

March 18, 2026
Our 97th Year

Ship To:
CITY OF VISALIA
336 NORTH BEN MADDOX WAY
VISALIA, CA 93292
US

Bill To:
CITY OF VISALIA
336 N BEN MADDOX
VISALIA, CA 93292
United States

Attn: TONY PIRES
Phone: 559-8520605
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Altec Quotation Number: 1991330 - 1
Account Manager: Rhawnie Kraak
Technical Sales Rep: Cameron D Jones

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	Altec Model AT48S Articulating Telescopic Aerial Device, non-insulating with proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features: <ul style="list-style-type: none"> A. Ground to Bottom of Platform Height: 47.0 feet at 7.3 feet from centerline of rotation (14.31 m at 2.22 m) B. Working Height: 52.0 feet (15.84 m) C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 31.7 feet (at 21.6 feet platform height) D. Upper boom extension: 110 inches E. Continuous rotation F. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation. G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation. H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 33.1 inches of isolation in the upper boom (when retracted and 64.6 inches when extended). I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance. J. Control System: <ul style="list-style-type: none"> 1) Control Handle: A single handle controller. The control handle is black in color. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. 2) Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls. 3) Control Console: Non-tested non-metallic control console plate. 4) Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not dielectrically tested, but they may provide some protection against electrical hazards. 	1	

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	<p>K. Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.</p> <p>M. Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.</p> <p>N. Manuals: Two (2) Operator's and Maintenance/Parts Manuals. One(1) in printed format and one(1) in electronic format available at connect.attec.com containing instructional markings indicating hazards inherent in the operation of an aerial device.</p> <p>O. Unit meets or exceeds ANSI 92.2 standards.</p>		
2.	Pedestal	1	
3.	Single 2-Man Platform, Aluminum (Non-Insulated), 60" x 36" x 45", End Mount, 180 Degree Rotation.	1	
4.	Platform Mounted Single Handle Controls	1	
5.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
6.	Rubber Floor Liner With Drainage For 60 x 36 x 45 inch (1524 x 914 x 1143 mm) aluminum platform	1	
7.	Hydraulic Tool Circuit at Platform: Control easily accessible to the operator activates the tool circuit. One set of hydraulic tool outlets at the boom tip; they consist of one set of quick disconnect couplings at the platform, a valve assembly inside the control cover, and detented control handle. Operates open center tools	1	
8.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1	
9.	120 Volt Receptacle Installed At Platform	1	
10.	Jib Stick, 52" L, Extension Dependent, Non-Certified, grey in color	1	
11.	Platform Mounted Extendible Supports for Holding Signs	1	
12.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
13.	Outriggers, Primary, Modified A-Frame, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 112" Spread, Fixed Shoe (AT48M/ME/P/PE/S/SE)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
14.	Auxiliary Vertical H Frame Outriggers with fixed shoe. For installation on a 30 to 34 inch chassis frame height. <ul style="list-style-type: none"> A. Maximum Spread: 87 inches B. Outrigger Motion Alarms C. Outrigger Interlocks: will not allow the unit to be operated until the outriggers have been at least partially deployed 	1	
15.	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	1	
16.	Winch load line swivel hook	1	
17.	Altec Unit Powder Painted White	1	

Unit & Hydraulic Acc.

18.	Subbase	1	
19.	Electric Outrigger Controls for two (2) sets of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1	
20.	Steel Reservoir, 15 gallon capacity, rectangular, 26" L x 8.5" W x 20" H, and includes breather caps and dipsticks	1	
21.	Temperature Sight Gauge	1	
22.	Hydraulic Oil HVI-22 with Dye (Standard)	25	
23.	Standard Pump For PTO	1	
24.	Electric Shifted PTO	1	
25.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1	

Body

26.	122 inch Platform Line Body (half flat deck) suitable for installing on any 4x2 chassis with an approximate CA dimension of 84 inches, built in accordance with the following specifications: <ul style="list-style-type: none"> A. Basic body fabricated from A40 grade 100% zinc alloy steel. 	1	
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B.	All doors are full, double paneled, self-sealed with built-in drainage for maximum weather-tightness. Stainless steel hinge rods extend full length of door.		
C.	All doors are to contain stainless steel flush type, single point, two-stage rotary paddle latches with recessed handles, including keyed locks and strikers. Door latches are bolted to the outer door panel.		
D.	Heavy-gauge welded steel frame construction with structural channel crossmembers and treadplate floor.		
E.	All edges are either rolled or folded for strength and safety.		
F.	Integrated door header drip rail at top for maximum weather protection.		
G.	Fender panels are either roll formed or have neoprene fenderettes mechanically fastened.		
H.	Steel treated for improved primer bond and rust resistance.		
I.	Automotive underseal applied to entire underside of body.		
J.	Primer applied to complete interior and exterior of body.		
K.	Automotive type non-porous door seals mechanically fastened to the door facing.		
L.	122 inch overall body length.		
M.	96 inch overall body width.		
N.	46 inch sidepack on streetside.		
O.	20 inch body compartment depth.		
P.	Body finish paint color - Altec White.		
Q.	Finish paint body at body manufacturer.		
R.	3 inch high retainer with corner washouts around the flatbed portion of body.		
S.	Gas shock type rigid door holders for vertical doors.		
T.	Chains on all horizontal doors.		
U.	Standard master body locking system.		
V.	One chock holder in fender panel on streetside of body.		
W.	Hotstick shelf extending the full length of body on streetside.		
X.	Two (2) hotstick brackets installed on streetside.		
Y.	Drop-down hotstick door installed on streetside.		
Z.	1st vertical streetside (LH) - Two (2) adjustable shelves with removable dividers on 4 inch centers.		
AA.	2nd vertical streetside (LH) - Two (2) adjustable shelves with removable dividers on 4 inch centers.		
AB.	1st horizontal streetside (LH) - One (1) fixed shelf with removable dividers on 4 inch centers installed on bottom of compartment.		
AC.	Rear vertical streetside (LH) - Two (2) adjustable shelves with removable dividers on 4 inch centers.		
AD.	Flatbed (RH) - Flatbed in lieu of horizontal or vertical compartments.		
AE.	One (1) 360 degree recessed d-ring installed in the curbside of body floor toward cab of truck.		
AF.	One (1) 360 degree recessed d-ring installed in the curbside of body floor toward tailboard.		
AG.	48 inch tailshelf with integrated side access steps with wooden retaining board at top. Includes one (1) U-shaped grab handle, one (1) post-style grab handle, and a 3 inch high fixed steel retaining rail with corner wash-out.		
AH.	One (1) steel electrical enclosure box, with one (1) drop-down door, chain door holders, and keyed latch. To be 40" L x 22" H x 20" D and vented. Installed front curbside beneath flatbed.		
AI.	E-track installed on streetside interior cargo wall, as far forward as possible, 10"		

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	below compartment top.		
<u>Body and Chassis Accessories</u>			
27.	Underride Protection Bumper Installed At Rear	1	
28.	Receiver Hitch, 2", Class 3	1	
29.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1	
30.	SuperSpring Installed at Streetside Rear Leaf Spring to Level Chassis	1	
31.	Rigid Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1	
32.	Platform Rest, Rigid with Rubber Tube	1	
33.	Articulating Arm Rest for a Telescopic Unit	1	
34.	Boom Rest for a Telescopic Unit	1	
35.	Wood Outrigger Pad, 19" x 19" x 2.5", With Rope Handle	4	
36.	Outrigger Pad Holder, 20" L x 20" W x 7" H, Fits 19.5" x 19.5" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
37.	Pendulum Retainers For Outrigger Pad Holders	2	
38.	Install outrigger pad holders under body on curbside behind rear axle.	1	
39.	Mud Flaps With Altec Logo (Pair)	1	
40.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
41.	Wheel Chock Holder, Installed Under Body on Curbside Behind Outrigger Pad Holder	1	
42.	Slope Indicator Assembly (Pair) For Machine With Outriggers	1	
43.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	2	
44.	Driveaway Safety Kit	1	
45.	Vinyl manual pouch for storage of all operator and parts manuals	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
<u>Electrical Accessories</u>			
46.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
47.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear	1	
48.	Strobe Beacons, Amber LED, with Brush Guard, Installed on Post at Front of Body, One (1) Each Side (Standard) (Tecniq #K10-AAAD-1)	1	
49.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
50.	PTO Hour Meter, Digital, with 10,000 Hour Display	1	
51.	7-Way Trailer Receptacle (Blade Type) Installed At Rear	1	
52.	Dodge Upfitter Switches (Supplied with Chassis)	1	
53.	Inverter with Minimum 2000W 120V @ 16A Pure Sine Wave Output, Hardwired to Outlets and 12VDC Input. Features Include Surge Ratings at 300 Percent for 1 ms, 200 Percent for 100 ms and 2/0 AWG 12V Wiring.	1	
54.	Inverter Wired Battery Hot To Switch Mounted In Chassis Cab	1	
55.	Install inverter inside underbody storage box on curbside.	1	
56.	120 Volt GFCI Receptacle, includes weather-Resistant enclosure. Installed in curbside underbody box	1	
57.	GFCI Receptacle Hardwired To Protect Additional Non-GFCI Duplex Receptacles.	1	
58.	Install Wiring for Additional Non-GFCI Receptacle Located at Platform (15 Amps Maximum)	1	
59.	Power Distribution Module (PDM-6A), 6 Accessory Circuits, CAN Signals, Installed, Chevy/International CV, Ford, Dodge	1	
60.	Dodge Module	1	
61.	Install Chassis (OEM) Supplied Backup Camera in Final Assembly	1	
62.	Install secondary stowage system.	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
63.	Install Remote Start/Stop system in Final Assembly.	1	
64.	Install Outrigger Interlock System	1	
65.	Heavy Duty Secondary Stowage Pump	1	
66.	One Emergency Stop Located at Ground Level Installed at the Rear of the Vehicle	1	
67.	PTO Indicator Light Installed In Cab	1	

Finishing Details

68.	Powder Coat Unit Altec White	1	
69.	Finish Paint Body Accessories Above Body Floor Altec White	1	
70.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
71.	Apply Non-Skid Coating to all walking surfaces	1	
72.	English Safety And Instructional Decals	1	
73.	Vehicle Height Placard - Installed In Cab	1	
74.	Placard, HVI-22 Hydraulic Oil	1	
75.	Stability test unit according to ANSI requirements.	1	
76.	Focus Factory Build	1	
77.	Delivery Of Completed Unit	1	
78.	As Built Electrical And Hydraulic Schematics To Be Included In The Manual Pouch	1	

Chassis

79.	Altec Supplied Chassis	1	
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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
80.	Altec Stock Chassis	1	
	<ul style="list-style-type: none"> A. 2025 Model Year B. Dodge Ram 5500 C. Regular Cab D. 4x2 Drivetrain E. Chassis Color - White F. Cummins 6.7L Turbo Diesel (Dodge) G. 325 HP Engine Rating H. ZF Powerline 8AP850 Automatic Transmission (Dodge Chassis) I. Clear Cab to Axle Length - 84 inches J. Wheelbase Length - 168.5 inches K. 19,500 LBS Gross Vehicle Weight Rating (GVWR) L. 7,250 LBS Front Axle Weight Rating (FAWR) M. 13,500 LBS Rear Axle Weight Rating (RAWR) N. Dodge 3500-5500 Single Horizontal Right Side Exhaust O. Hydraulic Brakes P. Park Brake In Rear Wheels Q. NFH - RAM 52 Gallon Fuel Tank (Rear) R. RAM 9 Gallon DEF Tank (Under Cab Left Hand) S. 225/70R19.5 Front Tire T. 225/70R19.5 Rear Tire U. LBN - Dodge PTO Prep Package (Right Hand Side PTO) V. AZB - Heavy Duty Front Suspension Group W. Cold Weather Group (Includes Block Heater) X. Ambulance Prep Package Y. No Idle Engine Shut-Down Required Z. 50-State Emissions AA. Clean Idle Certification AB. Air Conditioning AC. AM/FM Radio AD. Backup Camera, OEM Supplied AE. Bluetooth AF. Cruise Control AG. Dodge Uconnect AH. Keyless Entry AI. Limited Slip Rear Axle AJ. Power Door Locks AK. Power Mirrors with Heated Glass AL. Power Windows AM. Tilt Steering Wheel AN. Trailer Brake Controller (Factory Installed) AO. Vinyl Split Bench Seat AP. Collision Mitigation 		

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Additional Pricing

81.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
82.	Administration Fees	1	
83.	Documentation Fees	1	
84.	State Tire Tax	1	

Miscellaneous

85.	Carb Registered State (California)	1	
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Altec Industries, Inc.

BY _____

Cameron D Jones

*Pricing in this quote does not include potential cost impacts related to the EPA emission regulations scheduled to take effect in calendar year 2027 for all medium and heavy duty engines. **Chassis OEM's anticipate these regulatory changes may result in additional increases estimated between \$15,000 and \$25,000.**

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Notes:

1 Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date.

For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

2 Estimated Delivery: 4-6 months after receipt of order PROVIDING:
A. Customer supplied chassis (if applicable) is received a minimum of sixty (60) days before scheduled delivery.
B. Customer approval drawings are returned by requested date.
C. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
D. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Estimated Delivery is based on information at time of quote and is subject to change.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

3 This quotation is valid until APR 27,2026. After this date, please contact Altec Industries, Inc. for a possible extension.

4 F.O.B. - #FOB_TERMS#

5 Interest charge of 1/2% per month to be added for late payment.

6 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.

7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

8 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

9 Any payment made by a credit card may be subject to a surcharge fee.

10 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger

weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

11 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

12 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

14 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

15 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these

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items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 16 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.
- 17 **RECOMMENDED OPTIONS AND ACCESSORIES:** These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.