

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- ☐ 2000 John Deere Run
Cary, NC 27513
- ☐ Signature on all LOIs and POs with a signature line
- ☐ Contract name or number; or JD Quote ID
- ☐ Sold to street address
- ☐ Ship to street address (no PO box)
- ☐ Bill to contact name and phone number
- ☐ Bill to address
- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- ☐ Membership number if required by the contract

For any questions, please contact:

Luke Prys

Lawrence Tractor Co., Inc.
2530 E Main Street
Visalia, CA 93292

Tel: 559-734-7406

Fax: 559-734-8325

Email: lukep@lawrencetractor.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Lawrence Tractor Co., Inc.
2530 E Main Street
Visalia, CA 93292
559-734-7406
bobh@lawrencetractor.com

Quote Summary**Prepared For:**

CITY OF VISALIA PURCHASING DIVISION
707 W ACEQUIA AVE
VISALIA, CA 93291
Business: 559-713-4334

Delivering Dealer:

Lawrence Tractor Co., Inc.
Luke Prys
2530 E Main Street
Visalia, CA 93292
Phone: 559-734-7406
lukep@lawrencetractor.com

Quote ID:	32500458
Created On:	19 March 2025
Last Modified On:	20 March 2025
Expiration Date:	18 April 2025

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 5130M Utility Tractor	\$ 137,049.38	\$ 106,928.37 X	1 =	\$ 106,928.37
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70) Price Effective Date: March 18, 2025				
JOHN DEERE 540M Loader	\$ 16,061.00	\$ 12,206.36 X	1 =	\$ 12,206.36
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70) Price Effective Date: March 18, 2025				
Frontier AV20G Root Grapple - 77 In. for Current Loaders with Global Carrier	\$ 5,818.00	\$ 4,770.76 X	1 =	\$ 4,770.76
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70) Price Effective Date: March 19, 2025				
Equipment Total	\$ 123,905.49			

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 123,905.49
Trade In	
SubTotal	\$ 123,905.49
Sales Tax - (8.50%)	\$ 10,531.97

Salesperson : X _____

Accepted By : X _____

Confidential



JOHN DEERE

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Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 134,437.46
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 134,437.46

Salesperson : X _____

Accepted By : X _____

Confidential

Selling Equipment

Quote Id: 32500458

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JOHN DEERE 5130M Utility Tractor

Hours:
Suggested List *
Stock Number:
\$ 137,049.38
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70)

Selling Price *
\$ 106,928.37
Price Effective Date: March 18, 2025

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
19EGPY	5130M Utility Tractor	1	\$ 115,219.00	22.00	\$ 25,348.18	\$ 89,870.82	\$ 89,870.82
Standard Options - Per Unit							
182A	Less AutoTrac™/Less ISOBUS	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
183N	JDLINK™ Modem	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operators Manual	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less Package	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
878B	Battery Disconnect Switch	1	\$ 175.00	22.00	\$ 38.50	\$ 136.50	\$ 136.50
1397	Powr8™ 32F/16R 40 km/h Transmission	1	\$ 2,157.00	22.00	\$ 474.54	\$ 1,682.46	\$ 1,682.46
1730	Loader Ready Package Single Point Coupler	1	\$ 4,152.00	22.00	\$ 913.44	\$ 3,238.56	\$ 3,238.56
1950	Less Application	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
2060	Premium Panorama Roof Cab	1	\$ 2,621.00	22.00	\$ 576.62	\$ 2,044.38	\$ 2,044.38
2120	Air Suspension seat	1	\$ 1,079.00	22.00	\$ 237.38	\$ 841.62	\$ 841.62
2410	Instructional Seat with Seat-belt	1	\$ 712.00	22.00	\$ 156.64	\$ 555.36	\$ 555.36
2511	Mirror Telescopic LH & RH	1	\$ 388.00	22.00	\$ 85.36	\$ 302.64	\$ 302.64
3025	Corner Post Deluxe Exhaust	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
3326	3 Mechanical Stackable Rear SCV	1	\$ 1,127.00	22.00	\$ 247.94	\$ 879.06	\$ 879.06
3430	3 Stackable Mid SCVs with Mechanical Joystick Control	1	\$ 984.00	22.00	\$ 216.48	\$ 767.52	\$ 767.52
3820	Two Speed PTO - 540/540E	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

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4004	Front Weight Support - (55 kg/121 lbs)	1	\$ 234.00	22.00	\$ 51.48	\$ 182.52	\$ 182.52
4030	Electronic Hitch Control with Remote Control on LH Fender	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4110	Telescoping Draft Links with Ball End - Category 2	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4160	LH Only Adjustment Lift Link	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4210	Mechanical Center Link with Ball Ends - Category 2	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
4313	Drawbar with Hammerstrap	1	\$ 165.00	22.00	\$ 36.30	\$ 128.70	\$ 128.70
4420	LH & RH Stabilizer Bar	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5010	Flange Axle	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5090	Steel Rear Wheels	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
5218	480/80R34 NOKIAN HAKKAPELIITTA	1	\$ 2,016.00	22.00	\$ 443.52	\$ 1,572.48	\$ 1,572.48
5915	Nokian Brand Only	1	\$ 494.00	22.00	\$ 108.68	\$ 385.32	\$ 385.32
6040	MFWD Front Axle	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
6218	400/80R24 NOKIAN HAKKAPELIITTA	1	\$ 2,211.00	22.00	\$ 486.42	\$ 1,724.58	\$ 1,724.58
8020	Rear Fender Extensions	1	\$ 306.00	22.00	\$ 67.32	\$ 238.68	\$ 238.68
8386	PTO Remote Control on LH and RH Fenders	1	\$ 78.00	22.00	\$ 17.16	\$ 60.84	\$ 60.84
8463	80 mm Hitch Lift Cylinder	1	\$ 495.00	22.00	\$ 108.90	\$ 386.10	\$ 386.10
8727	LED Beacon Light	1	\$ 345.00	22.00	\$ 75.90	\$ 269.10	\$ 269.10
8731	Full LED Lighting Package with Headlights	1	\$ 696.00	22.00	\$ 153.12	\$ 542.88	\$ 542.88
Standard Options Total			\$ 20,435.00		\$ 4,495.70	\$ 15,939.30	\$ 15,939.30
Technology Options/Non-Contract/Open Market							
1900	Less Display	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
1880	Less Receiver	1	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
Technology Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
SU57513	Weight, Rear Wheel - 150 kg (330lb)	2	\$ 629.83	22.00	\$ 138.56	\$ 982.54	\$ 982.54
19M8486	Screw, hex head, metric	8	\$ 14.34	0.00	\$ 0.00	\$ 114.72	\$ 114.72
24M7241	Washer, metallic, round hole	8	\$ 1.75	0.00	\$ 0.00	\$ 14.00	\$ 14.00
CA	Tire Fee	4	\$ 1.75	0.00	\$ 0.00	\$ 7.00	\$ 7.00
Dealer Attachments Total			\$ 1,395.38		\$ 277.12	\$ 1,118.26	\$ 1,118.26



JOHN DEERE

Selling Equipment

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Value Added Services	\$ 0.00		\$ 0.00	\$ 0.00
Total				
Total Selling Price	\$	\$ 30,121.00	\$	\$
	137,049.38		106,928.38	106,928.38

Selling Equipment

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JOHN DEERE 540M Loader

Equipment Notes:
Hours:
Stock Number:
Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70)

Price Effective Date: March 18, 2025

Suggested List *
\$ 16,061.00
Selling Price *
\$ 12,206.36

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14C0P	540M Loader	1	\$ 11,872.00	24.00	\$ 2,849.28	\$ 9,022.72	\$ 9,022.72
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less package	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	Less mounting frame	1	\$ -1,773.00	24.00	\$ -425.52	\$ -1,347.48	\$ -1,347.48
2523	540M Mechanical self-leveling (MSL) farm loader - Three-function	1	\$ 1,842.00	24.00	\$ 442.08	\$ 1,399.92	\$ 1,399.92
3995	Less hydraulic hoses and controls	1	\$ -450.00	24.00	\$ -108.00	\$ -342.00	\$ -342.00
4650	Three-Function Single Point Hydraulic Coupler for Loader Ready Tractors	1	\$ 1,110.00	24.00	\$ 266.40	\$ 843.60	\$ 843.60
5995	Less hood guard	1	\$ -514.00	24.00	\$ -123.36	\$ -390.64	\$ -390.64
6995	Less ballast box	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
7610	Global carrier	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
8215	1850-mm (73-in.) global heavy-duty bucket	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
9146	1850 mm (73") Grapple add on to bucket #8215 - Global Carrier	1	\$ 3,974.00	24.00	\$ 953.76	\$ 3,020.24	\$ 3,020.24
Standard Options Total			\$ 4,189.00		\$ 1,005.36	\$ 3,183.64	\$ 3,183.64
Total Selling Price			\$ 16,061.00		\$ 3,854.64	\$ 12,206.36	\$ 12,206.36



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Selling Equipment

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Frontier AV20G Root Grapple - 77 In. for Current Loaders with Global Carrier

Equipment Notes:

Suggested List *

Hours:

\$ 5,818.00

Stock Number:

Selling Price *

Contract: Sourcewell Ag Tractors 082923-DAC (PG 1P CG 70)

\$ 4,770.76

Price Effective Date: March 19, 2025

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2274XF	AV20G Root Grapple - 77 In. for Current Loaders with Global Carrier	1	\$ 5,597.00	18.00	\$ 1,007.46	\$ 4,589.54	\$ 4,589.54
Standard Options - Per Unit							
9000	AV20 Series Parking Stand Kit - Bolt On	1	\$ 221.00	18.00	\$ 39.78	\$ 181.22	\$ 181.22
Standard Options Total			\$ 221.00		\$ 39.78	\$ 181.22	\$ 181.22
Total Selling Price			\$ 5,818.00		\$ 1,047.24	\$ 4,770.76	\$ 4,770.76