariffs will be documented and shared with you. Please note this price does not include potential future tariffs, including anticipated trade tariffs on raw materials in 2026 under the IEEPA and Section 232 of the Trade Expansion Act.

THE PROPERTY HEREIN IS GUARANTEED BY MANUFACTURER'S WARRANTY ONLY AND SELLER MAKES NO WARRANTY EXPRESSED OR IMPLIED, OF MERCHANTABILITY OR OTHERWISE, OR OF FITNESS FOR ANY PARTICULAR PURPOSE, THAT EXTENDS BEYOND THE ABOVE DESCRIPTION OF THE EQUIPMENT.

**NOTE:** Price is good for 90 Days. Cost increases due to the addition of Government mandated safety or environmental devices incurred after the date of this proposal, will be charged to you at our cost. Proof of such costs, if any, will be documented.

**TAXES:** SALES TAX applicable at time of delivery will be shown on our invoice. FEDERAL EXCISE TAXES, if applicable, will require payment unless a properly executed Exemption Certificate is submitted.

DELIVERY: 180-220 Days TERMS: Net Terms

Add-On/Cooperative Purchase Authorization: Haaker Equipment Company offers the above proposed price, terms and conditions to any governmental agency or subdivision in the State of California or Nevada for a period not to exceed a full calendar year from the date of original purchaser's purchase order or contract.

We appreciate the opportunity to present this proposal and look forward to being of further and continued service.

HAAKER EQUIPMENT COMPANY

ACCEPTED BY: \_\_\_\_\_

BY: Matt Frazier

DATE: \_\_\_\_\_

MATT FRAZIER  
SALES REPRESENTATIVE