



Visalia Police Department

August 25, 2025

Diana Fouts-Guter, Grant Unit
Department of Alcoholic Beverage Control
3927 Lennane Drive, Suite 100
Sacramento, CA 95834

The Visalia Police Department appreciates the Department of Alcoholic Beverage Control accepting this letter of interest in the ABC-OTS Local Enforcement Grant. Specifically, the Visalia Police Department requests to be part of the Grant to conduct Minor Decoy operations, Shoulder Tap operations, and ABC IMPACT inspections to be administered during the period of October 1, 2025, through August 31, 2026.

The City of Visalia has 199 on-sale retail establishments and 113 off-sale establishments.

The Visalia Police Department is seeking a grant from the Alcoholic Beverage Control/Office of Traffic Safety in the amount of \$30,000 to provide overtime staffing and resources for a compliance, enforcement and education campaign aimed at reducing alcohol related crimes and the sale of alcohol to minors at the 312 ABC licensed establishments with the City of Visalia. The evaluations of these operations throughout the year will include the success of enforcement actions and statistics showing the compliance rate for said establishments. The department's expectations are to see a decline in calls for service regarding alcohol sales to minors and an increase in merchants and public awareness regarding underage drinking.

Goals and Objectives

1. Provide education to ABC licensed establishments through the IMPACT program.
2. Conduct an education/information campaign through media and social media outlets.
3. Conduct enforcement details using the best and most promising practices.
4. Train law enforcement officers regarding ABC enforcement and procedures.

The Visalia Police Department is willing to engage in Minor Decoy, Shoulder Tap, IMPACT inspections, and a Media Press release campaign during the term of the agreement and has the support of the local prosecutor.

Respectfully submitted,

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Visalia Police Department
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**VISALIA****Visalia Police Department**

OTS Crash Rankings Results

Agency	Year	County	Group	Population (Avg)	DVMT
Visalia	2022	TULARE COUNTY	B	142968	1183.0955

TYPE OF CRASH	VICTIMS KILLED & INJURED	OTS RANKING
Total Fatal and Injury	467	48/61
Alcohol Involved	41	51/61
Had Been Drinking Driver < 21	2	47/61
Had Been Drinking Driver 21 – 34	20	47/61
Motorcycles	15	58/61
Pedestrians	47	24/61
Pedestrians < 15	8	4/61
Pedestrians 65+	7	26/61
Bicyclists	24	41/61
Bicyclists < 15	4	23/61
Composite	194	55/61

TYPE OF CRASH	FATAL & INJURY CRASHES	OTS RANKING
Speed Related	59	51/61
Nighttime (9:00pm – 2:59am)	42	47/61
Hit and Run	30	47/61

TYPE OF ARRESTS	ARRESTS	OTS RANKING*
DUI Arrests	311	44/61



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Personnel and Budget

Personnel:

- 1 – Sergeant Overtime Rate: **\$119.89/hr.** Benefit Rate: **7.5%** Total Hourly O.T. Rate: **\$128.88**
 - Hours Assigned to the Project: **56** hours.
- 4 – Officers Overtime Rate: **\$94.38/hr.** Benefit Rate: **7.5%** Total Hourly O.T. Rate: **\$101.46**
 - Hours Assigned to the Project: **56** hours/ea.

Budget Category and Line-Item Detail	Cost
Personnel Services – Overtime	\$27,900
Personnel Services – Benefits	\$2,100
Total Personnel Services	\$30,000
Total Budget Detail, All Categories	\$30,000

All personnel assigned to the project have participated in past ABC Grants awarded to the Visalia Police Department. The project will be administered as overtime details. The hours indicated will be broken down into individual details to be conducted in accordance with the goals and objectives of the Grant and with ABC oversight.