

The Heil Co. #091219-THC

Pricing for contract #091219-THC offers Sourcewell participating agencies the following discounts:

- 4% Discount off MSRP for all products and services which would represent the ceiling price a member would pay to a Heil Dealer, the exception to this would be the chassis.
- Discount does not apply to equipment rentals through those various entities

Please Note: Due to the dramatic rise in steel prices, Heil Co. implemented an 18.5% steel surcharge on all units and options until February of 2022 when another review of market conditions will be performed and pricing adjustments will be made if necessary. Sourcewell will continue to monitor market conditions and raw material costs and work with our awarded suppliers to mitigate as much as possible the impact of these surcharges on our participating agencies.