

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805  
 Tel (484) 588-5515 Fax (610) 971-9447

Number 1252 FA MNT24

5 year term

**TO:** City of Visalia  
**FROM:** AssetWorks Inc.  
**DATE:** December 7, 2023  
**RE:** FleetFocus FA Maintenance and Support Renewal

*Prices valid through October 31, 2028*

**Year 1 Annual Software Maintenance and Support for period 11/1/2023 - 10/31/2024**

FleetFocus FA license for up to 630 active equipment units  
 Including Bar Code, Call Center, Equipment Planning, Labor Capture, Production Planning, Query, Replacement  
 Modeling, Service Level Agreements, Shop Scheduling, and  
 API subscription - all existing APIs excluding Telematics Cloud

*Includes product updates and enhancements, unlimited email and telephone support for 12 months*

\$	20,665.77
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**Year 1 2023-2024 Subtotal** \$ 20,665.77

**Year 2 Annual Software Maintenance and Support for period 11/1/2024 - 10/31/2025**

FleetFocus FA license for up to 630 active equipment units  
 Including Bar Code, Call Center, Equipment Planning, Labor Capture, Production Planning, Query, Replacement  
 Modeling, Service Level Agreements, Shop Scheduling, and  
 API subscription - all existing APIs excluding Telematics Cloud

*Includes product updates and enhancements, unlimited email and telephone support for 12 months*

\$	22,319.03
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**Year 2 2024-2025 Subtotal** \$ 22,319.03

**Year 3 Annual Software Maintenance and Support for period 11/1/2025 - 10/31/2026**

FleetFocus FA license for up to 630 active equipment units  
 Same configuration as above

\$	24,327.74
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**Year 3 2025-2026 Subtotal** \$ 24,327.74

**Year 4 Annual Software Maintenance and Support for period 11/1/2026 - 10/31/2027**

FleetFocus FA license for up to 630 active equipment units  
 Same configuration as above

\$	26,760.52
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**Year 4 2026-2027 Subtotal** \$ 26,760.52

**Year 5 Annual Software Maintenance and Support for period 11/1/2027 - 10/31/2028**

FleetFocus FA license for up to 630 active equipment units  
 Same configuration as above

\$	29,971.78
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**Year 5 2027-2028 Subtotal** \$ 29,971.78

*For Visa, MasterCard, and American Express payments, add 4%:*

**REMIT TO:** Sales Tax: 0.0000% \$ -

**CHECKS** *All software updates are electronically delivered*

AssetWorks

PO Box 202525

Dallas TX 75320-2525

**5 YEAR BUDGETARY TOTAL, \$ US**

\$ 124,044.84

**EFT, ACH, OR DIRECT DEPOSIT**

Wells Fargo, 8601 N. Scottsdale Rd., Scottsdale AZ 85253  
 ABA # 122105278  
 Account # 5076434348

US Tax ID # 46-0521049

Canada GST/HST # 834113896 RT0001

AssetWorks Inc. is a subsidiary of Trapeze Software Group Inc.

*If you require a separate invoice, complete this form and return it by email or fax; AssetWorks will issue an invoice as you instruct below. If your organization requires us to reference a purchase order number on our invoice, we must receive that PO by email to Alexis.Scheifley@AssetWorks.com or by fax to (610) 971-9447. Do not mail POs to our remittance address.*

→ If you have any questions, please contact Alexis Scheifley at Alexis.Scheifley@AssetWorks.com. **Page 1 of 2** ←



## MAINTENANCE RENEWAL STATEMENT

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### Terms

Unless there is a signed agreement between the parties, this maintenance renewal is subject to the terms and conditions of the AssetWorks Master Service Agreement found at <http://www.assetworks.com/TC-Fleet/>. The parties will continue to be bound by those terms during any renewal period unless otherwise agreed by both parties through a signed amendment. Notification of termination of maintenance is required 90 days prior to annual renewal date.

### SOLE SOURCE

FleetFocus is proprietary property of AssetWorks Inc. and protected by law. Another party cannot alter, modify, change, manipulate or provide maintenance for this product without infringing upon AssetWorks' ownership rights. Accordingly, **AssetWorks is the sole source for software, maintenance and services of its products.**

I, the undersigned, accept this maintenance renewal as described above.

**Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

PO REQUIRED: #\_\_\_\_\_

NO PO REQUIRED

NO SEPARATE INVOICE  
NEEDED

Please MAIL invoice to: \_\_\_\_\_

Please E-MAIL invoice to: \_\_\_\_\_

→ If you have any questions, please contact Alexis Scheifley at [Alexis.Scheifley@AssetWorks.com](mailto:Alexis.Scheifley@AssetWorks.com). **Page 2 of 2** ←