



City of Visalia Purchasing Division
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CITY OF VISALIA, CA
REQUEST FOR BID
RFB-25-26-48

ANNUAL CONTRACT FOR SPORTS PARK MOWING AND AERATION SERVICES

ADDENDUM NO. 1

Issued: June 11, 2026

Submittals Due: **1:00 P.M. ON THURSDAY, JUNE 25, 2026**

Addendum No. 1 is hereby issued to provide responses to questions received regarding RFB 25-26-48, Annual Contract for Sports Park Mowing & Aeration Services. This addendum also adds the required bond provisions that were inadvertently omitted from the original solicitation and extends the bid due date by one week.

This Addendum shall become part of the Contract Documents and must be acknowledged by signature and submitted with the bid proposal.

ITEM 1: QUESTIONS/RESPONSES

Q-1. What sections of the park need to be thatched?

Response: The City does not require thatching under this contract. The required scalping services apply to Soccer Fields 1 through 10 at Riverway Sports Park, as specified in the Scope of Work.

Q-2. Are bid bonds/performance bonds required?

Response: A Bid Guarantee Bond is not required with the bid submission. However, a Performance Bond will be required from the successful bidder as set forth in Item No. 2 of this Addendum.

Q-3. Is blowing the parking lot part of the scope, or just blowing of areas that get grass on them from mowing?

Response: The Contractor shall remove grass clippings and debris resulting from mowing and edging operations. Blowing shall be limited to areas impacted by the Contractor's work, including parking lots, sidewalks, curbs, and other adjacent surfaces where grass clippings or debris have accumulated as a result of mowing and edging activities.

Q-4. Is a special mower required for just the sports fields?

Response: Yes. Mowing of athletic fields shall be performed with a mower designated solely for athletic turf. No other mowers may be used on athletic fields.

For Riverway Sports Park, rotary mowers equipped with a mulching blade kit are recommended for both the sports fields and common areas. In addition, prior to each mowing, City staff may inspect the underside of the mower deck for cleanliness.

Refer to the Scope of Work for complete mowing equipment requirements.

Q-5. Is the 8 am start time negotiable?

Response: Yes. The 8:00 a.m. start time is negotiable and may be adjusted with prior approval from the City.

Q-6. Will the contractor be responsible for high-topping at the fence lines in addition to edging the walkways?

Response: No. The Contractor is not responsible for high-topping along fence lines. The Contractor shall only be responsible for edging walkways and paved paths adjacent to landscaped areas as specified in the Scope of Work.

Q-7. What is the size of the crew with the current contractor?

Response: The City does not track or maintain information regarding the number of employees assigned by the current contractor to this contract. Bidders are responsible for determining the staffing levels necessary to perform the required services in accordance with the specifications and service schedules outlined in the RFB.

Q-8. Is there a thatching machine on site for use by the contractor? Does it remove everything it cuts?

Response: No. The City does not own or provide a thatching machine for contractor use.

The machine previously rented and used by the City included a vacuum collection system that removed the material generated during the operation.

Q-9. Can you give specifics on the amount of sand needed for the aeration process?

Response: For the Riverway Sports Park soccer fields, sand shall be applied at a depth of approximately 1 inch across the 19-acre area identified in the Scope of Work. Based on this application rate, the estimated quantity of sand required is approximately 2,554 cubic yards.

Q-10. How many sports fields make up Riverway Park?

Response: Riverway Sports Park contains a total of 18 sports fields, consisting of 10 soccer fields, 4 softball fields, and 4 baseball fields.

Q-11. Who oversees irrigation?

Response: Irrigation systems are maintained and managed by the City of Visalia. Any damaged irrigation components identified by the Contractor during the performance of work shall be reported to the City as soon as possible.

Q-12. Will the contractor be responsible for repairs to the irrigation?

Response: The Contractor will only be responsible for repairs to irrigation components damaged as a result of the Contractor's operations. Any irrigation damage identified that was not caused by the Contractor shall be reported to the City.

Q-13. Is damage to irrigation by the public a common problem?

Response: No. Damage to irrigation systems caused by the public is not considered a common occurrence.

Q-14. Does the City schedule events around the mowing schedule?

Response: Yes. The City coordinates event scheduling with mowing and maintenance activities whenever possible to minimize conflicts and maintain field conditions.

Q-15. What is the best practice to make up for a missed mow?

Response: If a scheduled mowing service is missed due to weather or other circumstances beyond the Contractor's control, the Contractor shall coordinate with the Project Manager to perform the service on the next available day. Historically, the Project Manager has documented missed services and may request additional mowing services at affected locations based on field conditions and operational needs.

Q-16. What type of mower is expected to be used on the sports fields?

Response: For Riverway Sports Park, rotary mowers equipped with a mulching blade kit are recommended for use on the sports fields and common areas. Prior to each mowing, City staff may inspect the underside of the mower deck for cleanliness.

For all other sports parks, athletic fields shall be mowed using a mower designated solely for athletic turf. No other mowers may be used on these fields.

Refer to the Scope of Work for complete mowing equipment requirements.

Q-17. Will inspections of the sports park mowers be done at every park, or just Riverway?

Response: Mower inspections related to deck cleanliness will be conducted at Riverway Sports Park only.

Q-18. Can you share the current pricing/contract?

Response: See attached

Q-19. RFB, Section X. Special Conditions (1.b.) states to follow the procedures outlined in Section 4-1.03 of the Standard Specifications to submit a written protest to a change order. Can you please provide these Standard Specifications, as they were not included in the RFB package?

Response: The referenced provision applies to construction contract change order disputes and references the City's Engineering Standards and associated construction specifications.

The City does not anticipate construction-related change orders under this contract. Bid protests and appeals related to this solicitation or any contract award shall be governed by Section IX, Protests/Appeals, of the RFB.

Q-20. The City indicated during the site visit that missed services due to significant weather events may be deferred and later offset with a make-up service in lieu of deductions. Can you please confirm this approach and provide the applicable contract terms and estimated deductions?

Response: In the event a scheduled mowing service cannot be performed due to significant weather conditions, the Contractor shall coordinate with the Project Manager regarding rescheduling of the service. Historically, missed mowing services have been documented by the Project Manager and performed on the next available day when conditions allow. Additional mowing services may be requested at the discretion of the Project Manager based on field conditions and operational needs.

The RFB does not establish predetermined deduction amounts for weather-related missed services. Any adjustments or additional services will be addressed on a case-by-case basis in coordination with the Project Manager.

Q-21. Please confirm the required sand application rate, such as tons per acre, cubic yards per acre, or target topdressing depth for Riverway Sports Park soccer fields.

Response: The required sand application rate for the Riverway Sports Park soccer fields is a target topdressing depth of approximately 1 inch across the 19-acre soccer field area. Based on this application rate, the estimated quantity of sand required is approximately 2,554 cubic yards.

ITEM 2: THE RFB IS HEREBY AMENDED TO ADD THE FOLLOWING BOND REQUIREMENTS:

SECTION XII. POST AWARD RESPONSIBILITIES

The Bidder(s) awarded contract(s) pursuant to this RFB shall provide to the City of Visalia a Performance Bond in an amount equal to one hundred percent (100%) of the contract amount within ten (10) working days of the date of the Notice of Award.

The Performance Bond shall remain in force for the duration of the contract and shall be updated annually, and as necessary, to reflect any additions or deletions to the contract during the contract term.

The surety company issuing the Performance Bond shall be a California-admitted surety authorized to conduct business in the State of California to its specified dollar limitation and shall maintain a current A.M. Best rating of A: VIII or better.

ITEM 3: EXTENSION OF BID DUE DATE

The bid due date for RFB 25-26-48, Annual Contract for Sports Park Mowing & Aeration Services, has been extended by one week.

The revised bid due date and public bid opening shall be:

Thursday, June 25, 2026, at 1:00 p.m.

ITEM 4: ELIGIBLE BIDDERS

Attached are the sign-in sheets from the mandatory pre-bid meetings. To be eligible to submit a bid, a bidder must have attended and signed in at one of the mandatory pre-bid meetings.

END OF ADDENDUM NO. 1

/s/ Purchasing Division
(559) 713-4334

RESPONDENT to sign and submit with PROPOSAL

Firm: _____ Date: _____

By: _____
Bidder's Signature

C21041

PERFECT CARE LANDSCAPE & MAINT.

Sports Park - Mowing & Aeration

Term: 03/01/26 Month-to Month

Hourly Rate: \$ 66.95

Location	Sq Footage	Weekly	Bi-weekly	2x's Week	Annual Cost	Per Service	Monthly Cost	Coding
MOWING SERVICES								
Fairview Park	548,856	x			\$ 20,518.73	\$ 477.18	\$ 1,709.89	
Jefferson Park	155,593	x			\$ 5,816.77	\$ 135.27	\$ 484.73	
Plaza Park Ball Fields	392,040	x			\$ 14,656.23	\$ 340.84	\$ 1,221.35	
Whitendale Park	174,240	x			\$ 6,513.88	\$ 151.49	\$ 542.82	
Total Parks	1270729				\$ 47,505.61	\$ 1,104.78	\$ 3,958.80	1622-55230
Riverway Sports Park								
Common Area	98,525	x			\$ 3,348.48	\$ 77.87	\$ 279.04	
Fields	108,900			x	\$ 5,938.96	\$ 86.07	\$ 494.91	
Phase 3	206,910			x	\$ 11,284.02	\$ 163.54	\$ 940.34	
Open Space	1,393,920			x	\$ 76,018.66	\$ 1,101.72	\$ 6,334.89	
Total RWSP	1808255				\$ 96,590.13	\$ 1,429.20	\$ 8,049.18	1622-55230/230211-999
Riverway Sports Park - Phase V								
Common Area	139,047	x			\$ 4,725.67	\$ 109.90	\$ 393.81	
Outfields	287,083			x	\$ 15,656.33	\$ 226.90	\$ 1,304.69	
Total RWSP Phase V	426130				\$ 20,382.00	\$ 336.80	\$ 1,698.50	1412-55238
Total Mowing Annual:	3,505,114				\$164,477.73	\$ 2,870.78	\$13,706.48	

AERATION SERVICES	Acre	Per Acre	Per Service	# Services per year	Total Cost
Parks: Whitendale, Jefferson, Fairview, Plaza Parks (3x's annually - May, Jul, Sep)	27	\$154.58	\$ 4,173.77	3	\$ 12,521.31
Riverway Sports Park: Common Areas (1x annually - May)	23	\$154.58	\$ 3,555.43	1	\$ 3,555.43
Riverway Sports Park: Soccer Fields (1x annually -May) With Sand	19	\$1,285.36	\$24,421.86	1	\$ 24,421.86
Riverway Sports Park: Soccer Fields (2x's annually - Jul & Sep) Without Sand	19	\$304.30	\$ 5,781.69	2	\$ 11,563.38
Riverway Sports Park Baseball & Softball Outfields (3x's annually - May, Jul, Sep)	9	\$304.30	\$ 2,738.69	3	\$ 8,216.08
Total Aeration Services	97				\$ 60,278.07

FIELD MAINTENANCE SERVICE	Per Service	Services per year	
Plaza Park Softball Fields (Mar-May, Dec-Jan)	\$177.80	56	\$9,956.58
RWSP Softball Fields - Adult Softball (Jun-Nov)	\$177.80	80	\$14,223.69
Total Field Maint Services			\$24,180.27

Total Annual Contract	\$248,936.07
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CITY OF VISALIA, CALIFORNIA
RFB-25-26-48 - Mowing services for Sports Parks
MANDATORY BID MEETING
Thursday, June 4, 2026 @ 1:00 PM at the Jobsite location: Riverway Sports Park

PRINT NAME	COMPANY NAME & ADDRESS	PHONE	EMAIL (Please Print)
Sandi Kinzel, Purchasing Specialist <i>Daryl Tillman, Park Maintenance Sr</i>	COV Purchasing Dept.	559-713-4334	purchasing@visalia.
<i>Daniel Grigoroff</i> <i>d/en of Landscapo Mgmt</i>	<i>d/en of Landscap</i> <i>Mansgen of</i>	<i>559-322-2041</i> <i>559</i> <i>775-7555</i>	<i>KARY @ d/en of la</i>
<i>Joseph Deliso</i> <i>Joseph. Deliso@PRIDEINDUSTRIES.COM</i>	<i>PRIDE INDUSTRIES</i> 1830 Fido <i>4339 N. SELLARD AVE, FRESNO, CA 93722</i>	<i>279</i> <i>279-900-4357</i>	<i>Joseph. Deliso @ pride industries</i>
<i>Joel Cardoza</i>	<i>Perfect Care Landscap</i> <i>482 Ranch Area Rd</i> <i>Tulare CA 93274</i>	<i>559-679-6815</i>	<i>perfectcare@aol.com</i>
<i>BRITTON FINKS</i>	<i>VISALIA LANDSCAPE AND TREE COMPANY INC.</i> <i>6831 W PERSHING AVE</i> <i>VISALIA CA 93291</i>	<i>559 471 9554</i>	<i>salus@gardening.com</i> <i>stratus1@comcast</i>

CITY OF VISALIA, CALIFORNIA
RFB-25-26-48 - Mowing services for Sports Parks
MANDATORY BID MEETING
 Thursday, June 4, 2026 @ 1:00 PM at the Jobsite location: Riverway Sports Park

PRINT NAME	COMPANY NAME & ADDRESS	PHONE	EMAIL (Please Print)
JAVIER FONSECA JR	FONSECA'S GARDENING SERVICES	(559) 334-7654	Fonseca Javier 55
Eugenio Lopez	Dang's Landscaping & Tree Services	559-639-3101	dangislandskun eg

CITY OF VISALIA, CALIFORNIA
RFB-25-26-48 - Mowing services for Sports Parks
MANDATORY BID MEETING
Tuesday, June 2, 2026 @ 9:00 AM at the Jobsite location: Riverway Sports Park

PRINT NAME	COMPANY NAME & ADDRESS	PHONE	EMAIL (Please Print)
Sandi Kinzel, Purchasing Specialist <i>Daryl Tillman, Park Maintenance</i>	COV Purchasing Dept.	559-713-4334	purchasing@visalia
<i>Joey Cardoza</i>	<i>Perfect Core Landscape 482 Ranch Acres Dr. Tulare Ct. 93274</i>	<i>554-679-6815</i>	<i>perfectcore@aol.co</i>