



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Q-585664-45615.939CC

Issued: 11/19/2024

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 119065

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Visalia Police Dept. - CA 303 S Johnson St Visalia, CA 93291-6135 USA	Visalia Police Dept. - CA 303 S Johnson St Visalia CA 93291-6135 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Cynthia Cote Phone: Email: ccote@axon.com Fax:	Daniel Ford Phone: (559) 734-8116 Email: daniel.ford@visalia.city Fax:

Quote Summary

Program Length	36 Months
TOTAL COST	\$282,492.00
ESTIMATED TOTAL W/ TAX	\$282,492.00

Discount Summary

Average Savings Per Year	\$3,846.36
TOTAL SAVINGS	\$11,539.08

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	\$94,164.00	\$0.00	\$94,164.00
Dec 2025	\$94,164.00	\$0.00	\$94,164.00
Dec 2026	\$94,164.00	\$0.00	\$94,164.00
Total	\$282,492.00	\$0.00	\$282,492.00

Quote Unbundled Price:	\$294,031.08
Quote List Price:	\$294,031.08
Quote Subtotal:	\$282,492.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	34	36		\$61.41	\$59.00	\$72,216.00	\$0.00	\$72,216.00
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	99	36		\$61.41	\$59.00	\$210,276.00	\$0.00	\$210,276.00
Total							\$282,492.00	\$0.00	\$282,492.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	99	01/01/2025	12/31/2027
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	34	01/01/2025	12/31/2027

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	303 S Johnson St	Visalia	CA	93291-6135	USA

Payment Details

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
ALPR - Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	34	\$24,072.00	\$0.00	\$24,072.00
ALPR - Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	99	\$70,092.00	\$0.00	\$70,092.00
Total				\$94,164.00	\$0.00	\$94,164.00

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
ALPR - Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	34	\$24,072.00	\$0.00	\$24,072.00
ALPR - Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	99	\$70,092.00	\$0.00	\$70,092.00
Total				\$94,164.00	\$0.00	\$94,164.00

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
ALPR - Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	34	\$24,072.00	\$0.00	\$24,072.00
ALPR - Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	99	\$70,092.00	\$0.00	\$70,092.00
Total				\$94,164.00	\$0.00	\$94,164.00

Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Quotes Q-585664, Q-595922, and Q-585493 are contingent upon the execution of the other.

Signature

Date Signed

11/19/2024

