



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000110421060.1	Sales Rep	Elizabeth G Clark
Total	\$392,429.66	Phone	(800) 456-3355, 6179227
Customer #	1210641	Email	Elizabeth_G_Clark@Dell.com
Quoted On	Jan. 26, 2022	Billing To	ACCOUNTS PAYABLE
Expires by	Feb. 25, 2022		CITY OF VISALIA
Contract Name	Dell NASPO Computer Equipment PA - California		PO BOX 5078
Contract Code	C000000181156		VISALIA, CA 93278-5078
Customer Agreement #	MNWNC-108/7157034003		
Deal ID	22511922		

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Elizabeth G Clark

Shipping Group

Shipping To	Shipping Method
JAIME SALAZAR CITY OF VISALIA 315 E ACEQUIA AVE VISALIA, CA 93291-6341 (559) 713-4121	No Charge - Lowest Cost (3-5 day) Delivery

Product	Unit Price	Quantity	Subtotal
Dell Latitude 5420 Rugged	\$2,430.76	150	\$364,614.00

Subtotal:	\$364,614.00
Shipping:	\$0.00
Environmental Fee:	\$600.00
Non-Taxable Amount:	\$45,030.00
Taxable Amount:	\$320,184.00
Estimated Tax:	\$27,215.66

Total:	\$392,429.66
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Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

JAIME SALAZAR
CITY OF VISALIA
315 E ACEQUIA AVE
VISALIA, CA 93291-6341
(559) 713-4121

Shipping Method

No Charge - Lowest Cost (3-5 day)
Delivery

	Quantity	Subtotal
Dell Latitude 5420 Rugged	150	\$364,614.00

Estimated delivery if purchased today:

Apr. 04, 2022

Contract # C000000181156

Customer Agreement # MNWNC-108/7157034003

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5420 Rugged, CTO	210-AQPT	-	150	-
8th Gen Intel Core i7-8650U Processor (Quad Core, 8M Cache, 1.9GHz,15W, vPro)	379-BDHD	-	150	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	150	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	150	-
Intel Core i7-8650U Processor Base with AMD Radeon RX540 Graphics 128 Bit	338-BPTH	-	150	-
Intel vPro Technology Advanced Management Features	631-ABWJ	-	150	-
16GB, 2x8GB, 2400MHz DDR4 Non-ECC	370-AGKD	-	150	-
M.2 256GB PCIe NVMe Class 40 Solid State Drive	400-BBTW	-	150	-
14" FHD WVA (1920 x 1080) Embedded Touch, Outdoor-Readable Screen	391-BDVP	-	150	-
Full Security - Fingerprint Reader, Contacted Smartcard Reader, Contactless Smartcard Reader	346-BEVD	-	150	-
RFID Module Label	389-DOOP	-	150	-
RFID Module Label	389-DOQY	-	150	-
Dell USB,USB,AUDIO,Smart Card left I/O module	590-TEXZ	-	150	-
SYSTEM RATING LABEL	389-DOPP	-	150	-
Sealed Internal RGB Backlit English Keyboard	580-ABYR	-	150	-
Intel Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth 4.2 Driver	555-BEPE	-	150	-
Intel Dual Band Wireless AC 8265 (802.11ac) 2x2	555-BDGD	-	150	-
WLAN Bracket	575-BBYW	-	150	-
Qualcomm Snapdragon X20 (DW5821e) Vr2	556-BBZJ	-	150	-
WWAN Bracket	575-BBYX	-	150	-
3 Cell 51Whr ExpressCharge Capable Battery	451-BCHG	-	150	-
90 Watt AC Adapter	492-BCNQ	-	150	-
No Anti-Virus Software	650-AAAM	-	150	-
OS-Windows Media Not Included	620-AALW	-	150	-
E5 Power Cord 1M US	537-BBBD	-	150	-
Quick Referene Guide	340-CHGB	-	150	-

Factory Installed Rigid handle tied sku	540-BCIH	-	150	-
US Order	332-1286	-	150	-
2nd 3 Cell 51Whr ExpressCharge Capable Battery	451-BCHH	-	150	-
SERI Guide (English/Spanish)	340-AGIN	-	150	-
Regulatory Label included	389-BEYY	-	150	-
TPM Enabled	340-AJPV	-	150	-
System Driver, Dell Latitude 5420	640-BBRG	-	150	-
Dell Developed Recovery Environment	658-BCUV	-	150	-
Shuttle SHIP Material	328-BCXL	-	150	-
Directship Info Mod	340-CKTD	-	150	-
Intel Core i7 vPro Label	389-CGJM	-	150	-
No Option Included	340-ACQQ	-	150	-
No Resource USB Media	430-XXYG	-	150	-
ENERGY STAR Qualified	387-BBNJ	-	150	-
BTO Standard shipment Air	800-BBGF	-	150	-
No UPC Label	389-BDCE	-	150	-
No Additional IO Ports	590-TEYC	-	150	-
Dedicated u-blox NEO-MQN GPS Card	540-BCIG	-	150	-
RGB Camera	319-BBFN	-	150	-
No AutoPilot	340-CKSZ	-	150	-
ProSupport Plus: Next Business Day Onsite, 2 Years Extended	808-6796	-	150	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	150	-
Dell Limited Hardware Warranty Initial Year	808-6805	-	150	-
ProSupport Plus: Accidental Damage Service, 5 Years	808-6826	-	150	-
ProSupport Plus: Keep Your Hard Drive, 5 Years	808-6827	-	150	-
ProSupport Plus: 7X24 Technical Support, 5 Years	808-6845	-	150	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	150	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	150	-
Basic Deployment for Client, Configuration Services	366-0493	-	150	-
ProDeploy Client Suite Imaging Services, Configuration Services	366-0496	-	150	-
Basic Deployment for Client Basic Information, Configuration Services	380-6311	-	150	-
ProDeploy Client Suite Imaging Services, Information, Configuration Services	380-6314	-	150	-
Basic Deployment Dell Client PC	810-1356	-	150	-

Subtotal:	\$364,614.00
Shipping:	\$0.00
Environmental Fee:	\$600.00
Estimated Tax:	\$27,215.66
Total:	\$392,429.66

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.